

## Issuer Matthews International Capital Management, LLC

August 2013

This statement provides you with key information about this product. This statement is a part of the offering document.

You should not invest in this product based on this statement alone.

| Quick facts                         |   |
|-------------------------------------|---|
| Fund Manager:                       | Matthews International Capital Management, LLC  |
| Custodian:                          | J.P. Morgan Bank Luxembourg S.A.  |
| Dealing frequency:                  | Every Valuation Day which is also a Hong Kong<br>Business Day   |
| Base currency:                      | USD   |
| Dividend policy:                    | No dividends will be declared or distributed for accumulation shares.   |
|                                     | Dividends for distribution shares will be discretionary<br>and if distributed will usually be made periodically.<br>Dividends (if any) may be distributed to the relevant<br>Shareholders or reinvested into the Sub-Fund.<br>Distributions may be paid out of capital and, if so, may<br>reduce the Sub-Fund's net asset value (" <b>NAV</b> "). |
| Financial year end of the Sub-Fund: | 31 March  |
| Minimum investment:                 | Initial - USD 1,000 (or equivalent)<br>Subsequent – USD 500 (or equivalent)   |

# What is this product?

Pacific Tiger Fund is a sub-fund of Matthews Asia Funds, which is constituted in the form of an umbrella mutual fund. It is domiciled in Luxembourg and its home regulator is the Commission de Surveillance du Secteur Financier.

# **Objective and Investment Strategy**

## Objective

The Sub-Fund seeks to achieve long-term capital appreciation.

# Strategy

Under normal market conditions, the Sub-Fund seeks to achieve its investment objective by investing at least 80% of its total net assets, directly, or indirectly through collective investment schemes, convertible securities or other similar instruments, in equities of companies located in Asia<sup>1</sup>. On an

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For the purpose of this Sub-Fund, "Asia" comprises China, Hong Kong, India, Indonesia, Malaysia, Pakistan, Philippines, Singapore, South Korea, Taiwan, Thailand and Vietnam.

ancillary basis, the Sub-Fund may invest in other permitted assets on a worldwide basis including equities, and other securities which are transferrable, collective investment schemes, and/or other similar instruments admitted to or dealt in on an Eligible Market<sup>2</sup>, and other assets which are considered by the Sub-Fund to be of good potential growth in its value and which may, thus, increase the overall value of the Sub-Fund's investment portfolio.

A company is considered to be "located" in a country if it (i) is organised under the laws of that country; (ii) derives at least 50% of its revenues or profits from goods produced or sold, investments made, services performed, or has at least 50% of its assets located within that country; (iii) has the primary trading markets for its securities in that country; or (iv) is a governmental entity or an agency, instrumentality or political subdivision of that country.

The Sub-Fund may invest significantly in smaller companies with growth potential and good investment value. Larger portions of stocks of such smaller companies may be held by a small number of investors (including founders and management) in the companies than is typical of larger companies.

The Sub-Fund is not currently using, and has no intention to use, financial derivative instruments for any purpose, whether for hedging, investment or efficient portfolio management purposes. Should the Sub-Fund propose to change this policy in the future, the Fund will seek prior approval to do so from the Securities and Futures Commission ("**SFC**") and will give all Shareholders at least one month's prior notice before such change taking effect.

The Sub-Fund is not currently investing (whether directly or indirectly) in China A shares and is currently investing no more than 10% of its NAV in China B shares. The prior approval of the SFC will be sought for any change in such investment strategy, and at least one month's prior notice will be given to the relevant Shareholders.

## What are the key risks?

Investment involves risks. Please refer to the offering document for details including the risk factors.

### • Asian and Emerging Markets Risks

- The Sub-Fund invests primarily in Asian countries and economies, which exposes the Sub-Fund to the political, social, economic and regulatory risks associated with the region.
- Investing in certain Asian economies which are emerging markets involves different and greater risks than investing in more developed markets. Among other things, they are often less stable politically and economically, their legal, judicial and regulatory infrastructure are developing, their securities markets are smaller and less developed, and their accounting standards and requirements may be less stringent and consistent than those of developed economies.
- Many Asian economies are dependent on exports and are sensitive to disruptions to global trade and, as seen in the recent developments in global credit and equity markets, events in any of these economies could negatively impact the Asian economies which may have a corresponding negative impact on the NAV of the Sub-Fund, given its investment concentration in Asian economies.

#### Risks Relating to Dividends Paid out of Capital

- In respect of the distribution shares of the Sub-Fund, the Directors of the Fund may, at their discretion, pay dividends out of the capital of the Sub-Fund.
- Dividends paid out of capital of the Sub-Fund(if any) amounts to a return or withdrawal of part of the amount of an investor's original investment, or from any capital gains attributable to that original investment.
- > Any distributions involving payment of dividends out of the Sub-Fund's capital may

<sup>&</sup>lt;sup>2</sup> "Eligible Market" means a regulated market in any Member States of the EU or any other state in Eastern and Western Europe, Asia, Africa, Australia, North and South America and Oceania, which operates regularly and is recognized and open to the public.

result in an immediate decrease in the NAV per distribution share of the Sub-Fund.

The Directors of the Fund may, at any time, amend the dividend policy of the Sub-Fund, subject to the SFC's prior approval and one month's prior notice to the relevant Shareholders.

#### • Equity Market Risk

Investments in equity securities by the Sub-Fund involve substantial risks, and may involve significant volatility, which can cause the NAV of the Sub-Fund to increase or decrease. There is no guarantee that Shareholders will realize a profit on their investment. Instead, Shareholders may lose some or all of their investment due to the fluctuation of the equity markets.

### • Risks Associated with Smaller Companies

The Sub-Fund may invest in smaller companies in the Asia Pacific region as those companies may offer substantial opportunities for capital growth. Larger portions of the stocks of smaller companies may be held by a small number of investors (including founders and management) in such companies than is typical of larger companies. As a result, the rights of minority owners may be restricted or not fully respected in corporate governance or corporate actions. Securities of smaller companies may trade less frequently, in lower volumes and with less liquidity than more widely held securities, and the securities of such companies generally are subject to more abrupt or erratic price movements than more widely held or larger, more established companies, or the market indices in general. This, in turn, may undermine the value of the Sub-Fund's assets.

### Non-hedging Risk

The Sub-Fund does not currently use hedging techniques to attempt to offset certain market risks. Hedging against a decline in the value of a portfolio position seeks to establish other positions which are designed to gain from the decline in the value of a portfolio position and, thus, moderate the values of, or prevent losses to, the Sub-Fund, if the value of its portfolio position declines. Non-use of hedging techniques may expose the Sub-Fund to the risk of full losses resulting from the decline in the value of its portfolio positions, thereby subjecting its NAV to greater fluctuation than if such hedging techniques had been utilized.

#### Concentration Risk

The Sub-Fund's investments are concentrated in the Asian region. This may result in greater volatility than portfolios which comprise broader based global investments, particularly in view of the preceding risk factors, all of which may have an impact on the NAV of the Sub-Fund.

#### • Multi-currency Conversion Risk

The Sub-Fund may hold investments which are denominated in currencies which are different to the base currency of the Sub-Fund, thereby exposing the Sub-Fund to adverse movements in foreign currency rates.

#### • Currency Repatriation Risk

Currency controls in certain Asian economies may artificially affect the value of the Sub-Fund's holdings and may negatively impact the Sub-Fund's ability to calculate its NAV. Such controls may also restrict or prohibit the Sub-Fund's ability to repatriate both investment capital and income; this, in turn, may undermine the value of the Sub-Fund's holdings.

### Is there any guarantee?

This Sub-Fund does not have any guarantees. You may not get back the full amount of money you invest.

| What are the fees and charges?  |   |
|---|---|
| Charges which may be payable by you   |   |
| You may have to pay the following fees when deali   | ng in the shares of the Sub-Fund.   |
| Fee   | What you pay  |
| Subscription fee (Initial Sales Charge)   | Up to 5% of the amount you buy  |
| Switching fee (Conversion Charge)   | Up to 1% of the NAV per share   |
| Redemption fee  | N/A   |
| Ongoing fees payable by the Sub-Fund  |   |
| The following expenses will be paid out of the Sub-<br>return you get on your investments.  | Fund. They affect you because they reduce the   |
|   | Annual rate (as a % p.a. of the Sub-Fund's value)   |
| Management Fee  |   |
| The Sub-Fund pays a management fee (the<br>" <b>Management Fee</b> ") to Matthews Global<br>Investors S.à r.l. (the " <b>Investment Advisor</b> ").<br>The Fund Manager is entitled to a fee payable by<br>the Investment Advisor out of the Management<br>Fee. | 1.25% for Class A shares (USD, Euro, GBP)   |
| Custodian Fee   | Up to 2% (excluding transaction costs)  |
| Performance Fee   | N/A   |
| Administration Fee  |   |
| The Sub-Fund pays an administration fee to the<br>Investment Advisor (the " <b>Administration Fee</b> ").<br>The Fund Manager is entitled to a fee payable by<br>the Investment Advisor out of the Administration<br>Fee.                                       | Up to 0.25%   |
| Other fees  |   |
| You may have to pay other fees when dealing in th   | e shares of the Sub-Fund.   |
| Additional information  |   |
| Kong Representative receives your reque<br>Time) on a Valuation Day which is also a l   | ne Sub-Fund's next-determined NAV after the Hong<br>st in good order on or before 6:00PM (Hong Kong<br>Hong Kong Business Day, being the dealing cut-of<br>different dealing deadlines for receiving requests |
|   | nd the price of shares published in the South China<br>mic Journal in Hong Kong on each Valuation Day   |
| • The composition of dividends (i.e. the relation   | ative amounts paid out of net distributable income  |

• The composition of dividends (i.e. the relative amounts paid out of net distributable income and capital) (if any) paid on the distribution shares of the Sub-Fund for the preceding 12

months is available from the Fund upon request as well as on its website at www.matthewsasia.com.

• Investors may obtain information on the intermediaries by reference to the Fund Manager's website which has not been reviewed by the SFC and may contain information of funds not authorized by the SFC and thus not available to retail investors in Hong Kong.

## Important

If you are in doubt, you should seek professional advice.

The SFC takes no responsibility for the contents of this statement and makes no representation as to its accuracy or completeness.