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STANDARD CHARTERED PLC

渣打集團有限公司

(Incorporated as a public limited company in England and Wales with limited liability)
(Registered Number: 966425)
(Stock Code: 02888)

Results for the Twelve Months Ended 31 December 2019 - Part 1

Standard Chartered PLC - Performance highlights

Standard Chartered PLC – full-year and fourth quarter 2019 results

Standard Chartered PLC (the Group) today releases its results for the year and quarter ended 31 December 2019. All figures are presented on an underlying basis and comparisons are made to the full-year 2018 on a reported currency basis, unless otherwise stated. A reconciliation of restructuring and other items that have been excluded from underlying results is set out on page 59 of the Annual Report.

"Discipline on the things we control and a sharp focus on where we are differentiated enabled us to grow underlying profit 8% and improve earnings per share by 23% in 2019, despite an increasingly challenging external environment. We are in the right markets guided by the right strategy and united through our purpose to drive commerce and prosperity. I am confident that we have set ourselves up for lasting success."

Bill Winters, Group Chief Executive

Progress in 2019 on strategic priorities

- Deliver our network: income from corporate and institutional clients using our international network grew 6%
- Grow our affluent business: income from Premium, Priority and Private Banking clients increased 6%
- Optimise low-returning markets: aggregate profit before tax in India, Indonesia, Korea and UAE improved 10%
- Improve productivity: income per full-time employee increased 5%; Hong Kong liquidity hub is delivering benefits
- Transform and disrupt with digital: beta-testing virtual bank in Hong Kong; digital banks in nine African markets
- Drive sustainability: taking bold and ambitious actions to lead the way on global sustainability issues

Progress in 2019 on financial framework

- Return on tangible equity up 130bps to 6.4%
 - Underlying profit before tax up 8% to \$4.2bn
 - Statutory profit before tax up 46% to \$3.7bn
- Income up 2% to \$15.3bn; up 4% on a constant currency basis
 - Up 5% at constant currency excluding \$(177)m movement in Debit Valuation Adjustment (DVA)
 - o 4Q'19 income flat YoY; up 1% at constant currency and up 4% excluding \$(118)m movement in DVA
 - 4Q'19 momentum continued into January 2020
- Costs (excluding the UK bank levy) down 1% at \$10.1bn; up 1% on a constant currency basis
 - Positive income-to-cost jaws of 3%; cost-to-income ratio (excluding UK bank levy) improved 2% to 66%
- Capital
 - o Common equity tier 1 ratio remains within 13-14% target range at 13.8%: up 28bps since 3Q'19
 - Proposed \$0.5bn share buy-back will reduce the CET1 ratio by ~20bps
 - Proposed final ordinary dividend per share of 20c will result in full-year dividend of 27c, up 29%
 - o Risk-weighted assets of \$264bn up \$6bn or 2%; down \$5bn since 3Q'19

Other financial highlights in 2019

- Pre-provision operating profit up 8% to \$4.9bn
- Earnings per share up 14c or 23% to 75.7c
- Asset quality remains stable; credit impairment up \$166m remains at an historically low level:
 - Stage 1 and 2 impairment increase of \$275m including impact of deteriorating macroeconomic variables
 - Stage 3 impairment reduction of \$109m: stage 3 loans down 50bps to 2.7% of total, lowest level since 2014
- Average interest-earning assets up 4% to \$495bn; gross yield up 16bps to 3.34%
- Average interest-bearing liabilities up 3% to \$445bn; rate paid up 27bps to 1.92%
- Net interest margin down 7bps to 1.62%

Outlook

The underlying momentum in the fourth quarter of 2019 continued in the opening weeks of 2020 but lower interest rates, slower global economic growth, a softer Hong Kong economy and the impact of the recent novel coronavirus outbreak will likely result in income growth in 2020 below our medium-term 5-7% target range. These headwinds are expected to be transitory, but we now believe it will take longer to achieve our RoTE target of 10% than we previously envisaged. We have improved our RoTE every year since 2015 and we are focused on doing so again in 2020 through a combination of positive income-to-cost jaws and continued discipline on returning surplus capital to shareholders. The Board has authorised the purchase and cancellation of up to \$0.5bn worth of shares starting shortly and will review the potential for making a further capital return upon the completion of the Permata sale.

Standard Chartered PLC - Statement of results

For the year ended 31 December 2019

| | 2019 \$million | 2018 \$million | Change % ⁶ |
|--|-------------------|-------------------|--------------------------|
| Underlying performance | | | |
| Operating income | 15,271 | 14,968 | 2 |
| Operating expenses (including UK bank levy) | (10,409) | (10,464) | 1 |
| Credit impairment | (906) | (740) | (22) |
| Other impairment | (38) | (148) | 74 |
| Profit from associates and joint ventures | 254 | 241 | 5 |
| Profit before taxation | 4,172 | 3,857 | 8 |
| Profit/(loss) attributable to ordinary shareholders ¹ | 2,466 | 2,031 | 21 |
| Return on ordinary shareholders' tangible equity (%) | 6.4 | 5.1 | 130bps |
| Cost to income ratio (%) (excluding UK bank levy) | 65.9 | 67.7 | 180bps |
| Statutory performance | | | |
| Operating income | 15,417 | 14,789 | 4 |
| Operating expenses | (10,933) | (11,647) | 6 |
| Credit impairment | (908) | (653) | (39) |
| Goodwill impairment | (27) | - | nm |
| Other impairment | (136) | (182) | 25 |
| Profit from associates and joint ventures | 300 | 241 | 24 |
| Profit before taxation | 3,713 | 2,548 | 46 |
| Taxation | (1,373) | (1,439) | 5 |
| Profit for the year | 2,340 | 1,109 | 111 |
| Profit/(loss) attributable to parent company shareholders | 2,303 | 1,054 | 119 |
| Profit/(loss) attributable to ordinary shareholders ¹ | 1,855 | 618 | 200 |
| Return on ordinary shareholders' tangible equity (%) | 4.8 | 1.6 | 325bps |
| Cost to income ratio (%) (including UK bank levy) | 70.9 | 78.8 | 784bps |
| Balance sheet and capital | 10.0 | 70.0 | 70 1000 |
| Total assets | 720,398 | 688,762 | 5 |
| Total equity | 50,661 | 50,352 | 1 |
| Tangible equity attributable to ordinary shareholders ¹ | 38,574 | 39,613 | (3) |
| Loans and advances to customers | 268,523 | 256,557 | 5 |
| Customer accounts | 405,357 | 391,013 | 4 |
| Risk weighted assets | 264,090 | 258,297 | 2 |
| Total capital | 55,965 | 55,696 | - |
| Net Interest Margin (%) (adjusted) | 1.62 | 1.69 | (7)bps |
| Advances-to-deposits ratio (%) ² | 64.2 | 63.1 | 115 |
| Liquidity coverage ratio (%) | 144 | 154 | (10) |
| Common Equity Tier 1 ratio (%) | 13.8 | 14.2 | (40) |
| Total capital (%) | 21.2 | 21.6 | (40) |
| UK leverage ratio (%) | 5.2 | 5.6 | (40) |
| Orriborage rand (70) | J.2. | 0.0 | (40) |
| Information per ordinary share | Cents | Cents | Cents |
| Earnings per share – underlying ³ | 75.7 | 61.4 | 14.3 |
| – statutory³ | 57.0 | 18.7 | 38.3 |
| Ordinary dividend per share ⁴ | 27 | 21 | 6 |
| Net asset value per share ⁵ | 1,358 | 1,319 | 39 |
| Tangible net asset value per share ⁵ | 1,192 | 1,168 | 25 |
| Number of ordinary shares at period end (m) | 3,191 | 3,307 | (3) |

¹ Profit/(loss) attributable to ordinary shareholders is after the deduction of dividends payable to the holders of non-cumulative redeemable preference shares and Additional Tier 1 securities

classified as equity
When calculating this ratio, total loans and advances to customers excludes reverse repurchase agreements and other similar secured lending, excludes approved balances held with central banks, confirmed as repayable at the point of stress and includes loans and advances to customers held at fair value through profit and loss. Total customer accounts includes customer accounts held at fair value through profit or loss.

Represents the underlying or statutory earnings divided by the basic weighted average number of shares

Represents the recommended ordinary dividend per share

Calculated on period end net asset value, tangible net asset value and number of shares Variance is better/(worse) other than assets, liabilities and risk weighted assets

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Forward-looking statements

This document may contain 'forward-looking statements' that are based on current expectations or beliefs, as well as assumptions about future events. These forward-looking statements can be identified by the fact that they do not relate only to historical or current facts. Forward-looking statements often use words such as 'may', 'could', 'will', 'expect', 'intend', 'estimate', 'anticipate', 'believe', 'plan', 'seek', 'continue' or other words of similar meaning. By their very nature, such statements are subject to known and unknown risks and uncertainties and can be affected by other factors that could cause actual results, and the Group's plans and objectives, to differ materially from those expressed or implied in the forward-looking statements. Recipients should not place reliance on, and are cautioned about relying on, any forward-looking statements. There are several factors which could cause actual results to differ materially from those expressed or implied in forward-looking statements. The factors that could cause actual results to differ materially from those described in the forward-looking statements include (but are not limited to) changes in global, political, economic, business, competitive, market and regulatory forces or conditions, future exchange and interest rates, changes in tax rates, future business combinations or dispositions and other factors specific to the Group. Any forward-looking statement contained in this document is based on past or current trends and/or activities of the Group and should not be taken as a representation that such trends or activities will continue in the future.

No statement in this document is intended to be a profit forecast or to imply that the earnings of the Group for the current year or future years will necessarily match or exceed the historical or published earnings of the Group. Each forward-looking statement speaks only as of the date of the particular statement. Except as required by any applicable laws or regulations, the Group expressly disclaims any obligation to revise or update any forward-looking statement contained within this document, regardless of whether those statements are affected as a result of new information, future events or otherwise.

Nothing in this document shall constitute, in any jurisdiction, an offer or solicitation to sell or purchase any securities or other financial instruments, nor shall it constitute a recommendation or advice in respect of any securities or other financial instruments or any other matter.

This information will be available on the Group's website at www.sc.com

Standard Chartered PLC - Group Chairman's statement

'Driving more profitable and sustainable growth'

I have been clear since I joined the Group that to increase our returns over the medium term, we need to grow income in a strong, safe and sustainable manner, while maintaining both cost and capital discipline. Together with my Board colleagues, I have also fully supported the Management Team's drive to improve our resilience to external shocks, while helping ensure excellent governance and the highest ethical standards.

The transformation that is underway is creating a more efficient and agile organisation with higher growth potential. As a result, despite the challenging global macroeconomic and geopolitical environment in 2019 we continued to make progress and delivered the Group's fourth consecutive year of improvement in our key performance measure: return on tangible equity.

We are on track to digitise our business and form strategic collaborations: we launched digital banking platforms in a further eight markets in Africa; received a coveted licence to launch a standalone virtual bank in Hong Kong; and boosted our corporate banking capabilities through a series of partnerships with Linklogis, IBM and SAP Ariba.

We are making big strides in sustainable banking by pioneering new products and delivering several world firsts, including blue bonds to help protect our oceans and deposits designed to finance sustainable development. Not only are we offering investors access to dynamic markets, but giving them an opportunity to put their money to work addressing some of the world's biggest long-term threats including climate change, health, financial inclusion and education.

We are living our Here for good promise and continue to stand behind the communities we operate in, not just giving back but also in building a better tomorrow for the next generations:

- We rolled-out Futuremakers by Standard Chartered to tackle inequality and promote economic inclusion in our communities. We contributed \$9 million through fundraising and Group donations in this first year, which sets us on our way towards achieving our \$50 million target by 2023
- Our innovative Belt & Road Relay, through 44 markets across our unique network, was a great success. Some of the
 girls involved in Goal, our girls' empowerment programme, joined the runs taking place in our Africa & Middle East
 region, and the relay leg in Saudi Arabia was the first ever mixed gender race in the country an historic event that
 reflects our support for gender balance around the globe

Improving our potential

The Group's longer-term growth potential has continued to improve. After having secured our foundations, we have resolved legacy conduct and control issues, allowing full focus on executing the strategic priorities that we refreshed last year. We are starting to convert our potential into real, sustainable growth, which our positive results across all segments and regions demonstrate.

We of course still have much to do. As an organisation we have become more open to change but need to press on; and our productivity and cost of funds could be improved further. But the refreshed priorities include clear plans which are addressing these issues.

More resilient

There were several reminders in 2019 as well as in the first weeks of this year of the importance of the progress we have made improving our resilience to external shocks. Just to name the most significant ones: the ups and downs in the US-China trade negotiations, the social unrest in Hong Kong and the recent novel coronavirus (Covid-19) outbreak.

Geopolitics and societal change – often interlinked – have become more uncertain than ever, often conducted via social media. This means that instability and rapid change are becoming the new normal. We must constantly assess and adapt to significant change – a skill I see as being core to the Group's DNA. We have a long track record in serving the areas of the globe that have undergone the most radical changes over the past 100 years.

I am very proud of how our team in Hong Kong dealt with the social unrest there last year; and am equally proud of how colleagues in that region and globally are pulling together currently to respond to the impact of the coronavirus outbreak.

Our risk management framework that includes non-financial risks has been fundamentally overhauled in recent years, and we have built strong capital and liquidity positions. This means we can face an uncertain future confidently, while we continue to expand our capabilities to keep pace with evolving threats such as cyber and financial crime.

It is easy to dwell on the negatives, but it is important not to forget the incredible opportunities that exist in our footprint. For example, while the US-China trade dispute rumbles on, many of our clients have learned to live with – and in some cases benefit from – the uncertainty. We have seen supply chains move and adapt to the new realities, often to our benefit as China trades and invests more within Asia, Africa and the Middle East.

Our markets have plenty of growth potential, reflecting rapid industrialisation and relatively young and hard-working populations. Against this backdrop, our strength and the opportunity will come from continuing to focus on what we can control, and what we do best.

Enhanced governance and culture

I commissioned an externally facilitated Board effectiveness review in the middle of the year, which concluded that overall we continue to demonstrate good governance and our Board is operating effectively.

Of course, there are always areas for improvement, and these are detailed in the Directors' report section of the Annual Report.

I continue to visit many markets across our network, and it is clear to me that we have some of the most dedicated, diverse, inspiring and creative individuals in the industry who uphold our valued behaviours and endeavour to deliver the very best for our clients and the Group.

Dividend and share buy-backs

As Andy will explain later in this report, our results in 2019 show good progress on the medium-term financial objectives that he and Bill laid out at the start of the year. The Board has accordingly declared a final ordinary dividend of 20 cents per share, which would result in a full-year dividend for 2019 of \$863 million or 27 cents per share, a 29 per cent improvement on 2018.

This return to shareholders is in addition to the \$1 billion of surplus capital that we used to buy and cancel existing ordinary shares last year. And with our common equity tier 1 capital ratio back near the top end of our 13-14 per cent target range, we are pleased to announce the decision to purchase a further \$0.5 billion worth of ordinary shares starting shortly.

Moving forward

The Group continued to move forwards and upwards in 2019 despite the external uncertainties. The team has stayed on track to deliver a solid performance and through it all, has exhibited great focus, discipline and resilience.

There is still much to be done and while external conditions are likely to be more challenging in the near-term we remain excited by the opportunities that lie ahead.

The Board will continue to oversee the task of striking the right balance between maximising opportunities on the one hand and maintaining appropriate risk controls on the other. I am convinced this will allow us to improve returns in a strong, safe and sustainable manner.

José Viñals Group Chairman 27 February 2020

Standard Chartered PLC - Group Chief Executive's review

'Delivering on our commitments'

This time last year, I said that Standard Chartered stood at an inflection point, poised for sustainable and higher-returning growth. Guided by the refreshed strategic priorities we set for ourselves in 2019, we are now delivering on that promise.

By maintaining discipline on the things within our control and keeping a sharp focus on the areas in which we are most differentiated, we grew underlying earnings per share 23 per cent and generated a further significant improvement in our return on tangible equity (RoTE). This is despite volatile geopolitics and lower interest rates.

We also passed several strategic milestones, demonstrating our ability to execute at pace. Highlights include obtaining one of the first virtual bank licences in Hong Kong, successful completion of the Group's first ever share buy-back – our next will start shortly – and agreeing to sell our stake in our Indonesian joint venture, Permata. We also resolved in April our previously disclosed investigations in the US and UK into historical sanctions and financial crime controls issues.

From turnaround to transformation

Every client segment and region grew income last year on a constant currency basis and each managed to do so at a faster rate than costs, but the numbers only tell part of the story. In parallel, we made tangible progress against each of our strategic priorities.

- · We are supporting trade and investment by delivering our global network to our corporate and institutional clients
- We are growing our affluent client business, helping our individual clients prosper
- We have stepped up our digitisation and innovation efforts, transforming how we serve our customers and in the process – being recognised at the Global Finance Awards as the World's Best Consumer Digital Bank
- We made encouraging progress and in aggregate grew operating profits in four large markets where we are focused on optimising returns
- We have launched several initiatives to improve productivity that are delivering positive results. For example, our new legal entity structures in Hong Kong and Singapore are already allowing us to better deploy our strong capital and liquidity to generate income more efficiently

Culture and sustainability

Last year, we articulated an aspiration to drive an inclusive, innovative performance culture that emphasises sustainability and conduct.

We are making good progress improving the day-to-day experience of our customers, our colleagues and the communities in which we operate. And we have set out how we can lead the way on many globally important issues, leveraging the unique diversity of our people, products, and network.

Emerging markets will be the most affected by climate change and have the greatest opportunity to leapfrog to new low-carbon technology, but there has not been sufficient investment into this sector across emerging markets in Asia, Africa and the Middle East. We are part of the solution in bridging what the UN estimates to be a \$2.5 trillion a year funding gap.

Our refreshed Sustainability Aspirations reinforce our commitment to the UN's Sustainable Development Goals (SDGs). We are taking bold and ambitious actions in a number of areas:

- Having met our previous \$4 billion target early, we increased our aspiration for funding and facilitating renewable energy to \$35 billion from 2020 to the end of 2024
- We will only support clients who actively transition their business to generate less than 10 per cent of their earnings from thermal coal by 2030, and will review our activities within other industries generating substantial CO2 emissions
- We are targeting net zero emissions and to use only renewable energy sources by 2030
- We have launched a number of innovative sustainable finance products linked to the SDGs

These themes speak directly to that for which Standard Chartered stands: we are Here for good.

Conclusion and outlook

We improved our RoTE by 130 basis points to 6.4 per cent in 2019. This is decent progress, especially considering an increasingly challenging external environment:

- Interest rates continue to fall, putting pressure on our net interest income despite ongoing efforts to improve our cost of funding
- The global economy is still driven disproportionately by markets in our footprint, but is growing at a slower pace than before
- China and the US only recently passed the first phase of what is likely to be a drawn-out process to resolve their differences
- Our largest market, Hong Kong, tipped into recession, driven by a combination of the extended US-China trade dispute, slower economic growth in China and local social unrest
- And more recently, the outbreak of the novel coronavirus (Covid-19) comes with unpredictable human and economic consequences

These external challenges will mean that income growth in 2020 is likely to be lower than our anticipated 5-7 per cent medium-term range, and that it will take longer to achieve our 10 per cent RoTE target than we previously envisaged. I want to be clear, though, that we continue to target RoTE above 10 per cent; this remains the minimum hurdle rate we use to run the business and is the least I expect from this franchise. However, it is important that we do not jeopardise our recently secured foundations. Nor will we sacrifice achieving our medium-term objectives to satisfy shorter-term financial targets. We remain sensitive to external conditions generally and recognise that these could as easily recover as worsen. We are prepared for moves in either direction.

We will continue to invest in areas of our competitive strength in 2020 and will not compromise on the quality of the income we generate. If the external environment means our top-line grows more slowly then so will our costs, and if there are fewer opportunities to effectively deploy surplus capital to fuel incremental high-returning growth then we will have more to return to shareholders. We have improved our RoTE every year since 2015 and we are focused on doing so again this year through maintaining positive -income-to-cost jaws and disciplined capital deployment.

We have taken significant steps to reshape our business and we are prepared to take further action if the dampening external factors turn out to be more structural or long-lasting. But I believe the factors that are likely to create economic headwinds in 2020 will turn out to be transitory. The synchronised global policy easing that started earlier in 2019 should stimulate growth but there is always a lag. And on top of this monetary support, China and India – by far the two biggest drivers of global growth – have fiscal levers to deploy to underpin growth.

As we continue to transform Standard Chartered this year, we will welcome challenge, adapt swiftly and be uncompromising in our pursuit of high performance. A perfect example of this in 2019 was how colleagues adapted to the disruption in Hong Kong to maintain their client focus in the second half of the year; truly exemplifying our valued behaviours.

We are in the right markets, guided by the right strategy and united through our purpose to drive commerce and prosperity. I am confident that we have set ourselves up for lasting success.

Bill Winters Group Chief Executive 27 February 2020

Standard Chartered PLC - Group Chief Financial Officer's review

'An encouraging and resilient performance'

Summary of financial performance

| | | | | Constant | | | | | | Constant |
|--|--------------------|--------------------|-------------|--------------------------|---------------------------------|-------------|--------------------|--------------------|-------------|---------------------|
| | 4Q'19 \$million | 4Q'18 \$million | Change % | change ² % | 3Q'19 ¹ \$million | Change % | FY'19 \$million | FY'18 \$million | Change % | change ² |
| Net interest income ¹ | 1,899 | 2,029 | (6) | | 1,937 | (2) | 7,698 | 7,840 | (2) | |
| Other income ¹ | 1,698 | 1,566 | 8 | | 2,041 | (17) | 7,573 | 7,128 | 6 | |
| Underlying operating income | 3,597 | 3,595 | - | 1 | 3,978 | (10) | 15,271 | 14,968 | 2 | 4 |
| Other operating expenses | (2,592) | (2,512) | (3) | (4) | (2,501) | (4) | (10,062) | (10,140) | 1 | (1) |
| UK bank levy | (347) | (324) | (7) | | - | nm³ | (347) | (324) | (7) | |
| Underlying operating expenses | (2,939) | (2,836) | (4) | (4) | (2,501) | (18) | (10,409) | (10,464) | 1 | (2) |
| Underlying operating profit before impairment and taxation | 658 | 759 | (13) | (12) | 1,477 | (55) | 4,862 | 4,504 | 8 | 10 |
| Credit impairment | (373) | (332) | (12) | , , | (279) | (34) | (906) | (740) | (22) | |
| Other impairment | (12) | (21) | 43 | | (5) | (140) | (38) | (148) | 74 | |
| Profit from associates and joint ventures | 52 | 26 | 100 | | 45 | 16 | 254 | 241 | 5 | |
| Underlying profit before taxation | 325 | 432 | (25) | (24) | 1,238 | (74) | 4,172 | 3,857 | 8 | 10 |
| Provision for regulatory matters | - | (900) | 100 | | (22) | 100 | (226) | (900) | 75 | |
| Restructuring | (117) | (392) | 70 | | (123) | 5 | (254) | (478) | 47 | |
| Other items | (14) | - | nm³ | | 12 | nm³ | 21 | 69 | (70) | |
| Statutory profit/(loss) before taxation | 194 | (860) | 123 | 123 | 1,105 | (82) | 3,713 | 2,548 | 46 | 49 |
| Taxation | (122) | (376) | 68 | | (333) | 63 | (1,373) | (1,439) | 5 | |
| Profit/(loss) for the period | 72 | (1,236) | 106 | 106 | 772 | (91) | 2,340 | 1,109 | 111 | 113 |
| | | | | | | | | | | |
| Net interest margin (%) ¹ | 1.54 | 1.72 | | | 1.61 | | 1.62 | 1.69 | | |
| Underlying return on tangible equity (%) | (0.1) | (1.9) | | | 8.9 | | 6.4 | 5.1 | | |
| Underlying earnings per share (cents) | (0.4) | (5.6) | | | 26.6 | | 75.7 | 61.4 | | |
| Statutory return on tangible equity (%) | (1.3) | (14.5) | | | 7.5 | | 4.8 | 1.6 | | |
| Statutory earnings/(loss) per share (cents) | (3.9) | (43.3) | | | 22.5 | | 57.0 | 18.7 | | |

¹ The Group has changed its accounting policies for net interest income, net trading income and net interest margin. Prior period has been restated. Refer to Note 1 to the financial statements in the Annual Report

The Group delivered a resilient performance in 2019 notwithstanding an unusual combination of geopolitical and macroeconomic challenges that impacted some of its largest markets. Income grew at a faster rate than costs, profitability and return on tangible equity improved, capital and liquidity levels remain strong, and the balance sheet is growing.

All commentary that follows is on an underlying basis and comparisons are made to full-year 2018 on a reported currency basis, unless otherwise stated. A full reconciliation between statutory and underlying results is set out on page 59 of the Annual Report.

- Operating income grew 2 per cent or 4 per cent on a constant currency basis
- Net interest income decreased 2 per cent with increased volumes more than offset by a reduction in net interest margin
- Other income increased 6 per cent with a particularly strong performance in Financial Markets
- Operating expenses excluding the UK bank levy were down 1 per cent or up 1 per cent on a constant currency basis, with tight control of costs generating positive income-to-cost jaws of 3 per cent. The cost-to-income ratio (excluding the UK bank levy) improved 2 percentage points to 66 per cent. The Group will continue to invest in its strategic priorities while as previously guided targeting cost growth below the rate of inflation and positive jaws. The UK bank levy rose \$23 million to \$347 million

² Comparisons presented on the basis of the current period's functional currency rate, ensuring like-for-like currency rates between the two periods

³ Not meaningful

- Credit impairment increased by \$166 million to \$906 million. This was driven mainly by a \$275 million increase in stage 1 and 2 impairments, around half of which related to a deterioration in macroeconomic variables, which includes the downward revision to Hong Kong GDP in the second half of the year. Impairments of stage 3 assets decreased by \$109 million, despite a \$141 million charge booked in the fourth quarter relating to a single client exposure in ASEAN & South Asia. Credit impairment of \$906 million represents a loan-loss rate of 27 basis points (2018: 21 basis points) and remains at an historically low level
- Other impairment reduced by \$110 million to \$38 million following the Group's decision to discontinue its ship leasing business, with the related impairment now recorded as a restructuring charge and excluded from underlying results
- Profit from associates and joint ventures was up 5 per cent with continued good performance at China Bohai Bank partially offset by the exclusion from underlying performance of the Group's share of PT Bank Permata Tbk's earnings
- Profit before tax improved 8 per cent or 10 per cent on a constant currency basis. Charges relating to restructuring, provisions for regulatory matters and other items decreased \$850 million to \$459 million, primarily driven by a reduction in regulatory provisions. The resolution of previously disclosed investigations in the UK and US into historical sanctions and financial crime control issues included monetary penalties of \$1,086 million, of which \$186 million was provided for in the current year. Including these items, statutory profit before tax increased 46 per cent
- Taxation was \$1,373 million on a statutory basis including a \$179 million capital gains tax charge arising from the changes in legal entity structure to create a capital and liquidity hub in the Greater China & North Asia region. The underlying effective tax rate was 29.3 per cent, a decrease of 5.3 percentage points reflecting a greater proportion of profits from markets with lower tax rates and a reduction in non-deductible expenses
- Underlying return on tangible equity improved by 130 basis points to 6.4 per cent, reflecting the increase in underlying profit and the reduction in tangible equity following the completion of the \$1 billion share buy-back programme
- Underlying basic earnings per share (EPS) increased 23 per cent and statutory EPS trebled
- A final ordinary dividend per share of 20 cents has been proposed by the Board which would result in a full-year dividend of 27 cents, an increase of 6 cents or 29 per cent

Operating income by product

| | 4Q'19 \$million | 4Q'18 \$million | Change % | 3Q'19 \$million | Change % | FY'19 \$million | FY'18 \$million | Change % |
|---|--------------------|--------------------|-------------|--------------------|----------|--------------------|--------------------|----------|
| Transaction Banking | 921 | 942 | (2) | 976 | (6) | 3,849 | 3,718 | 4 |
| Trade | 259 | 257 | 1 | 282 | (8) | 1,100 | 1,123 | (2) |
| Cash Management | 577 | 604 | (4) | 606 | (5) | 2,406 | 2,262 | 6 |
| Securities Services | 85 | 81 | 5 | 88 | (3) | 343 | 333 | 3 |
| Financial Markets | 631 | 580 | 9 | 789 | (20) | 2,916 | 2,612 | 12 |
| Foreign Exchange | 264 | 232 | 14 | 261 | 1 | 1,128 | 1,001 | 13 |
| Rates | 163 | 63 | 159 | 176 | (7) | 696 | 555 | 25 |
| Commodities | 37 | 50 | (26) | 39 | (5) | 165 | 192 | (14) |
| Credit and Capital Markets | 125 | 83 | 51 | 167 | (25) | 577 | 324 | 78 |
| Capital Structuring Distribution | | | | | | | | |
| Group | 86 | 91 | (5) | 87 | (1) | 329 | 309 | 6 |
| DVA | (72) | 46 | nm³ | 14 | nm³ | (100) | 77 | nm³ |
| Other Financial Markets | 28 | 15 | 87 | 45 | (38) | 121 | 154 | (21) |
| Corporate Finance ^{1, 2} | 328 | 370 | (11) | 281 | 17 | 1,143 | 1,186 | (4) |
| Lending and Portfolio Management ² | 202 | 181 | 12 | 204 | (1) | 792 | 755 | 5 |
| Wealth Management | 415 | 343 | 21 | 488 | (15) | 1,878 | 1,799 | 4 |
| Retail Products | 957 | 925 | 3 | 971 | (1) | 3,849 | 3,750 | 3 |
| CCPL and other unsecured lending | 311 | 294 | 6 | 315 | (1) | 1,251 | 1,310 | (5) |
| Deposits | 483 | 481 | - | 508 | (5) | 1,982 | 1,782 | 11 |
| Mortgage and Auto | 129 | 127 | 2 | 123 | 5 | 508 | 573 | (11) |
| Other Retail Products | 34 | 23 | 48 | 25 | 36 | 108 | 85 | 27 |
| Treasury | 196 | 253 | (23) | 335 | (41) | 1,090 | 1,223 | (11) |
| Other | (53) | 1 | nm³ | (66) | 20 | (246) | (75) | nm³ |
| Total underlying operating income | 3,597 | 3,595 | - | 3,978 | (10) | 15,271 | 14,968 | 2 |

In December 2018 it was decided to discontinue the ship operating lease business and any future profits and losses will be reported as restructuring. Prior periods have not been restated There has been a reorganisation of certain product teams between Corporate Finance and Lending and Portfolio Management. Prior periods have been restated

Transaction Banking income grew 4 per cent with strong performance in Cash Management on the back of improved margins and increased volumes. Growth in Securities Services was offset by a 2 per cent decline in Trade.

Financial Markets income grew 12 per cent benefiting from market volatility and increased hedging and investment activity by clients. There was strong double-digit growth in Credit and Capital Markets and Rates and double-digit growth in Foreign Exchange partly offset by a negative \$177 million movement in the Debit Valuation Adjustment, of which a negative \$118 million movement occurred in the fourth quarter of 2019.

Corporate Finance income was down 4 per cent impacted by the Group's decision to discontinue its ship leasing business, with the related income now recorded as restructuring and excluded from underlying results. Excluding the impact of this decision, Corporate Finance income was up 2 per cent.

Lending and Portfolio Management income was up 5 per cent with improved margins and increased volumes in Corporate Lending.

Wealth Management income grew 4 per cent – despite more challenging market conditions – primarily from growth in FX, fixed income and structured products.

Retail Products income grew 3 per cent or 5 per cent on a constant currency basis with continued growth in Deposits from improved margins and increased volumes partly offset by margin compression in Mortgages and Credit Cards & Personal Loans.

Treasury income reduced 11 per cent with the impact of interest rate movements within the Treasury Markets portfolio partly offset by \$122 million favourable movement in hedge ineffectiveness.

Other products income of negative \$246 million includes increased funding costs reflecting the impact of adopting IFRS 16.

Profit before tax by client segment and geographic region

| | 4Q'19 \$million | 4Q'18 \$million | Change % | 3Q'19 \$million | Change % | FY'19 \$million | FY'18 \$million | Change % |
|-----------------------------------|--------------------|--------------------|-------------|--------------------|----------|--------------------|--------------------|----------|
| Corporate & Institutional Banking | 375 | 495 | (24) | 589 | (36) | 2,318 | 2,072 | 12 |
| Retail Banking | 167 | 142 | 18 | 298 | (44) | 1,083 | 1,033 | 5 |
| Commercial Banking | 44 | 13 | nm¹ | 118 | (63) | 448 | 224 | 100 |
| Private Banking | (3) | (9) | 67 | (3) | - | 94 | (14) | nm¹ |
| Central & other items (segment) | (258) | (209) | (23) | 236 | nm¹ | 229 | 542 | (58) |
| Underlying profit before taxation | 325 | 432 | (25) | 1,238 | (74) | 4,172 | 3,857 | 8 |
| Greater China & North Asia | 493 | 515 | (4) | 610 | (19) | 2,432 | 2,369 | 3 |
| ASEAN & South Asia | 23 | 116 | (80) | 242 | (90) | 1,025 | 970 | 6 |
| Africa & Middle East | 96 | 41 | 134 | 147 | (35) | 684 | 532 | 29 |
| Europe & Americas | 82 | 52 | 58 | 62 | 32 | 157 | 154 | 2 |
| Central & other items (region) | (369) | (292) | (26) | 177 | nm¹ | (126) | (168) | 25 |
| Underlying profit before taxation | 325 | 432 | (25) | 1,238 | (74) | 4,172 | 3,857 | 8 |

¹ Not meaningful

Corporate & Institutional **Banking** improved its profit by 12 per cent and was the largest contributor to the overall Group's profit before tax, from a client segment perspective. Commercial Banking doubled its profit and Retail Banking's grew by 5 per cent. Private Banking generated a profit of \$94 million up from an operating loss of \$(14) million in 2018. The improved profitability of the client segments was partly offset by a 58 per cent reduction in the profit generated by Central & other items (segment) due to lower Treasury income from higher rates internally paid on liabilities and one-off liquidity requirements.

Greater China & North Asia was the largest regional contributor to the overall Group's profit before tax, and grew profit by 3 per cent. Africa & Middle East was the fastest growing region, with profit up 29 per cent. ASEAN & South Asia generated 6 per cent growth, while profit in Europe & Americas improved 2 per cent. The loss incurred by Central & other items (region) decreased by \$42 million to \$126 million with higher external debt costs offset by a favourable change in hedge ineffectiveness and increased internal capital charges.

Adjusted net interest income and margin

| | | restated | | restated | | | restated | _ |
|--|-----------|--------------------|---------------------|--------------------|---------------------|-----------|--------------------|---------------------|
| | 4Q'19 | 4Q'18 ¹ | Change ² | 3Q'19 ¹ | Change ² | FY'19 | FY'18 ¹ | Change ² |
| | \$million | \$million | % | \$million | % | \$million | \$million | % |
| Adjusted net interest income | 1,978 | 2,079 | (5) | 2,025 | (2) | 8,007 | 8,032 | - |
| Average interest-earning assets | 508,001 | 479,496 | 6 | 499,260 | 2 | 494,756 | 476,114 | 4 |
| Average interest-bearing liabilities | 457,413 | 424,461 | 8 | 451,579 | 1 | 444,595 | 430,167 | 3 |
| | | | | | | | | |
| Gross yield (%) ³ | 3.19 | 3.38 | (19) | 3.3 | (11) | 3.34 | 3.18 | 16 |
| Rate paid (%) ³ | 1.83 | 1.87 | (4) | 1.87 | (4) | 1.92 | 1.65 | 27 |
| Net yield (%) ³ | 1.36 | 1.51 | (15) | 1.43 | (7) | 1.42 | 1.53 | (11) |
| Net interest margin (%) ^{3,4,5} | 1.54 | 1.72 | (18) | 1.61 | (7) | 1.62 | 1.69 | (7) |

The Group has changed its accounting policies for net interest income, net trading income. Prior periods have been restated. Refer to Note 1 to the financial statements

The Group has changed its accounting policy for net interest income and the basis of preparation of its net interest margin to better reflect the underlying performance of its banking book. See notes to the financial statements in the Annual Report for further details.

Adjusted net interest income was flat with growth in interest-earning assets offsetting a 7 basis points reduction in net interest margin which averaged 162 basis points for the full year.

- Average interest-earning assets increased 4 per cent driven by an increase in investment securities balances and higher loans and advances to customers. Gross yields increased 16 basis points compared to the average in 2018 and predominantly reflected the flow-through of rises in global interest rates that occurred through 2018, partly offset by declining interest rates in the second half of 2019
- Average interest-bearing liabilities increased 3 per cent driven by growth in customer accounts. The rate paid on liabilities increased 27 basis points compared to the average in 2018 reflecting interest rate movements

The 7 basis point reduction in net interest margin was primarily driven by margin pressure on liabilities.

Credit risk summary

| | 2019 ¹ \$million | | 2018 ^{1,2} \$million | | |
|--|--------------------------------|---------------------|----------------------------------|---------|------------------------------|
| | Total | Ongoing business | Liquidation portfolio | Total | Increase/ (decrease) % |
| Gross loans and advances to customers ³ | 274,306 | 261,216 | 1,769 | 262,985 | 4 |
| Of which stage 1 and 2 | 266,908 | 254,445 | 86 | 254,531 | 5 |
| Of which stage 3 | 7,398 | 6,771 | 1,683 | 8,454 | (12) |
| Expected credit loss provisions | (5,783) | (5,054) | (1,374) | (6,428) | (10) |
| Of which stage 1 and 2 | (779) | (838) | (4) | (842) | (7) |
| Of which stage 3 | (5,004) | (4,216) | (1,370) | (5,586) | (10) |
| Net loans and advances to customers | 268,523 | 256,162 | 395 | 256,557 | 5 |
| Of which stage 1 and 2 | 266,129 | 253,607 | 82 | 253,689 | 5 |
| Of which stage 3 | 2,394 | 2,555 | 313 | 2,868 | (17) |
| Cover ratio of stage 3 before/after collateral (%) | 68 / 85 | 62 / 82 | 81 / 95 | 66 / 85 | 2/0 |
| Credit grade 12 accounts (\$million) | 1,605 | 1,437 | 86 | 1,523 | 5 |
| Early alerts (\$million) | 5,271 | 4,767 | - | 4,767 | 11 |
| Investment grade corporate exposures (%) | 61 | 62 | - | 62 | (1) |

Balances for 2019 and 2018 reflect interest due but unpaid together with equivalent credit impairment charge

The Group has changed its accounting policy to report interest in suspense for stage 3 exposures. This results in an increase in gross stage 3 exposures and provisions, with no change to net stage 3 assets. Prior period balances have been restated. See notes to the financial statements in the Annual Report for further details.

Variance is better/(worse) other than assets and liabilities which is increase/(decrease)
Change is the basis points (bps) difference between the two periods rather than the percentage change

Adjusted net interest income divided by average interest-earning assets, annualised

Restated as per Net interest margin, defined under Alternative performance measures in the Strategic report

²⁰¹⁸ Stage 3 balances, provisions and cover ratios have been restated

Includes reverse repurchase agreements and other similar secured lending held at amortised cost of \$1,469 million at 31 December 2019 and \$3,151 million at 31 December 2018

Asset quality overall was broadly stable in the year with credit impairment rising but remaining at historically low levels well below those seen in previous years. The Group remains vigilant considering significant volatility in some markets, with continuing geopolitical uncertainty and weakening economic forecasts. Reviews and stress tests of the Group's portfolio are carried out regularly to help identify then mitigate any risks that may arise. The actions to reduce exposures in the Group's former liquidation portfolio were substantially completed in 2018 so the remaining exposures are reported as part of the ongoing business in 2019.

Gross stage 3 loans and advances to customers of \$7.4 billion were down 12 per cent compared with 31 December 2018. The reduction is due to repayments, write-offs and upgrades to stage 2 mainly in Corporate & Institutional Banking and Commercial Banking. These credit-impaired loans represented 2.7 per cent of gross loans and advances, a reduction of 0.5 percentage points compared with 31 December 2018.

The stage 3 cover ratio increased to 68 per cent from 66 per cent in 2018. The cover ratio post collateral was stable at 85 per cent.

Credit grade 12 balances increased 5 per cent since 31 December 2018 reflecting sovereign ratings downgrades in Zimbabwe, Zambia and Lebanon which impacted the ratings of certain accounts in those countries. Early alert accounts increased 11 per cent in the year due to the transfer in the fourth quarter of 2019 of a handful of unrelated clients that had been previously under review.

The proportion of investment grade corporate exposures has remained broadly stable at 61 per cent.

Restructuring and other items

| | | 2019 | | | 2018 | |
|---|--|----------------------------|--------------------------|--|----------------------------|--------------------------|
| | Provision for regulatory matters \$million | Restructuring \$million | Other items \$million | Provision for regulatory matters \$million | Restructuring \$million | Other items \$million |
| Operating income | _ | 146 | _ | _ | (248) | 69 |
| Operating expenses | (226) | (298) | _ | (900) | (283) | _ |
| Credit impairment | _ | (2) | _ | _ | 87 | _ |
| Other impairment | _ | (98) | (27) | _ | (34) | _ |
| Profit from associates and joint ventures | _ | (2) | 48 | _ | _ | _ |
| Profit/(loss) before taxation | (226) | (254) | 21 | (900) | (478) | 69 |

The Group's statutory performance is adjusted for profits or losses of a capital nature, amounts consequent to investment transactions driven by strategic intent, other infrequent and/or exceptional transactions that are significant or material in the context of the Group's normal business earnings for the period and items which management and investors would ordinarily identify separately when assessing underlying performance period-by period.

As previously disclosed, the Group expects to incur around \$500 million of restructuring charges between 2019 and 2021 to execute its refreshed strategic priorities. Restructuring charges of \$254 million for 2019 primarily related to redundancy provisions taken in the fourth quarter together with impairments related to the Group's discontinued ship leasing business. Other items of \$21 million included profits from the Group's joint venture investment in Indonesia, which the Group has classified as held for sale having signed a conditional share purchase agreement to sell its 44.56 per cent equity interest, and goodwill impairment relating to the Group's subsidiaries in Sri Lanka, Nepal and Oman. The provision for regulatory matters primarily relates to the agreement to pay monetary penalties following the resolution of investigations into historical sanctions and financial crime control issues, described further in Note 26 to the financial statements.

Balance sheet and liquidity

| | 31.12.19 \$million | 30.09.19 \$million | Change ¹ % | 30.06.19 \$million | Change ¹ % | 31.12.18 \$million | Change ¹ % |
|---|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Assets | | | | | | | |
| Loans and advances to banks | 53,549 | 60,743 | (12) | 59,210 | (10) | 61,414 | (13) |
| Loans and advances to customers | 268,523 | 269,703 | - | 263,595 | 2 | 256,557 | 5 |
| Other assets | 398,326 | 404,354 | (1) | 389,699 | 2 | 370,791 | 7 |
| Total assets | 720,398 | 734,800 | (2) | 712,504 | 1 | 688,762 | 5 |
| Liabilities | | | | | | | |
| Deposits by banks | 28,562 | 32,603 | (12) | 30,783 | (7) | 29,715 | (4) |
| Customer accounts | 405,357 | 387,857 | 5 | 401,597 | 1 | 391,013 | 4 |
| Other liabilities | 235,818 | 263,644 | (11) | 229,685 | 3 | 217,682 | 8 |
| Total liabilities | 669,737 | 684,104 | (2) | 662,065 | 1 | 638,410 | 5 |
| Equity | 50,661 | 50,696 | - | 50,439 | - | 50,352 | 1 |
| Total equity and liabilities | 720,398 | 734,800 | (2) | 712,504 | 1 | 688,762 | 5 |
| Advances-to-deposits ratio (%) ² | 64.2% | 65.6% | | 63.7% | | 63.1% | |
| Liquidity coverage ratio (%) | 144% | 133% | | 139% | | 154% | |

The Group's balance sheet remains strong, liquid and well diversified.

- Loans and advances to customers increased 5 per cent since 31 December 2018 to \$269 billion driven mainly by growth in Financial Markets, Corporate Lending and Mortgages
- Customer accounts of \$405 billion increased 4 per cent since 31 December 2018 with an increase in operating account balances within Cash Management offset by a run-off in Corporate Term Deposits
- Other assets and other liabilities increased 7 per cent and 8 per cent respectively since 31 December 2018. The growth in other assets was driven by increased investment securities and reverse repurchase agreements partly offset by a reduction of cash balances at central banks. The growth in other liabilities reflects increased trading book liabilities and repurchase agreements

The advances-to-deposits ratio increased slightly to 64.2 per cent from 63.1 per cent at 31 December 2018 while the liquidity coverage ratio at year-end decreased 10 percentage points to 144 per cent, well above the minimum regulatory requirement.

Risk-weighted assets

| | 31.12.19 \$million | 30.09.19 \$million | Change ¹ % | 30.06.19 \$million | Change ¹ % | 31.12.18 \$million | Change ¹ % |
|------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| By risk type | | | | | | | |
| Credit risk | 215,664 | 218,198 | (1) | 220,010 | (2) | 211,138 | 2 |
| Operational risk | 27,620 | 27,620 | - | 27,620 | - | 28,050 | (2) |
| Market risk | 20,806 | 22,850 | (9) | 23,109 | (10) | 19,109 | 9 |
| Total RWAs | 264,090 | 268,668 | (2) | 270,739 | (2) | 258,297 | 2 |

^{1.} Variance is increase/(decrease) comparing current reporting period to prior reporting periods

Total risk-weighted assets (RWA) increased 2 per cent or \$5.8 billion since 31 December 2018 to \$264.1 billion.

- Credit Risk RWA increased \$4.5 billion to \$215.7 billion, with asset growth partially offset by RWA efficiencies, foreign currency translation and the partial sale of the Group's Principal Finance portfolio
- Market Risk RWA increased by \$1.7 billion to \$20.8 billion due to higher levels of Financial Markets activity and some policy and methodology changes
- Operational Risk RWA reduced by \$0.4 billion primarily due to a decrease in average income as measured over a rolling three-year time horizon, with lower 2018 income replacing higher 2015 income

Total RWA increased at broadly the same rate in 2019 as income. The ongoing execution of organic and inorganic RWA optimisation initiatives supports the expectation that income growth will exceed RWA growth in the medium-term.

Variance is increase/(decrease) comparing current reporting period to prior reporting periods
The Group now excludes \$9,109 million held with central banks (30.06.19: \$6,835 million, 31.12.18: \$7,412 million, 30.09.18: \$7,172 million) that has been confirmed as repayable at the point of

Capital base and ratios

| | 31.12.19 \$million | 30.09.19 \$million | Change ¹ % | 30.06.19 \$million | Change ¹ % | 31.12.18 \$million | Change ¹ % |
|---|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| CET1 capital | 36,513 | 36,386 | - | 36,511 | - | 36,717 | (1) |
| Additional Tier 1 capital (AT1) | 7,164 | 7,153 | - | 6,612 | 8 | 6,684 | 7 |
| Tier 1 capital | 43,677 | 43,539 | - | 43,123 | 1 | 43,401 | 1 |
| Tier 2 capital | 12,288 | 11,401 | 8 | 11,834 | 4 | 12,295 | - |
| Total capital | 55,965 | 54,940 | 2 | 54,957 | 2 | 55,696 | - |
| CET1 capital ratio end point (%) ² | 13.8 | 13.5 | 0.3 | 13.5 | 0.3 | 14.2 | (0.4) |
| Total capital ratio transitional (%) ² | 21.2 | 20.4 | 0.8 | 20.3 | 0.9 | 21.6 | (0.4) |
| UK leverage ratio (%) ² | 5.2 | 5.1 | 0.1 | 5.3 | (0.1) | 5.6 | (0.4) |

^{1.} Variance is increase/(decrease) comparing current reporting period to prior reporting periods

The Group remains well capitalised and highly liquid with all metrics above regulatory thresholds.

The Group's common equity tier 1 (CET1) ratio of 13.8 per cent was towards the top of the 13-14 per cent target range, 39 basis points lower than as at 31 December 2018. On an underlying basis CET1 rose 16 basis points as profits generated in the year were partly offset by credit and market RWA growth and higher dividends. This was offset by the impact of the \$1 billion share buy-back, the costs of the legal entity restructuring in Greater China & North Asia and regulatory provisions.

The Group repurchased 116,103,483 ordinary shares for an aggregate consideration of approximately \$1 billion between 2 May 2019 and 25 September 2019. The shares were subsequently cancelled, reducing the total issued share capital by 3.5 per cent.

The Board has decided to carry out a share buy-back for up to a maximum consideration of \$0.5 billion to further reduce the number of ordinary shares in issue by cancelling the repurchased shares. The terms of the buy-back will be announced and the programme will start shortly and is expected to reduce the Group's CET1 ratio in the first quarter of 2020 by approximately 20 basis points.

The Group's UK leverage ratio of 5.2 per cent was down 38 basis points compared with 31 December 2018 as higher Tier 1 capital was offset by growth in the leverage exposure measure. The Group's leverage ratio is significantly above its minimum requirement of 3.7 per cent.

In the period the Group's Pillar 2A buffer increased from 2.9 to 3.4 per cent of which 1.9 per cent has to be held in CET1. The UK Financial Policy Committee and the Hong Kong Monetary Authority also announced changes to their counter-cyclical buffer rates with the UK increasing its rate from 1 per cent to 2 per cent with effect from 16 December 2020 and Hong Kong reducing its rate from 2.5 per cent to 2 per cent with effect from 14 October 2019. The changes to the counter-cyclical buffer rates are not expected to materially impact the Group's minimum CET1 requirements and it continues to target a CET1 ratio of 13-14 per cent.

The Board has recommended a final ordinary dividend of 20 cents per share which, together with the interim dividend of 7 cents per share, would result in a full-year ordinary dividend of 27 cents a share or \$863 million, which represents a 29 per cent increase in the full-year ordinary dividend.

Outlook

The underlying momentum in the fourth quarter of 2019 continued in the opening weeks of 2020 but lower interest rates, slower global economic growth, a softer Hong Kong economy and the impact of the recent novel coronavirus (Covid-19) outbreak will likely result in income growth in 2020 below our medium-term 5-7 per cent target range. These headwinds are expected to be transitory, but we now believe it will take longer to achieve our RoTE target of 10 per cent than we previously envisaged.

We have improved our RoTE every year since 2015 and we are focused on doing so again in 2020 through a combination of positive income-to-cost jaws and continued discipline on returning surplus capital to shareholders. The Board has authorised the purchase and cancellation of up to \$0.5 billion worth of shares starting shortly and will review the potential for making a further capital return upon the completion of the Permata sale.

Andy Halford Group Chief Financial Officer 27 February 2020

^{2.} Change is percentage point difference between two points rather than percentage change

Standard Chartered PLC – Client segment reviews

Underlying performance by client segment

| | | | 2019 | | | |
|---|---|--|---|---|---|---|
| | Corporate & Institutional Banking \$million | Retail Banking \$million | Commercial Banking \$million | Private Banking \$million | Central & other items \$million | Total \$million |
| Operating income | 7,185 | 5,171 | 1,478 | 577 | 860 | 15,271 |
| External | 7,356 | 4,223 | 1,539 | 329 | 1,824 | 15,271 |
| Inter-segment | (171) | 948 | (61) | 248 | (964) | _ |
| Operating expenses | (4,361) | (3,754) | (907) | (514) | (873) | (10,409) |
| Operating profit/(loss) before impairment | · · · / | | ` ' | , | , , | , , , |
| losses and taxation | 2,824 | 1,417 | 571 | 63 | (13) | 4,862 |
| Credit impairment | (474) | (336) | (123) | 31 | (4) | (906) |
| Other impairment | (32) | 2 | _ | _ | (8) | (38) |
| Profit from associates and joint ventures | _ | _ | _ | _ | 254 | 254 |
| Underlying profit before taxation | 2,318 | 1,083 | 448 | 94 | 229 | 4,172 |
| Provision for regulatory matters | _ | _ | _ | _ | (226) | (226) |
| Restructuring | (110) | (63) | (11) | (11) | (59) | (254) |
| Goodwill impairment | | · _ | _ | | (27) | (27) |
| Share of profits of PT Bank Permata Tbk joint venture | _ | _ | _ | _ | 48 | 48 |
| Statutory profit/(loss) before taxation | 2,208 | 1,020 | 437 | 83 | (35) | 3,713 |
| Total assets | 329,866 | 108,801 | 31,244 | 14,922 | 235,565 | 720,398 |
| Of which: loans and advances to customers | · | , | , | , | | 1 = 2,000 |
| including FVTPL | 156,599 | 106,570 | 26,686 | 14,821 | 10,078 | 314,754 |
| loans and advances to customers loans held at fair value through profit | 111,304 | 106,332 | 25,990 | 14,821 | 10,076 | 268,523 |
| or loss | 45,295 | 238 | 696 | _ | 2 | 46,231 |
| | | | | 18,480 | 73,655 | 669,737 |
| Total liabilities | 393 ()4() | 147 698 | | | | |
| Total liabilities Of which: customer accounts | 393,040 248,748 | 147,698 144,045 | 36,864 34,083 2018 | 18,424 | 7,433 | 452,733 |
| | 248,748 Corporate & Institutional | 144,045 Retail | 34,083 2018 Commercial | 18,424 Private | • | · · |
| | 248,748 Corporate & | 144,045 | 34,083 | 18,424 | 7,433 Central & | 452,733 |
| | 248,748 Corporate & Institutional Banking | 144,045 Retail Banking | 34,083 2018 Commercial Banking | 18,424 Private Banking | 7,433 Central & other items | 452,733 Total |
| Of which: customer accounts | 248,748 Corporate & Institutional Banking \$million | 144,045 Retail Banking \$million | 34,083 2018 Commercial Banking \$million | 18,424 Private Banking \$million | 7,433 Central & other items \$million | 452,733 Total \$million |
| Of which: customer accounts Operating income | 248,748 Corporate & Institutional Banking \$million 6,860 | Retail Banking \$million 5,041 | 2018 Commercial Banking \$million 1,391 | Private Banking \$million 516 | 7,433 Central & other items \$million 1,160 | 452,733 Total \$million 14,968 |
| Of which: customer accounts Operating income External | Corporate & Institutional Banking \$million 6,860 7,055 | Retail Banking \$million 5,041 4,493 | 2018 Commercial Banking \$million 1,391 1,570 | Private Banking \$million 516 270 | Central & other items \$million 1,160 1,580 | 452,733 Total \$million 14,968 |
| Of which: customer accounts Operating income External Inter-segment | Corporate & Institutional Banking \$million 6,860 7,055 (195) | Retail Banking \$million 5,041 4,493 548 | 2018 Commercial Banking \$million 1,391 1,570 (179) | Private Banking \$million 516 270 246 | 7,433 Central & other items \$million 1,160 1,580 (420) | Total \$million 14,968 14,968 |
| Of which: customer accounts Operating income External Inter-segment Operating expenses Operating profit/(loss) before impairment losses and taxation | 248,748 Corporate & Institutional Banking \$million 6,860 7,055 (195) (4,396) | Retail Banking \$million 5,041 4,493 548 (3,736) | 2018 Commercial Banking \$million 1,391 1,570 (179) (923) | Private Banking \$million 516 270 246 | 7,433 Central & other items \$million 1,160 1,580 (420) (879) | Total \$million 14,968 14,968 - (10,464) 4,504 |
| Of which: customer accounts Operating income External Inter-segment Operating expenses Operating profit/(loss) before impairment losses and taxation Credit impairment | 248,748 Corporate & Institutional Banking \$million 6,860 7,055 (195) (4,396) 2,464 (242) | Retail Banking \$million 5,041 4,493 548 (3,736) 1,305 (267) | 2018 Commercial Banking \$million 1,391 1,570 (179) (923) | Private Banking \$million 516 270 246 (530) | 7,433 Central & other items \$million 1,160 1,580 (420) (879) | Total \$million 14,968 14,968 - (10,464) 4,504 (740) |
| Of which: customer accounts Operating income External Inter-segment Operating expenses Operating profit/(loss) before impairment losses and taxation Credit impairment Other impairment | 248,748 Corporate & Institutional Banking \$million 6,860 7,055 (195) (4,396) | Retail Banking \$million 5,041 4,493 548 (3,736) | 2018 Commercial Banking \$million 1,391 1,570 (179) (923) | Private Banking \$million 516 270 246 (530) | 7,433 Central & other items \$million 1,160 1,580 (420) (879) 281 13 7 | Total \$million 14,968 14,968 (10,464) 4,504 (740) (148) |
| Of which: customer accounts Operating income External Inter-segment Operating expenses Operating profit/(loss) before impairment losses and taxation Credit impairment Other impairment Profit from associates and joint ventures | 248,748 Corporate & Institutional Banking \$million 6,860 7,055 (195) (4,396) 2,464 (242) | Retail Banking \$million 5,041 4,493 548 (3,736) 1,305 (267) | 2018 Commercial Banking \$million 1,391 1,570 (179) (923) 468 (244) | Private Banking \$million 516 270 246 (530) (14) | 7,433 Central & other items \$million 1,160 1,580 (420) (879) 281 13 7 241 | Total \$million 14,968 14,968 - (10,464) 4,504 (740) |
| Of which: customer accounts Operating income External Inter-segment Operating expenses Operating profit/(loss) before impairment losses and taxation Credit impairment Other impairment Profit from associates and joint ventures Underlying profit/(loss) before taxation | 248,748 Corporate & Institutional Banking \$million 6,860 7,055 (195) (4,396) 2,464 (242) | Retail Banking \$million 5,041 4,493 548 (3,736) 1,305 (267) | 2018 Commercial Banking \$million 1,391 1,570 (179) (923) | Private Banking \$million 516 270 246 (530) | 7,433 Central & other items \$million 1,160 1,580 (420) (879) 281 13 7 241 542 | Total \$million 14,968 14,968 (10,464) 4,504 (740) (148) 241 3,857 |
| Of which: customer accounts Operating income External Inter-segment Operating expenses Operating profit/(loss) before impairment losses and taxation Credit impairment Other impairment Profit from associates and joint ventures | 248,748 Corporate & Institutional Banking \$million 6,860 7,055 (195) (4,396) 2,464 (242) (150) | Retail Banking \$million 5,041 4,493 548 (3,736) 1,305 (267) (5) — | 2018 Commercial Banking \$million 1,391 1,570 (179) (923) 468 (244) | Private Banking \$million 516 270 246 (530) (14) | 7,433 Central & other items \$million 1,160 1,580 (420) (879) 281 13 7 241 | Total \$million 14,968 14,968 (10,464) 4,504 (740) (148) 241 |
| Of which: customer accounts Operating income External Inter-segment Operating expenses Operating profit/(loss) before impairment losses and taxation Credit impairment Other impairment Other impairment Profit from associates and joint ventures Underlying profit/(loss) before taxation Provision for regulatory matters Restructuring | 248,748 Corporate & Institutional Banking \$million 6,860 7,055 (195) (4,396) 2,464 (242) (150) - 2,072 | Retail Banking \$million 5,041 4,493 548 (3,736) 1,305 (267) (5) — | 2018 Commercial Banking \$million 1,391 1,570 (179) (923) 468 (244) | Private Banking \$million 516 270 246 (530) (14) | 7,433 Central & other items \$million 1,160 1,580 (420) (879) 281 13 7 241 542 | Total \$million 14,968 14,968 (10,464) 4,504 (740) (148) 241 3,857 |
| Of which: customer accounts Operating income External Inter-segment Operating expenses Operating profit/(loss) before impairment losses and taxation Credit impairment Other impairment Profit from associates and joint ventures Underlying profit/(loss) before taxation Provision for regulatory matters | 248,748 Corporate & Institutional Banking \$million 6,860 7,055 (195) (4,396) 2,464 (242) (150) 2,072 (50) | Retail Banking \$million 5,041 4,493 548 (3,736) 1,305 (267) (5) - 1,033 - | 2018 Commercial Banking \$million 1,391 1,570 (179) (923) 468 (244) - 224 - | Private Banking \$million 516 270 246 (530) (14) (14) - | 7,433 Central & other items \$million 1,160 1,580 (420) (879) 281 13 7 241 542 (850) | Total \$million 14,968 14,968 (10,464) 4,504 (740) (148) 241 3,857 (900) |
| Of which: customer accounts Operating income External Inter-segment Operating expenses Operating profit/(loss) before impairment losses and taxation Credit impairment Other impairment Profit from associates and joint ventures Underlying profit/(loss) before taxation Provision for regulatory matters Restructuring Gains arising on repurchase of senior and | 248,748 Corporate & Institutional Banking \$million 6,860 7,055 (195) (4,396) 2,464 (242) (150) 2,072 (50) (350) | Retail Banking \$million 5,041 4,493 548 (3,736) 1,305 (267) (5) - 1,033 - | 2018 Commercial Banking \$million 1,391 1,570 (179) (923) 468 (244) - 224 - | Private Banking \$million 516 270 246 (530) (14) (14) - | 7,433 Central & other items \$million 1,160 1,580 (420) (879) 281 13 7 241 542 (850) (24) 66 (266) | Total \$million 14,968 14,968 (10,464) 4,504 (740) (148) 241 3,857 (900) (478) |
| Of which: customer accounts Operating income External Inter-segment Operating expenses Operating profit/(loss) before impairment losses and taxation Credit impairment Other impairment Profit from associates and joint ventures Underlying profit/(loss) before taxation Provision for regulatory matters Restructuring Gains arising on repurchase of senior and subordinated liabilities | 248,748 Corporate & Institutional Banking \$million 6,860 7,055 (195) (4,396) 2,464 (242) (150) 2,072 (50) (350) | Retail Banking \$million 5,041 4,493 548 (3,736) 1,305 (267) (5) - 1,033 - (68) | 34,083 2018 Commercial Banking \$million 1,391 1,570 (179) (923) 468 (244) - 224 - (12) | Private Banking \$million 516 270 246 (530) (14) - (14) - (14) - (24) | 7,433 Central & other items \$million 1,160 1,580 (420) (879) 281 13 7 241 542 (850) (24) 66 | Total \$million 14,968 14,968 (10,464) 4,504 (740) (148) 241 3,857 (900) (478) |
| Of which: customer accounts Operating income External Inter-segment Operating expenses Operating profit/(loss) before impairment losses and taxation Credit impairment Other impairment Profit from associates and joint ventures Underlying profit/(loss) before taxation Provision for regulatory matters Restructuring Gains arising on repurchase of senior and subordinated liabilities Statutory profit/(loss) before taxation | 248,748 Corporate & Institutional Banking \$million 6,860 7,055 (195) (4,396) 2,464 (242) (150) 2,072 (50) (350) 3 1,675 308,496 | Retail Banking \$million 5,041 4,493 548 (3,736) 1,305 (267) (5) - 1,033 - (68) - 965 | 34,083 2018 Commercial Banking \$million 1,391 1,570 (179) (923) 468 (244) 224 - (12) - 212 | Private Banking \$million 516 270 246 (530) (14) - (14) - (14) - (24) - (38) | 7,433 Central & other items \$million 1,160 1,580 (420) (879) 281 13 7 241 542 (850) (24) 66 (266) | Total \$million 14,968 14,968 (10,464) 4,504 (740) (148) 241 3,857 (900) (478) 69 2,548 |
| Of which: customer accounts Operating income External Inter-segment Operating expenses Operating profit/(loss) before impairment losses and taxation Credit impairment Other impairment Profit from associates and joint ventures Underlying profit/(loss) before taxation Provision for regulatory matters Restructuring Gains arising on repurchase of senior and subordinated liabilities Statutory profit/(loss) before taxation Total assets Of which: loans and advances to customers | 248,748 Corporate & Institutional Banking \$million 6,860 7,055 (195) (4,396) 2,464 (242) (150) 2,072 (50) (350) 3 1,675 308,496 | Retail Banking \$million 5,041 4,493 548 (3,736) 1,305 (267) (5) - 1,033 - (68) - 965 103,780 | 34,083 2018 Commercial Banking \$million 1,391 1,570 (179) (923) 468 (244) 224 - (12) - 212 31,379 | Private Banking \$million 516 270 246 (530) (14) - (14) - (14) - (24) - (38) 13,673 | 7,433 Central & other items \$million 1,160 1,580 (420) (879) 281 13 7 241 542 (850) (24) 66 (266) 231,434 10,274 | Total \$million 14,968 14,968 (10,464) 4,504 (740) (148) 241 3,857 (900) (478) 69 2,548 688,762 |
| Operating income External Inter-segment Operating expenses Operating profit/(loss) before impairment losses and taxation Credit impairment Other impairment Profit from associates and joint ventures Underlying profit/(loss) before taxation Provision for regulatory matters Restructuring Gains arising on repurchase of senior and subordinated liabilities Statutory profit/(loss) before taxation Total assets Of which: loans and advances to customers including FVTPL | 248,748 Corporate & Institutional Banking \$million 6,860 7,055 (195) (4,396) 2,464 (242) (150) — 2,072 (50) (350) 3 1,675 308,496 146,575 | Retail Banking \$million 5,041 4,493 548 (3,736) 1,305 (267) (5) - 1,033 - (68) - 965 103,780 101,635 | 34,083 2018 Commercial Banking \$million 1,391 1,570 (179) (923) 468 (244) 224 - (12) - 212 31,379 27,271 | Private Banking \$million 516 270 246 (530) (14) - (14) - (14) - (24) - (38) 13,673 13,616 | 7,433 Central & other items \$million 1,160 1,580 (420) (879) 281 13 7 241 542 (850) (24) 66 (266) 231,434 | Total \$million 14,968 14,968 (10,464) 4,504 (740) (148) 241 3,857 (900) (478) 69 2,548 688,762 299,371 |
| Operating income External Inter-segment Operating expenses Operating profit/(loss) before impairment losses and taxation Credit impairment Other impairment Profit from associates and joint ventures Underlying profit/(loss) before taxation Provision for regulatory matters Restructuring Gains arising on repurchase of senior and subordinated liabilities Statutory profit/(loss) before taxation Total assets Of which: loans and advances to customers including FVTPL loans and advances to customers | 248,748 Corporate & Institutional Banking \$million 6,860 7,055 (195) (4,396) 2,464 (242) (150) — 2,072 (50) (350) 3 1,675 308,496 146,575 | Retail Banking \$million 5,041 4,493 548 (3,736) 1,305 (267) (5) - 1,033 - (68) - 965 103,780 101,635 | 34,083 2018 Commercial Banking \$million 1,391 1,570 (179) (923) 468 (244) 224 - (12) - 212 31,379 27,271 | Private Banking \$million 516 270 246 (530) (14) - (14) - (14) - (24) - (38) 13,673 13,616 | 7,433 Central & other items \$million 1,160 1,580 (420) (879) 281 13 7 241 542 (850) (24) 66 (266) 231,434 10,274 | Total \$million 14,968 14,968 (10,464) 4,504 (740) (148) 241 3,857 (900) (478) 69 2,548 688,762 299,371 |
| Operating income External Inter-segment Operating expenses Operating profit/(loss) before impairment losses and taxation Credit impairment Other impairment Profit from associates and joint ventures Underlying profit/(loss) before taxation Provision for regulatory matters Restructuring Gains arising on repurchase of senior and subordinated liabilities Statutory profit/(loss) before taxation Total assets Of which: loans and advances to customers including FVTPL loans and advances to customers loans held at fair value through profit | 248,748 Corporate & Institutional Banking \$million 6,860 7,055 (195) (4,396) 2,464 (242) (150) — 2,072 (50) (350) 3 1,675 308,496 146,575 104,677 | Retail Banking \$million 5,041 4,493 548 (3,736) 1,305 (267) (5) - 1,033 - (68) - 965 103,780 101,635 101,235 | 34,083 2018 Commercial Banking \$million 1,391 1,570 (179) (923) 468 (244) 224 - (12) - 212 31,379 27,271 26,759 | Private Banking \$million 516 270 246 (530) (14) - (14) - (14) - (24) - (38) 13,673 13,616 | 7,433 Central & other items \$million 1,160 1,580 (420) (879) 281 13 7 241 542 (850) (24) 66 (266) 231,434 10,274 10,270 | Total \$million 14,968 14,968 (10,464) 4,504 (740) (148) 241 3,857 (900) (478) 69 2,548 688,762 299,371 256,557 |

Corporate & Institutional Banking

| | 4Q'19 \$million | 4Q'18 \$million | Change ¹ % | 3Q'19 \$million | Change ¹ % | FY'19 \$million | FY'18 \$million | Change ¹ |
|--|--------------------|--------------------|-----------------------|--------------------|-----------------------|--------------------|--------------------|---------------------|
| Operating income | 1,710 | 1,763 | (3) | 1,868 | (8) | 7,185 | 6,860 | 5 |
| Transaction Banking | 712 | 731 | (3) | 761 | (6) | 2,992 | 2,887 | 4 |
| Trade | 169 | 166 | 2 | 186 | (9) | 721 | 729 | (1) |
| Cash Management | 459 | 484 | (5) | 487 | (6) | 1,929 | 1,825 | 6 |
| Securities Services | 84 | 81 | 4 | 88 | (5) | 342 | 333 | 3 |
| Financial Markets | 563 | 519 | 8 | 715 | (21) | 2,617 | 2,328 | 12 |
| Foreign Exchange | 225 | 195 | 15 | 217 | 4 | 950 | 829 | 15 |
| Rates | 158 | 58 | 172 | 168 | (6) | 664 | 527 | 26 |
| Commodities | 31 | 44 | (30) | 34 | (9) | 140 | 168 | (17) |
| Credit and Capital Markets | 121 | 80 | 51 | 164 | (26) | 564 | 312 | 81 |
| Capital Structuring Distribution Group | 77 | 87 | (11) | 79 | (3) | 302 | 285 | 6 |
| DVA | (72) | 46 | nm ⁵ | 14 | nm ⁴ | (100) | 77 | nm ⁴ |
| Other Financial Markets | 243 | 9 | 156 | 39 | (41) | 97 | 130 | (25) |
| Corporate Finance ^{2, 3} | 308 | 351 | (12) | 251 | 23 | 1,048 | 1,098 | (5) |
| Lending and Portfolio Management3 | 135 | 130 | 4 | 147 | (8) | 553 | 542 | 2 |
| Other | (8) | 32 | (125) | (6) | (33) | (25) | 5 | nm ⁴ |
| Operating expenses | (1,123) | (1,082) | (4) | (1,114) | (1) | (4,361) | (4,396) | 1 |
| Operating profit before impairment losses and | | | | | | | | |
| taxation | 587 | 681 | (14) | 754 | (22) | 2,824 | 2,464 | 15 |
| Credit impairment | (207) | (169) | (22) | (157) | (32) | (474) | (242) | (96) |
| Other impairment | (5) | (17) | 71 | (8) | 38 | (32) | (150) | 79 |
| Underlying profit before taxation | 375 | 495 | (24) | 589 | (36) | 2,318 | 2,072 | 12 |
| Provision for regulatory matters | - | (50) | 100 | - | nm ⁵ | - | (50) | 100 |
| Restructuring | (28) | (278) | 90 | (105) | 73 | (110) | (350) | 69 |
| Gains arising on repurchase of senior and subordinated liabilities | - | _ | nm ⁴ | - | nm ⁴ | - | 3 | (100) |
| Statutory profit before taxation | 347 | 167 | 108 | 484 | (28) | 2,208 | 1,675 | 32 |
| Total assets | 329,866 | 308,496 | 7 | 354,341 | (7) | 329,866 | 308,496 | 7 |
| Of which: loans and advances to customers | | | | | ` / | | | |
| including FVTPL | 156,599 | 146,575 | 7 | 159,467 | (2) | 156,599 | 146,575 | 7 |
| Total liabilities | 393,040 | 369,316 | 6 | 406,895 | (3) | 393,040 | 369,316 | 6 |
| Of which: customer accounts | 248,748 | 243,019 | 2 | 246,752 | 1 | 248,748 | 243,019 | 2 |
| Risk-weighted assets | 132,050 | 128,991 | 2 | 137,082 | (4) | 132,050 | 128,991 | 2 |
| Underlying return on risk-weighted assets (%) | 1.1 | 1.5 | (40)bps | 1.7 | (60)bps | 1.7 | 1.5 | 20bps |
| Underlying return on tangible equity (%) | 5.5 | 7.5 | (200)bps | 8.4 | (290)bps | 8.5 | 7.4 | 110bps |
| Cost to income ratio (%) | 65.7 | 61.4 | (430)bps | 59.6 | (610)bps | 60.7 | 64.1 | 340bps |

Variance is better/(worse) other than assets ,liabilities and risk-weighted assets which is increase/(decrease)

Strategic priorities

- Deliver sustainable growth for clients by leveraging our network to facilitate trade, capital and investment flows across our footprint markets
- Generate high-quality returns by growing capital-lite income, driving balance sheet velocity and improving funding quality while maintaining risk controls
- Partner with strategically selected third parties to expand capabilities and to access new clients
- Deliver a true frictionless cross-product digital banking experience to our clients through our integrated client portal, open banking and API solutions
- Accelerate Sustainable Finance products to our clients through product innovation and enabling transition to a low carbon future

In December 2018 it was decided to discontinue the ship operating lease business any future profits and losses will be reported as restructuring. Prior periods have not been restated There has been a reorganisation of certain product teams between Corporate Finance and Lending and Portfolio Management. Prior periods have been restated

⁴ Not meaningful

Progress

- Quality of income continues to improve driven by capital-lite¹ income up 9 per cent and Network income up 6 per cent; Network contributes to 69 per cent of total CIB segment income
- Maintained balance sheet quality with investment-grade clients representing 57 per cent of customer loans and advances (2018: 63 per cent) and high-quality operating account balances improving to 60 per cent of Transaction Banking customer balances (2018: 49 per cent)
- Strengthened focus on digital client experience, investments and talent pool by establishing Digital Channels and Client Data Analytics division
- Digitised c.3,000 client entities and increased S2B NextGen² client transaction volumes from 1 per cent to 32 per cent of total transaction volume
- Resilient performance driven by diversified product suite and expanded client solutions delivering growth despite challenging geopolitical and macroeconomic conditions across footprint markets

- Underlying operating profit before taxation of \$2,318 million was up 12 per cent, primarily driven by higher income and prudent cost management
- Underlying operating income of \$7,185 million was up 5 per cent primarily driven by Financial Markets and Cash Management
- Good balance sheet momentum with loans and advances to customers up 7 per cent
- Proportion of low returning client RWA at 13.8 per cent (2018: 15.5 per cent)
- Underlying RoTE up 110 bps to 8.5 per cent
- 1 Capital-lite income refers to products with low RWA consumption or of a non-funded nature. This mainly includes Cash Management and FX products
- 2 Our next generation transaction banking digital platform

Retail Banking

| | 4Q'19 \$million | 4Q'18 \$million | Change ¹ % | 3Q'19 \$million | Change ¹ % | FY'19 \$million | FY'18 \$million | Change ¹ % |
|---|--------------------|--------------------|-----------------------|--------------------|-----------------------|--------------------|--------------------|-----------------------|
| Operating income | 1,257 | 1,153 | 9 | 1,319 | (5) | 5,171 | 5,041 | 3 |
| Transaction Banking | 5 | 5 | - | 5 | - | 19 | 20 | (5) |
| Trade | 5 | 5 | - | 5 | - | 19 | 20 | (5) |
| Wealth Management | 341 | 279 | 22 | 395 | (14) | 1,514 | 1,491 | 2 |
| Retail Products | 903 | 870 | 4 | 917 | (2) | 3,629 | 3,535 | 3 |
| CCPL and other unsecured lending | 311 | 294 | 6 | 315 | (1) | 1,251 | 1,310 | (5) |
| Deposits | 439 | 435 | 1 | 462 | (5) | 1,797 | 1,603 | 12 |
| Mortgage and Auto | 118 | 118 | - | 115 | 3 | 472 | 537 | (12) |
| Other Retail Products | 35 | 23 | 52 | 25 | 40 | 109 | 85 | 28 |
| Other | 8 | (1) | nm² | 2 | nm² | 9 | (5) | nm² |
| Operating expenses | (992) | (927) | (7) | (939) | (6) | (3,754) | (3,736) | - |
| Operating profit before impairment losses and | | | | | | | | |
| taxation | 265 | 226 | 17 | 380 | (30) | 1,417 | 1,305 | 9 |
| Credit impairment | (100) | (79) | (27) | (82) | (22) | (336) | (267) | (26) |
| Other impairment | 2 | (5) | 140 | - | nm² | 2 | (5) | 140 |
| Underlying profit before taxation | 167 | 142 | 18 | 298 | (44) | 1,083 | 1,033 | 5 |
| Restructuring | (54) | (60) | 10 | (8) | nm² | (63) | (68) | 7 |
| Statutory profit before taxation | 113 | 82 | 38 | 290 | (61) | 1,020 | 965 | 6 |
| Total assets | 108,801 | 103,780 | 5 | 104,884 | 4 | 108,801 | 103,780 | 5 |
| Of which: loans and advances to customers including FVTPL | 106,570 | 101,635 | 5 | 102,786 | 4 | 106,570 | 101,635 | 5 |
| Total liabilities | 147,698 | 140,328 | 5 | 142,778 | 3 | 147,698 | 140,328 | 5 |
| Of which: customer accounts | 144,045 | 136,691 | 5 | 139,263 | 3 | 144,045 | 136,691 | 5 |
| Risk-weighted assets | 44,452 | 42,903 | 4 | 42,714 | 4 | 44,452 | 42,903 | 4 |
| Underlying return on risk-weighted assets (%) | 1.5 | 1.3 | 20bps | 2.8 | (130)bps | 2.5 | 2.4 | 10bps |
| Underlying return on tangible equity (%) | 7.4 | 6.6 | 80bps | 13.8 | (640)bps | 12.6 | 11.8 | 80bps |
| Cost to income ratio (%) | 78.9 | 80.4 | 150bps | 71.2 | (770)bps | 72.6 | 74.1 | 150bps |

¹ Variance is better/(worse) other than assets ,liabilities and risk-weighted assets which is increase/(decrease)

Strategic priorities

- Invest in our affluent and emerging affluent clients with a focus on Wealth Management and Deposits to capture the significant rise of the middle class in our markets
- · Build on our dient ecosystem and alliances initiatives
- Improve our dients' experience through an enhanced end-to-end digital offering, with intuitive platforms, best-in-class products and service responding to the change in digital habits of clients in our markets

Progress

- Increased the share of income from Premium and Priority clients from 56 per cent in 2018 to 57 per cent as a result of strong Wealth Management and Deposit income growth and increasing client numbers
- Launched the Côte d'Ivoire digital banking model across eight other markets in the Africa & Middle East region: Kenya, Uganda, Tanzania, Ghana, Botswana, Zambia and Zimbabwe and Nigeria
- Successful application for HK digital bank licence in partnership with PCCW, HKT and Ctrip Finance which will redefine customer experience of banking services
- Launched real-time on-boarding (RTOB) for Credit Cards and Personal Loans (CCPL) in India in addition to saving
 account launch a year earlier, enabling more efficient credit cards and personal loan applications with significantly
 improved customer experience. RTOB launched in three new markets: Singapore, Malaysia and UAE
- Driving affluent growth with Priority Private launched in five markets: Singapore, Malaysia, Taiwan, China and Hong Kong, which is a key lever to accelerate Priority Banking growth
- Premium Banking, which serves emerging affluent clients and serves as feeder to Priority growth, now launched in 10 markets: Hong Kong, Korea, China, Singapore, India, Malaysia, UAE, Kenya, Pakistan and Taiwan
- A further improvement in digital adoption, with 54 per cent of clients now actively using online or mobile banking compared with 49 per cent in 2018

² Not meaningful

- Underlying operating profit before taxation of \$1,083 million was 5 per cent higher, as higher income more than offset higher credit impairment
- Underlying operating income of \$5,171 million was up 3 per cent (up 5 per cent on a constant currency basis). Growth
 of 4 per cent (up 6 per cent on a constant currency basis) in Greater China & North Asia, 6 per cent (up 8 per cent on a
 constant currency basis) in ASEAN & South Asia and a 9 per cent decline (down 3 per cent on a constant currency
 basis) in Africa & Middle East
- Strong income momentum growth of 12 per cent from Deposits with improved margins and balance growth. Together, Wealth Management and Deposits income, representing 64 per cent of Retail Banking income, grew 7 per cent
- Underlying RoTE improved to 12.6 per cent from 11.8 per cent

Commercial Banking

| | 4Q'19 \$million | 4Q'18 \$million | Change ¹ % | 3Q'19 \$million | Change ¹ % | FY'19 \$million | FY'18 \$million | Change ¹ |
|---|--------------------|--------------------|-----------------------|--------------------|-----------------------|--------------------|--------------------|---------------------|
| Operating income | 360 | 339 | 6 | 372 | (3) | 1,478 | 1,391 | 6 |
| Transaction Banking | 204 | 206 | (1) | 210 | (3) | 838 | 811 | 3 |
| Trade | 85 | 86 | (1) | 91 | (7) | 360 | 374 | (4) |
| Cash Management | 118 | 120 | (2) | 119 | (1) | 477 | 437 | 9 |
| Securities Services | 1 | - | nm ⁴ | - | nm ⁴ | 1 | - | nm ⁴ |
| Financial Markets | 68 | 61 | 11 | 74 | (8) | 299 | 284 | 5 |
| Foreign Exchange | 39 | 37 | 5 | 44 | (11) | 178 | 172 | 3 |
| Rates | 5 | 5 | - | 8 | (38) | 32 | 28 | 14 |
| Commodities | 6 | 6 | - | 5 | 20 | 25 | 24 | 4 |
| Credit and Capital Markets | 4 | 3 | 33 | 3 | 33 | 13 | 12 | 8 |
| Capital Structuring Distribution Group | 9 | 4 | 125 | 8 | 13 | 27 | 24 | 13 |
| Other Financial Markets | 5 | 6 | (17) | 6 | (17) | 24 | 24 | - |
| Corporate Finance ^{2, 3} | 20 | 19 | 5 | 30 | (33) | 93 | 88 | 6 |
| Lending and Portfolio Management ³ | 67 | 51 | 31 | 57 | 18 | 239 | 213 | 12 |
| Wealth Management | - | 1 | (100) | - | nm ⁴ | 2 | 3 | (33) |
| Retail Products | 1 | - | nm^4 | 2 | (50) | 6 | 4 | 50 |
| Deposits | 1 | (1) | 200 | 2 | (50) | 6 | 4 | 50 |
| Other Retail Products | - | 1 | (100) | - | nm ⁴ | - | - | nm ⁴ |
| Other | - | 1 | (100) | (1) | 100 | 1 | (12) | 108 |
| Operating expenses | (252) | (236) | (7) | (230) | (10) | (907) | (923) | 2 |
| Operating profit before impairment losses and | | | | | | | | |
| taxation | 108 | 103 | 5 | 142 | (24) | 571 | 468 | 22 |
| Credit impairment | (64) | (90) | 29 | (24) | (167) | (123) | (244) | 50 |
| Underlying profit before taxation | 44 | 13 | nm ⁴ | 118 | (63) | 448 | 224 | 100 |
| Restructuring | (11) | (9) | (22) | - | nm ⁴ | (11) | (12) | 8 |
| Statutory profit before taxation | 33 | 4 | nm ⁴ | 118 | (72) | 437 | 212 | 106 |
| Total assets | 31,244 | 31,379 | - | 31,962 | (2) | 31,244 | 31,379 | - |
| Of which: loans and advances to customers | | | (0) | | (2) | | | (2) |
| including FVTPL | 26,686 | 27,271 | (2) | 27,553 | (3) | 26,686 | 27,271 | (2) |
| Total liabilities | 36,864 | 37,260 | (1) | 34,971 | 5 | 36,864 | 37,260 | (1) |
| Of which: customer accounts | 34,083 | 34,860 | (2) | 32,305 | 6 | 34,083 | 34,860 | (2) |
| Risk-weighted assets | 28,066 | 30,481 | (8) | 29,521 | (5) | 28,066 | 30,481 | (8) |
| Underlying return on risk-weighted assets (%) | 0.6 | 0.2 | 40bps | 1.6 | (100)bps | 1.5 | 0.7 | 80bps |
| Underlying return on tangible equity (%) | 3.1 | 0.8 | 230bps | 7.7 | (460)bps | 7.3 | 3.4 | 390bps |
| Cost to income ratio (%) | 70.0 | 69.6 | (40)bps | 61.8 | (820)bps | 61.4 | 66.4 | 500bps |

¹ Variance is better/(worse) other than assets ,liabilities and risk-weighted assets which is increase/(decrease)

Strategic priorities

- Drive quality sustainable growth by deepening relationships with existing clients and on-boarding new clients, focusing on rapidly growing and internationalising companies
- Improve balance sheet and income mix, accelerating utilisation of growth in Cash Management and FX products
- Continue to enhance capital allocation discipline and Credit Risk management
- Improve client experience, leveraging technology and investing in frontline training, tools and analytics

Progress

- Delivered 6 per cent income growth while reducing RWA consumption (down 8 per cent) and maintaining cost discipline (down 2 per cent)
- Onboarded over 6,400 new clients in 2019, which helped generate \$75 million additional income and \$3 billion additional Cash liabilities
- Grew Network income 18 per cent year-on-year, notably from clients in India and China, as we continue to help our Commercial Banking clients capture international opportunities
- Continued to reshape business mix towards capital-lite products: Cash Management and FX income up 8 per cent year-on-year accounting for 44 per cent of total income, while Cash operating account balances grew 11 per cent year-on-year

² In December 2018 it was decided to discontinue the ship operating lease business any future profits and losses will be reported as restructuring. Prior periods have not been restated 3 There has been a reorganisation of certain product teams between Corporate Finance and Lending and Portfolio Management. Prior periods have been restated

⁴ Not meaningful

- Strengthened origination discipline and improved asset quality: RWA efficiency¹ improved to 68 per cent in 2019 from 74 per cent in 2018; impairments reduced 50 per cent primarily from lower stage 3 assets
- Continued to improve client experience: reduced client turnaround time from eight days to five days
- Leveraging partnerships with Linklogis and SAP Ariba (world's largest digital business network) to make our supply chain financing solutions easily accessible to new clients

- Underlying operating profit before taxation of \$448 million was up 100 per cent driven by income growth combined with lower costs and impairments
- Underlying operating income of \$1,478 million was up 6 per cent mainly from growth in Cash Management, Financial Markets and Lending
- ASEAN & South Asia and Africa & Middle East income was up 7 per cent and 14 per cent respectively, partially offset by subdued income growth in Greater China & North Asia, up 2 per cent, impacted by lower trade
- Underlying RoTE improved from 3.4 per cent to 7.3 per cent

Private Banking

| | 4Q'19 \$million | 4Q'18 \$million | Change ¹ % | 3Q'19 \$million | Change ¹ % | FY'19 \$million | FY'18 \$million | Change ¹ % |
|---|--------------------|--------------------|-----------------------|--------------------|-----------------------|--------------------|--------------------|-----------------------|
| Operating income | 126 | 118 | 7 | 145 | (13) | 577 | 516 | 12 |
| Corporate Finance | - | - | nm^2 | - | nm² | 2 | - | nm² |
| Wealth Management | 74 | 63 | 17 | 93 | (20) | 362 | 305 | 19 |
| Retail Products | 53 | 55 | (4) | 52 | 2 | 214 | 211 | 1 |
| Deposits | 43 | 46 | (7) | 44 | (2) | 179 | 175 | 2 |
| Mortgage and Auto | 11 | 9 | 22 | 8 | 38 | 36 | 36 | - |
| Other Retail Products | (1) | - | nm^2 | - | nm² | (1) | - | nm² |
| Other | (1) | - | nm² | - | nm² | (1) | - | nm² |
| Operating expenses | (127) | (128) | 1 | (134) | 5 | (514) | (530) | 3 |
| Operating profit/(loss) before impairment | | | | | | | | |
| losses and taxation | (1) | (10) | 90 | 11 | (109) | 63 | (14) | nm² |
| Credit impairment | (2) | 1 | nm³ | (14) | 86 | 31 | - | nm² |
| Underlying profit/(loss) before taxation | (3) | (9) | 67 | (3) | - | 94 | (14) | nm² |
| Restructuring | (6) | (13) | 54 | (4) | (50) | (11) | (24) | 54 |
| Statutory profit/(loss) before taxation | (9) | (22) | 59 | (7) | (29) | 83 | (38) | nm² |
| Total assets | 14,922 | 13,673 | 9 | 15,143 | (1) | 14,922 | 13,673 | 9 |
| Of which: loans and advances to customers | | | | | | | | |
| including FVTPL | 14,821 | 13,616 | 9 | 15,007 | (1) | 14,821 | 13,616 | 9 |
| Total liabilities | 18,480 | 19,733 | (6) | 18,696 | (1) | 18,480 | 19,733 | (6) |
| Of which: customer accounts | 18,424 | 19,622 | (6) | 18,547 | (1) | 18,424 | 19,622 | (6) |
| Risk-weighted assets | 6,409 | 5,861 | 9 | 6,649 | (4) | 6,409 | 5,861 | 9 |
| Underlying return on risk-weighted assets (%) | (0.2) | (0.6) | 40bps | (0.2) | 0bps | 1.5 | (0.2) | 170bps |
| Underlying return on tangible equity (%) | (0.8) | (2.8) | 200bps | (0.9) | 10bps | 7.3 | (1.0) | 830bps |
| Cost to income ratio (%) | 100.8 | 108.5 | 770bps | 92.4 | (840)bps | 89.1 | 102.7 | 1,360bps |

¹ Variance is better/(worse) other than assets ,liabilities and risk-weighted assets which is increase/(decrease)

Strategic priorities

- Leverage the significant wealth creation and wealth transfers taking place in our markets to achieve greater scale in the business
- Make it easier for clients to access products and services across the Group. Improve clients' experience and grow the share of our clients' assets under management by enhancing our advisory proposition and reducing the turnaround time of the investment process
- Implement a rigorous controls enhancement plan to balance growth and controls

Progress

- Deepened client engagement with our target client base (over \$5 million in AUM) by improving our 'Relationship
 Management, Investment Advisory and Product Specialist' coverage model leading to a growing revenue contribution
 from these clients
- Continued to further enhance our open architecture derivatives platforms through full automation and straight through
 processing of the transactions. Our FX platform won the *Financial Times*' 'Best initiative of the year
 in relationship management technology, Asia' award
- Prioritised investments in user-centric technology such as the development of the 3rd generation relationship manager facing market insights portal, ADVICE
- Improved ease of doing business for clients by re-engineering key client-facing processes such as client on-boarding
- Further strengthened the stability and resilience of our business through timely execution of our control enhancement programme
- · Launched our Impact Philosophy as a key pillar of our approach to sustainable finance

² Not meaningful

- Underlying operating profit before taxation of \$94 million is driven by a net \$31 million release in credit impairment and an improvement in top-line growth
- Underlying operating income of \$577 million was up 12 per cent, making a third consecutive year of top-line growth. Income increase was mainly driven by higher Wealth-products income (up 19 per cent)
- Assets under management increased \$8 billion or 14 per cent year-on-year, mainly driven by \$2.6 billion of net new money and positive market movements
- Underlying RoTE increased 830bps to 7.3 per cent

Central & other items (segment)

| | 4Q'19 \$million | 4Q'18 \$million | Change ¹ % | 3Q'19 \$million | Change ¹ % | FY'19 \$million | FY'18 \$million | Change ¹ % |
|---|--------------------|--------------------|-----------------------|--------------------|-----------------------|--------------------|--------------------|-----------------------|
| Operating income | 144 | 222 | (35) | 274 | (47) | 860 | 1,160 | (26) |
| Treasury | 196 | 253 | (23) | 335 | (41) | 1,090 | 1,223 | (11) |
| Other | (52) | (31) | (68) | (61) | 15 | (230) | (63) | nm² |
| Operating expenses | (445) | (463) | 4 | (84) | nm² | (873) | (879) | 1 |
| Operating profit/(loss) before impairment | | | | | | | | |
| losses and taxation | (301) | (241) | (25) | 190 | nm² | (13) | 281 | (105) |
| Credit impairment | - | 5 | (100) | (2) | 100 | (4) | 13 | (131) |
| Other impairment | (9) | 1 | nm³ | 3 | nm² | (8) | 7 | nm² |
| Profit from associates and joint ventures | 52 | 26 | 100 | 45 | 16 | 254 | 241 | 5 |
| Underlying profit/(loss) before taxation | (258) | (209) | (23) | 236 | nm² | 229 | 542 | (58) |
| Provision for regulatory matters | - | (850) | 100 | (22) | 100 | (226) | (850) | 73 |
| Restructuring | (18) | (32) | 44 | (6) | (200) | (59) | (24) | (146) |
| Gains arising on repurchase of senior and | | | | | ` ' | | | , , |
| subordinated liabilities | - | - | nm² | - | nm² | - | 66 | (100) |
| Goodwill impairment | (27) | - | nm² | - | nm² | (27) | - | nm² |
| Share of profits of PT Bank Permata Tbk joint | | | | | | | | |
| venture | 13 | - | nm² | 12 | 8 | 48 | - | nm² |
| Statutory profit/(loss) before taxation | (290) | (1,091) | 73 | 220 | nm² | (35) | (266) | 87 |
| Total assets | 235,565 | 231,434 | 2 | 228,469 | 3 | 235,565 | 231,434 | 2 |
| Of which: loans and advances to customers | | | | | | | | |
| including FVTPL | 10,078 | 10,274 | (2) | 13,756 | (27) | 10,078 | 10,274 | (2) |
| Total liabilities | 73,655 | 71,773 | 3 | 80,764 | (9) | 73,655 | 71,773 | 3 |
| Of which: customer accounts | 7,433 | 2,989 | 149 | 11,366 | (35) | 7,433 | 2,989 | 149 |
| Risk-weighted assets | 53,113 | 50,061 | 6 | 52,702 | 1 | 53,113 | 50,061 | 6 |
| Underlying return on risk-weighted assets (%) | (1.9) | (1.6) | (30)bps | 1.8 | (370)bps | 0.4 | 1.1 | (70)bps |
| Underlying return on tangible equity (%) | (23.7) | (28.9) | 520bps | 7.7 | (3,140)bps | (5.1) | (4.8) | (30)bps |
| Cost to income ratio (%) (excluding UK bank | | | | | | | | |
| levy) | 68.1 | 62.6 | (550)bps | 30.7 | (3,740)bps | 61.2 | 47.8 | (1,340)bps |

¹ Variance is better/(worse) other than assets ,liabilities and risk-weighted assets which is increase/(decrease)
2 Not meaningful

Performance highlights

Income and underlying operating profit before taxation primarily impacted by higher rates internally paid on liabilities and one-off liquidity requirements

Standard Chartered PLC - Regional reviews

Underlying performance by region

Total liabilities

Of which: customer accounts

| | | | 2019 | | | |
|---|--|------------------------------------|--------------------------------------|-----------------------------------|---------------------------------|--------------------|
| - | Greater China & North Asia \$million | ASEAN & South Asia \$million | Africa & Middle East \$million | Europe & Americas \$million | Central & other items \$million | Total \$million |
| Operating income | 6,155 | 4,213 | 2,562 | 1,725 | 616 | 15,271 |
| Operating expenses | (3,771) | (2,681) | (1,747) | (1,470) | (740) | (10,409) |
| Operating profit/(loss) before | ` ` | , , | , , | , , | , , | ` ` |
| impairment losses and taxation | 2,384 | 1,532 | 815 | 255 | (124) | 4,862 |
| Credit impairment | (194) | (506) | (132) | (98) | 24 | (906) |
| Other impairment | (5) | (1) | 1 | _ | (33) | (38) |
| Profit from associates and joint ventures | 247 | _ | _ | _ | 7 | 254 |
| Underlying profit/(loss) before taxation | 2,432 | 1,025 | 684 | 157 | (126) | 4,172 |
| Provision for regulatory matters | _ | _ | _ | _ | (226) | (226) |
| Restructuring | (138) | (34) | (18) | (34) | (30) | (254) |
| Goodwill impairment | | _ | _ | _ | (27) | (27) |
| Share of profits of PT Bank Permata Tbk | | | | | ` ' | ` , |
| joint venture | _ | 48 | _ | _ | _ | 48 |
| Statutory profit/(loss) before taxation | 2,294 | 1,039 | 666 | 123 | (409) | 3,713 |
| Total assets | 277,704 | 149,785 | 59,828 | 220,579 | 12,502 | 720,398 |
| Of which: loans and advances to customers | | | | | | |
| including FVTPL | 139,977 | 80,885 | 31,487 | 62,405 | _ | 314,754 |
| loans and advances to customers | 134,066 | 78,229 | 29,940 | 26,288 | _ | 268,523 |
| loans held at fair value through profit | | | | | | |
| or loss | 5,911 | 2,656 | 1,547 | 36,117 | _ | 46,231 |
| Total liabilities | 249,004 | 126,213 | 36,144 | 218,794 | 39,582 | 669,737 |
| Of which: customer accounts | 204,286 | 97,459 | 29,280 | 121,708 | _ | 452,733 |
| | | | | | | |
| | | | 2018 | | | |
| | Greater China & | ASEAN & | Africa & | Europe & | Central & | |
| | North Asia \$million | South Asia \$million | Middle East \$million | Americas \$million | other items \$million | Total \$million |
| Operating income | 6,157 | 3,971 | 2,604 | 1,670 | 566 | 14,968 |
| Operating expenses | (3,812) | (2,711) | (1,810) | (1,453) | (678) | (10,464) |
| Operating profit/(loss) before | (3,012) | (2,111) | (1,010) | (1,400) | (010) | (10,404) |
| impairment losses and taxation | 2,345 | 1,260 | 794 | 217 | (112) | 4,504 |
| Credit impairment | (71) | (322) | (262) | (83) | (2) | (740) |
| Other impairment | (110) | 6 | (202) | 17 | (61) | (148) |
| Profit from associates and joint ventures | 205 | 26 | _ | 3 | 7 | 241 |
| Underlying profit/(loss) before taxation | 2,369 | 970 | 532 | 154 | (168) | 3,857 |
| Provision for regulatory matters | _,000 | - | _ | (50) | (850) | (900) |
| Restructuring | (106) | 105 | (100) | (8) | (369) | (478) |
| Gains arising on repurchase of senior and | (100) | 100 | (100) | (0) | (000) | (470) |
| subordinated liabilities | _ | _ | _ | 3 | 66 | 69 |
| Statutory profit/(loss) before taxation | 2,263 | 1,075 | 432 | 99 | (1,321) | 2,548 |
| Total assets | 269,765 | 147,049 | 57,800 | 201,912 | 12,236 | 688,762 |
| Of which: loans and advances to customers | -, | , | , | ,- | , | -, |
| including FVTPL | 130,669 | 81,905 | 29,870 | 56,927 | _ | 299,371 |
| Total link liking | 000.040 | 407 470 | 00.700 | 400.050 | 27.007 | 000 440 |

238,249

196,870

127,478

96,896

198,853

113,499

36,733

29,916

37,097

638,410

437,181

Greater China & North Asia

| | 4Q'19 \$million | 4Q'18 \$million | Change ¹ % | 3Q'19 \$million | Change ¹ % | FY'19 \$million | FY'18 \$million | Change ¹ % |
|---|--------------------|--------------------|-----------------------|--------------------|-----------------------|--------------------|--------------------|-----------------------|
| Operating income | 1,497 | 1,510 | (1) | 1,578 | (5) | 6,155 | 6,157 | - |
| Operating expenses | (1,001) | (949) | (5) | (944) | (6) | (3,771) | (3,812) | 1 |
| Operating profit before impairment losses and | | | | | | | | |
| taxation | 496 | 561 | (12) | 634 | (22) | 2,384 | 2,345 | 2 |
| Credit impairment | (54) | (43) | (26) | (70) | 23 | (194) | (71) | (173) |
| Other impairment | - | (14) | 100 | 3 | (100) | (5) | (110) | 95 |
| Profit from associates and joint ventures | 51 | 11 | nm² | 43 | 19 | 247 | 205 | 20 |
| Underlying profit before taxation | 493 | 515 | (4) | 610 | (19) | 2,432 | 2,369 | 3 |
| Restructuring | (84) | (74) | (14) | (51) | (65) | (138) | (106) | (30) |
| Statutory profit before taxation | 409 | 441 | (7) | 559 | (27) | 2,294 | 2,263 | 1 |
| Total assets | 277,704 | 269,765 | 3 | 273,854 | 1 | 277,704 | 269,765 | 3 |
| Of which: loans and advances to customers | | | | | | | | |
| including FVTPL | 139,977 | 130,669 | 7 | 134,775 | 4 | 139,977 | 130,669 | 7 |
| Total liabilities | 249,004 | 238,249 | 5 | 237,881 | 5 | 249,004 | 238,249 | 5 |
| Of which: customer accounts | 204,286 | 196,870 | 4 | 190,716 | 7 | 204,286 | 196,870 | 4 |
| Risk-weighted assets | 85,695 | 81,023 | 6 | 86,367 | (1) | 85,695 | 81,023 | 6 |
| Cost to income ratio (%) | 66.9 | 62.8 | (410)bps | 59.8 | (710)bps | 61.3 | 61.9 | 60bps |

¹ Variance is better/(worse) other than assets ,liabilities and risk-weighted assets which is increase/(decrease)

Strategic priorities

- Leverage our network strength to serve the inbound and outbound cross-border trade and investment needs of our clients
- Capture opportunities arising from China's opening, including the Greater Bay Area, renminbi, Belt & Road initiative, onshore capital markets and mainland wealth, as well as from development of our digital capabilities
- Strengthen market position in Hong Kong and improve performance in Korea

Progress

- Actively participated in the opening of China's capital markets, helping overseas investors do business through channels such as Bond Connect, Stock Connect and the Qualified Domestic Institutional Investor initiative, awarded 'Top Custodian, Active Bank and Top Dealer' by Bond Connect Awards, 26 per cent market share through Bond Connect
- Continuing good progress in Retail Banking in Hong Kong. We attracted over 50,000 new Priority clients during the year, up 22 per cent and increased our active qualified Priority clients by 12 per cent
- We were granted a virtual banking licence from the Hong Kong Monetary Authority on 27 March 2019; one of the first to receive a licence under Hong Kong's new virtual banking scheme and teamed up with PCCW, HKT and Ctrip Finance
- Continued to optimise the Korea franchise to improve returns and focus on China's opening. China is the top network income contributor to the rest of the region and Group

- Underlying operating profit before taxation of \$2,432 million was up 3 per cent, with steady income growth despite the
 challenges of the ongoing social unrest in Hong Kong and the extended US-China trade tensions. Expenses were
 broadly flat, partially offset by higher credit impairment
- Underlying operating income of \$6,155 million was up 2 per cent on a constant currency basis, with strong growth
 across Retail Deposits, Financial Markets and Wealth Management, partially offset by a weaker Treasury income
 performance
- Retail Banking income grew 4 per cent, driven by Deposits with improving margins and strong balance sheet growth
 partly offset by a subdued performance in Wealth Management. Private Banking income was up 27 per cent, driven
 by a strong Wealth Management performance. Corporate & Institutional Banking and Commercial Banking income
 grew 2 per cent each, mainly through strong Cash Management and Financial Markets performances, partly offset by
 lower Corporate Finance and unfavourable debit valuation adjustment within Financial Markets
- Balance sheet momentum was sustained with loans and advances to customers up 7 per cent and customer accounts up 4 per cent

² Not meaningful

ASEAN & South Asia

| | 4Q'19 \$million | 4Q'18 \$million | Change ¹ % | 3Q'19 \$million | Change ¹ % | FY'19 \$million | FY'18 \$million | Change ¹ % |
|---|--------------------|--------------------|--------------------------|--------------------|-----------------------|--------------------|--------------------|-----------------------|
| Operating income | 992 | 940 | 6 | 1,085 | (9) | 4,213 | 3,971 | 6 |
| Operating expenses | (718) | (685) | (5) | (671) | (7) | (2,681) | (2,711) | 1 |
| Operating profit before impairment losses and | | | | | | | | |
| taxation | 274 | 255 | 7 | 414 | (34) | 1,532 | 1,260 | 22 |
| Credit impairment | (250) | (150) | (67) | (172) | (45) | (506) | (322) | (57) |
| Other impairment | (1) | (1) | - | - | nm² | (1) | 6 | (117) |
| Profit from associates and joint ventures | - | 12 | (100) | - | nm² | - | 26 | (100) |
| Underlying profit before taxation | 23 | 116 | (80) | 242 | (90) | 1,025 | 970 | 6 |
| Restructuring | (19) | (45) | 58 | 1 | nm² | (34) | 105 | (132) |
| Share of profits of PT Bank Permata Tbk joint | | | | | | | | |
| venture | 13 | - | nm² | 12 | 8 | 48 | - | nm² |
| Statutory profit before taxation | 17 | 71 | (76) | 255 | (93) | 1,039 | 1,075 | (3) |
| Total assets | 149,785 | 147,049 | 2 | 150,947 | (1) | 149,785 | 147,049 | 2 |
| Of which: loans and advances to customers | | | | | | | | |
| including FVTPL | 80,885 | 81,905 | (1) | 83,866 | (4) | 80,885 | 81,905 | (1) |
| Total liabilities | 126,213 | 127,478 | (1) | 127,451 | (1) | 126,213 | 127,478 | (1) |
| Of which: customer accounts | 97,459 | 96,896 | 1 | 97,478 | - | 97,459 | 96,896 | 1 |
| Risk-weighted assets | 88,942 | 87,935 | 1 | 91,668 | (3) | 88,942 | 87,935 | 1 |
| Cost to income ratio (%) | 72.4 | 72.9 | 50bps | 61.8 | (1,060)bps | 63.6 | 68.3 | 470bps |

¹ Variance is better/(worse) other than assets ,liabilities and risk-weighted assets which is increase/(decrease)

Strategic priorities

- Leverage the strength of our international network to support our clients' cross-border trade and investment activities across the high-growth ASEAN and South Asia corridors
- Deliver comprehensive client propositions in key markets (Singapore, India, Malaysia and Bangladesh) and a targeted offering in other high-growth markets such as Indonesia and Vietnam
- · Continue to invest in technology and digital capabilities to enhance client experience and build scale efficiently
- Improve capital efficiency and sharpen our investments in higher-returning businesses
- Continue to reshape our India and Indonesia franchises to improve returns

Progress

- Strong broad-based growth in income and operating profit, all client segments and majority of our markets grew versus prior year
- Double-digit income growth in Priority Banking and attracted 12,000 new clients through differentiated propositions and advisory led approach
- Investments in network bankers and tailored client solutions delivered double-digit growth in the Global Subsidiaries business
- Instant client on-boarding and digitisation of service journeys have improved productivity and accelerated digital adoption amongst Retail Banking clients
- Steady progress in our optimisation markets: India saw double-digit income growth and cost-to-income ratio improved to 65 per cent; Indonesia grew income by 5 per cent as we pivoted our focus towards Wealth Management and flow businesses

- Underlying operating profit before taxation grew by 6 per cent to \$1,025 million, underpinned by 6 per cent income
 growth and well-managed costs, offset by higher credit impairment; Singapore, our largest profit contributor grew 33
 per cent
- Underlying operating income of \$4,213 million is 6 per cent higher, with double-digit income growth in Corporate & Institutional Banking and high single-digit growth in Commercial, Retail and Private Banking
- Retail current and savings accounts grew by 11 per cent; Transaction Banking cash liabilities grew by 12 per cent and we reduced our Corporate Time Deposits to optimise our cost of funds. RWA growth controlled at 1 per cent

² Not meaningful

Africa & Middle East

| | 4Q'19 \$million | 4Q'18 \$million | Change ¹ % | 3Q'19 \$million | Change ¹ % | FY'19 \$million | FY'18 \$million | Change ¹ % |
|---|--------------------|--------------------|-----------------------|--------------------|-----------------------|--------------------|--------------------|-----------------------|
| Operating income | 605 | 624 | (3) | 617 | (2) | 2,562 | 2,604 | (2) |
| Operating expenses | (454) | (446) | (2) | (443) | (2) | (1,747) | (1,810) | 3 |
| Operating profit before impairment losses and | | | | | | | | |
| taxation | 151 | 178 | (15) | 174 | (13) | 815 | 794 | 3 |
| Credit impairment | (56) | (137) | 59 | (27) | (107) | (132) | (262) | 50 |
| Other impairment | 1 | - | nm² | - | nm² | 1 | - | nm² |
| Underlying profit before taxation | 96 | 41 | 134 | 147 | (35) | 684 | 532 | 29 |
| Restructuring | (11) | (50) | 78 | (5) | (120) | (18) | (100) | 82 |
| Statutory profit/(loss) before taxation | 85 | (9) | nm² | 142 | (40) | 666 | 432 | 54 |
| Total assets | 59,828 | 57,800 | 4 | 57,696 | 4 | 59,828 | 57,800 | 4 |
| Of which: loans and advances to customers | | | | | | | | |
| including FVTPL | 31,487 | 29,870 | 5 | 29,243 | 8 | 31,487 | 29,870 | 5 |
| Total liabilities | 36,144 | 36,733 | (2) | 35,995 | - | 36,144 | 36,733 | (2) |
| Of which: customer accounts | 29,280 | 29,916 | (2) | 28,958 | 1 | 29,280 | 29,916 | (2) |
| Risk-weighted assets | 49,244 | 53,072 | (7) | 49,865 | (1) | 49,244 | 53,072 | (7) |
| Cost to income ratio (%) | 75.0 | 71.5 | (350)bps | 71.8 | (320)bps | 68.2 | 69.5 | 130bps |

¹ Variance is better/(worse) other than assets ,liabilities and risk-weighted assets which is increase/(decrease)

Strategic priorities

- Provide best-in-class structuring and financing solutions and drive origination through client initiatives
- Invest to accelerate growth in differentiated international network and affluent client businesses
- Invest in market-leading digitisation initiatives in Retail Banking to protect and grow market share in core markets;
 continue with our retail transformation agenda to recalibrate our network and streamline structures
- De-risk and improve the quality of income with continuous focus on return enhancements

Progress

- A number of marquee transactions across the region are reflective of the strong client franchise
- Network income was 9 per cent higher and the Group's Global Subsidiaries business grew by 3 per cent
- After a successful launch of a digital-only bank in Côte d'Ivoire in the first half of 2018, roll-out was extended to eight additional markets (Uganda, Tanzania, Ghana, Kenya, Zimbabwe, Botswana, Zambia and Nigeria)
- Across these nine markets, customer acquisition has trebled
- Account funding rates for most markets are relatively healthy and customer feedback has been good
- Practically a 'zero touch' platform, with account opening and servicing without the need to visit a branch
- This efficiency has translated into a more targeted branch footprint, allowing us to reduce our number of branches by onethird in the last two years
 - Despite continued geopolitical and macroeconomic headwinds, improved asset quality and good risk discipline led to lower credit impairments
 - Cost efficiencies have allowed investments to continue through the cycle

- Underlying operating profit before taxation of \$684 million was 29 per cent higher with lower expenses and improved credit impairment partially offset by a 2 per cent decrease in income
- Underlying operating income of \$2,562 million was down 2 per cent but up 3 per cent on a constant currency basis, with a good performance in our Financial Markets business across the region. Middle East, North Africa and Pakistan were flat, and Africa was down 3 per cent
- Strong performances in Financial Markets and Corporate Finance were offset by margin compression in Retail Banking and lower Wealth Management in UAE
- Loans and advances to customers were up 5 per cent and customer accounts were down 2 per cent

² Not meaningful

Europe & Americas

| | 4Q'19 \$million | 4Q'18 \$million | Change ¹ % | 3Q'19 \$million | Change ¹ % | FY'19 \$million | FY'18 \$million | Change ¹ % |
|--|--------------------|--------------------|-----------------------|--------------------|-----------------------|--------------------|--------------------|-----------------------|
| Operating income | 464 | 409 | 13 | 467 | (1) | 1,725 | 1,670 | 3 |
| Operating expenses | (365) | (346) | (5) | (390) | 6 | (1,470) | (1,453) | (1) |
| Operating profit before impairment losses and | | | | | | | | |
| taxation | 99 | 63 | 57 | 77 | 29 | 255 | 217 | 18 |
| Credit impairment | (17) | (11) | (55) | (15) | (13) | (98) | (83) | (18) |
| Other impairment | - | - | nm² | - | nm² | - | 17 | (100) |
| Profit from associates and joint ventures | - | - | nm² | - | nm² | - | 3 | (100) |
| Underlying profit before taxation | 82 | 52 | 58 | 62 | 32 | 157 | 154 | 2 |
| Provision for regulatory matters | - | (50) | 100 | - | nm ³ | - | (50) | 100 |
| Restructuring | (13) | (1) | nm² | (6) | (117) | (34) | (8) | nm² |
| Gains arising on repurchase of senior and subordinated liabilities | - | - | nm² | - | nm³ | - | 3 | (100) |
| Statutory profit before taxation | 69 | 1 | nm² | 56 | 23 | 123 | 99 | 24 |
| Total assets | 220,579 | 201,912 | 9 | 240,925 | (8) | 220,579 | 201,912 | 9 |
| Of which: loans and advances to customers | | | | | | | | |
| including FVTPL | 62,405 | 56,927 | 10 | 70,686 | (12) | 62,405 | 56,927 | 10 |
| Total liabilities | 218,794 | 198,853 | 10 | 244,799 | (11) | 218,794 | 198,853 | 10 |
| Of which: customer accounts | 121,708 | 113,499 | 7 | 131,082 | (7) | 121,708 | 113,499 | 7 |
| Risk-weighted assets | 43,945 | 40,789 | 8 | 44,423 | (1) | 43,945 | 40,789 | 8 |
| Cost to income ratio (%) | 78.7 | 84.6 | 590bps | 83.5 | 480bps | 85.2 | 87.0 | 180bps |

¹ Variance is better/(worse) other than assets ,liabilities and risk-weighted assets which is increase/(decrease)

Strategic priorities

- Continue to attract new international corporate and financial institutional clients and deepen relationships with existing
 and new clients and banking them across more markets in our network, connecting them to the fastest growing and
 highest potential economies in the world
- Scale up our continental European business, leveraging significant trade corridors with Asia and Africa
- Enhance capital efficiency, maintain strong risk oversight and further improve the quality of our funding base
- Grow our Private Banking franchise and assets under management in London and Jersey
- Leverage our network capabilities as new e-commerce based industries grow internationally

Progress

- Strong progress in improving the share of business from targeted CIB Priority clients, with income up 9 per cent from 'Top 100', 'Next 100' and 'New 90' client initiatives
- Continued growth in our key Greater China, ASEAN and South Asia corridors providing high network returns from Europe & Americas clients
- Standard Chartered Bank AG (Germany) is operational and positioned to support our clients in all Brexit scenarios
- Launched Sustainable Finance business and issued inaugural sustainable bond focused on emerging markets

- Underlying operating profit before taxation of \$157 million improved 2 per cent driven by higher income, partially offset by higher costs and impairments
- Underlying operating income of \$1,725 million was up 3 per cent largely due to improved sales and trading
 performance in Financial Markets and higher income in Cash and Treasury. There was a year-on-year reduction in
 income of \$108m from a swing in the debit valuation adjustment (DVA) due to an improvement in the Group's own
 Credit Risk
- Income generated by Europe & Americas clients, but booked elsewhere in our network, increased by 6 per cent
- Loans and advances to customers grew 10 per cent year-on-year and customer accounts grew 7 per cent

² Not meaningful

Central & other items (region)

| | 4Q'19 \$million | 4Q'18 \$million | Change ¹ % | 3Q'19 \$million | Change ¹ % | FY'19 \$million | FY'18 \$million | Change ¹ % |
|---|--------------------|--------------------|-----------------------|--------------------|-----------------------|--------------------|--------------------|-----------------------|
| Operating income | 39 | 112 | (65) | 231 | (83) | 616 | 566 | 9 |
| Operating expenses | (401) | (410) | 2 | (53) | nm² | (740) | (678) | (9) |
| Operating profit/(loss) before impairment | | | | | | | | |
| losses and taxation | (362) | (298) | (21) | 178 | nm² | (124) | (112) | (11) |
| Credit impairment | 4 | 9 | (56) | 5 | (20) | 24 | (2) | nm² |
| Other impairment | (12) | (6) | (100) | (8) | (50) | (33) | (61) | 46 |
| Profit from associates and joint ventures | 1 | 3 | (67) | 2 | (50) | 7 | 7 | - |
| Underlying profit/(loss) before taxation | (369) | (292) | (26) | 177 | nm² | (126) | (168) | 25 |
| Provision for regulatory matters | - | (850) | 100 | (22) | 100 | (226) | (850) | 73 |
| Restructuring | 10 | (222) | 105 | (62) | 116 | (30) | (369) | 92 |
| Gains arising on repurchase of senior and | | | 3 | | 2 | | 00 | (400) |
| subordinated liabilities | - | - | nm³ | - | nm² | - | 66 | (100) |
| Goodwill impairment | (27) | - | nm³ | - | nm² | (27) | - | nm² |
| Statutory profit/(loss) before taxation | (386) | (1,364) | 72 | 93 | nm² | (409) | (1,321) | 69 |
| Total assets | 12,502 | 12,236 | 2 | 11,378 | 10 | 12,502 | 12,236 | 2 |
| Total liabilities | 39,582 | 37,097 | 7 | 37,979 | 4 | 39,582 | 37,097 | 7 |
| Risk-weighted assets | (3,736) | (4,522) | 17 | (3,655) | (2) | (3,736) | (4,522) | 17 |
| Cost to income ratio (%) (excluding UK bank levy) | 138.5 | 76.8 | (6,170)bps | 22.9 (1 | 1,560)bps | 63.8 | 62.5 | (130)bps |

¹ Variance is better/(worse) other than assets ,liabilities and risk-weighted assets which is increase/(decrease) 2 Not meaningful

Performance highlights

Higher external debt costs offset by a favourable change in hedge ineffectiveness and increased internal capital charges

Underlying performance by key market

| | | | | | FY'19 | | | | |
|---|------------------------|--------------------|--------------------|------------------------|--------------------|------------------------|------------------|-----------------|-----------------|
| | Hong Kong \$million | Korea \$million | China \$million | Singapore \$million | India \$million | Indonesia \$million | UAE \$million | UK \$million | US \$million |
| Operating income | 3,755 | 972 | 872 | 1,639 | 1,041 | 273 | 617 | 762 | 759 |
| Operating expenses | (1,934) | (769) | (666) | (986) | (672) | (180) | (423) | (678) | (587) |
| Operating profit before impairment losses and taxation | 1,821 | 203 | 206 | 653 | 369 | 93 | 194 | 84 | 172 |
| Credit impairment | (111) | (15) | (81) | (91) | (290) | (87) | (48) | (33) | (63) |
| Other impairment | (5) | 1 | - | - | - | - | - | - | - |
| Profit from associates and joint ventures | - | _ | 247 | _ | _ | - | _ | _ | - |
| Underlying profit before taxation | 1,705 | 189 | 372 | 562 | 79 | 6 | 146 | 51 | 109 |
| Total assets employed | 159,725 | 54,408 | 30,293 | 85,155 | 28,163 | 4,795 | 20,301 | 150,103 | 60,373 |
| Of which: loans and advances to customers including FVTPL | 77,277 | 34,469 | 14,772 | 45,951 | 15,674 | 2,098 | 10,406 | 42,179 | 17,038 |
| Total liabilities employed | 149,703 | 47,420 | 27,005 | 80,006 | 18,437 | 3,188 | 12,905 | 142,804 | 66,357 |
| Of which: customer accounts | 123,330 | 38,533 | 21,797 | 60,821 | 13,800 | 2,320 | 10,078 | 82,036 | 34,733 |
| Cost to income ratio (%) | 51.5 | 79.1 | 76.4 | 60.2 | 64.6 | 65.9 | 68.6 | 89.0 | 77.3 |
| | | | | | FY'18 | | | | |
| | Hong Kong \$million | Korea \$million | China \$million | Singapore \$million | India \$million | Indonesia \$million | UAE \$million | UK \$million | US \$million |
| Operating income | 3,752 | 1,009 | 821 | 1,547 | 949 | 260 | 637 | 819 | 667 |
| | 4 | | | | | | | | |

| | FY'18 | | | | | | | | |
|--|------------------------|--------------------|--------------------|------------------------|--------------------|------------------------|------------------|-----------------|-----------------|
| | Hong Kong \$million | Korea \$million | China \$million | Singapore \$million | India \$million | Indonesia \$million | UAE \$million | UK \$million | US \$million |
| Operating income | 3,752 | 1,009 | 821 | 1,547 | 949 | 260 | 637 | 819 | 667 |
| Operating expenses | (1,944) | (797) | (675) | (1,009) | (677) | (179) | (453) | (671) | (621) |
| Operating profit before impairment losses and taxation | 1,808 | 212 | 146 | 538 | 272 | 81 | 184 | 148 | 46 |
| Credit impairment | (57) | (1) | (30) | (115) | (130) | (39) | (196) | (51) | (36) |
| Other impairment | (109) | 1 | - | - | (1) | - | - | 17 | - |
| Profit from associates and joint | | | | | | | | | |
| ventures | - | - | 205 | - | - | 26 | - | - | - |
| Underlying profit/(loss) before | | | | | | | | | |
| taxation | 1,642 | 212 | 321 | 423 | 141 | 68 | (12) | 114 | 10 |
| Total assets employed | 153,372 | 51,306 | 30,272 | 81,882 | 29,886 | 4,990 | 19,847 | 136,967 | 48,706 |
| Of which: loans and advances | | | | | | | | | |
| to customers including FVTPL | 71,971 | 33,435 | 12,894 | 46,342 | 16,567 | 2,536 | 10,749 | 41,248 | 13,464 |
| Total liabilities employed | 139,332 | 45,347 | 27,158 | 80,200 | 20,554 | 3,110 | 13,679 | 148,041 | 42,301 |
| Of which: customer accounts | 116,999 | 36,894 | 21,801 | 58,415 | 16,306 | 2,061 | 10,517 | 93,096 | 16,218 |
| Cost to income ratio (%) | 51.8 | 79.0 | 82.2 | 65.2 | 71.3 | 68.8 | 71.1 | 81.9 | 93.1 |

| | 4Q'19 | | | | | | | | |
|---|----------------------------|--------------------------|--------------------------|------------------------|--------------------------|------------------------|------------------|-----------------|--------------------------|
| | Hong Kong \$million | Korea \$million | China \$million | Singapore \$million | India \$million | Indonesia \$million | UAE \$million | UK \$million | US \$million |
| Operating income | 943 | 220 | 206 | 347 | 275 | 57 | 140 | 214 | 200 |
| Operating expenses | (510) | (190) | (171) | (260) | (175) | (47) | (102) | (136) | (141) |
| Operating profit before | | | | | | | | | |
| impairment losses and taxation | 433 | 30 | 35 | 87 | 100 | 10 | 38 | 78 | 59 |
| Credit impairment | (53) | (3) | (14) | (47) | (181) | (7) | (32) | 2 | (19) |
| Other impairment | - | 1 | - | - | - | - | - | - | - |
| Profit from associates and joint | | | | | | | | | |
| ventures | - | - | 50 | - | - | - | - | - | <u>-</u> |
| Underlying profit/(loss) before taxation | 380 | 28 | 71 | 40 | (81) | 3 | 6 | 80 | 40 |
| Total assets employed | 159,725 | 54,408 | 30,293 | 85,155 | 28,163 | 4,795 | 20,301 | 150,103 | 60,373 |
| Of which: loans and advances | , | - , | , | , | -, | , | -, | , | ,- |
| to customers including FVTPL | 77,277 | 34,469 | 14,772 | 45,951 | 15,674 | 2,098 | 10,406 | 42,179 | 17,038 |
| Total liabilities employed | 149,703 | 47,420 | 27,005 | 80,006 | 18,437 | 3,188 | 12,905 | 142,804 | 66,357 |
| Of which: customer accounts | 123,330 | 38,533 | 21,797 | 60,821 | 13,800 | 2,320 | 10,078 | 82,036 | 34,733 |
| Cost to income ratio (%) | 54.1 | 86.4 | 83.0 | 74.9 | 63.6 | 82.5 | 72.9 | 63.6 | 70.5 |
| | 4Q'18 | | | | | | | | |
| | Hong Kong \$million | Korea \$million | China \$million | Singapore \$million | India \$million | Indonesia \$million | UAE \$million | UK \$million | US \$million |
| Operating income | 965 | 244 | 185 | 315 | 259 | 60 | 128 | 191 | 171 |
| Operating expenses | (492) | (192) | (162) | (254) | (163) | (43) | (116) | (178) | (142) |
| Operating profit before | (102) | (.02) | (.02) | (=0 .) | (100) | (10) | (1.0) | () | (· ·=/ |
| impairment losses and taxation | 473 | 52 | 23 | 61 | 96 | 17 | 12 | 13 | 29 |
| Credit impairment | (39) | (9) | (14) | (37) | (77) | (17) | (91) | (8) | - |
| Other impairment | (13) | 1 | | ` - | - | - | - | - | - |
| Profit from associates and joint | , , | | | | | | | | |
| ventures | - | - | 11 | - | - | 12 | - | - | - |
| Underlying profit/(loss) before | | | | | | | | | |
| taxation | 421 | 44 | 20 | 24 | 19 | 12 | (79) | 5 | 29 |
| Total assets employed | 153,372 | 51,306 | 30,272 | 81,882 | 29,886 | 4,990 | 19,847 | 136,967 | 48,706 |
| Of which: loans and advances | | | | | | | | | |
| to customers including FVTPL | 71,971 | 33,435 | 12,894 | 46,342 | 16,567 | 2,536 | 10,749 | 41,248 | 13,464 |
| | | | | 00.000 | 20 EE 4 | 2 1 1 0 | 13,679 | 1 10 011 | 40 004 |
| Total liabilities employed | 139,332 | 45,347 | 27,158 | 80,200 | 20,554 | 3,110 | • | 148,041 | 42,301 |
| Of which: customer accounts Cost to income ratio (%) | 139,332 116,999 51.0 | 45,347 36,894 78.7 | 27,158 21,801 87.6 | 58,415 80.6 | 20,554 16,306 62.9 | 2,061 71.7 | 10,517 | 93,096 93.2 | 42,301 16,218 83.0 |

Standard Chartered PLC - Group Chief Risk Officer's review

Staying strong in challenging times

2019 saw considerable geopolitical and macroeconomic uncertainty, with global growth slowing and the long-term impacts of US-China trade tensions, low interest rates, social unrest in Hong Kong and Brexit dominating the financial landscape. This has continued into 2020, with the recent novel coronavirus (Covid-19) outbreak affecting many of our key markets. While ensuring appropriate support of clients, we have taken measures to ensure the ongoing effectiveness of our risk management, maintaining a strong, diversified and resilient portfolio; and ensuring that areas of growth are well controlled and sustainable. Asset quality has remained broadly stable, although credit impairment saw a modest increase compared with 2018. However, this is still below the elevated impairment levels observed in previous years. Our capital and liquidity positions continue to be at healthy levels.

We are constantly scanning the risk landscape for new areas of potential concern and in 2020 we have elevated Model Risk to a Principal Risk Type recognising the importance of Model Risk to the Group. We have also identified Climate Risk as a material cross-cutting risk that should be considered alongside multiple risk types. Sustainability remains a core item on our agenda and our adoption of the UN's Principles for Responsible Banking demonstrates our commitment to provide the right outcomes for all our stakeholders. We continue to invest in technology to further enhance our risk management capabilities.

An update on key risk priorities

In view of the challenging risk environment it is essential that we continue to optimise the way risk is managed within the Group. Innovation is at the heart of our agenda, and we are making progress on the Risk, and Conduct, Financial Crime and Compliance (CFCC) priorities set out at half year:

- Strengthen the Group's risk culture: Embedding a healthy risk culture continues to be a core objective across all areas of the Group. It underpins an enterprise-level ability to identify and assess, openly discuss, and take prompt action to address all existing and emerging risks. Our Enterprise Risk Management Framework (ERMF) has been embedded and rolled out to all countries. It sets out the guiding principles for our people, enabling us to have integrated and holistic risk conversations across the Group. In 2019, we increased focus on non-financial risks and are implementing a revised framework for the management of Operational Risk. Internal messaging from senior management promotes a healthy risk culture by valuing risk-based thinking across each line of defence, encouraging risk awareness, challenging the status quo and creating a transparent, safe and open environment for employees to communicate risk concerns.
- Enhance information and cyber security (ICS): A key part of our Group strategy has been our investment in digitisation and partnerships to better serve our clients. A new Group ICS strategy has been developed to align with the overall corporate strategy and drive cohesion across the Group on managing ICS Risk. The refreshed approach saw the following deliverables in 2019: an enhanced operating model to clarify accountabilities between the first and second lines of defence; Group-wide initiatives to further enhance our cyber capabilities; and increased training and awareness alongside crisis management exercises to ensure business responses with focus on clients and critical services, which has facilitated greater insights into the Group's risk position. In 2020, we will work to implement enhanced ICS capabilities across all our applications and businesses.
- Managing Climate Risk: Climate change remains one of the greatest challenges facing the world today, given its widespread and proven impacts on the physical environment and human health, and potential to adversely impact economic growth. We recognise the need to manage both our contribution through direct and financed emissions, and the financial and non-financial risks arising from climate change. The Group is responding responsibly and with urgency on both and has committed to measure, manage and ultimately reduce the emissions linked to our financing in line with the Paris Agreement. In support of this, in December 2019 we announced a substantial new clean technology and renewables target, and that we will only support clients who actively transition their business to generate less than 10 per cent of earnings from thermal coal by 2030. Governance around management of Climate Risk was significantly strengthened in 2019. To provide oversight on the development and implementation of the Climate Risk framework a Climate Risk Management Forum has been appointed that includes senior leaders from the business, risk and strategy. We have also partnered with external experts to further assess the impact of climate related risks, including engaging Imperial College London as academic advisers and piloting the Munich Re tool for physical risk assessments. Climate Risk has been identified as a material cross-cutting risk and multiple workstreams are underway to incorporate it into the relevant Principal Risk Type Frameworks. Our 2019 Taskforce for Climate-related Financial Disclosures Report provides further details on the Group's progress.
 - More details on the Group's Taskforce for Climate-related Financial Disclosures Report can be found on sc.com/tcfd
- Manage financial crime risks: We remain committed to our mission of "partnering to lead in the fight against financial crime" and are delivering on the remediation actions arising from the 2019 resolutions. In 2019, we reached a milestone with the termination of the Independent Consultant appointed by the New York State Department of Financial Services (NY DFS), and the business restrictions previously imposed by the NY DFS are no longer in effect as of 31 December 2019. We reclassified the Fraud Risk sub-type from Operational Risk to Financial Crime Risk, thus providing new insights and a more holistic view of Financial Crime threats. We have also further developed our Fighting Financial Crime microsite as well as delivering on many of our system upgrades. We are demonstrating delivery against our mission through our Correspondent Banking Academies, our ongoing deployment of upgraded

systems for AML, sanctions, fraud and customer due diligence, and the Group's plan to collaborate with Quantexa, which will support the Group's Financial Crime team in developing innovative solutions to tackle challenges including money laundering, fraud and terrorist financing. The Group also contributes to industry thinking on reform and information sharing partnerships in a number of markets, as well as working with international forums such as the Wolfsberg Group.

- Strengthen our conduct environment: Conduct remains a key focus across the Group. The emphasis in 2019 was to further embed the framework at a more granular level across our footprint, businesses and functions, and ensure that conduct considerations are central to decisions taken throughout the Group. The Conduct Risk Type Framework provides a robust and consistent approach to help the identification, monitoring and management of Conduct Risk. The Conduct Risk Appetite metrics were also revised to focus on our main Conduct Risk outcomes: fair outcomes for clients; employee welfare and relations; and effective markets and stakeholder confidence, to provide a better view of the key Conduct Risks facing the Group. Conduct Plans are a key part of our framework and they identify, document and develop action plans to mitigate Conduct Risks. Ownership of Conduct Plans is with the first line of defence, with review and challenge from CFCC. These will play a significant part in helping us to uphold the highest standards of conduct, acknowledging that while incidents cannot be entirely avoided, the Group has no appetite for wilful or negligent misconduct.
- Enhance our Risk and CFCC infrastructure: We continue to invest in our Risk and CFCC infrastructure to streamline processes, serve clients better and drive internal efficiencies. This includes improvements to stress testing, exposure management and data quality by using agile delivery methods to enhance our workflow and reporting systems. We are further developing our data and analytics infrastructure to enhance the speed and quality of risk decision-making; this includes initiatives driven both by internal innovation and collaboration with fintech partners. Our control capability has continued to strengthen with machine learning functionality and increased scope of surveillance and financial crime platforms, as well as adding availability on mobile devices to provide on-demand access to our automated askCompliance portal. We have also made structural changes including integrating financial crime and regulatory compliance teams at Group level to provide a single point of contact for the business. This has simplified our structure resulting in a greater client focus with reduced hierarchy, and faster decision-making. A new country operating model has also been designed and is being implemented across the Group. This mirrors the changes (and resulting benefits) at Group level by bringing together the financial crime and regulatory compliance teams, providing local teams with better access to specialist knowledge at a regional and group level.
- Enhance our Model Risk management: We have elevated Model Risk to a Principal Risk Type and identified its
 development as a key priority for the Group. In 2019, we launched the Model Risk Management Strategic
 Enhancement Programme which will improve our current capabilities. We have adopted a holistic approach, focusing
 on areas such as policy and governance, model inventory, Model Risk appetite and risk assessment, roles and
 responsibilities across first and second line activities, model development and validation standards, model portfolio
 optimisation and mitigation techniques. We will continue to invest in 2020 to embed the enhanced Model Risk
 management framework.

Our risk profile and performance in 2019

Our 2019 risk profile indicates strong performance that reflects the good work done in past years to improve our portfolios and secure our foundations. This should serve us well as the macroeconomic environment becomes more challenging. In 2019, we have remained resilient, with the Group's asset quality remaining broadly stable as well as our capital and liquidity metrics continuing to be at healthy levels.

We remain vigilant against existing and emerging risks that may impact our business, and utilise portfolio reviews and stress testing to assess the risk landscape.

Although credit impairment has increased year-on-year, it remains below the elevated levels seen in previous periods. Total credit impairment excluding the restructuring portfolio is \$906 million, an increase of 22 per cent on 2018; however, this was largely due to stage 1 and 2 impairment, which saw a rise due to deteriorating macroeconomic variables, including a reduction in Hong Kong GDP. This was partially offset by lower stage 3 impairments across most segments.

Gross credit impaired (stage 3) loans reduced by 12 per cent to \$7.4 billion (2018: \$8.5 billion) driven by continued reductions in Corporate & Institutional Banking and Commercial Banking.

The stage 3 cover ratio increased to 68 per cent (2018: 66 per cent) due to new impairment charges, repayments and upgrades in Corporate & Institutional Banking. The cover ratio including collateral was flat at 85 per cent (2018: 85 per cent).

Retail Banking and Private Banking represent a similar proportion of total customer loans and advances to the previous year, with the overall loan-to-value of the mortgage portfolio remaining low at 45 per cent. The percentage of unsecured loans in the portfolio is broadly stable.

Average Group Value at Risk increased by 47 per cent year-on-year as the non-trading book saw an increase in the bond inventory of high quality assets in the Treasury Markets business. While we have seen growth in Financial Markets income, we remain comfortable with the level of risk we are taking and continue to actively monitor the portfolio to ensure that any growth is in line with our risk appetite.

The results of the Bank of England's Annual Cyclical Scenario stress test in 2019 show that the Group is more resilient to stress than a year ago. Despite an increase in the severity of the scenario, the maximum fall in the Group's Common Equity Tier 1 ratio reduced to 520 basis points (2018: 570 basis points), reflecting improved revenue momentum and overall risk profile together with the resolution of legacy conduct and control issues.

Further details of the Group's risk performance for 2019 are set out in the Risk update and the Risk profile section of the Annual Report.

Further details of the Group's risk performance for 2019 can be found in the Annual Report.

An update on our risk management approach

Since its launch in 2018, we have embedded the Enterprise Risk Management Framework (ERMF) across the Group, including branches and subsidiaries. This allows the Group to identify and manage risks holistically, as well as strengthening the Group's capabilities to understand, articulate and control the nature and level of the risks we take while still effectively serving our clients.

In 2019, we reviewed the ERMF. As part of the review, we have elevated Model Risk to a Principal Risk Type with enhancements to the Group's approach to Model Risk management. This was previously a risk sub-type within the Operational Risk Type Framework. In addition to the Principal Risk Types, the Group now recognises Climate Risk as a material cross-cutting risk that manifests through other relevant Principal Risk Types. Climate Risk is defined as the potential for financial loss and non-financial detriments arising from climate change and society's response to it. The Group aims to measure and manage financial and non-financial risks from climate change, and reduce emissions related to our own activities and those related to the financing of clients in alignment with the Paris Agreement. Over time, the Group will consider if any of the other existing or emerging risks should be treated as material cross-cutting risks.

Principal risks are those risks that are inherent in our strategy and business model. These are formally defined in our ERMF which provides a structure for monitoring and control of these risks through the Board-approved Risk Appetite. The Group will not compromise adherence to its Risk Appetite in order to pursue revenue growth or higher returns. The table below provides an overview of the Group's principal risks and how these are managed.

| Principal risk types | How these are managed |
|-------------------------------------|--|
| Credit Risk | The Group manages its credit exposures following the principle of diversification across products, geographies, client segments and industry sectors |
| Traded Risk | The Group should control its trading portfolio and activities to ensure that Traded Risk losses (financial or reputational) do not cause material damage to the Group's franchise |
| Capital and Liquidity Risk | The Group should maintain a strong capital position including the maintenance of management buffers sufficient to support its strategic aims and hold an adequate buffer of high-quality liquid assets to survive extreme but plausible liquidity stress scenarios for at least 60 days without recourse to extraordinary central bank support |
| Country Risk | The Group manages its Country Risk exposures following the principle of diversification across geographies and controls the business activities in line with the level of Jurisdiction Risk |
| Reputational Risk | The Group aims to protect the franchise from material damage to its reputation by ensuring that any business activity is satisfactorily assessed and managed by the appropriate level of management and governance oversight |
| Operational Risk ¹ | The Group aims to control operational risks to ensure that operational losses (financial or reputational), including any related to conduct of business matters, do not cause material damage to the Group's franchise |
| Compliance Risk | The Group has no appetite for breaches in laws and regulations, while recognising that regulatory non-compliance cannot be entirely avoided the Group strives to reduce this to an absolute minimum |
| Conduct Risk | The Group has no appetite for negative Conduct Risk outcomes arising from negligent or wilful actions by the Group or individuals recognising that while incidents are unwanted, they cannot be entirely avoided |
| Financial Crime Risk | The Group has no appetite for breaches in laws and regulations related to Financial Crime, recognising that whilst incidents are unwanted, they cannot be entirely avoided |
| Information and Cyber Security Risk | The Group seeks to avoid risk and uncertainty for our critical information assets and systems and has a low appetite for material incidents affecting these or the wider operations and reputation of the bank |
| Model Risk ² | The Group aims to control Model Risk through appropriate level of governance and oversight to protect the franchise from losses that may occur as a consequence of decisions or the risk of mis-estimation that could be principally based on the output of models due to errors in the development, implementation or use of such models |

¹ Risks arising from execution capability, governance, reporting, operational resilience (including third party vendor services, and system availability) are managed by the Operational Risk Type Framework.

Further details of our Principal Risks and how these are being managed can be found in the Annual Report.

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2 Model Risk was added as a Principal Risk Type effective from January 2020. Further details on the Model Risk Type framework will be provided in the 2020 Annual Report

Emerging risks

Emerging risks refer to unpredictable and uncontrollable outcomes from certain events and circumstances which may have the potential to impact our business materially. These include near-term risks that are on the horizon and can be measured or mitigated to some extent, as well as longer-term uncertainties that are on the radar but not yet fully measurable.

The table below summarises the emerging risks that the Group faces, and the steps we are taking to manage them.

| Emerging risks | Risk trend since 2018 ¹ | How these are mitigated/next steps |
|--|---------------------------------------|--|
| Geopolitical events, in particular: extended trade tensions driven by geopolitical and trade concerns, unrest in Hong Kong, Middle East geopolitical tensions, Brexit implications, and Japan-Korea diplomatic dispute | Û | We monitor and assess geopolitical events and act as appropriate to ensure we minimise the impact to the Group and our clients We conduct stress tests and portfolio reviews at a Group, country and business level to assess the impact of extreme but plausible geopolitical events |
| Moderation of growth in key footprint markets led by China, political volatility, novel coronavirus and disruptions to global supply chains | Û | We monitor economic trends and conduct stress tests and portfolio reviews at a Group, country and business level to assess the impact of extreme but plausible events A global downturn with shocks concentrated on China and countries with close trade links with China is one of the regularly run Traded Risk stress tests The Group has robust Business Continuity Plans that are reviewed regularly to manage a range of scenarios |
| Climate-related transition and physical risks ² | ① | We are developing a Climate Risk framework to deliver a consistent Group-wide approach to climate risk management. We are also a member of the Risk Management Working Group under the Bank of England's Climate Financial Risk Forum The Group has a public target to fund and facilitate \$35 billion towards renewable energy from 2020 to the end of 2024 |
| Interbank offered rate (IBOR) discontinuation and transition | 仓 | We have implemented a global programme to manage all aspects of the transition We are actively participating in and contributing to industry associations and business or regulatory forums focusing on different aspects of the LIBOR to Risk-Free Reference Rate (RFR) transition |
| Regulatory changes | ⇔ | We actively monitor regulatory initiatives across our footprint to identify any potential impact and change to our business model We have established relevant project management programmes to review and improve end-to-end processes in terms of oversight and accountability, transparency, permission and controls, legal entry level limits and training |
| Regulatory reviews, investigations and legal proceedings | ⇔ | We have invested in enhancing systems and controls, and implementing remediation programmes (where relevant) We continue to train and educate our people on relevant issues including conduct, conflicts of interest, information security and financial crime compliance in order to reduce our exposure to legal and regulatory proceedings |
| New technologies and digitisation, including business disruption risk, responsible use of artificial intelligence and obsolescence risk | ⇔ | We monitor emerging trends, opportunities and risks in the technology space which may have implications on the banking sector We are engaged in building our capabilities to ensure we remain relevant and can capitalise rapidly on technology trends We continue to make headway in harnessing new technologies, actively targeting the reduction of obsolescent/end of support technology and ensuring operational resilience |
| Increased data privacy and security risks from strategic and wider use of data | ⇔ | We have governance and control frameworks which we continue to enhance to meet the needs of emerging technologies We have designed a programme to manage the risks posed by rapidly evolving cyber security threats We maintain a vigilant watch on legal and regulatory developments in relation to data protection to identify any potential impact to the business |

Risk heightened in 2019 Risk reduced in 2019 Risk remained consistent with 2018 levels

Further details on our emerging risks can be found in the Annual Report.

¹ The risk trend refers to the overall risk score trend which is a combination of potential impact, likelihood and velocity of change
2 Physical risks refer to the risk of increased extreme weather events while transition risks refer to the risk of changes to market dynamics due to governments' response to

Summary

Risk is an area that provides both challenges and opportunities. The Risk and CFCC functions will remain key to the Group's success. Early in 2020, we have been faced with the outbreak of the novel coronavirus. Major elections are due later in the year and a number of other geopolitical risks remain. Our continued investment and focus on our risk management capabilities will help the Group to navigate these headwinds, with the intention of ensuring a sustainable, innovative, resilient and client-centred bank.

Mark Smith Group Chief Risk Officer 27 February 2020

Standard Chartered PLC – Supplementary information

Capital review

Capital ratios (unaudited)

| | 2019 | 2018 |
|----------------|-------|-------|
| CET1 | 13.8% | 14.2% |
| Tier 1 capital | 16.5% | 16.8% |
| Total capital | 21.2% | 21.6% |

CRD IV Capital base¹

| | 2019 \$million | 2018 \$million |
|---|-------------------|-------------------|
| CET1 instruments and reserves | | |
| Capital instruments and the related share premium accounts | 5,584 | 5,617 |
| Of which: share premium accounts | 3,989 | 3,965 |
| Retained earnings | 24,044 | 25,377 |
| Accumulated other comprehensive income (and other reserves) | 11,685 | 11,878 |
| Non-controlling interests (amount allowed in consolidated CET1) | 723 | 686 |
| Independently reviewed interim and year-end profits | 2,301 | 1,072 |
| Foreseeable dividends net of scrip | (871) | (527) |
| CET1 capital before regulatory adjustments | 43,466 | 44,103 |
| CET1 regulatory adjustments | | _ |
| Additional value adjustments (prudential valuation adjustments) | (615) | (564) |
| Intangible assets (net of related tax liability) | (5,318) | (5,146) |
| Deferred tax assets that rely on future profitability (excludes those arising from temporary differences) | (129) | (115) |
| Fair value reserves related to net losses on cash-flow hedges | 59 | 10 |
| Deduction of amounts resulting from the calculation of excess expected loss | (822) | (875) |
| Net gains on liabilities at fair value resulting from changes in own Credit Risk | (2) | (412) |
| Defined-benefit pension fund assets | (26) | (34) |
| Fair value gains arising from the institution's own Credit Risk related to derivative liabilities | (38) | (127) |
| Exposure amounts which could qualify for risk weighting of 1250% | (62) | (123) |
| Total regulatory adjustments to CET1 | (6,953) | (7,386) |
| CET1 capital | 36,513 | 36,717 |
| AT1 capital instruments | 7,184 | 6,704 |
| AT1 regulatory adjustments | (20) | (20) |
| Tier 1 capital | 43,677 | 43,401 |
| | | |
| Tier 2 capital instruments | 12,318 | 12,325 |
| Tier 2 regulatory adjustments | (30) | (30) |
| Tier 2 capital | 12,288 | 12,295 |
| Total capital | 55,965 | 55,696 |
| Total risk-weighted assets (unaudited) | 264,090 | 258,297 |

¹ CRD IV capital is prepared on the regulatory scope of consolidation

Movement in total capital

| | 2019 \$million | 2018 \$million |
|--|-------------------|-------------------|
| CET1 at 1 January | 36,717 | 38,162 |
| Ordinary shares issued in the period and share premium | 25 | 14 |
| Share buy-back ¹ | (1,006) | _ |
| Profit for the period | 2,301 | 1,072 |
| Foreseeable dividends net of scrip deducted from CET1 | (871) | (527) |
| Difference between dividends paid and foreseeable dividends | (641) | (575) |
| Movement in goodwill and other intangible assets | (172) | (34) |
| Foreign currency translation differences | (180) | (1,161) |
| Non-controlling interests | 37 | (164) |
| Movement in eligible other comprehensive income | 284 | 60 |
| Deferred tax assets that rely on future profitability | (14) | 10 |
| Decrease/(increase) in excess expected loss | 53 | 267 |
| Additional value adjustments (prudential valuation adjustment) | (51) | 10 |
| IFRS 9 day one transitional impact on regulatory reserves | (43) | (441) |
| Exposure amounts which could qualify for risk weighting | 61 | 18 |
| Other | 13 | 6 |
| CET1 at 31 December | 36,513 | 36,717 |
| AT1 at 1 January | 6,684 | 6,699 |
| Issuances net of redemptions | 552 | _ |
| Foreign currency translation difference | 9 | (15) |
| Excess on AT1 grandfathered limit (ineligible) | (81) | _ |
| AT1 at 31 December | 7,164 | 6,684 |
| Tier 2 capital at 1 January | 12,295 | 13,897 |
| Regulatory amortisation | (1,111) | 166 |
| Issuances net of redemptions | 1,000 | (1,713) |
| Foreign currency translation difference | (12) | (215) |
| Tier 2 ineligible minority interest | 31 | 144 |
| Recognition of ineligible AT1 | 81 | _ |
| Other | 4 | 16 |
| Tier 2 capital at 31 December | 12,288 | 12,295 |
| Total capital at 31 December | 55,965 | 55,696 |
| | | |

^{1 \$1,006} million includes share buy-back expenses of \$6 million

The main movements in capital in the period were:

- The CET1 ratio decreased from 14.2 per cent to 13.8 per cent predominantly because of higher RWAs, the impact of the \$1.0 billion share buy-back and other distributions to shareholders, including preference dividends, partly offset by profit for the period
- CET1 capital decreased by \$0.2 billion, mainly due to the share buy-back of \$1.0 billion and other distributions during the period of \$1.5 billion, partly offset by profit after tax of \$2.3 billion
- AT1 increased slightly to \$7.2 billion, mainly due to the new issuance of SGD 750 million of AT1 securities
- Tier 2 capital was unchanged at \$12.3 billion mainly due to \$1.0 billion of new subordinated debt issuance, offset by amortisation of \$1.1 billion during the year

Risk-weighted assets by business (unaudited)

| | | 2019 | | | | |
|-----------------------------------|--------------------------|-------------------------------|--------------------------|-------------------------|--|--|
| | Credit Risk \$million | Operational Risk \$million | Market Risk \$million | Total risk \$million | | |
| Corporate & Institutional Banking | 98,227 | 13,261 | 20,562 | 132,050 | | |
| Retail Banking | 37,138 | 7,314 | _ | 44,452 | | |
| Commercial Banking | 25,440 | 2,626 | _ | 28,066 | | |
| Private Banking | 5,681 | 728 | _ | 6,409 | | |
| Central & other items | 49,178 | 3,691 | 244 | 53,113 | | |
| Total risk-weighted assets | 215,664 | 27,620 | 20,806 | 264,090 | | |

| | | 2018 | | | |
|-----------------------------------|--------------------------|-------------------------------|--------------------------|-------------------------|--|
| | Credit Risk \$million | Operational Risk \$million | Market Risk \$million | Total risk \$million | |
| Corporate & Institutional Banking | 96,954 | 13,029 | 19,008 | 128,991 | |
| Retail Banking | 35,545 | 7,358 | _ | 42,903 | |
| Commercial Banking | 27,711 | 2,770 | _ | 30,481 | |
| Private Banking | 5,103 | 758 | _ | 5,861 | |
| Central & other items | 45,825 | 4,135 | 101 | 50,061 | |
| Total risk-weighted assets | 211,138 | 28,050 | 19,109 | 258,297 | |

Risk-weighted assets by geographic region (unaudited)

| | 2019 \$million | 2018 \$million |
|----------------------------|-------------------|-------------------|
| Greater China & North Asia | 85,695 | 81,023 |
| ASEAN & South Asia | 88,942 | 87,935 |
| Africa & Middle East | 49,244 | 53,072 |
| Europe & Americas | 43,945 | 40,789 |
| Central & other items | (3,736) | (4,522) |
| Total risk-weighted assets | 264,090 | 258,297 |

Movement in risk-weighted assets (unaudited)

| | | | Credit F | Risk | | | | Risk Market Risk | Total risk \$million |
|---------------------------------------|--|--------------------------------|------------------------------------|---------------------------------|---------------------------------|--------------------|----------------------------------|------------------|-------------------------|
| | Corporate & Institutional Banking \$million | Retail Banking \$million | Commercial Banking \$million | Private Banking \$million | Central & other items \$million | Total \$million | Operational Risk \$million | | |
| As at 1 January 2018 | 109,368 | 36,345 | 29,712 | 5,134 | 45,671 | 226,230 | 30,478 | 23,040 | 279,748 |
| Assets (decline)/growth | (1,527) | 1,466 | (1,347) | 56 | 2,896 | 1,544 | _ | _ | 1,544 |
| Net credit migration | (2,120) | 25 | 237 | _ | 494 | (1,364) | _ | _ | (1,364) |
| Risk-weighted assets efficiencies | (3,540) | (597) | _ | _ | (748) | (4,885) | _ | _ | (4,885) |
| Model, methodology and policy changes | (3,338) | (671) | 66 | _ | 77 | (3,866) | _ | (1,948) | (5,814) |
| Disposals | _ | _ | _ | _ | (626) | (626) | _ | _ | (626) |
| Foreign currency translation | (1,889) | (1,023) | (957) | (87) | (1,939) | (5,895) | _ | _ | (5,895) |
| Other non-credit risk movements | _ | _ | _ | _ | _ | _ | (2,428) | (1,983) | (4,411) |
| Aa at 31 December 2018 | 96,954 | 35,545 | 27,711 | 5,103 | 45,825 | 211,138 | 28,050 | 19,109 | 258,297 |
| Assets (decline)/growth | 1,303 | 1,020 | (557) | 528 | 4,093 | 6,387 | _ | _ | 6,387 |
| Net credit migration | 2,565 | 832 | (642) | 8 | 607 | 3,370 | _ | _ | 3,370 |
| Risk-weighted assets efficiencies | (1,112) | (33) | (403) | _ | (2,404) | (3,952) | _ | _ | (3,952) |
| Model, methodology and policy changes | (904) | (7) | _ | _ | 1,400 | 489 | _ | 500 | 989 |
| Disposals | (397) | _ | (441) | _ | _ | (838) | _ | _ | (838) |
| Foreign currency translation | (182) | (219) | (228) | 42 | (343) | (930) | _ | _ | (930) |
| Other non-Credit Risk movements | _ | _ | _ | _ | _ | _ | (430) | 1,197 | 767 |
| Aa at 31 December 2019 | 98,227 | 37,138 | 25,440 | 5,681 | 49,178 | 215,664 | 27,620 | 20,806 | 264,090 |

Movements in risk-weighted assets

RWA increased by \$5.8 billion, or 2.2 per cent from 31 December 2018 to \$264.1 billion. This was mainly due to increases in Credit Risk RWA of \$4.5 billion, Market Risk RWA \$1.7 billion, partly offset by a decrease of \$0.4 billion in Operational Risk RWA.

UK leverage ratio

The Group's UK leverage ratio, which excludes qualifying claims on central banks in accordance with a PRA waiver, was 5.2 per cent, which is above the current minimum requirement of 3.7 per cent. The lower UK leverage ratio in the period was mainly due to: an increased exposure measure reflecting asset growth (on and off balance sheet), lower derivative and regulatory consolidation adjustments partly offset by a small increase in Tier 1 capital following the new issuance of SGD750 million of AT1 securities in the period.

UK leverage ratio (unaudited)

| | 2019 \$million | 2018 \$million |
|--|-------------------|-------------------|
| Tier 1 capital (transitional) | 43,677 | 43,401 |
| Additional Tier 1 capital subject to phase-out | (1,671) | (1,743) |
| Tier 1 capital (end point) | 42,006 | 41,658 |
| Derivative financial instruments | 47,212 | 45,621 |
| Derivative cash collateral | 9,169 | 10,323 |
| Securities financing transactions (SFTs) | 60,414 | 61,735 |
| Loans and advances and other assets | 603,603 | 571,083 |
| Total on-balance sheet assets | 720,398 | 688,762 |
| Regulatory consolidation adjustments ¹ | (31,485) | (45,521) |
| Derivatives adjustments | <u></u> | |
| Derivatives netting | (32,852) | (34,300) |
| Adjustments to cash collateral | (11,853) | (14,827) |
| Net written credit protection | 1,650 | 1,221 |
| Potential future exposure on derivatives | 32,961 | 28,498 |
| Total derivatives adjustments | (10,094) | (19,408) |
| Counterparty Risk leverage exposure measure for SFTs | 7,005 | 8,281 |
| Off-balance sheet items | 122,341 | 115,335 |
| Regulatory deductions from Tier 1 capital | (6,913) | (6,847) |
| UK leverage exposure (end point) | 801,252 | 740,602 |
| UK leverage ratio (end point) | 5.2% | 5.6% |
| UK leverage exposure quarterly average | 816,244 | 734,976 |
| UK leverage ratio quarterly average | 5.1% | 5.8% |
| Countercyclical leverage ratio buffer | 0.1% | 0.1% |
| G-SII additional leverage ratio buffer | 0.4% | 0.3% |

¹ Includes adjustment for qualifying central bank claims

Financial statements

Consolidated income statement

For the year ended 31 December 2019

| | 0040 | restated1 |
|--|-------------------|-------------------|
| | 2019 \$million | 2018 \$million |
| Interest income | 16,549 | 15,150 |
| Interest expense | (8,882) | (7,355) |
| Net interest income | 7,667 | 7,795 |
| Fees and commission income | 4,111 | 4,029 |
| Fees and commission expense | (589) | (537) |
| Net fee and commission income | 3,522 | 3,492 |
| Net trading income | 3,350 | 2,681 |
| Other operating income | 878 | 821 |
| Operating income | 15,417 | 14,789 |
| Staff costs | (7,122) | (7,074) |
| Premises costs | (420) | (790) |
| General administrative expenses | (2,211) | (2,926) |
| Depreciation and amortisation | (1,180) | (857) |
| Operating expenses | (10,933) | (11,647) |
| Operating profit before impairment losses and taxation | 4,484 | 3,142 |
| Credit impairment | (908) | (653) |
| Goodwill impairment | (27) | _ |
| Other impairment | (136) | (182) |
| Profit from associates and joint ventures | 300 | 241 |
| Profit before taxation | 3,713 | 2,548 |
| Taxation | (1,373) | (1,439) |
| Profit for the year | 2,340 | 1,109 |
| Profit attributable to: | | |
| Non-controlling interests | 37 | 55 |
| Parent company shareholders | 2,303 | 1,054 |
| Profit for the year | 2,340 | 1,109 |
| | cents | cents |
| Earnings per share: | | |
| Basic earnings per ordinary share | 57.0 | 18.7 |
| Diluted earnings per ordinary share | 56.4 | 18.5 |

¹ Refer to Accounting policies section in the Annual Report. The Group has changed its accounting policies for net interest income and net trading income

Consolidated statement of comprehensive income

For the year ended 31 December 2019

| | 2019 \$million | 2018 \$million |
|--|-------------------|-------------------|
| Profit for the year | 2,340 | 1,109 |
| Other comprehensive (loss)/income | | |
| Items that will not be reclassified to income statement: | (531) | 382 |
| Own credit (losses)/gains on financial liabilities designated at fair value through profit or loss | (462) | 394 |
| Equity instruments at fair value through other comprehensive income | 13 | 36 |
| Actuarial losses on retirement benefit obligations | (124) | (19) |
| Taxation relating to components of other comprehensive income | 42 | (29) |
| Items that may be reclassified subsequently to income statement: | 131 | (1,189) |
| Exchange differences on translation of foreign operations: | | |
| Net losses taken to equity | (386) | (1,462) |
| Net gains on net investment hedges | 191 | 282 |
| Share of other comprehensive income from associates and joint ventures | 25 | 33 |
| Debt instruments at fair value through other comprehensive income: | | |
| Net valuation gains/(losses) taken to equity | 555 | (128) |
| Reclassified to income statement | (170) | 31 |
| Net impact of expected credit losses | 7 | _ |
| Cashflow hedges: | | |
| Net (losses)/gains taken to equity | (64) | 34 |
| Reclassified to income statement | 21 | 7 |
| Taxation relating to components of other comprehensive income | (48) | 14 |
| Other comprehensive loss for the year, net of taxation | (400) | (807) |
| Total comprehensive income for the year | 1,940 | 302 |
| Total comprehensive income attributable to: | | |
| Non-controlling interests | 20 | 34 |
| Parent company shareholders | 1,920 | 268 |
| Total comprehensive income for the year | 1,940 | 302 |

Consolidated balance sheet

As at 31 December 2019

| | 2019 \$million | 2018 \$million |
|---|-------------------|-------------------|
| Assets | | |
| Cash and balances at central banks | 52,728 | 57,511 |
| Financial assets held at fair value through profit or loss | 92,818 | 87,132 |
| Derivative financial instruments | 47,212 | 45,621 |
| Loans and advances to banks ¹ | 53,549 | 61,414 |
| Loans and advances to customers ² | 268,523 | 256,557 |
| Investment securities | 143,731 | 125,901 |
| Other assets | 42,022 | 35,401 |
| Current tax assets | 539 | 492 |
| Prepayments and accrued income | 2,700 | 2,505 |
| Interests in associates and joint ventures | 1,908 | 2,307 |
| Goodwill and intangible assets | 5,290 | 5,056 |
| Property, plant and equipment | 6,220 | 6,490 |
| Deferred tax assets | 1,105 | 1,047 |
| Assets classified as held for sale | 2,053 | 1,328 |
| Total assets | 720,398 | 688,762 |
| Liabilities | | |
| Deposits by banks | 28,562 | 29,715 |
| Customer accounts | 405,357 | 391,013 |
| Repurchase agreements and other similar secured borrowing | 1,935 | 1,401 |
| Financial liabilities held at fair value through profit or loss | 66,974 | 60.700 |
| Derivative financial instruments | 48,484 | 47,209 |
| Debt securities in issue | 53,025 | 46,454 |
| Other liabilities | 41,583 | 38,309 |
| Current tax liabilities | 703 | 676 |
| Accruals and deferred income | 5,369 | 5,393 |
| Subordinated liabilities and other borrowed funds | 16,207 | 15.001 |
| Deferred tax liabilities | 611 | 563 |
| | 449 | 1,330 |
| Provisions for liabilities and charges | 469 | 399 |
| Retirement benefit obligations | 9 | |
| Liabilities included in disposal groups held for sale | | 247 |
| Total liabilities | 669,737 | 638,410 |
| Equity | | |
| Share capital and share premium account | 7,078 | 7,111 |
| Other reserves | 11,685 | 11,878 |
| Retained earnings | 26,072 | 26,129 |
| Total parent company shareholders' equity | 44,835 | 45,118 |
| Other equity instruments | 5,513 | 4,961 |
| Total equity excluding non-controlling interests | 50,348 | 50,079 |
| Non-controlling interests | 313 | 273 |
| Total equity | 50,661 | 50,352 |
| Total equity and liabilities | 720,398 | 688,762 |

¹ Reverse repurchase agreements and other similar secured lending balances held at amortised cost of \$1,341 million (31 December 2018: \$3,815 million) have been included with loans and advances to banks

These financial statements were approved by the Board of directors and authorised for issue on 27 February 2020 and signed on its behalf by:

José Viñals Chairman Bill Winters Group Chief Executive

Andy Halford Group Chief Financial Officer

advances to balliss

2 Reverse repurchase agreements and other similar secured lending balances held at amortised cost of \$1,469 million (31 December 2018: \$3,151 million) have been included with loans and advances to customers

Cash flow statement

For the year ended 31 December 2019

| Cash flows from operating activities: 2019 smillion 2018 smillion 2019 smillion 2016 smillion Cash flows from operating activities: 8 3,713 2,548 22,306 790 Profit before taxation 3,713 2,548 22,306 790 Adjustments for non-cash items and other adjustments included within income statement 2,417 2,635 (16,760) 232 Change in operating assets (35,285) (12,837) (5,473) 61 Change in operating liabilities 29,935 33,859 (4,182) (462 Contributions to defined benefit schemes (137) (143) - - UK and overseas taxes paid (1,421) (770) - - Net cash (used in)/from operating activities (778) 25,292 (4,109) 621 Cash flows from investing activities: (219) (171) - - Purchase of property, plant and equipment 119 85 - - Disposal of subsidiaries, associates and joint ventures 3 67 4,494 1,035 |
|--|
| Profit before taxation 3,713 2,548 22,306 790 Adjustments for non-cash items and other adjustments included within income statement 2,417 2,635 (16,760) 232 Change in operating assets (35,285) (12,837) (5,473) 61 Change in operating liabilities 29,935 33,859 (4,182) (462 Contributions to defined benefit schemes (137) (143) - - UK and overseas taxes paid (1,421) (770) - - Net cash (used in)/from operating activities (778) 25,292 (4,109) 621 Cash flows from investing activities: (219) (171) - - Purchase of property, plant and equipment 119 85 - - Disposal of subsidiaries, associates and joint ventures 3 67 4,494 1,035 Disposal of subsidiaries (259,473) (276,388) (7,583) - Purchase of investment securities (259,473) (276,388) (7,583) - Disposal and maturity of investm |
| Adjustments for non-cash items and other adjustments included within income statement 2,417 2,635 (16,760) 232 Change in operating assets (35,285) (12,837) (5,473) 61 Change in operating liabilities 29,935 33,859 (4,182) (462 Contributions to defined benefit schemes (137) (143) - - UK and overseas taxes paid (1,421) (770) - - Net cash (used in)/from operating activities (778) 25,292 (4,109) 621 Cash flows from investing activities: - - - - Purchase of property, plant and equipment (219) (171) - - - Dividends received from subsidiaries, associates and joint ventures 3 67 4,494 1,035 Disposal of subsidiaries - 7 - - Purchase of investment securities (259,473) (276,388) (7,583) - Disposal and maturity of investment securities 241,600 263,983 1,065 621 Net cash (used in)/from investing activities (17,970) (12,417) (2,02 |
| income statement 2,417 2,635 (16,760) 232 Change in operating assets (35,285) (12,837) (5,473) 61 Change in operating liabilities 29,935 33,859 (4,182) (462 Contributions to defined benefit schemes (137) (143) — — UK and overseas taxes paid (1,421) (770) — — Net cash (used in)/from operating activities (778) 25,292 (4,109) 621 Cash flows from investing activities: Purchase of property, plant and equipment (219) (171) — — Purchase of property, plant and equipment 119 85 — — — Disposal of subsidiaries, associates and joint ventures 3 67 4,494 1,035 Disposal of investment securities (259,473) (276,388) (7,583) — Disposal and maturity of investment securities 241,600 263,983 1,065 621 Net cash (used in)/from investing activities (17,970) (12,417) (2,024) 1,656 < |
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| Change in operating liabilities 29,935 33,859 (4,182) (462 Contributions to defined benefit schemes (137) (143) — — UK and overseas taxes paid (1,421) (770) — — Net cash (used in)/from operating activities (778) 25,292 (4,109) 621 Cash flows from investing activities: — — — — Purchase of property, plant and equipment (219) (171) — — Disposal of property, plant and equipment 119 85 — — Dividends received from subsidiaries, associates and joint ventures 3 67 4,494 1,035 Disposal of subsidiaries — — 7 — — Purchase of investment securities (259,473) (276,388) (7,583) — Disposal and maturity of investment securities 241,600 263,983 1,065 621 Net cash (used in)/from investing activities (17,970) (12,417) (2,024) 1,656 |
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| Disposal and maturity of investment securities 241,600 263,983 1,065 621 Net cash (used in)/from investing activities (17,970) (12,417) (2,024) 1,656 |
| Net cash (used in)/from investing activities (17,970) (12,417) (2,024) 1,656 |
| |
| Cash flows from financing activities: |
| |
| Issue of ordinary and preference share capital, net of expenses 577 14 577 14 |
| Exercise of share options 7 9 7 9 |
| Purchase of own shares (206) (8) (206) |
| Cancellation of shares including share buy-back (1,006) – (1,006) – |
| Premises and equipment lease liability principal payment (332) – – – |
| Gross proceeds from issue of subordinated liabilities 1,000 500 1,000 500 |
| Interest paid on subordinated liabilities (603) (602) (547) (507) |
| Repayment of subordinated liabilities (23) (2,097) – (474 |
| Proceeds from issue of senior debts 9,169 9,766 6,012 4,552 |
| Repayment of senior debts (7,692) (7,030) (3,780) (3,141 |
| Interest paid on senior debts (797) (507) (740) (355 |
| Investment from non-controlling interests 56 – – – |
| Dividends paid to non-controlling interests, preference shareholders |
| and AT1 securities (483) (533) (448) (436 |
| Dividends paid to ordinary shareholders (720) (539) (720) |
| Net cash (used in)/from financing activities (1,053) (1,027) 149 (385) |
| Net (decrease)/increase in cash and cash equivalents (19,801) 11,848 (5,984) 1,892 |
| Cash and cash equivalents at beginning of the year 97,500 87,231 17,606 15,714 |
| Effect of exchange rate movements on cash and cash equivalents (245) (1,579) – - |
| Cash and cash equivalents at end of the year 77,454 97,500 11,622 17,606 |

Consolidated statement of changes in equity

For the year ended 31 December 2019

| | Ordinary share capital and share premium account \$million | share capital | | Own credit adjustment reserve \$million | | Fair value through other comprehensive income reserve – equity \$million | Cash flow hedge reserve \$million | Translation reserve \$million | Retained earnings \$million | Parent company shareholders' equity \$million | Other equity instruments \$million | Non- controlling interests \$million | Total \$million |
|---|---|------------------|---------------------|--|-------|--|---|-------------------------------|-----------------------------------|---|------------------------------------|---|--------------------|
| As at 1 January 2018 | 5,603 | 1,494 | 17,129 ¹ | 54 | (77) | 53 | (45) | (4,454) | 25,895 | 45,652 | 4,961 | 333 | 50,946 |
| Profit after tax | - | -, | | _ | (, | _ | (.0) | (.,, | 1,054 | 1,054 | -,55 | 55 | 1,109 |
| Other comprehensive | | | | | | | | | 1,001 | 1,004 | | 00 | 1,100 |
| income/(loss) | _ | _ | _ | 358 | (84) | 67 | 35 | (1,158) | $(4)^2$ | (786) | _ | (21) | (807) |
| Distributions | _ | _ | _ | _ | (- ') | _ | _ | (1,111) | _ | (100) | _ | (97) | (97) |
| Shares issued, net | | | | | | | | | | | | (0.) | (0.) |
| of expenses ³ | 14 | _ | _ | _ | _ | _ | _ | _ | _ | 14 | _ | _ | 14 |
| Treasury shares | | | | | | | | | | • | | | |
| purchased | _ | _ | _ | _ | _ | _ | _ | _ | (8) | (8) | _ | _ | (8) |
| Treasury shares issued | _ | _ | _ | _ | _ | _ | _ | _ | 9 | 9 | _ | _ | 9 |
| Share option expense, | | | | | | | | | Ū | · | | | ŭ |
| net of taxation | _ | _ | _ | _ | _ | _ | _ | _ | 158 | 158 | _ | _ | 158 |
| Dividends on | | | | | | | | | | | | | |
| ordinary shares | _ | _ | _ | _ | _ | _ | _ | _ | (539) | (539) | _ | _ | (539) |
| Dividends on | | | | | | | | | ` , | , | | | , |
| preference shares | | | | | | | | | | | | | |
| and AT1 securities | _ | _ | _ | _ | _ | _ | _ | _ | (436) | (436) | _ | _ | (436) |
| Other movements | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | 3^4 | 3 |
| As at 31 December | | | | | | | | | | | | | |
| 2018 | 5,617 | 1,494 | 17,129 | 412 | (161) | 120 | (10) | (5,612) | 26,129 | 45,118 | 4,961 | 273 | 50,352 |
| Profit after tax | _ | _ | _ | _ | _ | _ | _ | _ | 2,303 | 2,303 | _ | 37 | 2,340 |
| Other comprehensive | | | | | | | | | | | | | |
| (loss)/income | _ | _ | _ | (410) | 358 | 30 | (49) | (180) | $(132)^2$ | (383) | - | (17) | (400) |
| Distributions | _ | - | _ | - | _ | _ | _ | _ | _ | - | - | (35) | (35) |
| Shares issued, | | | | | | | | | | | | | |
| net of expenses ³ | 25 | _ | _ | _ | _ | _ | _ | - | _ | 25 | - | - | 25 |
| Other equity | | | | | | | | | | | | | |
| instruments issued, | | | | | | | | | | | | | |
| net of expenses | _ | | _ | _ | _ | _ | _ | _ | _ | - | 552 | _ | 552 |
| Treasury shares | | | | | | | | | (000) | (000) | | | (000) |
| purchased | _ | _ | _ | - | _ | _ | _ | _ | (206) | (206) | _ | _ | (206) |
| Treasury shares issued | _ | - | - | - | _ | _ | _ | _ | 7 | 7 | _ | _ | 7 |
| Share option expense, | | | | | | | | | 400 | 400 | | | 400 |
| net of taxation | _ | _ | _ | - | _ | _ | _ | _ | 139 | 139 | _ | _ | 139 |
| Dividends on | | | | | | | | | (700) | (700) | | | (700) |
| ordinary shares | _ | _ | _ | _ | _ | _ | _ | _ | (720) | (720) | _ | _ | (720) |
| Dividend on | | | | | | | | | | | | | |
| preference shares and AT1 securities | _ | _ | _ | _ | _ | _ | _ | _ | (448) | (448) | _ | _ | (448) |
| Share buy-back ⁵ | (58) | . – | - 58 | _ | _ | _ | _ | _ | (1,006) | (1,006) | | _ | (1,006) |
| Other movements | | , – | | _ | _ | _ | _ | _ | (1,006) 6 ⁶ | | _ | -55 ⁷ | |
| · | _ | | _ | | | | | _ | 0° | 6 | | 20. | 61 |
| As at 31 December 2019 | 5,584 | 1,494 | 17,187 | 2 | 197 | 150 | (59) | (5,792) | 26,072 | 44,835 | 5,513 | 212 | 50,661 |
| 2013 | 5,504 | 1,454 | 17,107 | | 181 | 150 | (59) | (3,132) | 20,012 | ++,000 | 3,313 | 313 | JU,UU I |

Includes capital reserve of \$5 million, capital redemption reserve of \$13 million and merger reserve of \$17,111 million

Comprises actuarial loss, net of taxation and share from associates and joint ventures \$132 million (\$4 million for the year ending 31 December 2018)

Comprises share capital of shares issued to fulfil discretionary awards \$1 million, share capital of shares issued to fulfil employee share save options \$1 million for the year ended 31 December 2018) and share premium of shares issued to fulfil employee Sharesave options exercised \$23 million (\$9 million for the year ended 31 December 2018)

Movement is mainly due to additional share capital issued by Standard Chartered Bank Angola S.A. subscribed by its non-controlling interest without change in shareholding percentage On 1 May 2019, the Group commenced a share buy-back of its ordinary shares of \$0.50 each up to a maximum consideration of \$1,000 million. Nominal value of share purchases is \$58 million for the year ended 31 December 2019 and the total consideration paid was \$1,006 million which includes share buy-back expenses of \$6 million. The total number of shares purchased was 116,103,483 representing 3.51% of the ordinary shares in issue. The nominal value of the shares was transferred from the share capital to the capital redemption reserve account

Comprises \$10 million disposal of non-controlling interest of Phoon Huat Pte Ltd offset by \$4 million withholding tax on capitalisation of revenue reserves for Standard Chartered Bank Ghana

⁷ Comprises \$72 million of non-controlling interest in SC Digital Solutions offset by \$17 million disposal of non-controlling interest in Phoon Huat Pte Ltd, Sirat Holdings Limited and Ori Private Limited

Supplementary financial information

Analysis of operating income by product and segment

The following tables provide a breakdown of the Group's underlying operating income by product and client segment.

| | | 2019 | | | | | | | |
|--|---|--------------------------------|------------------------------------|---------------------------------|---------------------------------|--------------------|--|--|--|
| | Corporate & Institutional Banking \$million | Retail Banking \$million | Commercial Banking \$million | Private Banking \$million | Central & other items \$million | Total \$million | | | |
| Transaction Banking | 2,992 | 19 | 838 | _ | _ | 3,849 | | | |
| Trade | 721 | 19 | 360 | _ | _ | 1,100 | | | |
| Cash Management | 1,929 | _ | 477 | _ | _ | 2,406 | | | |
| Securities Services | 342 | _ | 1 | _ | _ | 343 | | | |
| Financial Markets | 2,617 | _ | 299 | _ | - | 2,916 | | | |
| Foreign Exchange | 950 | _ | 178 | _ | _ | 1,128 | | | |
| Rates | 664 | _ | 32 | _ | _ | 696 | | | |
| Commodities | 140 | _ | 25 | _ | _ | 165 | | | |
| Credit and Capital Markets | 564 | _ | 13 | _ | _ | 577 | | | |
| Capital Structuring Distribution Group | 302 | _ | 27 | _ | _ | 329 | | | |
| DVA | (100) | _ | _ | _ | _ | (100) | | | |
| Other Financial Markets | 97 | _ | 24 | _ | _ | 121 | | | |
| Corporate Finance ¹ | 1,048 | _ | 93 | 2 | _ | 1,143 | | | |
| Lending and Portfolio Management | 553 | _ | 239 | _ | _ | 792 | | | |
| Wealth Management | _ | 1,514 | 2 | 362 | _ | 1,878 | | | |
| Retail Products | | 3,629 | 6 | 214 | _ | 3,849 | | | |
| CCPL and other unsecured lending | _ | 1,251 | _ | _ | _ | 1,251 | | | |
| Deposits | _ | 1,797 | 6 | 179 | _ | 1,982 | | | |
| Mortgage and Auto | _ | 472 | _ | 36 | _ | 508 | | | |
| Other Retail Products | _ | 109 | _ | (1) | _ | 108 | | | |
| Treasury | _ | _ | _ | _ | 1,090 | 1,090 | | | |
| Other | (25) | 9 | 1 | (1) | (230) | (246) | | | |
| Total underlying operating income | 7,185 | 5,171 | 1,478 | 577 | 860 | 15,271 | | | |

¹ In December 2018, it was decided to discontinue the ship operating lease business and any future profits and losses will be reported as restructuring. Prior periods have not been restated

| | | | 2018 | | | |
|---|--|--------------------------------|------------------------------------|---------------------------------|---------------------------------|--------------------|
| | Corporate & Institutional Banking \$million | Retail Banking \$million | Commercial Banking \$million | Private Banking \$million | Central & other items \$million | Total \$million |
| Transaction Banking | 2,887 | 20 | 811 | _ | _ | 3,718 |
| Trade | 729 | 20 | 374 | _ | _ | 1,123 |
| Cash Management | 1,825 | _ | 437 | _ | _ | 2,262 |
| Securities Services | 333 | _ | _ | _ | _ | 333 |
| Financial Markets | 2,328 | _ | 284 | _ | _ | 2,612 |
| Foreign Exchange | 829 | _ | 172 | _ | _ | 1,001 |
| Rates | 527 | _ | 28 | _ | _ | 555 |
| Commodities | 168 | _ | 24 | _ | _ | 192 |
| Credit and Capital Markets | 312 | _ | 12 | _ | _ | 324 |
| Capital Structuring Distribution Group | 285 | _ | 24 | _ | _ | 309 |
| DVA | 77 | _ | _ | _ | _ | 77 |
| Other Financial Markets | 130 | _ | 24 | _ | _ | 154 |
| Corporate Finance ¹ | 1,098 | _ | 88 | _ | _ | 1,186 |
| Lending and Portfolio Management ¹ | 542 | _ | 213 | _ | _ | 755 |
| Wealth Management | _ | 1,491 | 3 | 305 | _ | 1,799 |
| Retail Products | _ | 3,535 | 4 | 211 | _ | 3,750 |
| CCPL and other unsecured lending | _ | 1,310 | _ | _ | _ | 1,310 |
| Deposits | _ | 1,603 | 4 | 175 | _ | 1,782 |
| Mortgage and Auto | _ | 537 | _ | 36 | _ | 573 |
| Other Retail Products | _ | 85 | _ | _ | _ | 85 |
| Treasury | _ | _ | _ | _ | 1,223 | 1,223 |
| Other | 5 | (5) | (12) | _ | (63) | (75) |
| Total underlying operating income | 6,860 | 5,041 | 1,391 | 516 | 1,160 | 14,968 |

¹ There has been a reorganisation of certain product teams between Corporate Finance and Lending and Portfolio Management. Prior periods have been restated

Analysis of underlying performance by Retail Banking and Commercial Banking segments

Retail Banking

| Retail Banking | | | 2040 | | |
|--|--|--|--|--------------------------------------|--------------------|
| | Greater China & North Asia \$million | ASEAN & South Asia \$million | 2019 Africa & Middle East \$million | Europe & Americas \$million | Total \$million |
| Operating income | 3,003 | 1,432 | 700 | 36 | 5,171 |
| Operating expenses | (2,015) | (1,097) | (619) | (23) | (3,754) |
| | 988 | 335 | 81 | 13 | 1,417 |
| Operating profit before impairment losses and taxation | | | | 13 | |
| Credit impairment | (153) | (136) | (47) 2 | _ | (336) |
| Other impairment | 925 | 199 | | - 12 | 1,083 |
| Underlying profit before taxation | 835 | | 36 | 13 | • |
| Restructuring | (47) | (7) | (9) | | (63) |
| Statutory profit before taxation | 788 | 192 | 27 | 13 | 1,020 |
| Loans and advances to customers including FVTPL | 72,759 | 27,934 | 5,320 | 557 | 106,570 |
| Customer accounts | 98,434 | 35,959 | 8,585 | 1,067 | 144,045 |
| | | | 2018 | | |
| | Greater China & North Asia | ASEAN & South Asia | Africa & Middle East | Europe & Americas | Total |
| | North Asia \$million | South Asia \$million | smillion | \$million | \$million |
| Operating income | 2,886 | 1,352 | 765 | 38 | 5,041 |
| Operating expenses | (1,959) | (1,083) | (668) | (26) | (3,736) |
| Operating profit before impairment losses and taxation | 927 | 269 | 97 | 12 | 1,305 |
| Credit impairment | (72) | (135) | (60) | - | (267) |
| Other impairment | (5) | (100) | (00) | _ | (5) |
| Underlying profit before taxation | 850 | 134 | 37 | 12 | 1,033 |
| Restructuring | (18) | (20) | (30) | 12 | (68) |
| Statutory profit before taxation | 832 | 114 | 7 | 12 | 965 |
| Loans and advances to customers including FVTPL | 67,718 | 27,812 | 5,595 | 510 | 101,635 |
| Customer accounts | 95,086 | 32,120 | 8,433 | 1,052 | 136,691 |
| Commercial Banking | • | | | | |
| | = | | 2019 | | |
| | | Greater China & North Asia \$million | ASEAN & South Asia \$million | Africa & Middle East \$million | Total \$million |
| Operating income | | 594 | 559 | 325 | 1,478 |
| Operating expenses | | (386) | (310) | (211) | (907) |
| Operating profit before impairment losses and taxation | | 208 | 249 | 114 | 571 |
| Credit impairment | | (22) | (38) | (63) | (123) |
| Underlying profit before taxation | | 186 | 211 | 51 | 448 |
| Restructuring | | (7) | (2) | (2) | (11) |
| Statutory profit before taxation | | 179 | 209 | 49 | 437 |
| Loans and advances to customers including FVTPL | | 13,174 | 8,779 | 4,733 | 26,686 |
| Customer accounts | | 20,590 | 10,250 | 3,243 | 34,083 |
| | | | 2018 | | |
| | - | Greater China & | ASEAN & | Africa & | |
| | | North Asia | South Asia | Middle East | Total |
| | | \$million | \$million | \$million | \$million |
| Operating income | | 584 | 523 | 284 | 1,391 |
| Operating expenses | | (389) | (330) | (204) | (923) |
| Operating profit before impairment losses and taxation | | 195 | 193 | 80 | 468 |
| Credit impairment | | (23) | (73) | (148) | (244) |
| Underlying profit/(loss) before taxation | | 172 | 120 | (68) | 224 |
| Restructuring | | (7) | (3) | (2) | (12) |
| Statutory profit/(loss) before taxation | | 165 | 117 | (70) | 212 |
| Loans and advances to customers including FVTPL | | 13,926 | 9,118 | 4,227 | 27,271 |
| Customer accounts | | 22,011 | 9,720 | 3,129 | 34,860 |

Average balance sheets and yields and volume and price variances

Average assets

| | 2019 | | | | | | | |
|---|---|--|---------------------------|--|--------------------------------------|--|--|--|
| | Average non-interest earning balance \$million | Average interest earning balance \$million | Interest income \$million | Gross yield interest earning balance % | Gross yield total balance % | | | |
| Cash and balances at central banks | 17,544 | 29,177 | 329 | 1.13 | 0.70 | | | |
| Gross loans and advances to banks | 26,639 | 61,040 | 1,834 | 3.00 | 2.09 | | | |
| Gross loans and advances to customers | 49,662 | 274,970 | 10,775 | 3.92 | 3.32 | | | |
| Impairment provisions against loans and advances to banks and customers | _ | (4,786) | _ | _ | _ | | | |
| Investment securities | 29,188 | 134,355 | 3,611 | 2.69 | 2.21 | | | |
| Property, plant and equipment and intangible assets | 11,217 | _ | _ | _ | _ | | | |
| Prepayments, accrued income and other assets | 84,965 | _ | _ | _ | _ | | | |
| Investment associates and joint ventures | 2,608 | _ | _ | _ | _ | | | |
| Total average assets | 221,823 | 494,756 | 16,549 | 3.34 | 2.31 | | | |

| _ | 2018 | | | | | | |
|---|---|--|---------------------------|--|--------------------------------------|--|--|
| | Average non-interest eaming balance \$million | Average interest earning balance \$million | Interest income \$million | Gross yield interest earning balance % | Gross yield total balance % | | |
| Cash and balances at central banks | 24,724 | 32,730 | 364 | 1.11 | 0.63 | | |
| Gross loans and advances to banks | 21,639 | 65,727 | 1,783 | 2.71 | 2.04 | | |
| Gross loans and advances to customers | 40,302 | 261,595 | 10,038 | 3.84 | 3.32 | | |
| Impairment provisions against loans and advances to banks and customers | _ | (5,701) | _ | _ | _ | | |
| Investment securities | 23,958 | 121,763 | 2,965 | 2.44 | 2.03 | | |
| Property, plant and equipment and intangible assets | 10,660 | _ | _ | _ | _ | | |
| Prepayments, accrued income and other assets | 78,361 | _ | _ | _ | _ | | |
| Investment associates and joint ventures | 2,458 | _ | _ | _ | _ | | |
| Total average assets | 202,102 | 476,114 | 15,150 | 3.18 | 2.23 | | |

Average liabilities

| S . | 2019 | | | | | | | |
|---|---|--|----------------------------------|--|------------------------------------|--|--|--|
| | Average non-interest bearing balance \$million | Average interest bearing balance \$million | Interest expense \$million | Rate paid interest bearing balance % | Rate paid total balance % | | | |
| Deposits by banks | 17,561 | 27,619 | 739 | 2.68 | 1.64 | | | |
| Customer accounts: | | | | | | | | |
| Current accounts and savings deposits | 38,804 | 183,323 | 2,114 | 1.15 | 0.95 | | | |
| Time and other deposits | 59,094 | 167,904 | 4,088 | 2.43 | 1.80 | | | |
| Debt securities in issue | 9,335 | 49,351 | 1,120 | 2.27 | 1.91 | | | |
| Accruals, deferred income and other liabilities | 95,461 | 1,336 | 65 | 4.87 | 0.07 | | | |
| Subordinated liabilities and other borrowed funds | _ | 15,062 | 756 | 5.02 | 5.02 | | | |
| Non-controlling interests | 31 | _ | _ | _ | - | | | |
| Shareholders' funds | 50,215 | _ | _ | _ | - | | | |
| | 270,501 | 444,595 | 8,882 | 2.00 | 1.24 | | | |
| Adjustment for Financial Markets funding costs | | | (340) | | | | | |
| Total average liabilities and shareholders' funds | 270,501 | 444,595 | 8,542 | 1.92 | 1.19 | | | |

| | 2018 | | | | | |
|---|--|--|----------------------------------|--|------------------------------------|--|
| | Average non-interest bearing balance \$million | Average interest bearing balance \$million | Interest expense \$million | Rate paid interest bearing balance % | Rate paid total balance % | |
| Deposits by banks | 10,950 | 29,867 | 594 | 1.99 | 1.46 | |
| Customer accounts: | | | | | | |
| Current accounts and savings deposits | 38,909 | 178,454 | 1,667 | 0.93 | 0.77 | |
| Time and other deposits | 52,081 | 157,928 | 3,339 | 2.11 | 1.59 | |
| Debt securities in issue | 5,986 | 48,138 | 988 | 2.05 | 1.83 | |
| Accruals, deferred income and other liabilities | 95,214 | _ | _ | _ | _ | |
| Subordinated liabilities and other borrowed funds | _ | 15,780 | 767 | 4.86 | 4.86 | |
| Non-controlling interests | 48 | _ | _ | _ | _ | |
| Shareholders' funds | 50,241 | _ | _ | _ | _ | |
| | 253,429 | 430,167 | 7,355 | 1.71 | 1.08 | |
| Adjustment for Financial Markets funding costs | | | (237) | | | |
| Total average liabilities and shareholders' funds | 253,429 | 430,167 | 7,118 | 1.65 | 1.04 | |

Volume and price variances

The following table analyses the estimated change in the Group's net interest income attributable to changes in the average volume of interest-earning assets and interest-bearing liabilities, and changes in their respective interest rates for the years presented. Volume and rate variances have been determined based on movements in average balances and average exchange rates over the year and changes in interest rates on average interest-earning assets and average interest-bearing liabilities.

| | 2019 | 2019 versus 2018 | | | |
|---|---|-------------------|--------------------------|--|--|
| | (Decrease)/increase in interest due to: | | Net (decrease)/ | | |
| | Volume \$million | Rate \$million | in interest \$million | | |
| Interest earning assets | | | | | |
| Cash and unrestricted balances at central banks | (40) | 5 | (35) | | |
| Loans and advances to banks | (141) | 192 | 51 | | |
| Loans and advances to customers | 333 | 404 | 737 | | |
| Investment securities | 336 | 310 | 646 | | |
| Total interest earning assets | 488 | 911 | 1,399 | | |
| Interest-bearing liabilities | | | | | |
| Subordinated liabilities and other borrowed funds | (36) | 25 | (11) | | |
| Deposits by banks | (60) | 205 | 145 | | |
| Customer accounts: | | | | | |
| Current accounts and savings deposits | 56 | 391 | 447 | | |
| Time and other deposits | 247 | 502 | 749 | | |
| Debt securities in issue | 28 | 104 | 132 | | |
| Total interest-bearing liabilities | 235 | 1,227 | 1,462 | | |

| | 201 | | | |
|---|-----------------|--------------------------------|-----------|--|
| | • • • | (Decrease)/increase | | |
| | in interest due | Net increase/ (decrease) in | | |
| | Volume | Rate | interest | |
| | \$million | \$million | \$million | |
| Interest earning assets | | | | |
| Cash and unrestricted balances at central banks | (53) | 130 | 77 | |
| Loans and advances to banks | (462) | 290 | (172) | |
| Loans and advances to customers | (825) | 1,935 | 1,110 | |
| Investment securities | (219) | (81) | (300) | |
| Total interest earning assets | (1,559) | 2,274 | 715 | |
| Interest-bearing liabilities | | | | |
| Subordinated liabilities and other borrowed funds | (69) | 88 | 19 | |
| Deposits by banks | (233) | (64) | (297) | |
| Customer accounts: | | | | |
| Current accounts and savings deposits | 123 | 481 | 604 | |
| Time and other deposits | (877) | 1,420 | 543 | |
| Debt securities in issue | (78) | 310 | 232 | |
| Total interest-bearing liabilities | (1,134) | 2,235 | 1,101 | |

Earnings per ordinary share

| | 4Q'19 \$m | 4Q'18 \$m | Change % | 3Q'19 \$m | Change % | FY'19 \$m | FY'18 \$m | Change % |
|---|--------------------|---------------------|-------------|--------------|-----------------|--------------|--------------|----------|
| Profit/(loss) for the period attributable to equity | | | | | | | | |
| holders | 72 | (1,236) | nm² | 772 | (91) | 2,340 | 1,109 | 111 |
| Non-controlling interests | (7) | (11) | 36 | (11) | 36 | (37) | (55) | 33 |
| Dividend payable on preference shares and | | | | | | | | |
| AT1 classified as equity | (191) | (185) | (3) | (36) | nm² | (448) | (436) | (3) |
| Profit/(loss) for the period attributable to | | | | | | | | |
| ordinary shareholders | (126) | (1,432) | 91 | 725 | nm² | 1,855 | 618 | nm² |
| | | | | | | | | |
| Items normalised: | | | | | | | | |
| Provision for regulatory matters | - | 900 | nm² | 22 | nm² | 226 | 900 | 75 |
| Restructuring | 117 | 392 | 70 | 123 | 5 | 254 | 478 | 47 |
| Profit from associates and joint ventures | (13) | - | nm² | (12) | (8) | (48) | - | nm² |
| Gains arising on repurchase of subordinated | | | | | | | | |
| liabilities | - | - | nm² | - | nm ² | - | (69) | nm² |
| Goodwill Impairment | 27 | - | nm² | - | nm² | 27 | - | nm² |
| Tax on normalised items | (19) | (46) | 59 | (1) | nm² | 152 | 104 | 46 |
| Underlying profit | (14) | (186) | 92 | 857 | Nm | 2,466 | 2,031 | 21 |
| | | | | | | | | |
| Basic - Weighted average number of shares | | | | | | | | |
| (millions) | 3,197 | 3,310 | nm² | 3,220 | nm² | 3,256 | 3,306 | nm² |
| Diluted - Weighted average number of shares | | | | | | | | |
| (millions) | 3,228 | 3,345 | nm² | 3,258 | nm² | 3,290 | 3,340 | nm² |
| | | | | | | | | |
| Basic earnings/(loss) per ordinary share | | | | | | | | |
| (cents) | (3.9) | (43.3) | 39.3 | 22.5 | (26.5) | 57.0 | 18.7 | 38.3 |
| Diluted earnings/(loss) per ordinary share | | | | | | | | |
| (cents) | (3.9) ¹ | (43.3) ¹ | 39.3 | 22.3 | (26.2) | 56.4 | 18.5 | 37.9 |
| Underlying basic earnings per ordinary share | (0.4) | (5.0) | | 00.0 | (07.4) | 75.7 | 04.4 | 440 |
| (cents) | (0.4) | (5.6) | 5.2 | 26.6 | (27.1) | 75.7 | 61.4 | 14.3 |
| Underlying diluted earnings per ordinary share | (0.4)1 | (F.C)1 | F 0 | 20.2 | (26.0) | 75.0 | 60.0 | 111 |
| (cents) | $(0.4)^1$ | $(5.6)^1$ | 5.2 | 26.3 | (26.8) | 75.0 | 60.8 | 14.1 |

¹ The impact of any diluted options has been excluded from this amount as required by IAS 33 Earnings per share 2 Not meaningful

Return on Tangible Equity

| | 4Q'19 \$m | 4Q'18 \$m | Change % | 3Q'19 \$m | Change % | FY'19 \$m | FY'18 \$m | Change % |
|---|--------------|--------------|-------------|--------------|-----------------|--------------|--------------|----------|
| Average parent company Shareholders' Equity | 44,855 | 45,751 | (2) | 44,970 | - | 45,187 | 46,130 | (2) |
| Less Preference share premium | (1,494) | (1,494) | - | (1,494) | - | (1,494) | (1,494) | - |
| Less Average intangible assets | (5,187) | (5,034) | (3) | (5,097) | (2) | (5,119) | (5,023) | (2) |
| Average Ordinary Shareholders' Tangible | | | | | | | | |
| Equity | 38,174 | 39,223 | (3) | 38,379 | (1) | 38,574 | 39,613 | (3) |
| | | | | | | | | |
| Profit/(loss) for the period attributable to equity | | | | | | | | |
| holders | 72 | (1,236) | nm¹ | 772 | (91) | 2,340 | 1,109 | 111 |
| Non-controlling interests | (7) | (11) | 36 | (11) | 36 | (37) | (55) | 33 |
| Dividend payable on preference shares and | | | | | | | | |
| AT1 classified as equity | (191) | (185) | (4) | (36) | nm¹ | (448) | (436) | (3) |
| Profit/(loss) for the period attributable to | | | | | | | | |
| ordinary shareholders | (126) | (1,432) | 91 | 725 | nm ¹ | 1,855 | 618 | nm¹ |
| | | | | | | | | |
| Items normalised: | | | | | | | | |
| Provision for regulatory matters | - | 900 | nm¹ | 22 | nm ¹ | 226 | 900 | (75) |
| Restructuring | 117 | 392 | 71 | 123 | 8 | 254 | 409 | (38) |
| Profit from associates and joint ventures | (13) | - | nm¹ | (12) | (8) | (48) | - | nm¹ |
| Goodwill Impairment | 27 | - | nm¹ | - | nm ¹ | 27 | - | nm¹ |
| Tax on normalised items | (19) | (46) | 63 | (1) | nm ¹ | 152 | 104 | 46 |
| Underlying profit for the period attributable to | | | | | | | | |
| ordinary shareholders | (14) | (186) | 92 | 857 | nm ¹ | 2,466 | 2,031 | 21 |
| | | | | | | | | |
| Underlying Return on Tangible Equity | (0.1) | (1.9) | 173 bps | 8.9 | (902) bps | 6.4 | 5.1 | 127 bps |
| Statutory Return on Tangible Equity | (1.3) | (14.5) | 1316 bps | 7.5 | (881) bps | 4.8 | 1.6 | 325 bps |

¹ Not meaningful

Net Tangible Asset Value per Share

| | 31.12.19 \$m | 31.12.18 \$m | Change % | 30.09.19 \$m | Change % | FY'19 \$m | FY'18 \$m | Change % |
|---|-----------------|-----------------|-------------|-----------------|----------|--------------|--------------|-------------|
| Parent company shareholders' equity | 44,837 | 45,119 | (1) | 44,872 | - | 44,837 | 45,119 | (1) |
| Less Preference share premium | (1,494) | (1,494) | - | (1,494) | - | (1,494) | (1,494) | - |
| Less Intangible assets | (5,290) | (5,056) | (5) | (5,083) | (4) | (5,290) | (5,056) | (5) |
| Net shareholders tangible equity | 38,053 | 38,569 | (1) | 38,295 | (1) | 38,053 | 38,569 | (1) |
| Ordinary shares in issue, excluding own shares ('m) | 3,191 | 3,303 | (3) | 3,195 | - | 3,191 | 3,303 | (3) |
| Net Tangible Asset Value per share (c) | 1,192 | 1,168 | 26 | 1,199 | (6) | 1,192 | 1,168 | 2 |

Five-year summary¹

| | 2019 \$million | 2018 \$million | 2017 \$million | 2016 \$million | 2015 \$million |
|---|-------------------|-------------------|-------------------|-------------------|-------------------|
| Operating profit before impairment losses and taxation | 4,484 | 3,142 | 4,008 | 3,849 | 4,116 |
| Impairment losses on loans and advances and other credit | | | | | |
| risk provisions | (908) | (653) | (1,362) | (2,791) | (4,976) |
| Other impairment | (136) | (182) | (179) | (612) | (855) |
| Profit/(loss) before taxation | 3,713 | 2,548 | 2,415 | 409 | (1,523) |
| Profit/(loss) attributable to shareholders | 2,303 | 1,054 | 1,219 | (247) | (2,194) |
| Loans and advances to banks ² | 53,549 | 61,414 | 78,188 | 72,609 | 64,494 |
| Loans and advances to customers ² | 268,523 | 256,557 | 282,288 | 252,719 | 257,356 |
| Total assets | 720,398 | 688,762 | 663,501 | 646,692 | 640,483 |
| Deposits by banks ² | 28,562 | 29,715 | 30,945 | 32,872 | 28,727 |
| Customer accounts ² | 405,357 | 391,013 | 370,509 | 338,185 | 337,606 |
| Shareholders' equity | 44,835 | 45,118 | 46,505 | 44,368 | 46,204 |
| Total capital resources ³ | 66,868 | 65,353 | 68,983 | 68,181 | 70,364 |
| Information per ordinary share | | | | | |
| Basic earnings/(loss) per share | 57.0c | 18.7c | 23.5c | (14.5)c | (91.9)c |
| Underlying earnings/(loss) per share | 75.7c | 61.4c | 47.2c | 3.4c | (6.6)c |
| Dividends per share ⁴ | 22.0c | 17.0c | _ | _ | 13.71c |
| Net asset value per share | 1,358.3c | 1,319.3c | 1,366.9c | 1,307.8c | 1,366.0c |
| Net tangible asset value per share | 1,192.5c | 1,167.7c | 1,214.7c | 1,163.9c | 1,244.1c |
| Return on assets ⁵ | 0.3% | 0.3% | 0.2% | 0.0% | (0.3)% |
| Ratios | | | | | |
| Statutory return on ordinary shareholders' equity | 4.2% | 1.4% | 1.7% | (1.1)% | (5.3)% |
| Statutory return on ordinary shareholders' tangible equity | 4.8% | 1.6% | 2.0% | (1.2)% | (5.9)% |
| Underlying return on ordinary shareholders' equity | 5.6% | 4.6% | 3.5% | 0.3% | (0.4)% |
| Underlying return on ordinary shareholders' tangible equity | 6.4% | 5.1% | 3.9% | 0.3% | (0.4)% |
| Statutory cost to income ratio (excluding UK Bank levy) | 68.7% | 76.6% | 70.7% | 69.9% | 70.2% |
| Statutory cost to income ratio (including UK Bank levy) | 70.9% | 78.8% | 72.2% | 72.6% | 73.1% |
| Underlying cost to income ratio (excluding UK Bank levy) | 65.9% | 67.7% | 69.3% | 69.5% | 65.0% |
| Underlying cost to income ratio (including UK Bank levy) | 68.2% | 69.9% | 70.8% | 72.2% | 67.8% |
| Capital ratios: | | | | | |
| (CET1)/ Tier 1 capital ⁶ | 13.8% | 14.2% | 13.6% | 13.6% | 12.6% |
| Total capital ⁶ | 21.2% | 21.6% | 21.0% | 21.3% | 19.5% |

The amounts for the three financial years ended 2015 to 2017 are presented in line with IAS 39 and, therefore, not on a comparable basis to the current financial year presented in accordance with

Basis of presentation

The consolidated and Company financial statements have been prepared on a going concern basis and under the historical cost convention, as modified by the revaluation of cash-settled share-based payments, fair value through other comprehensive income, and financial assets and liabilities (including derivatives) at fair value through profit or loss.

The consolidated financial statements are presented in United States dollars (\$), being the presentation currency of the Group and functional currency of the Company, and all values are rounded to the nearest million dollars, except when otherwise indicated.

Changes in accounting policy may be found in Note 1 to the financial statements

Alternative performance measures are defined on page 64 of the Annual report.

Excludes amounts held at fair value through profit or loss
Shareholders' funds, non-controlling interests and subordinated loan capital

⁴ Dividend paid during the year per share

Represents profit attributable to shareholders divided by the total assets of the Group Unaudited

Standard Chartered PLC – Shareholder information

Shareholder information

Expected dividend and interest payment dates

| Ordinary shares | Final dividend |
|---|--------------------------------|
| Results and dividend announced | 27 February 2020 |
| Ex-dividend date | 5 March (UK) 4 March (HK) 2020 |
| Record date for dividend | 6 March 2020 |
| Last date to amend currency election instructions for cash dividend | 15 April 2020 |
| Dividend payment date | 14 May 2020 |

| Preference shares | 1st half yearly dividend | 2nd half yearly dividend |
|--|------------------------------|-----------------------------|
| 73/8 per cent non-cumulative irredeemable preference shares of £1 each | 1 April 2020 | 1 October 2020 |
| 81/4 per cent non-cumulative irredeemable preference shares of £1 each | 1 April 2020 | 1 October 2020 |
| 6.409 per cent non-cumulative redeemable preference shares of \$5 each | 30 January and 30 April 2020 | 30 July and 30 October 2020 |
| 7.014 per cent non-cumulative redeemable preference shares of \$5 each | 30 January 2020 | 30 July 2020 |

Annual General Meeting

The Annual General Meeting (AGM) details are as follows:

Date and time Location

Wednesday 6 May 2020 etc. venues

11.00am London time 200 Aldersgate

(6.00pm Hong Kong time) St Paul's

London EC1A 4HD

Details of the business to be transacted at the AGM are included in the Notice of AGM.

Details of voting at the Company's AGM and of proxy votes cast can be found on the Company's website at sc.com/agm

Interim results

The interim results will be announced to the London Stock Exchange, The Stock Exchange of Hong Kong Limited, the BSE Limited (Bombay Stock Exchange), the National Stock Exchange of India Limited, and put on the Company's website.

Country-by-country reporting

In accordance with the requirements of the Capital Requirements (country-by-country reporting) Regulations 2013, the Group will publish additional country-by-country information in respect of the year ended 31 December 2019, on or before 31 December 2020. We have also published our approach to tax and tax policy.

This information will be available on the Group's website at sc.com

ShareCare

ShareCare is available to shareholders on the Company's UK register who have a UK address and bank account, and allows you to hold your Standard Chartered PLC shares in a nominee account. Your shares will be held in electronic form so you will no longer have to worry about keeping your share certificates safe. If you join ShareCare you will still be invited to attend the Company's AGM and receive any dividend at the same time as everyone else. ShareCare is free to join and there are no annual fees to pay.

If you would like to receive more information, please visit our website at sc.com/shareholders or contact the shareholder helpline on 0370 702 0138.

Previous dividend payments (unadjusted for the impact of the 2015/2010/2008 Rights Issues)

| Dividend and financial year | Payment date | Dividend per ordinary share | Cost of one new ordinary share under share dividend scheme |
|--------------------------------|----------------------|---|---|
| Final 2007 | 16 May 2008 | 56.23c/28.33485p/HK\$4.380092 | £16.2420/\$32.78447 |
| Interim 2008 | 9 October 2008 | 25.67c/13.96133p/HK\$1.995046 | £14.00/\$26.0148 |
| Final 2008 | 15 May 2009 | 42.32c/28.4693p/HK\$3.279597 | £8.342/\$11.7405 |
| Interim 2009 | 8 October 2009 | 21.23c/13.25177p/HK\$1.645304 | £13.876/\$22.799 |
| Final 2009 | 13 May 2010 | 44.80c/29.54233p/HK\$3.478306 | £17.351/\$26.252 |
| Interim 2010 | 5 October 2010 | 23.35c/14.71618p/HK\$1.811274/INR0.984124 ¹ | £17.394/\$27.190 |
| Final 2010 | 11 May 2011 | 46.65c/28.272513p/HK\$3.623404/INR1.99751701 | £15.994/\$25.649 |
| Interim 2011 | 7 October 2011 | 24.75c/15.81958125p/HK\$1.928909813/INR1.137971251 | £14.127/\$23.140 |
| Final 2011 | 15 May 2012 | 51.25c/31.63032125p/HK\$3.9776083375/INR2.66670151 | £15.723/\$24.634 |
| Interim 2012 | 11 October 2012 | 27.23c/16.799630190p/HK\$2.111362463/INR1.3498039501 | £13.417/\$21.041 |
| Final 2012 | 14 May 2013 | 56.77c/36.5649893p/HK\$4.4048756997/INR2.976283575 ¹ | £17.40/\$26.28792 |
| Interim 2013 | 17 October 2013 | 28.80c/17.8880256p/HK\$2.233204992/INR1.6813 ¹ | £15.362/\$24.07379 |
| Final 2013 | 14 May 2014 | 57.20c/33.9211444p/HK\$4.43464736/INR3.354626 ¹ | £11.949\$19.815 |
| Interim 2014 | 20 October 2014 | 28.80c/17.891107200p/HK\$2.2340016000/INR1.6718425601 | £12.151/\$20.207 |
| Final 2014 | 14 May 2015 | 57.20c/37.16485p/HK\$4.43329/INR3.514059 ¹ | £9.797/\$14.374 |
| Interim 2015 | 19 October 2015 | 14.40c/9.3979152p/HK\$1.115985456/INR0.86139372 ¹ | £8.5226/\$13.34383 |
| Final 2015 | No dividend declared | N/A | N/A |
| Interim 2016 | No dividend declared | N/A | N/A |
| Final 2016 | No dividend declared | N/A | N/A |
| Interim 2017 | No dividend declared | N/A | N/A |
| Final 2017 | 17 May 2018 | 11.00c/7.88046p/HK\$0.86293/INR0.653643340 ¹ | £7.7600/\$10.83451 |
| Interim 2018 | 22 October 2018 | 6.00c/4.59747p/HK\$0.46978/INR0.3696175 ¹ | £6.7104/\$8.51952 |
| Final 2018 | 16 May 2019 | 15.00c/11.569905p/HK\$1.176260/INR0.9576916501 | N/A |
| Interim 2019 | 21 October 2019 | 7.00c/5.676776p/HK\$0.548723/INR0.425028600 ¹ | N/A |

¹ The INR dividend is per Indian Depository Receipt

Donating shares to ShareGift

Shareholders who have a small number of shares often find it uneconomical to sell them. An alternative is to consider donating them to the charity ShareGift (registered charity 1052686), which collects donations of unwanted shares until there are enough to sell, and uses the proceeds to support UK charities. There is no implication for capital gains tax (no gain or loss) when you donate shares to charity, and UK taxpayers may be able to claim income tax relief on the value of their donation.

Further information can be obtained from the Company's registrars or from ShareGift on 020 7930 3737 or from sharegift.org

Bankers' Automated Clearing System (BACS)

Dividends can be paid straight into your bank or building society account.

Please register online at investorcentre.co.uk or contact our registrar for a mandate form.

Registrars and shareholder enquiries

If you have any enquiries relating to your shareholding and you hold your shares on the UK register, please contact our registrar Computershare Investor Services PLC, The Pavilions, Bridgwater Road, Bristol, BS99 6ZZ or call the shareholder helpline number on 0370 702 0138.

If you hold your shares on the Hong Kong branch register and you have enquiries, please contact Computershare Hong Kong Investor Services Limited, 17M Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong.

You can check your shareholding at computershare.com/hk/investors

If you hold Indian Depository Receipts and you have enquiries, please contact KFintech, Tower B, Plot 31-32, Selenium Building, Financial District, Nanakramguda, Gachibowli, Hyderabad 500032, Telangana, India.

Chinese translation

If you would like a Chinese version of the 2019 Annual Report please contact Computershare Hong Kong Investor Services Limited, 17M Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong.

Shareholders on the Hong Kong branch register who have asked to receive corporate communications in either Chinese or English can change this election by contacting Computershare.

If there is a dispute between any translation and the English version of this Annual Report, the English text shall prevail.

Electronic communications

If you hold your shares on the UK register and in future you would like to receive the Annual Report electronically rather than by post, please register online at: investorcentre.co.uk. Then click on Register and follow the instructions. You will need to have your Shareholder or ShareCare reference number when you log on. You can find this on your share certificate or ShareCare statement. Once registered you can also submit your proxy vote and dividend election electronically, and change your bank mandate or address information.

By Order of the Board Amanda Mellor Group Company Secretary

Hong Kong, 27 February 2020

As at the date of this announcement, the Board of Directors of Standard Chartered PLC comprises:

Chairman:

José María Viñals Iñiguez

Executive Directors:

William Thomas Winters and Andrew Nigel Halford

Independent Non-Executive Directors:

Louis Chi-Yan Cheung; David Philbrick Conner; Byron Elmer Grote; Christine Mary Hodgson, CBE (Senior Independent Director); Gay Huey Evans, OBE; Naguib Kheraj (Deputy Chairman); Ngozi Okonjo-Iweala; David Tang; Carlson Tong and Jasmine Mary Whitbread