



## Key Information Document IMPORTANT NOTICE:

The Company is not regulated or authorised by the Financial Conduct Authority but is subject to the Listing Rules, the Disclosure Guidance and Transparency Rules, the Market Abuse Regulation and the Prospectus Rules as applicable to closed-end investment companies. The Company is subject to the oversight of the Financial Conduct Authority in relation to the content and preparation of this document. Historic performance data used within this KID is based in part on that of Hansa Trust PLC.

### Purpose

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

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### Product

Name: Hansa Investment Company Limited Ordinary Shares  
ISIN: BMG428941162  
Manufacturer: Hanseatic Asset Management LBG  
Competent Authority: The Guernsey Financial Services Commission is responsible for supervising Hanseatic Asset Management LBG in relation to this KID.  
Contact Details: <http://www.hansaicl.com/>, or call +44 1481 730656 for more information  
This key investor information is accurate as at 06 July 2023.

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### What is this product?

**Type** Hansa Investment Company Ltd has two classes: the Ordinary shares, and the 'A' non-voting Ordinary shares. They differ only in that the 'A' shares do not have voting rights. They trade separately on the London Stock Exchange, giving rise to different share prices.

**Objectives** The Company objective is to grow the net assets of the Company over the medium to long-term by investing in a diversified and multi-strategy portfolio. The Portfolio Manager, engaged by and acting on behalf of the Company, seeks to build a multi-strategy portfolio by selecting investments across four key investment categories, in addition to the strategic investment in OWHL. The Company has no set maximum or minimum exposures to any asset class, geography or sector, the Board does, however, set guidelines which the Portfolio Manager adheres to. These can be adjusted by the Board. While the proportion of the portfolio represented by each of these categories will vary over time, the Board establishes parameters for the Portfolio Manager, based on its view of the global investment markets. The Portfolio Manager has a strong focus on identifying investments with excellent fundamentals and a similar investment philosophy to HCP. In particular, taking a long-term approach to investing, good alignment and not seeking to replicate a benchmark.

**Intended Investor** The target investors are institutions and individual retail investors.

**Term** There is no fixed maturity date. There is no ability for the Company to terminate shareholdings of investors in the Company unilaterally or automatically.

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### What are the risks and what could I get in return?



The risk indicator assumes you keep the product for 5 years.

The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you.

We have classified this product as 5 out of 7, which is a medium-high risk class. This rates the potential losses from future performance at a medium-high level and poor market conditions will likely impact the capacity for you to receive a positive return on your investment.

The following are some of the other risks materially relevant to the PRIIPs which are not taken into account in the summary risk indicator:

Typically, the price you pay for a share will be higher than the price at which you could sell it. The investment approach may produce returns which are not replicated by movements in a market index.

The Company has a large strategic investment in Ocean Wilsons Holdings Limited. Additionally, it has significant exposure to the global equity markets. This exposure is achieved through direct equity investments as well as holdings in funds managed by third party managers. The summary risk indicator is calculated with reference to the price movements of this class of the Company's shares over the preceding 5 years rather than the wider market volatility into which the Company invests.



## What are the risks and what could I get in return? (continued)

What you will get from this product depends on future market performance. Market developments in the future are uncertain and cannot be accurately predicted.

### Performance Scenarios

Recommended holding period: 5 years

Example Investment: £10,000

		if you exit after 1 year	if you exit after 5 years
<b>Stress Scenario</b>	What you might get back after costs	£3,013	£2,489
	Average return each year	-69.9%	-24.3%
<b>Unfavourable scenario</b>	What you might get back after costs	£6,753	£7,585
	Average return each year	-32.5%	-5.4%
<b>Moderate scenario</b>	What you might get back after costs	£10,071	£10,526
	Average return each year	0.7%	1.0%
<b>Favourable scenario</b>	What you might get back after costs	£15,216	£16,786
	Average return each year	52.2%	10.9%

The figures shown include all the costs of the product itself, but may not include all the costs that you pay to your advisor or distributor. The figures do not take into account your personal tax situation, which may also affect how much you get back.

The unfavourable, moderate, and favourable scenarios shown are illustrations using the worst, average, and best performance of the product over the last 10 years. Markets could develop very differently in the future. The stress scenario shows what you might get back in extreme market circumstances.

The unfavourable scenario occurred for an investment between the end of Mar 2015 and the end of Mar 2020.

The moderate scenario occurred for an investment between the end of Jun 2014 and the end of Jun 2019.

The favourable scenario occurred for an investment between the end of Jun 2016 and the end of Jun 2021.

## What happens if Hanseatic Asset Management LBG is unable to pay out?

As a shareholder of a listed company there is no compensation or guarantee scheme in place to offset any loss incurred, including in the event the Company becomes insolvent. The AIFM is not liable for underperformance of the portfolio against the wider market. A default by the Company or any of the underlying holdings could affect the value of your investment.

## What are the costs?

The person selling to you or advising you about this product may charge you other costs. If so, this person will provide you with information about these costs, and show you the impact that all costs will have on your investment over time.

### Table 1: Costs over time

The tables show the amounts that are taken from your investment to cover different types of costs. These amounts depend on how much you invest, how long you hold the product. The amounts shown here are illustrations based on an example investment amount and different possible investment periods.

We have assumed:

- In the first year you would get back the amount that you invested (0 % annual return). For the other holding periods we have assumed the product performs as shown in the moderate scenario.
- £10,000 is invested

	If you exit after 1 year	If you exit after 5 years
<b>Total costs</b>	£177	£906
<b>Annual cost impact (*)</b>	1.77%	1.77%

\* This illustrates how costs reduce your return each year over the holding period. For example it shows that if you exit at the recommended holding period your average return per year is projected to be -2.4% before costs and -4.1% after costs.



## What are the costs? (continued)

**Table 2: Composition of costs**

The table below shows:

- The impact each year of the different types of costs on the investment return you might get at the end of the recommended holding period.
- The meaning of the different cost categories.

			<b>If you exit after 1 year</b>
<b>One-off costs upon entry or exit</b>	Entry costs	The impact of the costs you pay when entering your investment. [0%]	£0
	Exit costs	The impact of the costs of exiting your investment when it matures. [0%]	£0
<b>Ongoing costs taken each year</b>	Transaction costs	The impact of the costs of us buying and selling underlying investments for the product. [0.01%]	£1
	Management fees and other administrative or operating costs	The impact of the costs that we incur each year for managing your investments. [1.76%]	£176
<b>Incidental costs taken under specific conditions</b>	Performance fees	This product does not have a performance fee and there are no other incidental fees. [0%]	£0

## How long should I hold it and can I take my money out early?

**Recommended holding period: 5 years**

This product has no required minimum holding period but is designed for long term investment; you should be prepared to stay invested for at least 5 years.

## How can I complain?

If you are not satisfied with the conduct of any party associated with the product, please submit the details of your complaint in writing to the Board of Directors, Hanseatic Asset Management LBG, 1st Floor, Tudor House, St Peter Port, GY1 1DB, Guernsey.

## Other relevant information

The cost performance and risk calculations used in this document follow the methodology prescribed by EU rules. We are required to provide you with further documentation, such as the product's latest prospectus, annual report and fact sheets. These documents and other product information are available online at <http://www.hansaicl.com/>. Depending on how you buy these shares you may incur other costs, including broker commission, platform fees and Stamp Duty.