

HICL's investment proposition is to deliver sustainable income from a diversified portfolio of investments in core infrastructure.

Diversified business model that delivers value for all stakeholders:



Active management

Generate base case cash flows and deliver well-maintained infrastructure for end users

Outperformance

Improve financial performance and enhance communities' experience of infrastructure

Resilience

Construct a sustainable portfolio of investments with a strong, long-term social purpose

What is core infrastructure?

Essential real assets that deliver resilient cashflows from a protected market position. All assets are measured against these three tenets:

Cashflow quality	Stable revenues	Lower operational gearing / complexity
Market positioning	Monopolistic characteristics	High barriers to entry
Criticality	Essential assets	

Key statistics at 30 September 2020

£3.2bn

Market cap

117

Infrastructure assets

9.0%p.a.

Total Shareholder Return² since IPO

5.0%p.a.

Dividend yield (prospective)3

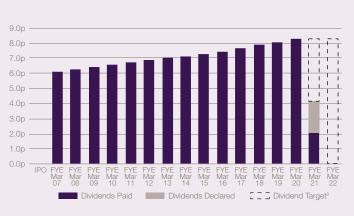
1.08%p.a.

AIC ongoing charges percentage

HICL¹ has outperformed FTSE All Share since IPO while offering a low beta



Dividend increased by 35% over 13 years



- ¹ HICL data relates to HICL Infrastructure Company Limited from IPO (29 March 2006) to 31 March 2019 and HICL Infrastructure PLC post 31 March 2019
- ² Based on NAV per share appreciation plus dividends paid
- ³ Based on the Target Dividend per Share of 8.25p. There can be no assurance that target dividends will be met
- 4 250-day rolling beta

PAST PERFORMANCE IS NOT A RELIABLE INDICATOR OF FUTURE RESULTS. CAPITAL AND INCOME AT RISK.

Factsheet Winter 2020 continued



TEN LARGEST INVESTMENTS at 30 September 2020

▲ Affinity Water	7%
▲ A63 Motorway (France)	6%
▲ High Speed 1	5%
▲ Northwest Parkway	5%
▲ Southmead Hospital	4%
▲ RSME	4%

▲ Pinderfields & Pontefract Hospitals	4%
▲ Home Office	4%
▲ Dutch High Speed Rail Link (Netherlands)	3%
▲ Queen Alexander Hospital	3%
▲ Remaining Investments	55%

MARKET SEGMENT at 30 September 2020

▲ PPP projects	72%
▲ Demand-based assets	19%
▲ Regulated assets	9%

SECTOR at 30 September 2020

▲ Accommodation	13%
▲ Education	14%
▲ Electricity, Gas & Water	9%
▲ Health	28%
Fire, Law & Order	6%
▲ Transport	30%

Sustainable development goals

The nature of the investment proposition means HICL inherently contributes to:





other SDGs, including:

3 GOOD HEALTH
4 QUALITY
A



HICL also leverages InfraRed to make a

positive contribution to a number of



Historic shareholder return

	IPO (March 2006) to 30 September 2020
4.8%	9.0% p.a.
2.8%	9.0% p.a.
	,

OWNERSHIP STAKE at 30 September 2020

▲ 100% ownership	31%
▲ 50%-100% ownership	32%
▲ Less than 50% ownership	37%

Investment manager



InfraRed is a UK-based infrastructure and real estate manager with over US\$12bn of equity capital under management.

InfraRed is authorised and regulated by the Financial Conduct Authority (Ref: 195766) and has offices in London, New York, Hong Kong, Seoul, Mexico and Sydney. With over 190 staff globally it has more than 90 professionals dedicated to infrastructure investment and management.

InfraRed Capital Partners is a part of SLC Management which is the institutional alternatives and traditional asset management business of Sun Life.

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Listing

London (LSE)

Index Inclusion

FTSE 250, FTSE 350, FTSE All-Share

SEDOL

BJLP1Y7

Ticker

HICL.L

ISA / SIPP eligible?

Dividend Frequency Quarterly

Financial Year End 31 March

INVESTMENT STATUS at 30 September 2020

▲ Fully operational	97%
▲ Construction	3%

GEOGRAPHIC LOCATION at 30 September 2020

▲ United Kingdom	74%
▲ Europe	19%
▲ North America	7%

Net Asset Value ('NAV') at 30 September 2020	
No. of Shares	1,936,813,501
NAV	£2,982m
NAV per Share	154.0p

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