



CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT SEPTEMBER 30, 2014

| | Note | (Un-audited) September 30, 2014 (Rupees i | (Audited) December 31, 2013 n '000) |
|---|------|--|--|
| ASSETS | | | |
| Cash and balances with treasury banks | | 77,496,964 | 89,591,601 |
| Balances with other banks | | 29,213,502 | 32,658,606 |
| Lendings to financial institutions | 6 | 37,251,832 | 29,858,038 |
| Investments | 7 | 491,407,460 | 458,846,198 |
| Advances | 8 | 452,067,066 | 415,283,310 |
| Operating fixed assets | 9 | 27,879,802 | 28,037,980 |
| Deferred tax asset - net | | - | - |
| Other assets | | 28,418,019 | 29,356,983 |
| | | 1,143,734,645 | 1,083,632,716 |
| | | | |
| LIABILITIES Dille reveals | | 44 475 707 | 40,000,004 |
| Bills payable | 10 | 11,175,727 63,416,279 | 16,600,691 41,077,730 |
| Borrowings Deposits and other accounts | 11 | 927,560,854 | 889,525,603 |
| Subordinated loans | 11 | 927,300,034 | 665,328 |
| Liabilities against assets subject to finance lease | | 664 | 1,325 |
| Deferred tax liability - net | | 610,249 | 1,395,138 |
| Other liabilities | | 24,314,746 | 23,093,754 |
| Cities habilities | | 1,027,078,519 | 972,359,569 |
| NET ASSETS | | 116,656,126 | 111,273,147 |
| NET 7.00E10 | | 110,000,120 | 111,270,117 |
| | | | |
| REPRESENTED BY | | | |
| Share capital | | 12,241,798 | 12,241,798 |
| Reserves | | 38,076,443 | 38,049,345 |
| Unappropriated profit | | 49,713,140 | 45,208,302 |
| Total equity attributable to the equity holders of the Bank | | 100,031,381 | 95,499,445 |
| Non-controlling interest | | 3,566,009 | 3,487,918 |
| | | 103,597,390 | 98,987,363 |
| Surplus on revaluation of assets - net of deferred tax | 12 | 13,058,736 | 12,285,784 |
| | | 116,656,126 | 111,273,147 |
| | | | |

The annexed notes from 1 to 22 form an integral part of these consolidated condensed interim financial statements.

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Wajahat Husain President & Chief Executive Officer

CONTINGENCIES AND COMMITMENTS

Amin Uddin Director Zameer Mohammed Choudrey Director



CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

| | Note | July - September 2014 | July - September 2013 | January - September 2014 | January - September 2013 |
|---|------|-----------------------------|-----------------------------|--------------------------------|--------------------------------|
| | | | (Rupees i | n '000) | |
| Mark-up / return / interest earned | 14 | 20,901,554 | 18,769,847 | 62,642,194 | 55,485,953 |
| Mark-up / return / interest expensed | 15 | (9,386,607) | (8,849,585) | (29,073,131) | (27,066,163) |
| Net mark-up / return / interest income | - | 11,514,947 | 9,920,262 | 33,569,063 | 28,419,790 |
| Reversal / (provision) against loans and advances - net | | 489,724 | (384,349) | (417,958) | (1,529,748) |
| (Provision) / reversal against lendings to financial institutions - net | | (155,598) | 338 | (165,303) | (60,848) |
| (Provision) / reversal against diminution in value of investments - net | | (173,410) | 9,857 | (414,687) | (19,216) |
| Bad debts written off directly | | (113,146) | (57,526) | (189,546) | (166,209) |
| | - | 47,570 | (431,680) | (1,187,494) | (1,776,021) |
| Net mark-up / return / interest income after provisions | - | 11,562,517 | 9,488,582 | 32,381,569 | 26,643,769 |
| Non mark-up / interest income | | | | | |
| Fee, commission and brokerage income | | 3,337,563 | 2,956,030 | 9,779,627 | 8,256,774 |
| Dividend income | | 355,261 | 335,192 | 1,220,636 | 948,797 |
| Income from dealing in foreign currencies | | 888,671 | 772,242 | 2,350,139 | 1,596,311 |
| Gain on sale of securities - net | | 120,676 | 636,737 | 1,657,159 | 2,773,833 |
| Unrealized loss on revaluation of investments | | | | | |
| classified as held for trading | | (2,367) | (66,552) | (48,903) | (74,145) |
| Other income | | 304,550 | 266,790 | 1,020,093 | 827,013 |
| Total non mark-up / interest income | - | 5,004,354 | 4,900,439 | 15,978,751 | 14,328,583 |
| Non mark un / interest expenses | | 16,566,871 | 14,389,021 | 48,360,320 | 40,972,352 |
| Non mark-up / interest expenses Administrative expenses | 16 | (7,817,838) | (7,210,952) | (23,076,863) | (21,025,264) |
| Other provisions - net | 10 | 23,609 | (20,840) | (142,319) | (91,855) |
| Workers' Welfare Fund | | · · | , , | , , | |
| Other charges | | (175,021) | (132,452) | (506,724) | (377,174) |
| • | Ĺ | (497) (7,969,747) | (327) (7,364,571) | (8,324) (23,734,230) | (701) |
| Total non mark-up / interest expenses | - | 8,597,124 | 7,024,450 | 24,626,090 | (21,494,994) 19,477,358 |
| Share of income of associates | | 247,586 | 205,967 | 914,981 | 1,032,548 |
| Profit before taxation | - | 8,844,710 | 7,230,417 | 25,541,071 | 20,509,906 |
| From Delore taxation | | 0,044,710 | 7,230,417 | 25,541,071 | 20,309,900 |
| Taxation - Current | Ī | (3,011,232) | (2,335,583) | (8,715,479) | (6,354,879) |
| - Prior | | (512,731) | (345,788) | (513,075) | (356,332) |
| - Deferred | | 533,154 | 241,104 | 865,773 | 236,237 |
| | L | (2,990,809) | (2,440,267) | (8,362,781) | (6,474,974) |
| Profit after taxation | = | 5,853,901 | 4,790,150 | 17,178,290 | 14,034,932 |
| | | | | | |
| Attributable to: | | | | | |
| Equity shareholders of the Bank | | 5,759,995 | 4,790,234 | 17,064,669 | 13,652,179 |
| Non-controlling interest | - | 93,906 | (84) | 113,621 | 382,753 |
| | = | 5,853,901 | 4,790,150 | 17,178,290 | 14,034,932 |
| | | | (Rupe | es) | |
| Earnings per share - basic and diluted | | 4.71 | 3.91 | 13.94 | 11.15 |

The annexed notes from 1 to 22 form an integral part of these consolidated condensed interim financial statements.

Wajahat Husain President & Chief Executive Officer Amin Uddin Director Zameer Mohammed Choudrey Director



CONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

| | July - September 2014 | July - September 2013 | January - September 2014 | January - September 2013 |
|--|-----------------------------|-----------------------------|--------------------------------|--------------------------------|
| | | (Rupees | ın '000) | |
| Profit after taxation for the period attributable to: | | | | |
| Equity shareholders of the Bank | 5,759,995 | 4,790,234 | 17.064.669 | 13,652,179 |
| Non-controlling interest | 93,906 | (84) | 113,621 | 382,753 |
| • • • • • • • • • • • • • • • • • • • | 5,853,901 | 4,790,150 | 17,178,290 | 14,034,932 |
| Other comprehensive income: | | | | |
| Items that are or may be reclassified to profit and loss account | | | | |
| Exchange differences on translation of net investment in | | | | |
| foreign branches and subsidiaries | <u> </u> | | | |
| - Equity shareholders of the Bank | 1,221,781 | 3,091,809 | (1,567,892) | 3,816,983 |
| - Non-controlling interest | (10,978) | 417,946 | (36,219) | 347,418 |
| | 1,210,803 | 3,509,755 | (1,604,111) | 4,164,400 |
| Amortization of cash flow hedges | _ | 5,645 | 4,962 | 22,027 |
| Related deferred tax charge | - | (1,975) | (1,737) | (7,709) |
| · | - | 3,670 | 3,225 | 14,318 |
| | 1,210,803 | 3,513,425 | (1,600,886) | 4,178,718 |
| Comprehensive income transferred to equity - net of tax | 7,064,704 | 8,303,575 | 15,577,404 | 18,213,650 |

Surplus arising on revaluation of assets has been reported in a separate line below equity, in accordance with the requirements of the Companies Ordinance, 1984 and the directives of the State Bank of Pakistan.

The annexed notes from 1 to 22 form an integral part of these consolidated condensed interim financial statements.

Wajahat Husain President & Chief Executive Officer Amin Uddin Director Zameer Mohammed Choudrey Director

CONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

| CASH FLOW FROM OPERATING ACTIVITIES Profit before taxation 25,54,1071 20,509,906 (948,997) (914,981) (1,202,058) (948,797) (914,981) (1,032,548) (1,032,548) (1,032,548) (1,032,548) (1,032,548) (1,032,548) (1,032,548) (1,032,548) (1,032,548) (1,032,548) (1,032,548) (1,032,548) (1,032,548) (1,032,548) (1,032,548) (1,033,548) (1,033,548) (1,038,548) | | September 30, 2014 | September 30, 2013 |
|--|--|-----------------------|---|
| Profits for a txation | | (Rupees | in '000) |
| East Dividend income (1,20,638) (948.797) (948.797) (1,20),2548 (1,0),25,254 (1,0),25,254 (1,0),2 | | 25 541 071 | 20 500 006 |
| Share of income of associates (914,981) (1,032,548) (1,032,548) Adjustments: 1279,716 1,332,548 18,528,561 Depreciation 1,279,716 1,333,188 36,2644 36,2644 36,2644 377,174 362,644 377,174 Provision against loans and advances - net 872,147 763,198 Provision against leadings to financial institutions - net 1,529,748 763,198 Provision of against leadings to financial institutions - net 1,529,748 1,529,748 1,529,748 1,529,748 1,529,748 1,529,748 1,729,503 60,848 1,729,503 <td< td=""><td></td><td></td><td></td></td<> | | | |
| Adjustments: | | | |
| Depreciation | | 23,405,454 | |
| Amortization 374,782 362,644 Vorkers' Welfare Fund 506,724 377,174 770,3198 770,319 | | 1 270 716 | 1 338 186 |
| Workers' Welfare Fund 506,724 377,174 Provision for retirement benefits 872,147 763,198 Provision against learns and advances - net 1,529,748 1,529,748 Provision of diminution in value of investments - net 414,687 19,216 Gain on sale of operating fixed assets 43,8469 (20,849) Amortization of cash flow hedges 49,622 22,027 Unrealized loss on revaluation of investments classified as held for trading 48,903 74,145 Bad debts written-off directly 189,546 166,209 Finance charges on leased assets 76 340 Other provisions - net 43,333,477 4,784,741 Lendings to financial institutions (7,559,097) 4,598,025 Held for trading securities (7,559,097) 4,598,025 Increase / decrease in operating liabilities (94,739,676) (4,680,763) Bills payable <td< td=""><td>·</td><td></td><td></td></td<> | · | | |
| Provision for retirement benefits 872,147 763,188 Provision against loans and advances - net 417,958 1,529,748 Provision against lendings to financial institutions - net 165,303 60,848 Provision for diminution in value of investments - net 414,687 19,216 Gain on sale of operating fixed assests (3,346) 4,962 22,027 Unrealized loss on revaluation of investments classified as held for trading 4,803 74,145 Bad debts written-off directly 189,546 166,209 Finance charges on leased assets 6 340 Other provisions - net 142,319 18,854 Other provisions - net 17,559,097 4,784,741 Toronal institutions (7,559,097) 4,784,741 Provision of financial institutions (7,559,097) 4,598,025 Held for trading securities (7,559,097) 4,598,025 Held for trading securities (7,559,097) 4,598,025 Increase / (decrease) in operating liabilities (7,559,097) 4,598,025 Bills payable (5,424,964) (5,244,964) 1,624,672 <td></td> <td></td> <td>· ·</td> | | | · · |
| Provision against loans and advances - net | | · · | |
| Provision for diminution in value of investments - net 414,687 (20,849) Amortization of cash flow hedges 4,962 22,027 Unrealized loss on revaluation of investments classified as held for trading 48,903 74,145 189,546 166,209 Finance charges on leased assets 76 340 142,319 31,855 32,313,302 32,313,302 32,313,302 32,313,302 33, | Provision against loans and advances - net | | · · |
| Gain on sale of operating fixed assets (33,646) (20,849) Amortization of cash flow hedges 4,962 22,027 Unrealized loss on revealuation of investments classified as held for trading 48,903 74,145 Bad debts written-off directly 189,546 166,209 Finance charges on leased assets 76 340 Other provisions - net 142,319 91,855 4,383,477 4,798,731 23,313,302 (Increase) / decrease in operating assets (7,559,097) 4,598,025 Lendings to financial institutions (7,559,097) 4,598,025 Held for trading securities (47,804,090) 1,334,464 Advances (37,391,260) (8,089,044) Other assets (excluding advance taxation) (94,736,676) (4,680,763) Increase / (decrease) in operating liabilities (37,391,260) (8,089,044) Deposits and other accounts (94,785,676) (4,680,763) Deposits and other accounts (5,424,964) (5,424,964) (5,624,964) (7,245,640) Other liabilities (excluding current taxation) 431,073,936 (6,89,393,49) | Provision against lendings to financial institutions - net | 165,303 | 60,848 |
| Amortization of cash flow hedges | Provision for diminution in value of investments - net | 414,687 | 19,216 |
| Direct Section Feat Section Section | , , | | ` ' ' |
| Bad debts written-off directly 189,546 166,209 Finance charges on leased assets 91,855 340 Other provisions - net 142,319 91,855 Cher provisions - net 142,319 91,855 Increase) / decrease in operating assets 27,788,931 23,313,302 Uncrease) / decrease in operating assets (7,559,097) 4,598,025 Held for trading securities (37,391,260) 13,334,464 Advances (37,391,260) (8,089,044) Other assets (excluding advance taxation) (1,984,229) (2,524,208) Increase / (decrease) in operating liabilities (47,386,490) 1,624,672 Bills payable (5,424,964) 1,624,672 Borrowings 22,338,549 (26,894,934) Deposits and other accounts 38,035,251 79,245,640 Other liabilities (excluding current taxation) 431,974 (468,522) Payments on account of staff retirement benefits (1,075,973) (267,354) Income taxes paid (6,296,491) (7,824,738) Net cash (outflow) / inflow from operating activities 16,638,249 | 9 | | |
| Finance charges on leased assets 76 340 Other provisions - net 142,319 91,855 4,383,477 4,784,741 27,786,931 23,313,302 (Increase) / decrease in operating assets Lendings to financial institutions (7,559,097) 4,598,025 4,689,044 Advances (37,306) (8,089,044) Advances (1,194,229) (2,524,208) (2,624,208) (2,624,208) (2,638,708) (2,624,208) (2,638,708 | · · · · · · · · · · · · · · · · · · · | | |
| Other provisions - net 142,319 91,855 4,383,477 4,784,741 4,784,741 23,313,302 (Increase) / decrease in operating assets 27,788,931 23,313,302 Lendings to financial institutions (7,559,097) 4,598,025 Held for trading securities (47,804,090) 1,334,464 Advances (37,31,260) (8,089,044) Other asset (excluding advance taxation) (94,738,676) (4,809,04) Increase / (decrease) in operating liabilities (94,738,676) (4,809,04) Bills payable (5,424,964) 1,624,672 Borrowings 22,338,549 (26,949,934) Deposits and other accounts 38,035,251 79,245,640 Other liabilities (excluding current taxation) (431,974) (468,532) Payments on account of staff retirement benefits (1,075,973) (267,354) Income taxes paid (6,296,491) (7,824,738) Net cash (outflow) / inflow from operating activities 16,638,249 (60,098,867) Net cash (outflow) / inflow from operating fixed assets (1,986,24) (20,29,110) Dividend | | | |
| Comment Comm | | _ | |
| Clincrease decrease in operating assets Clincrease Clincrease | | | |
| Lendings to financial institutions | · | | |
| Held for trading securities | | | |
| Advances Other assets (excluding advance taxation) (37,391,260) (1,984,229) (8,089,044) (2,524,208) Increase / (decrease) in operating liabilities (94,738,676) (4,680,763) Bills payable (5,424,964) 1,624,672 Borrowings 22,338,549 (26,894,934) Deposits and other accounts 38,035,251 79,245,640 Other liabilities (excluding current taxation) (431,974) (468,532) Payments on account of staff retirement benefits (1,75,973) (267,354) Income taxes paid (6,296,491) (7,824,738) Net cash (outflow) / inflow from operating activities (19,805,347) 64,047,294 CASH FLOW FROM INVESTING ACTIVITIES 16,638,249 (60,098,867) Dividend income received 1,083,584 771,298 Investment in operating fixed assets (1,912,654) (2,029,110) Sale proceeds from disposal of operating fixed assets (1,912,654) (2,029,110) Net cash outflow from investing activities (665,328) (8,653,936) Payment in respect of leased obligation (665,328) (8,653,936) Payment in respect of leased obligation < | = | , , | |
| Other assets (excluding advance taxation) (1,984,229) (2,524,208) Increase / (decrease) in operating liabilities (5,424,964) (1,624,672) Bills payable (5,424,964) 1,624,672 Borrowings 22,338,549 (26,894,934) Deposits and other accounts 38,035,251 79,245,640 Other liabilities (excluding current taxation) (431,974) (468,532) Payments on account of staff retirement benefits (1,075,973) (267,354) Income taxes paid (6,296,491) (7,824,738) Net cash (outflow) / inflow from operating activities (19,805,347) 64,047,294 CASH FLOW FROM INVESTING ACTIVITIES 16,638,249 (60,098,867) Net investment in securities 16,638,249 (60,098,867) Dividend income received 1,83,584 771,298 Investment in operating fixed assets (1,912,654) (2,029,110) Sale proceeds from disposal of operating fixed assets 371,309 166,162 Net cash outflow from investing activities 16,180,488 (61,190,518) CASH FLOW FROM FINANCING ACTIVITIES (665,328) (8,653,936) <td>-</td> <td></td> <td></td> | - | | |
| Increase / (decrease) in operating liabilities | | | |
| Decease (decrease) in operating liabilities (5,424,964) (5,424,964) (26,894,934) (26,832 | Other assets (excluding advance taxation) | | |
| Bills payable (5,424,964) 1,624,672 Borrowings 22,338,549 (26,894,934) Deposits and other accounts 38,035,251 79,245,640 Other liabilities (excluding current taxation) (431,974) (488,532) Payments on account of staff retirement benefits (10,75,973) (267,354) Income taxes paid (6,296,491) (7,824,738) Net cash (outflow) / inflow from operating activities (19,805,347) 64,047,294 CASH FLOW FROM INVESTING ACTIVITIES 16,638,249 (60,098,867) Net investment in securities 16,638,249 (60,098,867) Dividend income received 1,083,584 771,298 Investment in operating fixed assets 371,309 166,162 Net cash outflow from disposal of operating fixed assets 371,309 166,162 Net cash outflow from investing activities 16,180,488 (61,190,518) CASH FLOW FROM FINANCING ACTIVITIES (665,328) (8,653,936) Payment in respect of leased obligation (737) (918) Dividends paid (9,644,706) (9,181,349) Net cash outflow from fina | Increase / (decrease) in operating liabilities | (94,730,070) | (4,000,703) |
| Deposits and other accounts Other liabilities (excluding current taxation) 33,035,251 (431,974) 79,245,640 (488,532) Other liabilities (excluding current taxation) (431,974) (468,532) (481,974) (468,532) Fayments on account of staff retirement benefits Income taxes paid (1,075,973) (267,354) (6,296,491) (7,824,738) Net cash (outflow) / inflow from operating activities (19,805,347) (40,47,294) (40,47,294) CASH FLOW FROM INVESTING ACTIVITIES 16,638,249 (60,098,867) (60,098,867) Dividend income received 1,083,584 (771,298) 771,298 Investment in operating fixed assets (1,912,654) (2,029,110) (2,029,110) Sale proceeds from disposal of operating fixed assets 371,309 (16,162) 166,162 Net cash outflow from investing activities 16,180,488 (61,190,518) (61,190,518) CASH FLOW FROM FINANCING ACTIVITIES (665,328) (8,653,936) (9,181,349) Payment in respect of leased obligation (665,328) (8,653,936) (9,181,349) Dividends paid (9,644,706) (9,181,349) (9,181,349) Net cash outflow from financing activities (10,310,771) (17,836,203) Exchange differences on translation of net investment in | | (5,424,964) | 1,624,672 |
| Other liabilities (excluding current taxation) (431,974) (466,532) 54,516,862 53,506,846 (12,432,883) 72,139,386 Payments on account of staff retirement benefits (1,075,973) (267,354) Income taxes paid (6,296,491) (7,824,738) Net cash (outflow) / inflow from operating activities (19,805,347) 64,047,294 CASH FLOW FROM INVESTING ACTIVITIES Net investment in securities 16,638,249 (60,098,867) Dividend income received 1,083,584 771,298 Investment in operating fixed assets (1,912,654) (2,029,110) Sale proceeds from disposal of operating fixed assets 371,309 166,162 Net cash outflow from investing activities 16,180,488 (61,190,518) CASH FLOW FROM FINANCING ACTIVITIES Repayments of subordinated loans (665,328) (8,653,936) Payment in respect of leased obligation (737) (918) Dividends paid (9,644,706) (9,181,349) Net cash outflow from financing activities (10,310,771) (17,836,203) Rechause | Borrowings | 22,338,549 | (26,894,934) |
| Payments on account of staff retirement benefits 54,516,862 53,506,846 Payments on account of staff retirement benefits (12,432,883) 72,139,386 Income taxes paid (6,075,973) (267,354) Net cash (outflow) / inflow from operating activities (19,805,347) 64,047,294 CASH FLOW FROM INVESTING ACTIVITIES *** Net investment in securities** 16,638,249 (60,098,867) Dividend income received 1,083,584 771,298 Investment in operating fixed assets (1,912,654) (2,029,110) Sale proceeds from disposal of operating fixed assets 371,309 166,162 Net cash outflow from investing activities 16,180,488 (61,190,518) CASH FLOW FROM FINANCING ACTIVITIES *** Repayments of subordinated loans (665,328) (8,653,936) Payment in respect of leased obligation (737) (918) Dividends paid (9,644,706) (9,181,349) Net cash outflow from financing activities (10,310,771) (17,836,203) Exchange differences on translation of net investment in | ' | | |
| Payments on account of staff retirement benefits (12,432,883) 72,139,386 Income taxes paid (1,075,973) (267,354) Net cash (outflow) / inflow from operating activities (19,805,347) 64,047,294 CASH FLOW FROM INVESTING ACTIVITIES 16,638,249 (60,098,867) Net investment in securities 16,838,249 (60,098,867) Dividend income received 1,083,584 771,298 Investment in operating fixed assets (1,912,654) (2,029,110) Sale proceeds from disposal of operating fixed assets 371,309 166,162 Net cash outflow from investing activities 16,180,488 (61,190,518) CASH FLOW FROM FINANCING ACTIVITIES (665,328) (8,653,936) Payment in respect of leased obligation (665,328) (8,653,936) Dividends paid (9,644,706) (9,181,349) Net cash outflow from financing activities (10,310,771) (17,836,203) Exchange differences on translation of net investment in (10,310,771) (17,836,203) | Other liabilities (excluding current taxation) | , , | |
| Payments on account of staff retirement benefits (1,075,973) (267,354) Income taxes paid (6,296,491) (7,824,738) Net cash (outflow) / inflow from operating activities (19,805,347) 64,047,294 CASH FLOW FROM INVESTING ACTIVITIES Net investment in securities 16,638,249 (60,098,867) Dividend income received 1,083,584 771,298 Investment in operating fixed assets (1,912,654) (2,029,110) Sale proceeds from disposal of operating fixed assets 371,309 166,162 Net cash outflow from investing activities 16,180,488 (61,190,518) CASH FLOW FROM FINANCING ACTIVITIES (665,328) (8,653,936) Repayments of subordinated loans (665,328) (8,653,936) Payment in respect of leased obligation (737) (918) Dividends paid (9,644,706) (9,181,349) Net cash outflow from financing activities (10,310,771) (17,836,203) Exchange differences on translation of net investment in (10,310,771) (17,836,203) | | | |
| Income taxes paid (6,296,491) (7,824,738) Net cash (outflow) / inflow from operating activities (19,805,347) 64,047,294 CASH FLOW FROM INVESTING ACTIVITIES 16,638,249 (60,098,867) Dividend income received 1,083,584 771,298 Investment in operating fixed assets (1,912,654) (2,029,110) Sale proceeds from disposal of operating fixed assets 371,309 166,162 Net cash outflow from investing activities 16,180,488 (61,190,518) CASH FLOW FROM FINANCING ACTIVITIES Repayments of subordinated loans (665,328) (8,653,936) Payment in respect of leased obligation (737) (918) Dividends paid (9,644,706) (9,181,349) Net cash outflow from financing activities (10,310,771) (17,836,203) Exchange differences on translation of net investment in | Payments on account of staff retirement benefits | | |
| Net cash (outflow) / inflow from operating activities (19,805,347) 64,047,294 CASH FLOW FROM INVESTING ACTIVITIES 16,638,249 (60,098,867) Net investment in securities 16,638,249 (60,098,867) Dividend income received 1,083,584 771,298 Investment in operating fixed assets (1,912,654) (2,029,110) Sale proceeds from disposal of operating fixed assets 371,309 166,162 Net cash outflow from investing activities 16,180,488 (61,190,518) CASH FLOW FROM FINANCING ACTIVITIES 2 (665,328) (8,653,936) Payment in respect of leased obligation (737) (918) Dividends paid (9,644,706) (9,181,349) Net cash outflow from financing activities (10,310,771) (17,836,203) Exchange differences on translation of net investment in | · | | , |
| Net investment in securities 16,638,249 (60,098,867) Dividend income received 1,083,584 771,298 Investment in operating fixed assets (1,912,654) (2,029,110) Sale proceeds from disposal of operating fixed assets 371,309 166,162 Net cash outflow from investing activities 16,180,488 (61,190,518) CASH FLOW FROM FINANCING ACTIVITIES (665,328) (8,653,936) Repayments of subordinated loans (737) (918) Payment in respect of leased obligation (9,644,706) (9,181,349) Dividends paid (9,644,706) (9,181,349) Net cash outflow from financing activities (10,310,771) (17,836,203) Exchange differences on translation of net investment in (13,935,630) (14,979,427) | • | | |
| Dividend income received 1,083,584 771,298 Investment in operating fixed assets (1,912,654) (2,029,110) Sale proceeds from disposal of operating fixed assets 371,309 166,162 Net cash outflow from investing activities 16,180,488 (61,190,518) CASH FLOW FROM FINANCING ACTIVITIES (665,328) (8,653,936) Repayments of subordinated loans (665,328) (8,653,936) Payment in respect of leased obligation (737) (918) Dividends paid (9,644,706) (9,181,349) Net cash outflow from financing activities (10,310,771) (17,836,203) Exchange differences on translation of net investment in (13,935,630) (14,979,427) | CASH FLOW FROM INVESTING ACTIVITIES | | |
| Investment in operating fixed assets (1,912,654) (2,029,110) Sale proceeds from disposal of operating fixed assets 371,309 166,162 Net cash outflow from investing activities 16,180,488 (61,190,518) CASH FLOW FROM FINANCING ACTIVITIES Repayments of subordinated loans (665,328) (8,653,936) Payment in respect of leased obligation (737) (918) Dividends paid (9,644,706) (9,181,349) Net cash outflow from financing activities (10,310,771) (17,836,203) Exchange differences on translation of net investment in | Net investment in securities | | , |
| Sale proceeds from disposal of operating fixed assets 371,309 166,162 Net cash outflow from investing activities 16,180,488 (61,190,518) CASH FLOW FROM FINANCING ACTIVITIES Repayments of subordinated loans (665,328) (8,653,936) Payment in respect of leased obligation (737) (918) Dividends paid (9,644,706) (9,181,349) Net cash outflow from financing activities (10,310,771) (17,836,203) Exchange differences on translation of net investment in | | | |
| Net cash outflow from investing activities 16,180,488 (61,190,518) CASH FLOW FROM FINANCING ACTIVITIES Repayments of subordinated loans (665,328) (8,653,936) Payment in respect of leased obligation (737) (918) Dividends paid (9,644,706) (9,181,349) Net cash outflow from financing activities (10,310,771) (17,836,203) Exchange differences on translation of net investment in (13,935,630) (14,979,427) | , e | | |
| CASH FLOW FROM FINANCING ACTIVITIES Repayments of subordinated loans (665,328) (8,653,936) Payment in respect of leased obligation (737) (918) Dividends paid (9,644,706) (9,181,349) Net cash outflow from financing activities (10,310,771) (17,836,203) Exchange differences on translation of net investment in (13,935,630) (14,979,427) | · · · · · · · · · · · · · · · · · · · | | |
| Repayments of subordinated loans (665,328) (8,653,936) Payment in respect of leased obligation (737) (918) Dividends paid (9,644,706) (9,181,349) Net cash outflow from financing activities (10,310,771) (17,836,203) Exchange differences on translation of net investment in (13,935,630) (14,979,427) | • | 16,180,488 | (61,190,518) |
| Payment in respect of leased obligation (737) (918) Dividends paid (9,644,706) (9,181,349) Net cash outflow from financing activities (10,310,771) (17,836,203) Exchange differences on translation of net investment in (13,935,630) (14,979,427) | | (66E 220) | (9.652.026) |
| Dividends paid (9,644,706) (9,181,349) Net cash outflow from financing activities (10,310,771) (17,836,203) Exchange differences on translation of net investment in (13,935,630) (14,979,427) | · · | , , , , , , | |
| Net cash outflow from financing activities(10,310,771)(17,836,203)(13,935,630)(14,979,427)Exchange differences on translation of net investment in | , , , | | |
| Exchange differences on translation of net investment in (13,935,630) (14,979,427) | · | | |
| · | | | |
| foreign branches and subsidiaries | Exchange differences on translation of net investment in | | |
| ioreign branches and subsidiaries | foreign branches and subsidiaries | | |
| - Equity shareholders of the Bank (1,567,892) 3,816,983 | | | |
| - Non-controlling interest (36,219) 347,418 | | | |
| Decrease in cash and cash equivalents during the period (15,539,741) (10,815,027) | | | |
| Cash and cash equivalents at the beginning of the period 122,250,207 117,689,882 Cash and cash equivalents at the end of the period 106,710,466 106,874,855 | | | |
| The approved notes from 1 to 22 form an integral part of these consolidated condensed interim financial statements | • | · · · | 100,017,000 |

The annexed notes from 1 to 22 form an integral part of these consolidated condensed interim financial statements.



CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

| | Attributable to equity shareholders of the Bank | | | | | | Non-controlling | Total | | |
|--|---|-----------------|------------|-------------|-----------|--------------|-----------------|-------------------------|-----------|--------------|
| | Share Capital | General reserve | Statutory | Capital re | | Employees | Unappropriated | Sub total | Interest | Total |
| | Share Capital | General reserve | reserve | Exchange | Cash flow | stock option | profit | Sub total | | |
| | | | 1000110 | translation | hedge | reserve | prom | | | |
| | | | | reserve | reserve | 1000.10 | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | (Rupe | ees in '000) | | | | |
| Balance as at January 1, 2013 (Audited) - restated | 12,241,798 | 3,000 | 17,828,197 | 14,487,405 | (20,994) | 1,082 | 39,305,127 | 83,845,615 | 2,827,060 | 86,672,675 |
| | | | | | | | | | | |
| Transactions with owners for the nine months ended September 30, 2013 | | | | | | | | | | |
| Final cash dividend - December 31, 2012 declared | | | | | | | | | | |
| subsequent to the year end at Rs.3.5 per share | - | - | - | - | - | - | (4,284,629) | (4,284,629) | - 1 | (4,284,629) |
| Interim cash dividend - March 31, 2013 declared | | | | | | | (, - ,, | (, - , , | | (, - ,, |
| at Rs.2.0 per share | _ | _ | _ | _ | _ | _ | (2,448,360) | (2,448,360) | | (2,448,360) |
| Interim cash dividend - June 30, 2013 declared | | | | | | | (2,440,000) | (2,440,000) | | (2,440,500) |
| at Rs.2.0 per share | | | | | | | (2,448,360) | (2,448,360) | | (2,448,360) |
| Employees stock option reserve | _ | | | | _ | 1,905 | (2,440,300) | 1,905 | | 1,905 |
| Employees stock option reserve | | | | | | 1,905 | (9,181,349) | (9,179,444) | <u> </u> | (9,179,444) |
| Total comprehensive income for the nine months ended | | | | | | 1,505 | (3,101,343) | (3,173,444) | | (3,173,444) |
| September 30, 2013 | | | | | | | | | | |
| Profit after taxation for the nine months ended September 30, 2013 | _ | - | | | | - | 13,652,179 | 13,652,179 | 382,753 | 14,034,932 |
| | - | - | - | 3,816,983 | 14,318 | - | 13,032,179 | | 347,418 | 4,178,718 |
| Other comprehensive income - net of tax Total comprehensive income for the nine months ended September 30, 2013 | | - | - | 3,816,983 | 14,318 | - | 13,652,179 | 3,831,301 17,483,480 | 730,171 | 18,213,650 |
| Total comprehensive income for the nine months ended September 30, 2013 | - | - | - | 3,816,983 | 14,318 | - | 13,052,179 | 17,483,480 | 730,171 | 18,213,650 |
| Transfer from surplus on revaluation of fixed assets | | | | | | | | | | |
| | | | | | | | 54.000 | 54.000 | 500 | 54.070 |
| to unappropriated profit - net of tax | - | - | - | - | - | - | 51,089 | 51,089 | 590 | 51,679 |
| T | | | 4 000 400 | | | | (4.000.400) | | | |
| Transfer to statutory reserve | - | - | 1,299,429 | - | - | - | (1,299,429) | - | - | - |
| D. I | 10.011.700 | 0.000 | 40 407 000 | 10.001.000 | (0.070) | 0.007 | 10 507 017 | 00 000 740 | 0.557.004 | 05.750.500 |
| Balance as at September 30, 2013 (Un-audited) | 12,241,798 | 3,000 | 19,127,626 | 18,304,388 | (6,676) | 2,987 | 42,527,617 | 92,200,740 | 3,557,821 | 95,758,560 |
| The state of the s | | | | | | | | | | |
| Transactions with owners for the three months ended | | | | | | | | | | |
| ended December 31, 2013 | - | | | | | | | | | |
| Interim cash dividend - September 30, 2013 declared | | | | | | | | | | |
| at Rs.2.0 per share | - | - | - | - | - | - | (2,448,360) | (2,448,360) | - | (2,448,360) |
| Employees stock option reserve | - | - | - | - | - | 3,706 | - | 3,706 | - | 3,706 |
| | - | - | - | - | - | 3,706 | (2,448,360) | (2,444,654) | - | (2,444,654) |
| Total comprehensive income for the three months ended | | | | | | | | | | |
| December 31, 2013 | | | | | | | | | | |
| Profit after taxation for the three months ended December 31, 2013 | - | - | - | - | - | - | 5,633,334 | 5,633,334 | 62,505 | 5,695,839 |
| Other comprehensive income - net of tax | - | - | - | 42,977 | 3,451 | - | 46,120 | 92,548 | (133,019) | (40,470) |
| Total comprehensive income for the three months ended December 31, 2013 | - | - | - | 42,977 | 3,451 | - | 5,679,454 | 5,725,882 | (70,514) | 5,655,369 |
| | | | | | | | | | | |
| Transfer from surplus on revaluation of fixed assets | | | | | | | | | | |
| to unappropriated profit - net of tax | - | - | - | - | - | - | 17,477 | 17,477 | 611 | 18,088 |
| | | | | | | | | | | |
| Transfer to statutory reserves | - | - | 567,886 | - | - | - | (567,886) | - | - | - |
| | | | | | | | | | | |
| Balance as at December 31, 2013 (Audited) | 12,241,798 | 3,000 | 19,695,512 | 18,347,365 | (3,225) | 6,693 | 45,208,302 | 95,499,445 | 3,487,918 | 98,987,363 |
| | | | | | | | | | | |
| Transactions with owners for the nine months ended | | | | | | | | | | |
| September 30, 2014 | | | | | | | | | | |
| Final cash dividend - December 31, 2013 declared | | | | | | | | | 1 | 7 |
| subsequent to the year end at Rs.4.0 per share | - | - | - | - | - | - | (4,896,719) | (4,896,719) | - | (4,896,719) |
| Interim cash dividend - March 31, 2014 declared | | | | | | | | | | |
| at Rs.2.5 per share | - | - | - | - | - | - | (3,060,450) | (3,060,450) | - | (3,060,450) |
| Interim cash dividend - June 30, 2014 declared | | | | | | | | | | |
| at Rs.2.5 per share | - | - | - | - | - | - | (3,060,450) | (3,060,450) | - | (3,060,450) |
| Employees stock option reserve | - | - | - | - | - | (1,514) | - | (1,514) | - | (1,514) |
| | - | - | - | - | - | (1,514) | (11,017,619) | (11,019,133) | - | (11,019,133) |
| Total comprehensive income for the nine months ended | | | | | | | | | | |
| September 30, 2014 | | | | | | | | | | |
| | | | | | | | | | | |
| Profit after taxation for the nine months ended September 30, 2014 | - | - | - | - | - | - | 17,064,669 | 17,064,669 | 113,621 | 17,178,290 |
| Other comprehensive income - net of tax | - | - 1 | - | (1,567,892) | 3,225 | - | - | (1,564,667) | (36,219) | (1,600,886) |
| Total comprehensive income for the nine months ended September 30, 2014 | - | - | - | (1,567,892) | 3,225 | - | 17,064,669 | 15,500,002 | 77,402 | 15,577,404 |
| | | | | | | | | | * | • |
| Transfer from surplus on revaluation of fixed assets | | | | | | | | | | |
| to unappropriated profit - net of tax | - | - | - | - | | - | 51,067 | 51,067 | 689 | 51,756 |
| ** * * | | | | | | | | | | |
| Transfer to statutory reserves | - | - | 1,593,279 | - | - | - | (1,593,279) | - | - | - |
| · | | | | | | | | | | |
| Balance as at September 30, 2014 (Un-audited) | 12,241,798 | 3,000 | 21,288,791 | 16,779,473 | | 5,179 | 49,713,140 | 100,031,381 | 3,566,009 | 103,597,390 |
| • • • • • • | | | | | | | | | | |

The annexed notes from 1 to 22 form an integral part of these consolidated condensed interim financial statements.

Wajahat Husain President & Chief Executive Officer

Amin Uddin Director

Zameer Mohammed Choudrey Director



UNITED BANK

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

1. STATUS AND NATURE OF BUSINESS

The Group consists of:

Holding Company

United Bank Limited (the Bank)

Subsidiary Companies

United National Bank Limited, United Kingdom (UBL UK)
UBL (Switzerland) AG, Switzerland (USAG)
UBL Bank (Tanzania) Limited, Tanzania (UBTL)
United Executors and Trustees Company Limited, Pakistan (UET)
UBL Fund Managers Limited, Pakistan (UBLFM)

Al Ameen Islamic Financial Services (Pvt.) Limited, Pakistan (AAIFS)

The Group is engaged in commercial banking, asset management, investment advisory and investments business. The Bank's registered office and principal office are situated at UBL Building, Jinnah Avenue, Blue Area, Islamabad and at State Life Building No. 1, I. I. Chundrigar Road, Karachi respectively. The Bank operates 1,287 (December 31, 2013: 1,283) branches inside Pakistan including 22 (December 31, 2013: 22) Islamic Banking branches and 1 (December 31, 2013: 1) branch in Karachi Export Processing Zone. The Bank also operates 18 (December 31, 2013: 18) branches outside Pakistan as at September 30, 2014. The Bank is a subsidiary of Bestway (Holdings) Limited which is incorporated in the United Kingdom.

The Bank's ordinary shares are listed on all three stock exchanges in Pakistan. Its Global Depository Receipts (GDRs) are on the list of the UK Listing Authority and the London Stock Exchange Professional Securities Market. These GDRs are also eligible for trading on the International Order Book System of the London Stock Exchange. Further, the GDRs constitute an offering in the United States only to qualified institutional buyers in reliance on Rule 144A under the US Securities Act of 1933 and an offering outside the United States in reliance on Regulation S.

During the period, UBLFM has incorporated a wholly owned subsidiary Al Ameen Islamic Financial Services (Pvt.) Limited on February 27, 2014. The principal activity of the subsidiary is provision of shariah compliant financial services including distribution of shariah compliant mutual funds.

Non-controlling interest represents National Bank of Pakistan's 45% share in the net asset value of UBL UK, a 0.55% share of the employees of UBLFM in the net asset value of UBLFM and a 0.55% share of the employees of UBLFM in the net asset value of AAIFS.

2. BASIS OF PRESENTATION

In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, the State Bank of Pakistan (SBP) has issued various circulars from time to time. Permissible forms of trade-related modes of financing include purchase of goods by banks from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these consolidated condensed interim financial statements as such, but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon. The Islamic Banking branches of the Bank have complied with the requirements set out under the Islamic Financial Accounting Standards issued by the Institute of Chartered Accountants of Pakistan and notified under the provisions of the Companies Ordinance, 1984.

The financial results of the Islamic Banking branches of the Bank have been included in these consolidated condensed interim financial statements for reporting purposes, after eliminating material inter-branch transactions / balances. Key financial figures of the Islamic Banking branches are disclosed in note 20 to these consolidated condensed interim financial statements.

3. STATEMENT OF COMPLIANCE

- 3.1 These consolidated condensed interim financial statements have been prepared in accordance with the requirements of International Accounting Standard (IAS) 34, Interim Financial Reporting, Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan, the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance,1962 and directives issued by the Securities and Exchange Commission of Pakistan (SECP) and the SBP. In case requirements differ, the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 and the said directives have been followed.
- 3.2 The SBP vide BSD Circular letter No. 10, dated August 26, 2002 has deferred the applicability of International Accounting Standard 39, Financial Instruments: Recognition and Measurement and International Accounting Standard 40, Investment Property for banking companies till further instructions. Further, according to the notification of the SECP issued vide SRO 411(I)/2008 dated April 28, 2008, International Financial Reporting Standard (IFRS) 7, Financial Instruments: Disclosures has not been made applicable for banks. Accordingly, the requirements of these standards have not been considered in the preparation of these consolidated condensed interim financial statements. However, investments have been classified and valued in accordance with the requirements of various circulars issued by the SBP.
- 3.3 The disclosures made in these consolidated condensed interim financial statements have been limited based on a format prescribed by the SBP vide BSD Circular Letter No. 2 dated May 12, 2004 and IAS 34, Interim Financial Reporting. They do not include all the disclosures required for annual financial statements, and these consolidated condensed interim financial statements should be read in conjunction with the consolidated financial statements of the Group for the year ended December 31, 2013.



UNITED BANK LTD.

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

4. SIGNIFICANT ACCOUNTING POLICIES AND FINANCIAL RISK MANAGEMENT

- 4.1 The accounting policies adopted in the preparation of these consolidated condensed interim financial statements are consistent with those applied in the preparation of the consolidated financial statements of the Group for the year ended December 31, 2013.
- **4.2** The financial risk management objectives and policies are consistent with those disclosed in the annual financial statements of the Group for the year ended December 31, 2013.

5. BASIS OF MEASUREMENT

- 5.1 These consolidated condensed interim financial statements have been prepared under the historical cost convention except that certain operating fixed assets have been stated at revalued amounts and certain investments and derivative financial instruments have been stated at fair value.
- 5.2 The preparation of these consolidated condensed interim financial statements in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the reported amounts of assets and liabilities and income and expenses. It also requires management to exercise judgment in the application of its accounting policies. The estimates and assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. These estimates and assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods.

The significant judgments made by management in applying its accounting policies and the key sources of estimation uncertainty were the same as those applied to the consolidated financial statements of the Group for the year ended December 31, 2013.

| | (Un-audited) September 30, 2014 | (Audited) December 31, 2013 s in '000) |
|--|---------------------------------------|--|
| LENDINGS TO FINANCIAL INSTITUTIONS | (Kupees | · III 000) |
| Call money lendings | 1,075,000 | 100,000 |
| Repurchase agreement lendings | 13,774,359 | 13,791,125 |
| Other lendings to financial institutions | 23,211,519 | 16,620,831 |
| | 38,060,878 | 30,511,956 |
| Provision against lendings to financial institutions | (809,046) | (653,918) |
| | 37,251,832 | 29,858,038 |



NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

7. INVESTMENTS

7.1

| INVESTMENTS | | | (Un-audited) | | (Audited) | | | |
|---|------|----------------------|------------------------|----------------------|------------------------|---------------------|------------------------|--|
| Investments by types | | Se | ptember 30, 20 |)14 | 4 December 31, 2013 | | | |
| | Note | Held by | Given as collateral | Total | Held by | Given as collateral | Total | |
| Held for trading securities | • | Group | | (Rupees | Group in '000) | | | |
| Market Treasury Bills | | 53,420,434 | - | 53,420,434 | 7,401,965 | - | 7,401,965 | |
| Pakistan Investment Bonds | | 1,123,787 | - | 1,123,787 | - | - | - | |
| Ordinary shares of listed companies | | 979,081 | - | 979,081 | 317,933 | - | 317,933 | |
| Term Finance Certificates | | 51,527 | - | 51,527 | 49,782 | - | 49,782 | |
| Sukuks | | 15,962 55,590,791 | - | 15,962 55,590,791 | 21,437 7,791,117 | - | 21,437 | |
| Available for sale securities | | 55,590,791 | - | 55,590,791 | 7,791,117 | - | 7,791,117 | |
| Market Treasury Bills | | 5,340,941 | 30,241,711 | 35,582,652 | 176,092,538 | 12,054,264 | 188,146,802 | |
| Pakistan Investment Bonds | | 145,376,293 | 2,547,012 | 147,923,305 | 65,136,963 | - | 65,136,963 | |
| Government of Pakistan Sukuk | | 9,881,631 | - | 9,881,631 | 6,186,752 | - | 6,186,752 | |
| Government of Pakistan Eurobonds | | 13,674,257 | - | 13,674,257 | 12,624,436 | - | 12,624,436 | |
| Ordinary shares of listed companies | | 16,156,400 | - | 16,156,400 | 14,157,245 | - | 14,157,245 | |
| Preference shares Ordinary shares of unlisted companies | | 428,018 243,293 | - | 428,018 243,293 | 444,765 243,350 | - | 444,765 243,350 | |
| Term Finance Certificates | | 1,662,146 | - | 1,662,146 | 1,921,370 | - | 1,921,370 | |
| Foreign bonds - sovereign | | 23,475,014 | - | 23,475,014 | 26,815,680 | - | 26,815,680 | |
| Foreign bonds - others | | 22,202,354 | - | 22,202,354 | 32,479,255 | - | 32,479,255 | |
| | | 238,440,347 | 32,788,723 | 271,229,070 | 336,102,354 | 12,054,264 | 348,156,618 | |
| Held to maturity securities | | | | | | | | |
| Market Treasury Bills | | 18,851,266 | - | 18,851,266 | 41,539,276 | - | 41,539,276 | |
| Pakistan Investment Bonds | | 119,273,252 | - | 119,273,252 | 38,333,967 | - | 38,333,967 | |
| Government of Pakistan Eurobonds Government of Pakistan Sukuk | | 6,213,544 | - | 6,213,544 | 6,103,979 300,000 | - | 6,103,979 300,000 | |
| Term Finance Certificates | | 5,653,853 | - | 5.653.853 | 5,045,801 | - | 5,045,801 | |
| Sukuks | | 1,899,906 | - | 1,899,906 | 1,774,197 | - | 1,774,197 | |
| Participation Term Certificates | | 2,795 | - | 2,795 | 4,939 | - | 4,939 | |
| Debentures | | 2,266 | - | 2,266 | 2,266 | - | 2,266 | |
| Foreign bonds - sovereign | | 710,664 | - | 710,664 | 155,121 | - | 155,121 | |
| Foreign bonds - others | | 587,393 | - | 587,393 | 915,371 | - | 915,371 | |
| Recovery note CDC SAARC Fund | | 316,346 223 | - | 316,346 223 | 324,639 229 | - | 324,639 229 | |
| 050 07 W 10 1 d 10 | | 153,511,508 | - | 153,511,508 | 94,499,785 | - | 94,499,785 | |
| Associates | 1 | | , | | | | | |
| United Growth and Income Fund | | 3,267,655 | - | 3,267,655 | 2,906,051 | - | 2,906,051 | |
| UBL Liquidity Plus Fund | | 261,526 | - | 261,526 | 543,443 | - | 543,443 | |
| UBL Stock Advantage Fund UBL Money Market Fund | | 120,345 116,029 | _ | 120,345 116,029 | 51,940 194,253 | _ | 51,940 194,253 | |
| UBL Retirement Savings Fund | | 227,556 | - | 227,556 | 167,037 | - | 167,037 | |
| UBL Principal Protected Fund - I | | - | - | - | 212,808 | - | 212,808 | |
| UBL Principal Protected Fund - II | | 114,353 | - | 114,353 | 103,640 | - | 103,640 | |
| UBL Principal Protected Fund - III | | 211,427 | - | 211,427 | - | - | - | |
| UBL Government Securities Fund | | 1,955,857 | - | 1,955,857 | 109,348 | - | 109,348 | |
| UBL Financial Sector Bond Fund UBL Asset Allocation Fund | | 77,187 | - | 77,187 709,589 | 105,246 842,528 | - | 105,246 842,528 | |
| UBL Gold Fund | | 709,589 88,371 | - | 88,371 | 83,283 | - | 83,283 | |
| Al-Ameen Shariah Stock Fund | | 34,010 | - | 34,010 | 27,356 | - | 27,356 | |
| Al-Ameen Islamic Aggressive Income Fund | | 241,820 | - | 241,820 | 212,573 | - | 212,573 | |
| Al-Ameen Islamic Cash Fund | | 113,965 | - | 113,965 | 108,693 | - | 108,693 | |
| Al-Ameen Islamic Principal Preservation Fund – I | | 132,057 | - | 132,057 | 121,674 | - | 121,674 | |
| Al-Ameen Islamic Principal Preservation Fund – II | | 114,380 | - | 114,380 | 105,807 | - | 105,807 | |
| Al-Ameen Islamic Principal Preservation Fund – III Al-Ameen Islamic Sovereign Fund | | 102,512 353,565 | - | 102,512 353,565 | - 343,122 | - | - 343,122 | |
| Al-Ameen Islamic Sovereign Fund Al-Ameen Islamic Retirement Savings Fund | | 189,396 | - | 189,396 | 162,120 | - | 162,120 | |
| Al-Ameen Islamic Asset Allocation Fund | | 106,276 | _ | 106,276 | 100,071 | _ | 100,071 | |
| UBL Insurers Limited | | 223,522 | - | 223,522 | 211,058 | - | 211,058 | |
| Khushhali Bank Limited | | 1,067,004 | - | 1,067,004 | 952,451 | - | 952,451 | |
| Oman United Exchange Company, Muscat | | 72,835 | - | 72,835 | 68,396 | - | 68,396 | |
| DHA Cogen Limited | 7.2 | | - | | | - | | |
| | | 9,901,237 | | 9,901,237 | 7,732,898 | 40.054.55 | 7,732,898 | |
| Provision for diminution in value of | | 457,443,883 | 32,788,723 | 490,232,606 | 446,126,154 | 12,054,264 | 458,180,418 | |
| investments | | (1,874,974) | - | (1,874,974) | (1,484,505) | _ | (1,484,505) | |
| Investments (net of provisions) | • | 455,568,909 | 32,788,723 | 488,357,632 | 444,641,649 | 12,054,264 | 456,695,913 | |
| Surplus / (deficit) on revaluation of | | | | | | | | |
| available for sale securities | | 2,692,778 | 405,953 | 3,098,731 | 2,159,717 | (5,016) | 2,154,701 | |
| Deficit on revaluation of | | | | | | | | |
| held for trading securities Total Investments | | (48,903) | 33,194,676 | (48,903) | (4,416) 446,796,950 | 12,049,248 | (4,416) 458,846,198 | |
| i otai myestinents | | 458,212,784 | JJ, 194,076 | 491,407,460 | 440,790,950 | 12,049,248 | 430,040,198 | |

^{7.2} The Bank holds 20.99% of the issued and paid up shares of DHA Cogen Limited which were acquired without any consideration having been paid.



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NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

| THE MINE MONTHS ENDED SELFTEMBER(SS), 2014 | Note | (Un-audited) September 30, 2014 | (Audited) December 31, 2013 s in '000) |
|---|------|---------------------------------------|--|
| ADVANCES | | (парос. | 5 III 000) |
| Loans, cash credits, running finances, etc. | | | |
| In Pakistan | | 302,574,778 | 269,527,934 |
| Outside Pakistan | | 138,853,313 | 135,469,377 |
| | | 441,428,091 | 404,997,311 |
| Bills discounted and purchased | | | |
| Payable in Pakistan | | 30,967,121 | 29,857,262 |
| Payable outside Pakistan | | 26,768,929 | 26,820,425 |
| • | | 57,736,050 | 56,677,687 |
| Advances - gross | | 499,164,141 | 461,674,998 |
| Provision against advances | | | |
| Specific | | (45,017,182) | (44,497,945) |
| General | 8.2 | (2,079,893) | (1,893,743) |
| Advances - net of provision | | 452,067,066 | 415,283,310 |

8.1 Advances include Rs. 56,520 million (December 31, 2013: Rs. 54,835 million) which have been placed under non-performing status as detailed below:

| September 30, 2014 (Un-audited) | | | | | | | | | | | |
|---------------------------------|---------------------|------------------|------------|------------|--------------|------------|------------|----------------|------------|--|--|
| Category of | Classified advances | | | Pro | vision requi | red | | Provision held | | | |
| Classification | Domestic | Overseas | Total | Domestic | Overseas | Total | Domestic | Overseas | Total | | |
| | | (Rupees in '000) | | | | | | | | | |
| Other Assets Especially | | | | | | | | | | | |
| Mentioned * | 151,151 | - | 151,151 | 3,026 | - | 3,026 | 3,026 | - | 3,026 | | |
| Substandard | 5,009,285 | 544,629 | 5,553,914 | 427,297 | 205,287 | 632,584 | 427,297 | 205,287 | 632,584 | | |
| Doubtful | 539,208 | 3,045,997 | 3,585,205 | 262,994 | 1,062,507 | 1,325,501 | 262,994 | 1,062,507 | 1,325,501 | | |
| Loss | 39,231,487 | 7,998,415 | 47,229,902 | 37,106,400 | 5,949,670 | 43,056,070 | 37,106,400 | 5,949,670 | 43,056,070 | | |
| | 44,931,131 | 11,589,041 | 56,520,172 | 37,799,717 | 7,217,465 | 45,017,182 | 37,799,717 | 7,217,465 | 45,017,182 | | |
| | | | | | | | | | | | |

| | December 31, 2013 (Audited) | | | | | | | | | | |
|-------------------------|-----------------------------|------------------|------------|------------|--------------------|------------|------------|----------------|------------|--|--|
| Category of | Cla | ssified advan | ces | Pro | Provision required | | | Provision held | | | |
| Classification | Domestic | Overseas | Total | Domestic | Overseas | Total | Domestic | Overseas | Total | | |
| | | (Rupees in '000) | | | | | | | | | |
| Other Assets Especially | | | | | | | | | | | |
| Mentioned * | 100,063 | - | 100,063 | 640 | - | 640 | 640 | - | 640 | | |
| Substandard | 1,876,334 | 2,027,722 | 3,904,056 | 310,902 | 501,219 | 812,121 | 310,902 | 501,219 | 812,121 | | |
| Doubtful | 1,526,948 | 3,006,480 | 4,533,428 | 206,431 | 1,515,728 | 1,722,159 | 206,431 | 1,515,728 | 1,722,159 | | |
| Loss | 39,374,606 | 6,922,779 | 46,297,385 | 37,250,604 | 4,712,421 | 41,963,025 | 37,250,604 | 4,712,421 | 41,963,025 | | |
| | 42,877,951 | 11,956,981 | 54,834,932 | 37,768,577 | 6,729,368 | 44,497,945 | 37,768,577 | 6,729,368 | 44,497,945 | | |

^{*} The other assets especially mentioned category pertains to agricultural finance and advances to small enterprises.

- 8.2 General provision consists of provision amounting to Rs. 260.242 million (December 31, 2013: Rs.252.592 million) against consumer finance portfolio and Rs. 42.942 million (December 31,2013: 32.942 million) against advances to small enterprises as required by the Prudential Regulations issued by the SBP and Rs.1,728.709 million (December 31, 2013: Rs.1,560.209 million) pertaining to overseas advances to meet the requirements of the regulatory authorities of the respective countries in which the Group operates. General provisions also include an amount of Rs. 48.000 million (December 31, 2013: Rs.48.000 million) which the Group carries as a matter of prudence given the current economic environment, and is based on management estimates.
- 8.3 The Bank has availed the benefit of Forced Sale Value (FSV) of mortgaged properties held as collateral against non-performing advances as allowed under BSD Circular 1 of 2011. Had the benefit under the said circular not been taken by the Bank, the specific provision against non-performing advances would have been higher by Rs.1,000.469 million (December 31, 2013: Rs.1,354.730 million). The FSV benefit availed is not available for the distribution of cash or stock dividend to shareholders.



NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

| | THE MINE MONTHS ENDED SEPTEMBER 30, 2014 | Note | (Un-audited) September 30, 2014 (Rupees | (Audited) December 31, 2013 in '000) |
|-----|---|------|---|--|
| 9. | OPERATING FIXED ASSETS | | | |
| 9.1 | Capital work-in-progress Property and equipment Intangible assets Additions and disposals during the period amounted to Rs. | 9.1 | 2,745,373 23,735,268 1,399,161 27,879,802 | 1,950,378 24,619,242 1,468,360 28,037,980 |
| J.1 | Rs.2,029.11 million) and Rs. 745.083 million (September 30, 2013 | | ` • | |
| | | | (Un-audited) September 30, 2014 (Rupees | (Audited) December 31, 2013 in '000) |
| 10. | BORROWINGS | | (| 555) |
| | Secured Borrowings from the State Bank of Pakistan Export refinance scheme Refinance facility for modernization of SME Long term financing facility Long term financing under export oriented projects Repurchase agreement borrowings | | 10,792,480 30,142 6,168,233 230,841 17,221,696 33,196,415 | 10,835,330 40,795 5,950,207 423,958 17,250,290 12,042,846 |
| | | | 50,418,111 | 29,293,136 |
| | Unsecured Call borrowings Overdrawn nostro accounts Trading liabilities Other borrowings | | 5,295,758 287,376 2,227,231 5,187,803 12,998,168 63,416,279 | 5,033,830 399,584 - 6,351,180 11,784,594 41,077,730 |
| 11. | DEPOSITS AND OTHER ACCOUNTS | | | |
| | Fixed deposits Savings deposits Sundry deposits Margin deposits Current accounts - remunerative Current accounts - non-remunerative Financial Institutions Remunerative deposits Non-remunerative deposits | | 265,806,356 316,494,254 9,190,209 4,471,592 7,185,872 306,880,654 910,028,937 11,784,582 5,747,335 17,531,917 927,560,854 | 280,279,656 280,813,671 7,083,484 5,601,107 10,709,116 287,401,892 871,888,926 11,636,629 6,000,048 17,636,677 889,525,603 |



NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

(Un-audited) (Audited)
September 30, December 31,
2014 2013
----- (Rupees in '000) ------

(1,273,695)

1,825,036

(1,164,912)

989,789

12. SURPLUS ON REVALUATION OF ASSETS - NET OF DEFERRED TAX

Surplus / (deficit) arising on revaluation of assets - net of tax:

Related deferred tax liability

| Fixed assets | | | |
|---|--|--|--|
| | | 10.729.383 | 10,808,168 |
| • | | | 503,291 |
| 3 | 12.1 | 11,209,431 | 11,311,459 |
| Securities | | , , | , , |
| - Group's share | | 2,068,219 | 1,517,922 |
| | | | (528,133) |
| v | 12.2 | 1,825,036 | 989,789 |
| Surplus / (deficit) arising on revaluation of assets of associate | s | 24 269 | (15,464) |
| calplacy (denote) allowing on revaluation of accepta of acceptate | | | 12,285,784 |
| | | 10,000,100 | 12,200,101 |
| Surplus on revaluation of fixed assets | | | |
| outplue of fordisation of fixed accord | | | |
| Surplus on revaluation of fixed assets at January 01 | | 16.680.220 | 16,581,261 |
| | | , , | , , |
| Exchange adjustments | | (65,327) | 204,856 |
| Transferred to unappropriated profit in respect of incremental | | | · |
| depreciation charged during the period / year - net of deferre | ed tax | (51,756) | (69,767) |
| | | , , , | , , |
| during the period / year | | (27,501) | (36,130) |
| | | (144,584) | 98,959 |
| | | 16,535,636 | 16,680,220 |
| Less: Related deferred tax liability on: | | | |
| Revaluation as on January 1 | | 5,368,761 | 5,070,497 |
| | | - | 334,075 |
| | | ` ' | 319 |
| Incremental depreciation charged during the period / ye | ar | | (36,130) |
| | | | 5,368,761 |
| | | 11,209,431 | 11,311,459 |
| Complete / (deficit) on reveloption of evallable for calculation | | | _ |
| Surplus / (deficit) on revaluation of available for sale sect | irities | | |
| Market Treasury Rills | | (5.040) | (147,850) |
| | | | (402,073) |
| | | | 2,767,281 |
| | | | 75,680 |
| | | | (138,337) |
| 3 | | | 2,154,701 |
| | - Group's share - Non-controlling interest Securities - Group's share - Non-controlling interest Surplus / (deficit) arising on revaluation of assets of associated Surplus on revaluation of fixed assets Surplus on revaluation of fixed assets Surplus on revaluation of fixed assets at January 01 Exchange adjustments Transferred to unappropriated profit in respect of incremental depreciation charged during the period / year - net of deferred Related deferred tax liability on incremental depreciation charged during the period / year Less: Related deferred tax liability on: Revaluation as on January 1 Recognition of deferred tax Exchange adjustments Incremental depreciation charged during the period / year | - Group's share - Non-controlling interest Securities - Group's share - Non-controlling interest 12.2 Surplus / (deficit) arising on revaluation of assets of associates Surplus on revaluation of fixed assets Surplus on revaluation of fixed assets Surplus on revaluation of fixed assets Surplus on revaluation of fixed assets at January 01 Exchange adjustments Transferred to unappropriated profit in respect of incremental depreciation charged during the period / year - net of deferred tax Related deferred tax liability on incremental depreciation charged during the period / year Less: Related deferred tax liability on: Revaluation as on January 1 Recognition of deferred tax Exchange adjustments Incremental depreciation charged during the period / year Surplus / (deficit) on revaluation of available for sale securities Market Treasury Bills Pakistan Investment Bonds Listed shares Term Finance Certificates, Sukuks, other bonds, etc. | - Group's share - Non-controlling interest - Non-controlling interest - Group's share - Non-controlling interest - Group's share - Non-controlling interest - Surplus / (deficit) arising on revaluation of assets of associates - Capable / (243,183) - 12.2 - 1,825,036 - 13,058,736 Surplus on revaluation of fixed assets - 24,269 - 13,058,736 Surplus on revaluation of fixed assets - Capable / (243,183) - 12.2 - 1,825,036 - 13,058,736 Surplus on revaluation of fixed assets - Capable / (243,183) - 1,825,036 - 1,3058,736 Surplus on revaluation of fixed assets - Capable / (243,183) - 1,825,036 - 1,3058,736 Surplus on revaluation of fixed assets - Capable / (243,183) - 1,825,036 - 1,3058,736 - (55,327) - (55,327) - (55,327) - (55,327) - (55,327) - (51,756) - (51,756) - (51,756) - (51,756) - (51,756) - (51,756) - (51,055) - (11,209,431) - (144,584) - (15,055) - (15,055) - (11,209,431) |



Purchase

Sale

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NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

| | | (Un-audited) September 30, 2014 (Rupees | (Audited) December 31, 2013 s in '000) |
|------|---|---|--|
| 13. | CONTINGENCIES AND COMMITMENTS | | , |
| 13.1 | Direct credit substitutes | | |
| | Contingent liabilities in respect of guarantees given favouring: Government Banking companies and other financial institutions Others | 4,306,646 2,406,897 5,231,697 11,945,240 | 3,796,673 3,078,030 3,912,366 10,787,069 |
| 13.2 | Transaction-related contingent liabilities | | |
| | Contingent liabilities in respect of performance bonds, bid bonds, warranties, etc. given favouring: Government Banking companies and other financial institutions Others | 85,270,152 6,278,639 40,812,638 132,361,429 | 79,772,016 5,364,806 34,406,478 119,543,300 |
| 13.3 | Trade-related contingent liabilities | | |
| | Contingent liabilities in respect of letters of credit opened favouring: Government Banking companies and other financial institutions Others | 51,777,806 5,391,690 119,982,802 177,152,298 | 60,259,468 10,120,833 108,614,288 178,994,589 |
| 13.4 | Other contingencies | | |
| | Claims against the Group not acknowledged as debts | 11,844,363 | 12,471,155 |
| | Contingency in respect of Workers' Welfare Fund | 305,997 | 305,997 |
| 13.5 | Commitments to extent credit | | |
| | The Group makes commitments to extend credit in the normal cour revocable commitments do not attract any significant penalty or expense it | | • |
| | | (Un-audited) September 30, 2014 (Rupees | (Audited) December 31, 2013 s in '000) |
| 13.6 | Commitments in respect of forward foreign exchange contracts | | |

196,403,572

166,482,711

238,732,897

202,902,937



NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

| | | (Un-audited) September 30, 2014 (Rupees | (Audited) December 31, 2013 s in '000) |
|------|--|---|--|
| 13.7 | Commitments in respect of derivatives | ` ' | , |
| | Forward sale of Government securities | 987,020 | - |
| | Interest rate swaps | 4,867,879 | 5,723,576 |
| | Cross currency swaps | 9,886,800 | 10,550,240 |
| 13.8 | Commitments in respect of capital expenditure | 2,015,660 | 1,699,696 |
| 13.9 | For contingencies relating to taxation refer note 17 | | |
| | | January - September 2014 | January - September 2013 s in '000) |
| 14. | MARK-UP / RETURN / INTEREST EARNED | (Kupees | s III 000) |
| | On loans and advances to customers On lendings to financial institutions | 27,037,775 | 24,732,882 |
| | Call money lendings Repurchase agreement lendings | 21,217 864,893 | 4,396 181,217 |
| | Other lendings to financial institutions | 455,378 | 289,862 |
| | On investments in | 1,341,488 | 475,475 |
| | Held for trading securities Available for sale securities | 1,319,401 21,243,676 | 437,109 20,230,900 |
| | Held to maturity securities | 11,604,492 34,167,569 | 9,433,375 30,101,384 |
| | On deposits with financial institutions | 95,362 62,642,194 | 176,212 55,485,953 |
| 15. | MARK-UP / RETURN / INTEREST EXPENSED | | |
| | On deposits On securities sold under repurchase agreements | 25,367,946 1,685,676 | 21,490,550 3,010,841 |
| | On other short term borrowings On long term borrowings | 1,594,097 425,412 | 1,711,594 853,178 |
| | | 29,073,131 | 27,066,163 |



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NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

| ADMINISTRATIVE EXPENSES | January - September 2014 (Rupees | January - September 2013 s in '000) |
|---|---|--|
| ADMINISTRATIVE EXPENSES | | |
| Salaries, allowances etc. | 8,298,287 | 7,724,717 |
| Charge for compensated absences | 370,175 | 434,407 |
| Medical expenses | 377,277 | 351,637 |
| Contribution to defined contribution plan | 232,426 | 200,319 |
| Charge in respect of defined benefit obligations | 269,546 | 128,472 |
| Rent, taxes, insurance, electricity etc. | 3,009,400 | 2,732,010 |
| Depreciation | 1,279,716 | 1,338,186 |
| Amortization | 374,782 | 362,644 |
| Outsourced service charges including sales commission | 2,789,197 | 2,263,678 |
| Communications | 871,592 | 819,156 |
| Banking service charges | 754,803 | 683,764 |
| Cash transportation charges | 387,324 | 317,152 |
| Stationery and printing | 442,153 | 437,766 |
| Legal and professional charges | 168,857 | 208,083 |
| Advertisement and publicity | 573,809 | 413,538 |
| Repairs and maintenance | 1,108,134 | 947,152 |
| Travelling | 217,070 | 179,044 |
| Office running expenses | 403,814 | 356,089 |
| Vehicle expenses | 163,334 | 140,660 |
| Entertainment | 147,033 | 132,047 |
| Cartage, freight and conveyance | 67,408 | 70,893 |
| Insurance expense | 75,949 | 92,861 |
| Auditors' remuneration | 82,523 | 76,387 |
| Training and seminars | 78,382 | 69,318 |
| Brokerage expenses | 31,279 | 37,548 |
| Subscriptions | 93,773 | 64,004 |
| Donations | 56,186 | 41,321 |
| Non-executive Directors' fees | 26,912 | 23,966 |
| Zakat paid by overseas branch | 72,860 | 72,278 |
| Miscellaneous expenses | 252,862 | 306,167 |
| | 23,076,863 | 21,025,264 |

17. TAXATION

The Income Tax returns of the Bank have been filed up to the tax year 2013 (accounting year ended December 31, 2012) and were deemed to be assessed under section 120 of the Income Tax Ordinance, 2001 (Ordinance) unless amended by the Commissioner of Inland Revenue.

The income tax authorities have issued amended assessment orders for the tax years 2003 to 2013, and created additional tax demands of Rs.9,589 million, which have been fully paid as required under the law. The Bank has filed appeals before the various appellate forums against these amendments. Where the appellate authorities have allowed relief on certain issues, the assessing authorities have filed appeals before higher appellate forums. Where the appellate authorities have not allowed relief the Bank has filed appeals before higher appellate forums. The management of the Bank is confident that the appeals will be decided in favor of the Bank.

Under the Seventh Schedule to the Ordinance, banks are allowed to claim provisions against advances up to 5% of total advances for consumer and small and medium enterprises and up to 1% of total advances for remaining advances. Amounts above these limits are allowed to be claimed in future years. The Bank has booked a deferred tax asset of Rs.2,365 million (December 31, 2013: Rs.2,365 million) in respect of provisions in excess of the above mentioned limits.

The Bank also carries a tax asset amounting to Rs.4,114 million (December 31, 2013: Rs.4,114 million), representing disallowance of provisions against advances and off balance sheet obligations, for the periods prior to the applicability of the Seventh Schedule. The management, in consultation with its tax advisor, is confident that these would be allowed to the Bank at appellate levels.



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NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

The tax returns for Azad Kashmir (AK) Branches have been filed upto the tax year 2013 (financial year 2012) under the provisions of section 120(1) read with section 114 of the Ordinance and in compliance with the terms of the agreement between banks and the Azad Kashmir Council in May 2005. The returns filed are considered as deemed assessment orders under the law.

The tax returns for overseas branches, except for Bahrain, have been filed upto the year ended December 31, 2013 under the provisions of the laws prevailing in the respective countries, and are deemed as assessed unless opened for reassessment. There is no requirement to file a return in Bahrain.

For UBL UK, UBLFM and UET, income tax returns have been filed up to the accounting year ended December 31, 2012 and for UBTL and USAG, upto the year ended December 31, 2013, under the provisions of the laws prevailing in the respective countries and are deemed as assessed unless opened for reassessment by the tax authorities. Additionally, for UBL UK and USAG, tax clearance has been issued till the accounting years 2011 and 2012 respectively. There are no material tax contingencies in any of the subsidiaries.

18. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

For the nine months ended September 30, 2014 (Un-audited)

| Corporate Finance | ' I G I Refail Banking I I | | Others | Inter segment elimination | | |
|----------------------|----------------------------|--------------|-----------------|---------------------------|-------------|---|
| | | (| Rupees in '000) | | | |
| 215,047 | 12,746,805 | 27,312,907 | 7,461,060 | 613,035 | 2,113,941 | - |
| (85,449) | (1,072,431) | (17,465,527) | (4,442,080) | (452,809) | (1,403,428) | - |
| 129,598 | 11,674,374 | 9,847,380 | 3,018,980 | 160,226 | 710,513 | - |
| 40.4% | 1.8% | 1.2% | 0.6% | 19.5% | - | - |
| 1.5% | 6.5% | 4.1% | 6.2% | - | - | - |

Total income
Total expenses
Profit before tax
Segment return on assets (ROA)
Segment cost of funds

For the nine months ended September 30, 2013 (Un-audited)

Inter segment

Partail Banking Commercial

| Finance | Sales | Retail Banking | Banking | Management | Others | elimination |
|----------|-------------|----------------|-------------|------------|-------------|-------------|
| | | | | | | |
| 171,123 | 12,560,227 | 22,465,091 | 6,443,916 | 481,248 | 1,659,316 | - |
| (61,120) | (1,127,812) | (17,268,169) | (3,314,032) | (354,533) | (1,145,349) | - |
| 110,003 | 11,432,415 | 5,196,922 | 3,129,884 | 126,715 | 513,967 | - |
| 26.8% | 2.1% | 0.7% | 0.7% | 19.7% | - | - |
| 1.9% | 6.3% | 3.7% | 6.6% | - | - | - |

Total income
Total expenses
Profit before tax
Segment return on assets (ROA)
Segment cost of funds

As at September 30, 2014 (Un-audited)

| Corporate Finance | Trading and Sales | Retail Banking | Commercial Banking | Asset Management | Others | Inter segment elimination | | |
|----------------------|----------------------|----------------|-----------------------|---------------------|------------|---------------------------|--|--|
| (Rupees in '000) | | | | | | | | |
| 770,081 | 568,829,093 | 824,197,878 | 456,289,237 | 1,021,825 | 94,477,278 | (756,833,565) | | |
| 671,392 | 1,993,500 | 24,007,736 | 29,647,434 | - | 200,110 | = | | |
| 497,885 | 1,694,378 | 19,627,138 | 23,137,281 | - | 60,500 | = | | |
| 188,779 | 530,998,554 | 822,118,145 | 419,666,669 | 166,255 | 10,773,682 | (756,833,565) | | |

Segment assets (gross of NPL provisions) Segment non performing loans (NPLs) Segment provision held against NPLs Segment liabilities

As at December 31, 2013 (Audited)

| Finance | Sales | Retail Banking | Banking | Management | Others | elimination |
|---------|-------------|----------------|-----------------|------------|------------|---------------|
| | | (| Rupees in '000) | | | |
| 871,272 | 542,686,795 | 796,930,956 | 408,036,105 | 883,739 | 88,011,300 | (709,289,506) |
| 686,875 | 2,065,568 | 25,055,587 | 26,826,792 | - | 200,110 | - |
| 489,059 | 1,708,033 | 20,397,714 | 21,842,639 | - | 60,500 | - |
| 254,094 | 497,317,706 | 804,325,091 | 369,858,106 | 114,926 | 9,779,152 | (709,289,506) |

Segment assets (gross of NPL provisions) Segment non performing loans (NPLs) Segment provision held against NPLs Segment liabilities

Segment assets and liabilities include inter segment balances.

Transactions between reportable segments are based on an appropriate transfer pricing mechanism using agreed rates.

Trading and



NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

19. RELATED PARTY TRANSACTIONS

The Group has related party transactions with its associates, employee benefit plans and its directors and executive officers (including their associates).

The Group enters into transactions with related parties in the normal course of business. Contributions to and accruals in respect of staff retirement benefits and other benefit plans are made in accordance with the actuarial valuations / terms of the contribution plan. Remuneration to the executives / officers is determined in accordance with the terms of their appointment.

Details of transactions with related parties during the period, other than those which have been disclosed elsewhere in these consolidated condensed interim financial statements, are as follows

| | As | at September 3 | 0, 2014 (Un-au | dited) | As at December 31, 2013 (Audited | | | ted) |
|--|--------------|----------------------------------|----------------|-----------------------|----------------------------------|----------------------------------|--------------------------|----------------------------|
| | Directors | Key manage- ment personnel | Associates | Other related parties | Directors | Key manage- ment personnel | Associates | Other related parties |
| Lendings to financial institutions Other lendings to financial institution | | - | 500,000 | | | - | | - |
| Investments | | | | | | | | |
| Opening balance | _ | - | 7,732,898 | 4,098,108 | - | - | 12,635,789 | 510,192 |
| Investment made during the period / year | - | - | 3,623,450 | - | - | - | 2,027,196 | 971,319 |
| Investment redeemed / disposed off during the period / year | - | - | (2,365,667) | (180,363) | - | - | (8,170,659) | (491,881) |
| Transfer in - net | - | - | - | - | - | - | - | 3,108,478 |
| Equity method adjustments | | - | 910,556 | | | - | 1,240,572 | - |
| Closing balance | | - | 9,901,237 | 3,917,745 | - | - | 7,732,898 | 4,098,108 |
| Provision for diminution in value of investments | | - | - | 116,548 | | - | - | 116,548 |
| Advances | | | | | | | | |
| Opening balance | - | 268,862 | 2,155,149 | 412,954 | - | 254,497 | - | 11,913,710 |
| Addition during the period / year | - | 60,766 | - | 14,323,416 | - | 123,214 | - | 9,707,517 |
| Repaid during the period / year | - | (88,640) | - | (3,982,535) | - | (108,849) | - | (21,208,273) |
| Transfer in - net | | 7,158 | - | - | | - | 2,155,149 | |
| Closing balance | | 248,146 | 2,155,149 | 10,753,835 | | 268,862 | 2,155,149 | 412,954 |
| Provision held against advances | - | - | 2,155,149 | - | - | - | 2,155,149 | - |
| Other Assets | | | | | | | | |
| Interest mark-up accrued | - | 62 | 160 | 339,598 | - | 78 | - | 146,360 |
| Receivable from staff retirement funds | - | - | - | 231,989 | - | - | - | 60,977 |
| Prepaid insurance | - | - | 67,370 | - | - | - | 19 | - |
| Remuneration receivable from management of funds | - | - | 48,205 | 7,062 | - | - | 37,991 | 1,338 |
| Sales load receivable | - | - | 33,668 | - | - | - | 1,191 | - |
| Formation cost receivable Dividend Receivable | - | - | 5,000 | - | - | _ | 12,270 1,201 | |
| Advance against Pre-IPO investment | - | - | 100,000 | - | - | - | 1,201 | - |
| Other receivable | - | - | 645 | 30,164 | - | - | 3,156 | 30,164 |
| Provision against other assets | - | - | • | 30,164 | - | - | | 30,164 |
| Borrowings | | | | | | | | |
| Opening balance | - | - | - | - | - | - | - | 306,215 |
| Borrowings during the period / year Settled during the period / year | - | - | - | - | - | - | 2,155,493 (2,155,493) | 16,356,760 (16,662,975) |
| Closing balance | | - | - | | | - | (2,133,493) | (10,002,973) |
| Deposits and other accounts | | | | | | | | |
| Opening balance | 7,506,473 | 161,288 | 667,512 | 734,999 | 6,173,963 | 128,400 | 824,546 | 2,583,608 |
| Received during the period / year | 23,153,267 | 1,017,146 | 78,357,668 | 78,103,523 | 22,861,734 | 1,062,030 | 67,508,254 | 206,417,373 |
| Withdrawn during the period / year | (24,226,397) | (990,902) | (75,834,669) | (78,109,861) | (21,522,949) | (1,029,142) | (67,665,288) | (207,536,396) |
| Transfer in / (out) - net | 1,057,392 | | - | 92,312 | (6,275) | - | - | (729,586) |
| Closing balance | 7,490,735 | 159,641 | 3,190,511 | 820,973 | 7,506,473 | 161,288 | 667,512 | 734,999 |
| Other Liabilities | 40.5 | | | 44.045 | 00.5 | | | 0.5 |
| Interest / return / mark-up payable on deposits Payable to staff retirement fund | 49,355 | 1,102 | 821 | 11,318 98,575 | 32,260 | 1,265 - | | 3,511 250,844 |
| Contingencies and Commitments Letter of guarantee | - | - | 76,061 | - | - | - | 78,051 | - |

For the nine months ended September 30, 2014 For the nine months ended September 30, 2013 (Un-audited) (Un-audited) Key manage-Key manage-Other related Other related ment parties parties personnel personnel --(Rupees in '000) -Mark-up / return / interest earned 7,839 160 561,873 8,510 773.501 Commission / charges recovered 22 27.391 108 751 639 6 25 586 Dividend received 44,185 258,248 31,905 84,599 Net gain on sale of securities 174.567 50.419 921,712 42.314 Remuneration from management of funds 368.144 15.641 318.896 8.620 137,023 66,309 Other income 455 263 153 244 Mark-up / return / interest paid 143,664 2,364 61,902 12,733 182,477 2,231 43,562 75,285 1.005.912 Remuneration paid 842.157 Post employment benefits 27,470 20,032 Non-executive directors' fee 26,912 23,966 232.426 200.319 Net charge for defined contribution plans Net charge / (reversal) for defined benefit plans 87,191 (52,319) Donation 10,000 Other expenses 45,118 80,126 59,219 Insurance premium paid 270,646 267,310 Insurance claims settled 89,426 138,935



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NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

20. ISLAMIC BANKING BUSINESS

20.1 The statement of financial position of the Group's Islamic Banking branches as at September 30, 2014 is as follows:

| | Note | (Un-audited) September 30, 2014 (Rupees | (Audited) December 31, 2013 in '000) |
|---|------|--|---|
| ASSETS Cash and balances with treasury banks Balances with other banks Investments Islamic financing and related assets Operating fixed assets Due from Head Office Other assets Total Assets | 20.3 | 970,891 389,232 10,800,755 2,632,137 104,181 1,371,927 240,004 16,509,127 | 951,157 1,701,743 7,363,524 5,183,080 117,974 2,144,911 153,963 17,616,352 |
| LIABILITIES Bills payable Deposits and other accounts Current accounts Saving accounts Term deposits Deposits from financial institutions - remunerative | 20.4 | 77,138 2,423,145 1,949,229 1,134,810 10,346,133 15,853,317 | 2,328,416 2,490,262 1,994,823 9,980,829 16,794,330 |
| Other liabilities NET ASSETS | , | 97,429 16,027,884 481,243 | 191,564 17,040,426 575,926 |
| REPRESENTED BY Islamic Banking Fund Accumulated losses Surplus on revaluation of assets | | 681,000 (243,285) 437,715 43,528 481,243 | 681,000 (156,679) 524,321 51,605 575,926 |



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NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

20.2 The profit and loss account of the Group's Islamic Banking branches for the nine months ended September 30, 2014 is as follows:

| | (Un-audited) | | |
|---|---------------------------------------|-----------------------------------|--|
| | January - September 2014 | January - September 2013 | |
| | (Rupees | s in '000) | |
| Return earned | 890,225 | 1,118,308 | |
| Return expensed | (640,517) | (664,832) | |
| | 249,708 | 453,476 | |
| Provision against loans and advances - net | (4,663) | - | |
| Reversal for diminution in value of investments - net | (10,192) | 1,080 | |
| (Provision) / reversal against assets given on Ijarah | (9,971) | 2,048 | |
| | (24,826) | 3,128 | |
| Net return after provisions | 224,882 | 456,604 | |
| Other Income | | | |
| Fee, commission and brokerage income | 21,288 | 11,415 | |
| Dividend income | 9,062 | 15,812 | |
| Income from dealing in foreign currencies | (3,079) | 8,829 | |
| Gain on sale of securities - net | - 04 444 | 5,906 | |
| Other income Total other income | 31,114 58,385 | 7,438 49,400 | |
| rotal other income | 283,267 | 506,004 | |
| Other Expenses | 203,201 | 300,004 | |
| Administrative expenses | (370,246) | (480,774) | |
| Other reversals - net | 373 | | |
| Total other expenses | (369,873) | (480,774) | |
| Net (loss) / profit for the period | (86,606) | 25,230 | |
| Accumulated losses brought forward | (156,679) | (194,579) | |
| Accumulated losses carried forward | (243,285) | (169,349) | |
| Remuneration to Shariah Advisor | 821 | 950 | |
| | (Un-audited) September 30, 2014 | (Audited) December 31, 2013 | |
| lalamia financina and related assets | (Rupees | s in '000) | |
| Islamic financing and related assets | | | |
| Financing | 044.040 | 0.000.450 | |
| Murabaha | 214,216 | 3,232,150 | |
| ljarah | 556,622 1,686,210 | 867,257 687,448 | |
| Diminishing Musharaka Salam | 1,666,210 | 281,040 | |
| Provision against financing | (36,052) | (31,389) | |
| 1 Tovision against illianoing | 2,420,996 | 5,036,506 | |
| Advances | 100.000 | | |
| Advances and receivables against Ijarah | 180,628 | 143,753 | |
| Advances for Murabaha | 22,742 | 17,498 | |
| Provision against advances for Murabaha | (17,498) 185,872 | (17,498) 143,753 | |
| Profit receivable against financing | 25,269 | 2,821 | |
| Tont receivable against illianoing | 2,632,137 | 5,183,080 | |
| | 2,002,107 | 3,100,000 | |



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NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

20.4 Deposit and other accounts include redeemable capital of Rs. 13,430.172 million (December 31, 2013: Rs. 14,465.914 million) and deposits on Qard basis of Rs. 2,423.145 million (December 31, 2013: Rs. 2,328.416 million). Remunerative deposits which are on Modaraba basis are considered as Redeemable Capital and non-remunerative deposits are classified as being on Qard basis.

21. NON-ADJUSTING EVENT AFTER THE BALANCE SHEET DATE

The Board of Directors in its meeting held on October 28, 2014 has declared a cash dividend for the quarter ended September 30, 2014 of Rs. 2.50 per share (September 30, 2013: Rs. 2 per share). The consolidated condensed interim financial statements for the nine months ended September 30, 2014 do not include the effect of these appropriations which will be accounted for subsequent to the period end.

22. DATE OF AUTHORIZATION

These consolidated condensed interim financial statements were authorised for issue on October 28, 2014 by the Board of Directors of the Group.

Wajahat Husain President & Chief Executive Officer Amin Uddin Director Zameer Mohammed Choudrey Director