### Spaces that work for you



## ANNUAL REPORT AND FINANCIAL STATEMENTS

For the year ended 31 December 2023







## WHAT IS A REIT?

A real estate investment trust ("REIT") is a specialist taxefficient investment vehicle built around real property assets, specifically property rental/letting activities. REITs are quoted companies, or groups of companies, that own and manage property with the aim of generating a rental income and possible capital growth over the long term. The rental income, after costs, is paid to Shareholders as a dividend distribution so that, over time, dividends will represent a significant proportion of the Shareholders' total return. REITs are a well-established and globally recognised holding structure for property assets.

United Kingdom ("UK") REITs are exempt from UK corporation tax on profits and gains of their qualifying property rental business. However, in consequence, UK REITs are required to distribute a minimum of 90% of their qualifying profits to Shareholders as dividends (known as property income distributions or "PIDs"). As Shareholders receive higher pay-outs than they would if the REIT were subject to UK corporation tax on its property profits and gains, Shareholders are thus required to pay tax on the PIDs. The effect, in general terms, is that taxation is moved from the REIT to the investor and the investor is then liable for taxation as if they owned the property directly.

Regional REIT and its subsidiaries are a UK REIT group under UK tax legislation, having elected to enter the REIT regime with effect from 7 November 2015. Remaining in the regime is subject to meeting various conditions imposed by legislation.

#### ISA, SSAS AND SIPP STATUS

The Company's Shares should be eligible to be held in an Individual Savings Account ("ISA").

Subject to the rules of the Trustees of the relevant scheme, the Ordinary Shares should generally be eligible for inclusion in a small self-administered scheme ("SSAS") or self-invested personal pension ("SIPP") provided: (a) no member of the SSAS or SIPP (or person connected with such a member) occupies or uses any residential property held by the Group; and (b) the SSAS or SIPP, alone or together with one or more associated persons, does not directly or indirectly hold 10% or more of any of the Ordinary Shares, voting rights in the Company, rights to income of the Company, rights to amounts on a distribution of the Company or rights to assets on a winding up of the Company.

The Regional Office REIT delivering a high income



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### FINANCIAL KEY POINTS

Year Ended 31 December 2023

Income focused – opportunistic buying and strategic selling, coupled with intensive asset management, continues to secure long-term income.

Portfolio Valuation	<b>£700.7m</b> (31 December 2022: £789.5m)
IFRS NAV per Share	<b>59.3p</b> (31 December 2022: 78.1p)
EPRA* NTA per Share	<b>56.4p</b> (31 December 2022: 73.5p)
EPRA* earnings per Share	<b>5.2p</b> (31 December 2022: 6.6p)
Dividend per Share	<b>5.25p</b> (31 December 2022: 6.6p)
Net Loan to Value Ratio**	<b>55.1%</b> (31 December 2022: 49.5%)
Weighted Average Cost of Debt**	<b>3.5%</b> (31 December 2022: 3.5%)
Weighted Average Debt Duration**	<b>3.5 yrs</b> (31 December 2022: 4.5 yrs)

#### The European Public Real Estate Association ("EPRA")\*

The EPRA's mission is to promote, develop and represent the European public real estate sector. As an EPRA member, we fully support the EPRA Best Practices Recommendations. Specific EPRA metrics can be found in the Company's financial and operational highlights, with further disclosures and supporting calculations on pages 208 to 211.

\* The European Public Real Estate Association (EPRA)

<sup>\*\*</sup> Alternative Performance Measures. Details are provided in the Glossary of Terms on pages 215 to 217 and the EPRA Performance Measures on pages 208 to 211.

## OVERVIEW

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### ABOUT US

Regional REIT Limited ("Regional REIT" or the "Company") and its subsidiaries<sup>1</sup> (the "Group") is a United Kingdom ("UK") based London Stock Exchange listed real estate investment trust that launched in November 2015. It is managed by London & Scottish Property Investment Management Limited, the Asset Manager, and ARA Europe Private Markets Limited ("ARA Europe"), the Investment Adviser<sup>2</sup>.

Regional REIT's commercial property portfolio is comprised wholly of UK assets, offices located in regional centres outside of the M25 motorway. The portfolio is geographically diversified, with 144 properties, 1,483 units and 978 tenants as at 31 December 2023, with a valuation of  $\pounds$ 700.7 million.

Regional REIT pursues its investment objective by investing in, actively managing and disposing of regional Core Property and Core Plus Property assets. It aims to deliver an attractive total return to its Shareholders, with a strong focus on income supported by additional capital growth prospects.

For more information, visit the Group's website: **www.regionalreit.com** 

UK REIT, offering exposure to the regional commercial property market, actively managed by an experienced asset manager.

<sup>1</sup> Regional REIT Limited is the parent company of a number of subsidiaries which together comprise a group within the definition of The Companies (Guernsey) Law 2008, as amended (the "Law") and the International Financial Reporting Standard ("IFRS") 10, "Consolidated Financial Statements", as issued by the International Accounting Standards Board ("IASB") and as adopted by the UK. Unless otherwise stated, the text of this Annual Report does not distinguish between the activities of the Company and those of its subsidiaries.

<sup>2</sup> Toscafund Asset Management LLP will continue to act as the alternative investment fund manager ("AIFM") and provide the relevant regulatory services to the Company until an affiliate of ARA Europe has acquired its own regulatory permissions.



### **OUR PURPOSE**

The purpose of the Company is to deliver long-term returns for Shareholders with income generated from investment in UK commercial property predominately outside of the M25 motorway. To us this means being a responsible owner of commercial property that offer occupiers vibrant spaces in which they can grow their businesses.



## OUR VALUES

#### Transparency

We are professional, transparent and committed to doing what is best for all parties.

#### Integrity

We act with integrity and honesty in all that we do. We will be truthful, even if it means delivering difficult messages.

#### Collaboration

We openly collaborate and always seek to build positive long-term relationships grounded in cooperation that benefit all parties.

#### Adapt and evolve

We are a forward-thinking business that seeks to continually advance

- strategically, challenge assumptions, adapt and make a positive
- difference that benefits all parties.



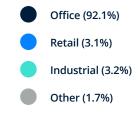
### **OUR CULTURE**

As the Company has no employees, the Company's culture is a reflection of the Board's engagement with third party providers and stakeholders. The Board is responsible for embedding the Company's culture across the Company's operations.

For more details on the Company's values, culture and strategy, please refer to pages 101 and 26 to 31, respectively.

## **PROPERTY LOCATIONS**

### As at 31 December 2023





## **OPERATIONAL KEY POINTS**

Year Ended 31 December 2023

Income focused with intensive asset management.



Alternative Performance Measures. Details are provided in the Glossary of Terms on pages 215 to 217 and the EPRA Performance Measures on pages 208 to 211.

## PERFORMANCE KEY POINTS

Year Ended 31 December 2023

A key focus on delivering high dividend distributions to shareholders.

2016

#### 9 8.25 8.05 7.85 7.65 8 6.50 6.60 6.40 7 6 5 4 3 2 1.00 1 0

2018

2019

2020

2021

2022

#### **Dividends declared per share**

2015

Pence per share



2017



**12.7%** EPRA Total Return attributable to Shareholders since Admission^

**1.5%** EPRA Annual Total Return attributable to Shareholders

^ Admission: 6 November 2015. Member of FTSE All-Share Index since March 2016. Member of FTSE EPRA NAREIT UK Index since June 2016. Terms are defined in the Glossary of Terms on pages 215 to 217. 5.25

2023

## AT A GLANCE

Year Ended 31 December 2023

EPRA-Eps diluted* (pence)	EPRA Occupancy*	Net Rental and Property Income (£m)
<b>5.2p</b> (21%)	80% (4%)	£53.7m (14%)
2023 5.2	2023 80.0	2023 53.7
2022 6.6	2022 83.4	2022 62.6
2021 6.6	2021 81.8	2021 55.8
WADD* (years)	<b>Net LTV*</b> (%)	<b>WACD*</b> (%)
3.5yrs (22%)	55.1% +11%	3.5% +0%
2023 3.5	2023 55.1	2023 3.5
2022 4.5	2022 49.5	2022 3.5
2021 5.5	2021 42.4	2021 3.3
••••••		
EPRA NTA - Diluted* (pps)	IFRS Nav - Diluted (pps)	Investment Properties Value (£m)
<b>56.4p</b> (23%)	59.3p (24%)	£700.7m (11%)
2023 56.4	2023 59.3	2023 700.7
2022 73.5	2022 78.1	2022 789.5
2021 97.2	2021 97.4	2021 906.1

\* Alternative Performance Measures. Details and terms are provided in the Glossary of Terms on pages 215 to 217 and the EPRA Performance Measures on pages 208 to 211.

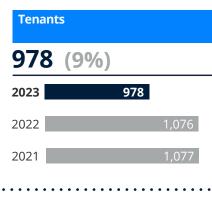
Number of Properties
144 (6%)
2023 144
2022 154
2021 168
Rent Roll (£m)
£67.8m (6%)
2023 67.8

2022	71.8
2021	72.1

EPRA Dividend Cover

### 100% (0%)

2023	100
2022	100
2021	102



WAULT to first break (years)	
2.8yrs (7%)	
2023	2.8
2022	3.0
2021	3.0

Dividend per Share (pps)		
5.25p	(20%)	
2023	5.25	
2022	6.60	
2021	6.50	

. . . . . . . . . .

### Units **1,483 (4%) 2023 1,483** 2022 1,552 2021 1,511

Aver (£)	age rent* (per squ	are foot)
<b>£1</b> 3	8.82 +1%	
2023		13.82
2022		13.65
2021	12.75	

. . . . . . . . .

Average Property Value (£m)		
£4.9m (	4%)	
2023	4.9	
2022	5.1	
2021	5.4	

\* Alternative Performance Measures. Details and terms are provided in the Glossary of Terms on pages 215 to 217 and the EPRA Performance Measures on pages 208 to 211.

## A YEAR IN REVIEW

PORTFOLIO	31 Dec 2022	•		31 Mar 🏾	30 Jun	•
Properties:	154			154	150	
Units:	1,552	1		1,567	1,535	
Tenants:	1,076			1,080	1,038	
Valuation:	£789.5m			£792.4m	£752.2m	
Rent roll (per annum):	£71.8m			£71.0m	£69.8m	
EPRA occupancy (by ERV):	83.4%			83.4%	82.5%	
LTV:	49.5%			50.5%	51.9%	
			2023			
CASH/ DEBT/ EQUITY	31 Dec 2022			31 Mar ●	30 Jun	
Cash balance:	£50.1m	1		£32.6m	£41.2m	
Gross borrowings:	£440.8m			£433.1m	£431.7m	
DIVIDENDS			• 23 Feb		• 24 May	
DIVIDENDO						
Amount:			1.65p		1.65p	

30 Sep	• 31 De
150	14
1,533	1,48
1,021	97
£752.9m	£700.7r
£68.0m	£67.8r
80.7%	80.09
52.6%	55.19



## STRATEGIC REPORT

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### CHAIRMAN'S STATEMENT

The Chairman's Statement, together with the Asset Manager and Investment Advisers' Report, forms part of the Strategic Report and covers the year ended 31 December 2023.

#### **Overview**

In a challenging environment for REITs, the Company continued to see a rise in tenants' return to the office with an average of 4.1 days per week and increased space enquiries across the portfolio. The Asset Manager's survey showed an increased 71.4% active office occupation\* across the portfolio (June 2023: 65.4%) and that current active occupation is 102% of the prepandemic occupancy levels and is expected to grow further. However, the Company was not immune from the wider macro-economic environment with inflation continuing to impact costs and in-turn potential occupiers taking a 'wait and see' position on office requirement or downsizing in the near-term, reflected in EPRA earnings reducing to 5.23p (31 December 2022: 6.6p) with a dividend per share of 5.25p (31 December 2022: 6.6p).

The near-term focus of the Board has been upon the maturity of the £50.0m 4.5% Retail Eligible Bond maturing in August 2024. At the date of this statement, the Board's election of the most appropriate refinancing option is still subject to commercial and practical considerations, though significant progress has been made with the options being considered.



In the challenging 'higher for longer' interest rate environment, real estate values across most sectors were impacted but the Company outperformed against a -17.4% decline for the MSCI Rest of UK offices Index. Against this backdrop initiatives undertaken by the Asset Manager mitigated some of the wider valuation decrease. However, the Company's portfolio still decreased in value by 11.2% to £700.7 million (31 December 2022: £789.5m); after adjusting for acquisitions, disposals and capital expenditure, reflecting a decrease of 9.3% on a like-forlike basis.

During 2023, the Company continued to make strides towards reducing the Company's LTV with the continued asset disposal programme. Though market conditions continued to be constrained with limited transactional activity, selected disposals were achieved of non-core assets amounting to £25.0 million (net of costs) and net initial yields of 4.5% (7.9% excluding vacant units). In addition, the rolling capital expenditure programme continued to be executed, partially mitigating the wider market valuation decline and being targeted at nonspeculative earnings accretive projects. In the year, the rolling programme amounted to £10.2 million (net after costs) (31 December 2022: £10.0m). No acquisitions were transacted in 2023 reflecting our focus on de-risking the offering in the short to medium term.

Rent roll remained robust at £67.8m (2022: £71.8m) and the EPRA occupancy stands at 80% (2022: 83.4%). As of 31 December 2023, the net initial yield on the portfolio was 6.2% (2022: 6.0%). The fully occupied rental income was estimated at ERV £87.0m (2022: £92.0m) with an equivalent yield of 9.9% (2022: 9.0%).

The Company continues to enjoy robust levels of rental collection, reaching 99.0% for the period up to 15 March 2024 (2022: equivalent period 98.7%).

\* If a company has 100 desks then on average during business hours 71.4% of desks would be actively occupied, with the balance unoccupied due to absences from holidays, illness, or out of the office on business.

# "

In a challenging environment for REITs, the Company maintained a resilient operational performance, which was underpinned by the asset and property management teams who continue to provide vibrant spaces, allowing our tenants to thrive over the long term."

Kevin McGrath

5.25pps 2023 Dividend (2022: 6.60pps)

£234.5 million of dividends have been declared since inception



#### **Financial Resources**

The Company's EPRA NTA reduced to £290.8 million (IFRS NAV: £306.1 million) as at 31 December 2023, down from £379.2 million (IFRS NAV: £402.9 million) as at 31 December 2022. This was the result of the previously mentioned investment property portfolio revaluation which reflected the challenging market environment. We retained a strong cash balance of £34.5 million as of 31 December 2023 (31 December 2022: £50.1 million), of which £30.2 million is unrestricted (31 December 2022: £41.3 million).

The debt position comprising of 100.0% fixed and hedged interest rate debt, meant the Company was able to mitigate rate volatility and ensured the weighted average cost of debt remained stable at 3.5% at the end of 2023 (31 December 2022: 3.5%). As previously mentioned, the maturity of the £50m 4.5% Retail Eligible Bond in August 2024, has been a particular focus of the Board. The most appropriate refinancing option is still subject to commercial and practical considerations, though significant preparatory work has been undertaken to date in respect of both the debt and equity options, which remain under active consideration.

The challenging real estate valuation environment in 2023 resulted in net borrowings Net Loan-to-Value (LTV) of 55.1% as of 31 December 2023, up from 49.5% on 31 December 2022. The Company continues to execute its disposal programme and active asset management initiatives to reduce the LTV to our long-term target of approximately 40%.

#### **Sustainability**

I am delighted to share the considerable progress made by the ESG working party throughout the year, leading to a 10% improvement in the Company's Global Real Estate Sustainability Benchmark (GRESB) from 60 to 66, achieving two Green Star Status. Furthermore, we have seen enhancements in our EPRA sustainability accreditation and EPC ratings across the portfolio. EPC ratings of C+ reached 73.7% (compared to 55.9% on 31 December 2022), and EPC B plus and Exempt increased to 42.1% (compared to 23.6% on 31 December 2022). This brings us closer to achieving the Minimum Energy Efficiency Standard ('MEES') target of EPC B, well in advance of 2030. The Company conducted a baseline exercise to access the carbon performance and form a 1.5-degree carbon pathway. With this we plan to develop asset level action plans to address risks. For 2024 we plan to expand the effort in occupier data collection so our baseline and 1.5degree pathway can be undertaken with greater accuracy. The end goal for 2024 is to be able to develop a sciencebased target initiative (SBTI) aligned target.

#### **Market Environment**

Investment in commercial property amounted to £36.7 billion during 2023, according to research by Lambert Smith Hampton ("LSH"), 34.5% below the volumes recorded in 2022, and 23.5% below the five-year average. However, improving investment volumes in the final quarter suggest the market bottomed out in 2023, signalling the early stages of an upward trend and a reason to be optimistic moving into 2024.

Overall, investment in regional offices, throughout the UK, reached £2.4 billion in 2023, and although investment in regional offices across 2023 was 40.2% below trend, optimism in the regional markets continues to be supported by strong employment levels and a fall in the number of employees exclusively working from home. As demonstrated with Q4 2023 investment volumes being 62.1% higher than the previous quarter, reaching £0.8 billion.

According to monthly data from MSCI, rental value growth held up well for the rest of UK office markets in the 12 months ended December 2023 with growth of 2.3%. Conversely, central London offices experienced modest growth of 1.7% over the same period.

Capitol Park, Leeds

3141

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Hermes

Where space meets possibility

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#### **Dividends**

The dividend continues to represent a significant component of total shareholder returns. Over the period under review, the Company declared total dividends of 5.25pps (2022: 6.6pps), ensuring compliance with the HMRC REIT regime. Since inception, the Company has declared dividends amounting to 57.55pps and to date the Company has distributed c.£234 million in dividends.

#### Performance

For the period under review, the Company's total shareholder return was -31.7%, versus the return of 10.7% for the FTSE EPRA NAREIT UK Total return Index over the same period.

The EPRA total return from listing on 6 November 2015 was 12.7% (2022: 24.2%) and the annualised EPRA Total Return was 1.5% p.a. (2022: 3.1% p.a.). Total Shareholder Return was -30.7%, versus the FTSE EPRA NAREIT UK Total Return Index of -8.1%.

#### **Management Agreements**

The Board announced on 13 April 2023 that ARA Asset Management Limited acquired a majority shareholding in London & Scottish Property Investment Management ("Asset Manager"), with Stephen Inglis retaining a significant minority interest. All the Asset Manager's staff remained unchanged, including Stephen Inglis as CEO of the Asset Manager, which ensured that there was no disruption to the services provided to Regional REIT.

The Board announced on 11 October 2023 that ARA Europe Private Markets Limited ("ARA Europe"), was appointed as the Company's Investment Adviser, having acquired the role from Toscafund Asset Management LLP ("Toscafund").

The Board believes the appointment of ARA Europe will enhance the overall strength and capabilities to the benefit of the Company's long-term strategy.

Both of the management agreements continue on the existing terms to November 2026. Toscafund remains the Company's Alternative Investment Fund Manager ("AIFM") on an interim basis until ARA receives its AIFM licence.

#### **Annual General Meeting**

The notice for the 2024 AGM will be published on our website and will be circulated to Shareholders in accordance with the requirements of the Company's Articles of Incorporation.

All Directors will stand for re-election at the 2024 AGM in accordance with the Company's articles and the AIC Code. The Directors ensure that they maintain their continuing professional development in accordance with the requirements of their respective professions as well as receiving briefings from the Company Secretary and other advisers on a regular basis.

The Board does not intend to appoint new Directors in the short-term and will incorporate discussions to ensure an orderly refreshment of the Board in its current succession planning.

The Board very much looks forward to meeting with Shareholders at the AGM.

#### Shareholder and Stakeholder Engagement

Ultimately, the satisfaction of our tenants and other stakeholders will influence our performance. Our objective is to consistently provide exceptional working environments, catering to diverse needs, whether it be a small flexible unit or a prominent corporate headquarters, fostering an environment where our tenants can flourish.

Active involvement with our tenants is a pivotal aspect of our asset management initiatives, enabling us to grasp their requirements and recognise both opportunities and challenges. We actively encourage transparent and collaborative communication with our tenants, fostering an environment that facilitates continuous enhancement of our workspaces and ensures mutual advantages. This collaborative approach extends to our stakeholders, aiming to enhance our operational efficiency.

The Company welcomes engagement with its shareholders and more details on the Company can be found on the Company's website www.regionalreit.com. Further information on Shareholder and stakeholder engagement can be found on pages 95-98.

#### Outlook

Although the economic activity in the UK regions continues to improve, the Board expects the macroeconomic challenges to remain in the near term, particularly around the availability of funding, given the prolonged monetary policy tightening. Operationally, the Company continues to perform well, delivering against the factors which are within its control, as demonstrated by the robust rent collections.

The Board's focus remains to continue to offer vibrant spaces to enable our current and future tenants the ability to grow and thrive, leading to increased occupancy and in-turn a reduction in the carrying costs associated with the vacant space. We look forward to growing the portfolio's rent roll which underpins the quarterly dividend distributions; and the execution of the Company's asset management plans to drive property values over the long term.

**Kevin McGrath** Chairman 25 March 2024

## INVESTMENT STRATEGY AND BUSINESS MODEL







### **INVESTMENT POLICY**

The Group will invest in properties that are situated in the UK and outside of the M25 motorway.

The Group may also invest in property portfolios in which up to 50% of the properties (by market value) are situated inside the M25 motorway.

In the ordinary course of business, no single property will exceed 10% of the Group's Gross Investment Properties Value at the time of the investment; exceptionally, the Board may consider taking this up to 20%.

The normal minimum value for a single property investment is £5 million, except where an asset is within a portfolio of properties for which there shall be no such minimum.

No more than 20% of the Gross Investment Properties Value shall be exposed to any one tenant or group undertaking of that tenant.

Speculative development (properties under construction, but excluding refurbishment, which have not been pre-let) is prohibited. Any other development is restricted to an aggregate maximum of 15% of Gross Investment Properties Value at investment or commencement.



### **INVESTMENT STRATEGY**

The Group will invest in, and actively manage properties or debt portfolios secured on such properties located predominately in the regional centres of the UK outside of the M25 motorway.

The Group aims to build a portfolio of interests that, together, offer Shareholders a diversification of investment risk by investing in a range of geographical areas and across a number of highquality assets and tenants, and through letting properties, where possible, to low-risk tenants.

The Group will use gearing, borrowings and other sources of leverage to implement its investment strategy and enhance equity returns.



### **INVESTMENT OBJECTIVE**

The investment objective of the Company is to deliver an attractive total return to Shareholders, with a strong focus on income from investing in UK commercial property, predominately in the office sector in major regional centres and urban areas outside of the M25 motorway.



### BORROWINGS

The Group targets a ratio of net borrowings to Gross Investment Properties Value of 40% over the longer term, with a targeted maximum limit of 50%.

### PRINCIPAL RISKS AND UNCERTAINTIES:

Read more about the Principal Risks and Uncertainties facing the Company on pages 58 to 70, which are linked to the Company's strategy as set out below.

Str	rategic
Va	luation
He	althcare events
Eco	onomic and political
E Fu	nding
С Те	nant
Fir	nancial and tax changes
Op	perational
Ac	counting, legal and regulatory
En	vironmental and efficiency standards



#### **GEOGRAPHICALLY DIVERSE PORTFOLIO**

#### **OUR APPROACH**

- A distinctive, large and diverse commercial property portfolio.
- An approach that diversifies the investment risk of the portfolio and enables better management of the timing of lease re-gears, new lettings, geography and sector.

#### **HOW WE ADD VALUE**

• The property portfolio is geographically well spread across the regions of the UK outside of the M25 motorway and with a broad range of tenants.

#### **PROGRESS DURING THE YEAR**

- 144 properties (2022: 154), 1,483 units (2022: 1,552) and 978 tenants (2022: 1,076) as at 31 December 2023.
- The largest single property is only 2.8% of the Gross Investment Properties value (2022: 3.0%) and the largest tenant only 2.5% of Gross Rental Income (2022: 2.4%).
- England & Wales represent 83.8% of the Gross Investment Properties value (2022: 83.3%); office 92.1% and industrial sites are 3.2% (2022: office 91.8%; industrial 3.1%).

#### LINK TO PRINCIPAL RISKS





#### INVESTING IN INCOME PRODUCING ASSETS

#### **OUR APPROACH**

• The Group has a strict set of investment criteria to invest, predominately, in income producing assets capable of delivering an attractive total return to our Shareholders.

#### **HOW WE ADD VALUE**

- Investment decisions are based on identifying strong underlying fundamentals, including inter alia: prospects for future income growth; sector and geographic prospects; lease length; initial and equivalent yields; and the potential for active asset management.
- Development strictly limited to refurbishment programmes.

#### **PROGRESS DURING THE YEAR**

- Rent roll of £67.8 million as at end 2023 (2022: £71.8 million).
- Average rents have increased to £13.82 per sq. ft. (2022: £13.65 per sq. ft.).
- Declared dividends of 5.25pps for 2023 (2022: 6.60pps).

#### LINK TO PRINCIPAL RISKS



#### ACTIVE MANAGEMENT OF THE PROPERTIES

#### **OUR APPROACH**

- The Group prides itself on maintaining a close relationship with its tenants and, in the intensive granular management of its properties, a very hands-on approach.
- Our aim is to provide a consistent approach to improving returns, thereby enhancing the quality of the underlying portfolio.

#### HOW WE ADD VALUE

- The Asset Manager undertakes all of the principal property management activities in-house and remains close to its tenants, ensuring an immediate understanding of their requirements and enabling better decision-making capability.
- The Asset Manager utilises a range of approaches to each asset, tailoring the project programme for each property.

#### **PROGRESS DURING THE YEAR**

- Net capital expenditure of £10.2 million in 2023 (2022: £10.0 million); capital expenditure is recovered through dilapidations, service charges or improved property rental income.
- Active and intense asset management maintained EPRA occupancy of 80.0% (2022: 83.4%).

#### LINK TO PRINCIPAL RISKS



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#### OPPORTUNISTIC APPROACH TO THE PROPERTY INVESTMENT

#### **OUR APPROACH**

- A focus on exploiting pricing inefficiencies and mismatches between regional Core and Core Plus and primary property yields.
- From such opportunities, the Group will acquire, hold and sell commercial real estate that it believes to be mispriced.
- Utilising leverage to build the acquisitions capability of the business.

#### HOW WE ADD VALUE

- An opportunistic approach to UK commercial property with recycling of capital from the portfolio refreshment programme and aiming to acquire properties where the Group can add value through the expertise of the Asset Manager.
- Seeking to build the income growth and capital values of properties, taking undermanaged and underinvested properties to being attractive investments to be retained for yield or for disposal.
- An established borrower with long-term relationships in place with a number of UK banks. The Group will exploit opportunities to improve total returns utilising leverage.
- With debt maturing and opportunities to renegotiate existing facilities, the Group aims to reduce its funding costs.

#### **PROGRESS DURING THE YEAR**

- Completed nil acquisitions in 2023 and disposals (net of costs) of £25.0 million, (respectively reflecting an average net initial yield of 4.5% (7.9% excluding vacant properties).
- During 2023, debt facility repayments totalled £23.8 million, new borrowings were £3.7 million, resulting in total borrowings of £420.8 million. The average funding cost (including hedging) was 3.5% (2022: 3.5%).

#### LINK TO PRINCIPAL RISKS





#### HIGHLY EXPERIENCED ASSET MANAGER

#### **OUR APPROACH**

- The Asset Manager has the heritage of a long-established property investment management team.
- LSPIM is based in Glasgow and has a number of offices around the UK, with 70 employees, as at 31 December 2023, working on Regional REIT.

#### **HOW WE ADD VALUE**

- The capabilities and track record of the management team, including knowledge, expertise and established relationships, provide an important competitive advantage for operating in the fragmented UK regional secondary property market. The senior management team of the Asset Manager collectively have over 180 years of property experience, with a proven record of creating value.
- The Asset Manager grew property rental income for a similar portfolio on a like-for-like basis through the 2008-12 recession.

#### **PROGRESS DURING THE YEAR**

• Completed 88 new lettings in 2023, totalling 242,908 sq. ft., which when fully occupied will provide a gross rental income of £3.8 million.

#### LINK TO PRINCIPAL RISKS





#### **REGIONS PRIMED FOR GROWTH**

#### **OUR APPROACH**

- The resilient regions are expected to benefit from capital inflows and a strong rebound of the UK economy, which should conflate to ensure occupier demand for offices grows.
- According to monthly data from MSCI, rental value growth held up well for the rest of UK office markets in the 12 months ended December 2023 with growth of 2.3%. Conversely, central London offices experienced modest growth of 1.7% over the same period.

#### **HOW WE ADD VALUE**

- The investment policy focuses on a portfolio of offices located outside of the M25 motorway, broadly based on the region's economic worth and population mix.
- The Group seeks to enhance income growth and capital values through the proactive approach of the Asset Manager.
- The Asset Manager operates through a number of regional offices, implementing a targeted investment policy and individual property asset management plans.

#### **PROGRESS DURING THE YEAR**

• EPRA Total Return 12.7% (2022: 24.2%) since IPO and 1.5% annualised in 2023 (2022: 3.1%).

#### LINK TO PRINCIPAL RISKS

### ASSET MANAGER AND INVESTMENT ADVISERS' REPORT

#### **Overview**

2023 saw a continuation of the challenging market environment for REITs that we witnessed throughout 2022. The sector continued to be sentiment driven, as cautious investors shunned areas of the commercial property sector they deemed less attractive. The office market once again faced the brunt of the storm, which was reflected in the Company's portfolio valuation declining by 9.3% from 31 December 2022 to 31 December 2023 on a like-for-like basis, albeit this was considerably better than the 17.4% decline for the MSCI Rest of UK offices Index. This resulted in a further increase in our LTV, which reached 55.1% at the end of the period. Whilst this is above our target, it's important to note that the debt position is comprised of 100% fixed and hedged interest rate debt with the weighted average cost of debt remaining stable at 3.5% at the end of 2023.

The Company is taking steps to reduce the LTV back to the approximate 40% target and has disposed of certain assets whilst halting acquisition activity. During the year, the Company disposed of assets totalling £25m, reflecting an average net initial yield of 4.5%.

Operational performance was robust with 88 new lettings completed in 2023, totalling 242,908 sq. ft., which, when fully occupied, will provide a gross rental income of c. £3.8 million and equates to the average rent by sq. ft. of £15.70.

Furthermore, rent collection has once again remained strong, with 99.0% achieved at FY 23, better than previous reporting periods. This can be attributed to our careful selection of tenants with investment grade credit which can be relied upon throughout the most challenging economic cycles.

In addition, at the time of writing the Company has been focused upon identifying refinancing options for the near term maturity of the Retail Eligible Bond in August 2024, which are the most appropriate both commercial and practical for the Company.



## **46** 202

2023 was another active period for the Company, in which we completed on 88 new lettings, 7.1% above ERV. Additionally, the Company disposed of £25 million of assets to support the balance sheet and reduce the Company's LTV."

### **Stephen Inglis**

CEO of London & Scottish Property Investment Management, Asset Manager

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### **KEY POINTS FROM 2023**

#### **HIGH LEVEL OF RENT COLLECTION**

Achieved a high level of rent collection. As at 15 March 2024, rent collection continued to strengthen, with FY 2023 collections increasing to 99.0%, adjusting for monthly rent and agreed collections plans, which is similar to the equivalent date in 2023 when 98.7% had been collected.

#### **88 NEW LETTINGS**

Completed 88 new lettings in 2023, totalling 242,908 sq. ft., which when fully occupied will provide a gross rental income of c. £3.8 million.

#### **£25.0 MILLION OF DISPOSALS**

Disposals during 2023 totalled £25.0 million (net of costs), reflecting an average net initial yield of 4.5% (7.9% excluding vacant properties).

#### **INCREASE IN AVERAGE RENT**

Average rent by let sq. ft. increased by 1.3% from £13.65 per sq. ft. in December 2022 to £13.82 per sq. ft. in December 2023. MSCI monthly data shows rental growth of 1.5% for rest of UK offices over the same period.

#### **DECREASE IN CAPITAL VALUE**

The like-for-like value of the portfolio decreased by 5.9% from 30 June 2023 to 31 December 2023 after adjusting for capital expenditure, acquisitions and disposals during the period (5.5% excluding capital expenditure adjustment). MSCI monthly data shows capital value decline of 11.0% for rest of UK offices over the same period.

#### **INCREASE IN GRESB SCORE**

The Company submitted its Third Global Real Estate Sustainability Benchmark ("GRESB") assessment resulting in an increased score of 66 from 60.

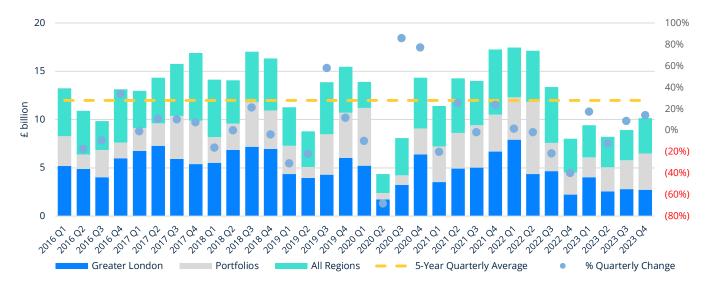
#### Investment Activity in the UK Commercial Property Market

2023 proved to be a challenging year for investment in the UK commercial property market, with overall investment in commercial property of £36.7 billion during 2023, according to research by Lambert Smith Hampton ("LSH")<sup>1</sup>, 34.5% below the volumes recorded in 2022, and 23.5% below the five-year average. However, improving investment volumes in the final quarter suggest the market bottomed out in 2023, signalling the early stages of an upward trend and a reason to be optimistic moving into 2024. Investment volumes in the final guarter of 2023 reached £10.2 billion, up 13.8% on the previous quarter and the highest level recorded since Q3 2022. Investment in Q4 2023 pushed H2 2023 investment volumes £19.1 billion, 8.2% above the first half of 2023. Additionally, Savills research suggests that optimism for the future can be derived from the anticipated fall in the UK base rate in the second half of 2024, which is expected to result in opportunistic buying in 2024.

The UK regions outside of London attracted £3.7 billion of investment in Q4 2023, 17.0% above the previous quarter, but 14.5% lower than the five-year quarterly average. Investment in Q4 brought the annual 2023 total to £13.3 billion, 22.5% below the level recorded in 2022. Research by LSH highlights the importance of the regional markets, with the regions outperforming when compared with London. At £2.7 billion, investment in single assets across the UK regional markets in Q4 2023 was 34.7% higher than the level of investment in Greater London –

well above the five-year quarterly average margin of 5.2%. Two regions that experienced robust levels of investment in 2023 were the South East and North West of England. Total investment in the South East reached £2.9 billion. Data from LSH shows that £2.4 billion was the investment in the North West of England. It is worth noting that the only regional market that recorded investment volumes above the five-year average was the West Midlands with annual investment of £2.1 billion in 2023.

Investment volumes in the UK regional office market reached £0.8 billion in Q4 2023, 62.1% higher than the previous guarter. Overall, investment in regional offices reached £2.4 billion in 2023. Although investment in regional offices in 2023 was 40.2% below trend, optimism in the regional markets continues to be supported by strong employment levels and a fall in the number of employees exclusively working from home. The most recent data from the ONS shows that the UK employment rate remained steady at 75.0% in the three months to December 2023<sup>2</sup>. Additionally, data from the ONS shows that despite the rise in hybrid working as a result of Covid-19, the vast majority of people do not work from home, with only 12% of workers reporting that they worked exclusively from home - down from 26% in mid-January 2022. Additionally, those aged 16 to 29 were less likely to exclusively work from home with only 6% stating that they did not travel to work<sup>3</sup>.



#### **Quarterly Investment Volumes (£bn)**

Figure 1: Lambert Smith Hampton Research (February 2024)

1 Lambert Smith Hampton, UKIT Q4 2023 2 Labour Market Overview LIK December 2023

ONS, Public opinions and social trends, Great Britain: 17 to 29 May 2023, June 2023

#### ASSET MANAGER AND INVESTMENT ADVISERS' REPORT CONTINUED

Overseas investment in the UK property market accounted for just under half (48.8%) of total investment in 2023, according to data from LSH. LSH estimates that total overseas investment in 2023 reached £17.2 billion, 32.8% lower than 2022 volumes and 25.1% below the five-year average. However, improved investment volumes in the final guarter of 2023 reflects international investors' confidence in UK commercial property. Overseas investment in Q4 2023 amounted to £5.1 billion, 39.4% above Q3 levels, but 16.1% below the five-year quarterly average. International investors were net buyers in Q4 for the fourth consecutive guarter with net purchasing of £2.9 billion – c. 13% above trend. It is worth noting that overseas investment was largely supported by North American buyers with the largest share of international inflows in Q4 for the sixth successive guarter.

#### Occupational Demand in the UK Regional Office Market

Avison Young estimates that take-up of office space across nine regional office markets<sup>4</sup> totalled 7.1 million sq. ft. in 2023; 11.7% below the level of take-up recorded in 2022 and 6.0% lower than the 5-year average. That said, it is worth noting that take-up in 2023 was 24.9% above the level reported in 2020. Take-up in the final quarter of 2023 was 1.4% above the five-year average at 1.9 million sq. ft., marking the highest quarterly take-up figure in 2023. Approximately 63.2% of take-up in Q4 2023 was transacted in city centres, with 36.8% transacted in the out of town market – both the city centre and out of town markets were in-line with the quarterly trend in Q4 2023. Avison Young highlights that occupiers have increasingly sought greater quality space to attract and retain talent.

Occupational demand was driven by the professional sector, which accounted for the highest proportion of take-up at 23.4% in 2023. Following the professional sector, the public services, education & health sector and technology, media & telecoms sector accounted for the second and third largest proportion of take-up in the regional cities, accounting for 16.1% and 15.4% respectively. Research from Savills shows that these sectors were also the most active sectors pre-covid from 2015 to 2019<sup>5</sup>.

LSH research highlights that North American investors purchased £1.9 billion of UK commercial real estate in Q4 2023. Additionally, Middle Eastern investors purchased £0.8 billion in the final quarter of 2023, the highest quarterly volume over the last three years.

According to data from CoStar, there was an increase in availability for all regional office stock with total supply rising by 2.4% in 2023 to 82.0 million sq. ft. However, it is worth highlighting that supply remains 2.0% below the 10-year average. Availability for prime office stock experienced a larger increase when compared to the previous year, increasing by 2.7% compared to 2.3% for secondary office stock. According to Savills the overall vacancy rate regional offices across ten regional UK markets<sup>6</sup> ticked upwards from 12.4% in 2022 to 13.0% in 2023, 2.8% below the long-term average<sup>7</sup>.

Furthermore, it is estimated that approximately 4.2 million sq. ft. of office space is currently under construction in the Big Nine regional markets, with Manchester, Bristol and Glasgow accounting for 24.8%, 22.7% and 12.6%, respectively. Approximately 30.2% of office buildings currently under construction are already pre-let. Additionally, 3.3 million sq. ft. (78.7%) is due to complete in 2024.

The Asset Manager's opinion is that occupational market fundamentals remain robust despite the recent fall in capital values. Overall, there appears to be a disconnect between the investment market and the occupational market. The Asset Manager's view is that the market bottomed out in 2023, signalling the early stages of an upward trend and a reason to be optimistic moving into 2024.



# **Regional Supply: Annual Office Supply**

Figure 3: Savills (February 2024)

# Vacancy Rates in the Regional Office Market

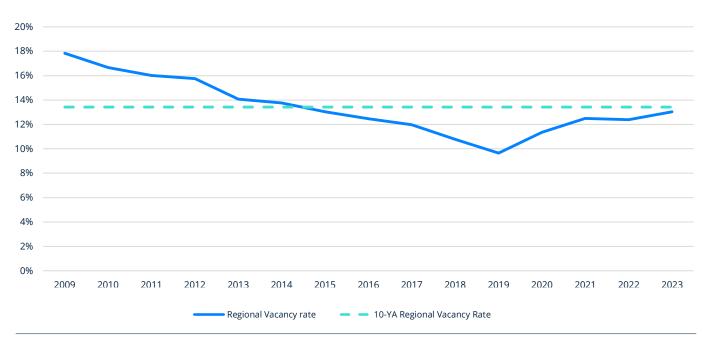


Figure 4: Savills (February 2024)

4 Nine regional office markets mentioned by Avison Young include: Birmingham, Bristol, Cardiff, Edinburgh, Glasgow, Leeds, Liverpool, Manchester & Newcastle 5 Savills: The Regional Office Market Overview, Q4 2023

- For regional office markets mentioned by Savills include: Aberdeen, Birmingham, Bristol, Cambridge, Cardiff, Edinburgh, Glasgow, Leeds, Manchester and Oxford
   Savills: The Regional Office Market Overview, Q4 2022

# ASSET MANAGER AND INVESTMENT ADVISERS' REPORT CONTINUED

## **Rental Growth in the UK Regional Office Market**

According to monthly data from MSCI, rental value growth held up well for the rest of UK office markets in the 12 months ended December 2023 with growth of 2.3%. Conversely, central London offices experienced modest growth of 1.7% over the same period<sup>8</sup>. The most recent figures from MSCI shows that there is evidence of sustained rental growth in the majority of the regional office markets. According to the monthly MSCI digest index, Rest of UK and Mid-Town & West End offices recorded the strongest rental growth in December 2023. Avison Young expects rental growth to continue across most markets for the remainder of 2024 and 2025<sup>9</sup>. Demand for quality office space has put an upward pressure on rents, with growth of 5.0% recorded across the Big Nine regional markets in 2023, 27.2% above the five-year average rental growth figure. Average headline rents now sitting at £36.50 per sq. ft., according to research from Avison Young.

Research from Savills highlights that optimism in occupational markets is set to be driven by limited development starts in 2023 and 2024, which in turn will cause downward pressure on vacancy rates and result in rental growth. Moreover, rental growth and positivity surrounding exit yields will reinstate confidence among not only opportunistic investors but a more diverse range of investors in 2025. Subsequently, this will trigger yield recovery that mirrors the kind of recovery witnessed in previous cycles, according to Savills<sup>10</sup>.

### Rental Value Growth (vs previous 12 months)

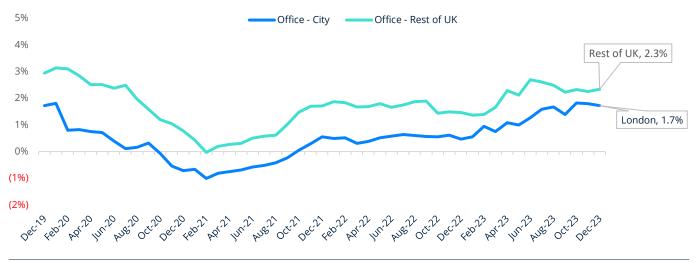


Figure 5: MSCI (December 2023)

### **Regional REIT's Office Assets**

EPRA occupancy of the Group's regional offices declined to 79.2% (2022: 82.8%). A like-for-like comparison of the Group's regional offices' EPRA occupancy, as at 31 December 2023 versus 31 December 2022, shows occupancy of 79.2% (2022: 84.2%). WAULT to first break was 2.6 years (2022: 2.7 years); like-for-like WAULT to first break of 2.6 years (2022: 2.7 years).

> 8 MSCI, Colliers, UK Property Snapshot, February 2024 9 Avison Young, Big Nine Q4 2023, February 2024 10 Savills, Market in Minutes, January 2024

## **Property Portfolio**

As at 31 December 2023, the Group's property portfolio was valued at £700.7 million (2022: £789.5 million), with rent roll of £67.8 million (2022: £71.8 million), and an EPRA occupancy of 80.0% (2022: 83.4%).

On a like-for-like basis, 31 December 2023 versus 31 December 2022, EPRA occupancy was 80.0% (2022: 84.7%).

There were 144 properties (2022: 154) in the portfolio, with 1,483 units (2022: 1,552) and 978 tenants (2022: 1,076). If the portfolio was fully occupied at Colliers International Property Consultants Ltd's view of market rents, the rental income would be £87.0 million per annum as at 31 December 2023 (2022: £92.0 million).

As at 31 December 2023, the net initial yield on the portfolio was 6.2% (2022: 6.0%), the equivalent yield was 9.9% (2022: 9.0%) and the reversionary yield was 10.8% (2022: 10.2%).

## **Property Portfolio by Sector**

Sector	Properties	Valuation (£m)	% by valuation	Sq. ft. (m)	Occupancy (EPRA) (%)	WAULT to first break (yrs)	Gross rental income (£m)	Average rent (£psf)	ERV (£m)	Capital rate (£psf)	Net initial yield (%)	Equivalent yield (%)	Reversionary yield (%)
Office	122	645.0	92.1	5.5	79.2	2.6	61.9	14.72	81.6	117.14	6.1	10.0	11.0
Retail	15	21.9	3.1	0.3	93.6	3.5	2.9	11.55	2.4	81.93	8.9	9.2	9.5
Industrial	4	22.1	3.2	0.4	86.2	5.0	1.9	5.27	2.1	52.76	5.9	7.6	8.0
Other	3	11.7	1.7	0.1	100.0	10.3	1.1	12.36	0.9	120.86	7.1	8.5	7.0
Total	144	700.7	100.0	6.3	80.0	2.8	67.8	13.82	87.0	111.40	6.2	9.9	10.8

## **Property Portfolio by Region**

Region	Properties	Valuation (£m)	% by valuation	Sq. ft. (m)	Occupancy (EPRA) (%)	WAULT to first break (yrs)	Gross rental income (£m)	Average rent (£psf)	ERV (£m)	Capital rate (£psf)	Net initial yield (%)	Equivalent yield (%)	Reversionary yield (%)
Scotland	33	113.8	16.2	1.2	72.4	4.0	10.7	13.31	16.5	98.62	5.1	10.4	11.7
South East	26	126.5	18.1	0.9	83.7	2.1	12.3	16.46	15.5	135.77	6.4	9.6	10.6
North East	21	112.5	16.0	1.0	77.2	3.0	9.8	13.03	13.1	113.59	5.4	9.7	10.5
Midlands	26	142.7	20.4	1.4	85.2	3.1	15.2	13.29	17.8	101.40	6.4	9.9	10.9
North West	18	97.7	13.9	0.9	73.4	2.0	9.1	13.50	12.1	108.71	5.9	10.0	11.1
South West	14	69.8	10.0	0.5	85.9	2.1	6.7	16.81	7.9	147.44	8.3	10.0	10.6
Wales	6	37.8	5.4	0.4	90.4	3.5	3.8	10.22	4.0	86.85	7.9	8.8	9.1
Total	144	700.7	100.0	6.3	80.0	2.8	67.8	13.82	87.0	111.40	6.2	9.9	10.8

\* Tables may not sum due to rounding

# Top 15 Investments (market value) as at 31 December 2023

Property	Sector	Anchor tenants	Market value (£m)	% of portfolio	Lettable area (Sq. Ft.)	EPRA Occupancy (%)	Annualised gross rent (£m)	% of gross rental income	WAULT to first break (years)
300 Bath Street, Glasgow	Office	University of Glasgow, Glasgow Tay House Centre Ltd, Fairhurst Group LLP, London & Scottish Property Investment Management	19.4	2.8%	156,853	87.2%	1.2	1.8%	1.9
Hampshire Corporate Park, Eastleigh	Office	Aviva Central Services UK Ltd, Lloyd's Register EMEA, Complete Fertility Ltd, Silverstream Technologies (UK) Ltd	19.0	2.7%	84,043	100.0%	1.8	2.7%	3.2
Eagle Court, Coventry Road, Birmingham	Office	Virgin Media Ltd, Rexel UK Ltd	18.8	2.7%	132,416	62.8%	1.3	1.9%	3.4
Beeston Business Park, Nottingham	Office/ Industrial	Metropolitan Housing Trust Ltd, SMS Electronics Ltd, Heart Internet Ltd, SMS Product Services Ltd	16.5	2.3%	215,330	78.6%	1.4	2.1%	4.6
Norfolk House, Smallbrook Queensway, Birmingham	Office	Global Banking School Ltd, Accenture (UK) Ltd	16.3	2.3%	118,530	98.9%	1.9	2.9%	6.8
800 Aztec West, Bristol	Office	NNB Generation Company (HPC) Ltd, EDF EPR Engineering UK Ltd	16.3	2.3%	73,292	100.0%	1.5	2.3%	1.2
Manchester Green, Manchester	Office	Chiesi Ltd, Ingredion UK Ltd, Assetz SME Capital Ltd, Contemporary Travel Solutions Ltd	16.3	2.3%	107,760	79.3%	1.4	2.1%	2.7
Orbis 1, 2 & 3, Pride Park, Derby	Office	First Source Solutions UK Ltd, DHU Health Care C.I.C., Tentamus Pharma (UK) Ltd	14.8	2.1%	121,883	100.0%	1.8	2.7%	3.4
Capitol Park, Leeds	Office	Hermes Parcelnet Ltd, BDW Trading Ltd	13.4	1.9%	98,340	41.6%	0.7	1.1%	4.1
Linford Wood Business Park, Milton Keynes	Office	IMServ Europe Ltd, Aztech IT Solutions Ltd, Autotech Recruit Ltd	13.3	1.9%	107,352	79.9%	1.3	2.0%	1.8
Oakland House, Manchester	Office	Please Hold (UK) Ltd, A.M.London Fashion Ltd, CVS (Commercial Valuers & Surveyors) Ltd	13.1	1.9%	161,502	74.3%	1.0	1.5%	1.9
Portland Street, Manchester	Office	Evolution Money Group Ltd, Mott MacDonald Ltd, NCG (Manchester) Ltd, Simard Ltd	13.0	1.9%	55,787	95.9%	1.1	1.6%	1.9
Lightyear - Glasgow Airport, Glasgow	Office	Rolls-Royce Submarines Ltd, Loganair Ltd, Cefetra Ltd, Taylor Wimpey UK Ltd	12.3	1.8%	73,499	88.4%	1.1	1.6%	4.7
Origin 1 & 2, Crawley	Office	Knights Professional Services Ltd, DMH Stallard LLP, Spirent Communications Plc, Travelopia Holdings Ltd	11.7	1.7%	45,855	100.0%	1.1	1.6%	1.0
Buildings 2, Bear Brook Office Park, Aylesbury	Office	Utmost Life and Pensions Ltd, Musarubra UK Subsidiary 3 Ltd, Agria Pet Insurance Ltd	10.9	1.5%	61,642	94.5%	1.0	1.5%	3.5
Total			224.9	32.1%	1,614,084	84.6%	19.7	29.1%	3.2

#### WAULT to Lettable Annualised % of gross Tenant Property Sector first break gross rent rental area (Sq. Ft.) (£m) income (years) EDF Energy Ltd 109,114 2.5% 800 Aztec West, Bristol Electricity, gas, steam 4.3 1.7 and air conditioning Endeavour House, Sunderland supply **Global Banking School** Norfolk House, Smallbrook Queensway, Education 8.5 73,628 1.4 2.1% Ltd Birmingham 1.4 Shell Energy Retail Ltd Columbus House, Coventry Electricity, gas, steam 0.0 53,253 2.0% and air conditioning supply Virgin Media Ltd Eagle Court, Coventry Road, Birmingham Information and 3.4 75,309 1.3 2.0% communication Southgate Park, Peterborough Secretary of State for 1 Burgage Square, Merchant Square, Public sector 3.6 108,915 1.1 1.6% **Communities & Local** Wakefield Government Albert Edward House, Preston Bennett House, Stoke-On-Trent Oakland House, Manchester Waterside Business Park, Swansea **First Source Solutions** Orbis 1, 2 & 3, Pride Park, Derby Administrative and 3.3 62,433 1.0 1.5% UK Ltd support service activities E.ON UK Plc 99,142 1.4% Two Newstead Court, Nottingham Electricity, gas, steam 1.3 0.9 and air conditioning supply **NNB** Generation 800 Aztec West, Bristol Electricity, gas, steam 1.6 41,743 0.9 1.3% Company (HPC) Ltd and air conditioning supply Professional, scientific SPD Development Co Clearblue Innovation Centre, Bedford 1.8 58,167 0.8 1.2% Ltd and technical activities **Aviva Central Services** Hampshire Corporate Park, Eastleigh Other service activities 0.9 42,612 1.1% 0.8 **UK Ltd** Odeon Cinemas Ltd Kingscourt Leisure Complex, Dundee Information and 11.8 41,542 0.8 1.1% communication Public sector 43 51,852 0.7 1.0% **Care Inspectorate** Compass House, Dundee Quadrant House, Dundee SpaMedica Ltd 1175 Century Way, Thorpe Park, Leeds Human health and 2.5 40,529 0.6 0.9% social work activities Albert Edward House, Preston Fairfax House, Wolverhampton Southgate Park, Peterborough The Foundation Chester Business Park, Chester 0.9% University of Glasgow 300 Bath Street, Glasgow Education 0.7 29,885 0.6 Homeserve 1175 Century Way, Thorpe Park, Leeds Construction 2.7 37.818 0.6 0.9% Membership Ltd Aspect House, Bennerley Road, Nottingham 21.5% 3.5 925.942 14.5 Total

## Top 15 Tenants (share of rental income) as at 31 December 2023

\* Tables may not sum due to rounding

# ASSET MANAGER AND INVESTMENT ADVISERS' REPORT CONTINUED

# Property Portfolio Sector and Region Splits by Valuation and Income as at 31 December 2023

### **By Valuation**

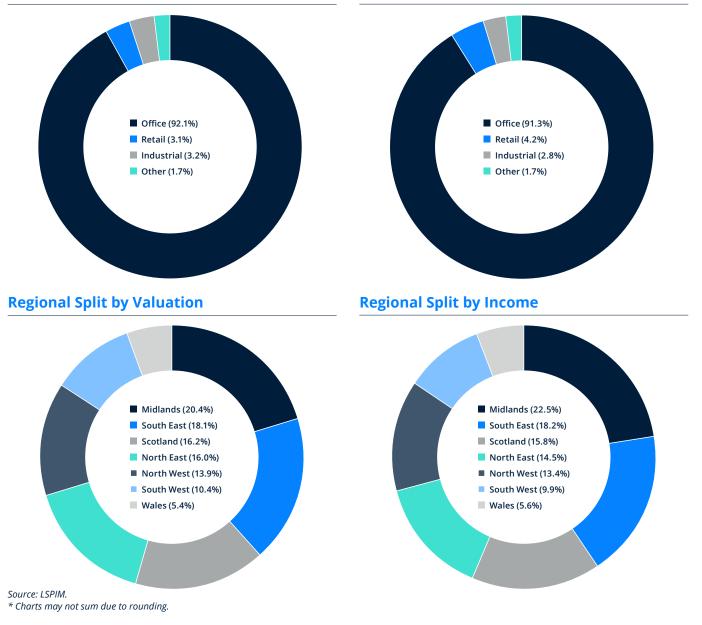
As at 31 December 2023, 92.1% (2022: 91.8%) of the portfolio by market value was offices and 3.1% (2022: 3.6%) was retail. The balance was made up of industrial, 3.2% (2022: 3.1%) and other, 1.7% (2022: 1.4%). By UK region, as at 31 December 2023, Scotland represented 16.2% (2022: 16.7%) of the portfolio and England 78.4% (2022: 78.3%); the balance of 5.4% (2022: 5.0%) was in Wales. In England, the largest regions were the Midlands, the South East and the North East.

#### **By Income**

As at 31 December 2023, 91.3% (2022: 91.5%) of the portfolio by income was offices and 4.2% (2022: 4.5%) was retail. The balance was made up of industrial, 2.8% (2022: 2.6%), and other, 1.7% (2022: 1.3%). By UK region, as at 31 December 2023, Scotland represented 15.8% (2022: 16.5%) of the portfolio and England 78.6% (2022: 78.2%); the balance of 5.6% was in Wales (2022: 5.3%). In England, the largest regions were the Midlands, the South East and the North East.

### **Sector Split by Valuation**

#### Sector Split by Income

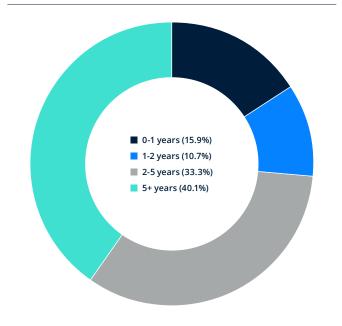


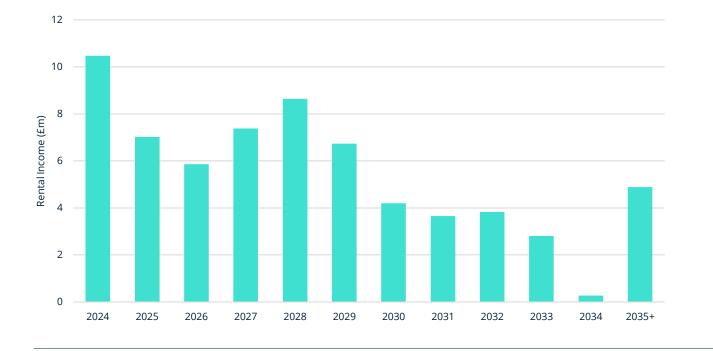


# **Lease Expiry Profile**

The WAULT on the portfolio is 4.7 years (2022: 4.7 years); WAULT to first break is 2.8 years (2022: 3.0 years). As at 31 December 2023, 15.9% (2022: 14.5%) of income was from leases, which will expire within one year, 10.7% (2022: 14.0%) between one and two years, 33.3% (2022: 29.5%) between two and five years and 40.1% (2022: 42.0%) after five years.

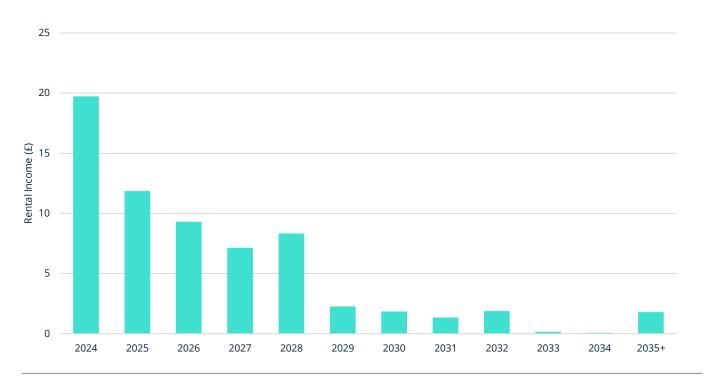
# Lease Expiry Income Profile





# Lease Expiry Income Profile by year

# Lease Expiry to First Break Income Profile by Year



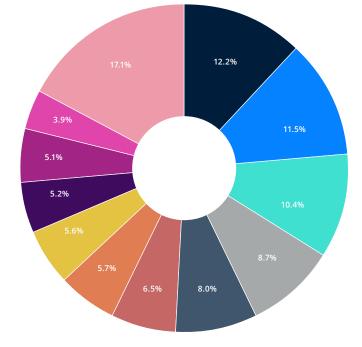
Source: LSPIM. Charts may not sum due to rounding.

## ASSET MANAGER AND INVESTMENT ADVISERS' REPORT CONTINUED

#### **Tenants by Standard Industrial Classification as at 31 December 2023**

As at 31 December 2023, 12.2% of income was from tenants in the information and communication sector (2022: 12.2%), 11.5% from the Professional, scientific and technical activities sector (2022: 14.2%), 10.4% from the administrative and support service activities sector (2022: 11.3%), 8.7% from the financial and insurance activities sector (2022: 9.4%) and 8.0% from the wholesale and retail trade (2022: 8.3%). The remaining exposure is broadly spread. No tenant represents more than 2.5% of the Group's rent roll as at 31 December 2023, the largest being 2.5% (2022: 2.4%).

## Tenants by SIC Codes (% of gross rent)



SIC Code	% of Headline Rent
Information and communication	12.2%
Professional, scientific and technical activities	11.5%
Administrative and support service activities	10.4%
Financial and insurance activities	8.7%
Wholesale and retail trade	8.0%
Electricity, gas, steam and air conditioning supply	6.5%
Human health and social work activities	5.7%
Education	5.6%
Manufacturing	5.2%
Public Sector	5.1%
Construction	3.9%
Other*	17.1%
Total	100.0%

Source: LSPIM. Charts may not sum due to rounding.

\* Other – Accommodation and food service activities, activities of extraterritorial organisations and bodies, arts, entertainment and recreation, charity, construction, education, mining and quarrying, not specified, public administration and defence; compulsory social security. real estate activities, registered Society, residential, sole trader, transportation and storage, water supply, sewerage, waste management and remediation activities, and motorcycles.

# PROPERTY PORTFOLIO

# **Top 15 Properties**

# 1. 300 BATH STREET, GLASGOW

Market value (£million)	19.4	
Sector	Office	
Annualised gross rent (£million)	1.2	
Lettable area (Sq. Ft.)	156,853	Three
Anchor tenants	University of Glasgow, Glasgow Tay House Centre Ltd, Fairhurst Group LLP, London & Scottish Property Investment Management	Hundred Bath Street
EPRA Occupancy (%)	87.2	
WAULT (years) (to first break)	1.9	

#### 2. HAMPSHIRE CORPORATE PARK, EASTLEIGH

Market value (£million)	19.0	
Sector	Office	
Annualised gross rent (£million)	1.8	
Lettable area (Sq. Ft.)	84,043	
Anchor tenants	Aviva Central Services UK Ltd, Lloyd's Register EMEA, Complete Fertility Ltd, Silverstream Technologies (UK) Ltd	
EPRA Occupancy (%)	100.0	
WAULT (years) (to first break)	3.2	

# 3. EAGLE COURT, COVENTRY ROAD, BIRMINGHAM

Market value (£million)	18.8	
Sector	Office	
Annualised gross rent (£million)	1.3	
Lettable area (Sq. Ft.)	132,416	
Anchor tenants	Virgin Media Ltd, Rexel UK Ltd	
EPRA Occupancy (%)	62.8	
WAULT (years) (to first break)	3.4	

## 4. BEESTON BUSINESS PARK, NOTTINGHAM

Market value (£million)	16.5	
Sector	Office/ Industrial	
Annualised gross rent (£million)	1.4	
Lettable area (Sq. Ft.)	215,330	
Anchor tenants	Metropolitan Housing Trust Ltd, SMS Electronics Ltd, Heart Internet Ltd, SMS Product Services Ltd	
EPRA Occupancy (%)	78.6	
WAULT (years) (to first break)	4.6	

# 5. NORFOLK HOUSE, SMALLBROOK QUEENSWAY, BIRMINGHAM

Market value (£million)	16.3	
Sector	Office	A DO THE REAL PROPERTY AND A DOT AND
Annualised gross rent (£million)	1.9	
Lettable area (Sq. Ft.)	118,530	
Anchor tenants	Global Banking School Ltd, Accenture (UK) Ltd	
EPRA Occupancy (%)	98.9	
WAULT (years) (to first break)	6.8	

# PROPERTY PORTFOLIO CONTINUED

# 6. 800 AZTEC WEST, BRISTOL

Market value (£million)	16.3
Sector	Office
Annualised gross rent (£million)	1.5
Lettable area (Sq. Ft.)	73,292
Anchor tenants	NNB Generation Company (HPC) Ltd, EDF EPR Engineering UK Ltd
EPRA Occupancy (%)	100.0
WAULT (years) (to first break)	1.2



## 7. MANCHESTER GREEN, MANCHESTER

Market value (£million)	16.3	
Sector	Office	
Annualised gross rent (£million)	1.4	
Lettable area (Sq. Ft.)	107,760	
Anchor tenants	Chiesi Ltd, Ingredion UK Ltd, Assetz SME Capital Ltd, Contemporary Travel Solutions Ltd	
EPRA Occupancy (%)	79.3	
WAULT (years) (to first break)	2.7	

# 8. ORBIS 1, 2 & 3, PRIDE PARK, DERBY

Market value (£million)	14.8	
Sector	Office	DHU
Annualised gross rent (£million)	1.8	
Lettable area (Sq. Ft.)	121,883	
Anchor tenants	First Source Solutions UK Ltd, DHU Health Care C.I.C., Tentamus Pharma (UK) Ltd	Vivicante to DHU Health Care
EPRA Occupancy (%)	100.0	
WAULT (years) (to first break)	3.4	a data and a second

# 9. CAPITOL PARK, LEEDS

Market value (£million)	13.4
Sector	Office
Annualised gross rent (£million)	0.7
Lettable area (Sq. Ft.)	98,340
Anchor tenants	Hermes Parcelnet Ltd, BDW Trading Ltd
EPRA Occupancy (%)	41.6
WAULT (years) (to first break)	4.1



# **10. LINFORD WOOD BUSINESS PARK, MILTON KEYNES**

Market value (£million)	13.3
Sector	Office
Annualised gross rent (£million)	1.3
Lettable area (Sq. Ft.)	107,352
Anchor tenants	IMServ Europe Ltd, Aztech IT Solutions Ltd, Autotech Recruit Ltd
EPRA Occupancy (%)	79.9
WAULT (years) (to first break)	1.8



# **11. OAKLAND HOUSE, MANCHESTER**

TI. OAREAND HOUSE, MANCI	IESTER	
Market value (£million)	13.1	
Sector	Office	
Annualised gross rent (£million)	1.0	
Lettable area (Sq. Ft.)	161,502	
Anchor tenants	Please Hold (UK) Ltd, A.M.London Fashion Ltd, CVS (Commercial Valuers & Surveyors) Ltd	
EPRA Occupancy (%)	74.3	
WAULT (years) (to first break)	1.9	

# PROPERTY PORTFOLIO CONTINUED

# **12. PORTLAND STREET, MANCHESTER**

Market value (£million)	13.0	
Sector	Office	
Annualised gross rent (£million)	1.1	
Lettable area (Sq. Ft.)	55,787	
Anchor tenants	Evolution Money Group Ltd, Mott MacDonald Ltd, NCG (Manchester) Ltd, Simard Ltd	
EPRA Occupancy (%)	95.9	
WAULT (years) (to first break)	1.9	

# 13. LIGHTYEAR - GLASGOW AIRPORT, GLASGOW

Market value (£million)	12.3	
Sector	Office	
Annualised gross rent (£million)	1.1	
Lettable area (Sq. Ft.)	73,499	
Anchor tenants	Rolls-Royce Submarines Ltd, Loganair Ltd, Cefetra Ltd, Taylor Wimpey UK Ltd	
EPRA Occupancy (%)	88.4	
WAULT (years) (to first break)	4.7	

14. ORIGIN 1 & 2, CRAWLEY		
Market value (£million)	11.7	
Sector	Office	
Annualised gross rent (£million)	1.1	
Lettable area (Sq. Ft.)	45,855	
Anchor tenants	Knights Professional Services Ltd, DMH Stallard LLP, Spirent Communications Plc, Travelopia Holdings Ltd	
EPRA Occupancy (%)	100.0	
WAULT (years) (to first break)	1.0	

# 15. BUILDINGS 2, BEAR BROOK OFFICE PARK, AYLESBURY

Market value (£million)	10.9	Contraction of the second
Sector	Office	
Annualised gross rent (£million)	1.0	
Lettable area (Sq. Ft.)	61,642	
Anchor tenants	Utmost Life and Pensions Ltd, Musarubra UK Subsidiary 3 Ltd, Agria Pet Insurance Ltd	
EPRA Occupancy (%)	94.5	1/2 ACT
WAULT (years) (to first break)	3.5	

# FINANCIAL REVIEW



#### **Net Asset Value**

In the year ended 31 December 2023, the EPRA NTA\* of the Group decreased to £290.8 million (IFRS NAV: £306.1 million) from £379.2 million (IFRS NAV: £402.9 million) as at 31 December 2022, equating to a decrease in the diluted EPRA NTA of 17.1pps to 56.4pps (IFRS: 59.3pps). This is after the dividends declared in the year amounting to 5.70pps.

The EPRA NTA decrease of £88.4 million since 31 December 2022 was predominately due to a £73.3 million reduction in the revaluation of the property portfolio held as at 31 December 2023; £13.0m from the accounting treatment being amended in accordance with IAS 40 paragraph 50, recognising the prepayment cannot be recovered when the investment properties are sold (see Note 3.1.1 on page 170); and £0.7 million realised loss on the disposal of properties. The investment property portfolio valuation as at 31 December 2023 amounted to £700.7 million (2022: £789.5 million). The property valuation decrease since the December 2022 year end is a reflection of £73.3 million in property revaluation, £25.0 million of net property disposals and loss on the disposals of £0.7 million, offset by subsequent expenditure of £10.2 million.

Overall, on a like-for-like basis, the portfolio value decreased by 9.3% during the year.

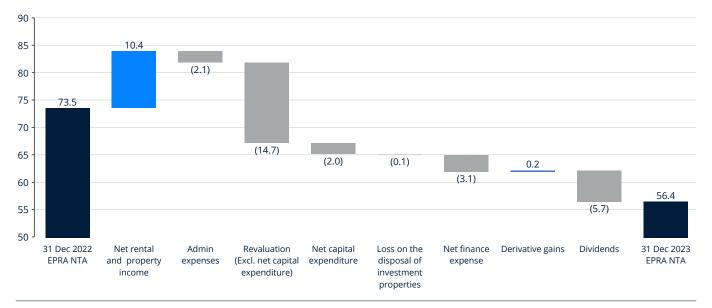
The table below sets out the acquisitions, disposals and capital expenditure for the respective periods:

	Year ended 31 December 2023 (£m)	Year ended 31 December 2022 (£m)
Acquisitions		
Net (after costs)	0.1	79.3
Gross (before costs)	0.0	74.7
Disposals		
Net (after costs)	25.0	84.1
Gross (before costs)	26.1	90.0
Capital Expenditure		
Net (after dilapidations)	10.2	10.0
Gross (before dilapidations)	11.0	10.9

\* Further details of the new EPRA performance measures can be found on pages 208 to 211.



### FINANCIAL REVIEW CONTINUED



# EPRA Net Tangible Asset (pence per share) - Bridge 31 December 2023

Table may not sum due to rounding

#### The EPRA NTA per share decreased to 56.4pps (2022: 73.5pps). The EPRA NTA is reconciled in the table below:

	£m	Pence per Share
Opening EPRA NTA (31 December 2022)	379.2	73.5
Net rental and property income	53.7	10.4
Administration and other expenses	(10.6)	(2.1)
Loss on the disposal of investment properties	(0.7)	(0.1)
Change in the fair value of investment properties	(86.4)	(16.7)
Change in value of right of use	(0.1)	(0.0)
EPRA NTA after operating loss	335.1	65.0
Net finance expense	(16.1)	(3.1)
Realised gain on derivative financial instruments	1.2	0.2
Taxation	0.0	0.0
EPRA NTA before dividends paid	320.2	62.1
Dividends paid	(29.4)	(5.7)
Closing EPRA NTA (31 December 2023)	290.8	56.4

Table may not sum due to rounding

#### **Income Statement**

Operating profit before gains and losses on property assets and other investments for the year ended 31 December 2023 amounted to £43.1 million (2022: £51.2 million). Loss after finance and before taxation of £67.5 million (2022: loss £65.2 million). 2023 included the rent roll for properties held from 31 December 2022, plus the partial rent roll for properties disposed of during the year.

Rental and property income amounted to £70.1 million, excluding recoverable service charge income and other similar items (2022: £76.3 million), due to a decrease in the rent roll being held during the year to 31 December 2023.

More than 80% of the rental income was collected within 30 days of the due date and the allowance for doubtful debts in the year amounted to a £0.5 million (2022: release of £0.4 million).

Non-recoverable property costs, excluding recoverable service charge income and other similar costs, amounted to £16.4 million (2022: £13.7 million), and the rent roll amounted to £67.8 million (2022: £71.8 million).

Realised losses on the disposal of investment properties amounted to £0.7 million (2022: loss £8.6 million). The loss on the disposals were from the aggregate disposal of 10 properties and four part sales in the period, on which individual asset management plans had been completed and/or were of sub-optimal asset size. The change in the fair value of investment properties amounted to a loss of £73.3 million (2022: loss of £113.2 million), and an adjustment of £13.0m from rent smoothing, due to the Group now recognising the fair value of investment property as equal to the independent property valuer's valuation of £700.7m, which is presented net of the prepayments arising from rent smoothing.

Net capital expenditure amounted to £10.2 million (2022: £10.0 million). The gain on the disposal of the right of use assets amounted to nil million (2022: £0.1 million). The change in value of right of use assets amounted to a charge of £0.1 million (2022: charge £0.2 million).

Interest income amounted to £0.1 million (2022: £0.1 million).

Finance expenses amount to  $\pm 16.2$  million (2022:  $\pm 17.3$  million). The decrease is due to  $\pm 20.0$ m of net borrowings being repaid during 2023.

The EPRA\* cost ratio, including direct vacancy costs, was 38.5% (2022: 32.8%). The increase in the cost ratio is ostensibly a reflection of the increase in Other property expenses and irrecoverable costs. The EPRA cost ratio, excluding direct vacancy costs was 16.4% (2022: 16.2%). The ongoing charges for the year ending 31 December 2023 were 7.5% (2022: 5.3%) and 3.2% excluding void costs (2022: 2.6%).

The EPRA Total Return from Listing to 31 December 2023 was 12.7% (2022: 24.2%), with an annualised rate of 1.5% pa (2022: 3.1% pa).

#### Dividend

In relation to the year from 1 January 2023 to 31 December 2023, the Company declared dividends totalling 5.25pps (2022: 6.60pps). Since the end of the year, the Company has declared a dividend for the fourth quarter of 2023 of 1.20pps. A schedule of dividends can be found on page 181.

 Alternative Performance Measures, Details are provided in the Glossary of Terms on pages 215 to 217 and the EPRA Performance measures on pages 208 to 211.

#### FINANCIAL REVIEW CONTINUED

#### **Debt Financing and Gearing**

Borrowings comprise third-party bank debt and the retail eligible bond. The bank debt is secured over properties owned by the Group and repayable over the next two to six years. The weighted average maturity of the bank debt and retail eligible bond is 3.5 years (2022: 4.5 years).

The Group's borrowing facilities are with: the Royal Bank of Scotland, Bank of Scotland and Barclays; Scottish Widows Ltd. & Aviva Investors Real Estate Finance; Scottish Widows Ltd. and Santander UK. The total bank borrowing facilities at 31 December 2023 amounted to £370.8 million (2022: £390.8 million) (before unamortised debt issuance costs). In addition to the bank borrowings, the Group has a £50 million 4.5% retail eligible bond, which is due for repayment in August 2024. In aggregate, the total debt available at 31 December 2023 amounted to £420.8 million (2022: £444.9 million). At 31 December 2023, the Group's cash and cash equivalent balances amounted to £34.5 million (2022: £50.1 million), of which £25.7 million (2022: £37.8 million) was unrestricted cash.

The Group's net loan to value ("LTV") ratio stands at 55.1% (2022: 49.5%) before unamortised costs. The Board continues to target a net LTV ratio of 40%.

## Debt Profile and LTV Ratios as at 31 December 2023

Lender	Facility £'000	Outstanding debt* £'000	Maturity date	Gross loan to value** %	Annual interest rate %
Royal Bank of Scotland, Bank of Scotland & Barclays	122,221	122,221	Aug-26	54.5	2.40 over 3 months £ SONIA
Scottish Widows Ltd. and Aviva Investors Real Estate Finance	152,500	152,500	Dec-27	52.9	3.28 Fixed
Scottish Widows Ltd.	36,000	36,000	Dec-28	47.2	3.37 Fixed
Santander UK	60,029	60,029	Jun-29	52.1	2.20 over 3 months £ SONIA
	370,750	370,750			
Retail eligible bond	50,000	50,000	Aug-24	NA	4.50 Fixed
	420,750	420,750			

Table may not sum due to rounding

As at 31 December 2023, the Group had headroom against its borrowing covenants.

The net gearing ratio (net debt to Ordinary Shareholders' equity (diluted)) of the Group was 126.2% as at 31 December 2023 (2022: 96.9%).

Interest cover, excluding amortised costs, stands at 2.9 times (2022: 3.4 times) and including amortised costs, stands at 2.7 times (2022: 3.0 times).

\*\* Based on Colliers International Property Consultants Ltd.

<sup>\*</sup> Before unamortised debt issue costs

# Hedging

The Group applies an interest hedging strategy that is aligned to the property management strategy and aims to mitigate interest rate volatility on at least 90% of the debt exposure.

	31 December 2023 %	31 December 2022 %
Borrowings interest rate hedged	100.0	100.9
Thereof:		
Fixed	56.7	56.9
Swap	28.6	27.8
Сар	14.7	16.2
WACD <sup>1</sup>	3.5	3.5

Table may not sum due to rounding

There is no over-hedged position as at 31 December 2023. The position was over-hedged as at 31 December 2022, due to the entire Royal Bank of Scotland, Bank of Scotland & Barclays and Santander UK facilities, including any undrawn balances, being hedged by interest rate cap derivatives, which had no ongoing cost to the Group.

#### Tax

The Group entered the UK REIT regime on 7 November 2015 and all of the Group's UK property rental operations became exempt from UK corporation tax from that date. The exemption remains subject to the Group's continuing compliance with the UK REIT rules.

On 9 January 2018, the Company registered for VAT purposes in England.

During 2023, the Group recognised a deferred tax charge of £8,431 (2022: tax credit of £5,570).

# PRINCIPAL RISKS AND UNCERTAINTIES

Effective risk management is embedded throughout Regional REIT and underpins the execution of the Company's strategy, the positioning of the business for growth and maintaining the regular income over a longterm sustainable horizon.





# **Risk Framework and Approach**

The Board recognises the importance of embedding a framework to identify, actively monitor, manage and mitigate its risks, which include, but are not limited to: strategic, valuation, healthcare, economic and political, funding, tenant, financial and tax charges, operational, regulatory, environmental risks and emerging risks.

The Board has overall responsibility for the Company's system of risk management and internal controls. The Board is supported by the Audit Committee in the management of risk. The Audit Committee is responsible for determining the principal risks facing the business and reviewing, at least annually, the effectiveness of the Company's financial control, risk management and internal control processes.

Over the long term, the business will face other challenges and emerging threats for which it remains vigilant.

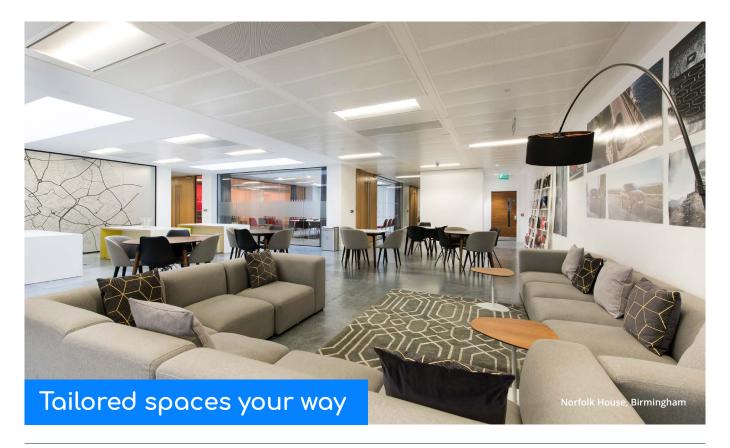
However, the Board also views the potential risks as opportunities which, when handled appropriately, can drive performance. Thus, having an effective risk management process is key to support the delivery of the Company's strategy.

# Approach to Managing Risk – Identification, Evaluation and Mitigation

The risk management process is focussed upon being risk aware and is designed to identify, evaluate, manage and mitigate, rather than eliminate, risks faced. The Company maintains a detailed and formal matrix of current principal risks, which uses risk scoring to evaluate risks consistently. This allows the risks to be monitored and mitigated as part of a risk management process with the Audit Committee undertaking, at a minimum on a six-monthly basis or more frequently if required, a robust evaluation of these risks facing the Company.

Risks are identified and weighted according to their potential impact on the Company and to their likelihood of occurrence. The Audit Committee uses the risk matrix to prioritise individual risks, allocating scores to each risk for both the likelihood of its occurrence and the severity of its impact. Those with the highest gross rating in terms of impact are highlighted as top risks within the matrix and are defined as principal risks.

While the Board believes that it has a robust framework of internal controls in place, this can provide only reasonable, and not absolute, assurance against material financial misstatement or loss and is designed to manage, not eliminate, risk.



# **RISK MANAGEMENT APPROACH**

Top-down         Oversight,         identification,         assessment and         mitigation of risk	Risk Governance	<ul> <li>Board</li> <li>Responsible for regular oversight of risk management and for determining risk appetite</li> <li>Oversees the internal control framework and determines the nature and extent of the principal risks the Company is willing to assume in order to achieve its longer-term strategic objectives</li> <li>Monitors the application of the Company's risk framework</li> <li>Cascades risk appetite throughout the Company and its service providers</li> <li>Provides strategic guidance to the Asset Manager and Investment Adviser regarding risk</li> </ul>	<ul> <li>Audit Committee</li> <li>Responsible for the integrity of financial statements and internal controls</li> <li>Supports the Board in risk identification and management</li> <li>Ensures transparency and effective oversight of financial risk</li> <li>Responsible for ensuring oversight of the process by which risks relating to the Company and its operations are managed</li> <li>Provides independent oversight of the effectiveness of the Company's risk management and associated internal control environment</li> <li>Reviews the risk matrix at least bi-annually</li> <li>Reviews the effectiveness of the risk management framework and internal control systems, including the financial, operational and compliance processes and controls that are in place at the Company's service providers to mitigate risk</li> </ul>	<ul> <li>Management, Engagement and Remuneration Committee</li> <li>Reviews performance and makes recommendations regarding the ongoing appointment of all service providers to monitor and ensure effective performance across the organisation and mitigate any risks as appropriate</li> <li>Recommends and monitors Director's remuneration and appropriateness of fee levels and ongoing appointment of the Directors Nomination Committee</li> <li>Considers and formulates succession planning for the Board to ensure the effective functioning of the Board and the long-term success of the Company</li> </ul>
Description         Bottom-up         Udentification, assessment and mitigation of risk asperational level	Risk Management	<ul> <li>First line of defence</li> <li>The Board, Asset Manager, Investment Adviser and ESG Working Party</li> <li>The Board define the risk appetite</li> <li>Identification, monitoring and assessment of principal and emerging risks</li> <li>Monitor and evaluate risks and mitigation approaches against the risk appetite and tolerance levels</li> </ul>	<ul> <li>Second line of defence</li> <li>Risk Management</li> <li>Provision of risk information and assurance included within the Risk Matrix</li> <li>Provision of applicable guidance and training</li> <li>Design, implement and evaluate the risk management and internal controls systems of the Company and ensure operational effectiveness</li> <li>Facilitate risk escalation process</li> </ul>	<ul> <li>Third line of defence</li> <li>The Depositary provides oversight</li> <li>Other services providers provide additional guidance and support as appropriate</li> </ul>

### **Risk Appetite**

The Board is responsible for defining the level of risk that the Company assumes and ensuring that it remains inline with the Company's strategy. Risk appetite is integral to the Board's approach to risk management, business planning and decision making. The level and type of risk that the Company is willing to bear will vary over time.

The Board, in conjunction with the Asset Manager and Investment Adviser, and with the latest information available, regularly reviews the risk appetite of the Company allowing a prompt response to identified emerging risks.

## **Changes to the Principal Risks**

Although the risks associated with Covid-19 pandemic lessened considerably during the year, the conflicts in Ukraine, Israel and Palestine exacerbated geopolitical tensions resulting in volatility in commodity prices, particularly energy related commodities, interrupted supply chains, and exacerbated inflationary pressures, all of which has increased economic headwinds.

## **Emerging Risks**

The Board is cognisant of emerging risks defined as potential trends, sudden events or changing risks, which are characterised by a high degree of uncertainty in terms of probability of occurrence and possible effects on the Company. Once emerging risks become sufficiently clear, they may be classed as a principal risk and added to the risk matrix.

To help manage emerging risks and discuss other wider matters affecting property, the Board has an annual strategy meeting. The Board considers having a clear strategy is the key to managing and mitigating emerging risk.

The Company's principal risks consist of the ten most significant risks which are composed of eight strategic and two operational risks. The strategic risks relate to investment strategy, valuation, healthcare, economics and political, funding, tenant, financial and tax changes, and environmental and energy efficiency standards; operational risk encompasses business disruption, and accounting, legal and regulatory.

The below list, in no particular order, sets out the current identifiable principal and emerging risks, including their impact and the actions taken by the Company to mitigate them. It does not purport to be an exhaustive list of all the risks faced by the Company.



## **Principal Risk Summary**

Principal Risk	Evolution of the trend during the year	Link to Strategy
1. Strategic	$ \Longleftrightarrow $	
2. Valuation		
3. Healthcare	•	
4. Economic and political	<b>\</b>	
5. Funding		
6. Tenant	<b>()</b>	
7. Financial and tax changes	<b>()</b>	
8. Operational	<b>+</b>	
9. Accounting, legal and regulatory	<b>+</b>	
10. Environmental and energy efficiency standards	~	

Read more about the Company's business model and strategy on pages 26 to 31, which are listed below:



**Regions primed for growth** 



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# Investing in income producing assets



Geographically diverse portfolio

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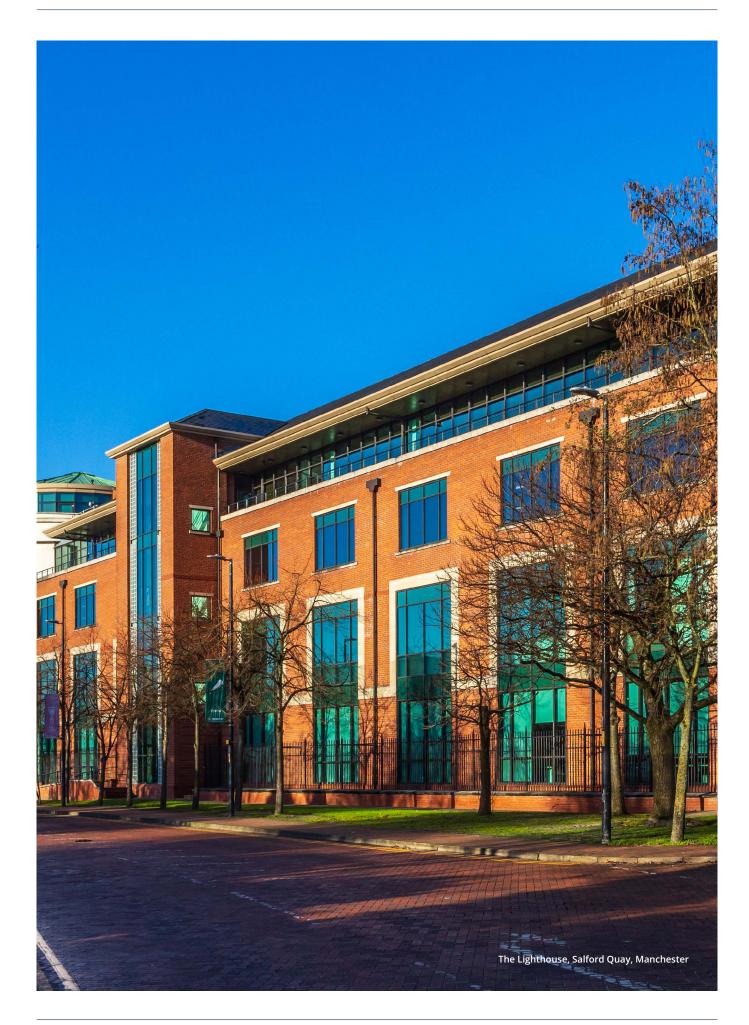
Active management of the properties



**Highly experienced Asset Manager** 



Opportunistic approach to the property market



1. Strategic	Movement in the period	Link to strategy
Potential Impact	Mitigation	Movement in the period
An inappropriate investment strategy, and/or failure to implement the strategy could result in lower income and capital returns to Shareholders.	<ul> <li>A clearly defined investment strategy, which is reviewed annually.</li> <li>A defined and rigorous investment appraisal process.</li> <li>Acquire portfolios, which offer Shareholders diversification of investment risk by investing in a range of geographical areas and number of properties.</li> <li>Supply and demand market information is reviewed continuously to assist in acquisitions and disposals.</li> <li>All the above steps are monitored to ensure the strategy is implemented.</li> </ul>	<ul> <li>The property portfolio remains balanced across a range of geographical areas and a large number of investment properties.</li> </ul>
	<ul> <li>Predominately, acquiring office properties in the UK and outside of the M25 motorway. However, the Company may invest in property portfolios in which up to 50% of the properties (by market value) are situated within the M25 motorway.</li> </ul>	• The Company continues to purchase properties in the UK outside the M25 motorway.
	<ul> <li>No single property, in the ordinary course of business, is expected to exceed 10% of the Company's aggregate Investment Properties valuation.</li> <li>However, the Board may, in exceptional circumstances, consider a property having a value of up to 20% of the Company's investment property value at the time of investment.</li> </ul>	<ul> <li>300 Bath Street (2022: 300 Bath Street) is the highest valued property, which equates to 2.8% (2022: 3.0%) of the Company's investment properties.</li> </ul>
	<ul> <li>No more than 20% of the Company's investment property value shall be exposed to any single tenant or group undertaking of that tenant.</li> </ul>	<ul> <li>The Company's largest single tenant exposure is 2.5% (2022: 2.4%) of gross rental income, being EDF Energy Ltd (2022: Virgin Media Ltd.).</li> </ul>
	<ul> <li>Speculative development (i.e., properties under construction, but excluding any refurbishment works, which have not been pre-let) is prohibited.</li> </ul>	<ul> <li>No speculative construction was undertaken during the year under review.</li> </ul>
	• The value of the properties is protected as far as possible by an active asset management programme, which is regularly reviewed against the business plan for each property.	<ul> <li>The Asset Manager continues to actively manage the investment properties in accordance with market conditions and the individual asset programme.</li> </ul>

2. Valuation	Movement in the period	Link to strategy
Potential Impact	Mitigation	Movement in the period
The valuation of the Company's portfolio affects its profitability and net assets.	<ul> <li>The Company's external valuer, Colliers International Property Consultants Ltd, provide independent valuations for all properties on a six-monthly basis in accordance with the RICS Red Book.</li> <li>The Audit Committee has the opportunity to discuss the basis of the valuations with the external valuer. The Audit Committee membership includes an experienced chartered surveyor.</li> <li>The Asset Manager's experience and extensive knowledge of the property market. The Asset Manager is able to challenge the external valuers' findings.</li> <li>The Asset Manager produces asset management plans for each individual asset to enhance both income and long term value. These actions also mitigate the macro economic factors which may impact valuations.</li> </ul>	<ul> <li>Colliers International Property Consultants Ltd. independently provides the valuation for the entire portfolio, valuing each individual asset.</li> </ul>
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3. Healthcare	Movement in the period	Link to strategy
Potential Impact	Mitigation	Movement in the period
The economic disruption resulting from COVID-19 and other social health issues could continue to impact rental income; the ability of Valuers to discern valuations; the ability to access funding at competitive rates, adherence to banking covenants, maintain its dividend policy, and adhere to the HMRC REIT regime requirements.	<ul> <li>The Asset Manager continues to adapt and, as required, to support tenants.</li> <li>The property portfolio has been deliberately constituted to ensure a diverse range of tenants by standard industrial classification; which ensured the many tenants, being designated as essential services, continued to operate throughout the recent pandemic.</li> <li>Close relationships with lenders ensuring continued dialogue around covenants and ability to access funding as required at competitive rates.</li> </ul>	<ul> <li>The Company has continued to scrutinise all current risk mitigation approaches employed and to work closely with all parties.</li> </ul>

 Initial vetting of all third-party providers with annual due diligence reviews, including the review of business continuity capabilities to minimise when remote working has been necessitated.

4. Economic and Political	Movement in the period	Link to strategy
Potential Impact	Mitigation	Movement in the period
Significant political events could impact the health of the UK economy, resulting in borrowing constraints, changes in demand by tenants for suitable properties, the quality of the tenants, and ultimately the property portfolio value.	<ul> <li>The Company operates with a sole focus on the UK regions, with no foreign currency exchange exposure. It remains well positioned with a deliberately diverse standard industry classification of tenants generating 978 (2022: 1,076) income streams which are located in areas of expected economic growth.</li> </ul>	<ul> <li>There remains a risk that property valuations and the occupancy market may be impacted by change in the political landscape.</li> </ul>
	<ul> <li>The Board receives advice on macro- economic risks from the Asset Manager and Investment Adviser and other</li> </ul>	
	advisers and acts accordingly.	
E. Funding		د ک Link to strategy
© 5. Funding Potential Impact	advisers and acts accordingly.	<ul> <li>Control Control C</li></ul>

	<ul><li>Strong relationships with key long-term lenders.</li><li>Continual monitoring of LTV.</li></ul>	
Bank reference interest rates may be set to become more volatile, accompanying volatile inflation	<ul> <li>Policy of hedging at least 90% of variable interest rate borrowings.</li> <li>Fixed, swapped and capped borrowing amounted to 100.0% (31 December 2022:100.9%)</li> </ul>	<ul> <li>Continued adherence to the hedging policy.</li> </ul>
	<ul> <li>Borrowings are currently provided by a range of institutions with targeted staggered maturities.</li> </ul>	
Breach of covenants within the Company's funding structure could lead to a cancellation of debt funding if the Company is unable to service the debt.	• The Asset Manager's corporate finance team reviews the applicable covenants on a regular basis and these are considered in future operational decisions.	<ul> <li>The Company continues to have headroom against the applicable borrowing covenants.</li> </ul>
	<ul> <li>Compliance certificates and requested reports are prepared as scheduled.</li> </ul>	

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6. Tenant	Movement in the period	Link to strategy
Potential Impact	Mitigation	Movement in the period
Type of tenant and concentration of tenant could result in lower income from reduced lettings or defaults.	<ul> <li>An active asset management programme with a focus on the Asset Manager working with individual tenants to assess any occupational issues and to manage any potential bad debts.</li> <li>Diversified portfolio of properties let, where possible, to a large number of low-risk tenants across a wide range of standard industrial classifications throughout the UK.</li> <li>Potential acquisitions are reviewed for tenant overlap and potential disposals are similarly reviewed for tenant standard industrial classification concentration.</li> </ul>	<ul> <li>This risk remains stable in view of the increasing diversification of properties, tenants and geographies in the portfolio.</li> <li>The tenant mix and their underlying activity remains diversified, with the number of tenants amounting to 978 at the year-end (2022: 1,076).</li> </ul>
A high concentration of lease term maturity and/or break options could result in a more volatile contracted rent roll.	<ul> <li>The portfolio lease and maturity concentrations are monitored by the experienced Asset Manager to minimise concentration.</li> <li>There is a focus on securing early renewals and increased lease periods.</li> <li>The requirement for suitable tenants and the quality of the tenant is managed by the experienced Asset Manager which maintains close relationships with current tenants and with letting agents.</li> </ul>	<ul> <li>The WAULT to first break as at 31 December 2023 was 2.8 years (2022: 3.0 years)</li> <li>The largest tenant is 2.5% (2022: 2.4%) of the gross rental income, being EDF Energy Limited.</li> <li>The Asset Management team remains vigilant to the financial well-being of our current tenants and continues to liaise with tenants and agents.</li> </ul>

<ul><li>7. Financial and Tax Changes</li></ul>	↔ Movement in the period	က္ပြာ 🏔 😓 Link to strategy
Potential Impact	Mitigation	Movement in the period
Changes to the UK REIT and non–REIT regimes tax and financial legislation.	<ul> <li>The Board receives advice on these changes where appropriate and will act accordingly.</li> </ul>	<ul> <li>Advice is received from several corporate advisers, including tax adviser KPMG LLP and the Company adapts to changes as required.</li> </ul>

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8. Operational	Movement in the period	Link to strategy
Potential Impact	Mitigation	Movement in the period
Business disruption could impinge on the normal operations of the Company.	• The Asset Manager and Investment Adviser each have contingency plans in place to ensure there are no disruptions to the core infrastructure, which would impinge on the normal operations of the Company.	<ul> <li>Both the Asset Manager and Investment Adviser annually review their Disaster and Business Continuity Plans.</li> </ul>
	<ul> <li>An annual due diligence exercise is carried out on principal third-party service providers.</li> </ul>	<ul> <li>The annual due diligence visits were undertaken with the Company's principle third-party service providers. No concerns were identified from the visits.</li> </ul>
	<ul> <li>As an externally managed investment company, there is a continued reliance on the Asset Manager and Investment Adviser and other third-party service providers.</li> </ul>	• Both the Asset Manager and Investment Adviser are viable going concerns.
	<ul> <li>All acquisitions undergo a rigorous due diligence process and all multi- let properties undergo an annual comprehensive fire risk.</li> </ul>	<ul> <li>The Asset Manager continues to monitor changes in Health and Safety regulations.</li> </ul>
	• The impact of physical damage and destruction to investment properties is mitigated by ensuring all are covered by a comprehensive building, loss of rent and service charge plus terrorism insurance with the exception of a small number of "self-insure" arrangements covered under leases.	<ul> <li>The Asset Manager reviews the adequacy of insurance cover on an ongoing basis.</li> </ul>
Information security and cyber threat resulting in data loss, or negative regulatory, reputational, operational (including GDPR), or financial impact.	• The Asset Manager and Investment Adviser each has a dedicated Information Technology team, which monitors information security, privacy risk and cyber threats ensuring their respective operations are not interrupted.	• The Asset Manager and Investment Adviser review the respective Information Technology policies and the material third party service suppliers as required to ensure they reflect current and possible future threats.
	<ul> <li>As required the building management systems are reviewed for cyber security risk.</li> </ul>	

9. Accountancy, Legal and Regulatory	And the period	ကြဲ 🏔 💮 Link to strategy
Potential Impact	Mitigation	Movement in the period
Changes to accounting, legal and/or regulatory legislation, including sanctions could result in changes to current operating processes.	<ul> <li>Robust processes are in place to ensure adherence to accounting, legal and regulatory requirements, including sanctions and Listing Rules.</li> </ul>	<ul> <li>The Company continues to receive advice from its corporate advisers and has incorporated changes where required.</li> </ul>
	<ul> <li>All contracts are reviewed by the Company's legal counsel.</li> </ul>	<ul> <li>The Administrator and Company Secretary continue to attend all Board</li> </ul>
	<ul> <li>The Administrator, Sub-Administrator, and the Company Secretary attend relevant Board meetings in order to be aware of all announcements that need to be made.</li> </ul>	meetings and advise on Listing Rule requirements in conjunction with the Corporate Brokers and Financial Adviser.
	• All compliance issues are raised with the Company's Financial Adviser.	
Loss of REIT status	• The HMRC REIT regime requirements are monitored by the Asset Manager and Investment Adviser, and external advisors including the Company's tax adviser KPMG LLP and its Sub- Administrator Link Alternative Fund Administrators Limited.	<ul> <li>The Company continues to receive advice from external advisers on any anticipated future changes to the REIT regime.</li> </ul>

() 10. Environmental and energy efficiency standards	A Movement in the period	ကြဲ 🏯 🚓 Link to strategy
Potential Impact	Mitigation	Movement in the period
The Company's cost base could be impacted, and management time diverted, due to climate changes and associated legislation.	<ul> <li>The Board receives regular updates on environmental, social, governance and potential legislation changes from its advisers.</li> <li>The Company has engaged an environmental consultancy, CBRE, to assist with achieving and improving the Global Real Industry Sustainability Benchmark (GRESB).</li> </ul>	<ul> <li>Additional attention is currently being devoted to this area to ensure the appropriate approach is applied and embedded in Company activities.</li> </ul>
Changes to the environment could impact upon the operations of the Company.	<ul> <li>Property acquisitions undergo a rigorous due diligence process, including an environmental assessment.</li> <li>The Asset Manager monitors the portfolio for any detrimental environmental impact, by way of frequent inspections of the properties, and the annual insurance review process.</li> </ul>	• The rigour of the environmental assessments process continues to be reviewed with the aim of enhancing it.
An Energy Performance Rating of E and below may impact the Company's ability to sell or lease an asset.	<ul> <li>The Company continues to review each property to ensure adherence with Energy Performance Rating requirements.</li> <li>The energy efficiency of investment acquisitions is fully considered as part of the due diligence process for the acquisition of a property.</li> </ul>	<ul> <li>The Asset Manager is continually reviewing the feasibility of enhancing Energy Performance Ratings to exceed the minimum requirement.</li> </ul>

# Changes to the Principal Risks and Uncertainties

The Board, via the Audit Committee, has reviewed and agreed the movement during the year to each of the identified principal risks and uncertainties following review of these risks, having considered the characteristics of these and the economic and geopolitical factors. The potential impact of these risks to the Company's future strategy is considered on an ongoing basis.

# GOING CONCERN AND VIABILITY STATEMENT

## **Going Concern**

The Directors closely monitor the ability of the Group to continue in operational existence by monitoring the Group's cash resources, rental income, acquisition and disposals of investment properties, elective and committed capital expenditure, dividend distributions and the borrowing facilities and the respective maturities.

The Group ended the year under review with £34.5 million of cash and cash equivalents, of which £25.7 million was unrestricted cash. The borrowing facilities remained compliant with all loan covenants, with a net LTV of c. 55.1%, based upon the value of the Group's investment properties as at 31 December 2023. Rental income collections remained robust with 99.0% of rent invoiced in the year collected as at 15 March 2024.

Prior to the Company's Retail Eligible Bond maturing in August 2024, the Directors are in the process of considering the refinancing options available, which are at an advanced stage. The Board's selection of the most appropriate refinancing option is still subject to commercial and practical considerations, though significant progress has been made with the options being considered.

The Board have performed an assessment of whether the Group would be able to continue as a going concern for at least twelve months from the date of the annual consolidated financial statements. The Directors took into account the financial position, expected future performance of the operations, the debt facilities and debt service requirements, including those of the proposed refinancing of the Company's Retail Eligible Bond, the working capital and capital expenditure commitments and forecasts. The cashflow forecast indicates that the Group requires additional liquidity to fund the Retail Eligible Bond obligation during the next twelve months; and the Group's ability to continue as a going concern is dependent on its ability to obtain the necessary additional funding required through a capital raise or alternative funding sources. This condition indicates the existence of a material uncertainty that may cast significant doubt on the Group's ability to continue as a going concern. The consolidated financial statements for the year ended 31 December 2023 have been prepared on a going concern basis as, in the opinion of the Directors, the Group will be in a position to continue to meet its operating and capital costs requirements and pay its debts as and when they fall due for at least twelve months from the date of this report. The going concern note included in the accounting policies provides further information.

## **Viability Statement**

In accordance with the Association of Investment Companies Code of Corporate Governance (the "AIC Code") the Directors have assessed the prospects of the Group and future viability over a three-year period from the year end, being longer than the 12 months required by the going concern provision. The Board conducted the review with regard to the material uncertainty arising due to the obligation to fund the Retail Bond in August 2024, the current Group's long-term strategy, the principal risks and associated risk appetite, and the asset performance and future plans. Following this review, the Board determined that three years to 31 December 2026 is the maximum timescale over which the performance of the Group can be forecast with any material degree of accuracy and is therefore an appropriate period over which to consider the Group's viability. Achievement of the one-year forecast has a greater level of certainty and is used to set near-term targets across the Group. Achievement of the subsequent forecasted years is less certain than the one-year forecast. However, the Board's forecast provides a longer-term outlook against which strategic decisions can be made.

## GOING CONCERN AND VIABILITY STATEMENT CONTINUED

### **Assessment of Review Period**

The Board chose to conduct the review for a three-year period giving consideration to:

- The Retail Bond maturing in August 2024
- The Group's WAULT of 2.8 years to first break
- The Group's detailed forecast covering a rolling three year period
- The Group's weighted average debt to maturity was 3.5 years as at 31 December 2023

#### Assessment of Prospects and Viability

The financial planning process considers the Group's profitability, capital values, LTV, cashflows, dividend cover, banking covenants, the near-term Retail Bond funding obligation and other key financial metrics over the threeyear period. Furthermore, the Board, in conjunction with the Audit Committee, carried out a robust assessment of the principal risks and uncertainties facing the Group, including those that would threaten its business model, strategy, future performance, solvency or liquidity over the three-year period. The risk review process provided the Board with assurance that the mitigations and management systems are operating as intended.

The Board believes that the Group is positioned to manage its principal risks and uncertainties successfully, notwithstanding the current economic and political environment. The Board's expectation is further underpinned by the regular briefings provided by each of the Asset Manager and Investment Adviser. These briefings consider market conditions, investment opportunities, the Company's ability to raise thirdparty funds and deploy these promptly, changes in the regulatory landscape and current political and economic risks and uncertainties. These risks, and other potential risks which may arise, continue to be closely monitored by the Board.

#### **Confirmation of Viability**

The Board confirms that it has a reasonable expectation that the Group will be able to continue in operation and meet its liabilities as they fall due over the next three years, taking into account the Group's current position, the refinancing options available for the Retail Eligible Bond and the principal risks and uncertainties. The Directors have carefully reviewed areas of potential financial risk. The Directors have satisfied themselves that the Group has adequate financial resources to continue in operational existence for the foreseeable future.



The Lighthouse, Salford Quay, Manchester

# SUSTAINABILITY REPORT

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2023 was a year of encouraging progress for the Company's sustainability key performance indicators. The Environmental Social Governance ("ESG") Working Party continued to oversee and drive improvements in the Company's Global Real Estate Sustainability Benchmark ("GRESB") score, European Public Real Estate Association sustainability accreditation alongside strong improvement in our Energy Performance Certificate ("EPC") ratings across the portfolio.

The ongoing efforts of the Asset Manager and Investment Adviser ensured the Company's GRESB score improved to 66 in 2023 from 60 in 2022; and the EPC ratings improved to C or greater for some 74% of the portfolio. Looking ahead, we are confident the asset management initiatives will achieve the regulation requirements by 2030.

The Company is cognisant that climate change is one of the greatest long-term challenges facing the commercial real estate sector, and as such has continued to devote substantial resources to reduce carbon emissions in good time of the wider net zero carbon targets of 2050, being one of the greatest challenges across the commercial and real estate sector. The Company is on an ongoing journey to tackle sustainability across the portfolio.

The Company has continued to embed environmental, social and governance approaches into both our transactional and operational activities to create a resilient portfolio with a long-term future."

## Massy Larizadeh Non - Executive Director

## **YEAR IN FOCUS**

2023 saw a significant increase in the number of tenants using the Company's office space in comparison to 2022, when stay-at-home measures imposed the devolved governments of England, Scotland and Wales, remained in place for some of that period. As expected, with the increased momentum of returning to work during 2023, energy consumption increased across the portfolio. Though measures put in place to mitigate energy consumption reduced usage during the year.

#### Highlights from the year are as follows:

- Having joined the Company Board in May 2022, 2023 was Non-Executive Director Massy Larizadeh's first full year taking an active role in driving the ESG agenda at Board meetings and at ESG Working Party meetings.
- CBRE engaged as the lead advisor to the Group on ESG strategy.
- The ESG Working Party which comprises of a Non-Executive Board Director and members from the Asset Manager and Investment Adviser met 6 times in 2023.
- Improved performance against the Company's sustainability key performance indicators ("KPIs").
- Energy Performance Certificate ("EPC") ratings have been reviewed across 98.4% of the portfolio. To date the weighted average EPC ratings have improved from 56.9% to 73% EPC C and above.
- The Asset Manager continued to issue new and updated policies and procedures; and practices were updated to better reflect the Company's sustainability objectives.
- ESG criteria continued to be integrated within due diligence procedures; setting out how the Company assesses and manages the performance of its assets and prospective investments; and who is chosen to engage and work with.

During 2023, the Company continued to integrate sustainable practices for positive environmental and social impact, whilst balancing the needs of our stakeholders:

- Purposefully engaged with our occupiers by promoting sustainable practices and also in the obligations they commit to; for example, by including green lease clauses within the contractual terms for all new leases issued for agreement.
- Submitted the Company's third Global Real Estate Sustainability Benchmark ("GRESB") assessment resulting in an increased score to 66 from 60.
- Submitted the second submission to the European Public Real Estate Association ("EPRA") sustainability performance report resulting in an improvement from a bronze award to a silver award.
- Improved utility data collection across the portfolio, with metering improving from 50% to 75.3% of the portfolio's properties.
- As part of the Net Zero Carbon study, and with the assistance of CBRE, a baselining exercise was undertaken using Carbon Risk Real Estate Monitor (CRREM) methodology to assess the current portfolio's carbon performance.
- Continued training of appropriate Asset Manager's team members to ensure the Asset Manager's best practice refurbishment and capital expenditure guides are adhered to.

## **Year Ahead**

The Company's programme of work for the coming year is mindful of the changing regulatory landscape, with a continued focus upon embedding ESG best practices across the Group. The constant evolution of embedding processes will also enable the Group to adapt promptly to meet new challenges as they arise.

The relevance and importance of sustainability reporting is increasingly evidenced by governments publishing disclosure requirements and aligning with reporting standards, such as those currently being formulated by the International Sustainability Standards Board and UKPRI.

Some examples of the programme of work for the year ahead are:

- Completion of the detailed review of the portfolio's EPC ratings, followed by the appropriate action to improve and align the ratings with the Minimum Energy Efficiency Standard ("MEES").
- Tackle areas highlighted for improvement from the 2023 GRESB and EPRA respective assessment, with the aim of continuing to improve our accreditation performance and other benchmarks.
- Continue to embed ESG criteria in acquisitions and asset management processes, ensuring sustainability is at the forefront of the managment of an asset's lifecycle.
- Continue to integrate ESG criteria into due diligence enquiries, the obligations the Company requires from its key suppliers and associates, and in the measurements used to track performance.
- Continue with the existing programme of implementing energy efficiency strategies to reduce energy consumption and support a low carbon portfolio; source renewable energy supplies; install on-site renewables; upgrade to energy efficient plant and machinery through retrofitting, refurbishment and fit-out, and by encouraging occupiers, where applicable, to adopt their own energy efficient mitigations.
- Continue to support occupiers and suppliers to adopt a more sustainable means of travel by installing electric vehicle charging points and priority on-site bicycle lanes and bicycle storage/changing facilities.

- Through the Asset Managers fit-out guide and asset specifications, the Company promotes greater circularity, encouraging recycling and reuse, promotes responsible sourcing, the use of low carbon embodied materials, limiting resource use, avoiding virgin raw material use, and eliminating waste to land fill or incineration where possible.
- Transition standard lease terms on renewals and new leases to green leases which include cooperation and reporting obligations on parties to share environmental performance data; allow landlord access to verify environmental performance; impose sustainability criteria on fit-outs, repairs, maintenance and dilapidations; and encourage reductions in resource use.
- Continue with the Asset Manager and Investment Advisers' work in the community through the charities supported and served, while ensuring they remain the best and most closely aligned to the Company's ESG objectives and outcomes.
- Complete the programme of remote access metering being installed across the multi-let portfolio allowing for detailed energy data capture.
- With the assistance of CBRE the Company's net zero carbon baseline has been established. The next steps will be the identifying key decarbonisation measures and quantifying their impact on the energy and carbon performance of the portfolio.

## **ESG Working Party Report**

The ESG Working Party met 6 times during 2023. The membership of the Working Party is made up of a Non-Executive Director and members of the Asset Manager and the Investment Adviser. The Working Party updates the Board on its progress. The external ESG consultants, CBRE, and energy providers are invited to attend and support the ESG Working Party by undertaking specific pieces of work and as required providing updates on any possible regulatory changes.

The Board has delegated its authorities to the ESG Working Party to:

- Assist the Board in defining and regularly reviewing the Company's strategy relating to ESG and in setting relevant key performance indicators.
- Develop and regularly review the policies, procedures, practices and initiatives relating to ESG matters and ensure they remain effective, relevant and consistent with industry best practice.
- Have oversight of the management of ESG matters and compliance with relevant statutory, regulatory and legal requirements and applicable ESG rules, industry standards and guidelines.
- Have oversight of responses to investor requests on ESG matters.
- Report on these matters to the Board and, where appropriate, make recommendations to them.

In undertaking this role, the ESG Working Party duties include assessing effectiveness in identifying, managing, mitigating or eliminating ESG risks and ensuring compliance with relevant statutory, regulatory and legal requirements as well as applicable ESG rules, industry standards and guidelines.

In 2023 the ESG Working Party continued to focus upon the processes and steps necessary for embedding ESG across the Company and its subsidiaries and the role of the Company in its ESG stewardship through its investments, external relationships and interactions.

The ESG Working Party also oversaw the Company's detailed review of EPC ratings across the portfolio; CBRE continue as the Company's ESG strategy adviser; work on the net zero carbon pathway; the improvement in both GRESB and EPRA sustainability accreditation during the year; the Task Force on Climate-Related Financial Disclosures (TCFD) (See pages 87-91) in improving reporting of climate-related financial information; and the Company's sustainability policy and relevant KPIs.

## Net Zero Carbon

During 2023 the company undertook a baselining exercise to assess the current portfolio's carbon performance using Carbon Risk Real Estate Monitor (CRREM) methodology and to help identify asset alignment with a 1.5-degree pathway. The analysis was based on actual data, where available (52% of assets), and used industry benchmarks to estimate missing data. The resulting portfolio's 1.5-degree decarbonisation pathway, and the associated asset level carbon emission breakdown, were evaluated using Pareto analysis to identify the top assets that contribute to the majority of Regional REIT's carbon emissions. Informed by this analysis, the Company plans to undertake detailed Net Zero Energy audits to develop asset level action plans and to address potential stranding risks.

The next steps in 2024 will be to expand the effort in occupier data collection, in order to improve the coverage, robustness and granularity of data for the 2024 calendar year. A recalculation of the baseline and refresh of the portfolio decarbonisation pathway can then be undertaken based on a greater portion of actual data to improve the accuracy of the baseline, expanding the data set beyond 52% of the assets. The end goal for 2024 is to be in a position to develop a Science Based Target initiative (SBTi) aligned target.

The Investment Adviser, ARA Europe Private Markets Ltd., is part of the ESR Group, Asia-Pacific's largest real asset manager with approximately US\$150 billion AUM, and the largest sponsor and manager of REITs in the region with a total AUM of approximately US\$45 billion. ESR are signatories to the internationally recognised Principles for Responsible Investment (UN PRI), and places it at the heart of a global community seeking to build a more sustainable financial system.

## SUSTAINABILITY REPORT CONTINUED

## United Nations Sustainable Development Goals

The United Nations Sustainable Development Goals are comprised of 17 interlinked global goals that provide a blueprint for a sustainable future. The Board recognise its role in supporting the global transition to sustainable living as envisioned by the goals. The Board is kept appraised of the ESG by the ESG Working Party and discusses ESG issues at its regular board meetings. The Board has taken the decision to align the Company with four goals where the Company believes it can make the biggest impact.

#### These are:



Set out below is a summary of the Company's progress against the goals which are particularly significant to the Company.

3. Good health and well-being Great Place	The Company promotes good health and well-being via its services and interactions with its occupiers, suppliers and the communities within which it operates. The Asset Manager continues to fit out bicycle storage and repair stations and associated shower rooms across the estate encouraging both wellness and lower carbon emissions.
То	The Asset Manager has again been awarded a Great Place to Work certificate.
Work₀ Certified	A tenant survey was undertaken in 2023, incorporating questions of an ESG nature to better understand our occupiers wishes.
JUN 2023-JUN 2024 UK	Through the Asset Managers Occupier Fit-out Guide recommendations and guidance are provided on steps that can be taken for the health and well-being of building users and how they can be achieved.
	Automated External Defibrillators (AEDs) were installed across the multi-let estate. Their location will be registered on Defib finder https:// www.defibfinder.uk/ allowing accessibility to the local community.
8. Decent Work and Economic Growth	The Company provides and manages facilities that generate opportunities for enterprises to grow and support job creation. Through Company's acquisitions and refurbishments, it promotes sustainable resource consumption, reuse and recycling, and in its engagements with others, it protects the labour rights of those engaged to work for the Company in safe working environments.
11. Sustainable Cities and Communities	The Company invests in and manages property and real estate assets across identified growth cities and centres across the regions of the UK outside of the M25 motorway. Its investment and management strategy is to ensure that they are sustainable and, through the facilities and opportunity offered, make a beneficial contribution to the communities the Company is part of and serves.
13. Climate Action	The Company is taking action across its portfolio to mitigate the harmful effects of climate change. Energy audits, such as the EPC review are continually being undertaken of all assets implementing energy efficiency strategies to support a low carbon portfolio.

## SUSTAINABILITY IN ACTION

## **Project Hampshire House Repositioning**



### **Refurbishment of an Out-of-Town Business Park**

The Company continues to improve and upgrade its existing out of town office to provide modern highquality workspace.

Hampshire House is a detached office building on an impressive 7-acre mature site. The building has a large reception area and provides 41,000 sq ft of office accommodation 222 car spaces.

Hampshire House occupies a strategic location on the South Coast near to Southampton and benefits from excellent transport links with excellent access to the M27 motorway. Southampton International Airport is within 3 miles and train stations are located at Eastleigh.

Due to anticipated lease events, two key occupiers vacated the building in May 2022 and a further occupier downsized resulting in 35,000 sq. ft of workspace becoming vacant. The aim was to reposition the asset by-way of an extensive refurbishment. The Asset Manager worked closely with environmental consultants, building services consultants, interior designers, and structural engineers to ensure the optimum operational and environmental performances was achieved to meet modern occupiers needs. An Energy Performance Certification (EPC) rating of B was achieved following completion of the work (a significant improvement from an EPC rating of 'D') and 14 car charging points were installed. The refurbishment included new best in class amenity space incorporating double height reception with integrating meeting space, 8,000 sq. ft courtyard break out area, high quality 'End of Journy' internal cycle storage, locker and shower facilities (male, female and gender neutral).

The main refurbishment works commenced Q2 2022 and the works were completed and the building 100% let by Q4 2023.

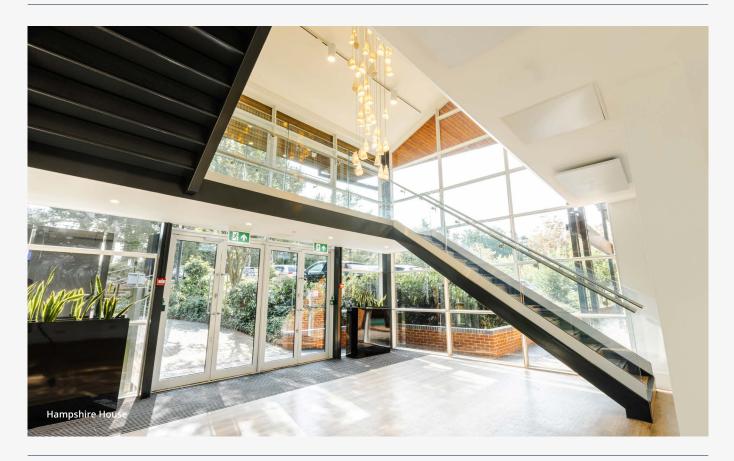
Occupiers include: NatWest PLC Lloyds Register Complete Fertility Health Care Silverstream Technologies

## SUSTAINABILITY REPORT CONTINUED

## **Investment Due Diligence**

The Company has broadened its investment due diligence to include sustainability criteria which feed into its decision making. This includes:

Environmental:	The position insofar as the environmental footprint of an investment is concerned. Current usages and impacts; the maturity of systems and mitigations in place to eliminate or reduce those impacts; environmental risks and their severity; and the prospects and opportunities for change.
Social:	The social impacts and opportunities of an investment. Health and wellness criteria; air quality and its monitoring; physical attributes such as access to daylight, low noise pollution and social space. The availability of local amenities, close public transport and energy efficient means of travel, electric vehicle charging and parking.
Governance:	The assessment and mitigation of risks, for example environmental and biodiversity risks; physical, natural and social economic risks. Sustainability framework and strategies in place for the investment and their relative performance. Financial, legal and operational obligations and impacts. Environmental classifications and certifications.



## WORKING WITH THE COMMUNITY

During the year, the Company continued to support and work with a number of charities and not-forprofit organisations that are making an impact in the communities and the regional locations where the Company operates.

In June of 2023 the Company organised a summer foodbank collection across multiple sites. The event was a great success during a time where families in need require more assistance during the school summer holidays. The initiative resulted in the collection of a total of 322.33kg of food and toiletries.

August saw the Asset Management team kayaking down Loch Lomond for 3 amazing local charities. It was a challenge, but the team stepped up to the plate raising a massive  $\pm 9,940$ .



A team from the Asset Manager participated in a zip slide across the Clyde, raising funds for Spifox and were informed we were their top fundraisers for the event.









## WORKING WITH THE COMMUNITY CONTINUED

Through the month of December 2023, the Asset Manager organised a Christmas Giving Tree across a number of the portfolio properties. The charitable activity was organised in conjunction with charities such as KidsOut Giving Tree, Rockinghorse, Bucks Radio Toy appeal and Burngreave Foodbank.



The Company is pleased to continue to support three charities by providing each of them with 5,000 square feet of free office space in Manchester, allowing them to focus on their core purpose and help those most in need. The services they are providing offer much needed support:

- In-community wellness and mental health support. Delivering a range of primary care mental health services, drop-in support and therapy services for NHS commissioning bodies;
- Safe and culturally familiar environments for women who are at personal risk or escaping violence; and
- To local not-for-profit organisations by providing partnership working and shared space.





## SUSTAINABILITY REPORT CONTINUED

## DATA PERFORMANCE

## A. Key Performance Indicators ("KPIs")

During the year, the ESG Working Party recommended the following KPIs.

## **Boundary KPIs**

## **Whole Portfolio Boundary**

1. To reduce total portfolio absolute emissions to net zero by 2050 in accordance with the Paris climate agreement and to strive to achieve this in a shorter timescale.

Remote access metering continued to be installed across the multi-let portfolio allowing for detailed energy data capture. The Company in party with the Company's ESG advisors, CBRE, is establishing a carbon footprint, which will provide the base of the net zero carbon pathway. 2. To achieve a Minimum Energy Efficiency Standard ('MEES') target of EPC B by 2030.

During 2023 the Company undertook a portfolio-wide audit of all EPCs as part of its strategic response to MEES. The EPC performance data was as follows:

Rating	ting 31 December 2022		Movement
B Plus and Exempt	23.6%	42.1%	+18.50pps
с	33.3%	31.6%	(1.70)pps
D	27.2%	15.7%	(11.50)pps
E and below	16.0%	10.5%	(5.50)pps

#### Excluding Scotland:

Rating31 December 2022		31 December 2023	Movement
B Plus and Exempt	25.1%	42.9%	+17.80pps
С	33.5%	32.4%	(1.10)pps
D	28.0%	15.8%	(12.20)pps
E and below	13.4%	9.0%	(4.40)pps



КРІ	2021 Performance	2022 Performance	2023 Performance	Improvement in 2024	
All properties to be serviced by renewable energy sources.	54% of all electricity consumption was from green sources. From April 2020, the substantial majority of supply contracts for electricity supplies were green.	100% of all electricity consumption was derived from green sources.	100% of all electricity consumption was derived from green sources	The Company will continue to reduce the portfolio's reliance on energy sourced from fossil fuels; taking the opportunity to convert properties to green energy sources during refurbishment programmes.	
Install electric vehicle charging points across the portfolio or as requested by occupiers.	By the end of 2021, 22 sites provided 77 charging points.	Of the targeted six additional sites for 2022, two have been added with a further 24 charging points added to the portfolio capacity.		Site surveys and conversations continue with providers and occupiers to accelerate the programme of installations.	
Eliminate waste to landfill	Data showed of 742 tonnes of waste generated across sites, 492 tonnes was recycled. The balance was sent for energy recovery either for refuse derived fuel (246 tonnes) or at an anaerobic digestion facility (4 tonnes). No waste went to landfill.	Of the 92 sites where data was available a total of 1,529 tonnes of non-hazardous waste was generated, with 711 tonnes being recycled. The balance was sent for energy recovery either for refuse derived fuel (758 tonnes) or at an anaerobic digestion facility (0.95 tonnes). Waste sent to landfill amounted 0.15 tonnes.	Where the data was available a total of 1,261 tonnes of non-hazardous waste was generated with 623 tonnes being recycled. The balance 522.9 was sent for energy recovery for refuse derived fuel or at an anaerobic digestion facility.	Continue to increase data collection for the remaining sites and increase the proportion recycled. Achieve 100% zero to landfill and will continue to work only with providers that will fulfil our commitment.	
Reduce water consumption	Through the use of the Asset Manager's fit-out guide and refurbishments, the Company is targeting reductions in water consumption. This is primarily through the use of water-saving equipment devices, and by sharing best practice guidance with the Company's users, occupiers and suppliers.	Continued the programme set out in 2021.	Agreements are in place with the multiple water providers and metering roll out will commence during 2024.	Water meter installation programme is being rolled out to provide accurate water consumption rates for the portfolio, current coverage is 49.3%. Engaging with our tenants to share data.	
Energy use data coverage	The Company is working to ensure half-hourly energy performance data coverage and that reporting is fully implemented and available for electrical and gas energy supplies by 2025.	Metering now covers 70 sites.	Metering installation has continued throughout 2023 with 319 meters now installed for electrical and gas supplies.	Continue to increase the metering programme, where possible at a unit level to allow greater monitoring and corrective action as applicable.	
Global Real Estate Sustainability Benchmark ("GRESB")	Inaugural Company GRESB submission achieved a score of 52.	The second GRESB submission improved to 60.	With the appointment of CBRE the GRESB submission improved to 66.	Continue to maintain the momentum for improving the GESB accreditation with an increasing focus upon data collection.	

## Landlord Controlled Boundary

КРІ	2021 Performance	2022 Performance	2023 Performance	Improvement in 2024	
Engage with occupiers during lease negotiations to incorporate green clauses into new leases	The Company promoted the incorporating of green lease clauses into lease agreements, allowing cooperation and reporting obligations to share and obtain environmental performance data and impose sustainability criteria.	As a matter of course all new Company leases include a green clause, setting out cooperation and reporting obligations to share and obtain environmental performance data and impose sustainability criteria.	Company Leases continue to be updated at all available points. Engaging with tenants around the importance of the data sharing ensures a collaborative approach that benefits the tenant, company, and environmental reporting.	Continue to develop the green lease clauses to ensure they meet the changing sustainability requirements for reporting. Engage with existing occupiers to share the benefits of working together.	
Engage with all occupiers annually on ESG issues	The Company regularly engaged with its occupiers, at least annually, including ESG facets as part of that engagement.	In addition, to the property managers engaging with occupiers, a tenant survey was undertaken in 2022, incorporating questions of an ESG nature to better understand our occupiers wishes.	The company continues to engage with the occupiers through property managers and facilities managers who have discussed their ESG needs and initiatives important to them. This provided the company with continual feedback allowing us to implement initiatives.	Continue to develop in person relationships and look to carry out an engagement survey.	

## **Occupier Boundary**





## B. Task Force for Climate-related Financial Disclosures

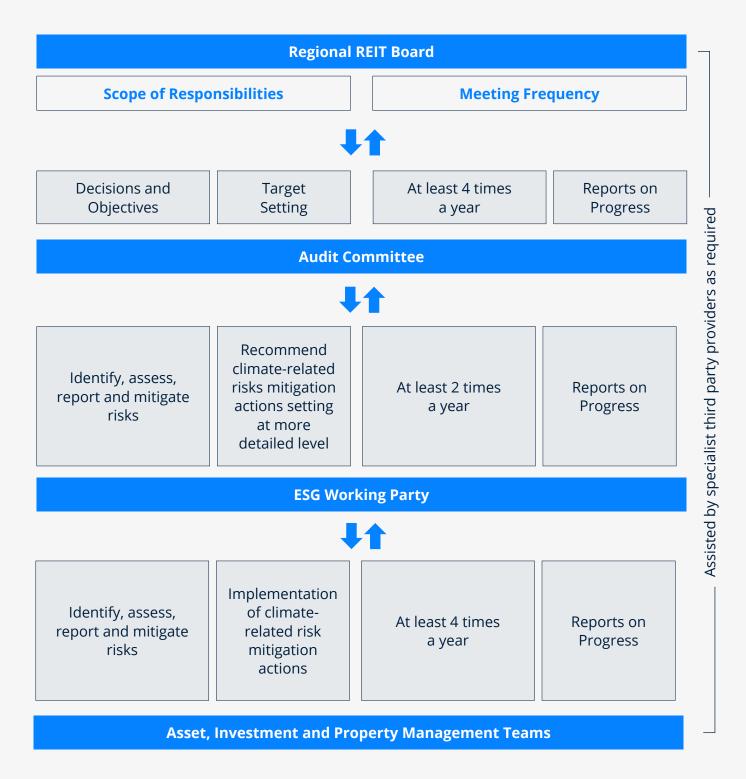
Despite no requirement to report against the Task Force for Climate Related Disclosures ("TCFD"), the Company has voluntarily joined with many other organisations around the world, by becoming a supporter of TCFD and reporting against the four recommendations. As with other sustainability disclosures, the Company expects the required disclosures to evolve in accordance with increased understanding around climate change risks.

Pillar	Recommended Disclosure
Governance	Board oversight
	Management Role
Strategy	Identified climate – related risks and opportunities
	Impact of climate – related risks and opportunities
	Resilience of the Group's strategy
Risk Management	Integrate processes for identifying, assessing, and managing climate-related risks into the Company's overall risk management.
Metrics and targets	Climate-related metrics
	Scope 1,2, and 3 GHG emissions
	Climate-related targets

## Governance

Recommendation	Commentary
The Board's oversight of climate-related risks and opportunities	The Board has ultimate responsibility for oversight of the Company's risks and opportunities. This includes those that are climate related, for which it receives an update at all quarterly Board meetings.
	In undertaking its work, the Board has delegated its authorities on climate-related risk identification to the Audit Committee. The Audit Committee, which meets at least twice a year, is responsible for overseeing the maintenance of the Group's Risk Register, which includes climate-related risks which are set out in the Principal Risks and Uncertainties on pages 58 to 70. The Audit Committee reports on its activity to the Board after each meeting.
	The Audit Committee has similarly delegated its other authorities on climate-related risk and opportunities to the Environmental Social and Governance ("ESG") Working Party. The Working Party comprises of Non-Executive Director Massy Larizadeh, the Asset Manager and Investment Adviser and external advisors as required.
	The ESG Working Party met 6 times in 2023 and as required provided updates and recommendations to the Audit Committee and the Board.
	The full risk management approach is set out on page 60.
Board's role in assessing and managing climate- related risks and opportunities	The Board has ultimate responsibility for assessing and managing climate-related oversight of risks and opportunities.
	The Asset, Investment and Property Management support the Board and Audit Committee in identifying and evaluating principal risks and uncertainties, including climate-related risks, against the risk appetite established by the Board. Risk assessment is undertaken through risk profiling and scoring both prior to and post risk mitigation, to establish whether identified risks are improving, worsening or static and evaluated against the appropriateness of the mitigation strategies in place. The Board receives a report at least four times a year on the progress achieved against the goals and targets for addressing climate related issues.
	The Asset and Property Management teams are responsible for the day-to-day operational activities, including the application and the risk management strategy as defined by the Board. The Property Manager is responsible for collection and reporting environmental data, which includes energy and GHG information, enabling the ESG Working Party, Audit Committee and Board to evaluate progress against the prescribed Board targets and take the appropriate actions. The Board, Asset, Investment and Property Management teams are provided annually and as required with ESG training.

Detailed overview of the governance structure and risk management oversight is set out below.



## Strategy

Recommendation	Commentary				
Climate-related risks and opportunities identified over the short, medium and long	Recognising that climate–related risks and opportunities materialise over differing time horizons the portfolio was considered over the short, medium and long term as set out below.				
term.	Short term (0–5 years):				
	<ul> <li>Increasing ESG legislation and compliance, including the costs for compliance, as well as the costs arising from the breach of legislation</li> </ul>				
	Integration of ESG into business model				
	Implementation of new Minimum Energy Efficiency Standards				
	Portfolio climate adaption, retrofitting and refurbishment				
	<ul> <li>Increasing cost of supplies and or disruption to supplies for maintenance and refurbishment</li> </ul>				
	Increasing costs of utilities				
	Medium term (5–10 years):				
	<ul> <li>Portfolio occupier demand for buildings with higher levels of efficiency, climate resilience, and lower carbon footprints</li> </ul>				
	Increased legislation requiring adherence				
	<ul> <li>Impact on property values and/or rents if climate-related mitigation actions are not undertaken</li> </ul>				
	Inability to access "green" funding				
	Long term (10+ years):				
	Continued legislation requirements				
	Climate change which may impact the portfolio				
Identify impact of climate- related risks and opportunities	The Board has identified that climate-related risks could impact the Company by: <ul> <li>Properties becoming unfit for purpose and asset stranding</li> </ul>				
upon the Company's strategy,	<ul> <li>Income and expenditure impacts arising from climate-related mitigation strategies</li> </ul>				
operations and financial planning.	<ul> <li>Lessened or improved desirability of its properties</li> </ul>				
	Pricing of properties				
	Ability to access funds				
	Cost of capital				
	Reputation in the context of climate-related aspects				
	The Company aims to embed a sustainable ethos throughout a property's lifecycle. From mitigating climate risks at the point of purchase, by undertaking environmental assessment to endeavouring to extend the life of the portfolio assets. The rolling capital expenditure and refurbishment programme aims to improve existing buildings, including energy efficiency, enhanced EPC ratings, carbon and waste				
	reduction.				
Resilience of the organisation's strategy, taking into consideration different climate- related scenarios, including a 2°c or lower scenario.	Resilience of the organisation's strategy, taking into consideration different climate- related scenarios, including a 2 degree celsius or lower scenario. The climate-related strategy is to: reduce energy consumption and increase energy efficiencies; source renewable energy supplies; support a low carbon portfolio; install on-site renewables, improve efficiencies through retrofitting, refurbishment and fit-out; and, where carbon emissions cannot be eliminated, investigate the possible use of verified carbon offsetting strategies.				
	The Board tests the resilience of its strategies through regular performance updates and adjusts its strategies where it determines change is needed.				

Recommendation	Commentary
Integrate processes for	Effective risk management underpins the execution of the Company's strategy.
identifying, assessing, and managing climate-related risks into the Company's overall risk management.	The Board is supported by the Audit Committee, which via the Company risk register aims to capture the principal risks and uncertainties, including climate related risk. Climate-related risks are included within Principal Risks and Uncertainties on pages 58 to 70.
	Any identified climate-related risks and identified emerging risks are included with the Risk Register and managed appropriately by the Board in the future as the need arises.
	Board meetings are held at least quarterly and Audit Committee meetings at least bi-annually, with ad hoc meetings called as circumstances demand.
	The respective Company oversight bodies are kept appraised of the changing climate-related landscape by its appointed external advisers. Allowing ample time for the required actions to be put in place. An overview of the risk management process is set out in the above organogram on page 89.

## **Risk Management**

## **Metrics and Targets**

Recommendation	Commentary		
Metrics used by the Company to assess climate-related risks and opportunities are in line with its strategy and risk management process.	<ul> <li>The Company reports in line with:</li> <li>The GRESB Standing Investments Benchmark; and</li> <li>EPRA Sustainability Best Practices Recommendations for sustainability reporting.</li> <li>EPRA performance tables are detailed later in this Sustainability Report.</li> </ul>		
Disclose Scope 1, Scope 2, and, if appropriate, Scope 3 greenhouse gas (GHG) emissions, and the related risks.	The Company reports Scope 1 and Scope 2 emissions in accordance with EPRA recommendations and as set out for the years 2021 and 2022 separately in this Report. The GHG assessment for the year to 31 December 2023 will be published separately to this report.		
Targets used by the Company to manage climate-related risks and opportunities and performance against targets.	Through the ESG Working Party, the Company has established key performance indicators and targets as set out elsewhere in this report. The ESG Working Party measures performance against the targets and will report its findings to the Board.		

## C. EPRA Sustainability Best Practices Recommendations

The Company has chosen to report its material, environmental, social and governance data in accordance with the third edition of the European Public Real Estate Association ('EPRA') Best Practices Recommendations ("sBPR"), September 2017.

EPRA is a non-profit association representing Europe's publicly listed property companies. By responding to EPRA, the Company is promoting sustainability within the property portfolio, while also identifying opportunities for further improvements relating to sustainability regulations and initiatives.

#### This EPRA report is over three sections:

- 1. Overarching recommendations;
- 2. Environmental performance measures; and
- 3. Social and Governance performance measures.

## 1. Overarching Recommendations

## **Organisational boundaries**

The Company's EPRA sustainability reporting covers properties held as at 31 December 2023. At the date of this report, the Company is finalising the collection of performance data to report on the environmental performance measures to 31 December 2023. The Company expects this to be published and made available in the second half of 2024.

## Coverage

The coverage of absolute performance measures amounts to 75.3% of all property assets held at 31 December 2023. The remaining assets are single or multiple occupancy assets with no landlord-obtained electricity gas and water ("Utilities").

The absolute performance measures relate to electricity, fuels and associated greenhouse gas ("GHG") emissions where the Company procures Utilities for common areas, shared services, occupier areas and those properties that are vacant.

Like-for-like performance measures include properties for which the Company has collected three years' worth of consistent data and excludes properties sold, acquired or under development during the period 1 January 2022 to 31 December 2023. The like-for-like portfolio therefore represents 75.3% of the assets covered in the organisational boundaries, and data coverage is 100% of these properties. Data was collected in the years following covid for which time properties were not fully occupied or utilised.

The Company aims to complete annual health and safety assessments for 100% of the assets, excluding those where the responsibility for health and safety assessments is with the occupier.

## Boundaries – Reporting on Landlord and Occupier Consumption

The energy and associated GHG emissions data reported includes:

- Electricity and fuel consumption which the Company purchases as landlord covers common areas, shared services and occupier areas where this consumption is not sub-metered but recharged via the service charge;
- Utilities procured directly by occupiers is excluded as it falls outside the Company's operational control.

## Estimation of landlord-obtained Utility Consumption

All data is based on invoices and/or meter readings where available. Estimations have been applied where invoices were not available at the time of publication. In these instances, the Company has estimated the consumption data based on the most recent invoice or reading for the corresponding period.

## **Analysis – Normalisation**

Energy and emissions intensity indicators are calculated using floor area sq. ft. for whole buildings. The Company is aware of a mismatch between the numerator and denominator, as in some properties the utilities consumption relates to common areas only, and in others it covers both shared services, outside space and occupier areas where there are no sub-meters.

## Analysis – Segmental Analysis (by Property Type, Geography)

Sector analysis is organised by the property classification as set out in the Asset Management section of the Company's financial reporting. Additional segmental analysis by geography is not applicable as all assets are in the United Kingdom.

## **Reporting Period**

- Absolute performance measures and intensity metrics are reported for the most recent reporting year for which the Company holds full reporting data at the date of this report year ending 31 December 2023.
- Like-for-like performance measures are reported for the three most recent reporting years that the Company can collect consumption data for years ending 31 December 2020 to 31 December 2023.

## **Disclosure on Manager's Offices**

Utilities associated with the Manager's office consumption and the Manager's employee-related performance measures are excluded, apart from where the Manager's space is leased from the Company, as they fall outside the scope of the organisational boundaries.

## **Data Verification and Assurance**

All data is reviewed for consistency and coherence prior to disclosure. A third party, Carbon Footprint conducts a review of the data providing assurance of the data's validity.

### **Materiality**

The following EPRA sustainability performance measures were not considered material and have therefore been excluded from reporting:

- District heating or cooling ("DH&C"); absolute & DH&C-like for like: No DH&C is procured across the portfolio.
- Diversity-Emp; Diversity-Pay; Emp-Training; Emp-Dev; Emp-Turnover & H&S-Emp: The Group has no direct employees. All administrative functions associated with the management of the portfolio are conducted by the Asset Manager and Investment Adviser, which are separate legal entities and therefore outside the organisational boundaries of this report.
- Waste-absolute & Waste-like for like: Operational waste is generated solely by the occupiers and is therefore outside of the Company's control. Waste generated through the Company's refurbishment/development activities is excluded from the scope of the EPRA sBPR.

EPRA Code	Performance Measures	Unit	Scope	Absolute 2022	Absolute 2023	LfL 2022	LfL 2023	LfL Change %
Elec-Abs Assets Elec-Lfl	Total Electricity Consumption	kWh	Total landlord obtained	33,402,818	30,671,195	33,317,617.00	30,642,476.00	-8.03%
DH&C- Abs Assets DH&C-LfL Assets	Total district heating & cooling consumption	kWh	Total landlord obtained	0	0	n/a	n/a	n/a
Fuels-Abs Asset Fuels-LfL Asset	Total fuel consumption	kWh	Total landlord obtained	25,012,703	22,466,920	24,650,631.00	22,152,172.00	-10.14%
Energy- Int Asse	Building energy intensity	kWh/ m2/ year	Building energy intensity	118.56	109.77	118.69	110.01	-7.29%
GHG-Dir- Abs Ass	Total direct GHG emissions	tonnes CO2e	Scope 1 – direct emissions	4,566	4,044	4,499.73	3,987.73	-11.39%
GHG- Indir-Abs A	Total indirect GHG emissions	tonnes CO2e	Scope 2 – indirect emissions	6,459	6,351	6,422.96	6,345.26	-1.52%
GHG- Indir-Abs A	Total indirect GHG emissions	tonnes CO2e	(location-based)					
GHG-Int Assets	Greenhouse gas (GHG) emissions intensity from building energy consumption	kg CO2e/ m2/ year	Scope 1 and 2 (location	22.38	21.47	22.40	21.54	-3.88%
Water- Abs,LFL	Total Water Consumption			164.505.00	186.642.04	164138.00	185730.00	13.5%
Water Int	Building water intensity			0.49	0.58	0.49	0.58	18.43
Waste LfL	Total weight of waste by disposal route			1,571	1,261		1,127	-20%

## 2. Environmental Performance Measures

## 3. Social and Governance Performance Measures

EPRA Code	Performance Metric	Unit of Measurement	2021	2022	2023
Diversity- Emp Corporate	Employee gender diversity	% female: male	The organisation has no employees	The organisation has no employees	The organisation has no employees
Diversity-Pay Corporate	Ratio of the basic salary and/ or remuneration of men to women	Ratio per GRI guidelines	The organisation has no employees	The organisation has no employees	The organisation has no employees
Emp- Training Corporate	The average hours of training that the organisation's employees have undertaken	Average hours	The organisation has no direct employees	The organisation has no direct employees	The organisation has no direct employees
Emp-Dev Corporate	The percentage of total employees who received regular performance and career development reviews	Percentage of total employees	The organisation has no employees	The organisation has no employees	The organisation has no employees
Emp- Turnover Corporate	The total number and rate of new employee hires and employee turnover	Total number and rate	The organisation has no employees	The organisation has no employees	The organisation has no employees
H&S-Emp Corporate	The occupational health and safety performance of the reporting organisation with relation to its direct employees	Injury rate, lost day rate, absentee rate and work- related fatalities	The organisation has no employees	The organisation has no employees	The organisation has no employees
H&S-Asset Assets	Proportion of assets for which health and safety impacts have been reviewed or assessed for compliance or improvement	Percentage of assets	100%	100%	100%
H&S-Comp Assets	Incidents of non-compliance with regulations and/ or voluntary standard concerning the health and safety impacts of assets assessed during the reporting period.	Description of non-compliance	The organisation has not identified any non- compliance with regulations and/or voluntary codes	The organisation has not identified any non- compliance with regulations and/or voluntary codes	The organisation has not identified any noncompliance with regulations and/or voluntary codes
Comty-Eng Assets	Assets under operational control that have implemented local community engagement, impact assessments and/or development programmes	Percentage of assets	n/a	n/a	n/a

## **Governance Performance Measures**

EPRA Code	Description	Disclosure
Gov-Board	Composition of highest governance body	Refer to pages 104 to 107 of this report
Gov-Selec	Process for selection of highest governance body	Refer to pages 128 to 133 of this report
Gov-COI	Process for management of conflicts of interest	Refer to page 132 of this report

## SECTION 172 STATEMENT

## Stakeholder Engagement and Board Decision Making

The Board is required to understand the views of the Company's key stakeholders and describe in the Annual Report how their interests and the matters set out in Section 172 of the UK Companies Act 2006<sup>1</sup> have been considered in Board discussions and decision making, in accordance with the AIC Code. This section of the UK's Companies Act requires the Directors to have regard to the following matters:

- the likely consequences of any decision in the long term;
- the interests of the Company's employees\*;
- the need to foster the Company's business relationships with suppliers, customers and others;
- the impact of the Company's operations on the community and the environment;
- the Company's reputation for high standards of business conduct; and
- the need to act fairly as between members of the Company.

Effective engagement with stakeholders underpins good governance and creates long-term Shareholder value. The importance of stakeholder considerations, in particular in the context of decision making, is taken into account at every Board meeting. All discussions involve careful consideration of the longer-term consequences of any decisions and their implications for stakeholders. The relevance of each stakeholder group may increase or decrease by reference to the issue in question, so the Board seeks to understand the needs and priorities of each group during its discussions. Examples of material matters discussed during the year are set out in the Chairman's Statement on pages 20 to 25 and below. In addition, the Investment Strategy and Business Model set out on pages 26 to 31 gives examples of how we approach each specific element of our strategy which supports the business model, including an explanation of our values and approach. Examples of the Board having taken into consideration its stakeholders in decisions are set out below:

#### **Our Stakeholders**

As the Company is an externally managed REIT and does not have any employees, the Board believes that the Company's key stakeholders comprise, in no particular order, its Tenants, Shareholders, Asset Manager, Investment Adviser, other Service Providers and Lenders. The section below sets out why these stakeholders are considered of importance to the Company and the actions taken to ensure that their interests are taken into account.

#### Tenants

The ability of the Company to meet its investment objective requires a strong focus on generating income from the property portfolio. To do this, the Company must understand its tenant needs, challenges and future aspirations to retain lettings and lease renewals. The Company has engaged a dedicated property manager, L&S PM Limited ("LSP"), formerly London and Scottish Property Asset Management Limited to manage the day-to-day property management and tenant interaction. LSP regularly visits properties and communicates with existing tenants to understand their needs and improve their satisfaction. This improves retention rates and also attracts prospective tenants.

During the year, the Asset Manager continued to engage with tenants to understand their needs during the crisis. The Board firmly believes that by supporting tenants now and strengthening existing relationships, the Company will have improved future occupancy levels, which in turn will maintain and generate income for the Company. The Asset Manager reports at a high level on its engagement with tenants at every Board meeting. The Board recognises that the Company has certain responsibilities to its stakeholders and the wider society. As an externally managed REIT, the Company itself does not have employees. However, the Company aims to conduct itself responsibly, ethically and fairly. Further details can be found on pages 74 to 94.

\* not applicable to the Company as it has no employees.

1 Although Section 172 of the Companies Act 2006 does not apply to the Company, being a Guernsey incorporated company, the AIC C ode requires that the matters stated under Section 172 are reported on by all companies irrespective of domicile.

not applicable to the Company as it has no employees.

## SECTION 172 STATEMENT CONTINUED

## **Shareholders**

Continued Shareholder support and engagement are critical to the existence of the Company and the delivery of its long-term strategy. The Board's primary focus is to promote the long-term success of the Company for the benefit of its Shareholders as a whole. The Board oversees the delivery of the investment objective, policy and strategy, as agreed by the Company's Shareholders. The Board welcomes all Shareholders' views and aims to act fairly between all Shareholders.

The Board is committed to maintaining open channels of communication and engagement with Shareholders, and, in particular, institutions and wealth managers, which is given a high priority by the Board, Asset Manager and Investment Adviser. The Chairman ensures that the Board as a whole has a clear understanding of the views of Shareholders by receiving regular updates and feedback from the Company's Corporate Broker, Financial Adviser, Asset Manager and Investment Adviser on shareholder matters.

Meetings are held with institutional Shareholders, private Shareholders, wealth managers, and sell-side equity analysts to present the Group's financial and operational results and to discuss the strategy and business model, as well as the UK regional commercial property market.

The Company also encourages investors and analysts to utilise its online facilities and communications and has developed a comprehensive website of Group-specific information and other information generally useful to real estate investment trust investors and analysts.

The Investment Adviser regularly participates in Investor Relations programmes to raise the profile of the Company and to attract new Shareholders.

The Asset Manager, Investment Adviser and the Company's Corporate Brokers and Financial Adviser are in regular contact with major Shareholders, which includes meetings and roadshows. The Asset Manager and Investment Adviser report the results of all meetings and the views of those Shareholders to the Board on a regular basis. At every Board meeting, the Directors receive an investor relations update from the Investment Adviser on the share trading activity, share price performance and any Shareholder feedback, as well as an update from the Investment Adviser on any publications or comments by press and analysts. The Chairman and the other Directors are available to attend these meetings with Shareholders if required. Relations with Shareholders are also considered as part of the annual Board evaluation process. For further details regarding this process see page 130.

All Shareholders are encouraged to vote at the AGM, during which the Board, Asset Manager and Investment Adviser intend to make themselves available to discuss issues affecting the Company and answer any questions. The Asset Manager generally delivers a presentation on the Company's performance and the future outlook at the AGM.

Shareholders ordinarily have an opportunity to meet the Directors and to ask the Asset Manager, Investment Adviser or any of the Directors questions at the AGM. Shareholders wishing to raise questions or concerns directly with the Chairman, Senior Independent Director or Company Secretary, outside of the AGM, should do so using the contact details provided on page 221.

The Company releases regular trading updates and announcements to the market regarding performance. The Annual Report and Half-Year report are made available on the Company's website, together with other communications to Shareholders. These reports provide Shareholders with a clear understanding of the Company's performance and financial position. This information is supported by regular announcements on activity within the property portfolio, such as lettings, lease extensions and acquisitions announced via the London Stock Exchange, which are also available on the Company's website. Following the announcement of the Company's full and half-yearly results, a presentation is held for analysts and investors.

## The Asset Manager and Investment Adviser

The performance of both the Asset Manager and Investment Adviser is critical for the Company to successfully deliver its investment strategy and meet its objective to provide Shareholders with an attractive total return of greater than 10% per annum.

Maintaining a close and constructive working relationship with the Asset Manager and Investment Adviser is crucial as all three parties aim to achieve the investment objective. Important components in the collaboration with the Asset Manager and Investment Adviser, representative of the Company's culture, are:

- Encouraging open discussion with each of the Asset Manager and Investment Adviser;
- Recognising that the interests of Shareholders and the Asset Manager and Investment Adviser are for the most part well aligned, adopting a tone of constructive challenge, balanced when those interests are not fully congruent by robust negotiation of their terms of engagement;

## SECTION 172 STATEMENT CONTINUED

- Drawing on Board Members' individual experience to support the Asset Manager and Investment Adviser in the monitoring and development of the property portfolio;
- Supporting the Asset Manager and Investment Adviser in their philanthropic activities; and
- Willingness to make the Board Members' experience available to support the Asset Manager and the Investment Adviser in the sound long-term development of its business and resources, recognising that the longterm health of the Asset Manager and Investment Adviser is in the interests of Shareholders in the Company.

The Board receives presentations from the Asset Manager at every Board meeting to help it to exercise effective oversight of the Asset Manager and the Company's strategy.

On behalf of the Company's Shareholders, the Management Engagement and Remuneration Committee (the "MERC") conducts an annual review of the performance of the Asset Manager and Investment Adviser. More details on the conclusion of this review are set out on page 146.

## **Other Service Providers**

The Company's day-to-day operational functions are delegated to a number of third-party service providers, each engaged under separate contracts. The Company's principal third-party service providers include the Company Secretary, Corporate Broker and Financial Adviser, Administrator, Legal Adviser, Tax Adviser and the Registrar. The Company relies on these reputable advisers for support in complying with all relevant legal and regulatory obligations. The Board maintains regular contact with its key third-party service providers, taking a constructive and positive approach to working with these service providers with the aim of building long-term relationships. Their advice, as well as their needs and views, are routinely taken into account.

The Audit Committee reviews and evaluates the control environments in place at the key third-party service providers. Further details regarding the role of the Audit Committee are set out on pages 134 to 139. The MERC formally assesses the performance of third-party service providers, fees and continuing appointment at least annually to ensure that the key third-party service providers continue to function at an acceptable level. Further information about the review of third-party service providers is set out on page 146.

## Lenders

Availability of funding and liquidity are crucial to the Company's ability to take advantage of investment opportunities as they arise.

The Company maintains strong relationships with current lenders, providing regular updates on at least a quarterly basis, and also maintains regular contact with prospective lenders to ensure it is well placed to secure additional funding when required.

Considering how important the availability of funding is, the Company aims to demonstrate to lenders that it is a wellmanaged business, and in particular, that the Board focuses regularly and carefully on the management of risk.

The Board has overall responsibility for the Company's activities, including the review of investment activity and performance and the control and supervision of all suppliers of services to the Company, including the Asset Manager and Investment Adviser. It is also responsible for the determination of the Company's investment policy and strategy and the Company's system of internal and financial controls, including ensuring that commercial risks and financing needs are properly considered and that the obligations of a public limited company are adhered to.

To assist the Board in the day-to-day operations of the Company, arrangements have been put in place to delegate authority for the performance of day-to-day operations of the Company to the Asset Manager, Investment Adviser and other third-party service providers.

The Asset Manager and Investment Adviser are in frequent contact with the Board and the Asset Manager supplies the Directors with regular updates on the Company's activities and detailed reports at each Board meeting.

The above mechanisms for engaging with stakeholders are kept under review by the Board and will be discussed on a regular basis at Board meetings to ensure that they remain effective.

## SECTION 172 STATEMENT CONTINUED

### **Board Decision-Making**

The major decisions taken by the Board during 2023 are summarised below and show how the Board had regard to its stakeholders and the longer-term success of the Company:

#### **Principal Decision - 2023 Dividend**

The Board is committed to paying a full year dividend of 5.25pps (2022: 6.60pps), noting that the level of dividend payments is determined by the Board having regard to other factors, the financial position and performance of the Group at the relevant time, UK REIT requirements and the interest of shareholders.

#### Principal Decision - Asset Manager Update

The Board announced on 13 April 2023 that ARA Asset Management Limited acquired a majority shareholding stake in the Asset Manager, with Stephen Inglis retaining a significant minority interest. All the Asset Manager's staff has remained unchanged, including Stephen Inglis as CEO of the Asset Manager and there has been no disruption to the services provided to Regional REIT. Furthermore, the Board believes the transaction enhanced the overall strength and capabilities of the Asset Manager to the benefit of the Company's long-term strategy and its stakeholders.

#### Principal Decision – Appointment of ARA Europe as Investment Adviser

The Board announced on 11 October 2023 that ARA Europe Private Markets Limited ("ARA Europe"), had been appointed as the Company's Investment Adviser, having acquired this role from Toscafund Asset Management LLP ("Toscafund"). The Board believes the appointment of ARA Europe enhances the overall strength and capabilities of both the Investment Adviser and Asset Manager to the benefit of the Company's long-term strategy and its stakeholders. Both the management agreements continue on the existing terms to November 2026. Toscafund remains the Company's Alternative Investment Fund Manager ("AIFM") on an interim basis until ARA receives its AIFM licence.

## MANAGEMENT ARRANGEMENTS

### **Asset Manager**

The Asset Management Agreement was assigned to London & Scottish Property Investment Management Limited on 3 May 2019 from an existing entity within the Asset Manager group following a restructure. The Asset Manager is engaged to provide asset management services to the Company, Regional Commercial Midco Limited ("Midco") and the respective Group limited companies which hold the properties directly.

Under the Asset Management Agreement, the Asset Manager is responsible for the day-to-day asset management of the Property Portfolio, subject to the investment objectives of the Company, its investment policy (as set out on page 27) and the overall supervision of the Board. The Asset Manager will also advise the Company on the acquisition, management and disposal of the Group's properties.

In view of the resilient returns of the Company and the significant increase in its size, the Board sought to secure the services of the Asset Manager. In doing so, the Management Engagement and Remuneration Committee conducted a review to ensure that the terms of these agreements remained appropriate. The Management Engagement and Remuneration Committee sought advice from Peel Hunt LLP, the Company's Financial Adviser and Broker, and Macfarlanes LLP, the Company's Legal Adviser. Following this review, which included comparisons of Shareholder returns against those of its peer group and consideration of the interests of the Company; the Company, Asset Manager and Investment Adviser each agreed to waive their right to issue a termination notice on or before 3 November 2022 and the management agreements will now continue in force until 3 November 2026.

Notwithstanding the above terms, the Asset Management Agreement may be terminated with immediate effect in certain circumstances, including a material unremedied breach by the Asset Manager.

The Company or Midco may terminate the Asset Management Agreement with immediate effect by giving written notice to the Asset Manager in the event of the liquidation or insolvency (or analogous event) of the Asset Manager.

#### **Property Manager**

L&S PM Limited has been appointed to manage the dayto-day property management of each property within the Portfolio. A Property Management fee of 4%, based upon the gross rental yield, is charged per annum.

## Investment Adviser and Alternative Investment Fund Manager

The Company has appointed ARA Europe Private Markets Limited as the Company's Investment Adviser (and to provide certain related services to Midco and the respective companies which hold property directly). The Investment Adviser is responsible for the day-to-day management of the Company's investments, subject to the investment objective and the investment policy of the Company. Toscafund Asset Management LLP (the Company's previous Investment Manager) remains the Alternative Investment Fund Manager ("AIFM") under the Alternative Investment Fund Managers Directive ("AIFMD") until further notice.

In view of the resilient returns of the Company and the significant increase in its size, the Board sought to secure the services of the Investment Adviser. In doing so, the Management Engagement and Remuneration Committee conducted a review to ensure that the terms of these agreements remained appropriate. The Management Engagement and Remuneration Committee sought advice from Peel Hunt LLP, the Company's Financial Adviser and Broker, and Macfarlanes LLP, the Company's Legal Adviser. Following this review, which included comparisons of Shareholder returns against those of its peer group and consideration of the interests of the Company; the Company, Asset Manager and Investment Adviser each agreed to waive their right to issue a termination notice on or before 3 November 2022 and the management agreements will now continue in force until 3 November 2026.

Notwithstanding the above terms, the Investment Management Agreement shall terminate with immediate effect in certain circumstances, including the Investment Adviser ceasing for any reason to be authorised under Financial Services and Markets Act 2000 to carry out the regulated activity of managing an AIF, or the Investment Adviser committing a material breach of its obligations either (i) not capable of being remedied (after the Company has served notice to terminate) or (ii) which is capable of being remedied and failing to remedy the same within 30 days after service of notice by the Company requesting the same to be remedied.

## MANAGEMENT ARRANGEMENTS CONTINUED

At any time after the first date on which the EPRA NTA exceeds £750,000,000, the Board and the Investment Adviser may decide, with the approval of an ordinary resolution (upon which neither the Investment Adviser nor its associates may vote) that individuals providing the services under the Investment Management Agreement are to become an internal resource of the Company in lieu of the appointment of the Investment Adviser under the Investment Management Agreement.

## **Management and Performance Fees**

The Asset Manager and Investment Adviser are each entitled, in every financial year (or part thereof), to 50% of an annual management fee on a scaled rate. Following a review by the Management Engagement and Remuneration Committee and having sought advice from Peel Hunt LLP, the Company's Financial Adviser and Broker, the Company, Asset Manager and Investment Adviser agreed to amend the terms of the annual management fees charged, by reducing to: (i) 1.1% of the EPRA NTA up to and equal to £500,000,000; (ii) 0.9% of EPRA NTA above £500,000,000 and up to or equal to £1,000,000,000; (iii) 0.7% of EPRA NTA above £1,000,000,000 and up to or equal to £1,500,000,000; and (iv) 0.5% of EPRA NTA above £1,500,000,000. Previously the annual management fee charged was on a scaled rate of 1.1% of the Company's EPRA NTA, reducing to 0.9% on net assets over £500,000,000. The fee shall be payable in cash quarterly in arrears.

In addition, the Asset Manager and Investment Adviser are each entitled to 50% of a performance fee. The fee is calculated at a rate of 15% of Total Shareholder Returns in excess of the annual Hurdle Rate of 8% for the relevant Performance Period. Total Shareholder Returns for any Performance Period consist of the sum of any increase or decrease in EPRA NTA per Ordinary Share and the total dividends per Ordinary Share declared in the Performance Period. Performance Periods are annual, from 1 January to 31 December. Any performance fee payable for the period commencing 1 January 2019 and subsequent periods is to be paid in part 34% in cash and 66% in Ordinary Shares. Any Ordinary Shares issued to the Asset Manager and Investment Adviser are to be issued at the prevailing price per Ordinary Share on the date of issue.

A performance fee is only payable in respect of a Performance Period where the EPRA NTA per Ordinary Share exceeds the high-water mark, which is equal to the greater of the highest year-end EPRA NTA per Ordinary Share in any previous Performance Period or the Placing Price (100p per Ordinary Share). Full details of the Asset Manager and Investment Advisers' Performance Fee are given on pages 157 and 158 of the Company's Prospectus, published on 24 June 2019.

#### **Performance Fee**

No performance fee crystallised for the performance fee period from 1 January 2023 to 31 December 2023.

### Continuing Appointment of Asset Manager and Investment Adviser

The Board keeps the performance of both the Asset Manager and Investment Adviser under continual review. The MERC, comprising the independent non-executive Directors, conducts an annual review of the performance of the Asset Manager and Investment Adviser. Further details can be found on page 146.

It is considered that the Asset Manager and Investment Adviser has each executed the Company's investment strategy according to the Board's expectations. Accordingly, the Directors believe that the continuing appointment of London & Scottish Property Investment Management Limited as the Asset Manager of the Company and ARA Europe Private Markets Limited as the Investment Adviser of the Company, on the terms agreed, is in the best interests of the Company and its Shareholders as a whole.

### **Administrator**

The Company appointed Jupiter Fund Services Limited as the Administrator to the Company pursuant to an Administration Agreement. Under the terms of the Administration Agreement, the Administrator is responsible for the Company's general administrative functions such as maintaining the Company's records and statutory registers and acting as the Company's Designated Administrator. The Administrator has outsourced certain of its services under the Administration Agreement to Link Alternative Fund Administrators Limited as Sub-Administrator. An annual fee of £161,322 is payable by the Company to the Administrator and Sub-Administrator in respect of these services.

The Administration Agreement was for an initial term of one year, following which it automatically renews for 12-month periods unless notice of termination is served by either party at least 90 days prior to the end of each period.

## **OTHER INFORMATION**

#### **Company Secretary**

Link Company Matters Limited was appointed to provide company secretarial services to the Company pursuant to a Company Secretarial Services Agreement. This agreement automatically renews for 12-month periods unless notice of termination is served by either party at least six months prior to the end of each period.

## **Principal Activity**

The Company has been incorporated for the purpose of investment in, holding and managing commercial property investments, or debt portfolios secured on such properties, which are located predominately in the regional centres of the UK outside the M25 motorway.

#### **Status**

The Company is incorporated in Guernsey, Channel Islands, and is registered with the Guernsey Financial Services Commission as a Registered Closed-Ended Collective Investment Scheme pursuant to the Protection of Investors (Bailiwick of Guernsey) Law 2020, as amended and the Registered Collective Investment Schemes Rules & Guidance 2021. It is a member of the AIC.

### **Status for Taxation**

In accordance with the Guernsey economic substance legislation effective 1 January 2019, the Company has opted for Non-Tax Resident status. This status allows the Company to distribute or accumulate income without deduction of Guernsey income tax.

During the year, the Company's properties have been held in various subsidiaries and associates.

The Company is registered for VAT purposes in England.

Each month, the Company publishes a "Qualified Notice" in accordance with certain US treasury regulations. Shareholders should consult their own tax advisors if they are unsure of the implications of the Qualified Notice or the US treasury regulations.

Shareholders who are in any doubt concerning the taxation implications of a REIT should consult their own tax advisers.

## Culture

The Board has established core values for the Company that align with the Company's purpose, culture and strategy. These are set out on page 10. The Directors are aware that establishing and maintaining a healthy corporate culture amongst the Board and in its interaction with the Asset Manager and Investment Adviser, Shareholders and other stakeholders will support the delivery of its purpose and investment strategy.

The Board's culture itself is one of openness, collaboration and transparency of debate. The Directors are comfortable to give their opinions in a respectful environment, allowing challenge and constructive discussion. The Board maintains a desire for strong governance and diversity of thought. All Directors act with integrity, lead by example and seek to promote the Company's culture through ongoing dialogue and engagement with its stakeholders.

The Board seeks to appoint appropriate service providers and, through the MERC, evaluates their service on a regular basis as described on page 146. Their ongoing appointments are not only reflective of their performance by reference to their contractual and service level obligations, but also take into account the extent to which their individual corporate cultures align with those of the Company. The Board considers the culture of the Asset Manager and Investment Adviser and other stakeholders, including their practices and behaviour, relationships with the Board and through regular reporting from these stakeholders, and in particular during the annual review of the performance and continuing appointment of all service providers.

On behalf of the Board

## Kevin McGrath

Chairman 25 March 2024

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## **BOARD OF DIRECTORS**



#### **Kevin McGrath MRICS**

DL OBE (Chairman and Independent Non-Executive Director) Appointed: 16 October 2015

Kevin McGrath is Chairman of M&M Portfolio Ltd, having previously been managing director and senior adviser of F&C REIT Asset Management. Prior to F&C REIT, Kevin was a founding equity partner in REIT Asset Management, a property investment, finance and asset management partnership, which managed a global commercial property portfolio.

Before REIT Asset Management, Kevin was a senior investment surveyor with Hermes Investment Management, the fund manager for British Telecommunications and Post Office Pension Schemes. Before that, worked for various local authorities in a variety of property-related positions and prior to that he worked in manufacturing and banking.

Kevin is a member of the Royal Institute of Chartered Surveyors and the Worshipful Company of Chartered Surveyors and is a Freeman of the City of London. He has worked in the property industry for almost 40 years and graduated from the Polytechnic of the South Bank with a BSc (Distinction) in Estate Management and obtained a Post Graduate Diploma in Property Investment (Award Winner) from the College of Estate Management Reading.

Kevin was appointed an Officer of the Most Excellent Order of the British Empire in the Queen's 2016 Birthday Honours List for Services to Charities. He was The High Sheriff of the County of Greater London for 2014/15 and is the Representative Deputy Lieutenant for the London Borough of Hammersmith and Fulham. Kevin was awarded an Honorary Degree of Doctor of the University from the University of Surrey in 2017 in recognition of an outstanding contribution to the Arts and an Honorary Degree of Doctor of Letters from the London South Bank University 2022 in recognition of an outstanding contribution to Charity and Business.

He is a founder Trustee of The Clink Prison Restaurant Charity; Trustee of the Moorfield Eye Hospital Charity; Vice Chair of The QPR Sport in The Community Trust; and Chair of QPR Women's Football Club. He is also Executive Producer of an OSCAR and BAFTA winning short film.



## **Daniel Taylor** (Independent Non-Executive Director)

Appointed: 16 October 2015

Daniel ("Dan") Taylor is the chairman of Westchester Capital Limited, an investment and advisory firm specialising in real estate. Dan currently holds the role of managing director of Bourne Office Space Group Limited, a serviced office business based in London, in which Westchester Capital is a principal investor.

From 2011 to 2015, Dan was chairman of AIM-listed Avanta Serviced Office Group plc, then the UK's second largest serviced office provider. Prior to this, he was managing director of media financier Grosvenor Park Media, Inc. for whom he managed a US\$400 million investment joint venture with Fortress Investment Group LLC. From 1989 to 1999, Dan was president and founder of Victoria Asset Management Inc., an investment company in Houston, Texas, specialising in distressed real estate assets. Dan started his professional career as a financial analyst with Bank of America in San Francisco, and then as vice president at First Boston Inc.

Dan has held directorships for various private and listed companies involving investment management, corporate finance and corporate governance roles. Dan is currently a non-executive director of Queen's Club. Dan graduated from Stanford University in 1980.

## **BOARD OF DIRECTORS**



## **Frances Daley**

(Independent Non-Executive Director) Appointed: 1 February 2018

Frances Daley is a chartered accountant who qualified with a predecessor firm to Ernst & Young LLP. She subsequently spent nine years in corporate finance with Royal Bank of Canada and Ernst & Young, followed by 18 years in various chief financial officer roles, principally in the licensed retail sector (10 years) and in healthcare.

From 2007 to 2012, she was group finance director of the private equity backed Lifeways Group, the UK's largest provider of specialist support to adults with learning disabilities and mental health needs. Ms Daley is a non-executive director of Henderson Opportunities Trust Plc and chair of Barings Emerging EMEA Opportunities PLC. Ms Daley graduated from Cambridge University in 1980 with a degree in Land Economy.



## Massy Larizadeh (Independent Non-Executive Director) Appointed: 1 June 2022

Massy has 30 years' experience in the financial services sector, 17 of which were within commercial real estate, working for companies such as GE Real Estate, Cushman & Wakefield Investors, and Deloitte Real Estate. Prior to that Massy spent a number of years at GE Capital in M&A in the US and across Europe, having started her professional career in the City at Morgan Stanley International.

Massy is a Non-Executive Director of Orbit Group, a large national housing association, and London & Partners Limited, a social enterprise responsible for attracting and promoting international trade, investment and tourism directed to the London economy. She is also a Trustee of UP Projects, a charity focused on bringing art into the public domain, which is part funded by the Arts Council England.

Massy has a Bachelor degree from the Wharton School of the University of Pennsylvania and an MBA from INSEAD in France.



## **Stephen Inglis** (Non-Executive Director) Appointed: 16 October 2015

Stephen Inglis is the founder and chief executive officer of the Asset Manager. He has over 30 years' experience in the commercial property market, the majority of which spent working in the investment and development sector. His career to date has been split between London and Scotland and he has extensive knowledge of the UK regional property markets.

He is a chartered surveyor and became a member of RICS in 2001 and is also a Board member of the Investment Property Forum.

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# **REPORT OF THE DIRECTORS**

The Directors of Regional REIT are pleased to present their report and the consolidated audited financial statements of the Group for the year ended 31 December 2023.

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#### **Corporate Governance**

The Corporate Governance Statement on pages 118 to 133 forms part of this report.

#### **Directors**

All Directors of the Company were in office during the year and at the date of this report. Their full biographies can be found on pages 104 to 107. William Eason and Tim Bee resigned from the Board on 25 May 2023 by reason of ill health and relocation overseas, respectively. Details of the Directors' terms of appointment can be found in the Corporate Governance Statement and the Directors' remuneration report.

None of the Directors or any persons connected with them had a material interest in the transactions and arrangements of, or the agreement with, the Asset Manager or Investment Adviser during the year, other than Mr Inglis who is the Chief Executive Officer and Founder of London & Scottish Property Investment Management, the Company's Asset Manager and is therefore not considered to be independent. In the event of any conflict between his position as Chief Executive Officer and Founder of London & Scottish Property Investment Management (the Company's Asset Manager) Mr Inglis will comply with the provisions in the Company's Articles of Incorporation concerning the declaration of Directors' interests and authorisation of conflicts of interest and any other limits or conditions imposed by the Board.

All Directors will stand for re-election at the 2024 AGM in accordance with the Company's Articles and the AIC Code.

The Directors ensure that they maintain their continuing professional development in accordance with the requirements of their respective professions as well as receiving briefings from the Company Secretary and other advisers on a regular basis.



Back row : Daniel Taylor and Stephen Inglis. Front row : Massy Larizadeh, Kevin McGrath and Frances Daley.

## REPORT OF THE DIRECTORS CONTINUED

#### **Directors**

There is no requirement under the Company's Articles of Incorporation or the terms of their appointment for Directors to hold shares in the Company.

The beneficial interests of the Directors of the Company are set out in the table below:

	At 31 December 2023		At 25 March 2024	
Director	Number of Ordinary Shares	% Interest in share capital	Number of Ordinary Shares	% Interest in share capital
Kevin McGrath*	505,072	0.10	505,072	0.10
Daniel Taylor**	717,541	0.14	717,541	0.14
Frances Daley	147,257	0.03	147,257	0.03
Stephen Inglis***	2,514,365	0.49	2,514,365	0.49
Massy Larizadeh	47,700	0.01	47,700	0.01

\* Held by himself, his spouse and children.

\*\* Held by himself, his spouse and children.

\*\*\* Held by himself, spouse and family trust.

## **Share Capital**

As at 31 December 2023, the Company's total issued share capital was 515,736,583 Ordinary Shares (2022: 515,736,583).

All of the Company's Ordinary Shares are listed on the premium segment of the London Stock Exchange and each Ordinary Share carries one vote.

There is only one class of Ordinary Shares in issue for the Company, in adherence to the REIT requirements. The only other shares the Company may issue are particular types of non-voting restricted preference shares, of which none (2022: none) are currently in issue.

At the AGM held on 25 May 2023, the Directors were granted authority to allot Ordinary Shares on a nonpre-emptive basis for cash up to a maximum number of 51,573,658 Shares (being 10% of the issued Share capital on 24 March 2023). The Directors were also granted the authority to disapply pre-emption rights in respect of the allotment of Ordinary Shares up to a maximum number of 51,573,658 Shares (being 10% of the issued Share capital on 24 March 2023) where the allotment of such Shares is for the sole purpose of financing an acquisition or other capital investment as defined by the Pre-Emption Group's Statement of Principles.

No Shares were issued under these authorities during the year under review, and the authorities will expire at the Company's 2024 AGM where resolutions for their renewal will be sought, or, if sooner, on 25 August 2024.

At the AGM held on 25 May 2023, the Company was authorised to purchase up to a maximum of 51,573,658 of its own Ordinary Shares (being 10% of the Company's issued Share capital on 24 March 2023).

No Shares have been purchased under this authority during the year under review, which will expire at the Company's 2024 AGM where a resolution for its renewal will be sought, or, if sooner, on 25 August 2024.

## **Restrictions on the Transfer of Shares**

Subject to the Articles, as well as applicable foreign securities laws, a Shareholder may transfer all or any of their Ordinary Shares in any manner which is permitted by Guernsey law or in any other manner which is from time to time approved by the Board.

If any Ordinary Shares are owned directly, indirectly or beneficially by a person believed by the Board to be a "Non-Qualified Holder" (see below), the Board may give notice to such person requiring them either: (i) to provide the Board within 30 days of receipt of such notice with sufficient satisfactory documentary evidence to satisfy the Board that such person is not a Non-Qualified Holder, or (ii) to sell or transfer their Ordinary Shares to a person who is not a Non-Qualified Holder within 30 days and within such 30 days to provide the Board with satisfactory evidence of such sale or transfer and pending such sale or transfer, the Board may suspend the exercise of any voting or consent rights and rights to receive notice of or attend any meeting of the Company and any rights to receive dividends or other distributions with respect to such Ordinary Shares. Where condition (i) or (ii) is not satisfied within 30 days after the serving of the notice, (i) the person will be deemed, upon the expiration of such 30 days, to have forfeited their Ordinary Shares or (ii) if the Board in its absolute discretion so determines, the Company may dispose of the Ordinary Shares at the best price reasonably obtainable and pay the net proceeds of such a disposal to the former holder.

A Non-Qualifying Holder is defined as any person whose ownership of Ordinary Shares, or the transfer of Ordinary Shares to such person, may:

- cause the Company's assets to be deemed "plan assets" for the purposes of the US Internal Revenue Code of 1986 (as amended), or US Employee Retirement Income Security Act of 1974 (as amended);
- cause the Company to be required to register as an "investment company" under the US Investment Company Act 1940;
- cause the Company or any of its securities to be required under the US Exchange Act, the US Securities Act or any similar legislation;
- cause the Company not being considered a "Foreign Private Issuer", as such term is defined in rule 3b-4(c) under the US Exchange Act;
- cause the Investment Adviser to be required to register as a municipal Adviser under the US Exchange Act;
- result in the Company being disqualified from issuing securities pursuant to Rule 506 of Regulation D under the US Securities Act;
- cause a loss of partnership status for US federal income tax purposes or a termination of the US partnership under US Internal Revenue Code of 1986 (as amended), Section 708;
- result in a person holding Ordinary Shares in violation of the transfer restrictions put forth in any prospectus published by the Company from time to time; or
- cause the Company to be a "controlled foreign corporation" for the purposes of Section 957 of the US Internal Revenue Code of 1986, (as amended), or may cause the Company to suffer any pecuniary or tax disadvantage or any person who is deemed to be a Non-Qualified Holder by virtue of their refusal to provide the Company with information that it requires in order to comply with its obligations under exchange of information agreements.

## REPORT OF THE DIRECTORS CONTINUED

#### **Restrictions on Voting Rights**

Other than those discussed above, the Company does not have any restrictions on Shareholder voting rights.

## **Substantial Shareholdings**

The Company has received notification of the following disclosable interests in the voting rights of the Company:

	At 31 December 2023		At 25 March 2024	
Shareholder	Number of Ordinary Shares notified	% Interest in Share capital	Number of Ordinary Shares notified	% Interest in Share capital
OMP-SS5	35,525,698	6.89	35,525,698	6.89
Majik Property Holdings Ltd	47,108,719	9.13	47,108,719	9.13

The Company has not been informed of any other changes to the notifiable interests between 31 December 2023 and the date of this report.

As a company registered in Guernsey, the disclosure thresholds for such a non-UK issuer (in accordance with Disclosure Guidance & Transparency Rule 5) are 5%, 10%, 15%, 20%, 25%, 30%, 50% and 75%.

## **Dividend Policy**

The Directors maintain a dividend policy which has due regard to sustainable levels of dividend cover and reflects the Directors' views on the outlook for sustainable recurring earnings, subject to compliance with REIT status requirements.

Under Guernsey law, Shareholders are not required to vote on the payment of a dividend at the Company's AGM. Given the requirement to distribute at least 90% of qualifying property rental business income, it is not thought that this adversely impacts Shareholders' rights.

The Company intends to pursue a dividend policy with quarterly dividend distributions providing shareholders with a regular income. However, the Company reserves the right to review future dividend payments.

 For the purpose of determining the profits available for a dividend distribution, the Company continues to choose to treat all of its net income from the Property Related Business as qualifying property income, notwithstanding that the Company accounts for both property income and interest income.

- The payment and level of dividends will always remain subject to the Company's performance, its financial position, the business outlook and to market conditions.
- It is the Company's intention to continue to declare and pay dividends on a quarterly basis. The dividends for the first, second and third quarters of any specific financial year are expected to be declared at or near the same level on a pence per Share basis (if necessary, as adjusted for any capital raising, consolidation or split). The fourthquarter dividend in relation to that same financial year will be declared to at least manage compliance with the REIT distribution requirement.
- The Board will resolve to declare any dividends at an appropriate time after the end of the relevant quarter dates, being 31 March, 30 June, 30 September and 31 December. The dividends will be paid approximately one month after being declared.

In order to maintain REIT status, the Company is required to meet a minimum distribution test for each accounting period that it is a REIT. This minimum distribution test requires the Company to distribute at least 90% of the income profits (broadly, calculated using normal tax rules) of the Group to the extent that they are derived from the Property Related Business of the Group (other than any Property Related Business carried on outside the UK by non-UK tax resident members of the Group).

The Company has the ability, by ordinary resolution, to offer Shareholders the right to elect to receive further Ordinary Shares, credited as fully paid, instead of cash in respect of all or any part of any dividend (a scrip dividend). At the current time, and following a consultation with Shareholders, it is not the Directors' intention to offer a scrip dividend option for the foreseeable future.

## **Results and Dividends**

A summary of the Company's performance during the year and the outlook for the forthcoming year is set out in the Chairman's Statement and the Asset Manager and Investment Advisers' Report on pages 20 to 25 and 32 to 45, respectively.

During 2023, the Company declared two quarterly dividends of 1.65pps and two quarterly dividends of 1.20pps. A fourth quarterly dividend of 1.20pps for the year ended 31 December 2023 was declared on 22 February 2024. This dividend will be paid on 5 April 2024 to Shareholders on the register at the close of business on 1 March 2024. The ex-dividend date was 29 February 2024 (during 2022, the Company declared four quarterly dividends, one of 1.70pps and three of 1.65pps).

## **Articles of Incorporation**

In accordance with the Articles of Incorporation, the Board must seek Shareholder approval to amend the Articles of Incorporation. During the year under review, the Board did not propose a change to the Articles of Incorporation.

## Stakeholder Engagement

While the Company has no employees, suppliers or customers, the Directors give regular consideration to the need to foster the Company's business relationships with its stakeholders, in particular with tenants, Shareholders, the Asset Manager, Investment Adviser, and other service providers. The effect of this consideration upon the principal decisions taken by the Company during the financial year is set out in further detail in the Strategic Report on pages 95 to 98.

## **Relations with Shareholders**

Communication with Shareholders remains of critical importance to the Board, who believe that understanding the views of Shareholders is a key factor in the Group's strategic direction and successful development of the business. Further information can be found on pages 95 to 98.

## **Financial Risk Management**

The principal risks and uncertainties faced by the Group and the Group's policies for managing these risks are set out on pages 58 to 70. The principal financial risks relating to financial instruments, including the Company's retail eligible sterling bonds, and details of the risk mitigation factors relating to these financial instruments are set out in note 29.

## Environmental, Social and Governance ("ESG")

ESG covers many different aspects of business. We believe in conducting our business activities ethically and responsibly. Our sustainability report is set out on pages 74 to 94. Whilst the Group has no direct social or community responsibilities, the Company is supportive of the the Asset Manager and Investment Advisers' philanthropic activities.

## Diversity

The Board of Directors of the Company comprises three males and two females. The Board recognises the importance and benefits of improving the gender and ethnic balance of the Board. Notwithstanding this, the Board does not consider that it would be appropriate to set diversity targets as all Board appointments are made on merit, against objective criteria and with due regard for the benefits of diversity on the Board.

Further information on diversity and the Company's compliance with the diversity targets can be found on page 142.

## **Directors' and Officers' Liability Insurance**

Directors' and Officers' Liability Insurance is maintained through the Investment Adviser's own insurance policy. Save for the indemnity provisions in the Articles of Incorporation, there are no qualifying third-party indemnity provisions in force.

## REPORT OF THE DIRECTORS CONTINUED

#### **Auditor**

RSM UK Audit LLP was appointed as auditor to the Company on listing on 6 November 2015. RSM UK Audit LLP has expressed its willingness to continue in office as Auditor to the Company and resolutions for its re-appointment and for the Audit Committee to determine its remuneration will be proposed at the forthcoming AGM.

### **Audit Information**

The Directors who held office at the date of approval of this Directors' Report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's Auditor is unaware; and each Director has taken all the steps that they ought to have taken as a Director to make themselves aware of any relevant audit information and to establish that the Company's Auditor is aware of that information.

## **Listing Rules Disclosures**

Listing Rule 9.8.4R requires the Company to include specified information in a single identifiable section of the Annual Report or a cross reference table indicating where the information is set out. The Directors confirm that there are no disclosures required in relation to Listing Rule 9.8.4R, except for the details of any arrangements under which a Director of the Company has waived any emoluments from the Company and the details of any contract of significance in which a Director is or was materially interested.

As set out on page 149, Mr Inglis does not receive any remuneration from the Company. Furthermore, Mr Inglis is the Chief Executive Officer of London & Scottish Property Investment Management, the Company's Asset Manager. The details of the Agreements with the Asset Manager and Investment Adviser are set out on pages 99 and 100 and in note 34.

### **Annual General Meeting**

The notice for the 2024 AGM will be published on the Company's website and will be circulated to Shareholders in accordance with the requirements of the Company's Articles of Incorporation.

### **Future Developments**

Information on the main trends and future developments likely to affect the Company is detailed with the Strategic Report on pages 18 to 100.

### **Post Balance Sheet Events**

Information on post balance sheet events can be found on page 205.

## Streamlined Energy and Carbon Reporting ("SECR")

Information on SECR can be found on pages 74 to 94.

For and on behalf of the Board

#### **Kevin McGrath**

Chairman 25 March 2024

300 Bath Street, Glasgow

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## STATEMENT OF DIRECTORS' RESPONSIBILITIES

The Directors are responsible for preparing the Annual Report and the Group Financial Statements in accordance with applicable law and regulations.

Guernsey company law requires the Directors to prepare financial statements for each financial year. The Directors are required under the Listing Rules of the Financial Conduct Authority to prepare the group financial statements in accordance with UK-adopted International Accounting Standards.

The financial statements of the Group are required by law to give a true and fair view of the state of the Group's affairs at the end of the financial period and of the profit or loss of the Group for that period and are required by UK-adopted International Accounting Standards to present fairly the financial position and performance of the Group.

In preparing each of the Group financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether they have been prepared in accordance with UK-adopted International Accounting Standards;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Group will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Group's transactions; disclose with reasonable accuracy at any time the financial position of the Group; enable them to ensure that the financial statements comply with the requirements of The Companies (Guernsey) Law 2008 and, as regards the Group financial statements, the UKadopted International Accounting Standards. They are also responsible for safeguarding the assets of the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors are responsible for the maintenance and integrity of the corporate and financial information included on Regional REIT's website.

Legislation in Guernsey governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

# RESPONSIBILITY STATEMENT OF THE DIRECTORS IN RESPECT OF THE CONSOLIDATED ANNUAL REPORT

Each of the Directors, whose names and functions are listed on pages 104 to 107, confirms that to the best of each person's knowledge:

- the financial statements, prepared in accordance with UKadopted International Accounting Standards, give a true and fair view of the assets, liabilities, financial position and profit of the Group and the undertakings included in the consolidation taken as a whole;
- the Strategic Report, including the Asset Manager and Investment Advisers' Report, includes a fair review of the development and performance of the business and the position of the Group and the undertakings included in the consolidation taken as a whole, together with a description of the principal risks and uncertainties they face; and
- the Annual Report and Accounts, taken as a whole, are fair, balanced and understandable and provide the information necessary for Shareholders to assess the Group's position, performance, business model and strategy.

This responsibility statement was approved by the Board of Directors on 25 March 2024 and signed on its behalf by:

**Kevin McGrath** Chairman 25 March 2024

## CORPORATE GOVERNANCE STATEMENT

#### This Corporate Governance Statement forms part of the Report of the Directors.

The Listing Rules and the Disclosure Guidance and Transparency Rules of the Financial Conduct Authority require listed companies to disclose how they have applied the principles and complied with the provisions of the corporate governance code to which the issuer is subject.

### **Introduction from the Chairman**

I am pleased to introduce this year's Corporate Governance Statement.

The Company is committed to high standards of corporate governance. This statement, together with the Statement of Directors' Responsibilities on pages 116 to 117, indicates how the Company has applied the principles of recommended governance of the Financial Reporting Council ("FRC") 2018 UK Corporate Governance Code (the "UK Code") and the AIC Code, which complements the UK Corporate Governance Code and provides a framework of best practice for investment trusts.

The Board considers that reporting against the principles and provisions of the AIC Code, which has been endorsed by the FRC and the Guernsey Financial Services Commission ("GFSC"), provides more relevant information to Shareholders and that by reporting against the 2019 AIC Code the Company has met its obligations in relation to the UK Code and associated disclosure requirements under paragraph 9.8.6 of the Listing Rules.

The Board is accountable to Shareholders for the governance of the Company and is committed to maintaining the highest standard of corporate governance for the long-term sustainable success of the Company. The UK Code is available on the FRC website (www.frc.org. uk). The AIC Code is available on the AIC website (www. theaic.co.uk) and includes an explanation of how the AIC Code adapts the principles and provisions set out in the UK Code to make them relevant for investment companies.

The GFSC's Finance Sector Code of Corporate Governance (the "GFSC Code"), updated and published in June 2021, applies to all companies that hold a licence from the GFSC under the regulatory laws or which are registered or authorised as collective investment schemes, which includes the Company. Companies which report against the AIC Code are deemed to meet the requirements of the GFSC Code. A copy of the GFSC Code can be obtained via the GFSC website at www.gfsc.gg.

## The Principles of the AIC Code

The AIC Code is made up of 18 principles split into five sections:

- Board leadership and purpose
- · Division of responsibilities
- Composition, succession and evaluation
- Audit, risk and internal control
- Remuneration

Similar to the UK Code, the AIC Code specifies a "comply or explain" basis and the Board's report under this section explains any deviation from its provisions.

## **Compliance with the AIC Code**

The Board attaches great importance to the matters set out in the AIC Code and strives to observe its principles. Accordingly, the table below reports on the Company's compliance with the recommendations of the AIC Code throughout the year.

Throughout the year ended 31 December 2023, the Board considers that it has managed its affairs in compliance with the AIC Code, except where it has concluded that adherence or compliance with any particular principle or provision of the AIC Code would not have been appropriate to the Company's circumstances. It should be noted that, as an investment company, all of the Directors are non-executive and, being externally managed, the day-to-day responsibilities of the Company are delegated to third parties. The UK Code includes provisions relating to:

- · the role of the chief executive;
- · executive directors' remuneration;
- management performance, remuneration and succession planning;
- workforce policies (including remuneration) and practices; and
- the need for an internal audit function.

For the reasons explained in the AIC Code, the Board considers that these provisions are not relevant to the Company, being an externally managed investment company with no employees. The Company has therefore not reported further in respect of these provisions.

Moreover, the principles and provisions of the AIC Code have been complied with throughout the year, except for the following:

 as a Guernsey incorporated entity, there are no statutory requirements for the Company to develop a remuneration policy. The steps taken by the MERC to ensure that Directors' fees support the Company's strategy and promote its long-term success are set out in the Remuneration Report on page 149.

AIC Code Principle	Compliance statement
A. A successful company is led by an effective board, whose role is to promote the long-term sustainable success of the Company, generating value for	The Board considers the long-term sustainable success of the Company to be its main focus and all decisions are considered from this point of view.
Shareholders and contributing to wider society.	The opportunities and risks faced by the business are considered, monitored and assessed on a regular basis. An example of this was the Board's decision to alter the Company's strategy to become a regional office specialist. This was based upon the Asset Manager's unique operating platform and experience coupled with the observed supply and demand imbalance in the office sector. Further details can be found in the Chairman's Statement on pages 20 to 25.
	Details regarding the principal risk and uncertainties and the sustainability of the business model can be found in the Strategic Report on pages 26 to 31 and 58 to 70.
B. The Board should establish the Company's purpose, values and strategy, and satisfy itself that these and its culture are aligned. All Directors must act with integrity, lead by example and promote the desired culture.	The purpose of the Company, as set out on page 10, is to deliver long-term returns for Shareholders with income generated from investment in UK office space outside of the M25 motorway. The strategy that the Board follows ir order to execute this is outlined in the Strategic Report of pages 21 to 31.
	As outlined on page 10, the Board has adopted some key values which are embedded into the culture of the business and are key to any decision made by the Company.
	The Directors agree that establishing and maintaining an open and inclusive culture among the Board and in its interaction with the Asset Manager and Investment Adviser, Shareholders and other stakeholders, will support the delivery of its purpose, values, and strategy.
	The values and culture of the business are considered as part of the annual Board evaluation process to ensure that they remain a key focus on which all decisions are based.

#### **BOARD LEADERSHIP AND PURPOSE**

AIC Code Principle	Compliance statement
are in place for the Company to meet its objectives and measure performance against them. The Board should also establish a framework of prudent and effective controls, which enable risk to be assessed and managed.	The Board and the MERC regularly review the performance of the Company and the performance and resources of the Investment Adviser, the Asset Manager and the Company's services providers to ensure that the Company can continue to meet its objectives.
	The Board assesses performance in a number of different ways including regularly reviewing the financial forecasts and KPIs, as well as debt financing and gearing.
	The Audit Committee is responsible for assessing and managing risks. The Company's principal risks and uncertainties can be found on pages 58 to 70. Risks are reviewed as part of the Audit Committee's review of the internal controls reports of the Company's key service providers. A risk matrix is maintained, which is also regularly reviewed by the Audit Committee. Further details can be found on page 138.
In order for the Company to meet its responsibilities to Shareholders and stakeholders, the Board should ensure effective engagement with, and encourage participation from, these parties.	The Board understands its responsibilities to Shareholders and stakeholders and considers the opinions of all such parties when making any decision. The Board considers that, other than Shareholders, the Company's other key stakeholders are the Company's tenants, its third-party providers and its Asset Manager and Investment Adviser.
	The Board considers the impact any decision will have on all stakeholders to ensure that they are making a decision that promotes the long-term success of the Company, whether this be in relation to dividends, property acquisitions or disposals, etc.
	Further details can be found on pages 95 to 98.
	The Directors place considerable importance on Shareholder engagement and on communications with them and all other stakeholders. Shareholders who wish to contact the Board may do so by emailing rgl_cosec@ linkgroup.co.uk. All Directors make themselves available to meet Shareholders at the Company's AGM or any other such times as required by Shareholders.

#### **DIVISION OF RESPONSIBILITIES**

F. The Chair leads the Board and is responsible for its overall effectiveness in directing the Company. They should demonstrate objective judgement throughout their tenure and promote a culture of openness and debate. In addition, the chair facilitates constructive Board relations and the effective contribution of all non-executive Directors, and ensures that Directors receive accurate, timely and clear information. There is a clear division of responsibilities between the Chairman, the Directors, the Asset Manager, the Investment Adviser and the Company's other third-party service providers.

The Board has approved a policy which sets out the responsibilities of the Chairman, Mr McGrath, and Senior Independent Director, Mr Taylor, a copy of which is available on the Company's website. The Chairman is responsible for leading the Board and is responsible for its overall effectiveness in directing the affairs of the Company. The Chairman ensures that all Directors receive accurate, timely and clear information and helps promote a culture of openness and debate in Board meetings by encouraging and facilitating the effective contribution of other Directors towards a consensus view. The Chairman also takes a leading role in ensuring effective communications with Shareholders and other stakeholders.

The Board meets regularly throughout the year and representatives of the Asset Manager and Investment Adviser are in attendance, when appropriate, at each Board and/or Committee meeting.

The Board has agreed a schedule of matters specifically reserved for decision by the Board. This includes establishing, following consultation with the Asset Manager and the Investment Adviser, the Company's investment policy, long-term objectives, commercial strategy, the gearing policy and the setting of any limits and any treasury policies.

Prior to each Board and Audit Committee meeting, Directors are provided with a comprehensive set of papers giving detailed information on the Company's portfolio including property acquisitions/disposals and financial position. All Directors have timely access to all relevant management financial and regulatory information.

#### **DIVISION OF RESPONSIBILITIES**

G.	The Board should consist of an appropriate combination of Directors (and, in particular, independent non-executive Directors) such that no one individual or small group of individuals dominates the Board's decision making.	All of the Directors are non-executive and are independent of the Asset Manager and Investment Adviser and the other service providers (with the exception of Mr Inglis who is the Chief Executive Officer and Founder of London & Scottish Property Investment Management, the Company's Asset Manager).
		A majority of the Board will at all times be independent of the Asset Manager and Investment Adviser.
		The Chairman, Mr McGrath, was independent of the Asset Manager and Investment Adviser at the time of his appointment. The Board considers that he remains independent.
		None of the Directors is a director of another investment company managed by the Company's Asset Manager or Investment Adviser nor has any Board member been an employee of the Company or currently has any connection to any of its service providers (with the exception of Mr Inglis).
		The Board evaluation concluded that each Director provides a valuable contribution to Board meeting discussions and exercises appropriate levels of challenge and debate.
Н.	Non-executive Directors should have sufficient time to meet their Board responsibilities. They should provide constructive challenge, strategic guidance, offer specialist advice and hold third-party service providers to account.	As part of the Board evaluation process, the contributions of each Director, as well as the time commitments made by each Board member, are considered and reviewed by the Nomination Committee. More information can be found on page 130.
		The MERC reviews the performance and cost of the Company's third-party service providers on an annual basis. More information regarding the work of the MERC can be found on page 146.
Ι.	The Board, supported by the Company Secretary, should ensure that it has the policies, processes, information, time and resources it needs in order to function effectively and efficiently.	The Directors have access to the advice and services of the Company Secretary who is responsible to the Board for ensuring that Board procedures are in place and followed and that applicable rules and regulations are complied with. The Company Secretary is also responsible for ensuring good information flows between all parties.

#### COMPOSITION, SUCCESSION AND EVALUATION

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J.	Appointments to the Board should be subject to a formal, rigorous and transparent procedure, and an effective succession plan should be maintained. Both appointments and succession plans should be based on merit and objective criteria and, within this context,	The Board has adopted a diversity policy, which acknowledges the benefits of greater diversity, and remains committed to ensuring that the Company's Directors bring a wide range of skills, knowledge, experience, backgrounds t, and perspectives to the Board.	
	should promote diversity of gender, social and ethnic backgrounds, cognitive and personal strengths.	The Board has a Nomination Committee, which is comprised of the independent non-executive Directors.	
		Whilst the Board does not feel that it would be appropriate to set targets as all appointments are made on merit, the following objectives for the appointment of Directors have been established:	
		<ul> <li>all Board appointments will be made on merit, in the context of the skills, knowledge and experience that are needed for the Board to be effective; and</li> </ul>	
		<ul> <li>long lists of potential non-executive Directors should include diverse candidates of appropriate merit.</li> </ul>	
		The Company is committed to ensuring that any vacancies to the Board arising in the future are filled by the most qualified candidates, whilst ensuring the benefits of greater diversity. More details on the Director appointment process and on succession planning can be found on pages 141 and 143.	
K.	The Board and its Committees should have a combination of skills, experience and knowledge. Consideration should be given to the length of service of the Board as a whole and membership regularly refreshed.	Directors' biographical details are set out on pages 104 to 107 of this report. These demonstrate the wide range of skills and experience that the Directors bring to the Board including the property sector, investment trusts, and financial and public company management.	
		The Board has approved a tenure policy, which encompasses the whole Board and Chairman, to ensure that the Board continues to have the right balance of skills and experience.	
		Each Director was appointed with a view to establishing a Board with a good combination of skills, experience and knowledge. This is reviewed as part of the annual Board evaluation process. When considering new appointments, the Board, through the Nomination Committee will review the skills of the Directors and seek to add persons with complementary skills or who possess skills and experience which fill any gaps in the Board's knowledge or experience and who can devote sufficient time to the Company to carry out their duties effectively. Where appropriate, the need for diversity on the Board will be taken into account when considering new appointments. The Company's diversity policy can be found on page 142. The policy has been updated in light of the new Listing Rules on diversity.	

#### COMPOSITION, SUCCESSION AND EVALUATION

L.	Annual evaluation of the Board should consider its composition, diversity and how effectively members work together to achieve objectives. Individual evaluation should demonstrate whether each Director continues to contribute effectively.	The Directors are aware of the need to continually monitor and improve performance and recognise that this can be achieved through undertaking a regular Board evaluation exercise, providing a valuable feedback mechanism for improving Board effectiveness.
		The Board agreed that the use of an externally facilitated evaluation service provider was not necessary during the year ended 31 December 2023. However, this will be kept under review.
		During the year, the Company undertook an internal Board Evaluation exercise to review the effectiveness of the Board as a whole, its Committees and individual Directors (including the independence of each Director and their ability to commit sufficient time to the Company's activities). The Evaluation was conducted, following the year end, by way of the Directors completing tailored questionnaires.
		The performance of the Chairman was similarly evaluated by the other Directors, led by the Senior Independent Director, Mr Taylor. The results of the Evaluation, which were discussed collectively by the Nomination Committee at its meeting in March 2024, were positive and are set out on page 130.
		As a result of the evaluation, the Board is satisfied that all Directors are independent, with the exception of Mr Inglis, and that all Directors contribute effectively and have the skills and experience relevant to foster the effective leadership and direction of the Company. All Directors are able to commit sufficient time to the Company's activities.
		It is recommended that Shareholders vote in favour of each Director's re-election at the forthcoming AGM. All Directors are subject to annual re-election by Shareholders. More information regarding the proposed re-election of each Director can be found in the Notice of Annual General Meeting.

AUDIT, RISK AND INTERNAL CONTROL			
M. The Board should establish formal and transparent policies and procedures to ensure the independence and effectiveness of external audit functions and satisfy itself on the integrity of financial and narrative statements.	The Audit Committee has put in a place a non-audit services policy, which ensures that any work outside the scope of the standard audit work requires prior approval by the Audit Committee. This enables the Committee to ensure that the external auditors remain fully independent.		
	In addition, the Audit Committee carries out a review of the performance of the external auditor on an annual basis. Feedback from other third parties, including the Asset Manager and Investment Adviser, is included as part of this assessment to ensure the Audit Committee takes into account the views of different parties who have a close working relationship with the external auditor.		
	Further information regarding the work of the Audit Committee can be found on pages 135 to 139.		
N. The Board should present a fair, balanced and understandable assessment of the Company's position and prospects.	The Audit Committee has considered the Audited Annual Report and Financial Statements as a whole and agreed that it presents a fair, balanced, and understandable assessment of the Company's position and prospects.		
O. The Board should establish procedures to manage risk, oversee the internal control framework, and determine the nature and extent of the principal risks the Company is willing to take in order to achieve its long-term strategic objectives.	Risks faced by the Company are considered, monitored and assessed on a regular basis by the Audit Committee. Details in respect of the Company's principal risks and uncertainties and the appropriate measures taken to mitigate each risk can be found on pages 58 to 70.		
	Given the nature of the business, the Company is reliant on its service providers and their internal controls. The Audit Committee reviews reports from the principal service providers on compliance and the internal and financial control systems in operation and relevant independent audit reports thereon. The Chairman of the Audit Committee meets, at least annually, with representatives of each of the Asset Manager and Investment Adviser independently, to review and discuss the internal controls within their businesses.		

REMUNERATION				
P. Remuneration policies and practices should be designed to support strategy and promote long-term sustainable success.	In respect of Directors' remuneration, the Company follows the recommendation of the AIC Code that non-executive Directors' remuneration should reflect the time commitment and responsibilities of the role. As stated in the Remuneration Report on page 149, the Company's approach to non- executive Directors' remuneration is that remuneration should reflect the experience of the Board as a whole and the responsibilities and time commitments each Director would have to devote to the Company's affairs.			
Q. A formal and transparent procedure for developing policy on remuneration should be established. No Director should be involved in deciding their own remuneration outcome.	The MERC considers at least annually the level of Directors' fees and compares these with the fees paid by the Company's peer group and industry generally, taking into account the time commitment and responsibility of each Board member.			
	Further details on the Directors' remuneration are contained in the Directors' Remuneration Report on page 150. No Director is involved in deciding their own remuneration.			
R. Directors should exercise independent judgement and discretion when authorising remuneration outcomes, taking account of Company and individual performance, and wider circumstances.	Any decision with regard to remuneration is taken by the MERC after considering the performance of the Company and the current market conditions.			

### **The Board of Directors**

The Board consists entirely of Non-Executive Directors, who have all served throughout the period. William Eason and Tim Bee resigned from the Board on 25 May 2023 by reason of ill health and relocation overseas, respectively. Biographical details of the Directors of the Company are shown on pages 104 to 107.

A review of Board composition and balance is included as part of the annual performance evaluation of the Board, details of which may be found below.

The Company's culture is set out on page 101. The values of the Company are set out on page 10. These values are considered in Board decision making. The purpose of the Company is the investment objective, which can be found on page 27. The strategy that the Board follows to meet this objective is outlined in the Strategic Report on page 27. The business model that the Company operates is set out on pages 26 to 31.

The Board ensures that the necessary resources are in place for the Company to meet its objectives. It does this predominately through its engagement with third-party service providers. The Board regularly reviews financial forecasts and KPIs, as well as debt financing and gearing. Further details can be found on pages 52 to 57 of the Strategic Report.

The Board is responsible for all matters of direction and control of the Company and the Group, including its investment policy and strategy, and no one individual has unfettered powers of decision making. As part of this, the opportunities and risks faced by the business are considered, monitored and assessed on a regular basis, both in terms of actual and emerging risks that the business may face. Emerging risks are identified by the Board through a variety of means including advice from the Company's Asset Manager and Investment Adviser, the AIC and Directors' industry knowledge and market changes and events.

More detail regarding the principal risks and uncertainties, emerging risks and the sustainability of the business can be found in the Strategic Report on pages 58 to 70.

## **Board Operation**

There is a clear division of responsibilities between the Board, the Asset Manager and Investment Adviser. The Directors have agreed a formal schedule of matters specifically reserved for their approval. The schedule of matters reserved to the Board includes, but is not limited to the following:

- approval of asset acquisitions and disposals over £15 million;
- approval of capital expenditure;
- · approval of the Company's borrowings;
- approval of the Company's investment policy, long-term objectives and commercial strategy;
- approval of the gearing policy of the Company;
- approval of annual and half-yearly reports and financial statements and accounting policies, prospectuses, circulars and other Shareholder communications;
- raising new capital;
- · approval of dividends;
- · Board appointments and removals; and
- appointment and removal of the Asset Manager, Investment Adviser, Auditor and the Company's other service providers, including the Company Secretary.

A copy of the schedule of matters reserved for the Board can be found on the Company's website.

To assist the Board in the day-to-day operations of the Company, arrangements have been put in place to delegate authority for the performance of day-to-day operations of the Company to the Asset Manager and Investment Adviser and other third-party service providers. The Board has appointed the Asset Manager and Investment Adviser to manage the Company's portfolio within guidelines set by the Board, detailed in the respective management agreements with the Company. Both the Asset Manager and Investment Adviser are in frequent contact with the Board and supply the Directors with regular updates on the Company's activities and a detailed report at each Board meeting. The Board, at its regular meetings, undertakes reviews of key investment and financial data, analyses of asset allocation, peer group information, the economy generally, transactions and performance comparisons, Share price (whether at a discount or premium to NAV) and NAV performance. It receives an update from the Asset Manager on property market conditions and trends, movements compared to previous quarters, yields on properties within the portfolio, lease lengths and letting activity, including estimated rental values and vacant properties. The Board also receives an update from the Investment Adviser on investor relations. Discussions also take place on strategic proposals, developments and legal and governance matters.

Representatives of each of the Asset and Investment Adviser are appointed to the Board, which facilitates communication between them and the Board and supplements the regular reporting to the Directors.

#### **Board Meeting Attendance**

The Directors meet at regular Board meetings, held at least four times a year, with additional meetings arranged as necessary. During the year under review, the number of scheduled Board meetings attended by each Director was as follows:

	Scheduled Board Meetings	
Director	Number entitled to attend	Number attended
Kevin McGrath	4	4
Daniel Taylor	4	4
Frances Daley	4	4
Massy Larizadeh	4	4
Stephen Inglis	4	4
Tim Bee*	2	1
William Eason**	2	0

\* Resigned 25 May 2023

\*\* Resigned 25 May 2023

Additional Board meetings were also held as required during the year, including to deal with corporate transactions such as property disposals and acquisitions, expiry of the Retail Bond and dividends.

The Board follows a formal agenda, which is approved by the Chairman and circulated by the Company Secretary in advance of the meeting to all the Directors and other attendees. A typical agenda includes a review of performance with a detailed update from the Asset and Investment Adviser on the property portfolio, investment opportunities and disposals, the Company's financial performance, updates on investor relations and specific regulatory or governance matters. Representatives of the Company's Advisers are invited to attend Board meetings from time to time, particularly the Company's Corporate Broker, Financial Adviser and Legal Adviser.

The Board is responsible for the strategy of the Company and monitors performance against its agreed strategy on an ongoing basis.

The Board is responsible for setting the overall strategic objectives of the Company and meets once a year to focus exclusively on strategy.

## **Board Evaluation**

The Directors are aware of the need to continually monitor and improve performance and recognise that this can be achieved through undertaking a regular Board evaluation exercise, providing a valuable feedback mechanism for improving Board effectiveness. The Board agreed that the use of an externally facilitated evaluation service provider was not necessary this year, however, this will be kept under review.

During the year under review, the Directors opted to undertake an internal performance evaluation specifically designed to assess the strengths and independence of the Board and the Chairman, individual Directors and the performance of its Committees. The evaluation was conducted using tailored questionnaires and was structured to analyse Board composition and effectiveness, the efficiency of Board and Committee meetings, and to assess whether the operation of such meetings was appropriate, as well as whether any additional information may be required to facilitate better Board discussions. The Board was also asked to consider Board support, strategic operational oversight, culture, Shareholder engagement and succession planning. The evaluation identifies any areas for improvement and areas of knowledge and expertise which would be considered as part of succession planning.

The evaluation process was carried out post year end and responses were collated by the Company Secretary. The independence of the Directors and their ability to commit sufficient time to the Company's activities were considered as part of the evaluation process. The performance of the Chairman was evaluated by the other Directors, led by the Senior Independent Director.

Overall, the results of the evaluation were positive, with Director engagement and preparation for meetings, and combined knowledge of the property sector viewed as particular strengths. There were no significant concerns raised by the Directors relating to the effectiveness of the Board.

The results of the evaluation process, which were discussed collectively by the Nomination Committee, indicated that the Board and its Committees continue to work well at a high standard and there are no significant concerns among the Directors about the Board's effectiveness. In particular, the Directors believed that the issues most fundamental to the Company's strategy were reviewed and understood and time was used efficiently in meetings and the Board allocated its time appropriately to the key issues facing the Company. Whilst the Board agreed that the Asset Manager and Investment Adviser interacted frequently and effectively with the Company's Shareholders, communication to better understand Shareholders' and other stakeholders' attitudes to various issues, including ESG matters, could be improved. Areas of strength included the skills and experience of Board members, in particular to both challenge and support the Asset Manager and Investment Adviser. The Board is mindful of corporate governance best practice in the context of future succession planning. An orderly succession planning process is a key area of focus for the Board in relation to both the Chairman and the other Non-Executive Directors. A diverse pipeline of candidates will be developed as part of this ongoing process.

Additionally, the review of the Chairman's performance was positive, and the other Directors considered that the Chairman remained independent and that he continued to strongly and effectively lead the Board.

As a result of the evaluation, the Board is satisfied that all Directors are independent, with the exception of Mr Inglis, and that all Directors contribute effectively and have the skills and experience relevant to foster the effective leadership and direction of the Company. All Directors can commit sufficient time to the Company's activities.

### **Election and Re-election of Directors**

In accordance with the Company's Articles and the AIC Code, Directors are subject to election by Shareholders at the first AGM after their appointment. Thereafter all Directors submit themselves for annual re-election by Shareholders at the AGM of the Company.

### Tenure

Each Director has a letter of appointment setting out their terms of appointment. These letters detail an initial threeyear appointment, but each Director may be invited by the Board to serve for an additional period of three years, if both the individual Director and the Board believe this is in the interest of the Company, having taken into account the independence of the Director.

Directors are initially appointed by the Board until the following AGM when, as required by the Company's Articles, they will stand for election by Shareholders. Thereafter, a Director's appointment is subject to an annual performance evaluation and the approval of Shareholders at each AGM, in accordance with corporate governance best practice.

The Board has adopted a formal tenure policy for Directors based on a continual review of performance. It is not anticipated that any of the Directors would normally serve in excess of nine years in order to provide regular refreshment of the Board and facilitate diversity of the Board. In exceptional circumstances, which would be fully explained to Shareholders at the time, an extension might be appropriate.

Similarly, it is not anticipated that the Chairman will normally serve in excess of nine years, this limit being decided by the Board in consideration of the need for regular Board refreshment. However, given the entirely non-executive nature of the Board and as the Chairman may not be appointed as such at the time of their initial appointment as a Director, in exceptional circumstances, which would be fully explained at the time, a short extension might be appropriate. As with all Directors, the continuing appointment of the Chairman is subject to ongoing review of performance, including a satisfactory annual evaluation, annual re-election by Shareholders and may be further subject to the particular circumstances of the Company at the time he or she intends to retire from the Board.

The Nomination Committee, which consists entirely of the Company's independent Directors, would be expected to lead the process of the appointment of any new Director to the Board as and when vacancies arise and as part of the Directors' ongoing succession plans. As part of this process, the use of an external executive search agency will be considered.

Further information on succession planning can be found in the Nomination Committee Report on pages 141 to 143.

### **Induction and Training**

On appointment, the Asset Manager, Investment Adviser and Company Secretary provide new Directors with induction training as appropriate. The training covers the Company's investment strategy, policies and practices. The Directors are also given regular briefings on changes in law and regulatory requirements that affect the Company and the Directors. It is the Chairman's responsibility to ensure that the Directors have sufficient knowledge to fulfil their role and Directors are encouraged to attend industry and other seminars covering issues and developments relevant to investment trust companies. Regular reviews of Directors' training needs are carried out by the Chairman by means of the evaluation process. The Directors have access to the advice and services of the Company Secretary through its appointed representative, who is responsible for general secretarial functions and for assisting the Company with compliance with its continuing obligations as a company listed on the premium segment of the Official List. The Company Secretary is also responsible for ensuring good information flows between all parties. When deemed necessary, the Directors can seek independent professional advice.

#### **Conflicts of Interest**

It is the responsibility of each individual Director to avoid a conflict of interest situation arising. The Company's Articles permit a Director to act in a situation where a Director has disclosed the nature and extent of an interest that conflicts, or may possibly conflict, with the interests of the Group in accordance with the Law.

The Board has established a formal process whereby actual and potential conflicts of interests are considered by the Directors who have no interest in the matter, who then decide whether to authorise the conflict and any conditions to be attached to such authorisations.

The Directors are able to impose limits or conditions when giving authorisation, if they think this is appropriate in the circumstances. A register of potential conflicts is maintained by the Company Secretary and is reviewed at each Board meeting to ensure that any authorised conflicts remain appropriate. Directors are required to confirm at these meetings whether there has been any change to their position.

#### **Board Committees**

The Board has three Committees in operation and has delegated certain responsibilities to the Audit Committee, the Management Engagement and Remuneration Committee ("MERC") and the Nomination Committee. The Board has established formal terms of reference for each of the Committees, which are available on the Company's website.

## **Audit Committee**

The Audit Committee comprises the four Independent Directors and is chaired by Ms Daley. It will meet at least twice a year, or more often if required. The Chairman of the Company is a member of the Audit Committee but does not act as Committee Chairman.

All members of the Audit Committee are considered to have relevant experience in the industry in which the Company operates. The Board is also satisfied that at least one member of the Audit Committee has recent and relevant financial experience and the Chairman is a chartered accountant with experience in corporate finance.

Any individual who is not a member of the Audit Committee is not entitled to attend or to vote at its meetings. However, the Audit Committee may invite anyone to attend Committee meetings at its discretion and representatives of the external Auditor are invited to attend as necessary. The Audit Committee Report is set out on pages 134 to 139.

## Management Engagement and Remuneration Committee ("MERC")

The MERC comprises the four Independent Directors and is chaired by Ms Larizadeh. It will meet at least once a year, or more often if required. The Chairman of the Company is a member of the MERC but does not act as Committee Chairman.

Although an individual who is not a member of the MERC is not entitled to attend and vote on matters at its meetings, the Committee may invite anyone to attend at its discretion. The MERC Report is set out on pages 144 to 146.

### **Nomination Committee**

The Nomination Committee comprises the four Independent Directors and is chaired by Ms Larizadeh. The Nomination Committee meets at least once a year, or more often if required. The Chairman of the Company is a member of the Nomination Committee but does not act as Committee chairman.

Although an individual who is not a member of the Nomination Committee is not entitled to attend and vote on matters at its meetings, the Committee may invite anyone to attend at its discretion. The Nomination Committee Report is set out on pages 140 to 143.

## **Management of Risk and Internal Controls**

The Board has overall responsibility for the Company's systems of internal controls and for reviewing their effectiveness, ensuring that risk management and control processes are embedded in day-to-day operations.

The Board has established an ongoing process for identifying, evaluating and managing significant risks with the aim of helping to safeguard the Company's assets. The Board exercises its oversight of financial, reporting, compliance, operational and overall risks by relying on regular reporting on performance and other management information from the Asset Manager and Investment Adviser. These procedures are designed to manage rather than eliminate risk. The Board manages risks as set out below:

- the Board, through the Audit Committee, will conduct a risk and control assessment on an annual basis, including a review of the internal controls procedures of the Company's principal third-party service providers;
- the responsibilities for the investment management, asset management, accountancy and depositary functions are segregated, and the procedures of the third-party service providers are designed to safeguard the Company's assets;
- the Board is kept regularly updated by each of the Asset Manager and Investment Adviser outside of scheduled Board meetings and each provides reports at each meeting of the Board; and
- under the terms of the Asset Management Agreement between the Company and the Asset Manager, Board approval is required for purchases of property exceeding £15 million in value and for disposals exceeding £15 million in value.

Details of the Company's internal control and risk management systems in relation to the financial consolidation reporting process can be found on page 138.

Regular risk assessments and reviews of internal controls are undertaken in the context of the Company's overall investment objective by the Board, through the Audit Committee.

A risk matrix has been produced against which the risks identified and the controls in place to mitigate those risks are monitored. The risks are assessed on the basis of the likelihood of them happening, the impact on the business if they were to occur and the effectiveness of the controls in place to mitigate them. This risk register is reviewed by the Audit Committee every six months. The principal risks that have been identified by the Board are set out on pages 58 to 70.

The Board reviews financial information produced by the Investment Adviser and the Sub-Administrator on a regular basis.

Most functions for the day-to-day management of the Company are sub-contracted, and the Directors therefore obtain regular assurances and information from principal third-party suppliers regarding the internal systems and controls operated in their organisations. In addition, each of the Company's material third parties, excluding the Asset Manager and Investment Adviser, provides a copy of its report on internal controls each year, which is reviewed by the Audit Committee.

The Audit Committee Chairman, on behalf of the Audit Committee, meets with representatives of the Asset Manager and Investment Adviser to discuss and review their internal controls. The Depositary provides depositary services under the AIFMD to the Company and reports on an annual basis to the Company, in addition to quarterly reports, on its specific monitoring of cash transactions and asset verification.

Taking into account the principal and emerging risks provided on pages 58 to 70 and the ongoing work of the Audit Committee in monitoring the risk management and internal control systems on behalf of Board, the Directors:

- are satisfied that they have carried out a robust assessment of the emerging and principal risks facing the Group; and
- have reviewed the effectiveness of the risk management and internal controls systems and no significant failings were identified.

By order of the Board:

**Link Company Matters Limited** Company Secretary 25 March 2024

# AUDIT COMMITTEE REPORT



I am pleased to present the Audit Committee Report for the year ended 31 December 2023, which provides an overview of our activities and our role in ensuring in ensuring the integrity of the Group's published financial information and the effectiveness of its risk management, controls and related processes.

**Frances Daley** Chairman of the Audit Committee As set out on page 132, the Audit Committee is a Board Committee with governance responsibilities that include the oversight of financial disclosures and corporate reporting, and it is therefore important that the Committee operates effectively and efficiently. The Committee meets at least twice annually, and its quorum is two members.

## **Audit Committee Composition**

During the year under review, the membership of the Audit Committee comprised the four independent non-executive Directors, and William Eason who retired on 25 May 2023. None of the members of the Committee are connected to either the Asset Manager or Investment Adviser or to the Auditor. Whilst Mr McGrath is an independent Director, he is also Chairman of the Company. The Committee has considered it beneficial to have Mr McGrath as a member of the Committee as he was independent on appointment and provides significant input into Audit Committee meetings.

I am a qualified accountant, a Fellow of the Institute of Chartered Accountants in England and Wales. The Board and I consider that I have an appropriate level of recent and relevant financial experience to discharge my duties as Chairman of the Audit Committee.

The Audit Committee's role and responsibilities are set out in the terms of reference, which were last updated in March 2020 and are available on the Company's website at www. regionalreit.com.

## **Role of the Audit Committee**

The principal duties of the Audit Committee, as outlined in its terms of reference, are:

#### **Financial Reporting**

- to review the integrity and contents of the half-yearly financial statements, full-year financial statements and preliminary results announcement of the Company;
- to review and report to the Board on any significant financial reporting issues and judgements, having regard to any matters communicated to it by the Auditor; and
- as requested by the Board, to review the contents of the Annual Report and audited financial statements and to advise the Board on whether, taken as a whole, the report is fair, balanced and understandable and provides Shareholders with sufficient information to assess the Company's position and performance, business model and strategy.

#### **Risk Management and Control**

- to keep under review the adequacy of the Company's Asset and Investment Adviser and third-party service providers' internal controls and risk management systems;
- review the Company's risk register, including significant and emerging risks; and
- to assess the prospects of the Company for the next twelve months and to consider its longer-term viability.

#### **External Audit**

- to manage the relationship with the Company's external Auditor, including reviewing the Auditor's remuneration, re-appointment, terms of engagement, objectivity and independence and performance. The Committee makes recommendations to the Board as appropriate;
- to review the policy on the engagement of the Auditor to supply non-audit services and the fees paid for such services;
- to safeguard the Auditor's independence and objectivity; and
- to regularly review the need for an internal audit function.

#### **External Property Valuation**

• to review the quality and appropriateness of the halfyearly and full-year external valuations of the Group's property portfolio.

#### Other

- to review the Committee's terms of reference and performance effectiveness; and
- to report to the Board on how it has discharged its responsibilities.

The Audit Committee reports and makes recommendations to the Board, as appropriate.

## AUDIT COMMITTEE REPORT CONTINUED

#### **Meetings**

The Audit Committee met on three occasions during the year and once post the year end to consider the audit findings report and the Financial Statements.

Attendance at the scheduled meetings during the year was as follows:

	Scheduled Audit Committee Meetings	
Member	Number of meetings entitled to attend	Number attended
Frances Daley (Chairman)	3	3
Kevin McGrath	3	3
Daniel Taylor	3	3
Massy Larizadeh	3	3
William Eason*	2	0

\* Resigned on 25 May 2023 by reason of ill health.

## Matters Considered by the Audit Committee in the Year

At these meetings, the Audit Committee has:

- · reviewed the internal controls and risk management
- systems of the Company and its key third-party service providers;
- reviewed financial results;
- reviewed and, where appropriate, updated the Company's Financial Position and Prospects Procedures; reviewed the Group's banking arrangements;
- reviewed the assessment of the Company's prospects and viability made by the Investment Adviser for the next three years which formed the basis for the viability statement (see page 71);
- agreed the audit plan with the Auditor, including the principal areas of focus, and agreed the audit fee; reviewed the half-year and annual valuation reports from Colliers International Property Consultants Limited (trading as Colliers);

- reviewed whether an internal audit function would be of value;
- received and discussed with the Auditor their report on the results of the audit;
- reviewed the provision of non-audit services by the Auditor;
- · reviewed the independence of the Auditor;
- made recommendations to the Board regarding the reappointment of the Auditor; and
- reviewed the Group's Financial Statements and advised the Board accordingly.

The Administrator and the Investment Adviser update the Audit Committee on changes to accounting policies, legislation and best practice and areas of significant judgement undertaken by the Investment Adviser.

## Significant Matters Considered by the Audit Committee

The Committee considered the following key matters in relation to the Company during the period:

#### **Property Portfolio Valuation**

The Committee recognises that the valuation of the properties within the Company's portfolio is central to the Company's business and that errors could have a material impact on the Company's net asset value. Properties were independently valued by specialist third-party service provider Cushman & Wakefield at the half year and Colliers at the year end. Furthermore, as part of the annual independent audit process, the Company's Auditor, RSM UK Audit LLP, carries out an assessment of the property portfolio valuation provided by Colliers which includes using their own expert, providing the Committee further comfort that property valuations are materially accurate. The valuations are prepared in accordance with the appropriate sections of the RICS Professional Standards, RICS Global Valuation Practice Statements, RICS Global Valuation Practice Guidance-Applications and United Kingdom Valuation Standards contained within the RICS Valuation-Professional Standards 2014. The valuations are compliant with International Valuation Standards.

The Asset Manager has held open discussions with the valuers throughout the year on the valuation process to discuss and challenge various elements of the property valuations. The Auditor also meets with the independent property valuer as part of the audit process to discuss and challenge their approach and findings. The Auditor has also engaged its own independent expert to consider the valuation.

The Committee reviewed the Cushman & Wakefield half-year valuation as at 30 June 2023 and, since the year end, the Committee has considered the year-end valuation report. It discussed the year-end report with representatives at Colliers and the Asset Manager. The Committee was satisfied with the valuation report. The performance of the Company's valuers is assessed on an annual basis by the MERC, as set out in their report on page 146.

#### Going Concern and Long-Term Viability of the Company

The Directors closely monitor the ability of the Group to continue in operational existence by monitoring the Group's cash resources, rental income, acquisition and disposals of investment properties, elective and committed capital expenditure, dividend distributions and the borrowing facilities and the respective maturities.

Prior to the Company's Retail Eligible Bond maturing in August 2024, the Directors are in the process of considering the refinancing options available, which are at an advanced stage. The Board's selection of the most appropriate refinancing option is still subject to commercial and practical considerations, though significant progress has been made with the options being considered.

The Board and Audit Committee have performed an assessment of whether the Group would be able to continue as a going concern for at least twelve months from the date of the annual consolidated financial statement. The Directors took into account the financial position, expected future performance of the operations, the debt facilities and debt service requirements, including those of the proposed refinancing of the Company's Retail Eligible Bond, the working capital and capital expenditure commitments and forecasts. Further information can be found in the going concern and viability statement on pages 71 to 72.

The Audit Committee also considered the longer-term viability statement within the Annual Report for the year ended 31 December 2023, covering a three-year period, and the underlying factors and assumptions which contributed to the Committee deciding that three years was an appropriate length of time to consider the Company's long-term viability. The Company's viability statement can be found on pages 71 to 72.

## **External Auditor**

The Audit Committee has primary responsibility for overseeing the relationship with the external Auditor, RSM UK Audit LLP. This includes assessing their performance, effectiveness and independence annually and recommending to the Board their reappointment or removal.

RSM UK Audit LLP has been Auditor to the Company since listing on 6 November 2015. Mr Alan Aitchison is the Audit Partner. In accordance with requirements relating to the appointment of auditors, the Company will conduct a competitive audit tender no later than in respect of financial year ending 31 December 2025. There are no contractual obligations that would restrict the Audit Committee from selecting an alternative external Auditor.

Each year, the Audit Committee monitors and reviews the effectiveness of the external audit process for the Annual Report, undertakes a detailed review of the audit plan and the audit results report and makes recommendations to the Board on the re-appointment, remuneration and terms of engagement of the Auditor.

#### Working with the Auditor

Each year, the Audit Committee meets with the lead audit partner before the annual results are prepared to discuss the scope of the audit plan, with a particular focus on risk and materiality. The external Auditor further meets with the Audit Committee post the year end audit work being completed to discuss the findings of the external audit and to consider and evaluate any findings. To facilitate further open dialogue and assurance, the Audit Committee holds a private session with the Auditor without members of the Asset Manager and Investment Adviser being present.

## AUDIT COMMITTEE REPORT CONTINUED

#### **Financial Reporting**

It is a principal responsibility of the Audit Committee to review and report to the Board on the Group's financial statements, including the Preliminary Statement, the Annual Report and Half-Year Report. When conducting its reviews, the Committee considers the overall requirement that the financial statements present a "true and fair view" of the Company's accounting policies and significant financial judgements. We are pleased to advise the Board that the 2023 Annual Report and the audited Financial Statements taken as a whole are fair, balanced and understandable and provide the necessary information for our Shareholders to assess the Company's position and performance, business model and strategy.

### **Risk Management and Control**

On an annual basis, the Audit Committee reviews the internal controls and risk management systems of the Company's key third-party service providers. No significant matters of concern were raised. On an annual basis, the Chairman of the Audit Committee meets with representatives of each of the Asset Manager and Investment Adviser to discuss and review their internal controls and compliance. There were no significant matters of concern identified from these meetings. The Audit Committee has reviewed and updated, where appropriate, the risk matrix. This is done on a six-monthly basis. The Company's principal risks and uncertainties are set out on pages 58 to 70. (During the year, the Committee reviewed the impact of climate change, and this was added as a risk to the Company's risk matrix. The Committee continues to monitor inflation.)

### **Annual Review of the External Auditor**

The Audit Committee has undertaken a review of the effectiveness of the external audit process and considered the reappointment of the Auditor. The review comprised, amongst other factors, the quality of the staff, including the performance of the lead audit partner, the competence and expertise of the audit team, the resources, and communication between the audit team and the Asset Manager and Investment Adviser.

Any concerns with the effectiveness of the external audit process would be reported to the Board. No concerns were raised in respect of the year ended 31 December 2023 and the Audit Committee concluded that the quality of the external Auditor's work, and the knowledge and competence of the audit team, had been maintained at an appropriate standard during the year.

#### **Audit Fees and Non-Audit Services**

An audit fee of £105,000 was agreed in respect of the audit of the Company for the year ended 31 December 2023 (2022: £99,400). The Group's audit fees for the year ended 31 December 2023 totalled £239,000 (2022: £228,200).

In order to help safeguard the external Auditor's independence and objectivity, the Audit Committee has a policy on the engagement of the Auditor to supply nonaudit services, taking into account the recommendations of the Accounting Practices Board. The scope and nature of all non-audit work to be carried out by the Auditor must be approved by the Audit Committee in advance and such approval will not be granted in circumstances where it is considered that the nature or cost of the work could interfere with the external Auditor's independence.

The Auditor provided audit-related services in respect of agreed-upon procedures on the Group's interim financial statements for the period ended 30 June 2023. The fee charged for this service was £31,000 (2022: £29,250). The Audit Committee considered this service to be closely aligned to the role as Auditor. The Auditor did not provide any non-audit services to the Company for the year under review (2022: £nil).

## Independence and Objectivity of the Auditor

The Audit Committee has considered the independence and objectivity of the Auditor and has conducted a review of non-audit services which the Auditor has provided during the year under review. The Audit Committee receives an annual assurance from the Auditor that its independence is not compromised by the provision of non-audit services and that it maintains appropriate internal safeguards in line with applicable professional standards.

In evaluating the performance of the Auditor, the Audit Committee considered the effectiveness of the audit process, taking consideration of the quality of delivery, staff expertise, audit fees and the Auditor's independence, along with matters raised during the audit.

Having considered the Auditor's independence in respect of the year under review, the Audit Committee is satisfied with the Auditor's performance, objectivity and independence. The Audit Committee reviews the continuing appointment of the Auditor on an annual basis and gives regular consideration to the Auditor's fees and independence, along with matters raised during each audit.

## **Auditor Appointment**

Following consideration of the performance of the Auditor, the service provided during the year and a review of their independence and objectivity, the Audit Committee has recommended to the Board the continued appointment of RSM UK Audit LLP as the Company's external independent Auditor.

## **Internal Audit**

The Audit Committee reviewed whether an internal audit function would be of value and concluded that there is no need for an internal audit function, principally because the Company delegates its day-to-day operations to third parties that are monitored by the Committee and which provide control reports on their operations at least annually. In addition, given the limited size and complexity of the business, it was agreed that an internal audit function would provide minimal added comfort at considerable extra cost to the Company.

### **Committee Effectiveness**

During the year, the Board carried out an internally facilitated evaluation of its performance and that of its Committees. This evaluation confirmed that the Audit Committee continued to operate at an appropriate standard.

**Frances Daley** Chairman Audit Committee 25 March 2024

# NOMINATION COMMITTEE REPORT



I am pleased to present our Nomination Committee Report for the year ended 31 December 2023, which provides an update on the nomination activities through the year.

Massy Larizadeh Chairman of the Nomination Committee

### **Role of the Nomination Committee**

The principal duties of the Nomination Committee, as outlined in its terms of reference, are:

- to keep under review the structure, size and composition of the Board (including a review of the scope to further promote skills, knowledge, experience and diversity) and the membership of its Committees;
- to consider and formulate succession planning for the Board;
- identify suitable candidates for the role of Senior Independent Director; and
- lead and manage the process for the appointment of new Directors, including the Chairman to the Board.

#### Composition

The Nomination Committee, whose membership consists solely of the independent non-executive Directors and myself as Chairman. Mr William Eason was a member of the Committee until his resignation on 25 May 2023.

The Nomination Committee met on one occasion during the year. Attendance at this scheduled meeting was as follows:

	Scheduled Nomination Committee Meetings	
Member	Number of meetings entitled to attend	Number attended
Massy Larizadeh (Chairman)	1	1
Kevin McGrath	1	1
Daniel Taylor	1	1
Frances Daley	1	1
William Eason*	1	0

The Nomination Committee is required to meet at least once annually, and its quorum is two members.

### Matters Considered by the Nomination Committee in the Year

#### **Succession Planning**

An important aspect of the Nomination Committee's role is to consider succession planning processes to ensure the orderly replacement of Board members. Succession planning was a key focus of the Committee for 2023 following its assessment of the tenure of current Board members and retirement of Mr Bee and Mr Eason. It will continue to be a focus in 2024.

The Board is conscious that Kevin McGrath, Stephen Inglis and Daniel Taylor will reach nine-year tenure on 15 October 2024. The Board and Nomination Committee have a detailed succession plan in place to implement a refresh of the Board whilst also ensuring an orderly handover for the Chairman and the Senior Independent Director. It is anticipated that the new Board will be in place by May 2025 to allow for Messrs McGrath and Taylor to not stand for re-election at the 2025 AGM. The Committee will utilise an external search firm to ensure that a diverse list of candidates is sought, alongside conducting a skills matrix analysis to ensure new Directors with the appropriate skills are appointed to support the future challenges of the Company.

The Board agreed that staying beyond nine years from the date of their original appointment will not impair Messrs McGrath or Taylor's independence and retaining them on the Board for an additional period is in the best interests of the Company.

\* Resigned on 25 May 2023

## NOMINATION COMMITTEE REPORT CONTINUED

#### **Board Diversity**

The Board's policy on diversity is to ensure that the Directors on the Board have a broad range of experience, skills and knowledge, with diversity of thinking, background and perspective. Appointments to the Board are made on merit against objective criteria, having regard to the benefits of diversity and the current and future needs of the business and the other factors set out in the AIC Code.

Diversity, including, but not limited to, gender, social background, ethnicity, age, sexual orientation, disability and professional and industry specific knowledge, is an important consideration in ensuring that the Board and its committees have the right balance of skills, experience, independence and knowledge necessary to discharge their responsibilities. The Committee notes the FCA rules on diversity and inclusion on company boards:

- a. At least 40% of individuals on the Board to be women;
- b. At least one senior Board position to be held by a woman; and
- c. At least one individual on the Board to be from a minority ethnic background.

The Committee continues to develop its succession planning in line with these recommendations.

In accordance with Listing Rule 9 Annex 2.1, the below tables, in prescribed format, show the gender and ethnic background of the Directors at the date of this Report.

Gender identity or sex	Number of Board members	Percentage on the Board	Number of senior positions on the Board
Men	2	40%	2
Women	2	40%	-
Not specified/ prefer not to say	1	20%	-

Ethnic background	Number of Board members	Percentage on the Board	Number of senior positions on the Board
White British or White other (including minority white groups)	3	60%	2
Mixed/ Multiple ethnic groups	-	-	-
Asian/ Asian British	-	-	-
Black/ African/ Caribbean/ Black British	-	-	-
Other ethnic group, including Arab	1	20%	-
Not Specified/ Prefer not to say	1	20%	-

The data in the above tables was collected through self-reporting by the Directors.

## **Board Evaluation**

As detailed on page 130, the Committee reviewed the results of the Board evaluation.

## **Election and Re-election of Directors**

All Board members will stand for re-election at the 2024 AGM. The Committee and the Board have concluded that each Director standing for election and re-election at the AGM continues to demonstrate the necessary skills, experience and commitment to contribute effectively and add value to the Board. Biographies of each Director are available on pages 104 to 107. It is the Committee's and the Board's view that the Directors' biographies illustrate why each Director's contribution is, and continues to be, important to the Company's long-term sustainable success. Details of the Board evaluation and effectiveness process can be found on page 130.

## **Committee Effectiveness**

During the year, the Board carried out a internally facilitated evaluation of its performance and that of its Committees. This evaluation confirmed that the Nomination Committee continued to operate at a high standard.

## Massy Larizadeh

Chairman Nomination Committee 25 March 2024

# MANAGEMENT ENGAGEMENT AND REMUNERATION COMMITTEE REPORT



I am pleased to present the Management Engagement and Remuneration Committee ("MERC") Report for the year ended 31 December 2023.

**Massy Larizadeh** Chairman of the Management Engagemen and Remuneration Committee

# Role of the Management Engagement and Remuneration Committee

The principal duties of the MERC are:

- to recommend and monitor the appropriateness of the ongoing appointment of the Asset Manager and Investment Adviser of the Company and make a recommendation to the Board thereon;
- to recommend and monitor the appropriateness of the level of fees of the Asset Manager and Investment Adviser and make a recommendation to the Board thereon;
- to recommend and monitor the appropriateness of the ongoing appointment of the third-party service providers and make a recommendation to the Board thereon;
- to monitor and agree the level and structure of remuneration of the Directors of the Company;
- to authorise the policy for authorising claims for expenses from the Directors; and
- to select, appoint and set the terms for any remuneration consultant who advises the Committee.

### **Composition and Meetings**

The MERC, consists solely of the independent non-executive Directors and myself as Chairman. The Committee met three times during the year. Mr William Eason was a member of the Committee until his resignation on 25 May 2023. The MERC is required to meet at least once annually, and its quorum is two members.

Attendance at these meetings was as follows:

	Scheduled MERC Meetings		
Member	Number of meetings entitled to attend	Number attended	
Massy Larizadeh (Chairman)	3	3	
Kevin McGrath	3	3	
Daniel Taylor	3	3	
Frances Daley	3	3	
William Eason*	1	0	

\* Resigned on 25 May 2023

### MANAGEMENT ENGAGEMENT AND REMUNERATION COMMITTEE REPORT CONTINUED

### **Activities During the Year**

The Board keeps the ongoing performance of each of the Asset Manager and Investment Adviser under continual review and, through the MERC, conducts an annual appraisal of the performance the Asset Manager and Investment Adviser, along with the performance of key third-party service providers.

On a regular basis, the Board reviews the acquisition and disposal decisions made by the Asset Manager. To ensure open and regular communication between the Asset Manager, Investment Adviser and the Board, a representative of the Asset Manager is appointed to the Board and attends all Board meetings. The Asset Manager provides regular updates to the Board on the Company's assets and the property market generally. The Investment Adviser provides regular updates to the Board on the Company's financial performance. The Board keeps the performance of both the Asset Manager and Investment Adviser under continual review.

The MERC considered the ongoing appointment of the Company's third-party service providers for the year ended 31 December 2023 and was satisfied with the effectiveness of the performance of these providers and that the Company was benefiting from added value in respect of the services it procures from these third parties. It recommended to the Board that all third-party service providers be retained.

In addition, the Investment Adviser undertakes continual review of the competitiveness of the fees of the Company's service providers and advises the MERC as appropriate.

The MERC also considered the remuneration of the independent non-executive Directors, details of which can be found in the Remuneration Report on pages 148 to 150. No individual was involved in discussions about his/ her own remuneration.

In 2023, the MERC also discussed and reviewed the change of Asset Manager and Investment Adviser to ARA Europe Private Markets Limited. Further information can be found on page 98.

### **Directors' Interests**

The Company's Articles of Incorporation do not require a Director to own Shares in the Company. The interests of the Directors and any connected persons in the Ordinary Shares of the Company as at 31 December 2023 and the date of this report can be found on page 110.

### **Remuneration Advisers**

The Company has not sought the advice or service by any outside persons or consultants in respect of the consideration of Directors' remuneration.

### **Committee Effectiveness**

During the year, the Board carried out an internally facilitated evaluation of its performance and that of its Committees. This evaluation confirmed that the MERC continued to operate at a high standard.

### **Massy Larizadeh**

Chairman Management Engagement and Remuneration Committee 25 March 2024



# DIRECTORS' REMUNERATION REPORT



As Chairman of the MERC and on behalf of the Board, I am pleased to present the Directors' Remuneration Report for the year ended 31 December 2023.

### **Massy Larizadeh** Chairman of the Management Engagement and Remuneration Committee

### **Statement from the Chairman**

This report has been prepared in accordance with the relevant requirements of the Listing Rules. The MERC comprises only the non-executive Directors of the Company.

As at 31 December 2023 and the date of this report, the Board consists entirely of nonexecutive Directors and the Company has no employees. The MERC reviews Directors' fees on an annual basis. During the year under review, the MERC reviewed the level of Directors' remuneration, having regard to the level of activity of the Company, its financial results, market rates generally and the time commitment and responsibilities required of each Director. As a result of this review, the MERC decided to not make any changes to the Directors' remuneration.

Each Director abstained from voting on their own individual remuneration. The annual fees for the Directors were last increased on 1 April 2022 and remain within the approved maximum aggregate set out in the Company's Articles of Incorporation of £400,000 per annum. The MERC ensured that the level of remuneration remained aligned to the performance of the Company and will take into consideration the views of Shareholders on Directors' remuneration.

The MERC has not been provided with any advice or services by any person or organisation in respect of its consideration of the Directors' remuneration.

### **Directors' Remuneration**

The level of remuneration has been set to reflect the experience and expertise of the Board as a whole, determined with reference to comparable organisations and appointments. The Directors shall be entitled to receive fees for their services, such sums not to exceed in aggregate £400,000 in any financial year (or such sum as the Company in a general meeting shall from time to time determine) as determined within the limits stated in the Company's articles of incorporation. The fee for any new Director appointed will be determined on the same basis.

Ms Larizadeh receives no additional remuneration for her role as chairman of the MERC and Nomination Committee and Mr Taylor receives no additional remuneration for his role as Senior Independent Director. Ms Daley receives additional remuneration for her role as chairman of the Audit Committee to reflect the more onerous role.

Mr Inglis has waived his right to receive remuneration from the Company due to his position as chief executive officer of the Asset Manager.

The Directors may be paid all reasonable travel, hotel and other out-of-pocket expenses properly incurred by them in attending Board or committee meetings or general meetings, and all reasonable expenses properly incurred by them seeking independent professional advice on any matter that concerns them in the furtherance of their duties as a Director.

### **Additional Remuneration**

There are no performance conditions attaching to the remuneration of the Directors as the Board does not believe that this is appropriate for non-executive Directors. The Directors are not eligible for bonuses and do not receive pension benefits, long-term incentive schemes or Share options or any other non-statutory benefits or incentives. Directors' & Officers' Liability Insurance is maintained and paid for by the Company on behalf of the Directors. No Director is entitled to any other monetary payment or any assets of the Company. The same principles will apply to any new appointments.

### Payment for Loss of Office and Payments to Past Directors

Compensation will not be made upon early termination of appointment. No payment has been made to any former Director for loss of office and there were no payments for past Directors in the year ended 31 December 2023 (2022: none).

### **Remuneration Consultants**

The Group did not engage the services of an external remuneration consultant during the period under review.

### DIRECTORS' REMUNERATION REPORT CONTINUED

### **Total Director Remuneration (audited)**

The remuneration paid to the Directors as fees for their services during the year is set out in the table below:

Director	Fees paid to 31 December 2023	Fees paid to 31 December 2022
Kevin McGrath	£77,000	£76,125
William Eason*	£22,353	£54,375
Daniel Taylor	£55,000	£54,375
Frances Daley	£57,500	£56,250
Massy Larizadeh	£55,000	£32,083
Stephen Inglis	-	-
Tim Bee**	-	-
Aggregate:	£266,853	£273,208

\* Resigned on 25 May 2023 by reason of ill health

\*\* Resigned on 25 May 2023 by reason of relocation overseas

The remuneration of the Directors was last increased on 1 April 2022 by 5%.

No change has been proposed to the Directors' remuneration for the year ending 31 December 2024.

None of the Directors has a service contract, but letters of appointment setting out the terms of their appointment are in place. Directors are not entitled to any compensation for loss of office. Copies of the letters of appointment are available for inspection at the Company's registered office address and will be made available for up to 15 minutes prior to the start of the AGM.

No additional remuneration was paid to the Directors during the year. No Director claimed any expenses during the year. The basic fee payable to Directors in respect of the year ended 31 December 2023 and the expected fees payable in respect of the year ending 31 December 2024 are set out in the table below:

	Expected annual fees for the year to 31 December 2024	Annual fees for the year to 31 December 2023
Chairman	£77,000	£77,000
Non-executive Director (2)	£55,000	£55,000
Chairman of the Audit Committee	£57,500	£57,500
Total remuneration paid to Directors	£244,500	£299,500

### **Directors' Shareholdings**

Neither the Company's articles of incorporation nor the Directors' letters of appointment require a Director to own Shares in the Company. Any shares held by the Directors and their connected persons have been bought on the open market. Details of the Directors' interests in Shares are provided on page 110.

### **Shareholder Engagement**

The Company is committed to ongoing Shareholder dialogue and any views expressed by Shareholders on the fees being paid to Directors would be taken into consideration by the MERC in the annual review of Directors' fees.

On behalf of the Board

#### **Massy Larizadeh**

Chairman of the Management Engagement and Remuneration Committee 25 March 2024

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF REGIONAL REIT LIMITED

### **Opinion**

We have audited the financial statements of Regional REIT Limited (the 'parent company') and its subsidiaries (the 'group') for the year ended 31 December 2023 which comprise the consolidated statement of comprehensive income, consolidated statement of financial position, consolidated statement of changes in equity, consolidated statement of cash flows and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and UK-adopted International Accounting Standards.

In our opinion, the financial statements:

Summary of our audit approach

- give a true and fair view of the state of the group's affairs as at 31 December 2023 and of the group's loss for the year then ended;
- are in accordance with UK-adopted International Accounting Standards; and
- comply with the requirements of The Companies (Guernsey) Law, 2008.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard as applied to listed public interest entities, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key audit matters	Group		
	<ul><li>Valuation of Investment Property</li><li>Going Concern (see material uncertainty below)</li></ul>		
Materiality	Group		
	<ul> <li>Overall materiality: £9,380,000 (2022: £9,890,000)</li> <li>Performance materiality: £7,030,000 (2022: £7,420,000)</li> </ul>		
Scope	Our audit procedures covered 89% of revenue, 98% of total assets and 95% of profit before tax.		

### **Key audit matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the group financial statements of the current period and include the most significant assessed risks of material misstatement (whether or not due to fraud) we identified, including those which had the greatest effect on the overall audit strategy, the allocation of resources in the audit and directing the efforts of the engagement team. These matters were addressed in the context of our audit of the group financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. In addition to the matter described in the material uncertainty related to going concern section we have determined the matters described below to be the key audit matters to be communicated in our report.

### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF REGIONAL REIT LIMITED CONTINUED

Investment Properties	
Key audit matter description	This is detailed in the Audit Committee report on pages 134 to 139; note 3.1.1 of the significant accounting judgements and estimates on page 170; note 4.4 of the significant accounting policies on page 173; note 14 of the notes to the financial statements on pages 182 to 185.
	The Group owns or controls through a portfolio of Special Purpose Vehicles (SPV's) a portfolio of investment properties which include office, industrial and retail properties. The total value of the portfolio at 31 December 2023 was £700.7million (2022: £789.5million). These properties are diversified across the UK with a wide geographical spread.
	The Directors' assessment of the value of the investment properties at the year-end date is considered a key audit matter due to the magnitude of the total amount, the potential impact of the movement in value on the reported results, and the subjectivity and complexity of the valuation process.
	The valuation is carried out by external valuers, Colliers International Property Consultants, in line with the methodology set out in note 3.1.1.
How the matter was addressed in the audit	We audited the independent valuations of investment properties to evaluate whether they had been prepared on a consistent basis for all properties and in accordance with Royal Institution of Chartered Surveryors standards and are considered to be appropriate and correctly recorded in the consolidated financial statements in line with the financial reporting framework. We assessed the external valuers' qualifications and expertise and considered their terms of engagement, we also considered their objectivity and any other existing relationships with the group and concluded that there was no evidence that the valuers' objectivity had been compromised. We specifically enquired of any challenge that had been made on their valuation report from parties related to the Group.
	We engaged a property valuation specialist, as our auditor's expert, and based on our initial discussions we identified 44 properties for detailed testing based on a sample of the individually material properties, or where the current year valuation movement fell outwith current market expectations or the yield fell outwith expectations from our overall review of the portfolio.
	We discussed and challenged the valuation of 24 of these properties with the valuer directly. The valuer demonstrated a detailed knowledge of each property, the geographical location, the tenant status and the overall asset desirability. We corroborated the additional information provided to support these movements.
	In addition, our auditor's expert carried out a review of the valuations for the remaining 20 properties. Our expert considered the specific inputs to these valuations and also considered the comparable transaction evidence that was used by management's expert in preparing their valuation.
	We tested a sample of the inputs used by the valuer and ensured these reflected the correct inputs for a sample of properties.
	We audited the accuracy and completeness of the disclosures in the financial statements.
Key observations	We concluded that the fair values of the investment properties being adopted by the group were appropriate.

### **Our application of materiality**

When establishing our overall audit strategy, we set certain thresholds which help us to determine the nature, timing and extent of our audit procedures. When evaluating whether the effects of misstatements, both individually and on the financial statements as a whole, could reasonably influence the economic decisions of the users we take into account the qualitative nature and the size of the misstatements. Based on our professional judgement, we determined materiality as follows:

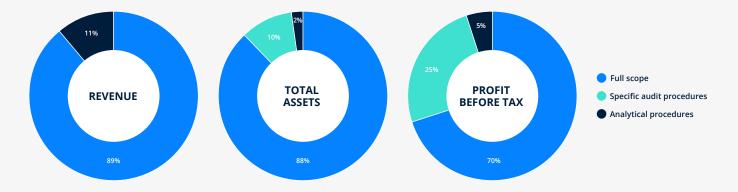
	Group
Overall materiality	£9,380,000 (2022: £9,890,000)
Basis for determining overall materiality	1.2% (2022: 1.1%) of Total Assets
Rationale for benchmark applied	Total assets was used as a benchmark as it was assessed that the shareholders will be primarily interested in the growth in the value of property, represented by the property valuation.
Performance materiality	£7,030,000 (2022: £7,420,000)
Basis for determining performance materiality	75% of overall materiality
Materiality levels for those classes of transactions where materiality levels are lower than overall materiality	The statement of comprehensive income was tested to the lower Performance Materiality figure of £1,710,000 (2022: £2,040,000) to ensure adequate coverage of these values. This has been calculated as 4.0% (2022: 4.0%) of Operating profit before gains and losses on property assets and other investments.
Reporting of misstatements to the Audit Committee	Misstatements in excess of £469,000 (2022: £494,000) and misstatements below that threshold that, in our view, warranted reporting on qualitative grounds.

### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF REGIONAL REIT LIMITED CONTINUED

### An overview of the scope of our audit

The group consists of 59 components, located in the following countries; Guernsey; Jersey; and the United Kingdom.

The coverage achieved by our audit procedures was:



Full scope audits were performed for 11 components, specific audit procedures for 17 components and analytical procedures at group level for the remaining 31 components.

The specific audit procedures for 14 components included the audit of the investment properties held by those components and the change in fair value of investment properties. The specific audit procedures for 2 components included procedures on cash and cash equivalents, and additionally on interest payable for 1 of these. The specific audit procedures for the final component included procedures on the derivative financial instruments and net movement in fair value of derivative financial instruments.

All audit work on the components was performed by RSM UK Audit LLP with no work performed by other component auditors.

### Material uncertainty related to going concern

We draw attention to note 2.2 of the notes to the financial statements, which indicates that the group is dependent on its ability to obtain the necessary additional funding required through a capital raise or alternative funding sources to fund the Retail Eligible Bond obligation maturing in August 2024. As stated in note 2.2, this event, along with the other matters as set forth in note 2.2, indicates that a material uncertainty exists that may cast significant doubt on the group's ability to continue as a going concern. Our opinion is not modified in respect of this matter.

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate. Our evaluation of the directors' assessment of the group's ability to continue to adopt the going concern basis of accounting included:

- checking the integrity and accuracy of the cashflow forecasts and covenant calculations prepared by management;
- challenging management on the reasonableness of the assumptions made in the forecasts particularly in respect of; the non-payment of rent by tenants; the drawdown of funds from existing bank facilities; the headroom in banking covenants; and the ability to make dividend payments;

- assessing the reasonableness of assumptions and explanations provided by management to supporting information, where available;
- challenging management on its ability to meet the obligation of the Retail Eligible Bond maturing in August 2024 by obtaining the necessary additional funding; and
- auditing the accuracy of disclosures made in the financial statements in respect of going concern.

Due to the material uncertainty related to going concern, we consider this to be a key audit matter. As a key observation and as set out above, we draw attention to note 2.2 of the notes to the financial statements that sets out a material uncertainty related to going concern and the need to raise sufficient finance in order to repay the £50m Retail Eligible Bond by August 2024.

In relation to the entity's reporting on how they have applied the AIC Code of Corporate Governance, we have nothing material to add or draw attention to in relation to:

- the directors' statement in the financial statements about whether the directors considered it appropriate to adopt the going concern basis of accounting; and
- the directors' identification in the financial statements of the material uncertainty related to the group's ability to continue as a going concern over a period of at least twelve months from the date of the approval of the financial statements.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

### **Other information**

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

# Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where The Companies (Guernsey) Law 2008 requires us to report to you if, in our opinion:

- proper accounting records have not been kept by the parent company; or
- the financial statements are not in agreement with the accounting records; or
- we have failed to obtain all the information and explanations which, to the best of our knowledge and belief, are necessary for the purposes of our audit.

### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF REGIONAL REIT LIMITED CONTINUED

### **Corporate governance statement**

We have reviewed the directors' statement in relation to going concern, longer-term viability and that part of the Corporate Governance Statement relating to the parent company's compliance with the provisions of the AIC Code of Corporate Governance specified for our review by the Listing Rules.

Based on the work undertaken as part of our audit, we have concluded that each of the following elements of the Corporate Governance Statement is materially consistent with the financial statements or our knowledge obtained during the audit:

- Directors' statement with regards the appropriateness of adopting the going concern basis of accounting and any material uncertainties identified set out on pages 71 to 72;
- Directors' explanation as to its assessment of the group's prospects, the period this assessment covers and why this period is appropriate set out on page 71;
- Directors' statement on whether it has a reasonable expectation that the group will be able to continue in operation and meets its liabilities set out on page 71;
- Directors' statement on fair, balanced and understandable set out on page 117;
- Board's confirmation that it has carried out a robust assessment of the emerging and principal risks set out on page 133;
- The section of the annual report that describes the review of effectiveness of risk management and internal control systems set out on page 133; and,
- The section describing the work of the audit committee set out on pages 135 to 139.

### **Responsibilities of directors**

As explained more fully in the directors' responsibilities statement set out on page 116, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

# The extent to which the audit was considered capable of detecting irregularities, including fraud

Irregularities are instances of non-compliance with laws and regulations. The objectives of our audit are to obtain sufficient appropriate audit evidence regarding compliance with laws and regulations that have a direct effect on the determination of material amounts and disclosures in the financial statements, to perform audit procedures to help identify instances of non-compliance with other laws and regulations that may have a material effect on the financial statements, and to respond appropriately to identified or suspected non-compliance with laws and regulations identified during the audit.

In relation to fraud, the objectives of our audit are to identify and assess the risk of material misstatement of the financial statements due to fraud, to obtain sufficient appropriate audit evidence regarding the assessed risks of material misstatement due to fraud through designing and implementing appropriate responses and to respond appropriately to fraud or suspected fraud identified during the audit.

However, it is the primary responsibility of management, with the oversight of those charged with governance, to ensure that the entity's operations are conducted in accordance with the provisions of laws and regulations and for the prevention and detection of fraud.

In identifying and assessing risks of material misstatement in respect of irregularities, including fraud, the group audit engagement team and component auditors:

- obtained an understanding of the nature of the industry and sector, including the legal and regulatory framework, that the group operates in and how the group is complying with the legal and regulatory framework;
- inquired of management, and those charged with governance, about their own identification and assessment of the risks of irregularities, including any known actual, suspected or alleged instances of fraud; and
- discussed matters about non-compliance with laws and regulations and how fraud might occur including assessment of how and where the financial statements may be susceptible to fraud, having obtained an understanding of the effectiveness of the control environment.

All relevant laws and regulations identified at a Group level and areas susceptible to fraud that could have a material effect on the consolidated financial statements were communicated to component auditors. Any instances of non-compliance with laws and regulations identified and communicated by a component auditor were considered in our group audit approach.

### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF REGIONAL REIT LIMITED CONTINUED

# The most significant laws and regulations were determined as follows:

Legislation / Regulation	Additional audit procedures performed by the Group audit engagement team and component auditors included:
IFRS; The Companies (Guernsey) Law 2008; AIC Code of Corporate Governance;	Review of the financial statement disclosures and testing to supporting documentation;
and Listing and Transparency Rules	Completion of a disclosure checklist to identify areas of non-compliance.
Tax compliance; and UK REIT regulations	Tested REIT compliance tests completed by external tax advisor;
	Input from an internal auditor's expert was obtained regarding compliance with the UK REIT regulations.
Land and Building Regulations	Inspection of technical due diligence report and legal due diligence report.
Environmental Policies and Regulations	Inspection of environmental due diligence report.
Health and Safety Regulations	Inspection of health and safety risk report.

The areas that we identified as being susceptible to material misstatement due to fraud were:

Risk	Audit procedures performed by the Group audit engagement team and component auditors:
Management override of internal controls	Testing the appropriateness of journal entries and other adjustments using a data analytics tool to select a risk based sample;
	Assessing whether the judgements made in making accounting estimates are indicative of a potential bias; and
	Evaluating the business rationale of any significant transactions that are unusual or outside the normal course of business.
Revenue recognition	Performing substantive analytical review to test the rental income that is recognised and assessing whether this is recognised in accordance with the latest signed tenancy agreements;
	Testing a sample of tenancies to rental agreement; and
	Testing the accuracy of disclosures made in the financial statements in respect of revenue.
Investment property valuation	See the key audit matters section of this report for work performed on this area.

A further description of our responsibilities for the audit of the financial statements is included in appendix 1 of this auditor's report. This description, which is located at page 161, forms part of our auditor's report.

## Other matters which we are required to address

Following the recommendation of the audit committee, we were appointed by the audit committee on 06 November 2015 to audit the financial statements for the year ending 31 December 2015 and subsequent financial periods.

The period of total uninterrupted consecutive appointments is nine years, covering the years ending 31 December 2015 to 31 December 2023.

The non-audit services prohibited by the FRC's Ethical Standard were not provided to the group and we remain independent of the group in conducting our audit.

Our audit opinion is consistent with the additional report to the audit committee in accordance with ISAs (UK).

### Use of our report

This report is made solely to the company's members, as a body, in accordance with section 262 of The Companies (Guernsey) Law 2008. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed. As required by the Financial Conduct Authority (FCA) Disclosure Guidance and Transparency Rules, these financial statements will form part of the Annual Financial Report prepared in Extensible Hypertext Markup Language (XHTML) format and filed on the National Storage Mechanism of the UK FCA. This auditor's report provides no assurance over whether the annual financial report has been prepared in XHTML format.

#### **Alan Aitchison**

For and on behalf of RSM UK AUDIT LLP, Auditor Chartered Accountants Third Floor, Centenary House 69 Wellington Street Glasgow G2 6HG

25 March 2024

# **APPENDIX 1:**

Auditor's responsibilities for the audit of the financial statements.

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## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS

As part of an audit in accordance with ISAs (UK), we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

 Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, including the FRC's Ethical Standard as applied to public interest entities, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

We are required to include in the auditor's report an explanation of how we evaluated management's assessment of the group's ability to continue as a going concern and, where relevant, key observations arising with respect to that evaluation.

# FINANCIAL STATEMENTS

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## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2023

		Year ended	Year ended
		31 December	31 December
	Notes	2023 £′000	2022 £'000
Continuing Operations			
Revenue			
Rental and property income	5	91,880	93,318
Property costs	6	(38,161)	(30,672)
Net rental and property income		53,719	62,646
Administrative and other expenses	7	(10,626)	(11,421)
Operating profit before gains and losses on property assets			
and other investments		43,093	51,225
Loss on disposal of investment properties	14	(726)	(8,636)
Change in fair value of investment properties	14	(86,350)	(113,233)
Gain on the disposal of right of use assets	25	-	76
Change in fair value of right of use assets	25	(139)	(185)
Operating loss		(44,122)	(70,753)
Finance income	9	79	126
Finance expenses	10	(16,210)	(17,285)
Net movement in fair value of derivative financial instruments	24	(7,194)	22,743
Loss before tax		(67,447)	(65,169)
Taxation	11	(9)	6
Total comprehensive losses for the year (attributable to owners of the parent company)		(67,456)	(65,163)
Losses per Share – basic and diluted	12	(13.1)p	(12.6)p

The notes on pages 168 to 205 are an integral part of these consolidated financial statements.

Total comprehensive losses all arise from continuing operations.

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2023

		31 December 2023	31 December 2022
	Notes	£′000	£'000
Assets			
Non-current assets			
Investment properties	14	687,695	789,480
Right of use assets	25	10,987	11,126
Non-current receivables on tenant loan	16	385	578
Derivative financial instruments	24	16,009	24,449
		715,076	825,633
Current assets			
Trade and other receivables	17	32,837	30,274
Cash and cash equivalents	18	34,505	50,148
		67,342	80,422
Total assets		782,418	906,055
Liabilities			
Current liabilities			
Trade and other payables	19	(33,039)	(39,231)
Deferred income	20	(15,597)	(16,661)
Retail eligible bonds	23	(49,907)	-
Deferred tax liabilities	21	(708)	(699)
		(99,251)	(56,591)
Non-current liabilities			
Bank and loan borrowings	22	(365,603)	(385,265)
Retail eligible bonds	23		(49,752)
Lease liabilities	25	(11,475)	(11,505)
		(377,078)	(446,522)
Total liabilities		(476,329)	(503,113)
Net assets		306,089	402,942
Equity			
Stated capital	26	513,762	513,762
Accumulated losses		(207,673)	(110,820)
Total equity attributable to owners of the parent company		306,089	402,942

Net asset value per Share – basic and diluted

The notes on pages 168 to 205 are an integral part of these consolidated financial statements.

These consolidated group financial statements were approved by the Board of Directors and authorised for issue on 25 March 2024 and signed on its behalf by:

### Kevin McGrath Chairman

27

59.3p

25 March 2024

78.1p

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2023

		Attributable to owners of the parent company		
	Notes	Stated capital £'000	Accumulated losses £'000	Total £'000
Balance at 1 January 2023		513,762	(110,820)	402,942
Total comprehensive losses		-	(67,456)	(67,456)
Dividends paid	13	-	(29,397)	(29,397)
Balance at 31 December 2023		513,762	(207,673)	306,089

For the year ended 31 December 2022				
		Attributable to	owners of the parent cor	npany
	Notes	Stated capital £'000	Accumulated losses £'000	Total £'000
Balance at 1 January 2022		513,762	(11,361)	502,401
Total comprehensive losses		-	(65,163)	(65,163)
Dividends paid	13	-	(34,296)	(34,296)
Balance at 31 December 2022		513,762	(110,820)	402,942

The notes on pages 168 to 205 are an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2023

	Year ended	Year ended
	31 December 2023	31 December 2022
	£'000	£'000
Cash flows from operating activities		
Loss for the year before taxation	(67,447)	(65,169)
Change in fair value of investment properties	86,350	113,233
Change in fair value of financial derivative instruments	7,194	(22,743)
Loss on disposal of investment properties	726	8,636
Gain on disposal of right of use assets	-	(76)
Change in fair value of right of use assets	139	185
Finance income	(79)	(126)
Finance expense	16,210	17,285
Increase in trade and other receivables	(2,380)	(619)
Decrease in trade and other payables	(3,611)	(2,060)
Decrease in deferred income	(1,064)	(90)
Cash generated from operations	36,038	48,456
Interest paid	(14,775)	(15,198)
Taxation received		-
Net cash flow generated from operating activities	21,263	33,258
Investing activities		
Investment property acquisitions and subsequent expenditure	(10,260)	(89,287)
Sale of investment properties	24,969	84,087
Interest received	89	116
Net cash flow generated from/(used in) investing activities	14,798	(5,084)
Financing activities		
Proceeds received on derivative financial instruments	1,246	-
Dividends paid	(31,978)	(33,971)
Bank borrowings advanced	3,729	14,322
Bank borrowings repaid	(23,771)	(13,467)
Bank borrowing costs paid	(495)	(485)
Lease repayments	(435)	(553)
Net cash flow used in financing activities	(51,704)	(34,154)
אכר נעשה האש עשבע זה ההמוכוווצ מנוזיונוכא	(	
Net decrease in cash and cash equivalents	(15,643)	(5,980)
		(5,980) 56,128
Net decrease in cash and cash equivalents	(15,643)	

The notes on pages 168 to 205 are an integral part of these consolidated financial statements.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

### 1. Corporate information

The Group's consolidated financial statements for the year ended 31 December 2023 comprise the results of the Company and its subsidiaries (together constituting the "Group") and were approved by the Board and authorised for issue on 25 March 2024.

The Company is a company limited by Shares incorporated in Guernsey under The Companies (Guernsey) Law, 2008, as amended (the "Law"). The Company's Ordinary Shares are admitted to the Official List of the Financial Conduct Authority ("FCA") and traded on the London Stock Exchange ("LSE").

The Company was incorporated on 22 June 2015 and is registered with the Guernsey Financial Services Commission as a Registered Closed-Ended Collective Investment Scheme pursuant to The Protection of Investors (Bailiwick of Guernsey) Law, 2020, as amended, and the Registered Collective Investment Scheme Rules & Guidance 2021.

The Company did not begin trading until 6 November 2015 when the Shares were admitted to trading on the LSE.

The nature of the Group's operations and its principal activities are set out in the Strategic Report on pages 18 to 101.

The address of the registered office is Mont Crevelt House, Bulwer Avenue, St. Sampson, Guernsey GY2 4LH.

### 2. Basis of preparation

The Group's consolidated financial statements have been prepared on a going concern basis in accordance with the Disclosure Guidance and Transparency Rules of the FCA, the requirements of The Companies (Guernsey) Law 2008 and with UK-adopted International Accounting Standards.

The Group's consolidated financial statements have been prepared on a historical cost basis, as modified for the Group's investment properties and certain financial assets and financial liabilities (including derivative instruments) at fair value through profit or loss.

### 2.1. Functional and presentation currency

The financial information is presented in Pounds Sterling, which is also the functional currency of all Group companies, and all values are rounded to the nearest thousand (£'000) pound, except where otherwise indicated.

### 2.2. Going concern

The Board have performed an assessment of whether the Group would be able to continue as a going concern for at least twelve months from the date of the consolidated annual financial statements. The Directors took into account the financial position, expected future performance of the operations, the debt facilities and debt service requirements, including those of the proposed refinancing of the Company's Retail Eligible Bond, the working capital and capital expenditure commitments and forecasts.

The cashflow forecast indicates that the Group requires additional liquidity to fund the Retail Eligible Bond obligation during the next twelve months; and the Group's ability to continue as a going concern is dependent on its ability to obtain the necessary additional funding required through a capital raise or alternative funding sources, which are currently being considered by the Board. This condition indicates the existence of a material uncertainty that may cast significant doubt on the Group's ability to continue as a going concern. The consolidated financial statements for the year ended 31 December 2023 have been prepared on a going concern basis as, in the opinion of the Directors, the Group will be in a position to continue to meet its operating and capital costs requirements and pay its debts as and when they fall due for at least twelve months from the date of this report, as the Board are confident they can raise the necessary funding to replace the Retail Eligible Bond of £50m due to be repaid in August 2024.

### **2.3 Business combinations**

At the time of acquisition, the Group considers whether each acquisition represents the acquisition of a business or the acquisition of an asset. For an acquisition of a business where an integrated set of activities are acquired in addition to the property, the Group accounts for the acquisition as a business combination under IFRS 3 Business Combinations ("IFRS 3").

Where such acquisitions are not judged to be the acquisition of a business, they are not treated as business combinations. Rather, the cost to acquire the corporate entity is allocated between the identifiable assets and liabilities of the entity based upon their relative fair values at the acquisition date. Accordingly, no goodwill or additional deferred tax arises.

## 2.4. New standards, amendments and interpretations

New standards, amendments to standards and interpretations which came into effect for accounting periods starting on or after 1 January 2023 are as follows:

**IFRIC Agenda Item:** Following clarification by IFRIC on the classification of monies held in restricted accounts, monies that are restricted by use only are classified at 31 December 2023 as "Cash and cash equivalents".

**IFRIC Agenda Item:** In October 2022, the IFRIC issued an agenda decision in respect of 'Lessor forgiveness of lease payments (IFRS 9 and IFRS 16)' ('the IFRIC Decision on Concessions'). This concluded that losses incurred on granting retrospective rent concessions should be charged to the income statement on the date that the legal rights to income are conceded (i.e. immediate recognition in full rather than smoothed over the life of the lease).

Amendments to IAS 1 'Presentation of Financial Statements' (effective for periods beginning on or after 1 January 2023) – are intended to help entities in deciding which accounting policies to disclose in their financial statements. Amendments to IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors' (effective for periods beginning on or after 1 January 2023) – introduces the definition of an accounting estimate and includes other amendments to help entities distinguish changes in accounting estimates from changes in accounting policies.

**Amendments to IAS 12 'Income Taxes'** (effective for periods beginning on or after 1 January 2023) – clarify how companies account for deferred tax on transactions such as leases and decommissioning obligations.

During the year ended 31 December 2023, none of the above had a material impact on the financial statements.

# 2.5 New standards, amendments and interpretations effective for future accounting periods

A number of new standards, amendments to standards and interpretations are effective for periods beginning on or after 1 January 2024 and have not been applied in preparing these financial statements. These are:

#### Amendments to IAS 1 'Presentation of Financial

**Statements'** (effective for periods beginning on or after 1 January 2024) – clarifies how conditions with which an entity must comply within twelve months after the reporting period affect the classification of a liability.

The amendments also clarify that liabilities are classified as either current or non-current, depending on the rights that exist at the end of the reporting period and not expectations of or actual events after the reporting date. The amendments also give clarification to the definition of settlement of a liability. These amendments are not expected to have a significant impact on the preparation of the financial statements.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023 CONTINUED

# 3. Significant accounting judgements, estimates and assumptions

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities at the reporting date. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

## 3.1. Critical accounting estimates and assumptions

The principal estimates that may be material to the carrying amount of assets and liabilities are as follows:

### 3.1.1. Valuation of investment property

The value of investment property, is determined by independent property valuation experts to be the estimated amount for which a property should exchange on the date of the valuation in an arm's length transaction less the value of assets arising from rent smoothing. Properties have been valued on an individual basis. The valuation experts use recognised valuation techniques applying the principles of both IAS 40 and IFRS 13.

The value of the properties has been assessed in accordance with the relevant parts of the current RICS Red Book. In particular, we have assessed the fair value as referred to in VPS4 item 7 of the RICS Red Book. Under these provisions, the term "Fair Value" means the definition adopted by the International Accounting Standards Board ("IASB") in IFRS 13, namely "The price that would be received to sell an asset, or paid to transfer a liability in an orderly transaction between market participants at the measurement date". Factors reflected include current market conditions, annual rentals, lease lengths and location. The significant methods and assumptions used by the valuers in estimating the fair value of investment property are set out in note 14. The fair value of investment property is equal to the independent property valuer's valuation of £700.7m. This is presented net of the prepayments arising from rent smoothing (£13.0m). This is detailed in note 14 on page 182 and is in accordance with IAS 40 paragraph 50, recognising the prepayment cannot be recovered when the investment properties are sold. Prior year figures have not been restated as the effect on the accounts is not considered by the Directors to be material (£10.6m). The prepayment for rent smoothing is disclosed in note 17.

# 3.1.2. Fair valuation of interest rate derivatives

In accordance with IFRS 13, the Group values its interest rate derivatives at fair value. The fair values are estimated by the respective counterparties with revaluation occurring on a quarterly basis. The counterparties will use a number of assumptions in determining the fair values, including estimations over future interest rates and therefore future cash flows. The fair value represents the net present value of the difference between the cash flows produced by the contracted rate and the valuation rate. The significant methods and assumptions used in estimating the fair value of the interest rate derivatives are set out in note 24.

# 3.2. Critical judgements in applying the Group's accounting policies

In the process of applying the Group's accounting policies, management has made the following judgements, which have the most significant effect on the amounts recognised in the financial statements:

## 3.2.1 Operating lease contracts – the Group as lessor

The Group has acquired investment properties that are subject to commercial property leases with tenants. The Group has determined, based on an evaluation of the terms and conditions of the arrangements, particularly the duration of the lease terms and minimum lease payments, that it retains all of the significant risks and rewards of ownership of these properties and so accounts for the leases as operating leases.

# 3.2.2 Consolidation of entities in which the Group holds less than 50%

Management considered that up until 9 November 2018, the Group had de facto control of View Castle Limited and its 27 subsidiaries (the "View Castle Sub Group") by virtue of the amended and restated Call Option Agreement dated 3 November 2015. Following a restructure of the View Castle Sub Group, the majority of properties held within the View Castle Sub Group now reside in a new special purpose vehicle ("SPV"). A new call option was entered into dated 9 November 2018 with View Castle Limited and five of its subsidiaries (the "View Castle Group"). As per the previous amended and restated Call Option Agreement, under this new option the Group may acquire any of the properties held by the View Castle Group for a fixed nominal consideration. Despite having no equity holding, the Group is deemed to have control over the View Castle Group as the Option Agreement means that the Group is exposed to, and has rights to, variable returns from its involvement with the View Castle Group, through its power to control.

### 3.2.3 Acquisitions of subsidiary companies

For each acquisition, the Directors consider whether the acquisition met the definition of the acquisition of a business or the acquisition of a group of assets and liabilities.

A business is defined in IFRS 3 as an integrated set of activities and assets that is capable of being conducted and managed for the purpose of providing a return in the form of dividends, lower costs or other economic benefits directly to investors or other owners, members or participants. Furthermore, a business consists of inputs and processes applied to those inputs that have the ability to create outputs.

The companies acquired have comprised portfolios of investment properties and existing leases with multiple tenants over varying periods, with little in the way of processes acquired. It has therefore concluded in each case that the acquisitions did not meet the criteria for the acquisition of a business as outlined above.

### 3.2.4 Recognition of income

Service charges and other similar receipts are included in net rental and property income gross of the related costs as the Directors consider the Group acts as principal in this respect.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023 CONTINUED

### 4. Summary of significant accounting policies

With the exception of the change detailed in note 3.1.1, the accounting policies adopted in this report are consistent with those applied in the financial statements for the year ended 31 December 2022 and have been consistently applied for the year ended 31 December 2023.

### 4.1. Basis of consolidation

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries as at the date of the Statement of Financial Position.

### **4.2 Subsidiaries**

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair value of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. Identifiable assets and liabilities acquired, and contingent liabilities assumed, in a business combination are measured initially at their fair values at the acquisition date. The Group recognises any non-controlling interest in the acquiree on an acquisition-by-acquisition basis, either at fair value or at the non-controlling interest's proportionate share of the recognised amounts of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred.

Any contingent consideration to be transferred by the Group is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration are recognised in profit or loss. Contingent consideration that is classified as equity is not remeasured, and its subsequent settlement is accounted for within equity. For acquisitions of subsidiaries not meeting the definition of a business, the Group allocates the cost between the individual identifiable assets and liabilities in the Group based on their relative fair values at the date of acquisition. Such transactions or events do not give rise to goodwill.

Inter-company transactions, balances and unrealised gains and losses on transactions between Group companies are eliminated in full. When necessary, amounts reported by subsidiaries have been adjusted to conform to the Group's accounting policies.

The excess of the consideration transferred, and the amount of any non-controlling interest in the acquiree over the fair value of the identifiable net assets acquired, is recognised as goodwill.

### 4.2.1. Disposal of subsidiaries

When the Group ceases to have control over an entity, any retained interest in the entity is re-measured to its fair value at the date when control is lost, with the change in the carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.

### 4.3. Segmental information

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker is the person or group that allocates resources to and assesses the performance of the operating segments of an entity. The Group has determined that its chief operating decision-maker is the Board of Directors.

After a review of the information provided for management purposes, it was determined that the Group has one operating segment and therefore segmental information is not disclosed in these consolidated financial statements. No single customer comprises in excess of 10% of the Group's revenue in either 2023 or 2022.

### 4.4. Investment property

Investment property comprises freehold or leasehold properties that are held to earn rentals or for capital appreciation, or both, rather than for sale in the ordinary course of business or for use in production or administrative functions.

Investment property is recognised, usually, on legal completion, when the risks and rewards of ownership have been transferred, and is measured initially at cost including transaction costs. Transaction costs include transfer taxes, professional fees for legal services and other costs incurred in order to bring the property to the condition necessary for it to be capable of being utilised in the manner intended. Subsequent to initial recognition, investment property is stated at fair value. The Group now recognise the fair value of investment property to be the value calculated by the independent property valuer less the value of assets arising from rent smoothing. Gains or losses arising from changes in the fair value are included in the Group's Consolidated Statement of Comprehensive Income in the period in which they arise under IAS 40, 'Investment Property'.

Additions to investment property include costs of a capital nature only. Expenditure is classified as capital when it results in identifiable future economic benefits, which are expected to accrue to the Group. All other property expenditure is charged in the Group's Consolidated Statement of Comprehensive Income as incurred.

Investment properties cease to be recognised when they have been disposed of or withdrawn permanently from use and no future economic benefit is expected. The difference between the net disposal proceeds and the carrying amount of the asset (being the fair value at the start of the financial year) would result in either gains or losses at the retirement or disposal of investment property. Any gains or losses are recognised in the Group's Consolidated Statement of Comprehensive Income in the period of retirement or disposal.

### 4.5. Derivative financial instruments

Derivative financial instruments, comprising interest rate caps and swaps for hedging purposes, are initially recognised at fair value and are subsequently measured at fair value, being the estimated amount that the Group would receive or pay to sell or transfer the agreement at the period end date, taking into account current interest rate expectations and the current credit rating of the lender and its counterparties. The gain or loss at each fair value remeasurement date is recognised in the Group's Consolidated Statement of Comprehensive Income.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data is available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs significant to the fair value measurement as a whole.

### 4.6. Financial assets

The Group classifies its financial assets as at fair value through profit or loss or at amortised cost, depending on the purpose for which the asset was acquired. Currently the only assets classified at fair value through profit or loss are derivative financial instruments.

Assets held at amortised cost arise principally from the provision of goods and services (e.g. trade and other receivables), but also incorporate other financial assets where the objective is to hold these assets in order to collect contractual cash flows which comprise the payment of principal and interest. They are initially recognised at fair value plus transaction costs that are directly attributable to their acquisition or issue and are subsequently carried at amortised cost being the effective interest rate method, less provision for impairment.

The Group's financial assets comprise 'trade and other receivables', 'tenant loan' and 'cash and cash equivalents'.

The tenant loan relates to a loan made to a tenant which is subject to interest. The amount receivable has been recognised at amortised cost using the effective interest method. Impairment provisions are recognised based on the expected credit loss model detailed within IFRS 9.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023 CONTINUED

### 4.7. Trade and other receivables

Trade and other receivables are recognised initially at fair value and subsequently carried at amortised cost less provision for impairment. Where the time value of money is material, receivables are carried at amortised cost using the effective interest method. Impairment provisions are recognised based on the expected credit loss model detailed within IFRS 9.

The Group recognises a loss allowance for expected credit losses on trade receivables. The loss allowance is based on lifetime expected credit losses. Trade receivables are grouped based on shared credit risk characteristics and the days past due. The amount of expected credit losses is updated at each reporting date to reflect changes in credit risk since initial recognition. The expected credit losses on these financial assets are estimated based on the Group's historical credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current as well as the forecast direction of conditions at the reporting date. Impaired balances are reported net, however, impairment provisions are recorded within a separate provision account with the loss being recognised within administration costs within the Consolidated Statement of Comprehensive Income. On confirmation that the trade receivable will not be collectable, the gross carrying value of the asset is written off against the associated provision.

Lease premiums and other lease incentives provided to tenants are recognised as an asset and amortised over the period from date of lease commencement to termination date.

### 4.8. Cash and cash equivalents

Cash and cash equivalents include cash in hand and deposits held at banks with original maturities of three months or less. Cash also includes amounts held in restricted accounts that are unavailable for everyday use.

### 4.9. Trade and other payables

Trade and other payables are initially recognised at their fair value being at their invoiced value inclusive of any VAT that may be applicable. Payables are subsequently measured at amortised cost using the effective interest method.

### 4.10. Bank and other borrowings

All bank and other borrowings (comprising bank loans and retail eligible bonds) are initially recognised at cost net of attributable transaction costs. Any attributable transaction costs relating to the issue of the bank borrowings are amortised through the Group's Statement of Comprehensive Income over the life of the debt instrument on a straight-line basis. After initial recognition, all bank and other borrowings are measured at amortised cost, using the effective interest method.

Bank and other borrowings are derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in Group's Consolidated Statement of Comprehensive Income.

### 4.11. Dividends payable to Shareholders

Equity dividends are recognised and accrued from the date declared and when they are no longer at the discretion of the Company.

### 4.12. Rental and property income

Rental income arising from operating leases on investment property is accounted for on a straight-line basis over the lease terms and is included in gross rental and property income in the Group's Consolidated Statement of Comprehensive Income. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the lease asset and are recognised as an expense over the lease term on the same basis as the lease income.

For leases which contain fixed or minimum uplifts, the rental income arising from such uplifts is recognised on a straight-line basis over the lease term.

Tenant lease incentives are recognised as a reduction of rental revenue on a straight-line basis over the term of the lease. The lease term is the non-cancellable period of the lease together with any further term for which the tenant has the option to continue the lease where, at the inception of the lease, the Directors are reasonably certain that the tenant will exercise that option.

Surrender premiums received from tenants to terminate leases or surrender premises are recognised in the Group's Statement of Comprehensive Income when the right to receive them arises.

Dilapidation income is recognised in the Group's Statement of Comprehensive Income when the right to receive it arises.

When the Group is acting as an agent, the commission, rather than gross income, is recorded as revenue.

Income arising from expenses recharged to tenants is recognised in the year in which the compensation becomes receivable. Service charges and other similar receipts are included in net rental and property income gross of the related costs as the Directors consider the Group acts as principal in this respect.

### 4.13. Property costs

Non-recoverable property costs contain service and management charges related to empty properties.

Service and management charges are recognised in the accounting period in which the services are rendered.

Recoverable property costs contain service charges and other similar costs which are recognised in the accounting period in which the services are rendered.

### 4.14. Interest income

Interest income is recognised as interest accrued on cash balances held by the Group. Interest charged to a tenant on any overdue rental income is also recognised within interest income.

### 4.15. Finance costs

Interest costs are expensed in the period in which they occur. Arrangement fees that a Group entity incurs in connection with bank and other borrowings are amortised over the term of the loan.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023 CONTINUED

### 4.16. Taxation

As the Company is managed and controlled in the UK, it is considered to be tax resident in the UK.

The tax currently payable is based on the taxable profit/ (loss) for the period. Taxable profit/(loss) differs from net profit/(loss) as reported in the Consolidated Statement of Comprehensive Income because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current and deferred tax is calculated using tax rates that have been enacted or substantively enacted at the date of the Statement of Financial Position.

The Group elected to be treated as a UK REIT with effect from 7 November 2015. The UK REIT rules exempt the profits of the Group's UK property rental business from UK Corporation Tax. Gains on UK properties are also exempt from tax, provided that they are not held for trading or sold in the three years after completion of development. The Group is otherwise subject to UK Corporation Tax.

There are a small number of entities within the Group which fall outside the REIT rules and are subject to UK taxes on profits and property gains.

### 4.17 Deferred tax

Deferred tax is provided in full using the liability method on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit/(loss). The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates that are expected to apply in the period when the liability is settled or the asset is realised based on tax rates (and tax laws) enacted or substantively enacted at the date of the Statement of Financial Position. A deferred tax asset is recognised only to the extent that it is probable that future profits will be available for offset.

The deferred tax liability in relation to investment properties that are measured at fair value is determined assuming that the property will be recovered entirely through sale. Deferred tax has been recognised on the unrealised property valuation gains/(losses) of properties owned by Group entities which fall outside of the REIT tax rules.

The current rate of UK Corporation Tax is 25%.

### 4.18. Stated capital

Stated capital represents the consideration received by the Company for the issue of Ordinary Shares. Ordinary Shares are classed as equity.

### 4.19. Share-based payments

The Group has entered into performance fee arrangements with the Asset Manager and Investment Adviser which depend on the growth in the net asset value of the Group exceeding a hurdle rate of return over a performance period. The fee will be partly settled in cash and partly in equity and the equity portion is therefore a Share-based payment arrangement. The fair value of the obligation is measured at each reporting period, and the cost recognised as an expense. The part of the obligation to be settled in Shares is credited to equity reserves. If circumstances change and the fee is no longer settled by the issue of Shares, then the amounts previously credited to equity reserves are reversed. In the current and prior year, no cash or equity rewards have been made.

### 4.20 Leased assets

The Group has a number of leases concerning the longterm lease of land associated with its long leasehold investment properties. These leased assets are capitalised as "right of use assets" by recognising the present value of the lease payments as an asset and a financial liability representing the obligation to make future lease payments.

Right of use assets are valued at fair value and the change in fair value is recognised in the Consolidated Statement of Comprehensive Income.

The associated financial liability is valued at the present value of future lease payments using an applicable incremental borrowing rate. The value of the financial liability is revalued at each reporting date. Lease payments reduce the financial liability and interest on the financial liability is recognised in finance costs.

## 5. Rental and property income

	Year ended 31 December 2023 £'000	Year ended 31 December 2022 £'000
Rental income – freehold property	57,845	61,458
Rental income – long leasehold property	12,210	14,861
Recoverable service charge income and other similar items	21,825	16,999
Total	91,880	93,318

### 6. Property costs

	Year ended 31 December 2023 £'000	Year ended 31 December 2022 £'000
Other property expenses and irrecoverable costs	16,336	13,673
Recoverable service charge expenditure and other similar costs	21,825	16,999
Total	38,161	30,672

### 7. Administrative and other expenses

	Year ended 31 December 2023 £'000	Year ended 31 December 2022 £'000
Investment management fees	1,944	2,687
Property management fees	2,677	3,044
Asset management fees	1,944	2,691
Directors' remuneration (see note 8)	293	302
Administration fees	727	697
Legal and professional fees	2,203	2,083
Marketing and promotion	87	111
Other administrative costs	194	195
Allowance/(credit) for doubtful debts	542	(405)
Bank charges	15	16
Total	10,626	11,421

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023 CONTINUED

# Services provided by the Company's Auditor and its associates

The Group has obtained the following services from the Company's Auditor and its associates:

	Year ended 31 December 2023 £'000	Year ended 31 December 2022 £'000
Fees payable to the Company's Auditor for the audit of the Company's annual accounts	105	99
Fees payable to the Group's Auditor and its associates for the audit of the Company's subsidiaries	134	125
<b>Total fees payable for audit services</b> Fees payable to the Group's Auditor and its associates for other services:	239	224
Other services	31	29
Total	270	253

### 8. Directors' remuneration

Key management comprises the Directors of the Company. A summary of the Directors' emoluments is set out in the Directors' Remuneration Report on page 150.

	Year ended 31 December 2023 £'000	Year ended 31 December 2022 £'000
Directors' fees	267	273
Employer's National Insurance contributions	26	29
Total	293	302

### 9. Finance income

	Year ended 31 December 2023 £'000	Year ended 31 December 2022 £'000
Interest income	79	126
Total	79	126

### **10. Finance expense**

	Year ended 31 December 2023 £'000	Year ended 31 December 2022 £'000
Net interest payable on bank borrowings and derivatives	12,517	12,940
Amortisation of loan arrangement fees	875	1,421
Bond interest	2,250	2,250
Bond issue costs amortised	155	156
Bond expenses	8	8
Lease interest	405	510
Total	16,210	17,285

### **11. Taxation**

	Year ended 31 December 2023 £'000	Year ended 31 December 2022 £'000
Corporation tax charge	-	-
Increase/ (decrease) in deferred tax liability	9	(6)
Total	9	(6)

The current tax charge is reduced by the UK REIT tax exemptions. The tax charge for the year can be reconciled to the loss in the Consolidated Statement of Comprehensive Income as follows:

	Year ended 31 December 2023 £'000	Year ended 31 December 2022 £'000
(Loss)/profit before taxation	(67,447)	(65,169)
UK Corporation Tax rate	23.52%	19%
Theoretical tax at UK Corporation Tax rate	(15,864)	(12,382)
Effects of:		
Revaluation of investment property	20,310	21,514
Expenses not deductible for tax	(387)	(201)
Profits from the tax–exempt business	(4,059)	(8,931)
Deferred tax arising from temporary differences on the revaluation of investment property	9	(6)
Total	9	(6)

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023 CONTINUED

Permanent differences are the differences between an entity's taxable profits and its results as stated in the financial statements. These arise because certain types of income and expenditure are nontaxable or disallowable, or because certain tax charges or allowances have no corresponding amounts in the financial statements.

The Group elected to be treated as a UK REIT with effect from 7 November 2015. The UK REIT rules exempt the profits of the Group's UK property rental business from corporation tax. Gains on UK properties are also exempt from tax, provided they are not held for trading purposes or sold in the three years after completion of development. The Group is otherwise subject to UK corporation tax.

As a REIT, Regional REIT Ltd is required to pay PID's equal to at least 90% of the Group's exempted net income. To retain UK REIT status, there are a number of conditions to be met in respect of the principal company of the Group, the Group's qualifying activity and its balance of business. The Group continues to meet these conditions.

**12. Earnings per Share** 

Earnings per Share amounts are calculated by dividing (losses)/profits for the year attributable to ordinary equity holders of the Company by the weighted average number of Ordinary Shares in issue during the year.

The calculation of basic and diluted earnings per Share is based on the following:

Year ended **Year ended 31 December** 31 December 2023 2022 £'000 £'000 **Calculation of earnings per Share** Net loss attributable to Ordinary Shareholders (67,456) (65,163) Adjustments to remove: Changes in value of investment properties 86,350 113,233 Changes in fair value of right of use assets 139 185 Loss on disposal of investment properties 726 8.636 Gain on the disposal of right of use assets (76) Changes in fair value of interest rate derivatives and financial assets 7.194 (22,743)Deferred tax charge/(credit) 9 (6) **EPRA net profit attributable to Ordinary Shareholders** 34,066 26,962 Weighted average number of Ordinary Shares 515,736,583 515,736,583 Loss per Share - basic and diluted (13.1)p (12.6)p EPRA earnings per Share - basic and diluted 5.2p 6.6p

UK Corporation Tax arises on entities which form part of the Group consolidated accounts but do not form part of the REIT group.

Due to the Group's REIT status and its intention to continue meeting the conditions required to maintain this status for the foreseeable future, no provision has been made for deferred tax on any capital gains or losses arising on the revaluation or disposal of investments held by entities within the REIT group.

No deferred tax asset has been recognised in respect of losses carried forward.

### 13. Dividends

	Year ended 31 December 2023 £'000	Year ended 31 December 2022 £'000
Dividend of 1.65 (2022: 1.70) pence per Ordinary Share for the period 1 October – 31 December	8,509	8,768
Dividend of 1.65 (2022: 1.65) pence per Ordinary Share for the period 1 January – 31 March	8,510	8,510
Dividend of 1.20 (2022: 1.65) pence per Ordinary Share for the period 1 April – 30 June	6,189	8,509
Dividend of 1.20 (2022: 1.65) pence per Ordinary Share for the period 1 July – 30 September	6,189	8,509
Total	29,397	34,296

On 23 February 2023, the Company announced a dividend of 1.65 pence per Share in respect of the period 1 October 2022 to 31 December 2022. The dividend payment was made on 6 April 2023 to Shareholders on the register as at 2 March 2023.

On 24 May 2023, the Company announced a dividend of 1.65 pence per Share in respect of the period 1 January 2023 to 31 March 2023. The dividend payment was made on 4 August 2023 to Shareholders on the register as at 1 June 2023.

On 12 September 2023, the Company announced a dividend of 1.20 pence per Share in respect of the period 1 April 2023 to 30 June 2023. The dividend payment was made on 19 October 2023 to Shareholders on the register as at 21 September 2023.

On 9 November 2023, the Company announced a dividend of 1.20 pence per Share in respect of the period 1 July 2023 to 30 September 2023. The dividend payment was made on 12 January 2024 to Shareholders on the register as at 16 November 2023. On 22 February 2024, the Company announced a dividend of 1.20 pence per Share in respect of the period 1 October 2023 to 31 December 2023. The dividend will be paid on 5th April 2024 to Shareholders on the register as at 29th February 2024. The financial statements do not reflect this dividend.

The Board intends to pursue a dividend policy with quarterly dividend distributions. The level of future payment of dividends will be determined by the Board having regard to, amongst other things, the financial position and performance of the Group at the relevant time, UK REIT requirements, and the interest of Shareholders.

### **14. Investment properties**

In accordance with International Accounting Standard, IAS 40, 'Investment Property', investment property has been independently valued at fair value by Colliers International Property Consultants Limited, an accredited independent valuer with recognised and relevant professional qualifications and with recent experience in the locations and categories of the investment properties being valued. The valuations have been prepared in accordance with the RICS Red Book and incorporate the recommendations of the International Valuation Standards Committee which are consistent with the principles set out in IFRS 13. The valuations are the ultimate responsibility of the Directors. Accordingly, the critical assumptions used in establishing the independent valuation are reviewed by the Board.

Group Movement in investment properties for the year ended 31 December 2023	Freehold Property £'000	Long Leasehold Property £'000	Total £'000
Valuation at 1 January 2023	643,630	145,850	789,480
Property additions – acquisitions	5	85	90
Property additions – subsequent expenditure	7,921	2,249	10,170
Property disposals	(25,004)	35	(24,969)
Loss on disposal of investment properties	(691)	(35)	(726)
Change in valuation during the period	(63,466)	(9,859)	(73,325)
Valuation at 31 December 2023	562,395	138,325	700,720
Value advised by the property valuers	562,395	138,325	700,720
Less adjustment for rent smoothing assets (note 17)	(9,532)	(3,493)	(13,025)
Fair Value at 31 December 2023	552,863	134,832	687,695

The total change in fair value during the period was a decrease of £86,350,000 (2022: £113,233,000)

Group Movement in investment properties for the year ended 31 December 2022		
Valuation at 1 January 2022	751,440	154,709
Property additions – acquisitions	70,322	8,948
Property additions – subsequent expenditure	5,994	4,023
Property disposals	(80,436)	(3,651)
Loss on disposal of investment properties	(8,032)	(604)
Change in fair value during the year	(95,658)	(17,575)

Valuation at 31 December 2022

The net book value of properties disposed of during the year amounted to £25,695,000 (2022: £92,723,000).

The historic cost of the properties is £899,236,000 (31 December 2022: £919,543,000).

Bank borrowings are secured by charges over investment properties held by certain asset–holding subsidiaries.

The banks also hold charges over the shares of certain subsidiaries and any intermediary holding companies of those subsidiaries. The independent valuers assessment of the value of investment properties secured at 31 December 2023 was £700,720,000 (31 December 2022: £789,480,000).

643,630

145,850

906,149 79,270 10,017 (84,087) (8,636) (113,233)

789,480

# The following table provides the fair value measurement hierarchy for investment property:

Date of valuation:	Total £'000	Quoted active prices (level 1) £'000	Significant observable inputs (level 2) £'000	Significant unobservable inputs (level 3) £'000
31 December 2023	700,720	-	-	700,720
31 December 2022	789,480	-	-	789,480

The hierarchy levels are defined in note 29.

It has been determined that the entire investment properties portfolio should be classified under the level 3 category. The table below shows the movement in the year on the level 3 category:

	Year ended 31 December 2023 £'000	Year ended 31 December 2022 £'000
Balance at the start of the year	789,480	906,149
Additions	10,260	89,287
Disposals	(24,969)	(84,087)
Loss on the disposal of investment properties	(726)	(8,636)
Change in fair value during the year	(86,350)	(113,233)
Balance at the end of the year	687,695	789,480

The determination of the fair value of the investment properties held by each consolidated subsidiary requires the use of estimates such as future cash flows from investment properties, which take into consideration lettings, tenants' profiles, future revenue streams, any environmental matters and the overall repair and condition of the property, and discount rates applicable to those assets. Future revenue streams comprise contracted rent (passing rent) and Estimated Rental Value (ERV) after the contract period. In calculating ERV, the potential impact of future lease incentives to be granted to secure new contracts is taken into consideration. All these estimates are based on local market conditions existing at the reporting date. As at 31 December 2023, the estimated fair value of each property has been primarily derived using comparable recent market transactions on arm's length terms and assessed in accordance with the relevant parts of the RICS Red Book.

The impact of climate change on the portfolio and the principal risk around environmental and energy efficiency standards are disclosed in the Strategic Report on pages 74 to 94.

# Techniques used for valuing investment properties

The following descriptions and definitions relate to valuation techniques and key significant inputs made in determining the fair values:

#### Valuation technique: market comparable method

Under the market comparable method (or market approach), a property fair value is estimated based on comparable transactions in the market.

#### Significant input: market rental

The rent at which space could be let in the market conditions prevailing at the date of valuation range:  $\pm 16,200 - \pm 3,237,000$  per annum (2022:  $\pm 12,500 - \pm 3,137,000$  per annum).

#### Significant input: rental growth

The decrease in rent is based on contractual agreements: 6.49% (2022: decrease 5.08%). There is a gross contracted rent reduction, as per normal operations it is a combination of property disposals, space under refurbishments and lease expiries.

### Equivalent yield range by sector:

#### Significant input: equivalent yield

The time-weighted average return that a property will produce including purchase costs. The equivalent yield generally sits between the net initial yield and reversionary yield. See below table.

#### **Unobservable inputs:**

The significant unobservable inputs (level 3) are sensitive to changes in the estimated future cash flows from investment properties such as increases and decreases in contracted rents, operating expenses and capital expenses, plus transactional activity in the real estate market.

Geographical and sector specific market evidence reviewed in the course of preparing the December 2023 valuation had an initial yield range of 5.78% to 15.0% (2022: 5.20% to 17.55%).

As set out within the significant accounting estimates and judgements, the Group's property portfolio valuation is open to judgement and is inherently subjective by nature, and actual values can only be determined in a sales transaction.

	Fair Value		
Sector	£'000	ERV Range (per sq ft per annum)	Equivalent Yield Range
Industrial	£22,125.00	£3.50 - £9.49	6.61% - 30.12%
Retail	£21,925.00	£4.50 - £60.10	6.00% - 30.97%
Alternatives/ Other	£11,650.00	£5.00 - £17.67	4.75% - 9.69%
Office by Region			
Office South East	£122,800.00	£5.07 - £29.01	8.25% - 19.88%
Office South West	£69,800.00	£8.74 - £22.00	9.00% - 13.09%
Office Midlands	£133,550.00	£3.01 - £34.95	9.09% - 14.00%
Office North West	£97,015.00	£6.61 - £29.59	7.50% - 14.26%
Office North East	£106,800.00	£4.00 - £30.51	7.61% - 21.78%
Office Wales	£20,125.00	£10.00 - £13.50	8.94% - 10.34%
Office Scotland	£94,930.00	£4.48 - £24.02	8.81% - 19.80%
Total	£700,720.00		

	2023 Impact on statement of comprehensive income £'000	2023 Impact on statement of financial position £'000	2022 Impact on statement of comprehensive income £'000	2022 Impact on statement of financial position £'000
Improvement in ERV by 5%	31,464	31,464	35,307	35,307
Worsening in ERV by 5%	(30,966)	(30,966)	(34,740)	(34,740)
Improvement in yield by 0.125%	10,361	10,361	13,427	13,427
Worsening in yield by 0.125%	(10,101)	(10,101)	(13,035)	(13,035)

## The impact of changes to the significant unobservable inputs:

### **15. Investment in subsidiaries**

List of subsidiaries which are 100% owned and controlled by the Group:

	Country of incorporation	Ownership %
Beaufort Office Park Management Company Limited	United Kingdom	100%
Glasgow Airport Business Park Management Company Limited	United Kingdom	100%
Quay West Estate Company Limited	United Kingdom	100%
Regional Commercial MIDCO Ltd	Jersey	100%
RR Aspect Court Ltd	Jersey	100%
RR Bennett House Ltd	Jersey	100%
RR Bishopgate Street Ltd	Jersey	100%
RR Brand Street Ltd	Jersey	100%
RR Bristol Ltd	Jersey	100%
RR Chancellor Court Ltd	Jersey	100%
RR Crompton Way Ltd	Jersey	100%
RR Falcon Ltd	Jersey	100%
RR Glasgow Ltd	Jersey	100%
RR Harvest Ltd	Jersey	100%
RR Hounds Gate Ltd	Jersey	100%
RR Milburn House Ltd	Jersey	100%
RR Minton Place Ltd	Jersey	100%
RR Newstead Court Ltd	Jersey	100%
RR Portland Street Ltd	Jersey	100%
RR Rainbow (Aylesbury) Ltd	Jersey	100%
RR Rainbow (North) Ltd	Jersey	100%
RR Rainbow (South) Ltd	Jersey	100%
RR Range Ltd	Jersey	100%
RR Sea Dundee Ltd	United Kingdom	100%
RR Sea Hanover Street Ltd	United Kingdom	100%
RR Sea Lamont I Ltd	Jersey	100%
RR Sea Lamont II Ltd	Jersey	100%
RR Sea Lamont III Ltd	Jersey	100%
RR Sea St. Helens Ltd	United Kingdom	100%

	Country of incorporation	Ownership %
RR Sea Stafford Ltd	United Kingdom	100%
RR Sea Strand Ltd	United Kingdom	100%
RR Sea TAPP Ltd	Guernsey	100%
RR Sea TOPP Bletchley Ltd	Guernsey	100%
RR Sea TOPP I Ltd	Guernsey	100%
RR Sheldon Court Ltd	Jersey	100%
RR Star Ltd	Jersey	100%
RR St Georges House Ltd	Jersey	100%
RR St James Court Ltd	Jersey	100%
RR Strathclyde BP Ltd	Jersey	100%
RR UK (Central) Ltd	Jersey	100%
RR UK (Cheshunt) Ltd	Jersey	100%
RR UK (Port Solent) Ltd	Jersey	100%
RR UK (South) Ltd	Jersey	100%
RR Wallington Ltd	Jersey	100%
RR Westminster House Ltd	Jersey	100%
RR Wing Portfolio Ltd	Jersey	100%
Tay Properties Ltd	Jersey	100%
TCP Arbos Ltd	Jersey	100%
TCP Channel Ltd	Jersey	100%
Tosca Chandlers Ford Ltd (in liquidation)	Jersey	100%
Tosca Glasgow II Ltd	Jersey	100%

All of the above entities have been included in the Group's consolidated financial statements.

By virtue of an Amended and Restated Call Option Agreement dated 3 November 2018, the Directors consider that the Group has control of View Castle Limited and its subsidiaries (the "View Castle Group"). Under this option, the Group has the ability to acquire any of the properties held by the View Castle Group by issuing an option notice for a nominal consideration of £1. The recipient of the option notice will be obliged to convey its title within one month after receipt of the option notice.

Despite having no equity holding, the Group controls the View Castle Group as the option agreement has the effect that the Group is exposed to, and has rights to, variable returns from its involvement with the View Castle Group through its power to control.

The companies which make up the View Castle Group are as follows:

List of subsidiaries that are controlled by the Group:	Country of incorporation	Control %
Credential (Wardpark North) Ltd	United Kingdom	100%
Credential Estates Ltd	United Kingdom	100%
Rocket Unit Trust	Jersey	100%
Squeeze Newco 2 Ltd	United Kingdom	100%
View Castle Ltd	United Kingdom	100%
View Castle (Milton Keynes) Ltd	United Kingdom	100%
View Castle (Properties) Ltd	United Kingdom	100%

All of the above entities have been included in the Group's consolidated financial statements up to 31 December 2023.

### 16. Non-current receivables on tenant loans

	31 December 2023 £'000	31 December 2022 £'000
At start of year Amounts repaid in the year	770 (192)	1,011 (241)
At end of year	578	770
Asset due within 1 year (note 17) Asset due after 1 year	193 385	192 578
	578	770

During 2016, the Group entered into a loan agreement with a tenant for £1,926,000. The loan is subject to interest of 4% above the base rate of the Bank of Scotland on late payments and is repayable in instalments over ten years. No impairment has been recognised against the receivables on tenant loans as at 31 December 2023 or 31 December 2022.

### **17. Trade and other receivables**

	31 December 2023 £'000	31 December 2022 £'000
Gross amount receivable from tenants	8,704	10,092
Less provision for impairment	(915)	(902)
Net amount receivable from tenants	7,789	9,190
Current receivables – tenant loans (note 16)	193	192
Income tax	52	52
Other receivables	760	955
Prepayment for rent smoothing (note 14)	13,025	10,597
Prepayments	11,018	9,288
	32,837	30,274

The maximum exposure to credit risk at the reporting date is the carrying value of the amounts disclosed above. The Group does not hold any collateral as security.

# The aged analysis of trade receivables that are past due but not impaired was as follows:

	31 December 2023 £'000	31 December 2022 £'000
< 30 days	3,604	7,386
30–60 days	650	205
> 60 days	4,450	2,501
Net amount receivable from tenants	8,704	10,092
Less provision for impairment	(915)	(902)
Net amount receivable from tenants	7,789	9,190

The Directors consider the fair value of receivables equals their carrying amount.

The table above shows the aged analysis of trade receivables included in the table above which are past due but not impaired. These relate to tenants for whom there is no recent history of default.

Provision for impairment of trade receivables movement as follows:

	31 December 2023 £'000	31 December 2022 £'000
At start of year	902	1,615
Provision for impairment in the year	903	949
Receivables written off as uncollectable	(670)	(458)
Unused provision reversed	(220)	(1,204)
At end of year	915	902

Other categories within trade and other receivables do not include impaired assets. Receivables are written off as uncollectable where there is no reasonable expectation of recovery.

### 18. Cash and cash equivalents

	31 December 2023 £'000	31 December 2022 £'000
Group		
Cash held at bank	30,209	41,262
Restricted cash held at bank	3,826	8,886
At end of year	34,035	50,148

\* Comparatives have been re-analysed between restricted and non-restricted balances.

#### Restricted cash balances of the Group comprise:

- £3,826,000 (2022: £8,886,000) of funds held in blocked bank accounts which are controlled by the Group's lenders and are released once certain loan conditions are met. The restricted funds arose on net proceeds from investment property disposals.
- The following amounts are not analysed as restricted balances:
- £7,863,000 (2022: £9,940,000) of cash funds represent service charge income received from tenants for settlement of future service charge expenditure.
- £2,845,541 (2022: £3,493,000) of cash funds represent tenants' rental deposits.

The restricted cash balances are all accessible within 90 days so meet the definition of cash and cash equivalents

### 19. Trade and other payables

	31 December 2023 £'000	31 December 2022 £'000
Withholding tax due on dividends paid	668	929
Dividends announced but not paid	6,189	8,509
Trade payables	2,862	3,455
Other payables	15,350	14,703
Value added tax	1,387	1,562
Accruals	6,583	10,073
At end of year	33,039	39,231

Other payables principally include rent deposits held and service charge costs.

The Directors consider the fair value of trade and other payables to equal their carrying amounts.

#### 20. Deferred income

Deferred rental income of £15,597,000 (31 December 2022: £16,661,000) represents rent received in advance from tenants. Deferred income will be recognised over the next 12 month period.

### 21. Deferred tax liabilities

	31 December 2023 £'000	31 December 2022 £'000
Deferred tax	708	699
At end of year	708	699
The movement on deferred tax liability is shown below:		
At start of year	699	705
Deferred tax on the valuation of investment properties	9	(6)
At end of year	708	699

The deferred tax liability relates to the potential tax liability that may crystalise when investment properties are sold. It is calculated on the revaluation gains of investment properties held by the Group which fall outside of the REIT regime.

#### 22. Bank and loan borrowings

Bank borrowings are secured by charges over investment properties held by certain asset-holding subsidiaries. The banks also hold charges over the Shares of certain subsidiaries and any intermediary holding companies of those subsidiaries. Any associated fees in arranging the bank borrowings unamortised as at the year end are offset against amounts drawn on the facilities as shown in the table below:

	31 December 2023 £'000	31 December 2022 £'000
Bank borrowings drawn at start of year	390,792	389,937
Bank borrowings drawn	3,729	14,322
Bank borrowings repaid	(23,771)	(13,467)
Bank borrowings drawn at end of year	370,750	390,792
Less: unamortised costs at start of year	(5,527)	(6,463)
Less: loan issue costs incurred in the year	(495)	(485)
Add: loan issue costs amortised in the year	875	1,421
At end of year	365,603	385,265
Maturity of bank borrowings		
Repayable within 1 year	-	-
Repayable between 1 to 2 years	-	-
Repayable between 2 to 5 years	310,721	290,677
Repayable after more than 5 years	60,029	100,115
Unamortised loan issue costs	(5,147)	(5,527)
	365,603	385,265

As detailed in note 23, the Group has £50,000,000 (31 December 2022: £50,000,000) retail eligible bonds in issue.

The table below lists the Group's borrowings.

Lender	Facility £'000	Outstanding debt* £'000	Maturity date	Gross loan to value**	Annual interest rate	Amortisation
Royal Bank of Scotland, Bank of Scotland and Barclays	122,221	122,221	Aug-26	54.5%	2.40% over 3 months £ SONIA	Mandatory prepayment
Scottish Widows Ltd & Aviva Investors Real Estate Finance	152,500	152,500	Dec-27	52.9%	3.28% Fixed	None
Scottish Widows Ltd	36,000	36,000	Dec-28	47.2%	3.37% Fixed	None
Santander UK	60,029	60,029	Jun-29	52.1%	2.20% over 3 months £ SONIA	Mandatory prepayment
Total bank borrowings	370,750	370,750				
Retail eligible bond	50,000	50,000	Aug-24	N/A	4.50% Fixed	None
Total	420,750	420,750				

SONIA = Sterling Over Night Indexed Average

\* Before unamortised debt issue costs

\*\* Based upon Colliers International Property Consultants Limited property valuations

The percentage of borrowings at variable rates of interest was 43.3% (31 December 2022: 43.1%).

The weighted average term to maturity of the Group's debt at the year end was 3.5 years (31 December 2022: 4.5 years).

The weighted average interest rate payable by the Group on its total bank borrowings, excluding hedging costs, as at the year end was 5.4% (31 December 2022: 4.1%).

The Group weighted average interest rate, including the retail eligible bonds and hedging activity at the year end, amounted to 3.5% per annum (31 December 2022: 3.5% per annum).

The Group has been in compliance with all of the financial covenants relating to the above facilities as applicable throughout the year covered by these consolidated financial statements. Each facility has distinct covenants which generally include: historic interest cover, projected interest cover, LTV cover and debt service cover. A breach of agreed covenant levels would typically result in an event of default of the respective facility, giving the lender the right, but not the obligation, to declare the loan immediately due and payable. Where a loan is repaid in these circumstances, early repayment fees will apply, which are generally based on a percentage of the loan repaid or calculated with reference to the interest income foregone by the lenders as a result of the repayment.

As shown in note 24, the Group uses a combination of interest rate swaps and fixed rate bearing loans to hedge against cash flow interest rate risks. The Group's exposure to interest rate volatility is minimal.

### 23. Retail Eligible Bonds

The Company has in issue £50,000,000 (31 December 2022: £50,000,000) 4.5% Retail Eligible Bonds with a maturity date of 6 August 2024. These unsecured bonds are listed on the London Stock Exchange ORB platform.

	31 December 2023 £'000	31 December 2022 £'000
Bond principal at start of year	50,000	50,000
Unamortised issue costs at start of year	(248)	(404)
Amortisation of issue costs	155	156
At end of year	49,907	49,752

### 24. Derivative financial instruments

Interest rate caps and swaps are in place to mitigate the interest rate risk that arises as a result of entering into variable rate borrowings.

	31 December 2023 £'000	31 December 2022 £'000
Fair value at start of period	24,449	1,706
Proceeds received from a reduction in notional amounts	(1,246)	-
Revaluation in period	(7,194)	22,743
Fair value at end of year	16,009	24,449

The calculation of fair value of interest rate caps and swaps is based on the following calculation: the notional amount multiplied by the difference between the swap rate and the current market rate and then multiplied by the number of years remaining on the contract and discounted. Further details can be found in note 29.1. During the year the notional amount on derivative instruments was reduced with a cash amount realised of  $\pm 1,246,000$ .

The table below lists the hedging and swap notional amounts and rates against the details of the Group's loan facilities

Lender	Facility £'000	Outstanding debt* £'000	Maturity date	Annual interest rate	Notional amount £'000	Swap/cap rate
Royal Bank of Scotland, Bank of Scotland and Barclays	122,221	122,221	Aug-26	2.40% over 3mth £ SONIA	71,000 swap 51,221 cap	0.97% 0.97%
Scottish Widows Ltd & Aviva Investors Real Estate Finance	152,500	152,500	Dec-27	3.28% Fixed	n/a	n/a
Scottish Widows Ltd	36,000	36,000	Dec-28	3.37% Fixed	n/a	n/a
Santander UK	60.029	60,029	lun-29	2.20% over 3mth £ SONIA	49,403 swap 10,626 cap	1.39% 1.39%
Total bank borrowings	370,750	370,750	Juli 25	3011/1	. 0,020 cup	1.35%

\* Before unamortised debt issue costs

SONIA = Sterling Over Night Indexed Average

As at 31 December 2023, the swap notional arrangements were  $\pm$ 120.4 million (31 December 2022:  $\pm$ 122.4 million) and the cap notional arrangements amounted to  $\pm$ 61.8 million (31 December 2022:  $\pm$ 71.5 million).

The Group weighted average effective interest rate was 3.5% (31 December 2022: 3.5%) inclusive of hedging costs and the Retail Eligible Bond.

The maximum exposure to credit risk at the reporting date is the fair value of the derivative liabilities.

It is the Group's target to hedge at least 90% of the total debt portfolio using interest rate derivatives and fixed-rate facilities. As at the year end, the total proportion of hedged debt equated to 100.0% (31 December 2022: 100.9%), as shown below.

	31 December 2023 £'000	31 December 2022 £'000
Total bank borrowings	370,750	390,792
Notional value of interest rate caps and swaps	182,250	193,871
Value of fixed rate debts	188,500	201,000
	370,750	394,871
Proportion of hedged debt	100.0%	100.9%

Table may not sum due to rounding

### 25. Leases

Right of use asset	31 December 2023 £'000	31 December 2022 £'000
At start of year	11,126	16,482
Derecognition of right of use asset	-	(5,171)
Fair value movement	(139)	(185)
At end of year	10,987	11,126

Lease liability	31 December 2023 £'000	31 December 2022 £'000
At start of year	11,505	16,795
Derecognition of finance lease liability	-	(5,247)
Lease payments	(435)	(553)
Interest charges	405	510
At end of year	11,475	11,505

The derecognition of right of use assets and liabilities during the previous year gave rise to a realised gain of £nil (31 December 2022: £76,000).

The Group's lease commitments which are now represented by the right of use asset and lease liability are spread across 10 separate leases with the two largest leases at Northern Cross Basingstoke and Quantum Court Edinburgh making up 48% of the balance. Total commitments on leases in respect of land and buildings are as follows:

Group	31 December 2023 £'000	31 December 2022 £'000
Payable within 1 year	435	435
Payable between 1 and 2 years	435	435
Payable between 2 and 5 years	1,305	1,305
Payable after 5 years	33,999	29,109
At end of year	36,174	31,284

### 26. Stated capital

Stated capital represents the consideration received by the Company for the issue of Ordinary Shares.

	31 December 2023 £'000	31 December 2022 £'000
Group Issued and fully paid Shares of no par value At start of the year	513,762	513,762
At end of the year	513,762	513,762
Number of Shares in issue At start of the year	515,736,583	515,736,583
At end of the year	515,736,583	515,736,583

### 27. Net asset value per Share (NAV)

Basic NAV per Share is calculated by dividing the net assets in the Statement of Financial Position attributable to ordinary equity holders of the parent by the number of Ordinary Shares outstanding at the end of the year.

Further detail of the EPRA performance measures can be found on pages 208 to 211.

Net asset values have been calculated as follows:

	31 December 2023 £'000	31 December 2022 £'000
Group		
Net asset value per Consolidated Statement of Financial Position	306,089	402,942
Adjustment for calculating EPRA net tangible assets:		
Derivative financial instruments	(16,009)	(24,449)
Deferred tax liability	708	699
EPRA Net Tangible Assets	290,788	379,192
Number of Ordinary Shares in issue	515,736,583	515,736,583
Net asset value per Share – basic and diluted	59.3p	78.1p
EPRA Net Tangible Assets per Share – basic and diluted	56.4p	73.5p

### 28. Notes to the Statement of Cash Flows

### 28.1. Non-Cash Transactions

During the prior year, two right of use assets and liabilities were derecognised following the sale of long-leasehold investment properties.

# 28.2. Reconciliation of changes in liabilities to cash flows arising from financing activities

	Bank loans and borrowings £'000	Retail Eligible Bonds £'000	Lease liabilities £'000	Total £'000
Balance at 1 January 2023	385,265	49,752	11,505	446,522
Changes from financing cash flows:				
Bank and bond borrowings advanced	3,729	-	-	3,729
Bank borrowings repaid	(23,771)	-	-	(23,771)
Bank and bond borrowing costs paid	(495)	-	-	(495)
Lease payments	-	-	(435)	(435)
Total changes from financing cash flows	(20,537)	-	(435)	(20,972)
Amortisation of issue costs	875	155	-	1,030
Unwinding of discount	-	-	405	405
Total other changes	875	155	405	1,435
Balance at 31 December 2023	365,603	49,907	11,475	426,985

	Bank Ioans and borrowings £'000	Retail Eligible Bonds £'000	Lease liabilities £'000	Total £'000
Balance at 1 January 2022	383,474	49,596	16,795	449,865
Changes from financing cash flows:				
Bank and bond borrowings advanced	14,322	-	-	14,322
Bank borrowings repaid	(13,467)	-	-	(13,467)
Bank and bond borrowing costs paid	(485)	-	-	(485)
Lease payments	-	-	(553)	(553)
Total changes from financing cash flows	370	-	(553)	(183)
Amortisation of issue costs	1,421	156	-	1,577
Unwinding of discount	-	-	510	510
Derecognition of finance lease liability	-	-	(5,247)	(5,247)
Total other changes	1,421	156	(4,737)	(3,160)
Balance at 31 December 2022	385,265	49,752	11,505	446,522

### 29. Financial risk management

#### **29.1. Financial instruments**

The Group's principal financial assets and liabilities are those that arise directly from its operations: trade and other receivables, trade and other payables and cash and cash equivalents. The Group's other principal financial assets and liabilities are bank and other loan borrowings, amounts due to interest rate derivatives and lease liabilities, the main purpose of which is to finance the acquisition and development of the Group's investment property portfolio. Set out below is a comparison by class of the carrying amounts of the Group's financial instruments that are carried in the financial statements and their fair value:

	31 December 2023		31 D	ecember 2022
	Carrying value £'000	Fair value £'000	Carrying value £'000	Fair value £'000
Group				
Financial assets – measured at amortised cost				
Trade and other receivables	9,127	9,127	10,915	10,915
Cash and short–term deposits	34,505	34,505	50,148	50,148
Financial assets – measured at fair value through profit or loss				
Interest rate derivatives	16,009	16,009	24,449	24,449
Financial liabilities – measured at amortised cost			,	,
Trade and other payables	(30,984)	(30,984)	(36,741)	(36,741)
Bank and loan borrowings	(365,603)	(354,124)	(385,265)	(366,398)
Retail eligible bonds	(49,907)	(46,700)	(49,752)	(49,335)
Lease liability	(11,475)	(11,475)	(11,505)	(11,505)

The following financial liabilities are recorded in the Consolidated Statement of Financial Position at amortised cost but their fair value is different as disclosed above. Their fair values are determined as follows:

- The fair value of bank and loan borrowings is determined by reference to mark-to-market valuations provided by the lenders.
- The fair value of Retail Eligible Bonds is determined by their published market value.
- The fair value of the lease liability has been determined as the present value of future cash flows discounted using the Group's incremental borrowing rate.

The following financial assets and liabilities are recorded in the Consolidated Statement of Financial Position at fair value which is determined as follows:

• The fair value of interest rate derivatives is recorded in the Consolidated Statement of Financial Position and is determined by forming an expectation that interest rates will exceed strike rates and discounting these future cash flows at the prevailing market rates as at the year end.

#### Fair value hierarchy

The following table provides the fair value measurement hierarchy for financial assets and liabilities measured at fair value through profit or loss.

	Total £'000	Quoted active prices (level 1) £'000	Significant observable inputs (level 2) £'000	Significant unobservable inputs (level 3) £'000
Balance at 31 December 2023				
Interest rate derivatives	16,009	-	16,009	-
31 December 2022 Interest rate derivatives	24,449	-	24,449	-

The different levels are defined as follows.

Level 1: Quoted (unadjusted) market prices in active markets for identical assets or liabilities.

Level 2: Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.

Level 3: Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognised in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by reassessing categorisation at the end of each reporting period.

There have been no transfers between levels during the year.

#### 29.2. Risk management

The Group is exposed to market risk (including interest rate risk), credit risk and liquidity risk. The Board of Directors oversees the management of these risks. The Board of Directors reviews and agrees policies for managing each of these risks that are summarised below.

### 29.3. Market risk

Market risk is the risk that the fair values of financial instruments will fluctuate because of changes in market prices. The financial instruments held by the Group that are affected by market risk are principally the Group's bank balances along with a number of interest rate swaps entered into to mitigate interest rate risk.

The Group's interest rate risk arises from long-term borrowings issued at variable rates, which expose the Group to cash flow interest rate risk. Borrowings issued at variable rates expose the Group to fair value interest rate risk. The Group manages its cash flow interest rate risk by using floating to fixed interest rate swaps, interest rate caps and interest rate swaps. Interest rate swaps have the economic effect of converting borrowings from floating rates to fixed rates. Interest rate caps limit the exposure to a known level.

### 29.4. Credit risk

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to credit risk from both its leasing activities and financing activities, including deposits with banks and financial institutions. Credit risk is mitigated by tenants being required to pay rentals in advance under their lease obligations. The credit quality of the tenant is assessed based on an extensive credit rating scorecard at the time of entering into a lease agreement.

Outstanding trade receivables are regularly monitored. The maximum exposure to credit risk at the reporting date is the carrying value of each class of financial asset.

### 29.5. Credit risk related to trade receivables

Trade receivables, primarily tenant rentals, are presented in the Group's Statement of Financial Position net of provisions for impairment. Credit risk is primarily managed by requiring tenants to pay rentals in advance and performing tests around strength of covenant prior to acquisition.

# 29.6. Credit risk related to financial instruments and cash deposits

One of the principal credit risks of the Group arises with the banks and financial institutions. The Board of Directors believes that the credit risk on short-term deposits and current account cash balances is limited because the counterparties are banks, who are committed lenders to the Group, with high credit ratings assigned by international credit-rating agencies.

The list of bankers for the Group, with their latest Fitch credit ratings, was as follows:

Bankers	Fitch Ratings
Barclays Bank Plc	A Stable
Royal Bank of Scotland	A+ Stable
Bank of Scotland plc	A+ Stable
Santander UK	A+ Stable
Aviva	A+ Stable
Scottish Widows Limited	A Stable

### 29.7. Liquidity risk

Liquidity risk arises from the Group's management of working capital and, going forward, the finance charges and principal repayments on its borrowings. It is the risk that the Group will encounter difficulty in meeting its financial obligations as they fall due, as the majority of the Group's assets are investment properties and are therefore not readily realisable. The Group's objective is to ensure that it has sufficient available funds for its operations and to fund its capital expenditure. This is achieved by continuous monitoring of forecast and actual cash flows by management. The table below summarises the maturity profile of the Group's financial liabilities based on contractual undiscounted payments.

While the bank borrowings aged liability interest rate derivative aged liability within the below table are presented separately, the payment obligation of the bank borrowings is the net of the two balances.

Group at 31 December 2023	Within 1 year £'000	Between 1 and 2 years £'000	Between 2 and 5 years £'000	After 5 years £'000	Total £'000
Trade and other payables	(30,984)	-	-	-	(30,984)
Bank borrowings	(20,104)	(20,104)	(344,139)	(62,282)	(446,629)
Interest rate derivatives	7,810	7,810	10,735	1,185	27,540
Retail eligible bonds	(51,125)	-	-	-	(51,125)
Lease liability	(435)	(435)	(1,305)	(33,999)	(36,175)
	(94,838)	(12,729)	(334,709)	(95,096)	(537,373)

Group at 31 December 2022	Within 1 year £'000	Between 1 and 2 years £'000	Between 2 and 5 years £'000	After 5 years £'000	Total £'000
Trade and other payables	(36,741)	-	-	-	(36,741)
Bank borrowings	(16,300)	(16,300)	(330,923)	(106,105)	(469,628)
Interest rate derivatives	3,158	3,158	6,448	1,333	14,097
Retail eligible bonds	(2,250)	(52,250)	-	-	(54,500)
Lease liability	(435)	(435)	(1,305)	(29,109)	(31,284)
	(52,568)	(65,827)	(325,780)	(133,881)	(578,056)

The maturity dates of all bank borrowings are disclosed in note 22.

The maturity date of the retail eligible bonds is disclosed in note 23.

The range of maturity dates of the lease liability payments is between 43 and 128 years.

### **30. Capital management**

The primary objective of the Group's capital management is to ensure that it remains a going concern and continues to qualify for UK REIT status.

The Group's capital is represented by reserves and bank borrowings. The Board, with the assistance of the Asset Manager and Investment Adviser, monitors and reviews the Group's capital so as to promote the long-term success of the business, facilitate expansion, deliver a quarterly dividend distribution and to maintain sustainable returns for Shareholders.

The Group's policy on borrowings is as follows: the level of borrowing will be on a prudent basis for the asset class and will seek to achieve a low cost of funds, while maintaining flexibility in the underlying security requirements and the structure of both the portfolio and of Regional REIT. Based on current market conditions, the Board will target Group net borrowings of 40% of Investment Property Values at any time. However, the Board may modify the Group's borrowing policy (including the level of gearing) from time to time in light of then-current economic conditions, relative costs of debt and equity capital, fair value of the Company's assets, growth and acquisition opportunities or other factors the Board deems appropriate.

The optimal debt financing structure for the Group will have consideration for key metrics including: fixed or floating interest rate charged, debt type, maturity profile, substitution rights, covenant and security requirements, lender type, diversity and the lender's knowledge and relationship with the property sector.

### **31. Operating leases**

The future minimum lease payments receivable under non-cancellable operating leases in respect of the Group's property portfolio are as follows:

Group	31 December 2023 £'000	31 December 2022 £'000
Group		
Receivable within 1 year	51,207	55,898
Receivable between 1–2 years	45,008	42,673
Receivable between 2–5 years	96,923	74,718
Receivable after 5 years	67,798	46,122
	260,936	219,411

The Group has in excess of 940 operating leases.

The number of years remaining on these operating leases varies between 1 and 997 years. The amounts disclosed above represent total rental income receivable up to the next lease break point on each lease. If a tenant wishes to end a lease prior to the break point, a surrender premium will be charged to cover the shortfall in rental income received.

### 32. Segmental information

After a review of the information provided for management purposes, it was determined that the Group has one operating segment and therefore segmental information is not disclosed in these consolidated financial statements.

### 33. Transactions with related parties

#### **Transactions with the Directors**

The following persons and entities are related parties because they have significant influence over the reporting entity or are key management personnel or the reporting entity.

Directors' remuneration is disclosed within the Remuneration Report on page 150 and note 8 to the financial statements. Directors' beneficial interests in the Ordinary Shares of the Company are disclosed within the Directors' Report.

### 34. Transactions with Managers

#### Transactions with the Asset Manager, London & Scottish Property Investment Management Limited, and the Property Manager, L&S PM Limited

Stephen Inglis is a non-executive Director of Regional REIT Limited, as well as being the chief executive officer of London & Scottish Property Investment Management Limited ("LSPIM") and a director of L&S PM Limited. The former company has been contracted to act as the Asset Manager of the Group and the latter as the Property Manager.

In consideration for the provision of services provided, the Asset Manager is entitled in each financial year (or part thereof) to 50% of an annual management fee on a scaled rate. Following a review by the Management Engagement and Remuneration Committee and having sought advice from Peel Hunt LLP, the Company's Financial Adviser and Broker, the Company, Asset Manager and Investment Adviser agreed to amend the terms of the annual management fees charged to: (i) 1.1% of the EPRA NTA up to and equal to £500,000,000; (ii) 0.9% of EPRA NTA above £500,000,000 and up to or equal to £1,000,000,000; (iii) 0.7% of EPRA NTA above £1,000,000,000 and up to or equal to £1,500,000,000; and (iv) 0.5% of EPRA NTA above £1,500,000,000. Previously the annual management fee charged was on a scaled rate of 1.1% of the Company's EPRA NTA, reducing to 0.9% on net assets over £500,000,000. The fee shall be payable in cash quarterly in arrears.

In respect of each portfolio property, the Asset Manager has procured and shall, with the Company in the future, procure that L&S PM Limited is appointed as the Property Manager. A property management fee of 4% per annum is charged by the Property Manager on a quarterly basis: 31 March, 30 June, 30 September, and 31 December, based upon the gross rental yield. Gross rental yield means the rents due under the property's lease for the peaceful enjoyment of the property, including any value paid in respect of rental renunciations but excluding any sums paid in connection with service charges or insurance costs. The Asset Manager is also entitled to a performance fee. Details of the performance fee are given below.

The following tables show the fees charged in the year and the amount outstanding at the end of the year:

	Year ended 31 December 2023 £'000	Year ended 31 December 2022 £'000
Asset management fees charged*	1,944	2,691
Property management fees charged*	2,677	3,044
Performance fees charged	-	-
Total	4,621	5,735
	31 December 2023 £'000	31 December 2022 £'000
Total fees outstanding	1,170	1,642

\* Including irrecoverable VAT charged where appropriate.

#### Transactions with the Investment Manager, Toscafund Asset Management LLP, and the Investment Adviser, ARA Europe Private Markets Limited.

In consideration for the provision of services provided, the Investment Adviser is entitled in each financial year (or part thereof) to 50% of an annual management fee on a scaled rate.

With effect from 11 October 2023, ARA Europe Private Markets Limited ("ARA Europe") was appointed as the Company's Investment adviser and on the same date replaced Toscafund Asset Management's entitlement of the 50% annual management fee. Following a review by the Management Engagement and Remuneration Committee and having sought advice from Peel Hunt LLP, the Company's Financial Adviser and Broker, the Company, Asset Manager and Investment Adviser agreed to amend the terms of the annual management fees charged to: (i) 1.1% of the EPRA NTA up to and equal to £500,000,000; (ii) 0.9% of EPRA NTA above £500,000,000 and up to or equal to £1,000,000,000; (iii) 0.7% of EPRA NTA above £1,000,000,000 and up to or equal to £1,500,000,000; and (iv) 0.5% of EPRA NTA above £1,500,000,000. Previously the annual management fee charged was on a scaled rate of 1.1% of the Company's EPRA NTA, reducing to 0.9% on net assets over £500,000,000. The fee shall be payable in cash quarterly in arrears.

The Investment Adviser is also entitled to a performance fee. Details of the performance fee are given below.

The following tables show the fees charged in the year and the amount outstanding at the end of the year:

	Year ended 31 December 2023 £'000	Year ended 31 December 2022 £'000
Investment management fees charged	1,944	2,687
Total	1,944	2,687

31 December		31 December
2023		2022
£'000		£'000
Total fees outstanding	478	524

#### **Performance Fee**

The Asset Manager and the Investment Adviser are each entitled to 50% of a performance fee. The fee is calculated at a rate of 15% of the total Shareholder return in excess of the hurdle rate of 8% per annum for the relevant performance period. Total Shareholder return for any financial year consists of the sum of any increase or decrease in EPRA NTV per Ordinary Share and the total dividends per Ordinary Share declared in the financial year. A performance fee is only payable in respect of a performance period where the EPRA NTV per Ordinary Share exceeds the high-water mark which is equal to the greater of the highest year-end EPRA NTV Ordinary Share in any previous performance period. The performance fee was calculated initially on 31 December 2018 and is assessed annually thereafter.

The performance fees are now payable 34% in cash and 66% in Ordinary Shares, at the prevailing price per share, with 50% of the Shares locked–in for one year and 50% of the Shares locked–in for two years.

No performance fee has been earned for the years ending 31 December 2023 or 31 December 2022.

#### **35. Subsequent Events**

On 22 February 2024, the Company declared the Q4 2023 dividend of 1.20pps, which will be paid to shareholders on 5th April 2024.

# **ADDITIONAL INFORMATION**

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# EPRA PERFORMANCE MEASURES

The Group is a member of the European Public Real Estate Association ("EPRA").

EPRA has developed and defined the following performance measures to give transparency, comparability and relevance of financial reporting across entities which may use different accounting standards. The Group is pleased to disclose the following measures which are calculated in accordance with EPRA guidance:

EPRA Performance Measure	Definition	EPRA Performance Measure	Year ended 31 December 2023	Year ended 31 December 2022
EPRA EARNINGS	Earnings from operational activities.	EPRA Earnings	£26,962,000	£34,066,000
		EPRA Earnings per Share (basic and diluted	5.2p	6.6р
The EPRA NAV set of metrics make adjustments to the NAV per the IFRS financial statements to provide stakeholders with the most relevant information on the fair value of the assets and liabilities of a real estate investment company, under different scenarios.				

EPRA Net Reinstatement Value	EPRA NAV metric which assumes that entities never sell assets and aims to represent the value required to rebuild the entity.	EPRA Net Reinstatement Value	£290,788,000	£379,192,000
	the entry.	EPRA Net Reinstatement Value per Share (diluted)	56.4p	73.5p
EPRA Net Tangible Assets	EPRA NAV metric which assumes that entities buy and sell assets, thereby crystallising certain levels of unavoidable	EPRA Net Tangible Assets	£290,788,000	£379,192,000
	deferred tax.	EPRA Net Tangible Assets per Share (diluted)	56.4 <b>p</b>	73.5p
EPRA Net Disposal Value	EPRA NAV metric which represents the Shareholders' value under a disposal scenario, where deferred tax, financial instruments and certain	EPRA Net Disposal Value	£320,775,000	£422,226,000
	other adjustments are calculated to the full extent of their liability, net of any resulting tax.	EPRA Net Disposal Value per Share (diluted)	62.2p	81.9p
EPRA Net Initial Yield (NIY)	Annualised rental income based on the cash rents passing at the balance sheet date, less non-recoverable property operating expenses, divided by the market value of the property with (estimated) purchasers' costs.	EPRA Net Initial Yield	6.6%	6.4%
EPRA 'Topped-up' NIY	This measure incorporates an adjustment to the EPRA NIY in respect of the expiration of rent-freeperiods (or other unexpired lease incentives such as discounted rent periods and stepped rents).	EPRA 'Topped-up' Net Initial Yield	7.5%	7.2%
EPRA Vacancy Rate	Estimated Market Rental Value (ERV) of vacancy space divided by ERV of the whole portfolio.	EPRA Vacancy Rate	20.0%	16.6%
EPRA Costs Ratio	Administrative and operating costs (including and excluding costs of direct	EPRA Costs Ratio	38.5%	32.8%
	vacancy) divided by gross rental income.	EPRA Costs Ratio (excluding direct vacancy costs)	16.4%	16.2%
EPRA LTV	Debt divided by the market value of property	EPRA LTV	58.6%	52.8%

# NOTES TO THE CALCULATION OF EPRA PERFORMANCE MEASURES

#### **1. EPRA earnings**

For calculations, please refer to note 12 to the financial statements.

### 2. EPRA Net Reinstatement Value

	31 December 2023	31 December 2022
NAV per the financial statements	306,089	402,942
Fair value of derivative financial instruments	(16,009)	(24,449)
Deferred tax liability	708	699
EPRA Net Reinstatement Value	290,788	379,192
Dilutive number of Shares	515,736,583	515,736,583
EPRA Net Reinstatement Value per Share	56.4p	73.5p

### **3. EPRA Net Tangible Assets**

	31 December 2023	31 December 2022
NAV per the financial statements	306,089	402,942
Fair value of derivative financial instruments	(16,009)	(24,449)
Deferred tax liability	708	699
EPRA Net Tangible Assets	290,788	379,192
Dilutive number of Shares	515,736,583	515,736,583
EPRA Net Tangible Assets per Share	56.4p	73.5p

### 4. EPRA Net Disposal Value

	31 December 2023	31 December 2022
NAV per the financial statements	306,089	402,942
Adjustment for the fair value of bank borrowings	11,479	18,867
Adjustment for the fair value of retail eligible bonds	3,207	417
EPRA Net Disposal Value	320,775	422,226
Dilutive number of Shares	515,736,583	515,736,583
EPRA Net Disposal Value per Share	62.2p	81.9p

# NOTES TO THE CALCULATION OF EPRA PERFORMANCE MEASURES

### 5. EPRA Net Initial Yield

Calculated as the value of investment properties divided by annualised net rents:

	31 December 2023	31 December 2022
Investment properties	700,720	789,480
Purchaser costs	46,241	51,993
	746,961	841,473
Annualised cash passing rental income	59,522	63,687
Property outgoings	(10,077)	(9,705)
Annualised net rents	49,445	53,982
Add notional rent expiration of rent-free periods or other lease incentives	6,670	6,402
Topped-up net annualised rent	56,115	60,384
EPRA NIY	6.6%	6.4%
EPRA topped up NIY	7.5%	7.2%

### 6. EPRA Vacancy Rate

	31 December 2023	31 December 2022
Estimated Market Rental Value (ERV) of vacant space	16,650	14,579
Estimated Market Rental Value (ERV) of whole portfolio	83,314	87,652
EPRA Vacancy Rate	20.0%	16.6%

### 7. EPRA Cost Ratios

	Year ended 31 December 2023	Year ended 31 December 2022
Property costs	38,161	30,672
Less recoverable service charge income and other similar costs	(21,825)	(16,999)
Add administrative and other expenses	10,626	11,421
EPRA costs (including direct vacancy costs)	26,962	25,094
Direct vacancy costs	(15,441)	(12,712)
EPRA costs (excluding direct vacancy costs)	11,521	12,382
Gross rental income	91,880	93,318
Less recoverable service charge income and other similar items	(21,825)	(16,999)
Gross rental income less ground rents	70,055	76,319
EPRA Cost Ratio (including direct vacancy costs)	38.5%	32.8%
EPRA Cost Ratio (excluding direct vacancy costs)	16.4%	16.2%

The Group has not capitalised any overhead or operating expenses in the accounting years disclosed above.

### 8. EPRA LTV

	31 December 2023 £'000	31 December 2022 £'000
Borrowings from financial institutions	370,750	390,792
Bond loans	50,000	50,000
Net payables	17,188	26,888
Cash held by solicitors		-
Cash and cash equivalents	(34,505)	(50,148)
EPRA Net debt	403,433	417,532
Investment properties at fair value*	687,695	789,480
Financial Assets – loans	578	770
Total property value	688,273	790,250
EPRA LTV	58.6%	52.8%

\* Colliers' valuation net of smoothing see note 3.1.1

### Calculation of net receivables/(payables)

(11,475)	(11,505)
10,507	
10,987	11,126
(49,344)	(56,591)
(193)	(192)
32,837	30,274
	(193) (49,344)



# PROPERTY RELATED CAPITAL EXPENDITURE ANALYSIS

	31 December 2023	31 December 2022
Acquisitions	5	79,270
Development	-	-
Investment properties		
Incremental lettable space	-	-
No incremental lettable space	10,255	10,017
Tenant incentives	-	-
Other material non-allocated types of expenditure	-	-
Capitalised interest	-	-
Total Capital Expenditure	10,260	89,287
Conversion from accruals to cash basis	-	-
Total Capital Expenditure on cash basis	10,260	89,287

Acquisitions – this represents the purchase cost of investment properties and associated incidental purchase expenses such as stamp duty land tax, legal fees, agents' fees, valuations and surveys. Subsequent capital expenditure – this represents capital expenditure which has taken place post the initial acquisition of an investment property.

# OTHER PERFORMANCE MEASURES

### **Net LTV**

	30 June 2023 £'000	31 December 2022 £'000
Borrowings from financial institutions	370,750	390,792
Bond loans	50,000	50,000
Cash held by solicitors	-	-
Cash and cash equivalents	(34,505)	(50,148)
Net debt	386,245	390,644
Investment properties at valuation	700,720	789,480
Net LTV	55.1%	49.5%



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**GLOSSARY OF TERMS** 



**AIC** – Association of Investment Companies. A trade body for closed-end investment companies (www.theaic.co.uk).

AIF – Alternative Investment Fund.

**AIFMD** – Alternative Investment Fund Managers Directive. Issued by the European Parliament in 2012 and 2013, the Directive requires the Company to appoint an Alternative Investment Fund Manager (AIFM). The Board of Directors of a closed-ended investment company nevertheless remains fully responsible for all aspects of the Company's strategy, operations and compliance with regulations.

**AIFM** – Alternative Investment Fund Manager. The entity which ensures the Company complies with the AIFMD. The Company's AIFM is Toscafund Asset Management LLP until an affiliate of ARA Europe has acquired its own regulatory permissions.

**Alternative Performance Measures (APMs)** – APMs are key performance indicators used by the Board to assess the Company's performance.

Asset and Property Manager – London & Scottish Property Investment Management Limited.

Auditor – RSM UK Audit LLP.

**Board** – the Board of Directors of the Company.

**Borrowings** – aggregate amount of total drawn bank facilities and the retail eligible bond.

**Break Option** – a clause in a lease which provides the landlord or tenant with an ability to terminate the lease before its contractual expiry date.

**CAPEX** – capital expenditure relates to spend used by the organisation to maintain or upgrade physical assets.

**Company** – Regional REIT Limited (Company Number 60527).

**Company Adjusted Earnings** – a company specific earnings measure which adds back the performance fee charged in the accounts to EPRA Earnings.

**Core Plus Property** – growth and income properties with the ability to increase cash flows through asset management initiatives.

**Core Property** – stable income properties with low risk.

**Directors** – the Directors of the Company whose names are set out on page 221.

**EPC** – Energy Performance Certificate.

**EPRA** – European Public Real Estate Association, a real estate industry body, which has issued Best Practice Recommendations to provide consistency and transparency in real estate financial reporting across Europe.

**EPRA Cost Ratio** – ratio of overheads and operating expenses against gross rental income. Net overheads and operating expenses relate to all administrative and operating expenses including the share of joint ventures' overheads and operating expenses, net of any service fees, recharges or other income specifically intended to cover overhead and property expenses.

**EPRA Dividend Cover** – EPRA earnings per Share divided by the dividend per Share.

**EPRA Earnings** – profit after taxation excluding investments and development property revaluations and gains/losses on disposals, changes in the fair value of financial instruments and associated close-out costs and their related taxation.

**EPRA LTV** – EPRA Loan-To-Value is calculated as debt (including net payables) divided by market value of property as defined in the EPRA Best Practice Guidelines

**EPRA Net Asset Value (EPRA NAV)** – IFRS assets excluding the mark-to-market on effective cash flow hedges and related debt instruments and deferred taxation revaluations.

**EPRA Net Initial Yield (EPRA NIY)** – annualised rental income based on the cash rents passing at the balance sheet date, less non-recoverable property operating expenses, divided by the market value of the property with (estimated) purchasers' costs.

**EPRA Net Tangible Assets (EPRA NTA)** – EPRA Net Asset Value Measure assumes that entities buy and sell assets, thereby crystallising certain levels of unavoidable deferred tax.

**EPRA Occupancy Like for Like** – the like-for-like movement in EPRA Occupancy against the same period in the prior year, on properties owned throughout both comparable periods.

**EPRA Occupancy Rate** – occupancy expressed as a percentage being the ERV of let space divided by ERV of the whole portfolio. Occupancy Rate should only be calculated for all completed properties but excluding those properties which are under development.

**EPRA "Topped Up" Net Initial Yield** – this measure incorporates an adjustment to the EPRA NIY in respect of the expiration of rent-free periods (or other unexpired lease incentives such as discounted rent periods and stepped rents).

**EPRA Total Return** – the movement in EPRA NTA plus the dividend distributions paid during the period, expressed as a percentage of the EPRA NTA at the beginning of the period.

**EPRA Triple NAV (EPRA NNNAV)** – EPRA net assets adjusted to include deferred tax liabilities and the fair values of financial instruments and debt.

**EPRA Vacancy Rate** – occupancy expressed as a percentage being the ERV of vacant space divided by ERV of the whole portfolio. Vacancy Rate should only be calculated for all completed properties but excluding those properties which are under development.

**Equivalent Yield** – weighted average of the initial yield and reversionary yield, representing the return that a property will produce based on the occupancy data of the tenant leases.

**ESG** – Environmental, Social and Corporate Governance refers to the three central factors in measuring the sustainability and societal impact of an investment in a company or business.

#### Estimated Rental Value (ERV) or Market Rent (MR) -

external valuers' opinion as to what the open market rental value of the property is on the valuation date and which could reasonably be expected to be the rent obtainable on a new letting of that property on the valuation date.

**External Valuer** – independent external valuer of a property. The Company's external valuer is Colliers International Property Consultants Ltd.

**Fair Value Adjustment** – accounting adjustment to change the book value of an asset or liability to its market value.

**GRESB** – the Global Real Estate Sustainability Benchmark. The assessment is the investor-driven global ESG benchmark and reporting framework for listed property companies, private property funds, developers and investors that invest directly in real estate.

**Gross Asset Value** – the aggregate value of the total assets of the Company as determined in accordance with the accounting principles adopted by the Company from time to time.

**Gross Investment Property Assets** – investment properties encompassing the entire property portfolio of freehold and leasehold assets.

**Gross Loan-to-Value (LTV) Ratio** – (Borrowings)/ (Investment Properties Value), expressed as a percentage.

Gross Rental Income - see Rent Roll.

Group – Regional REIT Limited and its subsidiaries.

**IAS** – an international accounting standard established by the International Accounting Standards Board.

Investment Adviser - ARA Europe Private Markets Limited.

**IPO** – Initial Public Offering. The Company's admission to the London Stock Exchange was on 6 November 2015.

**ISA** – Individual Savings Account.

Law – The Companies (Guernsey) Law 2008, as amended.

**Lease** – legally binding contract between a landlord and a tenant which sets out the basis on which the tenant is permitted to occupy a property, including the lease length.

**Lease Incentive** – payment used to encourage a tenant to take on a new lease; for example, a landlord paying a tenant a sum of money to contribute to the cost of a tenant's fit-out of a property or by allowing a rent-free period.

**Lease Re-gear** – renegotiation of a lease during the term and often linked to another lease event; for example, a Break Option or Rent Review.

**Lease Renewal** – renegotiation of a lease with the existing tenant at its contractual expiry.

**Lease Surrender** – agreement whereby the landlord and tenant bring a lease to an end other than by contractual expiry or the exercise of a Break Option. This will frequently involve the negotiation of a surrender premium by one party to the other.

**Mark-to-Market (MTM)** – difference between the book value of an asset or liability and its market value.

Net Asset Value (NAV) (or Shareholders' Funds) (Prior EPRA methodology) – the value of the investments and other assets of an investment company, plus cash and debtors, less borrowings and any other creditors. It represents the underlying value of an investment company at a point in time.

**Net Debt** – total cash and cash equivalents less short- and long-term debt.

**Net Gearing** – (Borrowings – cash and cash equivalents)/ (Total Issued Shares + Retained Earnings).

**Net Loan-to-Value (LTV) Ratio / Net Borrowings** – (Borrowings (before debt issuance costs) – less cash)/ (Investment Properties Value) expressed as percentage.

**Occupancy Percentage** – percentage of the total area of all properties and units currently let to tenants.

**Ongoing Charges** – a measure, expressed as a percentage of NAV, of the regular, recurring costs of running an investment company, which is calculated in line with AIC methodology.

**Ordinary Resolution** – a resolution passed by more than 50 per cent. majority in accordance with the Companies Law.

**Over Rented** – when the Contracted Rent is higher than the ERV.

**Passing Rent** – the rent that is payable at any particular time, allowing for lease incentives. This phrase is often used for Contracted Rent.

**Property Income Distributions (PID)** – profits from property related business distributed to Shareholders which are subject to tax in the hands of the Shareholders as property income. PIDs are normally paid net of withholding tax, currently at 20%, which the REIT pays to the tax authorities on behalf of the Shareholder. Certain types of Shareholder (i.e. pension funds) are tax exempt and receive PIDs without withholding tax. Property companies also pay out normal dividends, called non-PIDs, which are treated as not subject to withholding tax.

**Prospectus** – the Company's prospectus issued on 24 June 2019.

**REIT** – a qualifying entity which has elected to be treated as Real Estate Investment Trust for tax purposes. In the UK such entities must be listed on a recognised stock exchange, must be predominately engaged in property investments activities and must meet certain ongoing qualifications as set out under section 705 E of the Finance Act 2013.

**Rent Review** – periodic review of rent during the term of a lease, as provided for within a lease agreement.

**Rent Roll** – is the contracted gross property rent receivable which becomes payable after tenant incentives in the letting have expired.

**Reversion** – expected increase in rent estimated by the Company's External Valuers, where the passing rent is below the ERV. The increases to rent arise on rent reviews and lettings.

**Reversionary Yield** – anticipated yield, excluding lease expiry, to which the Net Initial Yield will rise (or fall) once the rent reaches the Estimated Rental Value. ERV/ Investment Properties Value expressed as a percentage.

**Shareholder** – a holder of Shares in the Company.

**Shares** – ordinary Shares issued by the Company.

SIPP – self-invested personal pension.

**SONIA** – Sterling Overnight Index Average.

SSAS – small self-administered scheme.

**TCFD** – Task Force on Climate-Related Financial Disclosures created in 2015 by the Financial Stability Board to develop consistent climate-related financial risk disclosures for use by companies, banks, and investors in providing information to stakeholders.

**Total Shareholder Return** – the movement in the Share price, plus the dividend distributions received and reinvested in the period, expressed as percentage of the Share price at the beginning of the period.

**Triple Net Initial Yield (NNNIY)** – (Annualised current passing rent net of property related taxes, building insurance, and maintenance costs (the three "nets"))/ (Investment Properties Value).

**UN SDG** – the Sustainable Development Goals or Global Goals are a collection of 17 interlinked global goals designed to be a "blueprint to achieve a better and more sustainable future for all". The SDGs were set up in 2015 by the United Nations General Assembly and are intended to be achieved by the year 2030.

Weighted Average Cost of Debt (WACD) – Group borrowings interest and net derivative costs per annum at the period end, divided by total Group debt in issue at the period end.

#### Weighted Average Debt Duration (WADD) - is

calculated by multiplying each tranche of Group debt by the remaining period to its maturity, with the sum of the results being divided by total Group debt in issue at the period end.

**Weighted Average Debt to Maturity (WAD)** – each tranche of Group debt is multiplied by the remaining period to its maturity and the result is divided by total Group debt in issue at the period end.

Weighted Average Effective Interest Rate – the Group's loan interest and hedging derivative costs per annum divided by total Group debt in issue at the period end.

**Weighted Average Unexpired Lease Term (WAULT)** – is the average lease term remaining to first break, or expiry, across the portfolio weighted by rental income (including rent-free).

**Yield Compression** – occurs when the net equivalent yield of a property decreases, measured in basis points.

### AIFMD DISCLOSURES

The Alternative Investment Fund Managers' Directive ("AIFMD") requires certain information to be made available to investors before they invest in Alternative Investment Funds and requires that material changes to this information be disclosed in the annual report of each AIF. Those disclosures that are required to be made preinvestment are included within the Initial Public Offering ("IPO") prospectus and subsequent equity capital raise prospectuses, which can be found on the Group's website at: www.regionalreit.com.

#### **Management agreement**

With effect from 6 November 2015, the Company appointed London & Scottish Investments Limited as Asset Manager. Following an internal restructure at London and Scottish Investments Limited, the Asset Manager agreement has been assigned to London and Scottish Property Investment Management Limited ("LSPIM"). With effect from 11 October 2023, ARA Europe Private Markets Limited ("ARA Europe") has been appointed as the Company's Investment Adviser. Toscafund Asset Management LLP will continue to act as the alternative investment fund manager ("AIFM") and provide the relevant regulatory services to the Company until an affiliate of ARA Europe has acquired its own regulatory permissions. For further information, please see page 98.

Toscafund was authorised as an Alternative Investment Fund Manager by the UK's Financial Conduct Authority on 21 July 2014. The AIFM has implemented a remuneration policy, which is effective as of 21 July 2014.

#### **Continuing appointment of the AIFM**

The Board continually reviews the performance of the AIFM. The Board, through its Management Engagement and Remuneration Committee, has considered the performance of the AIFM and the terms of its engagement. It is the opinion of the Board that the continuing appointment of the AIFM on the terms agreed is in the interests of Shareholders as a whole. The Board believe that by calculating the management fee on the basis of EPRA NTA, the interests of the Asset Manager and Investment Adviser are closely aligned with those of the Shareholders.

#### **Principal risks and uncertainties**

An explanation of the principal risks and how they are managed and the policy and practice with respect to financial instruments are contained in note 29 on pages 198 to 202.

#### Leverage

Leverage is defined in the AIFMD as any method by which the Group increases its exposure, whether through borrowing of cash or securities, or leverage embedded in derivative positions or by any other means.

Leverage has been measured in terms of the Group's exposure and is expressed as a ratio of net asset value. The AIFMD requires this ratio to be calculated in accordance with both the Gross Method and the Commitment Method. Details of these methods of calculation can be found by referring to the AIFMD. In summary, these methods express leverage as a ratio of the exposure of debt, non-sterling currency, equity or currency hedging and derivatives exposure against the net asset value. The principal difference between the two methods is that the Commitment Method enables derivative instruments to be netted off to reflect hedging arrangements and the exposure is effectively reduced, while the Gross Method aggregates the exposure.

The AIFMD introduced a requirement for the AIFM to set maximum levels of leverage for the Group. The Company's AIFM has set a maximum limit of 400 for both the Gross and Commitment Methods of calculating leverage.

At 31 December 2023, this gives the following figures:

Leverage Exposure	Gross Method	Commitment Method
Maximum	400	400
Actual	304	321

In accordance with the AIFMD, any changes to the maximum level of leverage set by the Group will be communicated via the Group's website to the Shareholders.

COMPANY INFORMATION



#### **Directors**

Kevin McGrath (Chairman and Independent Non-Executive Director)

Daniel Taylor (Senior Independent Non-Executive Director)

Frances Daley (Independent Non-Executive Director, Audit Committee Chairman)

**Massy Larizadeh** (Independent Non-Executive Director, Nomination Committee Chairman, Management Engagement and Remuneration Committee Chairman)

Stephen Inglis (Non-Executive Director)

#### **Registered Office**

Regional REIT Limited Mont Crevelt House Bulwer Avenue St. Sampson Guernsey GY2 4LH

#### **Company Secretary**

**Link Company Matters Limited** 65 Gresham Street London EC2V 7NQ

#### **Asset Manager**

London & Scottish Property Investment Management Limited 300 Bath Street Glasgow G2 4JR

#### **Investment Adviser**

**ARA Europe Private Markets Limited** 10 Cork Street London W1S 3LW

#### Financial Adviser and Joint Broker

Peel Hunt LLP 7th Floor 100 Liverpool Street London EC2M 2AT

#### Joint Broker

Panmure Gordon 40 Gracechurch St London EC3V 0BT

#### Legal Adviser to the Company

Macfarlanes LLP 20 Cursitor Street London EC4A 1LT

#### Administrator

Jupiter Fund Services Limited Mont Crevelt House Bulwer Avenue St. Sampson Guernsey GY2 4LH

#### Sub-Administrator

Link Alternative Fund Administrators Limited Broadwalk House Southernhay West Exeter EX1 1TS

#### Registrar

Link Market Services (Guernsey) Limited Mont Crevelt House Bulwer Avenue St Sampson Guernsey GY2 4LH

#### **Independent Auditor**

**RSM UK Audit LLP** Third Floor Centenary House 69 Wellington Street Glasgow G2 6HG

#### Depositary

**Ocorian Depositary (UK) Limited** 20 Fenchurch Street London EC3M 3BY

#### **Public Relations**

**Buchanan Communications Limited** 107 Cheapside London EC2V 6DN

#### **Property Valuer**

**Colliers International Property Consultants Limited** 95 Wigmore Street London W1U 1FF

#### **Tax Adviser**

KPMG LLP 319 St Vincent Street Glasgow G2 5AS

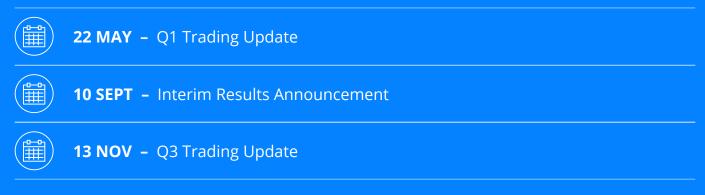
#### Regional REIT Limited ISIN: GG00BYV2ZQ34

SEDOL: BYV2ZQ3

#### Legal Entity Identifier: 549300D8G4NKLRIKBX73

Company website www.regionalreit.com

# FORTHCOMING EVENTS



Note: all future dates are provisional and subject to change.



## SHAREHOLDER INFORMATION

#### Share Register enquiries: Link Group

Please phone: 0371 664 0300 for any questions about:

- changing your address or other details
- your Shares
- buying and selling Shares

Calls are charged at the standard geographic rate and will vary by provider. Calls outside the United Kingdom will be charged at the applicable international rate. The Registrar is open between 09:00 and 17:30, Monday to Friday, excluding public holidays in England and Wales. For Shareholder enquiries, please email: **shareholderenquiries@linkgroup.co.uk.** 

# DIVIDEND HISTORY



/ear	Period	Announcement date	Ex-date	Record date	Payment date	PID	Non-PID	Pence per shar
M	Q4 2024	22/02/2024	29/02/2024	01/03/2024	05/04/2024	1.20	-	1.20
	Q3 2023	09/11/2023	16/11/2023	17/11/2023	12/01/2024	1.20	-	1.20
	Q2 2023	12/09/2023	21/09/2023	22/09/2023	19/10/2023	1.20	-	1.20
	Q1 2023	24/05/2023	01/06/2023	02/06/2023	04/08/2023	1.65	-	1.65
						5.25	-	5.25
	Q4 2022	23/02/2023	02/03/2023	03/03/2023	06/04/2023	1.65	-	1.65
N	Q3 2022	10/11/2022	17/11/2022	18/11/2022	12/01/2023	1.65	-	1.65
N	Q2 2022	24/08/2022	01/09/2022	02/09/2022	14/10/2022	1.65	-	1.65
2	Q1 2022	25/05/2022	01/06/2022	06/06/2022	15/07/2022	1.65	-	1.65
	Q1 2022	25,05,2022	01100/2022	00,00,2022	13/07/2022	6.60	-	6.60
						0.00		
	Q4 2021	24/02/2022	03/03/2022	04/03/2022	08/04/2022	1.70	-	1.70
	Q3 2021	11/11/2021	18/11/2021	19/11/2021	12/01/2022	1.60	-	1.60
	Q2 2021	26/08/2021	09/09/2021	10/09/2021	15/10/2021	1.60	-	1.60
	Q1 2021	19/05/2021	27/05/2021	28/05/2021	16/07/2021	1.60	-	1.60
						6.50	-	6.50
	Q4 2020	25/02/2021	04/03/2021	05/03/2021	09/04/2021	1.50	-	1.50
N	Q3 2020	12/11/2020	19/11/2020	20/11/2020	08/01/2021	1.50	-	1.50
	Q2 2020	26/08/2020	03/09/2020	04/09/2020	16/10/2020	1.50	-	1.50
	Q1 2020	21/05/2020	04/06/2020	05/06/2020	17/07/2020	1.90	-	1.90
						6.40	-	6.40
	Q4 2019	27/02/2020	05/03/2020	06/03/2020	09/04/2020	2.55	-	2.55
2	Q3 2019	14/11/2019	21/11/2019	22/11/2019	19/12/2019	1.90	-	1.90
	Q2 2019	29/08/2019	05/09/2019	06/09/2019	15/10/2019	1.90	-	1.90
2	Q1 2019	23/05/2019	06/06/2019	07/06/2019	12/07/2019	1.90	-	1.90
						8.25	-	8.25
	Q4 2018	21/02/2019	28/02/2019	01/03/2019	11/04/2019	2.50	-	2.50
8L07	Q3 2018	15/11/2018	22/11/2018	23/11/2018	21/12/2018	1.85	-	1.85
5	Q2 2018	31/08/2018	13/09/2018	14/09/2008	15/10/2018	1.85	-	1.85
N	Q1 2018	17/05/2018	24/05/2018	25/05/2018	13/07/2018	1.85	-	1.85
_						8.05	-	8.05
	Q4 2017	22/02/2018	01/03/2018	02/03/2018	12/04/2018	2.21	0.25	2.45
	Q3 2017	14/11/2017	23/11/2017	24/11/2017	22/12/2017	1.62	0.18	1.80
	Q2 2017	31/08/2017	07/09/2017	08/09/2017	13/10/2017	1.08	0.72	1.80
2	Q1 2017	25/05/2017	08/06/2017	09/06/2017	14/07/2017	1.26	0.54	1.80
	<b>Q</b> · <b>_</b> · · · · ·					6.17	1.69	7.85
0	Q4 2016	23/02/2017	02/03/2017	03/03/2017	13/04/2017	2.16	0.24	2.40
	Q3 2016	17/11/2016	24/11/2016	25/11/2016	22/12/2016	1.63	0.12	1.75
9107	Q2 2016	01/09/2016	08/09/2016	09/09/2016	07/10/2016	1.50	0.25	1.75
	Q1 2016	27/05/2016	09/06/2016	10/06/2016	08/07/2016	1.36	0.39	1.75

**Q1** 1 Jan to 31 Mar **Q2** 1 Apr to 30 Jun **Q3** 1 Jul to 30 Sep **Q4** 1 Oct to 31 Dec

### NOTES

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Mont Crevelt House Bulwer Avenue St. Sampson Guernsey GY2 4LH

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