

VietNam Holding Ltd (VNH) is a closed-end fund listed on the London Stock Exchange. VNH aims to achieve long-term capital appreciation by investing in high-growth companies in Vietnam. It has an actively managed, high conviction portfolio with integrated ESG. Core investment themes are domestic consumption, industrialisation and urbanization.

Fund Overview

Shares Price	387.0 pence
NAV	399.6 pence
	\$5.198
Discount / Premium	-3.2%
Total Net Assets	\$123.1m
Shares in Issue	24m
Portfolio Managers	Vu Quang Thinh Nguyen Hoang Thanh Craig Martin
Investment Manager	Dynam Capital
Ticker	VNH
Website	www.vietnamholding.com

Portfolio

Number of Investments	23	
Median Portfolio Market Cap	\$1,338m	
Foreign Ownership Limit Stocks*	33.0%	
Thematic Exposure		
Industrialisation	33%	
Domestic Consumption	16%	
Urbanisation	6%	
	2024E	2025F
EPS Growth	25.9%	19.4%
P/E Ratio	12.2	9.9

*Percentage of portfolio in stocks at their Foreign Ownership Limits

Performance USD (%)	1 Month	Year-to-date	3 Year (CAGR)	5 Year (CAGR)	10 Year (CAGR)	15 Year (CAGR)
Vietnam Holding NAV	-4.6%	15.7%	0.9%	12.3%	9.3%	8.0%
Vietnam All Share Index (VNAS)	-4.7%	9.6%	-7.0%	6.4%	6.7%	3.0%

Source: Bloomberg, Dynam Capital Ltd. Data for VNAS Total Return (including dividends) is available after 24 July 2015. For consistency, figures reflect the respective simple index and not total return. Total return adds 2-3% to annual index performance reflecting the index dividend yield.

Manager Commentary: Sustaining strong growth in a shifting world

As we wind down a year dominated by geopolitical conflicts and national elections around the world, the story in Vietnam for now remains removed from ever-evolving global uncertainties. To start, 'China plus one' keeps getting better for the country's economy. In October, it maintained its robust economic run in 2024, with another record high trade surplus of US\$23.3bn for the first 10 months of the year (10M 2024). Although growth in electronics and wood products slowed, other crucial export industries such as apparel and footwear showed improvement.

Additionally, in a report presented by the Prime Minister at the 8th session of the 15th National Assembly, the government said it estimates GDP growth in 2024 to reach 6.8%-7.0%, higher than the plan of 6.0%-6.5% set at the beginning of the year. It now aims to achieve GDP growth that surpasses the plan for 7.0-7.5% in 2025 in order to rank 31st-33rd globally (in terms of GDP) by this time next year. It announced ambitious targets for the period 2026-2030, with GDP growth aimed at 7.5%-8.5%, compared to 6.5%-7.0% for 2021-2025. The country's General Secretary, To Lam, said "Vietnam is entering an era of national advancement". His statement and the grand plan for the period of 2026-2030 demonstrates the Vietnamese leadership's strong determination to drive socio-economic development through 2030.

VNH also stayed on its positive trajectory, having won both the Citywire and Investment Week investment company awards – for best emerging market fund, and outperforming the index year-to-date, 15.7% versus 9.6% for the market. In an interview, Craig Martin, chair of Dynam Capital, VNH's investment manager, discussed the US election, AI and Vietnam's fastest-growing sectors.

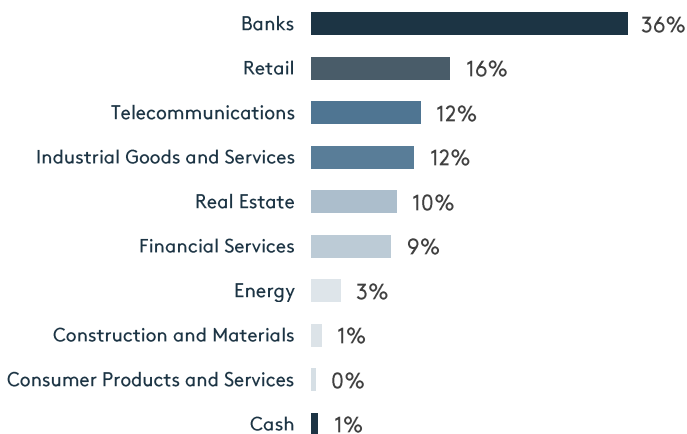
"Banks are a fascinating play on the broader economic growth in a country like Vietnam. Not every opportunity is captured in the stock market, but banks play to all those opportunities. Plus, Vietnam is under-banked. Until about two years ago, there were more Facebook accounts than bank accounts, but now that's changing. Vietnamese banks are actively looking at digitalisation tools and drawing more people into the banking system, so it's high growth and yet the banks themselves are very attractively priced on maybe one times price-to-book. There is excellent value and good growth. If you're very selective, you can find some excellent opportunities in the banking sector." Although there is no doubt that global trade will shift under the new Trump administration, we believe Vietnam's position in Southeast Asia's emerging industrial stage will remain strong on a global scale. Vietnam has established itself as a manufacturing behemoth over the past decade, attracting billions in foreign direct investment from companies looking to diversify production beyond China. It also is worth noting that nearly 40% of all ASEAN exports to North America come from Vietnam. In addition, Vietnam's semiconductor industry is establishing itself as participant in the global technology supply chain, thanks to the government's consistent support and well-defined strategy. For example, Samsung and Intel have increased their investments in Vietnam in response to US restrictions on Chinese technology, thereby increasing the capacity of an industry that is expected to generate US\$100bn in revenue by 2050.

Several of the companies in our portfolio come from the services sector so are business-to-business and leveraging on these opportunities in Vietnam. Consequently, we see top-level growth and only a modest increase in their underlying operational cost structure, which is resulting in a high return on capital employed. So, while external geopolitical and economic risks may continue to loom, the Fund remains well-positioned for the growth expected for the rest of 2024 and into 2025.

Top 10

Investments	NAV %	% +/-	Manager Comment
FPT Corp	12.4	-1.9%	9M2024 revenue and net profit reached USD1.78bn (+19.3% YoY) and USD274mn (20.6% YoY). 2024PE of 25.2x
Mobile World Corp	8.8	-5.9%	9M2024 net revenue was USD4.0bn (+15% YoY) and NPAT-MI was USD115mn (+37.1x YoY). 2024PE of 22.0x
Techcom Bank	7.4	-3.7%	9M24 NPAT surged 33.8% YoY to USD 718mn driven by strong loan growth (+20.8% Ytd) & NIM expansion. 2024PB of 1.1x
MB Bank	6.5	-5.5%	9M24 NPAT grew 4.2% YoY to USD646mn due to increasing NPL; loans remained hefty with growth of 14.9% YTD. 2024PB of 1.2x.
VP Bank	6.4	-2.2%	9M24 NPAT soared 39.1% YoY to USD442mn from a low base; loans increased 12.2% YTD and NIM improved. 2024PB of 1.1x.
Asia Commercial Bank	6.1	-5.3%	9M24 NPAT inched up 1.7% YoY to USD484mn due to declining NIM; loans grew 13.8% YTD. 2024PB of 1.3x
Sacomb Bank	5.0	1.3%	9M24 NPAT increased 18.9% YoY to USD257mn bolstered by 8.9% YTD loan growth. 2024PB of 1.2x
Hoa Phat Group	4.3	-0.5%	Robust sales in 9M2024, delivering 6.1MT of steel finished goods (+32% YoY) and NPAT-MI of USD364.4mn (+140.4% YoY), 2024PE of 14.2x
Gemadep Corp	3.9	-4.8%	9M2024 Net revenue was USD137mn (+23% YoY) and NPAT-MI was USD47mn (-43% YoY). 2024PE of 17.1x
HCM Securities	3.8	-11.1%	9M2024 profit before tax achieved USD40.0 mn (+63.8% YoY), completed 70% of 2024's guidance. 2024PB of 1.9x

Total **64.6**
NAV Performance

Sector Weights

Fund Information

Structure	Closed-end Fund
Listed	London Stock Exchange
Ticker	VNH
ISIN	GG00BJQZ9H10
BIC Code	SCBLSGSG
Launch	30 June 2006
NAV Frequency	Daily
Redemption facility	Annual facility (w.e.f Sep 2024)
Management Fee	1.75% on NAV below \$300m
(w.e.f 1 st Nov 2020)	1.50% on NAV \$300-600m
	1.00% on NAV above \$600m
Administrator	Apex Group (Guernsey)
Custodian	Standard Chartered Bank

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