

LO Funds – Continental Europe Small & Mid Leaders

Syst. NAV Hdg, (USD) M

Fact Sheet (marketing document)

High Conviction • Equities

31 December 2021

FUND FACTS

Domicile/Legal structure	Luxembourg/SICAV
Legal Status	UCITS
Fund inception date	22 June 2006
SFDR Classification	Article 8
Currency of Fund	EUR
Currency of share class	USD Hedged
Fund manager	A. d'Aligny, I. Nouhaud
Net assets (all classes)	USD 626.18 million
Liquidity (sub./red.)	Daily, 15:00
Min. investment	EUR 3'000
Management fee	0.99%
Distribution fee	0%
FROC	0.35%
TER max (31 March 2021)	1.34%

RISK AND REWARD PROFILE

1	2	3	4	5	6	7
Low						High

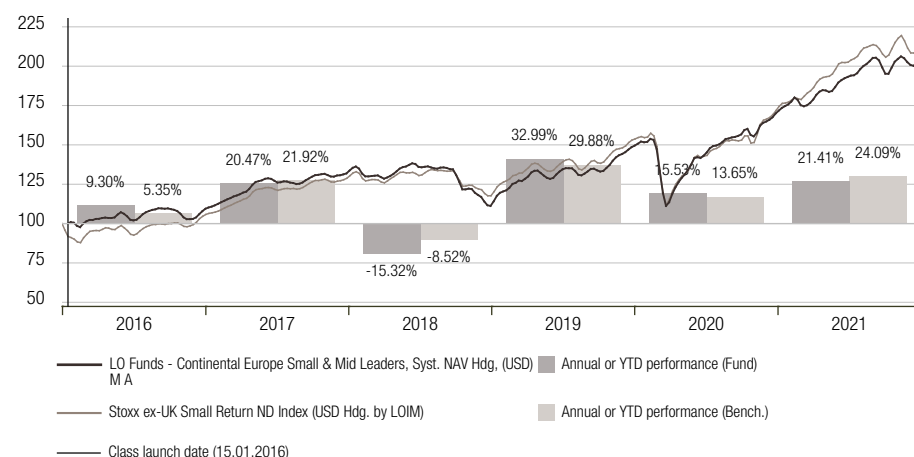
CODES

ISIN	LU1336953622
Bloomberg	LOEUSHU LX
NAV	USD 20.80

HIGHLIGHTS

LO Funds - Continental Europe Small & Mid Leaders is a long-only European equity strategy launched in June 2003. It invests in Western Europe (excluding UK) companies with a market capitalisation above EUR 200m, selected for their potential to become regional or global industry leaders. It seeks to outperform the Stoxx Ex UK Small Return ND Index over the long-term. The investment approach focuses on three distinct themes (industry leaders, rising stars, investment opportunities), combined with a bottom-up proprietary research-intensive process. A screen of company financial fundamentals (e.g. margins, returns, free-cash flow generation, balance sheet quality...) provides an initial filter. Thereafter company meetings and industry contacts help assess factors such as strategy and management ability. Strict sell discipline is combined with low turnover.

NET PERFORMANCE AND ANNUAL PERFORMANCE IN USD Dec 31, 2015 - Dec 31, 2021



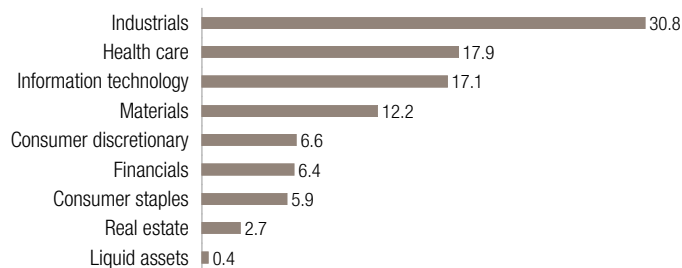
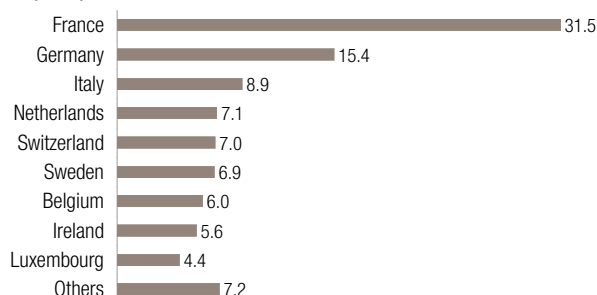
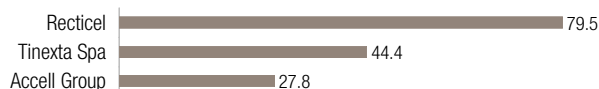
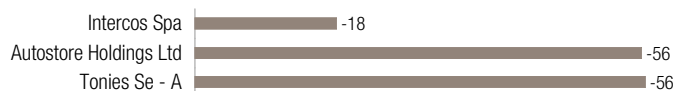
Value of investments is variable and can go down as well as up.

NET PERFORMANCE IN USD	Cumulative	
	Fund	Bench.
YTD	21.41%	24.09%
1 month	3.71%	3.09%
3 months	6.67%	5.18%
1 year	21.41%	24.09%
3 years	86.55%	83.16%
5 years	90.30%	104.29%
Total return (since 13.06.2003)	107.99%	-

	Annualized	
	Fund	Bench.
	-	-
	-	-
	-	-
	-	-
	22.94%	22.19%
	13.67%	15.28%
	13.02%	-

STATISTICS 31.12.2016 - 31.12.2021	Fund	
	Fund	Bench.
Annualised volatility	15.36%	15.36%
Sharpe ratio	0.80	0.91
Max. drawdown	-20.73%	-22.12%
Correlation	0.956	
Tracking error	4.53%	

	Fund
Number of positions	52
Active share vs benchmark (%)	93%
Top 20 holdings (% of portfolio)	50%
Median market cap (€ billion)	4.6
Equity exposure (%)	100%
P/E (next 12 months)	27.1x
EPS Growth (next 12 months)	14.6%
Return on Equity (last 12 months)	13.4%
Dividend Yield (last 12 months)	0.7%

TOP 10 (IN %)**SECTORS (IN %)****COUNTRIES (IN %)****CURRENCIES (IN %)****TOP 3 STOCK ADDITIONS (LAST MONTH)****TOP 3 STOCK REDUCTIONS (LAST MONTH)****TOP 3 CONTRIBUTORS IN % (CONTRIBUTION, LAST MONTH)****TOP 3 DETRACTORS IN % (CONTRIBUTION, LAST MONTH)****MONTHLY RETURNS**

IN %	2016		2017		2018		2019		2020		2021	
	Fund	Bench.	Fund	Bench.	Fund	Bench.	Fund	Bench.	Fund	Bench.	Fund	Bench.
January	3.4	-6.9	1.8	1.1	2.7	2.8	7.7	7.7	-0.2	-1.0	0.6	0.1
February	-1.7	-0.4	3.4	3.6	-3.7	-2.3	4.5	3.5	-5.4	-6.8	0.7	1.4
March	2.2	3.7	3.8	4.4	-1.1	-2.3	1.8	1.3	-16.0	-15.6	2.1	5.1
April	-0.4	0.8	4.4	3.9	2.1	3.1	5.9	4.7	10.5	10.8	4.5	4.2
May	4.3	2.5	2.8	2.0	2.9	0.3	-6.2	-5.3	8.5	6.9	1.5	3.2
June	-5.3	-7.0	-2.7	-1.8	0.5	-0.2	5.9	5.4	1.9	0.5	2.3	0.9
July	5.0	6.2	1.3	1.4	-0.4	3.2	0.3	0.4	3.1	2.4	3.3	4.0
August	1.6	1.0	-1.0	0.4	1.1	0.1	-1.5	-1.8	4.5	5.5	3.2	2.4
September	0.6	1.1	3.6	3.9	-2.4	-0.8	1.6	2.4	1.7	-0.2	-4.9	-4.2
October	-3.4	-0.5	2.3	1.6	-8.3	-6.7	1.6	2.0	-4.9	-5.3	4.0	4.8
November	-2.6	-0.4	-1.3	-1.5	-3.3	-1.1	5.9	3.9	10.4	14.5	-1.1	-2.6
December	6.0	6.1	0.7	1.2	-6.0	-4.5	2.2	2.9	3.7	4.7	3.7	3.1
Year	9.3	5.3	20.5	21.9	-15.3	-8.5	33.0	29.9	15.5	13.6	21.4	24.1

PARTICULAR RISKS

The following risks may be materially relevant but may not always be adequately captured by the synthetic risk indicator and may cause additional loss:

- Liquidity risk: Where a significant level of investment is made in financial instruments that may under certain circumstances have a relatively low level of liquidity, there is a material risk that the fund will not be able to transact at advantageous times or prices. This could reduce the fund's returns.
- Operational risk and risks related to asset safekeeping: In specific circumstances, there may be a material risk of loss resulting from human error, inadequate or failed internal

systems, processes or controls, or from external events.

- Concentration risk: To the extent that the fund's investments are concentrated in a particular country, market, industry, sector or asset class, the fund may be susceptible to loss due to adverse occurrences affecting that country, market, industry, sector or asset class.

For more details about risk, see appendix B "Risk Factors" of the prospectus.

GLOSSARY

Credit Ratings: The credit ratings breakdown mentioned for convertible funds is a blend of ratings performed internally as well as ratings provided by external sources.

Risk and Reward Profile: This indicator (SRRI) represents the annualized historical volatility of the Sub-Fund over a 5-year period. Where there are less than 5 years worth of data, missing returns are simulated using an appropriate benchmark. The SRRI may change over time and should not be used as an indicator of future risk or returns. Even the lowest risk classification does not imply that the Sub-Fund is risk-free or that capital is necessarily guaranteed or protected.

Total Expense Ratio (TER): The total fees involved in managing and operating a fund. The TER included the annual management fee and other charges, for example legal, admin, and audit costs (source: annual audited reports or semi annual non audited reports). The Total Expense Ratio (TER) is calculated twice per year and is subject to change between calculation dates.

Volatility: A statistical measure of the fluctuations of a security's price. It can also be used to describe fluctuations in a particular market. High volatility is an indication of higher risk.

Sharpe Ratio: A measure of risk-adjusted performance. The higher the ratio, the better riskadjusted performance has been.

Drawdown: A draw down is usually quoted as the percentage between the peak and trough of an investment during a specific period. It can help to compare an investment's possible reward to its risk.

Correlation: Correlation is a measure of how securities or asset classes move in relation to each other. Highly correlated investments tend to move up and down together while investments with low correlation tend to perform in different ways in different market conditions, providing investors with diversification benefits. Correlation is measured between 1 (perfect correlation) and -1 (perfect opposite correlation). A correlation

coefficient of 0 suggests there is no correlation.

Tracking Error: A measure of how closely an investment portfolio follows the index against which it is benchmarked.

Bond Floor: The lowest value that convertible bonds can fall to, given the present value of the remaining future cash flows and principal repayment. The bond floor is the value at which the convertible option becomes worthless because the underlying stock price has fallen substantially below the conversion value.

Delta: The ratio comparing the change in the price of the underlying asset to the corresponding change in the price of a derivative.

Premium: If a fixed-income security (bond) is purchased at a premium, existing interest rates are lower than the coupon rate. Investors pay a premium for an investment that will return an amount greater than existing interest rates.

Yield to Maturity: The rate of return anticipated on a bond if it is held until the maturity date.

Coupon: The interest rate stated on a bond when it's issued.

Modified Duration: This formula is used to determine the effect that a 100-basis-point (1%) change in interest rates will have on the price of a bond.

Average Duration: The average modified duration of the portfolio expressed in years.

Expected Loss: Annual average expected loss to the portfolio expressed in percent.

Attachment Point: The modelled probability of a negative portfolio return in any given year.

FROC (Fixed Rate of Operational Costs): The Operational Costs cover expenses directly incurred by the Company ("Direct Costs") and those resulting from the activities carried out by the Management Company on behalf of the Company ("Fund Servicing Costs").

DISCLAIMER

This document is intended as advertising material. This document has been prepared by Lombard Odier Funds (Europe) S.A. and is issued by Lombard Odier Asset Management (Europe) Limited, a private limited company incorporated in England and Wales with registered number 07099556, having its registered office at Queensberry House, 3 Old Burlington Street, London, United Kingdom, W1S 3AB, Lombard Odier Investment Managers ("LOIM") is a trade name. The fund mentioned in this document (hereinafter the "Fund") is a Luxembourg investment company with variable capital (SICAV). The Fund is authorised and regulated by the Luxembourg Supervisory Authority of the Financial Sector (CSSF) as a UCITS within the meaning of EU Directive 2009/65/EC, as amended. The management company of the Fund is Lombard Odier Funds (Europe) S.A. (hereinafter the "Management Company"), a Luxembourg based public limited company (SA), having its registered office at 291, route d'Arion L-1150 Luxembourg, authorized and regulated by the CSSF as a Management Company within the meaning of EU Directive 2009/65/EC, as amended. The Fund is only registered for public offering in certain jurisdictions. Consequently, the offering of the Fund's shares may be restricted in certain jurisdictions. Prospective investors must inform themselves of, and observe, such restrictions, including legal, tax, foreign exchange or other restrictions in their relevant jurisdictions. Neither this document nor any part of it shall form the basis of, or be relied on in connection with, any contract to purchase or subscription for the Fund's shares. **Any such acquisition may only be made on the basis of the official documents of the Fund each in their final form.** The articles of association, the prospectus, the Key Investor Information Document and the subscription form are the only official offering documents of the Fund's shares (the "Offering Documents"). They are available in English and in French, free of charge, and in hardcopy at the registered office of the Fund or of the Management Company, from the distributors of the Fund or from the local representatives as mentioned below.

Luxembourg: Commission de Surveillance du Secteur Financier (CSSF), 291, route d'Arion, L-1150 Luxembourg; www.cssf.lu

An investment in the Fund is not suitable for all investors. Making an investment in a Fund is speculative. There can be no assurance that the Fund's investment objective will be achieved or that there will be a return on capital. Past or estimated performance is not necessarily indicative of future results and no assurance can be made that profits will be achieved or that substantial losses will not be incurred. Where the fund is denominated in a currency other than an investor's base currency, changes in the rate of exchange may have an adverse effect on price and income. All performance figures reflect the reinvestment of interest and dividends and do not take account the commissions and costs incurred on the issue and redemption of shares/units; performance figures are

estimated and unaudited. Net performance shows the performance net of fees and expenses for the relevant fund/share class over the reference period. This document does not contain personalized recommendations or advice and is not intended to substitute any professional advice on investment in financial products. Before making an investment in the Fund, an investor should read the entire Offering Documents, and in particular the risk factors pertaining to an investment in the Fund, consider carefully the suitability of such investment to his/her particular circumstances and, where necessary, obtain independent professional advice in respect of risks, as well as any legal, regulatory, credit, tax, and accounting consequences. This document is the property of LOIM and is addressed to its recipient exclusively for their personal use. It may not be reproduced (in whole or in part), transmitted, modified, or used for any other purpose without the prior written permission of LOIM. It is not intended for distribution, publication, or use in any jurisdiction where such distribution, publication, or use would be unlawful. This document contains the opinions of LOIM, as at the date of issue. The information and analysis contained herein are based on sources believed to be reliable. However, LOIM does not guarantee the timeliness, accuracy, or completeness of the information contained in this document, nor does it accept any liability for any loss or damage resulting from its use. All information and opinions as well as the prices indicated may change without notice. The contents of this document are intended for persons who are sophisticated investment professionals and who are either authorised or regulated to operate in the financial markets or persons who have been vetted by LOIM as having the expertise, experience and knowledge of the investment matters set out in this document and in respect of whom LOIM has received an assurance that they are capable of making their own investment decisions and understanding the risks involved in making investments of the type included in this document or other persons that LOIM has expressly confirmed as being appropriate recipients of this document. If you are not a person falling within the above categories you are kindly asked to either return this document to LOIM or to destroy it and are expressly warned that you must not rely upon its contents or have regard to any of the matters set out in this document in relation to investment matters and must not transmit this document to any other person. Neither this document nor any copy thereof may be sent, taken into, or distributed in the United States of America, any of its territories or possessions or areas subject to its jurisdiction, or to or for the benefit of a United States Person. For this purpose, the term "United States Person" shall mean any citizen, national or resident of the United States of America, partnership organized or existing in any state, territory or possession of the United States of America, a corporation organized under the laws of the United States or of any state, territory or possession thereof, or any estate or trust that is subject to United States Federal income tax regardless of the source of its income. Source of the figures: Unless otherwise stated, figures are prepared by

LOIM. **Disclaimer related to Morningstar Ratings and Categories:** © 2021 Morningstar, Inc. All Rights Reserved. The information contained herein: (1) is proprietary to Morningstar; (2) may not be copied or distributed; and (3) is not warranted to be accurate, complete or timely. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information.

Important information on benchmarks: Any benchmarks or indices included in the factsheets are for information purposes and any past performance is not a guarantee of future performance. No benchmark/index is directly comparable to a fund's investment strategy and investors should not assume there is any direct correlation between an index/benchmark's performance and that of a fund. Investors should note that for hedged share classes, the performance index hedging methodology will replicate that of the relevant share class and may include benchmark performance simulated by the Investment Manager in order to replicate the relevant share class mechanism.

Important information on target performance/risk: Target performance/risk represents a

portfolio construction goal. It does not represent past performance/risk and may not be representative of actual future performance/risk. **Important information on portfolio composition:** The portfolio information provided in this document is for illustrative purposes only and does not purport to be recommendation of an investment in, or a comprehensive statement of all of the factors or considerations which may be relevant to an investment in, the referenced securities. They illustrate the investment process undertaken by the manager in respect of a certain type of investment, but may not be representative of the Fund's past or future portfolio of investments as a whole and it should be understood that they will not of themselves be sufficient to give a clear and balanced view of the investment process undertaken by the manager or of the composition of the investment portfolio of the Fund. As the case may be, further information regarding the calculation methodology and the contribution of each holding in the representative account to the overall account's performance can be obtained by the Fund or the Management Company. © 2021 Lombard Odier Investment Managers – all rights reserved.