### **BAILLIE GIFFORD**

### Baillie Gifford Overseas Growth Funds ICVC

## Annual Report and Financial Statements

for the year ended 30 April 2019





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 $<sup>^*</sup>$ Collectively these comprise the Authorised Corporate Director's Report as required by the Financial Conduct Authority's Collective Investment Schemes Sourcebook ("COLL").

### About the Company

Baillie Gifford Overseas Growth Funds ICVC (Investment Company with Variable Capital) ('the Company') is an umbrella UK Open-Ended Investment Company ('OEIC') under regulation 14 (Authorisation) of the Open-Ended Investment Companies Regulations 2001. An OEIC is a collective investment vehicle in which your funds are pooled with those of other investors and spread across a portfolio of companies, thus reducing risk.

At 30 April 2019 the Company offered ten sub-funds, and the range may be varied in the future. Each sub-fund is valued on a daily basis. All ten sub-funds are subject to different charging structures and subscription limits. All shares are single priced. Details of the sub-funds and the share classes are contained in the Prospectus, along with details of the switching facility available between sub-funds. The Prospectus and the Instrument of Incorporation were last revised on 2 May 2019. Copies of the Prospectus or Instrument of Incorporation can be obtained from Baillie Gifford & Co Limited, the Authorised Corporate Director ('ACD') by contacting Client Relations.

The Company is registered in Scotland, registered number SI 10, and the address of its Head Office is Calton Square, 1 Greenside Row, Edinburgh EH1 3AN. The operation of the Company is governed by the Financial Conduct Authority's Collective Investment Schemes Sourcebook ('COLL') ('the Regulations'), its Instrument of Incorporation and its Prospectus.

The Company's shareholders are not liable for its debts beyond the amount subscribed. Each sub-fund is classed as a UCITS retail scheme under COLL.

Any comments expressed in this report should not be taken as a recommendation or advice.

### **Change of Depositary and Custodian**

With effect from 15 October 2018, the legal entity that the Company contracts for depositary services changed from National Westminster Bank plc to NatWest Trustee and Depositary Services Limited. Also with effect from 15 October 2018, the legal entity that the Company contracts for custody services changed from Bank of New York Mellon SA/NV LB to Bank of New York Mellon London Branch.

## Amendments to the Name, Investment Objective and Policy of Baillie Gifford Greater China Fund

With effect from 2 May 2019 the name of Baillie Gifford Greater China Fund was changed to Baillie Gifford China Fund. In addition the investment objective and policy of the Fund was amended.

The new investment objective and policy are:

### Objective

The Fund aims to achieve long term capital growth.

### Policy

The Fund will invest, at least 90%, in shares of, or depositary receipts representing the shares of, Chinese companies. Chinese companies are companies that have their headquarters in China or that the manager deems to have a significant part of their operations in China. They may be listed, quoted or traded on any market. The Fund will be actively managed and may invest in companies of any size and in any sector.

### **Changes to Share Classes**

Class W6 Shares were launched in one of the sub-funds, Baillie Gifford Japanese Fund, on 1 November 2018.

Class W1 Shares were launched in one of the sub-funds, Baillie Gifford Japanese Fund, on 1 March 2019.

# About the Company cont.

### **Sub-fund Cross-holdings Table**

| Sub-fund                                       | Cross-holding   | Number of Shares | Value of Shares |
|--|---|------------------|-----------------|
|  |   |                  | £'000           |
| Baillie Gifford Developed<br>Asia Pacific Fund | Baillie Gifford Japanese Smaller Companies Fund C Acc | 224,171          | 11,942          |

At 30 April 2019 no other sub-funds had any cross-holdings.

### About the Company cont.

### **Authorised Corporate Director**

Baillie Gifford & Co Limited (Authorised & regulated by the Financial Conduct Authority, Financial Services Register No. 119179) Calton Square, 1 Greenside Row, Edinburgh EH1 3AN

Telephone: 0800 917 2113

Fax: 0131 275 3955

### **Directors of the ACD**

Executive

A W Paterson (Chairman)

E Delaney

P J Edwardson

C M Fraser

D S McGowan

S Swindells

A J Telfer

M J C Wylie

Independent Non-Executive

D R Buckley (appointed 16 April 2019)

K B M Bolsover (appointed 2 May 2019)

### **Investment Adviser**

Baillie Gifford & Co (Authorised & regulated by the Financial Conduct Authority, Financial Services Register No. 142597) Calton Square, 1 Greenside Row, Edinburgh EH1 3AN

#### **Depositary**

NatWest Trustee and Depositary Services Limited (formerly National Westminster Bank Plc) (Authorised & regulated by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority, Financial Services Register No. 794152) Trustee & Depositary Services, Drummond House, 1 Redheughs Avenue, Edinburgh EH12 9RH

### Registrar

Baillie Gifford & Co Limited (Authorised & regulated by the Financial Conduct Authority, Financial Services Register No. 119179) Calton Square, 1 Greenside Row, Edinburgh EH1 3AN

#### **Auditor**

PricewaterhouseCoopers LLP Atria One, 144 Morrison Street Edinburgh EH3 8EX

Baillie Gifford & Co Limited, the Authorised Corporate Director of the OEIC, is wholly owned by Baillie Gifford & Co. We only provide information about our products and do not provide investment advice.

### Statement of Authorised Corporate Directors' Responsibilities

The Financial Conduct Authority's Collective Investment Schemes Sourcebook ('COLL') requires the Authorised Corporate Director to prepare financial statements for each interim and annual accounting period which give a true and fair view of the financial position of the Company and of its revenue and expenditure and of its net gains and losses on the property of the Company for the period. In preparing the financial statements the Authorised Corporate Director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- comply with the disclosure requirements of the Statement of Recommended Practice relating to the Financial Statements of UK Authorised Funds issued in 2014;
- follow generally accepted accounting principles and applicable accounting standards;
- keep proper accounting records which enable it to demonstrate that the financial statements as prepared comply with the above requirements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in operation; and
- take reasonable steps for the prevention and detection of fraud and irregularities.

The Authorised Corporate Director is responsible for the management of the Company in accordance with the Instrument of Incorporation, the Prospectus and the Regulations.

The Annual Report and Financial Statements were approved by the Authorised Corporate Director and signed on its behalf by:

### Statement of Depositary's Responsibilities and Report of the Depositary to the Shareholders of Baillie Gifford Overseas Growth Funds ICVC ("The Company") for the Year Ended 30 April 2019

The Depositary must ensure that the Company is managed in accordance with the Financial Conduct Authority's Collective Investment Schemes Sourcebook, the Open-Ended Investment Companies Regulations 2001 (SI 2001/1228) (the OEIC Regulations), as amended, the Financial Services and Markets Act 2000, as amended, (together 'the Regulations'), the Company's Instrument of Incorporation and Prospectus (together 'the Scheme documents') as detailed below.

The Depositary must in the context of its role act honestly, fairly, professionally, independently and in the interests of the Company and its investors.

The Depositary is responsible for the safekeeping of all custodial assets and maintaining a record of all other assets of the Company in accordance with the Regulations.

The Depositary must ensure that:

- the Company's cash flows are properly monitored and that the cash of the Company is booked into the cash accounts in accordance with the Regulations;
- the sale, issue, redemption and cancellation of shares are carried out in accordance with the Regulations;
- the value of the shares of the Company is calculated in accordance with the Regulations;
- any consideration relating to transactions in the Company's assets is remitted to the Company within the usual time limits:
- the Company's income is applied in accordance with the Regulations and;
- the instructions of the Authorised Fund Manager ('the AFM') are carried out (unless they conflict with the Regulations).

The Depositary also has a duty to take reasonable care to ensure that the Company is managed in accordance with the Regulations and the Scheme documents in relation to the investment borrowing powers applicable to the Company.

Having carried out such procedures as we consider necessary to discharge our responsibilities as Depositary of the Company, it is our opinion, based on the information available to us and the explanations provided, that in all material respects the Company, acting through the AFM:

- (i) has carried out the issue, sale, redemption and cancellation, and calculation of the price of the Company's shares and the application of the Company's income in accordance with Regulations and the Scheme documents of the Company, and
- (ii) has observed the investment and borrowing powers and restrictions applicable to the Company.

NatWest Trustee and Depositary Services Limited Trustee & Depositary Services Edinburgh 1 May 2019

# Independent Auditors' Report to the Shareholders of Baillie Gifford Overseas Growth Funds ICVC

#### Report on the audit of the financial statements

### **Opinion**

In our opinion, Baillie Gifford Overseas Growth Funds ICVC's financial statements:

- give a true and fair view of the financial position of the Company and each of the sub-funds as at 30 April 2019 and of the net revenue/(expense) and the net capital gains/(losses) on the scheme property of the Company and each of the sub-funds for the year then ended; and
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law), the Statement of Recommended Practice for UK Authorised Funds, the Collective Investment Schemes sourcebook and the Instrument of Incorporation.

Baillie Gifford Overseas Growth Funds ICVC (the "Company") is an Open Ended Investment Company ('OEIC') with ten sub-funds. The financial statements of the Company comprise the financial statements of each of the sub-funds. We have audited the financial statements, included within the Annual Report and Financial Statements (the "Annual Report") which comprise: the balance sheets as at 30 April 2019; the statements of total return and the statements of change in net assets attributable to shareholders for the year then ended; the distribution tables; the accounting policies; and the notes to the financial statements.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We remained independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

### Conclusions relating to going concern

ISAs (UK) require us to report to you when:

- the Authorised Corporate Directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the Authorised Corporate Director has not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Company's or any of the sub-funds' ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

We have nothing to report in respect of the above matters.

However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the Company's and any of the sub-funds' ability to continue as a going concern. For example, the terms on which the United Kingdom may withdraw from the European Union are not clear, and it is difficult to evaluate all of the potential implications on the fund's business and the wider economy.

### Reporting on other information

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The Authorised Corporate Director is responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

# Independent Auditors' Report to the Shareholders of Baillie Gifford Overseas Growth Funds ICVC cont.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

### Authorised Corporate Directors' Report

In our opinion, the information given in the Authorised Corporate Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

### Responsibilities for the financial statements and the audit

Responsibilities of the Authorised Corporate Director for the financial statements

As explained more fully in the Statement of Authorised Corporate Director's Responsibilities set out on page 4, the Authorised Corporate Director is responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The Authorised Corporate Director is also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Authorised Corporate Director is responsible for assessing the Company's and each of the sub-funds ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the Authorised Corporate Director either intends to wind up or terminate the Company or individual sub-fund, or has no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/ auditorsresponsibilities. This description forms part of our auditors' report.

### Use of this report

This report, including the opinions, has been prepared for and only for the Company's shareholders as a body in accordance with paragraph 4.5.12 of the Collective Investment Schemes sourcebook as required by paragraph 67(2) of the Open-Ended Investment Companies Regulations 2001 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

### Other required reporting

### Opinion on matter required by the Collective Investment Schemes sourcebook

In our opinion, we have obtained all the information and explanations we consider necessary for the purposes of the audit.

# Independent Auditors' Report to the Shareholders of Baillie Gifford Overseas Growth Funds ICVC cont.

### **Collective Investment Schemes sourcebook exception reporting**

Under the Collective Investment Schemes sourcebook we are also required to report to you if, in our opinion:

- proper accounting records have not been kept; or
- the financial statements are not in agreement with the accounting records.

We have no exceptions to report arising from this responsibility.

### **Accounting Policies**

#### (1) Basis of accounting

The financial statements have been prepared under the historical cost basis, as modified by the revaluation of investments and in accordance with UK Generally Accepted Accounting Principles, the Instrument of Incorporation, the Statement of Recommended Practice ('SORP') relating to the Financial Statements of UK Authorised Funds issued in 2014 and the Financial Conduct Authority's Collective Investment Schemes Sourcebook ('COLL'). Unless otherwise stated, accounting policies within these financial statements are consistent with prior year policies.

The financial statements have been prepared on the going concern basis.

FRS 102 requires the Company to disclose, for the financial instruments held, the level within the fair value hierarchy that the fair value measurement of those instruments should be categorised. The fair value hierarchy is as follows:

- Level 1: The unadjusted quoted price in an active market for an identical instrument.
- Level 2: Valuation techniques using observable inputs other than quoted prices included within Level 1.
- Level 3: Valuation techniques using unobservable inputs.

#### (2) Recognition of income

Equities: Dividends on equities and property income are recognised when the security is quoted ex-dividend. The ordinary element of stocks received in lieu of cash dividends is recognised as revenue and, where applicable, is included in the distributions. Special dividends are treated as repayments of capital or revenue depending on the facts of each particular case.

Collective investment schemes: Distributions and accumulations from holdings in collective investment schemes are recognised when the scheme units go ex-dividend or ex-interest; where a scheme reports income that amount is recognised when the report is made. Amounts stated as equalisation on units in distributions or reports are treated as a return of capital and deducted from the cost of investment.

Deposits and other income: Interest on deposits is accounted for on an accruals basis. Underwriting commission is recognised when the issue takes place. Other income is accounted for on either an accruals or a receipts basis depending on the circumstances of each particular case.

Real Estate Investment Trusts: Distributions from Real Estate Investment Trusts (REITs) are recognised when the security is quoted as ex-dividend. Income is streamed between dividend income and property income distributions as appropriate. Special dividends are treated as repayments of capital or revenue depending on the facts of each particular case.

### (3) Treatment of management expenses

For all the sub-funds, all management expenses, other than those relating to the purchase and sale of investments and custodian transaction costs, have been allocated against revenue. For all of the sub-funds VAT is written off to the extent that it is not considered to be recoverable.

Where the ACD, at its sole discretion, considers the expenses within a sub-fund to be too high, the ACD may rebate some of those expenses to that sub-fund. Where the ACD pays a rebate to a sub-fund this will reduce the expenses within that sub-fund.

### (4) Allocation of revenue and expenses to share classes

Revenue is allocated when earned in the proportion of the net asset value of each share class to the total net asset value of the relevant sub-fund. Expenses incurred solely in respect of a share class are allocated directly to that class. Expenses incurred in respect of, or attributable to, the relevant sub-fund as a whole are allocated when incurred in the proportion of the net asset value of each share class to the total net asset value of the relevant sub-fund.

### (5) Distribution policies

*Distributions:* All the sub-funds distribute income annually and pay dividend distributions. All sub-funds pay distributions out of income after the deduction of relevant expenses.

Equalisation on units in collective investment schemes: Equalisation declared on distributions/accumulations or reports for units held in collective investment schemes reduces the cost of investment and does not form part of the distribution/accumulation to shareholders.

### Accounting Policies cont.

#### (6) Taxation

Corporation tax is charged at 20% of the revenue liable to corporation tax less expenses allocated to revenue. Deferred taxation is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay less or receive more tax. Deferred tax assets are recognised only to the extent that the ACD considers that it is more likely than not that there will be taxable profits from which the underlying timing differences can be deducted. Deferred tax assets are not discounted.

#### (7) Basis of valuation of investments

The investments of the sub-funds have been valued at closing bid prices on 30 April 2019, or the Investment Adviser's valuation where indicated. Investments are valued using the fair value hierarchy, referenced in accounting policy 1.

#### (8) Foreign exchange

All foreign securities and currencies held at the year end have been translated into sterling at the rate of exchange ruling at 30 April 2019. Transactions during the year have been translated at the exchange rate ruling on the transaction date.

### Risk Disclosures

### **General Risk Management Process**

The Company's overall risk management process is the responsibility of the ACD. Risks which are specific to the sub-funds are managed by the ACD in accordance with the Risk Management Policy, with oversight by the Depositary. The ACD has established a risk management framework, including a permanent risk management function, to monitor the risks in relation to the sub-funds. Where appropriate, the risk management function builds on the existing parts of the risk management framework of the Investment Advisor to make use of expertise and advice, and avoid unnecessary duplication.

The risk profile of each of the sub-funds is considered by the ACD to determine the nature and extent of risk management procedures and assess the appropriateness of disclosures made to investors. The ACD then considers the material risks facing the sub-funds via the receipt of quarterly reports from the risk management function.

#### **Sub-Fund Risk Profile**

The risk profile of a sub-fund is determined using a number of factors including market risk (comprising foreign currency risk, interest rate risk and other price risk), credit risk, liquidity risk and operational risk. As described above, the ACD operates a risk management framework to oversee the risks that the sub-funds are exposed to and assess the sensitivity of a sub-fund's portfolio to these risks. The approach to managing these risks is set out below with oversight and monitoring provided by the ACD's risk management function.

#### Market Risk

Market risk is the potential for changes in the market value of underlying investments in a sub-fund. This comprises foreign currency risk, interest rate risk and other price risk.

Asset allocation is determined by the Investment Adviser who ensures that the distribution of the sub-funds' assets is appropriate in terms of the investment objectives. Divergence from the target asset allocation is strictly controlled and the portfolio closely monitored in terms of risk.

A sub-fund may use derivatives for the purposes of hedging (which includes efficient portfolio management) and also for the purposes of meeting its investment objectives.

The Investment Adviser's use of derivatives is constrained to a level that this risk and exposure is within the prescribed limits. The Investment Adviser does not consider the use of derivatives to be either extensive and complex or significant for any sub-fund and accordingly no value at risk or sensitivity analysis information is given.

#### Foreign currency risk

The Investment Adviser has identified three principal areas where foreign currency risk could impact the sub-funds, being where movements in exchange rates affect the value of investments, short-term timing differences and the revenue received.

A proportion of the net assets of all the sub-funds are denominated in currencies other than sterling, with the effect that the balance sheet and total return can be affected by currency movements. The balance sheet currency exposure is disclosed in the Notes to the Financial Statements of each sub-fund, where appropriate.

The sub-funds may be subject to short-term exposure to exchange rate movements, for instance where the date of an investment purchase and the date when the settlement occurs are different. To reduce this risk the Investment Adviser will normally execute a foreign currency contract on the transaction date wherever practicable.

The sub-funds may receive revenue in currencies other than sterling and hence movements in exchange rates can affect the sterling value of this revenue. To minimise this risk arrangements are in place to convert all revenue receipts to sterling on, or shortly after, the date of receipt.

#### Interest rate risk

The majority of the financial assets of the sub-funds are equities and other investments which neither pay interest nor have a maturity date. Therefore, these sub-funds' direct exposure to interest rate risk is not considered to be significant.

### Risk Disclosures cont.

#### Other price risk

Market price risk arises mainly from uncertainty about future prices of the financial instruments held. It represents the potential loss the sub-funds might suffer through holding market positions in the face of price movements.

#### Counterparty credit risk

The Investment Adviser monitors both the creditworthiness of counterparties and the extent to which the counterparty risk is diversified. The organisations with whom derivative transactions are arranged are either top rated institutions themselves or subsidiaries of such institutions. The aim is to strike a balance between spreading counterparty risk amongst a number of institutions and keeping costs low by achieving economies of scale.

Stock settlement is normally on a delivery versus payment (DVP) basis where the payment for stock is due at the time of delivery. Where stock settlement is not on a DVP basis, additional procedures are in place and approvals required to manage the settlement risks that may arise.

#### Liquidity risk

Liquidity risk is the potential that there are insufficiently realisable assets to cater for investor redemptions. Liquidity is managed by the Investment Advisor by taking into account the investment strategy, liquidity profile, and redemption policy of each sub-fund. The level of liquidity maintained by each sub-fund is appropriate to its underlying obligations based on an assessment of the relative liquidity of the sub-fund's assets in the market, taking account of the time required for liquidation and the price or value at which those assets can be liquidated, and their sensitivity to other market risks or factors.

### **Operational risk**

Failure of Baillie Gifford & Co's accounting systems or those of other third party service providers could lead to an inability to provide accurate reporting and monitoring or a misappropriation of assets. Baillie Gifford & Co have a comprehensive business continuity plan which facilitates continued operation of the business in the event of a service disruption or major disaster. The ACD reviews Baillie Gifford & Co's report on internal controls and the reports by other key third party providers.

### Fair values

The financial assets and liabilities of the sub-funds are included in the valuation at market value, or at the Investment Adviser's valuation (as indicated in the portfolio statement of the sub-funds). These values have been determined by reference to prices available from the markets on which the instruments are traded.

### Remuneration Report

Baillie Gifford & Co ('Baillie Gifford') maintains a Remuneration Policy (the 'Policy') which applies to group companies, including Baillie Gifford & Co Limited (the 'Company'), which is the group's sole UCITS management company for the range of UCITS operated within the group. The Policy was adopted as at 18 March 2016 by the Board of the Company. The Policy is subject to review on at least an annual basis by the Management Committee of Baillie Gifford and the Board of the Company. It was updated in May 2019, no material changes were made.

#### Application of the UCITS Remuneration Code

The Company is required to identify individuals whose professional activities have a material impact on the risk profiles of the UCITS it manages (known as 'Material Risk Takers'), and the UCITS Remuneration Code requirements and disclosures apply to those individuals. The list of Material Risk Takers compiled by the Company principally covers governance and control functions.

The Company delegates portfolio management and certain administration roles to other entities, namely its parent Baillie Gifford and another affiliate Baillie Gifford Overseas Limited. These delegates are not required to comply with the UCITS Remuneration Code as they are subject to regulatory requirements on remuneration that are considered equally as effective as those applicable under the UCITS Remuneration Code.

#### General Principles of the UCITS Remuneration Code

The Company endeavours to reward staff fairly and appropriately for their contribution towards the success of the business and the level of service and performance delivered to its clients. The Policy is designed to be consistent with and promote sound and effective risk management and should not encourage risk-taking which is inconsistent with the risk profiles of the UCITS it manages. It is designed to be in line with the Company's strategy, objectives, values and long-term interests, its UCITS and investors in such UCITS. The Policy has been designed to avoid conflicts of interest and is subject to independent internal review by the Compliance and Business Risk functions. In order to achieve this, the remuneration of staff is reviewed annually, taking into account individual performance and market practice for the role being undertaken.

#### Governance of Remuneration

Baillie Gifford's Remuneration Policy is overseen by the group's Remuneration Committee. The Remuneration Committee in turn reports to the management body of Baillie Gifford, the Management Committee. The Board of the Company also oversees adherence to the UCITS Remuneration Code.

### Salary/Bonus Review Process

In terms of the Baillie Gifford group salary review process, the level of salary awarded is influenced by individual performance, the profitability and performance of the firm and the movement in salary levels for the relevant job match within independent survey data utilised by Baillie Gifford. This information is collated and analysed by the Human Resources Department, who submit recommendations on salary awards for each individual member of staff to the Remuneration Committee. The Remuneration Committee may adjust salary awards according to the information provided which will include input from the Compliance, Business Risk and Internal Audit functions on any relevant risk and compliance concerns.

The Management Committee then finalises and authorises the annual salary awards for all staff, and specifically the remuneration of senior officers in the risk management (Business Risk) and Compliance functions.

In terms of variable remuneration, there are currently three separate bonus schemes in operation within the group for specific business areas and within each scheme there are four levels of maximum potential bonus. Maximum levels have been established for each scheme and the levels of maximum potential bonus will vary according to the group's profitability. Within these maximum limits, performance for determining the actual levels of bonus awarded is measured at both an individual and a team level. The Policy is also designed to ensure that fixed and variable components of total remuneration are appropriately balanced.

The amounts available for variable remuneration are subject to an overall risk adjustment and individual awards can be adjusted via the annual appraisal process with input from the Business Risk and Compliance functions.

Ratings for individual performance are determined, following discussion with the individual, as part of the firm's annual appraisal process which considers both the completion of annual objectives and the level of competence an individual has demonstrated in the role, including integrity. The methods used to determine team performance vary according to the business area that the scheme covers.

### Remuneration Report cont.

With effect from 1 January 2015, Baillie Gifford introduced a deferral of a proportion of variable pay for all bonus scheme participants including Code Staff. The proportions deferred vary between 20% and 40% of variable remuneration depending upon scheme level. The deferral period will be for three years and will vest on a pro-rata basis with a retention period of six months thereafter. The proportion of variable remuneration which is deferred will be held in shares in a selection of Baillie Gifford collective investment schemes (and for a small number of individuals an element of the cash bonus will also be paid in shares). Deferred amounts of variable remuneration are also subject to malus provisions where Baillie Gifford has the ability to reduce or withdraw the value of unvested awards prior to vesting in exceptional circumstances.

Further information with respect to the Policy is available at www.bailliegifford.com.

|   | Headcount | Total                     |
|---|-----------|---------------------------|
|   |           | Remuneration <sup>1</sup> |
|   |           | £'000                     |
| Baillie Gifford & Co Limited  |           |                           |
| Fixed remuneration  | 40        | 1,360                     |
| Variable remuneration   | 40        | 720                       |
| Baillie Gifford & Co Limited Remuneration Material Risk Takers <sup>2</sup> |           |                           |
| Total remuneration  | 25        | 2,080                     |

This remuneration disclosure has been provided at the level of Baillie Gifford & Co Limited as authorised fund manager of UCITS, as at 31 March 2019. Remuneration information at an individual AIF or UCITS level is not readily available.

<sup>&</sup>lt;sup>1</sup>The total remuneration is the proportion of overall remuneration for Staff as it relates to the time spent on UCITS related activity for Baillie Gifford & Co Limited.

<sup>&</sup>lt;sup>2</sup>All Material Risk Takers are senior managers or staff engaged in control functions of Baillie Gifford & Co Limited and therefore a breakdown of remuneration between senior management and other risk takers is not applicable.

### **BAILLIE GIFFORD**

### Baillie Gifford American Fund

### a sub-fund of Baillie Gifford Overseas Growth Funds ICVC

Annual Report & Financial Statements for the year ended 30 April 2019





# Baillie Gifford American Fund

### **Investment Objective**

The Fund aims to produce capital growth over the long term.

### **Investment Policy**

To invest in any economic sector, either directly or indirectly, of the United States of America. Investment will be mainly in shares of companies. The Fund will be concentrated.

#### Risk and Reward Profile

The Risk and Reward Indicator table demonstrates where the Fund ranks in terms of its potential risk and reward. The higher the rank the greater the potential reward but the greater the risk of losing money. It is based on past data, may change over time and may not be a reliable indication of the future risk profile of the Fund. The shaded area in the table below shows the Fund's ranking on the Risk and Reward Indicator.



Please note that even the lowest risk class can lose you money and that extreme adverse market circumstances can mean you suffer severe losses in all cases.

The Fund is classified in the category above because it invests in company shares which generally provide higher rewards and higher risks than other investments such as bonds or cash.

The indicator does not take into account the following relevant material risks:

Investment markets can go down as well as up and market conditions can change rapidly. The value of an investment in the Fund, and any income from it, can fall as well as rise and you may not get back the amount invested.

The Fund has exposure to foreign currencies and changes in the rates of exchange will cause the value of any investment, and income from it, to fall as well as rise and you may not get back the amount invested.

Custody of assets involves a risk of loss if the custodian becomes insolvent or breaches duties of care.

The Fund's concentrated portfolio and long-term approach to investment may result in large movements in the share price.

The Fund's exposure to a single market and currency may increase share price movements.

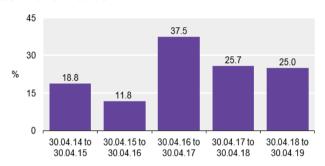
Where possible, charges are taken from the Fund's revenue. Where there is insufficient revenue, the remainder will be taken from capital. This will reduce the capital value of the Fund.

The result of the UK Referendum on membership of the European Union introduces elements of political uncertainty and may have practical consequences for the Fund. Developments will be closely monitored.

Further details of the risks associated with investing in the Fund can be found in the Prospectus which is available by contacting Client Relations or visiting our website.

### Investment Report

### Past Performance<sup>1</sup>



The performance figures shown in this graph are for Class B Accumulation Shares. Performance figures reflect the ACD's annual fee of 0.50% (until 31 December 2016, the ACD's annual fee on Class B Shares was 0.65%), but exclude any initial charge paid. Please note these returns differ from the return quoted in the Investment Report, which is based on the closing net asset value at the year end. Movements in the prices of company shares in which the Fund invests and foreign exchange rates between the two valuation points can lead to distortions in the returns. Performance for the other share classes in issue can be obtained by contacting Client Relations. You should be aware that past performance is not a guide to future performance.

For the year to 30 April 2019 the return on B Accumulation Shares was 24.9%<sup>2</sup> compared to the return on the S&P 500 Composite Index of 19.2%<sup>3</sup>, in sterling terms. We believe that shorter-term performance measurements are of limited relevance in assessing investment ability and would suggest that five years is a more sensible timeframe over which to judge performance. Over the five years to 30 April 2019 the return on B Accumulation Shares was 185.5%<sup>2</sup> compared to the return on the Index of 117.7%<sup>3</sup>.

Volatility returned to the US market over this 12-month period. After reaching all-time highs in September, the US market suffered a significant sell-off in the fourth quarter of 2018, only to see a strong recovery in the first quarter of 2019. Fears over rising interest rates, slowing global growth and the impact of the US-China trade war were oft-cited as the main reasons behind the market fall at the end of 2018. The Federal Reserve took a more dovish approach to managing interest rates at the turn of the year, and the market took this positively. At the time of writing, concerns over the US-China trade war remain. During periods of such volatility, we focus on two of our key beliefs: focus on the long term and ignore the noise. We remain resolutely focused on finding the exceptional growth companies in America and holding onto them for long periods of time. The companies in the portfolio continued to deliver excellent operational results while also investing for future growth during this period.

Top contributions to performance came from a collection of innovative online platform companies. Wayfair Inc, the online home furnishing company, The Trade Desk, the leading programmatic advertising platform, and MarketAxess, the electronic bond trading platform, all gained in share price over the year after repeatedly producing exceptional operating performance. It was a similar story for Shopify, which provides ecommerce software and an ecommerce platform for businesses to operate online. However, company-specific issues have also impacted on performance. The share prices of Tesla, the electric vehicle and renewable energy company, GrubHub, the online takeaway and delivery company, and Interactive Brokers, the online brokerage and trading company, were weak over the 12-month period. Abiomed, the maker of the world's smallest heart pump, was also among the top detractors, as its share price remained flat over a year of rising markets despite reporting excellent operational performance.

Competition for capital is high which, given our approach to investing, we think is healthy. As a reminder, we construct the portfolio through bottom-up stock selection and our philosophy and process aims to find

<sup>1</sup>Source: FE, 10am dealing prices, income accumulated. <sup>2</sup>Source: Baillie Gifford & Co Limited, closing net asset value, income accumulated. <sup>3</sup>Source: FE and relevant underlying index provider, total return. Please see Disclaimer on page 259. You should be aware that past performance is not a guide to future performance.

### Investment Report cont.

and invest in the exceptional growth companies in America when they are underappreciated and hold onto them for long periods of time. For us, an exceptional growth company addresses a large market opportunity in which it can grow, possesses a sustainable competitive advantage over its peers that will allow it to seize this opportunity, and that exhibits a unique and differentiated culture that enables it to drive long-term growth faster and longer than an average company. The portfolio's low turnover and high active share relative to the S&P 500 are reflective of this approach.

We made some notable new purchases this period, across a diverse range of industries. We participated in the IPOs of Eventbrite, the world's largest e-ticketing platform for mid-sized events, Moderna, an ambitious biotech company that is building a technology platform on the back of messenger RNA (mRNA), and Lyft, the US-based ridesharing company. For each of these companies we had got to know them as private companies for several years in advance of their IPOs, and in the case of Lyft and Eventbrite we had held them as private companies in other portfolios where we can invest in unlisted companies. We also initiated positions in 2U, an education company working with top tier universities to launch online degree programmes which are equivalent to an on-campus degree; Roku, which operates the number one TV streaming platform in the United States; The Trade Desk, which provides technology that enables targeted buying of online advertising through real-time online auctions; and Yext, a software company that helps businesses manage and synchronise digital information, which is increasingly important as the nature of online search evolves.

Funding for these purchases came from a variety of sources. We sold our holdings in Under Armour, which has been a disappointing investment, as well as Seattle Genetics, because of questions over company culture and the long-term growth prospects for each company. We also sold out of American Express, Vertex Pharmaceuticals, Martin Marietta Materials and TD Ameritrade, all of which had produced good returns for the Fund over the years, but we now find it difficult to articulate similar levels of returns over the next five years given current valuations. Ellie Mae and Celgene were also acquired by other companies during this period.

As bottom-up stock pickers, we do not have a particular view on the US economy or aggregate valuations; rather, we are excited because we think some of the best opportunities in the world are in the US market. These powerful growth franchises do not have peers in other stock markets. As they grow they are attacking many established industries and making life increasingly difficult for the big companies that comprise the major stock market indices.

However, most market participants continue to focus on near-term events — whilst we acknowledge that there are many uncertainties with the macro environment, such topics are not our core area of expertise, nor what we are most passionate about. Active management is a demanding endeavour. We improve our chance of delivering the returns you need by simplifying the task through focusing on our core competencies — finding exceptional businesses, taking meaningful positions in them and exerting a level of patience, and often active support, in ownership that is increasingly alien in today's 'news-driven' market, secure in the knowledge that ultimately markets are driven by company-level fundamentals.

Baillie Gifford & Co, 16 May 2019

# Principal Holdings as at 30 April 2019

| Investment           | Percentage of |
|----------------------|---------------|
|                      | total Fund    |
| Amazon.com           | 9.22          |
| Wayfair Inc          | 5.77          |
| Netflix Inc          | 5.60          |
| MarketAxess Holdings | 5.34          |
| Shopify 'A'          | 4.62          |
| Alphabet Inc Class C | 4.38          |
| Illumina             | 4.25          |
| Tesla Inc            | 4.00          |
| Facebook             | 3.99          |
| MasterCard           | 3.89          |

# Material Portfolio Changes for the year ended 30 April 2019

| Largest Purchases    | Cost   |
|----------------------|--------|
|                      | €'000  |
| Amazon.com           | 58,567 |
| Shopify 'A'          | 49,566 |
| Tesla Inc            | 49,443 |
| The Trade Desk       | 47,561 |
| Netflix Inc          | 43,531 |
| Wayfair Inc          | 42,874 |
| GrubHub Inc          | 42,017 |
| Abiomed              | 38,334 |
| Illumina             | 35,284 |
| MarketAxess Holdings | 33,756 |

| Largest Sales              | Proceeds |
|----------------------------|----------|
|                            | £'000    |
| Vertex Pharmaceuticals     | 36,771   |
| Ellie Mae                  | 32,438   |
| TD Ameritrade Holding Corp | 29,463   |
| Martin Marietta Materials  | 23,820   |
| Under Armour Class C       | 22,434   |
| Celgene                    | 21,510   |
| American Express           | 20,532   |
| Amazon.com                 | 18,636   |
| Wayfair Inc                | 13,992   |
| GrubHub Inc                | 13,104   |

# Portfolio Statement as at 30 April 2019

| Stock description                        | Holding   | Market      | % of total |
|--|-----------|-------------|------------|
|  |           | value £'000 | net assets |
|  |           |             |            |
| Communication Services - 15.65% (15.54%) |           |             |            |
| Activision Blizzard Inc                  | 487,726   | 18,040      | 0.82       |
| Alphabet Inc Class C                     | 105,249   | 95,967      | 4.38       |
| Eventbrite Inc Class A                   | 984,969   | 18,873      | 0.86       |
| Facebook                                 | 590,284   | 87,557      | 3.99       |
| Netflix Inc                              | 432,233   | 122,815     | 5.60       |
| Consumer Discretionary - 26.42% (26.96%) |           |             |            |
| Amazon.com                               | 136,802   | 202,164     | 9.22       |
| Chegg                                    | 1,116,867 | 30,551      | 1.39       |
| GrubHub Inc                              | 1,361,687 | 69,774      | 3.18       |
| Roku                                     | 693,379   | 33,827      | 1.54       |
| Stitch Fix                               | 1,415,274 | 28,899      | 1.32       |
| Tesla Inc                                | 479,739   | 87,837      | 4.00       |
| Wayfair Inc                              | 1,017,546 | 126,517     | 5.77       |
| Financials - 10.88% (15.07%)             |           |             |            |
| First Republic Bank                      | 868,975   | 70,377      | 3.21       |
| Interactive Brokers Group                | 745,317   | 30,930      | 1.41       |
| Markel                                   | 24,777    | 20,258      | 0.92       |
| MarketAxess Holdings                     | 548,487   | 117,022     | 5.34       |
| Health Care - 16.40% (18.44%)            |           |             |            |
| Abiomed                                  | 356,465   | 75,854      | 3.46       |
| Agios Pharmaceuticals                    | 338,349   | 14,513      | 0.66       |
| Alnylam Pharmaceuticals                  | 440,147   | 30,083      | 1.37       |
| Denali Therapeutics                      | 1,307,549 | 24,553      | 1.12       |
| Glaukos Corp                             | 620,425   | 34,337      | 1.57       |
| Illumina                                 | 389,581   | 93,214      | 4.25       |
| Moderna Inc                              | 941,783   | 18,747      | 0.85       |
| Novocure Ltd                             | 1,132,362 | 38,219      | 1.74       |
| Penumbra Inc                             | 293,080   | 30,235      | 1.38       |
| Industrials - 9.32% (8.83%)              |           |             |            |
| CoStar Group                             | 117,052   | 44,557      | 2.03       |

## Portfolio Statement as at 30 April 2019 cont.

| Stock description                        | Holding   | Market      | % of total |
|--|-----------|-------------|------------|
|  |           | value £'000 | net assets |
| Fortive Corp                             | 501,260   | 33,175      | 1.51       |
| HEICO 'A'                                | 383,618   | 26,307      | 1.20       |
| Lyft Inc                                 | 272,430   | 12,486      | 0.57       |
| Now Inc                                  | 1,777,544 | 19,921      | 0.91       |
| Wabtec                                   | 406,563   | 23,097      | 1.05       |
| Watsco Inc                               | 370,003   | 44,949      | 2.05       |
| Information Technology - 19.14% (11.42%) |           |             |            |
| 2U                                       | 551,301   | 25,568      | 1.17       |
| MasterCard                               | 437,853   | 85,371      | 3.89       |
| New Relic                                | 396,880   | 32,051      | 1.46       |
| NVIDIA                                   | 157,458   | 21,865      | 1.00       |
| Shopify 'A'                              | 542,973   | 101,418     | 4.62       |
| Tableau Software Class A                 | 490,126   | 45,793      | 2.09       |
| The Trade Desk                           | 482,922   | 82,052      | 3.74       |
| Yext Inc                                 | 1,522,432 | 25,599      | 1.17       |
| Materials - 0.00% (1.33%)                |           |             |            |
| Real Estate - 1.22% (1.44%)              |           |             |            |
| Redfin                                   | 1,688,025 | 26,764      | 1.22       |
| Portfolio of investments                 |           | 2,172,136   | 99.03      |
| Net other assets - 0.97% (0.97%)         |           | 21,215      | 0.97       |
| Net assets                               |           | 2,193,351   | 100.00     |

All investments are listed on recognised stock exchanges and are approved securities or regulated collective investment schemes within the meaning of the FCA rules unless otherwise stated.

Figures in brackets refer to 30 April 2018.

# Comparative Tables

### **Comparative Table: A Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 574.91                                | 465.56                                | 337.82                                |
| Return before operating charges*              | 145.92                                | 117.31                                | 133.99                                |
| Operating charges                             | (10.12)                               | (7.96)                                | (6.25)                                |
| Return after operating charges*               | 135.80                                | 109.35                                | 127.74                                |
| Distributions                                 | 0.00                                  | 0.00                                  | 0.00                                  |
| Retained distributions on accumulation shares | 0.00                                  | 0.00                                  | 0.00                                  |
| Closing net asset value per share             | 710.71                                | 574.91                                | 465.56                                |
| *After direct transaction costs of:           | 0.13                                  | 0.10                                  | 0.06                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | 23.62%                                | 23.49%                                | 37.81%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 59,750                                | 46,114                                | 42,051                                |
| Closing number of shares                      | 8,407,080                             | 8,021,082                             | 9,032,361                             |
| Operating charges                             | 1.51%                                 | 1.53%                                 | 1.51%                                 |
| Direct transaction costs <sup>2</sup>         | 0.02%                                 | 0.02%                                 | 0.01%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 754.9                                 | 608.6                                 | 467.4                                 |
| Lowest share price (pence)                    | 559.1                                 | 463.6                                 | 334.5                                 |

# Comparative Tables cont.

### **Comparative Table: B Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 660.73                                | 529.71                                | 380.95                                |
| Return before operating charges*              | 168.29                                | 134.16                                | 151.67                                |
| Operating charges                             | (4.02)                                | (3.14)                                | (2.91)                                |
| Return after operating charges*               | 164.27                                | 131.02                                | 148.76                                |
| Distributions                                 | 0.00                                  | 0.00                                  | 0.00                                  |
| Retained distributions on accumulation shares | 0.00                                  | 0.00                                  | 0.00                                  |
| Closing net asset value per share             | 825.00                                | 660.73                                | 529.71                                |
| *After direct transaction costs of:           | 0.15                                  | 0.12                                  | 0.07                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | 24.86%                                | 24.73%                                | 39.05%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 1,373,833                             | 701,990                               | 287,291                               |
| Closing number of shares                      | 166,524,814                           | 106,245,005                           | 54,235,515                            |
| Operating charges                             | 0.52%                                 | 0.52%                                 | 0.62%1                                |
| Direct transaction costs <sup>2</sup>         | 0.02%                                 | 0.02%                                 | 0.01%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 870.7                                 | 698.6                                 | 531.0                                 |
| Lowest share price (pence)                    | 646.8                                 | 527.7                                 | 377.4                                 |

# Comparative Tables cont.

### **Comparative Table: B Income Shares**

|                                       | Financial Year Ended | Financial Year Ended | Financial Year Ended |
|---------------------------------------|----------------------|----------------------|----------------------|
|                                       | 30 April 2019        | 30 April 2018        | 30 April 2017        |
|                                       | (pence per share)    | (pence per share)    | (pence per share)    |
| Change in net assets per share:       |                      |                      |                      |
| Opening net asset value per share     | 610.27               | 489.26               | 351.86               |
| Return before operating charges*      | 155.44               | 123.90               | 140.06               |
| Operating charges                     | (3.71)               | (2.89)               | (2.66)               |
| Return after operating charges*       | 151.73               | 121.01               | 137.40               |
| Distributions on income shares        | 0.00                 | 0.00                 | 0.00                 |
| Closing net asset value per share     | 762.00               | 610.27               | 489.26               |
| *After direct transaction costs of:   | 0.14                 | 0.11                 | 0.06                 |
| Performance:                          |                      |                      |                      |
| Return after charges                  | 24.86%               | 24.73%               | 39.05%               |
| Other Information:                    |                      |                      |                      |
| Closing net asset value (£'000)       | 530,805              | 322,314              | 176,586              |
| Closing number of shares              | 69,659,422           | 52,815,014           | 36,092,633           |
| Operating charges                     | 0.52%                | 0.52%                | 0.61% <sup>1</sup>   |
| Direct transaction costs <sup>2</sup> | 0.02%                | 0.02%                | 0.01%                |
| Prices:                               |                      |                      |                      |
| Highest share price (pence)           | 804.2                | 645.2                | 490.5                |
| Lowest share price (pence)            | 597.4                | 487.4                | 348.5                |

### Comparative Tables cont.

### **Comparative Table: C Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 742.00                                | 591.88                                | 423.12                                |
| Return before operating charges*              | 189.28                                | 150.26                                | 168.87                                |
| Operating charges                             | (0.17)                                | (0.14)                                | (0.11)                                |
| Return after operating charges*               | 189.11                                | 150.12                                | 168.76                                |
| Distributions                                 | (1.67)                                | (1.51)                                | (1.90)                                |
| Retained distributions on accumulation shares | 1.67                                  | 1.51                                  | 1.90                                  |
| Closing net asset value per share             | 931.11                                | 742.00                                | 591.88                                |
| *After direct transaction costs of:           | 0.17                                  | 0.14                                  | 0.08                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | 25.49%                                | 25.36%                                | 39.89%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 228,963                               | 172,649                               | 29,468                                |
| Closing number of shares                      | 24,590,184                            | 23,268,233                            | 4,978,720                             |
| Operating charges                             | 0.02%                                 | 0.02%                                 | 0.02%                                 |
| Direct transaction costs <sup>2</sup>         | 0.02%                                 | 0.02%                                 | 0.01%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 979.5                                 | 784.0                                 | 592.9                                 |
| Lowest share price (pence)                    | 728.7                                 | 589.8                                 | 419.3                                 |

<sup>&</sup>lt;sup>1</sup>With effect from 1 January 2017, the ACD's annual fee for Class B shares was reduced from 0.65% to 0.50%. As at 30 April 2017, the ACD considered 0.52% to be a more indicative rate for the ongoing charges figure.

A dilution adjustment is made whenever dealings in the shares of the Fund result in shares being issued or cancelled by the Company. The adjustment will take account of any spread between the buying and selling prices of the Fund's investments and the costs (which may include dealing charges and taxes) of acquiring or disposing of such investments. Please note that the direct transaction cost disclosures above do not include the dilution adjustment charges. For further details on dilution adjustment charges please see the General Information section. Please note that with effect from 2 January 2018 the investment objective and policy of the Fund were amended.

<sup>&</sup>lt;sup>2</sup>The Fund incurs broker commission and transfer taxes/stamp duty as a necessary part of buying and selling the Fund's underlying investments in order to achieve the investment objective. In the case of shares; broker commissions, transfer taxes and stamp duty may be paid by the Fund on transactions.

### **Financial Statements**

### Statement of Total Return for the year ended 30 April 2019

|  |       | 2019    |         | 2018    |         |
|--|-------|---------|---------|---------|---------|
|  | Notes | £'000   | £'000   | £'000   | £'000   |
| Income   |       |         |         |         |         |
| Net capital gains/(losses)   | 1     |         | 360,425 |         | 177,285 |
| Revenue  | 3     | 4,432   |         | 2,258   |         |
| Expenses   | 4     | (8,908) |         | (4,083) |         |
| Net expense before taxation  |       | (4,476) |         | (1,825) |         |
| Taxation   | 5     | (639)   |         | (337)   |         |
| Net expense after taxation   |       |         | (5,115) |         | (2,162) |
| Total return before distributions  |       |         | 355,310 |         | 175,123 |
| Distributions  | 6     |         | (1,087) |         | (936)   |
| Change in net assets attributable to shareholders from investment activities |       |         | 354,223 |         | 174,187 |

### Statement of Change in Net Assets Attributable to Shareholders for the year ended 30 April 2019

|  | 2019      | 2019      |          |           |
|--|-----------|-----------|----------|-----------|
|  | £'000     | £'000     | £'000    | £'000     |
| Opening net assets attributable to shareholders                              |           | 1,243,067 |          | 535,396   |
| Amounts receivable on issue of shares  | 923,390   |           | 470,067  |           |
| Amounts payable on cancellation of shares                                    | (328,611) |           | (69,445) |           |
| Creation of shares settled by transfer of stocks                             | -         |           | 132,292  |           |
|  |           | 594,779   |          | 532,914   |
| Dilution adjustment  |           | 871       |          | 218       |
| Change in net assets attributable to shareholders from investment activities |           | 354,223   |          | 174,187   |
| Retained distributions on accumulation shares                                |           | 411       |          | 352       |
| Closing net assets attributable to shareholders                              |           | 2,193,351 |          | 1,243,067 |

## Financial Statements cont.

### Balance Sheet as at 30 April 2019

|   |       | 2019      | 2018      |
|---|-------|-----------|-----------|
|   | Notes | £'000     | €'000     |
| Assets:                                 |       |           |           |
| Fixed assets:                           |       |           |           |
| Investments                             | 13    | 2,172,136 | 1,231,035 |
| Current assets:                         |       |           |           |
| Debtors                                 | 8     | 47,492    | 40,147    |
| Cash and bank balances                  | 9     | 70,659    | 14,153    |
| Total assets                            |       | 2,290,287 | 1,285,335 |
| Liabilities:                            |       |           |           |
| Creditors:                              |       |           |           |
| Bank overdrafts                         | 9     | (5,621)   | (2,696)   |
| Other creditors                         | 10    | (91,315)  | (39,572)  |
| Total liabilities                       |       | (96,936)  | (42,268)  |
| Net assets attributable to shareholders |       | 2,193,351 | 1,243,067 |

|  | 2019    | 2018    |
|--|---------|---------|
|  |         |         |
|  | €'000   | £'00(   |
| Non-derivative securities  | 358,992 | 178,26  |
| Currency gains/(losses)  | 1,439   | (975    |
| Transaction costs  | (6)     | (5      |
| Net capital gains/(losses)   | 360,425 | 177,285 |
| Purchases, sales and transaction costs   |         |         |
|  | 2019    | 2018    |
|  | £,000   | £'000   |
| Purchases and transaction costs  |         |         |
| Purchases of equities  | 972,110 | 512,470 |
| Equity transferred in  | -       | 131,999 |
| Gross purchases of equities excluding transaction costs                                  | 972,110 | 644,469 |
| Commissions  | 243     | 120     |
| Taxes  | -       | -       |
| Total transaction costs on equity purchases <sup>1</sup>                                 | 243     | 120     |
| Purchases including transaction costs  | 972,353 | 644,589 |
| <sup>1</sup> These amounts have been deducted in determining net capital gains/(losses). |         |         |
|  |         |         |
|  | 2019    | 2018    |
|  | %       | %       |
| Transaction costs as a percentage of principal amount                                    |         |         |
| Commission on equity purchases   | 0.02    | 0.02    |
| Commission on equity purchases   | 0.02    |         |

| 2 | Durchases   | calce and  | transaction     | cocto | (continued) |
|---|-------------|------------|-----------------|-------|-------------|
| _ | Fulcilases. | Sales alli | ı II alisacıldı | CUSIS | (COITHIUEU) |

|   |                   |              | 2019    | 2018         |
|---|-------------------|--------------|---------|--------------|
|   |                   |              | £'000   | £,000        |
| Sales and transaction costs   |                   |              |         |              |
| Gross sales of equities excluding transaction costs                     |                   |              | 390,365 | 119,469      |
| Commissions   |                   |              | (130)   | (41          |
| Taxes   |                   |              | (6)     | (3           |
| Total transaction costs on equity sales <sup>1</sup>                    |                   |              | (136)   | (44          |
| Sales net of transaction costs  |                   |              | 390,229 | 119,425      |
| <sup>1</sup> These amounts have been deducted in determining net capita | I gains/(losses). |              |         |              |
|   |                   |              | 2019    | 2018         |
|   |                   |              | %       | %            |
| Transaction costs as a percentage of principal amount                   |                   |              |         |              |
| Commission on equity sales  |                   |              | (0.03)  | (0.03)       |
| Taxes on equity sales   |                   |              | (0.00)  | (0.00)       |
|   | 20                | 19           | 20      | 18           |
|   | £'000             | % of average | £'000   | % of average |
|   |                   | NAV          |         | NAV          |
| Portfolio transaction costs   |                   |              |         |              |
| Commissions   | 373               | 0.02         | 161     | 0.02         |
| Taxes   | 6                 | 0.00         | 3       | 0.00         |
| Total direct transaction costs  | 379               | 0.02         | 164     | 0.02         |
|   |                   |              | 2019    | 2018         |
|   |                   |              | %       | %            |
| Average portfolio dealing spread  |                   |              | 0.04    | 0.03         |

The Fund incurs broker commission and transfer taxes/stamp duty as a necessary part of buying and selling the Fund's underlying investments in order to achieve the investment objective. In the case of shares; broker commissions, transfer taxes and stamp duty may be paid by the Fund on transactions.

Dilution adjustment charges, which do not form part of the direct transaction costs disclosures above, may be incurred as a result of trading in underlying Funds. For further details on dilution adjustment charges please see the General Information section.

Dealing spread is the difference in the buying and selling prices of the underlying investments. Dealing spreads vary considerably depending on the transaction value and market sentiment. The Fund may have holdings in single priced funds. The notional spread on these holdings is not included in the average dealing spread calculated for this Fund.

| Revenue   |       |       |
|---|-------|-------|
|   | 2019  | 201   |
|   | £,000 | £'00  |
| Overseas dividends  | 4,258 | 2,24  |
| Bank interest   | 174   | 10    |
| Total revenue   | 4,432 | 2,25  |
| Expenses  |       |       |
|   | 2019  | 201   |
|   | £'000 | £'00  |
| Payable to the ACD, associates of the ACD and agents of either of them:               |       |       |
| ACD's periodic charge   | 8,694 | 3,96  |
| Payable to the Depositary, associates of the Depositary and agents of either of them: |       |       |
| Depositary's fee  | 158   | 8     |
| Bank charges  | 52    | 37    |
|   | 210   | 118   |
| Other expenses:   |       |       |
| Audit fee   | 4     | 4     |
| Total expenses  | 8,908 | 4,08  |
| Taxation  |       |       |
|   | 2019  | 2018  |
|   | £'000 | £'000 |
| Analysis of charge in the year  |       |       |
| Corporation tax   | -     |       |
| Overseas tax  | 639   | 337   |
| Total taxation  | 639   | 337   |

The Fund is subject to corporation tax at 20% (2018: 20%), however, the majority of dividends received by the Fund are not liable to corporation tax. Accordingly, the tax deductible expenses substantially exceed the taxable income of the Fund and, as a result, there is no corporation tax charge.

At 30 April 2019, the Fund had excess management expenses of £36,534,000 (2018: £27,800,000) which have not been recognised as a deferred tax asset. This is because the Fund is not expected to generate taxable income in a future period in excess of the deductible expenses of that future period and, accordingly, the Fund is unlikely to be able to reduce future tax liabilities through the use of existing excess expenses.

#### 5 Taxation (continued)

The tax charge is explained as follows:

|   | 2019    | 2018    |
|---|---------|---------|
|   | £'000   | £'000   |
| Net revenue/(expense) before taxation   | (4,476) | (1,825) |
| Net expense before taxation multiplied by the standard rate of corporation tax of 20% (2018: 20%) | (895)   | (365)   |
| Effects of:   |         |         |
| Non-taxable overseas dividends  | (852)   | (450)   |
| Overseas tax on dividends   | 639     | 337     |
| Excess management expenses  | 1,747   | 815     |
| Total taxation  | 639     | 337     |
|   |         |         |

### 6 Distributions

|  | 2019  | 2018  |
|--|-------|-------|
|  | £'000 | £'000 |
| Final to 30 April                          | 411   | 351   |
| Amounts deducted on cancellation of shares | (739) | (144) |
| Amounts added on issue of shares           | 1,415 | 729   |
| Total distributions                        | 1,087 | 936   |

The distributions take account of revenue transactions on the issue and cancellation of shares. Details of the distributions per share are set out in the Distribution Table.

### 7 Reconciliation of net revenue to net distributions for the year

|  | 2019    | 2018<br>£'000 |
|--|---------|---------------|
|  | €'000   |               |
| Net expense after taxation for the year      | (5,115) | (2,162)       |
| Add capital transfers for deficits of income | 6,203   | 3,099         |
| Add distributable revenue brought forward    | 1       | -             |
| Less distributable revenue carried forward   | (2)     | (1)           |
| Net distributions for the year               | 1,087   | 936           |

2018

11,457

2019

65,038

### Notes to the Financial Statements cont.

| 8 | Debtors |
|---|---------|
|   |         |

|                                  | £'000   | £'000   |
|----------------------------------|---------|---------|
| Receivable for issue of shares   | 3,060   | 30,467  |
| Sales awaiting settlement        | 43,656  | 9,245   |
| Accrued income                   | 721     | 414     |
| Overseas tax recoverable         | -       | 13      |
| VAT recoverable                  | 7       | 5       |
| Other debtors                    | 48      | 3       |
| Total debtors                    | 47,492  | 40,147  |
| Cash and bank balances           |         |         |
|                                  | 2019    | 2018    |
|                                  | £'000   | £'000   |
| Sterling bank accounts           | 5,769   | 2,628   |
| Foreign currency bank accounts   | 64,890  | 11,525  |
|                                  | 70,659  | 14,153  |
| Sterling bank accounts overdrawn | (5,621) | (2,696) |

### 10 Other creditors

Total cash and bank balances

|                                     | 2019   | 2018   |
|-------------------------------------|--------|--------|
|                                     | £'000  | £'000  |
| Payable for cancellation of shares  | 47,127 | -      |
| Purchases awaiting settlement       | 43,243 | 39,085 |
| Due to the ACD or associates        | 919    | 463    |
| Due to the Depositary or associates | 23     | 20     |
| Other accrued expenses              | 3      | 4      |
| Total other creditors               | 91,315 | 39,572 |
|                                     |        |        |

#### 11 Related party transactions

Baillie Gifford & Co Limited, as ACD, is regarded as a related party by virtue of the services provided to the Company. Baillie Gifford & Co Limited acts as principal in respect of all transactions of shares in the Company, except where stocks are transferred on the issue or cancellation of shares. The aggregate monies received through issue and paid on cancellation are disclosed in the Statement of Change in Net Assets Attributable to Shareholders. Amounts receivable and payable on the issue and cancellation of shares have been disclosed in notes 8 and 10 respectively.

Amounts paid to Baillie Gifford & Co Limited in respect of ACD fees are disclosed in note 4 with amounts due at the year end given in note 10.

#### 11 Related party transactions (continued)

On 10 November 2017 all of the assets held by Baillie Gifford North American Pension Fund were transferred into the Fund via a share exchange. The value of these related party transactions can be seen in the prior year Statement of Change in Net Assets Attributable to Shareholders.

### Shares held by the ACD and associates of the ACD

The shares held by the ACD and associates of the ACD as a percentage of the Fund's NAV were:

|                               | 2019 | 2018 |
|-------------------------------|------|------|
|                               | %    | %    |
| ACD and associates of the ACD | 1.45 | 1.72 |

#### 12 Reconciliation of shares in issue

|                         |                | 2019                     |             |                          |
|-------------------------|----------------|--------------------------|-------------|--------------------------|
|                         | A Accumulation | B Accumulation<br>Shares | B Income    | C Accumulation<br>Shares |
|                         | Shares         |                          | Shares      |                          |
| Opening shares in issue | 8,021,082      | 106,245,005              | 52,815,014  | 23,268,233               |
| Shares issued           | 4,999,967      | 92,905,302               | 20,910,882  | 3,676,578                |
| Shared cancelled        | (4,294,030)    | (32,878,964)             | (4,092,027) | (2,354,627)              |
| Shares converted        | (319,939)      | 253,471                  | 25,553      | -                        |
| Closing shares in issue | 8,407,080      | 166,524,814              | 69,659,422  | 24,590,184               |

#### 13 Basis of valuation

|                                 | 2019      | 2018      |
|---------------------------------|-----------|-----------|
|                                 | Assets    | Assets    |
|                                 | £'000     | £'000     |
| Level 1: Quoted prices          | 2,172,136 | 1,231,035 |
| Level 2: Observable market data | -         | -         |
| Level 3: Unobservable data      | -         | -         |
| Total                           | 2,172,136 | 1,231,035 |

#### 14 Derivatives and other financial instruments

#### **Currency exposures**

A substantial proportion of the net assets of the Fund are denominated in currencies other than sterling, with the effect that the balance sheet and total return can be significantly affected by currency movements.

| Currency    | Net cu    | Net currency assets/(liabilities) |           | Net cu    | Net currency assets/(liabilities) |           |
|-------------|-----------|-----------------------------------|-----------|-----------|-----------------------------------|-----------|
|             |           | 2019                              |           | 2018      |                                   |           |
|             | Monetary  | Non-monetary                      | Total     | Monetary  | Non-monetary                      | Total     |
|             | exposures | exposures                         |           | exposures | exposures                         |           |
|             | £'000     | £'000                             | £'000     | £'000     | £'000                             | £'000     |
| UK sterling | 148       | -                                 | 148       | (68)      | -                                 | (68)      |
| US dollar   | 64,890    | 2,172,136                         | 2,237,026 | 11,525    | 1,231,035                         | 1,242,560 |

Short term debtors and creditors have not been disclosed.

The Fund invests in a generally diversified portfolio of assets. Consequently the ACD considers that a single measure of market sensitivity does not accurately reflect the risks faced by the Fund.

### Distribution Table

Final distribution for the year ended 30 April 2019

Group 1 : shares purchased prior to 1 May 2018

Group 2: shares purchased 1 May 2018 to 30 April 2019

|                                      | Net Revenue     | Equalisation    | Distribution      | Distribution      |
|--------------------------------------|-----------------|-----------------|-------------------|-------------------|
|                                      | (dividend       |                 | (paid/accumulated | (paid/accumulated |
|                                      | distribution)   |                 | 30.06.19)         | 30.06.18          |
|                                      | 30.04.19        | 30.04.19        | 30.04.19          | 30.04.18          |
|                                      | pence per share | pence per share | pence per share   | pence per share   |
| A Accumulation<br>Group 1<br>Group 2 | -               | -               | -                 | -                 |
| B Accumulation  Group 1  Group 2     | -               | -               | -                 |                   |
| B Income<br>Group 1<br>Group 2       | -               | -               | -                 |                   |
| C Accumulation<br>Group 1            | 1.67000         | _               | 1.67000           | 1.51000           |
| Group 2                              | 0.82043         | 0.84957         | 1.67000           | 1.51000           |

### **BAILLIE GIFFORD**

# Baillie Gifford Developed Asia Pacific Fund

a sub-fund of Baillie Gifford Overseas Growth Funds ICVC

Annual Report & Financial Statements for the year ended 30 April 2019





### Baillie Gifford Developed Asia Pacific Fund

#### **Investment Objective**

The Fund aims to produce attractive returns, mainly through capital growth, over the long term.

### **Investment Policy**

To invest in any economic sectors of any of the markets represented by the MSCI Pacific Index, either directly or indirectly. Investment will be mainly in shares of companies. The markets currently included in the MSCI Pacific Index are Australia, Hong Kong, Japan, New Zealand and Singapore.

#### Risk and Reward Profile

The Risk and Reward Indicator table demonstrates where the Fund ranks in terms of its potential risk and reward. The higher the rank the greater the potential reward but the greater the risk of losing money. It is based on past data, may change over time and may not be a reliable indication of the future risk profile of the Fund. The shaded area in the table below shows the Fund's ranking on the Risk and Reward Indicator.



Please note that even the lowest risk class can lose you money and that extreme adverse market circumstances can mean you suffer severe losses in all cases.

The Fund is classified in the category above because it invests in company shares which generally provide higher rewards and higher risks than other investments such as bonds or cash.

The indicator does not take into account the following relevant material risks:

Investment markets can go down as well as up and market conditions can change rapidly. The value of an investment in the Fund, and any income from it, can fall as well as rise and you may not get back the amount invested.

The Fund has exposure to foreign currencies and changes in the rates of exchange will cause the value of any investment, and income from it, to fall as well as rise and you may not get back the amount invested.

Custody of assets involves a risk of loss if the custodian becomes insolvent or breaches duties of care.

The Fund's concentrated portfolio and long-term approach to investment may result in large movements in the share price.

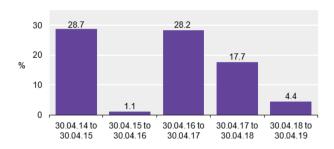
Where possible, charges are taken from the Fund's revenue. Where there is insufficient revenue, the remainder will be taken from capital. This will reduce the capital value of the Fund.

The result of the UK Referendum on membership of the European Union introduces elements of political uncertainty and may have practical consequences for the Fund. Developments will be closely monitored.

Further details of the risks associated with investing in the Fund can be found in the Prospectus which is available by contacting Client Relations or visiting our website.

### Investment Report

#### Past Performance<sup>1</sup>



The performance figures shown in this graph are for Class B Accumulation Shares. Performance figures reflect the ACD's annual fee of 0.55% (until 30 September 2017, the ACD's annual fee on Class B Shares was 0.65%), but exclude any initial charge paid. Please note these returns differ from the return quoted in the Investment Report, which is based on the closing net asset value at the year end. Movements in the prices of company shares in which the Fund invests and foreign exchange rates between the two valuation points can lead to distortions in the returns. Performance for the other share classes in issue can be obtained by contacting Client Relations. You should be aware that past performance is not a guide to future performance.

For the year to 30 April 2019 the return on B Accumulation Shares was  $4.3\%^2$  compared to the return on the MSCI Pacific Index of  $1.6\%^3$ , in sterling terms. We believe that shorter-term performance measurements are of limited relevance in assessing investment ability and would suggest that five years is a more sensible timeframe over which to judge performance. Over the five years to 30 April 2019 the return on B Accumulation Shares was  $104.4\%^2$  compared to the return on the Index of  $68.7\%^3$ .

Although developed Asian markets held up well during the first half of the period, sentiment turned sharply negative during the final quarter of 2018 and, despite a recover in early 2019, returns for the year to 30 April were disappointing. There were concerns over the impacts of central bank tightening and trade tensions between the US and China. Slowing global growth dominated sentiment and weighed on stocks, particularly those with a cyclical element to their earnings.

Within the region there was a wide dispersion of returns. Japan and Singapore were the poorest performers both edging into negative territory. On the other hand, sentiment towards Hong Kong was positive and it increased in value by 11.7%, when measured in sterling terms. Australia held the middle ground.

In Japan unemployment is at a multi-decade low and, with Shinzo Abe surviving a leadership contest in September and therefore securing another three years in office, the political backdrop remains supportive. A downturn across Asia, led by a slowdown in China, has weighted on corporate earnings, particularly for those companies that are exposed to cyclical industries. However, continued high levels of capital investment suggest management teams are optimistic on future growth prospects.

In Hong Kong we began to see a softening of the housing market towards the end of the period. Slowing Chinese consumption growth and dampening of investment activity are also beginning to provide headwinds. It is noteworthy that the Hong Kong market played host to a record number of Chinese listings in 2018, confirming its importance as a gateway to Chinese equities.

The Australian economy also entered 2019 from a position of strength. GDP likely grew at around 3% last year and employment continued to expand, even though commodity markets lost ground and the housing market has been weakening. In early 2019 activity turned down somewhat and it now seems likely that central bank policy will become more accommodative.

<sup>1</sup>Source: FE, 10am dealing prices, income accumulated. <sup>2</sup>Source: Baillie Gifford & Co Limited, closing net asset values, income accumulated. <sup>3</sup>Source: FE and relevant underlying index provider, total return. Please see Disclaimer on page 259. You should be aware that past performance is not a guide to future performance.

### Investment Report cont.

Finally, Singapore is increasingly benefiting from the burgeoning middle class in its neighbouring countries; whilst at the same time government programmes aimed at diversifying the economy into new areas are beginning to gain traction. In the short term, a dampening of global trade is unhelpful for the economy.

Portfolio turnover remained low during the period, in keeping with the Fund's long-term investment approach. Having said this we took advantage of volatile market conditions to invest in some high-quality businesses from across the region that we had been following closely for some time. These new positions were funded from holdings which had either performed well or where the investment case had not developed in the way we had expected.

In Japan there were new holdings in haematology diagnostics business Sysmex, machine parts distributor Misumi and specialist in passive components for electronic devices Murata. All three of these businesses benefit from leading positions in their respective niche areas as well as a long runway of growth. In Hong Kong, we took advantage of share price weakness to buy a holding in China's dominant messaging platform, Tencent, after a change in the approval process for games underpinned a fall in profits which is likely to prove temporary. We also bought shares in power tools business Techtronic, believing that improvements in technology will underpin a replacement cycle as customers shift to handheld devices. There is also now a good chance that Techtronic can disrupt the outdoor tools market. Finally, we took a holding in Singapore listed drinks conglomerate Thai Beverage. Here we expect demand to be supported by burgeoning consumption and for profitability to improve with scale and synergies through acquisitions.

In terms of the sales, pallet manufacturer Brambles, and specialist in point of sales terminals Pax Global both suffered from increasing competition in their respective markets. We also sold out of positions in regional Japanese bank Suruga after losing confidence in management and semiconductor testing specialist Advantest on valuation grounds.

Turning to performance, the largest positive contributor was stock selection in Japan, even though the market itself delivered a negative return. Cosmetics business Shiseido continued its upward march from the previous year and features as the top performer. This was on the back of continued strong growth in Asia, notably China, where it has benefited from burgeoning demand for its prestige skin care range. Internet conglomerate SoftBank also performed strongly, enjoying a sharp recovery. A recovery in sentiment towards global internet stocks and the announcement of a major share buyback boosted sentiment towards the company.

On the negative side, the largest detractors from performance were also Japanese. Shares in regional bank Suruga fell sharply after it wrote down assets backed by a shared housing scheme. After a subsequent investigation from the regulator highlighted improper lending practices we decided to exit the position. Internet and media business CyberAgent was also out of favour after releasing disappointing third quarter results that led management to make a large downward revision to full year forecasts.

Iain Campbell and Tolibjon Tursunov, 7 May 2019

# Principal Holdings as at 30 April 2019

| Investment   | Percentage of total Fund |
|--|--------------------------|
| Baillie Gifford Japanese Smaller Companies Fund C Acc <sup>1</sup> | 7.51                     |
| Shiseido   | 5.58                     |
| United Overseas Bank   | 4.20                     |
| SoftBank Group   | 3.97                     |
| SBI Holdings   | 3.25                     |
| SMC  | 3.23                     |
| MS&AD Insurance  | 3.02                     |
| Hong Kong Exchanges & Clearing                                     | 2.82                     |
| Shimano  | 2.65                     |
| Cochlear   | 2.61                     |

<sup>&</sup>lt;sup>1</sup>Baillie Gifford Overseas Growth Funds ICVC related party (please refer to note 11).

# Material Portfolio Changes for the year ended 30 April 2019

| Largest Purchases   | Cost  |
|---|-------|
|   | £'000 |
| Tencent   | 3,168 |
| Misumi  | 2,339 |
| Techtronic Industries   | 1,948 |
| Baillie Gifford Japanese Smaller Companies<br>Fund C Acc <sup>1</sup> | 1,711 |
| Keyence   | 1,692 |
| Murata  | 1,634 |
| Sysmex Corp.  | 1,525 |
| Sugi Holdings   | 1,441 |
| BHP Billiton (Aus. listing)   | 1,293 |
| Thai Beverage PCL (Singapore)   | 1.224 |

| Largest Sales   | Proceeds |
|---|----------|
|   | £'000    |
| Advantest Corp  | 6,498    |
| Baillie Gifford Japanese Smaller<br>Companies Fund C Acc <sup>1</sup> | 1,732    |
| Lifull Co Ltd   | 1,634    |
| Galaxy Entertainment Group  | 1,622    |
| Shiseido  | 1,276    |
| Brambles  | 1,206    |
| Makita Corporation  | 1,016    |
| Bridgestone   | 978      |
| Nabtesco  | 868      |
| Suruga Bank   | 594      |

<sup>&</sup>lt;sup>1</sup>Baillie Gifford Overseas Growth Funds ICVC related party (please refer to note 11).

# Portfolio Statement as at 30 April 2019

| Stock description                               | Holding | Market      | % of total |
|---|---------|-------------|------------|
|   |         | value £'000 | net assets |
| Australia - 18.09% (17.46%)                     |         |             |            |
| BHP Billiton (Aus. listing)                     | 163,558 | 3,303       | 2.08       |
| Cochlear  | 41,068  | 4,153       | 2.61       |
| Iress Ltd                                       | 391,804 | 3,029       | 1.91       |
| James Hardie Industries                         | 250,501 | 2,608       | 1.64       |
| Mesoblast                                       | 629,444 | 557         | 0.35       |
| REA Group                                       | 33,493  | 1,445       | 0.91       |
| Seek  | 372,491 | 3,662       | 2.30       |
| TPG Telecom                                     | 696,964 | 2,536       | 1.59       |
| Treasury Wine Estates                           | 398,886 | 3,702       | 2.33       |
| Washington Soul Pattinson                       | 303,553 | 3,768       | 2.37       |
|   |         | ,           |            |
| Hong Kong - 12.78% (9.75%)                      |         |             |            |
| AIA Group                                       | 343,800 | 2,688       | 1.69       |
| Galaxy Entertainment Group                      | 659,000 | 3,776       | 2.38       |
| Hong Kong Exchanges & Clearing                  | 168,400 | 4,475       | 2.81       |
| Techtronic Industries                           | 415,500 | 2,299       | 1.45       |
| Tencent   | 85,100  | 3,227       | 2.03       |
| Tsingtao Brewery 'H'                            | 790,000 | 3,854       | 2.42       |
| Japan - 60.06% (63.96%)                         |         |             |            |
| Asahi Group Holdings                            | 46,300  | 1,540       | 0.97       |
| Baillie Gifford Japanese Smaller Companies Fund |         | ,           |            |
| C Acc <sup>1</sup>                              | 224,171 | 11,942      | 7.51       |
| Bridgestone                                     | 66,000  | 2,003       | 1.26       |
| CyberAgent Inc                                  | 76,900  | 2,346       | 1.47       |
| Denso   | 72,600  | 2,427       | 1.53       |
| FANUC   | 22,700  | 3,248       | 2.04       |
| Fast Retailing                                  | 6,300   | 2,788       | 1.75       |
| INPEX   | 237,200 | 1,766       | 1.11       |
| Kakaku.com                                      | 212,500 | 3,337       | 2.10       |
| Keyence   | 3,700   | 1,761       | 1.11       |
| Makita Corporation                              | 116,200 | 3,241       | 2.04       |
| Misumi  | 110,300 | 2,186       | 1.37       |
| MS&AD Insurance                                 | 202,700 | 4,800       | 3.02       |
| Murata  | 77,700  | 3,189       | 2.01       |

| Nidec       23,9         Olympus       463,2         Pigeon       126,5         Recruit Holdings       144,0         SBI Holdings       315,9         Shimano       37,5         Shiseido       147,9         SMC       16,2         SoftBank Group       79,4 | ,         |         |
|--|-----------|---------|
| Olympus       463,2         Pigeon       126,5         Recruit Holdings       144,0         SBI Holdings       315,9         Shimano       37,5         Shiseido       147,9         SMC       16,2         SoftBank Group       79,4                          | ,         | 3 1.63  |
| Olympus       463,2         Pigeon       126,5         Recruit Holdings       144,0         SBI Holdings       315,9         Shimano       37,5         Shiseido       147,9         SMC       16,2         SoftBank Group       79,4                          | ,         | ያ 1 63  |
| Pigeon       126,5         Recruit Holdings       144,0         SBI Holdings       315,9         Shimano       37,5         Shiseido       147,9         SMC       16,2         SoftBank Group       79,4  | 200       | 5 1.00  |
| Recruit Holdings       144,0         SBI Holdings       315,9         Shimano       37,5         Shiseido       147,9         SMC       16,2         SoftBank Group       79,4   | 3,908     | 9 2.50  |
| SBI Holdings 315,9 Shimano 37,5 Shiseido 147,9 SMC 16,2 SoftBank Group 79,4  | 500 4,108 | 8 2.58  |
| Shimano37,5Shiseido147,9SMC16,2SoftBank Group79,4  | 3,302     | 2 2.08  |
| Shiseido 147,9<br>SMC 16,2<br>SoftBank Group 79,4  | 5,163     | 3 3.25  |
| SMC 16,2<br>SoftBank Group 79,4  | 500 4,207 | 7 2.65  |
| SoftBank Group 79,4  | 900 8,881 | 1 5.58  |
| •  | 200 5,139 | 9 3.23  |
|  | 400 6,319 | 9 3.97  |
| Sugi Holdings 98,4   | 100 3,802 | 2 2.39  |
| Sysmex Corp. 33,0  | 000 1,444 | 4 0.91  |
| Singapore - 6.31% (6.89%)  |           |         |
| Jardine Matheson 66,3  | 3,347     | 7 2.11  |
| United Overseas Bank 426,3   | 335 6,681 | 1 4.20  |
| Thailand - 0.79% (0.00%)   |           |         |
| Thai Beverage PCL (Singapore) 2,672,0  | 000 1,257 | 7 0.79  |
| Portfolio of investments   | 155,873   | 3 98.03 |
| Net other assets - 1.97% (1.94%)   | 3,133     | 0 4.07  |
| Net assets   | 5,130     | 3 1.97  |

<sup>&</sup>lt;sup>1</sup>Baillie Gifford Overseas Growth Funds ICVC related party (please refer to note 11).

All investments are listed on recognised stock exchanges and are approved securities or regulated collective investment schemes within the meaning of the FCA rules unless otherwise stated.

Figures in brackets refer to 30 April 2018.

# Comparative Tables

### **Comparative Table: A Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 496.55                                | 429.12                                | 342.21                                |
| Return before operating charges*              | 24.30                                 | 74.40                                 | 93.14                                 |
| Operating charges                             | (7.17)                                | (6.97)                                | (6.23)                                |
| Return after operating charges*               | 17.13                                 | 67.43                                 | 86.91                                 |
| Distributions                                 | (1.25)                                | (1.23)                                | (1.59)                                |
| Retained distributions on accumulation shares | 1.25                                  | 1.23                                  | 1.59                                  |
| Closing net asset value per share             | 513.68                                | 496.55                                | 429.12                                |
| *After direct transaction costs of:           | 0.15                                  | 0.14                                  | 0.12                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | 3.45%                                 | 15.71%                                | 25.40%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 5,868                                 | 6,321                                 | 6,378                                 |
| Closing number of shares                      | 1,142,271                             | 1,273,063                             | 1,486,303                             |
| Operating charges                             | 1.45%                                 | 1.50% <sup>1</sup>                    | 1.53%                                 |
| Direct transaction costs <sup>3</sup>         | 0.03%                                 | 0.03%                                 | 0.03%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 529.3                                 | 502.1                                 | 447.6                                 |
| Lowest share price (pence)                    | 446.1                                 | 428.3                                 | 333.9                                 |

### **Comparative Table: B Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 546.18                                | 468.00                                | 370.08                                |
| Return before operating charges*              | 26.97                                 | 81.45                                 | 100.99                                |
| Operating charges                             | (3.27)                                | (3.27)                                | (3.07)                                |
| Return after operating charges*               | 23.70                                 | 78.18                                 | 97.92                                 |
| Distributions                                 | (6.05)                                | (5.71)                                | (5.45)                                |
| Retained distributions on accumulation shares | 6.05                                  | 5.71                                  | 5.45                                  |
| Closing net asset value per share             | 569.88                                | 546.18                                | 468.00                                |
| *After direct transaction costs of:           | 0.16                                  | 0.15                                  | 0.13                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | 4.34%                                 | 16.71%                                | 26.46%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 124,877                               | 107,541                               | 78,819                                |
| Closing number of shares                      | 21,912,960                            | 19,689,492                            | 16,841,731                            |
| Operating charges                             | 0.60%                                 | 0.64% <sup>2</sup>                    | 0.69%                                 |
| Direct transaction costs <sup>3</sup>         | 0.03%                                 | 0.03%                                 | 0.03%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 584.3                                 | 551.1                                 | 487.8                                 |
| Lowest share price (pence)                    | 493.4                                 | 467.1                                 | 361.1                                 |

### **Comparative Table: B Income Shares**

|                                       | Financial Year Ended | Financial Year Ended | Financial Year Ended |
|---------------------------------------|----------------------|----------------------|----------------------|
|                                       | 30 April 2019        | 30 April 2018        | 30 April 2017        |
|                                       | (pence per share)    | (pence per share)    | (pence per share)    |
| Change in net assets per share:       |                      |                      |                      |
| Opening net asset value per share     | 509.91               | 441.52               | 353.31               |
| Return before operating charges*      | 25.24                | 76.85                | 96.31                |
| Operating charges                     | (3.03)               | (3.08)               | (2.90)               |
| Return after operating charges*       | 22.21                | 73.77                | 93.41                |
| Distributions on income shares        | (5.71)               | (5.38)               | (5.20)               |
| Closing net asset value per share     | 526.41               | 509.91               | 441.52               |
| *After direct transaction costs of:   | 0.15                 | 0.14                 | 0.13                 |
| Performance:                          |                      |                      |                      |
| Return after charges                  | 4.36%                | 16.71%               | 26.44%               |
| Other Information:                    |                      |                      |                      |
| Closing net asset value (£'000)       | 3,900                | 1,992                | 3,866                |
| Closing number of shares              | 740,952              | 390,622              | 875,656              |
| Operating charges                     | 0.60%                | 0.64% <sup>2</sup>   | 0.69%                |
| Direct transaction costs <sup>3</sup> | 0.03%                | 0.03%                | 0.03%                |
| Prices:                               |                      |                      |                      |
| Highest share price (pence)           | 545.5                | 519.9                | 465.6                |
| Lowest share price (pence)            | 460.7                | 440.7                | 344.9                |

### **Comparative Table: C Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 616.93                                | 525.49                                | 412.97                                |
| Return before operating charges*              | 30.61                                 | 91.73                                 | 112.71                                |
| Operating charges                             | (0.31)                                | (0.29)                                | (0.19)                                |
| Return after operating charges*               | 30.30                                 | 91.44                                 | 112.52                                |
| Distributions                                 | (10.25)                               | (9.83)                                | (9.29)                                |
| Retained distributions on accumulation shares | 10.25                                 | 9.83                                  | 9.29                                  |
| Closing net asset value per share             | 647.23                                | 616.93                                | 525.49                                |
| *After direct transaction costs of:           | 0.19                                  | 0.17                                  | 0.15                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | 4.91%                                 | 17.40%                                | 27.25%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 24,357                                | 25,224                                | 30,514                                |
| Closing number of shares                      | 3,763,277                             | 4,088,603                             | 5,806,823                             |
| Operating charges                             | 0.05%                                 | 0.05%                                 | 0.04%                                 |
| Direct transaction costs <sup>3</sup>         | 0.03%                                 | 0.03%                                 | 0.03%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 661.5                                 | 621.9                                 | 547.4                                 |
| Lowest share price (pence)                    | 559.3                                 | 524.6                                 | 403.0                                 |

### **Comparative Table: C Income Shares**

|                                       | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
|                                       | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:       |                                       |                                       |                                       |
| Opening net asset value per share     | 416.95                                | 360.88                                | 288.02                                |
| Return before operating charges*      | 20.74                                 | 63.02                                 | 79.43                                 |
| Operating charges                     | (0.21)                                | (0.20)                                | (0.13)                                |
| Return after operating charges*       | 20.53                                 | 62.82                                 | 79.30                                 |
| Distributions on income shares        | (6.93)                                | (6.75)                                | (6.44)                                |
| Closing net asset value per share     | 430.55                                | 416.95                                | 360.88                                |
| *After direct transaction costs of:   | 0.13                                  | 0.12                                  | 0.10                                  |
| Performance:                          |                                       |                                       |                                       |
| Return after charges                  | 4.92%                                 | 17.41%                                | 27.53%                                |
| Other Information:                    |                                       |                                       |                                       |
| Closing net asset value (£'000)       | 4                                     | 4                                     | 4                                     |
| Closing number of shares              | 1,000                                 | 1,000                                 | 1,000                                 |
| Operating charges                     | 0.05%                                 | 0.05%                                 | 0.04%                                 |
| Direct transaction costs <sup>3</sup> | 0.03%                                 | 0.03%                                 | 0.03%                                 |
| Prices:                               |                                       |                                       |                                       |
| Highest share price (pence)           | 447.1                                 | 427.1                                 | 382.6                                 |
| Lowest share price (pence)            | 378.1                                 | 360.3                                 | 282.3                                 |

<sup>&</sup>lt;sup>1</sup>With effect from 1 October 2017, the ACD's annual fee for Class A shares was reduced from 1.50% to 1.40%. As at 30 April 2018, the ACD considered 1.45% to be a more indicative rate for the ongoing charges figure.

A dilution adjustment is made whenever dealings in the shares of the Fund result in shares being issued or cancelled by the Company. The adjustment will take account of any spread between the buying and selling prices of the Fund's investments and the costs (which may include dealing charges and taxes) of acquiring or disposing of such investments. Please note that the direct transaction cost disclosures above do not include the dilution adjustment charges. For further details on dilution adjustment charges please see the General Information section.

<sup>&</sup>lt;sup>2</sup>With effect from 1 October 2017, the ACD's annual fee for Class B shares was reduced from 0.65% to 0.55%. As at 30 April 2018, the ACD considered 0.60% to be a more indicative rate for the ongoing charges figure.

<sup>&</sup>lt;sup>3</sup>The Fund incurs broker commission and transfer taxes/stamp duty as a necessary part of buying and selling the Fund's underlying investments in order to achieve the investment objective. In the case of shares; broker commissions, transfer taxes and stamp duty may be paid by the Fund on transactions.

### **Financial Statements**

### Statement of Total Return for the year ended 30 April 2019

|  |       | 2019  |         | 2018  | 2018    |
|--|-------|-------|---------|-------|---------|
|  | Notes | £'000 | £'000   | £'000 | £'000   |
| Income   |       |       |         |       |         |
| Net capital gains/(losses)   | 1     |       | 3,889   |       | 19,179  |
| Revenue  | 3     | 2,691 |         | 2,512 |         |
| Expenses   | 4     | (793) |         | (718) |         |
| Net revenue before taxation  |       | 1,898 |         | 1,794 |         |
| Taxation   | 5     | (155) |         | (146) |         |
| Net revenue after taxation   |       |       | 1,743   |       | 1,648   |
| Total return before distributions  |       |       | 5,632   |       | 20,827  |
| Distributions  | 6     |       | (1,743) |       | (1,649) |
| Change in net assets attributable to shareholders from investment activities |       |       | 3,889   |       | 19,178  |

### Statement of Change in Net Assets Attributable to Shareholders for the year ended 30 April 2019

|  | 2019     | 2019    |          |         |
|--|----------|---------|----------|---------|
|  | €,000    | £'000   | £'000    | £'000   |
| Opening net assets attributable to shareholders                              |          | 141,082 |          | 119,581 |
| Amounts receivable on issue of shares  | 35,311   |         | 22,759   |         |
| Amounts payable on cancellation of shares                                    | (23,061) |         | (22,025) |         |
|  |          | 12,250  |          | 734     |
| Dilution adjustment  |          | 59      |          | 47      |
| Change in net assets attributable to shareholders from investment activities |          | 3,889   |          | 19,178  |
| Retained distributions on accumulation shares                                |          | 1,726   |          | 1,542   |
| Closing net assets attributable to shareholders                              |          | 159,006 |          | 141,082 |

## Financial Statements cont.

### Balance Sheet as at 30 April 2019

|   |       | 2019    | 2018    |
|---|-------|---------|---------|
|   | Notes | £'000   | £'000   |
| Assets:                                 |       |         |         |
| Fixed assets:                           |       |         |         |
| Investments                             | 13    | 155,873 | 138,344 |
| Current assets:                         |       |         |         |
| Debtors                                 | 8     | 2,234   | 1,858   |
| Cash and bank balances                  | 9     | 3,498   | 1,313   |
| Total assets                            |       | 161,605 | 141,515 |
| Liabilities:                            |       |         |         |
| Creditors:                              |       |         |         |
| Distributions payable                   |       | (42)    | (21)    |
| Other creditors                         | 10    | (2,557) | (412)   |
| Total liabilities                       |       | (2,599) | (433)   |
| Net assets attributable to shareholders |       | 159,006 | 141,082 |

| Net capital gains/(losses)   |        |        |
|--|--------|--------|
|  | 2019   | 2018   |
|  | £,000  | £'000  |
| Non-derivative securities  | 3,875  | 19,136 |
| Currency gains/(losses)  | 23     | 48     |
| Transaction costs  | (9)    | (5     |
| Net capital gains/(losses)   | 3,889  | 19,179 |
| Purchases, sales and transaction costs   |        |        |
|  | 2019   | 2018   |
|  | £,000  | £,000  |
| Purchases and transaction costs  |        |        |
| Gross purchases of equities excluding transaction costs                                  | 39,285 | 35,864 |
| Commissions  | 14     | 14     |
| Taxes  | 9      | 4      |
| Total transaction costs on equity purchases <sup>1</sup>                                 | 23     | 18     |
| Purchases including transaction costs  | 39,308 | 35,882 |
| <sup>1</sup> These amounts have been deducted in determining net capital gains/(losses). |        |        |
|  | 2019   | 2018   |
|  | %      | %      |
| Transaction costs as a percentage of principal amount                                    |        |        |
| Commission on equity purchases   | 0.04   | 0.04   |
| Taxes on equity purchases  | 0.02   | 0.01   |

#### 2 Purchases, sales and transaction costs (continued)

|   |                         |                     | 2019   | 2018                |
|---|-------------------------|---------------------|--------|---------------------|
|   |                         |                     | £'000  | £'000               |
| Sales and transaction costs   |                         |                     |        |                     |
| Gross sales of equities excluding transaction costs                 |                         |                     | 25,763 | 33,751              |
| Commissions   |                         |                     | (11)   | (12                 |
| Taxes   |                         |                     | (3)    | (6                  |
| Total transaction costs on equity sales <sup>1</sup>                |                         |                     | (14)   | (18                 |
| Sales net of transaction costs                                      |                         |                     | 25,749 | 33,733              |
| <sup>1</sup> These amounts have been deducted in determining net of | capital gains/(losses). |                     |        |                     |
|   |                         |                     | 2019   | 2018                |
|   |                         |                     | %      | %                   |
| Transaction costs as a percentage of principal amoun                | nt                      |                     |        |                     |
| Commission on equity sales  |                         |                     | (0.04) | (0.04               |
| Taxes on equity sales   |                         |                     | (0.01) | (0.02               |
|   | 20                      | 19                  | 20     | 18                  |
|   | £'000                   | % of average<br>NAV | £'000  | % of average<br>NAV |
| Portfolio transaction costs   |                         |                     |        |                     |
| Commissions   | 25                      | 0.02                | 26     | 0.02                |
| Taxes   | 12                      | 0.01                | 10     | 0.01                |
| Total direct transaction costs                                      | 37                      | 0.03                | 36     | 0.03                |
|   |                         |                     | 2019   | 2018                |
|   |                         |                     | %      | %                   |
| Average portfolio dealing spread                                    |                         |                     | 0.04   | 0.04                |
|   |                         |                     |        |                     |

The Fund incurs broker commission and transfer taxes/stamp duty as a necessary part of buying and selling the Fund's underlying investments in order to achieve the investment objective. In the case of shares; broker commissions, transfer taxes and stamp duty may be paid by the Fund on transactions.

Dilution adjustment charges, which do not form part of the direct transaction costs disclosures above, may be incurred as a result of trading in underlying Funds. For further details on dilution adjustment charges please see the General Information section.

Dealing spread is the difference in the buying and selling prices of the underlying investments. Dealing spreads vary considerably depending on the transaction value and market sentiment. The Fund may have holdings in single priced funds. The notional spread on these holdings is not included in the average dealing spread calculated for this Fund.

|   | Revenue   |       |       |
|---|---|-------|-------|
|   |   | 2019  | 2018  |
|   |   | £'000 | £'00  |
|   | UK dividends <sup>1</sup>   | 95    | 69    |
|   | Overseas dividends  | 2,591 | 2,442 |
|   | Bank interest   | 5     | -     |
|   | Total revenue   | 2,691 | 2,512 |
| 1 | Includes income from relevant Collective Investment Schemes.  |       |       |
| ! | Expenses  |       |       |
|   |   | 2019  | 2018  |
|   |   | £,000 | £'000 |
|   | Payable to the ACD, associates of the ACD and agents of either of them:                                 |       |       |
|   | ACD's periodic charge   | 736   | 670   |
|   | Dayable to the Depository, especiates of the Depository and egents of either of them.                   |       |       |
|   | Payable to the Depositary, associates of the Depositary and agents of either of them:  Depositary's fee | 13    | 16    |
|   | Bank charges  | 18    | 21    |
|   | Dalik Glarges   |       |       |
|   |   | 31    | 37    |
|   | Other expenses:   |       |       |
|   | Audit fee   | 4     | 5     |
|   | Professional fees   | 22    | 6     |
|   |   | 26    | 11    |
|   | Total expenses  | 793   | 718   |
|   |   |       |       |
|   | Taxation  |       |       |
|   |   | 2019  | 2018  |
|   |   | £,000 | £'000 |
|   | Analysis of charge in the year  |       |       |
|   | Corporation tax   | -     | -     |
|   | Overseas tax  | 155   | 146   |

The Fund is subject to corporation tax at 20% (2018: 20%), however, the majority of dividends received by the Fund are not liable to corporation tax. Accordingly, the tax deductible expenses substantially exceed the taxable income of the Fund and, as a result, there is no corporation tax charge.

155

146

**Total taxation** 

#### 5 Taxation (continued)

At 30 April 2019, the Fund had excess management expenses of  $\mathfrak{L}2,755,000$  (2018:  $\mathfrak{L}1,966,000$ ) which have not been recognised as a deferred tax asset. This is because the Fund is not expected to generate taxable income in a future period in excess of the deductible expenses of that future period and, accordingly, the Fund is unlikely to be able to reduce future tax liabilities through the use of existing excess expenses.

The tax charge is explained as follows:

|   | 2019  | 2018  |
|---|-------|-------|
|   | £'000 | £'000 |
| Net revenue/(expense) before taxation   | 1,898 | 1,794 |
| Net revenue before taxation multiplied by the standard rate of corporation tax of 20% (2018: 20%) | 380   | 359   |
| Effects of:   |       |       |
| Non-taxable UK dividends  | (19)  | (14)  |
| Non-taxable overseas dividends  | (518) | (490) |
| Overseas tax on dividends   | 155   | 146   |
| Excess management expenses  | 157   | 145   |
| Total taxation  | 155   | 146   |

#### 6 Distributions

|  | 2019  | 2018  |
|--|-------|-------|
|  | £'000 | £'000 |
| Final to 30 April                          | 1,768 | 1,563 |
| Amounts deducted on cancellation of shares | 124   | 210   |
| Amounts added on issue of shares           | (149) | (124) |
| Total distributions                        | 1,743 | 1,649 |

The distributions take account of revenue transactions on the issue and cancellation of shares. Details of the distributions per share are set out in the Distribution Table.

### 7 Reconciliation of net revenue to net distributions for the year

| 2019  | 2018           |
|-------|----------------|
| £'000 | £'000          |
| 1,743 | 1,648          |
| -     | 1              |
| 1,743 | 1,649          |
|       | £'000<br>1,743 |

412

2,557

### Notes to the Financial Statements cont.

| Debtors                             | 2019  | 2018  |
|-------------------------------------|-------|-------|
|                                     |       |       |
|                                     | £'000 | £'000 |
| Receivable for issue of shares      | 627   | 304   |
| Sales awaiting settlement           | 924   | 792   |
| Accrued income                      | 655   | 742   |
| Overseas tax recoverable            | 23    | 19    |
| VAT recoverable                     | 4     | 1     |
| Other debtors                       | 1     | -     |
| Total debtors                       | 2,234 | 1,858 |
| Cash and bank balances              |       |       |
|                                     | 2019  | 2018  |
|                                     | £'000 | £'000 |
| Sterling bank accounts              | 3,498 | 1,313 |
| Total cash and bank balances        | 3,498 | 1,313 |
| Other creditors                     |       |       |
| Other creditors                     | 2019  | 2018  |
|                                     | £'000 | £'000 |
| Payable for cancellation of shares  | 624   | 19    |
| Purchases awaiting settlement       | 1,857 | 323   |
| Due to the ACD or associates        | 68    | 59    |
| Due to the Depositary or associates | 5     | 7     |
| Duo to the Depositary of associates | 5     | - 1   |

#### 11 Related party transactions

**Total other creditors** 

Baillie Gifford & Co Limited, as ACD, is regarded as a related party by virtue of the services provided to the Company. Baillie Gifford & Co Limited acts as principal in respect of all transactions of shares in the Company, except where stocks are transferred on the issue or cancellation of shares. The aggregate monies received through issue and paid on cancellation are disclosed in the Statement of Change in Net Assets Attributable to Shareholders. Amounts receivable and payable on the issue and cancellation of shares have been disclosed in notes 8 and 10 respectively.

Amounts paid to Baillie Gifford & Co Limited in respect of ACD fees are disclosed in note 4 with amounts due at the year end given in note 10.

#### Related party transactions (continued)

The Fund invests in other funds for whom Baillie Gifford & Co, the ultimate parent company of the ACD, act as Investment Adviser and these funds are therefore considered to be related parties. Transactions with these related party funds are noted in the table below.

|  | 2019              |                 |                                 |        | 2018      |       |        |
|--|-------------------|-----------------|---------------------------------|--------|-----------|-------|--------|
|  | Purchases         | Purchases Sales | Purchases Sales Income Purchase | Income | Purchases | Sales | Income |
|  | £'000             | £'000           | £'000                           | £'000  | £,000     | £'000 |        |
| Baillie Gifford Japanese Smaller Companies Fund C<br>Acc | 1,712             | 1,732           | 95                              | 1,926  | 3,765     | 69    |        |
| Shares held by the ACD and associates of the ACD         |                   |                 |                                 |        |           |       |        |
| The shares held by the ACD and associates of the ACI     | ) as a narcentage | of the Fund's   | NAV were:                       |        |           |       |        |

The shares held by the ACD and associates of the ACD as a percentage of the Fund's NAV were:

| 20                            | 019 | 2018 |
|-------------------------------|-----|------|
|                               | %   | %    |
| ACD and associates of the ACD | .24 | 0.00 |

#### Reconciliation of shares in issue

|                         |                | 2019           |          |                |          |  |
|-------------------------|----------------|----------------|----------|----------------|----------|--|
|                         | A Accumulation | B Accumulation | B Income | C Accumulation | C Income |  |
|                         | Shares         | Shares         | Shares   | Shares         | Shares   |  |
| Opening shares in issue | 1,273,063      | 19,689,492     | 390,622  | 4,088,603      | 1,000    |  |
| Shares issued           | 172,718        | 5,684,018      | 436,240  | 153,267        | 1,000    |  |
| Shared cancelled        | (274,487)      | (3,475,950)    | (97,558) | (478,593)      | (1,000)  |  |
| Shares converted        | (29,023)       | 15,400         | 11,648   | -              | -        |  |
| Closing shares in issue | 1,142,271      | 21,912,960     | 740,952  | 3,763,277      | 1,000    |  |

#### **Basis of valuation**

|                                 | 2019<br>Assets | 2018<br>Assets |
|---------------------------------|----------------|----------------|
|                                 |                |                |
|                                 | £'000          | £'000          |
| Level 1: Quoted prices          | 143,931        | 126,427        |
| Level 2: Observable market data | 11,942         | 11,917         |
| Level 3: Unobservable data      | -              | -              |
| Total                           | 155,873        | 138,344        |

#### 14 Derivatives and other financial instruments

#### **Currency exposures**

A substantial proportion of the net assets of the Fund are denominated in currencies other than sterling, with the effect that the balance sheet and total return can be significantly affected by currency movement.

| Currency          | Net cu    | urrency assets/(liabil | ities) | Net cu    | urrency assets/(liab | ilities) |
|-------------------|-----------|------------------------|--------|-----------|----------------------|----------|
|                   |           | 2019                   |        |           | 2018                 |          |
|                   | Monetary  | Non-monetary           | Total  | Monetary  | Non-monetary         | Total    |
|                   | exposures | exposures              |        | exposures | exposures            |          |
|                   | £'000     | £'000                  | £'000  | £'000     | £'000                | £'000    |
| Australian dollar | -         | 28,763                 | 28,763 | -         | 24,629               | 24,629   |
| Hong Kong dollar  | -         | 20,319                 | 20,319 | -         | 13,749               | 13,749   |
| Japanese yen      | -         | 83,564                 | 83,564 | -         | 78,323               | 78,323   |
| Singapore dollar  | -         | 7,939                  | 7,939  | -         | 7,068                | 7,068    |
| UK sterling       | 3,498     | 11,942                 | 15,440 | 1,313     | 11,917               | 13,230   |
| US dollar         | -         | 3,346                  | 3,346  | -         | 2,659                | 2,658    |

Short term debtors and creditors have not been disclosed.

The Fund invests in a generally diversified portfolio of assets. Consequently the ACD considers that a single measure of market sensitivity does not accurately reflect the risks faced by the Fund.

### Distribution Table

Final distribution for the year ended 30 April 2019

Group 1 : shares purchased prior to 1 May 2018

Group 2: shares purchased 1 May 2018 to 30 April 2019

|                | Net Revenue     | Equalisation    | Distribution      | Distribution      |
|----------------|-----------------|-----------------|-------------------|-------------------|
|                | (dividend       |                 | (paid/accumulated | (paid/accumulated |
|                | distribution)   |                 | 30.06.19)         | 30.06.18)         |
|                |                 |                 |                   |                   |
|                | 30.04.19        | 30.04.19        | 30.04.19          | 30.04.18          |
|                | pence per share | pence per share | pence per share   | pence per share   |
| A Accumulation |                 |                 |                   |                   |
| Group 1        | 1.25000         | -               | 1.25000           | 1.23000           |
| Group 2        | 1.25000         | -               | 1.25000           | 1.23000           |
| B Accumulation |                 |                 |                   |                   |
| Group 1        | 6.05000         | -               | 6.05000           | 5.71000           |
| Group 2        | 3.85415         | 2.19585         | 6.05000           | 5.71000           |
| B Income       |                 |                 |                   |                   |
| Group 1        | 5.71000         | -               | 5.71000           | 5.38000           |
| Group 2        | 3.48272         | 2.22728         | 5.71000           | 5.38000           |
| C Accumulation |                 |                 |                   |                   |
| Group 1        | 10.25000        | -               | 10.25000          | 9.83000           |
| Group 2        | 10.25000        | -               | 10.25000          | 9.83000           |
| C Income       |                 |                 |                   |                   |
| Group 1        | 6.93000         | -               | 6.93000           | 6.75000           |
| Group 2        | 6.93000         | -               | 6.93000           | 6.75000           |

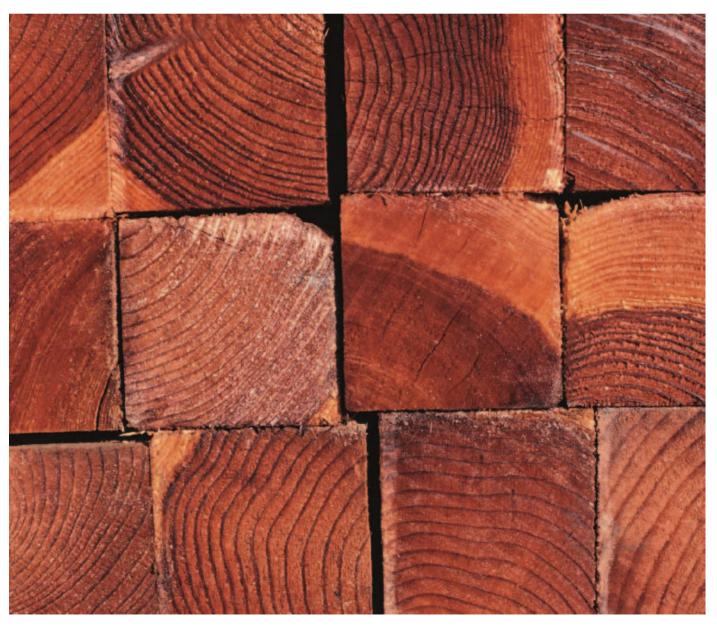
### **BAILLIE GIFFORD**

# Baillie Gifford Emerging Markets Growth Fund

### a sub-fund of Baillie Gifford Overseas Growth Funds ICVC

Annual Report & Financial Statements for the year ended 30 April 2019





# Baillie Gifford Emerging Markets Growth Fund

#### **Investment Objective**

The Fund aims to produce attractive returns, mainly through capital growth, over the long term.

### **Investment Policy**

To invest in any economic sector in emerging markets worldwide, either directly or indirectly. Investment will be mainly in shares of companies. We will decide what constitutes an emerging market.

#### **Risk and Reward Profile**

The Risk and Reward Indicator table demonstrates where the Fund ranks in terms of its potential risk and reward. The higher the rank the greater the potential reward but the greater the risk of losing money. It is based on past data, may change over time and may not be a reliable indication of the future risk profile of the Fund. The shaded area in the table below shows the Fund's ranking on the Risk and Reward Indicator.

| Typically<br>lower ris |   | wards, |   | Typically higher rewa<br>higher |   | rewards,<br>gher risk<br>———➤ |
|------------------------|---|--------|---|---------------------------------|---|-------------------------------|
| 1                      | 2 | 3      | 4 | 5                               | 6 | 7                             |

Please note that even the lowest risk class can lose you money and that extreme adverse market circumstances can mean you suffer severe losses in all cases.

The Fund is classified in the category above because it invests in company shares which generally provide higher rewards and higher risks than other investments such as bonds or cash.

The indicator does not take into account the following relevant material risks:

Investment markets can go down as well as up and market conditions can change rapidly. The value of an investment in the Fund, and any income from it, can fall as well as rise and you may not get back the amount invested.

The Fund has exposure to foreign currencies and changes in the rates of exchange will cause the value of any investment, and income from it, to fall as well as rise and you may not get back the amount invested.

Custody of assets, particularly in emerging markets, involves a risk of loss if the custodian becomes insolvent or breaches duties of care.

The Fund invests in emerging markets where difficulties in trading could arise, resulting in a negative impact on the value of your investment.

The Fund's concentrated portfolio and long-term approach to investment may result in large movements in the share price.

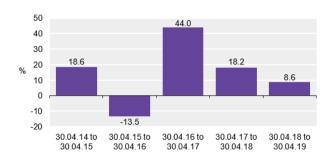
Where possible, charges are taken from the Fund's revenue. Where there is insufficient revenue, the remainder will be taken from capital. This will reduce the capital value of the Fund.

The result of the UK Referendum on membership of the European Union introduces elements of political uncertainty and may have practical consequences for the Fund. Developments will be closely monitored.

Further details of the risks associated with investing in the Fund can be found in the Prospectus which is available by contacting Client Relations or visiting our website.

### Investment Report

#### Past Performance<sup>1</sup>



The performance figures shown in this graph are for Class B Accumulation Shares. Performance figures reflect the ACD's annual fee of 0.72% (until 30 September 2017, the ACD's annual fee on Class B Shares was 0.75%), but exclude any initial charge paid. Please note these returns differ from the return quoted in the Investment Report, which is based on the closing net asset value at the year end. Movements in the prices of company shares in which the Fund invests and foreign exchange rates between the two valuation points can lead to distortions in the returns. Performance for the other share classes in issue can be obtained by contacting Client Relations. You should be aware that past performance is not a guide to future performance.

For the year to 30 April 2019, the return on B Accumulation Shares was  $8.6\%^2$  compared to the return on the MSCI Emerging Markets Index of  $0.3\%^3$ , in sterling terms. We believe that shorter-term performance measurements are of limited relevance in assessing investment ability and would suggest that five years is a more sensible timeframe over which to judge performance. Over the five years to 30 April 2019 the return on B Accumulation Shares was  $89.6\%^2$  compared to the return on the Index of  $57.9\%^3$ .

The random noise of these annual movements was only surpassed by the noise of politicians flexing their muscles in countries from Mexico to Turkey, and from the US to China. Plus ca change! We remain resolute in our determination to ignore the vast majority of news that clamours for our attention and fixated on how economies, sectors, and, most importantly, companies will fare over the next five or more years. There are, perhaps, three themes that are worthy of mention. The first is the dramatic unlocking of the connected economy in India, by virtue of Reliance Jio's outrageous 4G proposition. We are at a very early stage of seeing its much wider impact on that country's economy, and its companies remain a significant constituent of the portfolio.

Secondly, we continue to believe that oil and commodity prices are likely to remain robust for a number of years given supply and demand dynamics, and we have around one-quarter of the portfolio now exposed to these themes.

Finally, we have significantly scaled back the size of the technology position over the past couple of years as we felt that share prices had, in some cases, got considerably ahead of reality, and in other cases the competitive threats from the Super Companies of Tencent and Alibaba was starting to cast a long shadow over their long-term profitability.

In summary, the impact of new technologies in the hands of the multitudes of relatively younger and aspirant people is starting to transform emerging markets with excellent opportunities to add value through stock selection.

Baillie Gifford & Co, 21 May 2019

<sup>1</sup>Source: FE, 10am dealing prices, income accumulated. <sup>2</sup>Source: Baillie Gifford & Co Limited, closing net asset values, income accumulated. <sup>3</sup>Source: FE and relevant underlying index provider, total return. Please see Disclaimer on page 259. You should be aware that past performance is not a guide to future performance.

# Principal Holdings as at 30 April 2019

| Investment               | Percentage of |
|--------------------------|---------------|
|                          | total Fund    |
| Tencent                  | 7.34          |
| Ping An Insurance        | 5.77          |
| Alibaba                  | 5.29          |
| TSMC                     | 5.24          |
| Samsung Electronics      | 5.02          |
| CNOOC                    | 4.69          |
| Sberbank Spon ADR        | 3.59          |
| Reliance Industries Ltd. | 3.51          |
| Norilsk Nickel ADR       | 3.45          |
| Banco Bradesco           | 3.36          |

# Material Portfolio Changes for the year ended 30 April 2019

| Largest Purchases           | Cost   |
|-----------------------------|--------|
|                             | £'000  |
| Tencent                     | 18,244 |
| Samsung Electronics         | 16,945 |
| TSMC                        | 15,515 |
| Ping An Insurance           | 14,438 |
| Vale SA ADR                 | 13,868 |
| Alibaba                     | 12,357 |
| BRF SA-ADR                  | 11,437 |
| Brilliance China Automotive | 11,314 |
| CNOOC                       | 10,952 |
| Premier Oil                 | 9,654  |

| Largest Sales            | Proceeds |
|--------------------------|----------|
|                          | £'000    |
| Pinduoduo Inc ADR        | 9,299    |
| Reliance Industries Ltd. | 8,088    |
| ICICI Bank ADR           | 7,463    |
| JD.Com Inc - ADR         | 6,950    |
| Largan Precision         | 5,039    |
| Sunny Optical Technology | 4,919    |
| Samsung Electronics Pref | 4,850    |
| NCsoft                   | 4,467    |
| Banco Bradesco Pref      | 4,205    |
| MercadoLibre             | 4,202    |

# Portfolio Statement as at 30 April 2019

| Stock description                     | Holding    | Market      | % of total |
|---------------------------------------|------------|-------------|------------|
|                                       |            | value £'000 | net assets |
| Augustina 0.000/ (0.000/)             |            |             |            |
| Argentina - 0.32% (0.00%)             | 101.000    | 0.400       |            |
| Banco Macro ADR                       | 101,802    | 3,160       | 0.32       |
| Brazil - 12.74% (8.53%)               |            |             |            |
| B3 S.A.                               | 1,068,700  | 7,141       | 0.72       |
| Banco Bradesco Pn ADR                 | 3,048,907  | 21,165      | 2.13       |
| Banco Bradesco Pref                   | 1,766,429  | 12,194      | 1.23       |
| BRF SA-ADR                            | 2,547,780  | 15,302      | 1.54       |
| Galp Energia, SGPS                    | 754,428    | 9,709       | 0.98       |
| Kroton Educacional                    | 2,251,000  | 4,262       | 0.43       |
| Lorenz Pn 1000 <sup>1</sup>           | 1,800,000  | -           | 0.00       |
| MercadoLibre                          | 28,801     | 10,698      | 1.08       |
| Petrobras Common ADR                  | 2,255,897  | 26,355      | 2.65       |
| Petrobras Pref ADR                    | 539,592    | 5,712       | 0.57       |
| Vale SA ADR                           | 1,427,700  | 13,996      | 1.41       |
| Chile - 0.69% (0.00%)                 |            |             |            |
| Lundin Mining                         | 1,664,100  | 6,813       | 0.69       |
|                                       |            |             |            |
| China - 32.29% (33.28%)               |            |             |            |
| Alibaba                               | 369,427    | 52,581      | 5.29       |
| Brilliance China Automotive           | 18,722,000 | 15,761      | 1.59       |
| China Merchants Bank 'H'              | 6,853,500  | 26,000      | 2.62       |
| China Vanke Co Ltd H                  | 3,389,800  | 10,042      | 1.01       |
| CNOOC                                 | 33,616,000 | 46,606      | 4.69       |
| Geely Automobile Holdings             | 3,430,000  | 5,279       | 0.53       |
| Haier Electronics Group Co            | 2,798,800  | 6,130       | 0.62       |
| Kingsoft Corp Ltd                     | 2,727,000  | 5,346       | 0.54       |
| Minth Group                           | 1,780,000  | 4,307       | 0.43       |
| Ping An Bank 'A'                      | 3,856,252  | 6,081       | 0.61       |
| Ping An Insurance                     | 5,548,500  | 51,239      | 5.16       |
| Shenzhou International Group Holdings | 689,000    | 7,094       | 0.71       |
| Tencent                               | 1,778,200  | 67,424      | 6.79       |
| Tencent Music Entertainment ADR       | 412,355    | 5,440       | 0.55       |

| Stock description               | Holding    | Market      | % of total |
|---------------------------------|------------|-------------|------------|
|                                 |            | value £'000 | net assets |
| ZTE Corp H                      | 4,712,400  | 11,450      | 1.15       |
| India - 12.52% (13.33%)         |            |             |            |
| Ambuja Cements Ltd              | 1,442,357  | 3,507       | 0.35       |
| Asian Paints Ltd                | 345,194    | 5,570       | 0.56       |
| HDFC Corp                       | 1,313,155  | 28,893      | 2.91       |
| ICICI Prudential Life Insurance | 1,083,016  | 4,411       | 0.45       |
| Indraprastha Gas                | 1,522,156  | 5,251       | 0.53       |
| Mahindra & Mahindra             | 1,564,478  | 11,134      | 1.12       |
| Maruti Suzuki                   | 108,606    | 7,985       | 0.80       |
| Reliance Industries Ltd.        | 2,269,335  | 34,858      | 3.51       |
| Tata Consultancy Services       | 682,116    | 17,004      | 1.71       |
| Ultratech Cement Ltd            | 112,830    | 5,745       | 0.58       |
| Indonesia - 2.17% (1.81%)       |            |             |            |
| Bank Mandiri                    | 16,120,400 | 6,682       | 0.67       |
| Bank Rakyat Indonesia           | 63,233,900 | 14,841      | 1.50       |
| Mexico - 3.33% (3.94%)          |            |             |            |
| Alfa SAB de CV                  | 7,367,000  | 5,674       | 0.57       |
| Cemex ADR                       | 2,048,951  | 7,230       | 0.73       |
| Grupo Financiero Banorte O      | 2,243,000  | 10,831      | 1.09       |
| Walmex                          | 4,149,252  | 9,304       | 0.94       |
| Other Emerging - 1.32% (0.53%)  |            |             |            |
| Premier Oil                     | 13,119,267 | 13,083      | 1.32       |
| Peru - 0.79% (0.82%)            |            |             |            |
| Credicorp                       | 43,449     | 7,897       | 0.79       |
| Philippines - 0.00% (0.69%)     |            |             |            |
| Poland - 0.83% (0.76%)          |            |             |            |
| KGHM Polska Miedz               | 401,732    | 8,275       | 0.83       |

| Stock description               | Holding   | Market      | % of total |
|---------------------------------|-----------|-------------|------------|
|                                 |           | value £'000 | net assets |
|                                 |           |             |            |
| Russia - 7.74% (7.24%)          |           |             |            |
| Magnit OJSC Spon GDR            | 634,379   | 6,939       | 0.70       |
| Norilsk Nickel ADR              | 2,009,971 | 34,228      | 3.45       |
| Sberbank Spon ADR               | 3,255,569 | 35,624      | 3.59       |
| South Africa - 1.92% (1.92%)    |           |             |            |
| Naspers                         | 97,498    | 19,068      | 1.92       |
| South Korea - 10.15% (12.69%)   |           |             |            |
| DB Insurance                    | 119,124   | 5,335       | 0.54       |
| Doosan Bobcat                   | 240,370   | 5,035       | 0.51       |
| Hyundai Marine & Fire Ins       | 185,350   | 4,650       | 0.47       |
| LG Chem. Ltd.                   | 57,936    | 13,734      | 1.38       |
| NAVER Corp                      | 46,325    | 3,635       | 0.37       |
| NCsoft                          | 13,265    | 4,573       | 0.46       |
| Netmarble Games                 | 52,271    | 4,376       | 0.44       |
| Orion Corp                      | 65,767    | 4,185       | 0.42       |
| Samsung Electronics             | 1,271,423 | 38,280      | 3.85       |
| Samsung Electronics Pref        | 477,877   | 11,658      | 1.17       |
| Samsung Fire & Marine Insurance | 26,726    | 5,326       | 0.54       |
| Taiwan - 7.69% (8.04%)          |           |             |            |
| Eclat Textile Company Ltd       | 372,780   | 4,072       | 0.41       |
| Hon Hai Precision               | 5,064,624 | 10,913      | 1.10       |
| Mediatek                        | 1,280,000 | 9,373       | 0.94       |
| TSMC                            | 8,102,796 | 52,095      | 5.24       |
| Thailand - 3.05% (2.57%)        |           |             |            |
| Kasikorn Bank NVDR              | 2,891,000 | 13,233      | 1.33       |
| Siam Commercial Bank P-NVDR     | 5,453,100 | 17,099      | 1.72       |

| Stock description                | Holding   | Market      | % of total |
|----------------------------------|-----------|-------------|------------|
|                                  |           | value £'000 | net assets |
|                                  |           |             |            |
| Turkey - 0.76% (1.51%)           |           |             |            |
| Garanti Bankasi                  | 4,523,350 | 4,749       | 0.48       |
| Valeura Energy                   | 1,981,400 | 2,824       | 0.28       |
| Portfolio of investments         |           | 976,466     | 98.31      |
| Net other assets - 1.69% (2.34%) |           | 16,818      | 1.69       |
| Net assets                       |           | 993,284     | 100.00     |

<sup>&</sup>lt;sup>1</sup>This stock was in liquidation at the year end and has been valued at the Investment Adviser's valuation.

All investments are listed on recognised stock exchanges and are approved securities or regulated collective investment schemes within the meaning of the FCA rules unless otherwise stated.

Figures in brackets refer to 30 April 2018.

# Comparative Tables

### **Comparative Table: A Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 668.12                                | 574.64                                | 399.49                                |
| Return before operating charges*              | 61.94                                 | 104.01                                | 183.02                                |
| Operating charges                             | (10.19)                               | (10.53)                               | (7.87)                                |
| Return after operating charges*               | 51.75                                 | 93.48                                 | 175.15                                |
| Distributions                                 | (3.12)                                | 0.00                                  | (0.48)                                |
| Retained distributions on accumulation shares | 3.12                                  | 0.00                                  | 0.48                                  |
| Closing net asset value per share             | 719.87                                | 668.12                                | 574.64                                |
| *After direct transaction costs of:           | 0.47                                  | 0.88                                  | 0.53                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | 7.75%                                 | 16.27%                                | 43.84%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 14,550                                | 13,193                                | 11,264                                |
| Closing number of shares                      | 2,021,154                             | 1,974,664                             | 1,960,266                             |
| Operating charges                             | 1.53%                                 | 1.56% <sup>1</sup>                    | 1.57%                                 |
| Direct transaction costs <sup>3</sup>         | 0.07%                                 | 0.13%                                 | 0.11%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 738.2                                 | 745.1                                 | 587.2                                 |
| Lowest share price (pence)                    | 603.5                                 | 573.9                                 | 380.4                                 |

### **Comparative Table: B Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 752.25                                | 642.14                                | 443.10                                |
| Return before operating charges*              | 70.33                                 | 116.21                                | 203.66                                |
| Operating charges                             | (5.96)                                | (6.10)                                | (4.62)                                |
| Return after operating charges*               | 64.37                                 | 110.11                                | 199.04                                |
| Distributions                                 | (9.14)                                | (4.17)                                | (4.71)                                |
| Retained distributions on accumulation shares | 9.14                                  | 4.17                                  | 4.71                                  |
| Closing net asset value per share             | 816.62                                | 752.25                                | 642.14                                |
| *After direct transaction costs of:           | 0.53                                  | 0.99                                  | 0.60                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | 8.56%                                 | 17.15%                                | 44.92%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 499,794                               | 275,867                               | 120,340                               |
| Closing number of shares                      | 61,202,546                            | 36,672,345                            | 18,740,348                            |
| Operating charges                             | 0.79%                                 | 0.80% <sup>2</sup>                    | 0.82%                                 |
| Direct transaction costs <sup>3</sup>         | 0.07%                                 | 0.13%                                 | 0.11%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 837.3                                 | 837.4                                 | 655.8                                 |
| Lowest share price (pence)                    | 681.7                                 | 641.4                                 | 422.1                                 |

### **Comparative Table: B Income Shares**

|                                       | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
|                                       | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:       | (ported per diffato)                  | (period per dilare)                   | (period per dilare)                   |
| Opening net asset value per share     | 639.26                                | 548.73                                | 381.44                                |
| Return before operating charges*      | 59.77                                 | 99.29                                 | 175.31                                |
| Operating charges                     | (5.05)                                | (5.20)                                | (3.96)                                |
| Return after operating charges*       | 54.72                                 | 94.09                                 | 171.35                                |
| Distributions on income shares        | (7.76)                                | (3.56)                                | (4.06)                                |
| Closing net asset value per share     | 686.22                                | 639.26                                | 548.73                                |
| *After direct transaction costs of:   | 0.45                                  | 0.84                                  | 0.51                                  |
| Performance:                          |                                       |                                       |                                       |
| Return after charges                  | 8.56%                                 | 17.15%                                | 44.92%                                |
| Other Information:                    |                                       |                                       |                                       |
| Closing net asset value (£'000)       | 127,706                               | 81,779                                | 44,979                                |
| Closing number of shares              | 18,610,108                            | 12,792,794                            | 8,196,914                             |
| Operating charges                     | 0.79%                                 | $0.80\%^{2}$                          | 0.82%                                 |
| Direct transaction costs <sup>3</sup> | 0.07%                                 | 0.13%                                 | 0.11%                                 |
| Prices:                               |                                       |                                       |                                       |
| Highest share price (pence)           | 711.5                                 | 715.6                                 | 564.6                                 |
| Lowest share price (pence)            | 579.4                                 | 548.1                                 | 363.4                                 |

### **Comparative Table: C Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 850.85                                | 721.00                                | 493.81                                |
| Return before operating charges*              | 80.08                                 | 130.44                                | 227.69                                |
| Operating charges                             | (0.60)                                | (0.59)                                | (0.50)                                |
| Return after operating charges*               | 79.48                                 | 129.85                                | 227.19                                |
| Distributions                                 | (16.49)                               | (10.93)                               | (9.93)                                |
| Retained distributions on accumulation shares | 16.49                                 | 10.93                                 | 9.93                                  |
| Closing net asset value per share             | 930.33                                | 850.85                                | 721.00                                |
| *After direct transaction costs of:           | 0.60                                  | 1.10                                  | 0.66                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | 9.34%                                 | 18.01%                                | 46.01%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 351,227                               | 294,582                               | 421,976                               |
| Closing number of shares                      | 37,752,791                            | 34,621,896                            | 58,526,433                            |
| Operating charges                             | 0.07%                                 | 0.07%                                 | 0.08%                                 |
| Direct transaction costs <sup>3</sup>         | 0.07%                                 | 0.13%                                 | 0.11%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 953.8                                 | 945.5                                 | 736.0                                 |
| Lowest share price (pence)                    | 773.6                                 | 720.3                                 | 470.6                                 |

### **Comparative Table: C Income Shares**

|                                       | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
|                                       | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:       |                                       |                                       |                                       |
| Opening net asset value per share     | 647.34                                | 555.68                                | 384.43                                |
| Return before operating charges*      | 60.96                                 | 100.55                                | 179.40                                |
| Operating charges                     | (0.45)                                | (0.46)                                | (0.39)                                |
| Return after operating charges*       | 60.51                                 | 100.09                                | 179.01                                |
| Distributions on income shares        | (12.54)                               | (8.43)                                | (7.76)                                |
| Closing net asset value per share     | 695.31                                | 647.34                                | 555.68                                |
| *After direct transaction costs of:   | 0.45                                  | 0.85                                  | 0.52                                  |
| Performance:                          |                                       |                                       |                                       |
| Return after charges                  | 9.35%                                 | 18.01%                                | 46.56%                                |
| Other Information:                    |                                       |                                       |                                       |
| Closing net asset value (£'000)       | 7                                     | 6                                     | 6                                     |
| Closing number of shares              | 1,000                                 | 1,000                                 | 1,000                                 |
| Operating charges                     | 0.07%                                 | 0.07%                                 | 0.08%                                 |
| Direct transaction costs <sup>3</sup> | 0.07%                                 | 0.13%                                 | 0.11%                                 |
| Prices:                               |                                       |                                       |                                       |
| Highest share price (pence)           | 725.7                                 | 728.7                                 | 575.2                                 |
| Lowest share price (pence)            | 588.6                                 | 555.1                                 | 367.2                                 |

<sup>&</sup>lt;sup>1</sup>With effect from 1 October 2017, the ACD's annual fee for Class A shares was reduced from 1.50% to 1.47%. As at 30 April 2018, the ACD considered 1.54% to be a more indicative rate for the ongoing charges figure.

A dilution adjustment is made whenever dealings in the shares of the Fund result in shares being issued or cancelled by the Company. The adjustment will take account of any spread between the buying and selling prices of the Fund's investments and the costs (which may include dealing charges and taxes) of acquiring or disposing of such investments. Please note that the direct transaction cost disclosures above do not include the dilution adjustment charges. For further details on dilution adjustment charges please see the General Information section.

<sup>&</sup>lt;sup>2</sup>With effect from 1 October 2017, the ACD's annual fee for Class B shares was reduced from 0.75% to 0.72%. As at 30 April 2018, the ACD considered 0.79% to be a more indicative rate for the ongoing charges figure.

<sup>&</sup>lt;sup>3</sup>The Fund incurs broker commission and transfer taxes/stamp duty as a necessary part of buying and selling the Fund's underlying investments in order to achieve the investment objective. In the case of shares; broker commissions, transfer taxes and stamp duty may be paid by the Fund on transactions.

# **Financial Statements**

### Statement of Total Return for the year ended 30 April 2019

|  |       | 2019    |          | 2018    |         |
|--|-------|---------|----------|---------|---------|
|  | Notes | £'000   | £'000    | £'000   | £'000   |
| Income   |       |         |          |         |         |
| Net capital gains/(losses)   | 1     |         | 68,700   |         | 99,437  |
| Revenue  | 3     | 16,575  |          | 10,602  |         |
| Expenses   | 4     | (3,883) |          | (2,585) |         |
| Net revenue before taxation  |       | 12,692  |          | 8,017   |         |
| Taxation   | 5     | (1,988) |          | (1,124) |         |
| Net revenue after taxation   |       |         | 10,704   |         | 6,893   |
| Total return before distributions  |       |         | 79,404   |         | 106,330 |
| Distributions  | 6     |         | (10,702) |         | (6,921) |
| Change in net assets attributable to shareholders from investment activities |       |         | 68,702   |         | 99,409  |

### Statement of Change in Net Assets Attributable to Shareholders for the year ended 30 April 2019

|  | 2019     |         | 2018      |          |
|--|----------|---------|-----------|----------|
|  | £'000    | £'000   | £'000     | £'000    |
| Opening net assets attributable to shareholders                              |          | 665,427 |           | 598,565  |
| Amounts receivable on issue of shares  | 283,135  |         | 214,273   |          |
| Amounts payable on cancellation of shares                                    | (36,372) |         | (253,103) |          |
|  |          | 246,763 |           | (38,830) |
| Dilution adjustment  |          | 509     |           | 970      |
| Change in net assets attributable to shareholders from investment activities |          | 68,702  |           | 99,409   |
| Retained distributions on accumulation shares                                |          | 11,883  |           | 5,313    |
| Closing net assets attributable to shareholders                              |          | 993,284 |           | 665,427  |

# Financial Statements cont.

### Balance Sheet as at 30 April 2019

|   |       | 2019      | 2018    |
|---|-------|-----------|---------|
|   | Notes | £,000     | €,000   |
| Assets:                                 |       |           |         |
| Fixed assets:                           |       |           |         |
| Investments                             | 13    | 976,466   | 649,832 |
| Current assets:                         |       |           |         |
| Debtors                                 | 8     | 8,898     | 8,200   |
| Cash and bank balances                  | 9     | 21,904    | 13,241  |
| Total assets                            |       | 1,007,268 | 671,273 |
| Liabilities:                            |       |           |         |
| Creditors:                              |       |           |         |
| Distributions payable                   |       | (1,444)   | (455)   |
| Other creditors                         | 10    | (12,540)  | (5,391) |
| Total liabilities                       |       | (13,984)  | (5,846) |
| Net assets attributable to shareholders |       | 993,284   | 665,427 |

|   | 2019                                       | 20-   |
|---|--|---|
|   | £'000                                      | £'0   |
| Non-derivative securities   | 68,216                                     | 98,8  |
| Currency gains/(losses)   | 501  | 6   |
| Transaction costs   | (17)                                       | (2  |
| Net capital gains/(losses)  | 68,700                                     | 99,4  |
| Purchases, sales and transaction costs  |  |   |
|   | 2019                                       | 20 <sup>-</sup>   |
|   | £'000                                      | £'00  |
| Purchases and transaction costs   |  |   |
| Gross purchases of equities excluding transaction costs   | 361,877                                    | 328,13  |
| Commissions   | 138  | 17  |
| Taxes   | 192  | 17  |
|   |  |   |
| Total transaction costs on equity purchases <sup>1</sup>  | 330  | 35  |
| Total transaction costs on equity purchases <sup>1</sup> Purchases including transaction costs <sup>1</sup> These amounts have been deducted in determining net capital gains/(losses).   | 330<br>362,207                             |   |
| Purchases including transaction costs   | 362,207                                    | 328,48  |
| Purchases including transaction costs   | <b>362,207</b> 2019                        | <b>328,48</b><br>201  |
| Purchases including transaction costs  ¹These amounts have been deducted in determining net capital gains/(losses).   | 362,207                                    | <b>328,48</b>   |
| Purchases including transaction costs  These amounts have been deducted in determining net capital gains/(losses).  Transaction costs as a percentage of principal amount   | 362,207<br>2019<br>%                       | 201   |
| Purchases including transaction costs  ¹These amounts have been deducted in determining net capital gains/(losses).   | <b>362,207</b> 2019                        | 201   |
| Purchases including transaction costs  These amounts have been deducted in determining net capital gains/(losses).  Transaction costs as a percentage of principal amount Commission on equity purchases  | 2019<br>%<br>0.04<br>0.05                  | 201<br>0.0<br>0.0   |
| Purchases including transaction costs  These amounts have been deducted in determining net capital gains/(losses).  Transaction costs as a percentage of principal amount Commission on equity purchases  | 2019<br>%<br>0.04<br>0.05                  | 20°<br>0.0<br>0.0   |
| Purchases including transaction costs  These amounts have been deducted in determining net capital gains/(losses).  Transaction costs as a percentage of principal amount Commission on equity purchases  | 2019<br>%<br>0.04<br>0.05                  | 20°<br>0.0<br>0.0   |
| Purchases including transaction costs  These amounts have been deducted in determining net capital gains/(losses).  Transaction costs as a percentage of principal amount Commission on equity purchases Taxes on equity purchases  | 2019<br>%<br>0.04<br>0.05                  | 20°<br>0.0<br>0.0   |
| Purchases including transaction costs  These amounts have been deducted in determining net capital gains/(losses).  Transaction costs as a percentage of principal amount Commission on equity purchases Taxes on equity purchases  Sales and transaction costs   | 362,207  2019 %  0.04 0.05                 | 20°<br>0.0<br>0.0<br>20°<br>£'00  |
| Purchases including transaction costs  These amounts have been deducted in determining net capital gains/(losses).  Transaction costs as a percentage of principal amount Commission on equity purchases Taxes on equity purchases  Sales and transaction costs  Gross sales of equities excluding transaction costs              | 2019<br>%<br>0.04<br>0.05<br>2019<br>£'000 | 20° 0.0 0.0 20° 20° 20° 20° 20° (17   |
| Purchases including transaction costs  These amounts have been deducted in determining net capital gains/(losses).  Transaction costs as a percentage of principal amount Commission on equity purchases Taxes on equity purchases  Sales and transaction costs  Gross sales of equities excluding transaction costs  Commissions | 2019<br>%<br>0.04<br>0.05<br>2019<br>£'000 | 35<br>328,48<br>201<br>9<br>0.0<br>0.0<br>201<br>£'00<br>370,91<br>(17<br>(40 |

<sup>&</sup>lt;sup>1</sup>These amounts have been deducted in determining net capital gains/(losses).

### 2 Purchases, sales and transaction costs (continued)

|   | 2019   | 2018   |
|---|--------|--------|
|   | %      | %      |
| Transaction costs as a percentage of principal amount |        |        |
| Commission on equity sales                            | (0.08) | (0.05) |
| Taxes on equity sales                                 | (0.15) | (0.11) |

|                                  | 2019  |              | 201   | 18           |
|----------------------------------|-------|--------------|-------|--------------|
|                                  | £'000 | % of average | £'000 | % of average |
|                                  |       | NAV          |       | NAV          |
| Portfolio transaction costs      |       |              |       |              |
| Commissions                      | 220   | 0.03         | 352   | 0.05         |
| Taxes                            | 342   | 0.04         | 582   | 0.08         |
| Total direct transaction costs   | 562   | 0.07         | 934   | 0.13         |
|                                  |       |              | 2019  | 2018         |
|                                  |       |              | %     | %            |
| Average portfolio dealing spread |       |              | 0.13  | 0.11         |

The Fund incurs broker commission and transfer taxes/stamp duty as a necessary part of buying and selling the Fund's underlying investments in order to achieve the investment objective. In the case of shares; broker commissions, transfer taxes and stamp duty may be paid by the Fund on transactions.

Dilution adjustment charges, which do not form part of the direct transaction costs disclosures above, may be incurred as a result of trading in underlying Funds. For further details on dilution adjustment charges please see the General Information section.

Dealing spread is the difference in the buying and selling prices of the underlying investments. Dealing spreads vary considerably depending on the transaction value and market sentiment. The Fund may have holdings in single priced funds. The notional spread on these holdings is not included in the average dealing spread calculated for this Fund.

### 3 Revenue

|                    | 2019   | 2018   |
|--------------------|--------|--------|
|                    |        |        |
|                    | £,000  | £'000  |
| Overseas dividends | 16,539 | 10,589 |
| Bank interest      | 36     | 12     |
| Other income       | -      | 1      |
| Total revenue      | 16,575 | 10,602 |

**Total taxation** 

## Notes to the Financial Statements cont.

| Expenses  |       |       |
|---|-------|-------|
|   | 2019  | 201   |
|   | £'000 | £'00  |
| Payable to the ACD, associates of the ACD and agents of either of them:               |       |       |
| ACD's periodic charge   | 3,422 | 2,14  |
| Payable to the Depositary, associates of the Depositary and agents of either of them: |       |       |
| Depositary's fee  | 63    | 74    |
| Bank charges  | 321   | 312   |
|   | 384   | 386   |
| Other expenses:   |       |       |
| Audit fee   | 4     | 4     |
| Professional fees   | 73    | 48    |
|   | 77    | 52    |
| Total expenses  | 3,883 | 2,585 |
|   |       |       |
| Taxation  | 2019  | 2018  |
|   | £'000 | £'000 |
|   | 2 000 | 2 000 |
| Analysis of charge in the year  |       |       |
| Corporation tax   | -     |       |
| Overseas tax  | 1,988 | 1,124 |

The Fund is subject to corporation tax at 20% (2018: 20%), however, the majority of dividends received by the Fund are not liable to corporation tax. Accordingly, the tax deductible expenses substantially exceed the taxable income of the Fund and, as a result, there is no corporation tax charge.

At 30 April 2019, the Fund had excess management expenses of £15,660,000 (2018: £12,609,000) which have not been recognised as a deferred tax asset. This is because the Fund is not expected to generate taxable income in a future period in excess of the deductible expenses of that future period and, accordingly, the Fund is unlikely to be able to reduce future tax liabilities through the use of existing excess expenses.

1,124

1,988

### 5 Taxation (continued)

The tax charge is explained as follows:

|   | 2019    | 2018    |
|---|---------|---------|
|   | £'000   | £'000   |
| Net revenue/(expense) before taxation   | 12,692  | 8,017   |
| Net revenue before taxation multiplied by the standard rate of corporation tax of 20% (2018: 20%) | 2,538   | 1,603   |
| Effects of:   |         |         |
| Non-taxable overseas dividends  | (3,119) | (1,893) |
| Overseas tax on dividends   | 1,988   | 1,124   |
| Excess management expenses  | 611     | 322     |
| Expense relief claimed on overseas tax  | (30)    | (32)    |
| Total taxation  | 1,988   | 1,124   |

### 6 Distributions

|  | 2019    | 2018  |
|--|---------|-------|
|  | £'000   | £'000 |
| Final to 30 April                          | 13,326  | 5,768 |
| Amounts deducted on cancellation of shares | 340     | 2,152 |
| Amounts added on issue of shares           | (2,964) | (999) |
| Total distributions                        | 10,702  | 6,921 |

The distributions take account of revenue transactions on the issue and cancellation of shares. Details of the distributions per share are set out in the Distribution Table.

### 7 Reconciliation of net revenue to net distributions for the year

|  | 2019   | 2018  |
|--|--------|-------|
|  | €'000  | £'000 |
| Net revenue after taxation for the year      | 10,704 | 6,893 |
| Add capital transfers for deficits of income | -      | 26    |
| Add distributable revenue brought forward    | 3      | 5     |
| Less distributable revenue carried forward   | (5)    | (3)   |
| Net distributions for the year               | 10,702 | 6,921 |

## Notes to the Financial Statements cont.

| Q | п | ۵          | h | ł٠ | rs |
|---|---|------------|---|----|----|
| U | _ | <b>'</b> C | v | u  | из |
|   |   |            |   |    |    |

|                                | 2019  | 2018  |
|--------------------------------|-------|-------|
|                                | £'000 | £'000 |
| Receivable for issue of shares | 2,951 | 1,265 |
| Sales awaiting settlement      | 4,503 | 5,998 |
| Accrued income                 | 1,365 | 870   |
| Overseas tax recoverable       | 59    | 60    |
| VAT recoverable                | 11    | 5     |
| Other debtors                  | 9     | 2     |
| Total debtors                  | 8,898 | 8,200 |

#### Cash and bank balances

|                                | 2019   | 2018   |
|--------------------------------|--------|--------|
|                                | £'000  | £'000  |
| Sterling bank accounts         | 19,833 | 5,678  |
| Foreign currency bank accounts | 2,071  | 7,563  |
|                                | 21,904 | 13,241 |
| Total cash and bank balances   | 21,904 | 13,241 |

### Other creditors

|                                     | 2019   | 2018  |
|-------------------------------------|--------|-------|
|                                     | £'000  | £'000 |
| Payable for cancellation of shares  | 20     | 25    |
| Purchases awaiting settlement       | 10,510 | 1,960 |
| Due to the ACD or associates        | 410    | 238   |
| Due to the Depositary or associates | 56     | 47    |
| Capital gains tax provision         | 1,525  | 3,104 |
| Other accrued expenses              | 19     | 17    |
| Total other creditors               | 12,540 | 5,391 |

### Related party transactions

Baillie Gifford & Co Limited, as ACD, is regarded as a related party by virtue of the services provided to the Company. Baillie Gifford & Co Limited acts as principal in respect of all transactions of shares in the Company, except where stocks are transferred on the issue or cancellation of shares. The aggregate monies received through issue and paid on cancellation are disclosed in the Statement of Change in Net Assets Attributable to Shareholders. Amounts receivable and payable on the issue and cancellation of shares have been disclosed in notes 8 and 10 respectively.

Amounts paid to Baillie Gifford & Co Limited in respect of ACD fees are disclosed in note 4 with amounts due at the year end given in note 10.

### 11 Related party transactions (continued)

### Shares held by the ACD and associates of the ACD

The shares held by the ACD and associates of the ACD as a percentage of the Fund's NAV were:

|                               | 2019 | 2018 |
|-------------------------------|------|------|
|                               | %    | %    |
| ACD and associates of the ACD | 2.02 | 2.61 |

### 12 Reconciliation of shares in issue

|                         |                |                | 2019        |                |          |
|-------------------------|----------------|----------------|-------------|----------------|----------|
|                         | A Accumulation | B Accumulation | B Income    | C Accumulation | C Income |
|                         | Shares         | Shares         | Shares      | Shares         | Shares   |
| Opening shares in issue | 1,974,664      | 36,672,345     | 12,792,794  | 34,621,896     | 1,000    |
| Shares issued           | 1,525,238      | 26,449,687     | 6,792,720   | 3,857,206      | 1,000    |
| Shared cancelled        | (1,292,754)    | (1,900,478)    | (1,191,572) | (726,311)      | (1,000)  |
| Shares converted        | (185,994)      | (19,008)       | 216,166     | -              | _        |
| Closing shares in issue | 2,021,154      | 61,202,546     | 18,610,108  | 37,752,791     | 1,000    |

### 13 Basis of valuation

|   | 2019    | 2018    |
|---|---------|---------|
|   | Assets  | Assets  |
|   | £'000   | £'000   |
| Level 1: Quoted prices                  | 976,466 | 599,258 |
| Level 2: Observable market data         | -       | -       |
| Level 3: Unobservable data <sup>1</sup> | -       | 50,574  |
| Total                                   | 976,466 | 649,832 |

<sup>&</sup>lt;sup>1</sup>For further information on the assets included in Level 3, as at 30 April 2019, please refer to the Portfolio Statement.

ZTE Corp H was suspended on 17 April 2018 following US trade sanctions being imposed on the company. The Investment Adviser valued the stock using the market price of the last trade prior to 30 April 2018. The stock resumed trading on 13 June 2018.

ASE Industrial Holding Co Ltd was suspended on 18 April 2018 pending a merger transaction. The Investment Adviser valued the stock using the market price of the last trade prior to 30 April 2018.

Both Samsung Electronics and Samsung Electronics Pref were suspended on 30 April 2018 pending a stock split. The Investment Adviser valued both stocks with reference to movements in the GDR line of the stock. Both stocks resumed trading on 4 May 2018.

### 14 Derivatives and other financial instruments

### **Currency exposures**

A substantial proportion of the net assets of the Fund are denominated in currencies other than sterling, with the effect that the balance sheet and total return can be significantly affected by currency movement.

| Currency           | Net cu    | urrency assets/(liabil | ities)  | Net cı    | urrency assets/(liabili | ties)   |
|--------------------|-----------|------------------------|---------|-----------|-------------------------|---------|
|                    |           | 2019                   |         |           | 2018                    |         |
|                    | Monetary  | Non-monetary           | Total   | Monetary  | Non-monetary            | Total   |
|                    | exposures | exposures              |         | exposures | exposures               |         |
|                    | £'000     | £'000                  | £'000   | £'000     | £'000                   | £'000   |
| Brazilian real     | -         | 23,597                 | 23,597  | -         | 17,403                  | 17,403  |
| Canadian dollar    | -         | 9,638                  | 9,638   | -         | 4,507                   | 4,507   |
| Chinese yuan       | -         | 6,081                  | 6,081   | -         | -                       | -       |
| Euro               | -         | 9,709                  | 9,709   | -         | -                       | -       |
| Hong Kong dollar   | -         | 256,677                | 256,677 | 3,507     | 171,552                 | 175,059 |
| Indian rupee       | 41        | 124,358                | 124,399 | 1,007     | 83,391                  | 84,398  |
| Indonesian rupiah  | -         | 21,523                 | 21,523  | -         | 12,070                  | 12,070  |
| Mexican peso       | -         | 25,809                 | 25,809  | -         | 19,389                  | 19,389  |
| Philippine peso    | -         | -                      | -       | -         | 4,584                   | 4,584   |
| Polish zloty       | -         | 8,275                  | 8,275   | -         | 5,054                   | 5,054   |
| South African rand | -         | 19,068                 | 19,068  | -         | 12,763                  | 12,763  |
| South Korean won   | -         | 100,787                | 100,787 | -         | 84,399                  | 84,399  |
| Taiwanese dollar   | 1,083     | 76,453                 | 77,536  | -         | 53,516                  | 53,516  |
| Thai baht          | -         | 30,331                 | 30,331  | -         | 17,117                  | 17,117  |
| Turkish lira       | -         | 4,749                  | 4,749   | -         | 5,544                   | 5,544   |
| UK sterling        | 19,833    | 13,083                 | 32,916  | 5,678     | 3,549                   | 9,227   |
| US dollar          | 947       | 246,328                | 247,275 | 3,049     | 154,994                 | 158,043 |

Short term debtors and creditors have not been disclosed.

The Fund invests in a generally diversified portfolio of assets. Consequently the ACD considers that a single measure of market sensitivity does not accurately reflect the risks faced by the Fund.

# Distribution Table

Final distribution for the year ended 30 April 2019

Group 1 : shares purchased prior to 1 May 2018

Group 2: shares purchased 1 May 2018 to 30 April 2019

|                                      | Net Revenue<br>(dividend<br>distribution) | Equalisation                | Distribution (paid/accumulated 30.06.19) | Distribution (paid/accumulated 30.06.18) |
|--------------------------------------|---|-----------------------------|--|--|
|                                      | 30.04.19<br>pence per share               | 30.04.19<br>pence per share | 30.04.19<br>pence per share              | 30.04.18 pence per share                 |
| A Accumulation<br>Group 1<br>Group 2 | 3.12000                                   | -<br>3.12000                | 3.12000<br>3.12000                       | -  |
| B Accumulation<br>Group 1<br>Group 2 | 9.14000<br>1.36355                        | -<br>7.77645                | 9.14000<br>9.14000                       | 4.17000<br>4.17000                       |
| B Income<br>Group 1<br>Group 2       | 7.76000<br>1.40299                        | -<br>6.35701                | 7.76000<br>7.76000                       | 3.56000<br>3.56000                       |
| C Accumulation Group 1 Group 2       | 16.49000<br>7.88466                       | -<br>8.60534                | 16.49000<br>16.49000                     | 10.93000<br>10.93000                     |
| C Income<br>Group 1<br>Group 2       | 12.54000<br>12.54000                      | -                           | 12.54000<br>12.54000                     | 8.43000<br>8.43000                       |

## **BAILLIE GIFFORD**

Baillie Gifford Emerging Markets Leading Companies Fund

a sub-fund of Baillie Gifford Overseas Growth Funds ICVC

Annual Report & Financial Statements for the year ended 30 April 2019





## Baillie Gifford Emerging Markets Leading Companies Fund

### **Investment Objective**

The Fund aims to produce attractive returns, mainly through capital growth, over the long term.

### **Investment Policy**

To invest in any economic sector in emerging markets worldwide, either directly or indirectly. Investment will be mainly in shares of companies. Investment will be in a small number of larger companies that have shares which are more readily available to buy and sell on the market. We will decide what constitutes an emerging market.

### Risk and Reward Profile

The Risk and Reward Indicator table demonstrates where the Fund ranks in terms of its potential risk and reward. The higher the rank the greater the potential reward but the greater the risk of losing money. It is based on past data, may change over time and may not be a reliable indication of the future risk profile of the Fund. The shaded area in the table below shows the Fund's ranking on the Risk and Reward Indicator.



Please note that even the lowest risk class can lose you money and that extreme adverse market circumstances can mean you suffer severe losses in all cases.

The Fund is classified in the category above because it invests in company shares which generally provide higher rewards and higher risks than other investments such as bonds or cash.

The indicator does not take into account the following relevant material risks:

Investment markets can go down as well as up and market conditions can change rapidly. The value of an investment in the Fund, and any income from it, can fall as well as rise and you may not get back the amount invested.

The Fund has exposure to foreign currencies and changes in the rates of exchange will cause the value of any investment, and income from it, to fall as well as rise and you may not get back the amount invested.

Custody of assets, particularly in emerging markets, involves a risk of loss if the custodian becomes insolvent or breaches duties of care.

The Fund invests in emerging markets where difficulties in trading could arise, resulting in a negative impact on the value of your investment.

The Fund's concentrated portfolio and long-term approach to investment may result in large movements in the share price.

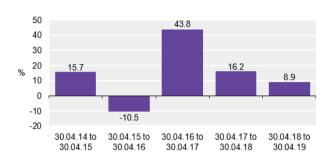
Where possible, charges are taken from the Fund's revenue. Where there is insufficient revenue, the remainder will be taken from capital. This will reduce the capital value of the Fund.

The result of the UK Referendum on membership of the European Union introduces elements of political uncertainty and may have practical consequences for the Fund. Developments will be closely monitored.

Further details of the risks associated with investing in the Fund can be found in the Prospectus which is available by contacting Client Relations or visiting our website.

## Investment Report

### Past Performance<sup>1</sup>



The performance figures shown in this graph are for Class B Accumulation Shares. Performance figures reflect the ACD's annual fee of 0.72% (until 30 September 2017, the ACD's annual fee on Class B Shares was 0.75%), but exclude any initial charge paid. Please note these returns differ from the return quoted in the Investment Report, which is based on the closing net asset value at the year end. Movements in the prices of company shares in which the Fund invests and foreign exchange rates between the two valuation points can lead to distortions in the returns. Performance for the other share classes in issue can be obtained by contacting Client Relations. You should be aware that past performance is not a guide to future performance.

For the year to 30 April 2019 the return on B Accumulation Shares was  $9.0\%^2$  compared to the return on the MSCI Emerging Markets Index of  $0.3\%^3$ , in sterling terms. We believe that shorter-term performance measurements are of limited relevance in assessing investment ability and would suggest that five years is a more sensible timeframe over which to judge performance. Over the five years to 30 April 2019 the return on B Accumulation Shares was  $88.4\%^2$  compared to the return on the Index of  $57.9\%^3$ .

The random noise of these annual movements was only surpassed by the noise of politicians flexing their muscles in countries from Mexico to Turkey, and from the US to China. Plus ca change! We remain resolute in our determination to ignore the vast majority of news that clamours for our attention and fixated on how economies, sectors, and, most importantly, companies will fare over the next five or more years. There are, perhaps, three themes that are worthy of mention. The first is the dramatic unlocking of the connected economy in India, by virtue of Reliance Jio's outrageous 4G proposition. We are at a very early stage of seeing its much wider impact on that country's economy, and its companies remain a significant constituent of the portfolio.

Secondly, we continue to believe that oil and commodity prices are likely to remain robust for a number of years given supply and demand dynamics, and we have around one-quarter of the portfolio now exposed to these themes.

Finally, we have significantly scaled back the size of the technology position over the past couple of years as we felt that share prices had, in some cases, got considerably ahead of reality, and in other cases the competitive threats from the Super Companies of Tencent and Alibaba was starting to cast a long shadow over their long-term profitability.

In summary, the impact of new technologies in the hands of the multitudes of relatively younger and aspirant people is starting to transform emerging markets with excellent opportunities to add value through stock selection.

Baillie Gifford & Co, 21 May 2019

<sup>&</sup>lt;sup>1</sup>Source: FE, 10am dealing prices, income accumulated. <sup>2</sup>Source: Baillie Gifford & Co Limited, closing net asset value, income accumulated. <sup>3</sup>Source: FE and relevant underlying index provider, total return. Please see Disclaimer on page 259. You should be aware that past performance is not a guide to future performance.

# Principal Holdings as at 30 April 2019

| Investment               | Percentage of |
|--------------------------|---------------|
|                          | total Fund    |
| TSMC                     | 8.33          |
| Samsung Electronics      | 6.87          |
| Tencent                  | 6.75          |
| Alibaba                  | 5.95          |
| Ping An Insurance        | 5.81          |
| Reliance Industries Ltd. | 5.14          |
| Naspers                  | 4.47          |
| ICICI Bank ADR           | 4.42          |
| Sberbank Spon ADR        | 4.09          |
| CNOOC                    | 3.43          |

# Material Portfolio Changes for the year ended 30 April 2019

| Largest Purchases    | Cost   |
|----------------------|--------|
|                      | £'000  |
| CNOOC                | 18,911 |
| Norilsk Nickel ADR   | 13,393 |
| ICICI Bank ADR       | 9,842  |
| Alibaba              | 8,917  |
| Kasikorn Bank NVDR   | 8,088  |
| TSMC                 | 6,004  |
| Samsung Electronics  | 5,363  |
| Magnit OJSC Spon GDR | 5,287  |
| Tencent              | 4,993  |
| Ping An Insurance    | 4.714  |

| Largest Sales              | Proceeds |
|----------------------------|----------|
|                            | £'000    |
| Tencent                    | 7,986    |
| ICICI Bank                 | 5,530    |
| Naspers                    | 5,299    |
| Fubon Financial Holding Co | 4,890    |
| China Merchants Bank 'H'   | 4,708    |
| MercadoLibre               | 4,698    |
| Baidu.com ADR              | 4,641    |
| Embraer ADR                | 3,873    |
| ICICI Bank ADR             | 3,592    |
| Hon Hai Precision          | 2,764    |

# Portfolio Statement as at 30 April 2019

| Stock description            | Holding    | Market      | % of total |
|------------------------------|------------|-------------|------------|
|                              |            | value £'000 | net assets |
|                              |            |             |            |
| Argentina - 0.26% (0.00%)    |            |             |            |
| Grupo Financiero Galicia ADR | 91,041     | 1,521       | 0.26       |
| Brazil - 9.29% (10.44%)      |            |             |            |
| B3 S.A.                      | 1,463,800  | 9,781       | 1.68       |
| Banco Bradesco Pref          | 1,557,465  | 10,751      | 1.85       |
| Itau Unibanco SA-ADR         | 2,056,302  | 13,644      | 2.35       |
| MercadoLibre                 | 53,370     | 19,824      | 3.41       |
| China - 30.66% (29.97%)      |            |             |            |
| Alibaba                      | 243,037    | 34,592      | 5.95       |
| Baidu.com ADR                | 34,456     | 4,392       | 0.76       |
| Brilliance China Automotive  | 7,226,000  | 6,083       | 1.05       |
| China Merchants Bank 'H'     | 3,054,000  | 11,586      | 1.99       |
| China Overseas Land          | 1,816,000  | 5,211       | 0.90       |
| CNOOC                        | 14,375,000 | 19,930      | 3.43       |
| Ctrip.com International      | 186,829    | 6,312       | 1.09       |
| Geely Automobile Holdings    | 2,060,000  | 3,170       | 0.54       |
| Haier Electronics Group Co   | 2,621,000  | 5,740       | 0.99       |
| JD.Com Inc - ADR             | 350,801    | 8,145       | 1.40       |
| Ping An Insurance            | 3,657,000  | 33,772      | 5.81       |
| Tencent                      | 1,035,500  | 39,263      | 6.75       |
| India - 14.54% (13.42%)      |            |             |            |
| HDFC Corp                    | 655,301    | 14,418      | 2.48       |
| ICICI Bank ADR               | 2,929,949  | 25,712      | 4.42       |
| Indusind Bank                | 140,764    | 2,494       | 0.43       |
| Infosys Ltd ADR              | 752,180    | 6,208       | 1.07       |
| Mahindra & Mahindra          | 817,223    | 5,816       | 1.00       |
| Reliance Industries Ltd.     | 1,943,663  | 29,856      | 5.14       |
| Indonesia - 1.23% (1.08%)    |            |             |            |
| Bank Rakyat Indonesia        | 30,445,100 | 7,145       | 1.23       |

# Portfolio Statement as at 30 April 2019 cont.

| Stock description               | Holding   | Market      | % of total |
|---------------------------------|-----------|-------------|------------|
|                                 |           | value £'000 | net assets |
|                                 |           |             |            |
| Mexico - 3.25% (3.74%)          |           |             |            |
| Cemex ADR                       | 1,227,390 | 4,331       | 0.75       |
| Grupo Financiero Banorte O      | 916,800   | 4,427       | 0.76       |
| Walmex                          | 4,503,200 | 10,098      | 1.74       |
| Panama - 1.16% (1.19%)          |           |             |            |
| Copa Holdings S A               | 105,514   | 6,739       | 1.16       |
| Peru - 1.26% (0.83%)            |           |             |            |
| Credicorp                       | 40,367    | 7,337       | 1.26       |
| Poland - 0.79% (0.78%)          |           |             |            |
| KGHM Polska Miedz               | 223,758   | 4,609       | 0.79       |
| Russia - 8.26% (4.88%)          |           |             |            |
| Magnit OJSC Spon GDR            | 610,939   | 6,683       | 1.15       |
| Norilsk Nickel ADR              | 1,032,921 | 17,590      | 3.02       |
| Sberbank Spon ADR               | 2,171,407 | 23,760      | 4.09       |
| South Africa - 4.65% (5.22%)    |           |             |            |
| Multichoice Group Ltd           | 148,062   | 1,011       | 0.18       |
| Naspers                         | 132,882   | 25,988      | 4.47       |
| South Korea - 11.79% (14.42%)   |           |             |            |
| NAVER Corp                      | 56,260    | 4,415       | 0.76       |
| Samsung Electronics             | 1,326,907 | 39,950      | 6.87       |
| Samsung Fire & Marine Insurance | 47,945    | 9,555       | 1.64       |
| Samsung SDI Co Ltd              | 94,362    | 14,624      | 2.52       |
| Taiwan - 10.66% (12.55%)        |           |             |            |
| Hon Hai Precision               | 5,317,974 | 11,458      | 1.97       |
| HTC                             | 2,036,000 | 2,110       | 0.36       |
| TSMC                            | 7,528,744 | 48,405      | 8.33       |

# Portfolio Statement as at 30 April 2019 cont.

| Stock description                | Holding   | Market      | % of total |
|----------------------------------|-----------|-------------|------------|
|                                  |           | value £'000 | net assets |
| Thailand - 1.28% (0.00%)         |           |             |            |
| Kasikorn Bank NVDR               | 1,624,900 | 7,438       | 1.28       |
| Portfolio of investments         |           | 575,894     | 99.08      |
| Net other assets - 0.92% (1.48%) |           | 5,355       | 0.92       |
| Net assets                       |           | 581,249     | 100.00     |

All investments are listed on recognised stock exchanges and are approved securities or regulated collective investment schemes within the meaning of the FCA rules unless otherwise stated.

Figures in brackets refer to 30 April 2018.

# **Comparative Tables**

### **Comparative Table: A Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 391.47                                | 340.61                                | 238.14                                |
| Return before operating charges*              | 37.83                                 | 57.04                                 | 107.07                                |
| Operating charges                             | (5.93)                                | (6.18)                                | (4.60)                                |
| Return after operating charges*               | 31.90                                 | 50.86                                 | 102.47                                |
| Distributions                                 | (1.72)                                | 0.00                                  | 0.00                                  |
| Retained distributions on accumulation shares | 1.72                                  | 0.00                                  | 0.00                                  |
| Closing net asset value per share             | 423.37                                | 391.47                                | 340.61                                |
| *After direct transaction costs of:           | 0.16                                  | 0.36                                  | 0.19                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | 8.15%                                 | 14.93%                                | 43.03%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 505                                   | 465                                   | 217                                   |
| Closing number of shares                      | 119,370                               | 118,740                               | 63,614                                |
| Operating charges                             | 1.52%                                 | 1.54% <sup>1</sup>                    | 1.56%                                 |
| Direct transaction costs <sup>3</sup>         | 0.04%                                 | 0.09%                                 | 0.06%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 431.9                                 | 439.4                                 | 348.8                                 |
| Lowest share price (pence)                    | 349.5                                 | 342.3                                 | 226.4                                 |

### **Comparative Table: B Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 425.24                                | 367.21                                | 254.84                                |
| Return before operating charges*              | 41.43                                 | 61.48                                 | 118.62                                |
| Operating charges                             | (3.31)                                | (3.45)                                | (6.25)                                |
| Return after operating charges*               | 38.12                                 | 58.03                                 | 112.37                                |
| Distributions                                 | (5.06)                                | (2.62)                                | (2.32)                                |
| Retained distributions on accumulation shares | 5.06                                  | 2.62                                  | 2.32                                  |
| Closing net asset value per share             | 463.36                                | 425.24                                | 367.21                                |
| *After direct transaction costs of:           | 0.17                                  | 0.39                                  | 0.50                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | 8.96%                                 | 15.80%                                | 44.09%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 72,614                                | 50,369                                | 11,557                                |
| Closing number of shares                      | 15,671,360                            | 11,844,692                            | 3,147,200                             |
| Operating charges                             | 0.78%                                 | 0.79% <sup>2</sup>                    | 0.81%                                 |
| Direct transaction costs <sup>3</sup>         | 0.04%                                 | 0.09%                                 | 0.06%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 472.6                                 | 476.4                                 | 375.7                                 |
| Lowest share price (pence)                    | 381.0                                 | 369.1                                 | 242.4                                 |

### **Comparative Table: B Income Shares**

|                                       | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
|                                       | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:       | (portee per orial e)                  | (period per dilare)                   | (perior per oriare)                   |
| Opening net asset value per share     | 381.79                                | 331.73                                | 231.68                                |
| Return before operating charges*      | 37.19                                 | 55.56                                 | 104.56                                |
| Operating charges                     | (2.97)                                | (3.13)                                | (2.40)                                |
| Return after operating charges*       | 34.22                                 | 52.43                                 | 102.16                                |
| Distributions on income shares        | (4.54)                                | (2.37)                                | (2.11)                                |
| Closing net asset value per share     | 411.47                                | 381.79                                | 331.73                                |
| *After direct transaction costs of:   | 0.15                                  | 0.35                                  | 0.19                                  |
| Performance:                          |                                       |                                       |                                       |
| Return after charges                  | 8.96%                                 | 15.81%                                | 44.10%                                |
| Other Information:                    |                                       |                                       |                                       |
| Closing net asset value (£'000)       | 17,242                                | 13,055                                | 6,022                                 |
| Closing number of shares              | 4,190,260                             | 3,419,525                             | 1,815,395                             |
| Operating charges                     | 0.78%                                 | $0.80\%^{2}$                          | 0.81%                                 |
| Direct transaction costs <sup>3</sup> | 0.04%                                 | 0.09%                                 | 0.06%                                 |
| Prices:                               |                                       |                                       |                                       |
| Highest share price (pence)           | 424.4                                 | 430.3                                 | 341.6                                 |
| Lowest share price (pence)            | 342.0                                 | 333.4                                 | 220.4                                 |

### **Comparative Table: C Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 463.15                                | 397.02                                | 273.48                                |
| Return before operating charges*              | 45.43                                 | 66.41                                 | 123.78                                |
| Operating charges                             | (0.28)                                | (0.28)                                | (0.24)                                |
| Return after operating charges*               | 45.15                                 | 66.13                                 | 123.54                                |
| Distributions                                 | (8.85)                                | (6.27)                                | (5.08)                                |
| Retained distributions on accumulation shares | 8.85                                  | 6.27                                  | 5.08                                  |
| Closing net asset value per share             | 508.30                                | 463.15                                | 397.02                                |
| *After direct transaction costs of:           | 0.19                                  | 0.42                                  | 0.22                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | 9.75%                                 | 16.66%                                | 45.17%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 435,459                               | 355,894                               | 449,670                               |
| Closing number of shares                      | 85,670,072                            | 76,842,333                            | 113,260,433                           |
| Operating charges                             | 0.06%                                 | 0.06%                                 | 0.07%                                 |
| Direct transaction costs <sup>3</sup>         | 0.04%                                 | 0.09%                                 | 0.06%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 518.4                                 | 517.9                                 | 406.1                                 |
| Lowest share price (pence)                    | 416.3                                 | 399.1                                 | 260.2                                 |

### **Comparative Table: C Income Shares**

|                                       | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
|                                       | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:       | (ported per ditate)                   | (period per dilare)                   | (perior per oriare)                   |
| Opening net asset value per share     | 384.62                                | 334.22                                | 232.64                                |
| Return before operating charges*      | 37.85                                 | 55.92                                 | 106.12                                |
| Operating charges                     | (0.23)                                | (0.24)                                | (0.21)                                |
| Return after operating charges*       | 37.62                                 | 55.68                                 | 105.91                                |
| Distributions on income shares        | (7.35)                                | (5.28)                                | (4.33)                                |
| Closing net asset value per share     | 414.89                                | 384.62                                | 334.22                                |
| *After direct transaction costs of:   | 0.15                                  | 0.35                                  | 0.19                                  |
| Performance:                          |                                       |                                       |                                       |
| Return after charges                  | 9.78%                                 | 16.66%                                | 45.53%                                |
| Other Information:                    |                                       |                                       |                                       |
| Closing net asset value (£'000)       | 4                                     | 4                                     | 3                                     |
| Closing number of shares              | 1,000                                 | 1,000                                 | 1,000                                 |
| Operating charges                     | 0.06%                                 | 0.06%                                 | 0.07%                                 |
| Direct transaction costs <sup>3</sup> | 0.04%                                 | 0.09%                                 | 0.06%                                 |
| Prices:                               |                                       |                                       |                                       |
| Highest share price (pence)           | 430.6                                 | 436.0                                 | 346.3                                 |
| Lowest share price (pence)            | 345.7                                 | 336.0                                 | 221.8                                 |

### **Comparative Table: G Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Period Ended<br>30 April 2018 |
|---|---------------------------------------|---|
|   | (pence per share)                     | (pence per share)                       |
| Change in net assets per share:               |                                       |   |
| Opening net asset value per share             | 458.27                                | 506.60                                  |
| Return before operating charges*              | 44.68                                 | (47.56)                                 |
| Operating charges                             | (3.02)                                | (0.77)                                  |
| Return after operating charges*               | 41.66                                 | (48.33)                                 |
| Distributions                                 | (5.99)                                | (0.90)                                  |
| Retained distributions on accumulation shares | 5.99                                  | 0.90                                    |
| Closing net asset value per share             | 499.93                                | 458.27                                  |
| *After direct transaction costs of:           | 0.18                                  | 0.11                                    |
| Performance:                                  |                                       |   |
| Return after charges                          | 9.09%                                 | (9.54)%                                 |
| Other Information:                            |                                       |   |
| Closing net asset value (£'000)               | 55,425                                | 53,304                                  |
| Closing number of shares                      | 11,086,378                            | 11,631,564                              |
| Operating charges                             | 0.66%                                 | 0.65%                                   |
| Direct transaction costs <sup>3</sup>         | 0.04%                                 | 0.09%                                   |
| Prices:                                       |                                       |   |
| Highest share price (pence)                   | 510.0                                 | 506.6                                   |
| Lowest share price (pence)                    | 410.8                                 | 442.1                                   |

<sup>&</sup>lt;sup>1</sup>With effect from 1 October 2017, the ACD's annual fee for Class A shares was reduced from 1.50% to 1.47%. As at 30 April 2018, the ACD considered 1.53% to be a more indicative rate for the ongoing charges figure.

A dilution adjustment is made whenever dealings in the shares of the Fund result in shares being issued or cancelled by the Company. The adjustment will take account of any spread between the buying and selling prices of the Fund's investments and the costs (which may include dealing charges and taxes) of acquiring or disposing of such investments. Please note that the direct transaction cost disclosures above do not include the dilution adjustment charges. For further details on dilution adjustment charges please see the General Information section.

<sup>&</sup>lt;sup>2</sup>With effect from 1 October 2017, the ACD's annual fee for Class B shares was reduced from 0.75% to 0.72%. As at 30 April 2018, the ACD considered 0.78% to be a more indicative rate for the ongoing charges figure.

<sup>&</sup>lt;sup>3</sup>The Fund incurs broker commission and transfer taxes/stamp duty as a necessary part of buying and selling the Fund's underlying investments in order to achieve the investment objective. In the case of shares; broker commissions, transfer taxes and stamp duty may be paid by the Fund on transactions.

<sup>&</sup>lt;sup>4</sup>Class G Accumulation Shares were launched on 31 January 2018.

# **Financial Statements**

### Statement of Total Return for the year ended 30 April 2019

|  |       | 2019    |         | 2018  |         |
|--|-------|---------|---------|-------|---------|
|  | Notes | £'000   | £'000   | £'000 | £'000   |
| Income   |       |         |         |       |         |
| Net capital gains/(losses)   | 1     |         | 44,525  |       | 68,798  |
| Revenue  | 3     | 10,923  |         | 8,057 |         |
| Expenses   | 4     | (1,110) |         | (680) |         |
| Net revenue before taxation  |       | 9,813   |         | 7,377 |         |
| Taxation   | 5     | (1,214) |         | (841) |         |
| Net revenue after taxation   |       |         | 8,599   |       | 6,536   |
| Total return before distributions  |       |         | 53,124  |       | 75,334  |
| Distributions  | 6     |         | (8,598) |       | (6,540) |
| Change in net assets attributable to shareholders from investment activities |       |         | 44,526  |       | 68,794  |

### Statement of Change in Net Assets Attributable to Shareholders for the year ended 30 April 2019

|  | 2019     |         | 2018      |          |
|--|----------|---------|-----------|----------|
|  | £,000    | £'000   | £'000     | £'000    |
| Opening net assets attributable to shareholders                              |          | 473,091 |           | 467,469  |
| Amounts receivable on issue of shares  | 97,354   |         | 100,974   |          |
| Amounts payable on cancellation of shares                                    | (42,946) |         | (169,887) |          |
|  |          | 54,408  |           | (68,913) |
| Dilution adjustment  |          | 183     |           | 508      |
| Change in net assets attributable to shareholders from investment activities |          | 44,526  |           | 68,794   |
| Retained distributions on accumulation shares                                |          | 9,041   |           | 5,233    |
| Closing net assets attributable to shareholders                              |          | 581,249 |           | 473,091  |

# Financial Statements cont.

### Balance Sheet as at 30 April 2019

|   |       | 2019     | 2018    |
|---|-------|----------|---------|
|   | Notes | £'000    | €,000   |
| Assets:                                 |       |          |         |
| Fixed assets:                           |       |          |         |
| Investments                             | 13    | 575,894  | 466,067 |
| Current assets:                         |       |          |         |
| Debtors                                 | 8     | 7,579    | 1,701   |
| Cash and bank balances                  | 9     | 9,145    | 8,402   |
| Total assets                            |       | 592,618  | 476,170 |
| Liabilities:                            |       |          |         |
| Creditors:                              |       |          |         |
| Bank overdrafts                         | 9     | (3,546)  | -       |
| Distributions payable                   |       | (190)    | (81)    |
| Other creditors                         | 10    | (7,633)  | (2,998) |
| Total liabilities                       |       | (11,369) | (3,079) |
| Net assets attributable to shareholders |       | 581,249  | 473,091 |

|  | 2019                    | 20                          |
|--|-------------------------|-----------------------------|
|  | £'000                   | £'0                         |
| Non-derivative securities  | 44,622                  | 68,8                        |
| Currency gains/(losses)  | (91)                    | (                           |
| Transaction costs  | (6)                     | (                           |
| Net capital gains/(losses)   | 44,525                  | 68,7                        |
| Purchases, sales and transaction costs   |                         |                             |
|  | 2019                    | 20                          |
|  | €'000                   | £'0                         |
| Purchases and transaction costs  |                         |                             |
| Gross purchases of equities excluding transaction costs                          | 123,492                 | 143,2                       |
| Commissions  | 54                      |                             |
| Taxes  | 52                      |                             |
| Total transaction costs on equity purchases <sup>1</sup>                         | 106                     | 1                           |
| Purchases including transaction costs  | 123,598                 | 143,4                       |
|  | 2019                    | 20                          |
|  | %                       |                             |
| Transaction costs as a percentage of principal amount                            | 0.04                    | 0                           |
| Commission on equity purchases   | 0.04                    | 0.                          |
| Taxes on equity purchases  | 0.04                    | 0.                          |
|  |                         |                             |
|  | 2019                    | 20                          |
|  | 2019<br>£'000           |                             |
| Sales and transaction costs  |                         |                             |
| Sales and transaction costs  Gross sales of equities excluding transaction costs |                         | £'0                         |
|  | €'000                   | £'0                         |
| Gross sales of equities excluding transaction costs                              | £'000<br>56,683         | 20°<br>£'00<br>205,09<br>(9 |
| Gross sales of equities excluding transaction costs  Commissions                 | £'000<br>56,683<br>(32) | £'0(                        |

<sup>&</sup>lt;sup>1</sup>These amounts have been deducted in determining net capital gains/(losses).

### 2 Purchases, sales and transaction costs (continued)

|   | 2019   | 2018   |
|---|--------|--------|
|   | %      | %      |
| Transaction costs as a percentage of principal amount |        |        |
| Commission on equity sales                            | (0.06) | (0.05) |
| Taxes on equity sales                                 | (0.11) | (0.15) |

|                                  | 201   | 2019         |       | 18           |
|----------------------------------|-------|--------------|-------|--------------|
|                                  | £'000 | % of average | £'000 | % of average |
|                                  |       | NAV          |       | NAV          |
| Portfolio transaction costs      |       |              |       |              |
| Commissions                      | 86    | 0.02         | 174   | 0.03         |
| Taxes                            | 112   | 0.02         | 351   | 0.06         |
| Total direct transaction costs   | 198   | 0.04         | 525   | 0.09         |
|                                  |       |              | 2019  | 2018         |
|                                  |       |              | %     | %            |
| Average portfolio dealing spread |       |              | 0.12  | 0.10         |

The Fund incurs broker commission and transfer taxes/stamp duty as a necessary part of buying and selling the Fund's underlying investments in order to achieve the investment objective. In the case of shares; broker commissions, transfer taxes and stamp duty may be paid by the Fund on transactions.

Dilution adjustment charges, which do not form part of the direct transaction costs disclosures above, may be incurred as a result of trading in underlying Funds. For further details on dilution adjustment charges please see the General Information section.

Dealing spread is the difference in the buying and selling prices of the underlying investments. Dealing spreads vary considerably depending on the transaction value and market sentiment. The Fund may have holdings in single priced funds. The notional spread on these holdings is not included in the average dealing spread calculated for this Fund.

### 3 Revenue

|                    | 2019   | 2018  |
|--------------------|--------|-------|
|                    | £'000  | £'000 |
| Overseas dividends | 10,906 | 8,051 |
| Bank interest      | 17     | 6     |
| Total revenue      | 10,923 | 8,057 |

## Notes to the Financial Statements cont.

| 4 | Expenses |
|---|----------|
|   |          |

|   | 2019  | 2018  |
|---|-------|-------|
|   | £'000 | £'000 |
| Payable to the ACD, associates of the ACD and agents of either of them:               |       |       |
| ACD's periodic charge   | 841   | 393   |
| Payable to the Depositary, associates of the Depositary and agents of either of them: |       |       |
| Depositary's fee  | 46    | 51    |
| Bank charges  | 186   | 195   |
|   | 232   | 246   |
| Other expenses:   |       |       |
| Audit fee   | 6     | 5     |
| Professional fees   | 31    | 36    |
|   | 37    | 41    |
| Total expenses  | 1,110 | 680   |
| Taxation  |       |       |
|   | 2019  | 2018  |
|   | €,000 | £'000 |
| Analysis of charge in the year  |       |       |
| Corporation tax   | -     | -     |
| Overseas tax  | 1,214 | 841   |
| Total taxation  | 1,214 | 841   |

The Fund is subject to corporation tax at 20% (2018: 20%), however, the majority of dividends received by the Fund are not liable to corporation tax. Accordingly, the tax deductible expenses substantially exceed the taxable income of the Fund and, as a result, there is no corporation tax charge.

At 30 April 2019, the Fund had excess management expenses of £764,000 (2018: £401,000) which have not been recognised as a deferred tax asset. This is because the Fund is not expected to generate taxable income in a future period in excess of the deductible expenses of that future period and, accordingly, the Fund is unlikely to be able to reduce future tax liabilities through the use of existing excess expenses.

### 5 Taxation (continued)

The tax charge is explained as follows:

|   | 2019    | 2018    |
|---|---------|---------|
|   | €'000   | £,000   |
| Net revenue/(expense) before taxation   | 9,813   | 7,377   |
| Net revenue before taxation multiplied by the standard rate of corporation tax of 20% (2018: 20%) | 1,963   | 1,475   |
| Effects of:   |         |         |
| Non-taxable overseas dividends  | (2,010) | (1,451) |
| Overseas tax on dividends   | 1,214   | 841     |
| Excess management expenses  | 73      | -       |
| Utilisation of excess management expenses   | -       | (1)     |
| Expense relief claimed on overseas tax  | (26)    | (23)    |
| Total taxation  | 1,214   | 841     |

### 6 Distributions

|  | 2019    | 2018  |
|--|---------|-------|
|  | £'000   | £'000 |
| Final to 30 April                          | 9,231   | 5,314 |
| Amounts deducted on cancellation of shares | 508     | 1,970 |
| Amounts added on issue of shares           | (1,141) | (744) |
| Total distributions                        | 8,598   | 6,540 |
|  |         |       |

The distributions take account of revenue transactions on the issue and cancellation of shares. Details of the distributions per share are set out in the Distribution Table.

### 7 Reconciliation of net revenue to net distributions for the year

|  | 2019  | 2018  |
|--|-------|-------|
|  | €,000 | £,000 |
| Net revenue after taxation for the year      | 8,599 | 6,536 |
| Add capital transfers for deficits of income | =     | 1     |
| Add distributable revenue brought forward    | 3     | 6     |
| Less distributable revenue carried forward   | (4)   | (3)   |
| Net distributions for the year               | 8,598 | 6,540 |

| B Debtors                          |         |       |
|------------------------------------|---------|-------|
|                                    | 2019    | 2018  |
|                                    | £'000   | £'000 |
| Receivable for issue of shares     | 638     | 1,285 |
| Sales awaiting settlement          | 6,373   | 83    |
| Accrued income                     | 565     | 329   |
| VAT recoverable                    | -       | 3     |
| Other debtors                      | 3       | 1     |
| Total debtors                      | 7,579   | 1,701 |
| 9 Cash and bank balances           |         |       |
|                                    | 2019    | 2018  |
|                                    | £'000   | £'000 |
| Sterling bank accounts             | 8,802   | 5,846 |
| Foreign currency bank accounts     | 343     | 2,556 |
|                                    | 9,145   | 8,402 |
| Sterling bank accounts overdrawn   | (3,546) | -     |
| Total cash and bank balances       | 5,599   | 8,402 |
| 10 Other creditors                 |         |       |
| <u></u>                            | 2019    | 2018  |
|                                    | £'000   | £'000 |
| Payable for cancellation of shares | 68      | 100   |
| Purchases awaiting settlement      | 6,809   | 241   |

### 11 Related party transactions

Due to the ACD or associates

Capital gains tax provision

Other accrued expenses

**Total other creditors** 

Due to the Depositary or associates

Debtors

Baillie Gifford & Co Limited, as ACD, is regarded as a related party by virtue of the services provided to the Company. Baillie Gifford & Co Limited acts as principal in respect of all transactions of shares in the Company, except where stocks are transferred on the issue or cancellation of shares. The aggregate monies received through issue and paid on cancellation are disclosed in the Statement of Change in Net Assets Attributable to Shareholders. Amounts receivable and payable on the issue and cancellation of shares have been disclosed in notes 8 and 10 respectively.

Amounts paid to Baillie Gifford & Co Limited in respect of ACD fees are disclosed in note 4 with amounts due at the year end given in note 10.

67

31

16

2,543

2,998

85

30

620

21

7,633

### 11 Related party transactions (continued)

### Shares held by the ACD and associates of the ACD

The shares held by the ACD and associates of the ACD as a percentage of the Fund's NAV were:

|                               | 2019  | 2018  |
|-------------------------------|-------|-------|
|                               | %     | %     |
| ACD and associates of the ACD | 22.54 | 17.15 |

### 12 Reconciliation of shares in issue

|                         | 2019           |                |           |                |          |                |
|-------------------------|----------------|----------------|-----------|----------------|----------|----------------|
|                         | A Accumulation | B Accumulation | B Income  | C Accumulation | C Income | G Accumulation |
|                         | Shares         | Shares         | Shares    | Shares         | Shares   | Shares         |
| Opening shares in issue | 118,740        | 11,844,692     | 3,419,525 | 76,842,333     | 1,000    | 11,631,564     |
| Shares issued           | 254,250        | 8,169,123      | 1,258,666 | 12,956,558     | 1,000    | 40,658         |
| Shared cancelled        | (239,672)      | (4,346,176)    | (498,016) | (4,128,819)    | (1,000)  | (585,844)      |
| Shares converted        | (13,948)       | 3,721          | 10,085    | -              | -        | -              |
| Closing shares in issue | 119,370        | 15,671,360     | 4,190,260 | 85,670,072     | 1,000    | 11,086,378     |

### 13 Basis of valuation

|   | 2019    | 2018    |
|---|---------|---------|
|   | Assets  | Assets  |
|   | £'000   | £'000   |
| Level 1: Quoted prices                  | 575,894 | 423,840 |
| Level 2: Observable market data         | -       | -       |
| Level 3: Unobservable data <sup>1</sup> | -       | 42,227  |
| Total                                   | 575,894 | 466,067 |

<sup>&</sup>lt;sup>1</sup>Samsung Electronics was suspended on 30 April 2018 pending a stock split. The Investment Adviser valued the stock using the movement in the GDR line of the stock. The stock resumed trading on 4 May 2018.

#### 14 Derivatives and other financial instruments

#### **Currency exposures**

A substantial proportion of the net assets of the Fund are denominated in currencies other than sterling, with the effect that the balance sheet and total return can be significantly affected by currency movement.

| Currency           | Net cu    | urrency assets/(liabi | ilities) | Net cu    | urrency assets/(liabi | ilities) |
|--------------------|-----------|-----------------------|----------|-----------|-----------------------|----------|
|                    |           | 2019                  |          |           | 2018                  |          |
|                    | Monetary  | Non-monetary          | Total    | Monetary  | Non-monetary          | Total    |
|                    | exposures | exposures             |          | exposures | exposures             |          |
|                    | €'000     | £,000                 | £'000    | £'000     | £'000                 | £'000    |
| Brazilian real     | -         | 20,532                | 20,532   | -         | 15,733                | 15,733   |
| Hong Kong dollar   | -         | 124,755               | 124,755  | 261       | 93,566                | 93,827   |
| Indian rupee       | -         | 52,584                | 52,584   | -         | 46,983                | 46,983   |
| Indonesian rupiah  | -         | 7,145                 | 7,145    | -         | 5,100                 | 5,100    |
| Mexican peso       | -         | 14,525                | 14,525   | -         | 12,168                | 12,168   |
| Polish zloty       | -         | 4,609                 | 4,609    | -         | 3,661                 | 3,661    |
| South African rand | -         | 26,999                | 26,999   | -         | 24,712                | 24,712   |
| South Korean won   | -         | 68,544                | 68,544   | -         | 68,200                | 68,200   |
| Taiwanese dollar   | 306       | 61,974                | 62,280   | -         | 59,378                | 59,378   |
| Thai baht          | -         | 7,438                 | 7,438    | -         | -                     | -        |
| UK sterling        | 5,256     | -                     | 5,256    | 5,846     | -                     | 5,846    |
| US dollar          | 37        | 186,789               | 186,826  | 2,295     | 136,567               | 138,862  |

Short term debtors and creditors have not been disclosed.

The Fund invests in a generally diversified portfolio of assets. Consequently the ACD considers that a single measure of market sensitivity does not accurately reflect the risks faced by the Fund.

### **Distribution Table**

Final distribution for the year ended 30 April 2019

Group 1 : shares purchased prior to 1 May 2018

Group 2: shares purchased 1 May 2018 to 30 April 2019

|                | Net December    | E-marks at a se | Distribution      | Distribution      |
|----------------|-----------------|-----------------|-------------------|-------------------|
|                | Net Revenue     | Equalisation    | Distribution      | Distribution      |
|                | (dividend       |                 | (paid/accumulated | (paid/accumulated |
|                | distribution)   |                 | 30.06.19)         | 30.06.18)         |
|                | 30.04.19        | 30.04.19        | 30.04.19          | 30.04.18          |
|                | pence per share | pence per share | pence per share   | pence per share   |
| A Accumulation |                 |                 |                   |                   |
| Group 1        | 1.72000         | -               | 1.72000           | -                 |
| Group 2        | -               | 1.72000         | 1.72000           | -                 |
| B Accumulation |                 |                 |                   |                   |
| Group 1        | 5.06000         | -               | 5.06000           | 2.62000           |
| Group 2        | 1.01406         | 4.04594         | 5.06000           | 2.62000           |
| B Income       |                 |                 |                   |                   |
| Group 1        | 4.54000         | -               | 4.54000           | 2.37000           |
| Group 2        | 1.93195         | 2.60805         | 4.54000           | 2.37000           |
| C Accumulation |                 |                 |                   |                   |
| Group 1        | 8.85000         | _               | 8.85000           | 6.27000           |
| Group 2        | 3.02027         | 5.82973         | 8.85000           | 6.27000           |
| C Income       |                 |                 |                   |                   |
| Group 1        | 7.35000         | -               | 7.35000           | 5.28000           |
| Group 2        | 7.35000         | -               | 7.35000           | 5.28000           |
| G Accumulation |                 |                 |                   |                   |
| Group 1        | 5.99000         | -               | 5.99000           | 0.90000           |
| Group 2        | 1.65857         | 4.33143         | 5.99000           | 0.90000           |

### **BAILLIE GIFFORD**

# Baillie Gifford European Fund

### a sub-fund of Baillie Gifford Overseas Growth Funds ICVC

Annual Report & Financial Statements for the year ended 30 April 2019





# Baillie Gifford European Fund

#### **Investment Objective**

The Fund aims to produce attractive capital growth over the long term.

#### **Investment Policy**

To invest in any economic sector in continental Europe including the Republic of Ireland. Investment will be mainly in shares in companies.

#### Risk and Reward Profile

The Risk and Reward Indicator table demonstrates where the Fund ranks in terms of its potential risk and reward. The higher the rank the greater the potential reward but the greater the risk of losing money. It is based on past data, may change over time and may not be a reliable indication of the future risk profile of the Fund. The shaded area in the table below shows the Fund's ranking on the Risk and Reward Indicator.



Please note that even the lowest risk class can lose you money and that extreme adverse market circumstances can mean you suffer severe losses in all cases.

The Fund is classified in the category above because it invests in company shares which generally provide higher rewards and higher risks than other investments such as bonds or cash.

The indicator does not take into account the following relevant material risks:

Investment markets can go down as well as up and market conditions can change rapidly. The value of an investment in the Fund, and any income from it, can fall as well as rise and you may not get back the amount invested.

The Fund has exposure to foreign currencies and changes in the rates of exchange will cause the value of any investment, and income from it, to fall as well as rise and you may not get back the amount invested.

Custody of assets involves a risk of loss if the custodian becomes insolvent or breaches duties of care.

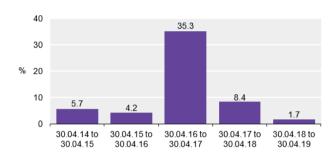
Where possible, charges are taken from the Fund's revenue. Where there is insufficient revenue, the remainder will be taken from capital. This will reduce the capital value of the Fund.

The result of the UK Referendum on membership of the European Union introduces elements of political uncertainty and may have practical consequences for the Fund. Developments will be closely monitored.

Further details of the risks associated with investing in the Fund can be found in the Prospectus which is available by contacting Client Relations or visiting our website.

### Investment Report

#### Past Performance<sup>1</sup>



The performance figures shown in this graph are for Class B Accumulation Shares. Performance figures reflect the ACD's annual fee of 0.55% (until 30 September 2017, the ACD's annual fee on Class B Shares was 0.65%), but exclude any initial charge paid. Please note these returns differ from the return quoted in the Investment Report, which is based on the closing net asset value at the year end. Movements in the prices of company shares in which the Fund invests and foreign exchange rates between the two valuation points can lead to distortions in the returns. Performance for the other share classes in issue can be obtained by contacting Client Relations. You should be aware that past performance is not a guide to future performance.

For the year to 30 April 2019, the return on B Accumulation Shares was  $2.0\%^2$ , compared to a return on the MSCI Europe ex-UK Index of  $2.3\%^3$ , in sterling terms. We believe that shorter-term performance measurements are of limited relevance in assessing investment ability and would suggest that five years is a more sensible timeframe over which to judge performance. Over the five years to 30 April 2019 the return on B Accumulation Shares was  $63.5\%^2$  compared to the return on the Index of  $40.7\%^3$ .

The last year has been something of a roller-coaster for equity investors. In Europe for instance, the comparative index fell around 16% from its peak in May to its trough at the end of the year, before rebounding around 19% through to the end of April. This volatility was driven more by changing perceptions and risk tolerances rather than any dramatic shift in company fundamentals. Trade wars, Brexit and slowing economic growth led to increased noise about an imminent recession before central banks stepped in and boosted investors' confidence that rates would not be increased as fast as expected. These geopolitical and macro-economic events tend to suck up a huge amount of time for most market commentators and short-term investors. Trying to predict what might happen over short-term time periods is not, and never has been, part of our investment strategy. We find it far more effective to focus on

companies that cannot only survive these exogenous shocks but can take advantage of weaker competitors and grow in spite of these shocks. This means finding and investing in entrepreneurial founders and management teams, and companies where the growth is less dependent on economic growth. This could be through pricing power, market share gains, sensible bolt-on acquisitions, or even through creating new markets.

Two of our more recent purchases, Takeaway.com and Delivery Hero, are good examples of this. As online food delivery marketplaces, they make money by connecting customers with restaurants and taking a commission on food ordered through their platforms. These are network businesses where being the biggest in a particular region tends to correlate well with profitability. What happens in the general economy, or with Brexit, however will have little impact on whether they succeed as investments. What is far more relevant is the shift towards online food ordering away from telephone ordering which is still the most common method, and whether changing consumer behaviour results in more orders each week. We also like the fact that the founders - two of the most entrepreneurial people we have met are still running the companies. This helps speed up decision making and promotes long term thinking.

<sup>1</sup>Source: FE, 10am dealing prices, income accumulated. <sup>2</sup>Source: Baillie Gifford & Co Limited, closing net asset values, income accumulated. <sup>3</sup>Source: FE and relevant underlying index provider, total return. Please see Disclaimer on page 259. You should be aware that past performance is not a guide to future performance.

### Investment Report cont.

Both businesses rank highly when looked at through our framework which focuses on alignment, growth potential and competitive position. Understanding these features and finding companies that have the potential to generate outsized returns for our clients is much more important to us than regurgitating newspaper headlines about the economy or the latest Brexit renegotiation. We continue to believe there are lots of very special European companies that are either over-looked or misunderstood and this is what continues to drive our enthusiasm.

Stephen Paice, Moritz Sitte and Tom Walsh, 22 May 2019

# Principal Holdings as at 30 April 2019

| Investment                    | Percentage of |
|-------------------------------|---------------|
|                               | total Fund    |
| IMCD Group NV                 | 4.74          |
| Bechtle AG                    | 4.20          |
| adidas                        | 4.20          |
| Zalando SE                    | 4.05          |
| Sartorius Stedim Biotech      | 3.61          |
| Atlas Copco B                 | 3.59          |
| L'Oreal                       | 3.58          |
| Ryanair                       | 3.58          |
| Nibe Industrier AB 'B' Shares | 3.46          |
| Mettler-Toledo                | 3.29          |

# Material Portfolio Changes for the year ended 30 April 2019

| Largest Purchases        | Cost   |
|--------------------------|--------|
|                          | £'000  |
| Kingspan Group           | 12,408 |
| Delivery Hero AG         | 6,952  |
| Avanza Bank Holding      | 6,896  |
| Takeaway.com             | 6,729  |
| Spotify Technology SA    | 5,230  |
| Ryanair                  | 4,997  |
| Brenntag                 | 4,641  |
| Zalando SE               | 4,623  |
| Infineon Technologies AG | 4,378  |
| adidas                   | 4,197  |

| Largest Sales      | Proceeds |
|--------------------|----------|
|                    | £'000    |
| Nestle             | 11,868   |
| OC Oerlikon        | 10,689   |
| Brenntag           | 9,727    |
| EXOR               | 9,521    |
| Coca-Cola HBC      | 8,864    |
| Carl Zeiss Meditec | 8,499    |
| Novo Nordisk       | 8,462    |
| Investor           | 5,830    |
| Iliad SA           | 5,451    |
| Nokian Renkaat     | 5,448    |

# Portfolio Statement as at 30 April 2019

| Stock description          | Holding   | Market      | % of total |
|----------------------------|-----------|-------------|------------|
|                            |           | value £'000 | net assets |
| Denmark - 5.39% (6.81%)    |           |             |            |
| DSV                        | 164,423   | 11,701      | 2.48       |
| Novozymes                  | 385,250   | 13,712      | 2.91       |
| Finland - 0.00% (2.47%)    |           |             |            |
| France - 13.32% (10.59%)   |           |             |            |
| Cellectis                  | 265,476   | 4,062       | 0.86       |
| Edenred                    | 339,266   | 12,252      | 2.60       |
| Legrand                    | 223,214   | 12,573      | 2.67       |
| L'Oreal                    | 80,175    | 16,886      | 3.58       |
| Sartorius Stedim Biotech   | 163,660   | 17,024      | 3.61       |
| Germany - 23.64% (21.25%)  |           |             |            |
| adidas                     | 100,534   | 19,787      | 4.20       |
| Bechtle AG                 | 251,602   | 19,791      | 4.20       |
| Carl Zeiss Meditec         | 137,645   | 10,348      | 2.19       |
| Delivery Hero AG           | 236,157   | 8,350       | 1.77       |
| Fuchs Petrolub Pf. (Xet)   | 215,768   | 7,208       | 1.53       |
| Infineon Technologies AG   | 589,460   | 10,651      | 2.26       |
| Morphosys                  | 109,731   | 8,320       | 1.76       |
| Zalando SE                 | 530,360   | 19,117      | 4.05       |
| Zooplus                    | 95,240    | 7,909       | 1.68       |
| Ireland - 6.48% (3.85%)    |           |             |            |
| Kingspan Group             | 339,874   | 13,697      | 2.90       |
| Ryanair                    | 1,643,891 | 16,867      | 3.58       |
| Italy - 1.04% (3.83%)      |           |             |            |
| Cosmo Pharmaceuticals      | 67,982    | 4,923       | 1.04       |
| Luxembourg - 1.47% (1.73%) |           |             |            |
| Tenaris                    | 651,719   | 6,936       | 1.47       |

| Stock description             | Holding   | Market      | % of total |
|-------------------------------|-----------|-------------|------------|
|                               |           | value £'000 | net assets |
|                               |           |             |            |
| Netherlands - 9.93% (5.51%)   |           |             |            |
| ASML                          | 94,488    | 15,061      | 3.19       |
| IMCD Group NV                 | 361,860   | 22,336      | 4.74       |
| Takeaway.com                  | 143,542   | 9,452       | 2.00       |
| Spain - 2.84% (3.62%)         |           |             |            |
| Inditex                       | 578,538   | 13,408      | 2.84       |
| Sweden - 23.76% (21.70%)      |           |             |            |
| Alfa Laval                    | 588,766   | 10,470      | 2.22       |
| Atlas Copco B                 | 776,121   | 16,946      | 3.59       |
| Avanza Bank Holding           | 2,183,215 | 13,388      | 2.84       |
| Epiroc B                      | 704,344   | 5,327       | 1.13       |
| Hexpol AB                     | 1,795,180 | 10,755      | 2.28       |
| Investor                      | 256,357   | 9,343       | 1.98       |
| Kinnevik                      | 344,503   | 7,652       | 1.62       |
| Nibe Industrier AB 'B' Shares | 1,583,671 | 16,299      | 3.46       |
| Spotify Technology SA         | 124,186   | 12,933      | 2.74       |
| Svenska Handelsbanken         | 1,064,376 | 8,932       | 1.90       |
| Switzerland - 9.23% (15.01%)  |           |             |            |
| Mettler-Toledo                | 27,118    | 15,498      | 3.29       |
| Richemont                     | 175,642   | 9,851       | 2.09       |
| Schindler                     | 75,969    | 12,570      | 2.66       |
| U-Blox                        | 87,013    | 5,591       | 1.19       |

| Stock description                | Holding   | Market      | % of total |
|----------------------------------|-----------|-------------|------------|
|                                  |           | value £'000 | net assets |
|                                  |           |             |            |
| Turkey - 1.94% (2.55%)           |           |             |            |
| BIM Birlesik Magazalar           | 390,917   | 4,172       | 0.89       |
| Coca-Cola Icecek                 | 1,222,619 | 4,964       | 1.05       |
| Portfolio of investments         |           | 467,062     | 99.04      |
| Net other assets - 0.96% (1.08%) |           | 4,536       | 0.96       |
| Net assets                       |           | 471,598     | 100.00     |

All investments are listed on recognised stock exchanges and are approved securities or regulated collective investment schemes within the meaning of the FCA rules unless otherwise stated.

Figures in brackets refer to 30 April 2018.

# Comparative Tables

#### **Comparative Table: A Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 1,842.01                              | 1,719.43                              | 1,276.13                              |
| Return before operating charges*              | 46.92                                 | 150.21                                | 466.07                                |
| Operating charges                             | (26.24)                               | (27.63)                               | (22.77)                               |
| Return after operating charges*               | 20.68                                 | 122.58                                | 443.30                                |
| Distributions                                 | 0.00                                  | (6.00)                                | (5.81)                                |
| Retained distributions on accumulation shares | 0.00                                  | 6.00                                  | 5.81                                  |
| Closing net asset value per share             | 1,862.69                              | 1,842.01                              | 1,719.43                              |
| *After direct transaction costs of:           | 1.28                                  | 1.30                                  | 0.51                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | 1.12%                                 | 7.13%                                 | 34.74%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 9,052                                 | 11,357                                | 11,641                                |
| Closing number of shares                      | 485,959                               | 616,578                               | 676,998                               |
| Operating charges                             | 1.44%                                 | 1.49% <sup>1</sup>                    | 1.54%                                 |
| Direct transaction costs <sup>3</sup>         | 0.07%                                 | 0.07%                                 | 0.03%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 2,008                                 | 1,954                                 | 1,729                                 |
| Lowest share price (pence)                    | 1,600                                 | 1,731                                 | 1,230                                 |

# Comparative Tables cont.

#### **Comparative Table: B Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 2,102.93                              | 1,946.29                              | 1,432.23                              |
| Return before operating charges*              | 54.06                                 | 169.96                                | 525.61                                |
| Operating charges                             | (12.29)                               | (13.32)                               | (11.55)                               |
| Return after operating charges*               | 41.77                                 | 156.64                                | 514.06                                |
| Distributions                                 | (16.75)                               | (24.82)                               | (20.70)                               |
| Retained distributions on accumulation shares | 16.75                                 | 24.82                                 | 20.70                                 |
| Closing net asset value per share             | 2,144.70                              | 2,102.93                              | 1,946.29                              |
| *After direct transaction costs of:           | 1.46                                  | 1.48                                  | 0.58                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | 1.99%                                 | 8.05%                                 | 35.89%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 293,262                               | 284,761                               | 148,721                               |
| Closing number of shares                      | 13,673,759                            | 13,541,134                            | 7,641,244                             |
| Operating charges                             | 0.59%                                 | 0.63% <sup>2</sup>                    | 0.69%                                 |
| Direct transaction costs <sup>3</sup>         | 0.07%                                 | 0.07%                                 | 0.03%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 2,299                                 | 2,226                                 | 1,957                                 |
| Lowest share price (pence)                    | 1,837                                 | 1,960                                 | 1,382                                 |

# Comparative Tables cont.

#### **Comparative Table: B Income Shares**

|                                       | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
|                                       | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:       |                                       |                                       |                                       |
| Opening net asset value per share     | 1,652.43                              | 1,547.54                              | 1,150.89                              |
| Return before operating charges*      | 42.63                                 | 135.20                                | 422.49                                |
| Operating charges                     | (9.66)                                | (10.58)                               | (9.20)                                |
| Return after operating charges*       | 32.97                                 | 124.62                                | 413.29                                |
| Distributions on income shares        | (13.17)                               | (19.73)                               | (16.64)                               |
| Closing net asset value per share     | 1,672.23                              | 1,652.43                              | 1,547.54                              |
| *After direct transaction costs of:   | 1.15                                  | 1.18                                  | 0.46                                  |
| Performance:                          |                                       |                                       |                                       |
| Return after charges                  | 2.00%                                 | 8.05%                                 | 35.91%                                |
| Other Information:                    |                                       |                                       |                                       |
| Closing net asset value (£'000)       | 62,358                                | 56,282                                | 38,755                                |
| Closing number of shares              | 3,729,053                             | 3,406,038                             | 2,504,287                             |
| Operating charges                     | 0.59%                                 | 0.63% <sup>2</sup>                    | 0.69%                                 |
| Direct transaction costs <sup>3</sup> | 0.07%                                 | 0.07%                                 | 0.03%                                 |
| Prices:                               |                                       |                                       |                                       |
| Highest share price (pence)           | 1,807                                 | 1,770                                 | 1,573                                 |
| Lowest share price (pence)            | 1,444                                 | 1,559                                 | 1,110                                 |

### Comparative Tables cont.

#### **Comparative Table: C Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               | (period per chare)                    | (period per dilare)                   | (portee per ertare)                   |
| Opening net asset value per share             | 2,337.01                              | 2,150.10                              | 1,572.01                              |
| Return before operating charges*              | 60.48                                 | 187.85                                | 578.84                                |
| Operating charges                             | (0.92)                                | (0.94)                                | (0.75)                                |
| Return after operating charges*               | 59.56                                 | 186.91                                | 578.09                                |
| Distributions                                 | (31.45)                               | (41.36)                               | (34.72)                               |
| Retained distributions on accumulation shares | 31.45                                 | 41.36                                 | 34.72                                 |
| Closing net asset value per share             | 2,396.57                              | 2,337.01                              | 2,150.10                              |
| *After direct transaction costs of:           | 1.61                                  | 1.64                                  | 0.64                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | 2.55%                                 | 8.69%                                 | 36.77%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 106,926                               | 68,323                                | 49,097                                |
| Closing number of shares                      | 4,461,643                             | 2,923,530                             | 2,283,490                             |
| Operating charges                             | 0.04%                                 | 0.04%                                 | 0.04%                                 |
| Direct transaction costs <sup>3</sup>         | 0.07%                                 | 0.07%                                 | 0.03%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 2,560                                 | 2,470                                 | 2,162                                 |
| Lowest share price (pence)                    | 2,049                                 | 2,166                                 | 1,517                                 |

<sup>&</sup>lt;sup>1</sup>With effect from 1 October 2017, the ACD's annual fee for Class A shares was reduced from 1.50% to 1.40%. As at 30 April 2018, the ACD considered 1.44% to be a more indicative rate for the ongoing charges figure.

A dilution adjustment is made whenever dealings in the shares of the Fund result in shares being issued or cancelled by the Company. The adjustment will take account of any spread between the buying and selling prices of the Fund's investments and the costs (which may include dealing charges and taxes) of acquiring or disposing of such investments. Please note that the direct transaction cost disclosures above do not include the dilution adjustment charges. For further details on dilution adjustment charges please see the General Information section.

<sup>&</sup>lt;sup>2</sup>With effect from 1 October 2017, the ACD's annual fee for Class B shares was reduced from 0.65% to 0.55%. As at 30 April 2018, the ACD considered 0.59% to be a more indicative rate for the ongoing charges figure.

<sup>&</sup>lt;sup>3</sup>The Fund incurs broker commission and transfer taxes/stamp duty as a necessary part of buying and selling the Fund's underlying investments in order to achieve the investment objective. In the case of shares; broker commissions, transfer taxes and stamp duty may be paid by the Fund on transactions.

### **Financial Statements**

#### Statement of Total Return for the year ended 30 April 2019

|  |       | 2019    |         | 2018    |         |
|--|-------|---------|---------|---------|---------|
|  | Notes | £'000   | £'000   | £'000   | £'000   |
| Income   |       |         |         |         |         |
| Net capital gains/(losses)   | 1     |         | 5,396   |         | 17,656  |
| Revenue  | 3     | 6,513   |         | 6,954   |         |
| Expenses   | 4     | (2,247) |         | (2,119) |         |
| Net revenue before taxation  |       | 4,266   |         | 4,835   |         |
| Taxation   | 5     | (365)   |         | (295)   |         |
| Net revenue after taxation   |       |         | 3,901   |         | 4,540   |
| Total return before distributions  |       |         | 9,297   |         | 22,196  |
| Distributions  | 6     |         | (3,903) |         | (4,541) |
| Change in net assets attributable to shareholders from investment activities |       |         | 5,394   |         | 17,655  |

#### Statement of Change in Net Assets Attributable to Shareholders for the year ended 30 April 2019

|  | 2019     |         | 2018     |         |
|--|----------|---------|----------|---------|
|  | £'000    | £'000   | £'000    | £'000   |
| Opening net assets attributable to shareholders                              |          | 420,723 |          | 248,214 |
| Amounts receivable on issue of shares  | 98,745   |         | 213,264  |         |
| Amounts payable on cancellation of shares                                    | (58,969) |         | (63,370) |         |
| Creation of shares settled by transfer of stocks                             | 1,825    |         | -        |         |
|  |          | 41,601  |          | 149,894 |
| Dilution adjustment  |          | 186     |          | 353     |
| Change in net assets attributable to shareholders from investment activities |          | 5,394   |          | 17,655  |
| Retained distributions on accumulation shares                                |          | 3,694   |          | 4,607   |
| Closing net assets attributable to shareholders                              |          | 471,598 |          | 420,723 |

## Financial Statements cont.

#### Balance Sheet as at 30 April 2019

|   |       | 2019    | 2018     |
|---|-------|---------|----------|
|   | Notes | £,000   | €,000    |
| Assets:                                 |       |         |          |
| Fixed assets:                           |       |         |          |
| Investments                             | 13    | 467,062 | 416,169  |
| Current assets:                         |       |         |          |
| Debtors                                 | 8     | 3,844   | 19,463   |
| Cash and bank balances                  | 9     | 2,774   | 9,550    |
| Total assets                            |       | 473,680 | 445,182  |
| Liabilities:                            |       |         |          |
| Creditors:                              |       |         |          |
| Distributions payable                   |       | (491)   | (672)    |
| Other creditors                         | 10    | (1,591) | (23,787) |
| Total liabilities                       |       | (2,082) | (24,459) |
| Net assets attributable to shareholders |       | 471,598 | 420,723  |

| Net capital gains/(losses)   |         |         |
|--|---------|---------|
|  | 2019    | 2018    |
|  | €,000   | £'000   |
| Non-derivative securities  | 5,577   | 17,633  |
| Currency gains/(losses)  | (171)   | 41      |
| Transaction costs  | (10)    | (18     |
| Net capital gains/(losses)   | 5,396   | 17,656  |
| Purchases, sales and transaction costs   |         |         |
|  | 2019    | 2018    |
|  | £'000   | £'000   |
| Purchases and transaction costs  |         |         |
| Purchases of equities  | 147,529 | 256,778 |
| Equity transferred in  | 1,837   |         |
| Gross purchases of equities excluding transaction costs                                  | 149,366 | 256,778 |
| Commissions  | 42      | 80      |
| Taxes  | 220     | 158     |
| Total transaction costs on equity purchases <sup>1</sup>                                 | 262     | 238     |
| Purchases including transaction costs  | 149,628 | 257,016 |
| <sup>1</sup> These amounts have been deducted in determining net capital gains/(losses). |         |         |
|  | 2019    | 2018    |
|  | %       | %       |
| Transaction costs as a percentage of principal amount                                    |         |         |
| Commission on equity purchases   | 0.03    | 0.03    |
| Taxes on equity purchases  | 0.15    | 0.06    |

#### 2 Purchases, sales and transaction costs (continued)

|  |                    |                     | 2019    | 2018                |
|--|--------------------|---------------------|---------|---------------------|
|  |                    |                     | £'000   | £,000               |
| Sales and transaction costs  |                    |                     |         |                     |
| Gross sales of equities excluding transaction costs                    |                    |                     | 104,365 | 102,250             |
| Commissions  |                    |                     | (51)    | (48)                |
| Taxes  |                    |                     | -       | _                   |
| Total transaction costs on equity sales <sup>1</sup>                   |                    |                     | (51)    | (48)                |
| Sales net of transaction costs   |                    |                     | 104,314 | 102,202             |
| <sup>1</sup> These amounts have been deducted in determining net capit | al gains/(losses). |                     |         |                     |
|  |                    |                     | 2019    | 2018                |
|  |                    |                     | %       | %                   |
| Transaction costs as a percentage of principal amount                  |                    |                     |         |                     |
| Commission on equity sales   |                    |                     | (0.05)  | (0.05)              |
| Taxes on equity sales  |                    |                     | 0.00    | 0.00                |
|  | 20                 | 19                  | 20-     | 18                  |
|  | £'000              | % of average<br>NAV | £'000   | % of average<br>NAV |
| Portfolio transaction costs  |                    |                     |         |                     |
| Commissions  | 93                 | 0.02                | 128     | 0.03                |
| Taxes  | 220                | 0.05                | 158     | 0.04                |
| Total direct transaction costs   | 313                | 0.07                | 286     | 0.07                |
|  |                    |                     | 2019    | 2018                |
|  |                    |                     | %       | %                   |
| Average portfolio dealing spread                                       |                    |                     | 0.13    | 0.12                |

The Fund incurs broker commission and transfer taxes/stamp duty as a necessary part of buying and selling the Fund's underlying investments in order to achieve the investment objective. In the case of shares; broker commissions, transfer taxes and stamp duty may be paid by the Fund on transactions.

Dilution adjustment charges, which do not form part of the direct transaction costs disclosures above, may be incurred as a result of trading in underlying Funds. For further details on dilution adjustment charges please see the General Information section.

Dealing spread is the difference in the buying and selling prices of the underlying investments. Dealing spreads vary considerably depending on the transaction value and market sentiment. The Fund may have holdings in single priced funds. The notional spread on these holdings is not included in the average dealing spread calculated for this Fund.

| Revenue   |       |       |
|---|-------|-------|
|   | 2019  | 2018  |
|   | £'000 | £'000 |
| Overseas dividends  | 6,497 | 6,948 |
| Bank interest   | 16    |       |
| Other income  | -     |       |
| Total revenue   | 6,513 | 6,954 |
| Expenses  |       |       |
|   | 2019  | 2018  |
|   | £'000 | £'000 |
| Payable to the ACD, associates of the ACD and agents of either of them:               |       |       |
| ACD's periodic charge   | 2,098 | 2,000 |
| Payable to the Depositary, associates of the Depositary and agents of either of them: |       |       |
| Depositary's fee  | 43    | 47    |
| Bank charges  | 70    | 65    |
| Daill Graiges   | 113   | 112   |
|   | 110   | 112   |
| Other expenses:   |       |       |
| Audit fee   | 5     | 6     |
| Professional fees   | 31    | 1     |
|   | 36    | 7     |
| Total expenses  | 2,247 | 2,119 |
|   |       |       |
| Taxation  |       |       |
|   | 2019  | 2018  |
|   | £,000 | £'000 |
| Analysis of charge in the year  |       |       |
| Corporation tax   | -     | -     |
| Overseas tax  | 343   | 295   |
| Prior year tax reclaims written off   | 22    |       |
| Total taxation  | 365   | 295   |

The Fund is subject to corporation tax at 20% (2018: 20%), however, the majority of dividends received by the Fund are not liable to corporation tax. Accordingly, the tax deductible expenses substantially exceed the taxable income of the Fund and, as a result, there is no corporation tax charge.

#### 5 Taxation (continued)

At 30 April 2019, the Fund had excess management expenses of £11,873,000 (2018: £9,641,000) which have not been recognised as a deferred tax asset. This is because the Fund is not expected to generate taxable income in a future period in excess of the deductible expenses of that future period and, accordingly, the Fund is unlikely to be able to reduce future tax liabilities through the use of existing excess expenses.

#### 5 Taxation (continued)

The tax charge is explained as follows:

|   | 2019    | 2018    |
|---|---------|---------|
|   | £'000   | £'000   |
| Net revenue/(expense) before taxation   | 4,266   | 4,835   |
| Net revenue before taxation multiplied by the standard rate of corporation tax of 20% (2018: 20%) | 853     | 967     |
| Effects of:   |         |         |
| Non-taxable overseas dividends  | (1,299) | (1,390) |
| Overseas tax on dividends   | 343     | 295     |
| Excess management expenses  | 446     | 423     |
| Prior year tax reclaims written off   | 22      | -       |
| Total taxation  | 365     | 295     |

#### 6 Distributions

|  | 2019  | 2018    |
|--|-------|---------|
|  | £'000 | £,000   |
| Final to 30 April                          | 4,184 | 5,279   |
| Amounts deducted on cancellation of shares | 195   | 493     |
| Amounts added on issue of shares           | (476) | (1,231) |
| Total distributions                        | 3,903 | 4,541   |

The distributions take account of revenue transactions on the issue and cancellation of shares. Details of the distributions per share are set out in the Distribution Table.

#### 7 Reconciliation of net revenue to net distributions for the year

| 2019  | 2018                            |
|-------|---------------------------------|
| £'000 | £'000                           |
| 3,901 | 4,540                           |
| 4     | -                               |
| -     | 1                               |
| (2)   | -                               |
| 3,903 | 4,541                           |
|       | £'000<br>3,901<br>4<br>-<br>(2) |

| Debtors                             |       |        |
|-------------------------------------|-------|--------|
|                                     | 2019  | 2018   |
|                                     | £'000 | £'000  |
| Receivable for issue of shares      | 115   | 712    |
| Sales awaiting settlement           | 1,167 | 16,629 |
| Accrued income                      | 1,529 | 1,211  |
| Overseas tax recoverable            | 1,032 | 914    |
| VAT recoverable                     | -     | (3)    |
| Other debtors                       | 1     | -      |
| Total debtors                       | 3,844 | 19,463 |
| Cash and bank balances              |       |        |
|                                     | 2019  | 2018   |
|                                     | £'000 | £'000  |
| Sterling bank accounts              | 2,774 | 9,550  |
| Total cash and bank balances        | 2,774 | 9,550  |
| Other creditors                     |       |        |
|                                     | 2019  | 2018   |
|                                     | £'000 | £'000  |
| Payable for cancellation of shares  | 1,391 | 17,592 |
| Purchases awaiting settlement       | -     | 5,993  |
| Due to the ACD or associates        | 180   | 181    |
| Due to the Depositary or associates | 15    | 15     |
| Other accrued expenses              | 5     | 6      |
| Total other creditors               | 1,591 | 23,787 |

#### 11 Related party transactions

Baillie Gifford & Co Limited, as ACD, is regarded as a related party by virtue of the services provided to the Company. Baillie Gifford & Co Limited acts as principal in respect of all transactions of shares in the Company, except where stocks are transferred on the issue or cancellation of shares. The aggregate monies received through issue and paid on cancellation are disclosed in the Statement of Change in Net Assets Attributable to Shareholders. Amounts receivable and payable on the issue and cancellation of shares have been disclosed in notes 8 and 10 respectively.

Amounts paid to Baillie Gifford & Co Limited in respect of ACD fees are disclosed in note 4 with amounts due at the year end given in note 10.

#### 11 Related party transactions (continued)

#### Shares held by the ACD and associates of the ACD

The shares held by the ACD and associates of the ACD as a percentage of the Fund's NAV were:

|                               | 2019  | 2018  |
|-------------------------------|-------|-------|
|                               | %     | %     |
| ACD and associates of the ACD | 18.72 | 13.81 |

#### 12 Reconciliation of shares in issue

|                         |                | 2019           |           |                |  |
|-------------------------|----------------|----------------|-----------|----------------|--|
|                         | A Accumulation | B Accumulation | B Income  | C Accumulation |  |
|                         | Shares         | Shares         | Shares    | Shares         |  |
| Opening shares in issue | 616,578        | 13,541,134     | 3,406,038 | 2,923,530      |  |
| Shares issued           | 47,491         | 2,292,018      | 781,399   | 1,738,164      |  |
| Shared cancelled        | (155,344)      | (2,178,868)    | (458,855) | (200,051)      |  |
| Shares converted        | (22,766)       | 19,475         | 471       | -              |  |
| Closing shares in issue | 485,959        | 13,673,759     | 3,729,053 | 4,461,643      |  |

#### 13 Basis of valuation

|                                 | 2019    | 2018<br>Assets |
|---------------------------------|---------|----------------|
|                                 | Assets  |                |
|                                 | €'000   | £'000          |
| Level 1: Quoted prices          | 467,062 | 416,169        |
| Level 2: Observable market data | -       | -              |
| Level 3: Unobservable data      | -       | -              |
| Total                           | 467,062 | 416,169        |

#### 14 Derivatives and other financial instruments

#### **Currency exposures**

A substantial proportion of the net assets of the Fund are denominated in currencies other than sterling, with the effect that the balance sheet and total return can be significantly affected by currency movement.

| Currency      | Net cu    | Net currency assets/(liabilities) 2019 |         | Net currency assets/(liabilities) 2018 |              |         |
|---------------|-----------|--|---------|--|--------------|---------|
|               |           |  |         |  |              |         |
|               | Monetary  | Non-monetary                           | Total   | Monetary                               | Non-monetary | Total   |
|               | exposures | exposures                              |         | exposures                              | exposures    |         |
|               | £'000     | £,000                                  | £'000   | £'000                                  | £'000        | £'000   |
| Danish krone  | -         | 25,413                                 | 25,413  | -                                      | 28,660       | 28,660  |
| Euro          | -         | 272,035                                | 272,035 | -                                      | 215,471      | 215,471 |
| Swedish krona | -         | 99,112                                 | 99,112  | -                                      | 81,900       | 81,900  |
| Swiss franc   | -         | 32,934                                 | 32,934  | -                                      | 53,040       | 53,040  |
| Turkish lira  | -         | 9,136                                  | 9,136   | -                                      | 10,740       | 10,740  |
| UK sterling   | 2,774     | -                                      | 2,774   | 9,550                                  | -            | 9,550   |
| US dollar     | -         | 28,431                                 | 28,431  | -                                      | 17,781       | 17,781  |

Short term debtors and creditors have not been disclosed.

The Fund invests in a generally diversified portfolio of assets. Consequently the ACD considers that a single measure of market sensitivity does not accurately reflect the risks faced by the Fund.

### Distribution Table

Final distribution for the year ended 30 April 2019

Group 1 : shares purchased prior to 1 May 2018

Group 2: shares purchased 1 May 2018 to 30 April 2019

|                                | Net Revenue         | Equalisation    | Distribution         | Distribution         |
|--------------------------------|---------------------|-----------------|----------------------|----------------------|
|                                | (dividend           | •               | (paid/accumulated    | (paid/accumulated    |
|                                | distribution)       |                 | 30.06.19)            | 30.06.18)            |
|                                | 30.04.19            | 30.04.19        | 30.04.19             | 30.04.18             |
|                                | pence per share     | pence per share | pence per share      | pence per share      |
| A Accumulation Group 1         | -                   | -               | -                    | 6.00000              |
| Group 2                        | -                   | -               | -                    | 6.00000              |
| B Accumulation Group 1 Group 2 | 16.75000<br>9.32948 | -<br>7.42052    | 16.75000<br>16.75000 | 24.82000<br>24.82000 |
| B Income                       |                     |                 |                      |                      |
| Group 1                        | 13.17000            | -               | 13.17000             | 19.73000             |
| Group 2                        | 7.26390             | 5.90610         | 13.17000             | 19.73000             |
| C Accumulation Group 1         | 31.45000            | <del>-</del>    | 31.45000             | 41.36000             |
| Group 2                        | 16.48933            | 14.96067        | 31.45000             | 41.36000             |

### **BAILLIE GIFFORD**

# Baillie Gifford Global Discovery Fund

a sub-fund of Baillie Gifford Overseas Growth Funds ICVC

Annual Report & Financial Statements for the year ended 30 April 2019





# Baillie Gifford Global Discovery Fund

#### **Investment Objective**

The Fund aims to produce attractive returns, mainly through capital growth, over the long term.

#### **Investment Policy**

To invest mainly in shares of companies worldwide which we consider offer excellent future growth prospects.

#### **Risk and Reward Profile**

The Risk and Reward Indicator table demonstrates where the Fund ranks in terms of its potential risk and reward. The higher the rank the greater the potential reward but the greater the risk of losing money. It is based on past data, may change over time and may not be a reliable indication of the future risk profile of the Fund. The shaded area in the table below shows the Fund's ranking on the Risk and Reward Indicator.

| Typically<br>lower ris | rpically lower rewards,<br>wer risk |   |   | Typically higher rewa<br>higher |   | rewards,<br>gher risk<br>———— |
|------------------------|-------------------------------------|---|---|---------------------------------|---|-------------------------------|
| 1                      | 2                                   | 3 | 4 | 5                               | 6 | 7                             |

Please note that even the lowest risk class can lose you money and that extreme adverse market circumstances can mean you suffer severe losses in all cases.

The Fund is classified in the category above because it invests in company shares which generally provide higher rewards and higher risks than other investments such as bonds or cash.

The indicator does not take into account the following relevant material risks:

Investment markets can go down as well as up and market conditions can change rapidly. The value of an investment in the Fund, and any income from it, can fall as well as rise and you may not get back the amount invested.

Investment in smaller, immature companies is generally considered higher risk given their less developed business models and less established positions. Changes in their share prices may be greater than those of larger, more established companies and the shares may be harder to sell. Smaller, immature companies may do less well in unfavourable economic conditions.

The Fund has exposure to foreign currencies and changes in the rates of exchange will cause the value of any investment, and income from it, to fall as well as rise and you may not get back the amount invested.

Custody of assets involves a risk of loss if the custodian becomes insolvent or breaches duties of care.

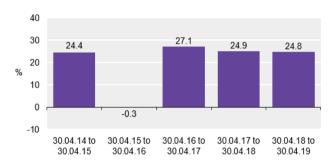
Where possible, charges are taken from the Fund's revenue. Where there is insufficient revenue, the remainder will be taken from capital. This will reduce the capital value of the Fund.

The result of the UK Referendum on membership of the European Union introduces elements of political uncertainty and may have practical consequences for the Fund. Developments will be closely monitored.

Further details of the risks associated with investing in the Fund can be found in the Prospectus which is available by contacting Client Relations or visiting our website.

### Investment Report

#### Past Performance<sup>1</sup>



The performance figures shown in this graph are for Class B Accumulation Shares. Performance figures reflect the ACD's annual fee of 0.75%, but exclude any initial charge paid. Please note these returns differ from the return quoted in the Investment Report, which is based on the closing net asset value at the year end. Movements in the prices of company shares in which the Fund invests and foreign exchange rates between the two valuation points can lead to distortions in the returns. Performance for the other share classes in issue can be obtained by contacting Client Relations. You should be aware that past performance is not a guide to future performance.

For the year to 30 April 2019 the return on B Accumulation Shares was  $24.3\%^2$  compared to the return on the S&P Global Small Cap Index of  $5.3\%^3$ , in sterling terms. We believe that shorter-term performance measurements are of limited relevance in assessing investment ability and would suggest that five years is a more sensible timeframe over which to judge performance. Over the five years to 30 April 2019 the return on B Accumulation Shares was  $144.8\%^2$  compared to the return on the Index of  $79.0\%^3$ .

Whilst the broader market's awareness of disruption and innovation has undoubtedly continued to rise, we firmly believe that the Fund's recent performance has been largely driven by the very robust fundamental performance of the underlying holdings. The recent results season (in which companies share their financial performance in 2018 and set the tone for the current year) underlined the strength and growth opportunity of many of the Fund's holdings. We would highlight several of the portfolio's larger holdings including Yext Inc, iRobot and Wayfair Inc as being especially noteworthy in this regard.

Our approach is to identify innovative, immature companies with what we believe to be excellent long-term growth potential. By identifying attractive growth companies earlier, we seek to benefit from growth at an earlier stage in a company's lifecycle and

retain ownership of successful companies as they grow and thrive; we see our role as investing in what are potentially the larger companies of the future as opposed to the smaller companies of today. It's an approach that requires patience, a long-term mind-set and recognition that progress in young companies is rarely linear. It's also an approach that will have short term periods where it is inevitably out of sync with the myopic gyrations that are all too common in stock markets.

We have long observed that the success (or failure) of smaller companies is more often determined by the individual company's actions rather than what is happening with the economy at large. Moreover, with the impact of technology and innovation arguably accelerating the opportunities for long-term growth investors remain very strong. We continue to believe that the portfolio of stocks in the Fund can continue deliver superior investment returns over time.

Douglas Brodie, 20 May 2019

<sup>1</sup>Source: FE, 10am dealing prices, income accumulated. <sup>2</sup>Source: Baillie Gifford & Co Limited, closing net asset value, income accumulated. <sup>3</sup>Source: FE and relevant underlying index provider, total return. Please see Disclaimer on page 259. You should be aware that past performance is not a guide to future performance.

# Principal Holdings as at 30 April 2019

| Investment              | Percentage of |
|-------------------------|---------------|
|                         | total Fund    |
| Ocado                   | 5.02          |
| LendingTree             | 4.69          |
| Alnylam Pharmaceuticals | 3.74          |
| MarketAxess Holdings    | 3.56          |
| Chegg                   | 3.19          |
| Wayfair Inc             | 2.64          |
| Baozun Spn Adr 1:1      | 2.53          |
| Yext Inc                | 2.49          |
| Novocure Ltd            | 2.46          |
| Zillow Group Inc        | 2.34          |

# Material Portfolio Changes for the year ended 30 April 2019

| Largest Purchases        | Cost   |
|--------------------------|--------|
|                          | £'000  |
| Yext Inc                 | 17,958 |
| Zillow Group Inc Class C | 15,941 |
| Alnylam Pharmaceuticals  | 12,235 |
| Baozun Spn ADR 1:1       | 10,741 |
| Chegg                    | 10,120 |
| LendingTree              | 8,371  |
| Zuora Inc Class A        | 8,056  |
| Axogen Inc               | 7,903  |
| Staar Surgical           | 7,026  |
| Novocure Ltd             | 7.020  |

| Largest Sales        | Proceeds |
|----------------------|----------|
|                      | £'000    |
| Wayfair Inc          | 10,817   |
| Foundation Medicine  | 7,839    |
| Mindbody CI A        | 5,824    |
| Financial Engines    | 4,186    |
| Exact Sciences       | 3,953    |
| Ellie Mae            | 3,362    |
| Aerovironment        | 2,976    |
| SDL                  | 1,726    |
| MarketAxess Holdings | 1,582    |
| Lifull Co Ltd        | 1,458    |

# Portfolio Statement as at 30 April 2019

| Stock description            | Holding   | Market      | % of total |
|------------------------------|-----------|-------------|------------|
|                              |           | value £'000 | net assets |
|                              |           |             |            |
| Australia - 0.52% (0.89%)    |           |             |            |
| Catapult Group Intl.         | 1,393,777 | 892         | 0.12       |
| Ensogo Ltd <sup>1</sup>      | 475,975   | -           | 0.00       |
| GI Dynamics                  | 967,240   | 12          | 0.00       |
| SEEK                         | 319,597   | 3,142       | 0.40       |
| Belgium - 0.90% (0.82%)      |           |             |            |
| Galapagos NV                 | 80,320    | 7,046       | 0.90       |
| Brazil - 1.74% (0.97%)       |           |             |            |
| MercadoLibre                 | 36,616    | 13,601      | 1.74       |
| China - 4.49% (3.34%)        |           |             |            |
| Baozun Spn ADR 1:1           | 531,708   | 19,765      | 2.53       |
| China Lumena New Mats.1      | 4,098,000 | -           | 0.00       |
| Hua Medicine                 | 4,500,000 | 3,102       | 0.39       |
| Jianpu Technology Inc- ADR   | 1,117,238 | 4,122       | 0.53       |
| Kingdee Int'l Software Group | 5,900,000 | 5,538       | 0.71       |
| Uxin ADR                     | 1,211,500 | 2,574       | 0.33       |
| Denmark - 1.70% (1.82%)      |           |             |            |
| Genmab                       | 103,965   | 13,276      | 1.70       |
| Finland - 0.14% (0.55%)      |           |             |            |
| Basware                      | 63,139    | 1,113       | 0.14       |
| France - 0.73% (1.35%)       |           |             |            |
| Cellectis                    | 372,173   | 5,695       | 0.73       |
| Germany - 1.91% (1.81%)      |           |             |            |
| Dialog Semiconductor         | 186,659   | 5,541       | 0.71       |
| Morphosys                    | 110,678   | 8,392       | 1.07       |
| Suss Microtec                | 100,510   | 1,000       | 0.13       |

| Stock description                | Holding   | Market      | % of total |
|----------------------------------|-----------|-------------|------------|
|                                  |           | value £'000 | net assets |
| Israel - 1.43% (0.09%)           |           |             |            |
| CyberArk Software Ltd            | 110,100   | 10,887      | 1.39       |
| Foamix Pharmaceuticals           | 108,200   | 268         | 0.04       |
| Italy - 0.35% (0.99%)            |           |             |            |
| Cosmo Pharmaceuticals            | 38,113    | 2,760       | 0.35       |
| Japan - 4.30% (4.86%)            |           |             |            |
| Digital Garage                   | 117,200   | 2,607       | 0.33       |
| Infomart Corp                    | 631,000   | 7,028       | 0.90       |
| M3                               | 308,800   | 4,188       | 0.54       |
| MonotaRO Co                      | 238,600   | 4,210       | 0.54       |
| Peptidream                       | 300,500   | 12,397      | 1.58       |
| ZOZO Inc                         | 237,200   | 3,210       | 0.41       |
| New Zealand - 0.99% (1.21%)      |           |             |            |
| Xero Ltd                         | 263,328   | 7,741       | 0.99       |
| Norway - 0.00% (0.07%)           |           |             |            |
| Thin Film Electronics            | 1,519,500 | 31          | 0.00       |
| Philippines - 0.11% (0.17%)      |           |             |            |
| COL Financial Group              | 3,000,000 | 835         | 0.11       |
| Singapore - 0.03% (0.18%)        |           |             |            |
| Sarine Technologies              | 1,305,000 | 269         | 0.03       |
| Switzerland - 1.44% (1.46%)      |           |             |            |
| Molecular Partners Ag            | 96,900    | 1,288       | 0.17       |
| Sensirion Holding AG             | 61,694    | 1,881       | 0.24       |
| Temenos                          | 63,358    | 8,080       | 1.03       |
| United Kingdom - 13.98% (19.88%) |           |             |            |
| 4D Pharma                        | 807,561   | 1,018       | 0.13       |
| Adaptimmune Therapeutics         | 1,737,985 | 6,386       | 0.82       |

| Stock description               | Holding    | Market      | % of total |
|---------------------------------|------------|-------------|------------|
|                                 |            | value £'000 | net assets |
|                                 |            |             |            |
| Applied Graphene Materials      | 665,132    | 160         | 0.02       |
| ASOS                            | 165,965    | 6,506       | 0.83       |
| Avacta                          | 3,086,100  | 957         | 0.12       |
| C4x Discovery Holdings          | 1,296,660  | 687         | 0.09       |
| Ceres Power                     | 1,334,371  | 2,409       | 0.31       |
| Craneware                       | 188,720    | 5,058       | 0.65       |
| Genus                           | 229,954    | 5,546       | 0.71       |
| Horizon Discovery               | 935,446    | 1,744       | 0.22       |
| Hvivo PLC                       | 553,717    | 127         | 0.02       |
| llika                           | 2,286,070  | 823         | 0.11       |
| IP Group                        | 5,927,092  | 5,915       | 0.76       |
| Nanoco Group                    | 2,005,533  | 1,001       | 0.13       |
| Nucana Plc ADR                  | 491,208    | 5,603       | 0.72       |
| Ocado                           | 2,878,820  | 39,224      | 5.02       |
| Oxford Instruments              | 167,005    | 1,917       | 0.24       |
| PureTech Health                 | 5,533,129  | 10,983      | 1.40       |
| Renishaw                        | 111,682    | 5,039       | 0.64       |
| Ricardo                         | 71,158     | 545         | 0.07       |
| Rightmove                       | 532,100    | 2,873       | 0.37       |
| Summit Therapeutics             | 915,138    | 270         | 0.03       |
| Tissue Regenix                  | 13,900,000 | 799         | 0.10       |
| Velocys Plc                     | 315,000    | 12          | 0.00       |
| Victrex                         | 113,250    | 2,754       | 0.35       |
| Xaar                            | 503,400    | 488         | 0.06       |
| Xeros                           | 6,126,522  | 490         | 0.06       |
| 11 11 101 1 00 000( (54 070()   |            |             |            |
| United States - 62.00% (51.37%) | 4.40.040   | 0.40        | 0.04       |
| Acacia Reasearch Corp           | 143,640    | 348         | 0.04       |
| Aduro Biotechnology             | 1,787,837  | 5,609       | 0.72       |
| Aerovironment                   | 289,717    | 15,212      | 1.95       |
| Alnylam Pharmaceuticals         | 428,030    | 29,254      | 3.74       |
| Ambarella                       | 147,500    | 5,671       | 0.72       |
| Appian Corp                     | 244,339    | 6,764       | 0.86       |
| Axogen Inc                      | 359,100    | 6,465       | 0.83       |
| Axon Enterprise Inc             | 158,500    | 7,721       | 0.99       |

| Stock description         | Holding   | Market      | % of total |
|---------------------------|-----------|-------------|------------|
|                           |           | value £'000 | net assets |
|                           |           |             |            |
| Benefitfocus Inc          | 306,448   | 9,570       | 1.22       |
| Blackline                 | 262,705   | 10,293      | 1.32       |
| Blue Apron Holdings Inc   | 2,227,600 | 1,760       | 0.22       |
| CEVA Inc                  | 156,980   | 3,030       | 0.39       |
| Chegg                     | 910,695   | 24,911      | 3.19       |
| Codexis                   | 1,124,473 | 16,992      | 2.17       |
| Dexcom Inc                | 120,127   | 11,155      | 1.43       |
| Digimarc                  | 93,000    | 2,125       | 0.27       |
| Evolent Health inc A      | 359,780   | 3,737       | 0.48       |
| Exact Sciences            | 234,979   | 17,789      | 2.27       |
| Faro Technologies         | 101,715   | 4,381       | 0.56       |
| GrubHub Inc               | 225,611   | 11,561      | 1.48       |
| IPG Photonics Corp        | 79,947    | 10,714      | 1.37       |
| iRobot                    | 119,004   | 9,451       | 1.21       |
| Kaleido Biosciences Inc   | 246,500   | 2,695       | 0.34       |
| LendingTree               | 124,294   | 36,659      | 4.69       |
| MarketAxess Holdings      | 130,450   | 27,832      | 3.56       |
| National Instruments Corp | 103,504   | 3,733       | 0.48       |
| Novocure Ltd              | 569,063   | 19,207      | 2.46       |
| Pacira Pharmaceuticals    | 307,585   | 9,376       | 1.20       |
| Penumbra Inc              | 53,734    | 5,543       | 0.71       |
| ResTORbio Inc             | 654,147   | 4,039       | 0.52       |
| Rubius Therapeutics Inc   | 450,800   | 6,034       | 0.77       |
| Seattle Genetics          | 90,971    | 4,730       | 0.60       |
| Splunk Inc                | 100,940   | 10,688      | 1.37       |
| Staar Surgical            | 618,958   | 15,421      | 1.97       |
| Stratasys                 | 226,300   | 4,036       | 0.52       |
| Tandem Diabetes Care      | 225,100   | 10,593      | 1.35       |
| Teladoc                   | 319,681   | 13,968      | 1.79       |
| Tesla Inc                 | 57,148    | 10,464      | 1.34       |
| Trupanion                 | 197,600   | 4,972       | 0.64       |
| Unity Biotechnology Inc   | 248,000   | 1,566       | 0.20       |
| Upwork Inc                | 427,300   | 6,549       | 0.84       |
| Veeco Instruments         | 586,854   | 5,483       | 0.70       |
| Wayfair Inc               | 166,357   | 20,684      | 2.64       |

| Stock description                | Holding   | Market      | % of total |
|----------------------------------|-----------|-------------|------------|
|                                  |           | value £'000 | net assets |
|                                  |           |             |            |
| Yext Inc                         | 1,159,196 | 19,491      | 2.49       |
| Zillow Group Inc Class A         | 30,990    | 789         | 0.10       |
| Zillow Group Inc Class C         | 684,871   | 17,541      | 2.24       |
| Zuora Inc Class A                | 484,179   | 8,204       | 1.05       |
| Portfolio of investments         |           | 756,635     | 96.76      |
| Net other assets - 3.24% (8.17%) |           | 25,313      | 3.24       |
| Net assets                       |           | 781,948     | 100.00     |

<sup>&</sup>lt;sup>1</sup>This stock was suspended at the year end and has been valued at the Investment Adviser's valuation.

All investments are listed on recognised stock exchanges and are approved securities or regulated collective investment schemes within the meaning of the FCA rules unless otherwise stated.

Figures in brackets refer to 30 April 2018.

## Comparative Tables

## **Comparative Table: A Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 1,134.48                              | 914.07                                | 726.27                                |
| Return before operating charges*              | 284.81                                | 236.85                                | 195.37                                |
| Operating charges                             | (20.03)                               | (16.44)                               | (7.57)                                |
| Return after operating charges*               | 264.78                                | 220.41                                | 187.80                                |
| Distributions                                 | 0.00                                  | 0.00                                  | 0.00                                  |
| Retained distributions on accumulation shares | 0.00                                  | 0.00                                  | 0.00                                  |
| Closing net asset value per share             | 1,399.26                              | 1,134.48                              | 914.07                                |
| *After direct transaction costs of:           | 0.40                                  | 0.21                                  | 0.12                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | 23.34%                                | 24.11%                                | 25.86%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 26,221                                | 19,075                                | 14,390                                |
| Closing number of shares                      | 1,873,909                             | 1,681,329                             | 1,574,246                             |
| Operating charges                             | 1.52%                                 | 1.54%                                 | 1.52%                                 |
| Direct transaction costs <sup>1</sup>         | 0.03%                                 | 0.02%                                 | 0.02%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 1,496                                 | 1,215                                 | 931.5                                 |
| Lowest share price (pence)                    | 1,089                                 | 926.8                                 | 700.6                                 |

## **Comparative Table: B Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 1,282.15                              | 1,025.29                              | 808.59                                |
| Return before operating charges*              | 322.64                                | 266.28                                | 224.79                                |
| Operating charges                             | (11.51)                               | (9.42)                                | (8.09)                                |
| Return after operating charges*               | 311.13                                | 256.86                                | 216.70                                |
| Distributions                                 | 0.00                                  | 0.00                                  | 0.00                                  |
| Retained distributions on accumulation shares | 0.00                                  | 0.00                                  | 0.00                                  |
| Closing net asset value per share             | 1,593.28                              | 1,282.15                              | 1,025.29                              |
| *After direct transaction costs of:           | 0.45                                  | 0.24                                  | 0.26                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | 24.27%                                | 25.05%                                | 26.80%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 643,882                               | 330,042                               | 171,497                               |
| Closing number of shares                      | 40,412,332                            | 25,741,364                            | 16,726,669                            |
| Operating charges                             | 0.77%                                 | 0.78%                                 | 0.77%                                 |
| Direct transaction costs <sup>1</sup>         | 0.03%                                 | 0.02%                                 | 0.02%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 1,695                                 | 1,372                                 | 1,044                                 |
| Lowest share price (pence)                    | 1,237                                 | 1,040                                 | 780.3                                 |

## **Comparative Table: B Income Shares**

|                                       | Financial Year Ended | Financial Year Ended | Financial Year Ended |
|---------------------------------------|----------------------|----------------------|----------------------|
|                                       | 30 April 2019        | 30 April 2018        | 30 April 2017        |
|                                       | (pence per share)    | (pence per share)    | (pence per share)    |
| Change in net assets per share:       |                      |                      |                      |
| Opening net asset value per share     | 1,106.39             | 884.75               | 697.75               |
| Return before operating charges*      | 278.43               | 229.72               | 193.40               |
| Operating charges                     | (9.94)               | (8.08)               | (6.40)               |
| Return after operating charges*       | 268.49               | 221.64               | 187.00               |
| Distributions on income shares        | 0.00                 | 0.00                 | 0.00                 |
| Closing net asset value per share     | 1,374.88             | 1,106.39             | 884.75               |
| *After direct transaction costs of:   | 0.39                 | 0.21                 | 0.20                 |
| Performance:                          |                      |                      |                      |
| Return after charges                  | 24.27%               | 25.05%               | 26.80%               |
| Other Information:                    |                      |                      |                      |
| Closing net asset value (£'000)       | 110,976              | 57,762               | 43,637               |
| Closing number of shares              | 8,071,693            | 5,220,788            | 4,932,159            |
| Operating charges                     | 0.77%                | 0.78%                | 0.77%                |
| Direct transaction costs <sup>1</sup> | 0.03%                | 0.02%                | 0.02%                |
| Prices:                               |                      |                      |                      |
| Highest share price (pence)           | 1,463                | 1,184                | 900.8                |
| Lowest share price (pence)            | 1,068                | 897.2                | 673.4                |

## **Comparative Table: C Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 1,446.60                              | 1,148.23                              | 898.81                                |
| Return before operating charges*              | 365.09                                | 298.77                                | 249.84                                |
| Operating charges                             | (0.51)                                | (0.40)                                | (0.42)                                |
| Return after operating charges*               | 364.58                                | 298.37                                | 249.42                                |
| Distributions                                 | (2.53)                                | (3.18)                                | (3.65)                                |
| Retained distributions on accumulation shares | 2.53                                  | 3.18                                  | 3.65                                  |
| Closing net asset value per share             | 1,811.18                              | 1,446.60                              | 1,148.23                              |
| *After direct transaction costs of:           | 0.51                                  | 0.26                                  | 0.34                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | 25.20%                                | 25.99%                                | 27.75%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 868                                   | 693                                   | 14,829                                |
| Closing number of shares                      | 47,920                                | 47,920                                | 1,291,455                             |
| Operating charges                             | 0.03%                                 | 0.03%                                 | 0.03%                                 |
| Direct transaction costs <sup>1</sup>         | 0.03%                                 | 0.02%                                 | 0.02%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 1,918                                 | 1,547                                 | 1,168                                 |
| Lowest share price (pence)                    | 1,403                                 | 1,165                                 | 867.7                                 |

### **Comparative Table: C Income Shares**

|                                       | Financial Year Ended | Financial Year Ended | Financial Year Ended |
|---------------------------------------|----------------------|----------------------|----------------------|
|                                       | 30 April 2019        | 30 April 2018        | 30 April 2017        |
|                                       | (pence per share)    | (pence per share)    | (pence per share)    |
| Change in net assets per share:       |                      |                      |                      |
| Opening net asset value per share     | 1,135.46             | 903.25               | 708.24               |
| Return before operating charges*      | 286.58               | 235.12               | 195.56               |
| Operating charges                     | (0.40)               | (0.21)               | (0.02)               |
| Return after operating charges*       | 286.18               | 234.91               | 195.54               |
| Distributions on income shares        | (2.00)               | (2.70)               | (0.53)               |
| Closing net asset value per share     | 1,419.64             | 1,135.46             | 903.25               |
| *After direct transaction costs of:   | 0.40                 | 0.21                 | 0.01                 |
| Performance:                          |                      |                      |                      |
| Return after charges                  | 25.20%               | 26.01%               | 27.61%               |
| Other Information:                    |                      |                      |                      |
| Closing net asset value (£'000)       | 1                    | 1                    | 0                    |
| Closing number of shares              | 50                   | 50                   | 50                   |
| Operating charges                     | 0.03%                | 0.02%                | 0.03%                |
| Direct transaction costs <sup>1</sup> | 0.03%                | 0.02%                | 0.02%                |
| Prices:                               |                      |                      |                      |
| Highest share price (pence)           | 1,505                | 1,217                | 921.9                |
| Lowest share price (pence)            | 1,101                | 916.1                | 683.8                |

<sup>&</sup>lt;sup>1</sup>The Fund incurs broker commission and transfer taxes/stamp duty as a necessary part of buying and selling the Fund's underlying investments in order to achieve the investment objective. In the case of shares; broker commissions, transfer taxes and stamp duty may be paid by the Fund on transactions.

A dilution adjustment is made whenever dealings in the shares of the Fund result in shares being issued or cancelled by the Company. The adjustment will take account of any spread between the buying and selling prices of the Fund's investments and the costs (which may include dealing charges and taxes) of acquiring or disposing of such investments. Please note that the direct transaction cost disclosures above do not include the dilution adjustment charges. For further details on dilution adjustment charges please see the General Information section.

## **Financial Statements**

## Statement of Total Return for the year ended 30 April 2019

|  |       | 2019    |         | 2018    |         |
|--|-------|---------|---------|---------|---------|
|  | Notes | £'000   | £'000   | £'000   | £'000   |
| Income   |       |         |         |         |         |
| Net capital gains/(losses)   | 1     |         | 109,511 |         | 64,376  |
| Revenue  | 3     | 1,143   |         | 910     |         |
| Expenses   | 4     | (5,071) |         | (2,497) |         |
| Net expense before taxation  |       | (3,928) |         | (1,587) |         |
| Taxation   | 5     | (70)    |         | (52)    |         |
| Net expense after taxation   |       |         | (3,998) |         | (1,639) |
| Total return before distributions  |       |         | 105,513 |         | 62,737  |
| Distributions  | 6     |         | (561)   |         | (422)   |
| Change in net assets attributable to shareholders from investment activities |       |         | 104,952 |         | 62,315  |

## Statement of Change in Net Assets Attributable to Shareholders for the year ended 30 April 2019

|  | 2019     |         | 2018     |         |
|--|----------|---------|----------|---------|
|  | £'000    | £'000   | £'000    | £'000   |
| Opening net assets attributable to shareholders                              |          | 407,573 |          | 244,353 |
| Amounts receivable on issue of shares  | 323,398  |         | 133,710  |         |
| Amounts payable on cancellation of shares                                    | (54,810) |         | (33,286) |         |
|  |          | 268,588 |          | 100,424 |
| Dilution adjustment  |          | 834     |          | 479     |
| Change in net assets attributable to shareholders from investment activities |          | 104,952 |          | 62,315  |
| Retained distributions on accumulation shares                                |          | 1       |          | 2       |
| Closing net assets attributable to shareholders                              |          | 781,948 |          | 407,573 |

## Financial Statements cont.

## Balance Sheet as at 30 April 2019

|   |       | 2019     | 2018    |
|---|-------|----------|---------|
|   | Notes | £,000    | €,000   |
| Assets:                                 |       |          |         |
| Fixed assets:                           |       |          |         |
| Investments                             | 13    | 756,635  | 374,292 |
| Current assets:                         |       |          |         |
| Debtors                                 | 8     | 6,024    | 5,033   |
| Cash and bank balances                  | 9     | 36,194   | 35,909  |
| Total assets                            |       | 798,853  | 415,234 |
| Liabilities:                            |       |          |         |
| Creditors:                              |       |          |         |
| Bank overdrafts                         | 9     | (4,134)  | (1,873) |
| Other creditors                         | 10    | (12,771) | (5,788) |
| Total liabilities                       |       | (16,905) | (7,661) |
| Net assets attributable to shareholders |       | 781,948  | 407,573 |

| Net capital gains/(losses)                               |         |        |
|--|---------|--------|
|  | 2019    | 20     |
|  | £'000   | £,00   |
| Non-derivative securities                                | 109,144 | 64,59  |
| Currency gains/(losses)                                  | 371     | (21    |
| Transaction costs  | (4)     |        |
| Net capital gains/(losses)                               | 109,511 | 64,37  |
| Purchases, sales and transaction costs                   |         |        |
|  | 2019    | 201    |
|  | £'000   | £'00   |
| Purchases and transaction costs                          |         |        |
| Gross purchases of equities excluding transaction costs  | 316,740 | 114,04 |
| Commissions  | 124     | 3      |
| Taxes  | 58      | 1      |
| Total transaction costs on equity purchases <sup>1</sup> | 182     | 2      |
| Purchases including transaction costs                    | 316,922 | 114,08 |
|  | 2019    | 201    |
|  | %       | 9      |
| Transaction costs as a percentage of principal amount    |         |        |
| Commission on equity purchases                           | 0.04    | 0.0    |
| Taxes on equity purchases                                | 0.02    | 0.0    |
|  | 2019    | 201    |
|  | €,000   | £'00   |
| Sales and transaction costs                              |         |        |
| Gross sales of equities excluding transaction costs      | 43,746  | 42,34  |
| Commissions  | (22)    | (2     |
| Taxes  | (1)     |        |
|  |         |        |
| Total transaction costs on equity sales <sup>1</sup>     | (23)    | (2     |

<sup>&</sup>lt;sup>1</sup>These amounts have been deducted in determining net capital gains/(losses).

#### 2 Purchases, sales and transaction costs (continued)

|   | 2019   | 2018   |
|---|--------|--------|
|   | %      | %      |
| Transaction costs as a percentage of principal amount |        |        |
| Commission on equity sales                            | (0.05) | (0.05) |
| Taxes on equity sales                                 | (0.00) | (0.01) |

|                                  | 20    | 2019         |       | 18           |
|----------------------------------|-------|--------------|-------|--------------|
|                                  | £'000 | % of average | £'000 | % of average |
|                                  |       | NAV          |       | NAV          |
| Portfolio transaction costs      |       |              |       |              |
| Commissions                      | 146   | 0.02         | 52    | 0.02         |
| Taxes                            | 59    | 0.01         | 14    | 0.00         |
| Total direct transaction costs   | 205   | 0.03         | 66    | 0.02         |
|                                  |       |              | 2019  | 2018         |
|                                  |       |              | %     | %            |
| Average portfolio dealing spread |       |              | 0.21  | 0.35         |

The Fund incurs broker commission and transfer taxes/stamp duty as a necessary part of buying and selling the Fund's underlying investments in order to achieve the investment objective. In the case of shares; broker commissions, transfer taxes and stamp duty may be paid by the Fund on transactions.

Dilution adjustment charges, which do not form part of the direct transaction costs disclosures above, may be incurred as a result of trading in underlying Funds. For further details on dilution adjustment charges please see the General Information section.

Dealing spread is the difference in the buying and selling prices of the underlying investments. Dealing spreads vary considerably depending on the transaction value and market sentiment. The Fund may have holdings in single priced funds. The notional spread on these holdings is not included in the average dealing spread calculated for this Fund.

#### 3 Revenue

|                    | 2019  | 2018  |
|--------------------|-------|-------|
|                    | €'000 | £'000 |
| UK dividends       | 457   | 387   |
| Overseas dividends | 556   | 501   |
| Bank interest      | 130   | 21    |
| Other income       | -     | 1     |
| Total revenue      | 1,143 | 910   |
|                    |       |       |

| 4 | ΕX | pe | ns | es |
|---|----|----|----|----|
|   |    |    |    |    |

|   | 2019  | 2018  |
|---|-------|-------|
|   | £'000 | £'000 |
| Payable to the ACD, associates of the ACD and agents of either of them:               |       |       |
| ACD's periodic charge   | 4,938 | 2,41  |
| Payable to the Depositary, associates of the Depositary and agents of either of them: |       |       |
| Depositary's fee  | 51    | 34    |
| Bank charges  | 68    | 40    |
|   | 119   | 74    |
| Other expenses:   |       |       |
| Audit fee   | 5     | 5     |
| Professional fees   | 9     | 7     |
|   | 14    | 12    |
| Total expenses  | 5,071 | 2,497 |
|   |       |       |
| Taxation  |       |       |
|   | 2019  | 2018  |

|                                     | 2019  | 2018  |
|-------------------------------------|-------|-------|
|                                     | €'000 | £'000 |
| Analysis of charge in the year      |       |       |
| Corporation tax                     | -     | -     |
| Overseas tax                        | 66    | 57    |
| Prior year tax reclaims written off | 4     | -     |
| Prior year tax adjustment           | -     | (5)   |
| Total taxation                      | 70    | 52    |

The Fund is subject to corporation tax at 20% (2018: 20%), however, the majority of dividends received by the Fund are not liable to corporation tax. Accordingly, the tax deductible expenses substantially exceed the taxable income of the Fund and, as a result, there is no corporation tax charge.

At 30 April 2019, the Fund had excess management expenses of £12,794,000 (2018: £7,853,000) which have not been recognised as a deferred tax asset. This is because the Fund is not expected to generate taxable income in a future period in excess of the deductible expenses of that future period and, accordingly, the Fund is unlikely to be able to reduce future tax liabilities through the use of existing excess expenses.

#### 5 Taxation (continued)

The tax charge is explained as follows:

|   | 2019    | 2018    |
|---|---------|---------|
|   | £'000   | £'000   |
| Net revenue/(expense) before taxation   | (3,928) | (1,587) |
| Net expense before taxation multiplied by the standard rate of corporation tax of 20% (2018: 20%) | (786)   | (317)   |
| Effects of:   |         |         |
| Non-taxable UK dividends  | (91)    | (77)    |
| Non-taxable overseas dividends  | (111)   | (102)   |
| Overseas tax on dividends   | 66      | 57      |
| Excess management expenses  | 988     | 496     |
| Prior year tax reclaims written off   | 4       | -       |
| Prior year tax adjustment   | -       | (5)     |
| Total taxation  | 70      | 52      |

#### 6 Distributions

|  | 2019  | 2018  |
|--|-------|-------|
|  | £'000 | £'000 |
| Final to 30 April                          | 1     | 2     |
| Amounts deducted on cancellation of shares | (245) | (35)  |
| Amounts added on issue of shares           | 805   | 455   |
| Total distributions                        | 561   | 422   |

The distributions take account of revenue transactions on the issue and cancellation of shares. Details of the distributions per share are set out in the Distribution Table.

### 7 Reconciliation of net revenue to net distributions for the year

|  | 2019    | 2018    |
|--|---------|---------|
|  | £'000   | £'000   |
| Net expense after taxation for the year      | (3,998) | (1,639) |
| Add capital transfers for deficits of income | 4,559   | 2,061   |
| Net distributions for the year               | 561     | 422     |

2018

2019

## Notes to the Financial Statements cont.

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|---|------------------|--------------|---|----|----|----|
| 0 | $\boldsymbol{L}$ | -            | w |    | "  | -  |
|   |                  |              |   |    |    |    |
|   |                  |              |   |    |    |    |

|                                | £,000  | £'000  |
|--------------------------------|--------|--------|
| Receivable for issue of shares | 1,992  | 2,756  |
| Sales awaiting settlement      | 3,919  | 2,177  |
| Accrued income                 | 74     | 69     |
| Overseas tax recoverable       | 16     | 23     |
| VAT recoverable                | 3      | 2      |
| Other debtors                  | 20     | 6      |
| Total debtors                  | 6,024  | 5,033  |
| Cash and bank balances         |        |        |
|                                | 2019   | 2018   |
|                                | £'000  | £'000  |
| Sterling bank accounts         | 22,065 | 16,361 |

|                                  | €'000   | £'000   |
|----------------------------------|---------|---------|
| Sterling bank accounts           | 22,065  | 16,361  |
| Foreign currency bank accounts   | 14,129  | 19,548  |
|                                  | 36,194  | 35,909  |
| Sterling bank accounts overdrawn | (4,134) | (1,873) |
| Total cash and bank balances     | 32,060  | 34,036  |

#### 10 Other creditors

|                                     | 2019   | 2018  |
|-------------------------------------|--------|-------|
|                                     | £'000  | £'000 |
| Payable for cancellation of shares  | 3,380  | 50    |
| Purchases awaiting settlement       | 8,853  | 5,451 |
| Due to the ACD or associates        | 519    | 271   |
| Due to the Depositary or associates | 10     | 8     |
| Other accrued expenses              | 9      | 8     |
| Total other creditors               | 12,771 | 5,788 |
|                                     |        |       |

#### 11 Related party transactions

Baillie Gifford & Co Limited, as ACD, is regarded as a related party by virtue of the services provided to the Company. Baillie Gifford & Co Limited acts as principal in respect of all transactions of shares in the Company, except where stocks are transferred on the issue or cancellation of shares. The aggregate monies received through issue and paid on cancellation are disclosed in the Statement of Change in Net Assets Attributable to Shareholders. Amounts receivable and payable on the issue and cancellation of shares have been disclosed in notes 8 and 10 respectively.

Amounts paid to Baillie Gifford & Co Limited in respect of ACD fees are disclosed in note 4 with amounts due at the year end given in note 10.

#### 11 Related party transactions (continued)

### Shares held by the ACD and associates of the ACD

The shares held by the ACD and associates of the ACD as a percentage of the Fund's NAV were:

|                               | 2019 | 2018 |
|-------------------------------|------|------|
|                               | %    | %    |
| ACD and associates of the ACD | 0.00 | 0.00 |

#### 12 Reconciliation of shares in issue

|                         |                | 2019           |           |                |          |  |
|-------------------------|----------------|----------------|-----------|----------------|----------|--|
|                         | A Accumulation | B Accumulation | B Income  | C Accumulation | C Income |  |
|                         | Shares         | Shares         | Shares    | Shares         | Shares   |  |
| Opening shares in issue | 1,681,329      | 25,741,364     | 5,220,788 | 47,920         | 50       |  |
| Shares issued           | 669,164        | 17,319,710     | 3,808,010 | 730            | 50       |  |
| Shared cancelled        | (224,256)      | (2,863,429)    | (966,424) | (280)          | (50)     |  |
| Shares converted        | (252,328)      | 214,687        | 9,319     | (450)          | _        |  |
| Closing shares in issue | 1,873,909      | 40,412,332     | 8,071,693 | 47,920         | 50       |  |

### 13 Basis of valuation

|   | 2019    | 2018    |
|---|---------|---------|
|   | Assets  | Assets  |
|   | £'000   | £'000   |
| Level 1: Quoted prices                  | 756,635 | 374,292 |
| Level 2: Observable market data         | -       | -       |
| Level 3: Unobservable data <sup>1</sup> | -       | -       |
| Total                                   | 756,635 | 374,292 |

<sup>&</sup>lt;sup>1</sup>For further information on the assets included in Level 3, as at 30 April 2019, please refer to the Portfolio Statement.

#### 14 Derivatives and other financial instruments

#### **Currency exposures**

A substantial proportion of the net assets of the Fund are denominated in currencies other than sterling, with the effect that the balance sheet and total return can be significantly affected by currency movement.

| Currency          | Net cu    | urrency assets/(liab | oilities) | Net cu    | urrency assets/(lial | bilities) |
|-------------------|-----------|----------------------|-----------|-----------|----------------------|-----------|
|                   |           | 2019                 |           |           | 2018                 |           |
|                   | Monetary  | Non-monetary         | Total     | Monetary  | Non-monetary         | Total     |
|                   | exposures | exposures            |           | exposures | exposures            |           |
|                   | £'000     | £,000                | £'000     | £'000     | £'000                | £,000     |
| Australian dollar | -         | 11,787               | 11,787    | -         | 8,545                | 8,545     |
| Danish krone      | -         | 13,276               | 13,276    | -         | 7,400                | 7,400     |
| Euro              | -         | 28,787               | 28,787    | -         | 18,467               | 18,467    |
| Hong Kong dollar  | -         | 8,640                | 8,640     | -         | 4,203                | 4,203     |
| Japanese yen      | -         | 33,640               | 33,640    | -         | 19,788               | 19,788    |
| Norwegian krona   | -         | 31                   | 31        | -         | 286                  | 286       |
| Philippine peso   | -         | 835                  | 835       | -         | 682                  | 682       |
| Singapore dollar  | -         | 268                  | 268       | -         | 751                  | 751       |
| Swiss franc       | -         | 14,009               | 14,009    | -         | 9,991                | 9,991     |
| UK sterling       | 17,931    | 97,345               | 115,277   | 14,489    | 65,003               | 79,492    |
| US dollar         | 14,129    | 548,016              | 562,144   | 19,548    | 239,175              | 258,723   |

Short term debtors and creditors have not been disclosed.

The Fund invests in a generally diversified portfolio of assets. Consequently the ACD considers that a single measure of market sensitivity does not accurately reflect the risks faced by the Fund.

## Distribution Table

Final distribution for the year ended 30 April 2019

Group 1: shares purchased prior to 1 May 2018

Group 2: shares purchased 1 May 2018 to 30 April 2019

|                                      | Net Revenue        | Equalisation    | Distribution       | Distribution       |
|--------------------------------------|--------------------|-----------------|--------------------|--------------------|
|                                      | (dividend          |                 | (paid/accumulated  | (paid/accumulated  |
|                                      | distribution)      |                 | 30.06.19)          | 30.06.18)          |
|                                      | 30.04.19           | 30.04.19        | 30.04.19           | 30.04.18           |
|                                      | pence per share    | pence per share | pence per share    | pence per share    |
| A Accumulation Group 1 Group 2       | -                  | -               | -                  | -                  |
| B Accumulation<br>Group 1<br>Group 2 | -                  | -               | -                  | -                  |
| B Income<br>Group 1<br>Group 2       | -                  | -<br>-          | -<br>-             | -                  |
| C Accumulation<br>Group 1<br>Group 2 | 2.53000<br>0.41470 | -<br>2.11530    | 2.53000<br>2.53000 | 3.18000<br>3.18000 |
| C Income Group 1 Group 2             | 2.00000<br>2.00000 | -               | 2.00000<br>2.00000 | 2.70000<br>2.70000 |

## **BAILLIE GIFFORD**

## Baillie Gifford Greater China Fund

## a sub-fund of Baillie Gifford Overseas Growth Funds ICVC

Annual Report & Financial Statements for the year ended 30 April 2019





## Baillie Gifford Greater China Fund

### **Investment Objective**

The Fund aims to produce attractive capital growth over the long term.

### **Investment Policy**

To invest primarily in shares of companies that are domiciled, incorporated or conduct a significant portion of their operations in mainland China, Hong Kong or Taiwan. Factors taken into account when considering whether a company conducts a significant portion of its operations in a country include whether the majority of revenues or profits are derived from or the majority of assets are in that country. The Fund may also invest in companies that are listed in mainland China, Hong Kong or Taiwan. From time to time the Fund may be concentrated and hold around forty stocks.

#### Risk and Reward Profile

The Risk and Reward Indicator table demonstrates where the Fund ranks in terms of its potential risk and reward. The higher the rank the greater the potential reward but the greater the risk of losing money. It is based on past data, may change over time and may not be a reliable indication of the future risk profile of the Fund. The shaded area in the table below shows the Fund's ranking on the Risk and Reward Indicator.



Please note that even the lowest risk class can lose you money and that extreme adverse market circumstances can mean you suffer severe losses in all cases.

The Fund is classified in the category above because it invests in company shares which generally provide higher rewards and higher risks than other investments such as bonds or cash.

The indicator does not take into account the following relevant material risks:

Investment markets can go down as well as up and market conditions can change rapidly. The value of an investment in the Fund, and any income from it, can fall as well as rise and you may not get back the amount invested.

The Fund has exposure to foreign currencies and changes in the rates of exchange will cause the value of any investment, and income from it, to fall as well as rise and you may not get back the amount invested.

Custody of assets, particularly in emerging markets, involves a risk of loss if the custodian becomes insolvent or breaches duties of care.

The Fund's concentration in a particular geographical area or industry may result in large movements in the share price.

The Fund invests in emerging markets where difficulties in trading could arise, resulting in a negative impact on the value of your investment.

Where possible, charges are taken from the Fund's revenue. Where there is insufficient revenue, the remainder will be taken from capital. This will reduce the capital value of the Fund.

The result of the UK Referendum on membership of the European Union introduces elements of political uncertainty and may have practical consequences for the Fund. Developments will be closely monitored.

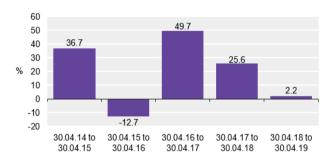
Further details of the risks associated with investing in the Fund can be found in the Prospectus which is available by contacting Client Relations or visiting our website.

### **Changes To The Fund post Year End**

For details of changes to the Fund post year end, please refer to the About the Company section.

## Investment Report

### Past Performance<sup>1</sup>



The performance figures shown in this graph are for Class B Accumulation Shares. Performance figures reflect the ACD's annual fee of 0.72% (until 30 September 2017, the ACD's annual fee on Class B Shares was 0.75%), but exclude any initial charge paid. Please note these returns differ from the return quoted in the Investment Report, which is based on the closing net asset value at the year end. Movements in the prices of company shares in which the Fund invests and foreign exchange rates between the two valuation points can lead to distortions in the returns. Performance for the other share classes in issue can be obtained by contacting Client Relations. You should be aware that past performance is not a guide to future performance.

For the year to 30 April 2019 the return on B Accumulation Shares was  $1.4\%^2$  compared to the return on the MSCI Golden Dragon Index of  $4.7\%^3$ , in sterling terms. We believe that shorter-term performance measurements are of limited relevance in assessing investment ability and would suggest that five years is a more sensible timeframe over which to judge performance. Over the five years to 30 April 2019 the return on B Accumulation Shares was  $129.7\%^2$  compared to the return on the Index of  $103.9\%^3$ .

Growth in China continues at an attractive pace, despite the many popular concerns about the levels of leverage and the ongoing trade ructions with the US. Domestic demand remains robust, evidenced by the many consumer businesses in which we invest reporting healthy results. Government stimulus has been measured, with the longer-term focus on a rebalancing of the economy away from investment and towards consumption, which is to be applauded.

Portfolio activity during the period has, as is normal been muted. New buys have included Chinese securities businesses, Citic Securities, Haitong Securities and Huatai Securities where we believe that continued development of the Chinese financial system will lead to attractive growth prospects. We have also added positions in Huayu Auto Systems, an A-share listed auto parts company, and Zai Lab, a Chinese pharma company. Both, despite being very different businesses, represent

attractive growth opportunities. To fund this, we have made sales of predominately technology businesses, including ASE Industrial Holdings, Globalwafers, Goertek, JCET and Sohu.

The ethos of Greater China Fund has always been to capture the Chinese growth opportunity in its broadest sense, including the technology and financial centres of Taiwan and Hong Kong. Given the quite staggering development in China over the past decade, and the significant opening up of the domestic A share market, we believe that the time is right to realign our investment universe. Going forward, from 2 May 2019\*, we will be investing only in Chinese companies and will change the Fund name to Baillie Gifford China Fund. We rejoice in the progress China has made allowing us to make this change and are excited as ever about the prospects for one of the most important investment themes of our generation.

\*We intended to reorganise the portfolio on 2 May 2019. However, additional stock exchange holidays were announced for the Chinese market on 2 and 3 May 2019. This meant we were unable to purchase the Chinese companies as intended until the stock market reopened, completing the reorganisation on 7 May 2019.

Mike Gush and Sophie Earnshaw, 13 May 2019

<sup>1</sup>Source: FE, 10am dealing prices, income accumulated. <sup>2</sup>Source: Baillie Gifford & Co Limited, closing net asset value, income accumulated. <sup>3</sup>Source: FE and relevant underlying index provider, total return. Please see Disclaimer on page 259. You should be aware that past performance is not a guide to future performance.

## Principal Holdings as at 30 April 2019

| Investment                     | Percentage of |
|--------------------------------|---------------|
|                                | total Fund    |
| Tencent                        | 9.59          |
| Alibaba                        | 9.56          |
| TSMC                           | 8.52          |
| Ping An Insurance              | 5.51          |
| AIA Group                      | 4.65          |
| CNOOC                          | 3.70          |
| Hong Kong Exchanges & Clearing | 2.65          |
| Baidu.com ADR                  | 2.51          |
| Hon Hai Precision              | 2.32          |
| China Merchants Bank 'H'       | 2.26          |

# Material Portfolio Changes for the year ended 30 April 2019

| Lorgest Durchases           | Cost   |
|-----------------------------|--------|
| Largest Purchases           | Cost   |
|                             | £,000  |
| Alibaba                     | 14,822 |
| Tencent                     | 11,660 |
| TSMC                        | 7,023  |
| Ping An Bank 'A'            | 1,881  |
| CNOOC                       | 1,777  |
| Huayu Auto Systems 'A'      | 1,743  |
| China Molybdenum 'H'        | 1,713  |
| Ping An Insurance           | 1,504  |
| China Merchants Bank 'H'    | 1,451  |
| Brilliance China Automotive | 1,245  |

| Largest Sales             | Proceeds |
|---------------------------|----------|
|                           | £'000    |
| Alibaba                   | 16,775   |
| Tencent                   | 12,749   |
| TSMC                      | 9,018    |
| AIA Group                 | 2,964    |
| Globalwafers              | 1,383    |
| Hutchison China Meditech  | 1,352    |
| Ctrip.com International   | 1,319    |
| Ping An Insurance         | 1,169    |
| ASE Industrial Holding Co | 1,096    |
| Mitac Holdings            | 1,080    |

## Portfolio Statement as at 30 April 2019

| Stock description                     | Holding   | Market      | % of total |
|---------------------------------------|-----------|-------------|------------|
|                                       |           | value £'000 | net assets |
|                                       |           |             |            |
| China - 58.72% (64.74%)               |           |             |            |
| AAC Technologies Holdings             | 132,000   | 654         | 0.50       |
| Alibaba                               | 87,541    | 12,460      | 9.56       |
| Baidu.com ADR                         | 25,672    | 3,273       | 2.51       |
| Beigene Ltd                           | 17,689    | 1,686       | 1.29       |
| Brilliance China Automotive           | 2,416,000 | 2,034       | 1.56       |
| China Merchants Bank 'H'              | 776,500   | 2,946       | 2.26       |
| China Molybdenum 'H'                  | 5,211,000 | 1,498       | 1.15       |
| China Petroleum and Chemicals         | 2,600,000 | 1,530       | 1.17       |
| China Taiping Insurance International | 888,660   | 2,068       | 1.59       |
| China Vanke Co Ltd H                  | 558,300   | 1,654       | 1.27       |
| Citic Securities Co. 'H'              | 489,000   | 810         | 0.62       |
| CNOOC                                 | 3,478,000 | 4,822       | 3.70       |
| ENN Energy Holdings                   | 238,000   | 1,724       | 1.32       |
| Fuyao Glass Industry Grp              | 489,200   | 1,315       | 1.01       |
| Geely Automobile Holdings             | 800,000   | 1,231       | 0.94       |
| Haier Electronics Group Co            | 592,300   | 1,297       | 1.00       |
| Haitong Securities 'H'                | 621,200   | 611         | 0.47       |
| Hikvision 'A'                         | 325,865   | 1,213       | 0.93       |
| Huatai Securities 'H'                 | 380,000   | 547         | 0.42       |
| Huayu Auto Systems 'A'                | 732,370   | 1,962       | 1.51       |
| Hutchison China Meditech              | 31,693    | 729         | 0.56       |
| JD.Com Inc - ADR                      | 110,265   | 2,560       | 1.96       |
| Jiangsu Hengrui Medi 'A'              | 263,417   | 1,972       | 1.51       |
| Kingsoft Corp Ltd                     | 648,000   | 1,270       | 0.97       |
| Midea Group 'A'                       | 296,925   | 1,771       | 1.36       |
| Minth Group                           | 358,000   | 866         | 0.66       |
| NetEase.com ADR                       | 11,117    | 2,426       | 1.86       |
| Nexteer                               | 1,005,000 | 1,205       | 0.92       |
| Pinduoduo Inc ADR                     | 40,881    | 697         | 0.54       |
| Ping An Bank 'A'                      | 1,475,091 | 2,326       | 1.78       |
| Ping An Healthcare & Tech             | 357,800   | 1,342       | 1.03       |
| Ping An Insurance                     | 778,000   | 7,185       | 5.51       |
| Shenzhou International Group Holdings | 254,000   | 2,615       | 2.01       |
| Sunny Optical Technology              | 148,600   | 1,389       | 1.07       |

## Portfolio Statement as at 30 April 2019 cont.

| Stock description                | Holding   | Market      | % of total |
|----------------------------------|-----------|-------------|------------|
|                                  |           | value £'000 | net assets |
|                                  |           |             |            |
| Zai Lab ADR                      | 47,100    | 960         | 0.74       |
| ZTE Corp H                       | 785,080   | 1,908       | 1.46       |
| Hong Kong - 22.64% (13.55%)      |           |             |            |
| AIA Group                        | 776,000   | 6,066       | 4.65       |
| ASM Pacific Tech.                | 115,700   | 1,028       | 0.79       |
| BOC Hong Kong                    | 818,500   | 2,805       | 2.15       |
| Hong Kong Exchanges & Clearing   | 130,100   | 3,458       | 2.65       |
| Johnson Electric Holdings        | 328,500   | 592         | 0.46       |
| Techtronic Industries            | 360,500   | 1,995       | 1.53       |
| Tencent                          | 329,700   | 12,501      | 9.59       |
| Towngas China                    | 1,760,000 | 1,070       | 0.82       |
| Taiwan - 16.56% (21.65%)         |           |             |            |
| AirTac International Group       | 96,771    | 990         | 0.76       |
| Chroma ATE                       | 346,000   | 1,267       | 0.97       |
| Eclat Textile Company Ltd        | 113,900   | 1,244       | 0.95       |
| Hiwin Technologies               | 182,649   | 1,328       | 1.02       |
| Hon Hai Precision                | 1,401,248 | 3,019       | 2.32       |
| Largan Precision                 | 12,000    | 1,384       | 1.06       |
| Mediatek                         | 171,314   | 1,255       | 0.96       |
| TSMC                             | 1,726,649 | 11,101      | 8.52       |
| Portfolio of investments         |           | 127,659     | 97.92      |
| Net other assets - 2.08% (0.06%) |           | 2,708       | 2.08       |
| Net assets                       |           | 130,367     | 100.00     |

All investments are listed on recognised stock exchanges and are approved securities or regulated collective investment schemes within the meaning of the FCA rules unless otherwise stated.

Figures in brackets refer to 30 April 2018.

## Comparative Tables

## **Comparative Table: A Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 448.70                                | 358.91                                | 240.90                                |
| Return before operating charges*              | 9.55                                  | 96.92                                 | 123.04                                |
| Operating charges                             | (6.60)                                | (7.13)                                | (5.03)                                |
| Return after operating charges*               | 2.95                                  | 89.79                                 | 118.01                                |
| Distributions                                 | (0.56)                                | 0.00                                  | (0.92)                                |
| Retained distributions on accumulation shares | 0.56                                  | 0.00                                  | 0.92                                  |
| Closing net asset value per share             | 451.65                                | 448.70                                | 358.91                                |
| *After direct transaction costs of:           | 0.51                                  | 0.82                                  | 0.43                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | 0.66%                                 | 25.02%                                | 48.99%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 3,150                                 | 3,641                                 | 634                                   |
| Closing number of shares                      | 697,468                               | 811,384                               | 176,703                               |
| Operating charges                             | 1.54%                                 | 1.57% <sup>1</sup>                    | 1.60%                                 |
| Direct transaction costs <sup>3</sup>         | 0.12%                                 | 0.18%                                 | 0.14%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 494.1                                 | 496.5                                 | 364.5                                 |
| Lowest share price (pence)                    | 361.6                                 | 359.8                                 | 228.1                                 |

## **Comparative Table: B Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 472.22                                | 374.90                                | 250.53                                |
| Return before operating charges*              | 10.26                                 | 101.23                                | 127.24                                |
| Operating charges                             | (3.58)                                | (3.91)                                | (2.87)                                |
| Return after operating charges*               | 6.68                                  | 97.32                                 | 124.37                                |
| Distributions                                 | (3.96)                                | (2.78)                                | (3.38)                                |
| Retained distributions on accumulation shares | 3.96                                  | 2.78                                  | 3.38                                  |
| Closing net asset value per share             | 478.90                                | 472.22                                | 374.90                                |
| *After direct transaction costs of:           | 0.54                                  | 0.86                                  | 0.46                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | 1.41%                                 | 25.96%                                | 49.64%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 114,760                               | 117,090                               | 16,354                                |
| Closing number of shares                      | 23,963,054                            | 24,795,308                            | 4,362,299                             |
| Operating charges                             | 0.79%                                 | 0.82% <sup>2</sup>                    | 0.85%                                 |
| Direct transaction costs <sup>3</sup>         | 0.12%                                 | 0.18%                                 | 0.14%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 520.4                                 | 520.8                                 | 380.4                                 |
| Lowest share price (pence)                    | 382.0                                 | 375.9                                 | 237.6                                 |

## **Comparative Table: B Income Shares**

|                                       | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
|                                       | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:       |                                       |                                       |                                       |
| Opening net asset value per share     | 428.89                                | 342.54                                | 231.06                                |
| Return before operating charges*      | 9.31                                  | 92.42                                 | 117.17                                |
| Operating charges                     | (3.24)                                | (3.53)                                | (2.60)                                |
| Return after operating charges*       | 6.07                                  | 88.89                                 | 114.57                                |
| Distributions on income shares        | (3.60)                                | (2.54)                                | (3.09)                                |
| Closing net asset value per share     | 431.36                                | 428.89                                | 342.54                                |
| *After direct transaction costs of:   | 0.49                                  | 0.77                                  | 0.42                                  |
| Performance:                          |                                       |                                       |                                       |
| Return after charges                  | 1.42%                                 | 25.95%                                | 49.58%                                |
| Other Information:                    |                                       |                                       |                                       |
| Closing net asset value (£'000)       | 12,450                                | 10,441                                | 3,492                                 |
| Closing number of shares              | 2,886,216                             | 2,434,360                             | 1,019,330                             |
| Operating charges                     | 0.79%                                 | 0.82% <sup>2</sup>                    | 0.85%                                 |
| Direct transaction costs <sup>3</sup> | 0.12%                                 | 0.18%                                 | 0.14%                                 |
| Prices:                               |                                       |                                       |                                       |
| Highest share price (pence)           | 472.7                                 | 475.8                                 | 350.7                                 |
| Lowest share price (pence)            | 346.9                                 | 343.4                                 | 219.7                                 |

## **Comparative Table: C Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 467.34                                | 402.80                                | 267.27                                |
| Return before operating charges*              | 55.07                                 | 64.97                                 | 135.88                                |
| Operating charges                             | (0.34)                                | (0.43)                                | (0.35)                                |
| Return after operating charges*               | 54.73                                 | 64.54                                 | 135.53                                |
| Distributions                                 | (7.81)                                | (6.65)                                | (6.12)                                |
| Retained distributions on accumulation shares | 7.81                                  | 6.65                                  | 6.12                                  |
| Closing net asset value per share             | 522.07                                | 467.34                                | 402.80                                |
| *After direct transaction costs of:           | 0.59                                  | 0.87                                  | 0.47                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | 11.71%                                | 16.02%                                | 50.71%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 5                                     | 5                                     | 2,809                                 |
| Closing number of shares                      | 1,000                                 | 1,000                                 | 697,469                               |
| Operating charges                             | 0.07%                                 | 0.09%                                 | 0.10%                                 |
| Direct transaction costs <sup>3</sup>         | 0.12%                                 | 0.18%                                 | 0.14%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 563.7                                 | 561.9                                 | 408.4                                 |
| Lowest share price (pence)                    | 414.9                                 | 404.0                                 | 253.5                                 |

### **Comparative Table: C Income Shares**

|                                       | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
|                                       | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:       |                                       |                                       |                                       |
| Opening net asset value per share     | 431.68                                | 344.36                                | 231.84                                |
| Return before operating charges*      | 9.56                                  | 93.17                                 | 118.17                                |
| Operating charges                     | (0.29)                                | (0.38)                                | (0.30)                                |
| Return after operating charges*       | 9.27                                  | 92.79                                 | 117.87                                |
| Distributions on income shares        | (6.82)                                | (5.47)                                | (5.35)                                |
| Closing net asset value per share     | 434.13                                | 431.68                                | 344.36                                |
| *After direct transaction costs of:   | 0.50                                  | 0.77                                  | 0.41                                  |
| Performance:                          |                                       |                                       |                                       |
| Return after charges                  | 2.15%                                 | 26.95%                                | 50.84%                                |
| Other Information:                    |                                       |                                       |                                       |
| Closing net asset value (£'000)       | 2                                     | 2                                     | 2                                     |
| Closing number of shares              | 500                                   | 500                                   | 500                                   |
| Operating charges                     | 0.07%                                 | 0.09%                                 | 0.10%                                 |
| Direct transaction costs <sup>3</sup> | 0.12%                                 | 0.18%                                 | 0.14%                                 |
| Prices:                               |                                       |                                       |                                       |
| Highest share price (pence)           | 475.6                                 | 480.3                                 | 354.6                                 |
| Lowest share price (pence)            | 350.1                                 | 345.3                                 | 220.6                                 |

<sup>&</sup>lt;sup>1</sup>With effect from 1 October 2017, the ACD's annual fee for Class A shares was reduced from 1.50% to 1.47%. As at 30 April 2018, the ACD considered 1.56% to be a more indicative rate for the ongoing charges figure.

A dilution adjustment is made whenever dealings in the shares of the Fund result in shares being issued or cancelled by the Company. The adjustment will take account of any spread between the buying and selling prices of the Fund's investments and the costs (which may include dealing charges and taxes) of acquiring or disposing of such investments. Please note that the direct transaction cost disclosures above do not include the dilution adjustment charges. For further details on dilution adjustment charges please see the General Information section.

<sup>&</sup>lt;sup>2</sup>With effect from 1 October 2017, the ACD's annual fee for Class B shares was reduced from 0.75% to 0.72%. As at 30 April 2018, the ACD considered 0.81% to be a more indicative rate for the ongoing charges figure.

<sup>&</sup>lt;sup>3</sup>The Fund incurs broker commission and transfer taxes/stamp duty as a necessary part of buying and selling the Fund's underlying investments in order to achieve the investment objective. In the case of shares; broker commissions, transfer taxes and stamp duty may be paid by the Fund on transactions.

## **Financial Statements**

## Statement of Total Return for the year ended 30 April 2019

|  |       | 2019  |         | 2018  |       |
|--|-------|-------|---------|-------|-------|
|  | Notes | £'000 | £'000   | £'000 | £'000 |
| Income   |       |       |         |       |       |
| Net capital gains/(losses)   | 1     |       | 775     |       | 6,085 |
| Revenue  | 3     | 2,092 |         | 693   |       |
| Expenses   | 4     | (893) |         | (671) |       |
| Net revenue before taxation  |       | 1,199 |         | 22    |       |
| Taxation   | 5     | (141) |         | (44)  |       |
| Net revenue/(expense) after taxation   |       |       | 1,058   |       | (22)  |
| Total return before distributions  |       |       | 1,833   |       | 6,063 |
| Distributions  | 6     |       | (1,057) |       | 17    |
| Change in net assets attributable to shareholders from investment activities |       |       | 776     |       | 6,080 |

## Statement of Change in Net Assets Attributable to Shareholders for the year ended 30 April 2019

|  | 2019     |         | 2018     |         |
|--|----------|---------|----------|---------|
|  | £'000    | €'000   | £'000    | £'000   |
| Opening net assets attributable to shareholders                              |          | 131,178 |          | 23,291  |
| Amounts receivable on issue of shares  | 32,043   |         | 120,764  |         |
| Amounts payable on cancellation of shares                                    | (34,699) |         | (19,883) |         |
|  |          | (2,656) |          | 100,881 |
| Dilution adjustment  |          | 116     |          | 237     |
| Change in net assets attributable to shareholders from investment activities |          | 776     |          | 6,080   |
| Retained distributions on accumulation shares                                |          | 953     |          | 689     |
| Closing net assets attributable to shareholders                              |          | 130,367 |          | 131,178 |

## Financial Statements cont.

## Balance Sheet as at 30 April 2019

|   |       | 2019    | 2018    |
|---|-------|---------|---------|
|   | Notes | £,000   | £'000   |
| Assets:                                 |       |         |         |
| Fixed assets:                           |       |         |         |
| Investments                             | 13    | 127,659 | 131,101 |
| Current assets:                         |       |         |         |
| Debtors                                 | 8     | 424     | 4,555   |
| Cash and bank balances                  | 9     | 2,628   | 3,339   |
| Total assets                            |       | 130,711 | 138,995 |
| Liabilities:                            |       |         |         |
| Creditors:                              |       |         |         |
| Distributions payable                   |       | (104)   | (62)    |
| Other creditors                         | 10    | (240)   | (7,755) |
| Total liabilities                       |       | (344)   | (7,817) |
| Net assets attributable to shareholders |       | 130,367 | 131,178 |

|  | 2019                            | 20              |
|--|---------------------------------|-----------------|
|  | £'000                           | £'0             |
| Non-derivative securities  | 775                             | 6,0             |
| Currency gains/(losses)  | 18                              |                 |
| Transaction costs  | (18)                            | (               |
| Net capital gains/(losses)   | 775                             | 6,0             |
| Purchases, sales and transaction costs   |                                 |                 |
|  | 2019                            | 20              |
|  | €'000                           | £'0             |
| Purchases and transaction costs  |                                 |                 |
| Gross purchases of equities excluding transaction costs  | 60,092                          | 127,5           |
| Commissions  | 19                              |                 |
| Taxes  | 30                              |                 |
| Total transaction costs on equity purchases <sup>1</sup>   | 49                              | 1               |
| Purchases including transaction costs  | 60,141                          | 127,6           |
|  | 2019                            | 20              |
| Transaction costs as a percentage of principal amount  | 70                              |                 |
|  | 0.03                            | 0.              |
| Commission on equity burchases   |                                 |                 |
| Commission on equity purchases  Taxes on equity purchases  | 0.05                            |                 |
|  |                                 | 0.              |
|  | 0.05<br>2019<br>£'000           | 20              |
|  | 2019                            | 20              |
| Taxes on equity purchases  | 2019                            | 0.<br>20<br>£'0 |
| Taxes on equity purchases  Sales and transaction costs   | 2019<br>£'000                   | 0.<br>20<br>£'0 |
| Taxes on equity purchases  Sales and transaction costs  Gross sales of equities excluding transaction costs              | 2019<br>£'000                   | 20<br>£'0l      |
| Taxes on equity purchases  Sales and transaction costs  Gross sales of equities excluding transaction costs  Commissions | 2019<br>£'000<br>64,450<br>(18) | 20<br>£'0l      |

#### 2 Purchases, sales and transaction costs (continued)

|   | 2019   | 2018   |
|---|--------|--------|
|   | %      | %      |
| Transaction costs as a percentage of principal amount |        |        |
| Commission on equity sales                            | (0.03) | (0.03) |
| Taxes on equity sales                                 | (0.12) | (0.13) |

|                                  | 201   | 19           | 201   | 18           |
|----------------------------------|-------|--------------|-------|--------------|
|                                  | £'000 | % of average | £'000 | % of average |
|                                  |       | NAV          |       | NAV          |
| Portfolio transaction costs      |       |              |       |              |
| Commissions                      | 37    | 0.03         | 61    | 0.07         |
| Taxes                            | 105   | 0.09         | 97    | 0.11         |
| Total direct transaction costs   | 142   | 0.12         | 158   | 0.18         |
|                                  |       |              | 2019  | 2018         |
|                                  |       |              | %     | %            |
| Average portfolio dealing spread |       |              | 0.11  | 0.12         |

The Fund incurs broker commission and transfer taxes/stamp duty as a necessary part of buying and selling the Fund's underlying investments in order to achieve the investment objective. In the case of shares; broker commissions, transfer taxes and stamp duty may be paid by the Fund on transactions.

Dilution adjustment charges, which do not form part of the direct transaction costs disclosures above, may be incurred as a result of trading in underlying Funds. For further details on dilution adjustment charges please see the General Information section.

Dealing spread is the difference in the buying and selling prices of the underlying investments. Dealing spreads vary considerably depending on the transaction value and market sentiment. The Fund may have holdings in single priced funds. The notional spread on these holdings is not included in the average dealing spread calculated for this Fund.

#### 3 Revenue

|                    | 2019  | 2018  |
|--------------------|-------|-------|
|                    | £'000 | £'000 |
| Overseas dividends | 2,088 | 693   |
| Bank interest      | 4     | -     |
| Total revenue      | 2,092 | 693   |

| 4 Expenses | • |
|------------|---|
|------------|---|

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Corporation tax Overseas tax

**Total taxation** 

|   | 2019  | 2018  |
|---|-------|-------|
|   | £'000 | £'000 |
| Payable to the ACD, associates of the ACD and agents of either of them:               |       |       |
| ACD's periodic charge   | 840   | 641   |
| Expenses rebate   | (2)   | (20   |
|   | 838   | 621   |
| Payable to the Depositary, associates of the Depositary and agents of either of them: |       |       |
| Depositary's fee  | 9     | 9     |
| Bank charges  | 31    | 25    |
|   | 40    | 34    |
| Other expenses:   |       |       |
| Audit fee   | 4     | 4     |
| Professional fees   | 11    | 12    |
|   | 15    | 16    |
| Total expenses  | 893   | 671   |
|   |       |       |
| Taxation  |       |       |
|   | 2019  | 2018  |
|   |       |       |

The Fund is subject to corporation tax at 20% (2018: 20%), however, the majority of dividends received by the Fund are not liable to corporation tax. Accordingly, the tax deductible expenses substantially exceed the taxable income of the Fund and, as a result, there is no corporation tax charge.

At 30 April 2019, the Fund had excess management expenses of  $\mathfrak{L}^2$ ,401,000 (2018:  $\mathfrak{L}^2$ 1,511,000) which have not been recognised as a deferred tax asset. This is because the Fund is not expected to generate taxable income in a future period in excess of the deductible expenses of that future period and, accordingly, the Fund is unlikely to be able to reduce future tax liabilities through the use of existing excess expenses.

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141

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#### 5 Taxation (continued)

The tax charge is explained as follows:

|   | 2019  | 2018  |
|---|-------|-------|
|   | £'000 | £'000 |
| Net revenue/(expense) before taxation   | 1,199 | 22    |
| Net revenue before taxation multiplied by the standard rate of corporation tax of 20% (2018: 20%) | 240   | 4     |
| Effects of:   |       |       |
| Non-taxable overseas dividends  | (418) | (139) |
| Overseas tax on dividends   | 141   | 44    |
| Excess management expenses  | 178   | 135   |
| Total taxation  | 141   | 44    |

### 6 Distributions

|  | 2019  | 2018  |
|--|-------|-------|
|  | €'000 | £'000 |
| Final to 30 April                          | 1,057 | 751   |
| Amounts deducted on cancellation of shares | 309   | 165   |
| Amounts added on issue of shares           | (309) | (933) |
| Total distributions                        | 1,057 | (17)  |
|  |       |       |

The distributions take account of revenue transactions on the issue and cancellation of shares. Details of the distributions per share are set out in the Distribution Table.

### 7 Reconciliation of net revenue to net distributions for the year

|   | 2019  | 2018  |
|---|-------|-------|
|   | €'000 | £,000 |
| Net revenue/(expense) after taxation for the year | 1,058 | (22)  |
| Add capital transfers for deficits of income      | -     | 6     |
| Add distributable revenue brought forward         | 1     | -     |
| Less distributable revenue carried forward        | (2)   | (1)   |
| Net distributions for the year                    | 1,057 | (17)  |

2018

2019

## Notes to the Financial Statements cont.

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|---|------------------|----|---|----|------|
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|   |                  |    |   |    |      |

|                                | 2010  | 2010  |
|--------------------------------|-------|-------|
|                                | £'000 | €'00  |
| Receivable for issue of shares | 144   | 10    |
| Sales awaiting settlement      | 279   | 4,489 |
| Accrued income                 | -     | 3     |
| VAT recoverable                | -     | 2     |
| Amounts due from ACD           | -     | 1;    |
| Other debtors                  | 1     |       |
| Total debtors                  | 424   | 4,55  |
| Cash and bank balances         |       |       |
|                                | 2019  | 2018  |
|                                | £,000 | £'000 |
| Sterling bank accounts         | 2,150 | 976   |
| Foreign currency bank accounts | 478   | 2,363 |
| Total cash and bank balances   | 2,628 | 3,339 |

#### 10 Other creditors

|                                     | 2019  | 2018  |
|-------------------------------------|-------|-------|
|                                     | £'000 | £'000 |
| Payable for cancellation of shares  | 32    | 448   |
| Purchases awaiting settlement       | 118   | 7,210 |
| Due to the ACD or associates        | 82    | 85    |
| Due to the Depositary or associates | 5     | 8     |
| Other accrued expenses              | 3     | 4     |
| Total other creditors               | 240   | 7,755 |

#### 11 Related party transactions

Baillie Gifford & Co Limited, as ACD, is regarded as a related party by virtue of the services provided to the Company. Baillie Gifford & Co Limited acts as principal in respect of all transactions of shares in the Company, except where stocks are transferred on the issue or cancellation of shares. The aggregate monies received through issue and paid on cancellation are disclosed in the Statement of Change in Net Assets Attributable to Shareholders. Amounts receivable and payable on the issue and cancellation of shares have been disclosed in notes 8 and 10 respectively.

Amounts paid to Baillie Gifford & Co Limited in respect of ACD fees are disclosed in note 4 with amounts due at the year end given in note 10. During the year Baillie Gifford & Co Limited deemed it appropriate to reimburse expenses to the Fund. The amount of expenses reimbursed is given in note 4 with amounts receivable at the year end given in note 8.

#### 11 Related party transactions (continued)

#### Shares held by the ACD and associates of the ACD

The shares held by the ACD and associates of the ACD as a percentage of the Fund's NAV were:

|                               | 2019 | 2018 |
|-------------------------------|------|------|
|                               | %    | %    |
| ACD and associates of the ACD | 0.01 | 0.01 |

#### 12 Reconciliation of shares in issue

|                         |                | 2019           |           |                |          |
|-------------------------|----------------|----------------|-----------|----------------|----------|
|                         | A Accumulation | B Accumulation | B Income  | C Accumulation | C Income |
|                         | Shares         | Shares         | Shares    | Shares         | Shares   |
| Opening shares in issue | 811,384        | 24,795,309     | 2,434,359 | 1,000          | 500      |
| Shares issued           | 270,766        | 5,886,967      | 1,044,449 | 1,000          | 650      |
| Shared cancelled        | (333,374)      | (6,767,713)    | (592,592) | (1,000)        | (650)    |
| Shares converted        | (51,308)       | 48,491         | -         | -              | -        |
| Closing shares in issue | 697,468        | 23,963,054     | 2,886,216 | 1,000          | 500      |

### 13 Basis of valuation

|   | 2019    | 2018    |
|---|---------|---------|
|   | Assets  | Assets  |
|   | £'000   | £'000   |
| Level 1: Quoted prices                  | 127,659 | 126,876 |
| Level 2: Observable market data         | -       | -       |
| Level 3: Unobservable data <sup>1</sup> | -       | 4,225   |
| Total                                   | 127,659 | 131,101 |

<sup>&</sup>lt;sup>1</sup>ZTE Corp H was suspended on 17 April 2018 following US trade sanctions being imposed on the company. The Investment Adviser valued the stock using the market price of the last trade prior to 30 April 2018. The stock resumed trading on 13 June 2018.

ASE Industrial Holding Co Ltd was suspended on 18 April 2018 pending a merger transaction. The Investment Adviser valued the stock using the market price of the last trade prior to 30 April 2018.

Ping An Healthcare and Tech was unlisted on 30 April 2018 pending an Initial Public Offering on 4 May 2018. The Investment Adviser valued the stock using the expected offer price range.

#### 14 Derivatives and other financial instruments

#### **Currency exposures**

A substantial proportion of the net assets of the Fund are denominated in currencies other than sterling, with the effect that the balance sheet and total return can be significantly affected by currency movement.

| Currency         | Net cu    | urrency assets/(liabi | ilities) | Net cı    | urrency assets/(liabi | lities) |
|------------------|-----------|-----------------------|----------|-----------|-----------------------|---------|
|                  |           | 2019                  |          |           | 2018                  |         |
|                  | Monetary  | Non-monetary          | Total    | Monetary  | Non-monetary          | Total   |
|                  | exposures | exposures             |          | exposures | exposures             |         |
|                  | £'000     | £'000                 | £'000    | £,000     | £'000                 | £'000   |
| Chinese yuan     | -         | 9,244                 | 9,244    | 579       | 7,686                 | 8,265   |
| Hong Kong dollar | -         | 72,036                | 72,036   | 144       | 66,133                | 66,277  |
| Taiwanese dollar | 84        | 21,588                | 21,672   | -         | 28,395                | 28,395  |
| UK sterling      | 2,150     | -                     | 2,150    | 976       | -                     | 976     |
| US dollar        | 394       | 24,791                | 25,185   | 1,640     | 28,887                | 30,527  |

Short term debtors and creditors have not been disclosed.

The Fund invests in a generally diversified portfolio of assets. Consequently the ACD considers that a single measure of market sensitivity does not accurately reflect the risks faced by the Fund.

### **Distribution Table**

Final distribution for the year ended 30 April 2019

Group 1: shares purchased prior to 1 May 2018

Group 2: shares purchased 1 May 2018 to 30 April 2019

|                | Net Revenue     | Equalisation    | Distribution      | Distribution      |
|----------------|-----------------|-----------------|-------------------|-------------------|
|                | (dividend       |                 | (paid/accumulated | (paid/accumulated |
|                | distribution)   |                 | 30.06.19)         | 30.06.18)         |
|                | 30.04.19        | 30.04.19        | 30.04.19          | 30.04.18          |
|                | pence per share | pence per share | pence per share   | pence per share   |
| A Accumulation |                 |                 |                   |                   |
| Group 1        | 0.56000         | -               | 0.56000           | -                 |
| Group 2        | -               | 0.56000         | 0.56000           | -                 |
| B Accumulation |                 |                 |                   |                   |
| Group 1        | 3.96000         | -               | 3.96000           | 2.78000           |
| Group 2        | -               | 3.96000         | 3.96000           | 2.78000           |
| B Income       |                 |                 |                   |                   |
| Group 1        | 3.60000         | -               | 3.60000           | 2.54000           |
| Group 2        | 0.01355         | 3.58645         | 3.60000           | 2.54000           |
| C Accumulation |                 |                 |                   |                   |
| Group 1        | 7.81000         | -               | 7.81000           | 6.65000           |
| Group 2        | 7.81000         | -               | 7.81000           | 6.65000           |
| C Income       |                 |                 |                   |                   |
| Group 1        | 6.82000         | -               | 6.82000           | 5.47000           |
| Group 2        | 6.82000         | -               | 6.82000           | 5.47000           |

### **BAILLIE GIFFORD**

# Baillie Gifford Japanese Fund

### a sub-fund of Baillie Gifford Overseas Growth Funds ICVC

Annual Report & Financial Statements for the year ended 30 April 2019





# Baillie Gifford Japanese Fund

### **Investment Objective**

The Fund aims to produce attractive capital growth over the long term.

### **Investment Policy**

To invest in any economic sector in Japan. Investment will be mainly in shares of companies.

#### Risk and Reward Profile

The Risk and Reward Indicator table demonstrates where the Fund ranks in terms of its potential risk and reward. The higher the rank the greater the potential reward but the greater the risk of losing money. It is based on past data, may change over time and may not be a reliable indication of the future risk profile of the Fund. The shaded area in the table below shows the Fund's ranking on the Risk and Reward Indicator.



Please note that even the lowest risk class can lose you money and that extreme adverse market circumstances can mean you suffer severe losses in all cases.

The Fund is classified in the category above because it invests in company shares which generally provide higher rewards and higher risks than other investments such as bonds or cash.

The indicator does not take into account the following relevant material risks:

Investment markets can go down as well as up and market conditions can change rapidly. The value of an investment in the Fund, and any income from it, can fall as well as rise and you may not get back the amount invested.

The Fund has exposure to foreign currencies and changes in the rates of exchange will cause the value of any investment, and income from it, to fall as well as rise and you may not get back the amount invested.

Custody of assets involves a risk of loss if the custodian becomes insolvent or breaches duties of care.

The Fund's exposure to a single market and currency may increase share price movements.

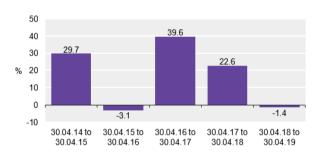
Where possible, charges are taken from the Fund's revenue. Where there is insufficient revenue, the remainder will be taken from capital. This will reduce the capital value of the Fund.

The result of the UK Referendum on membership of the European Union introduces elements of political uncertainty and may have practical consequences for the Fund. Developments will be closely monitored.

Further details of the risks associated with investing in the Fund can be found in the Prospectus which is available by contacting Client Relations or visiting our website.

### Investment Report

### Past Performance<sup>1</sup>



The performance figures shown in this graph are for Class B Accumulation Shares. Performance figures reflect the ACD's annual fee of 0.60% (until 30 September 2017, the ACD's annual fee on Class B Shares was 0.65%), but exclude any initial charge paid. Please note these returns differ from the return quoted in the Investment Report, which is based on the closing net asset value at the year end. Movements in the prices of company shares in which the Fund invests and foreign exchange rates between the two valuation points can lead to distortions in the returns. Performance for the other share classes in issue can be obtained by contacting Client Relations. You should be aware that past performance is not a guide to future performance.

For the year to 30 April 2019 the return on B Accumulation Shares was  $-1.5\%^2$  compared to the return on the Topix Index of  $-2.8\%^3$ , in sterling terms. We believe that the shorter-term performance measurements are of limited relevance in assessing investment ability and would suggest that five years is a more sensible timeframe over which to judge performance. Over the five years to 30 April 2019 the return on B Accumulation Shares was  $109.9\%^2$  compared to the return on the Index of  $84.9\%^3$ .

Despite a promising start to the year, markets fell in the final quarter of 2018 on the back of slowing global growth, the prospects of central bank tightening and the continuation of the internecine US-China trade war. The cyclicality of several holdings exacerbated the effect of these concerns on the Fund's performance. However, as long-term investors we remain excited by the structural growth opportunities underpinning each company. A promising recovery for equity markets in early 2019 failed to recover lost ground, with the Fund posting disappointing numbers for the year.

During the period, portfolio turnover was low in keeping with the strategy's long-term investment approach. We took advantage of the prevailing negative sentiment to invest in high-quality businesses that exhibited unwarranted share price weakness. These

included Japanese drugstore company Sugi Holdings, well positioned against the backdrop of aging demographics and rising demands on healthcare and Infomart, a cloud-based internet platform connecting restaurants to suppliers, allowing businesses to cut costs and reduce their dependence on an increasingly tight labour market. We also took a new holding in Sysmex Corporation, which benefits from a leading position within the uncorrelated and niche market of haematology diagnostics.

These new positions were funded from holdings which had either performed well or where our view had become less differentiated from the market. These included shipping company Mitsui OSK Lines, life insurance firm Dai Ichi Life and the light commercial vehicle specialist Isuzu Motors.

Turning to performance, the largest positive contribution during the past year was made by the Japanese internet conglomerate, SoftBank Group, whose share price performance can be attributed to a combination of positive operating performance, the announcement of a buy-back programme (approximately 10% of shares), and its large stake in the Chinese e-commerce group Alibaba. It was also a strong year for Rakuten which had been weak the previous year owing to concerns over their intention to become a mobile

<sup>1</sup>Source: FE, 10am dealing prices, income accumulated. <sup>2</sup>Source: Baillie Gifford & Co Limited, closing net asset value, income accumulated. <sup>3</sup>Source: FE and relevant underlying index provider, total return. Please see Disclaimer on page 259. You should be aware that past performance is not a guide to future performance.

### Investment Report cont.

telecom operator. Towards the end of the year it saw its shares rebound after a number of its unlisted investments listed successfully on public markets, realising gains for the company. On the negative side it was a disappointing year for oil and gas exploration company INPEX due to falling liquified natural gas prices, and ZOZO Inc, the leading online apparel retailer in Japan due to a number of strategy mishaps. The infancy of Japanese e-commerce provides a prodigious growth opportunity but an equally competitive one for the likes of ZOZO Inc.

Baillie Gifford & Co, 10 May 2019

# Principal Holdings as at 30 April 2019

| Investment            | Percentage of |
|-----------------------|---------------|
|                       | total Fund    |
| SoftBank Group        | 8.49          |
| Rakuten               | 4.35          |
| INPEX                 | 3.96          |
| Sumitomo Mitsui Trust | 3.90          |
| SBI Holdings          | 3.82          |
| Kubota                | 3.09          |
| Misumi                | 2.87          |
| Toyota Motor          | 2.67          |
| FANUC                 | 2.66          |
| GMO Internet          | 2.42          |

# Material Portfolio Changes for the year ended 30 April 2019

| Largest Purchases     | Cost   |
|-----------------------|--------|
|                       | £'000  |
| Rakuten               | 45,685 |
| SoftBank Group        | 40,897 |
| FANUC                 | 25,140 |
| Colopl Inc            | 23,295 |
| Sugi Holdings         | 22,437 |
| Sysmex Corp.          | 21,832 |
| INPEX                 | 21,366 |
| Makita Corporation    | 20,788 |
| Misumi                | 18,267 |
| Sumitomo Mitsui Trust | 18.051 |

| Largest Sales                       | Proceeds |
|-------------------------------------|----------|
|                                     | £'000    |
| Dai-Ichi Life insurance             | 30,585   |
| Isuzu Motors                        | 30,355   |
| Digital Garage                      | 26,507   |
| Pan Pacific International Holdings. | 23,399   |
| Mitsui Osk Lines                    | 12,531   |
| Advantest Corp                      | 11,191   |
| Persol Holdings                     | 10,824   |
| Toshiba Tec                         | 6,355    |
| Toyota Motor                        | 6,111    |
| F@N Communications Inc              | 6,093    |

# Portfolio Statement as at 30 April 2019

| Stock description                     | Holding   | Market      | % of total |
|---------------------------------------|-----------|-------------|------------|
|                                       |           | value £'000 | net assets |
| Commerce - 12.57% (13.20%)            |           |             |            |
| Misumi                                | 4,163,600 | 82,530      | 2.87       |
| Mitsubishi Corp.                      | 1,878,100 | 39,530      | 1.37       |
| Mitsui                                | 4,752,200 | 58,718      | 2.04       |
| Nitori                                | 374,900   | 34,212      | 1.19       |
| Pan Pacific International Holdings.   | 713,600   | 35,239      | 1.22       |
| Sugi Holdings                         | 669,300   | 25,860      | 0.90       |
| Toyota Tsusho Corp                    | 1,713,100 | 43,419      | 1.51       |
| ZOZO Inc                              | 3,116,000 | 42,171      | 1.47       |
|                                       |           |             |            |
| Finance & Insurance - 13.54% (16.34%) |           |             |            |
| Bank Of Kyoto                         | 1,383,700 | 45,744      | 1.59       |
| Japan Exchange Group                  | 4,770,000 | 59,398      | 2.06       |
| MS&AD Insurance                       | 2,634,500 | 62,381      | 2.17       |
| SBI Holdings                          | 6,715,936 | 109,763     | 3.82       |
| Sumitomo Mitsui Trust                 | 4,221,200 | 112,337     | 3.90       |
| Manufacturing - 41.32% (40.45%)       |           |             |            |
| Advantest Corp                        | 1,101,600 | 23,823      | 0.83       |
| Asahi Group Holdings                  | 1,347,300 | 44,810      | 1.56       |
| Asics                                 | 2,697,300 | 25,358      | 0.88       |
| Disco                                 | 233,700   | 30,711      | 1.07       |
| DMG Mori                              | 2,084,900 | 22,831      | 0.79       |
| FANUC                                 | 535,000   | 76,550      | 2.66       |
| Kao                                   | 902,000   | 53,159      | 1.85       |
| Keyence                               | 111,300   | 52,985      | 1.84       |
| Kubota                                | 7,678,300 | 89,002      | 3.09       |
| Kyocera                               | 1,057,200 | 52,353      | 1.82       |
| Makita Corporation                    | 791,300   | 22,072      | 0.77       |
| Mazda Motor                           | 4,587,200 | 41,561      | 1.44       |
| Murata                                | 935,800   | 38,413      | 1.34       |
| Nidec                                 | 428,100   | 46,542      | 1.62       |
| Nintendo                              | 194,600   | 50,931      | 1.77       |
| Nippon Electric Glass                 | 1,364,700 | 28,667      | 1.00       |
| Peptidream                            | 618,800   | 25,529      | 0.89       |

# Portfolio Statement as at 30 April 2019 cont.

| Stock description                              | Holding    | Market      | % of total |
|--|------------|-------------|------------|
|  |            | value £'000 | net assets |
| SMC  | 172,900    | 54,849      | 1.91       |
| Sony   | 1,476,200  | 52,991      | 1.84       |
| Subaru Corp                                    | 1,508,600  | 28,267      | 0.98       |
| Sumitomo Metal Mining Co Ltd                   | 2,386,500  | 57,183      | 1.99       |
| Sysmex Corp.                                   | 473,600    | 20,719      | 0.72       |
| Topcon Corp                                    | 3,696,300  | 34,241      | 1.19       |
| Toshiba Tec                                    | 189,100    | 3,998       | 0.14       |
| Toyota Motor                                   | 1,617,700  | 76,933      | 2.67       |
| Tsumura  | 1,920,500  | 45,171      | 1.57       |
| Wacom Co Ltd                                   | 8,697,400  | 26,776      | 0.93       |
| Yaskawa Electric                               | 2,208,300  | 62,282      | 2.16       |
| Mining - 4.69% (5.61%)                         |            |             |            |
| INPEX  | 15,275,800 | 113,731     | 3.96       |
| Japan Petroleum Exploration                    | 1,263,900  | 21,040      | 0.73       |
| Real Estate - 3.68% (4.42%)                    |            |             |            |
| lida Group Holdings                            | 2,258,500  | 29,228      | 1.02       |
| Mitsubishi Estate                              | 2,119,400  | 27,377      | 0.95       |
| Park24 Co Ltd                                  | 1,252,300  | 20,122      | 0.70       |
| Tokyo Tatemono                                 | 3,386,300  | 29,177      | 1.01       |
| Services - 9.37% (6.95%)                       |            |             |            |
| Cookpad  | 2,119,300  | 3,941       | 0.14       |
| CyberAgent Inc                                 | 1,342,000  | 40,946      | 1.42       |
| H.I.S  | 1,020,600  | 24,883      | 0.87       |
| Infomart Corp                                  | 1,682,400  | 18,737      | 0.65       |
| Kakaku.com                                     | 1,895,200  | 29,761      | 1.03       |
| Lifull Co Ltd                                  | 3,122,000  | 12,901      | 0.45       |
| Persol Holdings                                | 917,800    | 13,173      | 0.46       |
| Rakuten  | 14,716,600 | 125,177     | 4.35       |
| Transport And Communications - 14.22% (11.64%) |            |             |            |
| Broadleaf                                      | 3,548,800  | 13,956      | 0.49       |
| Colopl Inc                                     | 5,803,500  | 26,980      | 0.94       |

# Portfolio Statement as at 30 April 2019 cont.

| Stock description                | Holding   | Market      | % of total |
|----------------------------------|-----------|-------------|------------|
|                                  |           | value £'000 | net assets |
|                                  |           |             |            |
| Digital Garage                   | 840,700   | 18,702      | 0.65       |
| GMO Internet                     | 5,879,700 | 69,612      | 2.42       |
| Gree                             | 5,398,900 | 16,064      | 0.56       |
| Mercari Inc                      | 813,800   | 19,253      | 0.67       |
| SoftBank Group                   | 3,070,300 | 244,344     | 8.49       |
| Portfolio of investments         |           | 2,859,114   | 99.39      |
| Net other assets - 0.61% (1.39%) |           | 17,506      | 0.61       |
| Net assets                       |           | 2,876,620   | 100.00     |

All investments are listed on recognised stock exchanges and are approved securities or regulated collective investment schemes within the meaning of the FCA rules unless otherwise stated.

Figures in brackets refer to 30 April 2018.

# Comparative Tables

### **Comparative Table: A Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               | (period per enare)                    | (porteo per entare)                   | (period per criaro)                   |
| Opening net asset value per share             | 1,443.97                              | 1,196.33                              | 889.57                                |
| Return before operating charges*              | (12.47)                               | 268.12                                | 323.37                                |
| Operating charges                             | (20.55)                               | (20.48)                               | (16.61)                               |
| Return after operating charges*               | (33.02)                               | 247.64                                | 306.76                                |
| Distributions                                 | (4.32)                                | (0.54)                                | (1.53)                                |
| Retained distributions on accumulation shares | 4.32                                  | 0.54                                  | 1.53                                  |
| Closing net asset value per share             | 1,410.95                              | 1,443.97                              | 1,196.33                              |
| *After direct transaction costs of:           | 0.14                                  | 0.27                                  | 0.11                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | (2.29)%                               | 20.70%                                | 34.48%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 21,237                                | 20,189                                | 15,403                                |
| Closing number of shares                      | 1,505,168                             | 1,398,177                             | 1,287,495                             |
| Operating charges                             | 1.47%                                 | 1.50% <sup>1</sup>                    | 1.52%                                 |
| Direct transaction costs <sup>3</sup>         | 0.01%                                 | 0.02%                                 | 0.01%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 1,524                                 | 1,528                                 | 1,256                                 |
| Lowest share price (pence)                    | 1,234                                 | 1,208                                 | 856.3                                 |

### **Comparative Table: B Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 1,668.66                              | 1,370.74                              | 1,010.66                              |
| Return before operating charges*              | (14.17)                               | 308.18                                | 368.59                                |
| Operating charges                             | (10.08)                               | (10.26)                               | (8.51)                                |
| Return after operating charges*               | (24.25)                               | 297.92                                | 360.08                                |
| Distributions                                 | (18.85)                               | (14.03)                               | (12.39)                               |
| Retained distributions on accumulation shares | 18.85                                 | 14.03                                 | 12.39                                 |
| Closing net asset value per share             | 1,644.41                              | 1,668.66                              | 1,370.74                              |
| *After direct transaction costs of:           | 0.16                                  | 0.32                                  | 0.13                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | (1.45)%                               | 21.73%                                | 35.63%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 1,757,503                             | 1,877,147                             | 1,105,398                             |
| Closing number of shares                      | 106,877,672                           | 112,494,283                           | 80,642,665                            |
| Operating charges                             | 0.62%                                 | 0.65% <sup>2</sup>                    | 0.67%                                 |
| Direct transaction costs <sup>3</sup>         | 0.01%                                 | 0.02%                                 | 0.01%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 1,767                                 | 1,762                                 | 1,437                                 |
| Lowest share price (pence)                    | 1,434                                 | 1,385                                 | 973.0                                 |

### **Comparative Table: B Income Shares**

|                                       | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
|                                       | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:       |                                       |                                       |                                       |
| Opening net asset value per share     | 1,492.11                              | 1,236.09                              | 919.93                                |
| Return before operating charges*      | (12.63)                               | 277.95                                | 335.12                                |
| Operating charges                     | (8.95)                                | (9.28)                                | (7.68)                                |
| Return after operating charges*       | (21.58)                               | 268.67                                | 327.44                                |
| Distributions on income shares        | (16.86)                               | (12.65)                               | (11.28)                               |
| Closing net asset value per share     | 1,453.67                              | 1,492.11                              | 1,236.09                              |
| *After direct transaction costs of:   | 0.14                                  | 0.29                                  | 0.11                                  |
| Performance:                          |                                       |                                       |                                       |
| Return after charges                  | (1.45)%                               | 21.74%                                | 35.59%                                |
| Other Information:                    |                                       |                                       |                                       |
| Closing net asset value (£'000)       | 460,400                               | 450,278                               | 220,104                               |
| Closing number of shares              | 31,671,657                            | 30,177,249                            | 17,806,547                            |
| Operating charges                     | 0.62%                                 | $0.65\%^{2}$                          | 0.67%                                 |
| Direct transaction costs <sup>3</sup> | 0.01%                                 | 0.02%                                 | 0.01%                                 |
| Prices:                               |                                       |                                       |                                       |
| Highest share price (pence)           | 1,580                                 | 1,589                                 | 1,308                                 |
| Lowest share price (pence)            | 1,282                                 | 1,249                                 | 885.4                                 |

### **Comparative Table: C Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 1,863.65                              | 1,521.40                              | 1,114.51                              |
| Return before operating charges*              | (15.67)                               | 342.77                                | 407.30                                |
| Operating charges                             | (0.36)                                | (0.52)                                | (0.41)                                |
| Return after operating charges*               | (16.03)                               | 342.25                                | 406.89                                |
| Distributions                                 | (32.05)                               | (26.51)                               | (22.72)                               |
| Retained distributions on accumulation shares | 32.05                                 | 26.51                                 | 22.72                                 |
| Closing net asset value per share             | 1,847.62                              | 1,863.65                              | 1,521.40                              |
| *After direct transaction costs of:           | 0.18                                  | 0.35                                  | 0.14                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | (0.86)%                               | 22.50%                                | 36.51%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 221,586                               | 236,598                               | 233,951                               |
| Closing number of shares                      | 11,993,057                            | 12,695,399                            | 15,377,343                            |
| Operating charges                             | 0.02%                                 | 0.03%                                 | 0.03%                                 |
| Direct transaction costs <sup>3</sup>         | 0.01%                                 | 0.02%                                 | 0.01%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 1,979                                 | 1,965                                 | 1,594                                 |
| Lowest share price (pence)                    | 1,608                                 | 1,537                                 | 1,073                                 |

### **Comparative Table: C Income Shares**

|                                       | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
|                                       | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:       |                                       |                                       |                                       |
| Opening net asset value per share     | 1,501.36                              | 1,243.31                              | 925.00                                |
| Return before operating charges*      | (12.45)                               | 280.17                                | 337.51                                |
| Operating charges                     | (0.29)                                | (0.43)                                | (0.35)                                |
| Return after operating charges*       | (12.74)                               | 279.74                                | 337.16                                |
| Distributions on income shares        | (25.82)                               | (21.69)                               | (18.85)                               |
| Closing net asset value per share     | 1,462.80                              | 1,501.36                              | 1,243.31                              |
| *After direct transaction costs of:   | 0.15                                  | 0.29                                  | 0.11                                  |
| Performance:                          |                                       |                                       |                                       |
| Return after charges                  | (0.85)%                               | 22.50%                                | 36.45%                                |
| Other Information:                    |                                       |                                       |                                       |
| Closing net asset value (£'000)       | 4                                     | 5                                     | 4                                     |
| Closing number of shares              | 300                                   | 300                                   | 300                                   |
| Operating charges                     | 0.02%                                 | 0.03%                                 | 0.03%                                 |
| Direct transaction costs <sup>3</sup> | 0.01%                                 | 0.02%                                 | 0.01%                                 |
| Prices:                               |                                       |                                       |                                       |
| Highest share price (pence)           | 1,594                                 | 1,606                                 | 1,322                                 |
| Lowest share price (pence)            | 1,296                                 | 1,256                                 | 890.2                                 |

### **Comparative Table: W1 Accumulation Shares**

|   | Financial Period Ended |
|---|------------------------|
|   | 30 April 2019          |
|   | (pence per share)      |
| Change in net assets per share:               |                        |
| Opening net asset value per share             | 1,539.00               |
| Return before operating charges*              | 108.25                 |
| Operating charges                             | (1.19)                 |
| Return after operating charges*               | 107.06                 |
| Distributions                                 | (11.11)                |
| Retained distributions on accumulation shares | 11.11                  |
| Closing net asset value per share             | 1,646.06               |
| *After direct transaction costs of:           | 0.03                   |
| Performance:                                  |                        |
| Return after charges                          | 6.96%                  |
| Other Information:                            |                        |
| Closing net asset value (£'000)               | 43,671                 |
| Closing number of shares                      | 2,653,093              |
| Operating charges                             | 0.44%5                 |
| Direct transaction costs <sup>3</sup>         | 0.01%                  |
| Prices:                                       |                        |
| Highest share price (pence)                   | 1,667                  |
| Lowest share price (pence)                    | 1,520                  |

### **Comparative Table: W1 Income Shares**

|                                       | Financial Period Ended |
|---------------------------------------|------------------------|
|                                       | 30 April 2019          |
|                                       | (pence per share)      |
| Change in net assets per share:       |                        |
| Opening net asset value per share     | 1,376.00 <sup>4</sup>  |
| Return before operating charges*      | 96.78                  |
| Operating charges                     | (1.06)                 |
| Return after operating charges*       | 95.72                  |
| Distributions on income shares        | (9.94)                 |
| Closing net asset value per share     | 1,461.78               |
| *After direct transaction costs of:   | 0.02                   |
| Performance:                          |                        |
| Return after charges                  | 6.96%                  |
| Other Information:                    |                        |
| Closing net asset value (£'000)       | 245,274                |
| Closing number of shares              | 16,779,134             |
| Operating charges                     | 0.44% <sup>5</sup>     |
| Direct transaction costs <sup>3</sup> | 0.01%                  |
| Prices:                               |                        |
| Highest share price (pence)           | 1,490                  |
| Lowest share price (pence)            | 1,359                  |

### **Comparative Table: W6 Accumulation Shares**

|   | Financial Period Ended<br>30 April 2019 |
|---|---|
|   | (pence per share)                       |
| Change in net assets per share:               |   |
| Opening net asset value per share             | 1,573.00 <sup>6</sup>                   |
| Return before operating charges*              | 67.31                                   |
| Operating charges                             | (3.75)                                  |
| Return after operating charges*               | 63.56                                   |
| Distributions                                 | (11.62)                                 |
| Retained distributions on accumulation shares | 11.62                                   |
| Closing net asset value per share             | 1,636.56                                |
| *After direct transaction costs of:           | 0.08                                    |
| Performance:                                  |   |
| Return after charges                          | 4.04%                                   |
| Other Information:                            |   |
| Closing net asset value (£'000)               | 123,904                                 |
| Closing number of shares                      | 7,570,979                               |
| Operating charges                             | 0.49%                                   |
| Direct transaction costs <sup>3</sup>         | 0.01%                                   |
| Prices:                                       |   |
| Highest share price (pence)                   | 1,657                                   |
| Lowest share price (pence)                    | 1,427                                   |

### Comparative Table: W6 Income Shares

|   | Financial Period Ended<br>30 April 2019 |
|---|---|
|   | (pence per share)                       |
| Change in not coasts now shows.                                   | (perice per share)                      |
| Change in net assets per share: Opening net asset value per share | 1,407.00 <sup>6</sup>                   |
| Opening her asset value per share                                 | 1,407.00                                |
| Return before operating charges*                                  | 60.24                                   |
| Operating charges   | (3.40)                                  |
| Return after operating charges*                                   | 56.84                                   |
| Distributions on income shares                                    | (10.39)                                 |
| Closing net asset value per share                                 | 1,453.45                                |
| *After direct transaction costs of:                               | 0.07                                    |
| Performance:  |   |
| Return after charges  | 4.04%                                   |
| Other Information:  |   |
| Closing net asset value (£'000)                                   | 3,041                                   |
| Closing number of shares  | 209,217                                 |
| Operating charges   | 0.49%                                   |
| Direct transaction costs <sup>3</sup>                             | 0.01%                                   |
| Prices:   |   |
| Highest share price (pence)                                       | 1,482                                   |
| Lowest share price (pence)  | 1.276                                   |

<sup>&</sup>lt;sup>1</sup>With effect from 1 October 2017, the ACD's annual fee for Class A shares was reduced from 1.50% to 1.45%. As at 30 April 2018, the ACD considered 1.48% to be a more indicative rate for the ongoing charges figure.

A dilution adjustment is made whenever dealings in the shares of the Fund result in shares being issued or cancelled by the Company. The adjustment will take account of any spread between the buying and selling prices of the Fund's investments and the costs (which may include dealing charges and taxes) of acquiring or disposing of such investments. Please note that the direct transaction cost disclosures above do not include the dilution adjustment charges. For further details on dilution adjustment charges please see the General Information section.

<sup>&</sup>lt;sup>2</sup>With effect from 1 October 2017, the ACD's annual fee for Class B shares was reduced from 0.65% to 0.60%. As at 30 April 2018, the ACD considered 0.63% to be a more indicative rate for the ongoing charges figure.

<sup>&</sup>lt;sup>3</sup>The Fund incurs broker commission and transfer taxes/stamp duty as a necessary part of buying and selling the Fund's underlying investments in order to achieve the investment objective. In the case of shares; broker commissions, transfer taxes and stamp duty may be paid by the Fund on transactions.

<sup>&</sup>lt;sup>4</sup>Class W1 Shares were launched on 1 March 2019.

<sup>&</sup>lt;sup>5</sup>As at 30 April 2019 the ACD considered 0.46% to be a more indicative rate for the ongoing charges figure for W1 Income and W1 Accumulation shares.

<sup>&</sup>lt;sup>6</sup>Class W6 Shares were launched on 1 November 2018.

### **Financial Statements**

### Statement of Total Return for the year ended 30 April 2019

|  |       | 2019     |          | 2018     |          |
|--|-------|----------|----------|----------|----------|
|  | Notes | £'000    | £'000    | £'000    | £'000    |
| Income   |       |          |          |          |          |
| Net capital gains/(losses)   | 1     |          | (68,893) |          | 351,424  |
| Revenue  | 3     | 54,953   |          | 37,817   |          |
| Expenses   | 4     | (15,492) |          | (12,229) |          |
| Net revenue before taxation  |       | 39,461   |          | 25,588   |          |
| Taxation   | 5     | (5,486)  |          | (3,857)  |          |
| Net revenue after taxation   |       |          | 33,975   |          | 21,731   |
| Total return before distributions  |       |          | (34,918) |          | 373,155  |
| Distributions  | 6     |          | (33,976) |          | (21,724) |
| Change in net assets attributable to shareholders from investment activities |       |          | (68,894) |          | 351,431  |

### Statement of Change in Net Assets Attributable to Shareholders for the year ended 30 April 2019

|  | 2019      |           | 2018      |           |
|--|-----------|-----------|-----------|-----------|
|  | £'000     | £'000     | £'000     | £'000     |
| Opening net assets attributable to shareholders                              |           | 2,584,217 |           | 1,574,860 |
| Amounts receivable on issue of shares  | 708,630   |           | 816,325   |           |
| Amounts payable on cancellation of shares                                    | (351,242) |           | (178,351) |           |
| Stocks transferred out on cancellation of shares                             | (22,187)  |           | -         |           |
|  |           | 335,201   |           | 637,974   |
| Dilution adjustment  |           | 866       |           | 796       |
| Change in net assets attributable to shareholders from investment activities |           | (68,894)  |           | 351,431   |
| Retained distributions on accumulation shares                                |           | 25,230    |           | 19,156    |
| Closing net assets attributable to shareholders                              |           | 2,876,620 |           | 2,584,217 |

# Financial Statements cont.

### Balance Sheet as at 30 April 2019

|       | 2019         | 2018   |
|-------|--------------|--|
| Notes | £'000        | £'000  |
|       |              |  |
|       |              |  |
| 13    | 2,859,114    | 2,548,316  |
|       |              |  |
| 8     | 40,882       | 36,258   |
| 9     | 34,486       | 29,785   |
|       | 2,934,482    | 2,614,359  |
|       |              |  |
|       |              |  |
| 9     | (6,222)      | -  |
|       | (7,030)      | (3,818)  |
| 10    | (44,610)     | (26,324)   |
|       | (57,862)     | (30,142)   |
|       | 2,876,620    | 2,584,217  |
|       | 13<br>8<br>9 | Notes £'000  13 2,859,114  8 40,882 9 34,486 2,934,482  9 (6,222) (7,030) 10 (44,610) (57,862) |

| Net capital gains/(losses)   |          |         |
|--|----------|---------|
|  | 2019     | 2018    |
|  | €'000    | £'000   |
| Non-derivative securities  | (68,392) | 351,908 |
| Currency gains/(losses)  | (486)    | (474    |
| Transaction costs  | (15)     | (10     |
| Net capital gains/(losses)   | (68,893) | 351,424 |
| Purchases, sales and transaction costs   |          |         |
|  | 2019     | 2018    |
|  | £'000    | £'000   |
| Purchases and transaction costs  |          |         |
| Gross purchases of equities excluding transaction costs                                  | 660,336  | 875,050 |
| Commissions  | 212      | 310     |
| Taxes  | -        | -       |
| Total transaction costs on equity purchases <sup>1</sup>                                 | 212      | 310     |
| Purchases including transaction costs  | 660,548  | 875,360 |
| <sup>1</sup> These amounts have been deducted in determining net capital gains/(losses). |          |         |
|  | 2019     | 2018    |
|  | %        | %       |
| Transaction costs as a percentage of principal amount                                    |          |         |
| Commission on equity purchases   | 0.03     | 0.04    |
| Taxes on equity purchases  | 0.00     | 0.00    |

#### 2 Purchases, sales and transaction costs (continued)

|   |                 |              | 2019    | 2018         |
|---|-----------------|--------------|---------|--------------|
|   |                 |              | £'000   | £'000        |
| Sales and transaction costs                                   |                 |              |         |              |
| Sales of equity   |                 |              | 259,606 | 227,826      |
| Equity transferred out  |                 |              | 21,860  |              |
| Gross sales of equities excluding transaction costs           |                 |              | 281,466 | 227,826      |
| Commissions   |                 |              | (108)   | (118         |
| Taxes   |                 |              | -       |              |
| Total transaction costs on equity sales <sup>1</sup>          |                 |              | (108)   | (118)        |
| Sales net of transaction costs                                |                 |              | 281,358 | 227,708      |
| These amounts have been deducted in determining net capital ( | ga15/ (100005): |              |         |              |
|   |                 |              | 2019    | 2018         |
|   |                 |              | %       | %            |
| Transaction costs as a percentage of principal amount         |                 |              |         |              |
| Commission on equity sales                                    |                 |              | (0.04)  | (0.05        |
| Taxes on equity sales   |                 |              | 0.00    | 0.00         |
|   | 20 <sup>-</sup> | 19           | 201     | 8            |
|   | £'000           | % of average | £'000   | % of average |
|   |                 | NAV          |         | NAV          |
| Portfolio transaction costs                                   |                 |              |         |              |
| Commissions   | 320             | 0.01         | 428     | 0.02         |
| Taxes   | -               | 0.00         | -       | 0.00         |
| Total direct transaction costs                                | 320             | 0.01         | 428     | 0.02         |
|   |                 |              | 2019    | 2018         |
|   |                 |              | %       | %            |
| Average portfolio dealing spread                              |                 |              | 0.08    | 0.08         |

The Fund incurs broker commission and transfer taxes/stamp duty as a necessary part of buying and selling the Fund's underlying investments in order to achieve the investment objective. In the case of shares; broker commissions, transfer taxes and stamp duty may be paid by the Fund on transactions.

Dilution adjustment charges, which do not form part of the direct transaction costs disclosures above, may be incurred as a result of trading in underlying Funds. For further details on dilution adjustment charges please see the General Information section.

Dealing spread is the difference in the buying and selling prices of the underlying investments. Dealing spreads vary considerably depending on the transaction value and market sentiment. The Fund may have holdings in single priced funds. The notional spread on these holdings is not included in the average dealing spread calculated for this Fund.

| Revenue   |        |        |
|---|--------|--------|
|   | 2019   | 201    |
|   | €,000  | £'00   |
| Overseas dividends  | 54,859 | 37,77  |
| Bank interest   | 94     | 43     |
| Other income  | -      | (      |
| Total revenue   | 54,953 | 37,817 |
| Expenses  |        |        |
|   | 2019   | 2018   |
|   | £'000  | £'000  |
| Payable to the ACD, associates of the ACD and agents of either of them:               |        |        |
| ACD's periodic charge   | 15,025 | 11,750 |
| Payable to the Depositary, associates of the Depositary and agents of either of them: |        |        |
| Depositary's fee  | 224    | 213    |
| Bank charges  | 236    | 261    |
|   | 460    | 474    |
| Other expenses:   |        |        |
| Audit fee   | 4      | 4      |
| Professional fees   | 3      | 1      |
|   | 7      | 5      |
| Total expenses  | 15,492 | 12,229 |
| Taxation  |        |        |
|   | 2019   | 2018   |
|   | £'000  | £'000  |
| Analysis of charge in the year  |        |        |
| Corporation tax   | -      | -      |
| Overseas tax  | 5,486  | 3,777  |
| Prior year tax adjustment   | _      | 80     |
| Total taxation  | 5,486  | 3,857  |

The Fund is subject to corporation tax at 20% (2018: 20%), however, the majority of dividends received by the Fund are not liable to corporation tax. Accordingly, the tax deductible expenses substantially exceed the taxable income of the Fund and, as a result, there is no corporation tax charge.

#### 5 Taxation (continued)

At 30 April 2019, the Fund had excess management expenses of £63,436,000 (2018: £48,038,000) which have not been recognised as a deferred tax asset. This is because the Fund is not expected to generate taxable income in a future period in excess of the deductible expenses of that future period and, accordingly, the Fund is unlikely to be able to reduce future tax liabilities through the use of existing excess expenses.

The tax charge is explained as follows:

|   | 2019     | 2018    |
|---|----------|---------|
|   | £'000    | £'000   |
| Net revenue/(expense) before taxation   | 39,461   | 25,588  |
| Net revenue before taxation multiplied by the standard rate of corporation tax of 20% (2018: 20%) | 7,892    | 5,117   |
| Effects of:   |          |         |
| Non-taxable overseas dividends  | (10,972) | (7,554) |
| Overseas tax on dividends   | 5,486    | 3,777   |
| Excess management expenses  | 3,080    | 2,437   |
| Prior year tax adjustment   | -        | 80      |
| Total taxation  | 5,486    | 3,857   |

#### 6 Distributions

|  | 2019    | 2018    |
|--|---------|---------|
|  | £'000   | £'000   |
| Final to 30 April                          | 32,260  | 22,973  |
| Amounts deducted on cancellation of shares | 4,594   | 854     |
| Amounts added on issue of shares           | (2,878) | (2,103) |
| Total distributions                        | 33,976  | 21,724  |

The distributions take account of revenue transactions on the issue and cancellation of shares. Details of the distributions per share are set out in the Distribution Table.

### 7 Reconciliation of net revenue to net distributions for the year

| 2019   | 2018                          |
|--------|-------------------------------|
| £'000  | £,000                         |
| 33,975 | 21,731                        |
| 11     | 4                             |
| (10)   | (11)                          |
| 33,976 | 21,724                        |
|        | £'000<br>33,975<br>11<br>(10) |

### Notes to the Financial Statements cont.

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|---|--------------|---|---|---|---|-----|
| U | $\mathbf{r}$ | C | v |   | v | 1 3 |
|   |              |   |   |   |   |     |

|                                | 2019   | 2018   |
|--------------------------------|--------|--------|
|                                | £'000  | £'000  |
| Receivable for issue of shares | 574    | 11,914 |
| Sales awaiting settlement      | 17,543 | 6,161  |
| Accrued income                 | 22,750 | 18,167 |
| VAT recoverable                | 9      | 12     |
| Other debtors                  | 6      | 4      |
| Total debtors                  | 40,882 | 36,258 |

#### Cash and bank balances

|                                  | 2019    | 2018   |
|----------------------------------|---------|--------|
|                                  | £'000   | £'000  |
| Sterling bank accounts           | 10,927  | 27,564 |
| Foreign currency bank accounts   | 23,559  | 2,221  |
|                                  | 34,486  | 29,785 |
| Sterling bank accounts overdrawn | (6,222) | -      |
| Total cash and bank balances     | 28,264  | 29,785 |

#### Other creditors

|                                     | 2019   | 2018   |
|-------------------------------------|--------|--------|
|                                     | £'000  | £'000  |
| Payable for cancellation of shares  | 43,183 | 18,199 |
| Purchases awaiting settlement       | -      | 6,836  |
| Due to the ACD or associates        | 1,365  | 1,211  |
| Due to the Depositary or associates | 59     | 74     |
| Other accrued expenses              | 3      | 4      |
| Total other creditors               | 44,610 | 26,324 |

#### **Related party transactions**

Baillie Gifford & Co Limited, as ACD, is regarded as a related party by virtue of the services provided to the Company. Baillie Gifford & Co Limited acts as principal in respect of all transactions of shares in the Company, except where stocks are transferred on the issue or cancellation of shares. The aggregate monies received through issue and paid on cancellation are disclosed in the Statement of Change in Net Assets Attributable to Shareholders. Amounts receivable and payable on the issue and cancellation of shares have been disclosed in notes 8 and 10 respectively.

Amounts paid to Baillie Gifford & Co Limited in respect of ACD fees are disclosed in note 4 with amounts due at the year end given in note 10.

### 11 Related party transactions (continued)

### Shares held by the ACD and associates of the ACD

The shares held by the ACD and associates of the ACD as a percentage of the Fund's NAV were:

|                               | 2019 | 2018 |
|-------------------------------|------|------|
|                               | %    | %    |
| ACD and associates of the ACD | 0.16 | 0.00 |

#### 12 Reconciliation of shares in issue

|                         | 2019      |   |              |            |        |           |            |           |          |  |
|-------------------------|-----------|---|--------------|------------|--------|-----------|------------|-----------|----------|--|
|                         | A Acc     | A Acc B Acc B Inc C Acc C Inc W1 Acc W1 Inc W6 Acc W6 Inc |              |            |        |           |            |           |          |  |
|                         | Shares    | Shares  | Shares       | Shares     | Shares | Shares    | Shares     | Shares    | Shares   |  |
| Opening shares in issue | 1,398,177 | 112,494,283   | 30,177,249   | 12,695,399 | 300    | -         | -          | -         | -        |  |
| Shares issued           | 1,016,535 | 27,412,274  | 15,656,289   | 276,391    | 300    | 76,267    | 821,162    | 595,411   | 163,909  |  |
| Shared cancelled        | (731,272) | (18,319,585)  | (3,687,399)  | (978,733)  | (300)  | (9,121)   | (387,069)  | (22,033)  | (10,303) |  |
| Shares converted        | (178,272) | (14,709,300)  | (10,474,482) | -          | -      | 2,585,947 | 16,345,041 | 6,997,601 | 55,611   |  |
| Closing shares in issue | 1,505,168 | 106,877,672   | 31,671,657   | 11,993,057 | 300    | 2,653,093 | 16,779,134 | 7,570,979 | 209,217  |  |

### 13 Basis of valuation

|                                 | 2019      | 2018      |
|---------------------------------|-----------|-----------|
|                                 | Assets    | Assets    |
|                                 | €'000     | £,000     |
| Level 1: Quoted prices          | 2,859,114 | 2,548,316 |
| Level 2: Observable market data | -         | -         |
| Level 3: Unobservable data      | -         | -         |
| Total                           | 2,859,114 | 2,548,316 |

#### 14 Derivatives and other financial instruments

#### **Currency exposures**

A substantial proportion of the net assets of the Fund are denominated in currencies other than sterling, with the effect that the balance sheet and total return can be significantly affected by currency movement.

| Currency     | Net cu    | urrency assets/(liabil | Net cu    | Net currency assets/(liabilities) |              |           |  |  |
|--------------|-----------|------------------------|-----------|-----------------------------------|--------------|-----------|--|--|
|              |           | 2019                   |           |                                   | 2018         |           |  |  |
|              | Monetary  | Non-monetary           | Total     | Monetary                          | Non-monetary | Total     |  |  |
|              | exposures | exposures              |           | exposures                         | exposures    |           |  |  |
|              | €'000     | £'000                  | £'000     | £,000                             | €'000        | £'000     |  |  |
| Japanese yen | 23,559    | 2,859,114              | 2,882,674 | 2,221                             | 2,548,316    | 2,550,537 |  |  |
| UK sterling  | 4,705     | -                      | 4,705     | 27,564                            | -            | 27,564    |  |  |

Short term debtors and creditors have not been disclosed.

The Fund invests in a generally diversified portfolio of assets. Consequently the ACD considers that a single measure of market sensitivity does not accurately reflect the risks faced by the Fund.

### **Distribution Table**

Final distribution for the year ended 30 April 2019

Group 1: shares purchased prior to 1 May 2018

Group 2: shares purchased 1 May 2018 to 30 April 2019

|                 | Net Revenue     | Fauclication    | Distribution      | Distribution      |
|-----------------|-----------------|-----------------|-------------------|-------------------|
|                 | (dividend       | Equalisation    | (paid/accumulated | (paid/accumulated |
|                 | distribution)   |                 | · ·               | · ·               |
|                 | distribution)   |                 | 30.06.19)         | 30.06.18)         |
|                 | 30.04.19        | 30.04.19        | 30.04.19          | 30.04.18          |
|                 | pence per share | pence per share | pence per share   | pence per share   |
| A Accumulation  |                 |                 |                   |                   |
| Group 1         | 4.32000         | -               | 4.32000           | 0.54000           |
| Group 2         | 4.32000         | -               | 4.32000           | 0.54000           |
| B Accumulation  |                 |                 |                   |                   |
| Group 1         | 18.85000        | -               | 18.85000          | 14.03000          |
| Group 2         | 12.49928        | 6.35072         | 18.85000          | 14.03000          |
| B Income        |                 |                 |                   |                   |
| Group 1         | 16.86000        | _               | 16.86000          | 12.65000          |
| Group 2         | 11.72658        | 5.13342         | 16.86000          | 12.65000          |
| C Accumulation  | 11112000        | 0.10012         | 10.0000           | 12.00000          |
| Group 1         | 32.05000        |                 | 32.05000          | 26.51000          |
| Group 2         | 22.95533        | 9.09467         | 32.05000          | 26.51000          |
| •               | 22.90000        | 9.09407         | 32.03000          | 20.31000          |
| C Income        | 05 00000        |                 | 25.82000          | 21.69000          |
| Group 1         | 25.82000        | -               |                   |                   |
| Group 2         | 25.82000        | -               | 25.82000          | 21.69000          |
| W1 Accumulation |                 |                 |                   |                   |
| Group 1         | 11.11000        | -               | 11.11000          | -                 |
| Group 2         | 2.06165         | 9.04835         | 11.11000          | -                 |
| W1 Income       |                 |                 |                   |                   |
| Group 1         | 9.94000         | -               | 9.94000           | -                 |
| Group 2         | 4.33436         | 5.60564         | 9.94000           | -                 |
| W6 Accumulation |                 |                 |                   |                   |
| Group 1         | 11.62000        | -               | 11.62000          | -                 |
| Group 2         | 10.02238        | 1.59762         | 11.62000          |                   |
| W6 Income       |                 |                 |                   |                   |
| Group 1         | 10.39000        | -               | 10.39000          | -                 |
| Group 2         | 2.67140         | 7.71860         | 10.39000          | -                 |

### **BAILLIE GIFFORD**

# Baillie Gifford Japanese Smaller Companies Fund

a sub-fund of Baillie Gifford Overseas Growth Funds ICVC

Annual Report & Financial Statements for the year ended 30 April 2019





## Baillie Gifford Japanese Smaller Companies Fund

#### **Investment Objective**

The Fund aims to produce attractive capital growth over the long term.

### **Investment Policy**

To invest in any economic sector in Japan, either directly or indirectly. Investment will be mainly in shares of smaller companies. We will decide what constitutes smaller companies.

#### Risk and Reward Profile

The Risk and Reward Indicator table demonstrates where the Fund ranks in terms of its potential risk and reward. The higher the rank the greater the potential reward but the greater the risk of losing money. It is based on past data, may change over time and may not be a reliable indication of the future risk profile of the Fund. The shaded area in the table below shows the Fund's ranking on the Risk and Reward Indicator.

| Typically<br>lower ris | / lower re | wards, |   | Typicall | _ | rewards,<br>gher risk<br>———— |
|------------------------|------------|--------|---|----------|---|-------------------------------|
| 1                      | 2          | 3      | 4 | 5        | 6 | 7                             |

Please note that even the lowest risk class can lose you money and that extreme adverse market circumstances can mean you suffer severe losses in all cases.

The Fund is classified in the category above because it invests in company shares which generally provide higher rewards and higher risks than other investments such as bonds or cash.

The indicator does not take into account the following relevant material risks:

Investment markets can go down as well as up and market conditions can change rapidly. The value of an investment in the Fund, and any income from it, can fall as well as rise and you may not get back the amount invested.

The Fund has exposure to foreign currencies and changes in the rates of exchange will cause the value of any investment, and income from it, to fall as well as rise and you may not get back the amount invested.

Custody of assets involves a risk of loss if the custodian becomes insolvent or breaches duties of care.

The Fund's exposure to a single market and currency may increase share price movements.

Investment in smaller companies is generally considered higher risk as changes in their share prices may be greater than those of larger companies and the shares may be harder to sell. Smaller companies may do less well in unfavourable economic conditions.

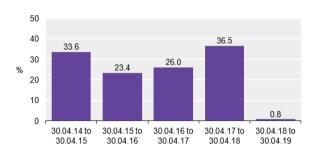
Where possible, charges are taken from the Fund's revenue. Where there is insufficient revenue, the remainder will be taken from capital. This will reduce the capital value of the Fund.

The result of the UK Referendum on membership of the European Union introduces elements of political uncertainty and may have practical consequences for the Fund. Developments will be closely monitored.

Further details of the risks associated with investing in the Fund can be found in the Prospectus which is available by contacting Client Relations or visiting our website.

### Investment Report

### Past Performance<sup>1</sup>



The performance figures shown in this graph are for Class B Accumulation Shares. Performance figures reflect the ACD's annual fee of 0.60%, but exclude any initial charge paid. Please note these returns differ from the return quoted in the Investment Report, which is based on the closing net asset value at the year end. Movements in the prices of company shares in which the Fund invests and foreign exchange rates between the two valuation points can lead to distortions in the returns. Performance for the other share classes in issue can be obtained by contacting Client Relations. You should be aware that past performance is not a guide to future performance.

For the year to 30 April 2019 the return on B Accumulation Shares was  $0.5\%^2$  compared to the return on the MSCI Japan Small Cap Index of -6.2%<sup>3</sup>, in sterling terms. We believe that shorter-term performance measurements are of limited relevance in assessing investment ability and would suggest that five years is a more sensible timeframe over which to judge performance. Over the five years to 30 April 2019 the return on B Accumulation Shares was  $183.5\%^2$  compared to the return on the Index of  $98.6\%^3$ .

After the volatility we saw in the second half of 2018 across global markets, 2019 has proved to be more supportive. Many of our high-quality growth stocks, particularly technology-related, have regained some of their share price losses and companies continue to execute operationally. We are glad to see a return to fundamentals and we remain confident about the outlook for most of the stocks in the portfolio. One area where we expect to see continued weakness is cyclicals, which we believe will continue to struggle in 2019. But we are confident that the stocks we own in this area are well positioned for future growth over the medium and long term.

GMO Payment Gateway was the largest positive contributor to performance during the period. It has performed exceptionally well which is a reflection of its efforts in continuing to disrupt the financial industry in Japan. The company has also recently announced a joint venture with SMFG and Visa to build a "next generation payment platform". Bengo4.com, a platform connecting lawyers with clients in Japan, and Raksul, a digital company aiming to improve efficiency in the printing and logistics industries in Japan, were also positive contributors to performance. Both businesses continue to perform very well operationally and after losing a lot of their values in the sell-off in the second half of 2018, they have now firmly recovered these losses in the first quarter of 2019. We remain very excited about the long-term opportunities for all of these companies, as well as many others in the Fund.

Notwithstanding many stocks performing well above expectations, there have been some that have fallen short. In that vein, Istyle was one of the main detractors for the period. It has struggled to regain the losses made in the sell-off in the second half of last year and at the same time management continue to invest aggressively for the long term which is hurting profitability in the short term. They have also revamped the platform for the brands which enables them to have better insight into the data generated from users, at a slightly higher fee. Unfortunately, the company has experienced some

<sup>1</sup>Source: FE, 10am dealing prices, income accumulated. <sup>2</sup>Source: Baillie Gifford & Co Limited, closing net asset value, income accumulated. <sup>3</sup>Source: FE and relevant underlying index provider, total return. Please see Disclaimer on page 259. You should be aware that past performance is not a guide to future performance.

### Investment Report cont.

teething issues in the process of convincing brands to transition to this new platform, but we are hopeful that will improve as the year progresses.

Given the Fund's long-term investment horizon, turnover within the portfolio remains low. However, some new holdings were taken over the period. One of these is Uzabase, a young financial software company that is trying to disrupt a market dominated by Bloomberg and Thomson Reuters through its own low-cost offering. It has one of the largest databases of private companies in Asia and has already gained meaningful market share in Japan. It also has a fast-growing business in the US where it provides a subscription-based financial news service. It is differentiating itself by offering a large selection of original content prepared by a panel of well-known industry experts. In addition to Uzabase, we bought new holdings in Brainpad, KH Neochem, and Kitz, to name a few. We also sold a few holdings during the period, including SanBio, Asics and Square Enix. This was due to a mixture of disappointing operational performance and lacking management vision. These have been long-term holdings in the portfolio, but we now feel that they have grown quite significant in size and are becoming less dynamic businesses with limited growth opportunities.

The Fund continues to focus on smaller, innovative companies with exciting growth prospects and we are encouraged by the broad range of investment opportunities that we are identifying at present.

Praveen Kumar, 13 May 2019

# Principal Holdings as at 30 April 2019

| Investment          | Percentage of |
|---------------------|---------------|
|                     | total Fund    |
| GMO Payment Gateway | 4.06          |
| Bengo4.Com Inc      | 3.25          |
| Horiba              | 3.03          |
| Outsourcing         | 2.95          |
| MonotaRO Co         | 2.91          |
| Asahi Intecc Co Ltd | 2.91          |
| Infomart Corp       | 2.72          |
| OSG Corp            | 2.63          |
| Istyle              | 2.52          |
| Nihon M&A           | 2.36          |

# Material Portfolio Changes for the year ended 30 April 2019

| Largest Purchases      | Cost   |
|------------------------|--------|
|                        | £'000  |
| Kitz Corp.             | 15,261 |
| KH Neochem             | 13,971 |
| Brainpad               | 13,928 |
| OSG Corp               | 13,589 |
| Raksul Inc             | 13,136 |
| Outsourcing            | 10,852 |
| Cosmos Pharmaceutical  | 10,439 |
| Istyle                 | 10,139 |
| Harmonic Drive Systems | 9,508  |
| Horiba                 | 9,452  |

| Largest Sales                       | Proceeds |
|-------------------------------------|----------|
|                                     | £'000    |
| SanBio                              | 22,536   |
| CyberAgent Inc                      | 12,890   |
| Lifull Co Ltd                       | 9,540    |
| Raksul Inc                          | 9,512    |
| MonotaRO Co                         | 9,430    |
| GMO Payment Gateway                 | 8,311    |
| Pan Pacific International Holdings. | 8,053    |
| Hoshizaki Electric                  | 7,654    |
| Digital Garage                      | 7,088    |
| Asahi Intecc Co Ltd                 | 6,888    |

# Portfolio Statement as at 30 April 2019

| Stock description                        | Holding   | Market      | % of total |
|--|-----------|-------------|------------|
|  |           | value £'000 | net assets |
|  |           |             |            |
| Communication Services - 5.86% (3.89%)   |           |             |            |
| Akatsuki                                 | 162,100   | 5,694       | 0.69       |
| Bengo4.Com Inc                           | 906,200   | 26,931      | 3.25       |
| CyberAgent Inc                           | 144,500   | 4,409       | 0.53       |
| Freakout Holdings                        | 467,900   | 6,181       | 0.75       |
| Gumi Inc                                 | 1,241,500 | 5,327       | 0.64       |
| Consumer Discretionary - 16.07% (22.38%) |           |             |            |
| Crowdworks                               | 986,600   | 11,348      | 1.37       |
| Daikyonishikawa                          | 1,012,700 | 7,791       | 0.94       |
| H.I.S                                    | 549,200   | 13,390      | 1.62       |
| Istyle                                   | 3,828,100 | 20,881      | 2.52       |
| JP-Holdings Inc                          | 3,511,200 | 6,941       | 0.84       |
| Locondo                                  | 884,500   | 7,609       | 0.92       |
| Nifco Inc                                | 520,300   | 11,216      | 1.35       |
| Open Door Inc                            | 574,100   | 12,633      | 1.53       |
| Seria Co Ltd                             | 435,400   | 9,896       | 1.20       |
| Yonex                                    | 1,204,400 | 5,690       | 0.69       |
| Yume No Machi                            | 1,638,100 | 18,796      | 2.27       |
| ZOZO Inc                                 | 504,600   | 6,829       | 0.82       |
| Consumer Staples - 4.48% (5.94%)         |           |             |            |
| Calbee Inc                               | 161,700   | 3,408       | 0.41       |
| Cocokara Fine Hdg                        | 342,600   | 10,429      | 1.26       |
| Cosmos Pharmaceutical                    | 107,800   | 13,171      | 1.59       |
| Kitanotatsujin Corp                      | 695,900   | 2,540       | 0.31       |
| Pigeon                                   | 231,000   | 7,502       | 0.91       |
| Financials - 5.05% (3.31%)               |           |             |            |
| Anicom Holdings Inc                      | 591,500   | 14,014      | 1.69       |
| Dream Incubator Inc                      | 449,800   | 4,895       | 0.59       |
| eGuarantee Inc                           | 1,784,200 | 14,537      | 1.76       |
| Uzabase                                  | 404,000   | 8,403       | 1.01       |

# Portfolio Statement as at 30 April 2019 cont.

| Stock description                        | Holding   | Market      | % of total |
|--|-----------|-------------|------------|
|  |           | value £'000 | net assets |
|  |           |             |            |
| Health Care - 13.41% (13.90%)            |           |             |            |
| Asahi Intecc Co Ltd                      | 622,800   | 24,064      | 2.91       |
| Findex Inc                               | 990,500   | 5,703       | 0.69       |
| Healios KK                               | 1,055,400 | 13,535      | 1.63       |
| Jeol                                     | 968,800   | 14,980      | 1.81       |
| M3                                       | 687,100   | 9,318       | 1.13       |
| Nakanishi                                | 814,000   | 11,958      | 1.44       |
| Nanocarrier                              | 1,424,200 | 4,129       | 0.50       |
| Nikkiso Co Ltd                           | 962,700   | 9,104       | 1.10       |
| Peptidream                               | 442,600   | 18,259      | 2.20       |
| 1 1 1 1 00 000/ (00 077/)                |           |             |            |
| Industrials - 29.26% (23.25%)            | 207.500   | 7.445       | 0.00       |
| Aeon Delight Co Ltd                      | 287,500   | 7,415       | 0.90       |
| Hamakyorex Co Ltd                        | 407,300   | 11,515      | 1.39       |
| Harmonic Drive Systems                   | 514,700   | 15,527      | 1.87       |
| Kitz Corp.                               | 2,328,500 | 13,599      | 1.64       |
| MonotaRO Co                              | 1,365,700 | 24,098      | 2.91       |
| Nabtesco                                 | 286,600   | 6,692       | 0.81       |
| Nihon M&A                                | 901,300   | 19,554      | 2.36       |
| Noritsu Koki                             | 1,141,200 | 16,741      | 2.02       |
| OSG Corp                                 | 1,417,200 | 21,757      | 2.63       |
| Outsourcing                              | 2,440,300 | 24,421      | 2.95       |
| Raksul Inc                               | 515,000   | 15,713      | 1.90       |
| Sato Holdings                            | 632,600   | 11,751      | 1.42       |
| Sho-Bond Holdings Ltd                    | 299,500   | 15,759      | 1.90       |
| Technopro Holdings                       | 322,300   | 14,762      | 1.78       |
| Toshiba Plant Systems & Services         | 1,195,800 | 16,406      | 1.98       |
| WDB Holdings                             | 153,500   | 3,478       | 0.42       |
| Weathernews Inc                          | 134,500   | 3,122       | 0.38       |
| Information Technology - 21.03% (22.71%) |           |             |            |
| Brainpad                                 | 340,700   | 14,548      | 1.76       |
| Broadleaf                                | 2,061,600 | 8,108       | 0.98       |
| Digital Garage                           | 311,100   | 6,921       | 0.84       |
| Fronteo Inc                              | 846,200   | 2,932       | 0.35       |

# Portfolio Statement as at 30 April 2019 cont.

| Stock description                | Holding   | Market      | % of total |
|----------------------------------|-----------|-------------|------------|
|                                  |           | value £'000 | net assets |
| GMO Payment Gateway              | 557,100   | 33,650      | 4.06       |
| Horiba                           | 543,200   | 25,066      | 3.03       |
| Infomart Corp                    | 2,019,100 | 22,486      | 2.72       |
| IRISO Electronics Co Ltd         | 295,600   | 11,727      | 1.42       |
| Megachips Corp                   | 658,800   | 6,752       | 0.81       |
| Morpho Inc                       | 153,000   | 2,496       | 0.30       |
| Nippon Ceramic                   | 753,400   | 16,371      | 1.98       |
| Optex Co Ltd                     | 578,900   | 7,408       | 0.89       |
| Poletowin Pitcrew Holdings       | 1,363,000 | 9,434       | 1.14       |
| SIIX Corp                        | 506,200   | 6,192       | 0.75       |
| Materials - 1.59% (0.00%)        |           |             |            |
| KH Neochem                       | 594,100   | 13,196      | 1.59       |
| Real Estate - 2.00% (3.17%)      |           |             |            |
| Katitas                          | 656,200   | 16,564      | 2.00       |
| Portfolio of investments         |           | 817,672     | 98.75      |
| Net other assets - 1.25% (1.45%) |           | 10,380      | 1.25       |
| Net assets                       |           | 828,052     | 100.00     |

All investments are listed on recognised stock exchanges and are approved securities or regulated collective investment schemes within the meaning of the FCA rules unless otherwise stated.

Figures in brackets refer to 30 April 2018.

# **Comparative Tables**

### **Comparative Table: A Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 4,103.90                              | 3,047.13                              | 2,519.45                              |
| Return before operating charges*              | 45.60                                 | 1,113.30                              | 571.18                                |
| Operating charges                             | (63.14)                               | (56.53)                               | (43.50)                               |
| Return after operating charges*               | (17.54)                               | 1,056.77                              | 527.68                                |
| Distributions                                 | 0.00                                  | 0.00                                  | 0.00                                  |
| Retained distributions on accumulation shares | 0.00                                  | 0.00                                  | 0.00                                  |
| Closing net asset value per share             | 4,086.36                              | 4,103.90                              | 3,047.13                              |
| *After direct transaction costs of:           | 1.25                                  | 1.10                                  | 0.61                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | (0.43)%                               | 34.68%                                | 20.94%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 11,014                                | 12,136                                | 7,465                                 |
| Closing number of shares                      | 269,535                               | 295,715                               | 244,995                               |
| Operating charges                             | 1.52%                                 | 1.54%                                 | 1.52%                                 |
| Direct transaction costs <sup>1</sup>         | 0.03%                                 | 0.03%                                 | 0.02%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 4,562                                 | 4,294                                 | 3,170                                 |
| Lowest share price (pence)                    | 3,622                                 | 3,067                                 | 2,455                                 |

### **Comparative Table: B Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 4,783.37                              | 3,519.70                              | 2,884.23                              |
| Return before operating charges*              | 52.66                                 | 1,290.76                              | 656.29                                |
| Operating charges                             | (30.05)                               | (27.09)                               | (20.82)                               |
| Return after operating charges*               | 22.61                                 | 1,263.67                              | 635.47                                |
| Distributions                                 | (12.31)                               | (11.08)                               | (18.03)                               |
| Retained distributions on accumulation shares | 12.31                                 | 11.08                                 | 18.03                                 |
| Closing net asset value per share             | 4,805.98                              | 4,783.37                              | 3,519.70                              |
| *After direct transaction costs of:           | 1.45                                  | 1.29                                  | 0.71                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | 0.47%                                 | 35.90%                                | 22.03%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 562,654                               | 469,378                               | 176,450                               |
| Closing number of shares                      | 11,707,370                            | 9,812,695                             | 5,013,198                             |
| Operating charges                             | 0.62%                                 | 0.63%                                 | 0.63%                                 |
| Direct transaction costs <sup>1</sup>         | 0.03%                                 | 0.03%                                 | 0.02%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 5,337                                 | 4,999                                 | 3,659                                 |
| Lowest share price (pence)                    | 4,246                                 | 3,543                                 | 2,810                                 |

### **Comparative Table: B Income Shares**

|                                       | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
|                                       | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:       |                                       |                                       |                                       |
| Opening net asset value per share     | 4,391.56                              | 3,238.89                              | 2,668.06                              |
| Return before operating charges*      | 48.36                                 | 1,187.75                              | 606.66                                |
| Operating charges                     | (27.58)                               | (24.88)                               | (19.15)                               |
| Return after operating charges*       | 20.78                                 | 1,162.87                              | 587.51                                |
| Distributions on income shares        | (11.30)                               | (10.20)                               | (16.68)                               |
| Closing net asset value per share     | 4,401.04                              | 4,391.56                              | 3,238.89                              |
| *After direct transaction costs of:   | 1.33                                  | 1.18                                  | 0.65                                  |
| Performance:                          |                                       |                                       |                                       |
| Return after charges                  | 0.47%                                 | 35.90%                                | 22.02%                                |
| Other Information:                    |                                       |                                       |                                       |
| Closing net asset value (£'000)       | 182,265                               | 146,539                               | 66,166                                |
| Closing number of shares              | 4,141,414                             | 3,336,833                             | 2,042,855                             |
| Operating charges                     | 0.62%                                 | 0.63%                                 | 0.63%                                 |
| Direct transaction costs <sup>1</sup> | 0.03%                                 | 0.03%                                 | 0.02%                                 |
| Prices:                               |                                       |                                       |                                       |
| Highest share price (pence)           | 4,900                                 | 4,601                                 | 3,385                                 |
| Lowest share price (pence)            | 3,899                                 | 3,260                                 | 2,600                                 |

### **Comparative Table: C Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 5,270.73                              | 3,855.04                              | 3,140.23                              |
| Return before operating charges*              | 58.35                                 | 1,417.08                              | 715.89                                |
| Operating charges                             | (1.62)                                | (1.39)                                | (1.08)                                |
| Return after operating charges*               | 56.73                                 | 1,415.69                              | 714.81                                |
| Distributions                                 | (45.74)                               | (40.16)                               | (41.19)                               |
| Retained distributions on accumulation shares | 45.74                                 | 40.16                                 | 41.19                                 |
| Closing net asset value per share             | 5,327.46                              | 5,270.73                              | 3,855.04                              |
| *After direct transaction costs of:           | 1.62                                  | 1.39                                  | 0.77                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | 1.08%                                 | 36.72%                                | 22.76%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 72,115                                | 98,336                                | 79,480                                |
| Closing number of shares                      | 1,353,634                             | 1,865,704                             | 2,061,708                             |
| Operating charges                             | 0.03%                                 | 0.03%                                 | 0.03%                                 |
| Direct transaction costs <sup>1</sup>         | 0.03%                                 | 0.03%                                 | 0.02%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 5,895                                 | 5,505                                 | 4,006                                 |
| Lowest share price (pence)                    | 4,697                                 | 3,881                                 | 3,060                                 |

#### **Comparative Table: C Income Shares**

|                                       | Financial Year Ended | Financial Year Ended | Financial Year Ended |
|---------------------------------------|----------------------|----------------------|----------------------|
|                                       | 30 April 2019        | 30 April 2018        | 30 April 2017        |
|                                       | (pence per share)    | (pence per share)    | (pence per share)    |
| Change in net assets per share:       |                      |                      |                      |
| Opening net asset value per share     | 4,431.87             | 3,266.34             | 2,690.07             |
| Return before operating charges*      | 49.31                | 1,200.76             | 612.48               |
| Operating charges                     | (1.35)               | (1.18)               | (0.93)               |
| Return after operating charges*       | 47.96                | 1,199.58             | 611.55               |
| Distributions on income shares        | (38.46)              | (34.05)              | (35.28)              |
| Closing net asset value per share     | 4,441.37             | 4,431.87             | 3,266.34             |
| *After direct transaction costs of:   | 1.35                 | 1.18                 | 0.66                 |
| Performance:                          |                      |                      |                      |
| Return after charges                  | 1.08%                | 36.73%               | 22.73%               |
| Other Information:                    |                      |                      |                      |
| Closing net asset value (£'000)       | 4                    | 4                    | 3                    |
| Closing number of shares              | 100                  | 100                  | 100                  |
| Operating charges                     | 0.03%                | 0.03%                | 0.03%                |
| Direct transaction costs <sup>1</sup> | 0.03%                | 0.03%                | 0.02%                |
| Prices:                               |                      |                      |                      |
| Highest share price (pence)           | 4,957                | 4,664                | 3,431                |
| Lowest share price (pence)            | 3,950                | 3,288                | 2,621                |

<sup>&</sup>lt;sup>1</sup>The Fund incurs broker commission and transfer taxes/stamp duty as a necessary part of buying and selling the Fund's underlying investments in order to achieve the investment objective. In the case of shares; broker commissions, transfer taxes and stamp duty may be paid by the Fund on transactions.

A dilution adjustment is made whenever dealings in the shares of the Fund result in shares being issued or cancelled by the Company. The adjustment will take account of any spread between the buying and selling prices of the Fund's investments and the costs (which may include dealing charges and taxes) of acquiring or disposing of such investments. Please note that the direct transaction cost disclosures above do not include the dilution adjustment charges. For further details on dilution adjustment charges please see the General Information section.

### **Financial Statements**

### Statement of Total Return for the year ended 30 April 2019

|  |       | 2019    |         | 2018    |         |
|--|-------|---------|---------|---------|---------|
|  | Notes | £'000   | £'000   | £,000   | £'000   |
| Income   |       |         |         |         |         |
| Net capital gains/(losses)   | 1     |         | (491)   |         | 139,250 |
| Revenue  | 3     | 7,807   |         | 5,037   |         |
| Expenses   | 4     | (4,577) |         | (2,639) |         |
| Net revenue before taxation  |       | 3,230   |         | 2,398   |         |
| Taxation   | 5     | (779)   |         | (515)   |         |
| Net revenue after taxation   |       |         | 2,451   |         | 1,883   |
| Total return before distributions  |       |         | 1,960   |         | 141,133 |
| Distributions  | 6     |         | (2,523) |         | (1,952) |
| Change in net assets attributable to shareholders from investment activities |       |         | (563)   |         | 139,181 |

### Statement of Change in Net Assets Attributable to Shareholders for the year ended 30 April 2019

|  | 2019      |         | 2018     |         |
|--|-----------|---------|----------|---------|
|  | £'000     | £'000   | £'000    | £'000   |
| Opening net assets attributable to shareholders                              |           | 726,393 |          | 329,564 |
| Amounts receivable on issue of shares  | 233,249   |         | 319,162  |         |
| Amounts payable on cancellation of shares                                    | (133,627) |         | (63,801) |         |
|  |           | 99,622  |          | 255,361 |
| Dilution adjustment  |           | 540     |          | 450     |
| Change in net assets attributable to shareholders from investment activities |           | (563)   |          | 139,181 |
| Retained distributions on accumulation shares                                |           | 2,060   |          | 1,837   |
| Closing net assets attributable to shareholders                              |           | 828,052 |          | 726,393 |

# Financial Statements cont.

### Balance Sheet as at 30 April 2019

|   |       | 2019    | 2018     |
|---|-------|---------|----------|
|   | Notes | £'000   | £'000    |
| Assets:                                 |       |         |          |
| Fixed assets:                           |       |         |          |
| Investments                             | 13    | 817,672 | 715,881  |
| Current assets:                         |       |         |          |
| Debtors                                 | 8     | 3,597   | 11,123   |
| Cash and bank balances                  | 9     | 8,811   | 10,802   |
| Total assets                            |       | 830,080 | 737,806  |
| Liabilities:                            |       |         |          |
| Creditors:                              |       |         |          |
| Distributions payable                   |       | (468)   | (340)    |
| Other creditors                         | 10    | (1,560) | (11,073) |
| Total liabilities                       |       | (2,028) | (11,413) |
| Net assets attributable to shareholders |       | 828,052 | 726,393  |

|  | 2019    | 2018    |
|--|---------|---------|
|  | £'000   | £'000   |
| Non-derivative securities                                | (396)   | 139,924 |
| Currency gains/(losses)                                  | (83)    | (666    |
| Transaction costs  | (12)    | 8)      |
| Net capital gains/(losses)                               | (491)   | 139,250 |
| Purchases, sales and transaction costs                   |         |         |
|  | 2019    | 2018    |
|  | €'000   | £'000   |
| Purchases and transaction costs                          |         |         |
| Gross purchases of equities excluding transaction costs  | 322,167 | 299,768 |
| Commissions  | 159     | 121     |
| Taxes  | -       |         |
| Total transaction costs on equity purchases <sup>1</sup> | 159     | 121     |
| Purchases including transaction costs                    | 322,326 | 299,889 |
|  | 2019    | 2018    |
|  | %       | %       |
| Transaction costs as a percentage of principal amount    |         |         |
| Commission on equity purchases                           | 0.05    | 0.04    |
| Taxes on equity purchases                                | 0.00    | 0.00    |
|  | 2019    | 2018    |
|  | £'000   | £'000   |
| Sales and transaction costs                              |         |         |
| Gross sales of equities excluding transaction costs      | 220,250 | 50,138  |
| Commissions  | (111)   | (29     |
| Taxes  | -       |         |
| Total transaction costs on equity sales <sup>1</sup>     | (111)   | (29)    |
| Sales net of transaction costs                           | 220,139 | 50,109  |

#### 2 Purchases, sales and transaction costs (continued)

|   | 2019   | 2018   |
|---|--------|--------|
|   | %      | %      |
| Transaction costs as a percentage of principal amount |        |        |
| Commission on equity sales                            | (0.05) | (0.06) |
| Taxes on equity sales                                 | 0.00   | 0.00   |

|                                  | 2019  |              | 201   | 18           |
|----------------------------------|-------|--------------|-------|--------------|
|                                  | £'000 | % of average | £'000 | % of average |
|                                  |       | NAV          |       | NAV          |
| Portfolio transaction costs      |       |              |       |              |
| Commissions                      | 270   | 0.03         | 150   | 0.03         |
| Taxes                            | -     | 0.00         | -     | 0.00         |
| Total direct transaction costs   | 270   | 0.03         | 150   | 0.03         |
|                                  |       |              | 2019  | 2018         |
|                                  |       |              | %     | %            |
| Average portfolio dealing spread |       |              | 0.18  | 0.18         |

The Fund incurs broker commission and transfer taxes/stamp duty as a necessary part of buying and selling the Fund's underlying investments in order to achieve the investment objective. In the case of shares; broker commissions, transfer taxes and stamp duty may be paid by the Fund on transactions.

Dilution adjustment charges, which do not form part of the direct transaction costs disclosures above, may be incurred as a result of trading in underlying Funds. For further details on dilution adjustment charges please see the General Information section.

Dealing spread is the difference in the buying and selling prices of the underlying investments. Dealing spreads vary considerably depending on the transaction value and market sentiment. The Fund may have holdings in single priced funds. The notional spread on these holdings is not included in the average dealing spread calculated for this Fund.

#### 3 Revenue

|                    | 2019  | 2018  |
|--------------------|-------|-------|
|                    | £'000 | £'000 |
| Overseas dividends | 7,790 | 5,029 |
| Bank interest      | 17    | 7     |
| Other income       | -     | 1     |
| Total revenue      | 7,807 | 5,037 |
|                    |       |       |

**Expenses** 

Analysis of charge in the year

Prior year tax adjustment

Corporation tax Overseas tax

**Total taxation** 

### Notes to the Financial Statements cont.

| ·   |       |       |
|---|-------|-------|
|   | 2019  | 2018  |
|   | £'000 | £'000 |
| Payable to the ACD, associates of the ACD and agents of either of them:               |       |       |
| ACD's periodic charge   | 4,428 | 2,518 |
| Payable to the Depositary, associates of the Depositary and agents of either of them: |       |       |
| Depositary's fee  | 66    | 50    |
| Bank charges  | 71    | 65    |
|   | 137   | 115   |
| Other expenses:   |       |       |
| Audit fee   | 4     | 4     |
| Professional fees   | 8     | 2     |
|   | 12    | 6     |
| Total expenses  | 4,577 | 2,639 |
|   |       |       |
| Taxation  |       |       |
|   | 2019  | 2018  |
|   | £'000 | £'000 |

The Fund is subject to corporation tax at 20% (2018: 20%), however, the majority of dividends received by the Fund are not liable to corporation tax. Accordingly, the tax deductible expenses substantially exceed the taxable income of the Fund and, as a result, there is no corporation tax charge.

At 30 April 2019, the Fund had excess management expenses of £12,766,000 (2018: £8,207,000) which have not been recognised as a deferred tax asset. This is because the Fund is not expected to generate taxable income in a future period in excess of the deductible expenses of that future period and, accordingly, the Fund is unlikely to be able to reduce future tax liabilities through the use of existing excess expenses.

503

12

515

779

779

#### 5 Taxation (continued)

The tax charge is explained as follows:

|   | 2019    | 2018    |
|---|---------|---------|
|   | £'000   | £,000   |
| Net revenue/(expense) before taxation   | 3,230   | 2,398   |
| Net revenue before taxation multiplied by the standard rate of corporation tax of 20% (2018: 20%) | 646     | 480     |
| Effects of:   |         |         |
| Non-taxable overseas dividends  | (1,558) | (1,006) |
| Overseas tax on dividends   | 779     | 503     |
| Excess management expenses  | 912     | 526     |
| Prior year tax adjustment   | -       | 12      |
| Total taxation  | 779     | 515     |

### 6 Distributions

|  | 2019  | 2018  |
|--|-------|-------|
|  | £'000 | £'000 |
| Final to 30 April                          | 2,528 | 2,176 |
| Amounts deducted on cancellation of shares | 144   | 139   |
| Amounts added on issue of shares           | (149) | (363) |
| Total distributions                        | 2,523 | 1,952 |
|  |       |       |

The distributions take account of revenue transactions on the issue and cancellation of shares. Details of the distributions per share are set out in the Distribution Table.

7 Reconciliation of net revenue to net distributions for the year

|  | 2019  | 2018  |
|--|-------|-------|
|  | £'000 | £'000 |
| Net revenue after taxation for the year      | 2,451 | 1,883 |
| Add capital transfers for deficits of income | 72    | 69    |
| Net distributions for the year               | 2,523 | 1,952 |

#### 8 Debtors

|                                | 2019  | 2018   |
|--------------------------------|-------|--------|
|                                | £'000 | £'000  |
| Receivable for issue of shares | 1,182 | 5,126  |
| Sales awaiting settlement      | 345   | 4,352  |
| Accrued income                 | 2,065 | 1,640  |
| VAT recoverable                | 4     | 3      |
| Other debtors                  | 1     | 2      |
| Total debtors                  | 3,597 | 11,123 |

#### 9 Cash and bank balances

|                                | 2019  | 2018   |
|--------------------------------|-------|--------|
|                                | £'000 | £,000  |
| Sterling bank accounts         | 5,513 | 10,802 |
| Foreign currency bank accounts | 3,298 | -      |
| Total cash and bank balances   | 8,811 | 10,802 |

#### 10 Other creditors

|                                     | 2019  | 2018   |
|-------------------------------------|-------|--------|
|                                     | €'000 | £'000  |
| Payable for cancellation of shares  | 1,012 | 2,058  |
| Purchases awaiting settlement       | 125   | 8,660  |
| Due to the ACD or associates        | 401   | 329    |
| Due to the Depositary or associates | 18    | 22     |
| Other accrued expenses              | 4     | 4      |
| Total other creditors               | 1,560 | 11,073 |
|                                     |       |        |

#### 11 Related party transactions

Baillie Gifford & Co Limited, as ACD, is regarded as a related party by virtue of the services provided to the Company. Baillie Gifford & Co Limited acts as principal in respect of all transactions of shares in the Company, except where stocks are transferred on the issue or cancellation of shares. The aggregate monies received through issue and paid on cancellation are disclosed in the Statement of Change in Net Assets Attributable to Shareholders. Amounts receivable and payable on the issue and cancellation of shares have been disclosed in notes 8 and 10 respectively.

Amounts paid to Baillie Gifford & Co Limited in respect of ACD fees are disclosed in note 4 with amounts due at the year end given in note 10.

#### 11 Related party transactions (continued)

### Shares held by the ACD and associates of the ACD

The shares held by the ACD and associates of the ACD as a percentage of the Fund's NAV were:

|                               | 2019 | 2018 |
|-------------------------------|------|------|
|                               | %    | %    |
| ACD and associates of the ACD | 5.78 | 6.65 |

#### 12 Reconciliation of shares in issue

|                         |                | 2019           |           |                |          |
|-------------------------|----------------|----------------|-----------|----------------|----------|
|                         | A Accumulation | B Accumulation | B Income  | C Accumulation | C Income |
|                         | Shares         | Shares         | Shares    | Shares         | Shares   |
| Opening shares in issue | 295,715        | 9,812,695      | 3,336,833 | 1,865,704      | 100      |
| Shares issued           | 128,374        | 3,431,124      | 1,224,906 | 134,849        | 100      |
| Shared cancelled        | (88,796)       | (1,587,383)    | (426,060) | (646,919)      | (100)    |
| Shares converted        | (65,758)       | 50,934         | 5,735     | -              |          |
| Closing shares in issue | 269,535        | 11,707,370     | 4,141,414 | 1,353,634      | 100      |

#### 13 Basis of valuation

|                                 | 2019    | 2018    |
|---------------------------------|---------|---------|
|                                 | Assets  | Assets  |
|                                 | £'000   | £,000   |
| Level 1: Quoted prices          | 817,672 | 715,881 |
| Level 2: Observable market data | -       | -       |
| Level 3: Unobservable data      | -       | -       |
| Total                           | 817,672 | 715,881 |

#### 14 Derivatives and other financial instruments

#### **Currency exposures**

A substantial proportion of the net assets of the Fund are denominated in currencies other than sterling, with the effect that the balance sheet and total return can be significantly affected by currency movement.

| Currency     | Net cu    | urrency assets/(liabilit | ties)   | Net cu    | urrency assets/(liabilit | ies)    |
|--------------|-----------|--------------------------|---------|-----------|--------------------------|---------|
|              |           | 2019                     |         |           | 2018                     |         |
|              | Monetary  | Non-monetary             | Total   | Monetary  | Non-monetary             | Total   |
|              | exposures | exposures                |         | exposures | exposures                |         |
|              | €'000     | £'000                    | £'000   | £'000     | £'000                    | £,000   |
| Japanese yen | 3,298     | 817,672                  | 820,970 | -         | 715,881                  | 715,881 |
| UK sterling  | 5,513     | -                        | 5,513   | 10,802    | -                        | 10,802  |

Short term debtors and creditors have not been disclosed.

The Fund invests in a generally diversified portfolio of assets. Consequently the ACD considers that a single measure of market sensitivity does not accurately reflect the risks faced by the Fund.

### **Distribution Table**

Final distribution for the year ended 30 April 2019

Group 1: shares purchased prior to 1 May 2018

Group 2: shares purchased 1 May 2018 to 30 April 2019

|                                | Net Revenue<br>(dividend<br>distribution) | Equalisation             | Distribution (paid/accumulated 30.06.19) | Distribution (paid/accumulated 30.06.18) |
|--------------------------------|---|--------------------------|--|--|
|                                | 30.04.19 pence per share                  | 30.04.19 pence per share | 30.04.19<br>pence per share              | 30.04.18<br>pence per share              |
| A Accumulation Group 1 Group 2 | -   | -                        | -  | -  |
| B Accumulation Group 1 Group 2 | 12.31000<br>9.23396                       | -<br>3.07604             | 12.31000<br>12.31000                     | 11.08000<br>11.08000                     |
| B Income<br>Group 1<br>Group 2 | 11.30000<br>9.09187                       | -<br>2.20813             | 11.30000<br>11.30000                     | 10.20000<br>10.20000                     |
| C Accumulation Group 1 Group 2 | 45.74000<br>26.03702                      | -<br>19.70298            | 45.74000<br>45.74000                     | 40.16000<br>40.16000                     |
| C Income<br>Group 1<br>Group 2 | 38.46000<br>38.46000                      | -                        | 38.46000<br>38.46000                     | 34.05000<br>34.05000                     |

### **BAILLIE GIFFORD**

### Baillie Gifford Pacific Fund

### a sub-fund of Baillie Gifford Overseas Growth Funds ICVC

Annual Report & Financial Statements for the year ended 30 April 2019





### Baillie Gifford Pacific Fund

#### **Investment Objective**

The Fund aims to produce attractive capital growth over the long term.

#### **Investment Policy**

To invest in any economic sector of countries in the Far East, Australasia and the Indian sub-continent, either directly or indirectly. The Fund may or may not be invested in all these areas at all times. Investment will be mainly in shares of companies.

#### Risk and Reward Profile

The Risk and Reward Indicator table demonstrates where the Fund ranks in terms of its potential risk and reward. The higher the rank the greater the potential reward but the greater the risk of losing money. It is based on past data, may change over time and may not be a reliable indication of the future risk profile of the Fund. The shaded area in the table below shows the Fund's ranking on the Risk and Reward Indicator.



Please note that even the lowest risk class can lose you money and that extreme adverse market circumstances can mean you suffer severe losses in all cases.

The Fund is classified in the category above because it invests in company shares which generally provide higher rewards and higher risks than other investments such as bonds or cash.

The indicator does not take into account the following relevant material risks:

Investment markets can go down as well as up and market conditions can change rapidly. The value of an investment in the Fund, and any income from it, can fall as well as rise and you may not get back the amount invested.

The Fund has exposure to foreign currencies and changes in the rates of exchange will cause the value of any investment, and income from it, to fall as well as rise and you may not get back the amount invested.

Custody of assets, particularly in emerging markets, involves a risk of loss if the custodian becomes insolvent or breaches duties of care.

The Fund invests in emerging markets where difficulties in trading could arise, resulting in a negative impact on the value of your investment. The Fund's investment in frontier markets may increase this risk.

The Funds's concentrated portfolio relative to similar funds may result in large movements in the share price in the short term.

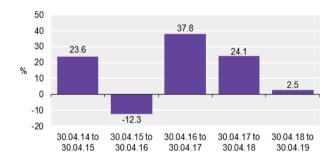
Where possible, charges are taken from the Fund's revenue. Where there is insufficient revenue, the remainder will be taken from capital. This will reduce the capital value of the Fund.

The result of the UK Referendum on membership of the European Union introduces elements of political uncertainty and may have practical consequences for the Fund. Developments will be closely monitored.

Further details of the risks associated with investing in the Fund can be found in the Prospectus which is available by contacting Client Relations or visiting our website.

### Investment Report

#### Past Performance<sup>1</sup>



The performance figures shown in this graph are for Class B Accumulation Shares. Performance figures reflect the ACD's annual fee of 0.65%, but exclude any initial charge paid. Please note these returns differ from the return quoted in the Investment Report, which is based on the closing net asset value at the year end. Movements in the prices of company shares in which the Fund invests and foreign exchange rates between the two valuation points can lead to distortions in the returns. Performance for the other share classes in issue can be obtained by contacting Client Relations. You should be aware that past performance is not a guide to future performance.

For the year to 30 April 2019 the return on B Accumulation Shares was  $2.9\%^2$  compared to the return on the MSCI All Country Asia ex-Japan Index of  $1.3\%^3$ , in sterling terms. We believe that shorter-term performance measurements are of limited relevance in assessing investment ability and would suggest that five years is a more sensible timeframe over which to judge performance. Over the five years to 30 April 2019 the return on B Accumulation Shares was  $90.7\%^2$  compared to the return on the Index of  $79.2\%^3$ .

Asian markets have performed strongly since the start of the year, and we continue to believe the outlook for Asia ex-Japan equities is more appealing than it has been for a number of years. We believe our growth-focused portfolio is very well positioned for such an environment and made only limited changes over the period.

Despite the noise, the majority of economies across the region continue to perform robustly, none more so than China. Despite trade war concerns and tightening credit conditions initiated by the government, the economy is growing robustly and the Fund's investments generally performed extremely well operationally. We took advantage of share price weakness and added to a number of our Chinese holdings, in particular those A-shares listed locally, including private bank Ping An Bank, and consumer goods company Midea Group.

We continue to see a broadening of opportunities across the region, especially in out-of-favour sectors such as oil and commodities, where we have been increasing our exposure. We recently added to nickel producer, PT Vale Indonesia, which we believe will be a major beneficiary of Chinese electric vehicle demand. The broadening out of the portfolio has been funded by continued reductions to our information technology holdings.

Valuations remain compelling and growth opportunities are abundant. It is an exciting time to be a growth investor in Asia ex-Japan.

Roderick Snell, 22 May 2019

<sup>&</sup>lt;sup>1</sup>Source: FE, 10am dealing prices, income accumulated. <sup>2</sup>Source: Baillie Gifford & Co Limited, closing net as set value, income accumulated. <sup>3</sup>Source: FE and relevant underlying index provider, total return. Please see Disclaimer on page 259. You should be aware that past performance is not a guide to future performance.

# Principal Holdings as at 30 April 2019

| Investment               | Percentage of |
|--------------------------|---------------|
|                          | total Fund    |
| Tencent                  | 7.04          |
| Alibaba                  | 5.57          |
| Reliance Industries Ltd. | 4.58          |
| Ping An Insurance        | 4.24          |
| TSMC                     | 4.24          |
| Samsung Electronics      | 4.77          |
| CNOOC                    | 3.50          |
| Accton Technology        | 3.19          |
| Samsung SDI Co Ltd       | 2.75          |
| JD.Com Inc - ADR         | 2.72          |

# Material Portfolio Changes for the year ended 30 April 2019

| Largest Purchases              | Cost  |
|--------------------------------|-------|
|                                | £'000 |
| Mahindra & Mahindra - Spon GDR | 6,371 |
| Accton Technology              | 6,062 |
| Pinduoduo Inc ADR              | 6,021 |
| CNOOC                          | 5,843 |
| Jianpu Technology Inc- ADR     | 5,279 |
| ICICI Bank ADR                 | 4,623 |
| Brilliance China Automotive    | 3,908 |
| Jadestone                      | 3,353 |
| Chinasoft Intl                 | 3,097 |
| Ping An Bank 'A'               | 3,073 |

| Largest Sales        | Proceeds |
|----------------------|----------|
|                      | £'000    |
| Pinduoduo Inc ADR    | 6,725    |
| Indusind Bank        | 4,759    |
| Vingroup JSC         | 3,775    |
| Alibaba              | 3,363    |
| Tencent              | 3,108    |
| SK Hynix Inc         | 3,078    |
| Hon Hai Precision    | 2,896    |
| Bank Tabungan Negara | 2,822    |
| Mitac Holdings       | 2,720    |
| Baidu.com ADR        | 2,347    |

# Portfolio Statement as at 30 April 2019

| Stock description               | Holding    | Market      | % of total |
|---------------------------------|------------|-------------|------------|
|                                 |            | value £'000 | net assets |
| China - 39.93% (36.14%)         |            |             |            |
| 3SBio                           | 1,730,500  | 2,450       | 0.59       |
| Alibaba                         | 161,524    | 22,990      | 5.57       |
| AviChina Industry & Tech 'H'    | 11,149,000 | 5,014       | 1.21       |
| Brilliance China Automotive     | 4,996,000  | 4,206       | 1.02       |
| China Merchants Bank 'H'        | 1,130,000  | 4,287       | 1.04       |
| Chinasoft Intl                  | 6,578,000  | 2,875       | 0.70       |
| CNOOC                           | 10,409,000 | 14,431      | 3.50       |
| Geely Automobile Holdings       | 5,475,000  | 8,426       | 2.04       |
| JD.Com Inc - ADR                | 483,969    | 11,238      | 2.72       |
| Jianpu Technology Inc- ADR      | 1,250,652  | 4,615       | 1.12       |
| Kingdee Int'l Software Group    | 11,062,000 | 10,383      | 2.52       |
| Li Ning                         | 7,248,000  | 10,091      | 2.44       |
| Midea Group 'A'                 | 944,510    | 5,634       | 1.37       |
| Ping An Bank 'A'                | 6,466,325  | 10,198      | 2.47       |
| Ping An Insurance               | 1,897,500  | 17,523      | 4.24       |
| Tencent                         | 766,600    | 29,067      | 7.04       |
| ZTE Corp H                      | 585,000    | 1,421       | 0.34       |
| Hong Kong - 1.76% (1.59%)       |            |             |            |
| Hong Kong Exchanges & Clearing  | 106,000    | 2,817       | 0.68       |
| Techtronic Industries           | 801,500    | 4,435       | 1.08       |
| India - 14.48% (13.55%)         |            |             |            |
| Bharat Electronics              | 1,803,418  | 1,733       | 0.42       |
| HDFC Corp                       | 202,524    | 4,456       | 1.08       |
| ICICI Bank ADR                  | 1,053,721  | 9,247       | 2.24       |
| ICICI Prudential Life Insurance | 405,561    | 1,652       | 0.40       |
| Indian Energy Exchange          | 1,307,026  | 2,293       | 0.56       |
| Indusind Bank                   | 339,071    | 6,007       | 1.45       |
| Info Edge (India)               | 195,096    | 4,160       | 1.01       |
| Kansai Nerolac Paints           | 374,926    | 1,824       | 0.44       |
| Mahindra & Mahindra - Spon GDR  | 521,886    | 3,663       | 0.89       |
| Mahindra Cie Automotive         | 921,032    | 2,312       | 0.56       |
| Max Financial Services Ltd      | 251,240    | 1,157       | 0.28       |

# Portfolio Statement as at 30 April 2019 cont.

| Stock description             | Holding    | Market      | % of total |
|-------------------------------|------------|-------------|------------|
|                               |            | value £'000 | net assets |
| Piramal Enterprises           | 90,634     | 2,361       | 0.57       |
| Reliance Industries Ltd.      | 1,231,315  | 18,914      | 4.58       |
| Indonesia - 0.97% (1.71%)     |            |             |            |
| PT Vale Indonesia             | 24,418,300 | 4,009       | 0.97       |
| Pakistan - 0.55% (1.18%)      |            |             |            |
| Maple Leaf Cement Factory Ltd | 4,374,500  | 668         | 0.16       |
| United Bank                   | 1,998,300  | 1,619       | 0.39       |
| Singapore - 4.15% (1.01%)     |            |             |            |
| Aslan Pharmaceuticals ADR     | 277,157    | 776         | 0.19       |
| Aslan Pharmaceuticals Ltd     | 1,716,000  | 1,020       | 0.25       |
| Jadestone                     | 9,145,152  | 4,801       | 1.16       |
| Sarine Technologies           | 1,334,900  | 275         | 0.07       |
| SEA Ltd ADR                   | 537,684    | 10,266      | 2.48       |
| South Korea - 16.42% (20.41%) |            |             |            |
| Bioneer                       | 357,147    | 2,326       | 0.56       |
| Cafe24                        | 52,637     | 3,315       | 0.80       |
| Doosan Bobcat                 | 105,994    | 2,220       | 0.54       |
| Douzone Bizon Co Ltd          | 60,464     | 2,271       | 0.55       |
| Enzychem Lifesciences Corp    | 34,087     | 1,994       | 0.48       |
| Genexine                      | 47,111     | 2,314       | 0.56       |
| Koh Young Technology          | 136,008    | 8,610       | 2.09       |
| LG Innotek                    | 19,735     | 1,581       | 0.38       |
| Medy-Tox                      | 6,799      | 2,496       | 0.61       |
| Netmarble Games               | 19,163     | 1,604       | 0.39       |
| Samsung Electronics           | 773,715    | 19,705      | 4.77       |
| Samsung SDI Co Ltd            | 73,307     | 11,361      | 2.75       |
| SK Hynix Inc                  | 154,226    | 7,991       | 1.94       |
| Taiwan - 9.94% (10.40%)       |            |             |            |
| Accton Technology             | 4,070,000  | 13,185      | 3.19       |
| Basso Industry Corp.          | 2,083,000  | 3,015       | 0.73       |

### Portfolio Statement as at 30 April 2019 cont.

| Stock description                              | Holding   | Market      | % of total |
|--|-----------|-------------|------------|
| ·  |           | value £'000 | net assets |
| Globalwafers                                   | 224,000   | 1,871       | 0.45       |
| JHL Biotech Inc <sup>1</sup>                   | 1,327,302 | 2,957       | 0.72       |
| Kingpak Technology                             | 579,000   | 2,501       | 0.61       |
| TSMC   | 2,725,091 | 17,520      | 4.24       |
| Vietnam - 11.65% (13.05%)                      |           |             |            |
| Binh Minh Plastics                             | 1,132,750 | 1,739       | 0.42       |
| HDBank   | 4,410,500 | 4,075       | 0.99       |
| Hoa Phat Group                                 | 4,256,644 | 4,711       | 1.14       |
| Military Commercial Joint Bank                 | 9,730,481 | 6,987       | 1.69       |
| Saigon Securities                              | 4,180,730 | 3,553       | 0.86       |
| Vietnam Enterprise                             | 2,144,586 | 9,533       | 2.31       |
| Vietnam Prosperity Joint Stock Commercial Bank | 5,634,627 | 3,536       | 0.85       |
| Viglacera Corp                                 | 5,633,704 | 3,619       | 0.88       |
| Vingroup JSC                                   | 1,303,901 | 4,883       | 1.18       |
| Vinh Hoan                                      | 1,775,560 | 5,480       | 1.33       |
| Portfolio of investments                       |           | 412,267     | 99.85      |
| Net other assets - 0.15% (0.96%)               |           | 625         | 0.15       |
| Net assets                                     |           | 412,892     | 100.00     |

<sup>&</sup>lt;sup>1</sup>JHL Biotech Inc was delisted from the Taipei (Taiwanese) stock exchange on 21 February 2018, the Board of Directors believing the voluntary delisting to be in the best interests of the company and its shareholders and intending to relist on an overseas exchange in the future, which is still the intention. The stock was valued at the Investment Adviser's valuation using the implied price of recent investment from an issuance of common shares in the company, adjusted to reflect recent trading conditions and company specific news.

All investments are listed on recognised stock exchanges and are approved securities or regulated collective investment schemes within the meaning of the FCA rules unless otherwise stated. Figures in brackets refer to 30 April 2018.

# Comparative Tables

### **Comparative Table: A Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 625.90                                | 513.38                                | 375.40                                |
| Return before operating charges*              | 22.39                                 | 122.36                                | 209.56                                |
| Operating charges                             | (9.66)                                | (9.84)                                | (71.58)                               |
| Return after operating charges*               | 12.73                                 | 112.52                                | 137.98                                |
| Distributions                                 | 0.00                                  | 0.00                                  | 0.00                                  |
| Retained distributions on accumulation shares | 0.00                                  | 0.00                                  | 0.00                                  |
| Closing net asset value per share             | 638.63                                | 625.90                                | 513.38                                |
| *After direct transaction costs of:           | 0.37                                  | 0.74                                  | 7.42                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | 2.03%                                 | 21.92%                                | 36.76%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 6,698                                 | 7,960                                 | 4,557                                 |
| Closing number of shares                      | 1,048,804                             | 1,271,776                             | 887,744                               |
| Operating charges                             | 1.58%                                 | 1.59%                                 | 1.57%                                 |
| Direct transaction costs <sup>1</sup>         | 0.06%                                 | 0.12%                                 | 0.16%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 675.8                                 | 677.9                                 | 527.1                                 |
| Lowest share price (pence)                    | 538.6                                 | 518.0                                 | 357.8                                 |

### **Comparative Table: B Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 711.09                                | 578.30                                | 419.25                                |
| Return before operating charges*              | 25.79                                 | 137.95                                | 162.75                                |
| Operating charges                             | (5.08)                                | (5.16)                                | (3.70)                                |
| Return after operating charges*               | 20.71                                 | 132.79                                | 159.05                                |
| Distributions                                 | (4.25)                                | (1.75)                                | (2.92)                                |
| Retained distributions on accumulation shares | 4.25                                  | 1.75                                  | 2.92                                  |
| Closing net asset value per share             | 731.80                                | 711.09                                | 578.30                                |
| *After direct transaction costs of:           | 0.42                                  | 0.84                                  | 0.84                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | 2.91%                                 | 22.96%                                | 37.94%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 230,718                               | 221,060                               | 149,650                               |
| Closing number of shares                      | 31,527,479                            | 31,087,440                            | 25,877,434                            |
| Operating charges                             | 0.73%                                 | 0.74%                                 | 0.72%                                 |
| Direct transaction costs <sup>1</sup>         | 0.06%                                 | 0.12%                                 | 0.16%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 768.5                                 | 769.4                                 | 593.5                                 |
| Lowest share price (pence)                    | 614.3                                 | 583.7                                 | 399.7                                 |

### **Comparative Table: B Income Shares**

|                                       | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
|                                       | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:       | (ported per diffato)                  | (period per dilare)                   | (ported per ertare)                   |
| Opening net asset value per share     | 571.59                                | 465.99                                | 339.55                                |
| Return before operating charges*      | 20.74                                 | 111.13                                | 131.81                                |
| Operating charges                     | (4.08)                                | (4.13)                                | (3.00)                                |
| Return after operating charges*       | 16.66                                 | 107.00                                | 128.81                                |
| Distributions on income shares        | (3.43)                                | (1.40)                                | (2.37)                                |
| Closing net asset value per share     | 584.82                                | 571.59                                | 465.99                                |
| *After direct transaction costs of:   | 0.34                                  | 0.68                                  | 0.68                                  |
| Performance:                          |                                       |                                       |                                       |
| Return after charges                  | 2.91%                                 | 22.96%                                | 37.94%                                |
| Other Information:                    |                                       |                                       |                                       |
| Closing net asset value (£'000)       | 76,713                                | 67,474                                | 31,471                                |
| Closing number of shares              | 13,117,370                            | 11,804,511                            | 6,753,466                             |
| Operating charges                     | 0.73%                                 | 0.73%                                 | 0.72%                                 |
| Direct transaction costs <sup>1</sup> | 0.06%                                 | 0.12%                                 | 0.16%                                 |
| Prices:                               |                                       |                                       |                                       |
| Highest share price (pence)           | 617.8                                 | 619.9                                 | 480.6                                 |
| Lowest share price (pence)            | 493.8                                 | 470.3                                 | 323.7                                 |

### **Comparative Table: C Accumulation Shares**

|   | Financial Year Ended<br>30 April 2019 | Financial Year Ended<br>30 April 2018 | Financial Year Ended<br>30 April 2017 |
|---|---------------------------------------|---------------------------------------|---------------------------------------|
|   | (pence per share)                     | (pence per share)                     | (pence per share)                     |
| Change in net assets per share:               |                                       |                                       |                                       |
| Opening net asset value per share             | 789.25                                | 637.69                                | 459.33                                |
| Return before operating charges*              | 28.90                                 | 152.18                                | 178.81                                |
| Operating charges                             | (0.62)                                | (0.62)                                | (0.45)                                |
| Return after operating charges*               | 28.28                                 | 151.56                                | 178.36                                |
| Distributions                                 | (9.76)                                | (6.94)                                | (6.87)                                |
| Retained distributions on accumulation shares | 9.76                                  | 6.94                                  | 6.87                                  |
| Closing net asset value per share             | 817.53                                | 789.25                                | 637.69                                |
| *After direct transaction costs of:           | 0.47                                  | 0.92                                  | 0.91                                  |
| Performance:                                  |                                       |                                       |                                       |
| Return after charges                          | 3.58%                                 | 23.77%                                | 38.83%                                |
| Other Information:                            |                                       |                                       |                                       |
| Closing net asset value (£'000)               | 98,757                                | 95,341                                | 81,095                                |
| Closing number of shares                      | 12,080,000                            | 12,080,000                            | 12,717,119                            |
| Operating charges                             | 0.08%                                 | 0.08%                                 | 0.08%                                 |
| Direct transaction costs <sup>1</sup>         | 0.06%                                 | 0.12%                                 | 0.16%                                 |
| Prices:                                       |                                       |                                       |                                       |
| Highest share price (pence)                   | 853.7                                 | 853.2                                 | 654.1                                 |
| Lowest share price (pence)                    | 683.8                                 | 643.7                                 | 438.1                                 |

#### **Comparative Table: C Income Shares**

|                                       | Financial Year Ended | Financial Year Ended | Financial Year Ended |
|---------------------------------------|----------------------|----------------------|----------------------|
|                                       | 30 April 2019        | 30 April 2018        | 30 April 2017        |
|                                       | (pence per share)    | (pence per share)    | (pence per share)    |
| Change in net assets per share:       |                      |                      |                      |
| Opening net asset value per share     | 574.81               | 468.54               | 341.15               |
| Return before operating charges*      | 21.07                | 111.81               | 132.83               |
| Operating charges                     | (0.45)               | (0.45)               | (0.34)               |
| Return after operating charges*       | 20.62                | 111.36               | 132.49               |
| Distributions on income shares        | (7.12)               | (5.09)               | (5.10)               |
| Closing net asset value per share     | 588.31               | 574.81               | 468.54               |
| *After direct transaction costs of:   | 0.34                 | 0.68                 | 0.68                 |
| Performance:                          |                      |                      |                      |
| Return after charges                  | 3.59%                | 23.77%               | 38.84%               |
| Other Information:                    |                      |                      |                      |
| Closing net asset value (£'000)       | 6                    | 6                    | 5                    |
| Closing number of shares              | 1,000                | 1,000                | 1,000                |
| Operating charges                     | 0.08%                | 0.08%                | 0.08%                |
| Direct transaction costs <sup>1</sup> | 0.06%                | 0.12%                | 0.16%                |
| Prices:                               |                      |                      |                      |
| Highest share price (pence)           | 621.8                | 626.9                | 485.9                |
| Lowest share price (pence)            | 498.0                | 472.9                | 325.4                |

<sup>&</sup>lt;sup>1</sup>The Fund incurs broker commission and transfer taxes/stamp duty as a necessary part of buying and selling the Fund's underlying investments in order to achieve the investment objective. In the case of shares; broker commissions, transfer taxes and stamp duty may be paid by the Fund on transactions.

A dilution adjustment is made whenever dealings in the shares of the Fund result in shares being issued or cancelled by the Company. The adjustment will take account of any spread between the buying and selling prices of the Fund's investments and the costs (which may include dealing charges and taxes) of acquiring or disposing of such investments. Please note that the direct transaction cost disclosures above do not include the dilution adjustment charges. For further details on dilution adjustment charges please see the General Information section.

### **Financial Statements**

### Statement of Total Return for the year ended 30 April 2019

|  |       | 2019    |         | 2018    |         |
|--|-------|---------|---------|---------|---------|
|  |       | 2019    |         | 2016    |         |
|  | Notes | £'000   | £'000   | £'000   | £'000   |
| Income   |       |         |         |         |         |
| Net capital gains/(losses)   | 1     |         | 9,811   |         | 56,324  |
| Revenue  | 3     | 5,825   |         | 3,630   |         |
| Expenses   | 4     | (2,352) |         | (1,878) |         |
| Net revenue before taxation  |       | 3,473   |         | 1,752   |         |
| Taxation   | 5     | (546)   |         | (404)   |         |
| Net revenue after taxation   |       |         | 2,927   |         | 1,348   |
| Total return before distributions  |       |         | 12,738  |         | 57,672  |
| Distributions  | 6     |         | (2,942) |         | (1,395) |
| Change in net assets attributable to shareholders from investment activities |       |         | 9,796   |         | 56,277  |

### Statement of Change in Net Assets Attributable to Shareholders for the year ended 30 April 2019

|  | 2019     | 2019    |          |         |
|--|----------|---------|----------|---------|
|  | £'000    | £'000   | £'000    | £'000   |
| Opening net assets attributable to shareholders                              |          | 391,841 |          | 266,778 |
| Amounts receivable on issue of shares  | 48,349   |         | 95,435   |         |
| Amounts payable on cancellation of shares                                    | (39,827) |         | (28,341) |         |
|  |          | 8,522   |          | 67,094  |
| Dilution adjustment  |          | 214     |          | 310     |
| Change in net assets attributable to shareholders from investment activities |          | 9,796   |          | 56,277  |
| Retained distributions on accumulation shares                                |          | 2,519   |          | 1,382   |
| Closing net assets attributable to shareholders                              |          | 412,892 |          | 391,841 |

## Financial Statements cont.

### Balance Sheet as at 30 April 2019

|   |       | 2019    | 2018     |
|---|-------|---------|----------|
|   | Notes | £'000   | £'000    |
| Assets:                                 |       |         |          |
| Fixed assets:                           |       |         |          |
| Investments                             | 13    | 412,267 | 388,074  |
| Current assets:                         |       |         |          |
| Debtors                                 | 8     | 713     | 19,858   |
| Cash and bank balances                  | 9     | 4,787   | 8,877    |
| Total assets                            |       | 417,767 | 416,809  |
| Liabilities:                            |       |         |          |
| Creditors:                              |       |         |          |
| Bank overdrafts                         | 9     | (1,840) | -        |
| Distributions payable                   |       | (450)   | (165)    |
| Other creditors                         | 10    | (2,585) | (24,803) |
| Total liabilities                       |       | (4,875) | (24,968) |
| Net assets attributable to shareholders |       | 412,892 | 391,841  |

|  | 2019            | 20                         |
|--|-----------------|----------------------------|
|  | £'000           | £'0                        |
| Non-derivative securities  | 9,707           | 56,4                       |
| Currency gains/(losses)  | 112             | (1:                        |
| Transaction costs  | (8)             | (                          |
| Net capital gains/(losses)   | 9,811           | 56,3                       |
| Purchases, sales and transaction costs   |                 |                            |
|  | 2019            | 20                         |
|  | £'000           | £'0                        |
| Purchases and transaction costs  |                 |                            |
| Gross purchases of equities excluding transaction costs                          | 83,994          | 145,96                     |
| Commissions  | 62              | 17                         |
| Taxes  | 25              |                            |
| Total transaction costs on equity purchases <sup>1</sup>                         | 87              | 2:                         |
| Purchases including transaction costs  | 84,081          | 146,2                      |
|  | 2019            | 201                        |
| Transaction costs as a percentage of principal amount                            |                 |                            |
| Commission on equity purchases   | 0.07            | 0                          |
| Taxes on equity purchases  | 0.03            | 0.0                        |
|  |                 |                            |
|  | 2019            | 20                         |
|  |                 |                            |
|  | £'000           | £'00                       |
| Sales and transaction costs  | £'000           | £'0(                       |
| Sales and transaction costs  Gross sales of equities excluding transaction costs | £'000<br>69,351 |                            |
|  |                 | 77,07                      |
| Gross sales of equities excluding transaction costs                              | 69,351          | £'00<br>77,07<br>(5<br>(12 |
| Gross sales of equities excluding transaction costs  Commissions                 | 69,351<br>(52)  | 77,07<br>(5                |

<sup>&</sup>lt;sup>1</sup>These amounts have been deducted in determining net capital gains/(losses).

#### 2 Purchases, sales and transaction costs (continued)

|   | 2019   | 2018   |
|---|--------|--------|
|   | %      | %      |
| Transaction costs as a percentage of principal amount |        |        |
| Commission on equity sales                            | (0.07) | (0.07) |
| Taxes on equity sales                                 | (0.15) | (0.16) |

|                                  | 2019  |              | 201   | 18           |
|----------------------------------|-------|--------------|-------|--------------|
|                                  | £'000 | % of average | £'000 | % of average |
|                                  |       | NAV          |       | NAV          |
| Portfolio transaction costs      |       |              |       |              |
| Commissions                      | 114   | 0.03         | 226   | 0.07         |
| Taxes                            | 126   | 0.03         | 184   | 0.05         |
| Total direct transaction costs   | 240   | 0.06         | 410   | 0.12         |
|                                  |       |              | 2019  | 2018         |
|                                  |       |              | %     | %            |
| Average portfolio dealing spread |       |              | 0.18  | 0.16         |

The Fund incurs broker commission and transfer taxes/stamp duty as a necessary part of buying and selling the Fund's underlying investments in order to achieve the investment objective. In the case of shares; broker commissions, transfer taxes and stamp duty may be paid by the Fund on transactions.

Dilution adjustment charges, which do not form part of the direct transaction costs disclosures above, may be incurred as a result of trading in underlying Funds. For further details on dilution adjustment charges please see the General Information section.

Dealing spread is the difference in the buying and selling prices of the underlying investments. Dealing spreads vary considerably depending on the transaction value and market sentiment. The Fund may have holdings in single priced funds. The notional spread on these holdings is not included in the average dealing spread calculated for this Fund.

#### 3 Revenue

|                    | 2019  | 2018  |
|--------------------|-------|-------|
|                    | £,000 | £'000 |
| Overseas dividends | 5,803 | 3,630 |
| Bank interest      | 22    | -     |
| Total revenue      | 5,825 | 3,630 |

2018

404

404

2019

546

### Notes to the Financial Statements cont.

| 4 | ŁΧ | ре | ens | es |
|---|----|----|-----|----|
|   |    |    |     |    |

|   | £'000 | £'000 |
|---|-------|-------|
| Payable to the ACD, associates of the ACD and agents of either of them:               |       |       |
| ACD's periodic charge   | 2,046 | 1,621 |
| Payable to the Depositary, associates of the Depositary and agents of either of them: |       |       |
| Depositary's fee  | 33    | 34    |
| Bank charges  | 230   | 177   |
| Bank overdraft interest   | -     | 6     |
|   | 263   | 217   |
| Other expenses:   |       |       |
| Audit fee   | 5     | 5     |
| Professional fees   | 38    | 35    |
|   | 43    | 40    |
| Total expenses  | 2,352 | 1,878 |
|   |       |       |
| Taxation  |       |       |
|   | 2019  | 2018  |
|   | £,000 | £'000 |
| Analysis of charge in the year  |       |       |
| Corporation tax   | -     | -     |

The Fund is subject to corporation tax at 20% (2018: 20%), however, the majority of dividends received by the Fund are not liable to corporation tax. Accordingly, the tax deductible expenses substantially exceed the taxable income of the Fund and, as a result, there is no corporation tax charge.

At 30 April 2019, the Fund had excess management expenses of £10,223,000 (2018: £7,892,000) which have not been recognised as a deferred tax asset. This is because the Fund is not expected to generate taxable income in a future period in excess of the deductible expenses of that future period and, accordingly, the Fund is unlikely to be able to reduce future tax liabilities through the use of existing excess expenses.

5

Overseas tax

**Total taxation** 

## Notes to the Financial Statements cont.

#### 5 Taxation (continued)

The tax charge is explained as follows:

|   | 2019    | 2018  |
|---|---------|-------|
|   | £'000   | £'000 |
| Net revenue/(expense) before taxation   | 3,473   | 1,752 |
| Net revenue before taxation multiplied by the standard rate of corporation tax of 20% (2018: 20%) | 694     | 350   |
| Effects of:   |         |       |
| Non-taxable overseas dividends  | (1,160) | (731) |
| Overseas tax on dividends   | 546     | 404   |
| Excess management expenses  | 466     | 380   |
| Expense relief claimed on overseas tax  | -       | 1     |
| Total taxation  | 546     | 404   |

#### 6 Distributions

|  | 2019  | 2018  |
|--|-------|-------|
|  | £'000 | £'000 |
| Final to 30 April                          | 2,969 | 1,548 |
| Amounts deducted on cancellation of shares | 215   | 87    |
| Amounts added on issue of shares           | (242) | (240) |
| Total distributions                        | 2,942 | 1,395 |
|  |       |       |

The distributions take account of revenue transactions on the issue and cancellation of shares. Details of the distributions per share are set out in the Distribution Table.

#### 7 Reconciliation of net revenue to net distributions for the year

|  | 2019  | 2018  |
|--|-------|-------|
|  | €'000 | £'000 |
| Net revenue after taxation for the year      | 2,927 | 1,348 |
| Add capital transfers for deficits of income | 16    | 47    |
| Add distributable revenue brought forward    | 3     | 3     |
| Less distributable revenue carried forward   | (4)   | (3)   |
| Net distributions for the year               | 2,942 | 1,395 |

2018

2019

### Notes to the Financial Statements cont.

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|---|--------------|---|---|---|---|-----|
| U | $\mathbf{r}$ | C | v |   | v | 1 3 |
|   |              |   |   |   |   |     |

|                                | €,000 | £'000  |
|--------------------------------|-------|--------|
| Receivable for issue of shares | 178   | 742    |
| Sales awaiting settlement      | 189   | 18,884 |
| Accrued income                 | 341   | 229    |
| VAT recoverable                | 4     | 3      |
| Other debtors                  | 1     | -      |
| Total debtors                  | 713   | 19,858 |

|                                  | 2019    | 2018  |
|----------------------------------|---------|-------|
|                                  | £'000   | £'000 |
| Sterling bank accounts           | 2,842   | 1,827 |
| Foreign currency bank accounts   | 1,945   | 7,050 |
|                                  | 4,787   | 8,877 |
| Sterling bank accounts overdrawn | (1,840) | -     |
| Total cash and bank balances     | 2,947   | 8,877 |

#### Other creditors

|                                     | 2019  | 2018   |
|-------------------------------------|-------|--------|
|                                     | £'000 | £'000  |
| Payable for cancellation of shares  | 1,861 | 163    |
| Purchases awaiting settlement       | 90    | 23,565 |
| Due to the ACD or associates        | 188   | 174    |
| Due to the Depositary or associates | 32    | 38     |
| Capital gains tax provision         | 399   | 855    |
| Other accrued expenses              | 15    | 8      |
| Total other creditors               | 2,585 | 24,803 |

#### Related party transactions

Baillie Gifford & Co Limited, as ACD, is regarded as a related party by virtue of the services provided to the Company. Baillie Gifford & Co Limited acts as principal in respect of all transactions of shares in the Company, except where stocks are transferred on the issue or cancellation of shares. The aggregate monies received through issue and paid on cancellation are disclosed in the Statement of Change in Net Assets Attributable to Shareholders. Amounts receivable and payable on the issue and cancellation of shares have been disclosed in notes 8 and 10 respectively.

Amounts paid to Baillie Gifford & Co Limited in respect of ACD fees are disclosed in note 4 with amounts due at the year end given in note 10.

### Notes to the Financial Statements cont.

#### 11 Related party transactions (continued)

#### Shares held by the ACD and associates of the ACD

The shares held by the ACD and associates of the ACD as a percentage of the Fund's NAV were:

|                               | 2019  | 2018  |
|-------------------------------|-------|-------|
|                               | %     | %     |
| ACD and associates of the ACD | 23.92 | 24.33 |

#### 12 Reconciliation of shares in issue

|                         |                |                | 2019        |                |          |
|-------------------------|----------------|----------------|-------------|----------------|----------|
|                         | A Accumulation | B Accumulation | B Income    | C Accumulation | C Income |
|                         | Shares         | Shares         | Shares      | Shares         | Shares   |
| Opening shares in issue | 1,271,776      | 31,087,440     | 11,804,511  | 12,080,000     | 1,000    |
| Shares issued           | 471,269        | 3,887,744      | 3,317,509   | -              | 1,000    |
| Shared cancelled        | (597,370)      | (3,528,911)    | (2,009,280) | -              | (1,000)  |
| Shares converted        | (96,871)       | 81,206         | 4,630       | -              | _        |
| Closing shares in issue | 1,048,804      | 31,527,479     | 13,117,370  | 12,080,000     | 1,000    |

#### 13 Basis of valuation

|   | 2019    | 2018    |
|---|---------|---------|
|   | Assets  | Assets  |
|   | £'000   | £'000   |
| Level 1: Quoted prices                  | 409,310 | 361,701 |
| Level 2: Observable market data         | -       | -       |
| Level 3: Unobservable data <sup>1</sup> | 2,957   | 26,373  |
| Total                                   | 412,267 | 388,074 |

<sup>&</sup>lt;sup>1</sup>For further information on the assets included in Level 3, as at 30 April 2019, please refer to the Portfolio Statement.

ZTE Corp H was suspended on 17 April 2018 following US trade sanctions being imposed on the company. The Investment Adviser valued the stock using the market price of the last trade prior to 30 April 2018. The stock resumed trading on 13 June 2018. Both Samsung Electronics and Samsung Electronics Pref were suspended on 30 April 2018 pending a stock split. The Investment Adviser valued both stocks with reference to movements in the GDR line of the stock. Both stocks resumed trading on 4 May 2018.

JHL Biotech Inc was delisted from the Taipei (Taiwanese) stock exchange on 21 February 2018, the Board of Directors believing the voluntary delisting to be in the best interests of the company and its shareholders and intending to relist on an overseas exchange in the future. The stock was valued at the Investment Adviser's valuation using the implied price of recent investment from the issuance of convertible debt on 30 April 2018.

### Notes to the Financial Statements cont.

#### 14 Derivatives and other financial instruments

#### **Currency exposures**

A substantial proportion of the net assets of the Fund are denominated in currencies other than sterling, with the effect that the balance sheet and total return can be significantly affected by currency movement.

| Currency          | Net cu    | urrency assets/(liabi | ilities) | Net cu    | urrency assets/(liab | oilities) |
|-------------------|-----------|-----------------------|----------|-----------|----------------------|-----------|
|                   |           | 2019                  |          |           | 2018                 |           |
|                   | Monetary  | Non-monetary          | Total    | Monetary  | Non-monetary         | Total     |
|                   | exposures | exposures             |          | exposures | exposures            |           |
|                   | €'000     | £'000                 | £'000    | £'000     | £'000                | £'000     |
| Chinese yuan      | -         | 15,832                | 15,832   | 35        | 10,294               | 10,329    |
| Hong Kong dollar  | -         | 117,428               | 117,428  | -         | 97,189               | 97,189    |
| Indian rupee      | -         | 46,870                | 46,870   | 53        | 50,327               | 50,380    |
| Indonesian rupiah | -         | 4,009                 | 4,009    | -         | 6,718                | 6,718     |
| Pakistan rupee    | -         | 2,287                 | 2,287    | -         | 4,609                | 4,609     |
| Singapore dollar  | -         | 275                   | 275      | -         | 1,329                | 1,329     |
| South Korean won  | -         | 67,788                | 67,788   | -         | 79,997               | 79,997    |
| Taiwanese dollar  | 5         | 42,069                | 42,075   | 5         | 40,745               | 40,750    |
| UK sterling       | 1,002     | 14,334                | 15,335   | 1,827     | 9,810                | 11,637    |
| US dollar         | 812       | 62,793                | 63,605   | 6,471     | 45,744               | 52,215    |
| Vietnamese dong   | 1,128     | 38,583                | 39,711   | 484       | 41,311               | 41,795    |

Short term debtors and creditors have not been disclosed.

The Fund invests in a generally diversified portfolio of assets. Consequently the ACD considers that a single measure of market sensitivity does not accurately reflect the risks faced by the Fund.

## **Distribution Table**

Final distribution for the year ended 30 April 2019

Group 1 : shares purchased prior to 1 May 2018

Group 2: shares purchased 1 May 2018 to 30 April 2019

|                                | Net Revenue<br>(dividend<br>distribution) | Equalisation                | Distribution (paid/accumulated 30.06.19) | Distribution (paid/accumulated 30.06.18) |
|--------------------------------|---|-----------------------------|--|--|
|                                | 30.04.19 pence per share                  | 30.04.19<br>pence per share | 30.04.19<br>pence per share              | 30.04.18 pence per share                 |
| A Accumulation Group 1 Group 2 | -   | -                           | -  | -  |
| B Accumulation Group 1 Group 2 | 4.25000<br>0.54550                        | -<br>3.70450                | 4.25000<br>4.25000                       | 1.75000<br>1.75000                       |
| B Income<br>Group 1<br>Group 2 | 3.43000<br>0.62219                        | -<br>2.80781                | 3.43000<br>3.43000                       | 1.40000<br>1.40000                       |
| C Accumulation Group 1 Group 2 | 9.76000<br>9.76000                        | -                           | 9.76000<br>9.76000                       | 6.94000<br>6.94000                       |
| C Income<br>Group 1<br>Group 2 | 7.12000<br>7.12000                        | -                           | 7.12000<br>7.12000                       | 5.09000<br>5.09000                       |

### General Information

#### **Dilution Adjustment**

A sub-fund suffers dilution (reduction) in the value of the Scheme Property attributable to it because the actual costs of buying or selling investments for the sub-fund deviate from the mid-market values generally used in calculating the price of shares in the sub-fund. Such deviation may occur as a result of the costs (which may include dealing charges and taxes) incurred in dealing in such investments and of any spread between the buying and selling prices of such investments. It is not possible to predict accurately whether dilution is likely to occur.

The COLL Rules allow the cost of dilution to be (1) met directly from the Scheme Property attributable to the sub-fund or (2) addressed by the imposition on investors of a dilution levy on the issue by the Company, sale by the ACD, cancellation by the Company or redemption by the ACD of shares in the sub-fund or (3) dealt with by means of a dilution adjustment, which is the policy which has been adopted by the ACD in relation to the sub-funds of the Company. With a view to mitigating the effects of dilution, the ACD therefore reserves the right at its sole discretion to make a dilution adjustment in the calculation of the dealing price, and thereby swing the dealing price, of shares in any sub-fund of the Company if in its opinion the existing shareholders (for net purchases of shares) or remaining shareholders (for net redemptions of shares) might otherwise be adversely affected. By 'purchases' of shares we mean issues by the Company and sales by the ACD and by 'redemptions' of shares we mean cancellations by the Company and redemptions by the ACD.

The COLL Rules acknowledge that the need to make a dilution adjustment may depend on the volume of purchases of shares or redemptions of shares. Accordingly, the ACD reserves the right at its sole discretion to impose a dilution adjustment in the following circumstances:

- (a) If the sub-fund is experiencing steady decline (net outflow of investment).
- (b) If the sub-fund is experiencing steady growth (net inflow of investment).

- (c) If the sub-fund is experiencing large levels of net purchases or net redemptions relative to its size.
- (d) Where the sub-fund experiences net purchases or net redemptions on any Dealing Day exceeding a particular value or a particular percentage of the value of the sub-fund.
- (e) In any other circumstances where the ACD believes it will be in the interests of shareholders to make a dilution adjustment.

The ACD is currently of the opinion that it is in the best interests of shareholders in the Company to make a dilution adjustment whenever dealings in the shares of any sub-fund result in shares in that sub-fund being issued or cancelled by the Company. The ACD believes that this policy should result in no significant dilution occurring. The adjustment will take account of any spread between the buying and selling prices of the relevant sub-fund's investments and the costs (which may include dealing charges and taxes) of acquiring or disposing of such investments, as the case may be.

The level of the dilution adjustment is set by the ACD based on prevailing market conditions. Where liquidity is restricted and trading in size in the portfolio's stocks results in significant movement in the prices of these investments the ACD may adjust the level of the dilution adjustment to protect the interests of the ongoing investors in a sub-fund. The ACD has thresholds for the sub-funds for daily net inflows or outflows of cash into or out of the sub-funds. Above these thresholds, which vary by sub-fund and according to market conditions, the ACD will increase the dilution adjustment to reflect the increased dealing costs incurred by the sub-funds as a result of larger inflows and outflows. A consequence of this policy is, however, that smaller transactions made on any day that the relevant threshold is exceeded will also trade at the price incorporating the higher adjustment and this may lead to increased dealing costs. Whether an adjustment may be necessary will depend upon the net movement into or out of a sub-fund on any given day and on the underlying market conditions on that day and it is therefore not possible to predict when an adjustment may be made.

#### **Dilution Adjustment cont.**

On any Dealing Day when the Company neither issues nor cancels shares in a sub-fund the price of shares in that sub-fund will not contain any dilution adjustment.

This policy to swing the dealing price will be subject to regular review and may change. The ACD's decision on whether or not to make a dilution adjustment, and on what level of adjustment to make in particular circumstances or generally, will not prevent it from making a different decision in similar circumstances in the future.

Where a dilution adjustment is applied, it will increase the dealing price when there are net inflows into the relevant sub-fund and decrease the dealing price when there are net outflows. The dealing price of each class of share in a sub-fund will be calculated separately but any dilution adjustment will in percentage terms affect the dealing price of shares of each class identically.

On the occasions when no dilution adjustment is made there may be an adverse impact on the value of the Scheme Property attributable to the relevant sub-fund.

#### **Stamp Duty Reserve Tax (SDRT)**

Generally, there will be no charge to SDRT when shareholders surrender or redeem shares. However, where the redemption is satisfied by a non-pro rata in specie redemption, then a charge of SDRT may apply.

#### **Taxation Reporting**

In order to fulfil its legal obligations, the ACD is required to collect and report certain information about shareholders, including their identity, tax residency and tax status. Shareholders must provide the ACD with any information required to meet these obligations, and may also be asked to provide self-certifications and tax reference numbers or the equivalent. The ACD reserves the right to refuse an application for shares or a transfer

of shares until it receives a declaration as to the shareholder's tax residency or status in the form prescribed by the ACD.

The ACD is also required to provide to HMRC certain information regarding shareholders, payments made to shareholders and proceeds arising on the disposal of shares, and HMRC may pass such information on to the tax authorities of another jurisdiction.

#### **Share Classes**

The net asset value of each share class, the net asset value per share, and the number of shares in each class are shown in the Comparative Tables sections of the relevant sub-fund. The distributions per share class are shown in the Distribution Tables. In each sub-fund all share classes have the same rights on winding up.

Class C Shares are only available to persons to whom an associate of the ACD provides services under an investment management agreement or who has a separate fee arrangement with the ACD or one of its associates.

Class G Shares are only available to persons who were previously investors in Baillie Gifford Emerging Markets Pension Fund (a pension fund that was a unit-linked fund of Baillie Gifford Life Limited, an associate of the ACD) and such other persons as the ACD may permit at its sole discretion.

Class W Shares are only available to persons who has, or whose agent has, a separate fee arrangement with the ACD or one of its associates in relation to the relevant Class W Shares.

The minimum lump sum investment amounts are shown in the table on page 261.

#### **Equalisation**

The Company will operate grouping for equalisation. Each class of shares will operate its own equalisation account. Shares purchased during a distribution period are called Group 2 shares. Shares purchased during any previous distribution period are called Group 1 shares.

#### **Equalisation cont.**

Group 2 shares contain in their purchase price an amount called equalisation which represents a proportion of the net income of the sub-fund that has accrued up to the date of purchase. The amount of equalisation is averaged across all the holders of Group 2 shares and is refunded to them as part of their first distribution and is treated as a return of capital for tax purposes. Being capital it is not liable to income tax but must be deducted from the cost of the shares for capital gains tax purposes.

An "income equalisation like" mechanism will be operated by the ACD for conversions. The ACD will ensure that the mechanism is operated to ensure fair treatment of those converting their shares and other shareholders in the affected classes.

### **Fund Charges and Costs**

A further explanation of charges and costs relating to the sub-funds of the ICVC can be found in the Enhanced Disclosure of Fund Charges and Costs document for each sub-fund on our website.

#### **Conflicts of Interest**

From time to time, there may be situations that give rise to a material interest or conflict of interest. Such interests can arise between the interests of the ACD, the Investment Adviser, other persons associated with them and the interests of the sub-funds and their shareholders. A material interest or a conflict of interest can also arise between the interests of different shareholders. In such circumstances the ACD will put in place effective organisational and administrative arrangements to manage and monitor the material interest or conflict of interest in a way that ensures shareholders are treated fairly, or where it is impractical to manage the conflict, it will be disclosed.

The ACD, the Investment Adviser and other persons associated with them may, from time to time, act as authorised corporate directors, investment managers or

advisers to other persons, companies or funds which follow similar investment objectives to the sub-funds. It is therefore possible that the ACD and/or the Investment Adviser may in the course of their business have potential conflicts of interest with the Company or a particular sub-fund. Each of the ACD and the Investment Adviser will, however, have regard in such event to, amongst other things, its obligation to act in the best interests of the Company so far as practicable, having regard to its obligations to other clients, when undertaking any investment where potential conflicts of interest may arise. The Depositary may, from time to time, act as the depositary or trustee of other companies or funds.

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#### Minimum Lump Sum Investment Amounts and ACD's Annual Fee

|   | Class A | Class B | Class C  | Class G  | Class W <sup>1</sup> |
|---|---------|---------|----------|----------|----------------------|
| Minimum lump sum investments:                           |         |         |          |          |                      |
| Baillie Gifford American Fund                           | £1,000  | £1,000  | £250,000 | n/a      | £1,000               |
| Baillie Gifford China Fund                              | £1,000  | £1,000  | £250,000 | n/a      | n/a                  |
| Baillie Gifford Developed Asia Pacific Fund             | £1,000  | £1,000  | £250,000 | n/a      | n/a                  |
| Baillie Gifford Emerging Markets Growth Fund            | £1,000  | £1,000  | £250,000 | n/a      | n/a                  |
| Baillie Gifford Emerging Markets Leading Companies Fund | £1,000  | £1,000  | £250,000 | £250,000 | n/a                  |
| Baillie Gifford European Fund                           | £1,000  | £1,000  | £250,000 | n/a      | n/a                  |
| Baillie Gifford Global Discovery Fund                   | £1,000  | £1,000  | £250,000 | n/a      | n/a                  |
| Baillie Gifford Japanese Fund                           | £1,000  | £1,000  | £250,000 | n/a      | £1,000               |
| Baillie Gifford Japanese Smaller Companies Fund         | £1,000  | £1,000  | £250,000 | n/a      | n/a                  |
| Baillie Gifford Pacific Fund                            | £1,000  | £1,000  | £250,000 | n/a      | n/a                  |
| ACD's annual fee:                                       |         |         |          |          |                      |
| Baillie Gifford American Fund                           | 1.50%   | 0.50%   | Nil      | n/a      | See note 2           |
| Baillie Gifford China Fund                              | 1.47%   | 0.72%   | Nil      | n/a      | n/a                  |
| Baillie Gifford Developed Asia Pacific Fund             | 1.40%   | 0.55%   | Nil      | n/a      | n/a                  |
| Baillie Gifford Emerging Markets Growth Fund            | 1.47%   | 0.72%   | Nil      | n/a      | n/a                  |
| Baillie Gifford Emerging Markets Leading Companies Fund | 1.47%   | 0.72%   | Nil      | 0.60%    | n/a                  |
| Baillie Gifford European Fund                           | 1.40%   | 0.55%   | Nil      | n/a      | n/a                  |
| Baillie Gifford Global Discovery Fund                   | 1.50%   | 0.75%   | Nil      | n/a      | n/a                  |
| Baillie Gifford Japanese Fund                           | 1.45%   | 0.60%   | Nil      | n/a      | See note 3           |
| Baillie Gifford Japanese Smaller Companies Fund         | 1.50%   | 0.60%   | Nil      | n/a      | n/a                  |
| Baillie Gifford Pacific Fund                            | 1.50%   | 0.65%   | Nil      | n/a      | n/a                  |

<sup>&</sup>lt;sup>1</sup>As at 30 April 2019 Class W Shares were not in issue in Baillie Gifford American Fund. Class W Shares were launched on 1 November 2018 in Baillie Gifford Japanese Fund. Class W Shares are only available to persons who has, or whose agent has, a separate fee arrangement with the ACD or one of its associates in relation to the relevant Class W Shares.

- 0.50% on the first £60 million;
- 0.35% on the next £200 million;
- 0.30% on the next £400 million; and
- 0.25% thereafter.

(where the combined net asset value of the relevant Class W Shares (accumulation and income) is less than £100 million a rate of 0.50% shall be applied to the whole of the net asset value of the relevant Class W Shares).

<sup>3</sup>Where the combined net asset value of the relevant Class W Shares (accumulation and income) is equal to or greater than £100 million, the following fee scale will be applied to the whole of the net asset value of the relevant Class W Shares:

- 0.60% on the first £30 million;
- 0.50% on the next £20 million; and
- 0.40% thereafter.

(where the combined net asset value of the relevant Class W Shares (accumulation and income) is less than £100 million a rate of 0.60% shall be applied to the whole of the net asset value of the relevant Class W Shares).

<sup>&</sup>lt;sup>2</sup>Where the combined net asset value of the relevant Class W Shares (accumulation and income) is equal to or greater than £100 million, the following fee scale will be applied to the whole of the net asset value of the relevant Class W Shares:

#### **Active Share**

Active Share is a measure of how actively managed a sub-fund is and is calculated by taking 100 minus the % of the sub-fund that overlaps with the comparative index. An Active Share of 100 indicates no overlap with the comparative index and an Active Share of zero indicates a portfolio that tracks the comparative index. The Active Share as at the year end and the comparative index for each sub-fund is shown in the table below. The Active Share has been shown against these indices to highlight the active management style against what is deemed to be the most relevant index for each sub-fund.

| Sub-fund  | Active Share | Comparative Index                    |  |
|---|--------------|--------------------------------------|--|
| Baillie Gifford American Fund                           | 91%          | S&P 500 Composite Index              |  |
| Baillie Gifford Developed Asia Pacific Fund             | 83%          | MSCI Pacific Index                   |  |
| Baillie Gifford Emerging Markets Growth Fund            | 67%          | MSCI Emerging Markets Index          |  |
| Baillie Gifford Emerging Markets Leading Companies Fund | 68%          | MSCI Emerging Markets Index          |  |
| Baillie Gifford European Fund                           | 93%          | MSCI Europe ex-UK Index              |  |
| Baillie Gifford Global Discovery Fund                   | 98%          | S&P Global Small Cap Index           |  |
| Baillie Gifford Greater China Fund                      | 56%          | MSCI Golden Dragon Index             |  |
| Baillie Gifford Japanese Fund                           | 79%          | Topix Index                          |  |
| Baillie Gifford Japanese Smaller Companies Fund         | 93%          | MSCI Japan Small Cap Index           |  |
| Baillie Gifford Pacific Fund                            | 75%          | MSCI All Country Asia ex-Japan Index |  |

<sup>&</sup>lt;sup>1</sup>As noted on page 1, with effect from 2 May 2019 the name of Baillie Gifford Greater China Fund was changed to Baillie Gifford China Fund and the investment objective and policy of the Fund were amended. The Fund's Comparative Index was also amended, the new Comparative Index is the MSCI All China Index. As at the time of writing, the Active Share for the Fund in relation to the new Index was 73%.

#### **Corporate Governance**

The Investment Adviser has a clear and considered policy towards its shareholder responsibilities, following its own detailed guidelines, when addressing corporate governance matters at the companies in which it invests and actively exercising its votes. The Investment Adviser recognises that companies operate under significantly differing conditions and for this reason it takes a pragmatic and flexible approach to corporate governance, whereby it applies its guidelines with care and gives due consideration to the specific circumstances of individual companies.

The Investment Adviser looks to have confidence in the quality and integrity of management. Consequently, its investment process involves keeping closely in touch with company management, learning how it plans to take the company's business forward and seeking to understand its goals and attitude towards shareholders. It believes that such dialogue is important in selecting successful investments and that it gets at the substance of corporate governance rather than concentrating merely on matters of form. Nevertheless, where the formal aspects of a company's corporate governance fall short of best practice and this is not fully supported by its circumstances, the Investment Adviser encourages improvements in face to face meetings and, where appropriate, votes against management recommendations at general meetings.

The Investment Adviser recognises that its right to vote on corporate proposals is the key formal mechanism by which shareholders play a role in a company's governance. It makes considered use of these votes and endeavours to contact companies to encourage improvements before it votes against management recommendations. Although the Investment Adviser generally supports management, it assesses each company proposal on its merits and avoids voting in a routine or mechanistic manner. In general, the Investment Adviser focuses on the issues it feels are most significant and where it can be most effective. Such issues include the alignment of management's interests

with those of shareholders, the effective operation of the board and its committees and the protection of shareholder rights.

The Investment Adviser's policy on social, environmental and ethical matters is integrated with its approach to corporate governance and, as such, it is based on dialogue and engagement rather than exclusion. Where appropriate, it discusses with company management those areas that may be most closely related to shareholder value such as sustainability, environmental impact, human rights and employee welfare. It also takes account of these matters in the selection, retention and realisation of investments, as part of its normal investment research and analysis process, where it thinks they may have a material impact on current or future valuations.

## The Group's Funds

| Baillie Gifford Bond Funds ICVC                                       | Baillie Gifford Overseas Growth Funds ICVC                         |
|---|--|
| Baillie Gifford Active Gilt Investment Fund <sup>1</sup>              | Baillie Gifford American Fund                                      |
| Baillie Gifford Active Index-Linked Gilt Investment Fund <sup>2</sup> | Baillie Gifford China Fund <sup>6</sup>                            |
| Baillie Gifford Active Long Gilt Investment Fund <sup>3</sup>         | Baillie Gifford Developed Asia Pacific Fund                        |
| Baillie Gifford Emerging Markets Bond Fund                            | Baillie Gifford Emerging Markets Growth Fund                       |
| Baillie Gifford High Yield Bond Fund                                  | Baillie Gifford Emerging Markets Leading Companies Fund            |
| Baillie Gifford Investment Grade Bond Fund                            | Baillie Gifford European Fund                                      |
| Baillie Gifford Investment Grade Long Bond Fund                       | Baillie Gifford Global Discovery Fund                              |
| Baillie Gifford Strategic Bond Fund                                   | Baillie Gifford Japanese Fund                                      |
|   | Baillie Gifford Japanese Smaller Companies Fund                    |
| Baillie Gifford Investment Funds ICVC                                 | Baillie Gifford Pacific Fund                                       |
| Baillie Gifford Diversified Growth Fund                               |  |
| Baillie Gifford Long Term Global Growth Investment Fund               | Baillie Gifford UK & Balanced Funds ICVC                           |
| Baillie Gifford Multi Asset Growth Fund                               | Baillie Gifford British Smaller Companies Fund                     |
| Baillie Gifford Positive Change Fund                                  | Baillie Gifford Global Alpha Growth Fund                           |
|   | Baillie Gifford Global Income Growth Fund                          |
| Baillie Gifford Investment Funds II ICVC                              | Baillie Gifford International Fund                                 |
| Baillie Gifford Global Stewardship Fund <sup>4</sup>                  | Baillie Gifford Managed Fund                                       |
| Baillie Gifford Japanese Income Growth Fund                           | Baillie Gifford Responsible Global Equity Income Fund <sup>7</sup> |
| Baillie Gifford Multi Asset Income Fund <sup>5</sup>                  | Baillie Gifford UK and Worldwide Equity Fund                       |
| Baillie Gifford Sterling Aggregate Bond Fund                          | Baillie Gifford UK Equity Alpha Fund                               |
| Baillie Gifford Sterling Aggregate Plus Bond Fund                     | Baillie Gifford UK Equity Focus Fund                               |
| Baillie Gifford UK Equity Core Fund                                   | Glenfinlas Global Fund <sup>8</sup>                                |
|   | Glerilinas Global Fund   |

<sup>&</sup>lt;sup>1</sup>With effect from 1 November 2018 the name of Baillie Gifford Active Gilt Plus Fund was changed to Baillie Gifford Active Gilt Investment Fund.

<sup>&</sup>lt;sup>2</sup>With effect from 1 November 2018 the name of Baillie Gifford Active Index-Linked Gilt Plus Fund was changed to Baillie Gifford Active Index-Linked Gilt Investment Fund.

<sup>&</sup>lt;sup>3</sup>With effect from 1 November 2018 the name of Baillie Gifford Active Long Gilt Plus Fund was changed to Baillie Gifford Active Long Gilt Investment Fund.

<sup>&</sup>lt;sup>4</sup>With effect from 1 November 2018 the name of Baillie Gifford Global Select Fund was changed to Baillie Gifford Global Stewardship Fund.

 $<sup>^5\</sup>mbox{Baillie}$  Gifford Multi Asset Income Fund launched on 31 August 2018.

<sup>&</sup>lt;sup>6</sup>With effect from 2 May 2019 the name of Baillie Gifford Greater China Fund was changed to Baillie Gifford China Fund.

 $<sup>^{7}</sup>$ Baillie Gifford Responsible Global Equity Income Fund launched on 6 December 2018.

<sup>&</sup>lt;sup>8</sup>Glenfinlas Global Fund is no longer available for subscription.

# For further information about the Funds or Baillie Gifford's range of OEICS, please:

Contact us at: Client Relations Team

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Call our Client Relations Team on 0800 917 2113. Your call may be recorded for training or monitoring purposes.

Visit our website at www.bailliegifford.com, or email us on trustenquiries@bailliegifford.com.

Or fax us on 0131 275 3955.

