







### **FACTSHEET, MARCH 2024**

Supermarket Income REIT plc is a real estate investment trust dedicated to investing in supermarket property forming a key part of the future model of UK grocery. We provide investors with long dated, secure, inflationlinked income and potential capital appreciation over the longer term.



### **INVESTMENT POLICY**

Highly focused investment strategy in omnichannel stores:







CLICK & COLLECT **ATSTORE** 



HOME DELIVERY **FROM STORE** 

With attractive lease terms:



13 YEARS AVERAGE LEASE LENGTH (1)



78% INFLATION LINKED RENT REVIEWS(1)



THE UK'S LARGEST AND **LEADING GROCERY OPERATORS** 

Providing regular, sustainable, inflation-linked income:



DIVIDEND PAID FY23



**DIVIDEND TARGET** 



**DIVIDEND YIELD AS AT** SEPTEMBER 2023

### FINANCIAL AND OPERATING PERFORMANCE

Performance summary:

- Acquired fifty-five supermarkets in the UK to date that operate as physical supermarkets and as online fulfilment centres
- All assets have upward only rent reviews

### Target returns:

- Full year dividend target 6.06p FY24
- 7-10% net total return target over the medium term

Forecasts are not indicative of future performance and past performance is not a reliable indicator of future results.

### **OUR PORTFOLIO**

Map key and supermarket exposure by value (2)

# KEY HIGHLIGHTS (1)

# £1.7bn

Portfolio value

# £104.8m

Passing annualised rent

# **q88**

EPRA NTA per share

# 5.8%

Net initial yield

Tesco 49% Supermarkets Sainsbury's 31% Morrisons 5% 13 years WAULT Waitrose 5% 33% Asda 2% EPRA loan to value Aldi 1% 3.6% M&S 1% Average rental uplift Map locations are Iceland <1% indicative only





### AT A GLANCE

We invest in future-proofed stores; modern, flexible buildings providing both physical retailing and last mile online distribution.

Ticker SUPR Listed
London stock
exchange, FTSE
250

Market cap<sup>()</sup> **£1bn** 

### THE OMNICHANNEL MODEL



### RATIONALF

#### Omnichannel stores are:

- Large, modern buildings adapted to operate both in store and online grocery operations
- Located in strategic locations close to major road networks and within large catchment areas
- The principal method of online grocery distribution in the UK: 80% of Tesco's 1.1 million weekly online orders are now fulfilled from omnichannel supermarkets<sup>(3)</sup>
- A typical omnichannel store will operate as many as 25 home delivery vans, with c.200 employees dedicated to online fulfilment, accounting for up to 30% of store turnover.<sup>(4)</sup>
- The model being adopted by major online retailers including Amazon through Whole Foods and Alibaba to HEMA

### SUPERMARKET PROPERTY - THE INVESTMENT CASE

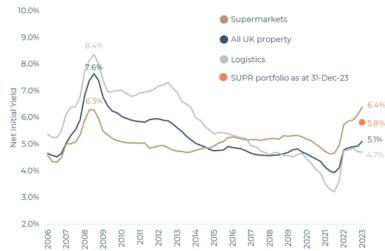
### Stable Predictable Income:

- Grocery is a non-cyclical, low volatility sub sector of real estate with a 30 year track record of delivering stable, predictable income.
- Institutional grade tenants Tesco, Sainsbury's, Asda and Morrisons have c.66% of the UK grocery market share<sup>(5)</sup>

### Strong Value Proposition:

- Current yields are attractive
- Leases benefitting from inflationary tailwinds
- Typically very well located for last mile logistics

### Supermarkets offer attractive relative value:



Source: Property yields sourced from MSCI for the period December 2006 to December 2023

### Past performance is not indicative of future results

(1) As at 31 December 2023 (2) Portfolio weighted by value based on 31 December 2023 valuation. (3) Operator website and Atrato estimates which are derived from third party sources believed to be reliable. No warranty or representation regarding the accuracy, validity or completeness of the information is given. (4) IGD

Channel forecasts 2022-2025. (5) Kantar December 2023 grocery market share data.

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