# Alexander Forbes Investments Unit Trust Range

Minimum Disclosure Document



October 2017

# **AF Investments Performer Managed Unit Trust - Class A**

Launch date	
3 January 2011	

Denomination South African Rand

Minimum investment R30 000 single premium, R500 monthly by debit order Fund size R 1.5 billion

ASISA portfolio category South African - Multi Asset - High Equity

Income distribution Declared on the last working day of March and September, paid within six (6) weeks of declaration date Risk profile

very low medium very high
Capital
Probability of a capital loss or negative return in any 12-month period
Inflation

Long-term expected return ahead of inflation

Range Expected range of returns around the benchmark in any 12-month period

## Benchmark

South African - Multi Asset - High Equity - ASISA Category Average

## Portfolio objective

The portfolio's primary objective is to achieve long-term capital growth through maintaining a high exposure to growth asset classes such as equities.

### Investment policy summary

The portfolio will invest in a wide range of domestic and offshore assets, with exposure to equities, listed property, non-equity securities, as well as listed and unlisted financial instruments, as legislation permits. The portfolio will be managed in accordance with the prudential requirements as required for retirement funds in South Africa, to the extent allowed by CISCA, and will include equity exposure applicable to a high risk equity portfolio, in accordance with the South African Multi Asset High Equity Portfolios ASISA Fund Classification category. The portfolio will not be leveraged. The portfolio follows an active investment approach and the Manager will actively manage the exposure to various instruments and asset classes over time, including the allocation between domestic and offshore investments, as legislation permits. The Manager may from time to time invest in participatory interests or any other form of participation in portfolios of collective investment schemes or other similar collective investment schemes as the Act may allow from time to time.

Strategic asset allocation

## Expected number of asset manager/s

For optimal diversification one can expect 3 to 6 managers in this portfolio

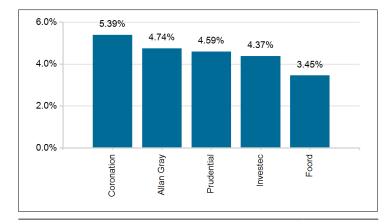
Managers/Portfolios	SMA*				
Prudential	29.9%	Equity Excluding	Property	Bonds	Cash
Allan Gray	25.0%	Property	riopenty	Donas	Oasir
Foord	24.5%	40% - 75%	0% - 15%	5% - 35%	5% - 30%
Investec	20.0%				
Cash	0.5%				
Performer/Transition UT	0.1%				

## \*Strategic manager allocation

Portfolio performance (annualised) - Class A

		Highest Annual (%)		Lowest Annual (%)	
Portfolio	Benchmark	Portfolio	Benchmark	Portfolio	Benchmark
4.13%	3.90%				
14.48%	12.65%				
9.06%	7.65%	15.95%	16.67%	1.11%	-0.40%
11.49%	10.70%	22.50%	23.24%	1.11%	-0.40%
11.29%	11.11%	22.50%	23.24%	1.11%	-0.40%
	4.13% 14.48% 9.06% 11.49%	4.13%3.90%14.48%12.65%9.06%7.65%11.49%10.70%	Portfolio         Benchmark         Portfolio           4.13%         3.90%         14.48%           14.48%         12.65%         15.95%           9.06%         7.65%         15.95%           11.49%         10.70%         22.50%	Portfolio         Benchmark         Portfolio         Benchmark           4.13%         3.90%         14.48%         12.65%           9.06%         7.65%         15.95%         16.67%           11.49%         10.70%         22.50%         23.24%	Portfolio         Benchmark         Portfolio         Benchmark         Portfolio           4.13%         3.90%

Underlying returns (1 month to October 2017)



Top 10 equity holdings (% of total portfolio)

NASPERS	5.8%
BRITISH AMERICAN TOBACCO PLC	3.4%
SASOL	3.1%
STANDARD BANK GROUP	2.6%
PRUDENTIAL WORLDWIDE STRATEGIC MANAGED-E ACC	2.2%
COMPAGNIE FINANCIERE RICHEMONT AG	2.1%
OLD MUTUAL	1.9%
BHP BILLITON	1.5%
STEINHOFF INTERNATIONAL HOLDINGS N.V.	1.2%
ORBIS OPTIMAL SA FUND US \$ CLASS	1.2%
Total	24.9%

Maturity profile



Market summary

	1 Month
FTSE/JSE All Share	6.26%
FTSE/JSE SWIX	6.51%
FTSE/JSE Capped SWIX ALSI	4.88%
FTSE/JSE SA Property	1.99%
All Bond Index	-2.30%
STeFI Composite index	0.61%
MSCI AC World	7.13%
Citi WGBI	4.39%

Manager/portfolio weightings

Prudential Allan Gray Foord Investec Coronation Cash Performer/Transition UT <b>Total</b>				29.2% 24.9% 24.0% 19.8% 1.1% 1.0% 0.1% <b>100.0%</b>
Asset allocation				
Asset allocation	Local	Africa	Global	Combined
Asset allocation Equity Excluding Property	<b>Local</b> 40.1%	<b>Africa</b> 0.2%	<b>Global</b> 20.7%	Combined 61.1%
Equity Excluding Property	40.1%	0.2%	20.7%	61.1%
Equity Excluding Property Property	40.1% 3.4%	0.2% 0.0%	20.7% 0.3%	61.1% 3.8%
Equity Excluding Property Property Bonds	40.1% 3.4% 12.7%	0.2% 0.0% 0.4%	20.7% 0.3% 0.9%	61.1% 3.8% 14.0%

74.6%

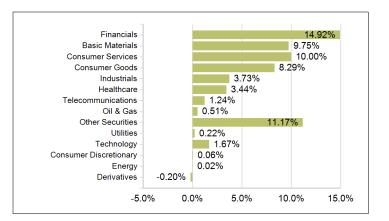
0.6%

24.8%

100.0%

Industry sector breakdown (% of total portfolio)

Total



## Top 10 issuers (% of total portfolio)

SOUTH AFRICA (REPUBLIC OF)	8.3%
FIRSTRAND BANK LIMITED	0.7%
STANDARD BANK GROUP LTD	0.6%
BARCLAYS AFRICA GROUP LIMITED	0.5%
NEDBANK GROUP LTD	0.4%
CHICAGO BOARD OF TRADE	0.4%
ALLAN GRAY INTERNATIONAL PROPRIETARY LIMITED	0.3%
PRUDENTIAL INVESTMENT MANAGERS	0.3%
ESKOM HOLDINGS SOC LTD	0.3%
INVESTEC BANK LIMITED	0.2%
Total	12.1%

1 Year	3 Years	5 Years	10 Years
20.11%	9.00%	12.97%	9.70%
17.27%	8.63%	13.53%	10.58%
13.43%	7.11%	12.58%	0.00%
11.13%	10.92%	14.06%	13.62%
5.04%	5.61%	5.98%	8.01%
7.60%	7.07%	6.43%	7.18%
28.89%	17.30%	22.23%	12.03%
4.85%	9.55%	9.86%	10.99%

#### Total expense ratio and Transaction cost breakdown - Class A

Average annual service charge (incl VAT) Underlying global manager expense

Total Investment Charges (TER + TC)<sup>3</sup>

Period (Annualised, rolling three-year period): 01 Oct 2014 to 30 Sep 2017

Income distribution (cent per unit)

iod): 01 Oct 2014 to 30 Sep	2017	Date	Interest	Dividend
	1.14%	September 2017	1.1400	1.0800
	0.22%	March 2017	1.0400	0.9300

#### Disclosures

Other expenses

Total Expense Ratio (TER)<sup>1</sup>

Transaction Costs (TC)<sup>2</sup>

1. Total Expense Ratio (TER): The percentage of the value of the portfolio that was incurred as expenses relating to the administration (charges, levies and fees) of the portfolio. TER is calculated over a rolling three-year period (or since inception, where applicable) and annualised to the most recent calendar quarter. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TERs.

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 **Transaction Cost: (TC):** The percentage of the value of the portfolio that was incurred as costs relating to the buying and selling of the assets underlying the portfolio. Transaction costs are a necessary cost in administering the Fund and impacts returns. It should not be considered in isolation as returns maybe impacted by many other factors over time, including market returns, the type of financial product, the investment decisions of the investment manager and the TER. Calculations are based on actual data where possible and best estimates where actual data is not available.

3. Total Investment Charge: (TIC): The percentage of the portfolio was incurred as costs relating to the investment of the portfolio. It is the sum of the TER and TC.

0.04%

1.41%

0.11%

1.52%

Collective investment schemes (unit trusts) are generally medium to long-term investments. The value of participatory interests (units) or the investment may go down as well as up. Past performance is not necessarily a guide to future performance. Collective investment schemes are traded at ruling prices and can engage in borrowing and scrip lending. The collective investment scheme may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. The Manager does not provide any guarantee, either with respect to the capital or the return of a portfolio. Different classes of participatory interests (units) apply to these portfolios and are subject to different fees and charges. A schedule of fees and charges and maximum commissions is available on request from the Manager, or is available on the website <a href="https://www.alexanderforbesinvestments.co.za/Products-Services/Individual-Investments-Unit-Trust-Fees">https://www.alexanderforbesinvestments.co.za/Products-Services/Individual-Investments-Unit-Trust-Fees</a>.

Forward pricing is used. Annualised returns are period returns re-scaled to a period of one year. This allows investors to compare returns of different assets that they have owned for different lengths of time. All period returns greater than one year have been annualised. Returns for periods less than one year have not been annualised.

Foreign securities within portfolios may have additional material risks, depending on the specific risks affecting that country, such as: potential constraints on liquidity and the repatriation of funds; macroeconomic risks; political risks; foreign exchange risks; tax risks; settlement risks; and potential limitations on the availability of market information.

Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. Investors are reminded that an investment in a currency other than their own may expose them to a foreign exchange risk.

Lump-sum investment performances are being quoted. Income distributions, prior to deduction of applicable taxes, are included in the performance calculations.

NAV to NAV figures have been used for the performance calculations, as calculated by the Manager at the valuation point defined in the deed, over all reporting periods.

Investment performance calculations are available for verification upon request by any person. Reinvestment of income is calculated on the actual amount distributed per participatory interest, using the ex-dividend date NAV price of the applicable class of the portfolio, irrespective of the actual reinvestment date.

The performance is calculated for the portfolio and is sourced from the Statpro Performance and Attribution system. The individual investor performance may differ, as a result of initial fees, the actual investment date, the date of reinvestment and dividend withholding tax. The rate of return is calculated on a total return basis, and the following elements may involve a reduction of the investor's capital, interest rates, economic outlook, inflation, deflation, economic and political shocks or changes in economic policy.

Prices are published daily in the Business Report (South Africa's National Financial Daily) and are made available on our website https://www.alexanderforbesinvestments.co.za/Download-Centre/Daily-Unit-Prices.

Actual annual figures are available to the investor on request.

Alexander Forbes Investments does not charge performance fees on its collective investment schemes (unit trusts). However, the underlying managers may have a performance fee within underlying portfolios of the portion of the unit trust that they manage.

The portfolios are valued at the end of the day using the latest available prices at close of business, and the transaction cut-off time is 13h00. The Manager has the right to close the portfolio to new investors, in order to manage it more efficiently, in accordance with its mandate.

You can obtain additional information on the proposed investment, free of charge, from brochures, application forms and the annual report and any half-yearly report, which are available on our website <a href="https://www.alexanderforbesinvestments.co.za/Products-Services/Individual-Investments-Unit-Trust-Forms">https://www.alexanderforbesinvestments.co.za/Products-Services/Individual-Investments-Unit-Trust-Forms</a>.

The complaints policy and procedure, and the conflicts of interest management policy are available on our website <u>https://www.alexanderforbesinvestments.co.za/Risk-Compliance/Corporate-Governance</u>.

Associates of the Manager may be invested within certain portfolios, and the details thereof are available from the Manager.

#### The Manager's details are:

Alexander Forbes Investments Unit Trusts Limited, Registration number: 2001/015776/06, Physical address: 115 West Street, Sandown, 2196. Postal address: PO Box 786055, Sandton, 2146. Telephone number: + 27 (0)11 505 6000. E-mail address: afinvestments@aforbes.co.za. Website: <a href="http://www.alexanderforbesinvestments.co.za">www.alexanderforbesinvestments.co.za</a>.

#### The Trustee's details are:

FirstRand Bank, acting through Rand Merchant Bank Custody & Trustee Services. Physical address: First Floor, No. 3 First Place, Bank City, Cnr Jeppe & Simmonds Street, Johannesburg, 2000. Telephone number: +27 (0) 87 736 1732.

The Manager and Trustee are registered and approved under the Collective Investment Schemes Control Act (No. 45 of 2002). Alexander Forbes Limited is a member of the Association for Savings and Investment South Africa (ASISA).

#### The Investment Manager's details are:

Alexander Forbes Investments Limited, Registration number: 1997/000595/06 is an authorised Financial Services Provider (FSP 711) under the Financial Advisory and Intermediary Services Act (No. 37 of 2002), to act in the capacity as Investment Manager. The address is the same as the Manager. This information is not advice, as defined in the Financial Advisory and Intermediary Services Act (No. 37 of 2002), to act (No. 37 of 2002). Please be advised that there may be representatives acting under supervision.

#### Advice fees

An initial fee of up to 3.42% (including VAT) may be charged by your financial adviser as well as an ongoing annual fee of up to 1.14% (including VAT). These fees may be negotiated between yourself and your adviser.

The most expensive class for this portfolio is the A Class.

Any forecasts and/or commentary in this document are not guaranteed to occur.

Figures in the report may not add up due to rounding of decimals.