



MARKETING COMMUNICATION | FOR PROFESSIONAL CLIENTS ONLY | JUNE 2020

#### Objective

The THEAM Quant - Equity US GURU<sup>®</sup> Fund aims to outperform the US equity market (the S&P 500 Net TR Index) over the long term\* by being exposed to the largest and most liquid US stocks which follows the GURU<sup>®</sup> strategy's selection criteria in terms of profitability, valuation and future business prospects.

\*Recommended investment horizon: 5 years minimum

### **Key Points**

- The THEAM Quant Equity US GURU<sup>®</sup> Fund is exposed to US equity markets
- A fundamental selection process is used systematically and based on an objective and transparent framework
- All companies in the investment universe (850 companies) are reviewed on a monthly basis
- The Fund utilises a systematic and transparent investment process without any discretionary intervention which helps minimise implementation costs and risk concentration

### Strategy

A stock picking strategy<sup>1)</sup> based on fundamental selection criteria

- Stocks within the investment universe are analysed systematically and ranked according to three key investment rules:
  - Profitability
  - Prospects
  - Valuation

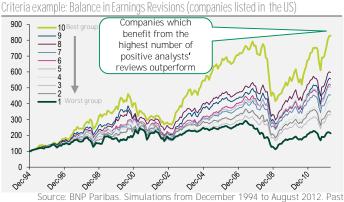
A transparent and systematic investment process

- The Fund employs a score-based selection process using official and/or public data
- Exhaustive monthly analysis of the investment universe (approximately 850 companies)

#### Portfolio construction

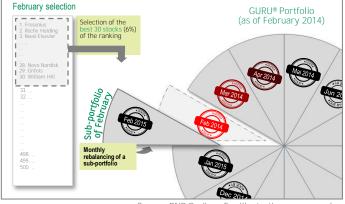
- The fund is well diversified with an averaging holding of 160 US companies
- Every month the Fund's holdings are reviewed and 1/12<sup>th</sup> of the Fund is rebalanced

1) From its launch to 31 August 2017 the Fund was exposed to the BNP Paribas GURU® Equity US Long Total Return volcap 32 USD Index [BNPGULTR Index] which included a volatility control mechanism, since then it is exposed to the BNP Paribas GURU® Equity US NTR USD Index [BNPGULNT Index] which *doesn't* include any volatility control <sup>2)</sup> These internal guidelines are mentioned for your information only and are subject to change. Prospectus and KIID guidelines will prevail.



source: BNP Paribas. Simulations from December 1994 to August 2012. Past performance is not a guide to future performance.





Source: BNP Paribas. For illustrative purpose only.

Score example at the	end of January 09							
Company	Profitability Return on Economic Asset (RoEA)	Balance in Earnings per Share (EPS)	Prospects Price Momentum	Information ratio	Price/Earnings-to- growth (PEG)	Valuation (Enterprise Value/Earnings Before Interests and Taxes)-to-growth	Price/Free Cash Flow	Average
Fresenius	10	9	10 9.3	9	6	5 6.7	9	8.7
Roche Holding	10	8	10 9	9	8	5 6.7	7	8.6

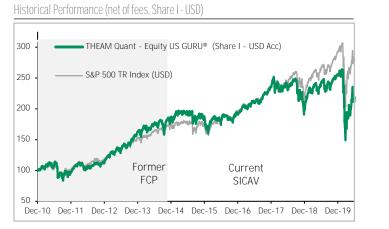
For further information, and in particular the risks of the product, please refer to the Prospectus and KIIDs of the fund.

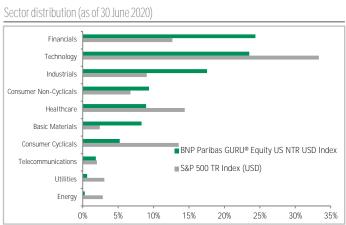
Source: BNP Paribas. For illustrative purpose only

# THEAM Quant - Equity US GURU®Fund

EQUITY







Performance and Risk Statistics (net of fees, Share I - USD)

						1M	3M	1Y	3Y p. a.	5Y p. a.	Global p. a.		Volatility p. a.	Max	. Drawdown
THEAM	1 Quant - Equity	US GURU®			ILU	2.51%	22.37%	-9.03%	1.38%	2.82%	8.58%	×	20.30%		-43.59%
S&P 50	0 TR Index				Return	1.94%	20.37%	6.87%	10.07%	10.05%	11.54%	Ris	17.43%		-33.83%
		Jan.	Feb.	Mar.	A	or.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	YTD
2020 Fund	-1.13%	-10.31%	-20.88%	12.	64%	5.98%	2.51%		-					-14.14%	
2020	SPTR500N	-0.08%	-8.29%	-12.40%	12.	78%	4.69%	1.94%							-3.37%
2019	Fund	9.22%	4.84%	-1.19%	5.0	)4%	-7.15%	7.25%	1.87%	-3.52%	2.05%	1.10%	3.44%	1.02%	25.39%
2019	SPTR500N	7.97%	3.14%	1.90%	4.0	)1%	-6.42%	7.00%	1.40%	-1.65%	1.83%	2.13%	3.56%	2.97%	30.70%
2018	Fund	4.88%	-4.17%	-1.67%	-0.	97%	2.18%	-1.65%	4.05%	2.41%	-0.35%	-9.92%	1.91%	-9.78%	-13.50%
2010	SPTR500N	5.69%	-3.75%	-2.59%	0.3	35%	2.33%	0.58%	3.69%	3.19%	0.53%	-6.87%	1.96%	-9.07%	-4.94%
2017	Fund	3.20%	3.40%	0.20%	1.0	01%	1.76%	0.40%	1.51%	-0.08%	3.18%	2.63%	3.04%	1.11%	23.46%
2017	SPTR500N	1.86%	3.90%	0.07%	0.9	99%	1.33%	0.58%	2.02%	0.23%	2.02%	2.30%	2.99%	1.07%	21.10%
2016	Fund	-7.48%	2.66%	5.46%	-1	47%	1.14%	-1.08%	3.99%	-1.07%	-1.12%	-2.38%	3.88%	0.95%	2.85%
2010	SPTR500N	-5.00%	-0.22%	6.73%	0.3	35%	1.72%	0.21%	3.65%	0.06%	-0.02%	-1.86%	3.62%	1.93%	11.23%
2015	Fund	-1.53%	6.17%	0.58%	-2.3	35%	1.64%	-1.57%	2.33%	-5.76%	-2.82%	6.88%	-0.36%	-2.59%	-0.15%
2013	SPTR500N	-3.03%	5.67%	-1.63%	0.9	93%	1.21%	-1.99%	2.06%	-6.10%	-2.53%	8.39%	0.22%	-1.63%	0.75%
2014	Fund	-2.77%	6.72%	0.00%	-1.	58%	3.04%	1.80%	-2.40%	5.75%	-3.64%	2.38%	3.81%	-0.06%	13.14%
2014	SPTR500N	-3.49%	4.50%	0.80%	0.7	/0%	2.27%	2.02%	-1.42%	3.93%	-1.45%	2.41%	2.62%	-0.30%	12.99%
2013	Fund	7.24%	2.11%	5.47%	-0.	76%	3.65%	-1.85%	6.75%	-3.36%	4.63%	5.47%	4.49%	3.94%	44.16%
2015	SPTR500N	5.14%	1.28%	3.70%	1.8	39%	2.26%	-1.39%	5.05%	-2.97%	3.09%	4.56%	2.97%	2.48%	31.55%
2012	Fund	6.89%	5.16%	2.89%	-0.3	36%	-6.76%	2.63%	-1.77%	3.42%	2.49%	-1.07%	2.02%	1.54%	17.67%
2012	SPTR500N	4.44%	4.24%	3.24%	-0.	66%	-6.09%	4.07%	1.35%	2.17%	2.54%	-1.89%	0.49%	0.85%	15.22%
2011	Fund	1.79%	4.39%	3.11%	3.4	6%	-0.72%	-0.97%	-3.25%	-10.12%	-10.42%	12.35%	-0.31%	-0.16%	-2.92%
2011	SPTR500N	2.34%	3.36%	0.00%	2.9	03%	-1.20%	-1.71%	-2.07%	-5.51%	-7.07%	10.88%	-0.31%	0.97%	1.47%
2010	Fund													-0.54%	-0.54%
2010	SPTR500N													-0.17%	-0.17%

Source: Bloomberg, BNP Paribas as of 30 June 2020. From its launch to 31 August 2017 the Fund was exposed to the BNP Paribas GURU® Equity US Long Total Return volcap 32 Index USD [BNPGULTR Index] which included a volatility control mechanism, since then it is exposed to the BNP Paribas GURU® Equity US NTR USD Index [BNPGULNT Index] which *doesn't* include any volatility control. Historical performance of the Share I (USD) Acc since 29 December 2010. *Fund's* performances is expressed net of management fees and in USD. Past and present performance is not a reliable indicator of future results. On the 14 November 2014, the THEAM Quant Equity US GURU®, former FCP Fund launcheo on 29 December 2010, was transferred into a Sub-Fund of the THEAM Quant Luxembourg SICAV, creating THEAM Quant - Equity US GURU®. All reformances are refer to the prospectus. Benchmark: S&P 500 Net TR Index, Bloomberg code: < SPTR500N Index >.

## Fund characteristics

	THEAM Quant - Equity US GURU®											
Management Company	BNP Paribas Asset Management France											
Benchmark	S&P 500 Net TR Index											
Туре	Luxembourg SICAV, UCITS Compliant											
Assets under Management	USD 71.23 million as of (30 June 2020)											
Capital protection	No											
SRRI Ranking (scale from 1 to 7)*	5											
Share	C (USD) Acc	C (USD) Dis	C (EUR-C) Acc	C (EUR-H) Acc	I (USD) Acc	I (USD) Dis	I (EUR) Acc	I (EUR-H) Acc	I (SEK) Acc			
Launch date	14 Nov. 2014	20 Feb. 2015	19 Dec. 2014	14 Nov. 2014	14 Nov. 2014	04 Mar. 2015	14 Nov. 2014	14 Nov. 2014	30 Sept 2015			
ISIN code	LU1049888578	LU1049888651	LU1049888735	LU1049889030	LU1049889469	LU1049889543	LU1049889626	LU1049889972	LU1049890558			
Bloomberg code	TQEUSGC LX	TQEUGCI LX	TQEUCEU LX	TQUGCEH LX	TQEUSGP LX	TQEUGPI LX	TQEUGPE LX	TQUGPEH LX	TQEUGIS LX			
Ongoing charges		1.65% (as	of Mar. 19)		0.80% (as of Mar. 19)							
Subscription / Exit fees		3.00% /	None		0.00% / None							
Minimum subscription		Noi	ne		\$ 100K or equivalent							
Previous FCP Share Launch Date ISIN code Bloomberg code	B (USD) 19 Sep. 2013 FR0010971655 HWQBUSD FP	-	-	B (EUR) H 21 Nov. 2013 FR0010971382 HWQBEUR FP	A (USD) 29 Dec. 2010 FR0010971648 HWQGUSA FP		A (EUR) 24 Jan. 2014 FR0011558584 HWQBAEU FP	A (EUR) H 28 Mar. 2011 FR0010971374 HWQGUAE FP	-			
Passporting	+ Spain, Austria				+ Spain, Austria	+ UK			Switzerland, Sweden			
			Fra	ance, Italy, Switzerl	and, Germany, Belgi	um			Sweden			

The value of investments and the income they generate may go down as well as up and it is possible that investors will not recover their initial outlay, the fund described being in risk of capital loss. \*The synthetic risk indicator is determined on a scale from 1 to 7 (7 being the highest risk level). It is subject to a periodical computation and can consequently change over time. We invite you to consult regularly the KIID.

# Funds' main common risks

- The following list of risk factors associated with the funds is not exhaustive. The risk factors that should be considered in connection with any investment include (but are not limited to) the following:
- An investment in the funds may involve a significant degree of risk. Investment in the funds is only suitable for those persons who are able to bear the economic risk of the investment, understand the degree or risk involved, believe that the investment is suitable based upon their investment objectives and financial needs, and have specific needs for liquidity of investment. There can be no assurance that the funds' objectives will be achieved or that there will be any return of capital.

#### Economic conditions

The success of any investment activity is affected by general economic conditions, which may affect the level and volatility of interest rates and the extent and timing of investor participation in the equity markets. Unexpected volatility or illiquidity in the markets in which the funds hold positions could impair the funds' ability to carry out their business or cause them to incur losses. None of these conditions is within the control of the funds or its management company and/or investment manager and no assurances can be given that the funds or its management company and/or investment manager will anticipate these developments.

#### The funds will possess inherent risks

These include, among other things, credit, liquidity, volatility, currency and interest rate risk, the financial condition of the underlying obligors, general economic conditions, market price volatility, the condition of certain financial markets, political events and developments or trends in any particular industry.

#### Currency exchange risk

The value of an investment may be affected by fluctuations in the currency of the country in which the investment was made, or exchange control regulations.

#### Interest rate risk

• The value of an investment may be affected by interest rate fluctuations. Interest rates may be influenced by several elements or events, such as monetary policy, the discount rate, inflation, etc.

#### Derivatives risk

The use of derivatives by the funds includes various risks. Those risks are (without limitation), the lack of secondary market liquidity under circumstances, valuations risks, the lack of standardization and regulation, the risk of leverage, the risk of counterparty.

#### Liquidity risk

There is a risk that investments made in funds may become illiquid due to an over-restricted market (often reflected by a very broad bid-ask spread or by substantial price movements), or if their "rating" declines or their economic situation deteriorates.

#### Credit risk

• This is the risk that may derive from the rating downgrade of a bond issuer to which the funds are exposed, which may therefore cause the value of the investments to go down. Funds investing in high-yield bonds present a higher than average risk due to the greater fluctuation of their currency or the quality of the issuer.

#### Risk linked to equity markets

The risks associated with investments in equities (and similar instruments) include significant fluctuations in prices, negative information about the issuer or market and the subordination of a company's equities to its bonds. The value of investments and the income they generate may go down as well as up and it is possible that investors will not recover their initial outlay.

#### Counterparty risk

This risk relates to the quality of the counterparty with whom the funds do business or enter into various transactions. This risk reflects the counterparty's ability to honor its commitments (payment, delivery, repayment, etc.)

The investments in the funds are subject to market fluctuations and the risks inherent in investments in securities. The value of investments and the income they generate may go down as well as up and it is possible that investors will not recover their initial outlay. Investors are warned that the capital invested may not be fully recovered, mutual funds described in this document being in risk of capital loss and risk of counterparty. Past performance is not indicative of future performance.

# Disclaimer

Legal Notice: This document is CONFIDENTIAL AND FOR DISCUSSION PURPOSES ONLY; it constitutes a marketing communication and has been prepared by a Sales and Marketing function within BNP Paribas and/or its subsidiaries or affiliates (collectively "we" or "BNP Paribas"). As a confidential document it is submitted to selected recipients only and it may not be made available (in whole or in part) to any other person without BNP Paribas' written consent.

This document is not a recommendation to engage in any action, does not constitute or form any part of any offer to sell or issue and is not a solicitation of any offer to purchase any financial instrument, nor shall it or any part of it nor the fact of its distribution form the basis of, or be relied on in connection with, any contract or investment decision. To the extent that any transaction is subsequently entered into between the recipient and BNP Paribas, such transaction will be entered into upon such terms as may be agreed by the parties in the relevant documentation.

The information contained in this document has been obtained from sources believed to be reliable, but there is no guarantee of the accuracy, completeness or suitability for any particular purpose of such information or that such information has been independently verified by BNP Paribas or by any person. None of BNP Paribas, its members, directors, officers, agents or employees accepts any responsibility or liability whatsoever or makes any representation or warranty, express or implied, as to the accuracy or completeness of the information, or any opinions based thereon, contained in this document and it should not be used in place of professional advice. Additional information may be provided on request, at our discretion. Any scenarios, assumptions, historical or simulated performances, indicative prices or examples of potential transactions or returns are included for illustrative purposes only. Past performance is not indicative of future results. Investors may get back less than they invested. BNP Paribas gives no assurance that any favourable scenarios described are likely to happen, that it is possible to trade on the terms described herein or that any potential returns illustrated can be achieved. This document is current as at the date of its production and BNP Paribas is under no obligation to update or keep current the information herein. In providing this document, BNP Paribas offers no investment, financial, legal, tax or any other type of advice to, and has no fiduciary duty towards, recipients. Certain strategies and/or potential transactions discussed in this document may involve the use of derivatives which may be complex in nature and may give rise to substantial risks, including the risk of total or partial loss of any investment or losses without limitation and which should only be undertaken by those with the requisite knowledge and experience. BNP Paribas makes no representation and gives no warranty as to the results to be obtained from any investment, strategy or transaction, or as to whether any strategy, security or transaction described herein may be suitable for recipients' financial needs, circumstances or requirements. Recipients must make their own assessment of strategies, securities and/or potential transactions detailed herein, using such professional advisors as they deem appropriate. BNP Paribas accepts no liability for any direct or consequential losses arising from any action taken in connection with or reliance on the information contained in this document even where advised of the possibility of such losses.

As an investment bank with a wide range of activities BNP Paribas may face conflicts of interest and you should be aware that BNP Paribas and/or any of its affiliates may be long or short, for their own account or as agent, in investments, transactions or strategies referred to in this document or related products before the material is published to clients and that it may engage in transactions in a manner inconsistent with the views expressed in this document, either for their own account or for the account of their clients. Additionally, BNP Paribas may have acted as an investment banker or may have provided significant advice or investment services to companies or in relation to investments mentioned in this document. The information in this document is not intended for distribution to, or use by, any person or entity in any jurisdiction where (a) the distribution or use of such information would be contrary to law or regulations, or (b) BNP Paribas or a BNP Paribas affiliate would become subject to new or additional legal or regulatory requirements. Persons in possession of this document should inform themselves about possible legal restrictions and observe them accordingly.

This document is intended for, and is directed at, (a) Professional Clients and Eligible Counterparties as defined by the European Union Markets in Financial Instruments Directive ("MiFID"), and (b) where relevant, persons who have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, and at other persons to whom it may lawfully be communicated (together "Relevant Persons"). Any investment or investment activity to which this document relates is available only to and will be engaged in only with Relevant Persons. Any person who is not a Relevant Person should not act or rely on this document or its content.

This document is being communicated by BNP Paribas, a Limited Liability company incorporated in France. Registered Office: 16 boulevard des Italiens, 75009 Paris, France. 662 042 449 RCS Paris. BNP Paribas is lead supervised by the European Central Bank (ECB) and the French Autorité de Contrôle Prudentiel et de Résolution (ACPR).. © BNP Paribas. All rights reserved.

For funds authorized for marketing in Switzerland or from Switzerland, prospectuses, key investor information documents, articles of association, annual or semi-annual reports can be obtained free of charge from the representative agent in Switzerland, BNP Paribas (Suisse) SA, 2, place de Hollande, CH-1204 Genève; Payment Agency services are provided by BNP Paribas Securities Services, Paris, Zurich branch, 16, Selnaustrasse, 8002 Zurich, Switzerland. All information referred to in the present document is available https://theamquant.bnpparibas-am.com/.