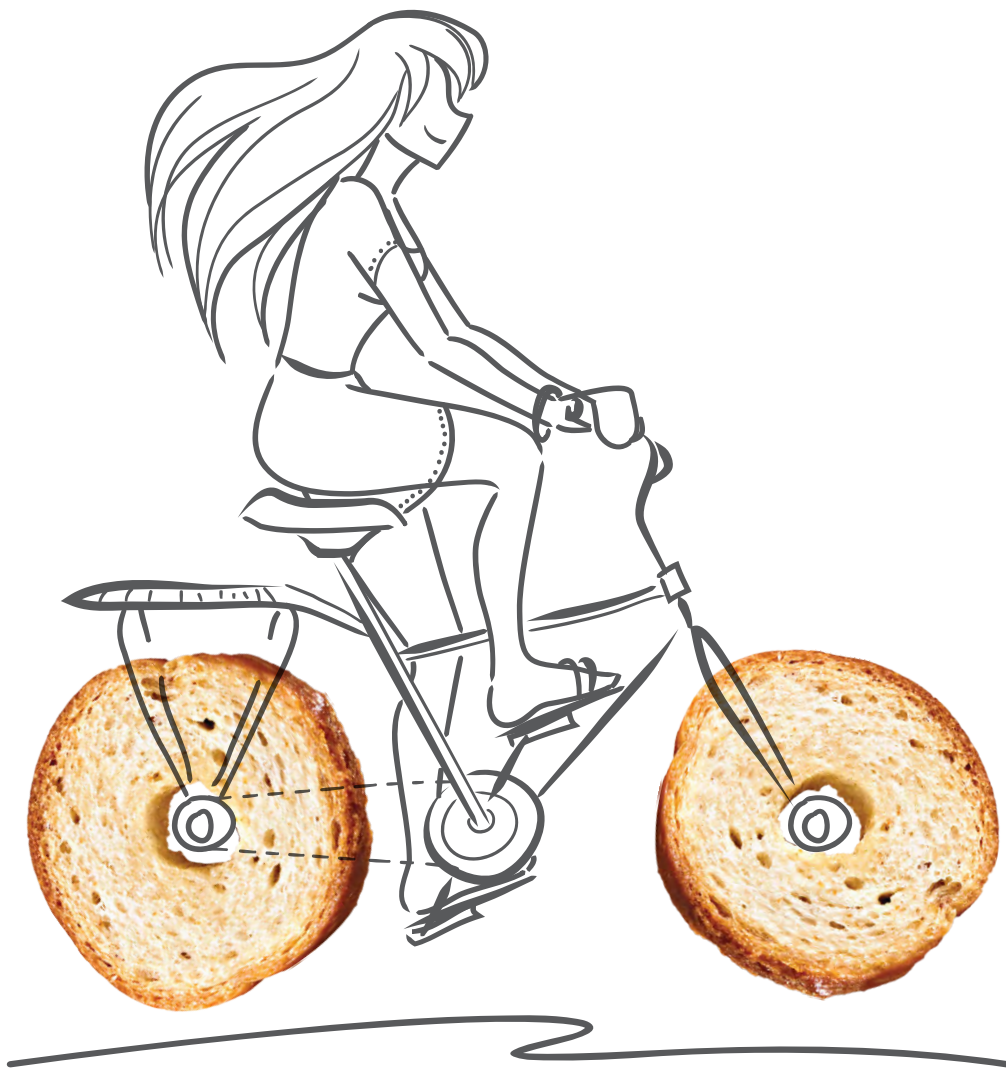




Edita Food Industries S.A.E.

Wheels In Motion



Annual Report
2018



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2.6 bn

Packs Sold in FY2018

5 ISO

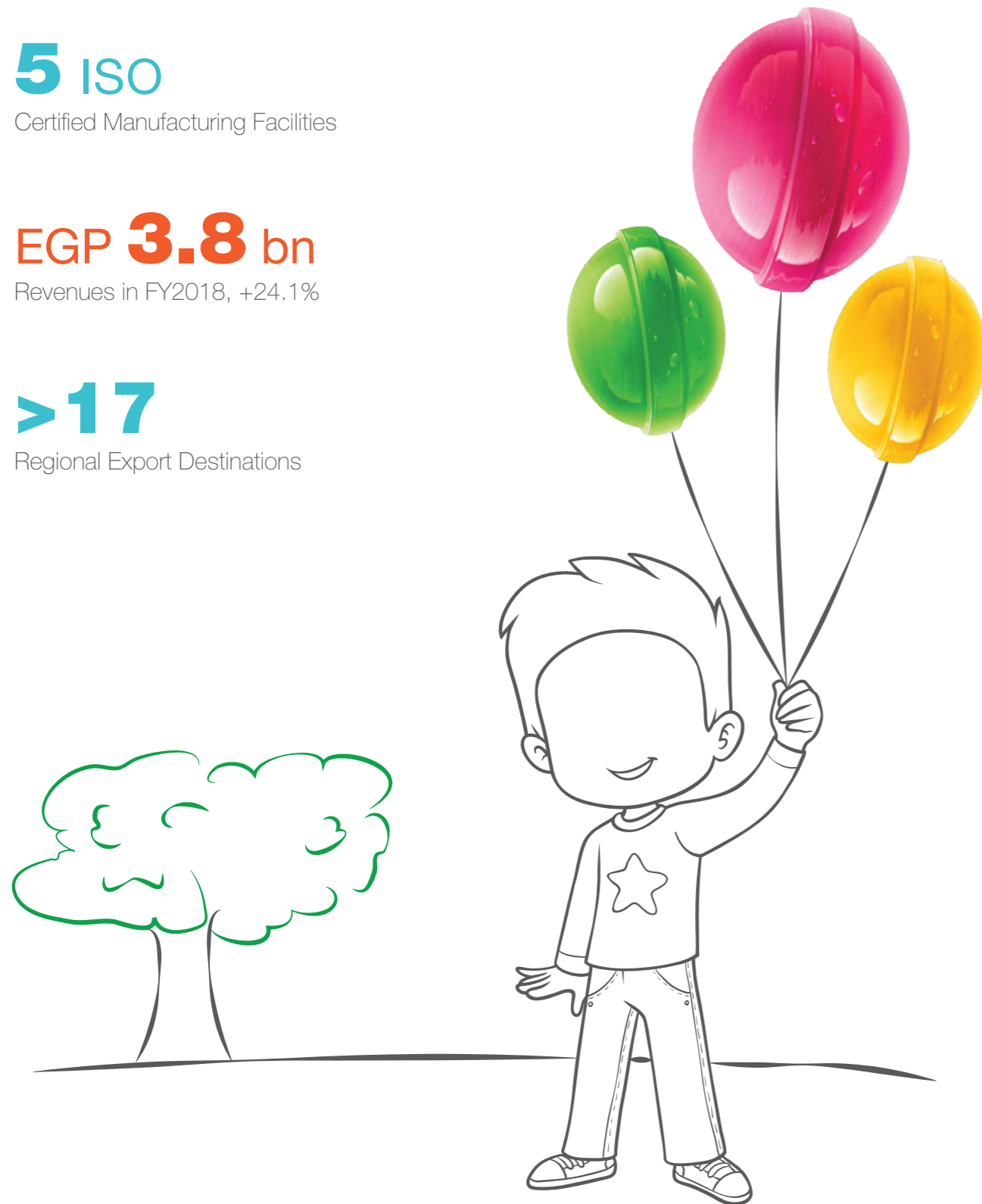
Certified Manufacturing Facilities

EGP 3.8 bn

Revenues in FY2018, +24.1%

>17

Regional Export Destinations



At a Glance

EDITA at a Glance

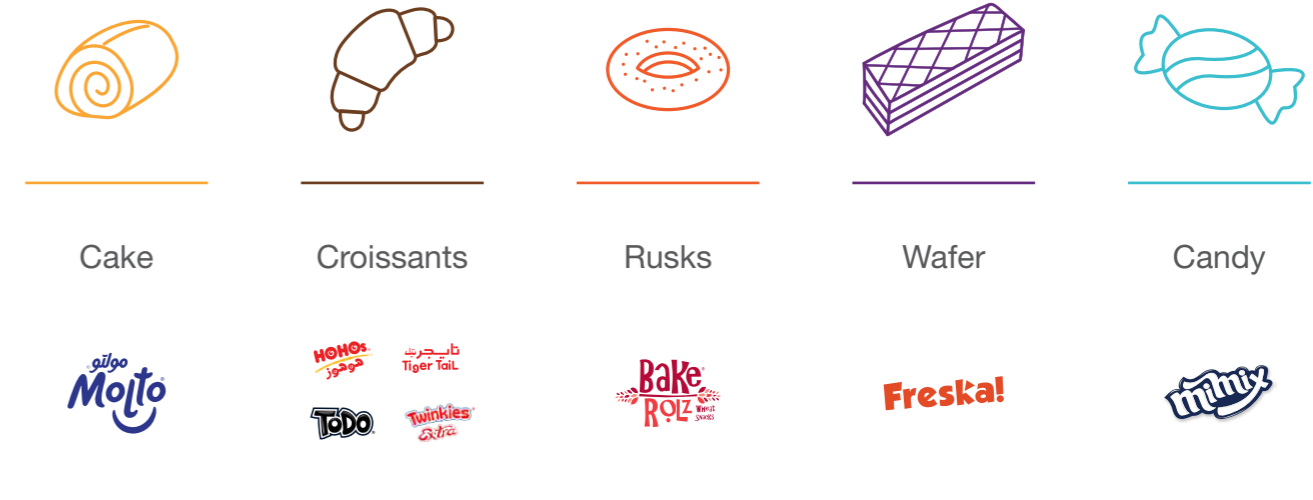
Edita is a leader in the fast-growing, packaged snack food industry in Egypt, continuing to stand out for its high-quality, innovative, and extensive range of branded snack products including cakes, croissants, rusks, wafers and candy products

Since its inception in 1996, Edita Food Industries has established itself as a market leader in the Egyptian and regional snack food industry with over 6,000 employees and 127 SKUs at year-end 2018. During the year, Edita built on its recognized reputation for high quality and innovation and successfully held its leading market share in the croissant, cake and candy segments while continuing to capture market share in the rusks and wafers segments. 2018 also marked the beginning of operations of Edita's joint venture (JV) with Morocco's Dislog Group, further expanding the company's regional presence across 17 markets

and paving the ground for Edita's first overseas manufacturing facility in the near future.

Through its 29 production lines spread across five state-of-the-art production facilities and a strong nationwide distribution network, Edita continues to serve its 57 thousand direct wholesales and retail customers, successfully meeting the growing consumer demand. Today, Edita's brand portfolio encompasses a diverse selection of high-quality products, including household names such as Molto, TODO, Bake Rolz, Bake Stix, Mimix, HoHo's, Twinkies, Tiger Tail and Freska.

127
SKUs Across Five Segments



Letter from Our Chairman

Dear Shareholders,

Over the past few years, we had embarked on a transformational journey with the purpose of reshaping Edita into a more versatile and adaptive company. Early insights into a rapidly changing environment saw us deploy prudent strategies that helped us weather several storms and always stay one step ahead of market uncertainties. In the end, Edita emerges today as a stronger institution that is well-equipped to deliver long-term sustainable growth.

Our performance in 2018 is truly the culmination of our years-long efforts and reflects the impact of our long-sighted strategies. Our revenue for the year continued on an upward trajectory with a strong 24% growth; our volumes are up and are fast approaching historical highs, yet at much higher prices and with a better product mix; and our margins are expanding to levels seen only before the devaluation of the Egyptian pound. To put things in perspective, our volumes in the final quarter of 2018 approached 4Q 2016 or pre-devaluation levels, while our average price per pack is today 42% higher than in 2016 and double our 2015 levels. Total utilization rates across our facilities reached 80% at year-end 2018, with some lines operating at 100% utilization.

The impressive growth and recovery are merits of our price migration strategy that we kicked-off three years ago, and our continuous efforts since then to optimize our product portfolio. Our efforts have seen us launch new products across the price spectrum, implement product reconfigurations such as downsizing and upsizing of existing Stock Keeping Units (SKUs), and passing on direct and indirect price increases in step with inflationary pressures. As such, Edita was able to achieve better market segmentation and target consumers with unique value propositions, all while leveraging our distribution strength and strong brand equity. More so, at a time when competition became fiercer, Edita successfully defended its market-leading position in its core cake and croissant segments. Meanwhile in our smaller segments, we continue to command a leading position in candy, are the second-largest players in the fast-growing



risks segment and are consistently growing our standing in the wafer market.

Parallel to deploying successful operational strategies, we remained avid believers in the solid fundamentals of our market and did not allow short-term headwinds to deter us from our expansionary plans. Our decision to press ahead with our capital expenditure (CAPEX) program, even at the height of uncertainty, leaves us with the necessary capacity to capture market growth. We are moving toward the next chapter of growth with five state-of-the-art production facilities and with room for nine new production lines at our latest E08 facility that we inaugurated in mid-2017. With a product portfolio optimized for today's market dynamics, along with our timely investments in future capacities, Edita is equipped with the necessary tools to build on our growth trajectory and deliver long-term, sustainable value.

Our performance in 2018 is truly the culmination of our years-long efforts and reflects the impact of our long-sighted strategies

The Egyptian economy is currently seeing solid growth, reflecting its resilience. Today, we are back to investment mode, which will be supported by continued easing in monetary policy. We hold ambitious plans for the untapped potential of our E08 facility, targeting the installation of three new production lines in 2019 with one new wafer line already procured. We are also looking to leverage our strong innovative abilities, technical know-how and brand equity to venture into new market segments such as the EGP 4 billion biscuits market.

As we pursue growth and expansion in our home market, Edita is also actively working to grow its regional footprint and diversify its revenue base across multiple geographies. We reached a key milestone in 2017 when we signed a JV agreement with the Dislog Group in Morocco, which we have capitalized on with increased exports to the Kingdom in 2018. Additionally, in the early months of 2019, we officially incorporated Edita Morocco, registered our Freska brand and took concrete steps toward establishing our first overseas manufacturing facility with construction set to begin during the year. With the help of our JV partners, our strategy for Morocco will see us leverage Edita's key strengths to replicate our success in Egypt. We will deploy our proven business model of innovation through research and development, our technical know-how and manufacturing excellence, and our marketing



and distribution strength to capture the strong domestic demand in this very attractive market. We are planning to leverage our localized manufacturing capacity to better serve regional markets and increase penetration into North Africa.

Over the course of 2018, we have successfully captured the turnaround in consumer sentiment and remained leaders in our market. We have deep-rooted our growth strategies across our organization, with every department delivering on its role in reaching our targets, and we have laid the groundwork for another growth relay and the creation of value to shareholders. I am very optimistic with regards to our company's growth prospects in the coming years and remain confident that we have the right people, the know-how, the product portfolio, business model and balance sheet strength we need to deliver on our ambitious growth strategies.

Hani Berzi
Chairman and Managing Director

2018 In Review

Prudent strategies shaped 2018 as a turnaround year in operational performance, profitability and laying the foundation for long-term sustainable growth

Continued Market Growth with Improved Operating Environment

Solid macroeconomic and demographic fundamentals saw the Egyptian snack food market continue on its growth trajectory in 2018. Segments where Edita operates recorded strong growth of 33.0% y-o-y to EGP 22.5 billion, while the total market grew 31.7% EGP 33.2 billion.



Strong Fundamentals

Market growth underlined by solid fundamentals, including a fast-growing and young population.



Market Stabilization

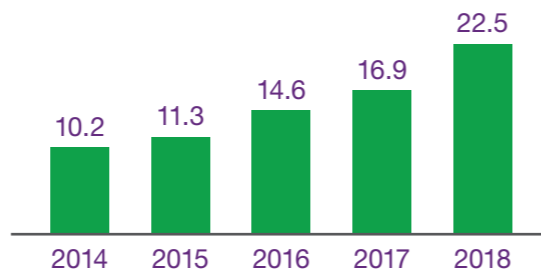
Inflationary pressures began to subside, leading to market stabilization both for consumer's purchasing power and for business costs.



Investment Mode

Start of monetary easing leaves businesses more willing to invest and drive market growth.

Edita's Snack Food Segments (EGP bn)



Captured Growing Demand with Improved Product Mix

Edita was successful in capturing the growing market demand through several key initiatives that helped build an improved product mix, all while capitalizing on its strong brand equity and defending its market share.



New Product Launches

Edita launched new products across the price spectrum to help build optimum segmentation.



Price Increases

Implemented direct and indirect price increases, although on a lower magnitude compared to previous years.



Product Reconfigurations

Upsizing and downsizing of different product SKUs.



Defended Market Share

Edita remained the leader in its core segments, growing and protecting its market share despite fierce competition.

Delivered on Key Strategic Targets

Operational developments during 2018 saw Edita drive volume growth, extract higher value from sales and make headway on regional expansion.



Volume Recovery

Edita's portfolio optimization efforts yielded a strong volume recovery in 2018, with total packs sold approaching pre-devaluation levels.



Higher Value

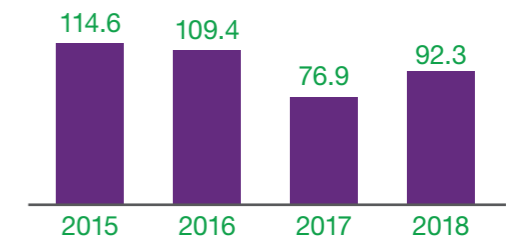
Edita extracted higher value from sales as volumes recover at significantly higher prices compared to pre-devaluation levels.



Regional Expansion

Edita made headway on its regional expansion strategy, establishing Edita Morocco and registering its Freska brand in the Kingdom.

Total Tons Sold (000s)



Recorded Strong Financial Results

Edita's prudent strategies and strong operational performance allowed it to deliver an impressive set of financial results for the year, with double-digit growth and expanding margins.



Revenues

EGP 3.8 bn in FY2018, up 24.1% y-o-y



Gross Profit

EGP 1.2 bn in FY2018, up 28.1% y-o-y with a GPM of 32.1%



EBITDA

EGP 644.2 mn, up 38.7% y-o-y and with an EBITDA margin of 17.1%

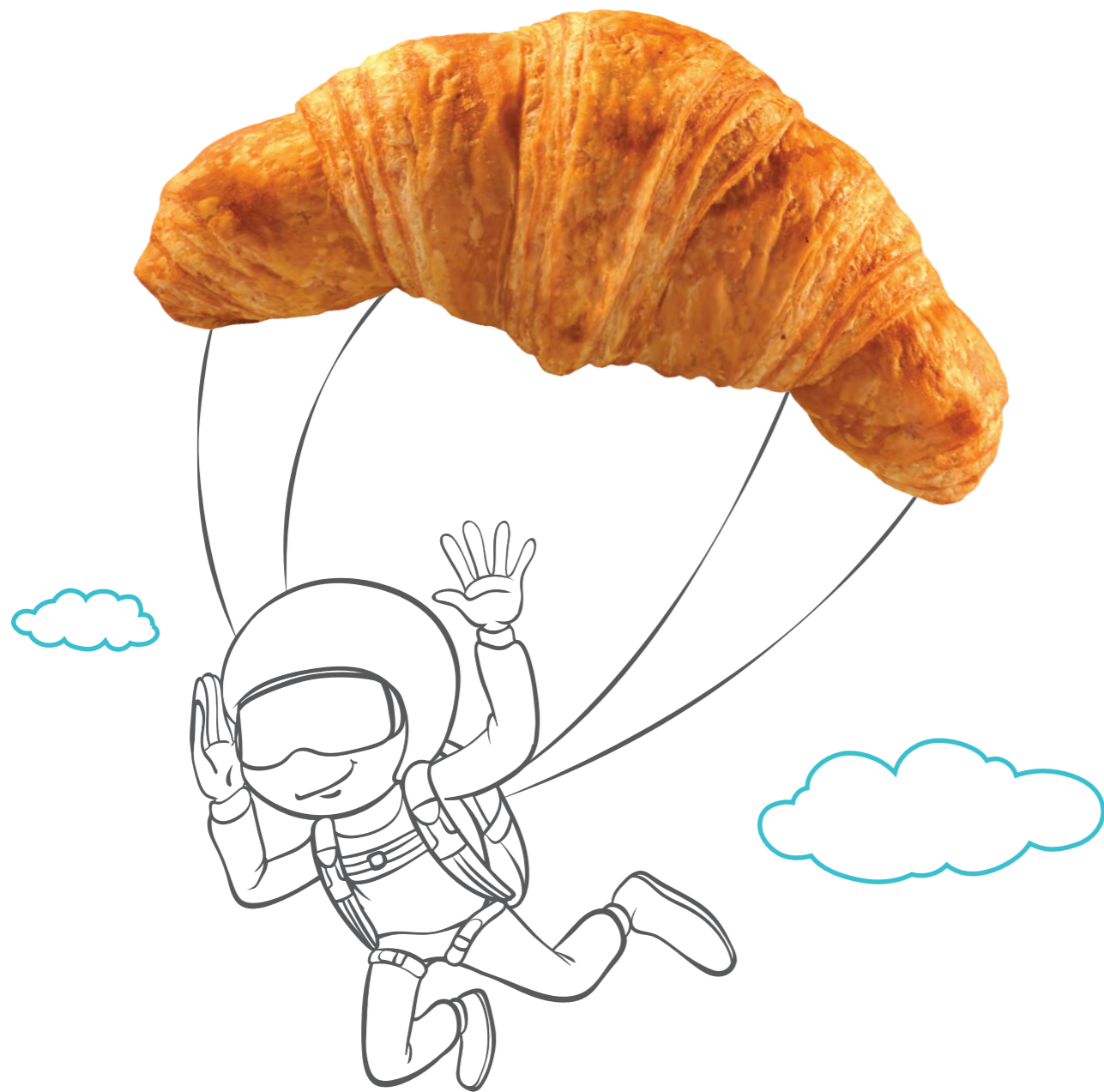


Net Profit

EGP 303.7 mn in FY2018, up 43.3% y-o-y and with an NPM of 8.0%

Segment Contribution to Revenues (FY2018)





Edita's strategy in 2018 was focused on portfolio optimization and effecting a transformation that would position the company for long-term growth in today's operating environment

Our Strategy

Edita implements a growth strategy that is responsive to changing market dynamics and supports continued long-term value creation

Edita's strategy has always been guided by four key growth pillars: Innovation and Differentiation, Regional Expansion, Diversifying Revenue Streams and Leveraging Human Capital. Throughout the past four years, management has deployed these keys pillars in an adaptive and flexible manner that allowed Edita to weather macroeconomic challenges while, at the same time, laying the groundwork for future growth.

2015-2017

Realigning to Market Dynamics

Early insights led management to launch a **repricing strategy in 2015**, allowing it to stay ahead of macroeconomic headwinds and support profitability. Edita also **commissioned its E08 factory in 2017** that serves as the future growth engine. Finally, management pushed export growth with a **JV agreement with Morocco's Dislog Group** as it seeks to further diversify its revenue base.

2018

Recovery & Early Results

Following three years of transformation and navigating the effects of economic reform and the Egyptian pound's devaluation, Edita in 2018 reaped the rewards. **Revenue growth** continued on its trajectory while **profitability remained intact**. Edita's continued focus on portfolio optimization and alignment with market dynamics delivered **strong volume recovery** to pre-devaluation levels.

2019 Onward

Investment Mode for Future Growth

In 2019, Edita will targeting **investments in new capacities** and utilize the space afforded by its E08 facility to meet growing market demand and **venture into new segments**. In parallel, the company will **accelerate its regional expansion** strategy and has already begun capitalizing on its JV in Morocco, registering its Freska brand and securing land for its first overseas manufacturing facility.

Building on our Track Record of Success

Through its two-decade history, Edita has built a solid reputation for quality and affordability and has consistently proven its ability to overcome challenges.

Edita today stands as a leader in its industry with a clear vision and road map for continued growth and value creation.

1996

Edita is founded and begins construction of the E-06 plant in 6th of October City

2000

Launch of rusks line with Bake Rolz



2006-2009

Edita attains world-class safety certifications including HACCP, ISO 22000, ISO 9001, and ISO 18001

1997

Launch of Molto line, the first packaged croissant in the Egyptian market



2003

Edita purchases and upgrades the Hostess factory in 10th of Ramadan City and enters the snack cake market under license with Hostess Brands LLC (HTT)

2010

- Edita launches TODO family
- Introduction of handheld online receipt computers from Motorola Solutions

2012

- Edita launches wafer products
- Builds a production plant in Polaris Industrial Park to meet increased demand

2011

- Edita undergoes a rebranding campaign
- Sales cross the EGP 1 billion milestone
- The company enters the candy market with MiMix, building a production facility in Beni Suef



2013

- Edita builds a new headquarters and logistics hub in Sheikh Zayed City
- The company introduces an ERP system upgrade
- Acquires HTT brands in Egypt, Libya, Jordan and Palestine

2015

- The company lists on the Egyptian Stock Exchange.
- Edita acquires rights to its existing HoHo's, Twinkies, and Tiger Tail brands in 12 additional MENA countries and acquires technical assistance and know-how to manufacture 11 new Hostess products
- Four new production lines added — two croissant lines, one cake line, and one rusk line — in Edita's E07 factory extension

2017

- Rolled out a rebranding campaign for Freska
- Edita inaugurates E08 factory with the commissioning of a new wafer production line and the launch of Freska Fingers and Freska Bites
- Edita launches TODO Donut with the commissioning of its 2nd line at E08
- Signed an MoU to form JV with Moroccan distributor, Dislog Group



2018

- Launched rebranding campaign for Molto in February
- Signed shareholders' agreement in March for its JV with Moroccan distributor, Dislog Group
- Began operations in Morocco with the start of exports while progress continues to be made toward establishing Edita's first overseas manufacturing facility.
- Continued to implement portfolio optimization strategy with new launches and product reconfigurations.

Geographical Presence

In 2018, Edita exported its products to 17 foreign markets, mostly in the MENA region. Destinations included Iraq, Libya, Palestine, Jordan, Lebanon and Morocco. Edita contracts with international distributors operating in most of these markets to supply logistical and marketing assistance. The top five markets receiving Edita's exports in FY2018 were Palestine, Iraq, Libya, Jordan and Lebanon, together accounting for 91% of the company's total export sales. In FY2018, the company derived 91.7% of its revenue from Egypt and 8.3% from export markets. Edita's gross export sales for the full-year 2018 were up 33.0% y-o-y to EGP 315.9 million.

Regional Expansion

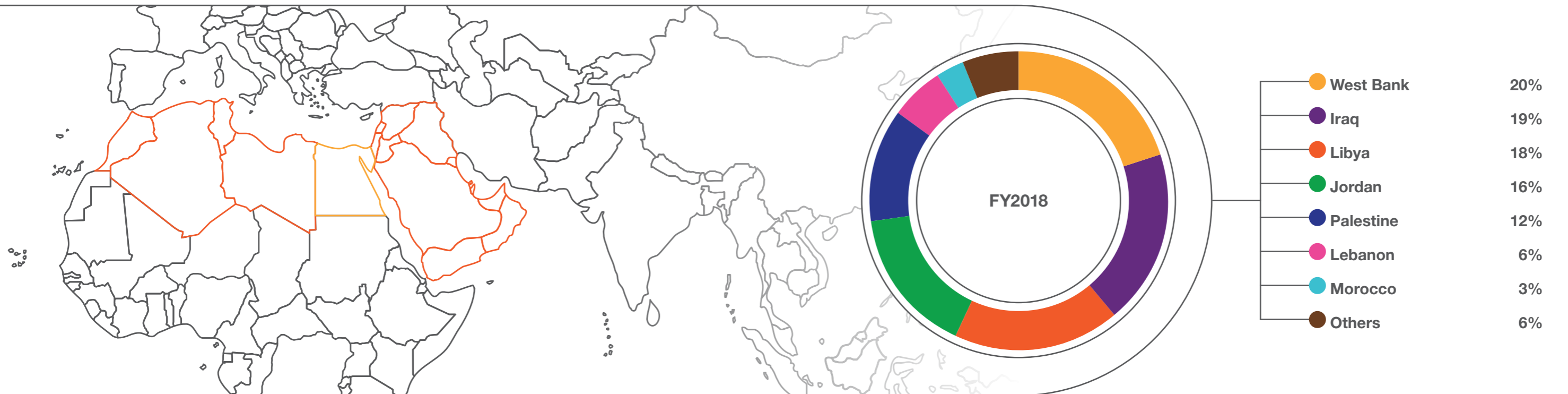
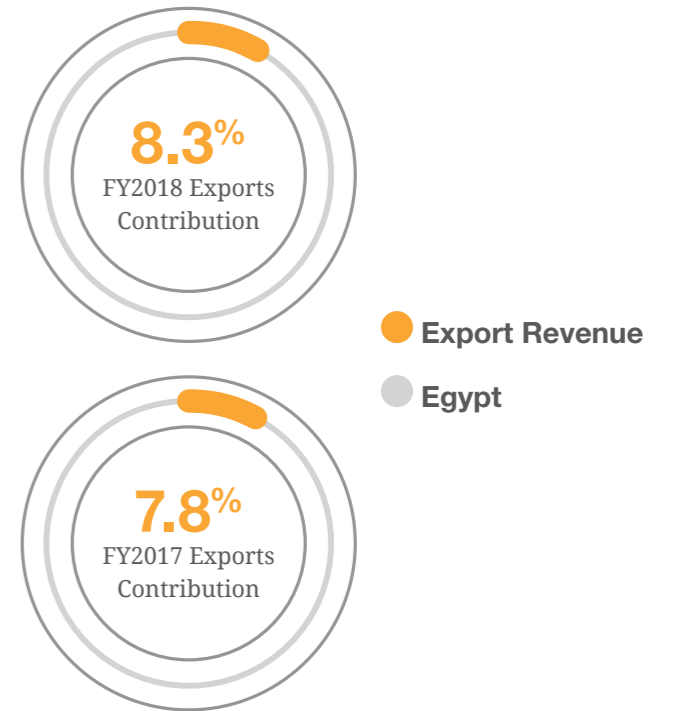
Edita is actively working to grow its export footprint as a key pillar of its forward-looking strategy. This involves efforts to penetrate new markets and deepen the company's footprint in the markets where it already does business. Management recognizes the benefits to be had from

this approach in terms of diversifying the company's revenue streams and building resilience against cyclical complications affecting a given market in isolation. To this end, Edita continues to pursue favorable distribution agreements that can provide a solid base for further export expansion, while implementing a streamlining policy that will boost efficiencies and scale economies in existing markets. Edita remains diligently on the lookout for both organic and inorganic expansion opportunities offering exposure to emerging markets with large consumer bases and significant growth potential.

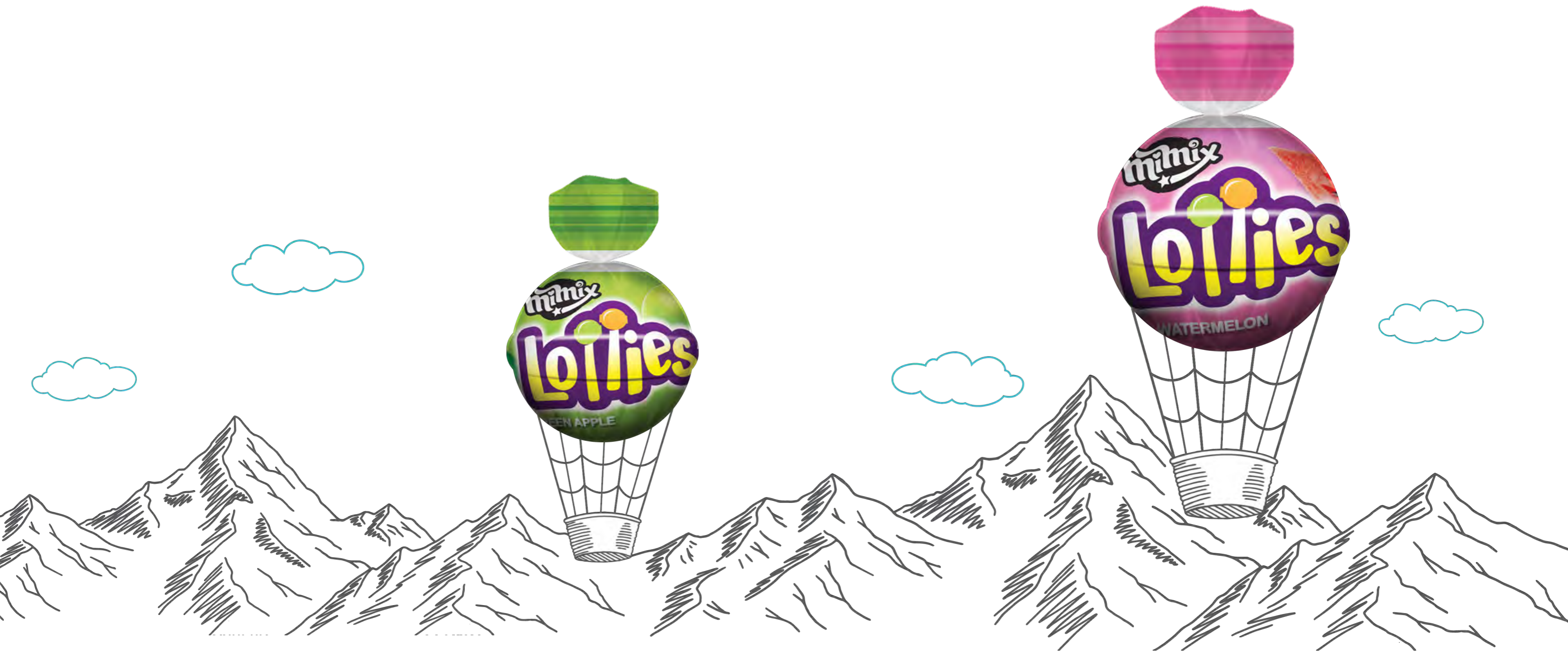
Key Highlights

Edita's efforts to grow its regional footprint and diversify its sources of revenue saw a major breakthrough in FY2018 with the registration and incorporation of Edita Morocco towards the end of the year. Edita Morocco is a JV between Edita and Morocco's Dislog Group, a leading local distributor with over 65,000 distribution points

across the Kingdom. Edita owns a majority stake of 51% of the JV. Edita registered its Freska brand in 2018 and began exporting its wafer products, shipping over 80 containers during the year. Additionally, a long-term lease was signed in 2019 for a plot measuring 12,000 sqm on which Edita will build its first overseas manufacturing facility. Technical studies have been commissioned for equipment installation at the planned state-of-the-art facility and a consultant has been retained to advise on construction and design. Edita's involvement in the Moroccan market will see it fully utilize its research and development capabilities, manufacturing expertise, and distribution networks in cooperation with its JV partners to capture a share of the highly promising Moroccan market and deliver incremental value to shareholders.



Segments & Brands




Segments & Brands

Edita's offerings cover five segments of Egypt's snack food market and include nine distinct brands with 127 SKUs

2018 saw Edita deliver growth across all five segments, driven by the company's ability to innovate and rollout new value propositions that capture a growing demand. Throughout the year, Edita leveraged its adaptive business model and production capabilities to stay aligned with market dynamics, continuously optimizing its product portfolio, drive volume growth and protect its market position. In 2018, Edita maintained its market leadership position in its core segments as per data

from AC Nielsen Retail Audit. As of year-end, the company remained the leader in the cake segment with a market share of 53.0%, and continued to recapture a larger share of the croissant segment at 64.0%. Meanwhile, Edita also maintained a leading position in the candy market with a 9.8% market share, while in the fast-growing rusks segment, Edita held a number two position with a market share of 41.4%. Finally, Edita's market share in the wafers segment stood at 11.2% in 2018.



		Market Position	Dec 2018 Market Share	Dec 2017 Market Share	Av. Consumer Price (EGP / USD) ¹	Brands
88.1% of FY2018 Revenue	 Cake	#1	53.0%	56.1%	1.58 / 0.09	
	 Croissants	#1	64.0%	59.1%	2.11 / 0.12	
	 Rusks	#2	41.4%	44.0%	2.12 / 0.12	
	 Wafer	#3	11.2%	10.7%	2.12 / 0.12	
	 Candy	#1	9.8%	15.1%	3.88 / 0.22	

Segment	2018	2017	% Change
Cake	2,737.0	2,501.7	9.4%
Croissant	1,422.9	1,155.1	23.2%
Salty Snacks	14,246.7	10,317.8	38.1%
Rusks*	983.0	722.2	36.1%
Wafer	2,839.5	2,218.1	28.0%
Candy	1,233.0	713.7	72.8%
Total	22,479.1	16,906.4	33.0%

Source: AC Nielsen Retail Audit, IPSOS December 2018
¹Average prices as of FY2018. USD/EGP of 17.96 as of 31 December 2018 (CBE).

*Rusk market was 6.9% of total salty snacks in December 2018
 Source: AC Nielsen Retail Audits

Cake



#1

position with 53.0%
market share

11.7%

2014-2018 Revenue CAGR

28

SKUs

Products

traditional rolled, filled and layered cakes as well as the market's first long shelf-life brownies, packaged donut and muffins.

Markets

MENA including Egypt, Iraq, Libya, Palestine, Syria, Yemen, Oman, Saudi Arabia, Kuwait, Morocco, Tunisia, Lebanon

The cake segment is among the more mature segments in the snack food market, recording EGP 2,737.0 billion in 2018 as per AC Nielsen Retail Audit, up 9.4% in size compared to the previous year. Edita is the leader in the market, with segment sales constituting the largest share of the company's consolidated revenues in 2018 at 47.0%. Total sales for the year were EGP 1,776.7 million in 2018, up 12.1% y-o-y or faster than the market's overall growth for the year.

Growth in 2018 was largely volume-driven with the company selling a total of 1,441.1 million packs during the year, up 14.1% y-o-y. Higher volumes come despite the renovations at the company's E10 factory and were supported by the Edita's portfolio enhancement efforts during the year. Among the key highlights was the introduction of new competitively-priced products such as the TODO Go and the uncoated HoHos priced at EGP 1 per pack that complemented Edita's layered cake offerings. Simultaneously, Edita also counterbalanced these new competitive launches with improvements in product mix to support profitability. Overall, the segment's average price per pack remained relatively stable at EGP 1.23 in 2018.

With inflation cooling and the adjustment in consumer purchasing power coming full cycle, solid demographic and other fundamentals will drive steady growth in the sector over the medium to long term. Management expects Edita's expanding geographic reach and the diversity of its product portfolio to put it in prime position to capture recovering demand and will sustain the company's leading position in the Egyptian cakes market.



A golden or chocolate sponge cake with a creamy filling offering satisfaction with every bite.



Similar to Twinkies, Tiger Tail is a golden sponge cake with a creamy filling garnished with raspberry jelly and coconut.



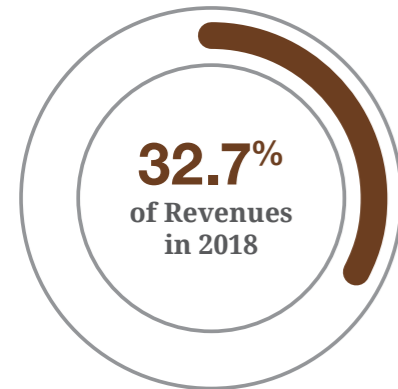
HoHo's is one of Edita's most popular cakes. These cylindrical, cream-filled chocolate snack cakes come in both coated and uncoated varieties and offer just the right amount of sweetness to entice the taste buds.



Edita's new, premium range of cakes, TODO offers a variety of flavors billed as "the sweet experience that keeps me going."



Croissants



#1

position with 64.0%
market share

21.7%

2014-2018 Revenue CAGR

19

SKUs

Products

sweet and savory croissants

Markets

MENA including Egypt, Iraq,
Libya, Jordan, West Bank,
Palestine, Yemen and Leba-
non and Tanzania

The croissants market recorded strong growth of 23.2% in 2018 to EGP 1,422.9 million, with Edita controlling the largest share of 64.0% as per AC Neilson Retail Audit. Segment revenues were up 38.1% to EGP 1,236.1 million in 2018 and constituted 32.7% of consolidated revenues for the year.

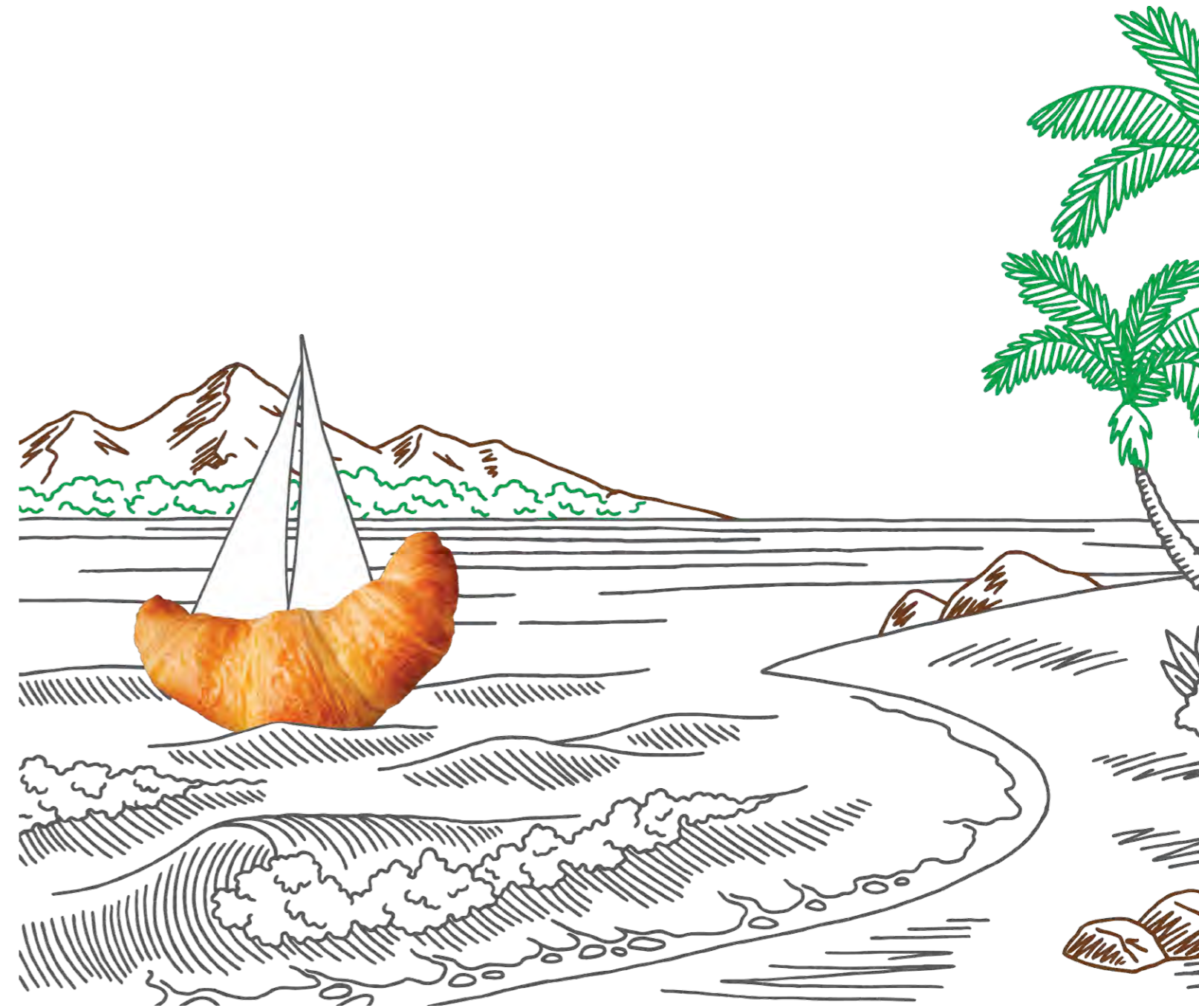
Segment growth was dual-driven by volume and price, with Edita selling a total of 741.0 million croissant packs in 2018, up 24.9% y-o-y, while average price per pack was up 10.6% y-o-y to EGP 1.67. Higher prices came as Edita implemented price increases and product reconfigurations, such as the upsizing of the segment's Mini Molto Hazelnut SKU. The upsizing saw the number of pieces per pack increasing from 4 to 5, which in turn helped drive volumes, while the price per pack increased from EGP 2 to EGP 3. The segment also witnessed higher demand for its Molto XXL SKU that is priced at EGP 3 per pack.

In the first quarter of 2018, Edita revamped its Molto brand, which included the introduction of new packaging for all the croissant products. The campaign helped drive volumes for the croissant segment with total packs sold during the year up 24.9% in 2018, which was again reflected on sales value with an increase of around 38.1%.

Going forward, Edita will continue tailoring its product offerings with the target of serving the widest consumer segment and preserve its leading position in the sector.



The first packaged croissant brand in Egypt and neighboring countries, Molto was launched two decades ago as a new concept promising a delicious yet healthy snacking alternative. The brand is available in sweet and savory varieties.



Rusks



During 2018, Egypt's market for rusks grew at a rapid 36.1% y-o-y to reach sales of EGP 983.0 million and constituting 6.9% of Egypt's total salty snacks segment. Edita's Bake Rolz and Bake Stix brands have enabled it to capture a sizable part of this rising demand, giving it a market share of 41.4% as of December 2018.

Edita's rusks segment generated revenues of EGP 313.0 million in FY2018, up 38.7% y-o-y. The segment's contribution to Edita's top line continues to expand steadily, reaching 8.3% during 2018, up from 7.4% in 2017. Sales growth was driven by higher volumes, with total packs sold up 38.1% y-o-y to 185.7 million, while average price per pack stood at EGP 1.69 in 2018. Volume recovery was supported by growing demand for new rusk offerings introduced by Edita, including new flavors such as Salt & Vinegar, Sweet Chilli and Butter & Herbs, and new product reconfigurations. Meanwhile, the introduction of a new Bake Rolz SKU priced at EGP 3 per pack helped drive average prices up in the fourth quarter of the 2018.

#2

position with 41.4% market share of the rusk market

11.7%

2014-2018 Revenue CAGR

35

SKUs

Products

baked wheat salty snacks

Markets

MENA including Egypt, Jordan, Palestine, Oman and Lebanon as well as Kenya and Albania



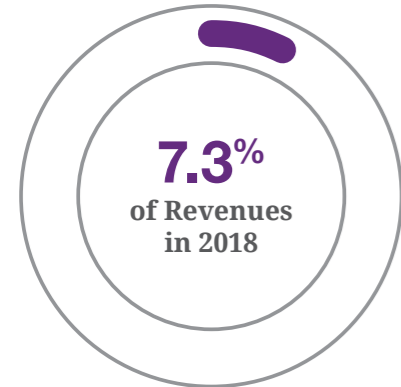
Bake Rolz is a value brand that offers customers satisfaction, wellbeing and choice. A healthy snack baked from 100% wheat, this crunchy, salty treat is available in 7 flavors of the single-serve pack; Salt, Pizza, Nacho, Ketchup, Chilli & Lemon, Mix Cheese and Olives and in 6 flavors of the family-serve pack; Salt, Pizza, Ketchup, Chilli & Lemon, Mix Cheese and Olives. Most recently, Bake Rolz added 3 new flavors as a limited time offer, including Salt & Vinegar, Sweet Chilli and Butter & Herbs.



Taking the satisfaction and wellbeing mantra a step further, Bake Stix adds even more flavors and variety to Edita's salty snack line. Baked from 100% wheat and never fried, Bake Stix offer a different texture and taste mix from Bake Rolz. Bake Stix satisfy every palate and are available to consumers in 3 unique flavors; Oriental sausages, BBQ and Cheese.



Wafers



The wafer market grew 28.0% in 2018 to a total of EGP 2,839.5 million, with Edita accounting for an 11.2% share, up from 10.7% in 2017. The wafers segment was the fastest-growing segment in 2018, with revenue growth of 53.4% y-o-y to EGP 276.6 million and contributing a 7.3% share of consolidated revenues versus 5.9% in 2017.

Wafer growth in 2018 was volume-driven, with the segment recording the highest increase in volumes sold by 54.0% y-o-y to 166.3 million packs, supported by the introduction of several competitively-priced Freska products. On the other hand, average price per pack remained stable at EGP 1.66.

Edita has been able to accommodate rising demand for wafer products thanks to capacity enhancements at the company's E08 factory in late 2017. Edita's Freska brand was also the first to be registered and launched in Morocco under the company's joint venture agreement in the Kingdom. Edita is currently penetrating the Moroccan market through exports and distribution with its partners on the ground, and is laying the groundwork for the establishment of the company's first overseas facility (Please see the Geographic Presence section for more details).

#3

position with 11.2% market share

44.3%

2014-2018 Revenue CAGR

20

SKUs

Products

filled wafers

Markets

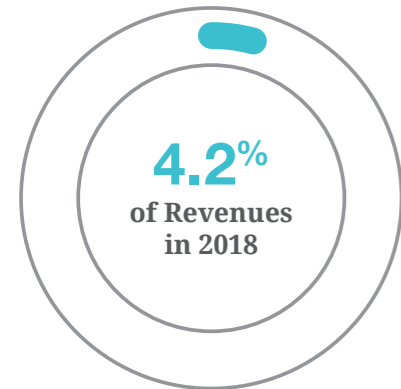
MENA including Egypt, Jordan, Palestine, Syria, Yemen, Saudi Arabia, Kuwait, Morocco, Lebanon

Freska!

Freska is the most indulgent premium wafer product to hit the market, available in 17 different types with different coatings and different fillings to match all tastes.



Candy



Egypt's highly fragmented candy market was the fastest-growing among Edita's segments at 72.8% to a total market size of EGP 1,233.0 million in 2018. Edita's MiMiX confectioneries commanded a leading 9.8% market share, with total sales up 5.6% to EGP 160.4 million in 2018.

Growth was predominantly volume-driven, where total number of packs sold during the year stood at 79.1 million in 2018, up 7.5% y-o-y, while average price per pack inched down 1.9% to EGP 2.03. Edita entered the segment with its premium MiMix brand, eventually delving into lollipops in 2016 with a line commissioned in November of that year.

#1

position with 9.8% market share

32.2%

2014-2018 Revenue CAGR

25

SKUs

Products

hard, soft and jelly candy and lollipops

Markets

MENA including Egypt, Jordan, West Bank, Saudi Arabia and Lebanon as well as Kenya



MiMiX is Edita's unique range of confectioneries. Available in four families, Toffee, Candy, Jello and Lollipops. With its wide variety of flavors, types, shapes, colors and unique ingredients, Mimix adds a burst of craziness to everyday life.



Industrial Operations

State-of-the-Art Production Facilities



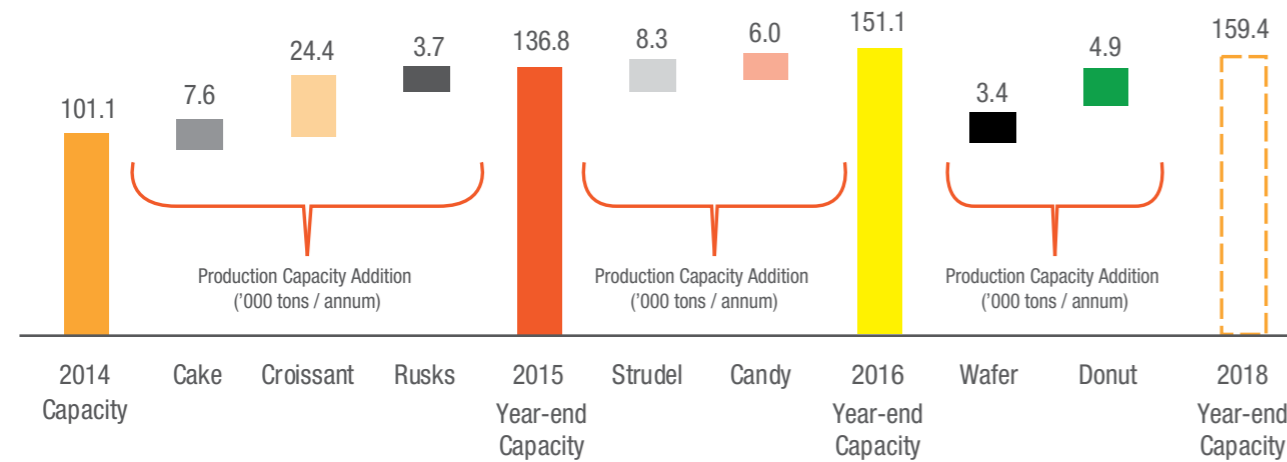
State-of-the-Art Production Facilities

Edita's five state-of-the-art facilities employ the latest technology and operate in line with the highest food safety and quality management standards

Edita currently operates five state-of-the-art facilities which encompass 29 production lines. Edita's facilities are located in 6th of October City (E06, E07, E08), 10th of Ramadan City (E10), and in the Beni Suef industrial zone located to the south of Cairo (E15). Across its facilities, plant managers ensure that Edita continues to comply with the highest standards of food safety and quality management, while ensuring the company produces its renowned snack foods efficiently, with each plant delivering on its specific KPIs. All of the company's production facilities have received the following certifications: Food Safety Management System (ISO 22000), Quality Management System (ISO 9001), Environmental Management System (ISO 14001), Occupational Health and Safety Management System (OSAS 18001), Food Safety System Certification (FSSC 22000), National Food Safety Auditor (NFSA) certification and the HALAL food certification.

In 2018, Edita's facilities were operating at c.80% capacity utilization, with some lines reaching 100%. The industrial operations (IO) department continued to focus on extracting operational efficiencies and implementing the necessary modifications to support the company's new product launches and reconfigurations. The department, which currently employs over half of Edita's 6,000 staff members, played a key role in supporting the company's product mix optimization efforts during the year. The IO department continued the implementation of the Keystone Project, an initiative that will safeguard Edita's technical know-how and recipes. Finally, with the latest of Edita's five production facilities, the E08 plant, coming online in mid-2017, the IO department also focused on maintenance and upgrade works during 2018, the most important of which took place at the E10 facility which underwent full renovation works.

Production Capacity Additions 2014-2018





6th of October - E07 (Hall A & B)

- Began operations in 2012
- Produces Croissants, Cakes, Wafers & Rusks
- Houses 9 production lines following the addition of 4 new lines in FY2015
- Total Land Area of 50,000 sqm
- Total Built-Up Area of 30,500 sqm



6th October City E-06

- Began operations in 1997
- Produces Croissants, Cakes, Rusks
- Houses 10 production lines
- Total Land Area of 33,638 sqm
- Total Built-Up Area of 22,065 sqm



6th of October E-08

- Began operations in 2017
- Produces Cakes (Donuts) and Wafers
- 2 production lines with space for 9 more
- Total Land Area of 55,000 sqm
- Total Built-Up Area of 36,000 sqm



10th of Ramadan E-10

- Acquired in 2003
- Produces Cakes
- Houses 4 production lines
- Total Land Area of 11,733 sqm
- Total Built-Up Area of 7,592 sqm



Beni Suef E-15

- Began operations in 2011
- Produces Hard Candy and Soft Candy
- Houses 4 production lines
- Total Land Area of 25,611 sqm
- Total Built-Up Area of 11,525 sqm



Research & Development

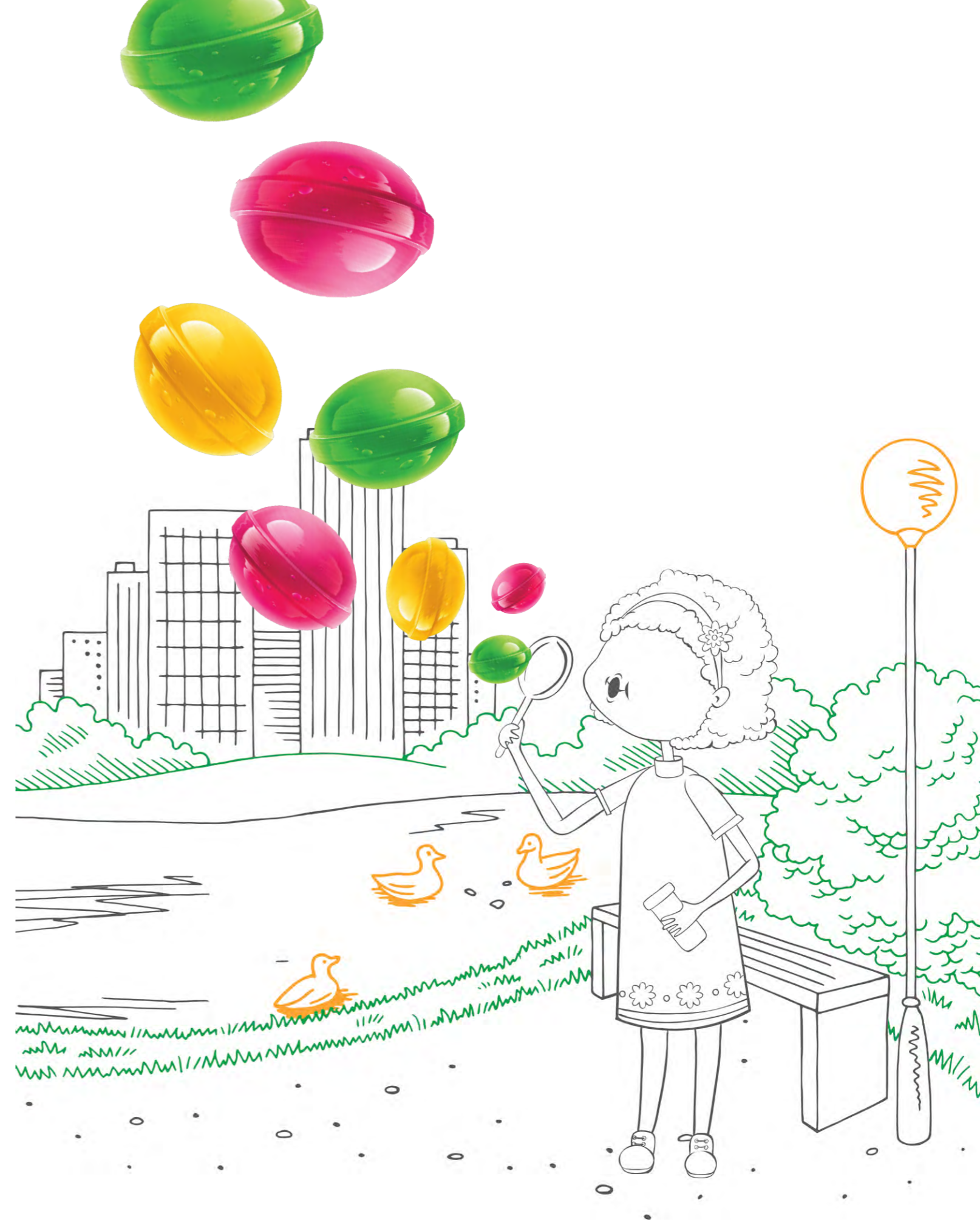
Edita's position as the market leader in the snack food industry is supported by its commitment to research & innovation. The department's role is considered a primary pillar in the company's operations and constitutes the company's principal avenue for future growth.

Edita's in-house research & innovation department's main focus is to create recipes and products

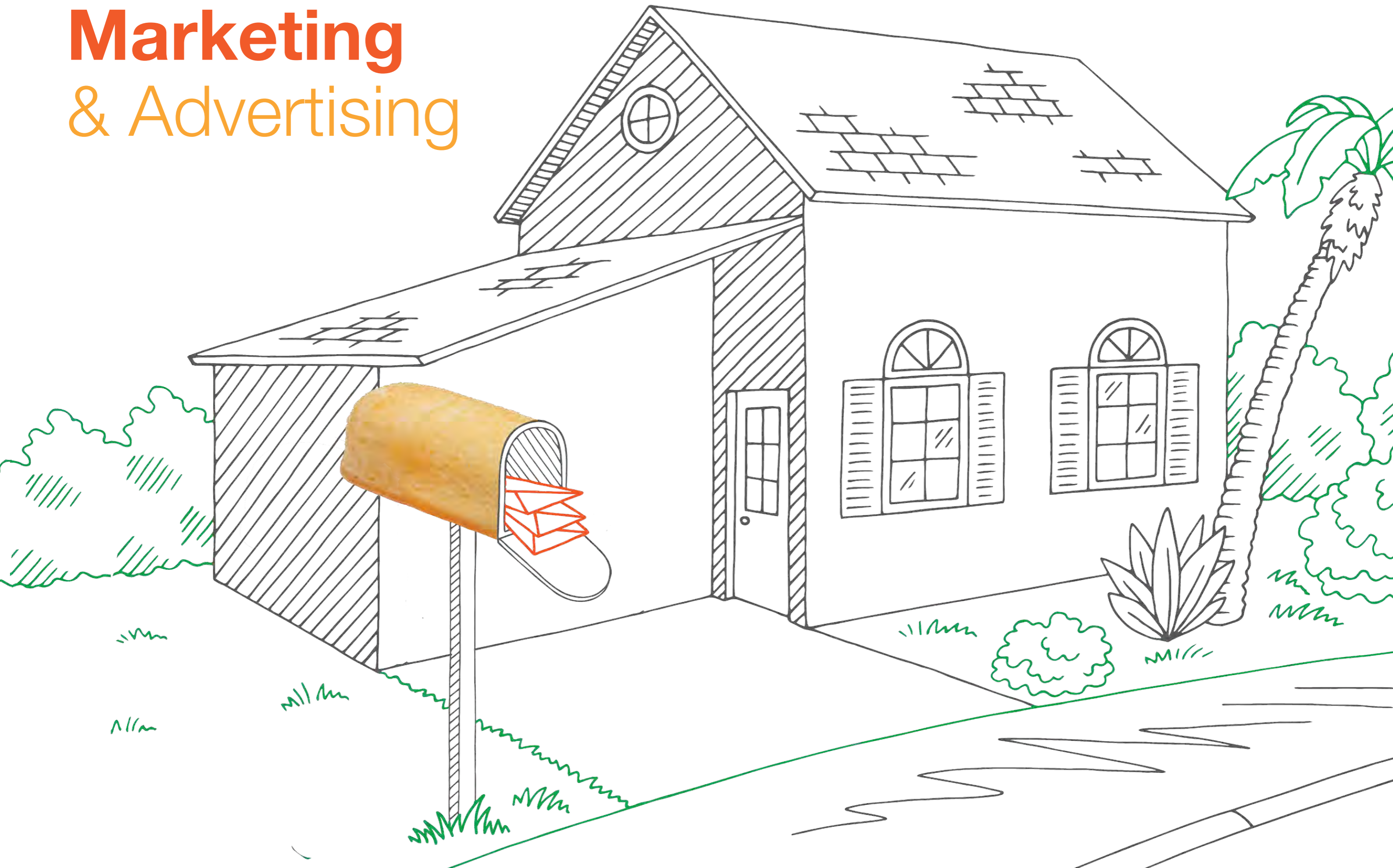
that appeal to the local and regional taste. Over 15 specialists, both local and international, with years of market understanding and global experience, work hard to develop, test and apply the highest international standards to deliver market-leading products. These in turn continue elevating Edita's strong brand equity in the snack food industry.

In 2018, Edita's research and innovation department focused on enhancing existing products, supporting the upsizing and downsizing of some SKUs, introducing new flavors in key products, like Bake Rolz and developing new products to introduce to the high-growth segments in 2019 and 2020.

Edita's research & innovation will continue to push forward the company's strategy of volume acceleration, through new and differentiated product launches alongside the introduction of more competitive products across the price spectrum to achieve optimum price-point segmentation. Edita will capitalize on its superior research & innovation capabilities and strong brand equity to drive demand growth and explore new value propositions.

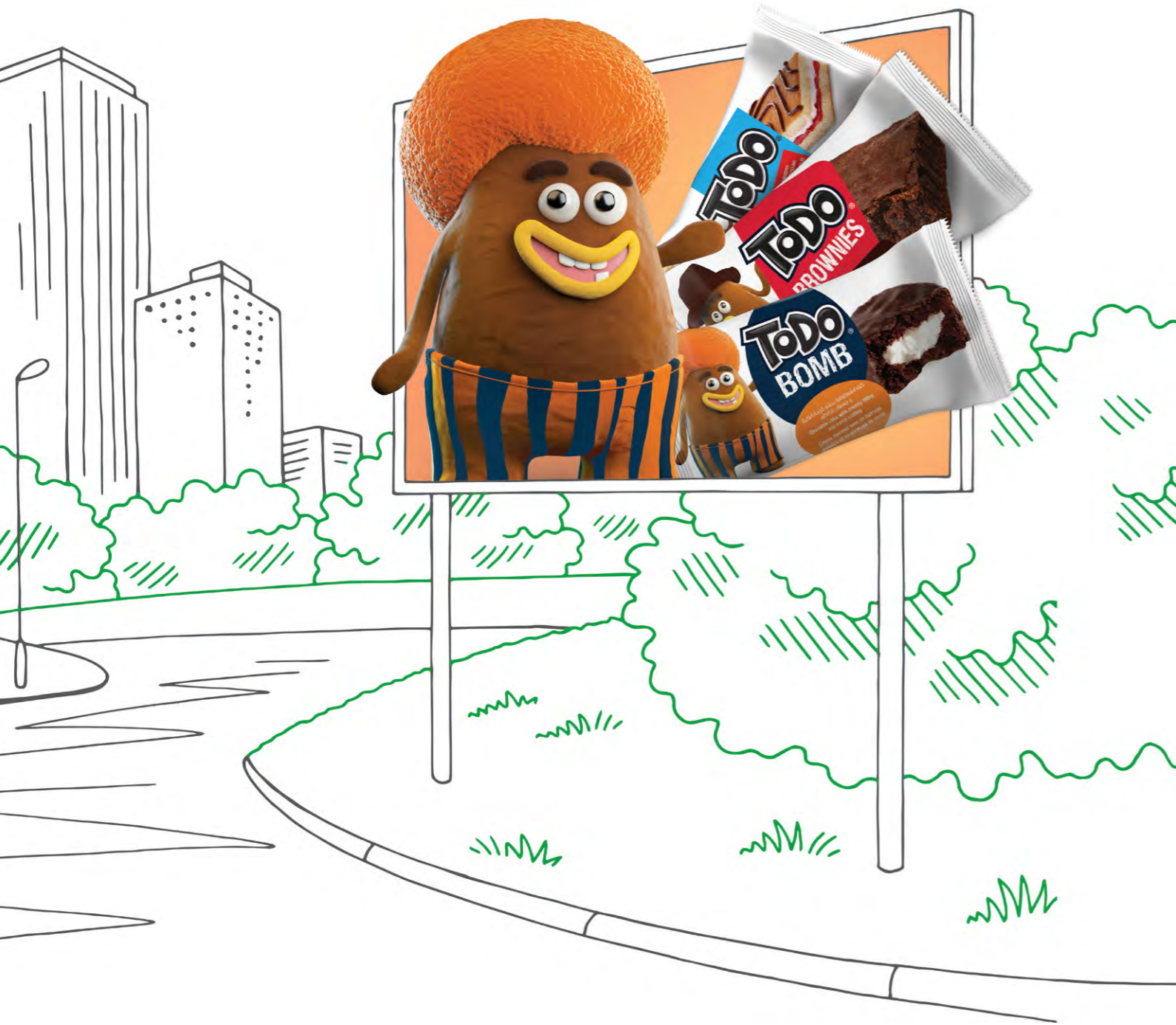


Marketing & Advertising



Marketing & Advertising

Edita's marketing and advertising activities were focused on supporting the company's efforts to improve product mix, drive demand for new launches and defend market share



In 2018, Edita's marketing department capitalized on the company's brand equity, innovative abilities and its production and technical know-how to help build attractive value propositions and relevant offerings for the consumer. This incorporated new launches, which were mainly premium offerings aimed at filling market gaps, boosting profitability & improving categories' average price points. This was demonstrated when Edita rolled out several new SKUs, including three new Bake Rolz SKUs priced at EGP 3 per pack, one Freska fingers SKU at the same price point and two new SKUs in the candies segment during the fourth quarter of the year. These new launches followed the introduction of the TODO MINI Muffins in the cake segment earlier in the year that was priced at EGP 5 per pack.

The department also deployed a strategy aimed at rationalizing the company's portfolio by delisting slow-moving SKUs in order to allocate increased focus on better-performing products. This also involved packaging optimization and reconfigurations to cut unnecessary costs. Whereas on the product level, indirect price increases were conducted on some SKUs to sustain margins. This was evident in the indirect price increase and product reconfigurations in some of the key categories, such as downsizings in the cake segment and the Bake Rolz range.

Parallel to portfolio enhancement efforts, Edita's marketing department was also very active on the advertising front, implementing marketing venues and campaigns across all segments in 2018. Activities included several online and above the line advertising campaigns to increase product awareness. In the first quarter of 2018, Edita revamped its Molto brand, which included the introduction of new packaging for all the croissant products and was provided with all-round support. The campaign helped drive volumes for the croissant segment with total packs sold during the year up 24.9% in 2018, which was again reflected on sales value

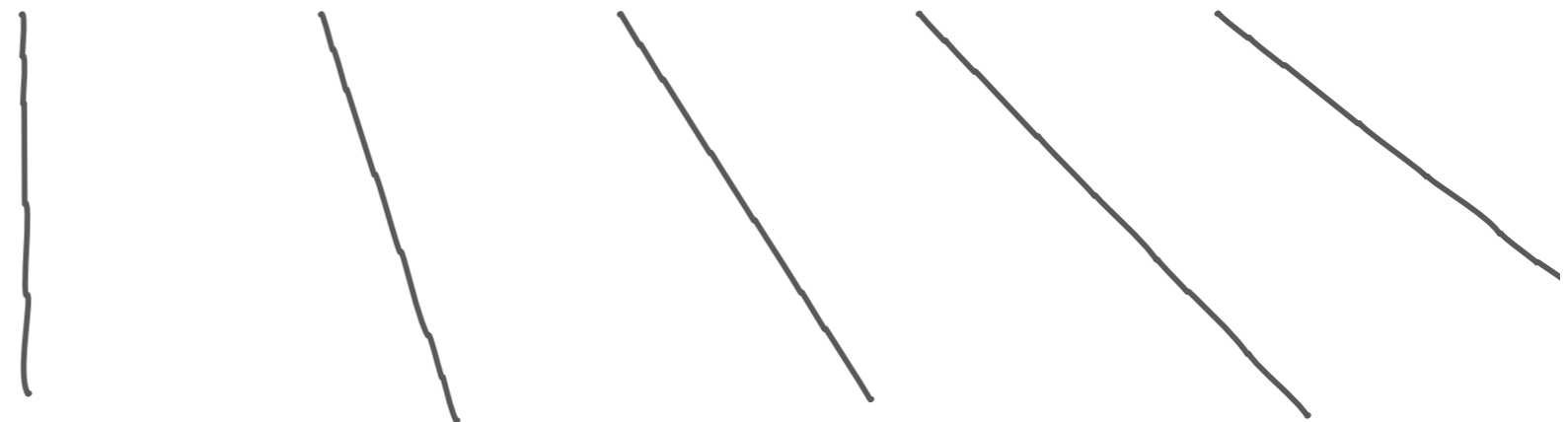


with an increase of around 38.1%. Throughout the year, the marketing department also ran extensive sampling campaigns and participated in many below the line marketing activities to help attract new consumers and induce product trials.

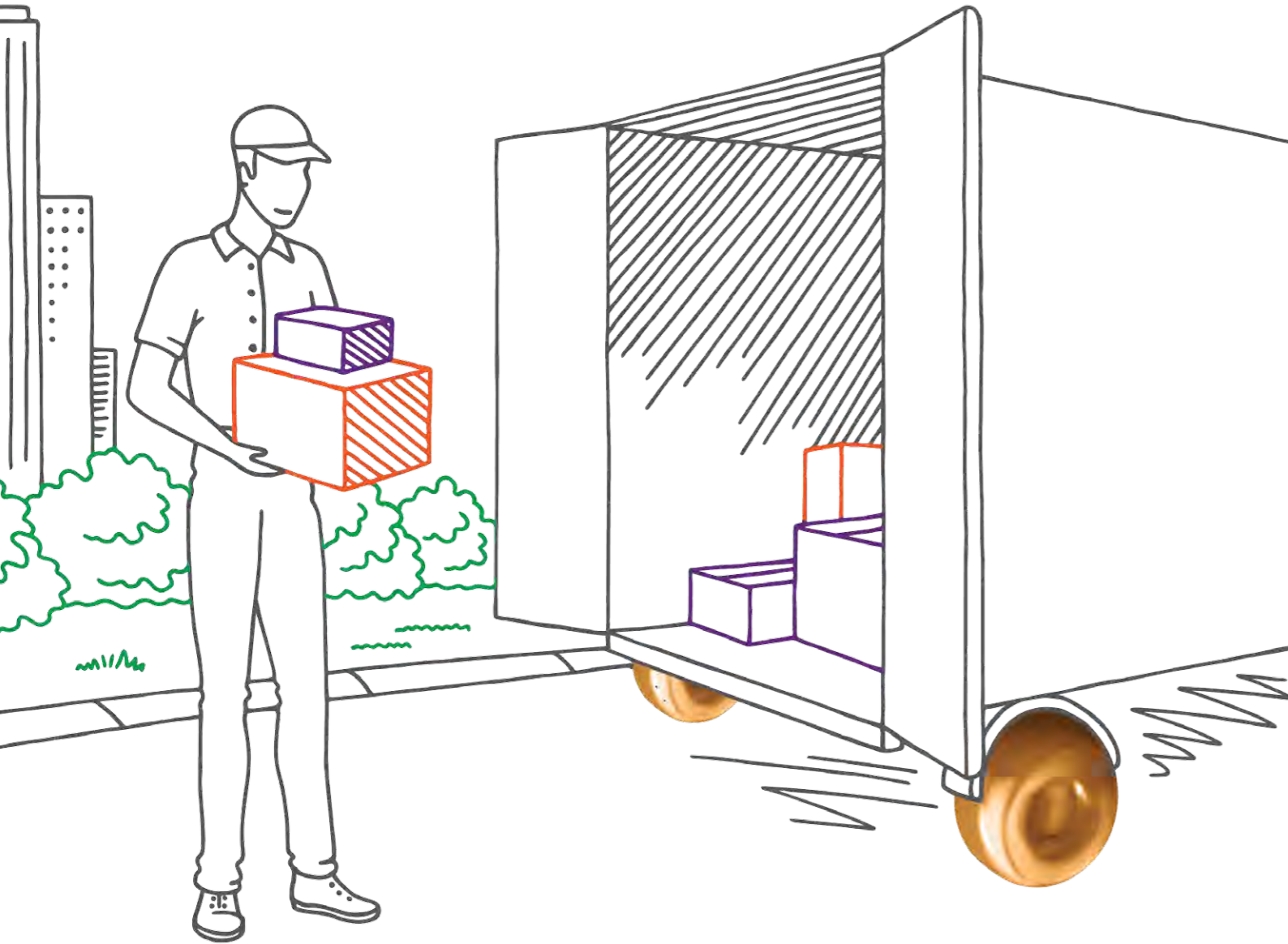
Key efforts were also focused on improving product visibility through a variety of display solutions, including the rollout of thousands of stands for all five categories across traditional trade points. Meanwhile at modern trade locations, the department increased product visibility through increased shelf space and branding solutions. Trade Marketing activities, specifically merchandising material, were intricate elements that the company relied on to influence the consumers' decisions and preferences at the point of purchase. This has significantly contributed to the magnificent volume rebound that the company has witnessed across all categories in 2018.

Going forward, Edita will continue to capitalize on its superior R&D capability and strong brand equity as the cornerstones of the company's marketing strategy. Edita holds a track record of introducing new market segments and creating new demand and is continuously exploring opportunities to build on this tradition and rollout new value propositions previously covered and characterized by having a high growth potential.

Sales & Distribution



Sales & Distribution



One of Edita's key competitive advantages that allowed the company to maintain its position as a market leader in an increasingly competitive industry has been its strong distribution network. Currently, through its 21 distribution centers, 519 sales representatives, and 622 distribution vans, Edita served over 57 thousand clients between wholesale, retail, key accounts and direct supply in 2018 with its network extending to the far reaches of the country. Throughout the year, Edita continued to focus on leveraging the strengths of its distribution network to achieve an optimum sales and price mix according to geographic distribution and income levels.

Retail and Traditional Trade

The retail and traditional trade distribution channel is largely made up of kiosks and small, independent retail stores, and is the cornerstone of Edita's long-term sustainable growth strategy. Relying more heavily on the retail channel not only allows Edita to remain in closer contact with customers, but also enables the company to better gauge and adapt to constantly evolving market dynamics. The retail channel has also proven to be more receptive to higher price points compared to other channels, allowing for higher value extraction and supports profitability.

Wholesale

Wholesale channels play a key role in expanding Edita's geographical reach, making it of vital importance for the company to maintain close relationships with its wholesale customers. During 2018, Edita continued to organize loyalty-building initiatives including gatherings for the top 100 customers and semi-annual incentives for the company's biggest clients.

Key Accounts

Key accounts are largely made up by modern trade channels, such as supermarkets. In recent years these have grown significantly in Egypt, opening up high-potential partnerships for companies like Edita. Thus the company has continued to focus on this channel as it pursues its portfolio optimization strategy that leverages more premium, higher-priced products.

Direct Supply

Direct supply allows Edita to build brand loyalty amongst its younger customers with the company delivering products directly to schools and universities around the country without the involvement of intermediaries.

Sales Channel Performance in 2018

Gross sales through wholesale channels grew 30.1% y-o-y to EGP 2,102.2 million, contributing to over half of total gross sales for 2018. Gross sales through retail and traditional trade also reported a year-on-year rise of 13.8% to EGP 1,199.9 million, contributing 31.6% of total gross sales for 2018. Gross sales from both key accounts and direct supply recorded impressive year-on-year growth of 21.9% and 64.1% respectively, with the first increasing to EGP 122.0 million and the latter increasing to EGP 62.8 million in 2018.

During 2018, the total number of customers that Edita catered to directly increased to 57,683 points of sale, reflecting the company's strategy of expanding its proprietary distribution network across the Egyptian territory.

Revenue Contribution by Distribution Channel FY2018



Wholesale	55.3%
Retail	31.6%
Key Accounts	3.2%
Supply	1.7%
Exports	8.3%

1,113

Total Sales Force

27

Governorates

622

Vehicles

21

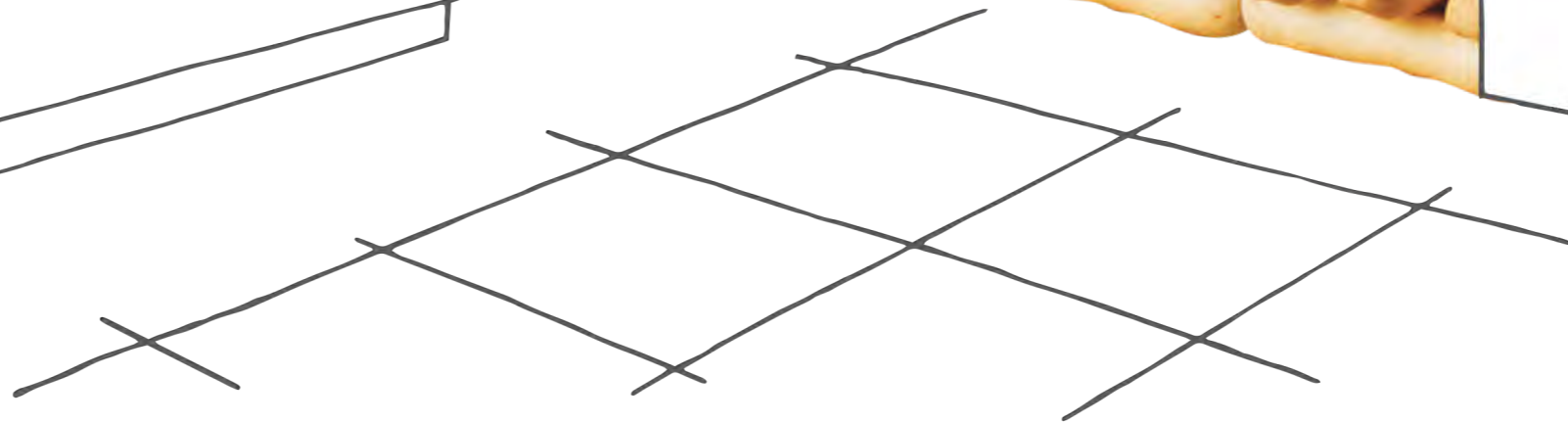
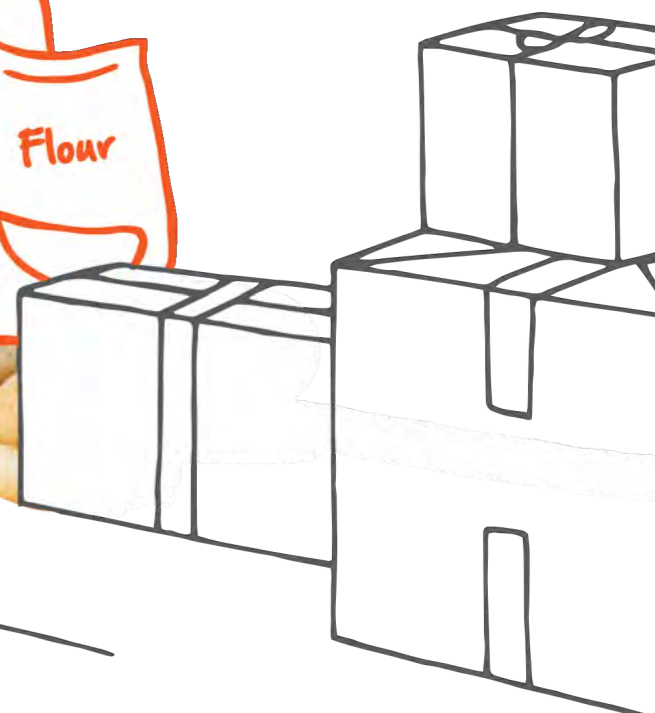
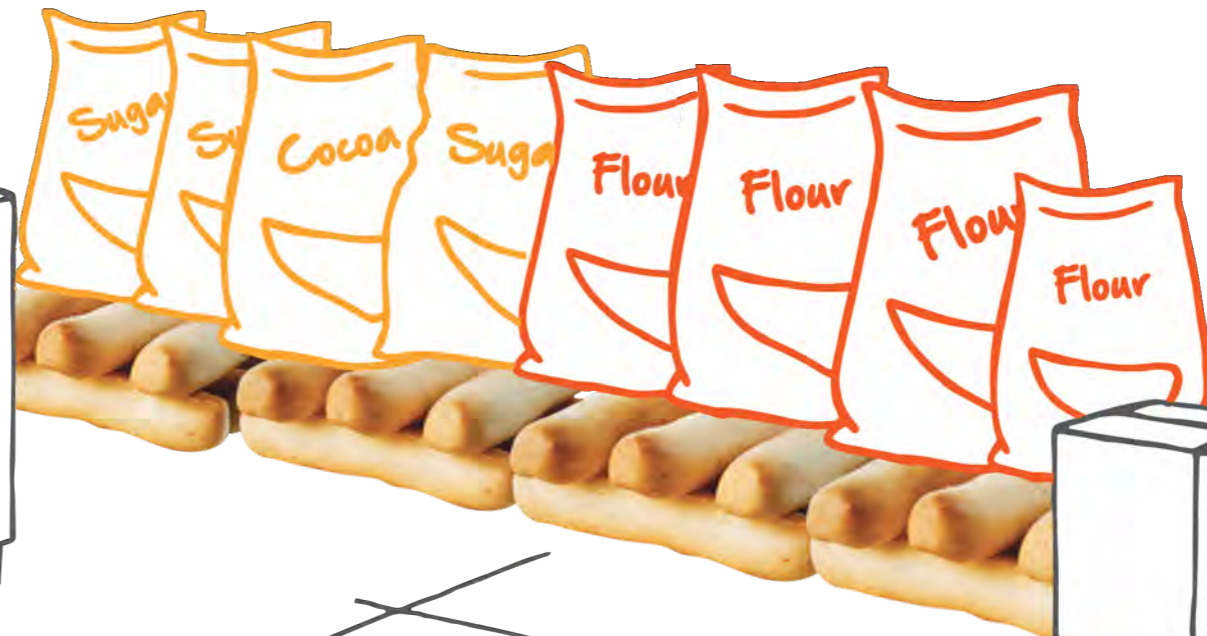
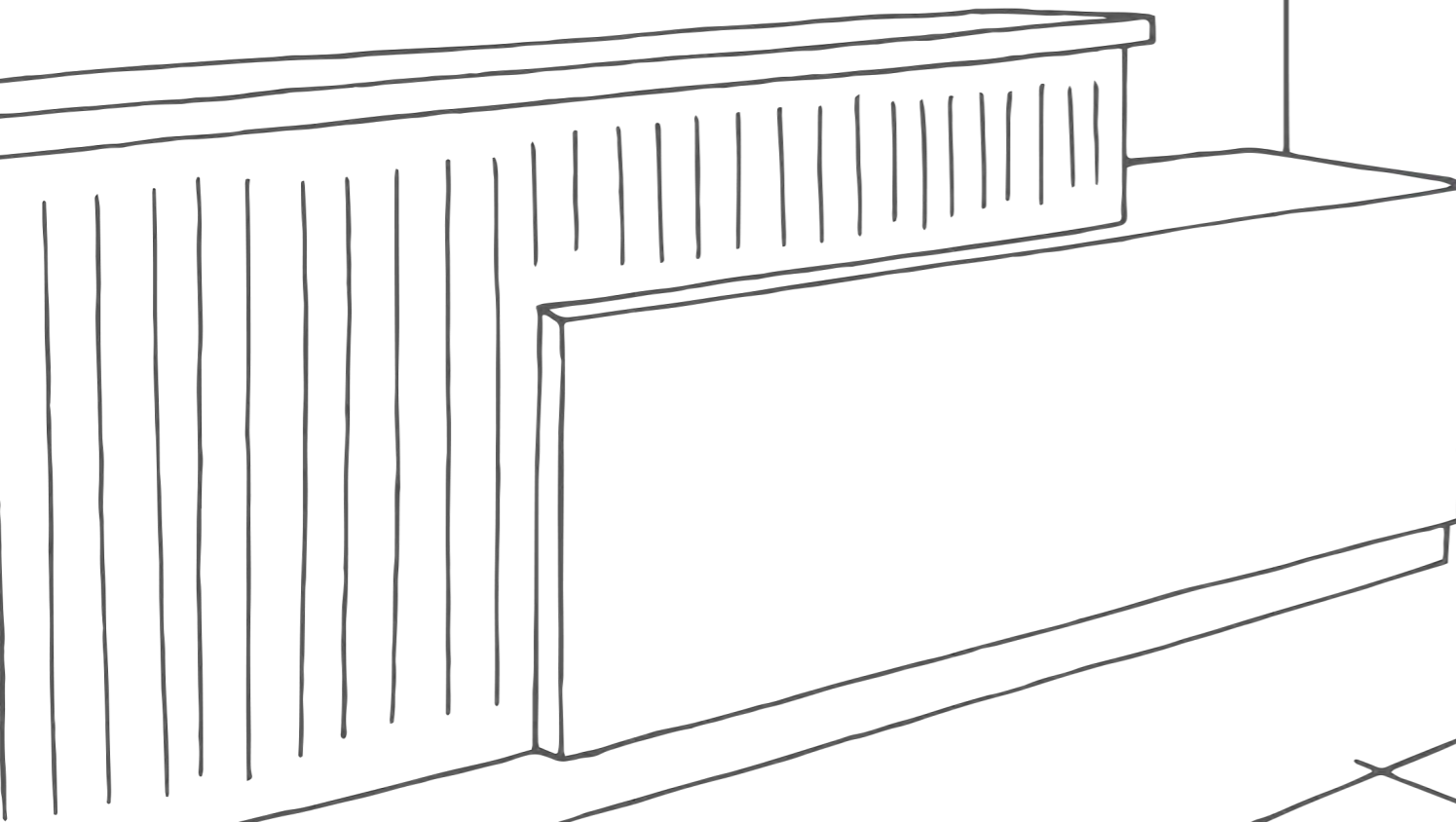
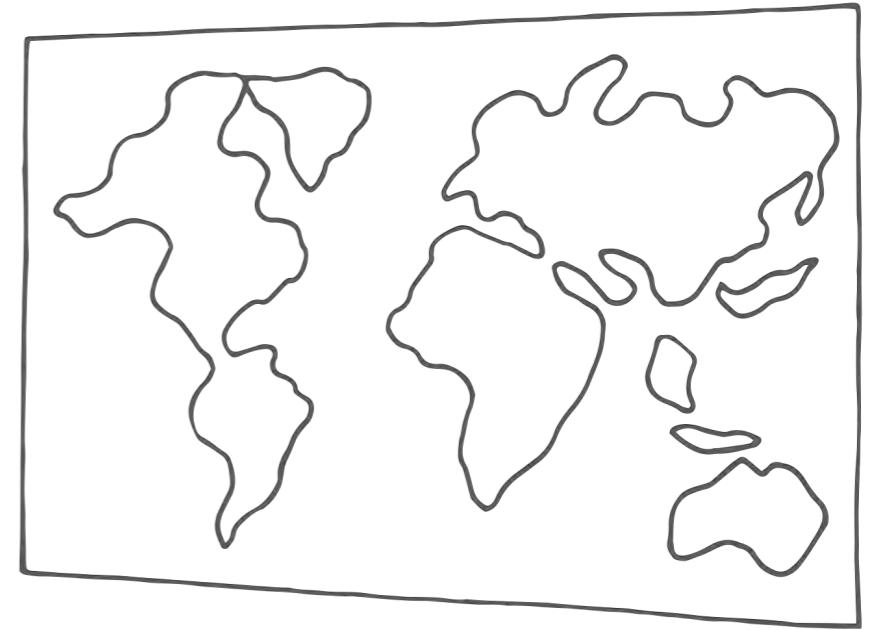
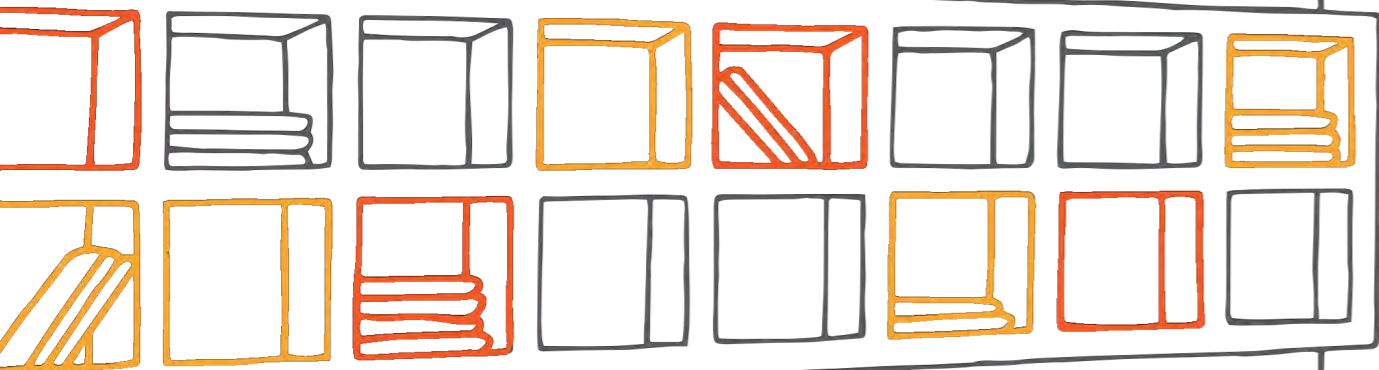
Distribution Centers

519

Sales Representatives



Supply Chain



Supply Chain

Edita's supply chain department's primary goal is to ensure an efficient operation from procurement of raw materials to manufacturing, logistics and warehousing

Edita's supply chain department deploys internationally recognized Sales & Operational Planning processes that are in-line with global best practices, including modernized digital systems such as SAP. Edita procures its inputs from a wide variety of suppliers to increase its bargaining power and negotiate favourable pricing and payment terms. The company also deals only with trusted and tested suppliers to guarantee quality, minimize disruption risk and ensure that its supply stream remains consistent to maximize operational efficiency.

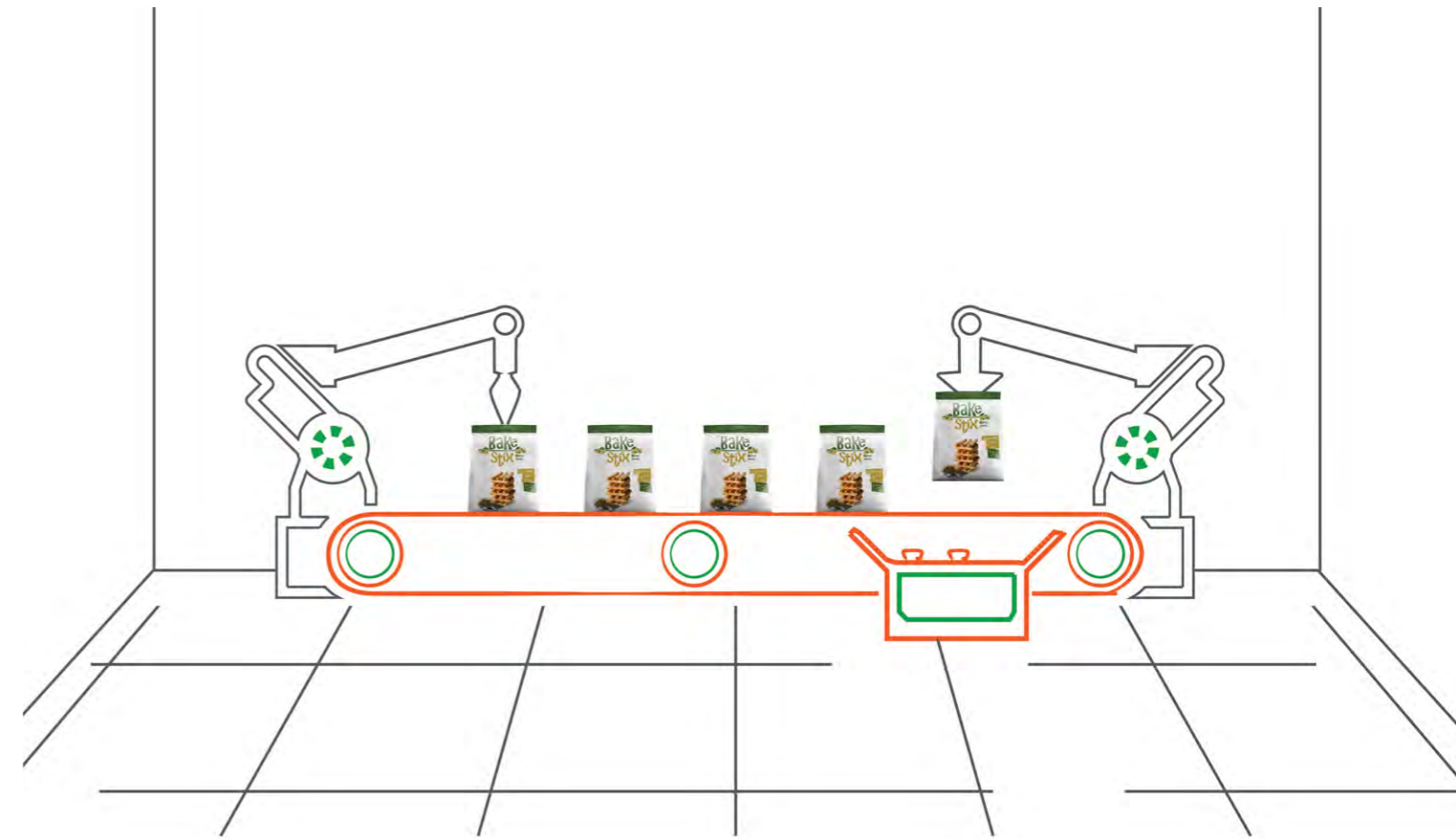
Developments in 2018

In 2018, the supply chain department's primary focus was cost minimization and increasing operational efficiency. The company's continued to leverage its strong market position and solid reputation to contract for raw materials at favourable prices relative to the market.

The department's success is clearly reflected on the decline in direct materials costs as a percentage of sales, which recorded 53.6% in 2018, down from 54.6% in the previous year. Direct materials costs to sales recorded an even sharper decline during the 4Q2018 to 50.7% versus 55.0% in the comparable quarter last year.

The largest constituent of Edita's direct materials bill in FY2018 was raw materials at c.69% while packaging materials recorded the balance of c.31%. Imported direct materials stood at 28% in 2018, up from 23% in 2017. Inventory coverage of all production materials remained at an average of 1 month and finished goods at an average of 4 days of sales in 2018.

Finally, the department also helped decrease waste and downtime across all factories and increased daily production, thanks to prudent planning activities throughout the year.



Direct Material Breakdown 2018

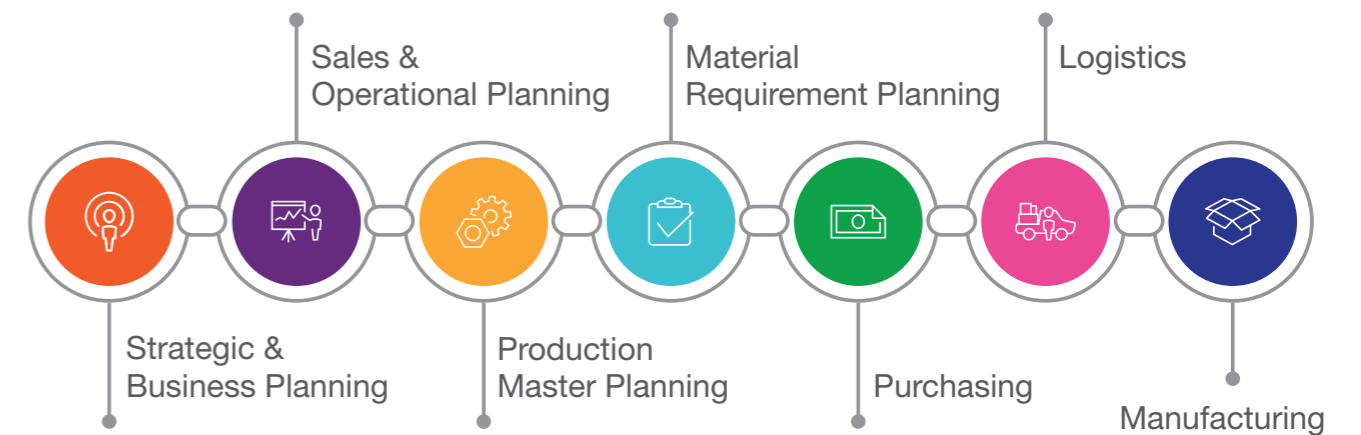


Packaging Materials	31.3%	Flour	9.8%
Milk Powder	2.7%	Sugar	9.6%
Cocoa Powder	4.6%	Oil & Fats	18.2%
Eggs	5.5%	Other	18.3%

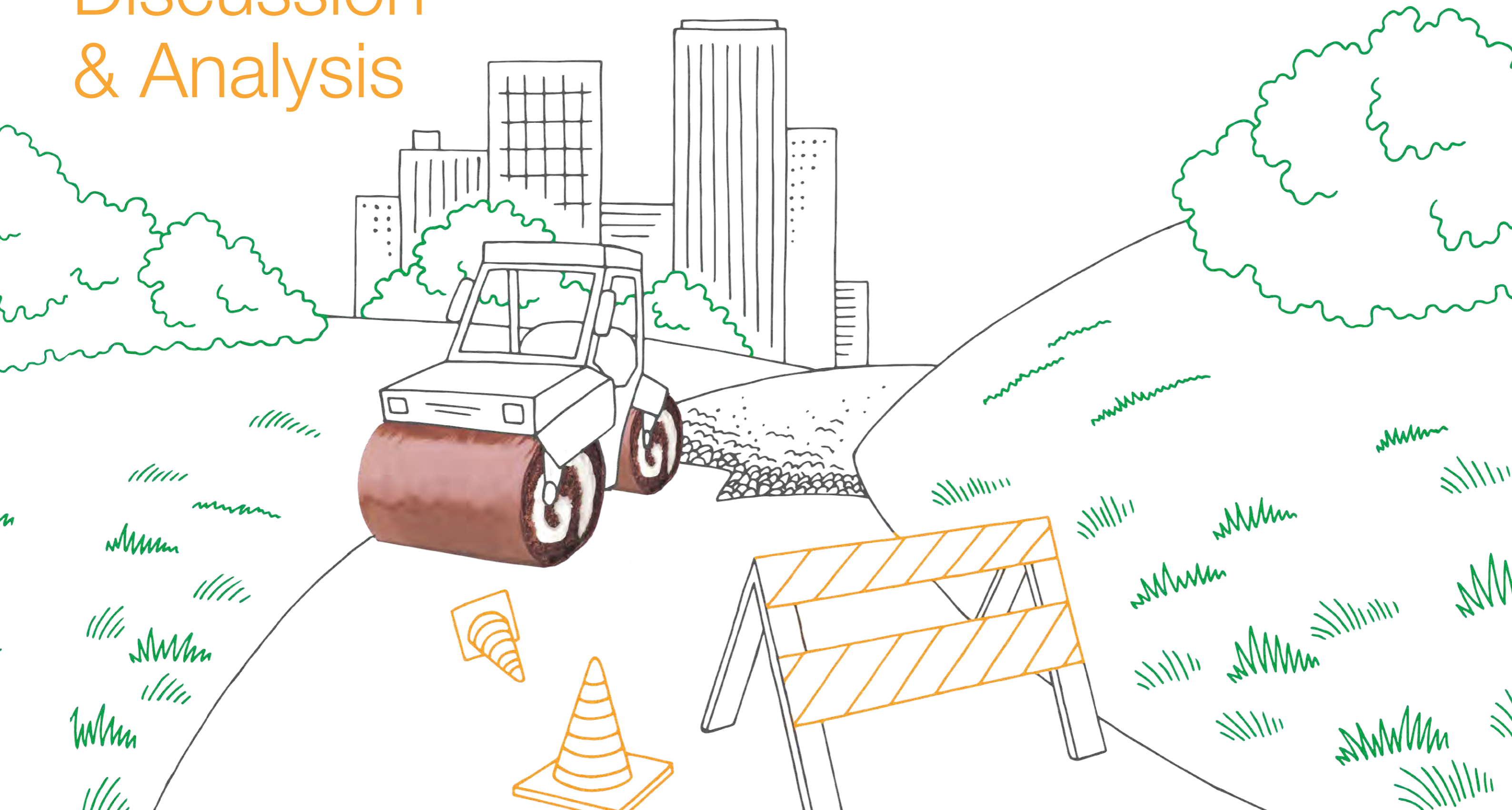
Imported vs. Local Direct Materials in 2018



Local	72%
Imported	28%

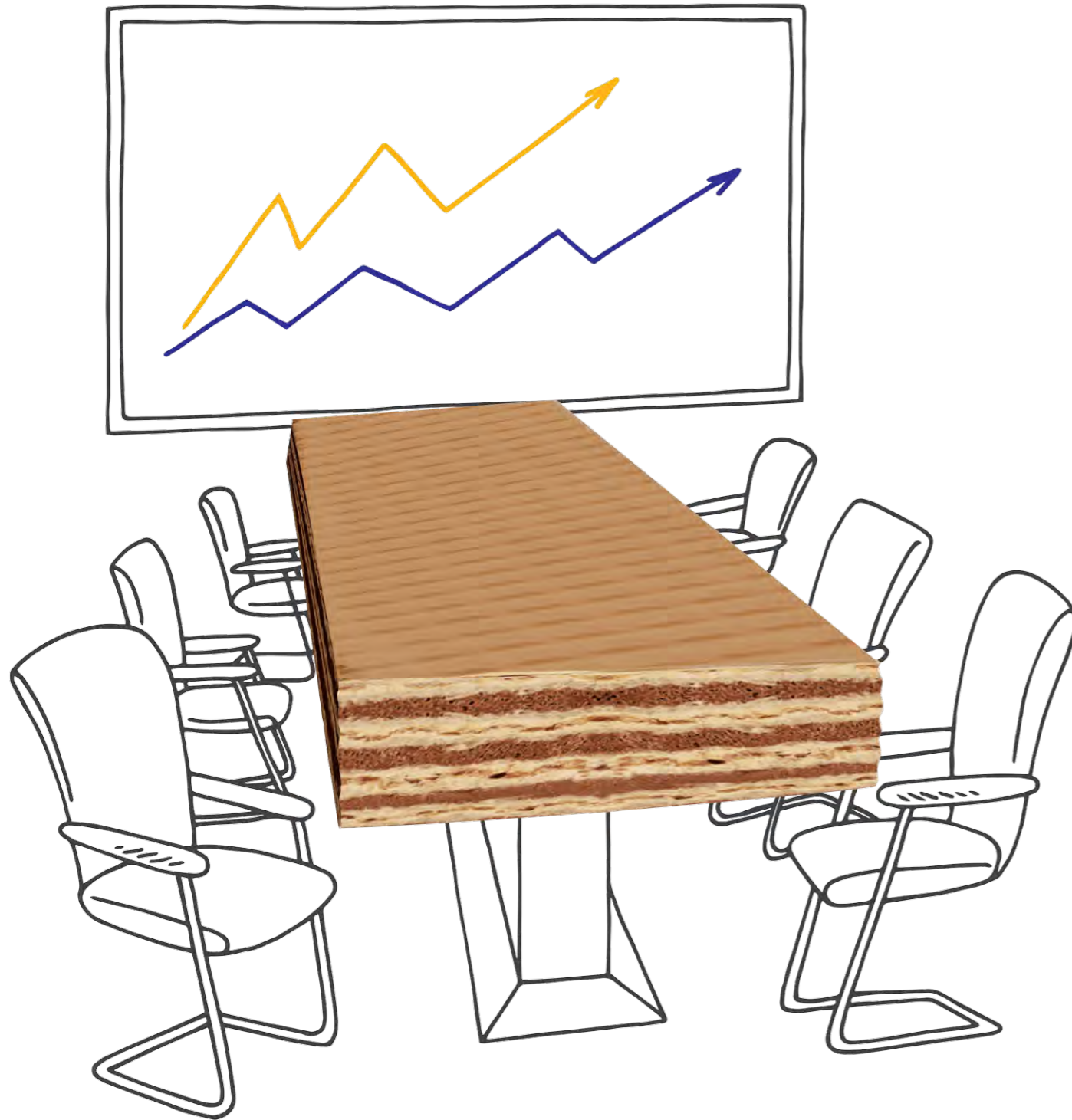


Management Discussion & Analysis



Management Discussion & Analysis

Edita delivers strong growth in 2018, driven by recovering volumes to pre-devaluation levels and at higher price with better product mix, yielding stronger profitability and shareholder value



Throughout 2018, Edita's strategy remained focused on driving volume growth through continued portfolio optimization and targeting optimum price-point segmentation down its distribution channels. Key efforts included product reconfigurations, indirect price increases as well as the launch of competitively priced products. In parallel, Edita also focused on cost minimization and efficiencies to support profitability.

Edita's strategic success is clearly reflected on its results, with continued double-digit revenue growth and with volumes and profitability fast approaching pre-devaluation levels. Meanwhile, a careful balance between value extraction and market competitiveness saw the company maintain its market leading position across its core segments.

Revenues in 2018 were up 24.1% year-on-year to EGP 3,776.4 million, with overall revenue growth being primarily volume-driven. Edita sold 2,613.5 million packs in 2018, up 20.3% year-on-year, while the company's average price per pack was up 3.1% y-o-y to EGP 1.44.

Edita's croissant was the strongest contributor to growth at 46.6%, followed by the cake segment at 26.3%. Edita's rusks and wafers segments together contributed a combined 25.1% to total revenue growth in FY2018, while the candy segment delivered a 1.2% contribution to growth for the year.

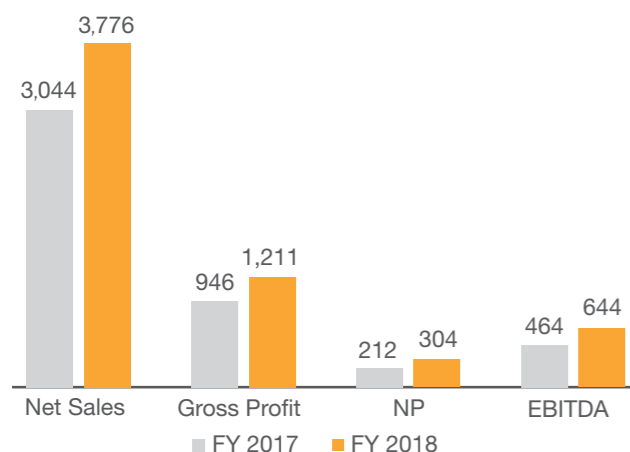
Parallel to top-line growth, Edita was successful in extracting higher value from sales and delivering margin expansion down the income statement. This is particularly evident during 4Q2018 where Edita's gross profit margin expanded more than four percentage points to



35.8% and the company recorded a strong 20.5% EBITDA margin during the same period. On a full-year basis, gross profit was up 28.1% y-o-y to EGP 1,211.4 million in FY2018, while gross profit margin also expanded to 32.1% versus 31.1% in FY2017. Edita delivered an impressive 43.3% year-on-year increase in net profit for the full-year to EGP 303.7 million, with net profit margin improving to 8.0% compared to 7.0% in 2017. Edita's improving profitability is driven by its fast-recovering volumes to pre-devaluation levels yet at higher price points and with a better mix across its portfolio.

Edita maintained its market leadership position in its core segments during the year as per the latest data available for December 2018. The company remains the leader in the cake segment with a market share of 53.0%, and continued to recapture a larger share of the croissant segment at 64.0% as of December 2018. Meanwhile, Edita also maintained a leading position in the candy market with a 9.8% market share as of December 2018, while in the fast-growing rusks segment, Edita held a number two position with a market share of 41.4% as of December 2018. Finally, Edita's market share in the wafers segment stood at 11.2% during the same period.

Snapshot of Results 2018 (EGP mn)



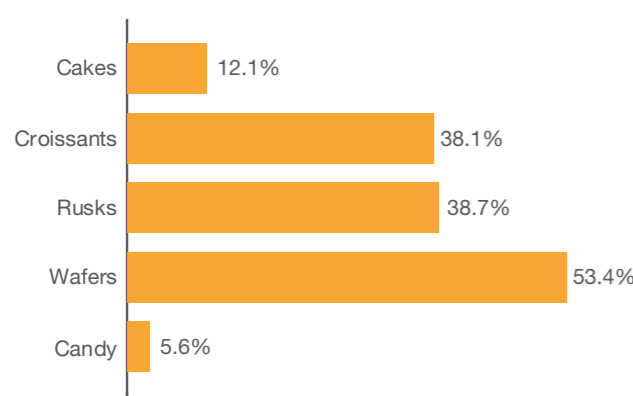
Summary Income Statement (EGP mn)

EGP mn	FY2018	FY2017	Change
Revenue	3,776.4	3,044.2	24.1%
Gross Profit	1,211.4	945.8	28.1%
% Margin	32.1%	31.1%	
EBITDA	644.2	464.4	38.7%
% Margin	17.1%	15.3%	
Net Profit	303.7	212.0	43.3%
% Margin	8.0%	7.0%	

Average Factor Prices (EGP)

EGP mn	FY2018	FY2017	Change
Cakes	1.23	1.25	-1.7%
Croissant	1.67	1.51	10.6%
Rusks	1.69	1.68	0.5%
Wafers	1.66	1.67	-0.3%
Candy	2.03	2.07	-1.9%
Average Edita	1.44	1.40	3.1%

FY2018 Revenue Growth by Segment



Segment Performance

The cakes segment constituted the largest share of revenues in FY2018 at 47.0%, with total sales for the year of EGP 1,776.7 million, up 12.1% y-o-y. Segment growth in FY2018 was volume-driven where a 14.1% y-o-y increase in number of packs sold to 1,441.1 million offset a 1.7% y-o-y decrease in average price per pack to EGP 1.23. Higher volumes during the year came despite renovations at the E10 factory during 2Q2018.

The cakes segment recorded a gross profit of EGP 638.7 million in FY2018, up 16.3% y-o-y with gross profit margin of 36.0% compared to 34.7% in FY2017. Strong gross profitability at the cakes segment was driven by the higher-margin nature of the cakes product portfolio, with several indirect price increases and improved product mix starting to bear fruit. Cake performance is also increasingly emphasized with the continued growth in volumes.

The croissant segment was the strongest contributor to consolidated revenue growth for the full-year and fourth quarter of 2018. Total croissant sales were up 38.1% y-o-y to EGP 1,236.1 million in FY2018, with growth being dual-driven by volume and price. Edita sold a total of 741.0 million croissant packs in FY2018, up 24.9% y-o-y, while average price per pack was up 10.6% y-o-y to EGP 1.67. Higher prices came as Edita implemented price increases such as the upsizing of the segment's Mini Molto Hazelnut SKU.

At the gross profit level, the croissant delivered a strong performance with gross profit growth of 65.0% y-o-y to EGP 365.5 million, yielding a gross profit margin of 29.6% compared to 24.8% in FY2017. The segment's improved profitability was driven by an increasingly optimized product mix as well as product reconfigurations and price increases such as the recent Mini Molto upsizing.

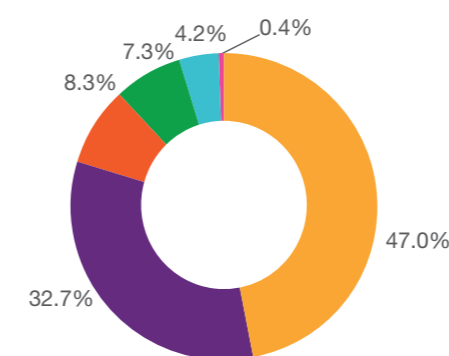
The rusks segment was the second-fastest growing segment in FY2018, recording sales growth of 38.7% y-o-y to EGP 313.0 million. Full-year sales growth was driven by higher volumes, with total packs sold up 38.1% y-o-y to 185.7 million, while average price per pack was up 0.5% to 1.69 in FY2018.

The segment was also the second-fastest growing at the gross profit level, recording a 46.6% y-o-y increase to EGP 88.5 million in FY2018. Gross profit margin expanded 1.5 percentage points to 28.3% in FY2018 compared to 26.7% in the previous year.

Total Segment Revenues and Volumes Sold

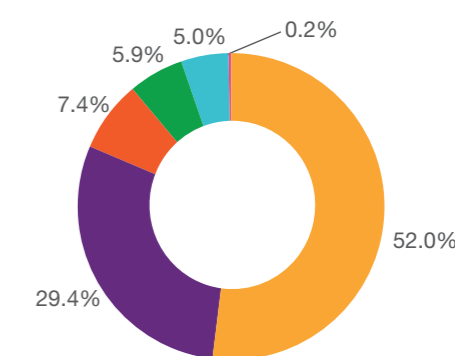
EGP mn	FY2018			FY2017		
	Net Sale (EGP mn)	Packs (millions)	Tons (000s)	Net Sales (EGP mn)	Packs (millions)	Tons (000s)
Cakes	1,777	1,441	43.4	1,584	1,263	39.5
Croissant	1,236	741	33.5	895	593	25.2
Rusks	313	186	7.2	226	134	5.7
Wafers	277	166	4.7	180	108	3.1
Candy	160	79	3.6	152	74	3.4
Imports	14	-	-	7	-	-
Total	3,776	2,613	92.3	3,044	2,172	76.9

Segment Contribution to Revenue FY2018 (EGP mn)



Cakes	EGP 1,776.7
Croissants	EGP 1,236.1
Rusks	EGP 313.0
Wafers	EGP 276.6
Candy	EGP 160.4
Imports	EGP 13.6

Segment Contribution to Revenue FY2017 (EGP mn)



Cakes	EGP 1,584.2
Croissants	EGP 894.9
Rusks	EGP 225.7
Wafers	EGP 180.4
Candy	EGP 152.0
Imports	EGP 7.1

The wafers segment was the fastest-growing segment in FY2018, with revenue growth of 53.4% y-o-y to EGP 276.6 million. The segment saw the highest increase in volumes sold by 54.0% y-o-y to 166.3 million packs in FY2018, while average price per pack inched down 0.3% y-o-y to EGP 1.66.

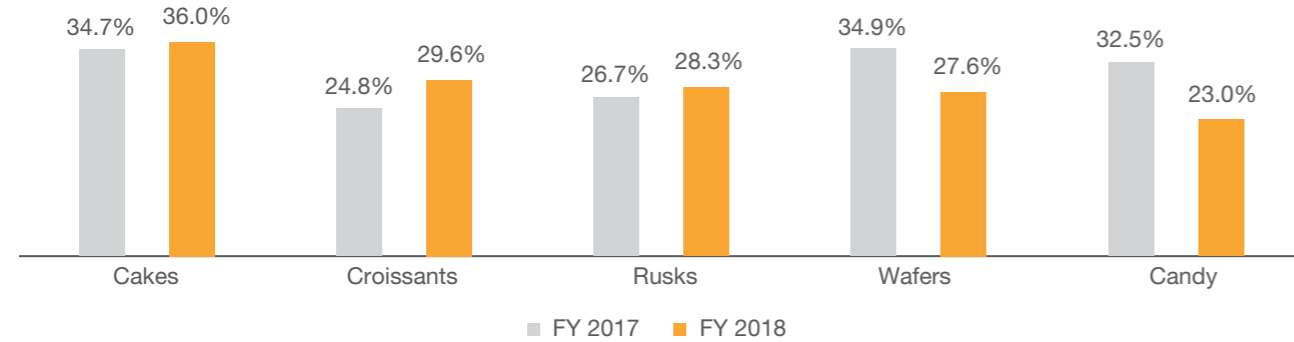
The wafer segment recorded a 21.4% y-o-y increase in gross profit to EGP 76.4 million in FY2018, with a gross profit margin (GPM) of 27.6% compared to 34.9% in FY2017. Gross profitability has been steadily improving quarter-on-quarter, with 4Q2018 gross profit up 49.5% q-o-q to EGP 25.5 million and GPM standing at 29.9% compared to 24.9% in 3Q2018 and 23.4% in 2Q2018. The

gradual improvement in segment margin is driven by higher volumes and a consequent decrease in manufacturing overheads (MOH) to sales.

Finally, Revenues from the candy segment were up 5.6% y-o-y to EGP 160.4 million in FY2018, where growth was predominantly volume-driven. Total number of packs sold during the year stood at 79.1 million in FY2018, up 7.5% y-o-y, while average price per pack was EGP 2.03 or 1.9% lower than FY2017.

The candy segment's gross profit recorded EGP 36.9 million in FY2018, down 25.4% y-o-y due to higher cost of direct materials, yielding a GPM of 23.0% versus 32.5% in FY2017.

Gross Profit Margin by Segment



Exports

On the regional level, Edita's gross export sales for the full-year 2018 were up 33.0% y-o-y to EGP 315.9 million, constituting 8.3% of total revenues.

Costs of Goods Sold

Higher production volumes along with improved economies of scale and the effect of indirect price increases saw cost of direct materials as a percentage of sales record 53.6% (EGP 2,025.8 million) in FY2018 compared to 54.6% last year. Consequently, Edita's total costs of goods sold (COGS) in FY2018 were EGP 2,565.1 million, up 22.2% y-o-y versus sales growth of 24.1%.

Other Operating Expenses

Edita's selling, general and administrative (SG&A) expenses recorded EGP 656.8 million in FY2018, up 17.5% y-o-y. SG&A/Sales for the full-year was down one percentage point to 17.4%.

EBITDA

Improved margins down the income statement led to a strong 38.7% y-o-y increase in Edita's EBITDA to EGP 644.2 million in FY2018, with EBITDA margin expanding almost two percentage points to 17.1%. Meanwhile on quarterly basis, the sharp improvement in profitability saw EBITDA increase 18.7% y-o-y to EGP 222.6 million, and EBITDA margin break the 20% threshold for the first time since the devaluation of the Egyptian pound to record 20.5% in 4Q2018.

Net Profit

Net profit for the full-year was up an impressive 43.3% y-o-y to EGP 303.7 million in FY2018, with net profit margin improving to 8.0% compared to 7.0% in FY2017.

Balance Sheet

Edita's total assets as of 31 December 2018 recorded EGP 2.8 billion, with property, plant and equipment (PP&E) constituting 66.4% at EGP 1.9 billion. Edita's total CAPEX outlays during the year stood at EGP 105.2 million, which include the renovation of the E10 factory as well as maintenance CAPEX.

Edita's cash and cash equivalents, including treasury bills balances, increased 63.3% y-o-y to record EGP 353.8 million as of 31 December 2018, or 12.5% of total assets versus 8.0% at 31 December 2017. Trade receivables balance was EGP 48.3 million at the close of the year, reflecting the company's continued cash sales policy (97% of sales continue to be conducted on a cash basis). Meanwhile, trade and other payables were EGP 438.9 million as of 31 December 2018 compared to EGP 395.7 million recorded as of 31 December 2017.

Edita's total loans and borrowings stood at EGP 725.7 million as of 31 December 2018, down from EGP 923.1 million as of 31 December 2017. Net debt decreased substantially to record EGP 372.0 million at year-end compared to EGP 706.5 million as of 31 December 2017. Total shareholders' equity stood at EGP 1.4 billion as of 31 December 2018.



Outlook

Edita's efforts to build a portfolio of products optimized for today's market, along with timely investments in future capacities, strengthened its position in 2019 and provided it with the necessary tools to build on its growth trajectory and deliver long-term, sustainable value.

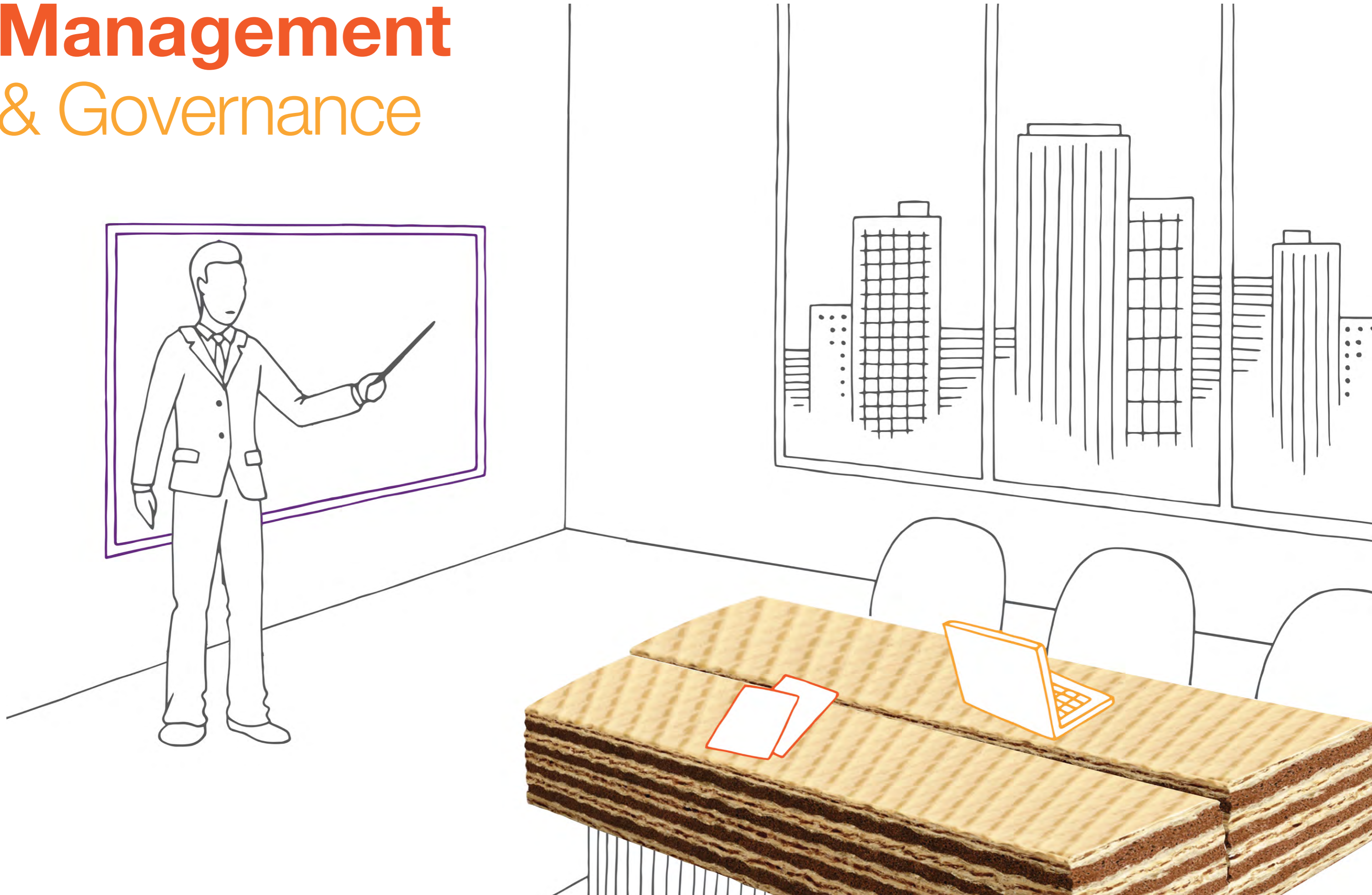
A key pillar of the company's forward-looking strategy is the utilization of the space afforded by its new E08 facility with the addition of new production lines to help meet growing market demand. Edita's target for 2019 is to install three new production lines and has already ordered a new wafer line. The company's total CAPEX budget for 2019 stands at c. EGP 450 million.

The company is also exploring opportunities to leverage the strength of its distribution network

and brand equity to venture into new market segments. Among the key opportunities management is considering are new propositions in the croissant market as well as the more than three billion pound biscuit market.

Edita also aims to continue driving export growth, which has reached 8.3% of total revenues in FY2018. In doing so, Edita will leverage its joint venture in Morocco where the company has registered its Freska brand and shipped over 80 containers. Edita is also laying the groundwork for its first overseas manufacturing facility in Morocco. The new facility will serve as a springboard for increase penetration of North African countries in line with Edita's strategy to grow its footprint across fast-growing markets with large consumer bases and significant growth potential.

Management & Governance



Management Overview



Eng. Hani Berzi
Chairman and Managing Director

Mr. Berzi has 33 years of experience in the food and beverage industry, having started his career in 1986 by joining Tasty Foods Egypt, his family's snack food business. Mr. Berzi subsequently held the position of Sales and Marketing Vice President at Tasty Foods Egypt, after a sale of a part of its shares to PepsiCo, from 1990 to 1992. Mr. Berzi became a member of the Board of Edita Food Industries in 1996 and became the Managing Director and Chairman of the Board in 2006. Mr. Berzi is also a member of the Board of the Chamber of Food Industries and the Egyptian Centre for Economic Studies and is the Chairman of the Egyptian-Greek Business Council (Egyptian side) and is the Chairman of the Food Export Council. Previously, he was a member of the Boards of a number of companies in the food and beverage industry, including Technopak in 1987, Rotopak in 1989 and Egypt Sack in 1997, and has also served as a Board Member of the Federation of Egyptian Industries. He graduated from Ain Shams University (Cairo, Egypt) with a BSc in Computer and Control Engineering.



Mr. Samir Nabih Aziz Berzi
Vice Chairman

Mr. Berzi has 36 years of experience in the food and beverage industry, having started his career by joining Tasty Foods Egypt. In 1986, Mr. Berzi founded Berzi Confectionary, which was later acquired by Tasty Foods Egypt. He subsequently held the position of Industrial Operation Vice President at Tasty Foods Egypt after a sale of a part of its shares to PepsiCo. Mr. Berzi has also established a number of companies including Digma Trading, a fast-moving consumer goods distribution company and Edita Food Industries. Mr. Berzi became a member of the Board of Edita Food Industries in 1996. He is also the Chairman of Digma Trading and Edita Confectionary Industries, a member of the American Chamber of Commerce, a member of the Board and shareholder of Le Pacha 1901, a shareholder of Mirage Hotels, which owns the JW Marriott at Mirage City, and a shareholder of Sakkara Tourism Investment, which owns the Mirage City compound in New Cairo. He graduated from Cairo University (Cairo, Egypt) in 1982 with a BA in Commerce.



Mr. Sameh Naguib
Vice President of Finance and Chief Financial Officer

Sameh Naguib joined Edita following his most recent stint as Chief Financial Officer and a member of the Board of Directors of the ASEC Company for Mining, an EGX-listed company better known as ASCOM, which he joined in late 2011. Naguib's earlier professional track record includes a more than 10-year run with Heineken International, where he held a series of increasingly senior positions in Egypt, Algeria and the Netherlands, including business controller for the group's activities across 10 countries in the Middle East and Africa. Naguib entered the workforce as an assistant to the Minister of Economy and Foreign Trade in 2000 before joining Al Ahram Beverages Co. in 2001 as a financial analyst prior to that company's acquisition by Heineken. He worked on the group's EGP 250 million El Gouna Beverages Group acquisition before going on to become costing manager responsible for both the company's primary factory and its raw materials plants. He was later promoted to become regional business controller for Africa and the Middle East with responsibilities for 10 countries. After a two-year stint in that role, Naguib was seconded to Heineken's Algerian subsidiary, where he was finance director from January 2009 until he joined ASCOM as CFO and Board Member in October 2011.



Mr. Alfred Younan
Vice President Sales and International Markets

Mr. Younan has 27 years of experience in the FMCG industry and joined Edita Food Industries as National Sales Manager in 2005 before assuming his role as Vice President— Sales and International Business in 2007. Previously, he worked as Business Development and Export Director at Hero Middle East from 2002 to 2005, National Sales and Distribution Director at Al Ahram Beverages (a member of the Heineken group) from 2000 to 2001, Marketing and Sourcing General Manager at Mansour Distribution Company (Distributor of Philip Morris in Egypt) from 1997 to 2000 and the Horn of Africa Representative at Philip Morris from 1994 to 1996. He graduated from Alexandria University (Alexandria, Egypt) in 1992 with a BA in Commerce, and completed the International Marketing Program at INSEAD (Fontainebleau, France) in 1998 and the Executive Development Program at Kellogg School of Management (Chicago, USA) in 2009.



Mr. Maged Tadros
Vice President Human Resources & Administration

Mr. Tadros has over 29 years of experience in human resources and joined Edita as Vice President—HR and Administration in 2010. Before joining us, Mr. Tadros was Human Resources Development Manager at Al Ahram Beverages (a member of the Heineken group) from 2006 to 2010 and as an Independent Organisational Development Consultant from 2004 to 2006. Prior to that, he worked as Training and Development Senior Supervisor at Vodafone Egypt from 1998 to 2004. Mr. Tadros is certified as a Human Resources Assessor and Franklin Covey Trainer. He graduated from Helwan University (Cairo, Egypt) in 1986 with a BA in Hotel Management.



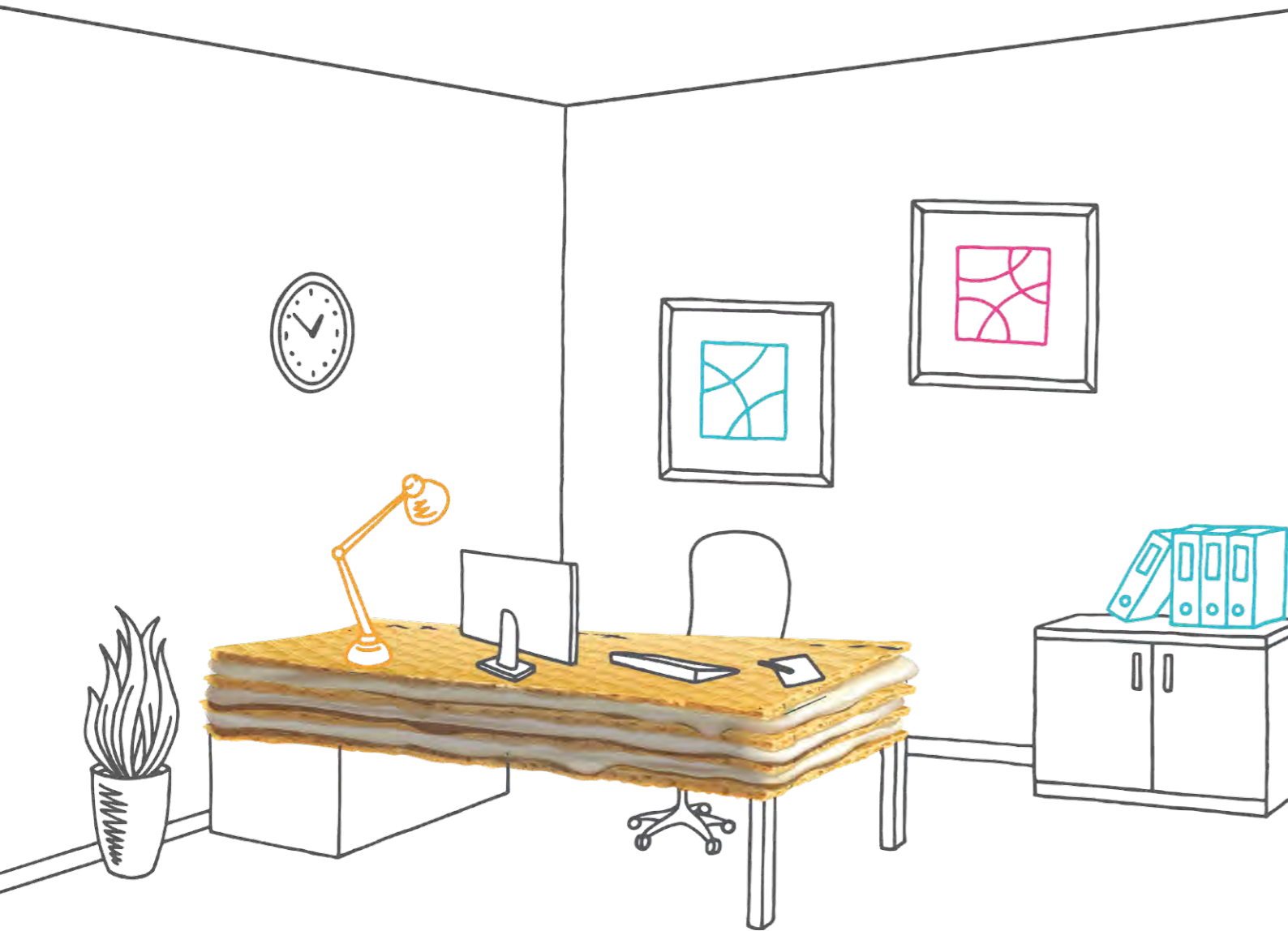
Eng. Mohamed El Bahey
Vice President Supply Chain & Industrial Operations

Mr. El Bahey has 23 years of experience in the FMCG industry and joined Edita Food Industries as Vice President—Supply Chain in 2012 and later assumed responsibility for Industrial Operations. Previously, Mr. El Bahey was Managing Director and CEO of Kraft Foods Algeria from 2010 to 2012 and Supply Chain and Sale Director at Kraft Foods Egypt from 2004 to 2010. He has also been a member of the Board of Kraft Foods Egypt from 2004 to 2012 and Managing Director of Kraft Foods Distribution Limited from 2006 to 2012. From 1995 to 2004, he worked at Gillette Egypt, as Production Engineer, and later as Value Chain Manager for North Africa and Pakistan at Gillette Egypt, and as Assistant Regional Supply Chain Director at Gillette MEA. He graduated from Ain Shams University in 1995 with a BSc in Engineering (Mechanical Power Section).



Mr. Ahmed Samy
Vice President Marketing

Mr. Ahmed Samy has over 16 years of experience in marketing and brand management and currently serves as Edita's Vice President — Marketing. Mr. Samy joined the company in 2014 as Marketing Manager for the cakes & bakes categories before getting promoted to Group Marketing Director responsible for the entire brand portfolio and finally his current position. Prior to joining Edita, he held a variety of marketing and sales positions, including Marketing & Wholesales Senior Manager at Bavarian Auto Group, the sole importer of BMW and MINI in Egypt, Senior Brand Manager at the Non-Alcoholic Division for Heineken Egypt, Sales and Retail Manager for the Consumer Electronics — Near East Area at Philips and began his career at British American Tobacco where he held a variety of marketing roles. He holds a BSc in Mechanical Engineering from The American University in Cairo with a double specialization in Design & Industrial Engineering.



With decades of industry and market experience, Edita's skilled management team is able to deliver on the company's growth strategies



Mr. Sherif Shaker
Senior Internal Audit & Corporate Governance Director

Mr. Shaker has 34 years of experience in finance and auditing and joined Edita Food Industries as Financial Manager in 1997 and is now the company's Senior Internal Audit and Corporate Governance Director. Previously, Mr. Shaker was Financial Manager at Peugeot Egypt from 1993 to 1997, Accounting Supervisor at Hoechst Egypt Pharmaceutical Company from 1991 to 1993 and held various positions at PricewaterhouseCoopers from 1983 to 1991. Mr. Shaker is a Certified Director of the Egyptian Institute of Directors (EIoD). He graduated from Ain Shams University with a BA in Commerce in 1983 and obtained his MBA from the Arab Academy Graduate School of Business (Alexandria, Egypt) in 2009, specialising in Finance, Investment and Banking.



Ms. Menna Shams El Din
Investor Relations and Business Development Senior Director

Ms. Shams El Din has over 15 years of experience in corporate strategy, economics and finance and currently serves as Senior Director of Investor Relations & Business Development at Edita. Prior to joining Edita, Ms. Shams El Din served a Vice President of Pharos Asset Management, where she evaluated the company's investment opportunities while also managing the portfolios of high-net-worth individuals and public institutions. In the past, Ms. Shams El Din has also served as a Research Analyst for Morgan Stanley based in Dubai, UAE, an Economist for EFG Hermes Research based in Cairo and held positions at Vodafone Egypt where she helped develop marketing strategies. She holds a BA in economics and a minor in psychology from The American University in Cairo.



Mr. Panagiotis Papadodimas
Research and Development Director

Mr. Papadodimas has 18 years of experience in research and development and joined Edita as Research and Development Director in 2014. Before joining Edita, Mr. Papadodimas was Senior Research and Development Food Developer and Continuous Improvement Coordinator at E.J. Papadopoulos from 2011 to 2014, Research and Development Scientist at General Mills from 2005 to 2009 and Jotis from 2001 to 2005. He graduated from the University of Surrey (Guildford, United Kingdom) in 1998 with a BA in Chemistry and from the University of Reading (Reading, United Kingdom) in 1999 with a MSc in Food Science and Technology. He obtained his MBA from Alba Graduate Business School (Athens, Greece) in 2010.

Corporate Governance

Edita is a strong believer that a sound corporate governance framework is key to the company's long-term success. To that end, the company strives to adopt global-best standards in corporate governance, with its framework currently covering aspects such as the company's performance and the performance of the board; the relationship between the board and executive management; risk management, corporate compliance and internal controls and communication with shareholders and financial reporting.

Board of Directors

Edita's Board of Directors is comprised of a diverse group of men and women who bring broad expertise and deep industry and financial experience to the table. Under their guidance, Edita has evolved from a small family business to a leading publicly listed company with a growing regional presence. Edita's Board is made up of two executive and seven non-executive members, four of whom are independent.



Eng. Hani Berzi
Chairman and Managing Director, Representing Quantum Invest BV

Mr. Berzi has 33 years of experience in the food and beverage industry, having started his career in 1986 by joining Tasty Foods Egypt, his family's snack food business. Mr. Berzi subsequently held the position of Sales and Marketing Vice President at Tasty Foods Egypt, after a sale of a part of its shares to PepsiCo, from 1990 to 1992. Mr. Berzi became a member of the Board of Edita Food Industries in 1996 and became the Managing Director and Chairman of the Board in 2006. Mr. Berzi is also a member of the Board of the Chamber of Food Industries and the Egyptian Centre for Economic Studies and is the Chairman of the Egyptian-Greek Business Council (Egyptian side) and is the Chairman of the Food Export Council. Previously, he was a member of the Boards of a number of companies in the food and beverage industry including Technopak in 1987, Rotopak in 1989 and Egypt Sack in 1997, and has also served as a Board Member of the Federation of Egyptian Industries. He graduated from Ain Shams University (Cairo, Egypt) with a BSc in Computer and Control Engineering.



Mr. Samir Nabih Aziz Berzi
Vice Chairman, Representing Quantum Invest BV

Mr. Berzi has 36 years of experience in the food and beverage industry, having started his career by joining Tasty Foods Egypt. In 1986, Mr. Berzi founded Berzi Confectionary, which was later acquired by Tasty Foods Egypt. He subsequently held the position of Industrial Operation Vice President at Tasty Foods Egypt after a sale of a part of its shares to PepsiCo. Mr. Berzi has also established a number of companies including Digma Trading, a fast-moving consumer goods distribution company and Edita Food Industries. Mr. Berzi became a member of the Board of Edita Food Industries in 1996. He is also the Chairman of Digma Trading and Edita Confectionary Industries, a member of the American Chamber of Commerce, a member of the Board and shareholder of Le Pacha 1901, a shareholder of Mirage Hotels, which owns the JW Marriott at Mirage City, and a shareholder of Sakkara Tourism Investment, which owns the Mirage City compound in New Cairo. He graduated from Cairo University (Cairo, Egypt) in 1982 with a BA in Commerce.



Ms. Fatma Lotfy
Board Member, Representing Quantum Invest BV

Ms. Lotfy has been a member of Edita's Board of Directors since 2015, with over 32 years of commercial and investment banking experience under her belt. Since she began her career in the late 1980s, Ms. Lotfy has held senior and key executive positions in a number of renowned international and local banks and sits on the boards of several largescale financial institutions. Since 2015, she has been a board member of Credit Libanais Beirut and is currently the Chairperson of EFG Hermes Finance. Prior to that, Ms. Lotfy was the Deputy Chairperson and Managing Director at Bank Audi Egypt, the First Deputy Chairperson and Managing Director at Alexbank Intesa San Paolo and Managing Director and Board and Executive Committee Member at Al Watany Bank of Egypt (currently NBK Egypt), in addition to several other senior positions at various institutions including the Commercial International Bank (CIB). Ms. Lotfy is also highly engaged in her role as an active corporate citizen through her activities as a member of the Egyptian European Council, the Young Presidents Organization (YPO), the Egyptian British Chamber of Commerce, and the Egyptian American Chamber of Commerce, in addition to being an active member of the Economic Committee of the Women's National Congress.



Mr. Jeff Van der Ems
Board Member, Representing Kingsway

Mr. Van der Ems is an experienced board director and former executive with wide commercial and international leadership experience as a CEO, COO, CFO and non-executive director for global biscuits and snacks businesses. Having spent the last 13 years of his executive career at United Biscuits (one of the largest biscuits companies in Europe with iconic brands such as McVitie's and Jacob's dating back to the 1800s), Mr. Van der Ems brings a wealth of experience as a successful strategist and commercial leader. At United Biscuits, Jeff successfully led the company's international expansions (into, amongst other markets, India, China, Saudi Arabia and Nigeria) from 2007 to 2014, before assuming the role of Group CEO following the company's acquisition by Yildiz for c. USD 3 billion. Prior to United Biscuits, Jeff spent 12 years at PepsiCo, latterly as CFO of PepsiCo UK and Ireland. He has served as a nonexecutive director for food and snacks businesses in the Netherlands, Saudi Arabia, Nigeria, South Africa and Israel. Mr. Van der Ems holds a BA in English and American literature from the University of California Irvine and a MSc in International Management from the American Graduate School of International Management (Thunderbird).



Mr. Spyridon Theodoropoulos
Board Member, representing Exoder Limited

Mr. Theodoropoulos started his career with a small family business producing dairy products in 1976. Since then, he has uninterruptedly worked in the FMCG industry and was a General Manger of several FMCG companies. He acquired Chipita SA, a Greek based company specialising in snacks production, in two stages: the first 50% of shares were acquired in 1986 and the remaining 50% in 1989. In 1990, Eurohellenic Fund (representing, among others, Olayan Group, De Benedetti, Alpha Finance and Titan Group) invested in Chipita, which coincided with the commencement of the croissant production, expansion of Chipita's activities, setup of production facilities in several countries worldwide and formation of joint ventures in Egypt, Saudi Arabia and Mexico. In 2006, Chipita merged with Delta Holdings SA to form Vivartia SA. From 2006 until 2010, Mr. Theodoropoulos was the Managing Director of Vivartia SA. During 2010, together with Olayan group, as well as other Greek partners, Mr. Theodoropoulos acquired Chipita SA. As of today, he is the CEO of Chipita SA and a member of the Board of Directors of the National Bank of Greece. In the past, he served as the president of the Athens Stock Exchange Listed Companies Association, as vice-president of Greek Federation of Industries and as vice president of Helex. Mr. Theodoropoulos became a member of Edita's Board in 1996. He graduated from Athens Economic University with a business degree.



Mr. Mounir Fakhry Abdel Nour
Independent Board Member

Mr. Mounir Fakhry Abdel Nour is a veteran banker, industrialist and public servant. Mr. Abdel Nour first entered government service in 2011 as Minister of Tourism, a post he held until 2012. He rejoined cabinet as Minister of Trade and Industry in July 2013 and went on to serve as Minister of Trade, Industry and Investment and as Minister of Trade, Industry and SMEs until he left office in September 2015. Prior to entering government, Mr. Abdel Nour was a banker with Banque de l'Union Européenne and American Express. He founded Vitrac, a leading Egyptian maker of jams, juices and syrups, in the 1980s and grew the company into a category-defining player with a dominant market share in Egypt and strong export network. Mr. Abdel Nour led Vitrac's sale in 2002 to Hero Group, a leading Switzerland-based international consumer foods company. Mr. Abdel Nour was chairman of Hero Middle East from 2004 until 2011. He is currently a board member of GB Auto, Domty and Beltone Financial. His past directorships include service to the Egyptian Exchange (1999 to 2002), the Federation of Egyptian Industries (2004 to 2007), the Egyptian Competition Authority (2005 to 2007), among others. Mr. Abdel Nour holds a BSc in statistics from Cairo University's School of Economics and Political Science and an MA in economics from the American University in Cairo.



Mr. Hussein Choukri
Independent Board Member

Mr. Choukri is among the pioneers of Egypt's investment banking sector. He joined the investment banking department of Morgan Stanley in New York as an Associate in 1980 and acted as Managing Director from 1987 until 1993. In 1993, he became its Advisory Director and served in this capacity until 2007. In 1996, he established HC Securities & Investment, which currently is one of the leading investment banks in the Middle East and North Africa. Mr. Choukri is a board member of a number of associations and reputable companies, including Holding Company for Tourism, Hotels and Cinema and The Egyptian British Business Council (EBBC). Mr. Choukri joined Edita as a Board Member in January 2015. Mr. Choukri is the head of Edita's Remuneration Committee and is also a member of the Audit Committee. He graduated from Ain Shams University and the American University in Cairo with a degree in Commerce and Management, respectively.



Ms. Sahar El Sallab
Independent Board Member

Ms. El Sallab worked and trained at Citibank Cairo and Athens before spending 25 years working at Commercial International Bank, where she assumed the roles of Vice Chairman and Managing Director. She was also the Chairperson of Commercial International Capital Holding Company (CI Capital) and is currently chairperson of HitekNOFAL Company and a board member at the National Bank of Egypt. After significant private sector experience, she became the Deputy Minister of Trade and Industry for Development and Investment in Internal Trade in Egypt. Ms. El Sallab has been nominated as one of the 100 Most Powerful Arab Women in 2011 by South African Magazine, CEO, and one of 10 Most Powerful Egyptian Women in 2011 by the Egypt Business Directory. Ms. El Sallab is also the head of Edita's Audit Committee. She graduated from the American University in Beirut and from the Harvard Kennedy School for Management.



Mr. Hanny Y. Elmessiry
Independent Board Member

Hanny Elmessiry has over 17 years of experience in the food and beverages industry. From 2012 to 2015 he served as Chief Executive Officer for IFFCO Egypt, North Africa's largest edible oil and fats refining and processing company. Before that, he acted as Vice President and Managing Director of Golden State Foods Middle East, whose clients include McDonalds, YUM Brands, and Americana. Currently, Elmessiry is a Partner at Global Equity Ventures, a fund investing in projects in the MENA region with a focus on entrepreneurship, franchising, information technology, logistics, and sports tourism. He also serves on the board of several for-profit companies in addition to teaching strategic management at The American University in Cairo. Previously, Elmessiry also acted as Chairman and Chief Executive Officer of Orascom Housing Communities. He also served as Governor of Alexandria, Egypt's second largest city. In the 1980s and 1990s, Elmessiry lived in California, USA, where he pursued educational opportunities and gained extensive international work experience with a number of companies, including Bank of America and Al Baraka Bancorp California. Upon returning to the Middle East, he worked for several companies, where he was responsible for projects in the areas of private infrastructure, oil & gas, petrochemicals, and international trade.

Compliance

Edita adopts a comprehensive corporate compliance program with the purpose of:

- Preventing violations from occurring and eliminating the company's exposure to the severe sanctions imposed by the relevant laws.
- Educate the company's employees on the laws affecting our business, which include securities, antitrust, environmental and other laws.

The mandate of Edita's Compliance Program includes:

- Keep updated with new governmental laws, regulations and requirements that affect the business and ensure that they are reflected in the corporate policy manual.
- Review developed policy drafts against applicable laws and regulations, identify other corporate policies that may be in conflict and ensure all corporate policies support the vision and direction of the collection center in conjunction with the departmental vision set forth by the Executive Management.
- Provide necessary policy awareness sessions (through available channels) aimed at educating employees about the applicable laws and corporate policies that affect their operations and sharing awareness statistics with Top Management
- Carry out risk assessment for business operations to identify areas at risk and ensure management is made aware to take proper actions and mitigates.
- Carry out compliance checks (for new / updated policies) to ensure compliance with the corporate policies and identify actual and potential problems.
- Allow anonymous reporting by employees on gaps / breaches conducted by others without fear of retribution and permitting employees to ask questions.
- Review contracts and agreements with other parties and ensure that their terms and conditions do not violate Edita's corporate policies.
- Direct the Supplier Selection Committee meetings and ensure that meetings minutes are developed and communicated to all concerned parties.

Audit Committee

In accordance with EGX listing rules, the Board of Directors has established an Audit Committee, made up of four competent and experienced Non-Executive Directors, three of whom are independent. Primary functions delegated by the Board to the Audit Committee include assisting the Board in fulfilling its oversight responsibilities in connection with:

- The inspection and review of internal audit procedures.
- The inspection and review of accounting standards and any changes resulting from the

application of new accounting standards.

- The inspection and review of internal audit procedures, plans and results.
- The inspection and review of the periodic administrative information presented to the different levels of management and the methods of such preparation and timing of submission.
- Ensuring the implementation of appropriate supervisory procedures in order to protect our assets.
- Ensuring adherence to auditor and EFSA recommendations.
- The inspection of the procedures carried out in preparing and reviewing
 - I. the financial statements,
 - II. offerings relating to securities, and
 - III. estimated budgets, cash flow and income statements.
- Advising on the appointment of auditors to perform services other than the preparation of financial statements.
- The inspection and review of the auditor's report regarding the financial statements and discussing the comments.
- Ensuring the preparation by an independent financial advisor of a report concerning any related party transactions before being ratified.
- Ensuring the application of the necessary supervisory methods to maintain our assets, conduct periodic evaluation of administrative procedures and prepare reports to the Board.

Information Security

The Information security department supports the strategic direction within Edita with the purpose of:

- Ensuring the application of security controls and countermeasures for protecting confidential information.
- Monitoring and responding to security breaches and taking the corresponding corrective and preventative measures.

The mandate of Edita's Information Security team includes:

- Measure the effectiveness and efficiency of current controls and recommend additional controls for tightening security to protect information assets against inappropriate disclosure.
- Conduct periodic reviews for the Information Security policy in order to keep the policy up-to-date with the current changes in information records or security controls.
- Mitigate the risks associated with information theft, loss, misuse, damage, or abuse.
- Monitor the Data Loss Prevention (DLP) system in order to protect data in-use, in-transit, or at-rest, detect any breaches, and act immediately to prevent any unauthorized traffic.

Human Resources



Our People



Edita's skilled and dedicated employees are the driving force behind the company's success. Edita goes the extra mile to ensure that its people retain and develop the skills that enable them to continue creating value, while working to create an environment that fosters both fulfilling experiences and a culture of inclusiveness.

Employee Engagement

Employee engagement is at the core of the Edita's human resources function, with the company continuously working to maintain open channels of communication across all organisational levels.

Climate Survey

In 2018, the HR department conducted a Climate Survey to gauge employees' perception of the organization and better understand how Edita can improve their experience at the company and build a culture of inclusiveness. The survey focused on seven main dimensions, namely loyalty & commitment; communication & collaboration; performance & compensation; leadership; work/life balance; learning & career progression and strategic orientation. The results showed a high sense of employee belonging as well as wide acceptance of the diversity and inclusion concept. Edita's employees also felt they worked in a safe and healthy working environment and saw at their disposal the tools necessary to achieve their goals and objectives.

In Touch

Edita's In Touch program aims to promote a culture of continued communication between all levels of the organization, particularly between management and blue-collar employees. The program provides a platform for blue-collar employees to voice their ideas and concerns, while also providing management with a pulse of the on-the-ground work environment.

Team Bonding

In 2018, Edita organized the Walk A Mile In My Shoes and the Sail My Ship activities as two team bonding initiatives aimed at facilitating and improving communication and collaboration between the different departments. The programs also work to manage conflicts and promote a unified vision for the company's future path.

Learning & Development

Edita offers its employees a wide range of rigorous training and development programs, challenging them to refine their skills and boost their profile in the job market. Investments in our people are commitments that have proven self-remunerating, enabling team members to fulfill their roles with greater effectiveness.

Core Competencies

Edita updated its HR competencies to stay aligned with internal and external changes in its business environment. Customer centricity, business acumen and striving for excellence were identified as core competencies, while coaching and developing people, leading changes and diversity and inclusion are the company's leadership competencies.

Edita Sales & Manufacturing Academies

The Edita Sales Academy (ESA) and the Edita Manufacturing Academy (EMA) welcome hundreds of employees each year, imparting job-specific skills, general principles, as well as soft skills. In 2018, the ESA contracted Beacon Training UK to deliver two workshops for our Middle East sales team, focusing on people management skills, operational efficiency framework and help develop them into coaches for their direct reports. Meanwhile, in collaboration with Franklin Covey Egypt, the EMA delivered the 7 Habits of Highly Effective People - Industrial Version workshop. The first workshop was for Edita's E07 facility with 785 attendees over two days for a total of 1,570 training days.

Edita Quality Academy

Participants at our Quality Academy International Certificate Program receive best-in-class training covering areas of quality and productivity improvement at Edita's manufacturing lines. In 2018, the academy delivered the second module of the Quality Improvement using Six Sigma Methodology. The program targeted the quality and production team, where they presented their projects and ideas for improvements at the plants.

Skill Bites Training

The Skill Bites Training program is a classroom intervention ranging from two to three hours (bite) and targeting a specific skill. Topics covered are chosen based on employee needs and the training goals of the company, including creative thinking, multiplier leadership, time management and emotional skills. Edita delivered 39 sessions to 719 attendees under the program in 2018.

Sustainability



Sustainability

We have integrated a commitment to sustainability into our business strategy because we believe that Edita's success as a business is measured not only by our profitability but also by our positive impact on Egyptian society

In line with our long-term sustainable business strategy, Edita has been a member of the United Nations Global Compact (UNGC), the world's largest voluntary corporate social responsibility initiative, since May 2017. Along with almost 10,000 participating companies from around the world, we are striving to generate real value for our people and communities, as well as our shareholders. Since joining the global compact, Edita has been working to align our own sustainability and corporate social responsibility efforts with the UNGC's 10 principles centered on the areas of human rights, fair labor standards, the environment, and anti-corruption. Through this process we have identified key areas of focus for our sustainability efforts that reflect our position as a leading Egyptian snack foods company: employee wellbeing and engagement, environmental sustainability, community development, rigorous corporate governance, and diversity and inclusion.

Employee Wellbeing and Engagement

Edita aims to act as a role model in the Egyptian private sector, providing our employees with a rewarding work experience and advocating for fair labor standards across Egypt. The foundation of our effort to support our people is our fair compensation scheme. We provide all Edita employees with a living wage, and we regularly evaluate and adjust compensation in response to inflation and increasing cost of living. Edita ensures fair compensation through a variety of mechanisms, benchmarking management pay against peers in the FMCG market and implementing pay rises across functions in response to devaluation-induced rises in inflation since 2016. The company has intervened several times to offer financial support to blue-collar workers requiring extra assistance.

Edita also supports employees' professional development by facilitating trainings that equip

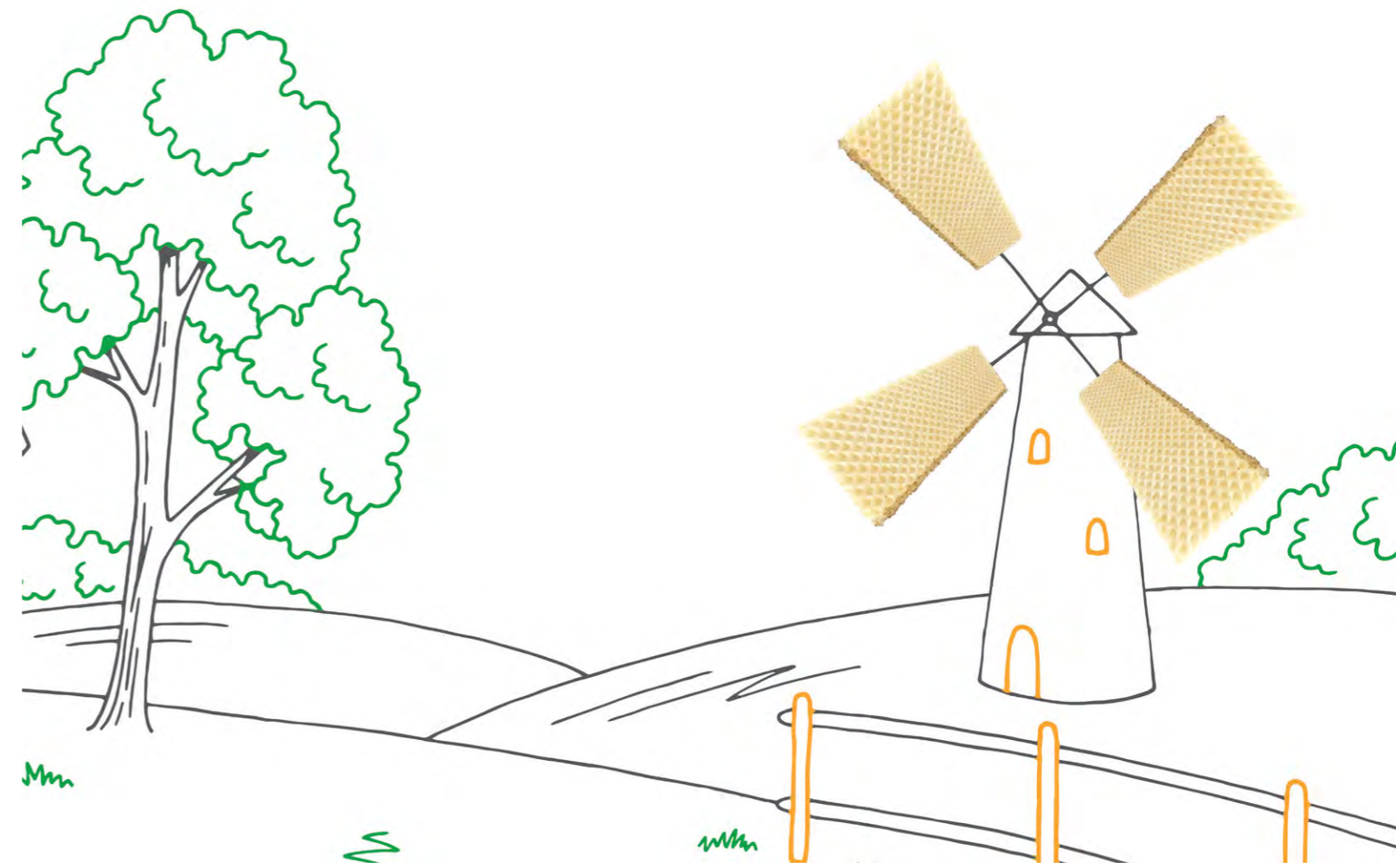
them with the skills they need to thrive in their current roles and advance in their careers. To encourage a sense of community within our offices and factories, we also host regular events throughout the year such as holiday feasts and monthly awareness sessions that connect employees across the company.

Environmental Sustainability

A key way we honor our commitment to our communities is by limiting our impact on the environment in which our customers, employees and other key stakeholders live. To that end, we have located all of our production facilities within industrial zones and far from residential areas. Our SHE policies ensure that Edita is in full compliance with national regulations and international standards for environmental protection, and we are proud to have attained the ISO 14001 certification for environmental management across all factories. Our Edita Risk and Environmental Management System (eREMS) also provides a comprehensive framework for evaluating and eliminating environmental risks created by our operations. The company is engaged in continuous efforts to reduce our waste production as well as our consumption of energy and other resources. Recent efforts in these areas include transitioning to using LED lighting across all company facilities, organizing company-wide awareness campaigns encouraging employees to limit their resource consumption, and initiating construction of a wastewater treatment plant at our E10 factory.

Community Development

Fostering community development is a key pillar of UNGC's Sustainable Development Goals and is at the core of Edita's sustainability policy. Edita views that empowering communities to help themselves is the most efficient way of inflicting sustainable



change and development. In 2018, Edita launched its Building Pioneers program with the "Ta3awon" (cooperation) school in Beni Suef, collaborating with the Educate Me foundation to deliver camps for children, equipping them with 21st century skills and promoting a culture of inclusiveness and respect. Edita's employees added great value in these activities, which has affected over 785 students and 458 mothers.

Diversity and Inclusion

Edita is committed to cultivating a diverse workforce and creating an environment in which employees' unique experiences and perspectives are celebrated. We strategically recruit employees with a wide range of backgrounds from across the country, and we consider a variety of perspectives when making strategic decisions. Edita maintains a strict zero-tolerance policy regarding discrimination, and we hold regular awareness sessions and sensitivity trainings to ensure that employees understand the company's commitment to inclusion.

As part of our commitment to diversity and inclusion, Edita has chosen to focus on enhancing the experience of women employees within the company. Our HR Department has developed key performance indicators for women's participation

at every level of the company's workforce, and we hold events throughout the year to promote gender diversity in the workplace. Following the completion of a Participatory Gender Audit in December 2017 in partnership with the International Labor Organization and the UN Global Compact, we spent 2018 implementing a variety of improvements to continue providing women with an excellent work experience.

Anti-Corruption

Honesty and transparency are key to Edita's success as a company. We believe that businesses must do their part to fight corruption in all forms – including extortion, bribery, nepotism, and other forms of unethical conduct – and help strengthen Egypt's private sector. Edita complies with all laws and regulations in the Egyptian market; our Internal Auditing Department uses a systematic approach to regularly evaluate and improve our system of internal controls. Employees are held to high standards of ethical behavior, and they are acquainted with our Code of Conduct, zero-tolerance policies related to bribery and corruption, and anonymous channels to report whistleblowing when they begin work. The Compliance and Corporate Governance Department regularly holds sessions to inform employees about laws that affect Edita's business.

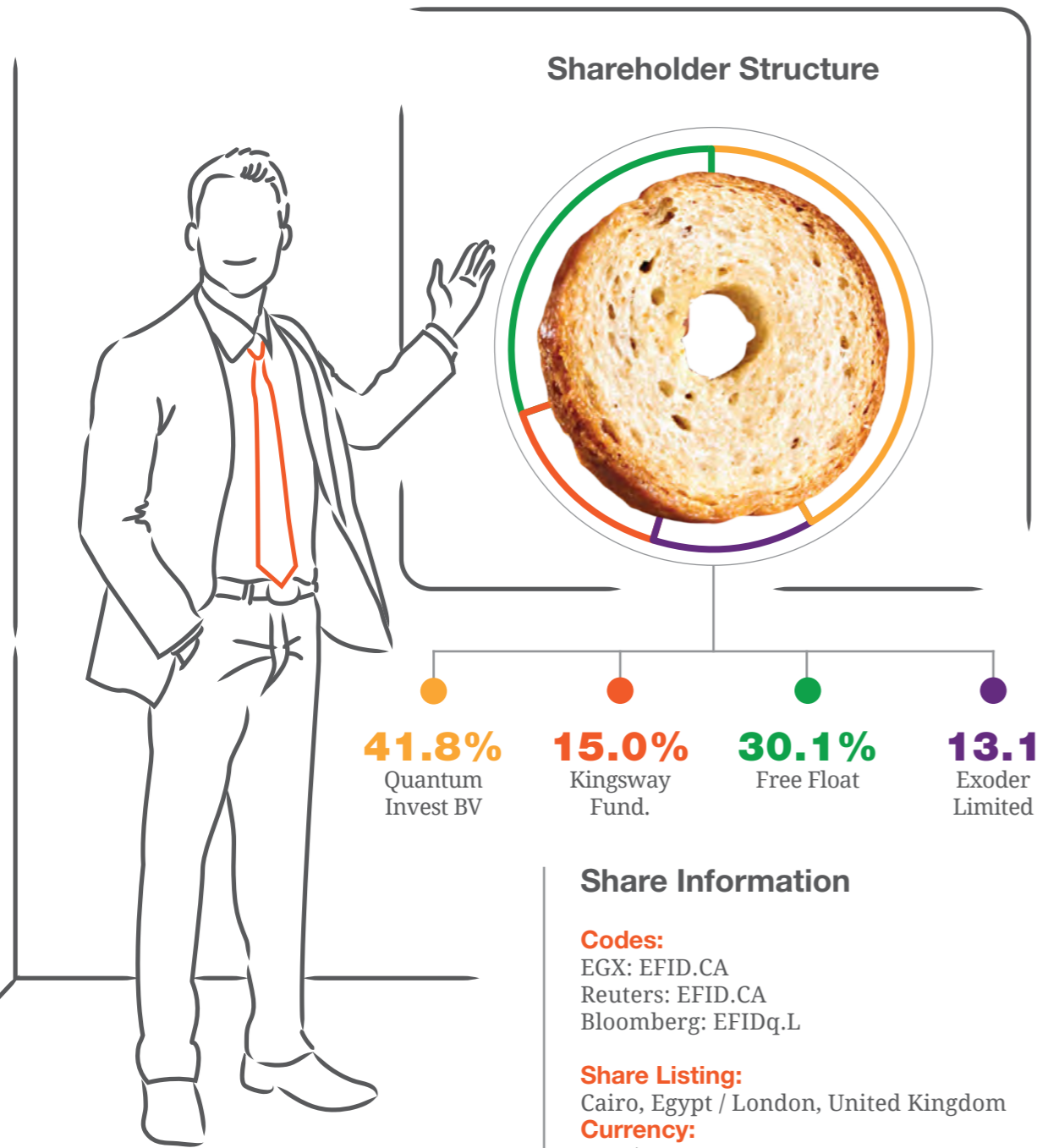
Investor Relations



Investor Relations

Edita Food Industries S.A.E. has been listed on the Egyptian Exchange (EGX) since 2015 and offers its shares on international markets with a Global Depository Receipt (GDR) program on the London

Stock Exchange (LSE). As of 31 December 2018 the company's 725 million shares had a market capitalization of c.EGP 11.6 billion¹. Stock coverage includes nine local and six international institutions.



Share Information

Codes:
 EGX: EFID.CA
 Reuters: EFID.CA
 Bloomberg: EFIDq.L

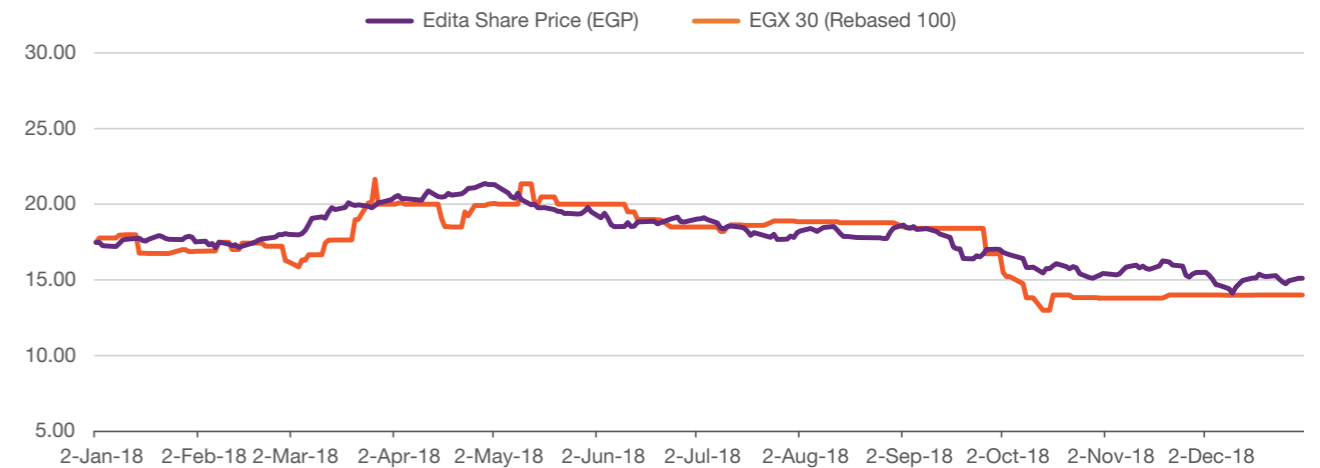
Share Listing:
 Cairo, Egypt / London, United Kingdom

Currency:
 EGP / USD

No. of Outstanding Shares:
 725,362,900

¹ Based on share price of EGP 14.0 on 31 December 2018

52-Week Stock Performance



Investor Relations

Our Investor Relations department's key objective is to maintain a proactive outreach program with investors focusing on transparency and access to information. The department aims to serve the best interest of Edita's investors by adopting best-in-class disclosure practices and effectively communicating the stock's fundamentals through various channels, including Edita's corporate and investor relations websites, period publications, investor conferences and direct communication. Edita is cognizant of capital markets' dynamic landscape and recognizes that investors' needs and expectations are constantly evolving. To that end, the IR department is keen on incorporating good governance practices in its strategy for matters such as environmental, social and governance (ESG) issues as well as more specific factors such as the implementation of MIFID II.

Investor Relations Activities in 2018

The IR department's activities in 2018 included the participation in several global investor conferences with exposure to some 900 investors ranging from corporates to leading fund and portfolio managers with an aggregate AUM of USD 10 trillion.



Listing Regulations

Joint stock companies in Egypt adhere to the philosophy of separating ownership and control: though shareholders own the Issuer nominally, management of the Issuer is vested by law in the hands of its Board of Directors. Edita is subject to Egyptian disclosure requirements and is required to submit annual and quarterly financial statements prepared in accordance with EAS and IFRS; provide notices of any material developments to the EFSA, EGX and LSE; provide the regulator with minutes of the Issuer's Ordinary and Extraordinary General Meetings; and publish our annual and quarterly financial statements in two widely circulated local daily newspapers.

Audited Financial Statements



Independent Auditor's Report

To: The shareholders of Edita Food Industries Company (S.A.E.)

Report on the audit of the consolidated financial statements

Our opinion

In our opinion, the consolidated financial statements present fairly, in all material respects the consolidated financial position of Edita Food Industries Company (S.A.E) (“the Company”) and its subsidiaries (together “the Group”) as at 31 December 2018, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs) and the prevailing Egyptian laws and regulations.

What we have audited

The Group's consolidated financial statements comprise:

- the consolidated balance sheet at 31 December 2018;
- the consolidated statement of profit or loss for the year then ended;
- the consolidated statement of comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated statement of cash flows for the year then ended; and
- the notes to the consolidated financial statements, which include a summary of significant accounting policies.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the consolidated financial statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and other independence requirements relevant to our audit of the consolidated financial statements in Egypt. We have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

Overview

Key Audit Matter

- Valuation of trade mark intangible assets which have indefinite useful lives

As part of designing our audit, we determined materiality and assessed the risks of material misstatement in the consolidated financial statements. In particular, we considered where management made subjective judgments; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits, we also addressed the risk of management override of internal controls, including among other matters, consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

We tailored the scope of our audit in order to perform sufficient work to enable us to provide an opinion on the consolidated financial statements as a whole, taking into account the structure of the Group, the accounting processes and controls, and the industry in which the Group operates.

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matter	How our audit addressed the key audit matter
Valuation of trademark intangible assets which have indefinite useful lives	

The Group's balance sheet includes intangible assets amounting to EGP 131.4 million (2017: EGP 131.4 million), relating to the purchase of trade marks on certain of its branded products (see Note 6 to the financial statements).

Under the Group's accounting policy for trademarks these are treated as having an indefinite life because the related licenses are perpetual, irrevocable and exclusive. They include the trademark in the territory in connection with specific cake product brands. These brands remain popular in the Middle East and the group does not foresee any decline in their value in the foreseeable future. No amortisation is charged annually as a result. However, under accounting standards management are required to perform an annual test to assess whether the carrying value of these trademarks has been impaired. The impairment test is based on management's view of the future cash flows to be generated from the trademarked brands concerned.

We focused on these intangible assets because of the amount of inherent uncertainty involved in estimating future product cash flows and also because of the potentially significant impact on the Group's reported income, its earnings per share and its asset carrying values of relatively small changes in the underlying assumptions.

We obtained management's valuation analysis which is derived from the Board approved business plan. The most significant judgments relate to the discount rate applied together with the assumptions supporting the underlying forecast cash flows, in particular the terminal growth rate and the forecast combined operating ratios in the projection period and investment return assumptions.

We evaluated management's discounted cash flow forecasts and the process by which they were developed. We compared these forecasts to Board- approved business plans for consistency and also compared previous forecasts to actual results to assess the performance of the business and the accuracy of management forecasting. We confirmed that the key assumptions had been subject to oversight from the directors. With the assistance of our internal valuations specialists we tested the assumptions and methodologies used, in particular those relating to the discount rate and growth rates. To do this:

- We evaluated these assumptions with reference to those applied to valuations of similar companies.
- We compared the key assumptions to externally derived data where possible, including market expectations of investment return, projected economic growth and interest rates.
- We applied sensitivities in evaluating the directors' assessment of the planned growth rate in cash flows and combined operating ratios.
- In testing the valuation model we checked the calculations for mathematical accuracy, and considered the sensitivity of the calculation by varying the assumptions and applying other values within a reasonably possible range.
- Assessed the adequacy of the group's disclosure regarding assumptions, sensitivities and headroom as included in the accounting policies and in note 6 to the consolidated financial statements

Other information

Management is responsible for the other information. The other information comprises the Board of Directors' annual report (but does not include the consolidated financial statements and our auditor's report thereon).

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of management and those charged with governance for the consolidated financial statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards and with the prevailing Egyptian laws, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Legal and regulatory requirements

Mansour & Co. PricewaterhouseCoopers

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Cairo

Consolidated balance sheet “IFRS”

At 31 December 2018

(All amounts in Egyptian Pounds)	Note	2018	2017
Assets			
Non-current assets			
Property, plant and equipment	5	1,884,237,454	1,927,609,526
Intangible assets	6	169,921,078	172,257,556
Prepayments on future investments in subsidiary	7	10,850,159	-
Total non-current assets		2,065,008,691	2,099,867,082
Current assets			
Inventories	8	288,828,341	296,011,433
Trade and other receivables	10	128,179,325	96,857,419
Treasury bills	11	290,180,875	180,588,821
Cash and bank balances	12	63,579,745	35,991,510
Total current assets		770,768,286	609,449,183
Total assets		2,835,776,977	2,709,316,265
Liabilities			
Non-current liabilities			
Term loans	13	495,564,577	648,432,586
Deferred tax liabilities	14	158,168,693	129,952,401
Employee benefit obligations	15	6,621,193	4,761,965
Total non-current liabilities		660,354,463	783,146,952
Current liabilities			
Trade and other payables	16	460,405,346	400,398,928
Current income tax liabilities	17	6,633,469	-
Current portion of term loans	13	211,049,595	178,511,643
Bank overdraft	18	19,126,567	96,121,849
Provisions	19	29,270,866	20,910,445
Total current liabilities		726,485,843	695,942,865
Total liabilities		1,386,840,306	1,479,089,817
Equity			
Share capital	20	145,072,580	145,072,580
Legal reserve	21	73,265,674	56,474,533
Cumulative translation reserve		16,103	(205,502)
Retained earnings		1,206,786,382	1,007,084,734
		1,425,140,739	1,208,426,345
Non-controlling interests	22	23,795,932	21,800,103
Net equity		1,448,936,671	1,230,226,448
Total liabilities and equity		2,835,776,977	2,709,316,265

The above consolidated balance sheet should be read in conjunction with the accompanying notes.



Mr. Sameh Naguib
Vice President - Finance



Eng Hani Berzi
Chairman

Giza, 26 February 2019

Consolidated statement of profit or loss “IFRS”

For the year ended 31 December 2018

(All amounts in Egyptian Pounds)	Note	2018	2017
Revenue	27	3,776,424,133	3,044,229,332
Cost of sales	29	(2,565,067,553)	(2,098,454,009)
Gross profit		1,211,356,580	945,775,323
Distribution cost	29	(444,026,080)	(386,634,812)
Administrative expenses	29	(256,025,396)	(211,153,544)
Other income	23	7,729,678	12,015,313
Other losses - net	24	(23,687,522)	(15,504,373)
Operating profit		495,347,260	344,497,907
Finance income		38,314,043	44,420,038
Finance cost		(122,329,790)	(117,122,130)
Finance cost - Net	25	(84,015,747)	(72,702,092)
Profit before income tax		411,331,513	271,795,815
Income tax expense	26	(107,681,080)	(59,841,889)
Net profit for the year		303,650,433	211,953,926
Profit is attributable to			
Owners of the parent		301,492,789	205,137,591
Non-controlling interest		2,157,644	6,816,335
Net profit for the year		303,650,433	211,953,926
Earnings per share (expressed in EGP per share):			
Basic earnings per share	28	0.42	0.28
Diluted earnings per share	28	0.42	0.28

The above consolidated statements of profit or loss should be read in conjunction with the accompanying notes.

Consolidated statement of comprehensive income

For the year ended 31 December 2018

(All amounts in Egyptian Pounds)	2018	2017
Profit for the year	303,650,433	211,953,926
Other comprehensive income		
Items that may be reclassified to profit or loss		
Exchange differences on translation of foreign operations	221,605	(42,678)
Other comprehensive income / (loss) for the year - net of tax	221,605	(42,678)
Total comprehensive income for the year	303,872,038	211,911,248
Total comprehensive income is attributable to		
Owners of the parent	301,714,394	205,094,913
Non-controlling interest	2,157,644	6,816,335
Total comprehensive income for the year	303,872,038	211,911,248

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

Consolidated statement of changes in equity

For the year ended 31 December 2018

(All amounts in Egyptian Pounds)	Total Owners' Equity						
	Share capital	Legal reserve	Cumulative translation reserve	Retained earnings of the parent	Total owners' equity	Non-controlling interest	Total owners' equity
Balance at 1 January 2017	145,072,580	48,745,291	(162,824)	919,722,773	1,113,377,820	14,983,768	1,128,361,588
Profit for the year	-	-	-	205,137,591	205,137,591	6,816,335	211,953,926
Other comprehensive income for the year	-	-	(42,678)	-	(42,678)	-	(42,678)
Total comprehensive income for the year	-	-	(42,678)	205,137,591	205,094,913	6,816,335	211,911,248
Transactions with owners in their capacity as owners:							
Transfer to legal reserve	-	7,729,242	-	(7,729,242)	-	-	-
Dividends distribution for 2016	-	-	-	(110,046,388)	(110,046,388)	-	(110,046,388)
Balance at 31 December 2017	145,072,580	56,474,533	(205,502)	1,007,084,734	1,208,426,345	21,800,103	1,230,226,448
Balance at 31 December 2017 and 1 January 2018	145,072,580	56,474,533	(205,502)	1,007,084,734	1,208,426,345	21,800,103	1,230,226,448
Profit for the year	-	-	-	301,492,789	301,492,789	2,157,644	303,650,433
Other comprehensive income for the year	-	-	221,605	-	221,605	-	221,605
Total comprehensive income for the year	-	-	221,605	301,492,789	301,714,394	2,157,644	303,872,038
Transactions with owners in their capacity as owners:							
Dividends distribution for 2017	-	-	-	(85,000,000)	(85,000,000)	(161,815)	(85,161,815)
Transfer to legal reserve	-	16,791,141	-	(16,791,141)	-	-	-
Balance at 31 December 2018	145,072,580	73,265,674	16,103	1,206,786,382	1,425,140,739	23,795,932	1,448,936,671

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

Consolidated statement of cash flows

For the year ended 31 December 2018

(All amounts in Egyptian Pounds)	Notes	2018	2017
Cash generated from operations	30	646,067,861	727,716,132
Interest paid		(126,882,706)	(104,312,936)
Income tax paid		(42,772,496)	(62,646,410)
Net cash inflow from operating activities		476,412,659	560,756,786
Cash flows from investing activities			
Payment for purchase of property, plant and equipment	5	(97,176,199)	(572,928,431)
Proceeds from sale of property, plant and equipment		9,842,207	5,570,467
Prepayments on future investments in subsidiary		(10,850,159)	-
Interest received		26,892,398	34,758,376
Payment for purchase of treasury bills		(191,969,753)	(749,832,077)
Proceeds from sale of treasury bills on maturity		226,571,670	767,370,752
Net cash outflow from investing activities		(36,689,836)	(515,060,913)
Cash flows from financing activities			
Dividends paid to shareholders		(85,161,815)	(110,300,449)
Repayments of borrowings		(182,205,616)	(384,937,444)
Proceeds from borrowings		67,142,841	539,462,711
Net cash (out flow) / inflow from financing activities		(200,224,590)	44,224,818
Net increase in cash and cash equivalents		239,498,233	89,920,691
Cash and cash equivalents at beginning of the year		(60,130,339)	(150,008,352)
Effects of exchange rate on cash and cash equivalents		221,605	(42,678)
Cash and cash equivalents at end of the year	12	179,589,499	(60,130,339)

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.

Notes to the consolidated financial statements “IFRS”

For the year ended 31 December 2018

(In the notes all amounts are shown in Egyptian Pounds unless otherwise stated)

1. General information

Edita Food Industries S.A.E. was established in July 9, 1996, under the investment Law No. 230 of 1989 which had been replaced by law No. 8 of 1997 and the money market Law No. 95 of 1992, and is registered in the commercial register under number 692 Cairo.

The Group provides manufacturing, producing and packing of all food products and producing and packing of juices, jams, readymade food, cakes, pastry, milk products, meat, vegetables, fruits, chocolate, vegetarian products and other food products with all necessary ingredients.

The Group's financial year start on 1 January and ends on 31 December each year.

The main shareholders are Quantum Investment BV which owns 41.815% of the Company's share capital and the Bank of New York Mellon “depository bank for shares traded in London Stock Exchange” which manages 21.717% of the Company share capital and Exoder participation, “Exoder Limited”, domiciled in Cyprus which owns 13.065% of the Company's share capital and Kingsway Fund Frontier Consumer Franchises which owns 4.362% of Company's share capital and the Genesis group trust which owns 1.579% of Company's share capital and other shareholders owning 17.462% of company's share capital.

These consolidated financial statements have been approved by Chairman and Managing Director on 26 February 2019.

Consolidated financial statements of the Group comprise financial statements of Edita Food Industries Company (S.A.E.) and its subsidiaries (together referred to as the “Group”).

Edita Food Industries:

Edita food industries is the holding company. The company provides manufacturing, producing and packing of all food products and producing and packing of readymade food, cakes, pastry, milk, chocolate and other food products with all necessary ingredients and sell the products to Digma for Trading.

The group's principal subsidiaries at 31 December 2018 are set out below. Unless otherwise stated, they have share capital consisting solely of ordinary shares that are held directly by the group, and the proportion of ownership interests held equals the voting rights held by the group. The country of incorporation or registration is also their principal place of business.

Digma for Trading:

Digma for trading main activity is wholesale and retail trading in consumable goods. The Company also acts as a distributor for local and foreign factories and companies producing these goods and also imports and exports, in accordance with laws and regulations. The company buys from Edita confectionery industries and Edita food industries and distributes to others.

Edita Confectionery Industries:

The company's purpose is to build and operate a factory for production, sales of distributions of Sweets, Toofy, Jelly and Caramel other nutrition materials and sell the products to Digma for Trading.

Edita participation limited:

The principal activities of the company are the provision of services and the holding of investments but the Company does not have any operations until now and all its transactions are immaterial

Name of entity	Place of business/ country of incorporation	Ownership interest held by the group		Ownership interest held by non-controlling interests	
		2018	2017	2018	2016
Digma for trading	Egypt	99.8 %	99.8 %	0.2 %	0.2 %
Edita Confectionery Industries	Egypt	77.71 %	77.71 %	22.29 %	22.29 %
Edita participation limited	Cyprus	100 %	100 %	-	-

Financial information about the subsidiaries of the group as at 31 December 2018 and 31 December 2017

Name of subsidiary	Total Assets 2018	Total Equity 2018	Total Sales 2018	Net Profit / (loss) 2018
Digma for trading	315,629,952	242,903,348	3,466,987,824	74,078,258
Edita Confectionery Industries	187,280,299	106,048,435	147,424,084	9,015,183
Edita participation limited	17,711,524	(2,201,917)	-	(1,931,436)

Name of subsidiary	Total Assets 2017	Total Equity 2017	Total Sales 2017	Net Profit / (loss) 2017
Digma for trading	318,852,142	256,661,154	2,810,151,883	76,794,230
Edita Confectionery Industries	173,858,495	97,033,253	139,848,887	29,946,261
Edita participation limited	142,104	(272,144)	-	(90,136)

The above mentioned financial information are related to amounts as included in the separate financial statements which have been used in the consolidation.

2. Summary of significant accounting policies

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

A. Basis of preparation**I. Compliance with IFRS**

The consolidated financial statements of Edita food industries and its subsidiaries "the group" have been prepared in accordance with International Financial Reporting Standards (IFRS) and interpretations issued by the IFRS Interpretations Committee (IFRS IC) applicable to companies reporting under IFRS. The financial statements comply with IFRS as issued by the International Accounting Standards Board (IASB).

II. Historical cost convention

These financial statements have been prepared under the historical cost basis except for the defined benefit obligation is recognised at the present value of future obligation using the projected credit unit method.

III. New standards adopted by the group from 1 January 2018

This note explains the impact of the adoption of IFRS 9 Financial Instruments and IFRS 15 Revenue from Contracts with Customers on the group's financial statements and also discloses the new accounting policies that have been applied from 1 January 2018, where they are different to those applied in prior periods.

(A) IFRS 9 Financial instruments

IFRS 9 sets out requirements for recognizing and measuring financial assets, financial liabilities and some contracts to buy or sell non-financial items. This standard replaces IAS 39 Financial Instruments: Recognition and Measurement.

The details of new significant accounting policies and the nature and effect of the changes to previous accounting policies are set out below.

IFRS 9 Financial instruments

IFRS 9 largely retains the existing requirements in IAS 39 for the classification and measurement of financial liabilities. However, it eliminates the previous IAS 39 categories for financial assets of held to maturity, loans and receivables and available for sale.

The adoption of IFRS 9 has not had a significant effect on the Group's accounting policies related to financial liabilities. The impact of IFRS 9 on the classification and measurement of financial assets is set out below.

Under IFRS 9, on initial recognition, a financial asset is classified as measured at: amortized cost; FVOCI – debt investment; FVOCI – equity investment; or FVTPL. The classification of financial assets under IFRS 9 is generally based on the business model in which a financial asset is managed and its contractual cash flow characteristics.

Classification and measurement of financial assets and financial liabilities

According to the Group's business model trade receivable, treasury bills and other debit balances will be classified as financial asset at amortized cost.

All of the group's investments in debt instruments that are currently classified as held to maturity will satisfy the conditions for classification at amortized cost under IFRS 9 and hence there will be no change to the accounting for these assets. Accordingly, the group does not expect the new guidance to affect the classification and measurement of these financial assets.

The group does not have investments in equity instruments.

There will be no impact on the group's accounting for financial liabilities, as the new requirements only affect the accounting for financial liabilities that are designated at fair value through profit or loss and the group does not have any such liabilities. Also, group's financial liabilities have not been restructured or modified.

IFRS 9 Financial instruments

The group has three types of financial assets that are subject to IFRS 9's new expected credit loss model:

- Balances with banks
- Trade receivables and other debit balances
- Financial assets at amortized cost

The Group was required to revise its impairment methodology under IFRS 9 for each of these classes of assets. The impact of the change in impairment methodology on the Group's retained earnings and equity is disclosed below.

While balances with banks are also subject to the impairment requirements of IFRS 9, the identified impairment loss was immaterial.

Trade receivables and other debit balances

The group applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables.

Provision matrix has not been disclosed as the average historical rate of default is minimal for all aging buckets and the adoption of the Expected Credit loss model has resulted in an immaterial increase in the loss allowance.

Financial asset at amortized cost- treasury bills

The group has adopted 12-month ECL approach, based on management assessment, there will be immaterial impact on treasury bills due to the following factors:

- It is issued and guaranteed by government of Egypt.
- Treasury bills are dominated in EGP currency so there is no currency risk.
- There is no history of default.
- Incorporating forward-looking information would not result in an increase in expected default rate.

Impairment of financial assets

(B) IFRS 15 Revenue from Contracts with Customers

The effect of initially applying these standards is mainly attributed to the Presentation of contract assets and contract liabilities in the balance sheet – IFRS15 requires separate presentation of contract assets and contract liabilities in the balance sheet. This has resulted in reclassifications in relation to variable consideration for customers' rebates to be classified as contract liabilities under IFRS 15 rather than accrued expenses as in the case under IAS 18.

The details of the new significant accounting policies and the nature of the changes to previous accounting policies in relation to the Group's sale of goods are set out below.

Under IFRS 15, revenue is recognized when a customer obtains control of the goods or services. Determining the timing of the transfer of control – at a point in time or over time – requires judgement.

Revenue from sale of goods	IFRS 15 revenue recognition policy	Nature of change in accounting policy
	<p>Customers obtain control of products when the goods are delivered to and have been accepted at their premises. Invoices are generated and revenue is recognized at that point in time. Invoices are usually payable within 60 days. discounts are provided for early payments, cash incentives are paid to wholesalers based on target.</p> <p>The group permit the customer to return an item, under IFRS 15 revenue is recognized to the extent that it is probable that a significant reversal in the amount of cumulative revenue recognized will not occur. Therefore, the amount of revenue recognized is adjusted for :</p> <ul style="list-style-type: none"> - Expected returns: which are estimated based on the historical data for specific products based on expiry dates. Returned goods are exchanged only for new goods – i.e. no cash refunds are offered. In such circumstances, a refund liability and a right to recover returned goods asset are recognized. - Wholesalers rebates: which are estimated based on sales volume made to wholesalers, in such circumstances, contact liability is recognized. 	<p>Under IAS 18, revenue for these contracts was recognized when a reasonable estimate of the returns could be made, provided that all other criteria for revenue recognition were met. If a reasonable estimate could not be made, then revenue recognition was deferred until the return period lapsed or a reasonable estimate of returns could be made.</p> <p>For those contracts for which the Group was unable to make a reasonable estimate of returns, revenue is recognized sooner under IFRS 15 than under IAS 18.</p> <p>The impact of these changes on items other than revenue is a decrease in the refund liability, which is included in trade and other payables. In addition, there is a new asset for the right to recover returned goods, which is presented as part of inventory.</p>

New standards and interpretations not yet adopted

Certain new accounting standards and interpretations have been published that are not mandatory for 31 December 2018 reporting periods and have not been early adopted by the group. The group’s assessment of the impact of these new standards and interpretations is set out below.

IFRS 16 Leases	
Nature of change	<p>IFRS 16 was issued in January 2016. It will result in almost all leases being recognized on the balance sheet, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognized. The only exceptions are short-term and low-value leases. The accounting for lessors will not significantly change.</p> <p>The group has reviewed all of the leasing arrangements over the last year in light of the new lease accounting rules in IFRS 16. The standard will affect primarily the accounting for the group’s operating leases.</p> <p>As at the reporting date, the group has non-cancellable operating lease commitments of 52,873,500 EGP, see note (33) of these commitments, approximately 303,095 EGP relate to short-term leases and 0 EGP to low value leases which will both be recognised on a straight-line basis as expense in profit or loss.</p>
Impact	<p>For the remaining lease commitments the group expects to recognise right-of-use assets of approximately 32,144,016 EGP on 1 January 2019, and lease liabilities of the same amount (after adjustments for prepayments and accrued lease payments recognised as at 31 December 2018). Overall net assets remain unchanged, and net current assets will be 7,550,265 EGP lower due to the presentation of a portion of the liability as a current liability.</p> <p>The group expects that net profit after tax will decrease by approximately 1,090,035 EGP for 2019 as a result of adopting the new rules. Operating cash flows will increase and financing cash flows decrease by approximately 8,547,259 EGP as repayment of the principal portion of the lease liabilities will be classified as cash flows from financing activities.</p> <p>The group’s activities as a lessor are not material and hence the group does not expect any significant impact on the financial statements. However, some additional disclosures will be required from next year.</p>

IFRS 16 Leases

Mandatory application date/ Date of adoption by group

The group will apply the standard from its mandatory adoption date of 1 January 2019. The group intends to apply the simplified transition approach and will not restate comparative amounts for the year prior to first adoption. Right-of-use assets for property leases will be measured on transition as if the new rules had always been applied. All other right-of-use assets will be measured at the amount of the lease liability on adoption (adjusted for any prepaid or accrued lease expenses)

There are no other standards that are not yet effective and that would be expected to have a material impact on the entity in the current or future reporting periods and on foreseeable future transactions.

B. Basis of consolidation

1. Subsidiaries

Subsidiaries are all entities (including structured entities) over which the group has control. The group controls an entity when the group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the group. They are deconsolidated from the date that control ceases.

The acquisition method of accounting is used to account for business combinations by the group. Intercompany transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the group.

Non-controlling interests in the results and equity of subsidiaries are shown separately in the consolidated statement of profit or loss, statement of comprehensive income, statement of changes in equity and balance sheet respectively.

2. Associates

Associates are all entities over which the group has significant influence but not control or joint control. This is generally the case where the group holds between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting, after initially being recognised at cost.

3. Equity method

Under the equity method of accounting, the investments are initially recognised at cost and adjusted thereafter to recognise the group's share of the post-acquisition profits or losses of the investee in profit or loss, and the group's share of movements in other comprehensive income of the investee in other comprehensive income. Dividends received or receivable from associates and joint ventures are recognised as a reduction in the carrying amount of the investment.

When the group's share of losses in an equity-accounted investment equals or exceeds its interest in the entity, including any other unsecured long-term receivables, the group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the other entity.

Unrealised gains on transactions between the group and its associates and joint ventures are eliminated to the extent of the group's interest in these entities. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of equity accounted investees have been changed where necessary to ensure consistency with the policies adopted by the group.

4. Changes in ownership interests

Transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions – that is, as transactions with the owners in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

C. Principles of consolidation and equity accounting

When the group ceases to have control, any retained interest in the entity is remeasured to its fair value at the date when control is lost, with the change in carrying amount recognized in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognized in other comprehensive income in respect of that entity are accounted for as if the group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognized in other comprehensive income are reclassified to profit or loss.

D. Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief executive officer. The board of EDITA FOOD INDUSTRIES has appointed a chief operating decision-maker who assess the financial performance and position of the group, and makes strategic decisions. Which has been identified as the chief executive officer.

E. Foreign currency translation

(1) Functional and presentation currency

These consolidation financial statements are presented in EGP “Egyptian Pounds” which is the group presentation currency.

(2) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are generally recognized in profit or loss, they are deferred in equity if they are attributable to part of the net investment in foreign operations.

Foreign exchange gains and losses that relate to loans and cash and cash equivalents are presented in the statement of profit or loss, within finance costs. All other foreign exchange gains and losses are presented in the statement of profit or loss on a net basis within ‘other gains / (losses) – net’.

Non-monetary items that are measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. Translation differences on assets and liabilities carried at fair value are reported as part of the fair value gain or loss. For example, translation differences on non-monetary assets and liabilities such as equities held at fair value through profit or loss are recognised in profit or loss as part of the fair value gain or loss and translation differences on non-monetary assets such as equities classified as at fair value through other comprehensive income.

(3) Group companies

The results and financial position of foreign operations (none of which has the currency of a hyper-inflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

(a) assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;

(b) income and expenses for each statement of profit or loss and statement of comprehensive income are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the transactions); and

(c) All resulting exchange differences are recognized in other comprehensive income.

On consolidation, exchange differences arising from translation of the net investment in foreign entities, and of borrowings and other financial instruments designated as hedges of such investments, are recognised in other comprehensive income. When a foreign operation is sold or any borrowings forming part of the net investment are repaid, the associated exchange differences are reclassified to profit or loss, as part of the gain or loss on sale.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate. Exchange differences arising are recognized in other comprehensive income.

F. Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Amounts disclosed as revenue are net of returns, trade allowances, rebates and amounts collected on behalf of third parties.

The group recognizes revenue when the amount of revenue can be reliably measured; when it is probable that future economic benefits will flow to the entity; and when specific criteria have been met for each of the group’s activities, as described below. The Group bases its estimate of return on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

Sales of goods – wholesale

Sales are recognised when control of the products has transferred, being when the products are delivered to the wholesalers, the wholesaler has full discretion over the channel and price to sell the products, and there is no unfulfilled obligation that could affect the wholesaler’s acceptance of the products. Delivery occurs when the products have been shipped to the specific location, the risks of damage and loss have been transferred to the wholesaler, and either the wholesaler has accepted the products in accordance with the sales contract, the acceptance provisions have lapsed, or the group has objective evidence that all criteria for acceptance have been satisfied.

The products is often sold with retrospective volume discounts based on aggregate sales over a 3 months period. Revenue from these sales is recognised based on the price specified in the contract, net of the estimated volume discounts. Accumulated experience is used to estimate and provide for the discounts, based on actual volume, and revenue is only recognised to the extent that it is highly probable that a significant reversal will not occur. A contract liability is recognised for expected volume discounts payable to customers in relation to sales made until the end of the reporting period. No element of financing is deemed present as the sales are made with a credit term of 60 days, which is consistent with market practice. A receivable is recognised when the goods are delivered as this is the point in time that the consideration is unconditional because only the passage of time is required before the payment is due.

G. Interest income

Interest income is recognized using the effective interest method. When a receivable is impaired, the group reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at the original effective interest rate of the instrument, and continues unwinding the discount as interest income.

H. Dividend income

Dividend income is recognised when the right to receive payment is established.

I. Export subsidy

The Company obtains a subsidy against exporting some of its production. The subsidy is calculated based on a percentage from the total exports invoices determined by the Export Development Fund related to the Commercial and Industry Ministry. Export subsidy is recognized in the statement of profit or loss as other income after meeting all required criteria.

J. Income tax

The income tax expense or credit for the period is the tax payable on the current period’s taxable income based on the applicable income tax rate for each jurisdiction adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to unused tax losses.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period in the countries where the company's subsidiaries and associates operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill.

Deferred income tax is also not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit nor loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets are recognised only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Deferred tax liabilities and assets are not recognised for temporary differences between the carrying amount and tax bases of investments in foreign operations where the company is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Current and deferred tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

K. Leases

Leases of property, plant and equipment where the group, as lessee, has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lease's inception at the fair value of the leased property or, if lower, the present value of the minimum lease payments. The corresponding rental obligations, net of finance charges, are included in other short-term and long-term payables. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to the profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The

property, plant and equipment acquired under finance leases is depreciated over the asset's useful life or over the shorter of the asset's useful life and the lease term if there is no reasonable certainty that the group will obtain ownership at the end of the lease term

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the statements of Profit or loss on a straight-line basis over the period of the lease.

L. Business combinations

The acquisition method of accounting is used to account for all business combinations, regardless of whether equity instruments or other assets are acquired. The consideration transferred for the acquisition of a subsidiary comprises the:

- fair values of the assets transferred
- liabilities incurred to the former owners of the acquired business
- equity interests issued by the group
- fair value of any asset or liability resulting from a contingent consideration arrangement, and
- fair value of any pre-existing equity interest in the subsidiary.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are, with limited exceptions, measured initially at their fair values at the acquisition date. The group recognises any non-controlling interest in the acquired entity on an acquisition-by-acquisition basis at the non-controlling interest's proportionate share of the acquired entity's net identifiable assets. Acquisition-related costs are expensed as incurred.

The excess of the consideration transferred, amount of any non-controlling interest in the acquired entity, and acquisition-date fair value of any previous equity interest in the acquired entity over the fair value of the net identifiable assets acquired is recorded as goodwill. If those amounts are less than the fair value of the net identifiable assets of the business acquired, the difference is recognised directly in profit or loss as a bargain purchase.

Where settlement of any part of cash consideration is deferred, the amounts payable in the future are discounted to their present value as at the date of exchange. The discount rate used is the entity's incremental borrowing rate, being the rate at which a similar borrowing could be obtained from an independent financier under comparable terms and conditions.

Contingent consideration is classified either as equity or a financial liability. Amounts classified as a financial liability are subsequently remeasured to fair value with changes in fair value recognised in profit or loss.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date. Any gains or losses arising from such remeasurement are recognised in profit or loss.

M. Impairment of assets

Goodwill and intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

N. Cash and cash equivalents

For the purpose of presentation in the statement of cash flows, cash and cash equivalents includes cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value and bank overdrafts. In the consolidated balance sheet, bank overdrafts are shown in current liabilities in the balance sheet.

O. Trade receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. Trade receivables are amounts due from customers for goods' sold in the ordinary course of business. If collection is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

P. Inventories

Inventories are stated at the lower of cost or net realisable value. Cost comprises direct materials, direct labour, other direct costs and an appropriate proportion of variable and fixed overhead expenditures, the latter being allocated on the basis of normal operating capacity but excludes borrowing costs. Costs are assigned to individual items of inventory on the basis of weighted average costs. Costs of purchased inventory are determined after deducting rebates and discounts. Net realisable value is the estimated selling price in the ordinary course of business less the costs of completion and estimated costs necessary to make the sale, and the provision for obsolete inventory is created in accordance to the management's assessment.

Q. Financial assets under IAS 39 (for 2017 comparative figures)**(1) Classification**

The group classifies its financial assets in the following categories,

- loans and receivables, and
- Held to maturity (treasury bills).

The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition and in the case of assets classified as held to maturity, re-evaluates this designation at the end of each reporting period.

(2) Reclassification

Financial assets other than loans and receivables are permitted to be reclassified out of the held for trading category only in rare circumstances arising from a single event that is unusual and highly unlikely to recur in the near term. In addition, the group may choose to reclassify financial assets that would meet the definition of loans and receivables out of the held for trading or available-for-sale categories if the group has the intention and ability to hold these financial assets for the foreseeable future or until maturity at the date of reclassification

Reclassifications are made at fair value as of the reclassification date. Fair value becomes the new cost or amortised cost as applicable, and no reversals of fair value gains or losses recorded before reclassification date are subsequently made. Effective interest rates for financial assets reclassified to loans and receivables and held-to-maturity categories are determined at the reclassification date. Further increases in estimates of cash flows adjust effective interest rates prospectively.

(3) Recognition and derecognition

Regular way purchases and sales of financial assets are recognised on trade-date, the date on which the group commits to purchase or sell the asset. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the group has transferred substantially all the risks and rewards of ownership.

(4) Measurement

At initial recognition, the group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset.

Loans and receivables and held-to-maturity investments are subsequently carried at amortised cost using the effective interest method.

Interest on held-to-maturity investments and loans and receivables calculated using the effective interest method is recognised in the statement of profit or loss as part of revenue from continuing operations.

(5) Impairment

The group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Assets carried at amortised cost

For loans and receivables, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in profit or loss. As a practical expedient, the group may measure impairment on the basis of an instrument's fair value using an observable market price.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in profit or loss.

R. Financial assets under IFRS 9**(1) Classification**

From 1 January 2018, the group classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through OCI, or through profit or loss), and
- Those to be measured at amortised cost. The Group's financial asset at amortised cost comprise of trade receivables, other debit balances and treasury bills.

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows.

For assets measured at fair value, gains and losses will either be recorded in profit or loss or OCI. For investments in equity instruments that are not held for trading, this will depend on whether the group has made an irrevocable election at the time of initial recognition to account for the equity investment at fair value through other comprehensive income (FVOCI).

The group reclassifies debt investments when and only when its business model for managing those assets changes.

(2) Measurement

At initial recognition, the group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss (FVPL), transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at FVPL are expensed in profit or loss.

Debt instruments – treasury bills

Subsequent measurement of debt instruments depends on the group's business model for managing the asset and the cash flow characteristics of the asset. According to the group business model the group subsequently measure debt instruments at amortised cost for Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal

and interest. Interest income from these financial assets is included in finance income using the effective interest rate method. Any gain or loss arising on derecognition is recognised directly in profit or loss and presented in other gains/(losses), together with foreign exchange gains and losses. Impairment losses are presented as separate line item in the statement of profit or loss.

(3) Impairment

From 1 January 2018, the group assesses on a forward looking basis the expected credit losses associated with its debt instruments carried at amortised cost and FVOCI. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

For trade receivables, the group applies the simplified approach permitted by IFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables.

S. Property, plant and equipment

All property, plant and equipment are stated at historical cost less accumulated depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the statements of Profit or loss during the financial year in which they are incurred.

Land is not depreciated.

Depreciation on other assets is calculated using the straight-line method to allocate their cost or revalued amounts to their residual value over their estimated useful lives, as follows:

Buildings	25 - 50 years
Machinery & equipment	20 years
Vehicles	5 – 8 years
Tools & equipment	3 - 5 years
Furniture & office equipment	4 - 5 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognized within "other gains / (losses) in the statement of profit or loss.

Projects under construction are stated at cost less realised impairment losses. Cost includes all expenses associated with the acquisition of the asset and make it usable. When the assets is ready for its intended use, it is transferred from project under construction to the appropriate category under property, plant and equipment and depreciated in accordance with group policy.

T. Intangible assets

Intangible assets (Trademarks & know how) have indefinite useful lives as there is no foreseeable limit on the period of time over which the brands are expected to exist and generate cash Flows, and are carried at cost less impairment losses. Historical cost includes all expenses associated with the acquisition of an intangible asset,

The trademark and know how is recognized as an indefinite intangible asset as the license is perpetual, irrevocable and exclusive including the trademark in the territory related to cake products. The brand has an established presence in the territory since 1990s. In addition, the group has a strong historic financial track-record and forecasts continued growth also, the knowhow of perpetual license not exposed to typical obsolescence as it relates to a food products. The brand remain popular in the Middle East and the group does not foresee any decline in the foreseeable future.

Computer software

Separately acquired software licences are shown at cost less the accumulated amortization and the accumulated impairment losses. The Group charges the amortization amount of the software licences consistently over their estimated useful lives of four years using the straight-line method.

The costs of the acquisition of computer software licenses that are not considered an integral part of computers are recognized as intangible assets on the basis of costs related to preparing the asset for use in the purpose for which it was acquired.

U. Trade and other payables

These amounts represents liabilities for goods or services provided to the group prior to the end of financial year which are unpaid. The amounts are unsecured and are usually paid within 45 days of recognition. Trade and other payables are presented as current liabilities unless payment is not due within 12 months after the reporting period. They are recognized initially at fair value and subsequently measured at amortised cost using the effective interest method.

V. Borrowing

Borrowing are recognized initially at fair value, net of transaction costs incurred. Loans are subsequently measured at amortized cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognized in the statement of profit or loss over the period of the Loans using the effective interest method.

Established fees “transaction cost”

Loans are removed from the balance sheet when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognized in profit or loss as other income or finance costs.

Where the terms of a financial liability are renegotiated and the entity issues equity instruments to a creditor to extinguish all or part of the liability (debt for equity swap), a gain or loss is recognized in profit or loss, which is measured as the difference between the carrying amount of the financial liability and the fair value of the equity instruments issued.

Borrowing are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period.

W. Borrowing costs

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific Loans pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization. Other borrowing costs are recognized in profit or loss in the period in which they are incurred.

X. Provisions

Provisions are recognized when: the group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognized for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of management's best estimate to the expenditures required to settle the obligation at the end of the period. The discount rate used to determine the present value is a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision due to passage of time is recognised as interest expense.

Y. Employee benefits**(1) Short-term obligations**

Liabilities for wages and salaries, including non-monetary benefits that are expected to be settled wholly within 12 months after the end of the period in which the employees render the related service are recognised in respect of employees' services up to the end of the reporting period and are measured at the amounts expected to be paid when the liabilities are settled. All other current employee benefit obligations in the balance sheet.

(2) Post-employment obligation**Pension obligations**

The liability recognised in the balance sheet in respect of defined benefit pension plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method.

The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of government bonds that are denominated in the currency in which the benefits will be paid, and that have terms approximating to the terms of the related obligation.

The net interest cost is calculated by applying the discount rate to the balance of the defined benefit obligation. This cost is included in employee benefit expense in the statement of profit or loss.

Remeasurement gains and losses arising from experience adjustments and changes in actuarial assumptions are recognised in the period in which they occur, directly in other comprehensive income. They are included in retained earnings in the statement of changes in equity and in the balance sheet.

Changes in the present value of the defined benefit obligation resulting from plan amendments or curtailments are recognised immediately in profit or loss as past service costs.

The defined benefit plan defines an amount of benefits to be provided in the form of 15 working days payment for each year they had worked for the company for employees who reach the age of sixty, according to the following criteria:

- The contribution is to be paid to employees for their working period at the Company only
- The working period must be not less than ten years.
- The maximum contribution is 12 months salary.

For defined contribution plans, the group pays fixed contributions to social insurance authority on a mandatory basis. The Group has no further payment obligations once the contributions have been paid. The contributions are recognized as employee benefit expense when they are due.

(3) Profit-sharing and bonus plans

The group recognises a liability and an expense for bonuses and profit-sharing based on a formula that takes into consideration the profit attributable to the company's shareholders after certain adjustments. The group recognises an accrual where contractually obliged or where there is a past practice that has created a constructive obligation.

(4) Termination benefits

Termination benefits are payable when employment is terminated by the Group before the normal retirement date, or when an employee accepts voluntary redundancy in exchange for these benefits. The Group recognises termination benefits at the earlier of the following dates: (a) when the Group can no longer withdraw the offer of those benefits; and (b) when the entity recognises costs for a restructuring that is within the scope of IAS 37 and involves the payment of terminations benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer and in accordance with labour law. Falling due more than 12 months after the end of the reporting period are discounted to present value.

Z. Contributed equity

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new ordinary shares or options are shown in equity as a deduction, net of tax, from the proceeds.

AA. Dividends

Provision is made for the amount of any dividend declared, being appropriately authorised and no longer at the discretion of the entity, on or before the end of the reporting period but not distributed at the end of the reporting period.

BB. Earnings per share**(1) Basic earnings per share**

Basic earnings per share is calculated by dividing the profit attributable to owners of the Group excluding any costs of servicing equity other than ordinary shares by the weight average number of ordinary shares in issue during the year excluding ordinary shares purchase by the Group and held as treasury shares.

(2) Diluted earnings per share

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Group does not have any categories of dilutive potential ordinary shares, hence the diluted earnings per share is the same as the basic earnings per share.

CC. Comparative figures

Where necessary, comparative figures have been reclassified to conform to changes in presentation in the current year.

3. Financial risk management

The group's activities expose it to a variety of financial risks: market risk (including foreign exchange risk, price risk and cash flow and fair value interest rate risk), credit risk and liquidity risk. The group's management focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the group's financial performance.

The group's risk management is carried out by a central treasury department (group treasury) under policies approved by the board of directors. Group treasury identifies and evaluates financial risks in close co-operation with the group's operating units. The board provides written principles for overall risk management, as well as policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments, and investment of excess liquidity.

Risk	Exposure arising from	Measurement	Management
Market risk – foreign exchange	Future commercial transactions Recognized financial assets and liabilities not denominated in Egyptian pounds	Cash flow forecasting Sensitivity analysis	by local banks that the Company deals with in official rates and the rest from its exports in US Dollars
Market risk – interest rate	Long-term borrowing at variable rates	Sensitivity analysis	Investment in short treasury bills
Market risk – security prices	No investment in a quoted equity securities	Not applicable	Not applicable
Credit risk	Cash and cash equivalents, trade receivables and held-to-maturity investments	Aging analysis Credit ratings	Diversification of bank deposits, credit limits and governmental treasury bills
Liquidity risk	Loans and other liabilities	Rolling cash flow forecasts	Availability of committed credit lines and borrowing facilities

(A) Market risk

(i) Foreign exchange risk

The group is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the Euro and US dollar. Foreign exchange risk arises from future commercial transactions, recognized assets and liabilities and net investments in foreign operations.

The Group covers part of its imports of raw materials in foreign currency by local banks that the Company deals with in official rates and the rest from its exports in US Dollars.

Exposure

The group's exposure to foreign currency risk at the end of the reporting period, expressed in Egyptian pounds, was as follows:

At year end, major financial Assets (liabilities) in foreign currencies were as follows:

	Assets	Liabilities	Net 31 December 2018	Net 31 December 2017
Euros	23,477,138	(86,632,298)	(63,155,160)	(102,830,346)
United States Dollars	6,115,403	(255,713,581)	(249,598,178)	(250,578,630)

Amounts recognised in profit or loss

During the year, the following foreign-exchange related amounts were recognized in profit or loss and other comprehensive income:

	2018	2017
Amounts recognised in profit or loss		
Net foreign exchange gain / (loss) included in finance cost and other gain or losses	234,041	(15,260,198)
	234,041	(15,260,198)
Net losses recognised in other comprehensive income		
Foreign currency translation reserve	221,605	(42,678)
	221,605	(42,678)

Sensitivity analysis

As shown in the table above, the group is primarily exposed to changes in US/EGP and Euro/EGP exchange rates. The sensitivity of profit or loss to changes in the exchange rates arises mainly from Euro and US-dollars denominated financial instruments and the impact on profit got the year components arises from contracts designated financial liabilities.

Euro/EGP

At 31 December 2018, if the Egyptian Pounds had weakened / strengthened by 10% against the Euro with all other variables held constant, post-tax profit for the period would have been LE 6,315,516 (31 December 2017: LE 10,283,035) higher / lower, mainly as a result of foreign exchange gains/losses on translation of Euro-denominated financial assets and liabilities.

USD/EGP

At 31 December 2018, if the Egyptian Pounds had weakened / strengthened by 10% against the US Dollars with all other variables held constant, post tax profit for the period would have been LE 24,959,818 (31 December 2017: LE 25,057,863) higher / lower, mainly as a result of foreign exchange gains/losses on translation of US dollar-denominated financial assets and liabilities.

(ii) Price risk

The Group has no investments in quoted equity securities so it's not exposed to the fair value risk due to changes in the prices.

(iii) Cash flow and fair value interest rate risk

The Group's interest rate risk arises from long-term borrowings. Borrowings issued at variable rates expose the Group to cash flow interest rate risk which is partially offset by short term treasury bills which are renewed with the applicable interest rate at the time of renewal. Borrowings measured at amortized cost with fixed rates do not expose the company to fair value interest rate risk.

At 31 December 2018, if interest rates on Egyptian pound -denominated net interest bearing liabilities had been 1% higher/lower with all other variables held constant, post-tax profit for the period would have been LE 7,257,407 (31 December 2017: LE 9,230,660) lower/higher interest expense on floating rate borrowings.

Borrowings at the balance sheet date with variable interest rate amounted to LE 706,614,172 (31 December 2017: LE 826,944,229)

Overdraft at the balance sheet on 31 December 2018 amounted to LE 19,126,567 (31 December 2017: LE 96,121,849)

(B) Credit risk**(i) Risk management**

Credit risk is managed on group basis, except for credit risk relating to accounts receivable balances. Each local entity is responsible for managing and analyzing the credit risk for each of their new clients before standard payment and delivery terms and conditions are offered. Credit risk arises from cash and cash equivalents, and deposits with banks and financial institutions, treasury bills, as well as credit exposures to customers, including outstanding receivables

(ii) Security

For banks and financial institutions, the Group is dealing with the banks with good reputation and subject to rules of the central bank of Egypt.

For the customers, the Group assesses the credit quality of the customers, taking into account its financial position, and their market reputation, past experience and other factors.

(iii) Credit quality

For Treasury bills, the Group deals with government which are considered with a high credit rating (Egypt B+).

No credit limits were exceeded during the reporting period, and management does not expect any losses from non-performance by these counterparties except for the impairment of accounts receivables presented in (Note 10).

For the wholesalers, the Credit Controllers assess the credit quality of the wholesale customer, taking into account its financial position, and their market reputation, past experience and other factors.

For Individuals there is no credit risk since all sales are in cash.

The maximum exposure to credit risk is the amount of receivables, cash balances and Treasury Bills.

The group sells to retail customers which are required to be settled in cash, therefore there is no significant concentration of credit risk.

The Group does not sell more than 10% of the total sales to a single customer.

Trade receivables

Counter parties without external credit rating:

	31 December 2018	31 December 2017
Trade and notes receivables	48,311,880	16,654,958
Total	48,311,880	16,654,958

Outstanding trade receivables are current and not impaired

The table below summarizes the maturities of the Company's trade receivables at 31 December 2018 and 31 December 2017:

	31 December 2018	31 December 2017
Less than 30 days	26,874,692	10,009,420
From 31 to 60 days	13,322,554	5,506,423
From 61 to 90 days	8,114,634	1,139,115
	48,311,880	16,654,958

Movements in the provision for impairment of trade receivables that are assessed for impairment collectively are as follows:

	31 December 2018	31 December 2017
At 1 January	20,556	20,556
Receivables written off during the year as uncollectible	-	-
	20,556	20,556

The other classes within trade and other receivables do not contain impaired assets and are not past due. Based on the credit history of these other classes, it is expected that these amounts will be received when due. The group does not hold any collateral in relation to these receivables.

Cash at bank and short-term bank deposits:

All current accounts and deposits are held at banks subject to the supervision of the central bank of Egypt.

(C) Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and marketable securities and the availability of funding through an adequate amount of committed credit facilities to meet obligations when due and to close out market positions. Due to the dynamic nature of the underlying businesses, group treasury maintains flexibility in funding by maintaining availability under committed credit lines.

Management monitors rolling forecasts of the Group's liquidity requirements to ensure it has sufficient cash to meet operational needs while maintaining sufficient headroom on its undrawn committed borrowing facilities at all times so that the Group does not breach borrowing limits or covenants) on any of its borrowing facilities. Such forecasting takes into consideration the company debt financing plans, covenant compliance, compliance with internal balance sheet ratio targets.

The table below summarizes the maturities of the Company's undiscounted financial liabilities at 31 December 2018 based on contractual payment dates and current interest rates.

At 31 December 2017	Less than 6 month	Between 6 month & 1 year	Between 1 & 2 years	More than 2 years
Borrowings	94,507,002	108,250,441	187,050,382	308,514,195
Future interest payments	49,055,203	40,061,651	61,135,771	61,288,204
Trade and other payables	294,885,007	-	-	-
Bank overdraft	19,126,567	-	-	-
Notes payable	99,686,739	267,721	-	-
Total	557,260,518	148,579,813	248,186,153	369,802,399

At 31 December 2017

Borrowings	63,792,488	101,874,105	188,051,167	460,381,419
Future interest payments	15,616,736	66,364,203	90,853,466	129,113,118
Trade and other payables	293,547,552	-	-	-
Bank overdraft	96,121,849	-	-	-
Notes payable	71,264,212	-	-	-
Total	540,342,837	168,238,308	278,904,633	589,494,537

The amount of unused credit facility is EGP 8,000,000 as of 31 December 2018, also the Group will have future interest payments related to borrowings amounting to LE 211,540,829 (31 December 2017: LE 301,947,523).

(1) Capital management

The Group's objectives when managing capital is to safeguard their ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

The group monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt represents all loans and borrowings and bank overdraft less cash and cash equivalents. Total capital is calculated as equity, plus net debts.

	2018	2017
Total borrowings	706,614,172	826,944,229
Bank overdraft	19,126,567	96,121,849
Total borrowings and loans	725,740,739	923,066,078
Less: Cash and bank balances	(63,579,745)	(35,991,510)
Net debt	662,160,994	887,074,568
Total equity	1,448,936,671	1,230,226,448
Total capital	2,111,097,665	2,117,301,016
Gearing ratio	31%	42%

The decrease in the gearing ratio mainly results from the settlement of loans instalments, and achieving net profit in 2018.

Loan covenants

Under the terms of the major borrowing facilities, the group is required to comply with the following financial covenants:

- The debt to equity ratio must be not more than 1:1.
- Debt service ratio shall not fall below 1.25.
- Leverage ratio shall not exceed 1.5:1.
- Current ratio shall not be less than 1

As of 31 December 2018, the Group was in compliance with the debt covenants.

(2) Fair value estimation

The fair value of financial assets or liabilities with maturities date less than one year is assumed to approximate their carrying value. The fair value of financial liabilities – for disclosure purposes – is estimates by discounting the future contractual cash flows at the current market interest rate that is available to the group for similar financial instruments.

4. Critical accounting estimates and judgments

1. Critical accounting estimates and assumptions

Estimates and adjustments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, rarely equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are outlined below:

Impairment of infinite life intangible assets (trade mark and know how)

The group tests whether infinite life intangible assets has suffered any impairment on an annual basis.

The recoverable amount of a cash generating unit (CGU) is determined based on a value of in use calculations which require the use of assumptions (Note 6).

Employee benefit retirement obligation

The present value of employees' defined benefits obligations depends on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the net cost of employees' benefits include the discount rate of future cash outflows and any changes in these assumptions will impact the carrying amount of employees' benefits.

The Group determines the appropriate discount rate of cash flows at the end of each financial period. The discount rate is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the defined benefits obligations. The Group considers the discount rate at the end of the financial period on market returns on the government bonds denominated in the currency and the period estimated for the defined benefits obligations.

Note (15) shows the main assumptions used to estimate the employees' benefit obligation.

2. Critical judgments in applying the group's accounting policies

Revenue recognition

The Group, based on past performance, are confident that the quality of products is such that the expiry and dissatisfaction rate will be below 1%. Management has determined that it is highly probable that there will be no reversal of revenue recognized and a significant reversal in the amount of revenue will not occur.

5. Property, plant and equipment

	Land	Buildings	Machinery & equipment	Vehicles	Tools & equipment	Furniture & office equipment	Projects under construction	Total
At 1 January 2017								
Cost	120,908,260	492,615,644	825,855,967	144,132,505	79,700,950	70,220,650	163,072,967	1,896,506,943
Accumulated depreciation	-	(75,002,282)	(196,232,866)	(68,646,679)	(40,311,934)	(41,851,939)	-	(422,045,700)
Net book amount	120,908,260	417,613,362	629,623,101	75,485,826	39,389,016	28,368,711	163,072,967	1,474,461,243
Year ended 31 December 2017								
Opening net book amount	120,908,260	417,613,362	629,623,101	75,485,826	39,389,016	28,368,711	163,072,967	1,474,461,243
Additions	-	-	26,048,433	25,224,480	6,313,111	8,128,993	497,867,500	563,582,517
Depreciation charge	-	(19,852,702)	(43,005,957)	(20,400,521)	(12,208,114)	(13,827,915)	-	(109,295,209)
Accumulated depreciation of disposals	-	-	-	6,326,895	202,982	316,869	-	6,846,746
Disposals	-	-	-	(7,422,290)	(204,073)	(359,408)	-	(7,985,771)
Transfers from projects under construction	-	388,571,418	205,666,062	-	14,668,890	8,881,355	(617,787,725)	-
Closing net book amount	120,908,260	786,332,078	818,331,639	79,214,390	48,161,812	31,508,605	43,152,742	1,927,609,526
At 31 December 2017								
Cost	120,908,260	881,187,062	1,057,570,462	161,934,695	100,478,878	86,871,590	43,152,742	2,452,103,689
Accumulated depreciation	-	(94,854,984)	(239,238,823)	(82,720,305)	(52,317,066)	(55,362,985)	-	(524,494,163)
Net book amount	120,908,260	786,332,078	818,331,639	79,214,390	48,161,812	31,508,605	43,152,742	1,927,609,526
Year ended 31 December 2018								
Opening net book amount	120,908,260	786,332,078	818,331,639	79,214,390	48,161,812	31,508,605	43,152,742	1,927,609,526
Additions	-	-	5,432,630	30,550,100	9,214,424	6,833,293	45,145,752	97,176,199
Depreciation charge	-	(35,429,474)	(52,450,786)	(22,646,852)	(15,645,831)	(13,327,846)	-	(139,500,789)
Accumulated depreciation of disposals	-	-	466,675	10,573,628	758,075	1,288,135	-	13,086,513
Disposals	-	-	(466,675)	(11,586,168)	(758,075)	(1,323,077)	-	(14,133,995)
Transfers from Projects under construction	-	42,701,115	15,996,627	-	5,557,650	850,968	(65,106,360)	-
Closing net book amount	120,908,260	793,603,719	787,310,110	86,105,098	47,288,055	25,830,078	23,192,134	1,884,237,454
At 31 December 2018								
Cost	120,908,260	923,888,177	1,078,533,044	180,898,627	114,492,877	93,232,774	23,192,134	2,535,145,893
Accumulated depreciation	-	(130,284,458)	(291,222,934)	(94,793,529)	(67,204,822)	(67,402,696)	-	(650,908,439)
Net book amount	120,908,260	793,603,719	787,310,110	86,105,098	47,288,055	25,830,078	23,192,134	1,884,237,454

During the year ended 31 December 2018, the Group has capitalized borrowings costs amounting to LE Nil (31 December 2017: LE 37,174,062) on qualified assets. The capitalization rate used to determine the amount of borrowing costs to be capitalized is the interest rate applicable to the group's specific borrowings during the year 2017 was 21%.

	2018	2017
Allocation of the borrowing cost on Qualified Assets		
Projects under construction – Buildings	-	33,213,482
Projects under construction - Machinery	-	3,960,580
Total	-	37,174,062

Depreciation included in the statement of profit or loss are as follows:

	2018	2017
Charged to cost of sales	98,571,143	70,367,515
Charged to distribution costs	23,996,918	21,583,001
Charged to administrative expenses	16,932,728	17,344,693
	139,500,789	109,295,209

The projects under construction represent:

	2018	2017
Buildings	15,037,717	29,846,501
Machinery & equipment	7,916,795	12,318,194
Tools & equipment	192,345	917,463
Technical and other installations	45,277	70,584
	23,192,134	43,152,742

6. Intangible assets

	2018			Total
	Trademark (A)	Know how (B)	Software	
Cost	131,480,647	31,430,995	9,345,914	172,257,556
Accumulated amortisation	-	-	(2,336,478)	(2,336,478)
Balance as of	131,480,647	31,430,995	7,009,436	169,921,078

	2017			Total
	Trademark (A)	Know how (B)	Software	
Cost	131,480,647	31,430,995	9,345,914	172,257,556
Accumulated amortisation	-	-	-	-
Balance as of	131,480,647	31,430,995	9,345,914	172,257,556

A. Trademark

	Trade Mark (HOHOS, Twinkies & Tiger Tail)	
	2018	2017
Cost		
Opening Balance	131,480,647	131,480,647
Balance as of	131,480,647	131,480,647

The intangible assets in the amount of ten million US Dollars equivalent to LE 68,618,658 paid -against buying all the rights to the trademarks (HOHOS, Twinkies & Tiger Tail) and the consequences of this acquisition of the trademark in the countries of Egypt, Jordan, Libya and Palestine these rights do not have a definite life. On the 16th of April 2015 the Group had signed a new contract for expanding the scope of the rights to the trademarks (HOHOS, Twinkies, and Tiger Tail) to include Algeria, Bahrain, Iraq, Kuwait, Lebanon, Morocco, Oman, Qatar, Kingdom of Saudi Arabia, Syria, Tunisia, United Arab Emirates and this trademarks have indefinite useful lives, and this is against USD 8 Million equivalent to EGP 62,861,989.

B. Know how

	Know How	
	2018	2017
Cost		
Opening balance	31,430,995	31,430,995
Balance as of	31,430,995	31,430,995

	2018	2017
	Accumulated amortization	
Opening Balance	31,430,995	31,430,995
Amortization expense during the year	-	-
Balance as of	-	-
Net book value for know how	31,430,995	31,430,995

On the 16 April 2015 the Group had signed a “License and Technical Assistance Agreement” with the owner of the know how with purpose to acquire the license, know how and technical assistance for some Hostess Brands products in the countries Egypt, Libya, Palestine, Jordan, Algeria, Bahrain, Iraq, Jordan, Lebanon, Kuwait, Morocco, Oman, Qatar, Kingdom of Saudi Arabia, Syria, Tunisia, and the United Arab Emirates, and this is against an amount of USD 4 Million equivalent to EGP 31,430,995.

C. Impairment test for infinite life intangible assets

Infinite life intangible assets are monitored by management at the level of cake segment – cash generating unit.

D. Recoverable amount of cake segment

The recoverable amount of the cake segment is determined based on value-in-use calculation which require the use of assumptions. The calculations use cash flows projections based on financial budgets approved by management covering a five-year period.

Cash flows beyond the five-year period are extrapolated using the estimated growth rate stated below. This growth rate is consistent with forecasts included in industry reports specific to the industry where CGU operates.

The impairment of intangible assets is reviewed annually to ensure that the carrying value of the intangible assets does not exceed the recoverable value.

Assumptions used by the Group when testing the impairment of intangible assets as of 31 December 2018 as follows:

Average gross margin	31%
Sales growth rate	15%
Pre-tax discount rate	26%
Growth rate	3%

Management has determined the value assigned to each of the above key assumption as follows:

Assumption	Approach used
Sales volume	Average annual growth rate over the five-year forecast period; based on past performance and management's expectations of market development
Sales price	Average annual growth rate over the five-year forecast period; based on current industry trends and including long term inflation forecasts .
Budgeted gross margin	Based on past performance and management's expectations for the future.
Other operating costs	Fixed costs of the CGUs, which do not vary significantly with sales volumes or prices. Management forecasts these costs based on the current structure of the business
Annual capital expenditure	Expected cash costs in the CGUs. This is based on the historical experience of management, and the planned refurbishment expenditure
Long-term growth rate	This is the weighted average growth rate used to extrapolate cash flows beyond the budget period. The rates are consistent with forecasts included in industry reports
Pre-tax discount rates	Reflect specific risks relating to the industry in which it operate.

The Group test the impairment of intangible assets depending on financial, operational, marketing position in the prior years, and its expectation for the market in the future by preparing a business plan using the growth rate and the discount rate prevailing. At the statement of financial position date, the carrying value of the intangible assets is less than its recoverable amount.

Sensitivity of recoverable amounts

The growth rate in the forecast period has been estimated to be 3%. If all other assumptions kept the same, a reduction of this growth rate by 100% would give a value in use exceed the current carrying amount.

The discount rate in the forecast period has been estimated to be 26%. If all other assumptions kept the same, and the discount rate is 40% would give a value in use exceed the current carrying amount.

At 31 December 2018, if the gross profit rate had increased / decreased by 1% with all other variables held constant, the recoverable amount is higher than the carrying amount, therefore there will be no need to make an impairment.

7. Prepayments on future investments in subsidiary

On 14 March 2018, the company has signed a shareholder's agreement with Morocco's Dislog Group for the purpose of establishing a new company in the Kingdom of Morocco, Edita Food Industries Morocco. The terms of the agreement stipulate that Edita will be controlling owner of the new company with 51% stake. the company has paid an amount of EGP 10,850,159 which represent 25% of its share capital of the new company, The registration and establishment process are expected to be finalized during the first quarter of the year 2019.

8. Inventories

	2018	2017
Raw and packaging materials	187,074,081	199,701,698
Spare parts	45,942,680	39,580,849
Finished goods	43,280,500	46,095,781
Consumables	5,293,740	5,089,825
Work in process	11,684,556	6,725,396
Total	293,275,557	297,193,549
Less: allowance for decline in value	(4,447,216)	(1,182,116)
Net	288,828,341	296,011,433

The cost of individual items of inventory are determined using moving average cost method.

During the year ended 31 December 2018, there has been a slow moving and obsolete inventory addition amounted to LE 4,694,415 (2017: LE 1,476,000) (Note 24) and the cost of write down amounted to LE 1,400,545 (2017: LE 557,204).

The cost of inventory recognized as an expense and included in cost of sales amounted to LE 2,030,438,835 during the year ended 31 December 2018 (2017: LE 1,661,010,757).

9. Financial instruments by category

The Group holds the following financial instruments:

	2018	2017
Financial assets at amortised cost		
Trade and other receivables (excluding non-financial assets)* (Note 10)	63,605,689	30,906,350
Cash and bank balances (Note 12)	63,579,745	35,991,510
Treasury bills (Note 11)	290,180,875	180,588,821
Total	417,366,309	247,486,681

	2018	2017
Financial liabilities at amortised cost		
Borrowings* (Note 13)	706,614,172	826,944,229
Trade and other payables (excluding non-financial liabilities) (Note 16)	394,839,467	364,811,764
Bank overdraft (Note 18)	19,126,567	96,121,849
Total	1,120,580,206	1,287,877,842

* At the Balance sheet date, the carrying value of all short-term financial assets and liabilities approximates the fair value. Long-term borrowings also approximates the fair value as the loans bears a variable interest rate, so the fair value equals the principal amount.

Trade and other receivables presented above excludes prepaid expenses, advances to supplies and taxes.

Trade and other payables presented above excludes taxes payables, advances from customers and social insurances.

10. Trade and other receivables

	2018	2017
Trade receivables	45,439,750	15,856,789
Notes receivable	2,872,130	798,169
Total	48,311,880	16,654,958
Less: Provision for impairment of trade receivables	(20,556)	(20,556)
	48,291,324	16,634,402
Advances to suppliers	39,866,322	22,984,151
Tax authority – Corporate tax prepayments	-	27,928,869
Prepaid expenses	8,813,890	8,636,065
Deposits with others	12,326,569	10,057,786
Other current assets	2,537,032	3,713,323
Value added tax - receivables	15,893,424	6,401,984
Letters of credit	228,366	328,459
Employee loans	222,398	172,380
Total	128,179,325	96,857,419

Classification of trade receivables

Trade receivables are amounts due from customers for goods sold in the ordinary course of business. They are generally due for settlement within 90 days and therefore are all classified as current. Trade receivables are recognised initially at the amount of consideration that is unconditional unless they contain significant financing components, when they are recognised at fair value. The group holds the trade receivables with the objective to collect the contractual cash flows and therefore measures them subsequently at amortised cost using the effective interest method. Details about the group's impairment policies and the calculation of the loss allowance are provided in Note (3B).

Other receivables

These amounts generally arise from transactions outside the usual operating activities of the group. Interest may be charged at commercial rates where the terms of repayment exceed six months. Collateral is not normally obtained.

Impairment of trade receivables

Information about the impairment of trade receivables and the group's exposure to credit risk, foreign currency risk and interest rate risk can be found in Note (3B).

Trade receivables are due for settlement within 90 days therefore there is no significant financing component.

11. Treasury bills

	2018	2017
Treasury bills par value	297,450,000	190,500,000
Unearned interest	(41,755,105)	(18,464,355)
Amount of treasury bills paid	255,694,895	172,035,645
Interest income recognized to profit or loss	34,485,980	8,553,176
Treasury bills balance	290,180,875	180,588,821

The group has adopted 12-month ECL approach, based on management assessment, there will be immaterial impact on treasury bills due to the following factors:

- It is issued and guaranteed by Government of Egypt.
- Treasury bills are dominated in EGP currency so there is no currency risk.
- There is no history of default.
- Incorporating forward-looking information would not result in an increase in Expected default rate.

Treasury bills of EGP 180,588,821 were previously classified as held-to-maturity investments (2017)

The above investments have been reclassified to financial assets at amortised cost on adoption of IFRS 9 Financial Instruments.)

In previous years, the group classified investments as held-to-maturity if:

- they were non-derivative financial assets
- they were quoted in an active market
- they had fixed or determinable payments and fixed maturities
- the group intended to, and was able to, hold them to maturity.

Held-to-maturity financial assets were classified as current assets.

None of the held-to-maturity investments were either past due or impaired in the prior year.

Below are details of purchased treasury bills during the year:

The Company purchased Egyptian treasury bills on 17 September 2017 with par value amounted LE 90,000,000 with an annual interest of 18.55%. These treasury bills were collected in 22 May 2018. The total recognized interest income amounted to LE 5,770,662.

The Company purchased Egyptian treasury bills on 4 October 2017 with par value amounted LE 30,000,000 with an annual interest of 18.40%. These treasury bills were collected in 3 April 2018. The total recognized interest income amounted to LE 1,288,795.

The Company purchased Egyptian treasury bills on 24 October 2017 with par value amounted LE 16,500,000 with an annual interest of 18.8%. These treasury bills were collected in 24 April 2018. The total recognized interest income amounted to LE 885,827.

The Company purchased Egyptian treasury bills on 20 September 2017 with par value amounted LE 54,000,000 with an annual interest of 18.35%. These treasury bills were collected in 20 March 2018. The total recognized interest income amounted to LE 1,965,895.

The Company purchased Egyptian treasury bills on 20 March 2018 with par value amounted LE 11,250,000 with an annual interest of 17.05%. These treasury bills were collected in 18 December 2018. The total recognized interest income amounted to LE 1,272,375.

The Company purchased Egyptian treasury bills on 20 March 2018 with par value amounted LE 11,250,000 with an annual interest of 17.06%. These treasury bills were collected in 18 December 2018. The total recognized interest income amounted to LE 1,273,050.

The Company purchased Egyptian treasury bills on 20 March 2018 with par value amounted LE 11,250,000 with an annual interest of 17.07%. These treasury bills were collected in 18 December 2018. The total recognized interest income amounted to LE 1,273,725.

The Company purchased Egyptian treasury bills on 20 March 2018 with par value amounted LE 11,250,000 with an annual interest of 17.08%. These treasury bills were collected in 18 December 2018. The total recognized interest income amounted to LE 1,274,400.

The Company purchased Egyptian treasury bills on 20 March 2018 with par value amounted LE 11,250,000 with an annual interest of 17.09%. These treasury bills were collected in 18 December 2018. The total recognized interest income amounted to LE 1,275,075.

The Company purchased Egyptian treasury bills on 20 March 2018 with par value amounted LE 5,250,000 with an annual interest of 17.10%. These treasury bills were collected in 18 December 2018. The total recognized interest income amounted to LE 595,350.

The Company purchased Egyptian treasury bills on 3 April 2018 with par value amounted LE 11,250,000 with an annual interest of 16.85%. These treasury bills are due in 1 January 2019. The total recognized interest income amounted to LE 1,254,488.

The Company purchased Egyptian treasury bills on 3 April 2018 with par value amounted LE 11,250,000 with an annual interest of 16.90%. These treasury bills are due in 1 January 2019. The total recognized interest income amounted to LE 1,257,851.

The Company purchased Egyptian treasury bills on 3 April 2018 with par value amounted LE 11,250,000 with an annual interest of 16.95%. These treasury bills are due in 1 January 2019. The total recognized interest income amounted to LE 1,261,101.

The Company purchased Egyptian treasury bills on 24 April 2018 with par value amounted LE 10,000,000 with an annual interest of 17.43%. These treasury bills are due in 15 January 2019. The total recognized interest income amounted to LE 1,063,542.

The Company purchased Egyptian treasury bills on 24 April 2018 with par value amounted LE 10,000,000 with an annual interest of 17.45%. These treasury bills are due in 15 January 2019. The total recognized interest income amounted to LE 1,064,580.

The Company purchased Egyptian treasury bills on 23 May 2018 with par value amounted LE 102,000,000 with an annual interest of 18.84%. These treasury bills are due in 12 February 2019. The total recognized interest income amounted to LE 10,282,085.

The Company purchased Egyptian treasury bills on 21 November 2018 with par value amounted LE 5,200,000 with an annual interest of 19.31%. These treasury bills are due in 12 February 2019. The total recognized interest income amounted to LE 105,403.

The Company purchased Egyptian treasury bills on 22 November 2018 with par value amounted LE 5,200,000 with an annual interest of 19.31%. These treasury bills are due in 12 February 2019. The total recognized interest income amounted to LE 102,833.

The Company purchased Egyptian treasury bills on 4 December 2018 with par value amounted LE 10,475,000 with an annual interest of 19.30%. These treasury bills are due in 5 March 2019. The total recognized interest income amounted to LE 142,687.

The Company purchased Egyptian treasury bills on 18 December 2018 with par value amounted LE 21,000,000 with an annual interest of 19.80%. These treasury bills are due in 19 March 2019. The total recognized interest income amounted to LE 141,120.

The Company purchased Egyptian treasury bills on 18 December 2018 with par value amounted LE 31,500,000 with an annual interest of 19.78%. These treasury bills are due in 19 March 2019. The total recognized interest income amounted to LE 211,500.

The Company purchased Egyptian treasury bills on 18 December 2018 with par value amounted LE 21,000,000 with an annual interest of 19.84%. These treasury bills are due in 19 March 2019. The total recognized interest income amounted to LE 141,390.

The Company purchased Egyptian treasury bills on 14 November 2018 with par value amounted LE 7,325,000 with an annual interest of 19.37%. These treasury bills are due in 12 February 2019. The total recognized interest income amounted to LE 174,356.

The Company purchased Egyptian treasury bills on 11 December 2018 with par value amounted LE 10,000,000 with an annual interest of 19.44%. These treasury bills are due in 12 March 2019. The total recognized interest income amounted to LE 101,604.

The Company purchased Egyptian treasury bills on 11 December 2018 with par value amounted LE 10,000,000 with an annual interest of 19.49%. These treasury bills are due in 12 March 2019. The total recognized interest income amounted to LE 101,846.

The Company purchased Egyptian treasury bills on 11 December 2018 with par value amounted LE 10,000,000 with an annual interest of 19.54%. These treasury bills are due in 12 March 2019. The total recognized interest income amounted to LE 102,088.

The Company purchased Egyptian treasury bills on 11 December 2018 with par value amounted LE 5,000,000 with an annual interest of 19.59%. These treasury bills are due in 12 March 2019. The total recognized interest income amounted to LE 102,352.

12. Cash and cash equivalents

	2018	2017
Bank deposits	642,669	60,840
Cash at banks and on hand	62,937,076	35,930,670
Cash and bank balances (excluding bank overdrafts)	63,579,745	35,991,510

The average interest rate on local currency time deposits as of 31 December 2018 is 12.5 % (2017: 15 %).

Bank deposits are having maturity year of less than 3 months from date of the deposit.

For the purpose of preparation of the cash flow statements, cash and cash equivalents consists of:

	2018	2017
Cash and bank balances	63,579,745	35,991,510
Treasury bills with maturities of 3 months or less	135,136,321	-
Bank overdraft (Note 18)	(19,126,567)	(96,121,849)
Total	179,589,499	(60,130,339)

13. Loans

	2018			2017		
	Short-term portion	Long-term portion	Total	Short-term portion	Long-term portion	Total
Loans	211,049,595	495,564,577	706,614,172	178,511,643	648,432,586	826,944,229
	211,049,595	495,564,577	706,614,172	178,511,643	648,432,586	826,944,229

The due dates for short term portion loans according to the following schedule:

	2018	2017
Balance due within 1 year	202,757,443	165,666,575
Accrued interest	8,292,152	12,845,068
	211,049,595	178,511,643

(1) Edita Food Industries Company

	2018			2017		
	Short-term portion	Long-term portion	Total	Short-term portion	Long-term portion	Total
First loan	9,447,260	-	9,447,260	19,814,921	8,749,985	28,564,906
Second loan	45,226,910	30,451,671	75,678,581	36,326,157	82,781,630	119,107,787
Third loan	20,587,500	36,000,000	56,587,500	21,444,500	54,000,000	75,444,500
Fourth loan	41,154,405	99,448,641	140,603,046	40,021,961	138,388,250	178,410,211
Fifth loan	60,986,236	245,006,121	305,992,357	29,137,221	288,500,200	317,637,421
Sixth loan	14,787,355	29,574,710	44,362,065	14,744,858	44,012,521	58,757,379
Seventh loan	10,833,374	27,083,434	37,916,808	-	-	-
Total	203,023,040	467,564,577	670,587,617	161,489,618	616,432,586	777,922,204

The due short term portion loans according to the following schedule:

	2018	2017
Balance due within 1 year	194,757,443	148,906,527
Accrued interest	8,265,597	12,583,091
Total	203,023,040	161,489,618

- **First loan:**

This first loan is provided by one of the Egyptian banks in January 2014 based on a cross guarantee issued from Digma Trading Company with an amount of LE 70,000,000. The loan outstanding balance at 31 December 2018 after payment of due installments amounted to 8,750,000 in addition accrued interests.

Terms of payments:

Edita Food Industries S.A.E. (borrower) is obligated to pay the final installment of LE 8,750,000 on 1 February 2019.

Interest:

The interest rate is 1 % above lending rate of central bank of Egypt.

Fair value:

Fair value is approximately equal to book value.

- **Second loan:**

This second loan is provided by one of the Egyptian banks on September 2014 based on a cross guarantee issued from Digma Trading Company amounted to LE 185,000,000. The loan outstanding balance at 31 December 2018 after payment of due installments amounted to LE 38,603,132 and USD 1,862,496 in addition to accrued interests.

Terms of payments:

Edita Food Industries S.A.E. is obligated to Pay LE 38,603,132 on 4 equal semi-annual installments; each installment is amounted to LE 9,650,785 In addition. The company is obligated to pay 1,862,496 USD on 3 equal semi-annual installments; each installment is amounted to 620,834 USD.

The first EGP instalment is due on January 2019 and the last on July 2020.

The first USD instalment is due on July 2019 and the last on July 2020.

Interest:

The interest rate is 1 % above mid corridor rate of Central Bank of Egypt and 2.5% above the Libor rate.

Fair value:

Fair value is approximately equal to book value.

- **Third loan:**

This third loan is provided by one of the Egyptian banks on April 2015 based on a cross guarantee issued from Digma Trading Company amounted to LE 90,000,000. The loan outstanding balance at 31 December 2018 amounted to LE 54,000,000 in addition to accrued interests.

Terms of payments:

Edita Food Industries S.A.E. is obligated to Pay LE 54,000,000 on 6 equal semi-annual installments; each installment is amounted to LE 9,000,000. The first installment is due in April 2019 and the last in October 2021.

Interest:

The interest rate is 1 % above lending rate of Central Bank of Egypt.

Fair value:

Fair value is approximately equal to book value

- **Fourth loan:**

This fourth loan is provided by one of the Egyptian banks on September 2015 based on a cross guarantee issued from Digma Trading Company amounted to LE 202,234,888. The loan outstanding balance at 31 December 2018 amounted to LE 55,647,100 and USD 4,653,730 in addition accrued interests..

Terms of payments:

Edita Food Industries S.A.E. is obligated to Pay EGP 55,647,100 / USD 4,653,730 on 7 equal semi-annual instalments; each instalment is amounted to EGP 7,949,586 / USD 664,819 the first instalment is due on April 2019 and the last on April 2022. Total loan value and accrued interest to be paid to the bank in local currency without any obligation on the Company to pay foreign currency.

Loans (continued)

Interest:

The interest rate is 1% above mid corridor rate of Central Bank of Egypt and 4.5% above the Libor rate 1 month.

Fair value:

Fair value is approximately equal to book value.

- **Fifth loan:**

This fifth loan is provided by one of the Egyptian banks on September 2016 based on a cross guarantee issued from Digma Trading Company amounted to LE 220,000,000 and 6,000,000 Euro. The total outstanding balance is LE 210,715,177 plus 3,121,739 Euro, plus 1,729,010 USD on 31 December 2018 in addition to accrued interest.

Terms of payments:

Edita Food Industries S.A.E. is obligated to Pay LE 210,715,177 and 3,121,739 Euro and 1,729,010 USD on 10 equal semi-annual instalments; each instalment is amounted to LE 21,071,518 and 312,174 Euro and 172,901 USD the first instalment is due on March 2019 and the last on September 2023.

Interest:

The interest rate is 0.5% above mid corridor rate of Central Bank of Egypt and average 4% for USD and Euro.

Fair value:

Fair value is approximately equal to book value.

- **Sixth loan:**

On November 2017, the Company signed an agreement with one of the Egyptian banks to transfer an overdraft facility balance amounting to LE 9,914,422 and USD 2,741,370 into a term loan. The loan outstanding balance at 31 December 2018 after payment of due instalments amounting to LE 7,435,816 and USD 2,056,027 in addition to accrued interests.

Terms of payments:

Edita Food Industries S.A.E. is obligated to Pay LE 7,435,816 on 6 equal semi-annual installments; each installment is amounted to LE 1,239,303 In addition to accrued interest. The company is obligated to pay USD 2,056,027 on 6 equal semi-annual installments; each installment is amounted to USD 342,671. The next installment is due on 28 February 2019 and the last on August 2021.

Interest:

The interest rate is 1.5% above mid corridor rate of Central Bank of Egypt and 5% above the USD Libor rate 3 months.

Fair value:

Fair value is approximately equal to book value.

- **Seventh loan:**

On June 2018, the Company signed an agreement with one of the Egyptian banks to transfer an overdraft facility balance amounting to LE 4,827,611 and USD 2,143,980 into a term loan at 30 June 2018 in addition to accrued interests.

Terms of payments:

Edita Food Industries S.A.E. is obligated to Pay LE 4,224,160 on 7 equal semi-annual instalments; each instalment is amounted to LE 603,451 In addition to accrued interest. The company is obligated to pay USD 1,875,983 on 7 equal semi-annual instalments; each instalment is amounted to USD 267,998. The next instalment is due on 31 March 2019 and the last on 31 March 2022.

Interest:

The interest rate is 1.5% above mid corridor rate of Central Bank of Egypt and 5% above the USD Libor rate.

Fair value:

Fair value is approximately equal to book value.

(2) Digma for Trading Company

	2018			2017		
	Short-term portion	Long-term portion	Total	Short-term portion	Long-term portion	Total
First loan	-	-	-	1,782,454	-	1,782,454
Second loan	-	-	-	7,217,071	-	7,217,071
Total	-	-	-	8,999,525	-	8,999,525

The due short term portion loans according to the following schedule:

	2018	2017
Balance due within 1 year	-	8,760,048
Accrued interest	-	239,477
	-	8,999,525

(3) Edita Confectionery Industries Company

	2018			2017		
	Short-term portion	Long-term portion	Total	Short-term portion	Long-term portion	Total
First Loan	8,026,555	28,000,000	36,026,555	8,022,500	32,000,000	40,022,500
	8,026,555	28,000,000	36,026,555	8,022,500	32,000,000	40,022,500

The due short term portion is according to the following schedule:

	2018	2017
Balance due within 1 year	8,000,000	8,000,000
Accrued interest	26,555	22,500
	8,026,555	8,022,500

The loan is provided by one of the Egyptian banks on December 2017 based on a cross guarantee issued from Edita Food Industries Company amounted to LE 40,000,000. The loan outstanding balance at 31 December 2018 after payment of due instalments amounted to LE 36,000,000 in addition to accrued interests.

Terms of payments:

Edita Confectionery Industries S.A.E. is obligated to Pay LE 36,000,000 on 9 equal semi-annual instalments; the next instalment come due on January 2019 and the last on December 2022.

Interest:

The rate is 0.5% above central bank of Egypt mid corridor.

Fair value:

Fair value is approximately equal to book value.

14. Deferred tax liability

Deferred tax represents tax expenses on the temporary differences arising between the tax basis of assets and their carrying amounts in the financial statements:

	Fixed assets	Acquiring Digma Company for Trading	Other provisions	Unrealized foreign exchange loss	Carry forward taxable losses	Net deferred tax liabilities	
						2018	2017
A. Deferred tax assets							
Balance at 1 January	-	-	-	9,268,582	14,920,504	24,189,086	33,608,041
Charged to statement of profit or loss	-	-	2,145,612	(3,591,755)	(14,920,504)	(16,366,647)	(9,418,955)
Ending balance as of 31-Dec	-	-	2,145,612	5,676,827	-	7,822,439	24,189,086
B. Deferred tax liabilities							
Balance at 1 January	(150,806,115)	(3,335,372)	-	-	-	(154,141,487)	(120,100,675)
Charged to statement of profit or loss	(12,090,065)	240,420	-	-	-	(11,849,645)	(34,040,812)
Ending balance as of 31 December	(162,896,180)	(3,094,952)	-	-	-	(165,991,132)	(154,141,487)
Net deferred tax liabilities	(162,896,180)	(3,094,952)	2,145,612	5,676,827	-	(158,168,693)	(129,952,401)
Balance at 1 January	(150,806,115)	(3,335,372)	-	9,268,582	14,920,504	(129,952,401)	(86,492,634)
Charged to statement of profit or loss (Note 26)	(12,090,065)	240,420	2,145,612	(3,591,755)	(14,920,504)	(28,216,292)	(43,459,767)
Ending Balance as of 31 December	(162,896,180)	(3,094,952)	2,145,612	5,676,827	-	(158,168,693)	(129,952,401)

15. Employee Benefit obligations

Employees of the company are entitled upon their retirement based on a defined benefit plan. The entitlement is based on the length of service and final remuneration package of the employee upon retirement. The defined benefit obligation is calculated using the projected credit unit method takes into consideration the principal actuarial assumptions as follows:

	2018	2017
Discount rate	15%	15%
Average salary increase rate	10%	10%
Turnover rate	35%	35%
Life table	49-52	49-52

The amounts recognized at the balance sheet date are determined as follows:

	2018	2017
Present value of obligations	6,621,193	4,761,965
Liability at the balance sheet	6,621,193	4,761,965

Movement in the liability recognized in the balance sheet:

	2018	2017
Balance at beginning of the year	4,761,965	1,945,034
Charged during the year	3,304,046	2,840,957
Paid during the year	(1,444,818)	(24,026)
Balance at end of the year	6,621,193	4,761,965

The amounts recognized in the statement of profit or loss are determined as follows:

	2018	2017
Interest expenses	714,295	272,305
Current service cost	2,589,751	2,568,652
Total	3,304,046	2,840,957

16. Trade and other payables

	2018	2017
Trade payables	161,860,602	188,822,395
Accrued expenses	109,035,729	60,144,110
Notes payable	99,954,460	71,264,212
Other credit balances	14,235,281	41,627,652
Taxes payable	42,234,785	30,891,539
Social insurance	5,071,344	3,006,735
Dividends payable	2,953,395	2,953,395
Contract liabilities	6,800,000	-
Advances from customers	18,259,750	1,688,890
Total	460,405,346	400,398,928

Trade payables are unsecured and are usually paid within an average of 45 days of recognition.

17. Current income tax liabilities

	2018	2017
Balance at 1 January	-	1,233,553
Reversal of Income tax for prior year	-	(6,315,986)
Income tax paid during the year	(5,405,273)	(1,233,553)
Withholding tax receivable	(9,433,362)	(8,545,909)
Income tax for the year (Note 26)	79,464,788	22,698,108
Corporate income tax – advance payments	(55,862,730)	(4,157,219)
Accrued interest – advance payments (Note 25)	(2,129,954)	(3,678,994)
Balance at end of year	6,633,469	-

18. Bank overdraft

	2018	2017
Bank overdraft	19,126,567	96,121,849
Total	19,126,567	96,121,849

Bank overdraft is an integral part of the group's cash management to finance its working capital. The average interest rate for bank overdraft was 17.17 % as of 31 December 2018 (2017: 20.06%).

19. Provisions

	Other provisions	
	2018	2017
Balance at 1 January	20,910,445	19,166,385
Additions during the year (Note 24)	12,828,759	15,692,814
Utilized during the year	(4,277,817)	(13,874,798)
Provision no longer required	(190,521)	(73,956)
Balance at end of year	29,270,866	20,910,445

Other provisions relate to claims expected to be made by a third party in connection with the Group's operations. The information usually required by the International Financial Reporting Standards is not disclosed because the management believes that to do so would seriously prejudice the outcome of the negotiation with that party. These provisions are reviewed by management every year and the amount provided is adjusted based on latest development, discussions and agreements with the third party.

20. Share capital

Authorized capital LE 360,000,000 (1,800,000,000 share, par value LE 0.2 per share).

The issued and paid up capital amounted to LE 72,536,290 after trading distributed on 362,681,450 shares (par value LE 0.2 per share) are distributed as follow:

Shareholders	No. of shares	Shares value	Percentage of ownership
Berco Ltd.	151,654,150	30,330,830	41.815%
Exoder Ltd.	47,056,732	9,411,346	12.975%
Africa Samba B.V.	54,402,233	10,880,447	15.000%
Others (Public stocks)	109,568,335	21,913,667	30.210%
	362,681,450	72,536,290	100%

On the 30 March 2016, an extra ordinary general assembly meeting was held in which the shareholders approved the increase of issued and paid up capital from 72,536,290 EGP to be 145,072,580 EGP. An increase amounted to 72,536,290 EGP distributed on 362,681,450 shares with a par value of LE 0.2 per share financed from the dividends of the year ended 31 December 2015 distributed as a free share for each original share which has been registered in the commercial register on 9 May 2016.

The issued capital amounted to LE 145,072,580 (par value LE 0.2 per share) is distributed as follows as of 31 December 2018:

Shareholders	No. of shares	Shares value	Percentage of ownership
Quantum Investment BV	303,308,300	60,661,660	41.815%
The Bank of New York Mellon “depository bank for shares traded in London Stock Exchange”	157,526,845	31,505,369	21.717%
Exoder Ltd.	94,769,464	18,953,893	13.065%
Kingsway Fund Frontier Consumer Franchises	31,639,252	6,327,850	4.362%
The Genesis group trust	11,452,175	2,290,435	1.579%
Others (Public stocks)	126,666,864	25,333,373	17.462%
	725,362,900	145,072,580	100%

21. Legal reserve

In accordance with Companies Law No. 159 of 1981 and the Company's Articles of Association, 5% of annual net profit is transferred to the legal reserve. Upon the recommendation of the Board of Directors, the Company may stop such transfers when the legal reserve reaches 50% of the issued capital. The reserve is not eligible for distribution to shareholders.

22. Non-controlling interest

	Paid up capital	Legal reserves	Revaluation assets reserve	Accumulated losses	Total	
					2018	2017
Balance at 1 January	22,823,330	593,605	38,162	(1,654,994)	21,800,103	14,983,768
Non-controlling share in profit of subsidiaries	-	-	-	2,157,644	2,157,644	6,816,335
Total comprehensive income for the year	-	-	-	2,157,644	2,157,644	6,816,335
Issue of ordinary shares of a subsidiary	-	-	-	-	-	-
Dividends distribution to non-controlling interests in subsidiaries	-	-	-	(161,815)	(161,815)	-
Transfer to legal reserve	-	-	-	-	-	-
Balance at end of year	22,823,330	593,605	38,162	340,835	23,795,932	21,800,103

23. Other income

	2018	2017
Other income	2,917,666	6,840,591
Export subsidies	4,812,012	5,174,722
Net	7,729,678	12,015,313

24. Other losses, net

	2018	2017
Provision for slow moving inventory	(4,694,415)	(1,476,000)
Other Provisions (Note 19)	(12,828,759)	(15,692,814)
Provision for employee benefit obligation (Note 15)	(3,304,046)	(2,840,957)
Provision no longer required	219,292	73,956
Gain from sales of property, plant and equipment (Note 30)	8,794,725	4,431,442
Solidarity contribution	(7,837,229)	-
Dividends tax	(4,037,090)	-
Net	(23,687,522)	(15,504,373)

25. Finance cost - net

	2018	2017
Finance income		
Interest income	35,950,048	40,741,044
Interest income – corporate tax advance payment	2,129,954	3,678,994
Foreign exchange gains from financing activities	234,041	-
	38,314,043	44,420,038
Finance cost		
Foreign exchange losses from financing activities	-	(15,260,198)
Interest expense	(122,329,790)	(101,861,932)
	(122,329,790)	(117,122,130)
Finance cost - net	(84,015,747)	(72,702,092)

26. Income tax expense

The Company is subject to the corporate income tax according to tax law No. 91 of 2005 and its amendments No. 96 of 2015.

	2018	2017
Income tax for the year (Note 17)	79,464,788	22,698,108
Reversal of income tax from prior year	-	(6,315,986)
Deferred tax expense / (income) for the year (Note 14)	28,216,292	43,459,767
Total	107,681,080	59,841,889
Profit before tax	411,331,513	271,795,815
Tax calculated based on applicable tax rates	92,549,590	61,154,058
Tax effect of non-deductible expenses	16,845,936	11,497,478
Tax losses for which no deferred income tax asset was recognized	(1,714,446)	(12,809,647)
Income tax expense	107,681,080	59,841,889
Effective tax rate	26%	22%

The increase in the effective tax rate in 2018 is due to the increase in non-deductible expenses during the year.

27. Revenue from contracts with customers

A. Disaggregation of revenue from contracts with costumers

The Group derives revenue from the transfer of goods at a point in time. The Group disaggregate revenue by products line as disclosed in note (34) segment reporting.

B. The Group has recognised the following contracts' liabilities

	2018	2017
Contract liabilities – accrued rebates	6,800,000	-
Contract liabilities – advances from customers	18,259,750	1,688,890
Total contract liabilities	25,059,750	1,688,890

C. The increase in contracts' liabilities is due to the negotiation of longer prepayments and the increase in overall contracts activities.

28. Earnings per share

Basic

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the parent Company by the weighted average number of ordinary shares in issue during the year.

	2018	2017
Profit attributed to owners of the parent	301,492,789	205,137,591
Weighted average number of ordinary shares in issue		
Ordinary shares	725,362,900	725,362,900
	725,362,900	725,362,900
Basic earnings per share	0.42	0.28

Diluted

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Company does not have any categories of dilutive potential ordinary shares, hence the diluted earnings per share is the same as the basic earnings per share.

29. Expenses by nature

	2018	2017
Cost of sales	2,565,067,553	2,098,454,009
Distribution cost	444,026,080	386,634,812
Administrative expenses	256,025,396	211,153,544
	3,265,119,029	2,696,242,365
Raw materials used	2,030,438,835	1,661,010,757
Salaries and wages	438,229,441	391,542,471
Advertising and marketing	162,972,463	164,939,716
Depreciation and amortization	141,837,267	109,295,209
Gas, water and electricity	84,374,284	60,579,579
Miscellaneous and other expense	92,933,379	62,120,000
Employee benefits	82,091,450	68,930,976
Rent	57,899,840	37,532,394
Profit share employee	33,245,392	31,090,131
Transportation expenses	39,249,215	30,687,825
Maintenance	32,475,541	23,824,082
Vehicle expense	37,942,228	29,653,377
Consumable materials	23,218,048	18,470,765
Collection commission	-	1,614,678
Purchases – goods for resale	8,211,646	4,950,405
	3,265,119,029	2,696,242,365

30. Cash generated from operations

	2018	2017
Profit for the year before income tax	411,331,513	271,795,815
Adjustments for:		
Provisions	12,828,759	15,692,814
Provision for employee benefit obligation	3,304,046	2,840,957
Interest expense	122,329,790	101,861,932
Interest income	(35,950,048)	(40,741,044)
Interest income – corporate tax advance payment	(2,129,954)	(3,678,994)
Depreciation and amortization	141,837,267	109,295,209
Provision for slow moving inventory	4,694,415	1,476,000
Gain on disposal of property, plant and equipment	(8,794,725)	(4,431,442)
Provision no longer required	(219,291)	(73,956)
Foreign exchange (gain) / loss	(714,366)	811,875
	648,517,406	454,849,166
Change in working capital		
Inventories	3,917,992	20,941,126
Trade and other receivables	(59,250,775)	127,739,924
Trade and other payables	60,006,418	138,084,740
Provisions used	(5,678,362)	(13,874,798)
Payments of employee benefit obligations	(1,444,818)	(24,026)
Cash generated from operations	646,067,861	727,716,132

Net debt reconciliation

	2018	2017
Cash and cash equivalent	179,589,499	(60,130,339)
Borrowings – repayable within one year	(211,049,595)	(178,511,643)
Borrowing – repayable within after one year	(495,564,577)	(648,432,586)
Total	(527,024,673)	(887,074,568)

	Cash and cash equivalent	Borrowing due within 1 year	Borrowing due after 1 year	Total
Net debt as at 1 January 2018	(60,130,339)	(178,511,643)	(648,432,586)	(887,074,568)
Cash flows	239,498,233	(32,690,405)	152,527,701	359,335,529
Foreign exchange adjustment	221,605	152,453	340,308	714,366
Net debt as at 31 December 2018	179,589,499	(211,049,595)	(495,564,577)	(527,024,673)

In the statement of cash flows, proceeds from sale of property, plant and equipment comprise:

	2018	2017
Net book amount	1,047,482	1,139,025
Profit of disposal of property, plant and equipment	8,794,725	4,431,442
Proceeds from disposal of property, plant and equipment	9,842,207	5,570,467

31. Related parties

The Group entered into several transactions with companies and entities that are included within the definition of related parties, as stated in IAS 24, «Disclosure of related parties». The related parties comprise the Group's board of directors, their entities, companies under common control, and/or joint management and control, and their partners and employees of senior management. The partners of joint arrangement and non-controlling interest are considered by the Group as related parties. The management decides the terms and conditions of transactions and services provided from/ to related parties, as well as other expenses.

Key management compensation

During the year ended 31 December 2018, the group paid an amount of LE 77,501,463 as benefits to the key management members (2017: LE 64,507,205).

	2018		2017	
	Non-executive / independent board members	Key management personnel	Non-executive / independent board members	Key management personnel
Salaries and compensation	2,250,000	72,114,608	1,350,000	60,006,212
Allowances	2,160,000	882,233	2,150,000	924,200
Other benefit	-	94,622	-	76,793

32. Tax position

Due to the nature of the tax assessment process in Egypt, the final outcome of the assessment by the Tax Authority might not be realistically estimated. Therefore, additional liabilities are contingent upon the tax inspection and assessment of the Tax Authority. Below is a summary of the tax status of the group as of the date of the financial statements date.

Edita Food Industries Company

a) Corporate tax

- The company is tax exempted for a period of 10 years ending 31 December 2007 in accordance with Law No. 230 of 1989 and Law No. 59 of 1979 related to New Urban Communities. The exemption period was determined to start from the fiscal year beginning on 1 January 1998. The company submits its tax returns on its legal period.
- The tax inspection was performed for the period from the company's inception till 31 December 2012 and all due tax amounts paid.
- For the years 2013 - 2018 the Company submitted the tax return according to law No. 91 of 2005 in its legal period and has not been inspected yet.

b) Payroll tax

- The payroll tax inspection was performed till 31 December 2014 and company paid tax due.
- As for the years 2015 till 2018 the tax inspection has not been performed and the company is submitting the quarterly tax return on due time to the Tax Authority.

c) Sales tax

- The sales tax inspection was performed till 31 December 2015 and tax due was paid.
- For the years 2016 till 2018 the tax inspection has not been performed and the monthly tax return were submitted on due time.

d) Stamp duty tax

- The stamp duty tax inspection was performed till 2009 and company paid tax due.
- Years from 2010 till 2018 tax inspection has not been performed.

Digma for Trading Company

a) Corporate tax

The Company is subject to the corporate income tax according to tax law No, 91 of 2005 and amendments.

- The tax inspection was performed by the Tax Authority for the year from the Company's inception until year 2014 and the tax resulting from the tax inspection were settled and paid to the Tax Authority.
- For the years from 2015 to 2018 Company submits its tax returns on due dates according to law No, 91 for the year 2005.

b) Payroll tax

- The tax inspection was performed until 31 December 2012 and the tax resulting from the tax inspection and assessment were settled and paid to the Tax Authority.
- For the years from 2013 to 2018 the Company submitted its quarter tax returns to Tax Authority on due dates.

c) Sales tax

- The tax inspection was performed until 31 December 2015 and the tax resulting from the tax inspection and assessment were settled and paid to the Tax Authority.
- The years 2016-2018 the Company submits its monthly sales tax return on due date

d) Stamp tax

- The tax inspection was performed for the year from the Company's inception until 31 December 2016 and the tax resulting from the tax inspection and assessment were settled and paid to the Tax Authority
- For the years 2017 and 2018 the Company paid the tax due.

Edita Confectionary Industries Company

a) Corporate tax

- The Company is subject to the corporate income tax according to tax Law No. 91 of 2005 and adjustments.
- The corporate tax inspection was performed for the years from 2009 till 2014 and the company has not informed with any results yet.
- The company hasn't been inspected from year 2015 to year 2018 and the Company submitted its tax returns to Tax Authority on due dates.

b) Payroll Tax

- The payroll tax inspection was performed for the years from 2009 till 2012 and the tax due was paid to the Tax Authority.
- The company hasn't been inspected for the year from 2013 till 2018.

c) Sales Tax

- The tax inspection was performed for the year from the Company's inception until 2015 and the tax resulting from the tax inspection and assessment were settled and paid to the Tax Authority.
- The company hasn't been inspected for the year from 2016 till 2018 and the Company submits its monthly sales tax return on due date.

d) Stamp Tax

- The stamp tax inspection was performed from 2009 till 2014 and the tax due was paid to the Tax Authority.
- The Company has not been inspected for the year from 2015 till 2018.

The segment information disclosed in the table above represents the segment information provided to the chief operating decision makers of the Group.

- Management has determined the operating segments based on the information reviewed by the chief operating decision makers of the group who is the chief executive officer for the purpose of allocating and assessing resources.
- The chief operating decision makers consider the business from products perspective. Although Rusks, Wafer, and Candy do not meet the quantitative threshold required by IFRS 8 for reportable segments, management has concluded that these segments should be reported as it is closely monitored by the chief operating decision makers as it is expected to materially contribute to the Group revenue in the future.
- The chief operating decision makers assesses the performance of the operating segments based on their operating profit.
- There were no inter-segment sales made during the year.
- Finance income and finance cost are not allocated to segments, as this type of activity is driven by the central treasury function which manage the cash position of the group.
- Operating profit exclude the effects of depreciation.

35. Earnings before interest, taxes, depreciation and amortization

Adjusted EBITDA is not a defined performance measure in IFRS. The Group's definition of adjusted EBITDA may not be comparable with similarly titled performance measure and disclosure by other entities.

The information disclosed in the table below represents the earnings before interest, taxes, depreciation & amortization according to the internal reports prepared by the group's management, and the earnings before interest, taxes, depreciation & amortization for the year ends 31 December 2018 & 31 December 2017 were as follows:

	2018	2017
Net profit for the period	303,650,433	211,953,926
Income tax	107,681,080	59,841,889
Dividends distribution tax	4,037,090	-
Debit interest	122,329,790	101,861,932
Credit interest	(38,080,002)	(44,420,038)
Gain on sale of property , plant and equipment	(8,794,725)	(4,431,442)
Foreign exchange (gain) / loss	(234,041)	15,260,198
Donation	930,000	-
Other provision addition	3,000,000	15,000,516
Depreciation and amortization	141,837,267	109,295,209
Solidarity Contribution	7,837,229	-
Total	644,194,121	464,362,190

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Edita Food Industries S.A.E.