This Product Highlights Sheet is an important document.

- It highlights the key terms and risks of this investment product and complements the Singapore Prospectus<sup>1</sup>.
- It is important to read the Singapore Prospectus before deciding whether to purchase units in the product. If you do not have a copy, please contact us to ask for one.
- You should not invest in the product if you do not understand it or are not comfortable with the accompanying risks.
- If you wish to purchase the product, you will need to make an application in the manner set out in the Singapore Prospectus.

# **FULLERTON LUX FUNDS – ASIA FOCUS EQUITIES**

(the "Fund")

Product Type	Investment company	Launch Date	14 June 2010 <sup>2</sup>
Manager <sup>3</sup>	Lemanik Asset Management S.A.	Custodian <sup>3</sup>	BNP Paribas Securities Services, Luxembourg Branch
Trustee	Not applicable	Dealing Frequency	Every Business Day
Capital Guaranteed	No	Expense Ratio for period ended 31 March 2020 <sup>4</sup>	1.10% – 1.93%

		31 March 2020 <sup>4</sup>		
	PRODUCT	SUITABILITY		
<ul> <li>are seeking long equities; and</li> <li>are comfortable concentrated por</li> </ul>	T SUITABLE FOR? table for investors who: term growth potential of with the risks of an of tfolio of securities with eand New Zealand.	equity fund investing	in a	Further Information Refer to paragraphs 3 and 5.4 of the Singapore Prospectus for further information on product suitability.
	KEY PRODU	CT FEATURES		
<ul> <li>WHAT ARE YOU INVESTING IN?</li> <li>You are investing in a fund operated by Fullerton Lux Funds ("Company"). The Company is an umbrella-structured open-ended investment company organised as a société anonyme under the laws of Luxembourg and qualifies as a SICAV.</li> <li>The Fund targets to achieve competitive risk adjusted returns on a relative basis.</li> <li>Distributions (if any) may be declared at the Company's absolute discretion out of income, capital gains and/or capital, and may have the effect of lowering the Fund's NAV. Distributions out of capital may amount to a partial return of your original investment and may also reduce future returns.</li> <li>The Fund Currency is USD.</li> </ul>		Refer to paragraphs 1 and 3 of the Singapore Prospectus for further information on features of the product.		
	Investme	ent Strategy		
	primarily in equities, indi			

The Fund invests primarily in equities, index futures, cash and cash equivalents. Typically, the Fund will concentrate the investments in a limited number of holdings. The investment universe will include equities listed on exchanges in Asia, as well as equities of companies or institutions which have operations in, exposure to, or derive part of their revenue from Asia, wherever they may be listed. Indirect investments in equities may be via P-Notes where the underlying assets would comprise equities defined above. The Fund's investment in China "A" Shares listed on PRC Stock

Refer to paragraph 3 of the Singapore Prospectus for further information on the investment strategy of the product.

<sup>&</sup>lt;sup>1</sup> The Singapore Prospectus is available from the Singapore Representative or authorised distributors. It is also available at http://www.fullertonfund.com.

<sup>&</sup>lt;sup>2</sup>This refers to the earliest launched Share Class that is offered under the Singapore Prospectus.

<sup>&</sup>lt;sup>3</sup> The "Manager" and "Custodian" in this table refers to the Management Company and the Depositary Bank respectively, as used in the Product Highlights Sheet and the Singapore Prospectus.

<sup>&</sup>lt;sup>4</sup> Figures relate to Share Classes offered in Singapore that have been incepted as at 31 March 2020. Please refer to the Singapore Prospectus for the specific expense ratio of each Share Class.

Exchanges may be made through the Stock Connects and/or any other means as may be permitted by the relevant regulations from time to time, for up to 35% of the Fund's net asset value.

- The Investment Manager intends to add value through stock selection and adopt a bottom-up approach to portfolio construction.
- The Investment Manager may make indirect investments in equities via P-Notes for countries such as China, India and Vietnam.
- For the purpose of this Fund, Asia excludes Australia, Japan and New Zealand.
- The Fund, which Shares are Excluded Investment Products, currently may use FDIs for efficient portfolio management and hedging purposes.

#### Parties Involved

#### WHO ARE YOU INVESTING WITH?

- The Management Company is Lemanik Asset Management S.A.
- The Investment Manager and Singapore Representative is Fullerton Fund Management Company Ltd.
- The Depositary Bank is BNP Paribas Securities Services, Luxembourg Branch.

Refer to paragraph 2 of the Singapore Prospectus for further information on their roles and responsibilities, and what happens if they become insolvent.

#### **KEY RISKS**

#### WHAT ARE THE KEY RISKS OF THIS INVESTMENT?

The value of the product and its distributions may rise or fall. These risk factors may cause you to lose some or all of your investment (including initial principal investment). You should note that the NAV of the Fund has potential for high volatility due to its investment policies or portfolio management techniques.

Refer to paragraph 5 of the Singapore Prospectus for further information on risks of the product.

#### **Market and Credit Risks**

- You are exposed to the risk of investing in emerging and less developed markets.
  - The legal, judicial and regulatory infrastructure of such markets is still developing and there is much legal uncertainty.
- You are exposed to political, regulatory and economic risks.
  - Economic and/or political instability could lead to legal, fiscal and regulatory changes. Taxes or exchange controls can be imposed suddenly. Assets could be compulsorily re-acquired without adequate compensation. Inflation and deflation may result in a decline in the value of the Fund's portfolio.
  - Tax law and practice in certain countries is not clearly established.
     Additional taxation that is not anticipated when investments are made, valued or disposed of may be imposed.
- You are exposed to market custody and settlement risks.
  - Securities markets in some countries lack the liquidity, efficiency and regulatory controls of more developed markets. Provisions for custody and legal/beneficial interests and settlement procedures may be less developed than more mature markets. Depositary Bank and subcustodians may default. The Fund may be affected by inability to repatriate income, capital or sale proceeds.
- You are exposed to exchange rate risks.
  - The Fund's investments may be denominated in different currencies and affected by exchange rate fluctuations.
  - The Fund and certain Share Classes are not denominated in the Singapore Dollar and investors may be exposed to exchange rate risks.
- You are exposed to currency control risks.
  - Certain Asian currencies are not freely convertible and are subject to foreign exchange control policies and repatriation restrictions. The Fund's investments may also be affected by changes in currency and exchange control policies and regulations.
- You are exposed to the risks of UK withdrawing from the EU (Brexit).
  - Brexit may lead to political and economic uncertainty and periods of exacerbated volatility. Currency volatility and the downgrading of UK's sovereign credit rating may impact the Fund's performance.

#### Liquidity Risks

• The Fund is not listed and you can redeem only on Dealing Days via the Singapore Representative or approved distributors.

#### **Product-Specific Risks**

- You are exposed to concentration risks.
  - The Fund's investment in a concentrated portfolio of securities may or may not result in higher volatility than a more diversified fund.
- You are exposed to derivatives risks.
  - The Fund may use FDIs and these investments carry their own specific risks. Certain investments may be subject to greater volatility, counterparty risks and higher degree of risks. Further, futures transactions may be "leveraged" or "geared".
- You are exposed to China QFII risks.
  - The Fund may invest directly in QFII Eligible Securities via the QFII licence of the Investment Manager. If this QFII licence is lost, the Fund may have to dispose of its holdings and suffer adverse consequences.
  - The Fund may be exposed to limited investment capabilities, QFII investment restrictions, illiquidity of the Chinese domestic securities market, delay/disruption in the execution and settlement of trades, and/or uncertainties of China taxation policies.
- You are exposed to P-Notes risks.
  - Investment indirectly through P-Notes are subject to counterparty and default risks. They may also be illiquid and costly.
- You are exposed to Stock Connects risks.
  - The Fund may be investing in China "A" Shares via the Stock Connects which may entail additional clearing and settlement, regulatory, operational and counterparty risks.

#### **FEES AND CHARGES**

# WHAT ARE THE FEES AND CHARGES OF THIS INVESTMENT?

Payable directly by you:

Company)

Initial Charge (% of the subscription amount)	Up to 5%
Redemption Charge (based on the NAV per Share)	Up to 2%, currently none

You may need to pay other fees and charges to the relevant distributor.

<u>Payable by the Fund from invested proceeds to the Management Company, the Investment Manager and other parties:</u>

Management Company Fees (payable to the Management Company) (based on the NAV of the Fund)	Up to 0.04% p.a.
Management Fee (payable to the Investment Manager)	Class A: Up to 1.75% p.a. Class I: Up to 1% p.a.
(based on the NAV of the Share Class)	Class R: Up to 1% p.a.
Out of the Management Fee:	Retained by Investment Manager: 40% to 100%. Paid by Investment Manager to distributors (trailer fee): 0% to 60%. <sup>5</sup>
Depositary Fee (payable to the Depositary Bank) (based on the average NAVs of the different Funds of the	Up to 0.5% p.a.

of the Singapore Prospectus for further information on fees and charges.

Refer to paragraph 4

Other fees and expenses may be payable by the Fund.

## **VALUATIONS AND EXITING FROM THIS INVESTMENT**

#### **HOW OFTEN ARE VALUATIONS AVAILABLE?**

The Fund is valued on each Dealing Day. The price per Share of all Share Classes is quoted on a forward-pricing basis, and is normally available on the website <a href="http://www.fullertonfund.com">http://www.fullertonfund.com</a> within two (2) Business Days of the

Refer to paragraphs 9 and 11 of the Singapore Prospectus for

<sup>&</sup>lt;sup>5</sup> Your distributor or agent is required to disclose to you the amount of trailer fee it receives from the Investment Manager.

actual transaction dates and may also be available on Bloomberg and SIX Telekurs. You may also request for the indicative price per Share from the Singapore Representative. To counter dilution and protect investors' interest, the Fund may apply swing pricing or dilution adjustment of up to 2% of the NAV.

further information on valuation and exiting from the product.

# HOW CAN YOU EXIT FROM THIS INVESTMENT AND WHAT ARE THE RISKS AND COSTS IN DOING SO?

- You can redeem your Shares on any Dealing Day by submitting a written redemption request through the Singapore Representative's approved distributors or other appointed agents.
- Redemption proceeds are normally paid in the currency of the relevant Share Class within three (3) Business Days from the Dealing Day on which the redemption request is received and processed by the Administrator.
- Your redemption price is determined as follows:
  - If you submit your redemption request by 5pm Singapore time on a Dealing Day, you will be paid a price based on the NAV per Share determined on that Dealing Day.
  - If you submit your redemption request after 5pm Singapore time on a Dealing Day your request shall be treated as having been received on the next Dealing Day.
  - Redemption requests sent to approved distributors may have an earlier dealing cut-off time. Please check with the relevant distributor for details.
- The net redemption proceeds that you will receive will be the redemption price per Share multiplied by the number of Shares redeemed, less any charges. For example:

1,000.00 Shares USD 1.000 USD 1,000.00
Your redemption x NAV per Share = Gross redemption proceeds

USD 1,000.00 USD 20.00 USD 980.00

Gross redemption - Redemption = Net redemption proceeds Charge (2%) proceeds

#### **CONTACT INFORMATION**

according to the World Bank, and (3) countries listed in

Prescribed capital markets products as specified in the

Schedule to the Securities and Futures (Capital Markets

#### **HOW DO YOU CONTACT US?**

EU

**Excluded** 

**Products** 

Investment

You may contact the Singapore Representative at:

Telephone No : (65) 6808 4688
Email : info@fullerton.com.sq

APPENDIX: GLOSSARY OF TERMS "A" Share Shares issued by PRC companies, denominated in RMB (CNY) and traded on the PRC Stock Exchanges. **Business Day** A week day on which banks are normally open for business in Luxembourg and Singapore. CNH Offshore RMB. CNY Onshore RMB. **Dealing Day** A Business Day which does not fall within a period of suspension of calculation of the NAV per Share of the Fund and such other day as the directors of the Company may decide from time to time. emerging and Countries with emerging and less developed markets less developed include, but are not limited to (1) countries that have an markets emerging stock market in a developing economy as defined by the International Finance Corporation, (2) countries that have low or middle income economies

World Bank publication as developing.

Products) Regulations 2018.

European Union.

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EDI	Francisco de la compansión de la compans	
FDIs	Financial derivative instruments, which may include but are not limited to options on securities, OTC options, interest rate swaps, cross currency swaps, credit default swaps, futures, currency forwards, contract for difference, credit derivatives or structured notes such as credit-linked notes, equity-linked notes and index-linked notes.	
Fund Currency	The reference currency of the Fund.	
NAV	Net asset value as determined in accordance with the Singapore Prospectus.	
OTC	Over-the-counter.	
p.a.	Per annum.	
P-Notes	Participatory notes.	
PRC	The People's Republic of China (excluding the Hong Kong Special Administrative Region, Macau Special Administrative Region and Taiwan).	
PRC Stock Exchanges	The Shanghai Stock Exchange, the Shenzhen Stock Exchange and any other stock exchange that may open in the PRC in the future.	
QFII	A Qualified Foreign Institutional Investor pursuant to the relevant PRC laws and regulations.	
QFII Eligible Securities	The securities and investments permitted to be held or made by QFII under the laws and regulations governing the establishment and the operation of the QFII regime in the PRC.	
RMB	Renminbi, the official currency of the PRC, is used to denote the Chinese currency traded in the onshore and the offshore markets (primarily in the Hong Kong Special Administrative Region) - to be read as a reference to onshore Renminbi (CNY) and/or offshore Renminbi (CNH) as the context requires. For clarification purposes, all references to RMB in the name of a Share Class or in the reference currency must be understood as a reference to offshore RMB (CNH).	
Shares	Shares in the Fund.	
Share Class	Class of Shares in the Fund.	
Shanghai Hang	Société d'Investissement à Capital Variable, being an investment company with variable capital that is established in the Grand-Duchy of Luxembourg. Fullerton Lux Funds qualifies as a SICAV under Part I of the Luxembourg law of 17 December 2010 relating to undertakings of collective investment.	
Shanghai-Hong Kong Stock	A securities trading and clearing links programme developed by the Hong Kong Exchanges and Clearing	
Connect	Limited, the Shanghai Stock Exchange, and the China	
	Securities Depository and Clearing Corporation Limited.	
Shenzhen-Hong	A securities trading and clearing links programme	
Kong Stock	developed by the Hong Kong Exchanges and Clearing	
Connect	Limited, the Shenzhen Stock Exchange, and the China	
Stock Connects	Securities Depository and Clearing Corporation Limited.	
Stock Connects	Collectively refers to the Shanghai-Hong Kong Stock Connect, the Shenzhen-Hong Kong Stock Connect and any other similar programme(s) which may be introduced from time to time.	
UK	United Kingdom.	
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