United Bank Limited

CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017 (UN-AUDITED)





CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT SEPTEMBER 30, 2017

	Note	(Un-audited) September 30, 2017 (Rupees	(Audited) December 31, 2016 in '000)
ASSETS Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Operating fixed assets Deferred tax asset - net Other assets	6 7 8 9	125,498,620 42,285,485 42,161,227 1,122,413,356 600,402,866 42,838,710 - - 43,973,278 2,019,573,542	133,467,502 32,267,304 35,484,586 838,262,274 537,782,146 39,298,927 - 45,179,521 1,661,742,260
LIABILITIES Bills payable Borrowings Deposits and other accounts Subordinated loans Liabilities against assets subject to finance lease Deferred tax liability - net Other liabilities NET ASSETS	10 11	15,655,308 476,265,166 1,329,394,115 - 5,457 3,348,851 28,821,091 1,853,489,988 166,083,554	11,759,012 205,865,131 1,245,791,616 - 3,558 5,230,571 29,363,148 1,498,013,036 163,729,224
REPRESENTED BY Share capital Reserves Unappropriated profit Total equity attributable to the equity holders of the Bank Non-controlling interest Surplus on revaluation of assets - net of deferred tax	12	12,241,798 44,268,018 74,152,575 130,662,391 4,607,450 135,269,841 30,813,713 166,083,554	12,241,798 42,615,188 68,939,008 123,795,994 4,227,693 128,023,687 35,705,537 163,729,224
CONTINGENCIES AND COMMITMENTS	13		

The annexed notes from 1 to 23 form an integral part of these consolidated condensed interim financial statements.

Aameer Karachiwalla Chief Financial Officer Sima Kamil President & Chief Executive Officer Amar Zafar Khan Director Arshad Ahmad Mir Director Sir Mohammed Anwar Pervez, OBE, HPk Chairman

CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017

	Note	July- September 2017	July- September 2016	January - September 2017	January - September 2016
			(Rupees	s in '000)	
Mark-up / return / interest earned	14	29,316,164	24,543,435	80,621,771	75,904,854
Mark-up / return / interest expensed	15	(14,757,515)	(10,489,431)	(37,245,028)	(31,496,516)
Net mark-up / return / interest income		14,558,649	14,054,004	43,376,743	44,408,338
(Provision) / reversal against loans and advances - net		(500,022)	556,137	(103,188)	(226,390)
Reversal of provision against lendings to financial institutions - ne	t	-	-	8,260	-
Provision for diminution in value of investments - net		(21,079)	(265,208)	(209,967)	(957,890)
Bad debts written off directly		(111,717)	(12,728)	(136,637)	(58,098)
·		(632,818)	278,201	(441,532)	(1,242,378)
Net mark-up / return / interest income after provisions		13,925,831	14,332,205	42,935,211	43,165,960
Non mark-up / interest income					
Fee, commission and brokerage income		3,430,790	3,258,677	10,470,520	10,661,213
Dividend income		252,251	213,995	1,031,875	1,489,897
Income from dealing in foreign currencies		575,952	464,702	1,535,891	1,562,135
Gain on sale of securities - net		298,428	508,411	4,295,042	5,279,297
Unrealized loss on revaluation of investments					
classified as held for trading		(23,397)	(11,659)	(20,907)	(2,903)
Other income		182,674	149,741	598,064	696,156
Total non mark-up / interest income		4,716,698	4,583,867	17,910,485	19,685,795
		18,642,529	18,916,072	60,845,696	62,851,755
Non mark-up / interest expenses					
Administrative expenses	16	(9,612,147)	(8,158,432)	(28,462,966)	(26,020,787)
Other provisions - net		(78,681)	(22,847)	(76,173)	(287,200)
Workers' Welfare Fund		(160,595)	(205,126)	(638,724)	(714,277)
Other charges		(399)	(26,003)	(59,039)	(56,253)
Total non mark-up / interest expenses		(9,851,822)	(8,412,408)	(29,236,902)	(27,078,517)
		8,790,707	10,503,664	31,608,794	35,773,238
Share of income / (loss) of associates		(27,454)	472,767	342,570	685,359
Profit before taxation		8,763,253	10,976,431	31,951,364	36,458,597
Toyotion Current		(2 852 021)	(4,025,227)	(11,348,979)	(13,032,797)
Taxation - Current		(2,853,831) 386,920	(4,025,227) 4,633	(11,348,979) (72,612)	(13,032,797) (1,968,203)
- Prior				,	293,561
- Deferred		(134,773) (2,601,684)	194,682 (3,825,912)	(1,077,347) (12,498,938)	(14,707,439)
Profit after taxation		6,161,569	7,150,519	19,452,426	21,751,158
		0,101,009	7,130,319	19,432,420	21,731,130
Attributable to:					
Equity shareholders of the Bank		6,110,393	7,065,712	19,349,717	21,529,731
Non-controlling interest		51,176	84,807	102,709	221,427
		6,161,569	7,150,519	19,452,426	21,751,158
			(Rup	ees)	
Earnings per share - basic and diluted		4.99	5.77	15.81	17.59

The annexed notes from 1 to 23 form an integral part of these consolidated condensed interim financial statements.

Aameer Karachiwalla Chief Financial Officer Sima Kamil President & Chief Executive Officer Amar Zafar Khan Director Arshad Ahmad Mir Director (UBĽ

CONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017

	July- September 2017	July- September 2016	January - September 2017	January - September 2016
		(Rupee	s in '000)	
Profit after taxation for the period attributable to: Equity shareholders of the Bank Non-controlling interest	6,110,393 51,176 6,161,569	7,065,712 84,807 7,150,519	19,349,717 <u>102,709</u> 19,452,426	21,529,731 221,427 21,751,158
Other comprehensive income:			,, _,, _	
Items that are not to be reclassified to profit or loss in subsequent periods Items that may be reclassified to profit or loss in subsequent periods Exchange differences on translation of net investment in foreign branches and subsidiaries - Equity shareholders of the Bank - Non-controlling interest	- 874,477 885,459 1,759,936	(344,933) (201,900) (546,833)	(279,826) 411,835 132,009	(1,499,236) (675,524) (2,174,760)
	1,759,936	(546,833)	132,009	(2,174,760)
Other comprehensive income transferred to equity	7,921,505	6,603,686	19,584,435	19,576,398
Items that may be reclassified to profit or loss in subsequent periods				
(Deficit) / surplus arising on revaluation of available for sale securities Related deferred tax reversal / (charge)	(15,056,668) 4,832,716 (10,223,952)	(1,877,227) 723,198 (1,154,029)	(7,601,753) 2,564,128 (5,037,625)	5,577,688 (1,545,390) 4,032,298
Total comprehensive income during the period - net of tax	(2,302,447)	5,449,657	14,546,810	23,608,696

The annexed notes from 1 to 23 form an integral part of these consolidated condensed interim financial statements.

Aameer Karachiwalla Chief Financial Officer Sima Kamil President & Chief Executive Officer Amar Zafar Khan Director Arshad Ahmad Mir Director Sir Mohammed Anwar Pervez, OBE, HPk Chairman



CONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017

	January - September 2017	January - September 2016
	(Rupees	s in '000)
CASH FLOW FROM OPERATING ACTIVITIES		
Profit before taxation	31,951,364	36,458,597
Less: Dividend income	(1,031,875)	(1,489,897)
Share of income of associates	(342,570)	(685,359)
Adjustments:	30,576,919	34,283,341
Depreciation on operating fixed assets	1,583,182	1,256,808
Depreciation on Islamic financing against leased assets (ljarah)	147,898	151,527
Amortization	321.785	288,218
Workers' Welfare Fund	638,724	714,277
Provision for retirement benefits	577,004	232,427
Provision for compensated absences	220,303	221,075
Provision against loans and advances - net	103,188	226,390
Reversal of provision against lendings to financial institutions - net	(8,260)	-
Provision for diminution in value of investments - net	209,967	957,890
Gain on sale of operating fixed assets - net	(32,430)	(23,223)
Loss / (gain) on sale of ijarah assets - net	118	(1,700)
Unrealized loss on revaluation of investments classified as held for trading	20,907	2,903
Bad debts written-off directly	136,637	58,098
Finance charges on leased assets	198	256
Other provisions - net	76,173	287,200
	3,995,394	4,372,146
(Increase) (depresses in energing access	34,572,313	38,655,487
(Increase) / decrease in operating assets Lendings to financial institutions	(6,668,381)	(6 507 520)
Held for trading securities	(45,633,899)	(6,597,529) (27,132,491)
Advances	(43,033,099) (63,008,561)	(54,817,319)
Other assets (excluding advance taxation)	5,144,540	8,285,717
Other assets (excluding advance taxation)	(110,166,301)	(80,261,622)
Increase / (decrease) in operating liabilities	(-,,, ,	(
Bills payable	3,896,296	(2,637,393)
Borrowings	270,400,035	90,245,155
Deposits and other accounts	83,602,499	92,318,663
Other liabilities (excluding current taxation)	(1,337,957)	(4,189,743)
	356,560,873	175,736,682
	280,966,885	134,130,547
Payments on account of staff retirement benefits	(781,560)	(458,744)
Income taxes paid	(15,369,493)	(14,599,810)
Net cash inflow from operating activities	264,815,832	119,071,993
CASH FLOW FROM INVESTING ACTIVITIES		
Net investments in available for sale securities	(240,470,286)	(29,381,031)
Net investments in held to maturity securities	(8,528,477)	(71,048,704)
Net investments in associates	2,495,367	1,971,848
Dividend income received	949,462	1,387,387
Investment in operating fixed assets	(5,114,171)	(4,504,707)
Sale proceeds from disposal of operating fixed assets	51,734	41,468
Sale proceeds from disposal of ijarah assets	57,163	62,785
Net cash outflow from investing activities	(250,559,208)	(101,470,954)
CASH FLOW FROM FINANCING ACTIVITIES		
Payment in respect of leased obligation	1,701	(634)
Dividends paid to:		
- Equity shareholders of the Bank	(12,205,786)	(11,252,806)
- Non-controlling interest	(135,249)	-
Net cash outflow from financing activities	(12,339,334)	(11,253,440)
Exchange differences on translation of net investment in		
foreign branches and subsidiaries attributable to:		
- Equity shareholders of the Bank	(279,826)	(1,499,236)
- Non-controlling interest	411,835	(675,524)
Increase in cash and cash equivalents during the period	2,049,299	4,172,839
Cash and cash equivalents at the beginning of the period	165,734,806	141,476,095
Cash and cash equivalents at the end of the period	167,784,105	145,648,934
The annexed notes from 1 to 23 form an integral part of these consolidated condensed interim finar		

The annexed notes from 1 to 23 form an integral part of these consolidated condensed interim financial statements.

Aameer Karachiwalla
Chief Financial Officer

Sima Kamil President & Chief Executive Officer Amar Zafar Khan Director Arshad Ahmad Mir Director Sir Mohammed Anwar Pervez, OBE, HPk Chairman

CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017

	Attributable to equity shareholders of the Bank						Non-	Total	
	Share Capital	General reserve	Statutory reserve	Capital reserve - Exchange translation	Employees stock option reserve	Unapprop- -riated profit	Sub total	controlling Interest	
Balance as at January 01, 2016 (Audited)	12,241,798	3,000	24,479,375	17,141,392	-(Rupees in '0 1,050	59,955,027	113,821,642	5,223,744	119,045,386
Transactions with owners for the nine months									
ended September 30, 2016 Final cash dividend - December 31, 2015 declared subsequent to the year end at Rs.4.0 per share	-	-	-	-	-	(4,896,719)	(4,896,719)	-	(4,896,719)
Interim cash dividend - March 31, 2016 declared at Rs.3.0 per share Interim cash dividend - June 30, 2016 declared		-	-	-	-	(3,672,539)	(3,672,539)	-	(3,672,539)
at Rs.3.0 per share Employees stock option reserve	-	-	-	-	- (513)	(3,672,539)	(3,672,539) (513)	-	(3,672,539) (513)
Total comprehensive income for the nine months	-	-	-	-	(513)	(12,241,797)	(12,242,310)	-	(12,242,310)
ended September 30, 2016						04 500 704	04 500 704	221,427	04 754 450
Profit after taxation for the nine months ended September 30, 2016 Other comprehensive income - net of tax	-	-	-	(1,499,236)	-	21,529,731 -	21,529,731 (1,499,236)	(675,524)	21,751,158 (2,174,760)
Total comprehensive income for the nine months ended September 30, 2016	-	-	-	(1,499,236)	-	21,529,731	20,030,495	(454,097)	19,576,398
Transfer from surplus on revaluation of fixed assets to unappropriated profit - net of tax	-	-	-	-	-	38,730	38,730	775	39,505
Transfer to statutory reserve	-	-	2,163,614	-	-	(2,163,614)	-	-	-
Balance as at September 30, 2016 (Un-audited)	12,241,798	3,000	26,642,989	15,642,156	537	67,118,077	121,648,557	4,770,422	126,418,979
Transactions with owners for the three months ended December 31, 2016									
Interim cash dividend - September 30, 2016 declared at Rs.3.0 per share	_		-	-	-	(3,672,539)	(3,672,539)	-	(3,672,539)
Employees stock option reserve	-	-	-	-	(537) (537)	-	(537)		(537)
Total comprehensive income for the three months ended December 31, 2016		-	-	-	(537)	(3,672,539)	(3,673,076)	-	(3,673,076)
Profit after taxation for the three months ended December 31, 2016 Other comprehensive income - net of tax	-	-	-	- (330,826)	-	6,253,027 (114,022)	6,253,027 (444,848)	(1,883) (390,666)	6,251,144 (835,514)
Total comprehensive income for the three months ended December 31, 2016	-	-	-	(330,826)	-	6,139,005	5,808,179	(392,549)	5,415,630
Ordinary dividend relating to Non-controlling interest	-	-	-	-	-	-	-	(149,967)	(149,967)
Transfer from surplus on revaluation of fixed assets to unappropriated profit - net of tax	-	-	-	-	-	12,334	12,334	(213)	12,121
Transfer to statutory reserves	-	-	657,869	-	-	(657,869)	-	-	-
Balance as at December 31, 2016 (Audited)	12,241,798	3,000	27,300,858	15,311,330	-	68,939,008	123,795,994	4,227,693	128,023,687
Transactions with owners for the nine months ended September 30, 2017									
Final cash dividend - December 31, 2016 declared subsequent to the year end at Rs.4.0 per share Interim cash dividend - March 31, 2017 declared	-	-	-	-	-	(4,896,719)	(4,896,719)	-	(4,896,719)
at Rs.3.0 per share Interim cash dividend - June 30, 2017 declared	-	-	-	-	-	(3,672,539)	(3,672,539)	-	(3,672,539)
at Rs.3.0 per share	-	-	-	-	-	(3,672,539) (12,241,797)	(3,672,539) (12,241,797)	-	(3,672,539) (12,241,797)
Total comprehensive income for the nine months ended September 30, 2017	-	-	-	-	-	(12,241,737)	(12,241,737)	-	(12,241,737)
Profit after taxation for the nine months ended September 30, 2017	-	-	-	-	-	19,349,717	19,349,717	102,709 411,835	19,452,426
Other comprehensive income - net of tax Total comprehensive income for the nine months ended September 30, 2017	-	-	-	(279,826) (279,826)	-	19,349,717	(279,826) 19,069,891	411,835 514,544	132,009 19,584,435
Ordinary dividend relating to Non-controlling interest	-	-	-	-	-	-	-	(135,249)	(135,249)
Transfer from surplus on revaluation of fixed assets to unappropriated profit - net of tax	-	-	-		-	38,303	38,303	462	38,765
Transfer to statutory reserves	-	-	1,932,656	-	-	(1,932,656)		-	
Balance as at September 30, 2017 (Un-audited)	12,241,798	3,000	29,233,514	15,031,504	-	74,152,575	130,662,391	4,607,450	135,269,841

The annexed notes from 1 to 23 form an integral part of these consolidated condensed interim financial statements.

Aameer Karachiwalla	
Chief Financial Officer	•

Amar Zafar Khan Director **UB**L

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017

1. STATUS AND NATURE OF BUSINESS

The Group consists of:

Holding Company United Bank Limited (the Bank)

Subsidiary Companies

United National Bank Limited, United Kingdom (UBL UK) - 55% holding UBL (Switzerland) AG, Switzerland (USAG) - 100% holding UBL Bank (Tanzania) Limited, Tanzania (UBTL) - 100% holding United Executors and Trustees Company Limited, Pakistan (UET) - 100% holding UBL Fund Managers Limited, Pakistan (UBLFM) - 98.87% holding AI Ameen Financial Services (Pvt.) Limited (AFSL) - effective holding 98.87%

The Group is engaged in commercial banking, asset management, investment advisory and investments business. United Bank Limited (the Bank) is a banking company incorporated in Pakistan and is engaged in commercial banking and related services. The Bank's registered office and principal office are situated at UBL Building, Jinnah Avenue, Blue Area, Islamabad and at UBL Head Office, I. I. Chundrigar Road, Karachi respectively. The Bank operates 1,347 (December 31, 2016: 1,341) branches inside Pakistan including 47 (December 31, 2016: 47) Islamic Banking branches and 2 (December 31, 2016: 2) branches in Export Processing Zones. The Bank also operates 18 (December 31, 2016: 18) branches outside Pakistan. The Bank is a subsidiary of Bestway (Holdings) Limited which is incorporated in the United Kingdom.

The Bank's ordinary shares are listed on Pakistan Stock Exchange. Its Global Depository Receipts (GDRs) are on the list of the UK Listing Authority and the London Stock Exchange Professional Securities Market. These GDRs are also eligible for trading on the International Order Book System of the London Stock Exchange. Further, the GDRs constitute an offering in the United States only to qualified institutional buyers in reliance on Rule 144A under the US Securities Act of 1933 and an offering outside the United States in reliance on Regulation S.

Non-controlling interest represents National Bank of Pakistan's 45% share in the net asset value of UBL UK and a 1.13% share held by past and present employees of UBLFM in the net asset value of UBLFM.

2. BASIS OF PRESENTATION

The disclosures made in these consolidated condensed interim financial statements have been limited based on the format prescribed by the State Bank of Pakistan vide BSD Circular No. 2 dated May 12, 2004, International Accounting Standard 34 - Interim Financial Reporting, provisions of and directives issued under the Companies Ordinance, 1984, Banking Companies Ordinance, 1962 and directives issued by the Securities and Exchange Commission of Pakistan. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984, Banking Companies Ordinance, 1962 have been followed. The Companies Ordinance, 1984 has been repealed after the enactment of the Companies Act, 2017. However, as allowed by the SECP vide its circular number 23/2017 dated October 4, 2017, these consolidated condensed interim financial statements have been prepared in accordance with the provisions of the repealed Companies Ordinance, 1984.

In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, the State Bank of Pakistan (SBP) has issued various circulars from time to time. Permissible forms of trade-related modes of financing include purchase of goods by banks from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these consolidated condensed interim financial statements as such, but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon. The Islamic Banking branches of the Bank have complied with the requirements set out under the Islamic Financial Accounting Standards issued by the Institute of Chartered Accountants of Pakistan and notified under the provisions of the Companies Ordinance, 1984.

Key financial figures of the Islamic Banking branches are disclosed in note 21 to these consolidated condensed interim financial statements.

3. STATEMENT OF COMPLIANCE

- 3.1 These consolidated condensed interim financial statements have been prepared in accordance with the requirements of International Accounting Standard (IAS) 34 Interim Financial Reporting, Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan, the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance,1962 and directives issued by the Securities and Exchange Commission of Pakistan (SECP) and the SBP. In case where requirements differ, the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 and the said directives have been followed.
- 3.2 The SBP vide BSD circular letter no. 10, dated August 26, 2002 has deferred the applicability of International Accounting Standard 39 Financial Instruments: Recognition and Measurement and International Accounting Standard 40 Investment Property for banking companies till further instructions. Further, SBP vide BPRD circular no. 4, dated February 25, 2015 has deferred the applicability of Islamic Financial Accounting Standards (IFAS) 3, Profit and Loss Sharing on Deposits. Further, according to the notification of the SECP issued vide SRO 411(I)/2008 dated April 28, 2008, International Financial Reporting Standard (IFRS) 7 Financial Instruments: Disclosures has not been made applicable for banks. Accordingly, the requirements of these standards have not been considered in the preparation of these consolidated condensed interim financial statements. However, investments have been classified and valued in accordance with the requirements of various circulars issued by the SBP. Further, segment information is being disclosed in accordance with SBP's prescribed format as per BSD circular 4 dated February 17, 2006 which prevails over the requirements specified in IFRS 8.

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NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017

- **3.3** SECP vide its notification SRO 633 (I)/2014 dated 10 July 2014, adopted IFRS 10 effective from the periods starting from 30 June 2014. However, vide its notification SRO 56 (I)/2016 dated 28 January 2016, it has been notified that the requirements of IFRS 10 and section 237 of the Companies Ordinance 1984 will not be applicable with respect to the investment in mutual funds established under Trust structure.
- **3.4** The disclosures made in these consolidated condensed interim financial statements have been limited based on a format prescribed by the SBP vide BSD Circular Letter No. 2 dated May 12, 2004 and IAS 34 Interim Financial Reporting. They do not include all the disclosures required for annual financial statements and these consolidated condensed interim financial statements should be read in conjunction with the consolidated financial statements of the Group for the year ended December 31, 2016.

4. SIGNIFICANT ACCOUNTING POLICIES AND FINANCIAL RISK MANAGEMENT

- **4.1** The accounting policies adopted in the preparation of these consolidated condensed interim financial statements are consistent with those applied in the preparation of the consolidated financial statements of the Group for the year ended December 31, 2016.
- **4.2** The financial risk management objectives and policies are consistent with those disclosed in the consolidated financial statements of the Group for the year ended December 31, 2016.

5. BASIS OF MEASUREMENT

- **5.1** These consolidated condensed interim financial statements have been prepared under the historical cost convention except that certain operating fixed assets and non-banking assets acquired in satisfaction of claims have been stated at revalued amounts and certain investments and derivative financial instruments have been stated at fair value.
- **5.2** The preparation of these consolidated condensed interim financial statements in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the reported amounts of assets and liabilities and income and expenses. It also requires management to exercise judgment in the application of its accounting policies. The estimates and assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. These estimates and assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods.

The significant judgments made by management in applying its accounting policies and the key sources of estimation uncertainty were the same as those applied to the consolidated financial statements of the Group for the year ended December 31, 2016.

		(Un-audited) September 30, 2017 (Rupees	(Audited) December 31, 2016 in '000)
6.	LENDINGS TO FINANCIAL INSTITUTIONS		
	Call money lendings Repurchase agreement lendings Bai Muajjal receivable from State Bank of Pakistan Bai Muajjal receivable from other financial institutions Other lendings to financial institutions	7,585,000 3,985,497 3,109,215 5,160,936 23,123,572 42,964,220	1,500,000 - 11,226,452 23,564,197 36,290,649
	Provision against lendings to financial institutions	(802,993) 42,161,227	(806,063) 35,484,586

7. INVESTMENTS

Investments by types	-	Se	(Un-audited) eptember 30, 2017	,	D	(Audited) December 31, 2016	
	Note	Held by	Given as	Total	Held by	Given as	Total
	-	Group	collateral		Group	collateral	
Held for trading securities	-			(Rupees	in '000)		
Market Treasury Bills		48,796,721	-	48,796,721	8,120,078	-	8,120,07
Pakistan Investment Bonds		5,205,828	-	5,205,828	263,156	-	263,15
Term Finance Certificates	l	20,285	-	20,285	26,608	-	26,60
Available for sale securities		54,022,834	-	54,022,834	8,409,842	-	8,409,84
Market Treasury Bills		104,132,173	242,151,990	346,284,163	25,117,903	47,933,801	73,051,70
Pakistan Investment Bonds		66,466,262	163,843,339	230,309,601	184,088,469	96,854,633	280,943,10
Government of Pakistan Eurobonds		13,339,130	,,	13,339,130	15,378,790	-	15,378,7
Government of Pakistan Sukuk		18,967,621		18,967,621	7,233,271	-	7,233,2
Ordinary shares of listed companies		18,372,425		18,372,425	16,007,143	-	16,007,14
Preference shares		375,243		375,243	372,636	-	372,63
Ordinary shares of unlisted companies		258,650		258,650	243,334	-	243,33
Investment in REIT		458,590		458,590	556,284	-	556,2
Term Finance Certificates		498,821		498,821	458,590	-	458,5
Foreign bonds - sovereign		40,751,752		40,751,752	33,743,383	-	33,743,3
Foreign bonds - others	l	16,535,791		16,535,791	18,150,994	-	18,150,9
Held to maturity securities		280,156,458	405,995,329	686,151,787	301,350,797	144,788,434	446,139,2
Market Treasury Bills		8,404,765	-	8,404,765	27,735,599	-][27,735,5
Pakistan Investment Bonds		312,302,749	-	312,302,749	289,522,875	-	289,522,8
Government of Pakistan Eurobonds		5,755,799	-	5,755,799	8,366,542	-	8,366,5
Government of Pakistan Sukuk		211,223	-	211,223	894,199	-	894,1
Term Finance Certificates		6,764,000		6,764,000	4,715,333	-	4,715,3
Sukuks		10,406,435	-	10,406,435	9,024,950	-	9,024,9
Participation Term Certificates		436	-	436	2,795	-	2,7
Debentures		2,266	-	2,266	2,266	-	2,2
Foreign bonds - sovereign		14,615,609	-	14,615,609	11,877,893	-	11,877,8
Foreign bonds - others		5,524,998	-	5,524,998	3,393,747	-	3,393,7
Recovery note		324,895	-	324,895	322,399	-	322,3
CDC SAARC Fund	l	228 364,313,403	-	228 364,313,403	228 355,858,826	-	2: 355,858,83
Associates		304,313,403	-	304,313,403	333,636,620	-	333,636,6
United Growth and Income Fund		746,583	-	746,583	615,046	-	615,0
UBL Liquidity Plus Fund		361,994	-	361,994	11,738	-	11,7
UBL Money Market Fund		11,319	-	11,319	11,445	-	11,4
UBL Retirement Savings Fund		-	-	-	30,654	-	30,6
UBL Government Securities Fund		262,268	-	262,268	3,092,749	-	3,092,7
UBL Gold Fund		-	-	-	86,734	-	86,7
UBL Asset Allocation Fund		806,011	-	806,011	765,932	-	765,9
UBL Stock Advantage Fund		217,958	-	217,958	186,565	-	186,5
UBL Financial Planning Fund		100,009	-	100,009	-	-	-
Al Ameen Islamic Cash Fund		363	-	363	12,862	-	12,8
Al Ameen Islamic Aggressive Income Fund		-	-	-	31,923	-	31,9
Al Ameen Islamic Sovereign Fund		378	-	378	59,360	-	59,3
Al Ameen Shariah Stock Fund		334,309	-	334,309	363,868	-	363,8
Al Ameen Islamic Asset Allocation Fund		218,689	-	218,689	128,665	-	128,6
Al Ameen Islamic Financial Planning Fund		444,776	-	444,776	611,598	-	611,5
UBL Insurers Limited		328,021	-	328,021	295,604	-	295,6
Khushhali Bank Limited		1,921,239	-	1,921,239	1,606,377	-	1,606,3
Oman United Exchange Company, Muscat DHA Cogen Limited	7.2	70,903	-	70,903	66,497	-	66,4
	L	5,824,820	-	5,824,820	7,977,617	J [7,977,6
	-	704,317,515	405,995,329	1,110,312,844	673,597,082	144,788,434	818,385,5
Provision for diminution in value of		(0 FCF 100)		(0 === +=+;	(0.454.555)		10 10 1
investments	-	(2,595,433)	-	(2,595,433)	(2,434,908)		(2,434,90
Investments - net of provisions		701,722,082	405,995,329	1,107,717,411	671,162,174	144,788,434	815,950,6
Surplus on revaluation of available for sale securities		9,273,741	5,443,111	14,716,852	12,665,549	9,647,338	22,312,88
Deficit on revaluation of held for trading securities Total Investments	-	(20,907) 710,974,916	- 411,438,440	(20,907) 1,122,413,356	(1,221) 683,826,502	- 154,435,772	(1,22) 838,262,27

7.2 As a result of exercise of a pledge in 2013, the Bank holds 20.99% of the issued and paid up capital of DHA Cogen Limited without any considerat having been paid. Consequently, DHA Cogen Limited is classified as an associated company.

where you come first								
NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017 8. ADVANCES	Note	(Un-audited) (Audited) September 30, December 31, 2017 2016 (Rupees in '000)						
Loans, cash credits, running finances, etc. In Pakistan Outside Pakistan Islamic financing and related assets	21.4	389,669,547 347,415,817 171,633,967 164,210,159 561,303,514 511,625,976 6,205,158 7,371,974						
Bills discounted and purchased Payable in Pakistan Payable outside Pakistan Advances - gross		24,347,041 16,677,528 49,637,235 43,483,888 73,984,276 60,161,416 641,492,948 579,159,366						
Provision against advances Specific General Advances - net of provision	8.1 8.2	(37,795,930) (38,080,944) (3,294,152) (3,296,276) 600,402,866 537,782,146						

8.1 Advances include Rs. 49,153.436 million (December 31, 2016: Rs. 46,044.942 million) which have been placed under non-performing status as detailed below:

				Septem	oer 30, 2017 (Ur	n-audited)			
Category of	Classified advances			Provision required			Provision held		
Classification	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
					 (Rupees in '00)0)			
Other Assets Especially									
Mentioned *	119,772	-	119,772	3,643	-	3,643	3,643	-	3,643
Substandard	441,086	3,698,914	4,140,000	105,984	1,059,847	1,165,831	105,984	1,059,847	1,165,831
Doubtful	1,567,334	6,539,887	8,107,221	840,319	2,096,238	2,936,557	840,319	2,096,238	2,936,557
Loss	26,700,991	10,085,452	36,786,443	25,618,994	8,070,905	33,689,899	25,618,994	8,070,905	33,689,899
	28,829,183	20,324,253	49,153,436	26,568,940	11,226,990	37,795,930	26,568,940	11,226,990	37,795,930
				Decen	nber 31, 2016 (A	(udited)			
Category of	Cla	ssified advance	25		ovision require			Provision held	
Classification	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
					- (Rupees in '00)0)			
Other Assets Especially					、	,			
Mentioned *	126.711	-	126.711	3,576	-	3,576	3,576	-	3,576
Substandard	908.055	1,916,117	2,824,172	222,697	337,466	560,163	222.697	337.466	560,163
Doubtful	2.471.496	2,670,087	5.141.583	1.203.332	1.042.384	2,245,716	1.203.332	1.042.384	2,245,716
Loss	29,007,185	8,945,291	37,952,476	27,881,140	7,390,349	35,271,489	27,881,140	7,390,349	35,271,489
	32,513,447	13,531,495	46,044,942	29,310,745	8,770,199	38,080,944	29,310,745	8,770,199	38,080,944

* The other assets especially mentioned category pertains to agricultural finance and advances to small enterprises.

8.2 General provision represents provision amounting to Rs. 229.354 million (December 31, 2016: Rs. 218.074 million) against consumer finance portfolio, Rs. 44.088 million (December 31, 2016: Rs.39.088 million) against advances to small enterprises as required by the Prudential Regulations issued by the SBP and Rs. 2,693.601 million (December 31, 2016: Rs.2,550.117 million) pertaining to overseas advances to meet the requirements of the regulatory authorities of the respective countries in which the overseas and subsidiaries operate. General provision also includes Rs. 327.109 million (December 31, 2016: Rs 488.997 million) which is based on regulatory instructions.

8.3 The Bank has availed the benefit of Forced Sale Value (FSV) of certain mortgaged properties held as collateral against non-performing advances as allowed under BSD Circular 1 of 2011. Had the benefit under the said circular not been taken by the Bank, the specific provision against non-performing advances would have been higher by Rs. 19.638 million (December 31, 2016: Rs. 56.375 million). The FSV benefit availed is not available for the distribution of cash or stock dividend to shareholders.

8.4 Exposure amounting to Rs. 10,313.300 million relating to certain facilities of Power Holding (Pvt.) Limited, which is a government guaranteed loan, has not been classified as non-performing, pursuant to a relaxation given by SBP in this respect. The relaxation is valid upto October 31, 2017.

		Note	(Un-audited) September 30, 2017 (Rupees	(Audited) December 31, 2016 in '000)
9.	OPERATING FIXED ASSETS			
	Capital work-in-progress		3,985,774	3,005,182
	Property and equipment		37,841,324	35,203,552
	Intangible assets		1,011,612	1,090,193
		9.1	42,838,710	39,298,927

9.1 Additions and disposals during the period amounted to Rs. 5,114.171 million (September 30, 2016: Rs.4,504.707 million) and Rs. 180.567 million (September 30, 2016: Rs. 90.727 million), respectively.



10.	BORROWINGS	Note	(Un-audited) September 30, 2017 (Rupees	(Audited) December 31, 2016 in '000)
	Secured			
	Borrowings from the State Bank of Pakistan			
	Export refinance scheme		14,266,882	14,702,567
	Long term financing facility		12,574	19,550
	Long term financing under export oriented projects		15,797,760	11,955,687
			30,077,216	26,677,804
	Repurchase agreement borrowings		414,574,895	154,967,594
			444,652,111	181,645,398
	Unsecured		11 609 710	14 201 000
	Call borrowings Overdrawn nostro accounts		11,608,710 1,284,890	14,381,809 318,275
	Trading liabilities		279,835	510,275
	Bai Muajjal payable to other financial institutions		4,960,218	
	Other borrowings		13,479,402	9,519,649
			31,613,055	24,219,733
			476,265,166	205,865,131
11.	DEPOSITS AND OTHER ACCOUNTS			
	Customers			
	Fixed deposits		363,674,104	329,853,639
	Savings deposits		388,732,993	373,194,772
	Sundry deposits		32,795,500	22,534,114
	Margin deposits		5,691,195	4,414,357
	Current accounts - remunerative		6,122,935	10,521,315
	Current accounts - non-remunerative		467,181,841	435,035,205
	Financial Institutions		1,264,198,568	1,175,553,402
	Remunerative deposits		50,018,108	57,423,288
	Non-remunerative deposits		15,177,439	12,814,926
			65,195,547	70,238,214
			1,329,394,115	1,245,791,616
12.	SURPLUS ON REVALUATION OF ASSETS - NET OF DEFERR			

12. SURPLUS ON REVALUATION OF ASSETS - NET OF DEFERRED TAX

Surplus / (deficit) arising on revaluation of assets - net of tax:

Fixed assets / non-banking assets

- Group's share		20,780,907	20,714,664
- Non-controlling interest		907,015	827,457
	12.1	21,687,922	21,542,121
Available for sale securities	_		
- Group's share		9,448,555	14,601,472
- Non-controlling interest		(320,399)	(441,409)
	12.2	9,128,156	14,160,063
Surplus on revaluation of assets of associates		(2,365)	3,353
		30,813,713	35,705,537

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NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017

		(Un-audited) September 30, 2017 (Rupees	(Audited) December 31, 2016 in '000)
12.1	Surplus on revaluation of fixed assets / non-banking assets		
	Surplus on revaluation of fixed assets / non-banking assets at January 1	22,502,554	22,883,840
	Revaluation of non-banking assets during the period / year Exchange adjustments Transferred to unappropriated profit in respect of incremental	214,421	169,861 (472,395)
	depreciation charged during the period / year - net of deferred tax Related deferred tax liability on incremental depreciation charged	(38,765)	(51,626)
	during the period / year	(20,320)	(27,126)
		155,336	(381,286)
		22,657,890	22,502,554
	Less: Related deferred tax liability on:		
	Revaluation as on January 1	960,433	1,089,359
	Revaluation of non-banking assets during the period / year	-	(7,174)
	Exchange adjustments	36,541	(94,626)
	Reversal on transfer to fixed assets	(6,686)	-
	Incremental depreciation charged during the period / year	(20,320) 969,968	(27,126) 960,433
		21,687,922	21,542,121
12.2	Surplus / (deficit) on revaluation of available for sale securities		
	Market Treasury Bills	(43,278)	(9,729)
	Pakistan Investment Bonds	8,676,136	14,625,102
	Listed shares	4,547,793	7,432,242
	REIT Investment	(2,918)	(5,420)
	Term Finance Certificates, Sukuks, other bonds, etc. Foreign bonds	22,571	104,054 166,638
		1,516,548 14,716,852	22,312,887
	Related deferred tax liability	(5,588,696)	(8,152,824)
		9,128,156	14,160,063
13.	CONTINGENCIES AND COMMITMENTS		

13. CONTINGENCIES AND COMMITMENTS

13.1 Direct credit substitutes

Contingent liabilities in respect of guarantees given favouring:
Government
Banking companies and other financial institutions
Others

13.2 Transaction-related contingent liabilities

Contingent liabilities in respect of performance bonds, bid bonds, warranties, etc. given favouring:		
Government	124,206,571	114,871,452
Banking companies and other financial institutions	7,921,037	7,068,771
Others	49,613,660	38,194,938
	181,741,268	160,135,161

12,348,397

1,018,047

4,674,118

18,040,562

10,418,980

1,320,355 6,<u>209,086</u>

17,948,421

13.3	Trade-related contingent liabilities	Note	(Un-audited) September 30, 2017 (Rupees	(Audited) December 31, 2016 in '000)
	Contingent liabilities in respect of letters of credit opened favouring: Government Banking companies and other financial institutions Others		60,089,895 7,856,949 139,877,556 207,824,400	63,407,320 6,512,864 104,964,788 174,884,972
13.4	Other contingencies			
	Claims against the Group not acknowledged as debts	13.4.1	13,091,067	12,490,082

13.4.1 These mainly represent counter claims filed by the borrowers for restricting the Group from disposal of assets (such as mortgaged / pledged assets kept as security).

Based on legal advice and / or internal assessments, management is confident that the matters will be decided in favour of the Group and the possibility of any outcome against the Group is remote and accordingly no provision has been made in these consolidated financial statements.

- 13.4.2 On November 10, 2016, a judgement was passed by the Supreme Court (SC) declaring the insertions of amendments in WWF Ordinance through Finance Act 2008 as unlawful. The Board of Directors of UBL FM in their meeting held on May 29, 2013, had resolved that accumulated unrecorded WWF provision from the date of its application till May 29, 2013 on all the funds under management amounting to Rs. 296.124 million will be borne by the Holding Company in case the said accumulated amount is required to be paid to the Government authorities. The tax department has filed review petition against the order of the SC which is currently pending.
- 13.4.3 Penalties amounting to Rs. 4.058 billion have been levied by the FE Adjudication Court of the State Bank of Pakistan relating to alleged contraventions of the requirements of foreign exchange regulations with respect to issuance and certification of E-Forms by the Bank to certain customers (exporters) who failed to submit the export documents thereagainst. Consequently foreign exchange on account of export proceeds have not been repatriated. The Bank maintains that it fully discharged its liability, in accordance with the law and has filed a civil suit in the High Court of Sindh challenging the levy of the penalty. The High Court has granted a stay on action being taken against the Bank. The management, based on the advice from legal counsel, is confident that the view of the Bank will prevail and the Bank will not be exposed to any loss on this account.
- 13.4.4 United Bank Limited Yemen ("UBL") issued two Standby Letters of Credit (SBLCs) for USD 12 million (Rs. 1,264.913 million) and USD 13 million (Rs. 1,370.322 million) in favor of Ministry of Oil and Minerals, Yemen (MOM) against the counter SBLCs of a foreign bank. In March 2015, the counter party to the underlying performance agreement notified MOM of suspension of the SBLCs due to force majeure. In September 2015, MOM filed a law suit against UBL at the Preliminary Commercial Court in Sana'a, Yemen claiming payment of both SBLCs for the total sum of USD 25 million (Rs. 2,635.235 million).

During the course of the last year, no major debate was held as all hearings of the commercial case were adjourned to subsequent dates, due to either non-appearance of legal counsel of MOM or non-submission of responses by MOM, as required by legal counsel of UBL. As per provisions of Yemeni procedural law, if 60 days lapse from the last hearing without the case being reinitiated/followed up by the plaintiff, the case shall be considered as if not filed and all procedures have to be re-initiated afresh. In light of the foregoing provision of law, and non-follow up by MOM for over 60 days, UBL counsel submitted a motion to dismiss the case. On September 25, 2017 the Honorable judge presiding over the commercial case filed by MOM against UBL in Yemen, accepted UBL's motion to drop the case. In light of the foregoing, the case filed by MOM against UBL in Yemen stands dismissed. Although the case against UBL, Yemen has been dismissed by the Honorable judge, the said dismissal is on the basis of a procedural lapse by MOM in pursuing the case, and not on the actual merits. Hence MOM can reinitiate the case against UBL afresh.

Based on the legal advice of the Bank's legal counsel in Yemen and in view of facts surrounding the matter, management is of the view that it is unlikely that there will be any financial impact on the Bank.

13.4.5 Punjab revenue authority issued show cause notice to UBL Fund Managers Limited requiring them to pay sales tax under Punjab sales tax on service act 2012 on management fee earned in Punjab from May 22, 2013. The Company has filed a petition on July 8, 2014 in the High Court of Sindh. A favorable outcome of this petition is expected.



13.5 Commitments to extend credit

The Group makes commitments to extend credit in the normal course of its business but these being revocable commitments do not attract any significant penalty or expense if the facility is unilaterally withdrawn.

		(Un-audited) September 30, 2017 (Rupees	(Audited) December 31, 2016 in '000)
13.6	Commitments in respect of forward foreign exchange contracts		
	Purchase Sale	257,780,213 221,376,302	216,641,748 193,057,693
13.7	Commitments in respect of derivatives		
	Interest rate swaps Cross currency swaps FX options - purchased	5,235,053 - 191,087	6,986,094 522,051 213,081
	FX options - sold Forward purchase of Government securities Forward sale of Government securities	191,087 13,773,763 2,995,200	213,081 4,998,400 3,553,866
13.8	Commitments in respect of capital expenditure	1,549,326	2,755,836
13.9	For contingencies relating to taxation refer note 17.	(Un-audited)	
		January - September 2017	January - September 2016
14.	MARK-UP / RETURN / INTEREST EARNED	(Rupees	in '000)
	On loans and advances to customers On lendings to financial institutions Call money lendings Repurchase agreement lendings	25,536,223 129,519 364,828	23,723,415 124,236 115,632
	Other lendings to financial institutions	1,163,202 1,657,549	536,869 776,737
	On investments Held for trading securities Available for sale securities Held to maturity securities On deposits with financial institutions	1,336,097 29,170,319 22,717,592 53,224,008 203,991 80,621,771	647,843 27,586,603 22,978,713 51,213,159 191,543 75,904,854
15.	MARK-UP / RETURN / INTEREST EXPENSED		
	On deposits On securities sold under repurchase agreements On other short term borrowings On long term borrowings	24,447,040 10,751,584 1,703,640 <u>342,764</u> <u>37,245,028</u>	22,657,806 7,342,742 1,198,897 <u>297,071</u> 31,496,516



January - September 2017 January - September 2018 16. ADMINISTRATIVE EXPENSES (Rupees in '000) 5. Salaries, allowances etc. 10,728,439 9,913,448 Charge for compensated absences 220,303 221,075 Medical expenses 530,055 454,981 Contribution to defined contribution plan 298,434 274,900 Charge for compensated absences 3,506,981 3,199,396 Depreciation on operating fixed assets 1,583,182 1,2268,808 Depreciation on operating fixed assets 1,583,182 1,2268,808 Outsourced service charges including sales commission 3,464,184 3,628,379 Communications 995,918 902,439 Banking service charges 591,246 472,082 Stationery and printing 458,359 454,184 Legal and professional charges 591,246 472,082 Stationery and publicity 719,965 433,152 Repairs and maintenance 1,311,989 1,227,168 Office running expenses 638,324 561,663 Vehicle expenses <th></th> <th></th> <th>(Un-aı</th> <th colspan="3">(Un-audited)</th>			(Un-aı	(Un-audited)		
2017 2016 (Rupees in '000) (Rupees in '000) (Rupees in '000) Salaries, allowances etc. 10,728,439 9,913,448 Charge for compensated absences 220,303 221,075 Medical expenses 530,055 454,981 Contribution to defined contribution plan 298,434 274,900 Charge / (reversal) in respect of defined benefit obligations 278,570 (42,473) Rent, taxes, insurance, electricity etc. 3,506,981 3,199,396 Depreciation on operating fixed assets 1,583,182 1,256,808 Depreciation on Islamic financing against leased assets (ljarah) 147,898 151,527 Amortization 321,785 288,218 Outsourced service charges including sales commission 3,464,184 3,628,379 Cash transportation charges 591,246 472,082 435,152 Repairs and maintenance 1,311,989 1,242,419 Travelling 213,193 207,816 Office running expenses 638,324 561,663			January -	January -		
2017 2016 (Rupees in '000) (Rupees in '000) (Rupees in '000) Salaries, allowances etc. 10,728,439 9,913,448 Charge for compensated absences 220,303 221,075 Medical expenses 530,055 454,981 Contribution to defined contribution plan 298,434 274,900 Charge / (reversal) in respect of defined benefit obligations 278,570 (42,473) Rent, taxes, insurance, electricity etc. 3,506,981 3,199,396 Depreciation on operating fixed assets 1,583,182 1,256,808 Depreciation on Islamic financing against leased assets (ljarah) 147,898 151,527 Amortization 321,785 288,218 Outsourced service charges including sales commission 3,464,184 3,628,379 Cash transportation charges 591,246 472,082 435,152 Repairs and maintenance 1,311,989 1,242,419 Travelling 213,193 207,816 Office running expenses 638,324 561,663			September	September		
16. ADMINISTRATIVE EXPENSES Salaries, allowances etc. 10,728,439 9,913,448 Charge for compensated absences 220,303 221,075 Medical expenses 530,055 454,981 Contribution to defined contribution plan 298,434 274,900 Charge / (reversal) in respect of defined benefit obligations 278,570 (42,473) Rent, taxes, insurance, electricity etc. 3,506,981 3,199,396 Depreciation on operating fixed assets 1,583,182 1,256,808 Depreciation on operating fixed assets 1,583,182 1,256,808 Outsourced service charges including sales commission 3,464,184 3,628,379 Communications 995,918 902,439 Banking service charges 394,960 833,987 Cash transportation charges 591,246 472,082 Stationery and printing 458,359 454,184 Legal and professional charges 475,829 355,500 Advertisement and publicity 719,965 433,152 Repairs and maintenance 1,311,989 1,242,419 Travelling 133,179 132,716 Office runnning expenses			•	•		
16. ADMINISTRATIVE EXPENSES Salaries, allowances etc. 10,728,439 9,913,448 Charge for compensated absences 220,303 221,075 Medical expenses 530,055 454,981 Contribution to defined contribution plan 298,434 274,900 Charge / (reversal) in respect of defined benefit obligations 278,570 (42,473) Rent, taxes, insurance, electricity etc. 3,506,981 3,199,396 Depreciation on operating fixed assets 1,583,182 1,256,808 Depreciation on operating fixed assets 1,583,182 1,256,808 Outsourced service charges including sales commission 3,464,184 3,628,379 Communications 995,918 902,439 Banking service charges 394,960 833,987 Cash transportation charges 591,246 472,082 Stationery and printing 458,359 454,184 Legal and professional charges 475,829 355,500 Advertisement and publicity 719,965 433,152 Repairs and maintenance 1,311,989 1,242,419 Travelling 133,179 132,716 Office runnning expenses			(Rupees	in '000)		
Charge for compensated absences 220,303 221,075 Medical expenses 530,055 454,981 Contribution to defined contribution plan 298,434 274,900 Charge / (reversal) in respect of defined benefit obligations 278,570 (42,473) Rent, taxes, insurance, electricity etc. 3,506,981 3,199,396 Depreciation on operating fixed assets 1,583,182 1,256,808 Depreciation on Islamic financing against leased assets (ljarah) 147,898 151,527 Amortization 321,785 288,218 Outsourced service charges including sales commission 3,464,184 3,628,379 Communications 995,918 902,439 Banking service charges 934,960 833,987 Cash transportation charges 591,246 472,082 Stationery and printing 458,359 454,184 Legal and professional charges 475,829 335,500 Advertisement and publicity 719,965 433,152 Repairs and maintenance 1,311,989 1,224,2419 Travelling 207,816 00ffice running expenses	16.	ADMINISTRATIVE EXPENSES				
Medical expenses530,055454,981Contribution to defined contribution plan298,434274,900Charge / (reversal) in respect of defined benefit obligations278,570(42,473)Rent, taxes, insurance, electricity etc.3,506,9813,199,396Depreciation on operating fixed assets1,583,1821,256,808Depreciation on Islamic financing against leased assets (ljarah)147,898151,527Amortization321,785288,218Outsourced service charges including sales commission3,464,1843,628,379Communications995,918902,439Banking service charges591,246472,082Stationery and printing458,359454,184Legal and professional charges591,246472,082Stationery and printing458,359454,184Legal and professional charges1,311,9891,242,419Travelling719,965433,152Repairs and maintenance1,311,9891,242,419Travelling213,193207,816Office running expenses101,899106,709Auditors' remuneration77,79079,986Training and seminars98,69080,442Brokerage expenses20,32915,716Subscriptions111,985120,131Donations56,97065,943Non-executive Directors' fees37,11532,282Zakat paid by overseas branch71,912210,827Miscellaneous expenses79,93299,628		Salaries, allowances etc.	10,728,439	9,913,448		
Contribution to defined contribution plan 298,434 274,900 Charge / (reversal) in respect of defined benefit obligations 278,570 (42,473) Rent, taxes, insurance, electricity etc. 3,506,981 3,199,396 Depreciation on operating fixed assets 1,583,182 1,256,808 Depreciation on lslamic financing against leased assets (ljarah) 147,898 151,527 Amortization 321,785 288,218 Outsourced service charges including sales commission 3,464,184 3,628,379 Communications 995,918 902,439 Banking service charges 934,960 833,987 Cash transportation charges 591,246 472,082 Stationery and printing 458,359 454,184 Legal and professional charges 475,829 355,500 Advertisement and publicity 719,965 433,152 Repairs and maintenance 1,311,939 1,242,419 Travelling 213,193 207,816 Office running expenses 638,324 561,663 Vehicle expenses 143,709 132,716 En		Charge for compensated absences	220,303	221,075		
Charge / (reversal) in respect of defined benefit obligations 278,570 (42,473) Rent, taxes, insurance, electricity etc. 3,506,981 3,199,396 Depreciation on operating fixed assets 1,583,182 1,256,808 Depreciation on Islamic financing against leased assets (ljarah) 147,898 151,527 Amortization 321,785 288,218 Outsourced service charges including sales commission 3,464,184 3,628,379 Communications 995,918 902,439 Banking service charges 934,960 833,987 Cash transportation charges 591,246 472,082 Stationery and printing 458,359 454,184 Legal and professional charges 475,829 355,500 Advertisement and publicity 719,965 433,152 Repairs and maintenance 1,311,939 1,242,419 Travelling 213,193 207,816 Office running expenses 638,324 561,663 Vehicle expenses 143,709 132,716 Entertainment 168,791 189,862 Cartage, freight and conveyanc		Medical expenses	530,055	454,981		
Rent, taxes, insurance, electricity etc. 3,506,981 3,199,396 Depreciation on operating fixed assets 1,583,182 1,256,808 Depreciation on Islamic financing against leased assets (ljarah) 147,898 151,527 Amortization 321,785 288,218 Outsourced service charges including sales commission 3,464,184 3,628,379 Communications 995,918 902,439 Banking service charges 934,960 833,987 Cash transportation charges 591,246 472,082 Stationery and printing 458,359 454,184 Legal and professional charges 475,829 355,500 Advertisement and publicity 719,965 433,152 Repairs and maintenance 1,311,989 1,242,419 Travelling 213,193 207,816 Office running expenses 638,324 561,663 Vehicle expenses 101,899 106,709 Auditors' remuneration 77,790 79,986 Training and seminars 98,690 80,442 Brokerage expenses 20,329 15,716		Contribution to defined contribution plan	298,434	274,900		
Depreciation on operating fixed assets 1,583,182 1,256,808 Depreciation on Islamic financing against leased assets (ljarah) 147,898 151,527 Amortization 321,785 288,218 Outsourced service charges including sales commission 3,464,184 3,628,379 Communications 995,918 902,439 Banking service charges 934,960 833,987 Cash transportation charges 591,246 472,082 Stationery and printing 458,359 454,184 Legal and professional charges 475,829 355,500 Advertisement and publicity 719,965 433,152 Repairs and maintenance 1,311,989 1,242,419 Travelling 213,193 207,816 Office running expenses 638,324 561,663 Vehicle expenses 143,709 132,716 Entertainment 168,791 189,862 Cartage, freight and conveyance 74,230 77,044 Insurance expense 20,329 15,716 Subscriptions 111,985 120,131		Charge / (reversal) in respect of defined benefit obligations	278,570	(42,473)		
Depreciation on Islamic financing against leased assets (Ijarah) 147,898 151,527 Amortization 321,785 288,218 Outsourced service charges including sales commission 3,464,184 3,628,379 Communications 995,918 902,439 Banking service charges 934,960 833,987 Cash transportation charges 591,246 472,082 Stationery and printing 458,359 454,184 Legal and professional charges 475,829 355,500 Advertisement and publicity 719,965 433,152 Repairs and maintenance 1,311,989 1,242,419 Travelling 213,193 207,816 Office running expenses 638,324 561,663 Vehicle expenses 143,709 132,716 Entertainment 168,791 188,862 Cartage, freight and conveyance 74,230 77,044 Insurance expense 101,899 106,709 Auditors' remuneration 77,790 79,986 Training and seminars 98,690 80,442 Broker		Rent, taxes, insurance, electricity etc.	3,506,981	3,199,396		
Amortization 321,785 288,218 Outsourced service charges including sales commission 3,464,184 3,628,379 Communications 995,918 902,439 Banking service charges 934,960 833,987 Cash transportation charges 591,246 472,082 Stationery and printing 458,359 454,184 Legal and professional charges 475,829 355,500 Advertisement and publicity 719,965 433,152 Repairs and maintenance 1,311,989 1,242,419 Travelling 213,193 207,816 Office running expenses 638,324 561,663 Vehicle expenses 143,709 132,716 Entertainment 168,791 189,862 Cartage, freight and conveyance 74,230 77,044 Insurance expense 101,899 106,709 Auditors' remuneration 77,790 79,986 Training and seminars 98,680 80,442 Brokerage expenses 20,329 15,716 Subscriptions 111,985 <t< td=""><td></td><td>Depreciation on operating fixed assets</td><td>1,583,182</td><td>1,256,808</td></t<>		Depreciation on operating fixed assets	1,583,182	1,256,808		
Outsourced service charges including sales commission 3,464,184 3,628,379 Communications 995,918 902,439 Banking service charges 934,960 833,987 Cash transportation charges 591,246 472,082 Stationery and printing 458,359 454,184 Legal and professional charges 475,829 355,500 Advertisement and publicity 719,965 433,152 Repairs and maintenance 1,311,989 1,242,419 Travelling 213,193 207,816 Office running expenses 638,324 561,663 Vehicle expenses 143,709 132,716 Entertainment 168,791 189,862 Cartage, freight and conveyance 74,230 77,044 Insurance expense 101,899 106,709 Auditors' remuneration 77,790 79,986 Training and seminars 98,690 80,442 Brokerage expenses 20,329 15,716 Subscriptions 111,985 120,131 Donations 56,970 65		Depreciation on Islamic financing against leased assets (ljarah)	147,898	151,527		
Communications 995,918 902,439 Banking service charges 934,960 833,987 Cash transportation charges 591,246 472,082 Stationery and printing 458,359 454,184 Legal and professional charges 475,829 355,500 Advertisement and publicity 719,965 433,152 Repairs and maintenance 1,311,989 1,242,419 Travelling 213,193 207,816 Office running expenses 638,324 561,663 Vehicle expenses 143,709 132,716 Entertainment 168,791 189,862 Cartage, freight and conveyance 74,230 77,044 Insurance expense 101,899 106,709 Auditors' remuneration 77,790 79,986 Training and seminars 98,690 80,442 Brokerage expenses 20,329 15,716 Subscriptions 111,985 120,131 Donations 56,970 65,943 Non-executive Directors' fees 37,115 32,282		Amortization	321,785	288,218		
Banking service charges 934,960 833,987 Cash transportation charges 591,246 472,082 Stationery and printing 458,359 454,184 Legal and professional charges 475,829 355,500 Advertisement and publicity 719,965 433,152 Repairs and maintenance 1,311,989 1,242,419 Travelling 213,193 207,816 Office running expenses 638,324 561,663 Vehicle expenses 143,709 132,716 Entertainment 168,791 189,862 Cartage, freight and conveyance 74,230 77,044 Insurance expense 101,899 106,709 Auditors' remuneration 77,790 79,986 Training and seminars 98,690 80,442 Brokerage expenses 20,329 15,716 Subscriptions 111,985 120,131 Donations 56,970 65,943 Non-executive Directors' fees 37,115 32,282 Zakat paid by overseas branch 71,912 210,827 </td <td></td> <td>Outsourced service charges including sales commission</td> <td>3,464,184</td> <td>3,628,379</td>		Outsourced service charges including sales commission	3,464,184	3,628,379		
Cash transportation charges 591,246 472,082 Stationery and printing 458,359 454,184 Legal and professional charges 475,829 355,500 Advertisement and publicity 719,965 433,152 Repairs and maintenance 1,311,989 1,242,419 Travelling 213,193 207,816 Office running expenses 638,324 561,663 Vehicle expenses 143,709 132,716 Entertainment 168,791 189,862 Cartage, freight and conveyance 74,230 77,044 Insurance expense 101,899 106,709 Auditors' remuneration 77,790 79,986 Training and seminars 98,690 80,442 Brokerage expenses 20,329 15,716 Subscriptions 111,985 120,131 Donations 56,970 65,943 Non-executive Directors' fees 37,115 32,282 Zakat paid by overseas branch 71,912 210,827 Miscellaneous expenses 79,932 99,628		Communications	995,918	902,439		
Stationery and printing 458,359 454,184 Legal and professional charges 475,829 355,500 Advertisement and publicity 719,965 433,152 Repairs and maintenance 1,311,989 1,242,419 Travelling 213,193 207,816 Office running expenses 638,324 561,663 Vehicle expenses 143,709 132,716 Entertainment 168,791 189,862 Cartage, freight and conveyance 74,230 77,044 Insurance expense 101,899 106,709 Auditors' remuneration 77,790 79,986 Training and seminars 98,690 80,442 Brokerage expenses 20,329 15,716 Subscriptions 111,985 120,131 Donations 56,970 65,943 Non-executive Directors' fees 37,115 32,282 Zakat paid by overseas branch 71,912 210,827 Miscellaneous expenses 79,932 99,628		Banking service charges	934,960	833,987		
Legal and professional charges 475,829 355,500 Advertisement and publicity 719,965 433,152 Repairs and maintenance 1,311,989 1,242,419 Travelling 213,193 207,816 Office running expenses 638,324 561,663 Vehicle expenses 143,709 132,716 Entertainment 168,791 189,862 Cartage, freight and conveyance 74,230 77,044 Insurance expense 101,899 106,709 Auditors' remuneration 77,790 79,986 Training and seminars 98,690 80,442 Brokerage expenses 20,329 15,716 Subscriptions 111,985 120,131 Donations 56,970 65,943 Non-executive Directors' fees 37,115 32,282 Zakat paid by overseas branch 71,912 210,827 Miscellaneous expenses 79,932 99,628		Cash transportation charges	591,246	472,082		
Advertisement and publicity 719,965 433,152 Repairs and maintenance 1,311,989 1,242,419 Travelling 213,193 207,816 Office running expenses 638,324 561,663 Vehicle expenses 143,709 132,716 Entertainment 168,791 189,862 Cartage, freight and conveyance 74,230 77,044 Insurance expense 101,899 106,709 Auditors' remuneration 77,790 79,986 Training and seminars 98,690 80,442 Brokerage expenses 20,329 15,716 Subscriptions 111,985 120,131 Donations 56,970 65,943 Non-executive Directors' fees 37,115 32,282 Zakat paid by overseas branch 71,912 210,827 Miscellaneous expenses 79,932 99,628		Stationery and printing	458,359	454,184		
Repairs and maintenance 1,311,989 1,242,419 Travelling 213,193 207,816 Office running expenses 638,324 561,663 Vehicle expenses 143,709 132,716 Entertainment 168,791 189,862 Cartage, freight and conveyance 74,230 77,044 Insurance expense 101,899 106,709 Auditors' remuneration 77,790 79,986 Training and seminars 98,690 80,442 Brokerage expenses 20,329 15,716 Subscriptions 111,985 120,131 Donations 56,970 65,943 Non-executive Directors' fees 37,115 32,282 Zakat paid by overseas branch 71,912 210,827 Miscellaneous expenses 79,932 99,628		Legal and professional charges	475,829	355,500		
Travelling 213,193 207,816 Office running expenses 638,324 561,663 Vehicle expenses 143,709 132,716 Entertainment 168,791 189,862 Cartage, freight and conveyance 74,230 77,044 Insurance expense 101,899 106,709 Auditors' remuneration 77,790 79,986 Training and seminars 98,690 80,442 Brokerage expenses 20,329 15,716 Subscriptions 111,985 120,131 Donations 56,970 65,943 Non-executive Directors' fees 37,115 32,282 Zakat paid by overseas branch 71,912 210,827 Miscellaneous expenses 79,932 99,628		Advertisement and publicity	719,965	433,152		
Office running expenses 638,324 561,663 Vehicle expenses 143,709 132,716 Entertainment 168,791 189,862 Cartage, freight and conveyance 74,230 77,044 Insurance expense 101,899 106,709 Auditors' remuneration 77,790 79,986 Training and seminars 98,690 80,442 Brokerage expenses 20,329 15,716 Subscriptions 111,985 120,131 Donations 56,970 65,943 Non-executive Directors' fees 37,115 32,282 Zakat paid by overseas branch 71,912 210,827 Miscellaneous expenses 79,932 99,628		Repairs and maintenance	1,311,989	1,242,419		
Vehicle expenses 143,709 132,716 Entertainment 168,791 189,862 Cartage, freight and conveyance 74,230 77,044 Insurance expense 101,899 106,709 Auditors' remuneration 77,790 79,986 Training and seminars 98,690 80,442 Brokerage expenses 20,329 15,716 Subscriptions 111,985 120,131 Donations 56,970 65,943 Non-executive Directors' fees 37,115 32,282 Zakat paid by overseas branch 71,912 210,827 Miscellaneous expenses 79,932 99,628		Travelling	213,193	207,816		
Vehicle expenses 143,709 132,716 Entertainment 168,791 189,862 Cartage, freight and conveyance 74,230 77,044 Insurance expense 101,899 106,709 Auditors' remuneration 77,790 79,986 Training and seminars 98,690 80,442 Brokerage expenses 20,329 15,716 Subscriptions 111,985 120,131 Donations 56,970 65,943 Non-executive Directors' fees 37,115 32,282 Zakat paid by overseas branch 71,912 210,827 Miscellaneous expenses 79,932 99,628		Office running expenses	638,324	561,663		
Cartage, freight and conveyance 74,230 77,044 Insurance expense 101,899 106,709 Auditors' remuneration 77,790 79,986 Training and seminars 98,690 80,442 Brokerage expenses 20,329 15,716 Subscriptions 111,985 120,131 Donations 56,970 65,943 Non-executive Directors' fees 37,115 32,282 Zakat paid by overseas branch 71,912 210,827 Miscellaneous expenses 79,932 99,628			143,709	132,716		
Insurance expense 101,899 106,709 Auditors' remuneration 77,790 79,986 Training and seminars 98,690 80,442 Brokerage expenses 20,329 15,716 Subscriptions 111,985 120,131 Donations 56,970 65,943 Non-executive Directors' fees 37,115 32,282 Zakat paid by overseas branch 71,912 210,827 Miscellaneous expenses 79,932 99,628		Entertainment	168,791	189,862		
Auditors' remuneration 77,790 79,986 Training and seminars 98,690 80,442 Brokerage expenses 20,329 15,716 Subscriptions 111,985 120,131 Donations 56,970 65,943 Non-executive Directors' fees 37,115 32,282 Zakat paid by overseas branch 71,912 210,827 Miscellaneous expenses 79,932 99,628		Cartage, freight and conveyance	74,230	77,044		
Training and seminars 98,690 80,442 Brokerage expenses 20,329 15,716 Subscriptions 111,985 120,131 Donations 56,970 65,943 Non-executive Directors' fees 37,115 32,282 Zakat paid by overseas branch 71,912 210,827 Miscellaneous expenses 79,932 99,628		Insurance expense	101,899	106,709		
Brokerage expenses 20,329 15,716 Subscriptions 111,985 120,131 Donations 56,970 65,943 Non-executive Directors' fees 37,115 32,282 Zakat paid by overseas branch 71,912 210,827 Miscellaneous expenses 79,932 99,628		Auditors' remuneration	77,790	79,986		
Brokerage expenses 20,329 15,716 Subscriptions 111,985 120,131 Donations 56,970 65,943 Non-executive Directors' fees 37,115 32,282 Zakat paid by overseas branch 71,912 210,827 Miscellaneous expenses 79,932 99,628		Training and seminars	98,690	80,442		
Subscriptions 111,985 120,131 Donations 56,970 65,943 Non-executive Directors' fees 37,115 32,282 Zakat paid by overseas branch 71,912 210,827 Miscellaneous expenses 79,932 99,628			20,329	15,716		
Donations 56,970 65,943 Non-executive Directors' fees 37,115 32,282 Zakat paid by overseas branch 71,912 210,827 Miscellaneous expenses 79,932 99,628			111,985	120,131		
Zakat paid by overseas branch71,912210,827Miscellaneous expenses79,93299,628		Donations	56,970	65,943		
Zakat paid by overseas branch71,912210,827Miscellaneous expenses79,93299,628		Non-executive Directors' fees	37,115	32,282		
Miscellaneous expenses 79,932 99,628		Zakat paid by overseas branch				
28,462,966 26,020,787			79,932			
			28,462,966	26,020,787		

17. TAXATION

17.1 The Income Tax returns of the Bank have been filed up to the tax year 2016 (accounting year ended December 31, 2015) and were deemed to be assessed under section 120 of the Income Tax Ordinance, 2001 (Ordinance) unless amended by the Commissioner of Inland Revenue.

The income tax authorities have issued amended assessment orders for the tax years 2003 to 2016, and created additional tax demands (including disallowances of provisions made prior to Seventh Schedule) of Rs.11,640 million (December 31, 2016: Rs. 13,723 million), which have been fully paid as required under the law. The Bank has filed appeals before the various appellate forums against these amendments. Where the appellate authorities have allowed relief on certain issues, the assessing authorities have filed appeals before higher appellate forums. Where the appellate authorities have not allowed relief the Bank has filed appeals before higher appellate forums. The management of the Bank is confident that the appeals will be decided in favor of the Bank.

The tax returns for Azad Kashmir (AK) Branches have been filed upto the tax year 2016 (financial year 2015) under the provisions of section 120(1) read with section 114 of the Ordinance and in compliance with the terms of the agreement between banks and the Azad Kashmir Council in May 2005. The returns filed are considered as deemed assessment orders under the law.

The tax authorities have also carried out monitoring for Federal Excise Duty, Sales tax and withholding taxes covering period from year ended 2007 to 2016. Consequently various addbacks and demands were raised creating a total demand of Rs. 971 million (December 31, 2016: Rs. 1,245 million). The Bank has filed appeals against all such demands and is confident that these would be decided in the favor of the Bank.

The tax returns for UAE, Yemen and Qatar branches have been filed upto the year ended December 31, 2016 and for USA branch upto the year ended December 31, 2015 under the provisions of the laws prevailing in the respective countries, and are deemed as assessed unless opened for reassessment.

The income tax returns for UBTL have been filed upto the accounting year ended December 31, 2016, for UBL UK, UBLFM and UET up to the accounting year ended December 31, 2015 and for USAG upto the accounting year ended December 31, 2014 under the provisions of the laws prevailing in respective countries and are deemed as assessed unless opened for reassessment by the tax authorities. Additionally, tax clearance has been issued for UBTL till the accounting year 2015 and for UBL UK and USAG till the accounting year 2014. There are no material tax contingencies in any of the subsidiaries.

18. FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of quoted securities other than those classified as held to maturity, is based on quoted market price. Quoted securities classified as held to maturity are carried at cost.

The fair value of unquoted debt securities, fixed term loans, other assets, other liabilities, fixed term deposits and borrowings cannot be calculated with sufficient reliability due to the absence of a current and active market for these assets and liabilities and reliable data regarding market rates for similar instruments.

In the opinion of the management, the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since these are either short-term in nature or, in the case of customer loans and deposits, are frequently repriced.

18.1 The Group measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the assets or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: Fair value measurements using input for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The table below analyses financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

	September 30, 2017					
	Carrying /		Fair va	alue		
On balance sheet financial instruments	Notional value –	Level 1	Level 2	Level 3	Total	
Financial assets measured at fair value			(Rupees in '000)			
- Investments						
Government Securities (Tbills, PIBs, GoP Sukuks						
and Eurobonds)	672,394,553	-	672,394,553	-	672,394,553	
Foreign Bonds - Sovereign and others	57,945,431	-	57,945,431	-	57,945,431	
Ordinary shares of listed companies	21,612,245	21,612,245	-	-	21,612,245	
Debt securities (TFCs)	425,220	-	425,220	-	425,220	
Investment in REIT	455,672	455,672	-	-	455,672	
Investment in Associates	5,824,820	-	5,824,820	-	5,824,820	
	758,657,941	22,067,917	736,590,024	-	758,657,941	
Financial assets not measured at fair value						
 Cash and balances with treasury banks 	125,498,620	-	-	-	-	
- Balances with other banks	42,285,485	-	-	-	-	
- Lending to financial institutions	42,161,227	-	-	-	-	
- Advances	600,402,866	-	-	-	-	
- Other assets	23,662,766	-	-	-	-	
- Investments (HTM, unlisted ordinary shares,						
preference shares)	363,755,415	-	-	-	-	
	1,956,424,320	22,067,917	736,590,024	-	758,657,941	
Financial liabilities not measured at fair value						
- Bills Payable	15,655,308	-	-	-	-	
- Borrowings	476,265,166	-	-	-	-	
- Deposits and other accounts	1,329,394,115	-	-	-	-	
- Other liabilities	21,184,659	-	-	-	-	
	1,842,499,248	-	-	-	-	

	September 30, 2017				
	Carrying /		Fair va	alue	
	Notional value —	Level 1	Level 2	Level 3	Total
			(Rupees in '000)		
Off balance sheet financial instruments	470 450 545		040 707		0.40 70
Forward purchase and sale of foreign exchange contracts	479,156,515	-	842,737	-	842,73
nterest rate swaps	5,235,053	-	120,223	-	120,22
Cross currency swaps	-	-	-	-	-
-X options - purchased and sold	382,174	-	-	-	-
Forward purchase of government securities	13,773,763	-	(6,427)	-	(6,42
Forward sale of government securities	2,995,200	-	909	-	90
		De	cember 31, 2016		
	Carrying /		Fair va	alue	
On balance sheet financial instruments	Notional value —	Level 1	Level 2	Level 3	Total
Financial assets measured at fair value			(Rupees in '000)		
- Investments					
Government Securities (Tbills, PIBs, GoP Sukuks					
and Eurobonds)	399,604,148	-	399,604,148	-	399,604,14
Foreign Bonds - Sovereign and others	52,061,015	-	52,061,015	-	52,061,01
Ordinary shares of listed companies	22,220,692	22,220,692	-	-	22,220,69
Debt securities (TFCs)	583,011	-	583,011	-	583,01
Investment in REIT	453,170	453,170	-	-	453,17
Investment in Associates	7,977,617	-	7,977,617	-	7,977,61
	482,899,653	22,673,862	460,225,791	-	482,899,65
Financial assets not measured at fair value					
 Cash and balances with treasury banks 	133,467,502	-	-	-	-
- Balances with other banks	32,267,304	-	-	-	-
- Lending to financial institutions	35,484,586	-	-	-	-
- Advances	537,782,146	-	-	-	-
Other assets	29,050,873	-	-	-	-
Investments (HTM, unlisted ordinary shares,					
preference shares)	355,362,621	-	-	-	-
. ,	1,606,314,685	22,673,862	460,225,791	-	482,899,65
Financial liabilities not measured at fair value					
- Bills Payable	11,759,012	-	-	-	-
- Borrowings	205 865 131	-	-	-	-

Bills Tayable	11,700,012	-		-	-
- Borrowings	205,865,131	-	-	-	-
- Deposits and other accounts	1,245,791,616	-	-	-	-
- Other liabilities	23,220,387	-	-	-	-
	1,486,636,146	-	-	-	-
Off balance sheet financial instruments					
Forward purchase and sale of foreign exchange contracts	409,699,441	-	(746,629)	-	(746,629)
Interest rate swaps	6,986,094	-	197,083	-	197,083
Cross currency swaps	522,051	-	5,459	-	5,459
FX options - purchased and sold	426,162	-	-	-	-
Forward purchase of government securities	4,998,400	-	(2,391)	-	(2,391)
Forward sale of government securities	3,553,866	-	1,717	-	1,717

18.2 Certain categories of operating fixed assets (land and buildings) and non-banking assets acquired in satisfactions of claims are carried at revalued amounts (level 3 measurement) determined by professional valuers based on their assessment of the market values.

18.3 Valuation techniques used in determination of fair values within level 2 and level 3.

Debt Securities

The fair value of Federal Government securities is determined using the prices / rates available on Mutual Funds Association of Pakistan (MUFAP) and the fair value of other corporate and foreign government securities is determined using the rates from Reuters / Bloomberg.

Derivatives

The fair valuation techniques include forward pricing and swap models using present value calculations.

Operating fixed assets and non-banking assets acquired in satisfaction of claims

Land, buildings and non-banking assets acquired in satisfaction of claims are revalued on a periodic basis using professional valuers. The valuation is based on their assessment of the market value of the assets. The effect of changes in the unobservable inputs used in the valuations cannot be determined with certainty, accordingly, a qualitative disclosure of sensitivity has not been presented in these consolidated financial statements.

19. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

		For the nine months ended September 30, 2017 (Un-audited)						
	Corporate Finance	Trading and Sales	Retail Banking	Commercial Banking	Asset Management	Others	Inter segment elimination	
			(F	Rupees in '000)				
Total income	257,041	22,944,548	24,442,358	11,006,604	988,373	1,990,874	-	
Total expenses	(54,671)	(821,755)	(22,482,027)	(4,690,782)	(487,886)	(1,141,313)	-	
Profit before tax	202,370	22,122,793	1,960,331	6,315,822	500,487	849,561	-	
Segment return on assets (ROA)	57.5%	1.8%	0.2%	1.0%	42.6%	-	-	
Segment cost of funds	0.6%	4.7%	2.5%	4.1%	-	-	-	

For the Nine months ended September 30, 2016 (Un-audited)

	Corporate Finance	Trading and Sales	Retail Banking	Commercial Banking	Asset Management	Others	Inter segment elimination
			(F	Rupees in '000)			
Total income	503,121	28,090,514	23,004,396	10,815,539	743,012	1,621,987	-
Total expenses	(75,219)	(2,332,985)	(19,973,837)	(4,010,228)	(474,451)	(1,454,175)	-
Profit before tax	427,902	25,757,529	3,030,559	6,805,311	268,561	167,812	-
Segment return on assets (ROA)	115.7%	2.7%	0.3%	1.2%	21.4%	-	-
Segment cost of funds	0.0%	4.6%	2.6%	4.1%	-	-	-

As at September 30, 2017 (Un-audited)

	Corporate Finance	Trading and Sales	Retail Banking	Commercial Banking	Asset Management	Others	Inter segment elimination
			(F	Rupees in '000)			
Segment assets (gross of NPL provisions)	1,043,148	1,200,769,411	1,162,800,352	620,904,477	2,047,378	128,015,766	(1,058,211,060)
Segment non performing loans (NPLs)	644,000	1,140,535	10,487,467	36,815,706	-	65,728	-
Segment provision held against NPLs	492,000	1,137,206	8,240,675	27,883,064	-	42,985	-
Segment liabilities	424,745	1,137,880,225	1,191,592,587	572,409,503	613,801	8,780,187	(1,058,211,060)

	As at December 31, 2016 (Audited)							
	Corporate Finance	Retail Banking Others						
			(I	Rupees in '000)				
Segment assets (gross of NPL provisions)	1,121,938	940,381,710	1,092,053,721	542,138,463	1,455,741	110,454,439	(987,782,808)	
Segment non performing loans (NPLs)	674,671	1,603,361	11,703,125	31,998,971	-	64,814	-	
Segment provision held against NPLs	507,379	1,584,978	9,100,204	26,851,681	-	36,702	-	
Segment liabilities	233,008	859,587,557	1,123,240,517	496,531,403	206,715	5,996,644	(987,782,808)	

Segment assets and liabilities include inter segment balances.

Transactions between reportable segments are based on an appropriate transfer pricing mechanism using agreed rates.

20. RELATED PARTY TRANSACTIONS

The Group has related party relationships with its associates, employee benefit plans and its directors and executive officers (including their associates).

The Group enters into transactions with related parties in the normal course of business. Contributions to and accruals in respect of staff retirement benefits and other benefit plans are made in accordance with the actuarial valuations / terms of the contribution plan. Remuneration to the executives / officers is determined in accordance with the terms of their appointment.

Details of transactions with related parties during the period, other than those which have been disclosed elsewhere in these consolidated condensed interim financial statements, are as follows:

ES TO THE CONSOLIDATED CONDENSED INTERIM FINANC THE NINE MONTHS ENDED SEPTEMBER 30, 2017		ITS (UN-AUDIT t September 30		dited)	A	s at December	31, 2016 (Audit	ed)
	Directors	Key Manage- ment Personnel	Associates	Other related parties	Directors	Key Manage- ment Personnel	Associates	Other relate parties
				(Rupees	in '000)			
Lendings to financial institutions		-	100,000	-		-	375,000	
Investments								
Opening balance	-	-	7,977,617	3,895,328	-	-	8,801,941	3,917,
Investment made during the period / year	-	-	1,135,634	-	-	-	1,324,688	
Investment redeemed / disposed off during the period / year	-	-	(3,472,821)	-	-	-	(2,883,497)	(22,
Equity method adjustments		-	87,096	-	-	-	734,485	0.005
Closing balance	-	-	5,727,526	3,895,328	-	-	7,977,617	3,895,
Provision for diminution in value of investments	-	-	-	114,844	-	-	-	114,
Advances								
Opening balance	2,339	367,645	2,155,149	16,907,692	706	404,436	2,155,149	7,907
Addition during the period / year	4,561	72,822	-	46,774,354	18,822	126,368	-	59,472
Repaid during the period / year	(6,909)	(275,010)	-	(58,315,739)	(17,189)	(186,873)	-	(50,471
Fransfer in / (out) - net	24	11,224	-	(134)	-	23,714	-	40.007
Closing balance	15	176,681	2,155,149	5,366,173	2,339	367,645	2,155,149	16,907
Provision held against advances	-	-	2,155,149	-	-	-	2,155,149	
Other Assets								
nterest mark-up accrued	-	-	3,888	93,787	7	67	4,144	235
Receivable from staff retirement funds	-	-		400,294	-	-	-	376
Prepaid insurance	-	-	115,469	-	-	-	5,236	
Remuneration receivable from management of funds	-	-	90,499	-	-	-	86,615	
Sales load receivable	-	-	12,020	-	-	-	12,267	
Formation cost receivable	-	-	6,624 112,384	- 30,164	-	-	2,363 10,655	
Other receivable Provision against other assets	-	-	-	30,164	-	-	-	30 30
Borrowings								
Opening balance	-	-	-	167,100	-	-	-	
Borrowings during the period / year	-	-	-	512,650	-	-	-	167
Settled during the period / year	-	-	-	(473,350)	-	-	-	
Closing balance	-	-	-	206,400	-	-	-	167
Deposits and other accounts								
Opening balance	8,666,368	241,070	8,882,657	1,244,169	7,934,549	134,394	6,658,891	1,822
Received during the period / year	18,781,345	1,067,238	209,143,635	128,108,535	25,536,998	1,563,279	129,962,337	114,808
Withdrawn during the period / year	(23,565,415)	(1,199,866)	(201,295,163)	(125,721,190)	(24,805,179)	(1,452,113)	(127,738,571)	(115,386
Transfer in / (out) - net Closing balance	11,542 3,893,840	(32,475) 75,967	- 16,731,129	(334,783) 3,296,731	- 8,666,368	(4,490) 241,070	- 8,882,657	1,244
-								
Other Liabilities	10.000	100	40.055	00.050	00 540	05	00 777	
nterest / mark-up payable on deposits nterest / mark-up payable on borrowings	42,603	199	18,255	20,850	86,513	35	29,777	4,
Payable to staff retirement fund	-	-	-	66 151,790	-	-	-	130,
Jnearned income	-	-	-	1,042	-			100,
Contingencies and Commitments								
Letter of guarantee	-	-	23,757	-	-	-	23,574	
Forward foreign exchange contracts purchase	-	-	63,222	-	-	-	-	198,
Forward foreign exchange contracts sale	-	-	63,246	-	-	-	-	203
Cross Currency Swaps	-		-	-	-	-	522,051	
	For the nine	e months ende	d September 3 ited)	30, 2017 (Un-	For the nin		ed September 3 dited)	0, 2016 (Un-
		Key Manage-	neu)			Key Manage-	uneu)	
	Directors	ment	Associates	Other related	Directors	ment	Associates	Other relat

	Directors	Personnel	Associates	parties	Directors	Personnel	Associates	parties
				(Rupees	in '000)			
Mark-up / return / interest earned	22	5,539	11,831	399,859	10	5,902	17,708	263,274
Commission / charges recovered	465	299	38,850	10,057	159	425	31,370	8,695
Dividend received	-	-	156,874	386,695	-	-	309,761	359,324
Net gain on sale of securities	-	-	217,153	-	-	-	456,012	-
Remuneration from management of funds	-	-	744,727	-	-	-	595,286	-
Sales load	-	-	151,092	-	-	-	95,915	-
Other income	-	-	11,283	9,381	-	2,621	3,553	9,380
Mark-up / return / interest expense	89,426	2,484	368,651	43,093	115,056	1,058	194,981	26,092
Remuneration paid	-	1,264,112	-	-	-	1,061,338	-	-
Post employment benefits	-	50,576	-	-	-	48,683	-	-
Non-executive directors' fee	37,115	-	-	-	32,282	-	-	-
Net charge for defined contribution plans	-	-	-	298,434	-	-	-	274,900
Net charge / (reversal) for defined benefit plans	-	-	-	94,211	-	-	-	(215,568)
Other expenses	-	-	2,552	95,460	-	-	52,676	89,005
Insurance premium paid	-		410,389	-	-		227,453	
Insurance claims settled	-	-	219,540	-	-	-	76,215	-

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NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017

21. ISLAMIC BANKING BUSINESS

21.1 The Bank operates 47 (December 31, 2016: 47) Islamic Banking branches and 160 (December 31, 2016: 141) Islamic Banking windows. The statement of Financial position of the Bank's Islamic Banking branches as at September 30 is as follows:

	Note	(Un-audited) September 30, 2017	(Audited) December 31, 2016
ASSETS		(Rupees	in '000)
ASSETS			
Cash and balances with treasury banks	Г	3,778,878	2,327,107
Balances with other banks		3,259,491	2,862,278
Due from financial institutions	21.3	15,855,151	12,726,452
Investments		25,299,706	13,104,677
Islamic financing and related assets	21.4	6,116,449	7,284,386
Operating fixed assets		171,780	155,843
Due from Head Office		-	9,365,555
Other assets		420,614	143,903
	_	54,902,069	47,970,201

LIABILITIES

Bills payable	680,606	238,126
Deposits and other accounts		
Current accounts - non remunerative	12,312,308	9,752,775
Current accounts - remunerative	1,353,150	2,520,018
Saving accounts	6,111,294	2,994,848
Term deposits	2,154,066	1,299,848
Deposits from financial institutions - remunerative	29,907,626	28,773,229
Deposits from financial institutions - non remunerative	39,227	-
	51,877,671	45,340,718
Due to Head Office	193,692	-
Other liabilities	372,826	721,401
	53,124,795	46,300,245
NET ASSETS	1,777,274	1,669,956
REPRESENTED BY		
Islamic Banking Fund	2,181,000	2,181,000
Accumulated losses	(422,504)	(609,289)

1,758,496

1,777,274

18,778

1,571,711

1,669,956

98,245

Surplus on revaluation of assets



21.2 The profit and loss account of the Bank's Islamic Banking branches for the nine months ended September 30 is as follows:

	(Un-a	udited)
	January - September 2017	January - September 2016
	(Rupees	in '000)
Return earned	2,042,399	1,502,761
Return expensed	(1,254,345)	(967,936)
	788,054	534,825
(Provision) / reversal against loans and advances - net	(1,122)	128
Net return after provisions	786,932	534,953
Other Income		
Fee, commission and brokerage income	54,253	31,139
Gain / (loss) from dealing in foreign currencies	121	(5,163)
(Loss) / gain on sale of securities - net	(438)	4,299
Other income	7,506	4,122
Total other income	61,442	34,397
	848,374	569,350
Other Expenses		
Administrative expenses	(661,588)	(607,072)
Other provisions - net	(1)	(69)
Total other expenses	(661,589)	(607,141)
Net profit / (loss) for the period	186,785	(37,791)
Accumulated losses brought forward Accumulated losses carried forward	(609,289)	(532,990)
Accumulated losses carried forward	(422,504)	(570,781)
Remuneration to Shariah Board and Advisor	4,960	4,668

21.3 This includes Bai Muajjal agreements entered into with SBP and various financial institutions whereby the Bank sold sukuks having carrying value of Rs. 8,037.331 million (December 31, 2016: Rs. 11,073.312 million) on deferred payment basis. The average return on these transactions is 5.63%. The balances are due to mature latest by June 2018.

		(Un-audited) September 30, 2017	(Audited) December 31, 2016
21.4	Islamic financing and related assets	(Rupees i	in '000)
	Financings		
	Murabaha	267,563	242,391
	Ijarah	555,772	620,848
	Diminishing Musharaka	4,391,403	6,203,709
		5,214,738	7,066,948
	Advances		<u></u>
	Advances against Ijarah	50,757	120,828
	Advances for Diminishing Musharaka	810,085	87,892
	Advances for Murabaha	58,496	21,998
		919,338	230,718
	Profit and other receivables against financings and advances	71,082	74,308
	Gross Islamic financing and related assets	6,205,158	7,371,974
	Provision against financings and advances	(88,709)	(87,588)
		6,116,449	7,284,386
21.5	Charity Fund		
	Opening Balance	648	2,342
	Addition during the period / year	681	1,404
	Payments during the period / year		(3,098)
	Closing Balance	1,329	648



22. NON-ADJUSTING EVENT AFTER THE BALANCE SHEET DATE

The Board of Directors in its meeting held on October 19, 2017 has declared an interim cash dividend in respect of the quarter ended September 30, 2017 of Rs. 3.0 per share (September 30, 2016: Rs. 3.0 per share). The consolidated condensed interim financial statements for the nine months ended September 30, 2017 do not include the effect of these appropriations which will be accounted for subsequent to the period end.

23. DATE OF AUTHORIZATION

These consolidated condensed interim financial statements were authorised for issue on October 19, 2017 by the Board of Directors of the Bank.

Aameer KarachiwallaSima KamilAmar Zafar KhanArshad Ahmad MirSir Mohammed Anwar Pervez, OBE, HPkChief Financial OfficerPresident &DirectorDirectorChairmanChief Executive Officer