PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

EXXON MOBIL CORPORATION CONDENSED CONSOLIDATED STATEMENT OF INCOME

(millions of dollars)

	Three Mont	hs Ended
	March 31,	
	2017	2016
Revenues and other income		
Sales and other operating revenue (1)	61,090	47,105
Income from equity affiliates	1,710	1,251
Other income	487	351
Total revenues and other income	63,287	48,707
Costs and other deductions		
Crude oil and product purchases	30,359	20,707
Production and manufacturing expenses	7,845	7,561
Selling, general and administrative expenses	2,599	2,593
Depreciation and depletion	4,519	4,765
Exploration expenses, including dry holes	289	355
Interest expense	146	77
Sales-based taxes (1)	5,342	4,815
Other taxes and duties	6,270	6,104
Total costs and other deductions	57,369	46,977
Income before income taxes	5,918	1,730
Income taxes	1,828	(51)
Net income including noncontrolling interests	4,090	1,781
Net income attributable to noncontrolling interests	80	(29)
Net income attributable to ExxonMobil	4,010	1,810
Earnings per common share (dollars)	0.95	0.43
Earnings per common share - assuming dilution (dollars)	0.95	0.43
Dividends per common share (dollars)	0.75	0.73
(1) Sales-based taxes included in sales and other operating revenue	5,342	4,815

EXXON MOBIL CORPORATION CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

(millions of dollars)

	Three Months Ended March 31,	
	2017	2016
Net income including noncontrolling interests	4,090	1,781
Other comprehensive income (net of income taxes)	•	ŕ
Foreign exchange translation adjustment	1,408	3,340
Postretirement benefits reserves adjustment (excluding amortization)	(25)	(119)
Amortization and settlement of postretirement benefits reserves adjustment	, ,	· · ·
included in net periodic benefit costs	256	289
Total other comprehensive income	1,639	3,510
Comprehensive income including noncontrolling interests	5,729	5,291
Comprehensive income attributable to noncontrolling interests	159	354
Comprehensive income attributable to ExxonMobil	5,570	4,937

EXXON MOBIL CORPORATION CONDENSED CONSOLIDATED BALANCE SHEET

(millions of dollars)

	Mar. 31, 2017	Dec. 31, 2016
Assets	-	
Current assets		
Cash and cash equivalents	4,897	3,657
Notes and accounts receivable – net	21,842	21,394
Inventories		
Crude oil, products and merchandise	10,686	10,877
Materials and supplies	4,187	4,203
Other current assets	1,519	1,285
Total current assets	43,131	41,416
Investments, advances and long-term receivables	38,268	35,102
Property, plant and equipment – net	253,147	244,224
Other assets, including intangibles – net	9,663	9,572
Total assets	344,209	330,314
Liabilities		
Current liabilities		
Notes and loans payable	18,483	13,830
Accounts payable and accrued liabilities	32,069	31,193
Income taxes payable	2,822	2,615
Total current liabilities	53,374	47,638
Long-term debt	25,124	28,932
Postretirement benefits reserves	20,584	20,680
Deferred income tax liabilities	34,772	34,041
Long-term obligations to equity companies	5,175	5,124
Other long-term obligations	21,409	20,069
Total liabilities	160,438	156,484
Commitments and contingencies (Note 3)		
Equity		
Common stock without par value		
(9,000 million shares authorized, 8,019 million shares issued)	14,415	12,157
Earnings reinvested	408,707	407,831
Accumulated other comprehensive income	(20,679)	(22,239)
Common stock held in treasury		
(3,782 million shares at March 31, 2017 and		
3,871 million shares at December 31, 2016)	(225,292)	(230,424)
ExxonMobil share of equity	177,151	167,325
Noncontrolling interests	6,620	6,505
Total equity	183,771	173,830
Total liabilities and equity	344,209	330,314

EXXON MOBIL CORPORATION CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

(millions of dollars)

	Three Months Ended March 31,	
	2017	2016
Cash flows from operating activities	<u> </u>	
Net income including noncontrolling interests	4,090	1,781
Depreciation and depletion	4,519	4,765
Changes in operational working capital, excluding cash and debt	793	(399)
All other items – net	(1,229)	(1,335)
Net cash provided by operating activities	8,173	4,812
Cash flows from investing activities		
Additions to property, plant and equipment	(2,890)	(4,601)
Proceeds associated with sales of subsidiaries, property, plant and		
equipment, and sales and returns of investments	687	177
Additional investments and advances	(1,738)	(234)
Other investing activities – net	180	309
Net cash used in investing activities	(3,761)	(4,349)
Cash flows from financing activities		
Additions to long-term debt	60	11,963
Additions to short-term debt	1,734	-
Reductions in short-term debt	(2,669)	(28)
Additions/(reductions) in commercial paper, and debt with three		
months or less maturity (1)	1,308	(7,594)
Cash dividends to ExxonMobil shareholders	(3,134)	(3,054)
Cash dividends to noncontrolling interests	(44)	(42)
Common stock acquired	(501)	(726)
Common stock sold	-	5
Net cash used in financing activities	(3,246)	524
Effects of exchange rate changes on cash	74	154
Increase/(decrease) in cash and cash equivalents	1,240	1,141
Cash and cash equivalents at beginning of period	3,657	3,705
Cash and cash equivalents at end of period	4,897	4,846
Supplemental Disclosures		
Income taxes paid	1,970	749
Cash interest paid	368	223

2017 Non-Cash Transactions

During the first quarter, the Corporation completed the acquisitions of InterOil Corporation and of companies that own certain oil and gas properties in the Permian Basin and other assets. These transactions included a significant non-cash component. Additional information is provided in Note 9.

⁽¹⁾ Includes a net addition of commercial paper with a maturity of over three months of \$0.1 billion in 2017 and \$0.7 billion in 2016. The gross amount of commercial paper with a maturity of over three months issued was \$1.1 billion in 2017 and \$1.0 billion in 2016, while the gross amount repaid was \$1.0 billion in 2017 and \$0.3 billion in 2016.

EXXON MOBIL CORPORATION CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

(millions of dollars)

		ExxonN	Iobil Share of E	Equity			
			Accumulated				
			Other	Common			
			Compre-	Stock	ExxonMobil	Non-	
	Common	Earnings	hensive	Held in	Share of	controlling	Total
	Stock	Reinvested	Income	Treasury	Equity	Interests	Equity
Balance as of December 31, 2015	11,612	412,444	(23,511)	(229,734)	170,811	5,999	176,810
Amortization of stock-based awards	211	, -	_	_	211	_	211
Tax benefits related to stock-based							
awards	4	_	_	-	4	-	4
Other	(2)	-	-	-	(2)	-	(2)
Net income for the period	` <u>-</u>	1,810	-	-	1,810	(29)	1,781
Dividends – common shares	-	(3,054)	-	-	(3,054)	(42)	(3,096)
Other comprehensive income	-	-	3,127	-	3,127	383	3,510
Acquisitions, at cost	-	-	-	(726)	(726)	-	(726)
Dispositions	-	-	-	6	6	-	6
Balance as of March 31, 2016	11,825	411,200	(20,384)	(230,454)	172,187	6,311	178,498
Balance as of December 31, 2016	12,157	407,831	(22,239)	(230,424)	167,325	6,505	173,830
Amortization of stock-based awards	264	-	(==,==>)	(===0, := :)	264	-	264
Other	(84)	_	_	_	(84)	_	(84)
Net income for the period	-	4,010	_	_	4,010	80	4,090
Dividends – common shares	_	(3,134)	_	-	(3,134)	(44)	(3,178)
Other comprehensive income	_	-	1,560	_	1,560	79	1,639
Acquisitions, at cost	-	_	_	(582)	(582)	-	(582)
Issued for acquisitions	2,078	-	=	5,711	7,789	-	7,789
Dispositions	- -	-	-	3	3	-	3

	Three Mont	ths Ended Mai	rch 31, 2017	Three M	onths Ended Ma	rch 31, 2016
		Held in			Held in	
Common Stock Share Activity	Issued	Treasury	Outstanding	Issued	Treasury	Outstanding
	(n	illions of share	es)		(millions of share	es)
Balance as of December 31	8,019	(3,871)	4,148	8,01	9 (3,863)	4,156
Acquisitions	-	(7)	(7)		- (9)	(9)
Issued for acquisitions	-	96	96			-
Dispositions	-	-	-			-
Balance as of March 31	8,019	(3,782)	4,237	8,01	9 (3,872)	4,147

408,707

(20,679)

(225,292)

The information in the Notes to Condensed Consolidated Financial Statements is an integral part of these statements.

14,415

Balance as of March 31, 2017

EXXON MOBIL CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. Basis of Financial Statement Preparation

These unaudited condensed consolidated financial statements should be read in the context of the consolidated financial statements and notes thereto filed with the Securities and Exchange Commission in the Corporation's 2016 Annual Report on Form 10-K. In the opinion of the Corporation, the information furnished herein reflects all known accruals and adjustments necessary for a fair statement of the results for the periods reported herein. All such adjustments are of a normal recurring nature. Prior data has been reclassified in certain cases to conform to the current presentation basis.

The Corporation's exploration and production activities are accounted for under the "successful efforts" method.

2. Recently Issued Accounting Standards

In May 2014, the Financial Accounting Standards Board issued a new standard, *Revenue from Contracts with Customers*. The standard establishes a single revenue recognition model for all contracts with customers, eliminates industry specific requirements, and expands disclosure requirements. The standard is required to be adopted beginning January 1, 2018. "Sales and Other Operating Revenue" on the Consolidated Statement of Income includes sales, excise and value-added taxes on sales transactions. When the Corporation adopts the standard, revenue will exclude sales-based taxes collected on behalf of third parties. This change in reporting will not impact earnings. The Corporation expects to adopt the standard using the Modified Retrospective method, under which prior years' results are not restated, but supplemental information on the impact of the new standard is provided for 2018 results. The Corporation continues to evaluate other areas of the standard, which are not expected to have a material effect on the Corporation's financial statements.

In February 2016, the Financial Accounting Standards Board issued a new standard, *Leases*. The standard requires all leases with an initial term greater than one year be recorded on the balance sheet as an asset and a lease liability. ExxonMobil is evaluating the standard and its effect on the Corporation's financial statements and plans to adopt it in 2019.

In March 2017, the Financial Accounting Standards Board issued an Accounting Standards Update, *Compensation – Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost.* The update requires that the service cost component of net benefit costs be reported in the same line in the income statement as other compensation costs and that the other components of net benefit costs be presented separately from the service cost component. Additionally, only the service cost component of net benefit costs will be eligible for capitalization. The update is required to be adopted beginning January 1, 2018. ExxonMobil is evaluating the standard and its effect on the Corporation's financial statements.

3. Litigation and Other Contingencies

Litigation

A variety of claims have been made against ExxonMobil and certain of its consolidated subsidiaries in a number of pending lawsuits. Management has regular litigation reviews, including updates from corporate and outside counsel, to assess the need for accounting recognition or disclosure of these contingencies. The Corporation accrues an undiscounted liability for those contingencies where the incurrence of a loss is probable and the amount can be reasonably estimated. If a range of amounts can be reasonably estimated and no amount within the range is a better estimate than any other amount, then the minimum of the range is accrued. The Corporation does not record liabilities when the likelihood that the liability has been incurred is probable but the amount cannot be reasonably estimated or when the liability is believed to be only reasonably possible or remote. For contingencies where an unfavorable outcome is reasonably possible and which are significant, the Corporation discloses the nature of the contingency and, where feasible, an estimate of the possible loss. For purposes of our contingency disclosures, "significant" includes material matters as well as other matters which management believes should be disclosed. ExxonMobil will continue to defend itself vigorously in these matters. Based on a consideration of all relevant facts and circumstances, the Corporation does not believe the ultimate outcome of any currently pending lawsuit against ExxonMobil will have a material adverse effect upon the Corporation's operations, financial condition, or financial statements taken as a whole.

Other Contingencies

The Corporation and certain of its consolidated subsidiaries were contingently liable at March 31, 2017, for guarantees relating to notes, loans and performance under contracts. Where guarantees for environmental remediation and other similar matters do not include a stated cap, the amounts reflect management's estimate of the maximum potential exposure. These guarantees are not reasonably likely to have a material effect on the Corporation's financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

		As of March 31, 2017	
	Equity	Other	
	Company	Third Party	
	Obligations (1)	Obligations	Total
		(millions of dollars)	
Guarantees			
Debt-related	117	30	147
Other	2,667	4,000	6,667
Total	2,784	4,030	6,814

(1) ExxonMobil share

Additionally, the Corporation and its affiliates have numerous long-term sales and purchase commitments in their various business activities, all of which are expected to be fulfilled with no adverse consequences material to the Corporation's operations or financial condition.

The operations and earnings of the Corporation and its affiliates throughout the world have been, and may in the future be, affected from time to time in varying degree by political developments and laws and regulations, such as forced divestiture of assets; restrictions on production, imports and exports; price controls; tax increases and retroactive tax claims; expropriation of property; cancellation of contract rights and environmental regulations. Both the likelihood of such occurrences and their overall effect upon the Corporation vary greatly from country to country and are not predictable.

In accordance with a nationalization decree issued by Venezuela's president in February 2007, by May 1, 2007, a subsidiary of the Venezuelan National Oil Company (PdVSA) assumed the operatorship of the Cerro Negro Heavy Oil Project. This Project had been operated and owned by ExxonMobil affiliates holding a 41.67 percent ownership interest in the Project. The decree also required conversion of the Cerro Negro Project into a "mixed enterprise" and an increase in PdVSA's or one of its affiliate's ownership interest in the Project, with the stipulation that if ExxonMobil refused to accept the terms for the formation of the mixed enterprise within a specified period of time, the government would "directly assume the activities" carried out by the joint venture. ExxonMobil refused to accede to the terms proffered by the government, and on June 27, 2007, the government expropriated ExxonMobil's 41.67 percent interest in the Cerro Negro Project.

On September 6, 2007, affiliates of ExxonMobil filed a Request for Arbitration with the International Centre for Settlement of Investment Disputes (ICSID). The ICSID Tribunal issued a decision on June 10, 2010, finding that it had jurisdiction to proceed on the basis of the Netherlands-Venezuela Bilateral Investment Treaty. On October 9, 2014, the ICSID Tribunal issued its final award finding in favor of the ExxonMobil affiliates and awarding \$1.6 billion as of the date of expropriation, June 27, 2007, and interest from that date at 3.25% compounded annually until the date of payment in full. The Tribunal also noted that one of the Cerro Negro Project agreements provides a mechanism to prevent double recovery between the ICSID award and all or part of an earlier award of \$908 million to an ExxonMobil affiliate, Mobil Cerro Negro, Ltd., against PdVSA and a PdVSA affiliate, PdVSA CN, in an arbitration under the rules of the International Chamber of Commerce.

On February 2, 2015, Venezuela filed a Request for Annulment of the ICSID award. On March 9, 2017, the ICSID Committee hearing the Request for Annulment issued a decision partially annulling the award of the Tribunal issued on October 9, 2014. The Committee affirmed the compensation due for the La Ceiba project and for export curtailments at the Cerro Negro project, but annulled the portion of the award relating to the Cerro Negro Project's expropriation (\$1.4 billion) based on its determination that the prior Tribunal failed to adequately explain why the cap on damages in the indemnity owed by PdVSA did not affect or limit the amount owed for the expropriation of the Cerro Negro project. As a result, ExxonMobil retains an award for \$260 million (including accrued interest). Under the ICSID rules, ExxonMobil may seek to re-arbitrate the issue that was the basis for the annulment in a new ICSID arbitration proceeding.

The United States District Court for the Southern District of New York entered judgment on the ICSID award on October 10, 2014. Motions filed by Venezuela to vacate that judgment on procedural grounds and to modify the judgment by reducing the rate of interest to be paid on the ICSID award from the entry of the court's judgment, until the date of payment, were denied on February 13, 2015, and March 4, 2015, respectively. On March 9, 2015, Venezuela filed a notice of appeal of the court's actions on the two motions. Oral arguments on this appeal were held before the United States Court of Appeals for the Second Circuit on January 7, 2016.

A stay of the District Court's judgment has continued pending the completion of the Second Circuit appeal. The net impact of these matters on the Corporation's consolidated financial results cannot be reasonably estimated. Regardless, the Corporation does not expect the resolution to have a material effect upon the Corporation's operations or financial condition.

An affiliate of ExxonMobil is one of the Contractors under a Production Sharing Contract (PSC) with the Nigerian National Petroleum Corporation (NNPC) covering the Erha block located in the offshore waters of Nigeria. ExxonMobil's affiliate is the operator of the block and owns a 56.25 percent interest under the PSC. The Contractors are in dispute with NNPC regarding NNPC's lifting of crude oil in excess of its entitlement under the terms of the PSC. In accordance with the terms of the PSC, the Contractors initiated arbitration in Abuja, Nigeria, under the Nigerian Arbitration and Conciliation Act. On October 24, 2011, a three-member arbitral Tribunal issued an award upholding the Contractors' position in all material respects and awarding damages to the Contractors jointly in an amount of approximately \$1.8 billion plus \$234 million in accrued interest. The Contractors petitioned a Nigerian federal court for enforcement of the award, and NNPC petitioned the same court to have the award set aside. On May 22, 2012, the court set aside the award. The Contractors appealed that judgment to the Court of Appeal, Abuja Judicial Division. On July 22, 2016, the Court of Appeal upheld the decision of the lower court setting aside the award. On October 21, 2016, the Contractors appealed the decision to the Supreme Court of Nigeria. In June 2013, the Contractors filed a lawsuit against NNPC in the Nigerian federal high court in order to preserve their ability to seek enforcement of the PSC in the courts if necessary. Following dismissal by this court, the Contractors appealed to the Nigerian Court of Appeal in June 2016. In October 2014, the Contractors filed suit in the United States District Court for the Southern District of New York to enforce, if necessary, the arbitration award against NNPC assets residing within that jurisdiction. NNPC has moved to dismiss the lawsuit. The stay in the proceedings in the Southern District of New York has been lifted. At this time, the net impact of this matter on the Corporation's consolidated financial results cannot be reasonably estimated. However, regardless of the outcome of enforcement proceedings, the Corporation does not expect the proceedings to have a material effect upon the Corporation's operations or financial condition.

4. Other Comprehensive Income Information

	Cumulative Foreign	Post- retirement	
	Exchange	Benefits	
ExxonMobil Share of Accumulated Other	Translation	Reserves	
Comprehensive Income	Adjustment	Adjustment	Total
	(m	illions of dollars)	
Balance as of December 31, 2015	(14,170)	(9,341)	(23,511)
Current period change excluding amounts reclassified			
from accumulated other comprehensive income	2,962	(116)	2,846
Amounts reclassified from accumulated other			
comprehensive income		281	281
Total change in accumulated other comprehensive income	2,962	165	3,127
Balance as of March 31, 2016	(11,208)	(9,176)	(20,384)
Balance as of December 31, 2016	(14,501)	(7,738)	(22,239)
Current period change excluding amounts reclassified			
from accumulated other comprehensive income	1,342	(29)	1,313
Amounts reclassified from accumulated other			
comprehensive income		247	247
Total change in accumulated other comprehensive income	1,342	218	1,560
Balance as of March 31, 2017	(13,159)	(7,520)	(20,679)

	Three Mon	ths Ended
Amounts Reclassified Out of Accumulated Other	Marc	h 31,
Comprehensive Income - Before-tax Income/(Expense)	2017	2016
	(millions o	f dollars)
Amortization and settlement of postretirement benefits reserves		
adjustment included in net periodic benefit costs (1)	(359)	(414)

(1) These accumulated other comprehensive income components are included in the computation of net periodic pension cost. (See Note 6 – Pension and Other Postretirement Benefits for additional details.)

Income Tax (Expense)/Credit For	Three Months Ended March 31,		
Components of Other Comprehensive Income	2017	2016	
	(millions of dollars)		
Foreign exchange translation adjustment	(18)	(11)	
Postretirement benefits reserves adjustment (excluding amortization)	5	80	
Amortization and settlement of postretirement benefits reserves			
adjustment included in net periodic benefit costs	(103)	(125)	
Total	(116)	(56)	

5. Earnings Per Share

	Three Mont	ths Ended
	March	ı 31,
	2017	2016
Earnings per common share		
Net income attributable to ExxonMobil (millions of dollars)	4,010	1,810
Weighted average number of common shares outstanding (millions of shares)	4,223	4,178
Earnings per common share (dollars) (1)	0.95	0.43

⁽¹⁾ The calculation of earnings per common share and earnings per common share – assuming dilution are the same in each period shown.

6. Pension and Other Postretirement Benefits

	Three Month	hs Ended
	March	31,
	2017	2016
	(millions of	dollars)
Components of net benefit cost		
Pension Benefits - U.S.		
Service cost	197	202
Interest cost	199	198
Expected return on plan assets	(194)	(182)
Amortization of actuarial loss/(gain) and prior service cost	110	124
Net pension enhancement and curtailment/settlement cost	105	111
Net benefit cost	417	453
Pension Benefits - Non-U.S.		
Service cost	145	149
Interest cost	187	213
Expected return on plan assets	(239)	(235
Amortization of actuarial loss/(gain) and prior service cost	127	148
Net pension enhancement and curtailment/settlement cost	(5)	-
Net benefit cost	215	275
Other Postretirement Benefits		
Service cost	26	35
Interest cost	72	89
Expected return on plan assets	(6)	(6)
Amortization of actuarial loss/(gain) and prior service cost	17	31
Net benefit cost	109	149

7. Financial Instruments

The fair value of financial instruments is determined by reference to observable market data and other valuation techniques as appropriate. The only category of financial instruments where the difference between fair value and recorded book value is notable is long-term debt. The estimated fair value of total long-term debt, excluding capitalized lease obligations, was \$24,219 million at March 31, 2017, and \$27,968 million at December 31, 2016, as compared to recorded book values of \$23,907 million at March 31, 2017, and \$27,707 million at December 31, 2016.

The fair value of long-term debt by hierarchy level at March 31, 2017, is: Level 1 \$24,028 million; Level 2 \$185 million; and Level 3 \$6 million. Level 1 represents quoted prices in active markets. Level 2 includes debt whose fair value is based upon a publicly available index. Level 3 involves using internal data augmented by relevant market indicators if available.

8. Disclosures about Segments and Related Information

Non-U.S. 2,270 750 Downstream 292 188 Non-U.S. 824 719 Chemical 719 United States 529 58 Non-U.S. 642 774 All other (529) 377 Corporate total 4,010 1,810 Sales and Other Operating Revenue (1) United States 2,324 1,450 Non-U.S. 3,593 3,019 Downstream 15,365 11,512 United States 15,365 11,512 Non-U.S. 32,617 24,937 Chemical 1,536 11,512 United States 2,783 2,388 Non-U.S. 4,394 3,799 All other 14 2 Corporate total 14 2 (1) Includes sales-based taxes 1,290 80 Non-U.S. 5,899 3,450 Downstream 1,290 80 United States 1,290 80 Non-U.S. 5,899 3,450 </th <th></th> <th>Three Mont</th> <th colspan="2" rowspan="2">Three Months Ended March 31,</th>		Three Mont	Three Months Ended March 31,	
Parings After Income Tax		March		
Upstream (18) (832) Non-U.S. 2,270 755 Downstream 292 18 Non-U.S. 824 719 Chemical 329 58 United States 529 58 Non-U.S. 642 77 All other (529) 373 Corporate total 4,010 1,810 Sales and Other Operating Revenue (I) 3,503 3,019 Upstream 2,324 1,456 Non-U.S. 3,593 3,019 Downstream 2,324 1,456 11,512 3,593 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 3,019 <th></th> <th>2017</th> <th>2016</th>		2017	2016	
United States (18) (832) Non-U.S. 2,270 75 Downstream United States 292 18' Non-U.S. 292 18' Chemical 292 58' United States 529 58' Non-U.S. 642 77' All other (529) 37' Corporate total 4,010 1,810 Sales and Other Operating Revenue (I) Upstream 2,324 1,450 United States 2,324 1,450 Non-U.S. 3,593 3,011 Downstream 15,365 11,512 United States 15,365 11,512 Non-U.S. 32,617 24,933 Chemical 2,783 2,381 United States 2,783 2,381 Non-U.S. 4,394 3,799 All other 14 2 Corporate total 61,090 47,103 (I) Includes sales-based taxes 1,290 80 Non-U.S. 5,899 3,451	Earnings After Income Tax	(millions of	dollars)	
Non-U.S. 2,270 750 Downstream 3292 188 Non-U.S. 824 719 Chemical 3292 58 United States 529 58 Non-U.S. 642 77 All other (529) 37 Corporate total 4,010 1,810 Sales and Other Operating Revenue (1) Upstream 2 324 1,450 Non-U.S. 3,593 3,019 Downstream 2 324 1,450 Non-U.S. 32,617 24,93° Chemical 15,365 11,513 United States 15,365 11,513 Non-U.S. 32,617 24,93° Chemical 14 2 Corporate total 1,490 47,10° (1) Includes sales-based taxes 1,290 80° Non-U.S. 5,899 3,45° Downstream 1,290 80° United States 1,290 80°<				
Downstream			(832)	
United States 292 18' Non-U.S. 824 71' Chemical 1 United States 529 58 Non-U.S. 642 77' All other (529) (37' Corporate total 4,010 1,810 Sales and Other Operating Revenue (1) Upstream 2,324 1,450 United States 2,324 1,450 Non-U.S. 32,617 24,93' Chemical 15,365 11,51' United States 15,365 11,51' Non-U.S. 32,617 24,93' Chemical 14 2 United States 2,783 2,38' Non-U.S. 4,394 3,79' All other 14 2 Corporate total 61,090 47,10' (1) Includes sales-based taxes 1,290 80' Non-U.S. 5,899 3,45' Downstream 1,290 80' Non-U.S. 5,899 3,45' Downstream 3,646		2,270	756	
Non-U.S. 824 719 Chemical 329 58 Non-U.S. 642 77 All other (529) 373 Corporate total 4,010 1,810 Sales and Other Operating Revenue (1) Upstream United States 2,324 1,450 Non-U.S. 3,593 3,019 Downstream 32,617 24,93 Chemical 15,365 11,515 Non-U.S. 32,617 24,93 Chemical 2,783 2,384 Non-U.S. 4,394 3,793 All other 14 2 Corporate total 61,090 47,103 (1) Includes sales-based taxes Intersegment Revenue Upstream 1,290 80 Non-U.S. 5,899 3,45 Downstream 1,090 80 United States 3,646 2,39 Non-U.S. 5,214 4,07 <td< td=""><td></td><td></td><td></td></td<>				
Chemical 529 58 Non-U.S. 642 77-4 All other (529) 37-7 Corporate total 4,010 1,810 Sales and Other Operating Revenue (I) Upstream United States 2,324 1,450 Non-U.S. 3,593 3,019 Downstream 15,365 11,511 United States 15,365 11,511 Non-U.S. 32,617 24,937 Chemical 2,783 2,385 Non-U.S. 4,394 3,799 All other 14 2 Corporate total 61,090 47,103 (I) Includes sales-based taxes 1,290 80 Intersegment Revenue 1,290 80 United States 3,646 2,390 Non-U.S. 5,299 3,451 Downstream 1,000 4,070 United States 3,646 2,390 Non-U.S. 5,214 4,070			187	
United States 529 58 Non-U.S. 642 77 All other (529) 373 Corporate total 4,010 1,810 Sales and Other Operating Revenue (I) Upstream 2,324 1,450 United States 2,324 1,450 Non-U.S. 3,593 3,019 Downstream 15,365 11,512 Non-U.S. 32,617 24,933 Chemical 2,783 2,383 Non-U.S. 2,783 2,383 All other 14 2,72 Corporate total 61,090 47,102 (I) Includes sales-based taxes 1 2,90 3,450 (I) Includes sales-based taxes 1,290 80 80 Non-U.S. 5,899 3,450 3,90 3,450 3,90 3,450 3,90 3,450 3,90 3,450 3,90 3,450 3,90 3,450 3,90 3,450 3,90 3,450 3,90 3,450 3,90 3,450 3,90 3,450 3,90 3,450 3,90<		824	719	
Non-U.S. 642 (529) 774 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) 375 (529) <th< td=""><td></td><td></td><td></td></th<>				
All other Corporate total (529) (37: 27: 27: 27: 27: 27: 27: 27: 27: 27: 2			581	
Corporate total 4,010 1,810 Sales and Other Operating Revenue (1) Upstream United States 2,324 1,450 Non-U.S. 3,593 3,019 Downstream United States 15,365 11,511 Non-U.S. 32,617 24,93' Chemical United States 2,783 2,38 Non-U.S. 4,394 3,799 All other 14 2 Corporate total 61,090 47,105 (1) Includes sales-based taxes Intersegment Revenue Upstream 1,290 80 Non-U.S. 5,899 3,455 Downstream 1,290 80 United States 3,646 2,390 Non-U.S. 5,214 4,070 Chemical 1,770 1,400 United States 1,170 1,400 Non-U.S. 1,190 955	Non-U.S.	642	774	
Sales and Other Operating Revenue (1) Upstream	All other		(375)	
Upstream 2,324 1,450 Non-U.S. 3,593 3,019 Downstream 15,365 11,512 United States 15,365 11,512 Non-U.S. 32,617 24,937 Chemical 2,783 2,388 Non-U.S. 4,394 3,799 All other 14 2 Corporate total 61,090 47,103 (1) Includes sales-based taxes Intersegment Revenue Upstream United States 1,290 800 Non-U.S. 5,899 3,453 Downstream 3,646 2,390 Non-U.S. 5,214 4,070 Chemical 1,770 1,404 United States 1,770 1,404 Non-U.S. 1,190 952	Corporate total	4,010	1,810	
United States 2,324 1,450 Non-U.S. 3,593 3,019 Downstream United States 15,365 11,513 Non-U.S. 32,617 24,937 Chemical United States 2,783 2,388 Non-U.S. 4,394 3,799 All other 14 2 Corporate total 61,090 47,103 (1) Includes sales-based taxes Intersegment Revenue Upstream 1,290 806 Non-U.S. 5,899 3,453 Downstream 1,290 806 United States 3,646 2,390 Non-U.S. 5,214 4,070 Chemical 1,770 1,404 United States 1,770 1,404 Non-U.S. 1,190 952				
Non-U.S. 3,593 3,019 Downstream United States 15,365 11,515 Non-U.S. 32,617 24,93° Chemical United States 2,783 2,388 Non-U.S. 4,394 3,799 All other 14 2 Corporate total 61,090 47,103 Intersegment Revenue Upstream 1,290 806 Non-U.S. 5,899 3,455 Downstream 1,290 806 United States 3,646 2,390 Non-U.S. 5,214 4,070 Chemical 1,070 1,404 United States 1,770 1,404 Non-U.S. 1,190 952				
Downstream 15,365 11,512 Non-U.S. 32,617 24,937 Chemical United States 2,783 2,385 Non-U.S. 4,394 3,799 All other 14 2 Corporate total 61,090 47,103 (I) Includes sales-based taxes Intersegment Revenue Upstream 1,290 800 Non-U.S. 5,899 3,452 Downstream United States 3,646 2,390 Non-U.S. 5,214 4,070 Chemical 1,170 1,404 United States 1,770 1,404 Non-U.S. 1,190 952	United States	2,324	1,450	
United States 15,365 11,515 Non-U.S. 32,617 24,937 Chemical United States 2,783 2,385 Non-U.S. 4,394 3,799 All other 14 2 Corporate total 61,090 47,105 (I) Includes sales-based taxes Intersegment Revenue Upstream 1,290 800 Non-U.S. 5,899 3,455 Downstream United States 3,646 2,390 Non-U.S. 5,214 4,070 Chemical 1,770 1,404 United States 1,770 1,404 Non-U.S. 1,190 952		3,593	3,019	
Non-U.S. 32,617 24,93° Chemical United States 2,783 2,38° Non-U.S. 4,394 3,79° All other 14 2 Corporate total 61,090 47,10° (1) Includes sales-based taxes Intersegment Revenue Upstream 1,290 80° Non-U.S. 5,899 3,45° Downstream 3,646 2,39° Non-U.S. 5,214 4,07° Chemical 1,1770 1,40° Non-U.S. 1,190 95°				
Chemical 2,783 2,383 Non-U.S. 4,394 3,799 All other 14 2 Corporate total 61,090 47,103 (1) Includes sales-based taxes Intersegment Revenue Upstream 1,290 800 Non-U.S. 5,899 3,453 Downstream United States 3,646 2,390 Non-U.S. 5,214 4,070 Chemical United States 1,770 1,404 Non-U.S. 1,190 952	United States		11,513	
United States 2,783 2,385 Non-U.S. 4,394 3,799 All other 14 2 Corporate total 61,090 47,105 (I) Includes sales-based taxes Intersegment Revenue Upstream 1,290 800 Non-U.S. 5,899 3,455 Downstream 3,646 2,390 Non-U.S. 5,214 4,070 Chemical 1,770 1,404 Non-U.S. 1,190 952	Non-U.S.	32,617	24,937	
Non-U.S. 4,394 3,799 All other 14 2 Corporate total 61,090 47,105 (I) Includes sales-based taxes Intersegment Revenue Upstream 1,290 800 Non-U.S. 5,899 3,455 Downstream 3,646 2,390 Non-U.S. 5,214 4,070 Chemical 1,770 1,404 Non-U.S. 1,190 952				
All other 14 2 Corporate total 61,090 47,105 (1) Includes sales-based taxes Intersegment Revenue Upstream 1,290 800 Non-U.S. 5,899 3,455 Downstream 3,646 2,390 Non-U.S. 5,214 4,070 Chemical 1,770 1,402 Non-U.S. 1,190 952	United States		2,385	
Corporate total 61,090 47,105 (1) Includes sales-based taxes Intersegment Revenue Upstream 1,290 800 Non-U.S. 5,899 3,452 Downstream 3,646 2,390 Non-U.S. 5,214 4,070 Chemical 1,770 1,402 Non-U.S. 1,190 952	Non-U.S.	4,394	3,799	
(1) Includes sales-based taxes Intersegment Revenue Upstream United States Non-U.S. Downstream United States Non-U.S. Chemical United States Non-U.S. Chemical United States Non-U.S. 1,770 1,404 Non-U.S. 1,190 952	All other	14	2	
Intersegment Revenue Upstream 1,290 800 Non-U.S. 5,899 3,453 Downstream 3,646 2,390 Non-U.S. 5,214 4,070 Chemical 1,770 1,404 Non-U.S. 1,190 952	Corporate total	61,090	47,105	
Upstream 1,290 806 Non-U.S. 5,899 3,452 Downstream United States 3,646 2,390 Non-U.S. 5,214 4,070 Chemical 1,770 1,404 Non-U.S. 1,190 952	(1) Includes sales-based taxes			
United States 1,290 800 Non-U.S. 5,899 3,450 Downstream United States 3,646 2,390 Non-U.S. 5,214 4,070 Chemical United States 1,770 1,404 Non-U.S. 1,190 952	Intersegment Revenue			
Non-U.S. 5,899 3,453 Downstream 3,646 2,390 Non-U.S. 5,214 4,070 Chemical 1,770 1,404 Non-U.S. 1,190 952	Upstream			
Downstream 3,646 2,390 Non-U.S. 5,214 4,070 Chemical 1,770 1,404 Non-U.S. 1,190 952	United States	1,290	806	
United States 3,646 2,390 Non-U.S. 5,214 4,070 Chemical 1,770 1,404 Non-U.S. 1,190 952	Non-U.S.	5,899	3,453	
Non-U.S. 5,214 4,070 Chemical 1,770 1,404 Non-U.S. 1,190 952	Downstream			
Chemical 1,770 1,404 Non-U.S. 1,190 952	United States	3,646	2,390	
United States 1,770 1,404 Non-U.S. 1,190 952		5,214	4,070	
Non-U.S. 1,190 952				
	United States	1,770	1,404	
All other 56 58	Non-U.S.	1,190	952	
	All other	56	58	

9. InterOil Corporation and Permian Basin Properties Acquisitions

InterOil Corporation

On February 22, 2017, the Corporation completed the acquisition of InterOil Corporation (IOC) for \$2.7 billion. The IOC acquisition was unproved properties in Papua New Guinea. Consideration included 28 million shares of Exxon Mobil Corporation common stock having a value on the acquisition date of \$2.2 billion, a Contingent Resource Payment (CRP) with a fair value of \$0.3 billion and cash of \$0.2 billion. The CRP provides IOC shareholders \$7.07 per share in cash for each incremental independently certified Trillion Cubic Feet Equivalent (TCFE) of resources above 6.2 TCFE, up to 11.0 TCFE. IOC's assets include a contingent receivable related to the same resource base for volumes in excess of 3.5 TCFE at amounts ranging from \$0.24 - \$0.40 per thousand cubic feet equivalent. The fair value of the contingent receivable was \$1.1 billion at the acquisition date. Fair values of contingent amounts were based on assumptions about the outcome of the resource certification, future business plans and appropriate discount rates. Amounts due to the Corporation related to the contingent receivable are expected to exceed those payable under the terms of the CRP.

Permian Basin Properties

On February 28, 2017, the Corporation completed the acquisition for \$6.2 billion of a number of companies from the Bass family in Fort Worth, Texas, that indirectly own mostly unproved oil and gas properties in the Permian Basin and other assets. Consideration included 68 million shares of Exxon Mobil Corporation common stock having a value on the acquisition date of \$5.5 billion, together with additional contingent cash payments tied to future drilling and completion activities (up to a maximum of \$1.02 billion). The fair value of the contingent payment was \$0.7 billion as of the acquisition date and is expected to be paid beginning in 2020 and ending no later than 2032 commensurate with the development of the resource. Fair value of the contingent payment was based on assumptions including drilling and completion activities, appropriate discount rates and tax rates.

Below is a summary of the net assets acquired for each acquisition.

	IOC	Permian
	(billions of dollars)	
Current assets	0.6	-
Property, plant and equipment	2.9	6.3
Other	0.6	-
Total assets	4.1	6.3
Current liabilities	0.5	-
Long-term liabilities	0.9	0.1
Total liabilities	1.4	0.1
Net assets acquired	2.7	6.2