# CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2017

2016	2017		<b>.</b>	2017	2016
US\$ 000's	US\$ 000's	ASSETS	Notes	RO 000's	RO 000's
2,705,382	2 427 000	ASSETS Cash and balances with Central Banks	F	024 545	1 0 41 572
	2,427,909		5	934,745	1,041,572
1,367,831	1,537,730	Due from banks	6	592,026	526,615
18,447,593 2,220,797	19,113,255	Loans and advances	7	7,358,603	7,102,323
· · · · ·	2,519,775	Islamic financing receivables	7	970,113	855,007
421,618	505,039	Other assets	8	194,440	162,323
1 026 824	956,431	Investment securities:	0	269.226	205 227
1,026,824	,	- Available-for-sale	9	368,226	395,327
1,463,898	1,579,104	- Held to maturity	9	607,955	563,601
132,457	132,455	- Fair value through profit or loss	9	50,995	50,996
124,868	-	Investment in an associate	11	-	48,074
192,810	187,322	Property, equipment and software	12	72,119	74,232
28,104,078	28,959,020	Total assets	_	11,149,222	10,820,070
		LIADIL PTIES AND EQUITY			
		LIABILITIES AND EQUITY LIABILITIES			
2,160,499	2,363,961	Deposits from banks	14	910,125	831,792
17,389,112	16,777,688	Customers' deposits	14	6,459,410	6,694,808
1,981,608	2,493,253	Islamic customers' deposits	15	959,902	762,919
-	115,865	Sukuk	16	44,608	702,919
996,351	998,722	Euro medium term notes	10	384,508	383,595
167,221	84,198	Mandatory convertible bonds	18	32,416	64,380
876,248	975,704	Other liabilities	19	375,646	337,356
85,792	111,465	Taxation	20	42,914	33,030
429,740	315,221	Subordinated liabilities	20	121,360	165,450
24,086,571	24,236,077	Total liabilities		9,330,889	9,273,330
21,000,071			_	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
		EQUITY			
		Equity attributable to equity holders			
(10.277		of parent	~~		
648,377	703,730	Share capital	22	270,936	249,625
1,262,966	1,323,057	Share premium	23	509,377	486,242
635,865	750,384	General reserve	24	288,898	244,808
216,125	234,577	Legal reserve	24	90,312 5 770	83,208
13,779	14,987 213 221	Revaluation reserve	12	5,770 82,000	5,305
251,143 (782)	213,221 (483)	Subordinated loan reserve Cash flow hedge reserve	24 38	82,090 (186)	96,690
49,958	(485) 43,670	Cumulative changes in fair value	50	(186) 16,813	(301) 19,234
(5,106)	(3,436)	Foreign currency translation reserve		(1,323)	(1,966)
(3,100)	13,247	Reserve for restructured accounts	24	5,100	(1,900)
945,182	1,092,327	Retained profit	21	420,546	363,895
,	,	Total equity attributable to the equity			
4,017,507	4,385,281	holders		1,688,333	1,546,740
_	337,662	Perpetual Tier 1 capital	25	130,000	-
4,017,507	4,722,943	Total equity		1,818,333	1,546,740
28,104,078	28,959,020	Total liabilities and equity	_	11,149,222	10,820,070
US\$ 1.61	US\$ 1.62	Net assets per share	27	RO 0.623	RO 0.620
		Contingent liabilities and			
7,762,310	7,428,754	commitments	28	2,860,070	2,988,489
		-			

These consolidated financial statements along with notes and other explanatory information on pages 12 to 96 were authorised for issue on \_\_\_\_\_\_ in accordance with the resolution of the Board of Directors.

Chairman

Director

The notes and other explanatory information on pages 12 to 96 form an integral part of these consolidated financial statements Independent auditor's report - pages 1 - 6.

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2017

2016	2017			2017	2016
US\$ 000's	US\$ 000's	•	Notes	RO 000's	RO 000's
925,139	982,593	Interest income	29	378,298	356,178
(274,317)	(315,884)	Interest expense	30	(121,615)	(105,612)
650,822	666,709	Net interest income		256,683	250,566
96,114	119,732	Income from Islamic financing/investments	29	46,097	37,004
(34,863)	(55,673)	Distribution to depositors	30	(21,434)	(13,422)
61,251	64,059	Net income from Islamic financing	_	24,663	23,582
		Net interest income and Income from Islamic			
712,073	730,768	financing		281,346	274,148
247,507	241,730	Commission and fee income (net)	31	93,066	95,290
121,394	159,880	Other operating income	32	61,554	46,737
1,080,974	1,132,378	OPERATING INCOME	-	435,966	416,175
		OPERATING EXPENSES			
(419,110)	(443,785)	Other operating expenses	33	(170,857)	(161,357)
(33,042)	(34,343)	Depreciation	12	(13,222)	(12,721)
(452,152)	(478,128)	.L	-	(184,079)	(174,078)
(,)	(,	Reversal of impairment/(impairment) for due from		(10.9072)	(-, ,,,,,,)
(1,558)	9,351	banks	6	3,600	(600)
(182,566)	(164,016)	Impairment for credit losses	7	(63,146)	(70,288)
-	(45,545)	Loss on reclassification of investment in an associate	11	(17,535)	-
94,130	106,945	Recoveries from provision for credit losses	7	41,174	36,240
(12,475)	(19,148)	Impairment for investments available for sale	9	(7,372)	(4,803)
4,486	6,332	Share of results from an associate	11	2,438	1,727
(550,135)	(584,209)		-	(224,920)	(211,802)
530,839	548,169	PROFIT BEFORE TAXATION	-	211,046	204,373
(72,242)	(88,904)	Tax expense	20	(34,228)	(27,813)
458,597	459,265	PROFIT FOR THE YEAR	-	176,818	176,560
		OTHER COMPREHENSIVE (EXPENSE) INCOME Net other comprehensive (expense) income to be			
(16)	860	reclassified to profit or loss in subsequent periods Transfer from foreign currency translation reserve on reclassification of investment in an associate Transfer from cumulative changes in fair value on	11	331	(6)
564	81	reclassification of an associate	11	31	217
(364)	810	Translation of net investments in foreign operations		312	(140)
(642)	(6,369)	Change in fair value of investments available for sale	20	(2,452)	(247)
1,083	299	Change in fair value of cash flow hedge	38	115	417
625	(4,319)		_	(1,663)	241
:	(416) 1,623	Net other comprehensive (expense) income not to be reclassified to profit or loss in subsequent periods Transfer from revaluation of land and building on reclassification of an associate Surplus on revaluation of land and building	11 12	(160) 625	-
		<b>OTHER COMPREHENSIVE (EXPENSE)</b>	-		
625	(3,112)	INCOME FOR THE YEAR TOTAL COMPREHENSIVE INCOME FOR	_	(1,198)	241
459,222	456,153	THE YEAR	_	175,620	176,801
		Total comprehensive income attributable to:	_		
459,222	456,153	Equity holders of Parent Company	-	175,620	176,801
458,597	459,265	Profit attributable to: Equity holders of Parent Company Earnings per share:	-	176,818	176,560
US\$ 0.17	US\$ 0.17	- Basic and diluted	35	RO 0.064	RO 0.064

Items in the other comprehensive income are disclosed net of tax. The income tax relating to each component of other comprehensive income is disclosed in note 20. The notes and other explanatory information on pages 12 to 96 form an integral part of these consolidated financial statements.

Independent auditor's report - pages 1 - 6.

# CONSOLIDATED STATEMENT CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2017

						Attrib	utable to equity hol	ders of parent							
2017	Notes	Share capital RO 000's	Share premium RO 000's	General reserve RO 000's	Legal reserve RO 000's	Revaluation reserve RO 000's	Subordinated loan reserve RO 000's	Cash flow hedge reserve RO 000's	Cumulative changes in fair value RO 000's	Foreign currency translation reserve RO 000's	Reserve for restructured loans RO 000's	Retained profit RO 000's	Total RO 000's	Perpetual Tier I capital RO 000's	Total RO 000's
Balance at 1 January															
2017		249,625	486,242	244,808	83,208	5,305	96,690	(301)	19,234	(1,966)	-	363,895	1,546,740	-	1,546,740
Profit for the year Transfer of share of other comprehensive income		-	-	-	-	-	-	-	-	-	-	176,818	176,818	-	176,818
(expense) on reclassification of an															
associate Transfer from retained profits to restructured		-	-	-	-	(160)	-	-	31	331	-	-	202	-	202
accounts reserve		-				-	-		-	-	5,100	(5,100)	-		
Other comprenhensive											,				
(expense) income		-	-	-	-	625	-	115	(2,452)	312	-	-	(1,400)	-	(1,400)
Total comprehensive															
income		-	-	-	-	465	-	115	(2,421)	643	5,100	171,718	175,620	-	175,620
Dividends paid Issue of bonus shares	26	-	-	-	-	-	-	-	-	-	-	(62,406)	(62,406)	-	(62,406)
during the year	26	12,482	_	_	_	_	_	_	_	_	_	(12,482)	_	_	_
Transfer to legal reserve	20 24	-	-	-	7,104	-	-	-	-	-	-	(12, 402) (7, 104)		-	-
Conversion of mandatory	2.				,,							(,,101)			
convertible Bonds	18	8,829	23,135	-	-	-	-	-	-	-	-	-	31,964	-	31,964
Transfer from															
subordinated loan															
reserve	24	-	-	44,090	-	-	(44,090)	-	-	-	-	-	-	-	-
Transfer to subordinated loan reserve	24						29,490					(29,490)			
Issue of Perpetual Tier I	24	-	-	-	-	-	29,490	-	-	-	-	(29,490)	-	-	-
capital	25	-	-	-	-	-	-	-	-	-	-	-	-	130,000	130,000
Interest on Perpetual Tier															
I capital	25	-	-	-	-	-	-	-	-	-	-	(3,585)	(3,585)	-	(3,585)
Balance at 31 December 2017		270,936	509,377	288,898	90,312	5,770	82,090	(186)	16,813	(1,323)	5,100	420,546	1,688,333	130,000	1,818,333
		270,930	509,577	200,098	90,312	5,770	62,090	(100)	10,813	(1,523)	5,100	420,540	1,000,000	130,000	1,010,000
Balance at 31 December 2017 (US \$)		703,730	1,323,057	750,384	234,577	14,987	213,221	(483)	43,670	(3,436)	13,247	1,092,327	4,385,281	337,662	4,722,943

(Continued on page 10)

The notes and other explanatory information on pages 12 to 96 form an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

			Attributable to	o equity hole	ders of Pare	nt Company						
	Notes	Share capital RO 000's	Share premium RO 000's	General reserve RO 000's	Legal reserve RO 000's	Revaluation reserve RO 000's	Subordinated loan reserve RO 000's	Cash flow hedge reserve RO 000's	Cumulative changes in fair value RO 000's	Foreign currency translation reserve RO 000's	Retained profit RO 000's	Total RO 000's
At 1 January 2016		229,183	464,951	169,808	76,394	5,305	138,600	(718)	19,264	(1,820)	295,992	1,396,959
Profit for the year		-	-	-	-	-	-	-	-	-	176,560	176,560
Share of other comprehensive income/ (expense) of an associate		-	-	-	-	-	-	-	217	(6)	-	211
Other comprehensive income\ (expense)								417	(247)	(140)		30
Total comprehensive income for the year		-	-	-	-	-	-	417	(30)	(146)	176,560	176,801
Dividends paid	26	-	-	-	-	-	-	-	-	-	(57,295)	(57,295)
Issue of bonus shares during the year		11,458	-	-	-	-	-	-	-	-	(11,458)	-
Transfer to legal reserve	24	-	-	-	6,814	-	-	-	-	-	(6,814)	-
Conversion of mandatory convertible bonds	18	8,984	21,291	-	-	-	-	-	-	-	-	30,275
Transfer from subordinated loan reserve	24	-	-	75,000	-	-	(75,000)	-	-	-	-	-
Transfer to subordinated									-	-		
loan reserve	24						33,090				(33,090)	
At 31 December 2016 (RO 000's)		249,625	486,242	244,808	83,208	5,305	96,690	(301)	19,234	(1,966)	363,895	1,546,740
At 31 December 2016 (US\$ 000's)		648,377	1,262,966	635,865	216,125	13,779	251,143	(782)	49,958	(5,106)	945,182	4,017,507

The notes and other explanatory information on pages 12 to 96 form an integral part of these consolidated financial statements.

Independent auditor's report - pages 1 - 6.

## CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2017

2016	2017		Note	2017	2016
US\$ 000's	US\$ 000's		11000	RO 000's	RO 000's
		CASH FLOWS FROM OPERATING ACTIVITIES			
530,839	548,169	Profit for the year before taxation Adjustments for :		211,046	204,373
(4,486)	(6,332)	Share of results from an associate	11	(2,438)	(1,727)
33,042	34,343	Depreciation	12	13,222	12,721
12,475	19,148	Impairment for investments available for sale	9	7,372	4,803
-	45,545	Loss on reclassification of investment in an associate	11	17,535	-
182,566	164,016	Impairment for credit losses	7	63,146	70,288
		(Reversal of impairment)/ impairment on due from			
1,558	(9,351)	banks		(3,600)	600
(94,130)	(106,945)	Recoveries from impairment for credit losses	7	(41,174)	(36,240)
(7)	(20)	Profit on sale of property and equipment		(8)	(3)
-	730	Loss on revaluation of property		281	-
(9,366)	(47,057)	Profit on sale of investments	9	(18,117)	(3,606)
(12,244)	(10,018)	Dividends income		(3,857)	(4,714)
640,247	632,228	Operating profit before working capital changes		243,408	246,495
862,678	(248,384)	Due from banks		(95,628)	332,131
(1,135,826)	(714,855)	Loans and advances		(275,219)	(437,293)
(581,481)	(306,855)	Islamic financing receivables		(118,139)	(223,870)
13,922	(69,009)	Other assets		(26,568)	5,360
15,774	207,873	Deposits from banks		80,031	6,073
(113,005)	(611,423)	Customers' deposits Islamic Customer deposits		(235,398)	(43,507)
357,886 500,000	511,644	Euro Medium term notes		196,983	137,786 192,500
500,000	- 115,865	Sukuk		44,608	192,500
(82,720)	103,680	Other liabilities		44,008 39,917	(31,847)
477,475	(379,236)	Cash (used in)/from operations		(146,005)	183,828
(60,335)	(62,265)	Income taxes paid		(140,003) (23,972)	(23,229)
417,140	(441,501)	Net cash (used in) from operating activities		(169,977)	160,599
417,140	(441,501)			(10),)//)	100,577
		CASH FLOWS FROM INVESTING ACTIVITIES			
4,182	4,184	Dividend received from an associate	11	1,611	1,610
12,244	10,018	Dividend received from investment securities		3,857	4,714
(308,210)	(398,214)	Purchase of investments	9	(153,313)	(118,661)
237,535	281,062	Proceeds from sale of investments		108,209	91,451
(27,158)	(27,958)	Purchase of property and equipment	12	(10,764)	(10,456)
319	26	Proceeds from sale of property and equipment		10	123
(81,088)	(130,882)	Net cash used in investing activities		(50,390)	(31,219)
		CASH FLOWS FROM FINANCING			
		ACTIVITIES			
(148,818)	(162,091)	Dividends paid		(62,406)	(57,295)
-	337,662	Perpetual Tier I capital issued		130,000	-
-	(9,314)	Interest on Perpetual Tier I capital		(3,585)	-
(194,805)	(114,519)	Subordinated loan paid		(44,090)	(75,000)
(343,623)	51,738	Net cash from (used in) financing activities		19,919	(132,295)
(7.571)		NET CHANGE IN CASH AND		(200 440)	(2.015)
(7,571)	(520,645)	CASH EQUIVALENTS		(200,448)	(2,915)
3,563,436	3,555,865	Cash and cash equivalents at 1 January		1,369,008	1,371,923
2 555 065	2 025 220	CASH AND CASH EQUIVALENTS AT	24	1 160 560	1 260 000
3,555,865	3,035,220	= 31 DECEMBER	34	1,168,560	1,369,008

The notes and other explanatory information on pages 12 to 96 form an integral part of these consolidated financial statements.

Independent auditor's report - pages 1 - 6.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 1. Legal status and principal activities

bank muscat SAOG (the Bank or the Parent Company) is a joint stock company incorporated in the Sultanate of Oman and is engaged in commercial and investment banking activities through a network of 166 branches within the Sultanate of Oman and one branch each in Riyadh, Kingdom of Saudi Arabia and Kuwait. The Bank has representative offices in Dubai, United Arab Emirates, Singapore and Iran. The Bank has a subsidiary in Riyadh, Kingdom of Saudi Arabia. The Bank operates in Oman under a banking license issued by the Central Bank of Oman (CBO) and is covered by its deposit insurance scheme. The Bank has its primary listing on the Muscat Securities Market.

The Bank and its subsidiary (together, the Group) operate in six countries (2016 - six countries) and employed 3,712 employees as of 31 December 2017 (2016: 3,747).

During 2013, the Parent Company inaugurated "Meethaq Islamic banking window" ("Meethaq") in the Sultanate of Oman to carry out banking and other financial activities in accordance with Islamic Shari'a rules and regulations. Meethaq operates under an Islamic banking license granted by the CBO on 13 January 2013. Meethaq's Shari'a Supervisory Board is entrusted to ensure Meethaq's adherence to Shari'a rules and principles in its transactions and activities. The principal activities of Meethaq include: accepting customer deposits; providing Shari'a compliant financing based on various Shari'a compliant modes; undertaking Shari'a compliant investment activities permitted under the CBO's Regulated Islamic Banking Services as defined in the licensing framework. As of 31 December 2017, Meethaq has 19 branches (2016 - 17 branches) in the Sultanate of Oman.

## 2. Basis of preparation

## 2.1 Statement of compliance

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), the applicable regulations of the CBO, the requirements of the Commercial Companies Law of 1974, as amended and disclosure requirements of the Capital Market Authority of the Sultanate of Oman.

The Islamic window operation of the Parent Company; "Meethaq" uses Financial Accounting Standards ("FAS"), issued by the Accounting and Auditing Organisation for Islamic Financial Institutions ("AAOIFI"), for preparation and reporting of its financial information. Meethaq's financial information is included in the results of the Bank, after adjusting for financial reporting differences, if any, between AAOIFI and IFRS.

## 2.2 Basis of preparation

The consolidated financial statements have been prepared on the historical cost basis, modified to include the revaluation of freehold land and buildings and the measurement at fair value of derivative financial instruments, available-for-sale investment securities and investments recorded at fair value through profit or loss. The carrying values of recognised assets and liabilities that are designated as hedged items in fair value hedges that would otherwise be carried at amortised cost are adjusted to record changes in the fair values attributable to the risks that are being hedged in effective hedge relationships.

The consolidated statement of financial position is presented in descending order of liquidity as this presentation is more appropriate to the Group's operations.

For the ease of users, relevant balances of Meethaq are separately presented in these consolidated financial statements wherever applicable. A complete set of standalone financial statements of Meethaq, prepared under AAOIFI, is included in the Bank's annual report.

#### 2.3 Functional and presentation currency

These consolidated financial statements are presented in Rial Omani, which is the entity's functional currency and also in US Dollars, for the convenience of the readers. The US Dollar amounts, which are presented in these consolidated financial statements have been translated from the Rial Omani amounts at an exchange rate of US Dollar 1 = RO 0.385. All financial information presented in Rial Omani and US Dollars has been rounded to the nearest thousand, unless otherwise stated.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### 2. Basis of preparation (continued)

#### 2.4 New Standards, implementations and amendments in existing standards

(a) New and amended standards and interpretations to IFRS relevant to the Group

For the year ended 31 December 2017, the Group has adopted all of the new and revised standards and interpretations issued by the International Accounting Standards Board (IASB) and the International Financial Reporting Interpretations Committee (IFRIC) of the IASB that are relevant to its operations and effective for periods beginning on 1 January 2017.

The following new standards and amendments became effective as of 1 January 2017:

- Amendments to IAS 12 Income Taxes
- Annual Improvements 2014-2016 Cycle
- Amendments to IAS 7, Statement of cash flows on disclosure initiative

The adoption of the above amendments and interpretations has not resulted in any major changes to the Group's accounting policies and has not affected the amounts reported for the current and prior periods.

(b) Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Group:

Certain new accounting standards and interpretations have been published that are not mandatory for 31 December 2017 reporting periods and have not been early adopted by the Group. The Bank's assessment of the impact of these new standards and interpretations is set out below:

#### **IFRS 9 Financial Instruments:**

The Group will adopt IFRS 9 on 1 January 2018 which replaces IAS 39 (*Financial Instruments: Recognition and Measurement*). IFRS 9 introduces new requirements for:

- Classification and measurement of financial assets and financial liabilities
- New model based on Expected Credit Losses (ECL) for recognizing loan loss provisions
- Simplified hedge accounting by aligning hedge accounting more closely with an entity's risk management methodology

#### *i. Classification and measurement:*

IFRS 9 contains a new classification and measurement approach for financial assets that reflects the business model in which financial assets are managed and the underlying cash flow characteristics. IFRS 9 contains three principal classification categories for financial assets: (a) measured at Amortised Cost (AC), Fair Value through Other Comprehensive Income (FVOCI) and Fair Value Profit or Loss (FVPL). Under IFRS 9, derivatives embedded in contracts where the host is a financial asset are never bifurcated. Instead, the hybrid financial instrument as a whole is assessed for classification.

Based on the Group's assessment, the new IFRS 9 classification requirements is not expected to have a material impact on its accounting for loans, investments in debt securities and investments in equity securities as follows:

At 31 December 2017, the Group had equity investments classified as available-for-sale with a fair value of RO 28.2 million. Under IFRS 9, the Group will designate these investments as measured at FVPL. Due to this reclassification, an increase of RO 2.4 million is estimated in the retained earnings along with a corresponding decrease in fair value reserve.

#### 2. Basis of preparation (continued)

#### 2.4 New Standards, implementations and amendments in existing standards (continued)

(b) Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Group (continued)

#### *i.* Classification and measurement (continued):

At 31 December 2017, the Group had debt investments classified as available-for-sale with a fair value of RO 208.7 million. Under IFRS 9, the Group will designate these investments as measured at amortized cost. Due to this reclassification, a decrease of RO 1.3 million is estimated in fair value reserve.

#### *ii.* Expected credit losses

IFRS 9 replaces the 'incurred loss' model under IAS 39 with a forward-looking 'expected credit loss' (ECL) model. The new impairment model will apply to financial assets measured at Amortised cost or FVOCI which mainly include, financing, investments (other than equity investments), interbank placements, financial guarantees and credit commitments. No impairment loss will be recognised on equity investments. A number of significant judgements are also required in applying the accounting requirements for measuring ECL, such as:

- Determining quantitative and qualitative criteria for significant increase in credit risk (SICR);
- Choosing appropriate models and assumptions for the measurement of ECL;
- Establishing the number and relative weightings of forward-looking scenarios for each type of product/market and the associated ECL.
- Establishing Parent Company's similar financial assets for the purposes of measuring ECL.

Financial assets will be categorized into the following three stages in accordance with the IFRS 9 methodology:

Stage 1 Performing assets: Financial asset(s) that are not significantly deteriorated in credit quality since origination. The impairment allowance will be recorded based on 12 months Probability of Default (PD).

Stage 2 Underperforming assets: Financial asset(s) that has significantly deteriorated in credit quality since origination. The impairment allowance will be recorded based on life time PD.

Stage 3 Impaired assets: For Financial asset(s) that are impaired, the Parent Company will recognize the impairment allowance based on life time PD.

The Group has worked on the ECL model as per IFRS 9 during 2017 based on regulatory guidelines and assessed the impact for 30 September 2017 and 31 December 2017. Based on the assessment, the Group expects that the ECL as per IFRS 9 would be well within the cumulative provision for impairment as per the regulatory requirements. With regards to the impairment requirements of IFRS 9, the Group estimates the transition impact on shareholders' equity will be in a range of +/- 1% to 2%. The adjustments would be taken in shareholders' equity in Q1 2018 and would not affect the income statement.

#### iii. Financial liabilities

Most of the requirements in IAS 39 for classification and measurement of financial liabilities were carried forward unchanged to IFRS 9. The key change is that an entity will be required to present the effects of changes in own credit risk of financial liabilities designated at fair value through profit or loss in other comprehensive income.

No significant changes are expected for financial liabilities, other than changes in the fair value of financial liabilities designated at FVTPL that are attributable to changes in the instrument's credit risk, which will be presented in other comprehensive income.

#### iv. Hedge accounting

IFRS 9's hedge accounting requirements are designed to align the accounting more closely to the risk management framework; permit a greater variety of hedging instruments; and remove or simplify some of the rule-based requirements in IAS 39. The elements of hedge accounting: fair value, cash flow and net investment hedges are retained.

When initially applying IFRS 9, the Group has the option to continue to apply the hedge accounting requirements of IAS 39 instead of the requirements in IFRS 9. However, The Group determined that all existing hedge relationships that are currently designated in effective hedging relationships would continue to qualify for hedge accounting under IFRS 9. The new hedge accounting requirements under IFRS 9 will not have a material impact on hedge accounting applied by the Group.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### 2. Basis of preparation (continued)

#### 2.4 New Standards, implementations and amendments in existing standards (continued)

(b) Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Group (continued)

#### v. Disclosure

IFRS 9 also introduces expanded disclosure requirements and changes in presentation. These are expected to change the nature and extent of Group's disclosures about its financial instruments particularly in the year of the adoption of IFRS 9.

#### vi. Central Bank of Oman (CBO) circular BM 1149 dated 13th April 2017

CBO circular BM 1149 sets out Management's responsibilities both on and post implementation of IFRS 9, aims to promote consistency, comparability in reporting across Omani banks, provides a robust alternate while replacing existing prudential norms of the Central Bank, sets out requirements for board approved IFRS 9 policies, policy deviation reporting, norms for creating regulatory impairment reserve, enhanced disclosures etc.

If IFRS 9 based provision for impairment is lower than the provision for impairment as per regulatory guidelines, the excess, net of tax, shall be transferred as an appropriation from net profit after taxes to a regulatory reserve "Impairment reserve" under Parent Company's equity. In subsequent years, if IFRS 9 based provision for impairment (i.e. charge to the profit and loss) is lower than provision for impairment as per regulatory guidelines, the excess, net of tax, shall be transferred as an appropriation from net profit after taxes to aforementioned Impairment reserve.

The regulatory impairment reserve cannot be used by the Parent Company for capital adequacy calculation and for declaration of any dividends. Utilization of the Impairment reserve created above would require prior approval of the Central Bank of Oman.

#### **IFRS 15 Revenue from Contracts with Customers :**

IFRS 15 was issued in May 2014 and establishes a new five-step model that will apply to revenue arising from contracts with customers. Under IFRS 15 revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in IFRS 15 provide a more structured approach to measuring and recognising revenue. Specifically, the standard introduces a 5 step approach to revenue recognition:

Step 1: Identify the contract(s) with a customer.

Step 2: Identify the performance obligations in the contract.

Step 3: Determine the transaction price.

Step 4: Allocate the transaction price to the performance obligations in the contract.

Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation.

The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under IFRS. Either a full or modified retrospective application is required for annual periods beginning on or after 1 January 2018.

The Group has planned to adopt the new standard on the required effective date. The Group does not expect that IFRS 15 will have significant impact on the consolidated financial statements.

#### IFRS 16 Leases:

The IASB issued IFRS 16 Leases which requires lessees to recognise assets and liabilities for most leases. For lessors there is little change to the existing accounting in IAS 17 Leases. The new standard will be effective for the annual periods beginning on or after 1 January 2019. Early application is permitted, provided the new revenue standard, IFRS 15 Revenue from Contracts with customers, has been applied, or is applied at the same date as IFRS 16. The Group plans to adopt the new standard on the required effective date.

Other IASB Standards and Interpretations that have been issued but are not yet mandatory, and have not been early adopted by the Group, are not expected to have a material impact on the Group's consolidated financial statements.

#### 2.Basis of preparation (continued)

## 2.5 Consolidation

## (a) Basis of consolidation

The consolidated financial statements comprise the financial statements of the Group and its subsidiary as at 31 December 2017. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee that significantly affect their returns)
- Exposure, or rights, to variable returns from its involvement with the investee, and
- The ability to use its power over the investee to affect its returns

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee.
- Rights arising from other contractual arrangements.
- The Group's voting rights and potential voting rights.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the statement of comprehensive income from the date the Group gains control until the date the Group ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All intra-Group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- derecognizes the assets (including goodwill) and liabilities of the subsidiary
- derecognizes the carrying amount of any non-controlling interests
- derecognizes the cumulative translation differences recorded in equity
- recognizes the fair value of the consideration received
- recognizes the fair value of any investment retained
- recognizes any surplus or deficit in profit or loss
- reclassifies the parent's share of components previously recognized in other comprehensive
- income to profit or loss or retained earnings, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities

## 2 Basis of preparation and accounting policies (continued)

#### (b) Transactions and non-controlling

The Group treats transactions with non-controlling interests as transactions with equity owners of the Group. The acquisition of an additional ownership interest in a subsidiary without a change of control is accounted for as an equity transaction in accordance with IFRS 10. Any excess or deficit of consideration paid over the carrying amount of the non-controlling interests is recognised in equity of the Group in transactions where the non-controlling interests are acquired or sold without loss of control.

When the Group ceases to have control or significant influence, any retained interest in the entity is measured to its fair value, with the change in carrying amount recognized in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognized in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognized in other comprehensive income are reclassified to profit or loss.

If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognized in other comprehensive income are reclassified to profit or loss where appropriate.

#### (c) Investment in an associate

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control.

The considerations made in determining significant influence or joint control is similar to those necessary to determine control over subsidiaries. The Group's investments in its associates are accounted for using the equity method.

Under the equity method, the investment in an associate is initially recognized at cost. The carrying amount of the investment is adjusted to recognize changes in the Group's share of net assets of the associate since the acquisition date. Goodwill relating to the associate is included in the carrying amount of the investment and is neither amortized nor individually tested for impairment.

The statement of profit or loss reflects the Group's share of the results of operations of the associate. Any change in other comprehensive income of those investees is presented as part of the Group's other comprehensive income. In addition, when there has been a change recognized directly in the equity of the associate, the Group recognizes its share of any changes, when applicable, in the statement of changes in equity. Unrealized gains and losses resulting from transactions between the Group and the associate are eliminated to the extent of the interest in the associate.

## 2 Basis of preparation and accounting policies (continued)

## 2.5 Consolidation (continued)

The aggregate of the Group's share of profit or loss of an associate is shown on the face of the statement of comprehensive income.

The financial statements of the associate are prepared for the same reporting period as the Group. When necessary, adjustments are made to bring the accounting policies in line with those of the Group.

After application of the equity method, the Group determines whether it is necessary to recognize an impairment loss on its investment in its associate. At each reporting date, the Group determines whether there is objective evidence that the investment in the associate is impaired. If there is such evidence, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value.

Upon loss of significant influence over the associate, the Group measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the retained investment is recognised in the profit or loss.

When the Group's share of losses in an equity-accounted investment equals or exceeds its interest in the entity, including any other unsecured long-term receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the other entity.

Dividends received or receivable from associates are recognised as a reduction in the carrying amount of the investment.

#### 3. Significant accounting policies

The accounting policies set out below have been applied consistently by the Group to all periods presented in these consolidated financial statements, unless otherwise stated.

#### 3.1 Foreign currency translation

- (i) Transactions in foreign currencies are translated into Rial Omani at exchange rates ruling at the value dates of the transactions.
- (ii) Monetary assets and liabilities denominated in foreign currencies are translated into Rial Omani at exchange rates ruling at the reporting date. The foreign currency gain or loss on monetary items is the difference between amortised costs in the Rial Omani at the beginning of the period, adjusted for effective interest and payments during the period and the amortised costs in foreign currency translated at the exchange rate at the end of the period. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the statement of comprehensive income, except when deferred in other comprehensive income as qualifying cash flow hedges and qualifying net investment hedges.
- (iii) Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are translated to Rial Omani at the exchange rate at the date that the fair value was determined. Translation differences on non-monetary financial assets and liabilities such as equities held at fair value through profit or loss are recognised in profit or loss as part of the fair value gain or loss. Translation differences on non-monetary financial assets, such as equities classified as available-for-sale, are included in other comprehensive income.
- (iv) On consolidation, the assets and liabilities of foreign operations are translated into Rial Omani at the rate of exchange prevailing at the reporting date and their income statements are translated at exchange rates prevailing at the dates of the transactions. The exchange differences arising on translation for consolidation are recognised in other comprehensive income. On disposal of a foreign entity, the deferred cumulative amount recognised in equity relating to that particular foreign operation is recognised in the profit or loss in other operating expenses or other operating income. Any goodwill arising on the acquisition of a foreign operation and any fair value adjustments to the carrying amounts of assets and liabilities arising on the acquisition are treated as assets and liabilities of the foreign operations and translated at closing rate.

#### 3. Significant accounting policies (continued)

#### 3.2 Revenue and expense recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised.

## 3.2.1 Interest

For all financial instruments measured at amortised cost, interest bearing financial assets classified as availablefor-sale and financial instruments designated at fair value through profit or loss, interest income or expense is recorded using the effective interest rate (EIR). EIR is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability. The calculation takes into account all contractual terms of the financial instrument and includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the EIR, but not future credit losses.

The carrying amount of the financial asset or financial liability is adjusted if the Group revises its estimates of payments or receipts. The adjusted carrying amount is calculated based on the original EIR and the change in carrying amount is recorded as "interest income" for financial assets and "interest expense" for financial liabilities. However, for a reclassified financial asset for which the Group subsequently increases its estimates of future cash receipts as a result of increased recoverability of those cash receipts, the effect of that increase is recognised as an adjustment to the EIR from the date of the change in estimate.

Interest income, which is doubtful of recovery is adjusted in loan impairment and excluded from income, until it is received in cash.

## 3.2.2 Fees and commission

Fees integral to the effective interest rate (EIR) are included in the EIR calculation, and are recognised over the life of the financial instrument. This include fees integral to the origination of a financial instrument (fees received or paid by the entity relating to the creation or acquisition of a financial asset or issuance of a financial liability) for example fees for evaluating creditworthiness, evaluating and recording guarantees or collateral, negotiating the terms of the instrument and for processing transaction documents. Commitment fees received by the Group to originate loans at market interest rates are integral to the effective interest rate if it is probable that the Group will enter into a specific lending arrangement and does not expect to sell the resulting loan shortly after origination. The Group does not designate loan commitments as financial liabilities at fair value through profit or loss.

All other fees, commissions and other income and expense items are generally recorded on an accrual basis by reference to completion of the specific transaction assessed on the basis of the actual service provided as a proportion of the total services to be provided. Loan syndication fees are recognised as income when the syndication has been completed and the Group retains no part of the loan package for itself, or retains a part at the same effective interest rate as for the other participants.

Commissions and fees arising from negotiating, or participating in the negotiation of a transaction for a third party, such as the acquisition of loans, shares or other securities or the purchase or sale of businesses, and which are earned on execution of the underlying transaction, are recorded on its completion. Portfolio and other management advisory and service fees are recognised based on the applicable service contracts, usually on a time-proportion basis. Asset management fees relating to investment funds are recorded rateably over the period that the service is provided. The same principle is applied for wealth management, financial planning and custody services that are continually provided over an extended period of time.

## 3.2.3 Dividends

Dividend income is recognised in the consolidated statement of comprehensive income in 'Other operating income', when the Group's right to receive the dividend is established.

#### 3.2.4 Provisions

A provision is recognised if, as a result of past event, the Group has a present legal or constructive obligation that can be estimated reliably and it is probable that an outflow of economic benefits will be required to settle the obligations. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risk specific to the liability.

## 3. Significant accounting policies (continued)

## 3.3 Financial assets and liabilities

## 3.3.1 Classification

The Group classifies its financial assets in the following categories: at fair value through profit or loss, loans and receivables, held to maturity and available-for-sale. The classification depends on the purpose for which the financial assets were acquired, intention of the management and the contractual terms. Management determines the classification of its financial assets at initial recognition. The Group measures all financial liabilities at amortised cost, except for financial liabilities at fair value through profit or loss.

#### (a) Financial assets and financial liabilities at fair value through profit or loss

Financial assets and financial liabilities classified in this category are those that have been designated by management upon initial recognition. The Group classifies financial assets at fair value through profit or loss if they are acquired principally for the purpose of trading i.e. are held for trading. Management may also only designate an instrument at fair value through profit or loss upon initial recognition when the following criteria are met, and designation is determined on an instrument-by-instrument basis:

- (i) The designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognising gains or losses on them on a different basis.
- (ii) The assets and liabilities are part of a group of financial assets, financial liabilities or both, which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management or investment strategy.
- (iii) The financial instrument contains one or more embedded derivatives, which significantly modify the cash flows that would otherwise be required by the contract.

Financial assets and financial liabilities at fair value through profit or loss are recorded in the statement of financial position at fair value. Changes in fair value are recorded in other operating income. Interest earned or incurred is accrued in interest income or interest expense, respectively, using the EIR, while dividend income is recorded in other operating income when the right to the payment has been established.

## (b) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables in the statement of financial position includes 'cash and balances with central banks', 'due from banks', 'Loans and advances', Islamic financing receivables' and 'other assets except prepayments' and instruments for which the entity may not recover all of its initial investment other than because of credit deterioration.

When the Group is the lessor in a lease agreement that transfers substantially all of the risks and rewards incidental to ownership of an asset to the lessee, the arrangement is presented within loans and advances.

Loans and receivables are initially recognised at fair value – which is the cash consideration to originate or purchase the loan including any transaction costs – and measured subsequently at amortised cost using the effective interest rate method. Interest on loans is included in the consolidated statement of comprehensive income and is reported as 'interest income'. In the case of an impairment, the impairment loss is reported as a deduction from the carrying value of the loan and recognised in the consolidated statement of comprehensive income as 'Impairment for credit losses'.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### **3.** Significant accounting policies (continued)

#### 3.3 Financial assets and liabilities (continued)

## 3.3.1 Classification (continued)

## (c) Held to maturity

Held to maturity financial assets are non-derivative financial assets with fixed or determinable payments and fixed maturity that the Group has the positive intent and ability to hold to maturity and which are not designated at fair value through profit or loss or available-for-sale.

These are initially recognised at fair value including direct and incremental transaction costs and measured subsequently at amortised cost, using the effective interest method.

Interest on held to maturity investments is included in the consolidated statement of comprehensive income and reported as 'interest income'. In the case of impairment, the impairment loss is reported as a deduction from the carrying value of the investment and recognised in the consolidated statement of comprehensive income as 'impairment for investments'. Held to maturity investments are corporate bonds and treasury bills.

## (d) Available-for-sale financial assets

Available-for-sale investments include equity and debt securities. Equity investments classified as available-forsale are those which are neither classified as held for trading nor designated at fair value through profit or loss. Debt securities in this category are intended to be held for an indefinite period of time and may be sold in response to needs for liquidity or in response to changes in the market conditions.

The Group has not designated any loans or receivables as available-for-sale.

After initial measurement, available-for-sale financial investments are subsequently measured at fair value.

Unrealised gains and losses and foreign currency gains and losses are recognised directly in equity (other comprehensive income) in the change in fair value of investments available-for-sale. When the investment is disposed of, the cumulative gain or loss previously recognised in equity is recognised in the profit or loss in other operating income. Interest earned whilst holding available-for-sale financial investments is reported as interest income using the EIR. Dividends earned whilst holding available-for-sale financial investments are recognised in the profit or loss as other operating income when the right of the payment has been established. The losses arising from impairment of such investments are recognised in the profit or loss in impairment for investments and removed from the change in fair value of investments available-for-sale.

## (e) 'Day 1' profit or loss

When the transaction price differs from the fair value of other observable current market transactions in the same instrument, or based on a valuation technique whose variables include only data from observable markets, the Group immediately recognises the difference between the transaction price and fair value (a Day 1 profit or loss) in other operating income. In cases where fair value is determined using data which is not observable, the difference between the transaction price and model value is only recognised in the statement of comprehensive income when the inputs become observable.

## 3.3.2 Derivative financial instruments and hedging activities

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently remeasured at their fair value. The method of recognising the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Group designates certain derivatives as either:

- (i) hedges of the fair value of recognised assets or liabilities or a firm commitment (fair value hedge); or
- (ii) hedges of a particular risk associated with a recognised asset or liability or a highly probable forecast transaction (cash flow hedge);or
- (iii) hedges of a net investment in a foreign operation (net investment hedge).

#### **3** Significant accounting policies (continued)

#### 3.3 Financial assets and liabilities (continued)

#### 3.3.2 Derivative financial instruments and hedging activities (continued)

The Group makes use of derivative instruments to manage exposures to interest rate, foreign currency risks, including exposures arising from highly probable forecast transactions and firm commitments. In order to manage particular risks, the Group applies hedge accounting for transactions which meet specified criteria. Certain derivative instruments do not qualify for hedge accounting. Changes in the fair value of any such derivative instruments are recognised immediately in the statement of comprehensive income within 'Other operating income'.

At inception of the hedge relationship, the Group formally documents the relationship between the hedged item and the hedging instrument, including the nature of the risk, the risk management objective and strategy for undertaking the hedge and the method that will be used to assess the effectiveness of the hedging relationship at inception and ongoing basis.

At each hedge effectiveness assessment date, a hedge relationship must be expected to be highly effective on a prospective basis and demonstrate that it was effective (retrospective effectiveness) for the designated period in order to qualify for hedge accounting. A formal assessment is undertaken by comparing the hedging instrument's effectiveness in offsetting the changes in fair value or cash flows attributable to the hedged risk in the hedged item, both at inception and at each quarter end on an ongoing basis. A hedge is expected to be highly effective if the changes in fair value or cash flows attributable to the hedged risk during the period for which the hedge is designated were offset by the hedging instrument in a range of 80% to 125% and were expected to achieve such offset in future periods. Hedge ineffectiveness is recognised in the profit or loss in 'other operating income'. For situations where the hedged item is a forecast transaction, the Group also assesses whether the transaction is highly probable and an exposure to variations in cash flows that could ultimately affect the profit or loss.

#### (i) Fair value hedges

For designated and qualifying fair value hedges, the cumulative change in the fair value of a hedging derivative is recognised in the profit or loss in other operating income. Meanwhile, the cumulative change in the fair value of the hedged item attributable to the risk hedged is recorded as part of the carrying value of the hedged item in the consolidated statement of financial position and is also recognised in the profit or loss in other operating income. If the hedging instrument expires or is sold, terminated or exercised, or where the hedge no longer meets the criteria for hedge accounting, the hedge relationship is discontinued prospectively. For hedged items recorded at amortised cost, the difference between the carrying value of the hedged item on termination and the face value is amortised over the remaining term of the original hedge using the recalculated EIR method. If the hedged item is derecognised, the unamortised fair value adjustment is recognised immediately in the profit or loss.

#### (ii) Cash flow hedges

For designated and qualifying cash flow hedges, the effective portion of the cumulative gain or loss on the hedging instrument is initially recognised directly in equity in the Cash flow hedge reserve. The ineffective portion of the gain or loss on the hedging instrument is recognised immediately in other operating income in the profit or loss.

When the hedged cash flow affects the profit or loss, the gain or loss on the hedging instrument is recorded in the corresponding income or expense line of the profit or loss. When the forecast transaction subsequently results in the recognition of a non-financial asset or a non-financial liability, the gains and losses previously recognised in the other comprehensive income are removed from the reserve and included in the initial cost of the asset or liability.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### **3** Significant accounting policies (continued)

#### 3.3 Financial assets and liabilities (continued)

#### 3.3.2 Derivative financial instruments and hedging activities (continued)

(ii) Cash flow hedges (continued)

When a hedging instrument expires, or is sold, terminated, exercised, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss that has been recognised in other comprehensive income at that time remains in other comprehensive income and is recognised when the hedged forecast transaction is ultimately recognised in the profit or loss. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in other comprehensive income is immediately transferred to the profit or loss.

## 3.3.3 Recognition

The Group initially recognises loans and advances, deposits, debt securities issued and subordinated liabilities on the date that they are originated. All other financial assets and liabilities are initially recognised on the trade date at which the Group becomes a party to the contractual provisions of the instrument.

## 3.3.4 Derecognition

#### (i) Financial assets

A financial asset (or, where applicable a part of a financial asset or part of a Group of similar financial assets) is derecognised when:

- The rights to receive cash flows from the asset have expired
- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either:
  - The Group has transferred substantially all the risks and rewards of the asset; or
  - The Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all of the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Group's continuing involvement in the asset. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

(ii) Financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference between the carrying value of the original financial liability and the consideration paid is recognised in profit or loss.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### **3** Significant accounting policies (continued)

#### 3.3 Financial assets and liabilities (continued)

## 3.3.5 Offsetting

Financial assets and financial liabilities are only offset and the net amount reported in the statement of financial position when there is a legally enforceable right to set off the recognised amounts and the Group intends to either settle on a net basis or to realise the asset and settle the liability simultaneously. Income and expenses are presented on a net basis only when permitted by the accounting standards or for gains and losses arising from a Group of similar transactions.

## 3.3.6 Amortised cost measurement

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortisation using the EIR of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment.

## 3.3.7 Fair value measurement

A number of the Group's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on a number of accounting policies and methods. Where applicable, information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability. Details are set out in note 43.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

## **3** Significant accounting policies (continued)

## 3.3 Financial assets and liabilities (continued)

## 3.3.7 Fair value measurement (continued)

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

At each reporting date, the Group analyses the movements in the values of assets and liabilities which are required to be re-measured or re-assessed as per the Group's accounting policies. For this analysis, the Group verifies the major inputs applied in the latest valuation by agreeing the information in the Valuation computation to contracts and other relevant documents.

The Group also compares each of the changes in the fair value of each asset and liability with relevant external sources to determine whether the change is reasonable.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

#### 3.3.8 Investment in equity and debt securities

For investments traded in organised financial markets, fair value is determined by reference to Stock Exchange quoted market prices at the close of business on the reporting date.

The fair value of interest-bearing items is estimated based on discounted cash flows using interest rates for items with similar terms and risk characteristics.

For unquoted equity investments fair value is determined by reference to the market value of a similar investment or is based on the expected discounted cash flows.

#### 3.3.9 Fair value measurement of derivatives

The fair value of forward contracts/options and others are estimated based on observable market inputs for such contracts as on the reporting date.

The fair value of interest rate/cross currency swaps are arrived at by discounting estimated future cash flows based on the terms and maturity of each contract and using market interest rates for a similar instrument at the measurement date.

The fair value of options is determined based on its intrinsic values, term to maturity and implied volatility.

#### 3.4 Identification and measurement of impairment of financial assets

#### (a) Assets carried at amortised cost

The Group assesses at each reporting date whether there is objective evidence that a financial asset or a Group of financial assets is impaired. A financial asset or a Group of financial assets is impaired and an impairment loss is incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a loss event) and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or Group of financial assets that can be reliably estimated. Objective evidence that a financial asset or Group of assets is impaired includes observable data that comes to the attention of the Group about the following loss events as well as considering the guidelines issued by the Central Bank of Oman.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### **3** Significant accounting policies (continued)

#### 3.4 Identification and measurement of impairment of financial assets (continued)

- (a) Assets carried at amortised cost (continued)
- significant financial difficulty of the issuer or obligor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- the Group granting to the borrower, for economic or legal reasons relating to the borrower's financial difficulty, a concession that the lender would not otherwise consider;
- it becoming probable that the borrower will enter bankruptcy or other financial reorganisation;
- the disappearance of an active market for that financial asset because of financial difficulties; or
- observable data indicating that there is a measurable decrease in the estimated future cash flows from a Group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the Group, including adverse changes in the payment status of borrowers in the Group, or national or local economic conditions that correlate with defaults on the assets in the Group.

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a Group of financial assets with similar credit risk characteristics and collectively assesses them for impairment.

Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on loans and receivables or held-to-maturity investments carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the statement of comprehensive income. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

Future cash flows in a Group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the Group and historical loss experience for assets with credit risk characteristics similar to those in the Group.

The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group to reduce any differences between loss estimates and actual loss experience.

When a loan is uncollectible, it is written off against the related allowance for loan impairment. Such loans are written off after all the necessary procedures have been completed and the amount of the loss has been determined.

If in a subsequent period, the amount of impairment loss decreases and decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the consolidated statement of comprehensive income. Also refer to notes 3.3.1. (b) loans and receivables and 3.3.1. (c) held to maturity investments.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### **3** Significant accounting policies (continued)

#### 3.4 Identification and measurement of impairment of financial assets (continued)

#### (b) Assets classified as available-for-sale

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or a Group of financial assets is impaired. For debt securities, the Group uses the criteria referred to at (a) above. In the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is also evidence that the assets are impaired. If any such evidence exists for availablefor-sale financial assets, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss - is removed from equity and recognised in the profit or loss. Impairment losses on equity instruments recognised in the profit or loss are not reversed through profit or loss. If, in a subsequent period, the fair value of a debt instrument classified as available-for-sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through the profit or loss.

#### (c) Renegotiated loans

Where possible, the Group seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions. Once the terms have been renegotiated, the loan is no longer considered past due. Management continuously reviews renegotiated loans to ensure that all renegotiation criteria such as cash flows, collateral and tenor are met and that future payments are likely to occur. The loans continue to be subject to an individual or collective impairment assessment, calculated using the loan's original effective interest rate.

## 3.5 Cash and cash equivalents

Cash and cash equivalents consist of cash in hand and bank balances, treasury bills and money market placements and deposits maturing within three months of the date of acquisition. Cash and cash equivalents are carried at amortised cost in the statement of financial position.

## 3.6 Due from banks

These are stated at amortised cost, less any amounts written off and provisions for impairment. Due from banks include Nostro balances, placements and loans to banks.

## 3.7 Property, equipment and software

Items of property and equipment are measured at cost less accumulated depreciation and impairment loss. Cost includes expenditures that are directly attributable to the acquisition of the asset. When parts of an item of property and equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

Computer software costs that are directly associated with identifiable and unique software products controlled by the Group and have probable economic benefit exceeding the costs beyond one year are recognised as an intangible asset. Computer software costs recognised as an asset are amortised using the straight-line method over the estimated useful life of 5-10 years.

Revaluations of freehold land and buildings are carried out every five years on an open market value for existing use basis, by an independent valuer. Increases in the carrying amount arising on revaluation are credited to other comprehensive income and shown as revaluation reserve in shareholders' equity. Decreases that offset previous increases of the same asset are charged in other comprehensive income and debited against other reserves directly in equity; all other decreases are charged to the statement of comprehensive income. On disposal the related revaluation surplus is transferred directly to retained earnings. Transfers from revaluation surplus to retained earnings are not made through statement of comprehensive income. Land is not depreciated. Depreciation on other assets is calculated using the straight-line method to allocate their cost or revalued amounts to their residual values over their estimated useful lives, as follows:

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

## **3** Significant accounting policies (continued)

## 3.7 Property and equipment (continued)

	Years
Freehold and leasehold buildings	20 - 50
Leased hold improvements	5 - 10
Furniture, fixtures and equipment	5 - 10
Motor vehicles	3 - 5

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing the sale proceeds with the carrying amount and are recognised within 'Other operating income' in the statement of comprehensive income.

Repairs and renewals are charged to the statement of comprehensive income when the expense is incurred. Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the item of property and equipment. All other expenditure is recognised in the statement of comprehensive income as an expense as incurred.

## 3.8 Collateral pending sale

The Group occasionally acquires real estate in settlement of certain loans and advances. Real estate is stated at the lower of the net realisable value of the related loans and advances and the current fair value of such assets. Gains or losses on disposal and unrealised losses on revaluation are recognised in the statement of comprehensive income.

## 3.9 Business combinations and Goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred measured at acquisition date fair value and the amount of any noncontrolling interests in the acquiree. For each business combination, the Group elects whether to measure the noncontrolling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred and included in administrative expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the business combination is achieved in stages, any previously held equity interest is re-measured at its acquisition date at fair value and any resulting gain or loss is recognised in profit or loss.

Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of IAS 39 *Financial Instruments: Recognition and Measurement*, is measured at fair value with changes in fair value recognised either in either profit or loss or as a change to OCI. If the contingent consideration is not within the scope of IAS 39, it is measured in accordance with the appropriate IFRS. Contingent consideration that is classified as equity is not re-measured and subsequent settlement is accounted for within equity.

## 3.10 Deposits

Deposits from banks and customers, debt securities and subordinated liabilities are the Group's sources of funding. These are initially measured at fair value plus transaction costs and subsequently measured at their amortised cost using the EIR.

## **3** Significant accounting policies (continued)

## 3.11 Income tax

Income tax expense comprises current and deferred tax. Taxation is provided in accordance with Omani fiscal regulations.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date and any adjustments to tax payable in respect of previous years.

Income tax is recognised in the profit or loss except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Deferred tax assets/liabilities are calculated using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantially enacted at the reporting date.

The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised.

#### 3.12 Fiduciary assets

The Group provides trustee, corporate administration, investment management and advisory services to third parties, which involve the Group making allocation and purchase and sale decisions in relation to a wide range of financial instruments. Those assets that are held in a fiduciary capacity are not included in these consolidated financial statements.

#### 3.13 Acceptances

Acceptances are disclosed on the consolidated statement of financial position under other assets with corresponding liability disclosed under other liabilities. Therefore, there is no off-balance sheet commitment for acceptances.

#### 3.14 Repurchase and resale agreements

Securities sold subject to repurchase agreements ('repos') are reclassified in the financial statements as pledged assets when the transferee has the right by contract or custom to sell or repledge the collateral; the counterparty liability is included in deposits from banks or deposits from customers, as appropriate. Securities purchased under agreements to resell ('reverse repos') are recorded as loans and advances to other banks or customers, as appropriate. The difference between sale and repurchase price is treated as interest and accrued over the life of the agreements using the effective interest method. Securities lent to counterparties are also retained in the consolidated financial statements.

#### 3.15 Trade and settlement date accounting

All regular way purchases and sales of financial assets are recognised on the trade date, i.e. the date that the entity commits to purchase the asset. Regular way purchase or sales are purchases or sales of financial assets that require delivery of assets within the timeframe generally established by regulation or convention in the market place.

#### 3.16 Leases

Finance leases, which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalised at the inception of the lease at the fair value of the leased asset or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly against income.

## **3** Significant accounting policies (continued)

## 3.16 Leases (continued)

Capitalised leased assets are depreciated over the shorter of the estimated useful life of the asset or the lease term.

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognised as an expense in the statement of comprehensive income on a straight-line basis over the lease term.

## 3.17 Employee end of service benefits

Contributions to a defined contribution retirement plan, for Omani employees, in accordance with the Oman Social Insurance Scheme, are recognised as expense in the statement of comprehensive income when accrued.

The Group's obligation in respect of non-Omani end of service benefits, which is an unfunded defined benefit retirement plan, is the amount of future benefit that such employees have earned in return for their service in current and prior periods.

## 3.18 Earnings per share

The Group presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Group by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, which comprises convertible notes.

## 3.19 Financial guarantees contracts

Financial guarantees are contracts that require the issuer to make specified payments to reimburse the beneficiary for a loss incurred because the debtor fails to make payments when due, in accordance with the terms of the debt. Such guarantees are given to banks, financial institutions or other entities on behalf of the customers.

Financial guarantees are initially recognised in the financial statements at fair value on the date the guarantee was issued. Subsequent to initial recognition, the Group's liabilities under such guarantees are measured at the higher of initial measurement, less amortisation calculated to recognise in the statement of comprehensive income the fee income earned on the straight line basis over the life of the guarantee and the best estimate of the expenditure required to settle any financial obligation arising at the reporting date. These estimates are determined based on experience of similar transactions and history of past losses, supplemented by the judgment of management. Any increase in the liability relating to guarantees is taken to the statement of comprehensive income.

#### 3.20 Borrowings

Borrowings are recognised initially at fair value, being their issue proceeds (fair value of consideration received) net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between the proceeds, net of transaction costs, and the redemption value is recognised in the statement of comprehensive income over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a pre-payment for liquidity services and amortised over the period of the facility to which it relates.

#### 3.21 Dividend on ordinary shares

Dividends on ordinary shares are recognised as a liability and deducted from equity when they are approved by the Parent Company's shareholders. Interim dividends are deducted from equity when they are paid.

Dividends for the year that are approved after the reporting date are dealt with as an event after the balance sheet date.

#### **3** Significant accounting policies (continued)

#### 3.22 Directors' remuneration

The board of directors' remuneration is accrued within the limits specified by the Capital Market Authority and the requirements of the Commercial Companies Law of the Sultanate of Oman. These costs are recorded as expenses in the period in which they are incurred.

## 3.23 Share Capital

Ordinary shares with discretionary dividends and other eligible shares / instruments are classified as equity. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds. Any excess of the fair value of consideration received over the par value of shares issued is recorded as share premium in equity.

## 4 Critical accounting estimates and judgements

The preparation of consolidated financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in this note. Specific fair value estimates are disclosed in note 43.

The Group's significant accounting estimates were on:

#### (a) Impairment losses on loans and advances

The Group reviews its loan portfolios to assess impairment at least on a quarterly basis. In determining whether an impairment loss should be recorded in the consolidated statement of comprehensive income, the Group makes judgements as to whether there is any observable data indicating an impairment followed by measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified within that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers and or national or local economic conditions that correlate with defaults on assets in the Group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed periodically to reduce any difference between loss estimates and actual loss experience. For individually significant loans and advances which are impaired, the necessary impairment loss is considered based on the future cash flow estimates. Individually significant loans and advances which are not impaired and all individually insignificant loans and advances are then assessed collectively considering historical experience and observable data on a portfolio basis, in Groups of assets with similar risk characteristics to determine whether collective impairment loss to be made. In determining collective impairment loss, the Group takes into account several factors including credit quality, concentration risk, levels of past due, sector performance, available collateral and macro economic conditions.

The table below shows the sensitivity analysis and its impact of increase or decrease in the net credit loss percentages of loans and advances and Islamic financing receivables by 10 bps and 20 bps compared to the loss estimates on the impairment losses as follows:

	At 31 Dec	cember 2017	At 31 December 2016		
Sensitivity of impairment	% of change in	Change in	% of change in	Change in	
estimates	net credit	impairment for	net credit losses	impairment for	
	losses (+/-)	credit losses (+\-)	(+/-)	credit losses (+\-)	
		RO 000's		RO 000's	
Carrying of loans and advances	10 bps	8,657	10 bps	8,271	
Carrying of loans and advances	20 bps	17,313	20 bps	16,542	

#### 4 Critical accounting estimates and judgements (continued)

#### (b) Impairment on due from banks

The Group reviews its portfolio of due from banks on a quarterly basis to assess impairment. In determining whether an impairment loss should be recorded in the consolidated statement of comprehensive income, the Group makes judgements as to whether there is any observable data indicating an impairment. For individually impaired placements, the Group considers the necessary impairment loss based on the expected cash flows and borrower's financial position. In addition, the Group assesses the portfolio on a collective basis and estimates the collective impairment loss if any. The judgements and estimates used for impairment assessment depend on a number of parameters which include the borrower's financial condition, local and international economic conditions and economic outlook.

	At 31 De	ecember 2017	At 31 December 2016		
Sensitivity of impairment estimates	% of change	Change in	% of change in	Change in	
	in net cash	impairment for	net cash flows	impairment for	
	flows (+/-)	credit losses (+\-)	(+/-)	credit losses (+\-)	
		RO 000's		RO 000's	
Due from banks	5 bps	297	5 bps	265	
Due from banks	10 bps	595	10 bps	529	

#### (c) Fair value of derivatives and other financial instruments

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. The Group uses its judgement to select a variety of methods and make assumptions that are mainly based on market conditions existing at the end of each reporting period. The Group uses expected cash flow analysis for various available-for-sale financial assets that are not traded in active markets.

The sensitivity analysis of the fair value of derivatives and other financial instruments is shown in note 43, fair value information.

#### (d) Impairment of available-for-sale equity investments

The Group determines that available-for-sale equity investments are impaired when there has been a significant or prolonged decline in the fair value below its cost or objective evidence of impairment exists. This determination of what is considered to be significant or prolonged requires judgement. In applying judgement, the Group evaluates among other factors, the volatility in share price. Objective evidence of impairment may be due to deterioration in the financial health of the investee, industry and sector performance.

The sensitivity analysis and its impact of impairment of available-for-sale equity investments is shown in note 43, fair value information.

#### (e) Impairment loss on investment in associate

The Group reviews its investment in associate periodically and evaluates the objective evidence of impairment. Objective evidence includes the performance of associate, the future business model, local economic conditions and other relevant factors. Based on the objective evidence, the Group determines the need for impairment loss on investment in associate using the higher of the value in use and fair value.

#### (f) Taxes

Uncertainties exist with respect to the interpretation of tax regulations and the amount and timing of future taxable income. Given the wide range of business relationships and nature of existing contractual agreements, differences arising between the actual results and the assumptions made, or future changes to such assumptions, could necessitate future adjustments to tax income and expense already recorded. The Group establishes provisions, based on reasonable estimates, for possible consequences of finalisation of tax assessments of the Group. The amount of such provisions is based on various factors, such as experience of previous tax assessments and differing interpretations of tax regulations by the taxable entity and the responsible tax authority.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

## 4 Critical accounting estimates and judgements (continued)

#### (f) Taxes (continued)

Deferred tax assets are recognised for all unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilised. Significant management judgment is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies.

A table showing the impact of change in tax is as follows:

0 1	At 31 De	cember 2017	At 31 December 2016		
	% of change		% of change		
	(+/-)	Change (+\-)	(+/-)	Change (+\-)	
		<b>RO 000's</b>		RO 000's	
Deferred tax asset/ liability (net)	5%	238	5%	72	
Tax expense	5%	1,711	5%	1,391	

## 5. Cash and balances with Central Banks

2016	2017		2017	2016
US\$ 000's	US\$ 000's		RO 000's	RO 000's
430,735	476,597	Cash	183,490	165,833
1,136,325	1,483,010	Other balances with Central Banks	570,959	437,485
1,137,023	467,003	Certificate of deposits with Central Banks	179,796	437,754
1,299	1,299	Capital deposit with Central Banks	500	500
2,705,382	2,427,909	Cupini asposi ini Contai Danto	934,745	1,041,572

The capital deposit with the Central Banks cannot be withdrawn without the approval of the respective Central Bank. During the year, the average minimum balance to be kept with Central Banks as statutory reserves is RO 251.9 million (2016: RO 299.4 million).

## 6. Due from banks

2016	2017		2017	2016
US\$ 000's	US\$ 000's		RO 000's	RO 000's
370,020	365,157	Nostro balances	140,586	142,458
652,384 361,400	764,652 414,543	Inter-bank placements Loans to banks	294,391 159,599 504 576	251,168 139,139
1,383,804	1,544,352	Provision for impairment	594,576	532,765
(15,973)	(6,622)		(2,550)	(6,150)
1,367,831	1,537,730		592,026	526,615

The movement in provision for impairment is analysed below:

2016	2017		2017	2016
US\$ 000's	US\$ 000's		RO 000's	RO 000's
14,415	15,973	1 January	6,150	5,550
1,558	(9,351)	(Released)/ provided during the year	(3,600)	600
15,973	6,622	31 December	2,550	6,150

# 7. Loans and advances/ Islamic financing receivables

Loans and advances - conventional

2016	2017		2017	2016
US\$ 000's	US\$ 000's		RO 000's	RO 000's
17,150,944	17,610,152	Loans	6,779,908	6,603,113
569,003	700,914	Overdrafts and credit cards	269,852	219,066
566,236	594,914	Loans against trust receipts	229,042	218,001
57,353	137,470	Bills purchased and discounted	52,926	22,081
881,335	874,930	Other advances	336,848	339,314
881,555 19,224,871 (777,278) 18,447,593	874,930 19,918,380 (805,125) 19,113,255	Provision for impairment	330,848 7,668,576 (309,973) 7,358,603	7,401,575 (299,252) 7,102,323

Islamic financing receivables

2016	2017		2017	2016
US\$ 000's	US\$ 000's		RO 000's	RO 000's
1,011,727	1,185,943	Housing finance	456,588	389,515
112,052	116,777	Consumer finance	44,959	43,140
1,135,039	1,263,317	Corporate finance	486,377	436,990
2,258,818	2,566,037	Provision for impairment	987,924	869,645
(38,021)	(46,262)		(17,811)	(14,638)
2,220,797	2,519,775		970,113	855,007

The movement in provision for impairment is analysed below:

Impairment for credit losses

2016	2017		2017	2016
US\$ 000's	US\$ 000's		RO 000's	RO 000's
713,721	750.050	At 1 Tomorry	202 227	274 792
· ·	759,059	At 1 January	292,237	274,782
182,566	164,016	Provided during the year	63,146	70,288
(74,540)	(100,400)	Released during the year	(38,654)	(28,698)
(5,925)	(8,473)	Written off during the year	(3,262)	(2,281)
(59,795)	(27,899)	Transfer to memorandum portfolio	(10,741)	(23,021)
3,164	2,047	Transfer from memorandum portfolio	788	1,218
(132)	203	Foreign currency translation difference	78	(51)
-	(442)	Transfer to collateral pending sale	(170)	-
759,059	788,111	At 31 December (a)	303,422	292,237

Contractual interest/profit not recognised

2016	2017		2017	2016
US\$ 000's	US\$ 000's		RO 000's	RO 000's
59,544 36,257 (12,274)	56,240 33,252	At 1 January Contractual interest not recognised	21,653 12,802	22,925 13,959 (4,764)
(12,374)	(15,491)	Contractual interest recovered	(5,964)	(4,764)
(2,499)	(1,881)	Written off during the year	(724)	(962)
260	291	Transfer from memorandum portfolio	112	100
(24,948)	(9,138)	Transfer to memorandum portfolio	(3,518)	(9,605)
-	<u>3</u>	Foreign currency translation difference	<u>1</u>	-
56,240	63,276	At 31 December (b)	24,362	21,653
815,299	851,387	Total impairment (a) + (b)	327,784	313,890

## 7. Loans and advances/ Islamic financing receivables (continued)

Recoveries during the year of RO 41.174 million (2016: RO 36.240 million) include RO 2.520 million (2016: RO 7.542 million) recovered from loans written off earlier. The loans transferred to memorandum portfolio, during the year of RO 14.259 million (2016: RO 32.626 million) were fully provided by the Group.

As of 31 December 2017, loans and advances on which contractual interest is not being accrued or has not been recognised amounted to RO 254.2 million (2016: RO 240.3 million).

During the year, written off loans amounting to RO 0.9 million (2016: RO 1.32 million) were upgraded from classified portfolio. Accordingly these loans were reclassified from memorandum account to loans and advances. These accounts were fully provided.

## 8. Other assets

2016	2017		2017	2016
US\$ 000's	US\$ 000's		RO 000's	RO 000's
186,912	228,210	Acceptances (Note 19)	87,861	71,961
64,645	102,219	Other debtors and prepaid expenses	39,354	24,888
56,384	71,031	Positive fair value of derivatives (Note 38)	27,347	21,708
76,727	62,330	Accrued interest	23,997	29,540
1,309	15,865	Deferred tax asset (Note 20)	6,108	504
15,922	6,106	Others	2,351	6,130
19,719	19,278	Collateral pending sale (net of provisions)	7,422	7,592
421,618	505,039		194,440	162,323

In accordance with the CBO requirements, the bank has retained the existing impairment provision of RO 4.82 million (2016: RO 4.65 million) till all the properties are disposed

## 9. Investment securities

	Fair value through profit or loss RO 000's	Available-for- sale RO 000's	Held to maturity RO 000's	2017 Total RO 000's	2016 Total RO 000's
Quoted investments	50,995	343,681	219,374	614,050	521,802
Unquoted investments:					
Treasury bills	-	-	372,012	372,012	433,514
Bonds/equities	-	39,518	16,569	56,087	68,028
Total unquoted	-	39,518	388,581	428,099	501,542
Total investments Impairment losses on	50,995	383,199	607,955	1,042,149	1,023,344
investments	-	(14,973)	-	(14,973)	(13,420)
Net investments	50,995	368,226	607,955	1,027,176	1,009,924
2016	50,996	395,327	563,601	1,009,924	

# 9. Investment securities (continued)

	Fair value through profit or loss US\$ 000's	Available-for- sale US\$ 000's	Held to maturity US\$ 000's	2017 Total US\$ 000's	2016 Total US\$ 000's
Quoted investments	132,455	892,678	569,803	1,594,936	1,355,330
<b>Unquoted</b> <b>investments:</b> Treasury bills	_		966,265	966,265	1,126,010
Bonds/equities	-	102,644	43,036	145,680	176,696
Total unquoted		102,644	1,009,301	1,111,945	1,302,706
Total investments Impairment losses on	132,455	995,322	1,579,104	2,706,881	2,658,036
investments	-	(38,891)	-	(38,891)	(34,857)
Net investments	132,455	956,431	1,579,104	2,667,990	2,623,179
2016	132,457	1,026,823	1,463,899	2,623,179	

An analysis of available-for-sale investments is set out below:

2016	2017		2017	2016
US\$ 000's	US\$ 000's		<b>RO 000's</b>	RO 000's
		Quoted investments		
		Equity		
126,561	169,326	Foreign securities	65,190	48,726
54,825	45,318	Other services sector	17,448	21,108
27,127	28,122	Unit funds	10,827	10,444
15,358	15,112	Financial services sector	5,818	5,913
9,369	8,353	Industrial sector	3,216	3,607
		Debt		
632,678	537,161	Government bonds	206,807	243,581
60,938	85,244	Foreign bonds	32,819	23,461
564	4,042	Local bonds	1,556	217
927,420	892,678	Total quoted investments	343,681	357,057

		Unquoted investments Equity		
28,782	16,766	Foreign securities	6,455	11,081
50,774	50,007	Local securities	19,253	19,548
2,049	1,974	Unit funds	760	789
		Debt		
52,656	33,897	Local bonds	13,050	20,272
134,261	102,644	Total unquoted investments	39,518	51,690
1,061,681	995,322	Total available-for-sale investments	383,199	408,747
(34,857)	(38,891)	Impairment losses on investments	(14,973)	(13,420)
1,026,824	956,431	Available-for-sale investments (net)	368,226	395,327

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

# 9. Investments securities (continued)

The movement in impairment of investment securities is summarised as follows:

2016 US\$ 000's	2017 US\$ 000's		2017 RO 000's	2016 RO 000's
28,234	34,857	At 1 January	13,420	10,870
12,475	19,148	Provided during the year	7,372	4,803
(5,852)	(15,114)	Released during the year on disposal	(5,819)	(2,253)
34,857	38,891	At 31 December	14,973	13,420

The movement in investment securities may be summarised as follows:

	Available-for -sale RO 000's	Held to maturity RO 000's	Fair value through profit or loss RO 000's	Total RO 000's
At 1 January 2017	395,327	563,601	50,996	1,009,924
Exchange differences on monetary				
assets	(178)	569	-	391
Additions	49,165	3,585,365	-	3,634,530
Transfer from investment in associate	49,103	-	-	49,103
Disposals and redemption	(108,209)	(3,542,187)	-	(3,650,396)
Loss from change in fair value	(8,650)	-	(1)	(8,651)
Impairment losses	(7,372)	-	-	(7,372)
Loss on reclassification of investment				
in an associate	(17,535)	-	-	(17,535)
Amortisation of discount / premium	(1,542)	607	-	(935)
Realised gains on sale	18,117	-	-	18,117
At 31 December 2017	368,226	607,955	50,995	1,027,176
US\$'000	956,431	1,579,104	132,455	2,667,990

	Available-for- sale RO 000's	Held to maturity RO 000's	Fair value through profit or loss RO 000's	Total RO 000's
At 1 January 2016	444,973	1,022,184	51,227	1,518,384
Exchange differences on monetary				
assets	(30)	(130)	-	(160)
Additions	45,440	1,887,986	-	1,933,426
Disposals and redemption	(91,443)	(2,347,556)	(8)	(2,439,007)
Loss from change in fair value	(316)	-	- -	(316)
Impairment losses	(4,803)	-	-	(4,803)
Amortisation of discount / premium	(2,323)	1,117	-	(1,206)
Realised/unrealised gains/(losses)	3,829	-	(223)	3,606
At 31 December 2016	395,327	563,601	50,996	1,009,924
US\$ 000's	1,026,823	1,463,899	132,457	2,623,179

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### 10. Investment in a subsidiary

Details regarding the Parent company's investment in a subsidiary are set out below:

Company name	Country of incorporation	<b>Proportion held</b>	
		2017	2016
Muscat Capital LLC	Kingdom of Saudi Arabia (KSA)	100%	100%

As at 31 December 2017, the authorised and issued share capital of Muscat Capital LLC was SAR 60 million (2016: SAR 60 million).

#### 11. Investment in an associate

2016	2017	2017	2016
US\$ 000's	US\$ 000's	RO 000's	RO 000's
124,868	Al Salam Bank ('ASB' - Bahrain	), Kingdom of	48,074

During 2017, share of results from an associate amounted to RO 2.438 million (2016: RO 1.727 million) and share of other comprehensive income from associate investments amounted to gain of RO 0.20 million (2016: gain of RO 0.21 million).

On January 1, 2005, the Parent Company acquired 26,681,345 shares representing 49 percent of the issued and paid up share capital of BMI Bank ("BMI"), a closely held company engaged in banking services in Bahrain. It was a strategic investment and was accounted as an equity associate under IAS 28. In March 2014, BMI was acquired by Al Salam Bank ("ASB"), Bahrain under a share swap agreement. As per the agreement, ASB issued 11 shares to the Parent Company for every 1 share held in BMI. The Parent Company thus received 315,494,795 shares in ASB resulting into a 14.74 percent stake in the merged entity. The Parent Company held two directorship positions and exercised significant influence on the financial and operating policies of ASB and thus continued to account for it as an equity associate under IAS 28.

As at 31 December 2017, the Parent Company held 14.74 percent (2016: 14.74 percent) shareholding in ASB. The carrying value of the investment in ASB as on 31 December 2017 was as follows:

2016 US\$ 000's	2017 US\$ 000's		2017 RO 000's	2016 RO 000's
124,016	124,868	Carrying value of the investment	48,074	47,746
4,486	6,332	Share of results for the period	2,438	1,727
548	524	Share of other comprehensive income	202	211
(4,182)	(4,184)	Dividends received	(1,611)	(1,610)
-	(127,540)	Transfer to available-for-sale investment	(49,103)	-
124,868	-	At 31 December	-	48,074

The Parent Company's share of the total recognized profits of associate are reflected on the basis of reviewed results of ASB for the period 1 January 2017 to 30 September 2017. The financial statements of ASB for the quarter ended 31 December 2017 were not available at the time of the preparation of these financial statements. The impact from 1 October 2017 till the date of reclassification is not considered material.

#### 11. Investments in an associate (continued)

The stake of the Parent Company in the merged entity had a lock in period of three years from March 2014 till March 2017.

During the year 2017, the three year lock in period of the investment has expired. Further, on 19 December 2017, one of the two directors representing the Parent Company on the board of ASB resigned from his directorship position, thereby substantially reducing the influence of the Parent Company on ASB from that date. The Parent Company does not have any influence in ASB through policy making processes, material transactions between the entities or any other means. Given the change in the investment status and the foresight, the Parent Company reassessed its previous classification of the investment under IAS 28 as an 'Equity associate' and concluded that the change in the circumstances results in the investment in ASB being reclassified to 'Available-for-sale' investment under IAS 39 and carry the same at its fair market value.

The fair market value of the investment on the date of change in the significant influence was RO 31.568 million. The difference of RO 17.535 million between the fair value of RO 31.568 million and the carrying value of the former associate of RO 49.103 million is recognized in the income statement in December 2017. All amounts previously recognized and held in other comprehensive income are appropriately reclassified and derecognized by the Parent company.

2016	2017		2017	2016
US\$ 000's	US\$ 000's		RO 000's	RO 000's
404,114	273,421	Cash and balances with banks	105,267	155,584
241,558	412,603	Due from banks	158,852	93,000
1,849,997	1,973,556	Loans and receivables	759,819	712,249
1,651,829	1,508,203	Investments	580,658	635,954
137,169	254,057	Other assets	97,812	52,810
4,284,667	4,421,840	Total assets	1,702,408	1,649,597
231,397	385,678	Due from banks	148,486	89,088
2,823,200	2,763,548	Customer deposits	1,063,966	1,086,932
373,613	408,904	Other liabilities	157,428	143,841
3,428,210	3,558,130	Total liabilities	1,369,880	1,319,861
856,457	863,710	Net assets	332,528	329,736
		Equity attributable to the shareholders of		
852,756	861,875	the bank	331,822	328,311
3,701	1,835	Non-controlling interest	706	1,425

Summarised statement of financial position as at 30 September is as follows :

Summarised statement of comprehensive income for the period ended 30 September is as follows :

2016 US\$ 000's	2017 US\$ 000's		2017 RO 000's	2016 RO 000's
107,148	119,860	Financing income	46,146	41,252
32,803	42,044	Fees and other income	16,187	12,629
(43,990)	(39,174)	Profit sharing expense	(15,082)	(16,936)
(49,600)	(45,813)	Operating expenses	(17,638)	(19,096)
(12,756)	(43,249)	Net provisions and others	(16,651)	(4,911)
33,605	33,668	Net profit for the period	12,962	12,938
		Net profit attributable to the shareholders of		
34,291	34,034	the bank	13,103	13,202
(686)	(366)	Non-controlling interest	(141)	(264)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

## 11. Investments in an associate (continued)

2016 US\$ 000's	2017 US\$ 000's		2017 RO 000's	2016 RO 000's
848,629	861,616	Opening net assets at 1 January	331,722	326,722
33,605	33,668	Profit for the period	12,962	12,938
2,613	(3,392)	Other comprehensive (expense)/ income	(1,306)	1,006
(28,390)	(28,182)	Dividend paid during the year	(10,850)	(10,930)
		Closing net assets attributable to		
856,457	863,710	shareholders as at 30 September	332,528	329,736
		Net assets attributable to the shareholders of		
852,756	861,875	the bank (a)	331,822	328,311
3,701	1,835	Non-controlling interest	706	1,425
14.736%	14.736%	Investment in associate (b)	14.736%	14.736%
125,663	127,007	a x b	48,897	48,380
(795)	534	Other adjustments	206	(306)
124,868	127,541	Carrying value at 30 September	49,103	48,074

Reconciliation of the summarized financial information presented to the carrying amount of its interest in the associate is as follows:

## 12. Property, equipment and software

		Furniture,		
	Land and	fixtures and	Motor	
	buildings	equipment	vehicles	Total
	<b>RO 000's</b>	<b>RO 000's</b>	<b>RO 000's</b>	<b>RO 000's</b>
Cost or valuation:				
At 1 January 2017	50,082	128,152	1,120	179,354
Additions during the year	23	10,651	90	10,764
Disposals	-	(15)	(37)	(52)
Surplus on revaluation	625	-	-	625
Loss on revaluation	(281)	-	-	(281)
Translation Adjustment	3	14	-	17
At 31 December 2017	50,452	138,802	1,173	190,427
Depreciation:				
At 1 January 2017	10,967	93,438	717	105,122
Charge for the year	1,023	12,061	138	13,222
Relating to disposals	-	(13)	(37)	(50)
Translation Adjustment	2	12	-	14
At 31 December 2017	11,992	105,498	818	118,308
Net book value:				
At 31 December 2017	38,460	33,304	355	72,119
At 31 December 2017 (US\$)	99,896	86,504	922	187,322

## 12. Property and equipment (continued)

	Land and buildings RO 000's	Furniture, fixtures and equipment RO 000's	Motor vehicles RO 000's	Total RO 000's
Cost or valuation:				
At 1 January 2016	49,882	118,189	1,039	169,110
Additions during the year	201	10,100	155	10,456
Disposals	-	(128)	(74)	(202)
Translation adjustment	(1)	(9)	-	(10)
At 31 December 2016	50,082	128,152	1,120	179,354
Accumulated depreciation: At 1 January 2016 Charge for the year Relating to disposals Translation adjustment At 31 December 2016	9,943 1,025 (1) 10,967	81,897 11,554 (8) (5) 93,438	649 142 (74) - - 717	92,489 12,721 (82) (6) 105,122
Net book value:	20 115	24 714	402	74 222
At 31 December 2016	39,115	34,714	403	74,232
At 31 December 2016 (US\$ 000's)	101,597	90,166	1,047	192,810

Cost of furniture, fixtures and equipment above includes acquired software of RO 47.221 million (2016: RO 41.459 million). Accumulated depreciation of the same is RO 29.050 million (2016: RO 23.612 million).

Land and buildings above includes leasehold land and buildings of RO 32.670 million (2016: RO 33.415 million). The Bank has a policy to revalue its owned land and buildings at the end of every five years. In accordance with the bank's policy, the owned land and buildings were revalued during 2017 by independent professional valuers on an open market basis.

Had the freehold land and buildings been carried at cost less depreciation, the carrying amount would have been RO 2.921 million (2016: 2.950 million)

The revaluation reserve is not available for distribution until the related asset is disposed.

## 13. Finance lease liabilities

The Group had entered into a lease agreement with a third party (a quasi government entity) to lease a purpose built head office which was constructed for exclusive use of the Group. The construction of building was completed in 2009. The lease is for a period of 50 years. The annual lease payment of building for the initial 25 years is RO 2.7 million. Subsequently, for the next 10 years, the annual rent will increase by 25% to RO 3.4 million. From 36th year onwards, the annual rent will further increase by 10% to RO 3.7 million. Due to this the minimum lease payments in the first 25 years of the lease period are less than the finance charges payable every year.

The minimum lease payments and total liability in respect of these leases relating to future periods are as follows:

2016 US\$ 000's	2016 US\$ 000's		2017 RO 000's	2016 RO 000's
(130) 99,920	(140) <u>100,062</u>	Current Non-current	(54) <u>38,524</u> 28,470	(50) <u>38,469</u> 28,410
99,790 363,974	<u>99,922</u> 356,969	Total (note 19) Represented by: Gross finance lease payment due	<u> </u>	38,419
(264,184) 99,790	(257,047) 99,922	Less: future finance charges Net lease liability/ present value recognised as property	(98,963) 38,470	(101,711) 38,419

The following tables show the maturity analysis of finance lease payable:

RO 000's	Less than 1 year	Between 1 and 2 years	Between 2 and 5 years	More than 5 years	Total
As at 31 December 2017					
Total minimum lease payments Less: Amounts	2,697	2,697	8,091	123,948	137,433
representing finance charges	(2,751)	(2,754)	(8,289)	(85,169)	(98,963)
Net finance lease liability	(54)	(57)	(198)	38,779	38,470
	Less than 1 year	Between 1 and 2 years	Between 2 and 5 years	More than 5 years	Total
US\$ 000's As at 31 December 2017					
Total minimum lease payments Less: Amounts	7,005	7,005	21,016	321,943	356,969
representing finance charges Net finance lease	(7,145)	(7,153)	(21,530)	(221,219)	(257,047)
liability	(140)	(148)	(514)	100,724	99,922

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

# 13. Finance lease liabilities (continued)

The following table shows the maturity analysis of finance lease payable:

	Less than 1 year	Between 1 and 2 years	Between 2 and 5 years	More than 5 years	Total
RO 000's	5	5	,	5	
As at 31 December 2016					
Total minimum lease					
payments	2,697	2,697	8,091	126,645	140,130
Less: Amounts					
representing finance					
charges	(2,747)	(2,751)	(8,276)	(87,937)	(101,711)
Net finance lease					
liability	(50)	(54)	(185)	38,708	38,419

	Less than 1 year	Between 1 and 2 years	Between 2 and 5 years	More than 5 years	Total
US\$ 000's	<u>j</u>	<u> </u>	- <u>)</u>		
As at 31 December 2016					
Total minimum lease					
payments	7,005	7,005	21,016	328,948	363,974
Less: Amounts					
representing finance					
charges	(7,135)	(7,145)	(21,496)	(228,408)	(264,184)
Net finance lease					
liability	(130)	(140)	(480)	100,540	99,790

# 14. Deposits from banks

2016	2017		2017	2016
US\$ 000's	US\$ 000's		RO 000's	RO 000's
1,058,442	1,501,774	Inter bank borrowings	578,183	407,500
187,057	137,187	Vostro balances	52,817	72,017
915,000	725,000	Other money market deposits	279,125	352,275
2,160,499	2,363,961	_	910,125	831,792

# 15. Conventional/ Islamic customers' deposits

# Conventional customers' deposits

2016	2017		2017	2016
US\$ 000's	US\$ 000's		RO 000's	RO 000's
5,624,626 6,137,195 4,640,935 870,018 116,338 17,389,112	4,915,265 6,241,852 4,676,117 797,158 147,296 16,777,688	Deposit accounts Savings accounts Current accounts Call accounts Margin accounts	1,892,3772,403,1131,800,305306,90656,7096,459,410	2,165,481 2,362,820 1,786,760 334,957 44,790 6,694,808

#### 15. Conventional/ Islamic customers' deposits (continued)

2016 US\$ 000's	2017 US\$ 000's		2017 RO 000's	2016 RO 000's
1,173,346	1,553,591	Deposit accounts	598,132	451,738
242,745	294,234	Savings accounts	113,280	93,457
241,743	324,231	Current accounts	124,829	93,071
323,774	321,197	Margin accounts	123,661	124,653
1,981,608	2,493,253		959,902	762,919

#### Islamic customers' deposits

# 16. Sukuk

In June 2017, the Parent Company issued Sukuk Al Musharaka Certificates. A special purpose vehicle (SPV) was formed for this purpose (Meethaq Sukuk Company LLC) which is the issuer and trustee of Sukuk program.

As part of the program, the first series of certificates was issued amounting to RO 44.6 million (face value RO 1.000/ per certificate) through a Shari'a compliant financing arrangement and approved by the Board of Directors of the bank.

The Sukuk has an indicative profit rate of 5 percent per annum, has a tenor of five years and is to be redeemed at face value subject to the terms and conditions given in the issuing documents. The profit on Sukuk is payable semi-annually in arrears in the month of June and December. The Sukuk is listed in Muscat Security Market ("MSM").

#### 17. Euro medium term notes

Euro medium term notes are issued by the Parent Company under its Euro Medium Term Note Programme and are denominated in US Dollars. These are non-convertible, unsecured and listed on Luxemburg stock exchange. During 2017, notes amounting to RO nil (2016: RO 192.5 million) were issued. The Parent Company has entered into interest rate swaps, which is designated as fair value hedge, for hedging the interest rate risk on Euro medium term notes. The cumulative change in the fair value of the Euro medium term notes (hedged item) attributable to the risk hedged is recorded as part of the carrying value of the Euro medium term notes and accordingly presented in statement of financial position. The maturity profile and interest rates of floating rate notes are disclosed in notes 42.3.2 and 42.4.4 respectively.

#### 18. Mandatory convertible bonds

2016 US\$ 000's	2017 US\$ 000's		2017 RO 000's	2016 RO 000's
245,857	167,221	At 1 January	64,380	94,655
(78,636)	(83,023)	Conversion during the year	(31,964)	(30,275)
167,221	84,198	At 31 December	32,416	64,380

The maturity profile and interest rate of mandatory convertible bonds are disclosed in notes 42.3.2 and 42.4.4 respectively. Mandatory convertible bonds were issued by the Parent Company as part of its dividend distribution. On maturity, the bonds will be converted to ordinary shares of the Parent Company by using a "conversion price" which will be calculated by applying 20 percent discount to 3 month average share price of the Parent Company on the Muscat Securities Market prior to the conversion.

During March 2017, the Parent Company converted a portion of its mandatory convertible bonds issued in 2014 into share capital. The conversion amounting to RO 31.964 million was credited to the share capital and share premium amounting to RO 8.829 million and RO 23.135 million, respectively.

Based on the terms of prospectus, the conversion price was calculated at RO 0.362 which represented a 20 percent discount to average closing market price over the preceding 90 calendar day period prior to the conversion date after adjusting for the impact of bonus shares issued in Q1-2017. The Parent Company issued 88,299,081 shares on account of conversion.

#### 19. Other liabilities

2016 US\$ 000's	2017 US\$ 000's		2017 RO 000's	2016 RO 000's
339,513	354,705	Other liabilities and accrued expenses	136,561	130,713
186,912	228,210	Acceptances (note 8)	87,861	71,961
154,956	185,727	Accrued interest	71,505	59,658
99,790	99,922	Finance lease (note 13)	38,470	38,419
49,665	67,106	Negative fair value of derivatives (note 38)	25,836	19,121
22,634	20,982	Unearned discount and interest	8,078	8,714
17,729	15,558	Employees' end of service benefits	5,990	6,826
5,049	3,494	Deferred tax liability (note 20)	1,345	1,944
876,248	975,704		375,646	337,356

The charge for the year and amounts paid in respect of employee end of service benefits were RO 1,232 thousand (2016: RO 1,002 thousand) and RO 2,072 thousand (2016: RO 576 thousand), respectively.

### 20. Taxation

2016 US\$ 000's	2017 US\$ 000's		2017 RO 000's	2016 RO 000's
66,244 19,548	92,399 19,066	Current liability: Current year Prior years	35,573 7,341	25,504 7,526
85,792 2016	<u> </u>		<u>42,914</u> 2017	33,030 2016
US\$ 000's	US\$ 000's	Concellidated attacement of communications	RO 000's	RO 000's
66,244	92,399	Consolidated statement of comprehensive income: Current year	35,573	25,504
5,561 71,805	(3,495) 88,904	Prior years	(1,345) 34,228	2,141 27,645
437		Relating to origination and reversal of temporary differences		168
72,242	88,904		34,228	27,813

(i) The tax rate applicable to the Parent Company is 15% (2016: 12%). For the purpose of determining the tax expense for the year, the accounting profit has been adjusted for tax purposes. Adjustments for tax purposes include items relating to both income and expense. After giving effect to these adjustments, the average effective tax rate is estimated to be 16.22% (2016: 13.61%).

The difference between the applicable tax rate of 15% (2016: 12%) and effective tax rate of 16.22% (2016: 13.61%) arises due to tax effect of income not considered to be taxable and expenses not considered to be deductible. The adjustments are based on the current understanding of the existing tax laws, regulations and practices.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

### 20. Taxation (continued)

(ii) The reconciliation of taxation on the accounting profit before tax for the year at RO 211.0 million (2016: RO 204.4 million) after the taxation charge in the consolidated financial statements is as follows:

2016 US\$ 000's	2017 US\$ 000's		2017 RO 000's	2016 RO 000's
63,691	82,226	Tax charge at 15% (2016:12%) on accounting profit before tax Add/(less) tax effect of:	31,657	24,521
(1,717)	(2,538)	Income not taxable	(977)	(661)
3,336	11,494	Expenses not deductible or deferred	4,425	1,284
816 119	1,029 187	Foreign taxes on foreign-sourced income Tax relating to subsidiary Relating to origination and reversal of	396 72	314 46
436	-	temporary differences	-	168
5,561	(3,495)	(Reversal)/ Charge of provision for prior years	(1,345)	2,141
72,242	88,904	Tax charge as per consolidated statement of comprehensive income	34,228	27,813

(iii) The deferred tax asset/liability has been recognised at the effective tax rate of 15% (2016 - 12%).

Deferred tax asset/(liability) in the statement of financial position and the deferred tax credit/ (charge) in the statement of comprehensive income relates to the tax effect of provisions and accelerated depreciation and changes in fair value hedge.

	At 1 January 2017 RO 000's	Reversal/ (charged) to consolidated statement of comprehensive income RO 000's	Reversal/ (charged) to consolidated statement of other comprehensive income RO 000's	At 31 December 2017 RO 000's
Asset:				
Tax effect of provisions	1,713	-	-	1,713
Change in fair value of hedge	41	-	(9)	32
Change in fair value of investment available for sale	-	-	5,613	5,613
Liability:				
Tax effect of accelerated tax				
depreciation	(1,250)	-	-	(1,250)
	504	-	5,604	6,108

During the year, the Group charged deferred tax asset of RO 5.604 million (2016: nil) relating to fair value changes of investments available-for-sale and changes in fair value of hedge. The deferred tax charge/ (reversal) is disclosed under other comprehensive income.

#### 20. Taxation (continued)

		At 1 January 2016 RO 000's		Reversal/ (charged) to consolidated statement of comprehensive income RO 000's		Reversal/ (charged) to consolidated statement of other comprehensive income RO 000's		At 31 December 2016 RO 000's
Asset			<i>r</i>					1 510
Tax effect of provision		1,61			97		-	1,713
Change in fair value of Liability:	thedge	9	98	(	(57)		-	41
Tax effect of accelerat	ed tax deprecia			(208)			-	(1,250)
		67	<u>2</u>	(168)		-	504	
		Tax	<b>21</b> D		4.7		Tax	
	1 January	(charge)/	31 Dece		1 Januar 2016	ry	(charge)/	31 December
	2017 RO 000's	credit RO 000's	201' RO 00	-	RO 000	's	credit RO 000's	2016 RO 000's
Deferred tax liability	1,944	(599)	1,34	45	2,043		(99)	1,944
		Tax					Tax	
	1 January	charge/	31 Decer		1 Januar	.y	charge/	31 December
	2017	(credit)	2017		2016		(credit)	2016
	US\$ 000's	US\$ 000's	US\$ 0(	JU′S	US\$ 000	rs l	JS\$ 000's	US\$ 000's
Deferred tax liability	5,049	(1,556)	3,4	94	5,306	5	(257)	5,049

During the year, the Group credited deferred tax liability of RO 0.599 million (2016: RO 0.099 million tax credit) relating to fair value changes of investments available for sale, which may be taxable in the future. The deferred tax credit is disclosed under other comprehensive income.

The tax (charge)/credit relating to components of other comprehensive income is as follows:

	31	l December 201	7	31 December 2016			
	Before Tax	Tax (charge)/ credit	After Tax	Before tax	Tax (charge)/ credit	After tax	
	RO 000's	RO 000's	RO 000's	RO 000's	RO 000's	RO 000's	
Transfer from foreign currency translation reserve on reclassification of investment							
in an associate	331	-	331	(6)	-	(6)	
Translation of net investments in				<i></i>			
foreign operations	312	-	312	(140)	-	(140)	
Transfer from cumulative changes in fair value on reclassification of an associate Change in fair value of	31	-	31	217	-	217	
investments available for sale	2,562	(5,014)	(2,452)	(346)	99	(247)	
Change in fair value of cash	,					× /	
flow hedge	106	9	115	417	-	417	
Transfer from revaluation of land and building on reclassification of an associate Surplus on revaluation of land	(160)		(160)	-	-	-	
and building	625		625	_			
Total	3,807	(5,005)	(1,198)	142	99	241	

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### 20. Taxation (continued)

	31	December 201	.7	31 December 2016		
	Before tax US\$ 000's	Tax (charge)/ credit US\$ 000's	After tax US\$ 000's	Before Tax US\$ 000's	Tax (charge)/ credit US\$ 000's	After tax US\$ 000's
Transfer from foreign currency translation reserve on reclassification of investment in an		039 000 8			035 000 8	
associate Translation of net investments in foreign	860	-	860	(16)	-	(16)
operations Transfer from cumulative changes in fair value on reclassification of an	810	-	810	(364)	-	(364)
associate Change in fair value of investments available for	81	-	81	564	-	564
sale Change in fair value of	6,655	(13,023)	(6,369)	(899)	257	(642)
cash flow hedge Transfer from revaluation of land and building on reclassification of an	275	23	299	1,083		1,083
associate Surplus on revaluation of	(416)		(416)	-	-	-
land and building	1,623	-	1,623	-		
Total	9,888	(13,000)	(3,112)	368	257	625

The Bank's tax assessments have been completed by the tax authorities up to tax year 2011.

# 21. Subordinated liabilities

In accordance with the Central Bank of Oman's regulations, subordinated loans are included in the calculation of supplementary capital as defined by the Bank for International Settlements (BIS) for capital adequacy purposes.

During the year the Parent Company repaid RO 44.090 million (2016: RO 75 million).

2016 US\$ 000's	2017 US\$ 000's		2017 RO 000's	2016 RO 000's
259,740	179,221	Fixed rate Rial Omani subordinated loans	69,000	100,000
170,000	136,000	Floating rate US\$ subordinated loans	52,360	65,450
429,740	315,221	_	121,360	165,450

Subordinated loans are repayable at par on maturity. The maturity profile and interest rate of subordinated liabilities are disclosed in notes 42.3.2 and 42.4.4 respectively.

## 22. Share capital

#### Share capital

The authorised share capital of the Parent Company is 3,500,000,000 shares of RO 0.100 each (2016: 3,500,000,000 of RO 0.100 each). At 31 December 2017, 2,709,361,854 shares of RO 0.100 each (2016: 2,496,250,258 shares of RO 0.100 each) have been issued and fully paid. The Bank's shares are listed in Muscat Securities Market, Bahrain stock exchange and London stock exchange. Listing in London stock exchange is through Global Depository Receipts issued by the Bank.

During March 2017, the Bank converted a portion of its mandatory convertible bonds issued in 2014 into shares (refer note 18).

#### Significant shareholders

The following shareholders held 10 percent or more of the Parent Company's capital, either individually or together with other Group companies:

201	16		201	17
No.of shares	% holding		No.of shares	% holding
589,844,518 308,669,563	23.63% 12.37%	Royal Court Affairs Dubai Financial Group	640,144,235 335,147,759	23.63% 12.37%

#### 23. Share Premium

During March 2017, the Bank converted a portion of its mandatory convertible bonds issued in 2014 into shares. (refer note 18). The conversion amounting to RO 31.964 million was credited to the share capital and share premium amounting to RO 8.829 million and RO 23.135 million, respectively.

#### 24. Legal and general reserves

#### (i) Legal reserve

In accordance with the Omani Commercial Companies Law of 1974, the Parent Company is required to transfer 10 percent of its profit for the year to legal reserve until the accumulated balance of the reserve equals one third of the Parent Company's paid up share capital. During the year RO 7.104 million (2016: RO 6.814 million) was transferred from profits to legal reserve. After this transfer the Parent Company's legal reserve is equal to one third of its share capital.

## (ii) General reserve

The general reserve is established to support the operations and the capital structure of the Group.

#### (iii) Reserve for restructured accounts

The Parent Company has created a reserve for restructured accounts in accordance with the regulations of the Central Bank of Oman (CBO). This reserve represents provisions on performing but restructured accounts at the rate prescribed by CBO. This reserve is not available for regulatory capital or distribution of dividends. The reserve will be released to retained earnings on satisfactory performance of these accounts as per regulatory guidelines.

## (iv) Subordinated loan reserve

The subordinated loan reserve is created in accordance with the guidelines given by the Bank of International Settlement and the Central Bank of Oman. During the year, the Parent Company transferred RO 29.49 million (2016: RO 33.09 million) to subordinated loan reserve from retained profit.

A subordinated loan of RO 44.09 million was repaid during the year (2016: RO 75 million). On maturity, the reserve of RO 44.09 million (2016: RO 75 million) related to this loan was transferred to the general reserve.

#### 25. Perpetual Tier I Capital

In April 2017, the Bank issued Additional Equity Tier 1 (AET1) capital deposit amounting to RO 130 million. The AET1 capital constitute direct, unconditional, subordinated and unsecured obligations of the Bank and are classified as equity in accordance with IAS 32: Financial Instruments – Classification. The AET 1 capital do not have a fixed or final redemption date. They are first callable by the Bank after a minimum of 5 years from the instrument date and thereafter in accordance with the terms of the agreement and subject to prior approval of Central Bank of Oman.

The AET1 capital bear interest on their nominal amount from the issue date to the first call date at a fixed annual rate of 5.5 percent. Thereafter the interest rate will be reset as per the terms of the agreement. Interest will be payable semi-annually in arrears and treated as deduction from equity. The Instrument meets all the requirements of AET 1 issuance as mandated by Basel and Central Bank of Oman norms.

#### 26. Proposed dividends

The Board of Directors has proposed a dividend of 35 percent of paid up share capital, 30 percent in the form of cash and 5 percent in the form of bonus shares. Thus shareholders would receive cash dividend of RO 0.030 per ordinary share of RO 0.100 each aggregating to RO 81.281 million on Bank's existing share capital. In addition, they would receive bonus shares in the proportion of 1 share for every 20 ordinary shares aggregating to 135,468,092 shares of RO 0.100 each amounting to RO 13.457 million. The proposed cash dividend and issuance of bonus shares are subject to formal approval of the Annual General Meeting of the shareholders and regulatory authorities.

In 2017, the Board of Directors had proposed a dividend of 30 percent, 25 percent in the form of cash and 5 percent in the form of bonus shares. Thus shareholders received cash dividend of RO 0.025 per ordinary share of RO 0.100 each aggregating to RO 62.406 million on Bank's existing share capital. In addition, they received bonus shares in the proportion of one share for every twenty ordinary shares aggregating to 124,812,512 shares of RO 0.100 each amounting to RO 12.481 million.

#### 27. Net assets per share

The calculation of net assets per share is based on net assets as at 31 December 2017 attributable to ordinary shareholders of RO 1,688.333 million (2016: RO 1,546.740 million) and on 2,709,361,854 ordinary shares (2016: 2,496,250,258 ordinary shares) being the number of shares outstanding as at 31 December 2017.

## 28. Contingent liabilities and commitments

#### (a) Legal proceedings

There were a number of legal proceedings outstanding against the Parent Company at 31 December 2017. No provision has been made, as professional advice indicates that it is unlikely that any significant loss will arise.

#### (b) Credit related commitments

Credit related commitments include commitments to extend credit, standby letters of credit and guarantees which are designed to meet the requirements of the Parent Company's customers.

Commitments to extend credit represent contractual commitments to make loans and revolving credits. Commitments generally have fixed expiration dates or other termination clauses and require the payment of a fee. Since commitments may expire without being drawn upon, the total contract amounts do not necessarily represent future cash obligations.

Standby letters of credit and guarantees commit the Parent Company to make payments on behalf of customers contingent upon the failure of the customer to perform under the terms of the contract.

Irrevocable commitments to extend credit at the reporting date amounted to RO 564.7 million (2016: RO 616.0 million).

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

## 28. Contingent liabilities and commitments (continued)

#### (b) Credit related commitments (continued)

As of the reporting date, commitments on behalf of customers, for which there were corresponding customer liabilities consisted of the following:

2016 US \$ 000's	2017 US \$ 000's		2017 RO 000's	2016 RO 000's
1,858,622	1,330,053	Letters of credit	512,070	715,569
5,903,688	6,098,701	Guarantees	2,348,000	2,272,920
7,762,310	7,428,754	_	2,860,070	2,988,489

#### (c) Capital commitments

As of the reporting date, capital commitments were as follows:

2016	2017		2017	2016
US \$ 000's	US \$ 000's		RO 000's	RO 000's
1,776	2,352	Purchase of property and equipment	905	684

(d) As of the reporting date, the Bank has not pledged any of its assets as security (2016: no assets were pledged).

(e) As of the reporting date, the amount payable on partly paid investments in shares held by the Bank was RO 2.1 million (2016: RO 2.4 million).

# 28.1 Concentration of credit related commitments

The table below analyses the concentration of credit related commitments by economic sector:

2016 US \$ 000's	2017 US \$ 000's		2017 RO 000's	2016 RO 000's
32,727 1,744,019 2,722 2,903,295 819,423 307,756 213,584 156,026 21,036 1,133,283 90,813 109,057 152,756 75,813	$\begin{array}{r} 38,631\\ 1,599,858\\ 4,842\\ 2,932,691\\ 324,317\\ 394,361\\ 245,244\\ 252,758\\ 20,901\\ 1,170,008\\ 119,213\\ 95,192\\ 110,644\\ 120,094 \end{array}$	Agriculture/allied activity Construction Export trade Financial institutions Government Import trade Manufacturing Mining and quarrying Real estate Services Transport Utilities Wholesale and retail trade Others	$\begin{array}{r} 14,873\\ 615,945\\ 1,864\\ 1,129,086\\ 124,862\\ 151,829\\ 94,419\\ 97,312\\ 8,047\\ 450,453\\ 45,897\\ 36,649\\ 42,598\\ \underline{46,236}\end{array}$	12,600 671,447 1,048 1,117,768 315,478 118,486 82,230 60,070 8,099 436,314 34,963 41,987 58,811 29,188
7,762,310	7,428,754	=	2,860,070	2,988,489

2016	2017		2017	2016
US \$ 000's	US \$ 000's		RO 000's	RO 000's
832,183 34,974 57,982 925,139	895,515 31,816 <u>55,262</u> 982,593	Loans and advances Due from banks Investments	344,773 12,249 <u>21,276</u> 378,298	320,390 13,465 22,323 356,178
90,166	113,075	Islamic financing receivable	43,534	34,714
351	792	Islamic due from banks	305	135
5,597	5,865	Islamic investment	2,258	2,155
96,114	119,732	-	<u>46,097</u>	37,004
1,021,253	1,102,325		424,395	393,182

# 29. Interest income / income from Islamic financing/ investments

Effective annual rates on yielding assets are provided in note 42.4.4.

#### 30. Interest expense / distribution to depositors

2016 US \$ 000's	2017 US \$ 000's		2017 RO 000's	2016 RO 000's
185,954	216,541	Customers' deposits Subordinated liabilities / mandatory	83,368	71,592
37,948	24,042	convertible bonds	9,256	14,610
23,888	36,766	Bank borrowings	14,155	9,197
26,527	38,535	Euro medium term notes	14,836	10,213
274,317	315,884	_	121,615	105,612
		_		
31,086	45,766	Islamic customers' deposits	17,620	11,968
-	3,304	Sukuk	1,272	-
3,777	6,603	Islamic bank borrowings	2,542	1,454
34,863	55,673	_	21,434	13,422
309,180	371,557	_	143,049	119,034

Interest expense on customers deposits include accruals towards prize schemes of RO 10 million (2016: RO 10 million) offered by the Bank to its saving deposit holders.

Effective annual rate of interest bearing liabilities are provided in note 42.4.4.

### 31. Commission and fee income (net)

The commission and fee income shown in the statement of consolidated comprehensive income is net of commission and fee paid of RO 1,702 thousand (2016: RO 1,035 thousand).

#### **32.** Other operating income

2016	2017		2017	2016
US \$ 000's	US \$ 000's		RO 000's	RO 000's
84,335 9,366 12,244 15,449 121,394	83,623 47,057 10,018 <u>19,182</u> 159,880	Foreign exchange Profit on sale of non-trading investments Dividend income Other income	32,195 18,117 3,857 7,385 61,554	32,469 3,606 4,714 5,948 46,737

## **33.** Other operating expenses

2016 US \$ 000's	2017 US \$ 000's		2017 RO 000's	2016 RO 000's
169,822	174,562	Employees' salaries	67,206	65,381
61,562	68,045	Other staff costs	26,197	23,701
13,156	13,694	Contribution to social insurance schemes	5,272	5,065
2,603	3,200	Employees' end of service benefits	1,232	1,002
247,143	259,501		99,907	95,149
132,464	143,061	Administrative expenses	55,079	50,999
38,984	40,704	Occupancy costs	15,671	15,009
519	519	Directors' remuneration	200	200
419,110	443,785	_	170,857	161,357

#### 34. Cash and cash equivalents

Cash and cash equivalents included in the statement of cash flows comprise the following amounts:

2016	2017		2017	2016
US \$ 000's	US \$ 000's		RO 000's	RO 000's
1,096,829 2,704,083 1,126,010 (1,371,057) 3,555,865	1,008,992 2,426,610 966,265 (1,366,647) 3,035,220	Due from banks Cash and balances with Central Banks Treasury bills Deposits from banks	388,462 934,245 372,012 (526,159) 1,168,560	422,279 1,041,072 433,514 (527,857) 1,369,008

# 35. Earnings per share

Basic earnings per share are calculated by dividing the profit for the year by the weighted average number of shares outstanding during the year as follows:

Profit attributable to ordinary shareholders of parent company for basic	2017	2016
earnings per share (RO 000's)	176,818	176,560
Interest on convertible bonds, net of taxation (RO 000's)	1,229	2,526
	178,047	179,086
Weighted average number of ordinary shares adjusted for effect of dilution (in 000's)	2,792,574	2,790,336
Basic earnings per share (RO)	0.064	0.064
Basic earnings per share (US\$)	0.17	0.17

There are no instruments that are dilutive in nature, hence the basic and diluted earnings per share are same for both the years.

### The weighted number of ordinary shares (in 000's) have been calculated as follows:

	2017	2016
At 1 January	2,496,250	2,291,823
Effect of shares issued in conversion of convertible bonds	69,188	70,200
Effect of bonus shares issued in 2017	124,813	124,813
Effect of bonus shares issued in 2016	-	114,591
Estimated effect of dilution from convertible bonds on conversion	102,323	188,909
Weighted average number of ordinary shares	2,792,574	2,790,336

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### 36. Related party transactions

In the ordinary course of business, the Group conducts transactions with certain of its directors, shareholders, senior management and companies in which they have a significant interest. The terms of these transactions are approved by the Bank's Board and Management. As of the reporting date balances and transactions with directors and their related concerns during the year were as follows:

2016 US \$ 000's	2017 US \$ 000's		2017 RO 000's	2016 RO 000's
		Loans and advances (net)		
89,168	77,397	At 1 January	29,797	34,329
11,735	72,782	Disbursed during the year	28,021	4,518
(23,200)	(18,808)	Repaid during the year	(7,241)	(8,932)
(306)	(369)	Less: increase in provisions	(142)	(118)
77,397	131,002	At 31 December	50,435	29,797
		Current deposit and other accounts		
117,638	159,869	At 1 January	61,549	45,290
57,278	11,356	Received during the year	4,372	22,052
(15,047)	(38,678)	Repaid during the year	(14,891)	(5,793)
159,869	132,547	At 31 December	51,030	61,549
23 808	17,543	Customers' liabilities under documentary credits, guarantees and other commitments	6 755	9 167
23,808	17,543		6,755	9,167

At 31 December 2017 the placements and other receivable balances due from the associate is nil (2016: RO 4.25 million) and the deposits due to the associate is nil (2016: RO 0.19 million).

Loans, advances or receivables and non-funded exposure due from related parties or holders of 10 percent or more of Banks shares, or their family members, less all provisions and write-offs, are further analysed as follows:

2016 US \$ 000's	2017 US \$ 000's		2017 RO 000's	2016 RO 000's
41,442	87,623	Royal Court Affairs Dubai Financial Group:	33,735	15,955
22,260	22,629	Gross	8,712	8,570
(22,260)	(22,629)	Less: provisions H.E.Sheikh Mustahail Ahmed Al Mashani	(8,712)	(8,570)
48,281	49,140	Group companies	18,919	18,588
11,483	11,782	Others	4,536	4,421
101,206	148,545		57,190	38,964

The income and expenses in respect of related parties included in the consolidated financial statements are as follows:

2016 US \$ 000's	2017 US \$ 000's		2017 RO 000's	2016 RO 000's
3,956	4,119	Interest income	1,586	1,523
2,793	4,826	Interest expenditure	1,858	1,075
319	319	Directors' remuneration	123	123
200	200	Directors' sitting fees	77	77

#### 36. Related party transactions (continued)

#### Interest expense incurred on deposits:

Items of expense which were paid to related parties or holders of 10 percent or more of the Bank's shares, or their family members, during the year can be further analysed as follows:

2016 US \$ 000's	2017 US \$ 000's		2017 RO 000's	2016 RO 000's
1,987	2,548	Royal Court Affairs H.E. Sheikh Mustahail Ahmed Al Mashani Group companies:	981	765
725	2,255	Al Mashani Group Companies	868	279
81	23	Others	9	31
2,793	4,826		1,858	1,075

#### Key management compensation

Key management comprises of 5 members (2016: 5 members) of the management executive committee in the year 2017.

In the ordinary course of business, the Group conducts transactions with certain of its key management personnel and companies in which they have a significant interest. The balances in respect of these related parties included in the consolidated statement of financial position as at the reporting date are as follows:

2016 US \$ 000's	2017 US \$ 000's		2017 RO 000's	2016 RO 000's
10,070	7,686	Loans and advances	2,959	3,877
657	784	Current, deposit and other accounts	302	253

The income and expenses in respect of these related parties included in the consolidated financial statements are as follows:

2016	2017		2017	2016
US \$ 000's	US \$ 000's		RO 000's	RO 000's
416	286	Interest income	110	160
36	16	Interest expenditure	6	14
8,545 135 8,680	9,722 143 9,865	Salaries and other short-term benefits Post-employment benefits	3,743 55 3,798	3,290 52 3,342

The amounts disclosed in the table are the amounts accrued / paid recognised as an expense during the reporting period related to key management personnel. Certain components of key management compensation are on deferral basis and are disclosed accordingly. The previous year figures are revised considering the actual payment wherever applicable.

### **37.** Fiduciary activities

The Bank's fiduciary activities consist of investment management activities conducted as trustee and manager for a number of investment funds and individuals. The aggregate amounts of funds managed, which are not included in the Group's statement of financial position, are as follows:

2016	2017		2017	2016
US \$ 000's	US \$ 000's		RO 000's	RO 000's
2,171,616	2,586,434	Funds under management	995,777	836,072

#### 38. Derivatives

In the ordinary course of business, the Group enters into various types of transactions that involve derivative financial instruments. A derivative financial instrument is a financial contract between two parties where payments are dependent upon movements in price in one or more underlying financial instrument, reference rate or index. These derivatives are stated at fair value. The fair value of a derivative is the equivalent of the unrealised gain or loss from marking to market the derivative using prevailing market rates or internal pricing models. Unrealised gains or losses on derivatives classified as and fair value hedges are included in the statement of comprehensive income. The Group uses the following derivative financial instruments:

#### **Derivative product types**

Forwards and futures are contractual agreements to either buy or sell a specified currency, commodity or financial instrument at a specific price and date in the future. Forwards are customised contracts transacted in the over-thecounter market. Forward rate agreements are effectively tailor-made interest rate futures which fix a forward rate of interest on a notional loan, for an agreed period of time starting on a specified future date.

Interest rate swaps are contractual agreements between two parties to exchange interest differentials based on a specific notional amount. Counter parties generally exchange fixed and floating rate interest payments based on a notional value in a single currency.

Options are contractual agreements that convey the right, but not the obligation, to either buy or sell a specific amount of a commodity, foreign currency or financial instrument at a fixed price, either at a fixed future date or at any time within a specified period.

#### Derivatives held or issued for hedging purposes

As part of its asset and liability management, the Group uses derivatives for hedging purposes in order to reduce its exposure to currency and interest rate risks. This is achieved by hedging specific financial instruments and forecasted transactions as well as strategic hedging against overall financial position exposures.

The Group uses forward foreign exchange contracts, currency options and currency swaps to hedge against specifically identified currency risks. In addition, the Group uses interest rate swaps to hedge against the changes in the cash flow arising from certain fixed interest rate loans and deposits.

For interest rate risks strategic hedging is carried out by monitoring the repricing of financial assets and liabilities and entering into interest rate swaps to hedge a proportion of the interest rate exposure. As strategic hedging does not qualify for special hedge accounting, the related derivatives are accounted for as trading instruments.

The Parent Company has entered into interest rate swaps that are designated as fair value hedges, for hedging the interest rate risk movement on Euro medium term notes and certain of its customer deposits and as cash flow hedges for hedging the cash flow volatility risk on its subordinated liabilities. The cumulative change in the fair value of the hedged liabilities attributable to the risk hedged is recorded as part of their respective carrying values and are accordingly presented in statement of financial position.

The table on the following page shows the positive and negative fair values of derivative financial instruments, which are equivalent to the market values, together with the notional amounts analysed by the term to maturity. The notional amount is the amount of a derivative's underlying asset, reference rate or index and is the basis upon which changes in the value of derivatives are measured.

# **38.** Derivatives (continued)

	Positive	Negative	Notional	Notional am	ounts by term	to maturity
31 December 2017	fair value	Fair value	amount total	within 3 months	4-12 months	> 12 months
Derivatives:	(Note 8)	(Note 19)				
Fair value hedge	-	1,353	312,309	192,500	-	119,809
Cash flow hedge	-	214	52,360	-	-	52,360
Interest rate swaps Currency options	9,398	9,398	458,154	7,700	11,534	438,920
bought	157	-	48,214	35,472	12,742	-
Currency options sold Commodity options	-	157	48,214	35,472	12,742	-
bought	5	-	2,562	854	1,708	-
Commodity options sold Commodities	-	5	2,562	854	1,708	-
purchase contracts	8,775	158	106,350	82,373	15,499	8,478
Commodities sale contracts Forward purchase	2	8,687	106,350	82,373	15,499	8,478
contracts	2,903	1,857	1,307,672	802,705	398,321	106,646
Forward sales contracts	6,107	4,007	1,301,071	797,094	399,928	104,049
Total	27,347	25,836	3,745,818	2,037,397	869,681	838,740
Total US\$	71,031	67,106	9,729,397	5,291,940	2,258,912	2,178,545

31 December 2016	Positive fair value RO 000's	Negative fair value RO 000's	Notional amount total	Notional a Within 3	to maturity	
	(Note 8)	(Note 19)	RO 000's	months	4-12 months	>12 months
Derivatives:						
Fair value hedge	-	2,162	494,391	-	-	494,391
Cash flow hedge	-	341	65,450	-	-	65,450
Interest rate swaps	8,726	8,726	257,809	-	5,812	251,997
Cross currency swap	-	988	115,500	38,500	77,000	-
Currency options bought	824	-	47,201	24,292	22,909	-
Currency options sold	-	826	47,299	24,330	22,969	-
Commodities purchase						
contracts	3,366	1,185	74,625	57,206	16,685	734
Commodities sale						
contracts	1,247	3,364	72,237	62,572	8,931	734
Forward purchase						
contracts	839	736	823,902	485,967	298,311	39,624
Forward sales contracts	6,706	793	815,888	475,556	301,633	38,699
	21,708	19,121	2,814,302	1,168,423	754,250	891,629
US\$ 000's	56,384	49,665	7,309,875	3,034,865	1,959,091	2,315,919

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

## **39.** Repurchase agreements

The Group did not have any repurchase transactions outstanding as of the reporting date (2016: nil).

## 40. Geographical distribution of assets and liabilities

The geographical distribution of assets and liabilities was as follows:

At 31 December 2017	Sultanate of Oman RO 000's	Other GCC countries RO 000's	Europe RO 000's	United States of America RO 000's	Others RO 000's	Total RO 000's
Cash and balances with	<b>KO 000 S</b>	<b>KO 000 S</b>	<b>KO 000 S</b>	<b>KO 000 S</b>	<b>K</b> O 000 S	<b>KO 000 S</b>
Central Banks	778,704	156,041	-	-	-	934,745
Due from banks	25,632	175,314	96,331	10,446	284,303	592,026
Loans and advances	7,926,163	361,549	10,138	14	30,852	8,328,716
Property and equipment and		C 001				266 550
other assets Investments	259,658	6,901 131,219	- 133,207	- 29	- 22,089	266,559 1,027,176
Total assets	<u>740,632</u> 9,730,789	831,024	239,676	10,489	337,244	11,149,222
10tal assets	),130,10)	051,024	257,070	10,407	557,244	11,147,222
Deposits from banks	650	466,866	51,403	554	390,652	910,125
Customers' deposits	6,978,822	414,398	3,115	365	22,612	7,419,312
Euro medium term notes/			0,110	0.00	,=	.,,.
Sukuk	44,608	-	384,508	-	-	429,116
Other liabilities and						
taxation	399,128	19,317	-	-	115	418,560
Subordinated liabilities /						
mandatory convertible				<b>53 3</b> (0)		152 55(
bonds Shareholders' funds	101,416 1,818,333	-	-	52,360	-	153,776
Total liabilities and	1,010,555	•			-	1,818,333
equity	9,342,957	900,581	439,026	53,279	413,379	11,149,222
o quity		200,001			120,017	
	Sultanata of	Other CCC		United States		
At 31 December 2017	Sultanate of	Other GCC	Furopo	United States	Others	Total
At 31 December 2017	Oman	countries	Europe US\$ 000's	of America	Others US\$ 000's	Total US\$ 000's
			Europe US\$ 000's		Others US\$ 000's	Total US\$ 000's
At 31 December 2017 Cash and balances with Central Banks	Oman US\$ 000's	countries US\$ 000's	-	of America		US\$ 000's
Cash and balances with	Oman	countries	-	of America		
Cash and balances with Central Banks	Oman US\$ 000's 2,022,608	countries US\$ 000's 405,301	US\$ 000's -	of America US\$ 000's -	US\$ 000's -	US\$ 000's 2,427,909
Cash and balances with Central Banks Placements with banks Loans and advances Investments	Oman US\$ 000's 2,022,608 66,578 20,587,437 1,923,720	countries US\$ 000's 405,301 455,361	US\$ 000's - 250,210	of America US\$ 000's  27,132	US\$ 000's - 738,449	US\$ 000's 2,427,909 1,537,730
Cash and balances with Central Banks Placements with banks Loans and advances Investments Property and equipment	Oman US\$ 000's 2,022,608 66,578 20,587,437 1,923,720	countries US\$ 000's 405,301 455,361 939,089 340,829	US\$ 000's 250,210 26,333	of America US\$ 000's 27,132 36	US\$ 000's 	US\$ 000's 2,427,909 1,537,730 21,633,030 2,667,990
Cash and balances with Central Banks Placements with banks Loans and advances Investments Property and equipment and other assets	Oman US\$ 000's 2,022,608 66,578 20,587,437 1,923,720 674,436	countries US\$ 000's 405,301 455,361 939,089 340,829 17,925	US\$ 000's 250,210 26,333 345,992	of America US\$ 000's 27,132 36 75	US\$ 000's 738,449 80,135 57,374	US\$ 000's 2,427,909 1,537,730 21,633,030 2,667,990 692,361
Cash and balances with Central Banks Placements with banks Loans and advances Investments Property and equipment	Oman US\$ 000's 2,022,608 66,578 20,587,437 1,923,720	countries US\$ 000's 405,301 455,361 939,089 340,829	US\$ 000's 250,210 26,333	of America US\$ 000's 27,132 36	US\$ 000's 	US\$ 000's 2,427,909 1,537,730 21,633,030 2,667,990
Cash and balances with Central Banks Placements with banks Loans and advances Investments Property and equipment and other assets <b>Total assets</b>	Oman US\$ 000's 2,022,608 66,578 20,587,437 1,923,720 674,436 25,274,779	countries US\$ 000's 405,301 455,361 939,089 340,829 17,925 2,158,505	US\$ 000's 	of America US\$ 000's 27,132 36 75 - 27,243	US\$ 000's - 738,449 80,135 57,374 - 875,958	US\$ 000's 2,427,909 1,537,730 21,633,030 2,667,990 <u>692,361</u> 28,959,020
Cash and balances with Central Banks Placements with banks Loans and advances Investments Property and equipment and other assets <b>Total assets</b> Deposits from banks	Oman US\$ 000's 2,022,608 66,578 20,587,437 1,923,720 <u>674,436</u> 25,274,779 1,688	countries US\$ 000's 405,301 455,361 939,089 340,829 17,925 2,158,505 1,212,639	US\$ 000's 250,210 26,333 345,992 - 622,535 133,514	of America US\$ 000's 27,132 36 75	US\$ 000's - 738,449 80,135 57,374 - 875,958 1,014,681	US\$ 000's 2,427,909 1,537,730 21,633,030 2,667,990 <u>692,361</u> 28,959,020 2,363,961
Cash and balances with Central Banks Placements with banks Loans and advances Investments Property and equipment and other assets <b>Total assets</b> Deposits from banks Customers' deposits	Oman US\$ 000's 2,022,608 66,578 20,587,437 1,923,720 <u>674,436</u> 25,274,779 1,688 18,126,811	countries US\$ 000's 405,301 455,361 939,089 340,829 17,925 2,158,505	US\$ 000's 	of America US\$ 000's 27,132 36 75 - 27,243	US\$ 000's - 738,449 80,135 57,374 - 875,958	US\$ 000's 2,427,909 1,537,730 21,633,030 2,667,990 <u>692,361</u> 28,959,020
Cash and balances with Central Banks Placements with banks Loans and advances Investments Property and equipment and other assets <b>Total assets</b> Deposits from banks Customers' deposits Euro medium term notes/	Oman US\$ 000's 2,022,608 66,578 20,587,437 1,923,720 <u>674,436</u> 25,274,779 1,688 18,126,811	countries US\$ 000's 405,301 455,361 939,089 340,829 17,925 2,158,505 1,212,639	US\$ 000's 250,210 26,333 345,992 	of America US\$ 000's 27,132 36 75	US\$ 000's - 738,449 80,135 57,374 - 875,958 1,014,681	US\$ 000's 2,427,909 1,537,730 21,633,030 2,667,990 <u>692,361</u> 28,959,020 2,363,961 19,270,941
Cash and balances with Central Banks Placements with banks Loans and advances Investments Property and equipment and other assets <b>Total assets</b> Deposits from banks Customers' deposits Euro medium term notes/ Sukuk	Oman US\$ 000's 2,022,608 66,578 20,587,437 1,923,720 <u>674,436</u> 25,274,779 1,688 18,126,811	countries US\$ 000's 405,301 455,361 939,089 340,829 17,925 2,158,505 1,212,639	US\$ 000's 250,210 26,333 345,992 - 622,535 133,514	of America US\$ 000's 27,132 36 75	US\$ 000's - 738,449 80,135 57,374 - 875,958 1,014,681	US\$ 000's 2,427,909 1,537,730 21,633,030 2,667,990 <u>692,361</u> 28,959,020 2,363,961
Cash and balances with Central Banks Placements with banks Loans and advances Investments Property and equipment and other assets <b>Total assets</b> Deposits from banks Customers' deposits Euro medium term notes/ Sukuk	Oman US\$ 000's 2,022,608 66,578 20,587,437 1,923,720 <u>674,436</u> 25,274,779 1,688 18,126,811	countries US\$ 000's 405,301 455,361 939,089 340,829 17,925 2,158,505 1,212,639	US\$ 000's 250,210 26,333 345,992 	of America US\$ 000's 27,132 36 75	US\$ 000's - 738,449 80,135 57,374 - 875,958 1,014,681	US\$ 000's 2,427,909 1,537,730 21,633,030 2,667,990 <u>692,361</u> 28,959,020 2,363,961 19,270,941
Cash and balances with Central Banks Placements with banks Loans and advances Investments Property and equipment and other assets <b>Total assets</b> Deposits from banks Customers' deposits Euro medium term notes/ Sukuk Other liabilities and taxation Subordinated liabilities /	Oman US\$ 000's 2,022,608 66,578 20,587,437 1,923,720 <u>674,436</u> 25,274,779 1,688 18,126,811 115,865 1,036,696	countries US\$ 000's 405,301 455,361 939,089 340,829 17,925 2,158,505 1,212,639 1,076,359 -	US\$ 000's 250,210 26,333 345,992 	of America US\$ 000's 27,132 36 75	US\$ 000's 738,449 80,135 57,374	US\$ 000's 2,427,909 1,537,730 21,633,030 2,667,990 <u>692,361</u> 28,959,020 2,363,961 19,270,941 1,114,587
Cash and balances with Central Banks Placements with banks Loans and advances Investments Property and equipment and other assets <b>Total assets</b> Deposits from banks Customers' deposits Euro medium term notes/ Sukuk Other liabilities and taxation Subordinated liabilities / mandatory convertible	Oman US\$ 000's 2,022,608 66,578 20,587,437 1,923,720 674,436 25,274,779 1,688 18,126,811 115,865 1,036,696	countries US\$ 000's 405,301 455,361 939,089 340,829 17,925 2,158,505 1,212,639 1,076,359 -	US\$ 000's 250,210 26,333 345,992 	of America US\$ 000's - 27,132 36 75 - - 27,243 1,439 948 - -	US\$ 000's 738,449 80,135 57,374	US\$ 000's 2,427,909 1,537,730 21,633,030 2,667,990 <u>692,361</u> 28,959,020 2,363,961 19,270,941 1,114,587 1,087,169
Cash and balances with Central Banks Placements with banks Loans and advances Investments Property and equipment and other assets <b>Total assets</b> Deposits from banks Customers' deposits Euro medium term notes/ Sukuk Other liabilities and taxation Subordinated liabilities / mandatory convertible bonds	Oman US\$ 000's 2,022,608 66,578 20,587,437 1,923,720 <u>674,436</u> 25,274,779 1,688 18,126,811 115,865 1,036,696 263,419	countries US\$ 000's 405,301 455,361 939,089 340,829 17,925 2,158,505 1,212,639 1,076,359 -	US\$ 000's 250,210 26,333 345,992 	of America US\$ 000's 27,132 36 75	US\$ 000's 738,449 80,135 57,374	US\$ 000's 2,427,909 1,537,730 21,633,030 2,667,990 <u>692,361</u> 28,959,020 2,363,961 19,270,941 1,114,587 1,087,169 399,419
Cash and balances with Central Banks Placements with banks Loans and advances Investments Property and equipment and other assets <b>Total assets</b> Deposits from banks Customers' deposits Euro medium term notes/ Sukuk Other liabilities and taxation Subordinated liabilities / mandatory convertible bonds Shareholders' funds	Oman US\$ 000's 2,022,608 66,578 20,587,437 1,923,720 674,436 25,274,779 1,688 18,126,811 115,865 1,036,696 263,419 4,722,943	countries US\$ 000's 405,301 455,361 939,089 340,829 17,925 2,158,505 1,212,639 1,076,359 -	US\$ 000's 250,210 26,333 345,992 	of America US\$ 000's - 27,132 36 75 - - 27,243 1,439 948 - -	US\$ 000's 738,449 80,135 57,374	US\$ 000's 2,427,909 1,537,730 21,633,030 2,667,990 <u>692,361</u> 28,959,020 2,363,961 19,270,941 1,114,587 1,087,169
Cash and balances with Central Banks Placements with banks Loans and advances Investments Property and equipment and other assets <b>Total assets</b> Deposits from banks Customers' deposits Euro medium term notes/ Sukuk Other liabilities and taxation Subordinated liabilities / mandatory convertible bonds	Oman US\$ 000's 2,022,608 66,578 20,587,437 1,923,720 674,436 25,274,779 1,688 18,126,811 115,865 1,036,696 263,419 4,722,943	countries US\$ 000's 405,301 455,361 939,089 340,829 17,925 2,158,505 1,212,639 1,076,359 -	US\$ 000's 250,210 26,333 345,992 	of America US\$ 000's - 27,132 36 75 - - 27,243 1,439 948 - -	US\$ 000's 738,449 80,135 57,374	US\$ 000's 2,427,909 1,537,730 21,633,030 2,667,990 <u>692,361</u> 28,959,020 2,363,961 19,270,941 1,114,587 1,087,169 399,419

# 40. Geographical distribution of assets and liabilities (continued)

At 31 December 2016	Sultanate of Oman RO 000's	Other GCC countries RO 000's	Europe RO 000's	United States of America RO 000's	Others RO 000's	Total RO 000's
Cash and balances with	KO 000 S	KU 000 S	KO 000 S	KO 000 S	KU 000 S	KO 000 S
Central Banks	890,417	151,155	-	-	-	1,041,572
Due from banks	11,576	187,375	191,760	42,843	93,061	526,615
Loans and advances	7,506,468	434,014	151	15	16,682	7,957,330
Investments	883,595	134,461	11,215	10,198	18,529	1,057,998
Property and equipment						
and other assets	226,287	10,268	-	-	-	236,555
T ( 1 )						
Total assets	9,518,343	917,273	203,126	53,056	128,272	10,820,070
Deposits from banks	42,646	406,585	59,245	686	322,630	831,792
Customers' deposits and		477.042	2 000	204	10.504	7 457 707
certificates of deposit	6,957,177	477,863	2,889	294	19,504	7,457,727
Euro medium term notes Other liabilities and	-	-	383,595	-	-	383,595
taxation	354,136	16,102	_	_	148	370,386
Subordinated liabilities /	554,150	10,102			140	570,500
mandatory convertible						
bonds	164,380	-	-	65,450	-	229,830
Shareholders' funds	1,546,740	-	-	-	-	1,546,740
Total lighilities and equity	0.065.070	900,550	445,729	66,430	342,282	10,820,070
Total liabilities and equity	9,003,079	900,550	443,729	00,430	342,202	10,820,070

At 31 December 2016	Sultanate of Oman US\$ 000's	Other GCC countries US\$ 000's	Europe US\$ 000's	United States of America US\$ 000's	Others US\$ 000's	Total US\$ 000's
Cash and balances with						
Central Banks	2,312,772	392,610	-	-	-	2,705,382
Due from banks	30,067	486,688	498,078	111,281	241,717	1,367,831
Loans and advances	19,497,320	1,127,309	392	39	43,330	20,668,390
Investments	2,295,053	349,249	29,130	26,488	48,127	2,748,047
Property and equipment						
and other assets	587,758	26,670	-	-	-	614,428
Total assets	24,722,970	2,382,526	527,600	137,808	333,174	28,104,078
Deposits from banks	110,769	1,056,065	153,883	1,782	838,000	2,160,499
Customers' deposits and	,	-,,		-,, • -	,	_,,,
certificates of deposit	18,070,589	1,241,203	7,504	764	50,660	19,370,720
Euro medium term notes	-	-	996,351	-	- ·	996,351
Other liabilities and			,			,
taxation	919,833	41,823	-	-	384	962,040
Subordinated liabilities /	,	,				,
mandatory convertible						
bonds	426,961	-	-	170,000	-	596,961
Shareholders' funds	4,017,507	-	-	-	-	4,017,507
	, ,					, ,
Total liabilities and equity	23,545,659	2,339,091	1,157,738	172,546	889,044	28,104,078

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

# 41. Segmental information

Management has determined the operating segments based on the reports reviewed by the executive committee that are used to make strategic decisions. The committee considers the business from both a geographic and product perspective. Geographically, management considers the performance of whole bank in Oman and International markets. The Oman market is further segregated into corporate, consumer, wholesale and Islamic banking, as all of these business lines are located in Oman. Segment information in respect of geographical locations is as follows:

#### For the year ended 31 December 2017:

Total US\$ 000's	International US\$ 000's	Oman US\$ 000's	Segment revenue	Oman RO 000's	International RO 000's	Total RO 000's
982,593	57,161	925,432	Interest income	356,291	2,007	378,298
(315,884)	(30,761)	(285,123)	Interest expense	(109,772)	(11,843)	(121,615)
119,732	-	119,732	Income from Islamic financing	46,097	-	46,097
(55,673)	-	(55,673)	Distribution to depositors	(21,434)	-	(21,434)
241,730	16,784	224,946	Commission and fee income (net)	86,604	6,462	93,066
159,880	2,158	157,722	Other operating income	60,723	831	61,554
1,132,378	45,342	1,087,036	-	418,509	17,457	435,966
			Segment costs			
(443,785)	(22,967)	(420,818)	Other operating expenses	(162,015)	(8,842)	(170,857)
(34,343)	(685)	(33,658)	Depreciation	(12,958)	(264)	(13,222)
9,351	-	9,351	Reversal of impairment for due from banks	3,600	-	3,600
(164,016)	(29,600)	(134,416)	Impairment for credit losses	(51,750)	(11,396)	(63,146)
(45,545)	(45,545)	-	Loss on reclassification of investment in an associate	-	(17,535)	(17,535)
106,945	17,296	89,649	Recoveries from impairment for credit losses	34,515	6,659	41,174
(19,148)	-	(19,148)	Impairment for investments	(7,372)	-	(7,372)
6,332	6,332	-	Share of profit from an associate	-	2,438	2,438
(88,904)	(1,217)	(87,687)	Tax expense	(33,760)	(468)	(34,228)
(673,113)	(76,386)	(596,727)		(229,740)	(29,408)	(259,148)
459,265	(31,044)	490,309	Segment profit/ (loss) for the year	188,769	(11,951)	176,818
			Other information			
28,959,020	1,605,818	27,353,202	Segment assets	10,530,982	618,240	11,149,222
27,959	208	27,751	Segment capital expenses	10,684	80	10,764

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

# 41. Segmental information (continued)

# For the year ended 31 December 2016:

Total US\$ 000's	International US\$ 000's	Oman US\$ 000's		Oman RO 000's	International RO 000's	Total RO 000's
			Segment revenue			
925,139	53,956	871,183	Interest income	335,405	20,773	356,178
(274,317)	(30,286)	(244,031)	Interest expense	(93,952)	(11,660)	(105,612)
96,114	-	96,114	Income from Islamic financing	37,004	-	37,004
(34,863)	-	(34,863)	Distribution to depositors	(13,422)	-	(13,422)
247,507	15,356	232,151	Commission and fee income (net)	89,378	5,912	95,290
121,394	2,512	118,882	Other operating income	45,770	967	46,737
1,080,974	41,538	1,039,436	_	400,183	15,992	416,175
(110,110)	(21.4(2))		Segment costs			(1 (1 2 5 7)
(419,110)	(21,463)	(397,647)	Other operating expenses	(153,094)	(8,263)	(161,357)
(33,042)	(711)	(32,331)	Depreciation	(12,447)	(274)	(12,721)
(1,558)	-	(1,558)	Impairment for placements	(600)	-	(600)
(182,566)	(31,319)	(151,247)	Impairment for credit losses	(58,230)	(12,058)	(70,288)
94,130	21,829	72,301	Recoveries from impairment for credit losses	27,836	8,404	36,240
(12,475)	-	(12,475)	Impairment for investments	(4,803)	-	(4,803)
4,486	4,486	-	Share of profit from an associate	-	1,727	1,727
(72,242)	(1,009)	(71,233)	_ Tax expense	(27,425)	(388)	(27,813)
(622,377)	(28,187)	(594,190)	_	(228,763)	(10,852)	(239,615)
458,597	13,351	445,246	Segment profit for the year	171,420	5,140	176,560
			Other information			
28,104,078	1,997,055	26,107,023	Segment assets	10,051,204	768,866	10,820,070
27,158	288	26,870	Segment capital expenses	10,345	111	10,456

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

# 41. Segmental information (continued)

The Group reports the segment information by the following business segments: Corporate, Consumer, Wholesale, International and Islamic Banking. The following table shows the distribution of the Group's operating income, profit and total assets by business segments

As at 31 December 2017	Corporate banking RO 000's	Consumer banking RO 000's	Wholesale banking RO 000's	International banking * RO 000's	Subtotal RO 000's	Islamic banking RO 000's	Total RO 000's
Segment revenue							
Net interest income	106,653	122,242	17,372	10,416	256,683	-	256,683
Net income from Islamic financing	-	-	-		-	24,663	24,663
Commission, fees and other income (net)	25,643	74,023	45,105	7,548	152,319	2,301	154,620
Operating income	132,296	196,265	62,477	17,964	409,002	26,964	435,966
Segment costs							
Operating expenses (including depreciation)	(29,011)	(113,394)	(17,404)	(11,347)	(171,156)	(12,923)	(184,079)
Impairment for credit losses (net)	(9,813)	(5,588)	1,195	(4,733)	(18,939)	(3,033)	(21,972)
Impairment on due from banks / for investments	-	-	(2,588)	-	(2,588)	(1,184)	(3,772)
Loss on reclassification of investment in an							
associate	-	-	-	(17,535)	(17,535)	-	(17,535)
Share of results from an associate	-	-	-	2,438	2,438	-	2,438
Tax expense	(13,998)	(11,550)	(6,640)	(468)	(32,656)	(1,572)	(34,228)
	(52,822)	(130,532)	(25,437)	(31,645)	(240,436)	(18,712)	(259,148)
Segment profit/ (loss) for the year	79,474	65,733	37,040	(13,681)	168,566	8,252	176,818
Segment assets	4,175,628	3,137,442	1,990,085	648,400	9,951,555	1,197,667	11,149,222
Operating income (US \$ 000's)	343,625	509,779	162,278	46,660	1,062,342	70,036	1,132,378
Segment profit/ (loss) for the year (US \$ 000's)	206,425	170,734	96,207	(35,535)	437,831	21,434	459,265
Segment assets (US \$ 000's)	10,845,788	8,149,201	5,169,052	1,684,156	25,848,197	3,110,823	28,959,020

\* International banking includes overseas operations and cost allocations from Oman operations.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

# 41. Segmental information (continued)

As at 31 December 2016	Corporate banking RO 000's	Consumer banking RO 000's	Wholesale banking RO 000's	International banking * RO 000's	Subtotal RO 000's	Islamic banking RO 000's	Total RO 000's
Segment revenue Net interest income Net income from Islamic financing Commission, fees and other income (net)	99,360 	128,127 - 63,152	13,740	9,339	250,566	23,582 1,923	250,566 23,582 142,027
Operating income	123,044	191,279	59,978	16,369	390,670	25,505	416,175
Segment costs Operating expenses (including depreciation) Impairment for credit losses (net) Impairment on due from banks / for investments Share of results from an associate Tax expense	(26,804) (15,518) - - (11,109) (53,431)	(108,513) (9,881) - (10,043) (128,437)	(16,537) (600) (5,202) (5,185) (27,524)	(10,680) (4,457) - - - - - - - - - - - - - - - - - - -	(162,534) (30,456) (5,202) 1,727 (26,593) (223,058)	(11,544) (3,592) (201) (1,220) (16,557)	(174,078) (34,048) (5,403) 1,727 (27,813) (239,615)
Segment profit for the year	69,613	62,842	32,454	2,703	167,612	8,948	176,560
Segment assets	4,090,094	2,893,473	2,028,480	768,323	9,780,370	1,039,700	10,820,070
Operating income (US \$ 000's)	319,594	496,829	155,787	42,517	1,014,727	66,247	1,080,974
Segment profit/ (loss) for the year (US \$ 000's)	180,812	163,226	84,296	7,021	435,355	23,242	458,597
Segment assets (US \$ 000's)	10,623,622	7,515,514	5,268,779	1,995,644	25,403,559	2,700,519	28,104,078

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 42. Financial risk management

#### 42.1 Introduction and overview

Risk Management is a process by which bank muscat SAOG (the Group) identifies key risks, applies consistent, understandable risk measures, and chooses which risks to reduce and which to hold and by what means and establishes procedures to monitor and report the resulting risk position for necessary action. The objective of risk management is to ensure that the Group operates within the risk appetite levels set by its Board of Directors while various business functions pursue their objective of maximizing the risk adjusted returns. The Group has exposure to the following core risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk
- Operational risk

Risk management is the overall responsibility of the Group's Board of Directors and managed through the Board Risk Committee (BRC). BRC provides recommendations to the Board of Directors on the risk-reward strategy, risk appetite and policies and framework for managing different types of risks. The Board reviews and approves the risk management strategy of the Group and defines the risk appetite of the Group. The Board approved strategy is implemented at management level through management committees. For the purpose of day-to-day management of risks, the Group has created an independent Risk Management department (RMD). Risk Management department objectively reviews and ensures that the various functions of the Group operate in compliance with the risk parameters set by the Board of Directors. Risk Management department has a direct reporting line to the Board of Directors of the Group. The risk appetite, approved by the Board of Directors, in various business areas is defined and communicated through an enterprise-wide risk policy. The Group's risk policy, approved by the Board of Directors, analyses and sets risk limits for core risks - Credit risk, Liquidity risk, Market risk and Operational risk. The risk levels of each of these categories is measured and monitored on a continuous basis and compliance to prescribed risk levels reported on a quarterly basis. This ensures prudent management of the risks assumed by the Group in its normal course of business. The risk policy is updated regularly, based on an analysis of the economic trends and the operating environment in the countries where the Group operates.

The Group's risk management processes have proven effective throughout the review year. Group's Board of Directors have remained closely involved with key risk management initiatives, in ensuring the Group's risks are effectively managed, appropriate levels of liquidity are maintained and adequate capital is held in line with the requirements.

The Group recognises that an effective risk management process is key to its objective of enhancing shareholder value and is committed to developing risk management as an area of core competence. It continues in investing in its risk management capabilities so as to ensure that it is able to deliver on its growth plans while managing the underlying risks in an effective manner.

#### 42.2 Credit risk

#### 42.2.1Management of credit risk

Credit risk is the potential loss resulting from the failure of a borrower or counter party to honour its financial or contractual obligations in accordance with the agreed terms. It includes the below sub types:

- Cross border risk
- Counterparty Risk
- Settlement risk

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### 42. Financial risk management (continued)

#### 42.2 Credit risk (continued)

#### 42.2.1Management of credit risk (continued)

The function of credit risk management is to maximise the Group's risk-adjusted rate of return by maintaining credit risk exposure within acceptable parameters. Credit risk makes up the largest part of the Group's risk exposure. Credit risk management process of the Group begins with the risk policy, updated regularly, which clearly defines parameters for each type of risks assumed by the Group.

#### **Risk limit control and mitigation policies**

The Group has set for itself clear and well defined limits to address different dimensions of credit risk including concentration risk. Compliance with the various parameters set in the risk policy, is reviewed on a regular basis and exceptions are reported to enable remedial actions.

- All credit processes Approval, disbursal, administration, classification, recoveries and write-off, all are governed by the Group's credit manual which is reviewed by Risk Management department and approved by appropriate approval authorities. The credit policy stipulates clear guidelines for each of these functions and the lending authority at various levels as stipulated in appropriate 'Lending Authority Limits'.
- All Corporate lending proposals, where the proposed credit limit for a borrower or related Group exceeds a threshold, are submitted for approval/renewal to the appropriate authority after an independent review by the Risk Management Department whose comments are incorporated into the proposal.
- All Corporate relationships are reviewed at least once a year. Retail portfolio, including credit cards and mortgage portfolio, is reviewed on a portfolio basis at a product level at least once a year.
- Concentration of exposure to counterparties, geographies and sector are governed and monitored according to regulatory norms and limits prescribed in the Group's risk policy.
- Credit exposures are risk rated to provide support for credit decisions. The portfolio is analysed based on risk grades and risk grade migration to focus on management of prevalent credit risk.
- Retail portfolio is rated using an application score card.

A robust collateral management system is in place to mitigate any operational risk. The Group has a strong credit administration process that ensures compliance with terms of approval, documentation and continuous review to ensure quality of credit and collateral. While securities such as listed equities are valued regularly, credit policy mandates securities obtained by way of legal mortgage over real estate to be valued at least once in 3 years or more frequently if situation warrants.

The Group executes Credit Support annex to the International Swaps and Derivatives Association (ISDA) document with major counterparty banks to mitigate credit risk arising out of change in the value of underlying for the derivative exposures. The Treasury Middle office undertakes daily valuation of all the derivative deals and raises appropriate margin calls.

Longer-term finance and lending to corporate entities are generally secured; revolving individual credit facilities are generally unsecured. In addition, in order to minimise the credit loss, the Group will seek additional collateral from the counterparty as soon as impairment indicators are noticed for the relevant individual loans and advances. Collateral held as security for financial assets other than loans and advances, is determined by the nature of the instrument. Debt securities, treasury and other eligible bills are generally unsecured.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### 42. Financial risk management (continued)

#### 42.2 Credit risk (continued)

#### 42.2.1 Management of credit risk (continued)

All loans and advances of the Group are regularly monitored to ensure compliance with the stipulated repayment terms. Those loans and advances are classified into one of the 5 risk classification categories: Standard, Special Mention, Substandard, Doubtful, and Loss – as stipulated by Central Bank of Oman regulations and guidelines. The responsibility for identifying problem accounts and classifying them rests with business line function.

#### 42.2.2 Exposure to credit risk – Statement of financial position items

	Loans and advances and Islamic financing to customers		Due from	n banks
	2017	2016	2017	2016
	<b>RO 000's</b>	RO 000's	<b>RO 000's</b>	RO 000's
Individually impaired				
Sub-Standard	38,019	32,211	_	
Doubtful	15,896	38,700		
Loss	131,957	97,259	-	-
LOSS	131,957	97,239	-	-
Gross amount	185,872	168,170	_	_
Allowance for impairment	(131,310)	(115,889)	_	
Anowalice for impairment	(131,310)	(115,007)		
Carrying amount	54,562	52,281	-	-
		,		
Collectively impaired				
	11 210	0.062		
Sub-Standard	11,210	8,962	-	-
Doubtful	14,487	11,977	-	-
Loss	42,601	51,221		-
Gross amount	68,298	72,160		
Gross amount	00,270	72,100		
Allowance for impairment	(51,652)	(65,902)	-	-
-				
Carrying amount	16,646	6,258		-
Past due but not impaired				
Standard	116,289	85,485	-	-
Carrying amount	116,289	85,485	-	-
		,		
Past due but not impaired			-	
1-30 days	53,343	28,470	-	-
30-60 days	47,712	45,799	-	-
60-90 days	15,234	11,216	-	_
	116,289	85,485		_
	110,407	05,705		-

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### 42. Financial risk management (continued)

#### 42.2 Credit risk (continued)

42.2.2 Exposure to credit risk – Statement of financial position items (continued)

	Loans and a Islamic financii		Due from	n banks
	2017	2016	2017	2016
	RO 000's	RO 000's	RO 000's	RO 000's
Neither past due nor impaired				
Standard	7,572,592	7,408,990	594,576	532,765
Special mention	713,449	536,415		-
Gross amount	8,286,041	7,945,405	594,576	532,765
Allowance for impairment	(144,822)	(132,099)	(2,550)	(6,150)
Carrying amount	8,141,219	7,813,306	592,026	526,615
Total carrying amount	8,328,716	7,957,330	592,026	526,615
Carrying amount in USD'000	21,633,029	20,668,390	1,537,730	1,367,831
Total allowances for impairment	(327,784)	(313,890)	(2,550)	(6,150)
US\$ 000's	(851,387)	(815,299)	(6,623)	(15,974)

Total impairment above includes impairment for off-balance sheet exposures as well.

Restructured loans on standard and special mentioned portfolio as at 31 December 2017 : RO '000 71,649 (2016 - RO'000 35,881). Restructured loans on classified portfolio as at 31 December 2017: RO '000 89,010 (2016 - RO '000 76,826).

Other assets is outlined in note 8 includes elements of credit risk for which the Group does not hold any impairment provision.

Maximum exposure to credit risk before collateral held or other credit enhancements for all on-balance sheet assets are based on net carrying amounts as reported in the statement of financial position.

The maximum credit risk equivalents relating to off-balance sheet items calculated as per Basel II guidelines are as follows:

2016	2017		2017	2016
US\$ 000's	US\$ 000's		RO 000's	RO 000's
743,265	854,351	Financial guarantees	328,925	286,157
2,386,779	2,415,914	Other credit related liabilities	930,127	918,910
530,512	487,294	Loan commitments	187,608	204,247
3,660,556	3,757,559	_	<u> </u>	1,409,314

The above table represents a worst case scenario of credit risk exposure as of 31 December 2017 and 2016, without taking into account of any collateral held or other credit enhancements attached.

#### 42. Financial risk management (continued)

### 42.2 Credit risk (continued)

#### 42.2.2 Exposure to credit risk – Statement of financial position items (continued)

Management is confident in its ability to continue to control and sustain minimal exposure of credit risk resulting from the Group's loans and advances portfolio based on the following:

- Regular review of the loans and advances portfolio to identify any potential risk;
- 95.7 percent of the loans and advances portfolio are considered to be neither past due nor impaired (2016: 96.0 percent);
- Of the RO 5,090 million (2016: RO 4,974 million) loans and advances assessed on an individual basis, less than 3.7 percent is impaired (2016: 3.5 percent);
- Personal and housing loans represent 41.20 percent (2016: 39.87 percent) of total loans and advances which are backed by salary assignment and/or by collateral;
- Well diversified loans and advances portfolio to avoid concentration risk in segment, sector, geographies and counterparty.

#### 42.2.3 Impaired loans and securities

Impaired loans and securities are loans and securities for which the Group determines that it is probable that it will be unable to collect all principal and interest due according to the contractual terms of the loan and security agreements. Those loans are categorised either as Sub-standard, Doubtful or Loss in the internal credit risk system.

## 42.2.4 Past due but not impaired loans

Loans and securities where contractual interest or principal payments are past due but the Group believes that impairment is not appropriate on the basis of the stage of collection of amounts owed to the Group.

## 42.2.5 Allowances for impairment

The Group establishes an allowance for impairment losses that represents its estimate of incurred losses in its loan portfolio. The main components of this allowance are a specific loss component that relates to individually significant exposures. A collective loan loss allowance is established for Groups of homogeneous assets in respect of losses that have been incurred but have not been identified on loans subject to individual assessment for impairment. The Group makes provision for bad and doubtful debts promptly when required in line with the conservative provisioning norms it has set for itself.

## 42.2.6 Write-off policy

The Group writes off a loan or security and any related allowances for impairment when the Group determines that the loan or security is uncollectible. This determination is reached after considering factors such as the occurrence of significant changes in the borrower's financial position such that the borrower can no longer pay the obligation or that proceeds from collateral will not be sufficient to pay back the entire exposure or legal measures to recover the dues. For smaller balance standardized loans, charge off decisions generally based on a product specific past due status and borrower's capacity to repay the loan.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### 42. Financial risk management (continued)

#### 42.2 Credit risk (continued)

#### 42.2.7 Analysis of impairment and collateral

(a) An estimate of the fair value of collateral and other security enhancements held against financial assets is shown below:

Loans and advances and Islamic financing to customers			Loans and advar financi	nces and Islamic ing to customers
2016	2017		2017	2016
US\$ 000's	US\$ 000's		<b>RO 000's</b>	RO 000's
		Against individually impaired		
264,400	660,662	Property	254,355	101,794
18	16,156	Equities	6,220	7
2,603	22,795	Others	8,776	1,002
267,021	699,613	-	269,351	102,803
		-		
		Against past due but not impaired		
267,927	921,055	Property	354,606	103,152
28,384	37,590	Equities	14,472	10,952
65,229	96,966	Others	37,332	25,113
361,540	1,055,611		406,410	139,193
		_		
		Against neither past due nor impaired		
10,094,922	10,103,075	Property	3,889,684	3,886,545
1,895,319	2,101,894	Equities	809,229	729,698
1,019,249	523,509	Others	201,551	392,411
13,009,490	12,728,478	_	4,900,464	5,008,654
13,638,051	14,483,702	-	5,576,225	5,250,650

#### (b) Repossessed collateral

The Group obtains assets by taking possession of collateral held as security. The carrying value of collateral held for sale as at 31 December 2017 is as follows:

	Carrying	Carrying Amount		
	2017	2016		
	RO 000's	RO 000's		
Nature of assets				
Residential/commercial property	7,422	7,592		
US\$ 000's	19,278	19,719		

Repossessed properties are sold as soon as practicable, with the proceeds used to reduce the outstanding indebtedness. Repossessed property is classified in the statement of financial position within other assets.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### 42. Financial risk management (continued)

#### 42.2 Credit risk (continued)

### 42.2.8 Credit rating analysis

The table below presents an analysis of debt securities, treasury bills and other eligible bills by rating agency designation, based on Moody's ratings or their equivalent:

#### At 31 December 2017

Debt and T Bills Rated:	2017 RO 000's	2016 RO 000's
Aaa to Aa3	174,598	43,816
A1 to A3	64,957	58,015
Baa1 to Baa3	634,350	756,679
Ba1 to Ba3	3,813	4,968
Unrated	8,487	6,478
	886,205	869,956
Equity	155,944	153,388
Total investment securities	1,042,149	1,023,344
Total investment securities (US\$ 000's)	2,706,881	2,658,036

The debt securities, treasury bills and other eligible bills include element of credit risk for which the Group does not hold any impairment provision.

The following table shows the gross placements held with counterparties at the reporting date:

Banks rated:	2017 RO 000's	2016 RO 000's
Aaa to Aa3 A1 to A3	90,268 137,259	104,405 145,478
Baa1 to Baa3 Ba1 to Ba3 B1 & Balaw	194,123 47,268	193,678 57,687 175
B1 & Below Banks unrated	174 125,484	31,342
Total	594,576	532,765
Total (US\$ 000's)	1,544,353	1,383,805

The Group performs an independent assessment based on quantitative and qualitative factors where a counterparty is unrated.

The following table shows the gross off balance sheet exposures held with counterparties at the reporting date:

	2017	2016
	RO'000	RO'000
Rated:		
Aaa to Aa3	97,077	163,107
A1 to A3	544,063	481,181
Baa1 to Baa3	97,117	148,234
Ba1 to Ba3	179,513	140,731
B1 & Below	20,891	2,463
Unrated	1,921,409	2,052,773
Total	2,860,070	2,988,489
Total (US\$ 000's)	7,428,754	7,762,310

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### 42. Financial risk management (continued)

#### 42.2 Credit risk (continued)

## 42.2.9 Concentration of credit risk

Concentrations of credit risk arise when a number of counter parties are engaged in similar business activities or activities in the same geographic region or have similar economic features that would cause their ability to meet contractual obligations to be affected similarly by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Group's performance to developments affecting a particular industry or geographic location.

The Group seeks to manage its credit risk exposure through diversification of lending activities to avoid undue concentrations of risks with individuals or Groups of customers in specific locations or businesses. It also obtains appropriate security concentration by location for loans and advances and is measured based on the location of the Group holding the asset, which has a high co-relation with the location of the borrower. Concentration by location for investment securities is measured based on the location of the issuer of the security.

An analysis of concentrations of credit risk as the reporting date is shown below.

Gross loans and advances and Islamic financing to							
	custo	mers	Due from	n banks			
Carrying amount	2017	2016	2017	2016			
	RO 000's	RO 000's	<b>RO 000's</b>	RO 000's			
Concentration by sector							
Corporate	4,566,119	4,516,940	-	-			
Sovereign	32,666	9,994	-	-			
Financial institution	491,108	446,727	594,576	532,765			
Retail	3,566,607	3,297,559	-	-			
Total	8,656,500	8,271,220	594,576	532,765			
US\$ 000's	22,484,417	21,483,689	1,544,353	1,383,805			

The table below analyses the concentration of gross loans and advances to customers by various sectors.

2016 USD 000's	2017 USD 000's		2017 RO 000's	2016 RO 000's
0.000 0	000 5	Corporate and other loans		1000005
2,120,158	2,274,174	Services	875,557	816,261
1,109,626	1,186,197	Mining and quarrying	456,686	427,206
1,266,169	1,323,286	Manufacture	509,465	487,475
1,013,769	991,252	Real estate	381,632	390,301
534,717	520,927	Wholesale and retail trade	200,557	205,866
1,119,891	1,152,683	Import trade	443,783	431,158
1,160,330	1,275,605	Financial institutions	491,108	446,727
1,200,096	1,208,873	Utilities	465,416	462,037
2,201,106	2,124,473	Transport	817,922	847,426
890,868	762,421	Construction	293,532	342,984
25,958	84,847	Government	32,666	9,994
63,125	74,577	Agriculture and allied activities	28,712	24,303
25,239	38,777	Export trade	14,929	9,717
187,549	202,411	Others	77,928	72,206
12 019 601	12 220 502	-	5 000 002	4.072.661
12,918,601	13,220,503		5,089,893	4,973,661
8,565,088	9,263,914	Personal and housing loans	3,566,607	3,297,559
21,483,689	22,484,417	=	8,656,500	8,271,220

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### 42. Financial risk management (continued)

#### 42.2 Credit risk (continued)

#### 42.2.9 Concentration of credit risk (continued)

The Group monitors concentrations of credit risk by sector and by geographic location.

An analysis of concentrations of credit risk by location at the reporting date is shown below.

Gross loans and advances and								
	Islamic financin	g to customers	Due from banks					
Carrying amount	2017	2016	2017	2016				
	<b>RO 000's</b>	RO 000's	RO 000's	RO 000's				
Concentration by location								
Sultanate of Oman	8,192,755	7,765,333	28,182	17,726				
Other GCC countries	430,246	491,633	175,314	187,375				
Europe	-	-	96,331	191,760				
United States of America	-	-	10,446	42,843				
Others	33,499	14,254	284,303	93,061				
Total	8,656,500	8,271,220	594,576	532,765				
US\$ 000's	22,484,417	21,483,689	1,544,353	1,383,805				

#### 42.2.10 Settlement risk

The Group's activities may give rise to risk at the time of settlement of transactions and trades. Settlement risk is the risk of loss due to the failure of counterparty to honor its obligation to deliver cash, securities or other assets as contractually agreed.

The Group mitigates settlement risk by conducting settlements through a settlement / clearing agent or having bilateral payment netting agreements.

## 42.3 Liquidity risk

Liquidity risk is the potential inability of the Group to meet its maturing obligations to counterparty.

#### 42.3.1 Management of liquidity risk

Liquidity risk arises when the Group is unable to generate sufficient cash resources to meet obligations as they fall due or can do so only at materially disadvantageous terms. Such liquidity risk may arise even when the institution is solvent. Liquidity stress may be caused by counterparties withdrawing credit lines or of not rolling over existing funding or as a result of general disruption in the markets or run on Group deposits etc.

Asset Liability Committee (ALCO) of the Group manages the liquidity position of the Group. In order to ensure that the Group meets its financial obligations as and when they fall due, cash flow positions are closely monitored. Liquidity risk management ensures that the Group has the ability, under varying levels of stress to efficiently and economically meet liquidity needs.

The Group consciously diversifies its funding base to include deposits raised from interGroup, issue of Certificate of deposits, retail customer deposits, bonds and medium term funds raised through Euro medium term notes and subordinated liabilities. These together with the strength of the Group's equity and asset quality ensure that funds are available at competitive rates at all times.

The sources and maturities of assets and liabilities are closely monitored to avoid any undue concentration and ensure a robust management of liquidity risks. The Group undertakes structural profiling based on the actual behavioral patterns of customers to study the structural liquidity position and initiate measures to fund these gaps.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### 42. Financial risk management (continued)

#### 42.3 Liquidity risk (continued)

#### 42.3.1 Management of liquidity risk (continued)

The Group undertakes liquidity management through both cash flow approach and stock approach. Under stock approach, Liquid assets to total deposits and Liquid assets to total assets ratios are closely monitored and managed. Under cash approach, assets and liabilities are bucketed based on their residual maturity to ascertain liquidity gaps. The ALCO reviews the liquidity position on a continuous basis.

The Group's statement on maturity of asset and liability is outlined in note 42.3.2 to the consolidated financial statements.

## 42.3.2. Exposure to liquidity risk

The key measures used by the Group for managing liquidity risk are the ratios of liquid assets to total deposits and liquid assets to total assets. For this purpose the liquid assets include cash and balances with Central Banks, government securities, treasury bills and due from banks. The table below provides the ratios of liquid assets to deposits from customers and liquid assets to total assets at the reporting date and during the reporting period.

	Liquid assets to to	tal assets ratio	Liquid assets to total deposits ratio		
	2017	2016	2017	2016	
As at 31 December	17.46%	16.28%	23.85%	21.03%	
Average for the period	18.05%	20.89%	24.58%	28.30%	
Maximum for the period	21.40%	25.63%	28.43%	34.69%	
Minimum for the period	15.52%	16.28%	21.58%	21.03%	

The table below analyses the Group's non-derivative financial liabilities and net-settled derivative financial liabilities into relevant maturity Groupings based on the remaining period at the reporting date using the contractual maturity date. Derivative financial liabilities are included in the analysis if their contractual maturities are essential for an understanding of the timing of the cash flows. The amounts disclosed in the table are the contractual undiscounted cash flows.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

# 42. Financial risk management (continued)

# 42.3 Liquidity risk (continued)

# 42.3.2 Exposure to liquidity risk (continued)

The Group's maturity position of on and off balance sheet assets and liabilities as follows:

	On demand or within one month RO 000's	Two to three months RO 000's	Four months to twelve months RO 000's	One to five years RO 000's	More than five years RO 000's	Total RO 000's
At 31 December 2017 Cash and balances with						
Central Banks	712,346	25,338	57,210	95,139	44,712	934,745
Due from banks	191,168	197,294	167,122	36,442	-	592,026
Loans and advances	1,201,169	636,758	841,178	1,790,677	3,858,934	8,328,716
Investments	251,389	213,437	52,046	221,428	288,876	1,027,176
Property and equipment and other assets <b>Total on balance sheet</b>	87,732	48,627	48,636	2,647	78,917	266,559
assets	2,443,804	1,121,454	1,166,192	2,146,333	4,271,439	11,149,222
Irrevocable commitments						
to extend credit	-	-	-	402,527	162,190	564,717
Derivative products	420,865	440,051	420,379	115,479	-	1,396,774
Total off balance sheet assets	420,865	440,051	420,379	518,006	162,190	1,961,491
Total assets	2,864,669	1,561,505	1,586,571	2,664,339	4,433,629	13,110,713
Future interest cash inflows	29,147	64,559	262,535	959,077	783,391	2,098,709
Deposits from banks	397,539	128,620	71,879	312,087	-	910,125
Customers' deposits	737,623	771,839	1,714,829	2,870,375	1,324,646	7,419,312
Euro medium term notes	-	192,500	-,,	236,616	_, ,,	429,116
Other liabilities and taxation Subordinated liabilities/ Mandatory convertible	115,979	114,684	183,395	3,704	798	418,560
bonds	-	32,416	69,000	52,360	-	153,776
Shareholders' funds	-	- , -	-	-	1,818,333	1,818,333
Total liabilities and equity	1,251,141	1,240,059	2,039,103	3,475,142	3,143,777	11,149,222
Irrevocable commitments						
to extend credit	128,330	60,779	133,603	241,875	130	564,717
Derivative products	416,825	440,633	417,125	112,954		1,387,537
Total off balance sheet						
Liabilities	545,155	501,412	550,728	354,829	130	1,952,254
Total liabilities	1,796,296	1,741,471	2,589,831	3,829,971	3,143,907	13,101,476
Future interest cash						
outflows	9,645	17,516	47,201	130,965	3,662	208,989

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

42. Financial risk management (continued)

42.3 Liquidity risk (continued)

# 42.3.2 Exposure to liquidity risk (continued)

	On demand or within one month US\$ 000's	Two to three months US\$ 000's	Four months to twelve months US\$ 000's	One to five years US\$ 000's	More than five years US\$ 000's	Total US\$ 000's
At 31 December 2017						
Cash and balances with Central Banks Due from banks Loans and advances Investments Property and equipment	1,850,250 496,540 3,119,920 652,959	65,813 512,452 1,653,918 554,382	148,597 434,083 2,184,878 135,184	247,114 94,655 4,651,109 575,138	116,135 - 10,023,205 750,327	2,427,909 1,537,730 21,633,030 2,667,990
and other assets	227,876	126,304	126,327	6,875	204,979	692,361
Total on balance sheet assets Irrevocable	6,347,545	2,912,869	3,029,069	5,574,891	11,094,646	28,959,020
commitments to extend credit Derivative products <b>Total off balance sheet</b>	1,093,156	- 1,142,990	- 1,091,894	1,045,525 299,945	421,273	1,466,798 3,627,985
assets	1,093,156	1,142,990	1,091,894	1,345,470	421,273	5,094,783
Total assets	7,440,701	4,055,859	4,120,963	6,920,361	11,515,919	34,053,803
Future interest cash inflows	75,706	167,686	681,909	2,491,109	2,034,782	5,451,192
Deposits from banks Customers' deposits	<u>1,032,568</u> 1,915,905	334,078 2,004,777	186,699 4,454,101	810,616 7,455,519	- 3,440,639	2,363,961 19,270,941
Euro medium term notes Other liabilities &	-	500,000	4,434,101	614,587		1,114,587
taxation Subordinated liabilities/ Mandatory Convertible	301,243	297,881	476,351	9,621	2,073	1,087,169
Bonds Shareholders' funds <b>Total liabilities and</b>		84,198 	179,221	136,000	4,722,943	399,419 4,722,943
equity Irrevocable commitments to extend	3,249,716	3,220,934	5,296,372	9,026,343	8,165,655	28,959,020
credit	333,325	157,868	347,021	628,247	338	1,466,799
Derivative products	1,082,662	1,144,501	1,083,442	293,387	-	3,603,992
Total off balance sheet Liabilities	1,415,987	1,302,369	1,430,463	921,634	338	5,070,791
Total liabilities	4,665,703	4,523,303	6,726,835	9,947,977	8,165,993	34,029,811
Future interest cash outflows	25,052	45,496	122,600	340,169	9,512	542,829

The impact of change in estimates used in measurement of fair value of held-to-maturity is not material to the financial statements

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

# 42. Financial risk management (continued)

# 42.3. Liquidity risk (continued)

# 42.3.2 Exposure to liquidity risk (continued)

At 31 December 2016	On demand or within one month RO 000's	Two to three months RO 000's	Four months to 12 months RO 000's	One to five years RO 000's	More than five years RO 000's	Total RO 000's
Cash and balances with				101.101	44.400	
Central Banks	821,781	24,598	52,858	101,196	41,139	1,041,572
Due from banks	240,352	181,927	99,916	4,001	419	526,615
Loans and advances	1,213,137	764,072	736,340	1,679,150	3,564,631	7,957,330
Investments	479,635	82,148	73,620	210,608	211,987	1,057,998
Property and equipment and other assets	90,051	34,496	34,260	4,241	73,507	236,555
Total on balance sheet	90,031	34,490	54,200	4,241	15,507	230,333
assets	2,844,956	1,087,241	996,994	1,999,196	3,891,683	10,820,070
			<u> </u>			
Irrevocable commitments						
to extend credit	-		-	524,994	91,010	616,004
Derivative products	329,914	243,078	386,725	54,310		1,014,027
Total off balance sheet assets	329,914	243,078	206 775	579,304	91,010	1,630,031
Total assets	3,174,870	1,330,319	<u>386,725</u> 1,383,719	2,578,500	3,982,693	12,450,101
Future interest cash	5,174,870	1,550,519	1,303,719	2,378,300	3,982,095	12,430,101
inflows	39,764	51,193	223,401	760,194	556,717	1,631,269
Deposits from banks	196,155	331,702	54,961	248,974		831,792
Customers' deposits	727,319	754,232	1,639,870	3,131,492	1,204,814	7,457,727
Euro medium term notes	-	-	-	383,595	-	383,595
Other liabilities and						
taxation	96,034	107,395	163,407	2,803	747	370,386
Subordinated liabilities/						
Mandatory Convertible Bonds	18,000	21.064		170.966		220.920
	18,000	31,964	-	179,866	-	229,830
Shareholders' funds	- 1,037,508	- 1,225,293	1,858,238	3,946,730	1,546,740 2,752,301	$\frac{1,546,740}{10,820,070}$
Total liabilities and equity	1,037,308	1,223,295	1,030,230	5,940,750	2,732,501	10,820,070
Irrevocable commitments						
to extend credit	208,445	81,827	187,766	137,966	-	616,004
Derivative products	328,615	243,887	377,734	53,389	-	1,003,625
Total off balance sheet						
Liabilities	537,060	325,714	565,500	191,355		1,619,629
Total liabilities	1,574,568	1,551,007	2,423,738	4,138,085	2,752,301	12,439,699
Entry interest 1						
Future interest cash outflows	3,788	14,276	58,501	165,979	94,144	336,688
outilows	3,700	14,270	56,501	105,979	74,144	330,088

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

# 42. Financial risk management (continued)

# 42.3. Liquidity risk (continued)

# 42.3.2 Exposure to liquidity risk (continued)

	On		Four			
At 31 December 2016	demand or within one month	Two to three months	months to 12 months	One to five years	More than five years	Total
Cash and balances with	US \$ 000's	US\$ 000's	US \$ 000's	US \$ 000's	US \$ 000's	US \$ 000's
Central Banks	2,134,495	63,891	137,294	262,847	106,855	2,705,382
Due from banks	624,291	472,538	259,522	10,392	1,088	1,367,831
Loans and advances	3,151,005	1,984,603	1,912,570	4,361,429	9,258,783	20,668,390
Investments Property and equipment and	1,245,805	213,371	191,221	547,034	550,616	2,748,047
other assets	233,898	89,600	88,987	11,016	190,927	614,428
Total assets Irrevocable commitments to	7,389,494	2,824,003	2,589,594	5,192,718	10,108,269	28,104,078
extend credit	-	-	-	1,363,621	236,390	1,600,011
Derivative products	856,919	631,371	1,004,481	141,065	-	1,776,917
Total off balance sheet assets	856,919	631,371	1,004,481	1,504,686	236,390	3,376,928
Total assets Future interest	8,246,413	3,455,374	3,594,075	6,697,404	10,344,659	31,481,006
cash outflows	103,283	132,969	580,262	1,974,530	1,446,018	4,133,779
Deposits from banks	509,493	861,564	142,756	646,686	-	2,160,499
Customers' deposits Euro medium term	1,889,141	1,959,044	4,259,403	8,133,745	3,129,387	19,370,720
notes Other liabilities and	-	-	-	996,351	-	996,351
taxation Subordinated liabilities/ Mandatory	249,438	278,948	424,433	7,281	1,940	962,040
Convertible Bonds	46,754	83,023	-	467,184	-	596,961
Shareholders' funds		-			4,017,507	4,017,507
Total liabilities and equity Irrevocable	2,694,826	3,182,579	4,826,592	10,251,247	7,148,834	28,104,078
commitments to extend credit	541,416	212,538	487,704	358,353	_	1,600,011
Derivative products	853,545	633,473	981,127	138,673	_	2,606,818
Total off balance sheet Liabilities	1,394,961	846,011	1,468,831	497,026		4,206,829
Total liabilities	4,089,787	4,028,590	6,295,423	10,748,273	7,148,834	32,310,907
Future interest cash flows	9,839	37,081	151,951	431,114	244,530	864,676

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### 42. Financial risk management (continued)

#### 42.3 Liquidity risk (continued)

## 42.3.2 Exposure to liquidity risk (continued)

Interest cash flows shown in the above tables represent inflows and outflows up to the contractual maturity of financial assets and liabilities. Mismatch in interest cash flows arise as contractual maturity of financial assets is longer than contractual maturity of financial liabilities. Historically, financial liabilities are rolled over on contractual maturity which is not considered in the future interest cash flow calculations. Furthermore, the interest cash flows do not factor in the stable nature of unambiguous maturity financial liabilities such as demand and savings accounts.

As on the reporting date, deposits from Ministries and other Government organisations represent 31.5 percent of the total customer deposits (2016: 35.9 percent).

#### 42.4 Market risk

#### 42.4.1 Management of market risks

The Group sets limits for each product and risk type in order to ensure that the Group's market risk is managed well within the overall regulatory requirements set by the Central Bank of Oman and internal regulations contained in the Risk Policy. The Group does not enter into trading positions in commodities and derivatives. Limits and all internal/external guidelines are strictly adhered to, deviations, if any, are immediately escalated and action taken wherever necessary.

The principal categories of market risk faced by the Group are set out below:

- Foreign exchange risk
- Investment price risk
- Interest rate risk
- Commodity price risk

#### 42.4.2 Foreign exchange risk

Foreign exchange risk is the risk of loss due to volatility in the exchange rates. Foreign exchange risk management in the Group is ensured through regular measurement and monitoring of open foreign exchange positions against approved limits. Majority of the foreign exchange transactions carried out by the division are on behalf of corporate customers and are on a back-to-back basis. The treasury ensures that positions with customers are covered in the interbank market.

The Group conservatively restricts its open currency position at below 35 percent of its net worth as against the regulatory limit of 40 percent of net worth.

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#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### 42. Financial risk management (continued)

#### 42.4 Market risk (continued)

#### 42.4.2 Foreign exchange risk (continued)

It also stipulates that exposure on any single non parity currency should be restricted to the extent of 3 percent of Parent Company's net worth and restricted to the extent of 10 percent of the Parent Company's net worth for all non-parity currencies taken together. As at the reporting date, the Group had the following net exposures denominated in foreign currencies:

2016 USD 000's	2017 USD 000's		2017 RO 000's	2016 RO 000's
19,758	4,525	UAE Dirhams	1,742	7,607
64,270	280,442	US Dollar	107,970	24,744
91,761	60,787	Saudi Riyal	23,403	35,328
11,023	5,244	Qatari Riyal	2,019	4,244
8,514	8,223	Pakistani Rupee	3,166	3,278
9,943	6,816	Indian Rupee	2,624	3,828
62,997	71,358	Kuwait Dinar	27,473	24,254
126,810	96,330	Bahraini Dinar	37,087	48,822
10,416	11,558	Others	4,450	4,010
405,492	545,283	-	209,934	156,115

Positions are monitored on a daily basis to ensure positions are maintained within the limits approved by the Central Bank of Oman.

The net exposure in foreign currencies includes foreign currency exposure on investment in overseas branches, subsidiary and significant investment in entity of equivalent to RO 87 million (2016: RO 95 million) which are exempted from regulatory limit on foreign exchange exposure.

The Group's significant portion of foreign exchange exposure is in USD and other GCC currencies which have (other than Kuwaiti Dinar) fixed parity with Omani Rial unless the peg is changed.

#### Exposure and sensitivity analysis:

The table below indicates the sensitivity analysis of foreign exchange exposure of the Group to changes in the nonparity foreign currency prices as at 31 December 2017 with all other variables held constant.

	At 31 Dec	ember 2017	At 31 December 2016			
Non parity foreign currency		Change in		Change in		
net assets	% of change in	Profit and equity	% of change in	profit and equity		
	the currency	(+/-)	the currency	(+/-)		
	price(+/-)	RO'000	price(+/-)	RO'000		
Indian Rupees	10%	262	10%	383		
Pakistani Rupees	10%	317	10%	328		
Kuwaiti Dinar	10%	2,747	10%	2,425		
Others	10%	445	10%	401		

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#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### 42. Financial risk management (continued)

#### 42.4 Market risk (continued)

#### 42.4.3 Investment Price Risk

Investment price risk is the risk of decline in the market value of the Group's portfolio as a result of diminishment in the market value of individual investments. The Group's investments are governed by the Investment Policy and Risk Policy approved by the Board of Directors and are subject to rigorous due diligence. Investment limits such as position limits, exposure limits, stop loss limits, sectorial limits are defined in various policies enabling proper risk management of the Group's investments. The Group's Investment Committee monitors the investments. The rating and cost vis-a-vis the market price of the instruments are monitored on daily basis and necessary actions taken to reduce exposure, if needed. Traded portfolio is revalued on daily basis and the rest at regular intervals to ensure that unrealised losses, if any, on account of reduction in the market value of the investments below their cost remain within the acceptable parameters defined in the Group's Investment Policy.

#### Exposure and sensitivity analysis

The Group analyses price sensitivity of the equity portfolio as follows:

- (*a*) For the local quoted equity portfolio, based on the beta factor of the portfolio performance to the MSM30 Index performance.
- (b) For the international quoted equity portfolio, based on the individual security market price movement.

The Group's market risk is affected mainly by changes to the actual market price of financial assets. Actual performance of the Group's local equity portfolio has a correlation to the performance of MSM30 Index.

The beta of the Group's quoted local equity portfolio against the MSM30 Index for 2017 was 0.19. Thus, a  $\pm -5\%$  change in the value of MSM30 index may result in 0.97% change in the value of Group's quoted local equity portfolio, amounting to RO 276 thousand change in the unrealised gain recognised in the statement of other comprehensive income for the year.

The beta of the Group's quoted local equity portfolio against the MSM30 Index for 2016 was 0.14. Thus, a  $\pm -5\%$  change in the value of MSM30 index may result in 0.72% change in the value of Group's quoted local equity portfolio, amounting to RO 389 thousand change in the unrealised gain recognised in the statement of other comprehensive income for the year.

International quoted equity portfolio of the Group comprises of shares listed in GCC stock markets, Indian Stock markets and other international markets. A +/-5% change in the market price of the respective securities would result in change in value of the portfolio of +/- RO 3.87 million (2016: +/-RO 2.64 million) and corresponding increase or decrease in the unrealised gain recognised in the statement of other comprehensive income.

#### 42.4.4 Interest rate risk management.

Interest rate risk is the risk of adverse impact on the Bank's financial position due to change in market interest rates. While the impact on the trading book is by way of change in the value of the portfolio, the banking book leads to impact on the net Interest Income (NII) and/or Economic Value of Equity (EVE). The short term impact of interest rate risk is measured by studying the impact on the NII of the Bank while the long term impact is measured through the study of the impact on the Economic Value of Equity. The responsibility for interest rate risk management rests with the Parent Company's Treasury under the supervision of the Asset Liability Management Committee (ALCO). The Group's interest rate sensitivity position of assets and liabilities, based on the contractual repricing or maturity dates, whichever dates are earlier, is as follows:

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

## 42. Financial risk management (continued)

42.4 Market risk (continued)

## 42.4.4 Interest rate risk management (continued)

42.4.4 Interest rate risk management (con	Effective annual interest rate %	Within one month RO 000's	Months 2 to 3 RO 000's	Months 4 to 12 RO 000's	Year 1 to 5 RO 000's	Over 5 years RO 000's	Non-interest sensitive RO 000's	Total RO 000's
As of 31 December 2017 Cash and balances with								
Central Banks	0-0.5	188,067		1,899			744,779	934,745
Due from banks	1.53	188,007	- 197,294	1,899	36,442	-	8,957	934,745 592,026
Loans and advances	1.33 4.67	1,447,104	970,992	1,206,246	2,549,088	- 2,142,405	12,881	8,328,716
Investments	2.25	161,817	213,042	67,649	2,349,088	240,055	103,962	1,027,176
Property and equipment and other assets	None	-	-	944	11	-	265,604	266,559
Total on balance sheet assets	1 (one	1,979,199	1,381,328	1,443,860	2,826,192	2,382,460	1,136,183	11,149,222
Derivatives		509,369	784,883	442,668	397,803	152,898	-	2,287,621
Total assets		2,488,568	2,166,211	1,886,528	3,223,995	2,535,358	1,136,183	13,436,843
Deposits from banks	2.26	394,872	128,620	71,879	312,087	-	2,667	910,125
Customers' deposits	1.46	302,715	419,180	4,167,685	324,131	843,804	1,361,797	7,419,312
Euro medium term notes / Sukuk	3.73	-	192,500	-	236,616		-	429,116
Other liabilities and taxation	None		-	-	-	-	418,560	418,560
Subordinated liabilities and Mandatory								
Convertible bonds	5.24	-	84,776	69,000	-	-	-	153,776
Perpetual Tier I capital	5.5	-	-	-	130,000	-	-	130,000
Shareholders' funds	None			-		-	1,688,333	1,688,333
Total on balance sheet liabilities and equit	У	697,587	825,076	4,308,564	1,002,834	843,804	3,471,357	11,149,222
Derivatives		627,774	785,466	387,670	346,904	133,206	-	2,281,020
Total liabilities		1,325,361	1,610,542	4,696,234	1,349,738	977,010	3,471,357	13,430,242
Total interest rate sensitivity gap		1,163,207	555,669	(2,809,706)	1,874,257	1,558,348	(2,335,174)	6,601
Cumulative interest rate sensitivity gap		1,163,207	1,718,876	(1,090,830)	783,427	2,341,775	6,601	
In US\$ '000		3,021,317	4,464,613	(2,833,325)	2,034,875	6,082,532	17,145	

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

## 42. Financial risk management (continued)

## 42.4 Market risk (continued)

## 42.4.4 Interest rate risk management (continued)

	Effective	Floating rate or						
	annual	within one	Months	Months	Year	Over	Non-interest	Total
	interest	month	2 to 3	4 to 12	1 to 5	5 years	sensitive	
	rate %	RO 000's	RO 000's	RO 000's	RO 000's	RO 000's	RO 000's	RO 000's
As of 31 December 2016								
Cash and balances with								
Central Banks	0-0.5	-	434,705	1,879	-	-	604,988	1,041,572
Due from banks	1.21	125,174	209,950	148,957	4,001	35,448	3,085	526,615
Loans and advances	4.56	1,477,816	1,000,098	987,830	2,389,752	2,089,519	12,315	7,957,330
Investments	2.15	350,686	85,687	84,599	214,858	164,922	157,246	1,057,998
Property and equipment and other assets	None	-	-	-	-		236,555	236,555
Total on balance sheet assets		1,953,676	1,730,440	1,223,265	2,608,611	2,289,889	1,014,189	10,820,070
Derivatives		378,699	303,681	485,548	657,331	53,619		1,878,878
Total assets		2,332,375	2,034,121	1,708,813	3,265,942	2,343,508	1,014,189	12,698,948
Deposits from banks	1.76	183,373	333,249	57,668	248,974	1,934	6,594	831,792
Customers' deposits	1.15	310,299	356,663	3,975,377	1,410,698	150,845	1,253,845	7,457,727
Euro medium term notes	3.29	-	-	-	383,595	-	-	383,595
Other liabilities and taxation	None	-	-	-	-	-	370,386	370,386
Subordinated liabilities/ Mandatory								
Convertible bonds	5.09	18,000	31,964	65,450	114,416	-	-	229,830
Shareholders' funds	None	_	_	-	_	_	1,546,740	1,546,740
Total on balance sheet liabilities and equit		511,672	721,876	4,098,495	2,157,683	152,779	3,177,565	10,820,070
Derivatives	3	757,220	496,159	338,552	223,024	53,619		1,868,574
Total liabilities		1,268,892	1,218,035	4,437,047	2,380,707	206,398	3,177,565	12,688,644
Total habilities		1,200,072	1,210,055	1,137,017	2,500,707	200,570	5,177,505	12,000,011
Total interest rate sensitivity gap		1,063,483	816,086	(2,728,234)	885,235	2,137,110	(2,163,376)	10,304
Cumulative interest rate sensitivity gap		1,063,483	1879,569	(848,665)	36,570	2,173,680	10,304	
In US\$ '000		2,762,294	4,881,997	(2,204,325)	94,987	5,645,922	26,764	

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

- 42. Financial risk management (continued)
- 42.4 Market risk (continued)

#### 42.4.4. Interest rate risk management (continued)

- (i) The repricing profile is based on the remaining period to the next interest repricing date.
- (ii) An asset (or positive) gap position exists when assets reprice more quickly or in greater proportion than liabilities during a given period and tends to benefit net interest income in a rising interest rate environment. A liability (or negative) gap position exists when liabilities reprice more quickly or in greater proportion than assets during a given period and tends to benefit net interest income in a declining interest rate environment.

Re-pricing gap is the difference between interest rate sensitive assets and liabilities spread over distinct maturity bands based on residual maturity or re-pricing dates. The Parent Company uses currency-wise and consolidated repricing gaps to quantify interest rate risk exposure over distinct maturities and analyse the magnitude of portfolio changes necessary to alter existing risk profile. The distribution of assets and liabilities over these time bands is done based on the actual repricing schedules. The schedules are used as a guideline to assess interest rate risk sensitivity and to focus the efforts towards reducing the mismatch in the repricing pattern of assets and liabilities.

The Parent Company uses simulation reports as an effective tool for understanding risk exposure under variety of interest rate scenarios. These reports help ALCO to understand the direction of interest rate risk in the Parent Company and decide on the appropriate strategy and hedging mechanism for managing it. The Parent Company's current on- and off-balance sheet exposures are evaluated under static environment to quantify potential effect of external interest rate shocks on the earnings and economic value of equity at risk, using assumptions about future course of interest rates and changes in Parent Company's business profile.

Economic Value of Equity (EVE) is the present value of all asset cash flows subtracted by the present value of all liability cash flows. By calculating the EVE the bank is able to show the effect of different interest rate changes on its total capital. This is a key tool that allows bank to prepare against constantly changing interest rate. The impact of interest rate changes on EVE is monitored by recognising the changes in the value of assets and liabilities for a given change in the market interest rate. The interest rate risk management is facilitated by limits of 5% NII impact and 20% impact on EVE for a 200 basis points shock.

An analysis of the Group's sensitivity to an increase or decrease in market interest rates is as follows:

Impact on Net Interest						
income	+200 bps	-200 bps	+100 bps	-100 bps	+50 bps	-50 bps
	RO 000's	RO 000's	RO 000's	RO 000's	RO'000's	RO 000's
2017						
As at 31 December	16,564	(13,115)	9,434	(4,247)	5,067	1,571
Average for the period	17,616	(12,819)	9,932	(4,588)	5,147	858
Maximum for the period	21,410	(10,752)	11,999	(3,296)	6,385	1,789
Minimum for the period	14,826	(15,241)	8,819	(6,390)	4,441	(808)
2016						
As at 31 December	19,486	(18,246)	10,399	(9,129)	5,095	(4,022)
Average for the period	18,025	(12,027)	9,934	(5,038)	4,794	(415)
Maximum for the period	21,852	(18,246)	11,941	(9,129)	5,882	(4,022)
Minimum for the period	7,860	(1,815)	5,049	(1,275)	2,335	1,821

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

42. Financial risk management (continued)

## 42.4 Market risk (continued)

## 42.4.4. Interest rate risk management (continued)

Impact on Economic Value	+200 bps	-200 bps	+100 bps	-100 bps	+50 bps	-50 bps
	RO 000's	RO 000's	RO 000's	RO 000's	RO 000's	RO 000's
2017	(210.017)	250 004	(97 420)	126 560	(00.092)	105 (14
As at 31 December Average for the period	(210,917) (205,111)	358,804 349,623	(87,430) (78,597)	<u>136,560</u> 125,849	(90,983) (86,487)	<u>105,614</u> 108,902
Maximum for the period	(187,243)	359,210	(68,265)	136,560	(81,217)	203,902
Minimum for the period	(221,349)	336,394	(88,191)	111,191	(91,375)	95.648
winning for the period	(221,54)	550,574	(00,171)		()1,575)	
2016						
As at 31 December	(317,089)	442,720	(167,287)	336,863	118,758	245,533
Average for the period	(258,341)	372,086	(138,321)	215,422	(3,478)	129,642
Maximum for the period	(210,901)	459,773	(117,698)	336,863	121,059	245,533
Minimum for the period	(317,089)	287,133	(167,287)	136,178	(75,782)	61,994
- · · · · ·						
Impact on Net Interest income	1 200 hmg	200 hmg	100 hmg	-100 bps	50 hmg	50 hmg
income	+200 bps US\$ '000	-200 bps US\$ '000	+100 bps US\$ '000	-100 bps US\$ '000	+50 bps US\$ '000	-50 bps US\$ '000
2017	050 000	050 000	0.54 000	050 000	05\$ 000	039 000
As at 31 December	43,023	(34,065)	24,504	(11,031)	13,161	4,081
Average for the period	45,756	(33,296)	25,797	(11,917)	13,369	2,229
Maximum for the period	55,610	(27,927)	31,166	(8,561)	16,584	4,647
Minimum for the period	38,509	(39,587)	22,906	(16,597)	11,535	(2,099)
2016						
As at 31 December	50,613	(47,392)	27,010	(23,712)	13,234	(10,447)
Average for the period	46,818	(31,239)	25,803	(13,086)	12,452	(1,078)
Maximum for the period	56,758	(47,392)	31,016	(23,712)	15,278	(10,447)
Minimum for the period	20,416	(4,714)	13,114	(3,312)	6,065	4,730
<b>T</b> ( <b>T</b> )						
Impact on Economic Value	+200 bps	-200 bps	+100 bps	-100 bps	+50 bps	-50 bps
value	+200 bps US\$ 000's	-200 bps US\$ 000's	+100 bps US\$ 000's	-100 bps US\$ 000's	+50 bps US\$ 000's	-50 bps US\$ 000's
2017	000 3	000 5	000 3	000 3	000 3	000 5
As at 31 December	(547,836)	931,958	(227,091)	354,701	(236,319)	274,322
Average for the period	(532,756)	908,112	(204,148)	326,881	(224,642)	282,862
Maximum for the period	(486,345)	933,013	(177,312)	354,701	(210,953)	529,616
Minimum for the period	(574,932)	873,751	(229,068)	288,808	(237,338)	248,436
2016						
As at 31 December	(823,608)	1,149,922	(434,512)	874,969	308,462	637,748
Average for the period	(671,016)	966,457	(359,275)	559,538	(9,034)	336,732
Maximum for the period	(547,795)	1,194,216	(305,709)	874,969	314,439	637,748
Minimum for the period	(823,608)	745,800	(434,512)	353,709	(196,836)	161,023

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#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### 42. Financial risk management (continued)

#### 42.5 Commodity Price Risk

As part of its treasury operations, the Group offers commodities hedging facility to its clients. Customers of the Group who are exposed to commodities like Copper, Aluminium and also Jewellers with exposure to gold prices cover their commodity exposures through the Group. The Group covers all its commodity exposures back-to-back in the interbank market.

The Group operates in the commodities market purely as a provider of hedging facilities and does not either trade in commodities or bullion or maintain positions in commodities. Customers of the Group are sanctioned a transaction volume limit based on their turn-over/ orders as well as a Variation Margin limit is applied to mitigate any mark-to-mark related credit exposures for the Group. The transaction volume limit is to restrict the total outstanding contracts value to the business requirement of the customer and the variation margin limit is to protect the Group from excessive credit risk due to adverse price movement in the underlying commodity prices. Margin calls for additional collateral or cash deposits is demanded from customers on the breach of the Variation Margin limit. The treasury middle-office monitors customers' positions and MTMs on daily basis.

#### 42.6 Operational risks

Operational risk is the risk that deficiencies in information systems/internal controls or uncontrollable external events will result in loss. The risk is associated with human error, systems failure and inadequate procedures or control and external causes. As per the Basel Committee on Banking Supervision (BCBS), operational risk is the risk of monetary losses resulting from inadequate or failed internal processes, people and systems or from external events. Operational risk includes legal risk but excludes strategic and reputational risk.

Losses from external events such as a natural disaster that has a potential to damage the Group's physical assets or electrical or telecommunications failures that disrupt business are relatively easier to define than losses from internal problems such as employee fraud and product flaws. The risks from internal problems are more closely tied to the Group's specific products and business lines; they are more specific to the Group's operations than the risks due to external events. Operational risks faced by the Group include IT Security, telecom failure, fraud, and operational errors.

The Group has developed its own Operational Risk Management Software to aid assessment of operational risks as well as the collection and analysis of operational losses.

The Group's risk policy provides the framework to identify, assess, monitor, control and report operational risks in a consistent and comprehensive manner across the Group. Operational Risk Management function independently supports business units in the management of operational risks. Operational risk management in the Group is driven by the objective to increase the efficiency and effectiveness of the available resources, minimise losses and utilise opportunities. The main objectives of Operational Risk Management are as follows:

- To achieve strong risk control by harnessing the latest risk management technologies and techniques, resulting in a distinctive risk management capability, enabling business units to meet their performance and growth objectives.
- To enable adequate capital allocation in respect of potential impact of operational risks
- To minimize the impact of operational risks through means such as a fully functional IT Disaster Recovery facility, Business Continuity Plans, up-to-date documentation and by developing general operational risk awareness within the Group.

Operational risk appetite is defined at a business unit and Group level. Business units have the primary responsibility for identifying, measuring and managing the operational risks that are inherent in their respective operations. Operational risk is controlled through a series of strong internal controls and audits, well-defined segregation of duties and reporting lines, detailed operational manuals and standards. The responsibility of overseeing the process lies with Operational Risk Unit in accordance with the Operational Risk Management Framework. Internal Audit independently reviews effectiveness of the Group's internal controls and its ability to minimise the impact of operational risks.

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#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### 42. Financial risk management (continued)

#### 42.6 Operational risks (continued)

The Operations committee is the primary oversight body for operational risk. The Operations committee is represented by business and control functions and is responsible for ensuring that the Group has an adequate risk management process that covers identification, evaluation and management of operational risks and the formulation of adequate policies pertaining to operational risk management.

#### Business Continuity Planning (BCP)

Business Continuity Management within the Group is the implementation and management of preventative measures, planning and preparation to ensure the Group can continue to operate following an incident, significant unplanned event or major operational disruption. The Group ensures that its systems and procedures are resilient to ensure business continuity through potential situations of failure. The Group has put in place Business Continuity Plans (BCP) to ensure that its business runs effectively in the event of most unforeseen disasters as required by the CBO Business Continuity Guidelines, the Basel Committee Joint Forum High-level principles for business continuity and international business continuity standards. The Group continuously strengthens and enhances its existing plans by implementing a robust business continuity framework to ensure that its systems and procedures are resilient and ready to meet 'emergency preparedness'. The BCM Committee is entrusted with the responsibility of formulating, adopting, implementing, testing and maintaining a robust BCP for the Group. The BCM Committee continuously review and agree the strategic Business Continuity assessment and planning information to ensure Business Continuity Management, planning and maintenance responsibilities are assigned, understood and implemented across the business areas.

The Group has made significant strides in enhancing its business continuity framework. Some of the major developments in line with the objective of the continuous evolution of the Group's BCM framework were:

- BCM Committee ensures business continuity is closely aligned and integrated with business initiatives and developments.
- Fire evacuation drills were conducted for each section of the Seeb Head Office and a collective, full-fledged surprise fire drill and evacuation was conducted in conjunction with the Royal Oman Police. Fire evacuation response leaders were appointed and trained.
- Comprehensive testing of the recovery of the Group's key systems and applications was conducted in conjunction with the Business.
- The Group's Business Recovery Centre of the Group has the capability to meet any unforeseen disaster and ensure continual operational capability in the event of a major operational disruption. To ensure the functionality of the Business Recovery Centre.

## 42.7 Capital management

#### 42.7.1 Regulatory capital

The Parent Company's regulator, Central Bank of Oman (CBO), sets and monitors capital requirements for the Parent Company as a whole. In implementing Basel III's capital requirement, the CBO requires the Parent Company to maintain a minimum of 12.625% ratio of total capital to total risk-weighted assets. The Group's regulatory capital as per Basel III regulations is Grouped into:

• Tier I capital, which includes ordinary share capital, share premium, distributable and non-distributable reserves and retained earnings (net of proposed dividend) after deductions for goodwill and fifty percent of carrying value of investment in associates as per the regulatory adjustments that are included in equity but are treated differently for capital adequacy purposes;

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#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### 42. Financial risk management (continued)

#### 42.7 Capital management (continued)

#### 42.7.1 Regulatory capital (continued)

• Tier II capital, which includes qualifying subordinated liabilities, collective impairment allowances and the element of the fair value reserve relating to unrealised gains on equity instruments classified as available-for-sale after deductions for fifty percent of carrying value of investments in associates;

Various limits are applied to elements of the capital base. The qualifying Tier II and Tier III capital cannot exceed Tier I capital; qualifying subordinated liabilities may not exceed fifty percent of Tier I capital; and amount of collective impairment allowances that may be included as part of Tier II capital is limited to 1.25 percent of the total risk-weighted assets.

#### 42.7.2 Capital adequacy

Capital adequacy indicates the ability of the Group in meeting any contingency without compromising the interest of the depositors and to provide credit across the business cycles. Sufficient capital in relation to the risk profile of the Group's assets helps promote financial stability and confidence of the stakeholders and creditors. The Group aims to maximise the shareholders' value through an optimal capital structure that protects the stakeholders' interests under most extreme stress situations, provides sufficient room for growth while meeting the regulatory requirements and at the same time gives a reasonable return to the shareholders. The Group has a forward looking capital policy which considers the current risk, planned growth and an assessment of the emerging risk for the forecasted period.

While risk coverage is the prime factor influencing capital retention, the Group is conscious of the fact that as a business entity, its capital needs to be serviced and a comfortable rate of return needs to be provided to the shareholders. Excessive capital will dilute the return on capital and this in turn can exert pressure for profitability, propelling business asset growth resulting in the Group assuming higher levels of risk. Hence, with regards to the retention of capital, the Group's policy is governed by the need for adequately providing for associated risks and the needs for servicing the capital retained. The Group makes good use of subordinated loans as Tier II Capital and raises share capital as and when the need arises. The Group's strong and diverse shareholder profile gives the Group the necessary confidence in its ability to raise capital when it is needed.

The Group desires to move to more advanced approaches for measuring credit risk, market risk and operational risk and has put in place a 'building block' approach. A road map has been laid down for each core area of risk viz. credit, market, operational. Progress has been made in line with the road map and is being monitored on a continuous basis and reported.

#### Basel III regulatory reporting

The Central Bank of Oman has issued final guidelines on the implementation of the new capital norms along with the phase-in arrangements and reporting norms. The Group remains strongly capitalised and is ahead of the transitional phase-in arrangements.

## 42. Financial risk management (continued)

## 42.7 Capital management (continued)

## 42.7.2 Capital adequacy (continued)

The following table sets out the capital adequacy position of the Group:

2016	2017		2017	2016
USD 000's	<b>USD 000's</b>		RO 000's	RO 000's
		Common Equity Tier 1 (CET1) capital:		
		Instruments and reserves		
648,377	703,730	Share capital	270,936	249,625
1,262,966	1,323,057	Share premium	509,377	486,242
216,125	234,577	Legal reserve	90,312	83,208
635,865	750,384	General reserve	288,898	244,808
251,143	213,221	Subordinated loan reserve	82,090	96,690
783,088	881,208	Retained profit (post proposed cash dividend)	339,265	301,489
3,797,564	4,106,177	Total	1,580,878	1,462,062
		Less:		
(813)	(1,501)	Cumulative loss on fair value	(578)	(313)
(782)	(483)	Cumulative loss on cash flow hedge	(186)	(301)
(1,309)	(15,865)	Deferred tax assets	(6,108)	(504)
(5,106)	(3,436)	Foreign currency translation reserve	(1,323)	(1,966)
	(99,888)	Significant investments in the common stock	(1,010)	( ) )
(130,465)		of banking, financial and insurance entities	(38,457)	(50,229)
(138,475)	(121,173)	Total regulatory adjustments to CET1	(46,652)	(53,313)
3,659,089	3,985,004	_Total Common Equity Tier 1 capital (CET1)_	1,534,226	1,408,749
_	337,662	Additional Tier 1 capital (AT1)	130,000	_
3,659,089	4,322,666	Total Tier 1 capital ( $T1 = CET1 + AT1$ )	1,664,226	1,408,749
5,007,007	.,,		1,001,220	1,100,719
		Tier 2 capital: instruments and provisions		
22,847	13,766	Cumulative change in fair value (45%)	5,300	8,796
300,758	319,291	General Loan loss impairment	122,927	115,792
127,597	102,000	Subordinated liabilities (net of reserves)	39,270	49,125
83,026	-	Mandatory convertible Bonds	-	31,965
534,228	435,057		167,497	205,678
		Less: Regulatory adjustments		
		Significant investments in the common stock		
534,228	435,057	of banking, financial and insurance entities Tier 2 capital (T2)	- 167,497	- 205,678
4,193,317	4,757,723	Total Regulatory Capital (TC = $T1 + T2$ )	1,831,723	1,614,427
7,175,517	<b></b>	$10 \tan 100 \tan 100 \sin 100 \sin (10 - 11 + 12)$	1,031,743	1,014,427
24,814,928	25,629,042	Total risk weighted assets	9,867,181	9,553,347
00 070 071	<b>33 100 505</b>		0.005.005	0 (12 571
22,373,951	23,189,597	Of which: Credit risk weighted assets	8,927,995	8,613,571
534,003	451,361	Of which: Market risk weighted assets	173,774	205,591
1,906,974	1,988,083	Of which: Operational risk weighted assets	765,412	734,185

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### 42. Financial risk management (continued)

#### 42.7 Capital management (continued)

## 42.7.2 Capital adequacy (continued)

2016	2017	Capital Ratios: (expressed as a % of total risk weighted assets)	2017	2016
14.75%	15.55%	Common Equity Tier 1	15.55%	14.75%
14.75%	16.87%	Tier 1	16.87%	14.75%
16.90%	18.56%	Total capital	18.56%	16.90%

\* The total regulatory capital adequacy ratio of 18.56% (2016: 16.90%) is after considering the proposed dividend of 30% Cash and 5% Stock (2016: 25% Cash and 5% Stock). The total capital adequacy ratio pre consideration of dividend would be 19.39% (2016: 17.55%).

#### Capital Adequacy as per Basel II reporting for monitoring purposes:

The following table sets out the capital adequacy position as per Basel II guidelines issued by Central Bank of Oman of the Group for monitoring purposes:

2016	2017		2017	2016
USD 000's	USD 000's		RO 000's	RO 000's
3,724,319	4,372,610	Tier I Capital	1,683,455	1,433,863
519,997	385,114	Tier II Capital	148,269	200,199
4,244,316	4,757,724	<b>Total regulatory capital</b>	1,831,724	1,634,062
22,373,951 534,003	23,189,597 451,361	<b>Risk weighted assets</b> Credit risk Market risk	8,927,995 173,774	8,613,571 205,591
1,906,974	1,988,083	Operational risk Total risk weighted assets Carried asters	765,412	734,185
24,814,928	25,629,041		9,867,181	9,553,347
17.10	18.56%	Capital ratios Total regulatory capital expressed as a % of total risk weighted assets	18.56%	17.10%
15.01%	17.06%	Total Tier I capital expressed as a % of total risk weighted assets	17.06%	15.01%

\* The total regulatory capital adequacy ratio of 18.56% (2016: 17.10%) is after considering the proposed dividend of 30% Cash and 5% Stock (2016: 25% Cash and 5% Stock ). The total capital adequacy ratio pre consideration of dividend would be 19.39% (2016: 17.76%).

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#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### 42. Financial risk management (continued)

#### 42.7 Capital management (continued)

## 42.7.3 Internal Capital Adequacy Assessment Process (ICAAP):

Apart from the regulatory capital which is based on the guidelines issued by Central Bank of Oman, the Group has in place Internal Capital Adequacy Assessment Process (ICAAP) which provides an assessment of the Group's actual capital adequacy based on advanced Economic Capital measure. ICAAP incorporates the impact of residual risk including business risk, concentration risk, correlation risk, interest rate risk on banking book along with the core risks. The purpose of the Group's ICAAP is not only to provide a detailed assessment of its current capital adequacy, but also to estimate future capital adequacy ratios in line with approved business plans in order to evaluate their validity from a risk perspective. The process covers a forward looking plan for the next 5 years. The overall framework has introduced a structured methodology for a comprehensive forward-looking assessment of capital based on the Group's risk profile. It will scrutinize the current business model of the Group and may lead to corresponding adjustments if the inherent risk goes beyond the Group's risk appetite. ICAAP is approved by the Board of Directors and submitted to Central Bank annually. On a quarterly basis, reporting is done to the Board of Directors on the adequacy of capital. The Group believes that its current and foreseen capital supply is suitable to support its business strategy. The present plan will be updated at least annually on a rolling basis for forward-looking planning period of 5 years.

The forward looking assessment of capital adequacy has helped the Group to plan ahead for capital management.

#### 42.7.4 Capital allocation

The allocation of capital between specific business units and activities is, to large extent, driven by optimisation of the return on capital allocated. Although maximisation of the return on risk-adjusted capital is the principal basis used in determining how capital is allocated within the Bank to particular business units or activities, it is not the sole basis used for decision making. Other factors such as synergies between the units or activities, the availability of management and other resources, and the fit of the activity with the Bank's longer term strategic objectives are taken in to account while allocating capital.

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#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

## 43. Fair value information

Based on the valuation methodology outlined below, the fair values of all on and off-balance sheet financial instruments at reporting dates are considered by the Board and Management not to be materially different to their book values:

	Notes	Loans and receivables RO 000's	Available-for- sale RO 000's	Held-to- maturity RO 000's	Fair value through profit or loss RO 000's	Other amortised cost RO 000's	Total carrying value RO 000's	Fair value RO 000's
At 31 December 2017								
Cash and balances with Central Banks	5	934,745	-	-	-	-	934,745	934,745
Due from banks	6	592,026	-	-	-	-	592,026	595,217
Loans and advances and Islamic financing	7							
receivables		8,328,716	-	-	-	-	8,328,716	8,353,864
Investment securities	9	-	368,226	607,955	50,995	-	1,027,176	998,873
	_	9,855,487	368,226	607,955	50,995	-	10,882,663	10,882,699
Deposits from banks Customers' deposits and Islamic customer	14	-	-	-	-	910,125	910,125	917,764
deposits	15	_	_	_	-	7,419,312	7,419,312	7,464,768
Sukuk	13	_	-	_	-	44,608	44,608	44,430
Euro Medium Term Notes	17	_	-	_		384,508	384,508	395,616
Subordinated liabilities / mandatory	1 /	-	-	-	-	304,300	304,300	393,010
convertible bonds	18,21	-	-	-	-	153,776	153,776	155,721
	_	-		-	-	8,912,329	8,912,329	8,978,299

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#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

## **43.** Fair value information (continued)

	Notes	Loans and receivables RO 000's	Available-for- sale RO 000's	Held-to-maturity RO 000's	Fair value through profit or loss RO 000's	Other amortised cost RO 000's	Total carrying value RO 000's	Fair value RO 000's
At 31 December 2016								
Cash and balances with Central Banks	5	1,041,572	-	-	-	-	1,041,572	1,041,572
Due from banks	6	526,615	-	-	-	-	526,615	526,949
Loans and advances	7	7,957,330	-	-	-	-	7,957,330	7,980,111
Investment securities	9	-	395,327	563,601	50,996	-	1,009,924	1,005,669
		9,525,517	395,327	563,601	50,996	-	10,535,441	10,554,301
Deposits from banks	14	-	-	-	-	831,792	831,792	834,938
Customers' deposits	15	-	-	-	-	7,457,727	7,457,727	7,486,524
Euro medium term notes	17	-	-	-	-	383,595	383,595	403,651
Subordinated liabilities / mandatory								
convertible bonds	18,21	-	-	-	-	229,830	229,830	233,652
		-		-	-	8,902,944	8,902,944	8,958,765

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 43. Fair value information (continued)

Effective 1 January 2010, the Group adopted the amendment to IFRS 7 for financial instruments that are measured in the statement of financial position at fair value; this requires disclosure of fair value measurements by level of the following fair value measurement hierarchy:

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities

Level 2- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).

Level 3 - Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) The following table presents the Group's assets and liabilities that are measured at fair value at 31 December:

2017	Level 1	Level 2	Level 3	Total
• · ·	RO 000's	RO 000's	<b>RO 000's</b>	RO 000's
Assets				
Derivatives	-	27,347	-	27,347
Fair value through profit or				
loss	50,995	-	-	50,995
Available-for-sale financial assets:				
- Equity securities	87,526	-	26,468	113,994
- Debt investments	241,182	-	13,050	254,232
Total assets	379,703	27,347	39,518	446,568
			/	^
Liabilities				
Derivatives	-	25,836	-	25,836
2016	Level 1	Level 2	Level 3	Total
	RO 000's	RO 000's	RO 000's	RO 000's
Assets				
Derivatives	-	21,708	-	21,708
Fair Value through profit or				
loss	50,996	-	-	50,996
Available-for-sale financial assets:				
- Equity securities	76,378	-	31,418	107,796
- Debt investments	267,259	-	20,272	287,531
Total assets	394,633	21,708	51,690	468,031
			<u> </u>	
Liabilities				
Derivatives	-	19,121	-	19,121

There are no transfers between levels of fair value measurement hierarchy during the years 2017 and 2016.

#### 43. Fair value information (continued)

A table showing the impact of change in estimates by 5% on the Group's assets and liabilities that are measured at fair value at 31 December, on the other comprehensive income is as follows:

2017	Level 1 RO 000's	Level 2 RO 000's	Level 3 RO 000's	Total RO 000's
Assets				
Derivatives	-	1,367	-	1,367
Fair Value through profit or loss Available-for-sale financial assets:	2,550	-	-	2,550
- Equity securities	4,376	-	1,323	5,699
- Debt investments	12,059	-	653	12,712
Total assets	18,985	1,367	1,976	22,328
Liabilities				
Derivatives	-	1,292		1,292
2016	Level 1 RO 000's	Level 2 RO 000's	Level 3 RO 000's	Total RO 000's
Assets				
Derivatives Fair Value through profit or	-	1,085	-	1,085
loss Available-for-sale financial	2,550	-	-	2,550
assets:	2.910		1.571	5 200
<ul> <li>Equity securities</li> <li>Debt investments</li> </ul>	3,819 13,363	-	1,571 1,014	5,390 14,377
Total assets	19,732	1,085	2,585	23,402
	19,132	1,085	2,365	23,402
Liabilities				
Derivatives	-	956	-	956

The impact of change in estimates used in measurement of fair value of level 3 securities is not material to the financial statements. The following table demonstrates the movement of the Group's level 3 investments:

	Equity securities RO 000's	Debt investments RO 000's	Total RO 000's
At 1 January 2017 Realised gain on sale Gain/ (Loss) from change in fair value Additions Disposals and redemption Exchange differences <b>At 31 December 2017</b>	31,418 (67) (2,124) 1,354 (4,103) (10) 26,468	20,272 9 (70) 3,300 (10,461) 	51,690 (58) (2,194) 4,654 (14,564) (10) 39,518
	Equity securities RO 000's	Debt investments RO 000's	Total RO 000's
At 1 January 2016 Realised gain on sale Loss from change in fair value Additions Disposals and redemption Exchange differences At 31 December 2016	$36,863 \\ 1,342 \\ (2,621) \\ 1,694 \\ (5,854) \\ \underline{ (6) } \\ 31,418 \\ \end{array}$	25,538 - - - - - - - - - - - - - - - - - - -	62,401 1,342 (2,621) 19,719 (29,145) (6) 51,690

#### 43. Fair value information (continued)

As of 31 December 2017, 75% (2016: 64%) of the level 3 equity securities were valued on the basis of fair valuation provided by investment managers and 25% (2016: 36%) were valued on the basis of latest available capital accounts statements of the investee companies received from independent fund managers as at 30 September and adjusted for subsequent cash flows till 31 December 2017. The debt investments were carried at cost. The Group holds adequate provisioning on the above investments as of the reporting date.

#### **43.1** Estimation of fair values

The following summarises the major methods and assumptions used in estimating the fair values of assets and liabilities:

#### 43.1.1 Loans and advances

Fair value is calculated based on discounted expected future principal and interest cash flows. Loan repayments are assumed to occur at contractual repayment dates, where applicable. For loans that do not have fixed repayment dates or that are subject to prepayment risk, repayments are estimated based on experience in previous periods when interest rates were at levels similar to current levels, adjusted for any differences in interest rate outlook. Expected future cash flows are estimated considering credit risk and any indication of impairment. Expected future cash flows for homogeneous categories of loans are estimated on a portfolio basis and discounted at current rates offered for similar loans to new borrowers with similar credit profiles. The estimated fair values of loans reflect changes in credit status since the loans were made and changes in interest rates in the case of fixed rate loans.

#### 43.1.2 Investments carried at cost and derivatives

Fair value is based on quoted market prices at the reporting date without any deduction for transaction costs. If a quoted market price is not available, fair value is estimated based on discounted cash flow and other valuation techniques.

Where discounted cash flow techniques are used, estimated future cash flows are based on management's best estimates and the discount rate is a market related rate for a similar instrument at the reporting date.

#### 43.1.3 Available for sale and fair value through profit or loss investments

Fair values for quoted investments are based on quoted bid prices as at the reporting date. Unquoted equity investments are valued on fair value provided by the investment management company or are valued on the basis of latest available capital accounts statement of the investee companies received from independent fund managers and adjusted for subsequent cash flows up to the reporting date.

#### 43.1.4 Bank and customer deposits

fFor demand deposits and deposits with no defined maturities, fair value is taken to be the amount payable on demand at the reporting date. The estimated fair value of fixed-maturity deposits, including certificates of deposit, is based on discounted cash flows using rates currently offered for deposits of similar remaining maturities. The value of longterm relationships with depositors is not taken into account in estimating fair values.

#### 43.1.5 Off-balance sheet financial instruments

No fair value adjustment is made with respect to credit-related off-balance sheet financial instruments, which include commitments to extend credit, standby letters of credit and guarantees, as the related future income streams materially reflect contractual fees and commissions actually charged at the reporting date for agreements of similar credit standing and maturity.

Foreign exchange contracts are

valued based on market prices. The market value adjustments in respect of foreign exchange contracts are included in the book values of other assets and other liabilities.

# $bank\ muscat\ SAOG$ Draft subject to Central Bank of Oman approval

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

#### 43 Fair value information (continued)

#### 43.1 Estimation of fair value (continued)

## 43.1.6 Off-balance sheet financial instruments (continued)

Foreign exchange contracts are valued based on market prices. The market value adjustments in respect of foreign exchange contracts are included in the book values of other assets and other liabilities.

#### 44 Comparative figures

No material corresponding figures for 2016 included for comparative purposes were reclassified.

Independent Auditors' report - page 1 to 6.

# FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

## Principal place of business:

Building No.120/4, Block No.311 Street No.62, Airport Heights Seeb, Sultanate of Oman

## **Registered address:**

P.O Box 134 Ruwi 112 Sultanate of Oman

# STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2017

2016 US\$'000	2017 US\$'000	ASSETS	Notes	2017 RO'000	2016 RO'000
7,286	9 462	Cash		2 259	2,805
235,095	8,462 317,265	Balances with Central Bank of Oman		3,258 122,147	2,803
39,647	70,352	Due from banks	4	27,085	15,264
99,785	151,042	Murabaha and other receivables	<del>4</del> 5	58,151	38,417
1,803,899	2,004,523	Musharaka	6	771,742	694,501
188,543	232,295	Ijarah Muntahia Bittamleek	7	89,434	72,589
128,572	131,916	Wakala Bil Istithmar	8	50,788	49,500
176,042	175,416	Investments	9	67,535	67,776
9,320	7,738	Property and equipment	10	2,979	3,588
12,333	11,705	Other assets	11	4,506	4,749
2,700,522	3,110,714	TOTAL ASSETS		1,197,625	1,039,701
	/	=	-		
		LIABILITIES, EQUITY OF			
		INVESTMENT ACCOUNTHOLDERS			
		AND OWNER'S EQUITY			
444,013	150,000	Due to banks under Wakala		57,750	170,945
430,941	537,243	Current accounts		206,839	165,912
-	115,865	Sukuk	12	44,608	-
39,340	81,667	Other liabilities	13	31,442	15,146
914,294	884,775	Total liabilities	_	340,639	352,003
		_			
		EQUITY OF INVESTMENT			
1,554,761	1,958,928	ACCOUNTHOLDERS	14	754,187	598,583
155.044	4 60 004	OWNER'S EQUITY	1.5		60.000
155,844	168,831	Allocated share capital	15	65,000 25,050	60,000
74,488	93,399	Retained earnings		35,958	28,678
-	2,532	Special reserve		975	-
1,135	2,249	Investment fair value reserve	_	866	437
231,467	267,011	Total owner's equity	_	102,799	89,115
		TOTAL LIABILITIES, EQUITY OF			
2 700 522	3 110 814	INVESTMENT ACCOUNTHOLDERS		1 107 (05	1 020 701
2,700,522	3,110,714	AND OWNER'S EQUITY	=	1,197,625	1,039,701
77,995	63,231	Contingent liabilities and commitments	16	24,344	30,028

The financial statements were authorised on\_\_\_\_\_\_ for issue in accordance with a resolution of the Board of Directors.

## CHAIRMAN

DIRECTOR

**CHIEF EXECUTIVE** 

The notes on pages 9 to 34 form an integral part of these financial statements.

Independent auditor's report – pages 1-3.

## STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2017

2016 US\$'000	2017 US\$'000		Notes	2017 RO'000	2016 RO'000
		Income			
96,097	121,267	Income from Islamic finance and investments	17	46,688	36,997
		_			
(24.075)		Return on equity of investment accountholders		(10.001)	(12.100)
(34,275) 3,190	(48,834) 3,068	before Meethaq's share as a Mudarib Meethaq's share as a Mudarib		(18,801) 1,181	(13,196) 1,228
5,190	5,000	Return on equity of investment		1,101	1,220
(31,085)	(45,766)	accountholders	_	(17,620)	(11,968)
65.010		Meethaq's share of income as a Mudarib and			25.020
65,012	75,501	Rab almal		<b>29,068</b> (1,272)	25,029
(3,426)	(3,304) (5,810)	Profit paid on Sukuk Net profit on due to banks under Wakala		(1,272) (2,237)	(1,319)
61,586	66,387	Net profit on due to banks under wakata	_	25,559	23,710
4,590	3,610	Other income	18	1,390	1,767
66,176	69,997	Net operating income		26,949	25,477
			-	_ • , · · ·	,
		Operating expenses			
(13,758)	(15,132)	Staff expenses		(5,826)	(5,297)
(3,231)	(3,800)	Occupancy costs		(1,463)	(1,244)
(2,790)	(3,000)	Depreciation	10	(1,155)	(1,074)
(10,205)	(11,634)	Others	_	(4,479)	(3,929)
(29,984)	(33,566)	_	_	(12,923)	(11,544)
36,192	36,431	Net income before provisions and taxation		14,026	13,933
50,172	50,451	The medile before provisions and taxation		14,020	13,755
(12,501)	(12,799)	Impairment for financing losses	19	(4,928)	(4,813)
(522)	(3,075)	Impairment for investments	9	(1,184)	(201)
3,249	4,969	Recoveries from provisions for impairment	19	1,913	1,251
26,418	25,526	Net income before taxation		9,827	10,170
(3,169)	(4,083)	_Taxation	_	(1,572)	(1,220)
23,249	21,443	_Net income for the year	_	8,255	8,950
		OTHER COMPREHENSIVE			
	(2,532)	<b>INCOME/(EXPENSE) FOR THE YEAR</b> Transferred to special reserve		(975)	
-	(4,334)	Other Comprehensive income/(expense) for	_	(713)	-
_	(2,532)	the year		(975)	_
	(1,002)		_	(), ()	
		TOTAL COMPREHENSIVE INCOME			
23,249	18,911	FOR THE YEAR		7,280	8,950
23,217	10,711		=	.,200	0,750

The notes on pages 9 to 34 form an integral part of these financial statements.

## STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2017

2016 US\$'000	2017 US\$'000		Notes	2017 RO'000	2016 RO'000
		Operating activities			
26,418	25,526	Net income before taxation		9,827	10,170
2 700	2 000	Adjustment for:	10	1 1 7 7	1.074
2,790 522	3,000	Depreciation	10 9	1,155	1,074
12,501	3,075 12,799	Impairment for investments Impairment for credit losses	9 19	1,184 4,928	201 4,813
(3,249)	(4,969)	Recoveries from impairment for credit losses	19	(1,913)	(1,251)
584	(1,055)	(Profit)/Loss on sale of investments	17	(406)	225
(997)	(1,312)	Dividends received		(505)	(383)
1,423	(1,091)	Profit equalisation reserve	13	(420)	548
239	(83)	Investment risk reserve	13	(32)	92
		Operating profit before changes in	-	<u> </u>	
40,231	35,890	operating assets and liabilities		13,818	15,489
		Net changes in operating assets and			
		liabilities:			
(22,662)	(51,569)	Murabaha and other receivables		(19,854)	(8,725)
(365,166)	(207,671)	Musharaka		(79,954)	(140,589)
(63,709)	(44,192)	Ijarah Muntahia Bittamleek		(17,014)	(24,528)
(129,870)	(3,377)	Wakala Bil Istithmar		(1,300)	(50,000)
813	2,610	Due from banks		1,005	314
(6,270)	630 106 204	Other assets		243	(2,414)
131,229 124,975	106,304	Current accounts Due to banks under Wakala		40,927	50,523 48,115
(21,657)	(124,974) 38,244	Other liabilities		(48,115) 14,724	(8,338)
(312,086)	(248,105)	Net cash used in operating activities	-	(95,520)	(120,153)
(312,000)	(240,103)	_Net cash used in operating activities	-	()3,320)	(120,133)
		Investing activities			
995	1,312	Dividends received		505	383
(12,909)	(3,499)	Purchase of investments		(1,347)	(4,970)
12	3,216	Proceeds from sale of investments		1,238	5
(2,330)	(1,418)	Addition to property and equipment	10	(546)	(897)
(14,232)	(389)	Net cash used in investing activities	-	(150)	(5,479)
			-		
		Financing activities			
25,974	12,987	Allocated capital received		5,000	10,000
	115,865	Sukuk issued during the year		44,608	-
226,661	405,342	Equity of investment accountholders	_	156,056	87,265
252,635	534,194	_Net cash generated from financing activities	_	205,664	97,265
(72, 602)	<b>395 5</b> 44	Net increase / ((decrease) in cash and cash		100 004	(29.267)
(73,683)	285,700	equivalents		109,994	(28,367)
24.062	(20 (21)	Cash and cash equivalents at the beginning of the year		(15 254)	12 112
34,062	(39,621)	Cash and cash equivalents at the end of the	-	(15,254)	13,113
(39,621)	246,079	year		94,740	(15,254)
(37,021)	270,077	_ year	-	),,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(13,237)
		Cash and Cash equivalents comprise of:			
7,286	8,462	Cash		3,258	2,805
235,095	317,265	Balances with Central Bank of Oman		122,147	90,512
37,037	70,352	Due from banks		27,085	14,259
(319,039)	(150,000)	Due to banks under Wakala		(57,750)	(122,830)
(39,621)	246,079	_	-	94,740	(15,254)
	·	=	-		

The notes on pages 9 to 34 form an integral part of these financial statements.

Independent auditor's report - pages 1-3.

## STATEMENT OF CHANGES IN OWNER'S EQUITY FOR THE YEAR ENDED 31 DECEMBER 2017

	Allocated share capital RO'000	Retained earnings RO'000	Special reserve RO'000	Investment fair value reserve RO'000	Total RO'000
Balance at 1 January 2017	60,000	28,678	-	437	89,115
Capital allocated by the Head office	5,000	-	-	-	5,000
Net income for the year	-	8,255	-	-	8,255
Reserve created during the year		(975)	975	-	-
Cumulative changes in fair value	-	-	-	429	429
Balance at 31 December 2017 (RO'000)	65,000	35,958	975	866	102,799
Balance at 31 December 2017 (US'000)	168,831	93,399	2,532	2,249	267,011

	Allocated share capital RO'000	Retained earnings RO'000	Special reserve RO'000	Investment fair value reserve RO'000	Total RO'000
Balance at 1 January 2016	50,000	19,728	-	(162)	69,566
Capital allocated by the Head office	10,000	-	-	-	10,000
Net income for the year	-	8,950	-	-	8,950
Reserve created during the year		-	-	-	-
Cumulative changes in fair value	-	-	-	599	599
Balance at 31 December 2016 (RO'000)	60,000	28,678	-	437	89,115
Balance at 31 December 2016 (US'000)	155,844	74,488	-	1,135	231,467

The notes on pages 9 to 34 form an integral part of these financial statements.

## STATEMENT OF SOURCES AND USES OF CHARITY FUND FOR THE YEAR ENDED 31 DECEMBER 2017

2016 US\$'000	2017 US\$'000		Notes	2017 RO'000	2016 RO'000
		Sources of charity fund			
46	158	Charity funds at beginning of the year		61	18
140	57	Proceeds of committed charity		22	54
34	21	Dividend purification	_	8	13
220	236	Total sources of funds during the year	_	91	85
		Uses of charity fund			
62	190	Distributed to charity organizations		73	24
62	190	Total uses of funds during the year		73	24
		Undistributed charity fund at end of the	_		
158	46	year	13	18	61

The notes on pages 9 to 34 form an integral part of these financial statements.

Independent auditor's report - pages 1 -3

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

## 1 Legal status and principal activities

bank muscat SAOG (the "Bank" or the "Head office") established "Meethaq Islamic banking window" ("Meethaq") in the Sultanate of Oman to carry out banking and other financial activities in accordance with Islamic Shari'a rules and regulations. Meethaq operates under an Islamic banking licence granted by the Central Bank of Oman ("the CBO") on 13 January 2013. Meethaq's Shari'a Supervisory Board is entrusted to ensure Meethaq's adherence to Shari'a rules and principles in its transactions and activities.

Meethaq offers a full range of Islamic banking services and products. The principal activities of Meethaq include: accepting Shari'a compliant customer deposits; providing Shari'a compliant financing based on various Shari'a compliant modes; undertaking investment activities; providing commercial banking services and other investment activities permitted under the CBO's Regulated Islamic Banking Services as defined in the licensing framework. As of 31 December 2017, Meethaq has 19 operating branches in the Sultanate of Oman (2016: 17 branches) and its registered address is P.O. Box 134, Ruwi, P C 112, Sultanate of Oman. Meethaq employed 259 employees as of 31 December 2017 (2016: 238).

The window is not a separate legal entity, the separate financial statements of Meethaq has been prepared to comply with the requirements of Articles 1.5.1.2 to 1.5.1.4 of Title 2 'General Obligations and Governance' of IBRF issued by Central Bank of Oman

## 2 Basis of preparation

## 2.1 Statement of compliance

In accordance with the requirements of Section 1.2 of Title 3 of the IBRF issued by CBO, the financial statements are prepared in accordance with Financial Accounting Standards (FAS) issued by the Accounting and Auditing Organisation for Islamic Financial Institutions (AAOIFI), the Shari'a Rules and Principles as determined by the Shari'a Supervisory Board of the Meethaq and other applicable requirements of CBO. In accordance with the requirements of AAOIFI, for matters which are not covered by AAOIFI and other directives, the Islamic Window uses the relevant International Financial Reporting Standards (IFRS) issued by International Accounting Standards Board (IASB).

## 2.2 Basis of measurement

The financial statements are prepared under the historical cost basis convention except for equity type investments at fair value through equity, debt type investments at fair value through income statement and derivative financial instruments.

## 2.3 Functional and presentation currency

The financial statements are presented in Rial Omani (RO) which is Meethaq's functional currency and also in US Dollars, for the convenience of the readers. The US Dollar amounts, which are presented in these financial statements have been translated from the Rial Omani amounts at an exchange rate of US Dollar 1 = RO 0.385. All financial information presented in Rial Omani and US Dollars has been rounded to the nearest thousands, unless otherwise stated.

## **3** Accounting policies

## 3.1 Summary of significant accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below:

## 3.1.1 Cash and cash equivalents

Cash and cash equivalents consist of cash in hand and bank balances, money market placements and deposits maturing within three months of the date of acquisition. Cash and cash equivalents are carried at amortised cost in the statement of financial position.

## **3** Accounting policies (continued)

## 3.1 Summary of significant accounting policies (continued)

#### 3.1.2 Due from banks

Due from banks comprise of receivables under Wakala contracts and Nostro balances. Wakala contracts are recognised at fair value of consideration paid less amounts settled, if any. Profits on Wakala balances are received as per the respective agreement. Nostro balances are current accounts of Meethaq with other financial institutions.

## 3.1.3 Murabaha receivables

Murabaha receivables are stated net of deferred profits, amounts written off and provision for impairment, if any.

Murabaha receivables are sales on deferred payment terms. Meethaq arranges a murabaha transaction by buying an asset (which represents the object of the murabaha) and then sells this asset to murabeh (beneficiary) after computing a margin of profit over cost. The sale price (cost plus the profit margin) is repaid in installments by the murabeh over the agreed period. Promise made in the murabaha to the purchase orderer is binding upon the customer.

## 3.1.4 Musharaka

Musharaka contract represents a partnership between Meethaq and a customer whereby each party contributes to the capital in equal or varying proportions to develop a new asset or share in an existing one, and whereby each of the parties becomes an owner of the capital on a permanent or declining basis and shall have a share of profits or losses. These are stated at the fair value of consideration given less any amounts written off and provision for impairment, if any. In Diminishing Musharaka based transactions, Meethaq enters into a Musharaka based on Shirkat-ul-milk for financing an agreed share of fixed asset (e.g. house, land, plant or machinery) with its customers and enters into periodic profit payment agreement on Ijara basis for the utilisation of Meethaq's Musharaka share by the customer. Over the tenor, one partner's investment in the partnership declines on account of the other partner's increase in the partnership investment through repayment of the former partner's share.

#### 3.1.5 Ijarah Muntahia Bittamleek

Ijarah assets (Ijarah Muntahia Bittamleek) are stated at cost less accumulated depreciation and any impairment in value. Under the terms of lease, the legal title of the assets passes at the end of the lease term, provided that all the lease installments are settled. Depreciation is calculated on systematic basis to reduce the cost of leased assets over the period of lease. The Meethaq assesses at each reporting date whether there is objective evidence that these assets are impaired. Impairment losses are measured as the difference between the carrying amount of the asset (including lease rental receivables) and the estimated recoverable amount. Impairment losses, if any, are recognised in the income statement.

#### 3.1.6 Wakala Bil Istithmar

An agreement between two parties whereby one party is a fund owner (the "Muwakkil") who provides a certain amount of money (the "Wakala capital") to an agent (the "Wakeel"), who invests the Wakala capital in a Shari'a compliant manner and according to the feasibility study/investment plan submitted to the Muwakkil by the Wakeel.

## 3.1.7 Sukuk

Sukuk are the asset backed, Shari'a a compliant trust certificates. Musharaka Sukuk are certificates of equal value representing ownership of asset. Sukuk are recognized at amount of proceeds minus issuance cost collected from the investors. Profits are recognized periodically till maturity subject to terms and conditions of issuing documents.

## **3** Accounting policies (continued)

## **3.1** Summary of significant accounting policies (continued)

#### 3.1.8 Investments

Investments comprise of equity type instruments carried at fair value through equity and debt type instruments carried at fair value through statement of income and at amortised cost.

All investments, are initially recognised at cost, being the fair value of the consideration given including acquisition charges associated with the investment, except in the case of investment carried at fair value through statement of income, if any.

## Equity/debt type instruments at fair value through equity

Subsequent to acquisition, investments designated at fair value through equity are re-measured at fair value with unrealised gains or losses recognised proportionately in owner's equity and equity of investment account holders until the investment is derecognised or determined to be impaired at which time the cumulative gain or loss previously recorded in owner's equity or equity of investment account holders is recognised in the statement of income. Where a reliable measure of fair value for equity instruments is not available, these are measured at cost. Impairment losses on instruments carried at fair value through equity are not reversed through the statement of income.

#### Debt-type instruments at fair value through statement of income

Subsequent to acquisition, investments designated at fair value through statement of income are re-measured at fair value with unrealised gains or losses recognised in the statement of income. All other gains or losses arising from these investments are also recognised in the statement of income.

## Debt-type instruments at amortised cost

Investments which have fixed or determinable payments and where Meethaq has both the intent and ability to hold to maturity are classified as debt type instrument carried at amortised cost. Such investments are carried at amortised cost, less provision for impairment in value. Amortised cost is calculated by taking into account any premium or discount on acquisition. Any gain or loss on such type of instruments is recognised in the statement of income, when the instruments are de-recognised or impaired.

## 3.1.9 Derivative financial instruments

Meethaq holds derivative financial instruments to hedge its foreign currency exposures. However, it does not apply hedge accounting. Hence, foreign exchange trading positions, including spot and forward contracts, are revalued at prevailing market rates at reporting date and the resultant gains and losses for the financial year are recognised in the statement of income.

## 3.1.10 Property and equipment

Property and equipment are stated at cost less accumulated depreciation. The cost of additions and major improvements are capitalised. Maintenance and repairs are charged to the statement of income as incurred. Gains or losses on disposal are reflected in other operating income. Depreciation is calculated using the straight-line method to allocate their cost or revalued amounts to their residual values over their estimated useful lives, as follows:

	Years
Furniture, fixtures and equipment	5 - 10
Hardware and software	5 - 10

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

## **3** Accounting policies (continued)

## **3.1** Summary of significant accounting policies (continued)

## 3.1.11 Due to banks under Wakala

Due to banks and financial institutions comprise of payables under Wakala contracts. These are recognised at fair value of consideration received less amounts settled, if any. Profits on these accounts are paid as per the respective agreement.

## 3.1.12 Current accounts

Current accounts are funds received under Qard whereby the principal amount is guaranteed to be repaid by Meethaq. These funds are neither entitled to any profit nor bear any losses. Current accounts are stated at fair value of consideration received less amounts settled, if any.

## 3.1.13 Equity of investment account holders

Equity of investment account holders comprises of deposits obtained on the basis of Mudaraba which are invested in Islamic assets. There is no restriction on Meethaq for the use of the equity of investment account holders. Equity of investment account holders is measured at the fair value of the consideration received less amounts settled.

## 3.1.14 Investment risk reserve

Investment risk reserves are amounts appropriated out of the income of equity of investment account holders, after allocating the mudarib share, in order to cater against future losses for equity of investment account holders.

## **3.1.15** Profit equalisation reserve

Meethaq appropriates a certain amount in excess of the profit to be distributed to equity of investment account holders before taking into consideration the Mudarib share of income. This is used to maintain a certain level of return on investment for equity of investment account holders.

#### **3.1.16 Revenue recognition**

#### Murabaha receivables

Profit on murabaha receivables is recognised when the income is both contractually determinable and quantifiable at the commencement of the transaction. Such income is recognised by proportionately allocating the attributable profits over the deferred period whereby each financial period carries its portion of profits irrespective of when the cash is received, net of suspended profit.

#### Musharaka

Income on Musharaka is recognised when the right to receive payment is established or when distribution is made, net of suspended profit.

#### Ijarah Muntahia Bittamleek

Income from Ijarah Muntahia Bittamleek assets is recognised on a time-apportioned basis over the lease term, net of depreciation. Income related to non-performing Ijarah Muntahia Bittamleek assets is excluded from statement of income.

#### Wakala Bil Istithmar

Wakala profit is usually reliably estimated and is internally accounted for on time-apportioned basis over the Wakala tenure based on the Wakala capital outstanding. The Wakeel would bear the loss in case of its default, negligence or violation of any of the terms and conditions of the Wakala agreement, otherwise the loss would be borne by the Muwakkil.

#### **Profit suspension**

Profit receivable which is doubtful of recovery is excluded from the profit recognised until it is received in cash.

## **3** Accounting policies (continued)

## **3.1** Summary of significant accounting policies (continued)

#### 3.1.16 Revenue recognition (continued)

#### Meethaq's share of income from equity of investment account holders (as Rabalmal and Mudarib)

Income is allocated proportionately between equity of investment account holders and shareholders on the basis of their respective investment in the pool before allocation of the mudarib fees. Meethaq's share as a mudarib for managing the equity of investment account holders is accrued based on the terms and conditions of the related mudaraba agreements.

#### Fees and commission income

Fees and commission income is recognised when earned.

Commission on letters of credit and letters of guarantee are recognised as income over the period of the transaction.

Fees for structuring and arrangement of financing transactions for and on behalf of other parties are recognised when the Islamic Window has fulfilled all its obligations in connection with the related transaction.

#### **Investment income**

Income from investments at amortised cost is recognised on a time-proportionate basis based on underlying rate of return. Dividend income is recognised when the Meethaq's right to receive the payment is established.

## 3.1.17 Return on equity of investment account holders

Return on equity of investment accountholders is calculated based on the income generated from jointly financed assets after deducting the expenses related to investment pool (mudarib expenses). Mudarib expenses include all direct expenses incurred by Meethaq, including specific provisions. Meethaq's "mudarib share of income" is deducted from the investors' share of income before distributing such income.

## 3.1.18 Taxation

Taxation is calculated and paid by the Head office on an overall basis. Taxation expense in the financial statements represents allocation of such taxation to the Meethaq. Deferred tax assets and liabilities are recognised only at head office level.

## 3.1.19 Provisions

Provisions are recognised when Meethaq has a present obligation (legal or constructive) arising from a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation.

#### 3.1.20 Derecognition of financial assets and liabilities

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognised when:

- (i) The right to receive cash flows from the asset has expired;
- (ii) Meethaq retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass through' arrangement; or
- (iii) Meethaq has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

A financial liability is derecognised when the obligation specified in the contract is discharged, cancelled or expires.

## **3** Accounting policies (continued)

#### **3.1** Summary of significant accounting policies (continued)

#### 3.1.21 Identification and measurement of impairment assets

At each reporting date, the Meethaq reviews the carrying amounts of its assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of impairment loss. Recoverable amount is the greater of net selling price and value in use.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. Impairment loss is recognised as an expense immediately in the income statement.

## **3.1.22** Earnings prohibited by Shari'a

Meethaq is committed to avoid recognising any income generated from non-Islamic sources. Accordingly, all non-Islamic income, if any, is credited to a charity fund where Meethaq uses these funds for social welfare activities.

## **3.1.23 Foreign currencies**

Transactions in foreign currencies are translated into Rial Omani at exchange rates ruling at the value dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated into Rial Omani at exchange rates ruling at the reporting date. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the statement of income.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined. The gain or loss arising on translation of non-monetary items measured at fair value is treated in line with the recognition of gain or loss on change in fair value of the item.

## 3.1.24 Employees' end of service benefits

Contributions to a defined contribution retirement plan, for Omani employees, in accordance with the Oman Social Insurance Scheme, are recognised as expense in the statement of income when accrued. Meethaq's obligation in respect of non-Omani terminal benefits, which is an unfunded defined benefit retirement plan, is the amount of future benefit that such employees have earned in return for their service in current and prior periods. This amount is accrued and recognised as an expense in the statement of income.

## 3.1.25 Joint and self-financed

Assets that are jointly owned by Meethaq and the equity of investment account holders are classified under the caption "jointly financed" in the financial statements. Assets that are financed solely by Meethaq, if any, are classified under "self-financed".

## 3.1.26 Zakah

Meethaq is not required to pay Zakah on behalf of shareholders and investment account holders. It is the responsibility of shareholders and investment account holders to pay Zakah.

## 3.1.27 Offsetting

Financial assets and financial liabilities are only offset and the net amount reported in the statement of financial position when there is a legal or religious enforceable right to set off the recognised amounts and Meethaq intends to either settle on a net basis, or to realise the asset and settle the liability simultaneously.

#### **3.1.28** Commingling of funds

The funds of Islamic Window are not commingled with the funds of Conventional Operations of the Bank.

## **3** Accounting policies (continued)

## **3.1** Summary of significant accounting policies (continued)

## 3.1.29 Fair value

Fair value is determined for each financial asset individually in accordance with the valuation policies set out below:

- For quoted investments that are traded in organised financial markets, fair value is determined by reference to the quoted market bid prices prevailing on the statement of financial position date.
- For unquoted investments, fair value is determined by reference to recent significant buy or sell transaction with third parties that are either completed or are in progress. Where no recent significant transactions have been completed or are in progress, fair value is determined by reference to the current market value of similar investments. For others, the fair value is based on the net present value of estimated future cash flows, or other relevant valuation methods.
- For investments that have fixed or determinable cash flows, fair value is based on the net present value of estimated future cash flows determined by the Islamic Window using current profit rates. For investments with similar terms and risk characteristics.
- Investments which cannot be remeasured to fair value using any of the above techniques are carried at cost, less impairment loss, if any.

## **3.2** Significant accounting judgments and estimates

The preparation of Meethaq's financial statements requires management to make judgments, estimates and assumptions that affect the amounts reported in the financial statements. The most significant use of judgments and estimates is as follows:

#### Impairment provisions against financing contracts with customers

Meethaq reviews its financing contracts at each reporting date to assess whether an impairment provision should be recorded in the financial statements. In particular, judgment by management is required in the estimation of the amount and timing of future cash flows when determining the level of provision required. Such estimates are based on assumptions about factors involving varying degrees of judgments and uncertainty. Actual results may differ due to changes in the underlying facts.

In addition to specific provisions against individually significant financing contracts, Meethaq also makes a collective impairment provision against exposures which, although not specifically identified as requiring a specific provision, have a greater risk of default than when originally granted. This takes into consideration, factors such as any deterioration in country risk, industry, and technological obsolescence, as well as identified structural weaknesses or deterioration in cash flows.

## Liquidity

Meethaq manages its liquidity through consideration of the maturity profile of its assets, liabilities and investment accounts which is set out in the liquidity risk disclosures. This requires judgment when determining the maturity of assets, liabilities and investment accounts with no specific maturities.

#### **Classification of investments**

Management decides on acquisition of:

- An equity type financial asset, whether it should be carried at fair value through equity or through statement of income, and
- For a debt type financial asset, whether it should be carried at amortised cost or at fair value through statement of income.

## 4 Due from banks

2016 US\$'000	2017 US\$'000		2017 RO'000	2016 RO'000
35,299	60,000	Due from banks under Wakala	23,100	13,590
4,348	10,352	Nostro current accounts	3,985	1,674
39,647	70,352	_	27,085	15,264

## 5 Murabaha and other receivables

2016 US\$'000	2017 US\$'000		2017 RO'000	2016 RO'000
		Murabaha receivables - Jointly		
110,504	163,662	finance	63,010	42,544
(10,078)	(12,673)	Deferred profit	(4,879)	(3,880)
(2,526)	(2,837)	Provision for impairment (note 19)	(1,093)	(972)
(13)	(18)	Reserved profit (note 19)	(7)	(5)
97,887	148,134	Net murabaha receivables	57,031	37,687
1,898	2,908	Receivables under Ujrah	1,120	730
99,785	151,042	=	58,151	38,417

## 6 Musharaka

2016 US\$'000	2017 US\$'000		2017 RO'000	2016 RO'000
1,836,174	2,044,247	Musharaka - Jointly financed	787,035	706,928
(32,155)	(39,269)	Provision for impairment (note 19)	(15,118)	(12,391)
(120)	(455)	Reserved profit (note 19)	(175)	(36)
1,803,899	2,004,523		771,742	694,501

## 7 Ijarah Muntahia Bittamleek

2016	2017		2017	2016
US\$'000	US\$'000		RO'000	RO'000
190,447	234,639	Cost, net of accumulated	90,336	73,322
(1,904)	(2,344)	depreciation - Jointly financed	(902)	(733)
188,543	232,295	Provision for impairment (note 19)	89,434	72,589

## 8 Wakala Bil Istithmar

2016	2017		2017	2016
US\$'000	US\$'000		RO'000	RO'000
129,870	133,247	Wakala Bil Istithmar - Jointly	51,300	50,000
(1,298)	(1,331)	financed	(512)	(500)
128,572	131,916	Provision for impairment (note 19)	50,788	49,500

## 9 Investments

2016 US\$'000	2017 US\$'000		2017 RO'000	2016 RO'000
		Equity type Investment at fair value through equity		
27,660	26,122	Shares - Jointly financed	10,057	10,649
		Debt type Investment at fair value through income statement		
132,458	132,457	Sukuk - Jointly financed	50,996	50,996
		Debt type Investment at fair value through equity		
5,000	8,506	Sukuk - Jointly financed	3,275	1,925
		Debt type Investment at amortised cost		
12,997	12,992	Sukuk - Jointly financed	5,002	5,004
178,115	180,077		69,330	68,574
(2,073)	(4,661)	Provision for investments	(1,795)	(798)
176,042	175,416	Investments (net)	67,535	67,776

The movement in investment securities is summarised as follows:

At 1 January 2017 Additions	Equity type investment RO'000 9,851	Debt type investment RO'000 57,925 1,349	Total RO'000 67,776 1,349
Disposal and redemption	(1,238)	-	(1,238)
Gain from change in fair value	429	1	430
Impairment losses	(1,184)	-	(1,184)
Amortization of discount / premium	-	(2)	(2)
Realized gain	217	-	217
Recoveries	187	-	187
At 31 December 2017 (RO'000)	8,262	59,273	67,535
As 31 December 2017 (US\$'000)	21,460	153,956	175,416

	Equity type	Debt type	
	investment	investment	Total
	RO'000	RO'000	RO'000
At 1 January 2016	6,405	56,233	62,638
Additions	3,048	1,925	4,973
Disposal and redemption	-	(5)	(5)
Gain/(loss) from change in fair value	599	(225)	374
Impairment losses	(201)	-	(201)
Amortization of discount / premium	-	(3)	(3)
At 31 December 2016 (RO'000)	9,851	57,925	67,776
As 31 December 2016 (US\$'000)	25,587	150,455	176,042

The movement in impairment of investment securities is summarised as follows:

2016 US\$'000	2017 US\$'000		2017 RO'000	2016 RO'000
1,551	2,073	At 1 January	798	597
522	3,075	Provided during the year	1,184	201
-	(486)	Released during the year	(187)	-
2,073	4,662	At 31 December	1,795	798

Equity type investments at fair value through equity is carried at fair value and includes a mark to market gain of RO 0.866 million (2016: gain of RO 0.437 million).

## **10 Property and equipment**

	2017			
	Furniture and		Hardware and	
	Fixtures	Equipment	software	Total
	<b>RO'000</b>	<b>RO'000</b>	RO'000	RO'000
Cost:				
At 1 January 2017	2,318	668	2,580	5,566
Additions	338	73	135	546
Disposals	-	-	-	-
At 31 December 2017	2,656	741	2,715	6,112
Accumulated depreciation:				
At 1 January 2017	901	290	787	1,978
Provided during the year	487	145	523	1,155
Disposals	-	-	-	-
At 31 December 2017	1,388	435	1,310	3,133
Net book values:				
At 31 December 2017 (RO'000)	1,268	306	1,405	2,979
At 31 December 2017 (US\$'000)	3,292	797	3,649	7,738

	2016			
	Furniture and		Hardware and	
	fixtures	Equipment	software	Total
	RO'000	RO'000	RO'000	RO'000
Cost:				
At 1 January 2016	1,863	563	2,243	4,669
Additions	455	105	337	897
Disposals	-	-		-
At 31 December 2016	2,318	668	2,580	5,566
Accumulated depreciation:				
At 1 January 2016	467	158	279	904
Provided during the year	434	132	508	1,074
Disposals	-	-	-	-
At 31 December 2016	901	290	787	1,978
Net book values:				
At 31 December 2016 (RO'000)	1,417	378	1,793	3,588
At 31 December 2016 (US\$'000)	3,681	982	4,657	9,320

## 11 Other assets

2016	2017		2017	2016
US\$'000	US\$'000		RO'000	RO'000
9,267	5,534	Profit receivable	2,131	3,568
1,761	2,719	Prepayments	1,047	678
1,305	<u>3,452</u>	_ Others	<u> </u>	503
12,333	<u>11,705</u>	=		4,749

## 12 Sukuk

In June 2017, the Meethaq -Islamic Banking Window of bank muscat S.A.O.G (Meethaq) issued Sukuk Al Musharaka Certificates. A special purpose vehicle (SPV) was formed for this purpose (Meethaq Sukuk Company LLC) which is the issuer and trustee of Sukuk program.

As part of the program, the first series of certificates was issued amounting to RO 44.6 million (face value RO 1.000/ per certificate) through a Shari'a compliant financing arrangement and approved by the Board of Directors of the bank.

The Sukuk has an indicative profit rate of 5 percent per annum, has a tenor of five years and is to be redeemed at face value subject to the terms and conditions given in the issuing documents. The profit on Sukuk is payable semi-annually in arrears in the month of June and December. The Sukuk is listed in Muscat Security Market ("MSM").

## 13 Other liabilities

2016	2017		2017	2016
US\$'000	US\$'000		RO'000	RO'000
1,296 3,166 4,462 23,023 11,855 39,340	7,249 7,249 49,678 24,740 81,667	Payable to head office Provision for taxation Due to head office Profit payable Others	2,791 2,791 19,126 9,525 31,442	499 1,219 1,718 8,864 4,564 15,146

Others include charity payable of RO 18 thousand (2016 - RO 61 thousand) which has been accumulated during the year.

Meethaq is not a separate taxable entity. The tax is calculated and paid on an overall basis by the head office. Based on the effective tax rate, Head office has allocated taxation provision to Meethaq. During the year, nothing has been paid to head office towards payment of prior years' tax dues (2016: 3.1 Million).

## 14 Equity of investment account holders

Equity of investment account holders ('IAH') is commingled with Meethaq's funds and utilised in the business of Meethaq according to the weights of each type of fund. These weights are declared by Meethaq at the beginning of each month. Mudarib expenses are charged to the pool which include all direct expenses incurred by Meethaq, including impairment provisions. Meethaq's effective share in profits as Mudarib for the period was 6.28% (2016: 9.3%). The rate of return on each type of investment account is disclosed by Meethaq on a monthly basis. As of 31 December, the analysis of equity of investment account holders is as follows:

2016 US\$'000	2017 US\$'000		2017 RO'000	2016 RO'000
242,745	294,234	Savings accounts	113,280	93,457
1,173,346	1,553,591	Fixed term accounts	598,132	451,738
134,577	108,184	Other deposits	41,651	51,812
1,550,668	1,956,009	Total	753,063	597,007
3,610	2,519	Profit equalisation reserve(note 14.1)	970	1,390
483	400	Investment risk reserve (notes 14.2)	154	186
1,554,761	1,958,928	-	754,187	598,583

## 14 Equity of investment account holders (continued)

## 14.1 Movement in profit equalisation reserve

2016	2017		2017	2016
US\$'000	US\$'000		RO'000	RO'000
2,187	3,610	Balance as at 1 January	1,390	842
1,423	1,860	Apportioned during the year	716	548
3,610	(2,951) 2,519	Amount utilised during the year Balance at 31 December	(1,136) 970	- 1,390

## 14.2 Movement in investment risk reserve

2016	2017		2017	2016
US\$'000	US\$'000		RO'000	RO'000
244	483	Balance as at 1 January	186	94
239	345	Apportioned during the year	133	92
483	(428) 400	Amount utilised during the year Balance at 31 December	(165) 154	- 186

## 15 Allocated share capital

In 2017, capital was injected of RO 5 million (RO 10 million in 2016) to comply with the regulatory requirements.

## 16 Contingencies and commitments

2016 US\$'000	2017 US\$'000		2017 RO'000	2016 RO'000
18,130	24,857	Guarantees	9,570	6,980
59,865	38,374	Letters of credit	14,774	23,048
77,995	63,231	-	24,344	30,028

## 17 Income from Islamic finance and investments

2016	2017		2017	2016
US\$'000	US\$'000		RO'000	RO'000
4,278	5,730	Murabaha receivables	2,206	1,647
80,956	95,930	Musharaka	36,933	31,168
4,543	8,397	Ijarah Muntahia Bittamleek	3,233	1,749
312	2,979	Wakala Bil Istithmar	1,147	120
6,008	8,231	Investments	3,169	2,313
96,097	121,267	-	46,688	36,997

## 18 Other income

2016 US\$'000	2017 US\$'000		2017 RO'000	2016 RO'000
1,969 (904)	2,379	Fee and commission	<b>916</b> (727)	758 (348)
(904)	(1,888) 1,810	Foreign exchange loss - net Handling commission	(727) 697	582
2,013	1,309	Service fee and other	504	775
4,590	3,610	_	1,390	1,767

## **19 Provision for impairment**

			2017		
	Wakala Bil Istithmar RO'000	Ijarah Muntahia Bittamleek RO'000	Murabaha receivables RO'000	Musharaka RO'000	Total RO'000
Provision at beginning of the year	500	733	972	12,391	14,596
Charge for the year Recoveries	12	169 -	264 (143)	4,483 (1,755)	4,928 (1,898)
Provision at end of the year	512	902	1,093	15,118	17,626
US\$'000	1,331	2,344	2,837	39,269	45,781
Profit not recognized			2017		
G	Wakala Bil Istithmar RO'000	Ijarah Muntahia Bittamleek RO'000	Murabaha receivables RO'000	Musharaka RO'000	Total RO'000
Balance at beginning of the year			5	36	41
Charge for the year	-	-	3 2	50 154	41 156
Write off/Refund	-	-	-	(15)	(15)
Balance at end of the year			7	175	182
US\$'000	-		18	455	473

		2016						
		Ijarah						
	Wakala Bil	Muntahia	Murabaha					
	Istithmar	Bittamleek	receivables	Musharaka	Total			
	RO'000	RO'000	RO'000	RO'000	RO'000			
Provision at beginning of the								
year	-	488	509	10,007	11,004			
Charge for the year	500	245	463	3,605	4,813			
Recoveries			-	(1,221)	(1,221)			
Provision at end of the year	500	733	972	12,391	14,596			
US\$'000	1,299	1,904	2,527	32,182	37,912			

Profit not recognized	2016							
		Ijarah						
	Wakala Bil	Wakala Bil Muntahia Murabaha						
	Istithmar	Bittamleek	receivables	Musharaka	Total			
	RO'000	RO'000	RO'000	RO'000	RO'000			
Balance at beginning of the								
year	-	-	-	67	67			
Charge for the year	-	-	5	190	195			
Write off/Refund	-	-	-	(191)	(191)			
Profit recovered		-		(30)	(30)			
Balance at end of the year	-	-	5	36	41			
US\$'000	-	-	13	94	106			

#### 20 Segmental information

The activities of Meethaq are performed on an integrated basis. Therefore, any segmentation of operating income, expenses, assets and liabilities is not relevant. Further, Meethaq operates solely in the Sultanate of Oman, therefore, no geographical segment information is presented.

### 21 Related party transactions

Related parties comprise of the Head office, directors and key management personnel of Meethaq and the Head office, close members of their families, entities owned or controlled, jointly controlled or significantly influenced by them, companies affiliated by virtue of shareholding in common with that of the Bank, members of Shari'a Supervisory Board (SSB) and external auditors.

The significant balances with related parties at 31 December 2017 were as follows:

2016 US\$'000	2017 US\$'000		2017 RO'000	2016 RO'000
		Statement of financial position Head office Balances:		
219,158	-	Due to banks- affiliates	-	84,376
4,462	7,249	Other liabilities	2,791	1,718
223,620	7,249	_	2,791	86,094

The transactions with the related parties included in the statement of income for the year ended 31 December 2017 are as follows:

2016	2017		2017	2016
US\$'000	US\$'000		RO'000	RO'000
		Statement of income		
930	2,551	Profit on due to banks	982	358
		Remuneration and expense		
236	234	reimbursements of SSB	90	91
1,166	2,785		1,072	449

## 22 Derivative financial instruments

	Positive Negative		Notional	Notion	Notional amounts by term to maturity			
	fair value	fair Value	amount total	within 3 months	4-12 months	> 12 months		
<b>31-Dec-17</b> Forward purchase contracts Forward sales contracts Total Total US\$	321 263 584 1,517	329 311 640 1,662	144,960 145,182 290,142 753,616	24,148 24,415 48,563 126,138	118,009 117,989 235,998 612,982	2,803 2,778 5,581 14,496		
31-Dec-16								
Forward purchase contracts	492	1,194	220,328	143,166	57,912	19,250		
Forward sales contracts	1,221	-	221,210	143,160	58,495	19,555		
Total	1,713	1,194	441,538	286,326	116,407	38,805		
Total US\$	4,449	3,101	1,146,852	743,704	302,356	100,792		

#### 23 Risk management

Meethaq's risk management is centralised at the level of Head office. It is a process whereby the Head office identifies key risks, applies consistent, understandable risk measures, and chooses which risks to reduce and which to hold and by what means and establishes procedures to monitor and report the resulting risk position for necessary action. The objective of risk management is to ensure that Meethaq operates within the risk appetite levels set by the Bank's Board of Directors while pursuing its objective of maximising the risk adjusted returns. The overall risk management philosophy of the Bank is disclosed in the consolidated financial statements of the Bank. Specific disclosures pertaining to the following risks, for which Meethaq is exposed, are given below:

### 23 Risk management (continued)

## (a) Liquidity risk

Liquidity risk is the risk that Meethaq will be unable to meet its payment obligations when they fall due under normal and stress circumstances. Meethaq Asset Liability sub-committee (MALCO) of the Bank manages the liquidity position of Meethaq. In order to ensure that Meethaq meets its financial obligations as and when they fall due, cash flow positions are closely monitored. If required, Meethaq, being a window operation of the Bank, obtains funding from the Head office.

The table below summarises the maturity profile of Meethaq's assets, liabilities and investment accounts as of 31 December 2017 based on expected periods to cash conversion from the statement of financial position date:

31 December 2017	On demand or within 3 months	4 to 12 months	1 to 5 years	More than 5	Total
ASSETS	RO'000	RO'000	1 to 5 years RO'000	years RO'000	RO'000
Cash and balances with Central Bank					
of Oman	100,415	9,613	10,308	5,069	125,405
Due from banks	27,085	-	-	-	27,085
Murabaha and other receivables	12,212	16,305	19,310	10,324	58,151
Musharaka	28,206	42,385	244,663	456,488	771,742
Ijarah Muntahia Bittamleek	882	4,287	35,528	48,737	89,434
Wakala Bil Istithmar	699	50,089		-	50,788
Investments	41,243	21,671	3,273	1,348	67,535
Property and equipment	-	-	-	2,979	2,979
Other assets	4,506				4,506
Total assets	215,248	144,350	313,082	524,945	1,197,625
Liabilities, equity of investment account holders and owner's					
<b>equity</b> Due to banks under Wakala	57 750				57 750
Current accounts	57,750 82 746		-	- 51,691	57,750 206,839
Sukuk	82,746	72,402	- 44,608	51,091	44,608
Other liabilities	23,815	- 7,627	44,008	-	· · · · ·
	<u> </u>	80,029	44,608	51,691	31,442
Total liabilities	· · ·	,	,		340,639
Equity of investment accountholders	86,350	232,208	326,648	108,981	754,187
Total owner's equity	-			102,799	102,799
Total liabilities, equity of investment account holders and owner's equity	250,661	312,237	271 256	263,471	1 107 625
	,		371,256		1,197,625
Net gap	(35,413)	(167,887)	(58,174)	261,475	-
Cumulative net gap	(35,413)	(203,300)	(261,474)	-	-

# bank muscat SAOG – MEETHAQ

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

## 23 Risk management (continued)

## (a) Liquidity risk (continued)

31 December 2017	On demand or within 3 months US'000	4 to 12 months US'000	1 to 5 years US'000	More than 5 years US'000	Total US'000
Cash and balances with Central Bank of Oman Due from banks	260,817	24,969	26,774	13,167	325,727
Murabaha and other receivables Musharaka Ijarah Muntahia Bittamleek Wakala Bil Istithmar Investments Property and equipment Other assets Total assets	70,352 31,719 73,262 2,290 1,815 107,126 - - - - 11,705 559,086	42,350 110,091 11,135 130,101 56,288 - - - 374,934	50,156 635,489 92,280 	26,817 1,185,681 126,590 3,501 7,738 	70,352 151,042 2,004,523 232,295 131,916 175,416 7,738 <u>11,705</u> 3,110,714
Liabilities, equity of investment account holders and owner's equity Due to banks under Wakala	150,000	_	_	_	150,000
Current accounts Sukuk	214,923	188,057	- 115,865	134,263	537,243 115,865
Other liabilities Total liabilities Equity of investment	61,857 426,780 224,288	<u>19,810</u> 207,867 603,137			81,667 884,775 1,958,928
accountholders Total owner's equity Total liabilities, equity of investment account holders and	<u> </u>			267,011	267,011
owner's equity Net gap	<u>651,068</u> (91,982)	<u>811,004</u> (436,070)	<u>964,301</u> (151,101)	<u>684,341</u> <u>679,153</u>	3,110,714
Cumulative net gap	(91,982)	(528,053)	(679,153)	<u> </u>	

## 23 Risk management (continued)

# (a) Liquidity risk (continued)

31 December 2016	On demand			More	
	or within 3	4 to 12	1 to 5	than 5	
	months	months	years	years	Total
	RO'000	RO'000	RO'000	RO'000	RO'000
Assets					
Cash and balances with					
Central Bank of Oman	80,309	2,925	8,590	1,493	93,317
Due from banks	14,259	586	-	419	15,264
Murabaha and other					
receivables	72	800	15,629	21,916	38,417
Musharaka	50,685	39,737	232,731	371,348	694,501
Ijarah Muntahia Bittamleek	1,017	2,923	21,683	46,966	72,589
Wakala Bil Istithmar	-	49,500	-	-	49,500
Investments	42,833	16,665	8,278	-	67,776
Property and equipment	-	-	-	3,588	3,588
Other assets	4,749	-	-	-	4,748
Total assets	193,924	113,136	286,911	445,730	1,039,701
Liabilities, equity of					
investment account holders					
and owner's equity					
Due to banks under Wakala	122,830	9,615	38,500	-	170,945
Current accounts	66,487	58,176	-	41,249	165,912
Other liabilities	13,963	1,183	-		15,146
Total liabilities	203,280	68,974	38,500	41,249	352,003
Equity of investment					
accountholders	59,108	85,116	420,850	33,509	598,583
Total owner's equity	-	-	-	89,115	89,115
Total liabilities, equity of					
investment account holders					
and owner's equity	262,388	154,090	459,350	163,873	1,039,701
Net gap	(68,465)	(40,954)	(172,438)	281,857	
Cumulative net gap	(68,465)	(109,419)	(281,857)		

### 23 Risk management (continued)

### (a) Liquidity risk (continues)

Total owner's equity

investment account holders and owner's

Cumulative net gap

Total liabilities, equity of

equity

Net gap

31 December 2016	On demand or within 3		1 to 5	More than 5	
	months	4 to 12 months	years	years	Total
	US'000	US'000	US'000	US'000	US'000
Assets					
Cash and balances					
with Central Bank					
of Oman	208,594	7,597	22,312	3,879	242,382
Due from banks	37,037	1,522	-	1,088	39,647
Murabaha and other					
receivables	189	2,078	40,594	56,924	99,785
Musharaka	131,650	103,212	604,497	964,540	1,803,899
Ijarah Muntahia					
Bittamleek	2,643	7,592	56,319	121,989	188,543
Wakala Bil Istithmar	-	128,572	-	-	128,572
Investments	111,252	43,286	21,504	-	176,042
Property and					
equipment		-	-	9,320	9,320
Other assets	12,332	-	-		12,332
Total assets	503,697	293,859	745,226	1,157,740	2700,522
Liabilities, equity of					
investment account					
holders and owner's					
equity					
Due to banks under					
Wakala	319,039	24,974	100,000	-	444,013
Current accounts	172,694	151,107	-	107,140	430,941
Other liabilities	36,268	3,072			39,340
Total liabilities	528,001	179,153	100,000	107,140	914,294
Equity of investment					
accountholders	153,527	221,081	1,093,117	87,036	1,554,761

400,234

(106,375)

(284, 206)

681,528

(177,831)

(177,831)

1,193,117

(447,891)

(732,097)

231,467

425,643

732,097

-

231,467

2,700,522

### 23 Risk management (continued)

## (b) Market risk

Market risk arises from fluctuations in profit rates, equity prices and foreign exchange rates.

#### Profit rate risk

Profit rate risk is the risk that Meethaq will incur a financial loss as a result of mismatch in the profit rate on Meethaq's assets and liabilities.

The profit distribution to Investment Accounts is based on profit sharing agreements. Therefore, Meethaq is not subject to any significant profit rate risk. However, the profit sharing agreements will result in Displaced Commercial Risk (DCR) when Meethaq's results do not allow Meethaq to distribute profits in line with the market rates. To cater against DCR, Meethaq creates profit equalisation reserve as disclosed in note 14.

Effective profit rates on profit bearing assets, liabilities and equity of investment account holders as of 31 December 2017 are as follows:

	2017	2016
Assets:		
Financing	4.92%	4.36%
Due from bank	0.42%	0.37%
Investments	3.85%	3.77%
Liabilities:		
Due to banks under Wakala	2.05%	1.76%
Meethaq Sukuk	5.00%	0.00%
Equity of Investment Account Holders	2.52%	2.00%

#### Foreign exchange risk

Foreign exchange risk arise from the movement of the rate of exchange over a period of time. Positions are monitored on a regular basis to ensure that they are maintained within established approved limits. The following table summarises the exposure by currency as of 31 December 2017.

		2017	
	Assets	Liabilities	Net
	RO'000	RO'000	RO'000
US Dollars	261,333	253,273	8,060
Euro	7,613	7,611	2
Great Britain Pound	8	4	4
UAE Dirham	293	986	(693)
Others	859	-	859
		2016	
	Assets	Liabilities	Net
	RO'000	RO'000	RO'000
US Dollars	358,726	374,076	(15,350)
Euro	8,945	8,933	12
Great Britain Pound	18,863	18,851	11
UAE Dirham	228	1,032	(804)
Others	4	1,015	(1,011)

#### Foreign currency risk sensitivity analysis

A 5% change in foreign exchange rates, with all other variables held constant, will have an impact of RO 0.412 Million on Meethaq's statement of income (2016 - RO 0.857 Million).

#### 23 Risk management (continued)

#### (b) Market risk (continued)

#### Equity price risk

Equity price risk is the risk that the fair values of equities decrease as the result of changes in the levels of equity indices and the value of individual stocks. A 10% change in equity indices will have an impact of RO 1.2 million on the equity of Meethaq (2016 - RO 1.2 Million).

#### (c) Credit risk

Credit risk is the risk that one party to a financial contract will fail to discharge an obligation and cause the other party to incur a financial loss. Meethaq credit risk is managed by monitoring credit exposures, continually assessing the creditworthiness of counterparties, and by entering into collateral agreements in the form of mortgages, pledge of assets and personal guarantees.

#### Maximum exposure to credit risk

The table below shows the maximum exposure to credit risk by type of Islamic financing contracts before the effect of mitigation through the use of collateral or other credit enhancements.

2016 US\$'000	2017 US\$'000		2017 RO'000	2016 RO'000
39,647	70,352	Due from banks	27,085	15,264
99,785	151,042	Murabaha receivables	58,151	38,417
1,803,899	2,004,523	Musharaka	771,742	694,501
188,543	232,295	Ijarah Muntahia Bittamleek	89,434	72,589
128,572	131,916	Wakala Bil Istithmar	50,788	49,500
150,454	153,957	Investment in Sukuk	59,273	57,925
9,267	5,534	Other assets	2,131	3,568
2,420,167	2,749,619	Total	1,058,604	931,764
77,995	63,231	Contingencies and commitments	24,344	30,028
2,493,162	2,812,850	Total credit risk exposure	1,082,948	961,792

#### Quality of maximum exposure to credit risk

The table below shows the credit quality of maximum exposure to credit risk based on Meethaq's Internal credit quality assessment. The balances presented are net of impairment provision.

	2017				
	Nethier past due nor impaired RO'000	Past due but not impaired RO'000	Non- performing RO'000	Total RO'000	
Due from banks	27,085	-	-	27,085	
Murabaha receivables	56,386	1,243	522	58,151	
Musharaka	755,343	10,581	5,818	771,742	
Ijarah Muntahia Bittamleek	89,434	-	-	89,434	
Wakala Bil Istithmar	50,788	-	-	50,788	
Investment in Sukuk	59,273	-	-	59,273	
Other assets	2,131	-	-	2,131	
	1,040,440	11,824	6,340	1,058,604	
US\$'000	2,702,441	30,711	16,467	2,749,619	

# bank muscat SAOG - MEETHAQ

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

### 23 Risk management (continued)

## (c) Credit risk (continued)

### Quality of maximum exposure to credit risk (continued)

	2016				
	Nethier past				
	due nor	Past due but	Non-		
	impaired	not impaired	performing	Total	
	RO'000	RO'000	RO'000	RO'000	
Due from banks	15,264	-	-	15,264	
Murabaha receivables	36,746	1,000	671	38,417	
Musharaka	687,422	5,807	1,272	694,501	
Ijarah Muntahia Bittamleek	72,589	-	-	72,589	
Wakala Bil Istithmar	49,500	-	-	49,500	
Investment in Sukuk	57,925	-	-	57,925	
Other assets	3,568	-	-	3,568	
	923,014	6,807	1,943	931,764	
US\$'000	2,397,438	17,682	5,047	2,420,167	

## Ageing analysis of past due but not impaired balances

	2017					
	Less than30 days RO'000	31 to 60 days RO'000	61 to 90 days RO'000	Total RO'000		
Musharaka	1,840	7,969	72	10,581		
Murabaha receivables	12	329	902	1,243		
Total (RO'000)	1,852	8,298	1,674	11,824		
Total (US\$'000)	4,810	21,554	4,347	30,712		
	2017					
	Sub-standard RO'000	Doubtful RO'000	Loss RO'000	Total RO'000		
Musharaka	3,880	1,228	710	5,818		
Murabaha receivables	306	49	167	522		
	4,186	1,277	877	6,340		
Provision for impairment	(1,037)	(584)	(753)	(2,374)		
Net (RO'000)	3,149	693	124	3,966		
Net (US\$'000)	8,179	1,800	322	10,301		
		20	16			
	Less than30 days RO'000	31 to 60 days RO'000	61 to 90 days RO'000	Total RO'000		
Musharaka	_	5,378	429	5,807		
Murabaha receivables	-	1,000	-	1,000		
Total (RO'000)	-	6,378	429	6,807		
Total (US\$'000)	-	16,567	1,115	17,682		

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

### 23 Risk management (continued)

#### (c) Credit risk (continued)

## Ageing analysis of past due but not impaired balances (continued)

		2016				
	Sub-standard RO'000	Doubtful RO'000	Loss RO'000	Total RO'000		
Musharaka	190	614	466	1,270		
Murabaha receivables	180	483	10	673		
	370	1,097	476	1,943		
Provision for impairment	(105)	(582)	(449)	(1,136)		
Net	265	515	27	807		
(US\$'000)	689	1,338	70	2,097		

## (d) Operational risk

Operational risk is the deficiencies in information systems/internal controls or uncontrollable external events that will result in loss. The risk is associated with human error, systems failure and inadequate procedures or control and external causes. As per the Basel Committee on grouping Supervision (BCBS), operational risk is the risk of monetary losses resulting from inadequate or failed internal processes, people and systems or from external events. Operational risk includes legal risk but excludes strategic and reputational risk.

As the management of all other risks, operational risk for Meethaq is managed centrally at the Head office level. The detailed operational risk management approach is disclosed in the consolidated financial statements of the Bank.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

## 24 Concentration of assets, liabilities and investment accounts

All the assets, liabilities and Investment account holders (IAH's) of Meethaq are located in Oman. The distribution of assets, liabilities and investment accounts is as follows:

	Assets 2017 RO'000	Liabilities 2017 RO'000	IAH's 2017 RO'000	Assets 2016 RO'000	Liabilities 2016 RO'000	IAH's 2016 RO'000
Government	173,106	174,408	544,149	65,756	120,000	459,490
Trading and manufacturing	72,138	2,389	28,561	19,152	-	207
Construction	161,453	1,170	115	194,970	-	806
Retail	489,325	10,035	130,172	422,694	45,912	100,796
Banking and financial						
institutions	28,489	60,541	-	90,015	172,663	-
Services	45,068	29,428	49,913	3,588	-	26,672
Transport &						
Communications	211,783	1,140	-	218,001	-	-
Others	16,263	61,528	1,277	25,525	13,428	10,612
	1,197,625	340,639	754,187	1,039,701	352,003	598,583
	<b>.</b> .			<b>.</b> .	x · · · · · · ·	T 4 TTI
	Assets	Liabilities	IAH's	Assets	Liabilities	IAH's
	2017	2017	<b>2017</b>	2016	2016	2016
	US'000	US'000	US'000	US'000	US'000	US'000
Government	449,626	453,008	1,413,371	170,795	311,688	1,193,481
Trading and manufacturing	187,372	6,205	74,185	49,745	-	537
Construction	419,360	3,038	299	506,416	-	2,094
Retail	1,270,974	26,065	338,109	1,097,907	119,252	261,807
Banking and financial						
institutions	73,997	157,250	-	233,804	448,476	
Services	117,060	76,435	129,645	9,319	-	69,277
Transport &						
Communications	550,085	2,962	-	566,237	-	-
Others	42,240	159,812	3,319	66,299	34,878	27,565
	3,110,714	884,775	1,958,928	2,700,522	914,294	1,554,761

# 25 Capital management

Central Bank of Oman (CBO), sets and monitors capital requirements for the Bank as whole as well as individually for Meethaq being a window operation. A minimum of 12% ratio of total capital to total risk-weighted assets ratio is required to be maintained by Meethaq. The regulatory capital of Meethaq is analysed into the following tiers:

• Tier I capital, which includes share capital allocated from the Head office;

• Tier II capital, which includes collective impairment allowance to the extent of 1.25% of the risk weighted assets

## 25 Capital management (continued)

The following table sets out the capital adequacy position of Meethaq:

2016	2017		2017	2016
US\$'000	US\$'000		RO'000	RO'000
229,709	262,193	Tier I Capital	100,944	88,438
22,998	26,187	Tier II Capital	10,082	8,854
252,707	288,380	Total regulatory capital	111,026	97,292
		Risk weighted assets (RWA)		
1,511,592	1,715,645	Credit risk	660,523	581,963
163,535	181,816	Market risk	69,999	62,961
101,325	115,244	Operational Risk	44,369	39,010
1,776,452	2,012,705	Total RWA	774,891	683,934
		Capital ratios		
14.23%	14.33%	Total capital as a % of total RWA	14.33%	14.23%
		Total tier I capital as a % of total		
12.93%	13.03%	RWA	13.03%	12.93%

## 26 Fair value of assets and liabilities

Set out below is an overview of carrying value of financial assets and liabilities held by Meethaq as of reporting date which, in the opinion of the management, are not materially different from the fair value:

#### 31 December 2017

Carrying amount US\$'000	Fair value US\$'000		Carrying amount RO'000	Fair value RO'000
		Assets:		
70,352	70,352	Due from banks	27,085	27,085
151,042	151,042	Murabaha and other receivables	58,151	58,151
2,004,523	2,004,523	Musharaka	771,742	771,742
232,295	232,295	Ijarah Muntahia Bittamleek	89,434	89,434
131,916	131,916	Wakala Bil Istithmar	50,788	50,788
175,416	175,416	Investments	67,535	67,535
5,534	5,534	Other assets	2,131	2,131
2,771,078	2,771,078	Total	1,066,866	1,066,866
		Liabilities:		
150,000	150,000	Due to banks under Wakala	57,750	57,750
115,865	115,865	Sukuk	44,608	44,608
537,243	537,244	Current accounts	206,839	206,839
56,927	56,927	Other liabilities	21,917	21,917
1,958,928	1,958,927	Equity of Investment Account Holders	754,187	754,187
2,818,963	2,818,963	Total	1,085,301	1,085,301

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

### 26 Fair value of assets and liabilities (continued)

#### 31 December 2016

Carrying amount US\$'000	Fair value US\$'000		Carrying amount RO'000	Fair value RO'000
		Assets:		
39,647	39,647	Due from banks	15,264	15,264
99,785	99,785	Murabaha and other receivables	38,417	38,417
1,803,899	1,803,899	Musharaka	694,501	694,501
188,543	188,543	Ijarah Muntahia Bittamleek	72,589	72,589
128,572	128,572	Wakala Bil Istithmar	49,500	49,500
176,042	176,042	Investments	67,776	67,776
9,267	9,267	Other assets	3,568	3,568
2,445,755	2,445,755	Total	941,615	941,615
		Liabilities:		
444.012	444.012		170.045	170.045
444,013	444,013	Due to banks under Wakala	170,945	170,945
430,940	430,940	Current accounts	165,912	165,912
27,486	27,486	Other liabilities	10,582	10,582
1,554,761	1,554,761	Equity of Investment Account Holders	598,583	598,583
2,457,200	2,457,200	Total	946,022	946,022

#### Fair value hierarchy

Fair values of quoted securities/sukuks are derived from quoted market prices in active markets, if available. For unquoted securities/sukuks, fair value is estimated using appropriate valuation techniques. Such techniques may include using recent arm's length market transactions; reference to the current fair value of another instrument that is substantially the same; discounted cash flow analysis or other valuation models.

Meethaq uses the following hierarchy for determining and disclosing the fair value of financial instruments:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities;

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly; and

Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

The following table shows an analysis of financial instruments recorded at fair value by level of the fair value hierarchy at 31 December 2017:

31 December 2017	Level 1 RO'000	Level 3 RO'000	Total RO'000
<b>Investments carried at fair value through equity</b> Quoted equity Unquoted equity	6,417 -	5,120	6,417 5,120
<b>Investments carried at fair value through P&amp;L</b> Quoted bonds	<u> </u>	5,120	<u>50,996</u> <u>62,533</u>

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 (continued)

### 26 Fair value of assets and liabilities (continued)

#### Fair value hierarchy (continued)

31 December 2016	Level 1	Level 3	Total
	RO'000	RO'000	RO'000
Investments carried at fair value through equity Quoted equity Unquoted equity	7,023	4,753	7,023 4,753
Investments carried at fair value through P&L	50,996	4,753	50,996
Quoted bonds	58,019		62,772

# Transfers between Level 1, Level 2 and Level 3

During the year ended 31 December 2017 and 2016 there were no transfers between Level 1 and Level 3 fair value measurements, and no transfers into or out of Level 2 fair value measurement.

Level 3 equity securities are valued on the basis of fair valuation provided by investment managers.

## 27 Comparative figures

Certain corresponding figures for 2016 have been reclassified in order to conform with the presentation for the current year. Such reclassifications are not considered material and do not affect previously reported net income or owners' equity.

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