



Release Date: 03-31-2017

# Wilmington Trust Small Company Value Portfolio

Benchmark Russell 2000 Value TR USD

#### **Overall Morningstar Rating** Morningstar Return

Morningstar Risk

Out of 353 Small Value investments. An investment's overall Morningstar Rating, based on its risk-adjusted return is a weighted average of its applicable 3-, 5-, and 10-year Ratings. See disclosure page for details.

**Investment Information** Investment Objective & Strategy

The portfolio seeks to exceed a total return of the benchmark over full market cycle or a rolling 5-year average. Through the use of explicit buy and sell disciplines, NFJ seeks to identify undervalued small-capitalization stocks which possess significant potential for future earnings growth.

-12
-16
ngton Trust, N.A.
wilmingtontrust.com
-427-6885
vestment Group LLC - Dallas
A724

#### Performance 40 Total Return % 30 as of 03-31-17 Investment 20 Benchmark 10 0 -10 -20 Average annual, if greater -30 than 1 year Since Inception OTD YTD 1 Year 3 Year 5 Year Investment Return % 2 02 2 02 19.03 -0.13 -0.13 Benchmark Return % 0.29 0.29 Category Average % Morningstar Rating™ # of Funds in Category

#### Morningstar Category: Small Value

Small-value portfolios invest in small U.S. companies with valuations and growth rates below other small-cap peers. Stocks in the bottom 10% of the capitalization of the U.S. equity market are defined as small cap. Value is defined based on low valuations (low price ratios and high dividend yields) and slow growth (low growth rates for earnings, sales, book value, and cash flow).

#### Volatility Analysis

3-Yr Risk Measures as of 03-31-17	Port Avg	Benchmark
Standard Deviation	_	15.37
Sharpe Ratio	—	0.54
Information Ratio	—	
R-Squared	—	
Beta	—	—
Alpha	_	_
Best 3 Month Return	Worst 3 Month Retu	ırn
6.22%	2.02%	
(Dec '16 - Feb '17)	(Jan '17 - Mar '17	)

#### Notes

Wilmington Trust, N.A. Collective Funds (WTNA Funds) are trust company sponsored collective investment funds; they are not mutual funds

Performance Disclosure: The performance data quoted represents past performance and does not guarantee future results. Performance represents the period (s) subsequent to the re-activation date of the fee class and does not represent performance since the inception date. The investment return and principal value of an investment will fluctuate; thus an investor's units, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than return data quoted herein. For more current information including monthend performance, please visit our website. Please refer to the performance section of the disclosure page for more information.

92.9

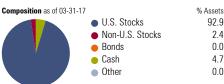
24

0.0

4.7

0.0

#### **Portfolio Analysis**



Top 10 Holdings as of 03-31-17	% Assets
Methode Electronics Inc Class A	1.40
American Financial Group Inc	1.39
Orbital ATK Inc	1.38
Cabot Corp	1.36
Global Brass and Copper Holdings Inc	1.36
Barnes Group Inc	1.31
Energizer Holdings Inc	1.29
Comfort Systems USA Inc	1.29
Hill-Rom Holdings Inc	1.28
Monmouth Real Estate Investment Corp Class A	1.23
Total Number of Stock Holdings	97
Total Number of Bond Holdings	0
Annual Turnover Ratio %	39
Total Fund Assets (\$mil)	0.01

Morningst	ar Equity Style	Box <sup>™</sup> as of 03-31-17	% Mkt Cap
	Large	Giant	0.00
	e Mid	Large	0.00
	E E	Medium	26.16
	Small	Small	52.89
Value Ble		Micro	20.96
Morninget	ar Fauity Soot	ors as of 03-31-17	% Fund
∿ Cycli		JIS ds 01 03-31-17	49.22
·····			
	umer Cyclica	I	9.21
_	ncial Services		22.93
	Estate		7.40
w Sens			39.82
Com	munication S	ervices	1.21
Ener	gy		8.03
🌣 Indu	strials		21.26
💷 Tech	nology		9.32
→ Defe	nsive		10.95

#### **Principal Risks**

Industry & Sector Investing, Issuer, Management, Market/Market Volatility, Small Cap, Value Investing

Please refer to the Additional Fund Information and Principal Risk Definitions document for more information.

Consumer Defensive

Healthcare

Utilities 4 39

3.76

2.80

## Disclosure

Performance data given represents past performance and should not be considered indicative of future results of the Wilmington Trust Small Company Value Portfolio (the "Fund"). The Fund is not a mutual fund and is not registered as an investment company under the Investment Company Act of 1940. The Fund is not FDIC-insured, may lose value and is not guaranteed by a bank or other financial institution.

Performance data reflects a specific class of units. Other fee classes may currently be available or may become available in the future. Not all fee classes are available for investment by all plans. In cases where a specific fee class was not yet launched as of the date of this Disclosure Statement, return figures shown may reflect the performance of a previously launched fee class. Fees vary across fee classes, and the net returns investors earn will be different from one fee class to another.

#### Management of the Fund

*Trustee:* Wilmington Trust, N.A. (the "Trustee") serves as the Trustee of the Fund and maintains ultimate fiduciary authority over the management of, and investments made in, the Fund. The Fund is part of the Wilmington Trust Collective Investment Trust for Employee Benefit Plans (the "Trust") operated by the Trustee.

Wilmington Trust is a registered service mark. Wilmington Trust Corporation is a wholly owned subsidiary of M&T Bank Corporation. Wilmington Trust Company, operating in Delaware only, Wilmington Trust, N.A., M&T Bank and certain other affiliates, provide various fiduciary and non-fiduciary services, including trustee, custodial, agency, investment management and other services. Loans, retail and business deposits, and other personal and business banking services and products are offered by M&T Bank, member FDIC. Wilmington Trust Investment Advisors, Inc. is a SEC-registered investment advisor providing investment management services to Wilmington Trust and M&T affiliates and clients.

Sub-Advisor: NFJ Investment Group LLC - Dallas The Trustee has engaged NFJ Investment Group (the "Sub-Advisor" or "NFJ") to act as the Sub-Advisor to the Fund. In this capacity, NFJ will provide investment advice and recommendations with respect to the investment of Fund assets. NFJ is an SEC-registered investment advisor firm founded in 1989 and headquartered in Dallas. TX.

### **Investment Process:**

NFJ's small cap value strategy utilizes detailed analysis to identify what the investment team believes to be the best low P/E, high dividend-yielding opportunities in the small cap investment universe. The investment team's disciplined investment approach combines quantitative screens, a fundamental, bottom-up research process and a focus on financial quality and risk to deliver consistent performance relative to the benchmark and its peer group over time.

NFJ's Small Cap Value team begins its search for undervalued companies by applying a screen for positive fundamental characteristics to stocks with a market capitalization under \$3.5 billion in Bloomberg's U.S. database, including ADRs. The primary screen searches for dividend-paying stocks and ranks

them by valuation metrics determined by the team. The investment team also uses proprietary and third-party models to apply negative screens to the remaining stocks. The team primarily looks at price momentum, earnings revision and insider trading. The quantitative screening process narrows the investable universe to a group of approximately 400-600 stocks. These stocks are then classified into standard GICS sub-industry groups. The stocks within each industry group are again ranked by valuation metrics. The remaining universe serves as the research list for the fundamental research process.

After the research list is generated through the quantitative screens, the NFJ Small Cap Value team conducts traditional, fundamental research on any potential investment candidates. The NFJ Small Cap Value team's bottom-up research is very similar to credit analysis. Stock level research is designed to determine whether investment candidates are truly good values or simply undervalued for good reason. The investment team focuses on balance sheets and cash flow statements, looking for red flags or poor quality. The team may review company presentations, earnings calls, sell-side and third party analysis, as well as financial statement footnotes, which the market can overlook. The output of the fundamental research process is what the NFJ Small Cap Value team believes are the best high dividend, low P/E opportunities for inclusion in the portfolio.

### Benchmark: Russell 2000 Value TR USD

The index measures the performance of small-cap value segment of the US equity universe. It includes those Russell 2000 companies with lower price-to-book ratios and lower forecasted growth values. It is market-capitalization weighted. Russell Investment Group is the source and owner of the trademarks, service marks and copyrights related to the Russell Indexes. Russell® is a trademark of Russell Investment Group.

### **Notes Regarding Return Information**

Return figures represent the total change in net assets with capital gains and income dividends reinvested. Performance information is presented net of any applicable trustee fees, management fees, or other fees or expenses which are borne by the Fund. See "Fees and Expenses" for more information.

### Morningstar Rating™

The Morningstar Rating <sup>™</sup> for funds, or "star rating", is calculated for investments funds and separate accounts with at least a three-year history. Exchange-traded funds and openended mutual funds are considered a single population for comparative purposes. It is calculated based on a Morningstar Risk-Adjusted Return measure that accounts for variation in a managed product's monthly excess performance, placing more emphasis on downward variations and rewarding consistent performance. The top 10% of products in each product category receive 5 stars, the next 22.5% receive 4 stars, the next 35% receive 3 stars, the next 22.5% receive 2 stars, and the bottom 10% receive 1 star. The Overall Morningstar Rating for a managed product is derived from a weighted average of the performance figures associated with its three-, five-, and 10-year (if applicable) Morningstar Rating metrics.

For collective investment trusts (CITs), the Morningstar Rating presented is hypothetical, because Morningstar does not

independently analyze CITs. Rather, the rating is assigned as a means to compare these funds with the universe of mutual funds that Morningstar rates. The evaluation of this investment does not affect the retail mutual fund data published by Morningstar.

#### Morningstar Return

The Morningstar Return rates a fund's performance relative to other managed products in its Morningstar Category. It is an assessment of a product's excess return over a risk-free rate (the return of the 90-day Treasury Bill) in comparison with the products in its Morningstar category. In each Morningstar category, the top 10% of products earn a High Morningstar Return (High), the next 22.5% Above Average (+Avg), the middle 35% Average (Avg), the next 22.5% Below Average (-Avg), and the bottom 10% Low (Low). Morningstar Return is measured for up to three time periods (three, five, and 10 years). These separate measures are then weighted and averaged to produce an overall measure for the product. Products with less than three years of performance history are not rated.

#### Morningstar Risk

Morningstar Risk evaluates a fund's downside volatility relative to that of other products in its Morningstar Category. It is an assessment of the variations in monthly returns, with an emphasis on downside variations, in comparison with the products in its Morningstar category. In each Morningstar category, the 10% of products with the lowest measured risk are described as Low Risk (Low), the next 22.5% Below Average (-Avg), the middle 35% Average (Avg), the next 22.5% Above Average (+Avg), and the top 10% High (High). Morningstar Risk is measured for up to three time periods (three, five, and 10 years). These separate measures are then weighted and averaged to produce an overall measure for the product. Products with less than three years of performance history are not rated.

### Morningstar Style Box™

For equity funds, the vertical axis shows the market capitalization of the long stocks owned and the horizontal axis shows investment style (value, blend, or growth).

For fixed-income funds, the vertical axis shows the credit quality of the long bonds owned, and the horizontal axis shows interest rate sensitivity as measured by a bond's effective duration.

Morningstar seeks credit rating information from fund companies on a periodic basis (e.g., quarterly). In compiling credit rating information, Morningstar accepts credit ratings reported by fund companies that have been issued by all Nationally Recognized Statistical Rating Organizations (NRSROs). For a list of all NRSROs, please visit http:// www.sec.gov/ocr/ratingagency.html. Additionally, Morningstar accepts foreign credit ratings from widely recognized or registered rating agencies. If two rating organizations/agencies have rated a security, fund companies are to report the lower rating; if three or more organizations/ agencies have rated a security, fund companies are to report the median rating, and in cases where there are more than two organization/agency ratings and a median rating does not exist, fund companies are to use the lower of the two middle ratings. PLEASE NOTE: Morningstar, Inc. is not itself an NRSRO nor does

### Disclosure

it issue a credit rating on the fund. An NRSRO or rating agency ratings can change from time-to-time.

For credit quality, Morningstar combines the credit rating information provided by the fund companies with an average default rate calculation to come up with a weighted-average credit quality. The weighted-average credit quality is currently a letter that roughly corresponds to the scale used by a leading NRSRO. Bond funds are assigned a style box placement of "low", "medium", or "high" based on their average credit quality. Funds with a low credit quality are those whose weightedaverage credit quality is determined to be less than "BBB-"; medium are those less than "AA-", but greater or equal to "BBB-"; and high are those with a weighted-average credit quality of "AA-" or higher. When classifying a bond portfolio, Morningstar first maps the NRSRO credit ratings of the underlying holdings to their respective default rates (as determined by Morningstar's analysis of actual historical default rates). Morningstar then averages these default rates to determine the average default rate for the entire bond fund. Finally, Morningstar maps this average default rate to its corresponding credit rating along a convex curve.

For interest-rate sensitivity, Morningstar obtains from fund companies the average effective duration. Generally, Morningstar classifies a fixed-income fund's interest-rate sensitivity based on the effective duration of the Morningstar Core Bond Index (MCBI), which is currently three years. The classification of Limited will be assigned to those funds whose average effective duration is between 25% to 75% of MCBI's average effective duration; funds whose average effective duration is between 75% to 125% of the MCBI will be classified as Moderate; and those that are at 125% or greater of the average effective duration of the MCBI will be classified as Extensive. In addition, for non-US taxable and non-US domiciled fixed income funds, static duration breakpoints are used: (i) Limited: less than or equal to 3.5 years; (ii) Moderate: greater than 3.5 and less than equal to 6 years; (iii) Extensive: greater than 6 years.

#### **Fees and Expenses**

The participant will incur management fees for services provided by the Sub-Advisor, trustee fees, and other operating expenses related to the Fund. Other operating expenses may include, but are not limited to, audit expenses, custody service fees, tax form preparation expenses, legal and other fees. A portion of this fee may be paid by the Trustee to the Fund's Sub-Advisor for its sub-advisory services to the Fund.

All fees and expenses will be reimbursed from the Fund when they are incurred. Any expenses incurred in connection with the investment and reinvestment of Fund assets including without limitation, any transfer agency fees, brokerage commissions and expenses, will be charged against the Fund.

Below is a breakdown of the fees on the Fund:

Wilmington Trust Small Company Value Portfolio	Fee Class 45
Management Fee %	0.50
Trustee Fee %	0.13

Service Provider Fee %	0.45
Other Expenses %	0.05
Gross Ratio %	1.13
Net Expense Ratio %	1.13

Fees and expenses are only one of several factors that participants and beneficiaries should consider when making investment decisions.

The cumulative effect of fees and expenses can substantially reduce the growth of a participant's or beneficiary's retirement account. Participants and beneficiaries can visit the Employee Benefit Security Administration's website for an example demonstrating the long-term effect of fees and expenses.

The example in the following table is intended to explain the ongoing costs of investing in the Fund and to compare these costs with the ongoing costs of investing in other collective funds. The table provides information about actual account values and actual expenses. This example is based on an investment of \$1,000 invested for one year:

<u>Wilmington Trust Small Company Value</u> Portfolio	Fee Class 45
Balance 03-31-2016	\$1,000.00
Balance 03-31-2017 Expenses (1 year)	\$0.00 \$0.00

The next table is also intended to explain the ongoing costs of investing in the Fund and to compare these costs with the ongoing costs of investing in other collective funds. The table provides information about hypothetical account values and hypothetical expenses based on the Fund's actual expense ratio and an assumed rate of return of 0.00% per year, which is not the Fund's actual return. The hypothetical account values and expenses may not be used to estimate the actual account balance or expenses you paid for the period. This example is based on an investment of \$1,000 invested for one year:

<u>Wilmington Trust Small Company Value</u> <u>Portfolio</u>	Fee Class 45
Balance 03-31-2016 Hypothetical Balance 03-31-2017	\$1,000.00 \$988.81
Hypothetical Expenses (1 year)	\$11.19

#### **Risk Considerations**

The decision to invest in the Fund and the risks involved in doing so should be carefully considered. The Fund should be considered a long-term investment.

The Principal Risks that are listed on the first page are described in the Additional Fund Information and Risk Definition booklet and should be read in connection with this profile.

The value of your investment in the Fund will increase and decrease over time in accordance with changes in the value of the securities held in the Fund. When assets of the Fund are invested in other investment vehicles (such as collective trusts

or mutual funds), the Trustee does not have control over the trading policies or strategies of such entities.

The Trustee of the Fund may change the investment objective of the Fund at any time without prior notice or approval.

Investments in the Fund are not insured or guaranteed by any bank, the FDIC, or any other governmental entity.

#### **Basic Terms and Conditions**

This profile is only a summary of some of the key features of the Fund and should be carefully read in connection with the Additional Fund Information and Principal Risk Definitions. Participation in the Fund is governed by the Trust Agreement and the terms of the participation materials, which must be reviewed and signed by the plan sponsor or plan fiduciary. In the event of a conflict between the provisions of this profile and the Trust Agreement or participation materials, the Trust Agreement or participation materials control. Please carefully review the Trust Agreement and participation materials before investing in the Fund.

Investments in the WTNA Portfolios are not deposits or obligations of a guaranteed by Wilmington Trust, and are not insured by the FDIC, the Federal Reserve, or any other governmental agency. The Portfolios are commingled investment vehicles, and as such, the values of the underlying investments will rise and fall according to market activity; it is possible to lose money be investing in the Portfolios. Investors should consider the investment objectives, risks, charges and expenses of any pooled investment company carefully before investing.

The Fund is maintained by the Trustee as part of the Wilmington Trust Collective Investment Trust for Employee Benefit Plans, which was most recently amended on September 1, 2016. It is a "group trust" within the meaning of Internal Revenue Service Revenue Ruling 81-100, as amended, and is exempt from registration under the Investment Company Act of 1940, as amended (the "1940 Act").

#### For More Information:

Please carefully review the Trust Agreement and participation materials prior to investing in the Fund. The Trust Agreement and participation materials provide limitations on liability and indemnifications in favor of the Trustee. To learn more or obtain additional materials governing the Fund, please contact your plan sponsor or plan trustee. You may also obtain a copy of the Trust Agreement and participation materials, without charge, by contacting:

Wilmington Trust, N.A. c/o Collective Fund Client Services 1100 N. Market Street Wilmington, DE 19801 Tel. 1-866-427-6885 Email: FundAccountingClientSvcs@WilmingtonTrust.com