

LO Funds – Continental Europe Small & Mid Leaders

(EUR) M

Fact Sheet (marketing document)

Regional Equities • Equities

31 March 2024

FUND FACTS

Domicile/Legal structure	Luxembourg/SICAV
Legal Status	UCITS
Fund inception date	22 June 2006
SFDR Classification	Article 8
Currency of Fund	EUR
Currency of share class	EUR
Fund manager	A. d'Aligny, I. Nouhaud
Net assets (all classes)	EUR 52.00 million
Liquidity (sub./red.)	daily, 15:00
Min. investment	EUR 3'000
Entry/Exit fees	0.00% / 0.00%
Management fee	0.99%
Distribution fee	0.00%
FROC	0.35%
Ongoing charge (28 March 2024)	1.39%
TER max (30 September 2023)	1.34%

RISK AND REWARD PROFILE

1	2	3	4	5	6	7
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Low High

This summary risk indicator (SRI) is a guide to the level of risk of this product compared to other products. Where there are less than 5 years worth of data, missing returns are simulated using an appropriate benchmark. The SRI may change over time and should not be used as an indicator of future risk or returns. Even the lowest risk classification does not imply that the Sub-Fund is risk-free or that capital is necessarily guaranteed or protected.

CODES	Class A
ISIN	LU0866421158
Bloomberg	LESMEMA LX
NAV	EUR 73.88

FISCAL INFORMATION

ES - Switchable	Yes
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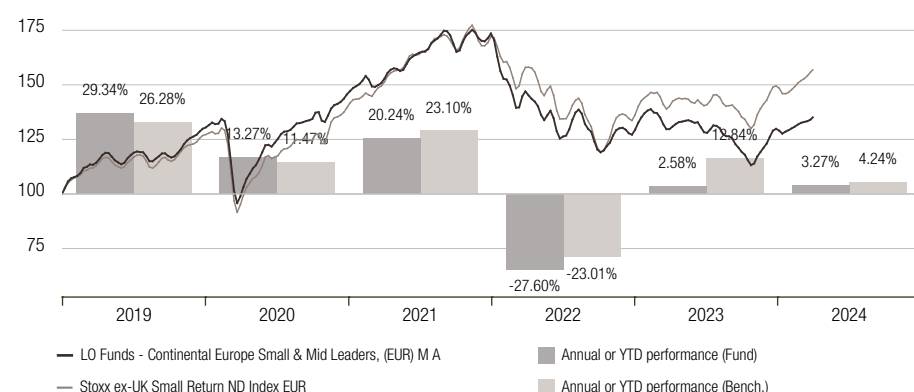
RATINGS

Morningstar Rating	★★★★★
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HIGHLIGHTS

LO Funds - Continental Europe Small & Mid Leaders is a long-only European equity strategy launched in June 2003. It invests in Western Europe (excluding UK) companies with a market capitalisation above EUR 200m, selected for their potential to become regional or global industry leaders. It seeks to outperform the Stoxx Ex UK Small Return ND Index over the long-term. The investment approach focuses on three distinct themes (industry leaders, rising stars, investment opportunities), combined with a bottom-up proprietary research-intensive process. A screen of company financial fundamentals (e.g. margins, returns, free-cash flow generation, balance sheet quality...) provides an initial filter. Thereafter company meetings and industry contacts help assess factors such as strategy and management ability. Strict sell discipline is combined with low turnover.

NET CUMULATIVE PERFORMANCE AND ANNUAL PERFORMANCE IN EUR Dec 31, 2018 - Mar 31, 2024



Past performance does not predict future returns. Performances are displayed net of all costs except any entry and exit fees. Please refer to the cost section. Performance is subject to taxation which depends on the personal situation of each investor and may change in the future. Returns may increase or decrease as a result of currency fluctuations.

	Cumulative	
	Fund	Bench.
NET PERFORMANCE IN EUR		
YTD	3.27%	4.24%
YTD	3.27%	4.24%
1 month	2.91%	3.81%
3 months	3.27%	4.24%
1 year	2.91%	9.97%
3 years	-10.67%	4.47%
5 years	18.93%	39.96%
10 years	65.37%	91.70%
Total return (since 13.06.2003)	431.15%	481.19%

	Fund	
	Fund	Bench.
STATISTICS 31.03.2019 - 31.03.2024		
Annualised volatility	19.34%	19.33%
Sharpe ratio	0.15	0.33
Max. drawdown	-36.19%	-31.36%
Correlation		0.953
Tracking error		5.91%

	Annualized	
	Fund	Bench.
	-	-
	-	-
	-	-
	-	-
	-3.68%	1.46%
	3.51%	6.92%
	5.14%	6.70%
	8.33%	8.80%

	Fund
Number of positions	51
Active share vs benchmark (%)	87%
Top 20 holdings (% of portfolio)	52%
Median market cap (€ billion)	5.8
Equity exposure (%)	98%
P/E (next 12 months)	15.8x
EPS Growth (next 12 months)	14.9%
Dividend Yield (last 12 months)	1.8%
Return on Equity (last 12 months)	12.6%

MONTHLY RETURNS

IN %	2019		2020		2021		2022		2023		2024	
	Fund	Bench.	Fund	Bench.	Fund	Bench.	Fund	Bench.	Fund	Bench.	Fund	Bench.
January	7.4	7.4	-0.4	-1.2	0.6	0.1	-13.0	-7.0	6.9	6.8	-0.2	-1.6
February	4.2	3.3	-5.5	-7.0	0.7	1.4	-4.4	-4.0	0.5	3.0	0.6	2.1
March	1.5	1.1	-16.6	-15.7	2.0	5.2	-0.1	2.3	-4.1	-2.8	2.9	3.8
April	5.6	4.4	10.2	10.8	4.4	4.0	-3.0	-3.1	1.5	1.3		
May	-6.5	-5.6	8.3	6.8	1.4	3.1	-1.4	-1.5	-1.8	-4.3		
June	5.6	5.0	1.8	0.5	2.2	0.8	-11.4	-12.3	-2.1	2.7		
July	0.1	0.2	3.0	2.2	3.2	3.9	11.6	9.0	3.6	3.8		
August	-1.7	-2.0	4.4	5.4	3.2	2.4	-6.8	-7.3	-3.5	-3.5		
September	1.4	2.2	1.5	-0.2	-5.0	-4.3	-8.2	-11.1	-5.7	-3.5		
October	1.4	1.7	-5.0	-5.4	3.9	4.7	4.7	6.7	-7.0	-5.3		
November	5.8	3.7	10.3	14.1	-1.1	-2.8	4.6	6.9	9.1	8.8		
December	1.9	2.7	3.6	4.5	3.5	3.0	-1.7	-1.6	6.7	6.5		
Year	29.3	26.3	13.3	11.5	20.2	23.1	-27.6	-23.0	2.6	12.8	3.3	4.2

The following risks may be materially relevant but may not always be adequately captured by the synthetic risk indicator and may cause additional loss:

Liquidity risk: Where a significant level of investment is made in financial instruments that may under certain circumstances have a relatively low level of liquidity, there is a material risk that the fund will not be able to transact at advantageous times or prices. This could reduce the fund's returns.

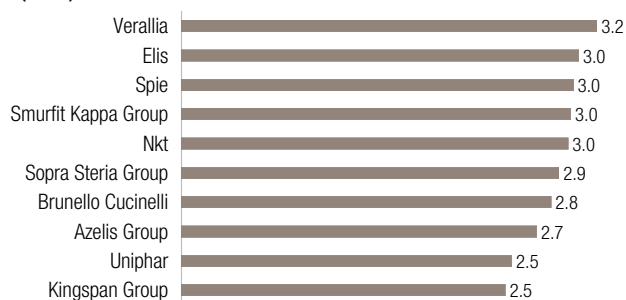
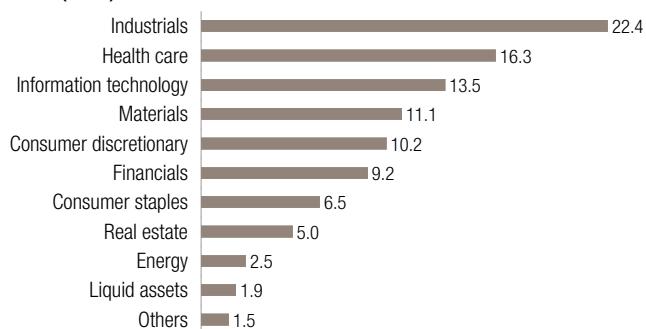
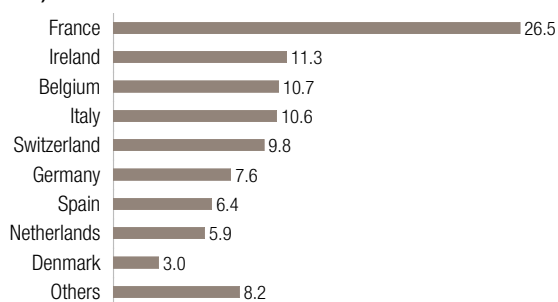
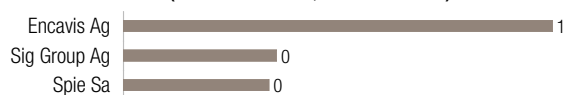
Operational risk and risks related to asset safekeeping: In specific circumstances, there may be a material risk of loss resulting from human error, inadequate or failed internal systems, processes or controls, or from external events.

Concentration risk: To the extent that the fund's investments are concentrated in a particular country, market, industry, sector or asset class, the fund may be susceptible to loss due to adverse occurrences affecting that country, market, industry, sector or asset class.

Before taking any investment decision, please read the latest version of the prospectus, the articles of incorporation, the Key Information Documents (KIDs) and the latest annual report and semi-annual report. Please pay attention to the Appendix B "Risk Factors Annex" of the prospectus.

Incorporation of extra-financial risks into the investment decision process may result in underweighting of profitable investments from the sub-fund's investment universe and may also lead the management of the sub-fund to underweight investments that will continue to perform. Sustainability risks may lead to a significant deterioration in the financial profile, profitability or reputation of an underlying investment and may therefore have a significant impact on its market price or liquidity.

The Fund has been classified as a financial product subject to Article 8 of Regulation (EU) 2019/2088 on sustainability-related disclosures in the financial sector (the "SFDR"). The Fund promotes, among other characteristics, environmental or social characteristics, or a combination of those characteristics, provided that the companies in which the investments are made follow good governance practices.

TOP 10 (IN %)**SECTORS (IN %)****COUNTRIES (IN %)****CURRENCIES (IN %)****TOP 3 STOCK ADDITIONS IN BPS (LAST MONTH)****TOP 3 STOCK REDUCTIONS IN BPS (LAST MONTH)****TOP 3 CONTRIBUTORS IN BPS (CONTRIBUTION, LAST MONTH)****TOP 3 DETRACTORS IN BPS (CONTRIBUTION, LAST MONTH)**

GLOSSARY

Credit Ratings: The credit ratings breakdown mentioned for convertible funds is a blend of ratings performed internally as well as ratings provided by external sources.

Risk and Reward Profile: This summary risk indicator (SRI) is a guide to the level of risk of this product compared to other products. Where there are less than 5 years worth of data, missing returns are simulated using an appropriate benchmark. The SRI may change over time and should not be used as an indicator of future risk or returns. Even the lowest risk classification does not imply that the Sub-Fund is risk-free or that capital is necessarily guaranteed or protected.

Total Expense Ratio (TER): The total fees involved in managing and operating a fund. The TER included the annual management fee and other charges, for example legal, admin, and audit costs (source: annual audited reports or semi annual non audited reports). The Total Expense Ratio (TER) is calculated twice per year and is subject to change between calculation dates.

Volatility: A statistical measure of the fluctuations of a security's price. It can also be used to describe fluctuations in a particular market. High volatility is an indication of higher risk.

Sharpe Ratio: A measure of risk-adjusted performance. The higher the ratio, the better risk-adjusted performance has been.

Drawdown: A draw down is usually quoted as the percentage between the peak and trough of an investment during a specific period. It can help to compare an investment's possible reward to its risk.

Correlation: Correlation is a measure of how securities or asset classes move in relation to each other. Highly correlated investments tend to move up and down together while investments with low correlation tend to perform in different ways in different market conditions, providing investors with diversification benefits. Correlation is measured between 1 (perfect correlation) and -1 (perfect opposite correlation). A correlation

coefficient of 0 suggests there is no correlation.

Tracking Error: A measure of how closely an investment portfolio follows the index against which it is benchmarked.

Bond Floor: The lowest value that convertible bonds can fall to, given the present value of the remaining future cash flows and principal repayment. The bond floor is the value at which the convertible option becomes worthless because the underlying stock price has fallen substantially below the conversion value.

Delta: The ratio comparing the change in the price of the underlying asset to the corresponding change in the price of a derivative.

Premium: If a fixed-income security (bond) is purchased at a premium, existing interest rates are lower than the coupon rate. Investors pay a premium for an investment that will return an amount greater than existing interest rates.

Yield to Maturity: The rate of return anticipated on a bond if it is held until the maturity date.

Coupon: The interest rate stated on a bond when it's issued.

Modified Duration: This formula is used to determine the effect that a 100-basis-point (1%) change in interest rates will have on the price of a bond.

Average Duration: The average modified duration of the portfolio expressed in years.

Expected Loss: Annual average expected loss to the portfolio expressed in percent.

Attachment Point: The modelled probability of a negative portfolio return in any given year.

FROC (Fixed Rate of Operational Costs): It cover the Operational Costs directly incurred by the Company ("Direct Costs") and those resulting from the activities carried out by the Management Company on behalf of the Company ("Fund Servicing Costs").

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Spain. Supervisory Authority: Comisión Nacional del Mercado de Valores (CNMV). Representative: Allfunds Bank S.A. C/Nuria, 57 Madrid.

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Source of the figures: Unless otherwise stated, figures are prepared by LOIM.

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