

Prepared on: 8 November 2019

This Product Highlights Sheet is an important document.

- It highlights the key terms and risks of this investment product and complements the Prospectus.<sup>1</sup>
- It is important to read the Prospectus before deciding whether to purchase units in the product. If you do not have a copy. Please contact us to ask for one.
- You should not invest in the product if you do not understand it or are not comfortable with the accompanying risks.
- If you wish to purchase the product, you will need to make an application in the manner set out in the Prospectus.

## FIRST STATE DIVIDEND ADVANTAGE

(the "Sub-Fund")

Product Type	Unit Trust	Inception Date	20 December 2004
Manager	First State Investments	Custodian	The Hongkong and Shanghai
	(Singapore)		Banking Corporation Limited
Trustee	HSBC Institutional	Dealing	Every Dealing Day
	Trust Services	Frequency	
	(Singapore) Limited		
Capital	No	<b>Expense Ratio for</b>	Class A (Accumulation): Not
Guaranteed		the financial year	available
Name of	Not applicable	ended	Class A (Quarterly
Guarantor		31 December 2018	Distributing): 1.71%

## **PRODUCT SUITABILITY**

#### WHO IS THE PRODUCT SUITABLE FOR?

- The Sub-Fund may be suitable for investors who:
  - o are looking for an investment over the medium to long term;
  - o want to invest in a fund that that has exposure to the economies of the Asia Pacific region (excluding Japan);
  - o want to invest in a fund with exposure to equities with potential for dividend growth and long term capital appreciation;
  - o are willing to accept the risk associated with equity investment.

You should consult your financial advisers if in doubt whether this Sub-Fund is suitable for you. Further information
Refer to Appendix
5 of the
Prospectus for
further information
on product
suitability.

## **KEY PRODUCT FEATURES**

## WHAT ARE YOU INVESTING IN?

- You are investing in a unit trust constituted in Singapore that aims to provide regular distributions and long term growth from high dividend yielding equity investments focused in the Asia Pacific region (excluding Japan).
- The Manager currently intends to make quarterly distributions for Class A (Quarterly Distributing) Units effective 31 March, 30 June, 30 September and 31 December each year. However quarterly distributions are not guaranteed. The Manager has the sole discretion to determine whether a distribution will be made as well as the rate and frequency of distributions to be made.

Refer to Appendix 5 of the Prospectus for further information on features of the product.

#### **Investment Strategy**

- The Sub-Fund will invest all or substantially all of its assets in First State Asian Equity Plus Fund (the "Underlying Sub-Fund") a sub-fund under the Dublin registered umbrella fund known as First State Global Umbrella Fund plc.
- The Underlying Sub-Fund invests primarily (at least 70% of its net asset value) in equity securities or equity-related securities of companies that are listed, or have their registered offices in, or conduct a majority of their economic activity in the Asia Pacific region (excluding Japan). Such companies will be selected on the basis of their potential dividend growth

Refer to Appendix 5 of the Prospectus for further information on the investment strategy of the product.

<sup>&</sup>lt;sup>1</sup> The Prospectus is available for collection from First State Investments (Singapore), 38 Beach Road, #06-11 South Beach Tower, Singapore 189767 or its distributors during normal business hours on any Business Day or accessible at <a href="https://www.firststateinvestments.com">www.firststateinvestments.com</a>.



and long term capital appreciation.

 The Sub-Fund and the Underlying Sub-Fund may use financial derivative instruments for the purposes of hedging or for efficient portfolio management.

#### **Parties Involved**

## WHO ARE YOU INVESTING WITH?

- The Sub-Fund is a sub-fund of the Singapore constituted umbrella fund First State Global Growth Funds (the "Scheme").
- The Manager of the Sub-Fund is First State Investments (Singapore).
- The Trustee of the Sub-Fund is HSBC Institutional Trust Services (Singapore) Limited and the Custodian of the Sub-Fund is The Hongkong and Shanghai Banking Corporation Limited.

Refer "Management", "The Trustee and Custodian" the and "Other Parties" sections in Paragraphs 2, 3 and 4 of the Prospectus for further information on the role and responsibilities of these entities and what happens if they become insolvent.

## **KEY RISKS**

#### WHAT ARE THE KEY RISKS OF THIS INVESTMENT?

Investment in the Sub-Fund is designed to produce returns over the long term and is not suitable for short term speculation.

The value of the Sub-Fund and its dividends or coupons (if any) may rise or fall. These risk factors may cause you to lose some or all of your investment and your principal may be at risk.

Refer to Schedule 2 of the Prospectus for further information on risks of the product.

#### **Market and Credit Risks**

- You are exposed to market risk in Asia Pacific (excluding Japan) –
  Certain situations may have a negative effect on the price of shares within a
  particular market. These may include regulatory changes, political changes,
  economic changes, technological changes and changes in the social
  environment.
- You are also exposed to currency risk.

#### **Liquidity Risks**

- The Sub-Fund is not listed and you can redeem only on Dealing Days.
- You may not be able to redeem on a Dealing Day if a redemption limit is imposed There may be a 10 per cent limit on the number of units that can be redeemed on any Dealing Day.
- You are exposed to the liquidity risk of the Sub-Fund and its Underlying Sub-Fund's investments The Sub-Fund and its Underlying Sub-Fund may not be able to sell their assets in a timely manner and/or at a reasonable price. If this is the case, you may not be able to get your money back when you want it.

## **Product-Specific Risks**

- You are exposed to investment risks Investment in the Sub-Fund involves risk and you may not get back the full amount you invested. Past performance is no guarantee of future performance.
- You are exposed to emerging market risk Investing in shares in emerging markets may involve a greater risk than investing in shares in developed markets.
- You are exposed to single country / specific region risk The value of the Sub-Fund may be more volatile than a fund having a more diversified portfolio of investments covering multiple countries.
- You may be exposed to risk of distributions out of capital To the
  extent possible, distributions will be made from dividends received and
  capital gains realised for the Sub-Fund. However, if there is a deficit, the



Manager may (although it is not the Manager's current intention to do so) sell investments of the Sub-Fund to fund distributions which will erode the capital of the Sub-Fund and reduce the net asset value of its units.

- You are exposed to small capitalisation/mid-capitalisation companies risk Securities in small-capitalisation/mid-capitalisation companies may have lower liquidity and their prices are more volatile to adverse economic developments than those of larger capitalisation companies in general.
- You are exposed to single sector risk The value of the Sub-Fund may be more volatile than a fund having a more diversified portfolio of investments.
- You are exposed to charges against capital risk Fees and expenses are charged against the capital of the Sub-Fund (or its Underlying Sub-Fund). Deducting expenses from capital reduces the potential for capital growth and on any redemption. Unitholders may not receive back the full amount invested.
- You are also exposed to China market risk, RMB currency and conversion risk, equity linked notes risk, the risks of investing in China A Shares and other eligible PRC securities via QFII and RQFII, concentration risk and risks specific to investment in eligible China A Shares via the Stock Connects.
- The Underlying Sub-Fund will be subject to risks associated with its investment into other collective investment schemes.

### **FEES AND CHARGES**

#### Payable directly by you

 You will need to pay the following fees and charges as a percentage of your gross investment sum/returns:

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Initial Service Charge	Currently 5% (for subscriptions made using cash or SRS monies) and 1.5% (for subscriptions into Class A (Quarterly Distributing) made using CPF monies*); Maximum 5%		
Realisation Charge	Currently NIL; Maximum 2%		
Switching Fee	Currently 1% (minimum S\$50); Up to a maximum of the initial service charge		

\*For subscriptions made using CPF monies, the initial service charge will be reduced to 0% from 1 October 2020 in line with the Singapore Government's announcement in March 2019.

Distributors may (depending on the specific nature of services provided) impose other fees and charges not disclosed above. Please check with the relevant distributor.

#### Payable by the Sub-Fund from invested proceeds

• The Sub-Fund will pay the following fees and charges to the Manager, the Trustee and other parties:

Fees and charges payable by the Sub-Fund

rees and charges payable by the Sub-rulid				
Annual Management Fee	Currently 1.5%; Maximum 2.0%			
(a) Retained by	(a) 46.67% to 100% <sup>2</sup> of Annual			
Manager	Management Fee			
(b) Paid by Manager to	(b) 0% to 53.33% <sup>2</sup> of Annual			
distributors (trailer	Management Fee			
fee)				
Annual Trustee's Fee	Currently 0.075% and subject always to a			
	minimum of S\$12,000; Maximum 0.25%			
Performance Fee	Currently NIL; Maximum 20%			
Initial Service Charge	Currently NIL; Maximum 5%			
(on investments into the				
Underlying Sub-Fund)				
Anti-Dilution Adjustment	• Up to 2% of the subscription or			

<sup>&</sup>lt;sup>2</sup> The range may change from time to time without prior notice. Your distributor is required to disclose to you the amount of trailer fee it receives from the Manager.

Refer to Appendix 5 of the Prospectus for further information on fees and charges.



	redemption monies as the case may be,			
	as determined by the investment			
	manager of the Underlying Sub-Fund			
Fees and charges payable by the Underlying Sub-Fund				
Annual	Currently 1.5%; Maximum 3.0%			
Investment	Currently rebated to the Sub-Fund, which			
Management Fee	means effectively no Annual Investment			
	Management Fee is being paid by the Sub-Fund			
Annual	• Up to 0.45% of the value of the relevant assets			
Depositary's	of the Underlying Sub-Fund depending on the			
Safekeeping Fee	location of the assets held			
Annual	• 0.0485% of the net asset value of the			
Administrator and	Underlying Sub-Fund plus a fixed annualised			
Depositary Fee	charge of US\$3,500			

## **VALUATIONS AND EXITING FROM THIS INVESTMENT**

#### **HOW OFTEN ARE VALUATIONS AVAILABLE?**

The actual issue price and realisation price of units are normally published 1 Business Day after the relevant Dealing Day on the Manager's website (www.firststateinvestments.com).

# HOW CAN YOU EXIT FROM THIS INVESTMENT AND WHAT ARE THE RISKS AND COSTS IN DOING SO?

- You can exit the Sub-Fund at any time by submitting a duly signed written instruction or a completed redemption form to the Manager or its approved If you are a new subscriber, you have the right to cancel your subscription within 7 days from the date of purchase without incurring the initial service charge and fees stated above. However, you will have to take the risk for any price changes in the net asset value of the Sub-Fund since you purchased it and the Manager is entitled to deduct from the cancellation proceeds any related expenses incurred.
- Partial realisations are subject to the minimum class holding applicable to the Sub-Fund.
- You will receive the sale proceeds within 7 Business Days of receipt of your realisation request.
- Your exit price is determined as follows (please note that your distributor may impose a different cut-off time):
  - olf your realisation request is received before 5 p.m. on a Dealing Day, the realisation price for that Dealing Day will apply.
  - olf your realisation request is received after 5 p.m. on a Dealing Day or on a day which is not a Dealing Day, the realisation price for the next Dealing Day will apply.
- Your sale proceeds will be the realisation price multiplied by the number of units sold, less any charges (there is currently no realisation charge imposed).

Realisation price X Number of units to = Gross realisation

be realised proceeds

\$1.0138 X 1,000 = \$1,013.80

Gross realisation - Realisation charge = Net realisation

proceeds proceeds \$1,013.80 - \$0.00 = \$1,013.80

## **CONTACT INFORMATION**

#### **HOW DO YOU CONTACT US?**

For enquiries, please contact:
First State Investments (Singapore)
(Registration Number 196900420D)
Tal: +65 6580 1390 Fax: +65 6580 0

Tel: +65 6580 1390 Fax: +65 6580 0800 Website: www.firststateinvestments.com

Email: info@firststate.com.sg

The Manager Distributor

Refer to "Obtaining Prices of Units" and "Realisation of Units" sections in Paragraphs 14 and 12 of the Prospectus for further information on valuation and exiting from the product.



## **APPENDIX: GLOSSARY OF TERMS**

**Anti-Dilution Adjustment:** A percentage charge determined by the investment manager of the Underlying Sub-Fund that is charged:-

- a) on a Dealing Day where there are net subscriptions into the Underlying Sub-Fund and which will be included in the net asset value per share of the Underlying Sub-Fund which is the subscription price. This charge reflects the costs incurred by the Underlying Sub-Fund in purchasing additional portfolio securities upon the subscription for shares in the Underlying Sub-Fund; or
- b) on a Dealing Day where there are net redemptions from the Underlying Sub-Fund and which will be included in the net asset value per share of the Underlying Sub-Fund which is the redemption price. This charge reflects the costs incurred by the Underlying Sub-Fund in disposing of portfolio securities to meet the redemption requests.

The charge shall not exceed in any event 2% of the subscription or redemption monies, as the case may be, and in both cases the charge shall be paid into or retained by the Underlying Sub-Fund, as the case may be, in order to discharge the typical costs of dealing in the underlying investments of the Underlying Sub-Fund, such as dealing spreads, dealing charges, fees and taxes.

**Business Day:** Any day other than a Saturday, Sunday, or gazetted public holiday on which commercial banks in Singapore are generally open for business, or where the context expressly requires, any day other than Saturday or Sunday on which commercial banks in Singapore or elsewhere are generally open for business or any other day that the Manager and the Trustee agree agree in writing.

**Dealing Day:** In relation to Units of any Sub-Fund, such day or days as the Manager may from time to time with the approval of the Trustee determine, but so that

- a) unless and until the Manager (with the approval of the Trustee) otherwise determines, each Business Day after the commencement date of the Sub-Fund shall be a Dealing Day in relation to the Sub-Fund; and
- b) without prejudice to the generality of the foregoing, if on any day which would otherwise be a Dealing Day in relation to Units of the Sub-Fund the recognised market on which investments or other property comprised in, and having in aggregate values amounting to at least 50% of the net asset value (as of the immediately preceding valuation point) of the Sub-Fund are quoted, listed or dealt in is or are not open for normal trading, the Manager may determine that day shall not be a Dealing Day in relation to Units of the Sub-Fund.