

Hargreaves Lansdown MULTI-MANAGER INCOME & GROWTH TRUST

August 2019

**HARGREAVES
LANDSOWN**



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Chief Investment
Officer



ELLEN POWLEY
Fund
Manager

This fund offers a one-stop-shop of all our favourite Equity Income fund managers. It offers the potential for income, growth or a combination of the two from investing predominantly in the UK stock market.

This fund invests in a core list of our favoured UK Equity Income funds and will invest a minimum of 80% in UK equities. Up to 20% can be invested outside UK equities with the aim to increase income and or capital growth. The fund will be invested to meet our aim to deliver a yield in excess of 110% of the yield on the FTSE All Share Index.

REVIEW

There was plenty for investors to worry about in the three months to 31 July 2019. New Prime Minister Boris Johnson promised to take the UK out of the

European Union by Halloween 'come what may'. Meanwhile there were fears of a recession in parts of Europe and the trade war between the US and China rumbled on.

The UK stock market made money over the period though as low interest rates, which keep borrowing costs low and boost economic growth, look set to continue for longer than expected.

We recently appointed Chris Murphy (from Aviva) to manage part of the portfolio for us. It means the shares he invests in will be held directly in the portfolio, instead of us investing in his existing fund. It gives him greater flexibility, which we think could improve long-term returns, and reduces costs for investors.

We also reduced exposure to the Majedie UK Income Fund following changes to the management team, which dented our conviction.

This portfolio has an investment in LF Woodford Equity Income, which suspended dealing on 3 June 2019. We're monitoring the situation and will continue to update clients as more information becomes available. Investors can buy and

sell units in the HL Multi-Manager Income & Growth Fund as normal.

OUTLOOK

We think UK equity income funds offer good yields and our combination of more traditional income funds, such as Artemis Income, and more adventurous choices, such as Marlborough Multi Cap Income, have the potential to deliver excellent long-term returns. We're particularly proud of the portfolio's track record of generating an attractive income – the income paid has risen in 15 of the 16 years since launch, although income levels aren't guaranteed.

FUND HOLDINGS UPDATE

This fund has a holding in Woodford Equity Income, in which dealing is currently suspended. This fund continues to trade as normal.

Fund information*

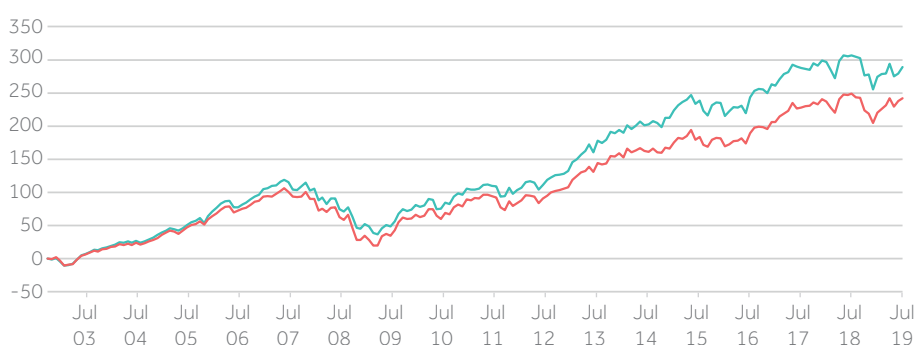
Sector	IA UK Equity Inc
Launch Price	50p
Launch Date	18/10/2002
Fund Size	£2,844.7m
Units available	Income & Accumulation
Yield (variable and not a reliable indicator of future performance)	4.62%
Income Frequency	Monthly
Dividend Payment Dates	Last working day each month
Ex-dividend Dates	First working day each month
Initial Charge	5%
Initial Saving	Up to 5%
Ongoing Charge (OCF/TER)	1.27%

Top 10 holdings (%)*

Artemis Income	17.0
Jupiter – Ben Whitmore	16.9
JO Hambro UK Equity Income	16.8
LF Woodford Equity Income	12.2
Columbia Threadneedle – Richard Colwell	10.9
Marlborough Multi Cap Income	10.9
Aviva – Chris Murphy	4.3
Majedie UK Income	4.2
Jupiter Asian Income	4.1
BNY Mellon Global Income	2.1

*Correct as at 31/07/2019

Performance since launch (%)



● Fund **+289.4%** ● Sector **+241.9%**

Past performance is not a guide to future returns

Cumulative performance (%)

	1 year	3 year	5 year	10 year	Since launch
Fund (%)	-4.2	13.3	28.6	148.9	289.4
Sector Average (%)	-2.0	18.1	30.9	139.1	241.9

Year on year performance (%)

	Jul 14–15	Jul 15–16	Jul 16–17	Jul 17–18	Jul 18–19
Fund (%)	11.7	1.6	12.9	4.8	-4.2
Sector Average (%)	8.7	2.0	13.3	6.3	-2.0

Source for all performance data, Lipper IM/Hargreaves Lansdown on a NAV-to-NAV, net income reinvested to 31/07/2019.

WHY INVEST IN A HL MULTI-MANAGER FUND?

- Professional management from one of the largest and best-resourced fund research teams in the UK.
- Broad exposure to a range of investment styles in one, convenient fund.
- Our size and scale allows us to negotiate significant discounts from the underlying funds to reduce costs.
- Access to some managers not widely available to the retail market.

Any changes we make within our Multi-Manager funds are not subject to capital gains tax. An investor may only be subject to capital gains tax, once their investment is sold.

INVESTMENT PROCESS

We believe our quantitative analysis is one of the major differentiating factors between ourselves and the rest of the industry. Using in-house generated statistical programs, our team create a forensic analysis of fund managers to understand what lies behind the raw performance numbers. Our fund managers and research analysts use this analysis when conducting face-to-face fund manager interviews. As the UK's leading fund supermarket we benefit from unrivalled access to fund managers meeting several hundred managers a year. The combination of quantitative and qualitative analysis allows us to identify funds we believe have the greatest potential for future outperformance.

We are looking to invest in funds managed by experts with a passion for investment and we want these experienced fund managers to work in a culture that promotes and incentivises strong long-term performance.

RISK SUMMARY

The value of investments and any income can fall, therefore investors could get back less than invested. Neither capital nor income is guaranteed. Investments should be regarded as long-term. Some of the charges and expenses are taken from capital and this increases the chances of the capital value falling. Tax rules can change and the value of any benefits will depend on personal circumstances.

Please note this factsheet is not personal advice and should not be viewed as a promotion of any of the individual underlying funds profiled. Before investing in these funds please read the Key Investor Information documents. Our Multi-Manager funds are for investors who wish to choose their own investments. The selection of the underlying funds does not take into consideration personal circumstances. We offer an advisory service for investors who are unsure whether an investment is suitable for their circumstances.

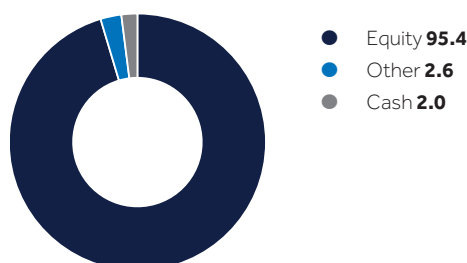
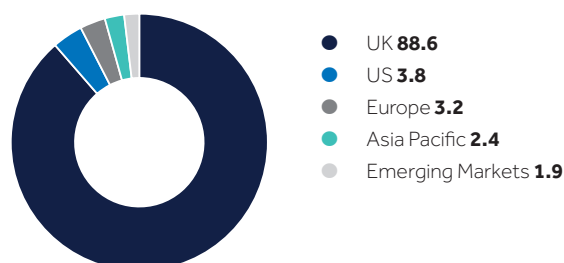
The fund's strategy, and therefore level of risk, can change over time. Economic factors such as interest rates, inflation and supply and demand can affect all investments.

This fund takes part or all of the annual charge from capital rather than the income generated, increasing the potential for the capital value of the investment to be eroded.

This fund invests in smaller companies, which are more volatile and sometimes more difficult to trade than larger companies.

This fund is permitted to use derivatives such as warrants, options and futures for 'Efficient Portfolio Management' (EPM). They can be used to effectively take a position (or reduce an existing position) in an investment, allowing positions to be altered more quickly and cost-effectively than dealing directly. The use of these instruments can, under certain circumstances, increase volatility and risk.

Past performance is not a guide to future returns, and investments could face additional risks if the manager moves into different investment areas. Please contact us for copies of the Key Investor Information documents provided by the underlying investments, these documents may specify scenarios which could result in a fall in their value.

Asset allocation (%) †**Geographical equity allocation (%) †**

†Correct as at 31/07/2019.

Please note figures may not add up to 100% due to rounding.