







## **FACTSHEET, SEPTEMBER 2024**

Supermarket Income REIT plc is a real estate investment trust dedicated to investing in supermarket property forming a key part of the future model of grocery. The Company's assets earn long-dated, secure, inflation-linked, growing income. The Company targets a progressive dividend and the potential for capital appreciation over the longer term.



#### **INVESTMENT POLICY**

Highly focused investment strategy in omnichannel stores:







CLICK & COLLECT AT STORE



HOME DELIVERY FROM STORE

With attractive lease terms:



12 YEARS AVERAGE LEASE LENGTH (1)



80% INFLATION LINKED RENT REVIEWS<sup>(1)</sup>



INSTITUTIONAL GRADE GROCERY OPERATORS

Providing regular, sustainable, inflation-linked income:





8.10 PERCENT

DIVIDEND PAID FY24

DIVIDEND TARGET FY 25

DIVIDEND YIELD AS AT SEPTEMBER 2024

## KEY HIGHLIGHTS (1)

# £1.8bn

Portfolio value

**73** 

Supermarkets

# £113.1m

Passing annualised rent

12 years

**7**p 3**7**%

EPRA loan to value

**5.9%**Net initial yield

EPRA NTA per share

**4.0%**Average rental uplift

#### FINANCIAL AND OPERATING PERFORMANCE

Performance summary:

- Acquired seventy-three supermarkets across UK and Europe to date that operate as physical supermarkets and as online fulfilment centres
- 80% of portfolio assets are subject to upward-only rent reviews
- 77% exposure to leading UK grocery operators Tesco and Sainsbury's (by portfolio value)

#### Target returns:

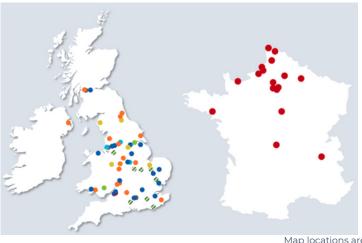
• Full year dividend target 6.12p FY25

Forecasts are not indicative of future performance and past performance is not a reliable indicator of future results.

#### **OUR PORTFOLIO**

Map key and supermarket exposure by value (2)





Map locations are indicative only





#### AT A GLANCE

We invest in future-proofed stores; modern, flexible buildings providing both physical retailing and last mile online distribution.

Ticker SUPR Listed
London stock
exchange, FTSE
250

Market cap<sup>(1)</sup>

#### THE OMNICHANNEL MODEL



## RATIONALF

#### Omnichannel stores are:

- Large, modern buildings adapted to operate both in store and online grocery operations
- Located in strategic locations close to major road networks and within large catchment areas
- The principal method of online grocery distribution in the UK: 80% of Tesco's 1.1 million weekly online orders are now fulfilled from omnichannel supermarkets (3)
- A typical omnichannel store will operate as many as 25 home delivery vans, with c.200 employees dedicated to online fulfilment, accounting for up to 30% of store turnover.<sup>(4)</sup>
- The model being adopted by major online retailers including Amazon through Whole Foods and Alibaba to HEMA

#### SUPERMARKET PROPERTY - THE INVESTMENT CASE

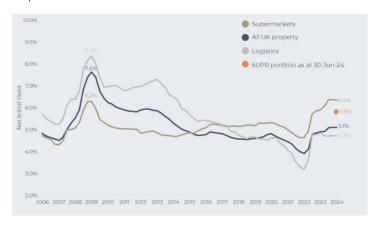
#### Stable Predictable Income:

- Grocery is a non-cyclical, low volatility sub sector of real estate with a 30 year track record of delivering stable, predictable income.
- Institutional grade tenants Tesco, Sainsbury's, have c.43% of the UK grocery market share (5)

#### Strong Value Proposition:

- Current yields are attractive
- Leases benefitting from inflationary tailwinds
- Typically very well located for last mile logistics

#### Supermarkets offer attractive relative value:



Source: Property yields sourced from MSCI for the period June 2006 to June 2024

#### Past performance is not indicative of future results

(1) As at 30 June 2024 (2) Portfolio weighted by value based on 30 June 2024 valuation. (3) Operator website and Atrato estimates which are derived from third party sources believed to be reliable. No warranty or representation regarding the accuracy, validity or completeness of the information is given. (4) IGD Channel forecasts 2022-2025. (5) Kantar September 2024 grocery market share data.

Board of Directors: Investment Adviser: AIFM: Company Secretary: Public Relations: Registrar:

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