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# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF BLOM BANK SAL

We have audited the accompanying consolidated financial statements of BLOM Bank SAL (the "Bank") and its subsidiaries (the "Group"), which comprise the consolidated statement of financial position as at 31 December 2014 and the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Group as at 31 December 2014, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Ernst & Young

20 March 2015 Beirut, Lebanon

# CONSOLIDATED INCOME STATEMENT

For the year ended 31 December 2014

	Notes	2014 LL million	2013 LL million
Interest and similar income Interest and similar expense	7 8	2,165,229 (1,313,692)	2,015,256 (1,218,898)
Net interest income		851,537	796,358
Fee and commission income		259,624	222,905
Fee and commission expense		(42,422)	(38,618)
Net fee and commission income	9	217,202	184,287
Net gain from financial instruments at fair value through profit or loss Net gain from derecogniton of financial assets at amortized cost Revenue from financial assets at fair value through other	10 11	101,157 40,441	136,946 70,277
comprehensive income	25	1,460	290
Other operating income	12	18,770	18,215
Total operating income		1,230,567	1,206,373
Net credit losses Write-back of provision on other financial assets	13	(62,207)	(106,541) 1,317
Net operating income		1,168,360	1,101,149
Personnel expenses	14	(288,284)	(264,108)
Other operating expenses	15	(169,273)	(151,044)
Depreciation of property and equipment Amortization of intangible assets	26 27	(31,057) (1,609)	(30,227) (1,681)
Total operating expenses	-	(490,223)	(447,060)
Operating profit		678,137	654,089
Net gain on disposal of fixed assets		558	256
Profit before tax		678,695	654,345
Income tax expense	16	(128,796)	(123,045)
Profit for the year		549,899	531,300
Attributable to:			
Equity holders of the parent		532,859	520,763
Non-controlling interests		17,040	10,537
		549,899	531,300
		LL	LL
Basic/diluted earnings per share attributable to equity holders of the parent for the year	17	2,416	2,377

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2014

	2014 LL million	2013 LL million
Profit for the year	549,899	531,300
Other comprehensive loss to be reclassified to consolidated income statement in subsequent periods:  Exchange differences on translation of foreign operations	(51,376)	(94,751)
Other comprehensive gain not to be reclassified to consolidated income statement in subsequent periods:  Net unrealized gain from financial assets at fair value through other comprehensive income	498	406
Other comprehensive loss for the year	(50,878)	(94,345)
Total comprehensive income for the year	499,021	436,955
Attributable to: Equity holders of the parent Non-controlling interests	494,232 4,789 499,021	458,671 (21,716) 436,955

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

### At 31 December 2014

	Notes	2014 LL million	2013 LL million
Assets		17 180 540	0.047.077
Cash and balances with central banks	18 19	13,150,549	9,847,077
Due from banks and financial institutions		4,574,988	4,423,450 103,758
Loans to banks and financial institutions	20	95,288 109,234	62,611
Derivative financial instruments	21 22	792,580	944,261
Financial assets at fair value through profit or loss	23	10,383,611	9,536,401
Net loans and advances to customers at amortized cost	46	32,679	28,422
Net loans and advances to related parties at amortized cost	40	141,170	88,202
Debtors by acceptances	24	12,035,929	13,613,542
Financial assets at amortized cost	24 25		6,450
Financial assets at fair value through other comprehensive income	26	7,305 619,625	536,036
Property and equipment	20 27		2,941
Intangible assets	28	2,490	23,514
Assets obtained in settlement of debt	20 29	19,889	
Other assets		154,227	148,596
Goodwill	30	52,214	53,833
Total assets		42,171,778	39,419,094
Liabilities and equity			
Liabilities			100 700
Due to central banks	31	384,895	108,590
Repurchase agreements	31	-	36,396
Due to banks and financial institutions	32	641,301	786,036
Derivative financial instruments	21	92,621	71,340
Financial liabilities at fair value through profit or loss	33	<del>-</del>	3,032
Customers' deposits at amortized cost	34	35,998,926	33,873,830
Deposits from related parties at amortized cost	46	189,913	151,042
Engagements by acceptances		141,170	88,202
Other liabilities	35	772,496	618,869
Provisions for risks and charges	36	147,378	140,911
Total liabilities		38,368,700	35,878,248
Equity			
Share capital - common shares	37	258,000	258,000
Share capital - preferred shares	37	24,000	24,000
Share premium on common shares	3 <b>7</b>	374,059	374,059
Share premium on preferred shares	37	277,500	277,500
Non distributable reserves	38	922,217	812,269
Distributable reserves	39	488,109	449,463
Treasury shares	40	(165,020)	(87,199)
Retained earnings	41	1,115,464	917,522
Revaluation reserve of real estate	42	14,727	14,727
Change in fair value of financial assets at fair value through other comprehensive income	43	498	-
Foreign currency translation reserve		(138,560)	(99,095)
Profit for the year		532,859	520,763
Equity attributable to equity holders of parent		3,703,853	3,462,009
Non-controlling interests		99,225	78,837
Total equity		3,803,078	3,540,846
Total liabilities and equity		42,171,778	39,419,094
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The consolidated financial statements were authorized for issue in accordance with a resolution of the board of directors on 20 March 2015 by:  $\int_{h}$ 

Saad Azhari

Chairman and General Manager

Habib Rahal General Manager Talal Baba

Chief Financial Officer

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2014

						Attributal	2014 Attributable to equity, holders of the parent	of the parent		Change in fair					
	Share capital- common shares LL million	Share capital- preferred shares LL million	Share premium on common shares IL million	Share premism on preferred shares LL million	Non distributable reserves LL million	Distributable reserves LL million	Treasury shares LL million	Retained earnings LL million	Revatuation reserve of real estate LL million		Foreign currency branslation reserve LL million	Profit for the year LL million	Total LL million	Non- controlling interests LL million	Total equity LL million
Balance at 1 January 2014 Profit for the year Other comprehensive loss	258,000	24,000	374,059	277,500	812,269	449,463	(87,199)	917,522	14,727	498	(99,095) - (39,125)	520,763 532,859	3,462,009 532,859 (38,627)	78,837 17,040 (12,251)	3,540,846 549,899 (50,878)
Total comprehensive income	ļ.						!			498	(39,125)	532,859	494,232	4,789	499,021
Appropriation of 2013 profits Dividends distributions (note 45)	' '				104,976	38,642		198,517		' '	, ,	(342,135)	(178,630)		(178,630)
Adjustments related to change in ownership in subsidiatives Purchase of treasury shares (note 40) Sale of treasury shares (note 40)	, , , ,	1 4 4 1			1	4	(130,757) 52,936	ලි'''			,,,,	8111	4 (130,757) 52,936 4,971	6	(5) (130,757) 52,936 4,971
Net gain on said in reason, anaics (note-10) Non-controlling interest share in capital increase of a subsidiary company	•	,	•	•		•		,		•			•	16,076	16,076
Mon-controlling interest from dividends distributions in a subsidiary company Other adjustments		• •						(572)			(340)		(912)	(381)	(87) (1,293)
Balance at 31 December 2014	258,000	24,000	374,059	277,500	712,229	488,109	(165,020)	1,115,464	14,727	498	(138,560)	532,859	3,703,853	99,225	3,803,078
							2013								
						Attributal	Attributable to equity holders of the parent	of the parent							
	Share capital- conmon shares LL million	Share capital- preferred shares LL million	Share premium on common shares IL million	Share premium on preferred shares 11. million	Non distributable reserves II. million	Distributable reserves LL million	Treasury shares LL million	Retained earnings II. million	Revaluation reserve of real estate 11. million	Change in fair value of financial assets at fair value of the strongh other comprehensive income income	Foreign currency translation reserve LL million	Profit for the year LL million	Total LL million	Non- controlling interests LL million	Total equity LL million
Balance at 1 January 2013 Profit for the year	258,000	24,000	374,059	277,500	709,310	395,042	(67,302)	745,955	14,727	(406)	(36,597) (62,498)	501,210 520,763	3,195,498 520,763 (62,092)	93,510 10,537 (32,253)	3,289,008 531,300 (94,345)
Office Contractions of Total Comments in the Comments of Comments								•		406	(62,498)	520,763	458,671	(21,716)	436,955
Appropriation of 2012 profits  Priedonde distributions (rante 45)		'	' '		101,781	54,404	' '	181,676	' '			(337,861)	(163,357)		(163,357)
Adjustments related to charge in ownership in subsidiaries Purchase of treasury starres (note 40) Sale of treasury starres (note 40) Let only the charge of					2 - 1,176		(41,152) 21,255	(2) (				<b>∞</b> ' ' ' '	(41,152) 21,255 1,176	(32)	(41,152) 21,255 1,176
Non-controlling interest share in capital interest of a subsidiary company Adirection relating to prior years	4 1	, ,	, ,	• •			, ,	(10,082)	. ;	1 f	1 1		(10,082)	7,235 (160)	7,235
Balance at 31 December 2013	258,000	24,000	374,059	277,500	812,269	449,463	(87,199)	917,522	14,727		(99,095)	520,763	3,462,009	78,837	3,540,846

# CONSOLIDATED STATEMENT OF CASH FLOWS

# 31 December 2014

	Notes	2014 LL million	2013 LL million
OPERATING ACTIVITIES	Notes	LL muuon	LL million
Profit for the year before income tax		678,695	654,345
Adjustments for:			
Depreciation of property and equipment	26 27	31,057	30,227
Amortization of intangible assets Gain on disposal of property and equipment	21	1,609 (558)	1,681 (256)
Provision for loans and advances to customers, net	13	62,207	106,541
Provision for impairment of assets obtained in settlement of debt	28	1,749	331
Write-back of provision on other financial assets	24&29	-	(1,317)
Provision (write back) for placements with other banks	19	537 55,731	(4,466) 65,874
Net provision for risks and charges  Loss on disposal of assets obtained in settlement of debt		149	149
Net gain from sale of financial assets at amortized cost	11	(40,441)	(70,277)
Unrealized fair value gains on financial assets at fair value through profit or loss	10	(21,890)	(45,190)
Adjustment relating to prior years		(912)	(10,082)
		767,933	727,560
Changes in operating assets and liabilities:		107,550	727,500
Balances with central banks		(2,726,106)	(2,028,865)
Due from banks and financial institutions		(357,807)	928,199
Loans to banks and financial institutions		8,470	10,852
Derivative financial instruments – debit		(46,623)	(25,529)
Financial assets at fair value through profit or loss		173,571	(51,704)
Net loans and advances to customers at amortized cost		(909,417)	(572,655)
Net loans and advances to related parties at amortized cost		(4,257)	(12,225)
Other assets Due to banks and financial institutions		(5,631) 27,194	(16,663)
Derivative financial instruments – credit		21,281	(16,663) 18,846
Financial liabilities at fair value through profit or loss		(3,032)	(19,021)
Customers' deposits at amortized cost		2,125,096	1,223,999
Deposits from related parties at amortized cost		38,871	(26,334)
Other liabilities		153,171	(1,215)
		<del></del>	
Cash (used in) from operations		(737,286)	155,327
Taxes paid		(124,852)	(95,191)
Provisions for risks and charges paid		(45,594)	(32,228)
Net cash (used in) from operating activities		(907,732)	27,908
INVESTING ACTIVITIES			
Financial assets at amortized cost		1,618,054	765,600
Financial assets at fair value through other comprehensive income		(357)	(86)
Assets obtained in settlement of debt		1,074	1,237
Purchase of property and equipment	26	(146,175)	(119,860)
Purchase of intangible assets	27	(1,218)	(1,041)
Transfer of property and equipment and intangible assets	26&27	16,758	14.622
Cash proceeds from the sale of property and equipment and intangible assets		3,315	14,533
Acquisition of a subsidiary		(5)	(986)
Net cash from investing activities		1,491,446	659,397
FINANCING ACTIVITIES			
Purchase of treasury shares, net		(77,821)	(19,897)
Net gain on sale of treasury shares		4,971	1,176
Non-controlling interests		15,608	7,075
Dividends paid	45	(178,630)	(163,357)
Net cash used in financing activities		(235,872)	(175,003)
Essent of evaluation water sharpers		(44 199)	(6A 20E)
Effect of exchange rate changes		(44,188)	(64,385)
Increase in cash and cash equivalents		303,654	447,917
Cash and cash equivalents at 1 January		5,567,941	5,120,024
Cash and cash equivalents at 31 December	44	5,871,595	5,567,941
Operational cash flows from interest and dividends			
Interest paid		(1,310,943)	(1,202,426)
Interest received		2,186,724	2,030,380
Dividends received		5,888	1,717