

KEY INFORMATION DOCUMENT

**Purpose**

This document provides you with key information about **The Income & Growth VCT plc**. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products. This document is prepared on the basis that an investor is either subscribing for new shares in the Company via an offer for subscription (“Offer”) or purchasing secondary shares on the London Stock Exchange (“Secondary Market Purchase”).

**Product**

**PRIIP Manufacturer:** The Income & Growth VCT plc (“Company”) is incorporated and registered in England and Wales as a public company limited by shares under the Companies Act 1985 with registered number 04069483. The Company is run by a board of directors (“Board”), details of which are registered at Companies House and published in the annual accounts and on the Company’s website: [www.incomeandgrowthvct.co.uk](http://www.incomeandgrowthvct.co.uk). Call 0207 382 0999 for more information.  
**Legal Entity Identifier:** 213800FPC15FNM74YD92. ISIN: GB00B29BN198. London Stock Exchange Code: IGV.  
**Competent Authority:** UK Listing Authority (part of Financial Conduct Authority (“FCA”))  
**Date of production of this Key Information Document (“KID”):** 11 October 2023  
**Investment Adviser to the Company:** Gresham House Asset Management Limited (“Gresham”) ([www.greshamhouse.co.uk](http://www.greshamhouse.co.uk)), authorised and regulated by the FCA (reference number 682776)

**You are about to purchase a product that is not simple and may be difficult to understand**

**What is this product?**

The Company is a venture capital trust (“VCT”) with one class of ordinary shares of 1p each which are listed on the London Stock Exchange. The Company’s shares are typically subscribed for via an Offer which, for eligible VCT investors, will attract income tax relief on the amount subscribed, as well as other VCT tax benefits. Existing shares can also be bought and sold via a Secondary Market Purchase. The purchaser of such shares does not benefit from the initial upfront income tax relief, but may still benefit from the other VCT tax reliefs. Shares typically trade on the stock market with a bid-offer spread such that, at any point in time, the price that you can buy them for (offer price) will be more than what you can sell them for (bid price). The objective of the Company is to provide investors with a regular income stream, by way of tax-free dividends generated from income and capital returns, while continuing, at all times, to qualify as a VCT. The life of the Company will be periodically voted on by shareholders, although the Company’s shares do not have a specified maturity date or unilateral termination date.

The Company’s policy is to invest primarily in a diverse portfolio of young unquoted UK companies for the purpose of their growth and development. Investments are made in companies that are deemed qualifying in accordance with HM Revenue & Customs (“HMRC”) requirements and are typically made alongside the other VCTs advised and managed by Gresham. The Company aims to pay returns to shareholders by way of dividends (tax-free for eligible VCT investors) which arise from a) income generated from the investments it holds, and b) capital gains arising from profitable investment disposals.

By focusing on VCT-qualifying companies, the Company intends to maintain its status as a VCT thereby enabling investors to benefit from connected tax advantages. The value of the Company’s shares, and returns received thereon, will depend on the performance of the investments selected.

If investing via an Offer, in order to benefit from 30% initial income tax relief, investors are required to hold the investment for a minimum of five years. If the investor were to sell before this date any initial income tax relief will be repayable to HMRC. A typical retail investor for this product would be a relatively high net worth individual, who already owns a quoted investment portfolio, and wishes to allocate funds to a relatively higher risk product as part of a balanced portfolio. They will be able to utilise the tax advantages of the product and could afford to withstand any losses that may arise from an investment in a VCT.

**What are the risks and what could I get in return?**

Summary Risk Indicator

1	2	3	4	5	6	7
<----->						
Lower risk			Higher risk			

The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because you are not able to realise any value from your shares.

You may get back less than the amount invested. You may not be able to sell your shares easily or you may have to sell at a price that is significantly less than anticipated or significantly impacts on the total return achieved. Although the Company has a share buyback policy (see ‘How do I sell my shares?’ below), the shares of the Company are otherwise relatively illiquid and may be difficult to return value to

We have classified this product as 6 out of 7, which is the second highest risk class. This is due to the new requirement that VCTs have a minimum risk score of 6.

The Company’s investments are in unquoted entities which have valuation and performance uncertainties and liquidity risk. Other principal risks include: Economic, VCT Conditions, Regulatory, Financial, Market, Market Liquidity, Counterparty. With higher risk comes also the potential for higher returns: see ‘Performance Information’ below for more details of past and prospective possible returns.

The value and tax benefits are conditional on the shares being held for at least five years and the Company maintaining VCT status.

shareholders if a substantial number of shareholders all want to sell at the same time.  
The summary risk indicator assumes you keep the product for a minimum of five years. The actual risk and returns can vary significantly if you sell your shares before this date.

This product does not include any protection from future market performance so you could lose some or all of your investment. If the company's investment performance is poor, you could lose your entire investment.

#### Performance Information

The main factors that will affect the performance of the Company are the performance of the young unquoted companies held within the portfolio; the ability of the Investment Adviser to; a) identify suitable investments for Board approval; b) realise portfolio companies profitably; and c) the ability of the Board to oversee the Company and its objectives. Investors should note that c.25% of the portfolio is made up of investments made under the previous management buyout ("MBO") strategy which, since November 2015 is no longer permitted. Since this date, all new investments must be in smaller, younger companies that carry higher risk, albeit the prospect of higher but more volatile returns. All performance data is based upon share price total return, which assumes that dividends are reinvested at the date of payment.

The Company has delivered a share price total return of 14.1% with a volatility of 15.1% over the past five years to 11<sup>th</sup> October 2023 on an annualised basis. Since the inception of the current share class in January 2008, the Company has had an average rolling five-year return was 10.7% per annum.

Our central projection of possible future returns is 12.8% per annum over the recommended holding period. We have used the ex-ante return to model the reduction in yield in our cost calculations below.

Venture Capital Trusts can carry more risk than might be indicated by the Company's share price performance history, so we have also compared the Company against a liquid daily traded investment proxy in the narrative below.

The proxy used for this Company is a blended benchmark of equity indices that reflect the Company's sector asset allocation on 30 September 2022. These sectors were dynamically reweighted based on available data to provide a full performance history over a sample long-term period from 29 March 1999 to 11 October 2023.

The volatility of the Company's returns will vary, the highest volatility calculated over a rolling five-year period was 25.0%, however the highest historical five-year volatility observed in a similar VCT fund was 53.1%

#### What could affect my return positively?

Specific factors that could affect returns positively would be value growth and income returns in and from the Company's portfolio, alongside making profitable realisations. Income and capital returns will support the Company's dividend policy. General factors that affect positive returns for the VCT would be an extended period of UK economic growth and fiscal stability. Increases in the UK Retailers and Industrial Support Services sectors indices will likely benefit returns, as these sectors make up close to 70% of the portfolio. Day to day the Company's correlations to UK markets is quite low but we would expect larger upward market movements in the UK market to correlate with improvements in valuations in the Company's underlying holdings.

In terms of quantitative evidence, the highest one-year return for the Company was 80.4%. Over the recommended holding period of five years, the highest five-year rolling performance of the Company was 19.9% per annum, similarly, the highest rolling five-year return of the proxy was 24.5% per annum.

#### What could affect my return negatively?

Specific factors that affect returns negatively are an underperforming portfolio of unquoted companies with some companies potentially being realised at a loss, a lack of income and capital returns impacting dividend payments to shareholders and a lack of cash liquidity to pursue new and follow on investments. Other factors that affect returns negatively are poor performance of the UK equity markets, in addition, a decrease in the UK Retailers and Industrial Support sector indices is likely to impact on returns.

In terms of quantitative evidence, the lowest one-year return for the Company was -25.0%. The lowest five-year rolling return for the Company was 1.6% per annum, for comparison the proxy experienced a lowest five-year return of -8.7% per annum. We would note that the lowest five-year return for a comparable VCT company with a longer performance history was -26.2% per annum.

#### What could happen under severely adverse market conditions?

A severe experience could be a loss of -30.0%, which occurred in the Company from November 2008 to December 2008, it took just under three years for the Company to recover in October 2011. The proxy identified a more severe loss of -62.9% which occurred between March 2000 and March 2003 and took around seven and a half years to recover in December 2010. The Company may experience a high proportion of defaults within the portfolio during periods of stress, which could result in you losing all of your investment.

#### What happens if The Income & Growth VCT plc is unable to pay out?

If the Company is unable to pay out, you might lose all of your investment. As a shareholder of the Company, you would not be able to make a claim to the Financial Services Compensation Scheme about the Company in the event that you lose money on your shares in the Company.

## What are the costs?

The reduction in yield (“RIY”) shows what impact the total costs you pay will have on the investment return that you might get. The total costs take into account one-off, ongoing and incidental costs. The amounts shown here are the cumulative costs of the product itself for three different holding periods. The figures assume that you invest £10,000. The figures are estimates and may change in the future.

The person selling you or advising you about this product may charge you other costs. If so, this person will provide you with information about these costs, as well as other costs such as any applicable taxes, and show you the impact that all such costs will have on your investment over time.

Investment of £10,000 Scenarios	1 year	3 years	5 years (Recommended minimum holding period)
<b>Offer – Total costs</b>	£726	£1,939	£3,852
Offer - Impact on return (RIY) per year	7.26%	4.88%	4.40%
<b>Secondary Market Purchase – Total costs</b>	£367	£1,452	£3,189
Secondary Market Purchase - Impact on return (RIY) per year	3.67%	3.69%	3.69%

The table below shows the impact each year of the different types of costs on the investment return that you might get at the end of recommended holding period and the meaning of the different cost categories.

		Prospectus	Secondary market	
One-off costs	Entry costs	0.71%	-	The impact of the costs you pay when making your investment. Initial Offer costs are up to 3.00% of the Investment amount. This is the most you are likely to pay under an Offer, and you could pay less. SDRT of 0.5% is payable if the shares are purchased on the secondary market. See Other relevant information.
	Exit costs	-	-	The impact of the costs of exiting your investment when it matures. See the ‘How do I sell my shares?’ section below.
Ongoing costs	Portfolio transaction costs	0.40%	0.40%	The impact of the costs of the Company buying and selling underlying investments for the product. These costs include investee company paid due diligence prior to investment, as well as arrangement fees payable to Gresham upon initial investment.
	Other ongoing costs	2.96%	2.95%	The impact of the running costs of the Company (which is a publicly listed company), include Gresham advising upon the Company’s investments. This figure also includes the indirect costs of a non-executive director appointed by Gresham on the board of each portfolio company, paid for by that portfolio company.
Incidental costs	Performance fees	0.35%	0.35%	The impact of any performance fee Gresham may earn these from the Company but only if the Company outperforms its benchmark <sup>^</sup> .
	Carried interests	-	-	Not applicable.

<sup>^</sup> - Gresham is entitled to an amount equal to 15% of the net realised gains for each year, subject to the Company’s cumulative net asset value total return equalling or exceeding a target return. A fee of £571,879 was paid for 2017, and in 2018 a fee of £1,119. No fee was paid for 2019 or 2020, but a fee of £1,095,268 was paid for 2021. No fee was paid for 2022.

## How long should I hold it and can I take money out early?

This is a long term investment. If you invest via an Offer, you should be prepared to hold your shares for a minimum of five years. If you decide to sell your shares before then, you will be required to repay to HMRC the 30% upfront income tax relief you claimed.

## How do I sell my shares?

VCT share prices are quoted on the London Stock Exchange, so you can buy or sell shares through a stockbroker or a share dealing account. It is worth noting that, since previously owned VCT shares do not qualify for the 30% upfront income tax relief, the market for buying second-hand VCT shares is limited. The open market price may therefore not reflect the underlying net asset value of the shares. The Company aims to offer a ‘share buyback facility’ for investors, provided that the Company has funds and reserves available. This facility allows existing investors in the Company to sell their shares back to the Company at a discount to NAV. The current policy agreed by the Board is to aim to buy shares back at a 5% discount to their NAV. Share buybacks are conducted at the Board’s discretion, and therefore there can be no guarantees you will always be able to sell shares on request. Due to regulations governing public companies, there are restrictions as to when the Company may conduct a share buyback – for example, during a period when the Company is preparing its annual and half-year report and accounts.

## How can I complain?

As a shareholder in the Company, you do not have the right to complain to the Financial Ombudsman Service (FOS) about the management of the Company.

If you have a complaint about the Company or this KID, please email: [complaints@greshamhouse.co.uk](mailto:complaints@greshamhouse.co.uk), call us on +44 (0)204 549 2332 or write to us at: Gresham House Asset Management Limited, 80 Cheapside, London, EC2V 6EE, and we will do our best to help. We will also send you a printed copy of our complaints procedure, which follows the rules set out by the FCA.

#### Other relevant information

This document is not a prospectus and any decision to invest should be based on all relevant available information on The Income & Growth VCT plc. Further information on the Company's investment strategy and other relevant documents, such as the Company's most recent *Offer for Subscription Prospectus*, *Half-Year and Annual Reports* are available on the Company's website at [www.incomeandgrowthvct.co.uk](http://www.incomeandgrowthvct.co.uk). If you have any questions, or require any further information, please send an email to [mobeusvcts@greshamhouse.com](mailto:mobeusvcts@greshamhouse.com).

Depending on how you buy these shares you may incur other costs, including broker commission, platform fees and Stamp Duty. The distributor will provide you with additional documents where necessary.

The cost, performance and risk calculations included in this KID follow the methodology prescribed by UK rules. If you are in any doubt about the action you should take, you should seek independent financial advice.